

WHIRLPOOL CORPORATION
CONSOLIDATED STATEMENTS OF INCOME (LOSS)
Year Ended December 31,
(Millions of dollars, except per share data)

	2018	2017	2016
Net sales	\$ 21,037	\$ 21,253	\$ 20,718
Expenses			
Cost of products sold	17,500	17,651	17,026
Gross margin	3,537	3,602	3,692
Selling, general and administrative	2,189	2,112	2,080
Intangible amortization	75	79	71
Restructuring costs	247	275	173
Impairment of goodwill and other intangibles	747	—	—
Operating profit	279	1,136	1,368
Other (income) expense			
Interest and sundry (income) expense	108	87	93
Interest expense	192	162	161
Earnings (loss) before income taxes	(21)	887	1,114
Income tax expense	138	550	186
Net earnings (loss)	(159)	337	928
Less: Net earnings (loss) available to noncontrolling interests	24	(13)	40
Net earnings (loss) available to Whirlpool	<u>\$ (183)</u>	<u>\$ 350</u>	<u>\$ 888</u>
Per share of common stock			
Basic net earnings (loss) available to Whirlpool	<u>\$ (2.72)</u>	<u>\$ 4.78</u>	<u>\$ 11.67</u>
Diluted net earnings (loss) available to Whirlpool	<u>\$ (2.72)</u>	<u>\$ 4.70</u>	<u>\$ 11.50</u>
Weighted-average shares outstanding (in millions)			
Basic	67.2	73.3	76.1
Diluted	67.2	74.4	77.2

The accompanying notes are an integral part of these Consolidated Financial Statements.

WHIRLPOOL CORPORATION
CONSOLIDATED BALANCE SHEETS
At December 31,
(Millions of dollars)

	2018	2017
Assets		
Current assets		
Cash and cash equivalents	\$ 1,498	\$ 1,196
Accounts receivable, net of allowance of \$136 and \$157, respectively	2,210	2,665
Inventories	2,533	2,988
Prepaid and other current assets	839	1,081
Assets held for sale	818	—
Total current assets	7,898	7,930
Property, net of accumulated depreciation of \$6,190 and \$6,825, respectively	3,414	4,033
Goodwill	2,451	3,118
Other intangibles, net of accumulated amortization of \$527 and \$476, respectively	2,296	2,591
Deferred income taxes	1,989	2,013
Other noncurrent assets	299	353
Total assets	<u>\$ 18,347</u>	<u>\$ 20,038</u>
Liabilities and stockholders' equity		
Current liabilities		
Accounts payable	\$ 4,487	\$ 4,797
Accrued expenses	690	674
Accrued advertising and promotions	827	853
Employee compensation	393	414
Notes payable	1,034	450
Current maturities of long-term debt	947	376
Other current liabilities	811	941
Liabilities held for sale	489	—
Total current liabilities	9,678	8,505
Noncurrent liabilities		
Long-term debt	4,046	4,392
Pension benefits	637	1,029
Postretirement benefits	318	352
Other noncurrent liabilities	463	632
Total noncurrent liabilities	5,464	6,405
Stockholders' equity		
Common stock, \$1 par value, 250 million shares authorized, 112 million shares issued, and 64 million and 71 million shares outstanding, respectively	112	112
Additional paid-in capital	2,768	2,739
Retained earnings	6,933	7,352
Accumulated other comprehensive loss	(2,695)	(2,331)
Treasury stock, 48 million and 41 million shares, respectively	(4,827)	(3,674)
Total Whirlpool stockholders' equity	2,291	4,198
Noncontrolling interests	914	930
Total stockholders' equity	3,205	5,128
Total liabilities and stockholders' equity	<u>\$ 18,347</u>	<u>\$ 20,038</u>

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WHIRLPOOL CORPORATION
CONSOLIDATED STATEMENTS OF CASH FLOWS
Year Ended December 31,
(Millions of dollars)

	2018	2017	2016
Operating activities			
Net earnings (loss)	\$ (159)	\$ 337	\$ 928
Adjustments to reconcile net earnings (loss) to cash provided by (used in) operating activities:			
Depreciation and amortization	645	654	655
Impairment of goodwill and other intangibles	747	—	—
Changes in assets and liabilities:			
Accounts receivable	79	160	(291)
Inventories	73	(229)	(18)
Accounts payable	210	180	37
Accrued advertising and promotions	12	76	46
Accrued expenses and current liabilities	162	(230)	46
Taxes deferred and payable, net	(67)	239	(116)
Accrued pension and postretirement benefits	(434)	(58)	(43)
Employee compensation	44	36	(38)
Other	(83)	99	(3)
Cash provided by operating activities	<u>1,229</u>	<u>1,264</u>	<u>1,203</u>
Investing activities			
Capital expenditures	(590)	(684)	(660)
Proceeds from sale of assets and business	160	61	63
Purchase of held-to-maturity securities	—	(173)	—
Proceeds from held-to-maturity securities	60	113	—
Investment in related businesses	(25)	(35)	(12)
Other	(4)	(3)	(3)
Cash used in investing activities	<u>(399)</u>	<u>(721)</u>	<u>(612)</u>
Financing activities			
Proceeds from borrowings of long-term debt	705	691	1,012
Repayments of long-term debt	(386)	(564)	(522)
Net proceeds from short-term borrowings	653	367	55
Dividends paid	(306)	(312)	(294)
Repurchase of common stock	(1,153)	(750)	(525)
Purchase of noncontrolling interest shares	(41)	(5)	(25)
Common stock issued	17	34	26
Other	(7)	(14)	(5)
Cash used in financing activities	<u>(518)</u>	<u>(553)</u>	<u>(278)</u>
Effect of exchange rate changes on cash, cash equivalents and restricted cash	<u>(67)</u>	<u>63</u>	<u>(36)</u>
Increase in cash, cash equivalents and restricted cash	<u>245</u>	<u>53</u>	<u>277</u>
Cash, cash equivalents and restricted cash at beginning of year	<u>1,293</u>	<u>1,240</u>	<u>963</u>
Cash, cash equivalents and restricted cash at end of year	<u>\$ 1,538</u>	<u>\$ 1,293</u>	<u>\$ 1,240</u>
Supplemental disclosure of cash flow information			
Cash paid for interest	\$ 183	\$ 181	\$ 198
Cash paid for income taxes	\$ 206	\$ 311	\$ 300

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