

Aria Services, Inc.  
Profit & Loss

	2017	2018
Ordinary Income/Expense		
Income		
Sales	2,257,649.99	1,531,945.00
Total Income	2,257,649.99	1,531,945.00
Cost of Goods Sold		
Employee Job Cost	90,552.00	70,235.00
Subcontractor - A-Prime Dmitry		105,198.00
Subcontractor - Access Comm Tex	22,400.00	4,200.00
Subcontractor - Ahmad	2,000.00	0.00
Subcontractor - Alina	9,240.00	800
Subcontractor - Aspire Tower	7,800.00	0.00
Subcontractor - Bazan Cellular	1,400.00	13,500.00
Subcontractor - Bejun		150
Subcontractor - Brandon		300
Subcontractor - Enbroco (Obi)		630
Subcontractor - Enviromental Co		12,985.00
Subcontractor - CLS	1,950.00	
Subcontractor - Daniel Jones	110	
Subcontractor - Deerfoot	22,400.00	
Subcontractor - Dmitry	201,730.00	
Subcontractor - ForeSite	2,050.00	
Subcontractor - FTI Bellman	1,600.01	
Subcontractor - GEOServices	7,400.00	11,300.00
Subcontractor - Glenn Gillen	1,050.00	690
Subcontractor - Hi-Tech Tower		400
Subcontractor - Hightower		2,000.00
Subcontractor - Juan Ramirez		15,900.00
Subcontractor - Keith C		585
Subcontractor - IntegriSite	450	
Subcontractor - Jason Hollifield	4,375.00	
Subcontractor - Landpoint	8,600.00	14,391.00
Subcontractor - Lerone (AlaCAD)	2,552.00	157.5
Subcontractor - McDermott	1,000.00	225
Subcontractor - Mikko	15,977.50	7,058.66
Subcontractor - Mitchel Hickman	200	1,000.00
Subcontractor - No Limit GS		1,600.00
Subcontractor - Norb Johnson	19,805.00	22,150.00
Subcontractor - On Call Solutio		30,400.00
Subcontractor - Rami	500	
Subcontractor - Reagon Hicks	1,600.00	
Subcontractor - Rick Pacheco		200
Subcontractor - Shana	2,255.00	
Subcontractor - SMW	4,200.00	
Subcontractor - Shana		1,680.00
Subcontractor - SMW		1,800.00
Subcontractor - Steve Kitchens	1,200.00	
Subcontractor - Susant	29,400.00	38,640.00
Subcontractor - TEP	65,750.00	5,850.00
Subcontractor - TEST Elec	35,900.00	37,850.00
Subcontractor - Thanh	5,863.00	131.25
Subcontractor - Tiburon		7,700.00
Subcontractor - Trust Engineer		14,975.00
Subcontractor - Tower One	450	
Subcontractor - Tyler (Dunham)	8,050.00	
Subcontractor - United Rentals	3,949.66	
Subcontractor - Vertical Horizo		900
Subcontractor - Vincent	330	250
Subcontractor - Waterford	525	
Subcontractor - Wimberley	17,300.00	5,750.00
Subcontractor - Yura	20,544.50	69,453.00
Total COGS	622,458.67	501,034.41
Gross Profit	1,635,191.32	1,030,910.59
Expense		
Advertising and Promotions	18,599.54	684.92
Automobile Expense	850.21	3,414.92
Bad Debt	3,700.00	-1,250.00
Bank Service Charges	141	196
Bank Transfers	0	0
Charitable Contributions	31,789.63	31,752.20
Depreciation Expense	4,535.00	3,976.00
Dues and Subscriptions	1,916.11	229
Early Pay Discount	-1,034.58	-766
Franchise Taxes	8,626.13	3,839.47
Insurance	48,036.00	40,568.00
Interest Expense		-8.13
Legal and Professional Fees	28,159.50	21,737.50
Licenses and Permits	14,637.43	6,160.33
Meals and Entertainment	3,947.35	5,273.45
Payroll Expenses	461.83	938.67
Payroll Taxes	38,791.95	50,611.97
Postage and Delivery	344.54	266.01
Printing and Reproduction	148.36	94.93
Reconciliation Discrepancies	0	0
SEP Contribution	24,534.89	21,532.19
Subcontractor - Aristo Sietman		378.00
Subcontractor - Cassi Mc	3,394.36	4,156.14
Subcontractor - Gabby		1,432.10
Subcontractor - Kathy	95,433.00	1,953.75
Subcontractor - Nicole	5,479.45	475
Subcontractor - Phillip	1,491.25	1,228.75
Supplies and Materials	8,864.96	12,551.10
Travel	8,987.70	12,469.82
Wages - Salary	397,285.79	576,478.95
Total Expense	749,121.40	800,375.04
Net Ordinary Income	886,069.92	230,535.55
Other Income/Expense		
Other Income		
Interest Income	1,909.78	5,338.50
Other Income	2	0.01
Total Other Income	1,911.78	5,338.51
Other Expense		
Other Expenses	1	
Total Other Expense	1	
Net Other Income	1,910.78	5,338.51
Net Income	887,980.70	235,874.06

Aria Services, Inc. Balance Sheet	2017	2018
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ASSETS

Current Assets

Checking/Savings

Allegiance Savings 9971	250,248.53	
0.00		
BB&T Checking 0026	31,440.00	
31,246.65		
BB&T Checking 1928	250,345.81	
251,184.38		
BB&T Savings 0034	248,223.08	
249,097.72		
BBVA Compass 5546	250,572.90	
253,160.21		
BOA Checking 3348	760,524.27	
242,881.28		
TDECU MM 01731	0.00	
201,304.69		
TDECU Share 48189	0.00	
5.00		
Total Checking/Savings	1,791,354.59	
1,228,879.93		

Accounts Receivable

Accounts Receivable	432,390.38	
270,630.37		

Total Accounts Receivable	432,390.38	270,630.37
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Other Current Assets

Due from Shareholders	1,000.00	
1,000.00		

Total Other Current Assets	1,000.00	1,000.00
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Total Current Assets	2,224,744.97	1,529,505.30
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Fixed Assets

Accumulated Amortization	-1,290.00	-
1,290.00		
Accumulated Depreciation	-27,496.90	-
31,472.90		
Computers	12,726.74	
14,745.49		
Furniture	9,680.36	
9,680.36		
Software	18,874.41	
18,874.41		
Start-up Costs	1,290.00	
1,290.00		

Total Fixed Assets	13,784.61	11,827.36
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Other Assets

Allowance for Doubtful Account	-12,000.00	-
12,000.00		
Prepaid Insurance	40,995.00	
40,995.00		

Total Other Assets	28,995.00	28,995.00
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TOTAL ASSETS	2,267,524.58	1,541,332.66
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LIABILITIES &

EQUITY Liabilities

Current Liabilities

Accounts Payable

Accounts Payable	33,334.89	
25,552.19		
Franchise Tax Payable	8,307.00	
3,079.00		
Total Accounts Payable	41,641.89	
28,631.19		
Other Current Liabilities		
Payroll Liabilities	294	
1,238.72		
Total Current Liabilities	41,935.89	
29,869.91		
Total Liabilities	41,935.89	
29,869.91		
Equity		
Capital Stock	1,000.00	
1,000.00		
Retained Earnings	1,957,607.99	
2,224,587.69		
Shareholder Distribution	-621,000.00	-
949,999.00		
Net Income	887,980.70	
235,874.06		
Total Equity	2,225,588.69	1,511,462.75
TOTAL LIABILITIES & EQUITY	2,267,524.58	1,541,332.66