

AUTOHOME INC.
CONSOLIDATED BALANCE SHEETS
AS OF DECEMBER 31, 2015 AND 2016

(Amounts in thousands of Renminbi (“RMB”) and US dollars (“US\$”) except for number of shares and per share data)

	Note	2015 RMB	2016 RMB	US\$
ASSETS				
Current assets:				
Cash and cash equivalents		2,152,647	3,293,911	474,422
Restricted cash	3	61,091	9,319	1,342
Short-term investments	3	1,955,315	2,430,091	350,006
Accounts receivable (net of allowance for doubtful accounts of RMB2,315 and RMB512 (US\$74) as of December 31, 2015 and 2016, respectively)	4	1,075,456	1,205,924	173,689
Inventories, net	5	111,667	95,617	13,772
Amounts due from related parties, current	13	1,645	20,451	2,946
Prepaid expenses and other current assets	6	338,677	377,219	54,331
Deferred tax assets, current	7	45,977	99,228	14,292
Total current assets		5,742,475	7,531,760	1,084,800
Non-current assets:				
Property and equipment, net	8	103,554	134,574	19,383
Intangible assets, net	9	34,155	29,667	4,273
Goodwill	11	1,504,278	1,504,278	216,661
Long-term investments	10	124,102	134,466	19,367
Amounts due from related parties, non-current	13	—	809	117
Deferred tax assets, non-current	7	—	22,435	3,231
Other non-current assets		21,512	34,037	4,902
Total non-current assets		1,787,601	1,860,266	267,934
Total assets		7,530,076	9,392,026	1,352,734
LIABILITIES AND EQUITY				
Current liabilities:				
Accrued expenses and other payables	12	833,473	1,151,547	165,859
Advance from customers		27,214	75,882	10,929
Deferred revenue		872,487	1,012,143	145,779
Notes payable		174,943	31,063	4,474
Income tax payable		224,973	256,775	36,983
Amounts due to related parties	13	23,444	16,630	2,395
Total current liabilities (including current liabilities of consolidated VIEs without recourse to Autohome WFOE and Chezhiying WFOE of RMB137,933 and RMB291,685 (US\$42,011) as of December 31, 2015 and 2016, respectively)		2,156,534	2,544,040	366,419
Non-current liabilities:				
Other liabilities	7	32,596	34,977	5,038
Deferred tax liabilities	7	489,910	461,796	66,512
Total non-current liabilities (including non-current liabilities of consolidated VIEs without recourse to Autohome WFOE and Chezhiying WFOE of RMB28,445 and RMB28,531 (US\$4,109) as of December 31, 2015 and 2016, respectively)		522,506	496,773	71,550
Total liabilities (including total liabilities of consolidated VIEs without recourse to Autohome WFOE and Chezhiying WFOE of RMB166,378 and RMB320,216 (US\$46,120) as of December 31, 2015 and 2016, respectively)		2,679,040	3,040,813	437,969
Commitments and contingencies	14			

The accompanying notes are an integral part of these consolidated financial statements

AUTOHOME INC.
CONSOLIDATED BALANCE SHEETS
AS OF DECEMBER 31, 2015 AND 2016

(Amounts in thousands of Renminbi (“RMB”) and US dollars (“US\$”) except for number of shares and per share data)

	Note	2015 RMB	2016 RMB	US\$
Shareholders’ equity:				
Class A ordinary shares (par value of US\$0.01 per share; 99,931,211,060 shares authorized; 51,230,242 and 115,297,224 shares issued and outstanding as of December 31, 2015 and 2016, respectively)	16	3,452	7,784	1,121
Class B ordinary shares (par value of US\$0.01 per share; 68,788,940 shares authorized; 61,824,328 and nil shares issued and outstanding as of December 31, 2015 and 2016, respectively)	16	4,183	—	—
Additional paid-in capital		2,787,103	3,006,152	432,976
Accumulated other comprehensive income		62,753	125,009	18,005
Retained earnings		1,993,545	3,221,459	463,987
Total Autohome Inc. shareholders’ equity		4,851,036	6,360,404	916,089
Noncontrolling interests		—	(9,191)	(1,324)
Total equity		4,851,036	6,351,213	914,765
Total liabilities and equity		7,530,076	9,392,026	1,352,734

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AUTOHOME INC.
CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME
FOR THE YEARS ENDED DECEMBER 31, 2014, 2015 AND 2016
(Amounts in thousands of Renminbi (“RMB”) and US dollars (“US\$”) except for number of shares and per share data)

	Note	2014 RMB	2015 RMB	2016	
				RMB	US\$
Net revenues:					
Media services		1,287,437	1,878,397	2,347,626	338,128
Leads generation services		839,778	1,403,892	1,916,445	276,026
Online marketplace		5,734	181,686	1,697,550	244,498
Total net revenues		2,132,949	3,463,975	5,961,621	858,652
Cost of revenues	15	(381,498)	(669,121)	(2,393,165)	(344,687)
Gross profit		1,751,451	2,794,854	3,568,456	513,965
Operating expenses:					
Sales and marketing expenses		(559,070)	(1,127,484)	(1,536,939)	(221,365)
General and administrative expenses		(129,751)	(193,655)	(306,794)	(44,188)
Product development expenses		(158,395)	(273,908)	(571,354)	(82,292)
Operating profit		904,235	1,199,807	1,153,369	166,120
Interest income		34,682	63,218	88,168	12,699
Earnings/(loss) from equity method investments		—	102	(6,638)	(956)
Other income, net		2,544	13,064	13,953	2,010
Income before income taxes		941,461	1,276,191	1,248,852	179,873
Income tax expense	7	(192,781)	(285,542)	(32,629)	(4,700)
Net income		748,680	990,649	1,216,223	175,173
Net loss attributable to noncontrolling interests		—	—	11,691	1,684
Net income attributable to Autohome Inc.		748,680	990,649	1,227,914	176,857
Earnings per share for ordinary shares:					
Basic	18	7.01	8.83	10.75	1.55
Diluted	18	6.64	8.57	10.58	1.52
Weighted average number of shares used to compute earnings per share attributable to Class A and Class B common stockholders:					
Basic	18	106,735,303	112,227,405	114,237,600	114,237,600
Diluted	18	112,831,585	115,646,826	116,036,327	116,036,327
Net income		748,680	990,649	1,216,223	175,173
Other comprehensive income, net of tax of nil					
Foreign currency translation adjustments		3,946	56,821	62,256	8,967
Comprehensive income		752,626	1,047,470	1,278,479	184,140
Comprehensive loss attributable to noncontrolling interests		—	—	11,691	1,684
Comprehensive income attributable to Autohome Inc.		752,626	1,047,470	1,290,170	185,824

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AUTOHOME INC.
 CONSOLIDATED STATEMENTS OF CASH FLOWS
 FOR THE YEARS ENDED DECEMBER 31, 2014, 2015 AND 2016
 (Amounts in thousands of Renminbi (“RMB”) and US dollars (“US\$”) except for number of shares and per share data)

	2014	2015	2016	
	RMB	RMB	RMB	US\$
CASH FLOWS FROM OPERATING ACTIVITIES				
Net income	748,680	990,649	1,216,223	175,173
Adjustments to reconcile net income to net cash from operating activities:				
Depreciation of property and equipment	35,084	51,337	65,246	9,397
Amortization of intangible assets	6,053	5,247	4,558	656
Loss on disposal of property and equipment	163	570	227	33
Provision for doubtful accounts	42	2,179	2,303	332
(Earnings)/loss from equity method investments	—	(102)	6,638	956
Fair value change of short-term investments	—	—	(5,883)	(847)
Write-down of inventories and prepayment for vehicle purchase cost	—	—	50,190	7,229
Share-based compensation	56,666	107,945	195,393	28,142
Deferred income taxes	5,334	(6,475)	(103,800)	(14,950)
Changes in operating assets and liabilities:				
Accounts receivable	(271,025)	(340,940)	(132,771)	(19,123)
Amounts due from related parties, current	—	(1,645)	(18,806)	(2,709)
Prepaid expenses and other current assets	(60,528)	(264,391)	(77,587)	(11,175)
Inventories	—	(111,667)	4,418	636
Restricted cash	—	(61,091)	51,772	7,457
Amounts due from related parties, non-current	—	—	(809)	(116)
Other non-current assets	(12,936)	(1,965)	(12,090)	(1,741)
Accrued expenses and other payables	201,421	316,714	308,861	44,484
Advance from customers	40,190	(15,316)	48,668	7,010
Notes payable	—	174,943	(143,880)	(20,723)
Deferred revenue	225,557	433,690	139,656	20,115
Income tax payable	54,559	150,210	31,802	4,580
Amounts due to related parties	(534)	23,411	(6,814)	(981)
Other liabilities	(4,983)	8,538	2,381	343
Net cash generated from operating activities	1,023,743	1,461,841	1,625,896	234,178
CASH FLOWS FROM INVESTING ACTIVITIES				
Purchase of property and equipment	(42,718)	(89,161)	(88,837)	(12,796)
Proceeds from disposal of property and equipment	1,084	595	539	78
Acquisition of intangible assets	(108)	—	—	—
Purchase of long-term investments	—	(124,000)	(17,000)	(2,449)
Purchase of short-term investments	(2,155,360)	(3,715,074)	(4,212,594)	(606,740)
Maturity of short-term investments	437,585	3,519,983	3,802,986	547,744
Net cash used in investing activities	(1,759,517)	(407,657)	(514,906)	(74,163)
CASH FLOWS FROM FINANCING ACTIVITIES				
Decrease in restricted cash	245,000	—	—	—
Repayment of short-term debt	(2,358)	—	—	—
Net proceeds from the initial public offering (“IPO”) and follow-on offering of ADSs	603,980	—	—	—
Payments of offering cost for IPO	(11,998)	—	—	—
Payments for repurchase of common stock	(227,015)	—	—	—
Proceeds from exercise of share options	39,787	30,200	25,420	3,661
Capital injection from noncontrolling interests shareholder	—	—	2,500	360
Net cash generated from financing activities	647,396	30,200	27,920	4,021
Effect of exchange rate changes on cash and cash equivalents	4,181	13,847	2,354	340
Net (decrease)/increase in cash and cash equivalents	(84,197)	1,098,231	1,141,264	164,376
Cash and cash equivalents at beginning of year	1,138,613	1,054,416	2,152,647	310,046
Cash and cash equivalents at end of year	1,054,416	2,152,647	3,293,911	474,422
Supplemental disclosures of cash flow information:				
Income taxes paid	137,826	133,265	102,443	14,755
Purchase of fixed assets included in accrued expenses and other payables	10,598	2,612	12,200	1,757

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