, , , , , , , , , , , , , , , , , , ,	Jan 16	Feb 16	Mar 16	Apr 16
Ordinary Income/Expense				
Income				
4000 · Sales				
4001 · Sales Reconciliation	0.00	0.00	0.00	0.00
4002 · Over/Under Billings	0.00	0.00	826,169.86	-791,924.51
4010 · Vehicle Sales-New	0.00	491,506.84	2,101,954.99	2,307,289.28
4015 · Vehicle Sales-Used	0.00	0.00	0.00	0.00
4016 · Doc Fee	0.00	0.00	0.00	0.00
4017 · Rebates	0.00	0.00	0.00	1,162.69
4018 · Loaner Fee	0.00	0.00	0.00	0.00
4025 · Sublet	7,380.64	5,248.54	8,237.44	7,355.37
4026 · Other Charge (taxable Sale)	0.00	0.00	0.00	2.00
4027 · Misc Charge (No Sales Tax)	1,251.30	29.25	1,705.44	117.00
4035 · Parts	22,671.02	37,458.13	48,330.07	31,831.35
4040 · Labor	25,091.61	32,594.79	35,268.80	35,126.47
4055 · Supplies	602.99	1,096.33	970.37	1,047.52
4060 · Retail Parts Sales	2,350.94	2,015.10	1,264.94	3,336.31
4065 · Contracts for Inspections	2,142.93	2,142.93	2,142.93	2,142.93
4070 · Waste	0.00	0.00	0.00	0.00
4085 · Sales Discounts	-51.95	-48.31	-13.87	-6.60
4110 · Sales Tax Adjustments	1.96	2.89	5.89	15.65
4125 · NSF Charge	0.00	0.00	0.00	0.00
4126 · Gain on sales / Trade of Assets	0.00	0.00	0.00	0.00
Total 4000 · Sales	61,441.44	572,046.49	3,026,036.86	
Total Income	61,441.44	572,046.49	3,026,036.86	1,597,495.46
Cost of Goods Sold				
5000 · Cost of Goods Sold(Direct Cost)	05 000 40	040.005.50	005 044 40	004 000 07
5010 · Vehicle Purchase/New	85,993.48	943,205.52	995,911.40	984,638.67
5015 · Vehicle Purchase/Used	0.00	0.00	0.00	0.00
5025 · Sublet Expense 5035 · Parts	6,887.66 221,608.52	232,933.12 47,284.25	541,958.15 150,639.09	423,717.79 91,444.26
5090 · Direct Labor 1099	11,956.50	11,670.75	15,836.49	14,571.75
5091 · Direct Labor W2	4,010.00	4,296.50	3,808.50	7,236.00
5092 · Direct Labor Overtime(x 1.5)W2	0.00	152.25	105.00	47.25
5000 · Cost of Goods Sold(Direct Cost) - Other	0.00	0.00	0.00	0.00
Total 5000 · Cost of Goods Sold(Direct Cost)		1,239,542.39		1,521,655.72
8100 · Indirect Costs	333, 133. 13	.,200,0 .2.00	.,. 00,200.00	.,02.,0002
5185 · Deprication, COGS	0.00	0.00	0.00	0.00
8110 · Flooring Interest for Vehicles	350.30	17,928.99	19,800.53	24,702.04
8115 · Commissions	406.43	480.37	587.49	496.95
8120 · Freight (will not match Sys2k)	1,823.50	18,982.19	44,080.00	36,626.72
8125 · Non Productive Labor	0.00	0.00	0.00	0.00
8130 · Contract Labor 1099	6,550.00	7,350.00	9,550.00	10,040.00
8131 · Outside Sales Men	0.00	0.00	0.00	0.00
8132 · Staff Salaries	0.00	0.00	0.00	0.00
	0.00		0.00	0.00

candary 1, 2010 tinough	Jan 16	Feb 16	Mar 16	Apr 16
8135 · Employee Vacation Days	952.00	0.00	360.00	1,920.00
8140 · Employee Holiday	0.00	0.00	0.00	0.00
8155 · Advertising & Promotions	945.00	2,696.14	2,870.00	0.00
8160 · Consumables	459.27	412.87	320.60	432.11
8161 · Disposal Fee Cost	0.00	0.00	0.00	0.00
8165 · Fuel Expense	394.11	279.43	337.48	775.44
8170 · Uniforms	1,088.90	918.86	1,129.20	1,392.90
8175 · Shop Tools	0.00	125.62	69.15	31.26
8180 · Training Expense	0.00	0.00	0.00	0.00
8185 · Bad Debt Expense	0.00	0.00	0.00	0.00
Total 8100 · Indirect Costs	12,969.51	49,174.47	79,104.45	76,417.42
Total COGS	343,425.67	•	•	
	•	1,288,716.86	1,787,363.08	1,598,073.14
Gross Profit	-281,984.23	-716,670.37	1,238,673.78	-577.68
Expense	0.00	0.00	0.00	0.00
8210 · Management Salaries	0.00	0.00	0.00	0.00
8235 · Hourly Office	15,543.21	16,033.58	16,775.41	15,705.47
8236 · Payroll Tax Expense	0.00	0.00	0.00	0.00
8260 · Workers Comp Expenses	0.00	0.00	0.00	0.00
8265 · Insurance (Liability) Expense	3,662.92	2,096.92	3,597.74	3,456.92
8301 · Office Supplies	1,436.50	1,064.75	1,458.50	1,522.51
8303 · Printing & Reproduction	0.00	0.00	0.00	0.00
8305 · Postage Ex(will not match Sys2k	554.74	528.15	468.19	406.03
8309 · Telephone	1,095.96	1,019.01	938.36	988.06
8311 · Waste	0.00	0.00	0.00	0.00
8313 · Power	2,368.99	2,093.23	3,561.04	1,825.37
8315 · Gas	0.00	0.00	0.00	0.00
8317 · Water	0.00	0.00	0.00	0.00
8319 · Sewer	0.00	0.00	0.00	0.00
8323 · Equipment Repairs	0.00	0.00	0.00	0.00
8325 - Accounting	0.00	0.00	250.00	2,050.00
8327 · Consulting	10,000.00	10,000.00	15,000.00	5,000.00
8331 · Computer/ IT Expense 8333 · Legal Fees	0.00	0.00	243.75 0.00	112.50 0.00
8335 · Travel	2,868.43	2,989.01	1,654.63	1,924.79
8337 · Entertainment	324.64	130.00	280.92	234.05
8339 · Meals	1,217.35	604.81	1,668.01	1,839.75
8341 · Membership,Dues&Publications	5,172.16	3,519.93	3,606.27	3,887.50
8343 · Licenses and Permits	0.00	0.00	650.00	32.00
8345 · Contributions/Charity	0.00	0.00	0.00	0.00
8347 · Bank Charges	623.33	893.04	609.98	656.52
8349 · Rent Expense	15,725.00	15,725.00	15,725.00	15,725.00
8351 · Building & Improvements Expense	943.38	1,387.45	901.96	700.00
8353 · Interest Expense	498.83	713.29	746.31	634.50
8361 · Warranty Charge Off	0.00	0.00	0.00	0.00
8420 · Local Taxes	3,300.67	0.00	0.00	102.52
טיבט בטטמו ומגפט	3,300.07	0.00	0.00	102.52

	Jan 16	Feb 16	Mar 16	Apr 16
8425 · State (MBTR & NVESDB) Taxes	352.46	0.00	0.00	1,060.20
8430 · Wage Garnish	0.00	0.00	0.00	0.00
8435 · Suspense	0.00	0.00	0.00	0.00
8440 · Depreciation Expense	0.00	0.00	0.00	0.00
8445 · Interest for Past Years	0.00	0.00	0.00	0.00
8510 · Guaranteed Pmts. to Partners	20,000.00	20,000.00	20,000.00	20,000.00
8520 · Indirect Fuel	1,283.78	938.47	1,519.35	1,442.46
8525 · Automobile Expense (SYS2K)	3,100.36	1,235.17	2,377.50	3,085.81
8530 · Auto Expense (Direct Input)	0.00	0.00	0.00	0.00
9906 · Loss on Sale of Assets	0.00	0.00	0.00	0.00
Total Expense	90,072.71	80,971.81	92,032.92	82,391.96
Net Ordinary Income	-372,056.94	-797,642.18	1,146,640.86	-82,969.64
Other Income/Expense				
Other Income				
9001 · Other Income	0.00	0.00	0.00	0.00
Total Other Income	0.00	0.00	0.00	0.00
Net Other Income	0.00	0.00	0.00	0.00
Net Income	-372,056.94	-797,642.18	1,146,640.86	-82,969.64

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Ordinary Income/Expense				
Income				
4000 · Sales				
4001 · Sales Reconciliation	0.00	0.00	0.00	0.00
4002 · Over/Under Billings	204,863.80	-239,109.15	0.00	0.00
4010 · Vehicle Sales-New	1,833,628.23	2,101,981.19	0.00	0.00
4015 · Vehicle Sales-Used	9,000.00	0.00	0.00	0.00
4016 · Doc Fee	504.25	0.00	0.00	0.00
4017 · Rebates	0.00	0.00	3,600.00	10,800.00
4018 · Loaner Fee	0.00	2,590.00	3,000.00	2,875.00
4025 · Sublet	15,029.29	13,590.33	29,610.94	8,632.09
4026 · Other Charge (taxable Sale)	1.00	0.00	0.00	0.00
4027 · Misc Charge (No Sales Tax)	404.75	-4,661.47	0.00	0.00
4035 · Parts	48,212.14	59,433.46	42,630.38	40,095.32
4040 · Labor	82,082.06	11,025.20	61,326.67	47,657.03
4055 · Supplies	1,404.61	1,240.10	1,365.34	1,310.34
4060 · Retail Parts Sales	6,755.62	2,154.95	13,515.28	1,970.16
4065 · Contracts for Inspections	2,142.93	2,142.93	2,342.93	2,342.93
4070 · Waste	0.00	0.00	0.00	1.00
4085 · Sales Discounts	-123.80	-102.73	-822.89	-274.60
4110 · Sales Tax Adjustments	6.79	10.55	4.74	-7,792.82
4125 · NSF Charge	0.00	0.00	0.00	25.00
4126 · Gain on sales / Trade of Assets	0.00	0.00	0.00	0.00
Total 4000 · Sales		1,950,295.36	156,573.39	107,641.45
Total Income	2,203,911.67	1,950,295.36	156,573.39	107,641.45
Cost of Goods Sold				
5000 · Cost of Goods Sold(Direct Cost)	4 000 050 00	704 000 00	0.00	0.00
5010 · Vehicle Purchase/New	1,368,252.33	724,803.62	0.00	0.00
5015 · Vehicle Purchase/Used	0.00	0.00	0.00	0.00
5025 · Sublet Expense 5035 · Parts	409,537.60 67,165.43	994,021.91 40,388.90	20,446.91 35,172.97	5,037.80
5090 · Direct Labor 1099	14,309.12	14,817.65	16,084.32	31,141.13 10,930.50
5090 · Direct Labor 1099	5,936.25	6,596.25	7,617.00	6,104.25
5092 · Direct Labor Overtime(x 1.5)W2	45.00	67.50	146.25	0.00
5000 · Cost of Goods Sold(Direct Cost) - Other	0.00	0.00	0.00	0.00
Total 5000 · Cost of Goods Sold(Direct Cost)		1,780,695.83	79,467.45	53,213.68
8100 · Indirect Costs	1,000,240.70	1,700,000.00	70,407.40	00,210.00
5185 · Deprication, COGS	0.00	0.00	0.00	0.00
8110 · Flooring Interest for Vehicles	15,820.02	16,788.02	10,801.61	7,047.61
8115 · Commissions	0.00	603.30	1,992.66	10,241.11
8120 · Freight (will not match Sys2k)	48,860.32	46,670.19	0.00	0.00
8125 · Non Productive Labor	0.00	0.00	1,020.00	1,882.50
8130 · Contract Labor 1099	7,350.00	7,350.00	8,250.00	7,350.00
8131 · Outside Sales Men	0.00	0.00	0.00	0.00
8132 · Staff Salaries	0.00	0.00	0.00	0.00
	2.50	0.00	3.00	0.00

	May 16	Jun 16	Jul 16	Aug 16
8135 · Employee Vacation Days	240.00	1,080.00	840.00	240.00
8140 · Employee Holiday	0.00	0.00	0.00	0.00
8155 · Advertising & Promotions	250.00	-285.00	-1,069.32	139.19
8160 · Consumables	331.53	1,083.91	155.32	853.10
8161 · Disposal Fee Cost	0.00	0.00	0.00	0.00
8165 · Fuel Expense	1,273.02	1,128.97	505.39	721.29
8170 · Uniforms	960.94	842.00	1,066.23	989.78
8175 · Shop Tools	1,928.10	1,676.49	520.93	684.64
8180 · Training Expense	0.00	0.00	0.00	0.00
8185 · Bad Debt Expense	0.00	0.00	0.00	0.00
Total 8100 · Indirect Costs	77,013.93	76,937.88	24,082.82	30,149.22
Total COGS	1,942,259.66	1,857,633.71	103,550.27	83,362.90
Gross Profit	261,652.01	92,661.65	53,023.12	24,278.55
Expense				
8210 · Management Salaries	0.00	0.00	0.00	0.00
8235 · Hourly Office	15,574.63	15,549.85	19,296.74	15,331.40
8236 · Payroll Tax Expense	0.00	0.00	0.00	0.00
8260 · Workers Comp Expenses	0.00	0.00	0.00	0.00
8265 · Insurance (Liability) Expense	4,369.19	3,058.59	562.69	766.08
8301 · Office Supplies	724.39	719.66	782.74	669.01
8303 · Printing & Reproduction	0.00	0.00	0.00	0.00
8305 · Postage Ex(will not match Sys2k	361.14	-162.14	141.14	1,140.82
8309 · Telephone	1,414.94	881.89	970.57	859.03
8311 · Waste	0.00	0.00	0.00	0.00
8313 · Power	1,899.31	3,912.50	3,228.51	3,067.13
8315 · Gas	0.00	0.00	0.00	0.00
8317 · Water	0.00	0.00	0.00	0.00
8319 · Sewer	0.00	0.00	0.00	0.00
8323 · Equipment Repairs	1,153.67	0.00	0.00	0.00
8325 · Accounting	250.00	250.00	250.00	0.00
8327 · Consulting	10,150.00	10,112.50	10,075.00	10,426.02
8331 · Computer/ IT Expense	0.00	0.00	0.00	609.54
8333 · Legal Fees	0.00	0.00	1,605.45	0.00
8335 · Travel	5,337.21	-724.01	820.44	4,675.89
8337 · Entertainment	813.38	98.00	477.87	114.85
8339 · Meals	1,091.90	1,547.90	1,697.77	1,332.49
8341 · Membership,Dues&Publications	4,212.05	3,422.57	2,133.04	5,657.25
8343 · Licenses and Permits	0.00	1,580.00	150.00	0.00
8345 · Contributions/Charity	0.00	0.00	0.00	0.00
8347 · Bank Charges	268.56	302.95	693.21	513.66
8349 · Rent Expense	15,725.00	15,725.00	15,725.00	18,745.00
8351 · Building & Improvements Expense	1,301.86	747.19	1,586.51	1,578.22
8353 · Interest Expense	417.54	202.38	349.88	339.12
8361 · Warranty Charge Off	0.00	0.00	0.00	0.00
8420 · Local Taxes	0.00	0.00	0.00	0.00

	May 16	Jun 16	Jul 16	Aug 16
8425 · State (MBTR & NVESDB) Taxes	0.00	0.00	337.77	0.00
8430 · Wage Garnish	0.00	0.00	0.00	0.00
8435 · Suspense	0.00	0.00	0.00	0.00
8440 · Depreciation Expense	0.00	0.00	0.00	0.00
8445 · Interest for Past Years	0.00	0.00	0.00	0.00
8510 · Guaranteed Pmts. to Partners	20,000.00	20,000.00	20,000.00	20,000.00
8520 · Indirect Fuel	1,658.92	1,614.54	1,570.12	1,189.27
8525 · Automobile Expense (SYS2K)	1,576.96	2,034.30	2,478.42	3,242.80
8530 · Auto Expense (Direct Input)	0.00	0.00	0.00	0.00
9906 · Loss on Sale of Assets	0.00	0.00	0.00	0.00
Total Expense	88,300.65	80,873.67	84,932.87	90,257.58
Net Ordinary Income	173,351.36	11,787.98	-31,909.75	-65,979.03
Other Income/Expense				
Other Income				
9001 · Other Income	0.00	0.00	0.00	0.00
Total Other Income	0.00	0.00	0.00	0.00
Net Other Income	0.00	0.00	0.00	0.00
Net Income	173,351.36	11,787.98	-31,909.75	-65,979.03

	Sep 16	Oct 16	Nov 16	Dec 16
Ordinary Income/Expense				
Income				
4000 · Sales				
4001 · Sales Reconciliation	0.00	0.00	0.00	0.00
4002 · Over/Under Billings	207,350.71	245,800.58	445,451.99	-82,098.10
4010 · Vehicle Sales-New	132,697.45	462,140.11	290,860.50	1,695,071.25
4015 · Vehicle Sales-Used	0.00	90,000.00	0.00	0.00
4016 · Doc Fee	29.25	4,001.03	58.50	0.00
4017 · Rebates	2,400.00	1,200.00	0.00	0.00
4018 · Loaner Fee	2,625.00	0.00	0.00	495.00
4025 · Sublet	7,865.92	6,460.54	9,313.83	32,881.10
4026 · Other Charge (taxable Sale)	0.00	27,264.00	1,000.00	0.00
4027 · Misc Charge (No Sales Tax)	132.15	224.25	0.00	580.00
4035 · Parts	49,787.29	37,431.69	30,063.88	52,731.10
4040 · Labor	38,166.45	35,441.45	26,036.61	33,091.98
4055 · Supplies	1,798.84	1,141.93	943.13	929.47
4060 · Retail Parts Sales	3,311.30	2,954.47	3,862.35	1,278.35
4065 · Contracts for Inspections	2,342.93	2,342.93	2,342.93	12,958.93
4070 · Waste	0.00	0.00	7.00	14.00
4085 · Sales Discounts	-63.82	-11.60	-214.75	-227.98
4110 · Sales Tax Adjustments	6.12	3.53	3.40	7.41
4125 · NSF Charge	0.00	0.00	0.00	0.00
4126 · Gain on sales / Trade of Assets	0.00	0.00	0.00	0.00
Total 4000 · Sales	448,449.59	916,394.91	809,729.37	1,747,712.51
Total 4000 · Sales Total Income				
Total 4000 · Sales Total Income Cost of Goods Sold	448,449.59	916,394.91	809,729.37	1,747,712.51
Total 4000 · Sales Total Income Cost of Goods Sold 5000 · Cost of Goods Sold(Direct Cost)	448,449.59 448,449.59	916,394.91 916,394.91	809,729.37 809,729.37	1,747,712.51 1,747,712.51
Total 4000 · Sales Total Income Cost of Goods Sold 5000 · Cost of Goods Sold(Direct Cost) 5010 · Vehicle Purchase/New	448,449.59 448,449.59 110,592.28	916,394.91 916,394.91 532,580.69	809,729.37 809,729.37 623,198.40	1,747,712.51 1,747,712.51 703,835.59
Total 4000 · Sales Total Income Cost of Goods Sold 5000 · Cost of Goods Sold(Direct Cost) 5010 · Vehicle Purchase/New 5015 · Vehicle Purchase/Used	448,449.59 448,449.59 110,592.28 0.00	916,394.91 916,394.91 532,580.69 83,310.00	809,729.37 809,729.37 623,198.40 0.00	1,747,712.51 1,747,712.51 703,835.59 0.00
Total 4000 · Sales Total Income Cost of Goods Sold 5000 · Cost of Goods Sold(Direct Cost) 5010 · Vehicle Purchase/New 5015 · Vehicle Purchase/Used 5025 · Sublet Expense	448,449.59 448,449.59 110,592.28 0.00 4,773.33	916,394.91 916,394.91 532,580.69 83,310.00 11,862.29	809,729.37 809,729.37 623,198.40 0.00 18,829.53	1,747,712.51 1,747,712.51 703,835.59 0.00 627,806.46
Total 4000 · Sales Total Income Cost of Goods Sold 5000 · Cost of Goods Sold(Direct Cost) 5010 · Vehicle Purchase/New 5015 · Vehicle Purchase/Used 5025 · Sublet Expense 5035 · Parts	448,449.59 448,449.59 110,592.28 0.00 4,773.33 212,193.62	916,394.91 916,394.91 532,580.69 83,310.00 11,862.29 82,773.98	809,729.37 809,729.37 623,198.40 0.00 18,829.53 36,428.51	1,747,712.51 1,747,712.51 703,835.59 0.00 627,806.46 163,148.70
Total 4000 · Sales Total Income Cost of Goods Sold 5000 · Cost of Goods Sold(Direct Cost) 5010 · Vehicle Purchase/New 5015 · Vehicle Purchase/Used 5025 · Sublet Expense 5035 · Parts 5090 · Direct Labor 1099	448,449.59 448,449.59 110,592.28 0.00 4,773.33 212,193.62 13,892.62	916,394.91 916,394.91 532,580.69 83,310.00 11,862.29 82,773.98 8,962.00	809,729.37 809,729.37 623,198.40 0.00 18,829.53 36,428.51 8,689.50	1,747,712.51 1,747,712.51 703,835.59 0.00 627,806.46 163,148.70 13,680.25
Total 4000 · Sales Total Income Cost of Goods Sold 5000 · Cost of Goods Sold(Direct Cost) 5010 · Vehicle Purchase/New 5015 · Vehicle Purchase/Used 5025 · Sublet Expense 5035 · Parts 5090 · Direct Labor 1099 5091 · Direct Labor W2	448,449.59 448,449.59 110,592.28 0.00 4,773.33 212,193.62 13,892.62 8,432.25	916,394.91 916,394.91 532,580.69 83,310.00 11,862.29 82,773.98 8,962.00 7,013.25	809,729.37 809,729.37 623,198.40 0.00 18,829.53 36,428.51 8,689.50 5,685.75	1,747,712.51 1,747,712.51 703,835.59 0.00 627,806.46 163,148.70 13,680.25 8,096.25
Total 4000 · Sales Total Income Cost of Goods Sold 5000 · Cost of Goods Sold(Direct Cost) 5010 · Vehicle Purchase/New 5015 · Vehicle Purchase/Used 5025 · Sublet Expense 5035 · Parts 5090 · Direct Labor 1099 5091 · Direct Labor W2 5092 · Direct Labor Overtime(x 1.5)W2	448,449.59 448,449.59 110,592.28 0.00 4,773.33 212,193.62 13,892.62 8,432.25 0.00	916,394.91 916,394.91 532,580.69 83,310.00 11,862.29 82,773.98 8,962.00 7,013.25 0.00	809,729.37 809,729.37 623,198.40 0.00 18,829.53 36,428.51 8,689.50 5,685.75 0.00	1,747,712.51 1,747,712.51 703,835.59 0.00 627,806.46 163,148.70 13,680.25 8,096.25 0.00
Total 4000 · Sales Total Income Cost of Goods Sold 5000 · Cost of Goods Sold(Direct Cost) 5010 · Vehicle Purchase/New 5015 · Vehicle Purchase/Used 5025 · Sublet Expense 5035 · Parts 5090 · Direct Labor 1099 5091 · Direct Labor W2 5092 · Direct Labor Overtime(x 1.5)W2 5000 · Cost of Goods Sold(Direct Cost) - Other	448,449.59 448,449.59 110,592.28 0.00 4,773.33 212,193.62 13,892.62 8,432.25 0.00 0.00	916,394.91 916,394.91 532,580.69 83,310.00 11,862.29 82,773.98 8,962.00 7,013.25 0.00 0.00	809,729.37 809,729.37 623,198.40 0.00 18,829.53 36,428.51 8,689.50 5,685.75 0.00 0.00	1,747,712.51 1,747,712.51 703,835.59 0.00 627,806.46 163,148.70 13,680.25 8,096.25 0.00 0.00
Total 4000 · Sales Total Income Cost of Goods Sold 5000 · Cost of Goods Sold(Direct Cost) 5010 · Vehicle Purchase/New 5015 · Vehicle Purchase/Used 5025 · Sublet Expense 5035 · Parts 5090 · Direct Labor 1099 5091 · Direct Labor W2 5092 · Direct Labor Overtime(x 1.5)W2 5000 · Cost of Goods Sold(Direct Cost) - Other Total 5000 · Cost of Goods Sold(Direct Cost)	448,449.59 448,449.59 110,592.28 0.00 4,773.33 212,193.62 13,892.62 8,432.25 0.00	916,394.91 916,394.91 532,580.69 83,310.00 11,862.29 82,773.98 8,962.00 7,013.25 0.00	809,729.37 809,729.37 623,198.40 0.00 18,829.53 36,428.51 8,689.50 5,685.75 0.00	1,747,712.51 1,747,712.51 703,835.59 0.00 627,806.46 163,148.70 13,680.25 8,096.25 0.00
Total 4000 · Sales Total Income Cost of Goods Sold 5000 · Cost of Goods Sold(Direct Cost) 5010 · Vehicle Purchase/New 5015 · Vehicle Purchase/Used 5025 · Sublet Expense 5035 · Parts 5090 · Direct Labor 1099 5091 · Direct Labor W2 5092 · Direct Labor Overtime(x 1.5)W2 5000 · Cost of Goods Sold(Direct Cost) - Other Total 5000 · Cost of Goods Sold(Direct Cost) 8100 · Indirect Costs	448,449.59 448,449.59 110,592.28 0.00 4,773.33 212,193.62 13,892.62 8,432.25 0.00 0.00 349,884.10	916,394.91 916,394.91 532,580.69 83,310.00 11,862.29 82,773.98 8,962.00 7,013.25 0.00 0.00 726,502.21	809,729.37 809,729.37 623,198.40 0.00 18,829.53 36,428.51 8,689.50 5,685.75 0.00 0.00 692,831.69	1,747,712.51 1,747,712.51 703,835.59 0.00 627,806.46 163,148.70 13,680.25 8,096.25 0.00 0.00 1,516,567.25
Total Income Cost of Goods Sold 5000 · Cost of Goods Sold(Direct Cost) 5010 · Vehicle Purchase/New 5015 · Vehicle Purchase/Used 5025 · Sublet Expense 5035 · Parts 5090 · Direct Labor 1099 5091 · Direct Labor W2 5092 · Direct Labor Overtime(x 1.5)W2 5000 · Cost of Goods Sold(Direct Cost) - Other Total 5000 · Cost of Goods Sold(Direct Cost) 8100 · Indirect Costs 5185 · Deprication, COGS	448,449.59 448,449.59 110,592.28 0.00 4,773.33 212,193.62 13,892.62 8,432.25 0.00 0.00 349,884.10	916,394.91 916,394.91 532,580.69 83,310.00 11,862.29 82,773.98 8,962.00 7,013.25 0.00 0.00 726,502.21	809,729.37 809,729.37 623,198.40 0.00 18,829.53 36,428.51 8,689.50 5,685.75 0.00 0.00 692,831.69	1,747,712.51 1,747,712.51 703,835.59 0.00 627,806.46 163,148.70 13,680.25 8,096.25 0.00 0.00 1,516,567.25 42,951.79
Total Income Cost of Goods Sold 5000 · Cost of Goods Sold(Direct Cost) 5010 · Vehicle Purchase/New 5015 · Vehicle Purchase/Used 5025 · Sublet Expense 5035 · Parts 5090 · Direct Labor 1099 5091 · Direct Labor W2 5092 · Direct Labor Overtime(x 1.5)W2 5000 · Cost of Goods Sold(Direct Cost) - Other Total 5000 · Cost of Goods Sold(Direct Cost) 8100 · Indirect Costs 5185 · Deprication, COGS 8110 · Flooring Interest for Vehicles	448,449.59 448,449.59 110,592.28 0.00 4,773.33 212,193.62 13,892.62 8,432.25 0.00 0.00 349,884.10 0.00 9,202.46	916,394.91 916,394.91 532,580.69 83,310.00 11,862.29 82,773.98 8,962.00 7,013.25 0.00 0.00 726,502.21 0.00 9,657.65	809,729.37 809,729.37 623,198.40 0.00 18,829.53 36,428.51 8,689.50 5,685.75 0.00 0.00 692,831.69 0.00 15,667.75	1,747,712.51 1,747,712.51 703,835.59 0.00 627,806.46 163,148.70 13,680.25 8,096.25 0.00 0.00 1,516,567.25 42,951.79 23,353.16
Total Income Cost of Goods Sold 5000 · Cost of Goods Sold(Direct Cost) 5010 · Vehicle Purchase/New 5015 · Vehicle Purchase/Used 5025 · Sublet Expense 5035 · Parts 5090 · Direct Labor 1099 5091 · Direct Labor W2 5092 · Direct Labor Overtime(x 1.5)W2 5000 · Cost of Goods Sold(Direct Cost) - Other Total 5000 · Cost of Goods Sold(Direct Cost) 8100 · Indirect Costs 5185 · Deprication, COGS 8110 · Flooring Interest for Vehicles 8115 · Commissions	448,449.59 448,449.59 110,592.28 0.00 4,773.33 212,193.62 13,892.62 8,432.25 0.00 0.00 349,884.10 0.00 9,202.46 125.66	916,394.91 916,394.91 532,580.69 83,310.00 11,862.29 82,773.98 8,962.00 7,013.25 0.00 0.00 726,502.21 0.00 9,657.65 139.07	809,729.37 809,729.37 623,198.40 0.00 18,829.53 36,428.51 8,689.50 5,685.75 0.00 0.00 692,831.69 0.00 15,667.75 135.50	1,747,712.51 1,747,712.51 703,835.59 0.00 627,806.46 163,148.70 13,680.25 8,096.25 0.00 0.00 1,516,567.25 42,951.79 23,353.16 38.62
Total Income Cost of Goods Sold 5000 · Cost of Goods Sold(Direct Cost) 5010 · Vehicle Purchase/New 5015 · Vehicle Purchase/Used 5025 · Sublet Expense 5035 · Parts 5090 · Direct Labor 1099 5091 · Direct Labor W2 5092 · Direct Labor Overtime(x 1.5)W2 5000 · Cost of Goods Sold(Direct Cost) - Other Total 5000 · Cost of Goods Sold(Direct Cost) 8100 · Indirect Costs 5185 · Deprication, COGS 8110 · Flooring Interest for Vehicles 8115 · Commissions 8120 · Freight (will not match Sys2k)	448,449.59 448,449.59 110,592.28	916,394.91 916,394.91 532,580.69 83,310.00 11,862.29 82,773.98 8,962.00 7,013.25 0.00 0.00 726,502.21 0.00 9,657.65 139.07 14,094.72	809,729.37 809,729.37 623,198.40 0.00 18,829.53 36,428.51 8,689.50 5,685.75 0.00 0.00 692,831.69 0.00 15,667.75 135.50 26,039.65	1,747,712.51 1,747,712.51 703,835.59 0.00 627,806.46 163,148.70 13,680.25 8,096.25 0.00 0.00 1,516,567.25 42,951.79 23,353.16 38.62 46,998.15
Total Income Cost of Goods Sold 5000 · Cost of Goods Sold(Direct Cost) 5010 · Vehicle Purchase/New 5015 · Vehicle Purchase/Used 5025 · Sublet Expense 5035 · Parts 5090 · Direct Labor 1099 5091 · Direct Labor W2 5092 · Direct Labor Overtime(x 1.5)W2 5000 · Cost of Goods Sold(Direct Cost) - Other Total 5000 · Cost of Goods Sold(Direct Cost) 8100 · Indirect Costs 5185 · Deprication, COGS 8110 · Flooring Interest for Vehicles 8115 · Commissions 8120 · Freight (will not match Sys2k) 8125 · Non Productive Labor	448,449.59 448,449.59 110,592.28	916,394.91 916,394.91 532,580.69 83,310.00 11,862.29 82,773.98 8,962.00 7,013.25 0.00 0.00 726,502.21 0.00 9,657.65 139.07 14,094.72 2,657.50	809,729.37 809,729.37 623,198.40 0.00 18,829.53 36,428.51 8,689.50 5,685.75 0.00 0.00 692,831.69 0.00 15,667.75 135.50 26,039.65 2,061.00	1,747,712.51 1,747,712.51 703,835.59 0.00 627,806.46 163,148.70 13,680.25 8,096.25 0.00 0.00 1,516,567.25 42,951.79 23,353.16 38.62 46,998.15 2,567.00
Total Income Cost of Goods Sold 5000 · Cost of Goods Sold(Direct Cost) 5010 · Vehicle Purchase/New 5015 · Vehicle Purchase/Used 5025 · Sublet Expense 5035 · Parts 5090 · Direct Labor 1099 5091 · Direct Labor W2 5092 · Direct Labor Overtime(x 1.5)W2 5000 · Cost of Goods Sold(Direct Cost) - Other Total 5000 · Cost of Goods Sold(Direct Cost) 8100 · Indirect Costs 5185 · Deprication, COGS 8110 · Flooring Interest for Vehicles 8115 · Commissions 8120 · Freight (will not match Sys2k) 8125 · Non Productive Labor 8130 · Contract Labor 1099	448,449.59 448,449.59 110,592.28	916,394.91 916,394.91 532,580.69 83,310.00 11,862.29 82,773.98 8,962.00 7,013.25 0.00 0.00 726,502.21 0.00 9,657.65 139.07 14,094.72 2,657.50 7,350.00	809,729.37 809,729.37 623,198.40 0.00 18,829.53 36,428.51 8,689.50 5,685.75 0.00 0.00 692,831.69 0.00 15,667.75 135.50 26,039.65 2,061.00 7,350.00	1,747,712.51 1,747,712.51 703,835.59 0.00 627,806.46 163,148.70 13,680.25 8,096.25 0.00 0.00 1,516,567.25 42,951.79 23,353.16 38.62 46,998.15 2,567.00 8,355.96
Total Income Cost of Goods Sold 5000 · Cost of Goods Sold(Direct Cost) 5010 · Vehicle Purchase/New 5015 · Vehicle Purchase/Used 5025 · Sublet Expense 5035 · Parts 5090 · Direct Labor 1099 5091 · Direct Labor W2 5092 · Direct Labor Overtime(x 1.5)W2 5000 · Cost of Goods Sold(Direct Cost) - Other Total 5000 · Cost of Goods Sold(Direct Cost) 8100 · Indirect Costs 5185 · Deprication, COGS 8110 · Flooring Interest for Vehicles 8115 · Commissions 8120 · Freight (will not match Sys2k) 8125 · Non Productive Labor	448,449.59 448,449.59 110,592.28	916,394.91 916,394.91 532,580.69 83,310.00 11,862.29 82,773.98 8,962.00 7,013.25 0.00 0.00 726,502.21 0.00 9,657.65 139.07 14,094.72 2,657.50	809,729.37 809,729.37 623,198.40 0.00 18,829.53 36,428.51 8,689.50 5,685.75 0.00 0.00 692,831.69 0.00 15,667.75 135.50 26,039.65 2,061.00	1,747,712.51 1,747,712.51 703,835.59 0.00 627,806.46 163,148.70 13,680.25 8,096.25 0.00 0.00 1,516,567.25 42,951.79 23,353.16 38.62 46,998.15 2,567.00

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8135 · Employee Vacation Days	1,680.00	800.00	1,975.00	1,000.00
8140 · Employee Holiday	0.00	0.00	0.00	0.00
8155 · Advertising & Promotions	0.00	2,205.00	0.00	1,413.74
8160 · Consumables	1,279.33	212.27	380.52	61.86
8161 · Disposal Fee Cost	0.00	0.00	0.00	0.00
8165 · Fuel Expense	1,335.69	1,928.49	694.95	545.73
8170 · Uniforms	1,377.28	1,055.05	959.19	988.28
8175 · Shop Tools	643.16	595.56	0.00	392.66
8180 · Training Expense	0.00	0.00	0.00	0.00
8185 · Bad Debt Expense	0.00	0.00	0.00	0.00
Total 8100 · Indirect Costs	27,872.21	40,695.31	55,263.56	128,666.95
Total COGS	377,756.31	767,197.52	748,095.25	1,645,234.20
Gross Profit	70,693.28	149,197.39	61,634.12	102,478.31
Expense				
8210 · Management Salaries	0.00	0.00	0.00	0.00
8235 · Hourly Office	17,569.72	15,257.37	15,139.68	18,476.87
8236 · Payroll Tax Expense	0.00	0.00	0.00	0.00
8260 · Workers Comp Expenses	0.00	0.00	0.00	0.00
8265 · Insurance (Liability) Expense	8,683.83	2,884.33	4,984.17	1,554.17
8301 · Office Supplies	1,205.60	1,295.51	372.82	1,606.88
8303 · Printing & Reproduction	0.00	0.00	0.00	0.00
8305 · Postage Ex(will not match Sys2k	135.94	-157.48	368.16	243.09
8309 · Telephone	1,078.74	1,237.74	1,400.71	1,359.16
8311 · Waste	0.00	0.00	0.00	0.00
8313 · Power	4,843.83	2,424.28	1,768.11	2,849.84
8315 · Gas	0.00	0.00	0.00	0.00
8317 · Water	0.00	0.00	0.00	0.00
8319 · Sewer	0.00	0.00	0.00	0.00
8323 · Equipment Repairs	0.00	0.00	0.00	0.00
8325 · Accounting	500.00	250.00	750.00	250.00
8327 · Consulting	9,573.98	10,000.00	10,000.00	10,000.00
8331 · Computer/ IT Expense	1,476.72	1,923.01	173.75	180.00
8333 · Legal Fees	0.00	0.00	0.00	0.00
8335 · Travel	7,971.72	5,183.19	1,888.94	1,576.48
8337 · Entertainment	59.00	0.00	325.00	296.00
8339 · Meals	2,290.74	1,996.90	1,374.23	3,138.49
8341 · Membership,Dues&Publications	2,492.00	2,265.74	5,907.95	4,345.41
8343 · Licenses and Permits	510.00	400.00	0.00	345.00
8345 · Contributions/Charity	0.00	0.00	0.00	0.00
8347 · Bank Charges	284.72	393.74	260.30	666.40
8349 · Rent Expense	14,725.00	17,745.00	18,745.00	17,965.00
8351 · Building & Improvements Expense	1,808.11	953.52	560.00	2,211.05
8353 Interest Expense	328.30	514.21	306.46	295.45
8361 · Warranty Charge Off	0.00	0.00	0.00	0.00
8420 · Local Taxes	0.00	0.00	0.00	-4,726.92

	Sep 16	Oct 16	Nov 16	Dec 16
8425 · State (MBTR & NVESDB) Taxes	1,825.38	428.86	0.00	276.09
8430 · Wage Garnish	0.00	0.00	0.00	0.00
8435 · Suspense	0.00	0.00	0.00	0.00
8440 · Depreciation Expense	0.00	0.00	0.00	14,759.52
8445 · Interest for Past Years	0.00	0.00	0.00	0.00
8510 · Guaranteed Pmts. to Partners	20,000.00	20,000.00	20,000.00	20,000.00
8520 · Indirect Fuel	1,578.40	1,245.69	1,265.07	1,426.06
8525 · Automobile Expense (SYS2K)	3,492.82	1,710.28	1,989.57	2,490.69
8530 · Auto Expense (Direct Input)	0.00	0.00	0.00	0.00
9906 · Loss on Sale of Assets	0.00	0.00	0.00	4,018.21
Total Expense	102,434.55	87,951.89	87,579.92	105,602.94
Net Ordinary Income	-31,741.27	61,245.50	-25,945.80	-3,124.63
Other Income/Expense				
Other Income				
9001 · Other Income	0.00	0.00	0.00	0.00
Total Other Income	0.00	0.00	0.00	0.00
Net Other Income	0.00	0.00	0.00	0.00
Net Income	-31,741.27	61,245.50	-25,945.80	-3,124.63

January 1, 2010 timough	Jan 17	Feb 17	Mar 17	Apr 17
Ordinary Income/Expense				
Income				
4000 · Sales				
4001 · Sales Reconciliation	0.00	0.00	0.00	0.00
4002 · Over/Under Billings	164,147.60	420,916.18	-360,184.00	-364,861.73
4010 · Vehicle Sales-New	1,695,071.25	1,181,510.50	1,474,328.68	1,356,057.00
4015 · Vehicle Sales-Used	0.00	27,474.00	0.00	0.00
4016 ⋅ Doc Fee	0.00	504.25	652.07	0.00
4017 · Rebates	0.00	0.00	0.00	0.00
4018 · Loaner Fee	0.00	1,235.00	555.00	370.00
4025 · Sublet	17,450.00	7,260.00	16,660.00	10,300.00
4026 · Other Charge (taxable Sale)	0.00	0.00	0.00	0.00
4027 · Misc Charge (No Sales Tax)	0.00	29.25	60.00	1,465.41
4035 · Parts	14,185.75	25,810.78	42,880.09	28,533.78
4040 · Labor	27,869.82	16,205.29	36,138.32	33,828.42
4055 · Supplies	609.35	624.99	905.89	821.22
4060 · Retail Parts Sales	3,411.05	2,064.39	3,345.00	1,136.27
4065 · Contracts for Inspections	23,983.53	24,618.53	23,837.53	23,526.28
4070 · Waste	21.00	16.00	50.00	27.00
4085 · Sales Discounts	-529.35	-700.23	-885.18	-972.48
4110 · Sales Tax Adjustments	2.39	11.52	11.33	-15.63
4125 · NSF Charge	0.00	0.00	0.00	0.00
4126 · Gain on sales / Trade of Assets	0.00	0.00	0.00	0.00
Total 4000 · Sales	1,946,222.39	1,707,580.45	1,238,354.73	1,090,215.54
Total Income	1,946,222.39	1,707,580.45	1,238,354.73	1,090,215.54
Cost of Goods Sold				
5000 · Cost of Goods Sold(Direct Cost)				
5010 · Vehicle Purchase/New	1,165,140.79	920,539.65	538,269.34	647,222.87
5015 · Vehicle Purchase/Used	0.00	24,610.00	0.00	0.00
5025 · Sublet Expense	519,684.10	545,389.95	424,450.35	290,913.75
5035 · Parts	69,881.34	34,620.51	51,912.06	24,876.33
5090 · Direct Labor 1099	11,713.25	10,392.25	16,216.25	13,041.35
5091 · Direct Labor W2 5092 · Direct Labor Overtime(x 1.5)W2	6,057.00	6,195.00	8,953.50	7,167.00
5000 · Cost of Goods Sold(Direct Cost) - Other	0.00	0.00	0.00	0.00 0.00
Total 5000 · Cost of Goods Sold(Direct Cost)			1,039,801.50	
8100 · Indirect Costs	1,772,470.40	1,541,747.36	1,039,601.50	983,221.30
5185 · Deprication, COGS	0.00	0.00	0.00	0.00
8110 · Flooring Interest for Vehicles	22,954.62	23,063.56	25,498.71	19,183.39
8115 · Commissions	102.07	131.73	456.92	1,360.56
8120 · Freight (will not match Sys2k)	28,404.25	28,373.00	33,035.55	18,682.60
8125 · Non Productive Labor	1,338.50	1,604.00	1,898.00	1,579.00
8130 · Contract Labor 1099	7,350.00	7,350.00	8,250.00	7,350.00
8131 · Outside Sales Men	0.00	0.00	0.00	0.00
8132 · Staff Salaries	0.00	0.00	0.00	0.00
C.C. Can Guidino	0.00	0.00	0.00	0.00

January 1, 2016 through				
	Jan 17	Feb 17	Mar 17	Apr 17
8135 · Employee Vacation Days	1,000.00	240.00	0.00	480.00
8140 · Employee Holiday	0.00	0.00	0.00	0.00
8155 · Advertising & Promotions	1,020.02	495.21	6,159.40	-615.00
8160 · Consumables	235.02	277.60	509.77	451.72
8161 · Disposal Fee Cost	0.00	0.00	0.00	0.00
8165 · Fuel Expense	404.22	1,112.36	920.03	509.60
8170 · Uniforms	797.84	784.12	976.00	780.80
8175 · Shop Tools	322.71	422.44	95.41	1,278.31
8180 · Training Expense	0.00	0.00	0.00	0.00
8185 · Bad Debt Expense	0.00	0.00	0.00	0.00
Total 8100 · Indirect Costs	63,929.25	63,854.02	77,799.79	51,040.98
Total COGS	1,836,405.73	1,605,601.38	1,117,601.29	1,034,262.28
Gross Profit	109,816.66	101,979.07	120,753.44	55,953.26
Expense				
8210 · Management Salaries	0.00	0.00	0.00	0.00
8235 · Hourly Office	15,187.55	15,138.25	17,389.82	15,150.44
8236 · Payroll Tax Expense	0.00	0.00	0.00	0.00
8260 · Workers Comp Expenses	0.00	0.00	0.00	0.00
8265 · Insurance (Liability) Expense	2,857.17	3,842.07	3,467.07	4,405.07
8301 · Office Supplies	1,056.37	1,223.74	1,760.10	764.19
8303 · Printing & Reproduction	0.00	0.00	0.00	0.00
8305 · Postage Ex(will not match Sys2k	165.98	330.67	393.83	417.24
8309 · Telephone	945.32	918.65	1,986.20	203.39
8311 · Waste	0.00	0.00	0.00	0.00
8313 · Power	3,120.96	1,997.46	2,923.60	1,874.86
8315 · Gas	0.00	0.00	0.00	0.00
8317 · Water	0.00	0.00	0.00	0.00
8319 · Sewer	0.00	0.00	0.00	0.00
8323 · Equipment Repairs	0.00	0.00	421.17	0.00
8325 · Accounting	250.00	250.00	250.00	250.00
8327 · Consulting	10,000.00	10,000.00	10,000.00	10,000.00
8331 · Computer/ IT Expense	48.67	337.50	0.00	0.00
8333 · Legal Fees	0.00	0.00	0.00	0.00
8335 · Travel	2,493.46	3,365.43	4,364.08	3,932.37
8337 · Entertainment	0.00	0.00	0.00	87.00
8339 · Meals	1,389.36	370.07	2,080.36	2,431.20
8341 · Membership, Dues & Publications	6,285.70	3,055.97	3,708.45	3,844.04
8343 · Licenses and Permits	20.00	0.00	650.00	0.00
8345 · Contributions/Charity	0.00	0.00	0.00	0.00
8347 · Bank Charges	256.98	705.75	305.64	449.67
8349 · Rent Expense	14,980.00	14,980.00	14,980.00	14,980.00
8351 · Building & Improvements Expense	804.33	632.36	1,143.44	610.78
8353 · Interest Expense	425.32	132.29	262.02	250.75
8361 · Warranty Charge Off	0.00	0.00	0.00	0.00
8420 · Local Taxes	0.00	0.00	0.00	80.40

	Jan 17	Feb 17	Mar 17	Apr 17
8425 · State (MBTR & NVESDB) Taxes	276.09	0.00	800.00	707.40
8430 · Wage Garnish	0.00	0.00	0.00	0.00
8435 · Suspense	0.00	0.00	0.00	0.00
8440 · Depreciation Expense	0.00	0.00	0.00	0.00
8445 · Interest for Past Years	0.00	0.00	0.00	0.00
8510 · Guaranteed Pmts. to Partners	20,000.00	20,000.00	20,000.00	20,000.00
8520 · Indirect Fuel	1,173.54	931.98	1,524.58	1,514.40
8525 · Automobile Expense (SYS2K)	2,059.25	1,943.35	1,943.35	2,331.31
8530 · Auto Expense (Direct Input)	0.00	0.00	0.00	0.00
9906 · Loss on Sale of Assets	0.00	0.00	0.00	0.00
Total Expense	83,796.05	80,155.54	90,353.71	84,284.51
Net Ordinary Income	26,020.61	21,823.53	30,399.73	-28,331.25
Other Income/Expense				
Other Income				
9001 · Other Income	0.00	0.00	0.00	0.00
Total Other Income	0.00	0.00	0.00	0.00
Net Other Income	0.00	0.00	0.00	0.00
Net Income	26,020.61	21,823.53	30,399.73	-28,331.25

<i>,</i> , , , , , , , , , , , , , , , , , ,	May 17	Jun 17	Jul 17	Aug 17
Ordinary Income/Expense				
Income				
4000 · Sales				
4001 · Sales Reconciliation	0.00	0.00	0.00	0.00
4002 · Over/Under Billings	-631,320.85	-45,202.38	0.00	418,894.26
4010 · Vehicle Sales-New	1,679,297.12	154,235.35	213,786.94	88,395.00
4015 · Vehicle Sales-Used	0.00	30,183.00	10,000.00	32,500.00
4016 · Doc Fee	450.00	1,416.25	1,524.66	508.50
4017 · Rebates	0.00	0.00	3,500.00	0.00
4018 · Loaner Fee	0.00	1,200.00	0.00	0.00
4025 · Sublet	15,636.25	125.00	0.00	1,732.22
4026 · Other Charge (taxable Sale)	900.00	0.00	2,543.25	0.00
4027 · Misc Charge (No Sales Tax)	583.00	66.35	2,852.90	2,900.20
4035 ⋅ Parts	50,139.64	46,011.14	44,577.97	45,797.13
4040 · Labor	35,119.30	53,336.98	42,485.67	43,957.22
4055 · Supplies	1,129.96	1,429.82	1,458.23	1,574.46
4060 · Retail Parts Sales	5,809.96	3,847.82	4,897.65	5,136.96
4065 · Contracts for Inspections	23,951.46	23,522.53	23,300.53	23,452.03
4070 · Waste	27.00	30.00	30.00	44.33
4085 · Sales Discounts	-2,378.19	-1,783.65	-2,130.90	-1,274.12
4110 · Sales Tax Adjustments	-17.84	8.70	24.32	-6,922.35
4125 · NSF Charge	0.00	0.00	0.00	0.00
4126 · Gain on sales / Trade of Assets	0.00	0.00	0.00	0.00
Total 4000 · Sales	1,179,326.81	268,426.91	348,851.22	656,695.84
Total Income	1,179,326.81	268,426.91	348,851.22	656,695.84
Cost of Goods Sold				
5000 · Cost of Goods Sold(Direct Cost)				
5010 · Vehicle Purchase/New	439,849.02	109,308.00	176,735.68	297,081.96
5015 · Vehicle Purchase/Used	0.00	11,302.00	27,998.00	0.00
5025 · Sublet Expense	545,379.30	1,852.96	284.25	2,702.69
5035 · Parts	42,749.85	43,336.24	53,413.04	192,920.76
5090 · Direct Labor 1099	12,567.55	11,352.25	8,776.70	9,235.60
5091 · Direct Labor W2	5,970.00	14,522.05	9,942.60	9,629.47
5092 · Direct Labor Overtime(x 1.5)W2	0.00	0.00	0.00	0.00
5000 · Cost of Goods Sold(Direct Cost) - Other	0.00	0.00	0.00	0.00
Total 5000 · Cost of Goods Sold(Direct Cost)	1,046,515.72	191,673.50	277,150.27	511,570.48
8100 · Indirect Costs				
5185 · Deprication, COGS	0.00	0.00	0.00	0.00
8110 · Flooring Interest for Vehicles	16,738.92	17,284.28	11,884.35	3,758.36
8115 · Commissions	185.07	849.41	833.96	2,407.21
8120 · Freight (will not match Sys2k)	9,345.85	0.00	2,401.22	10,123.00
8125 · Non Productive Labor	1,439.50	5,278.50	3,023.00	1,929.00
8130 · Contract Labor 1099	7,350.00	8,250.00	7,350.00	7,350.00
8131 · Outside Sales Men	0.00	0.00	0.00	0.00
8132 · Staff Salaries	0.00	0.00	0.00	0.00

January 1, 2016 tillough	May 17	Jun 17	Jul 17	Aug 17
0425 Employee Vecation Boye				
8135 · Employee Vacation Days	1,200.00	1,720.00	1,080.00	1,520.00
8140 · Employee Holiday 8155 · Advertising & Promotions	0.00 -2,007.50	0.00	0.00 0.00	0.00 1,724.14
8160 · Consumables	·		493.79	224.24
8161 · Disposal Fee Cost	622.65 0.00	569.92 0.00	0.00	0.00
·				949.15
8165 · Fuel Expense 8170 · Uniforms	323.00	1,326.72	895.71	
8175 · Shop Tools	1,083.86 0.00	1,057.24	1,069.97	1,295.92 1,109.17
•	348.00	256.34 0.00	779.33 0.00	0.00
8180 · Training Expense	0.00	0.00	0.00	0.00
8185 · Bad Debt Expense				
Total 8100 · Indirect Costs	36,629.35	36,592.41	29,811.33	32,390.19
Total COGS	1,083,145.07	228,265.91	306,961.60	543,960.67
Gross Profit	96,181.74	40,161.00	41,889.62	112,735.17
Expense				
8210 · Management Salaries	0.00	0.00	0.00	0.00
8235 · Hourly Office	15,143.30	21,406.83	15,284.21	15,457.87
8236 · Payroll Tax Expense	0.00	0.00	0.00	0.00
8260 · Workers Comp Expenses 8265 · Insurance (Liability) Expense	0.00 3,854.07	0.00 -640.93	0.00 278.22	0.00 10,714.23
8301 · Office Supplies	915.86	1,608.98	1,184.51	1,131.74
8303 · Printing & Reproduction	0.00	108.00	0.00	0.00
8305 · Postage Ex(will not match Sys2k	88.01	193.43	57.49	314.16
8309 · Telephone	955.75	939.47	717.59	1,341.17
8311 · Waste	0.00	0.00	0.00	0.00
8313 · Power	2,026.27	3,159.42	3,772.42	3,333.80
8315 · Gas	0.00	0.00	0.00	0.00
8317 · Water	0.00	0.00	0.00	0.00
8319 · Sewer	0.00	0.00	0.00	0.00
8323 · Equipment Repairs	0.00	200.00	1,016.00	0.00
8325 · Accounting	250.00	250.00	2,490.00	1,000.00
8327 · Consulting	19,564.64	15,500.00	19,500.00	0.00
8331 · Computer/ IT Expense	450.00	649.71	346.09	1,090.93
8333 Legal Fees	0.00	0.00	0.00	0.00
8335 · Travel	4,229.38	4,810.26	2,846.11	7,634.18
8337 · Entertainment	1,387.45	249.09	541.46	101.62
8339 · Meals	1,346.93	774.78	1,720.53	1,567.74
8341 · Membership, Dues & Publications	3,313.65	3,255.45	4,061.05	3,878.59
8343 Licenses and Permits	0.00	0.00	150.00	376.00
8345 · Contributions/Charity	0.00	0.00	0.00	0.00
8347 · Bank Charges	310.44	683.25	627.64	850.84
8349 · Rent Expense	14,980.00	14,980.00	14,980.00	14,980.00
8351 · Building & Improvements Expense	38,286.67	11,495.59	9,506.10	6,979.97
8353 · Interest Expense	266.76	211.42	202.74	197.89
8361 Warranty Charge Off	0.00	0.00	0.00	0.00
8420 · Local Taxes	0.00	0.00	0.00	0.00

	May 17	Jun 17	Jul 17	Aug 17
8425 · State (MBTR & NVESDB) Taxes	0.00	0.00	830.57	0.00
8430 · Wage Garnish	0.00	0.00	0.00	0.00
8435 · Suspense	0.00	0.00	0.00	0.00
8440 · Depreciation Expense	0.00	0.00	0.00	0.00
8445 · Interest for Past Years	0.00	0.00	0.00	0.00
8510 · Guaranteed Pmts. to Partners	20,000.00	20,000.00	20,000.00	20,000.00
8520 · Indirect Fuel	2,035.09	2,289.03	2,025.86	2,520.84
8525 · Automobile Expense (SYS2K)	7,360.37	2,395.39	2,204.91	4,058.65
8530 · Auto Expense (Direct Input)	0.00	0.00	0.00	0.00
9906 · Loss on Sale of Assets	0.00	0.00	0.00	0.00
Total Expense	136,764.64	104,519.17	104,343.50	97,530.22
Net Ordinary Income	-40,582.90	-64,358.17	-62,453.88	15,204.95
Other Income/Expense				
Other Income				
9001 · Other Income	0.00	0.00	0.00	0.00
Total Other Income	0.00	0.00	0.00	0.00
Net Other Income	0.00	0.00	0.00	0.00
Net Income	-40,582.90	-64,358.17	-62,453.88	15,204.95

	Sep 17	Oct 17	Nov 17	Dec 17
Ordinary Income/Expense				
Income				
4000 · Sales				
4001 · Sales Reconciliation	0.00	0.00	0.00	0.00
4002 · Over/Under Billings	600,926.23	633,944.96	-17,260.01	-5,195.32
4010 · Vehicle Sales-New	195,602.82	1,296,386.36	1,819,370.64	1,927,880.92
4015 · Vehicle Sales-Used	0.00	0.00	0.00	0.00
4016 · Doc Fee	0.00	279.25	858.50	0.00
4017 · Rebates	2,857.00	3,881.79	1,420.75	0.00
4018 · Loaner Fee	2,500.00	2,250.00	2,000.00	1,616.63
4025 · Sublet	0.00	24,564.00	116,100.00	106,305.00
4026 · Other Charge (taxable Sale)	7,629.75	375.00	0.00	0.00
4027 · Misc Charge (No Sales Tax)	2,929.29	1,635.00	1,824.82	0.00
4035 · Parts	38,460.08	52,003.70	47,540.31	47,610.26
4040 · Labor	36,843.91	42,028.45	45,449.05	40,441.75
4055 · Supplies	1,248.44	1,052.63	1,341.21	980.94
4060 · Retail Parts Sales	9,630.15	6,823.80	7,246.95	2,281.83
4065 · Contracts for Inspections	24,681.64	23,848.64	24,723.64	24,365.93
4070 · Waste	23.00	28.25	41.00	38.50
4085 · Sales Discounts	-503.62	-1,559.29	-2,006.45	-661.69
4110 · Sales Tax Adjustments	50.32	21.11	10.29	9.78
4125 · NSF Charge	30.00	0.00	0.00	0.00
4126 · Gain on sales / Trade of Assets	0.00	0.00	0.00	0.00
			0.00	0.00
Total 4000 · Sales	922,909.01	2,087,563.65	2,048,660.70	2,145,674.53
Total 4000 · Sales Total Income	922,909.01		2,048,660.70	
•	922,909.01	2,087,563.65	2,048,660.70	2,145,674.53
Total Income	922,909.01	2,087,563.65	2,048,660.70	2,145,674.53
Total Income Cost of Goods Sold	922,909.01 922,909.01	2,087,563.65	2,048,660.70	2,145,674.53
Total Income Cost of Goods Sold 5000 · Cost of Goods Sold(Direct Cost)	922,909.01 922,909.01	2,087,563.65 2,087,563.65	2,048,660.70 2,048,660.70	2,145,674.53 2,145,674.53
Total Income Cost of Goods Sold 5000 · Cost of Goods Sold(Direct Cost) 5010 · Vehicle Purchase/New	922,909.01 922,909.01 545,050.51	2,087,563.65 2,087,563.65 1,137,990.39	2,048,660.70 2,048,660.70 1,144,814.97	2,145,674.53 2,145,674.53 775,026.96
Total Income Cost of Goods Sold 5000 · Cost of Goods Sold(Direct Cost) 5010 · Vehicle Purchase/New 5015 · Vehicle Purchase/Used	922,909.01 922,909.01 545,050.51 23,110.00	2,087,563.65 2,087,563.65 1,137,990.39 0.00	2,048,660.70 2,048,660.70 1,144,814.97 0.00	2,145,674.53 2,145,674.53 775,026.96 0.00
Total Income Cost of Goods Sold 5000 · Cost of Goods Sold(Direct Cost) 5010 · Vehicle Purchase/New 5015 · Vehicle Purchase/Used 5025 · Sublet Expense	922,909.01 922,909.01 545,050.51 23,110.00 100,099.34	2,087,563.65 2,087,563.65 1,137,990.39 0.00 468,940.51	2,048,660.70 2,048,660.70 1,144,814.97 0.00 447,276.80	2,145,674.53 2,145,674.53 775,026.96 0.00 859,287.90
Total Income Cost of Goods Sold 5000 · Cost of Goods Sold(Direct Cost) 5010 · Vehicle Purchase/New 5015 · Vehicle Purchase/Used 5025 · Sublet Expense 5035 · Parts	922,909.01 922,909.01 545,050.51 23,110.00 100,099.34 89,612.55	2,087,563.65 2,087,563.65 1,137,990.39 0.00 468,940.51 219,411.68	2,048,660.70 2,048,660.70 1,144,814.97 0.00 447,276.80 133,306.37	2,145,674.53 2,145,674.53 775,026.96 0.00 859,287.90 174,702.08
Total Income Cost of Goods Sold 5000 · Cost of Goods Sold(Direct Cost) 5010 · Vehicle Purchase/New 5015 · Vehicle Purchase/Used 5025 · Sublet Expense 5035 · Parts 5090 · Direct Labor 1099	922,909.01 922,909.01 545,050.51 23,110.00 100,099.34 89,612.55 15,767.80	2,087,563.65 2,087,563.65 1,137,990.39 0.00 468,940.51 219,411.68 12,507.80	2,048,660.70 2,048,660.70 1,144,814.97 0.00 447,276.80 133,306.37 10,869.00	2,145,674.53 2,145,674.53 775,026.96 0.00 859,287.90 174,702.08 14,659.60
Total Income Cost of Goods Sold 5000 · Cost of Goods Sold(Direct Cost) 5010 · Vehicle Purchase/New 5015 · Vehicle Purchase/Used 5025 · Sublet Expense 5035 · Parts 5090 · Direct Labor 1099 5091 · Direct Labor W2	922,909.01 922,909.01 545,050.51 23,110.00 100,099.34 89,612.55 15,767.80 11,212.40	2,087,563.65 2,087,563.65 1,137,990.39 0.00 468,940.51 219,411.68 12,507.80 9,643.00	2,048,660.70 2,048,660.70 1,144,814.97 0.00 447,276.80 133,306.37 10,869.00 8,157.20	2,145,674.53 2,145,674.53 775,026.96 0.00 859,287.90 174,702.08 14,659.60 14,121.00
Total Income Cost of Goods Sold 5000 · Cost of Goods Sold(Direct Cost) 5010 · Vehicle Purchase/New 5015 · Vehicle Purchase/Used 5025 · Sublet Expense 5035 · Parts 5090 · Direct Labor 1099 5091 · Direct Labor W2 5092 · Direct Labor Overtime(x 1.5)W2	922,909.01 922,909.01 545,050.51 23,110.00 100,099.34 89,612.55 15,767.80 11,212.40 0.00 0.00	2,087,563.65 2,087,563.65 1,137,990.39 0.00 468,940.51 219,411.68 12,507.80 9,643.00 0.00	2,048,660.70 2,048,660.70 1,144,814.97 0.00 447,276.80 133,306.37 10,869.00 8,157.20 0.00	2,145,674.53 2,145,674.53 775,026.96 0.00 859,287.90 174,702.08 14,659.60 14,121.00 0.00
Total Income Cost of Goods Sold 5000 · Cost of Goods Sold(Direct Cost) 5010 · Vehicle Purchase/New 5015 · Vehicle Purchase/Used 5025 · Sublet Expense 5035 · Parts 5090 · Direct Labor 1099 5091 · Direct Labor W2 5092 · Direct Labor Overtime(x 1.5)W2 5000 · Cost of Goods Sold(Direct Cost) - Other	922,909.01 922,909.01 545,050.51 23,110.00 100,099.34 89,612.55 15,767.80 11,212.40 0.00 0.00	2,087,563.65 2,087,563.65 1,137,990.39 0.00 468,940.51 219,411.68 12,507.80 9,643.00 0.00 0.00	2,048,660.70 2,048,660.70 1,144,814.97 0.00 447,276.80 133,306.37 10,869.00 8,157.20 0.00 0.00	2,145,674.53 2,145,674.53 775,026.96 0.00 859,287.90 174,702.08 14,659.60 14,121.00 0.00 0.00
Total Income Cost of Goods Sold 5000 · Cost of Goods Sold(Direct Cost) 5010 · Vehicle Purchase/New 5015 · Vehicle Purchase/Used 5025 · Sublet Expense 5035 · Parts 5090 · Direct Labor 1099 5091 · Direct Labor W2 5092 · Direct Labor Overtime(x 1.5)W2 5000 · Cost of Goods Sold(Direct Cost) · Other Total 5000 · Cost of Goods Sold(Direct Cost)	922,909.01 922,909.01 545,050.51 23,110.00 100,099.34 89,612.55 15,767.80 11,212.40 0.00 0.00	2,087,563.65 2,087,563.65 1,137,990.39 0.00 468,940.51 219,411.68 12,507.80 9,643.00 0.00 0.00	2,048,660.70 2,048,660.70 1,144,814.97 0.00 447,276.80 133,306.37 10,869.00 8,157.20 0.00 0.00	2,145,674.53 2,145,674.53 775,026.96 0.00 859,287.90 174,702.08 14,659.60 14,121.00 0.00 0.00
Total Income Cost of Goods Sold 5000 · Cost of Goods Sold(Direct Cost) 5010 · Vehicle Purchase/New 5015 · Vehicle Purchase/Used 5025 · Sublet Expense 5035 · Parts 5090 · Direct Labor 1099 5091 · Direct Labor W2 5092 · Direct Labor Overtime(x 1.5)W2 5000 · Cost of Goods Sold(Direct Cost) · Other Total 5000 · Cost of Goods Sold(Direct Cost) 8100 · Indirect Costs	922,909.01 922,909.01 545,050.51 23,110.00 100,099.34 89,612.55 15,767.80 11,212.40 0.00 0.00 784,852.60	2,087,563.65 2,087,563.65 1,137,990.39 0.00 468,940.51 219,411.68 12,507.80 9,643.00 0.00 0.00 1,848,493.38	2,048,660.70 2,048,660.70 1,144,814.97 0.00 447,276.80 133,306.37 10,869.00 8,157.20 0.00 0.00 1,744,424.34	2,145,674.53 2,145,674.53 775,026.96 0.00 859,287.90 174,702.08 14,659.60 14,121.00 0.00 0.00 1,837,797.54
Total Income Cost of Goods Sold 5000 · Cost of Goods Sold(Direct Cost) 5010 · Vehicle Purchase/New 5015 · Vehicle Purchase/Used 5025 · Sublet Expense 5035 · Parts 5090 · Direct Labor 1099 5091 · Direct Labor W2 5092 · Direct Labor Overtime(x 1.5)W2 5000 · Cost of Goods Sold(Direct Cost) · Other Total 5000 · Cost of Goods Sold(Direct Cost) 8100 · Indirect Costs 5185 · Deprication, COGS	922,909.01 922,909.01 545,050.51 23,110.00 100,099.34 89,612.55 15,767.80 11,212.40 0.00 0.00 784,852.60 0.00	2,087,563.65 2,087,563.65 1,137,990.39 0.00 468,940.51 219,411.68 12,507.80 9,643.00 0.00 1,848,493.38 0.00	2,048,660.70 2,048,660.70 1,144,814.97 0.00 447,276.80 133,306.37 10,869.00 8,157.20 0.00 0.00 1,744,424.34 0.00	2,145,674.53 2,145,674.53 775,026.96 0.00 859,287.90 174,702.08 14,659.60 14,121.00 0.00 0.00 1,837,797.54
Total Income Cost of Goods Sold 5000 · Cost of Goods Sold(Direct Cost) 5010 · Vehicle Purchase/New 5015 · Vehicle Purchase/Used 5025 · Sublet Expense 5035 · Parts 5090 · Direct Labor 1099 5091 · Direct Labor W2 5092 · Direct Labor Overtime(x 1.5)W2 5000 · Cost of Goods Sold(Direct Cost) - Other Total 5000 · Cost of Goods Sold(Direct Cost) 8100 · Indirect Costs 5185 · Deprication, COGS 8110 · Flooring Interest for Vehicles	922,909.01 922,909.01 545,050.51 23,110.00 100,099.34 89,612.55 15,767.80 11,212.40 0.00 0.00 784,852.60 0.00 12,404.88	2,087,563.65 2,087,563.65 1,137,990.39 0.00 468,940.51 219,411.68 12,507.80 9,643.00 0.00 0.00 1,848,493.38 0.00 27,341.93	2,048,660.70 2,048,660.70 1,144,814.97 0.00 447,276.80 133,306.37 10,869.00 8,157.20 0.00 0.00 1,744,424.34 0.00 19,434.15	2,145,674.53 2,145,674.53 775,026.96 0.00 859,287.90 174,702.08 14,659.60 14,121.00 0.00 0.00 1,837,797.54 0.00 46,512.20
Total Income Cost of Goods Sold 5000 · Cost of Goods Sold(Direct Cost) 5010 · Vehicle Purchase/New 5015 · Vehicle Purchase/Used 5025 · Sublet Expense 5035 · Parts 5090 · Direct Labor 1099 5091 · Direct Labor W2 5092 · Direct Labor Overtime(x 1.5)W2 5000 · Cost of Goods Sold(Direct Cost) · Other Total 5000 · Cost of Goods Sold(Direct Cost) 8100 · Indirect Costs 5185 · Deprication, COGS 8110 · Flooring Interest for Vehicles 8115 · Commissions	922,909.01 922,909.01 545,050.51 23,110.00 100,099.34 89,612.55 15,767.80 11,212.40 0.00 0.00 784,852.60 0.00 12,404.88 1,559.65	2,087,563.65 2,087,563.65 1,137,990.39 0.00 468,940.51 219,411.68 12,507.80 9,643.00 0.00 0.00 1,848,493.38 0.00 27,341.93 484.04	2,048,660.70 2,048,660.70 1,144,814.97	2,145,674.53 2,145,674.53 775,026.96 0.00 859,287.90 174,702.08 14,659.60 14,121.00 0.00 0.00 1,837,797.54 0.00 46,512.20 5,174.31
Total Income Cost of Goods Sold 5000 · Cost of Goods Sold(Direct Cost) 5010 · Vehicle Purchase/New 5015 · Vehicle Purchase/Used 5025 · Sublet Expense 5035 · Parts 5090 · Direct Labor 1099 5091 · Direct Labor W2 5092 · Direct Labor Overtime(x 1.5)W2 5000 · Cost of Goods Sold(Direct Cost) - Other Total 5000 · Cost of Goods Sold(Direct Cost) 8100 · Indirect Costs 5185 · Deprication, COGS 8110 · Flooring Interest for Vehicles 8115 · Commissions 8120 · Freight (will not match Sys2k)	922,909.01 922,909.01 545,050.51 23,110.00 100,099.34 89,612.55 15,767.80 11,212.40 0.00 0.00 784,852.60 0.00 12,404.88 1,559.65 28,357.85	2,087,563.65 2,087,563.65 1,137,990.39 0.00 468,940.51 219,411.68 12,507.80 9,643.00 0.00 0.00 1,848,493.38 0.00 27,341.93 484.04 28,414.90	2,048,660.70 2,048,660.70 1,144,814.97 0.00 447,276.80 133,306.37 10,869.00 8,157.20 0.00 0.00 1,744,424.34 0.00 19,434.15 810.65 26,002.50	2,145,674.53 2,145,674.53 775,026.96 0.00 859,287.90 174,702.08 14,659.60 14,121.00 0.00 0.00 1,837,797.54 0.00 46,512.20 5,174.31 52,048.85
Total Income Cost of Goods Sold 5000 · Cost of Goods Sold(Direct Cost) 5010 · Vehicle Purchase/New 5015 · Vehicle Purchase/Used 5025 · Sublet Expense 5035 · Parts 5090 · Direct Labor 1099 5091 · Direct Labor W2 5092 · Direct Labor Overtime(x 1.5)W2 5000 · Cost of Goods Sold(Direct Cost) · Other Total 5000 · Cost of Goods Sold(Direct Cost) 8100 · Indirect Costs 5185 · Deprication, COGS 8110 · Flooring Interest for Vehicles 8115 · Commissions 8120 · Freight (will not match Sys2k) 8125 · Non Productive Labor	922,909.01 922,909.01 545,050.51 23,110.00 100,099.34 89,612.55 15,767.80 11,212.40 0.00 0.00 784,852.60 0.00 12,404.88 1,559.65 28,357.85 1,226.00	2,087,563.65 2,087,563.65 1,137,990.39 0.00 468,940.51 219,411.68 12,507.80 9,643.00 0.00 0.00 1,848,493.38 0.00 27,341.93 484.04 28,414.90 1,436.00	2,048,660.70 2,048,660.70 1,144,814.97	2,145,674.53 2,145,674.53 775,026.96 0.00 859,287.90 174,702.08 14,659.60 14,121.00 0.00 0.00 1,837,797.54 0.00 46,512.20 5,174.31 52,048.85 2,006.00

January 1, 2016 through				
	Sep 17	Oct 17	Nov 17	Dec 17
8135 · Employee Vacation Days	1,464.00	800.00	1,920.00	960.00
8140 · Employee Holiday	0.00	0.00	0.00	0.00
8155 · Advertising & Promotions	4,260.24	0.00	1,168.94	1,280.53
8160 · Consumables	413.64	665.93	35.69	445.55
8161 · Disposal Fee Cost	0.00	0.00	0.00	0.00
8165 · Fuel Expense	1,090.34	862.16	1,080.59	922.16
8170 · Uniforms	1,068.00	1,342.37	1,294.92	1,284.91
8175 · Shop Tools	218.27	913.15	16.78	0.00
8180 · Training Expense	0.00	0.00	0.00	0.00
8185 · Bad Debt Expense	0.00	0.00	0.00	0.00
Total 8100 · Indirect Costs	66,312.87	75,850.48	65,130.22	124,884.51
Total COGS	851,165.47	1,924,343.86	1,809,554.56	1,962,682.05
Gross Profit	71,743.54	163,219.79	239,106.14	182,992.48
Expense				
8210 · Management Salaries	0.00	0.00	0.00	0.00
8235 · Hourly Office	17,542.71	15,370.98	15,271.82	21,051.12
8236 · Payroll Tax Expense	0.00	0.00	0.00	0.00
8260 · Workers Comp Expenses	0.00	0.00	0.00	0.00
8265 · Insurance (Liability) Expense	3,556.89	3,556.89	4,977.89	3,556.89
8301 · Office Supplies	1,485.76	1,713.24	1,959.19	3,108.57
8303 · Printing & Reproduction	0.00	0.00	0.00	0.00
8305 · Postage Ex(will not match Sys2k	747.14	486.59	245.98	231.63
8309 · Telephone	1,054.07	1,129.53	1,489.23	1,131.96
8311 · Waste	0.00	0.00	0.00	0.00
8313 · Power	4,639.85	2,694.18	2,089.17	3,747.65
8315 · Gas	0.00	0.00	0.00	0.00
8317 · Water	0.00	0.00	0.00	0.00
8319 · Sewer	0.00	0.00	0.00	0.00
8323 · Equipment Repairs	0.00	0.00	0.00	0.00
8325 · Accounting	2,750.00	975.00	250.00	250.00
8327 · Consulting	10,000.00	15,000.00	10,000.00	5,000.00
8331 · Computer/ IT Expense	798.24	898.46	821.56	25.00
8333 · Legal Fees	0.00	0.00	0.00	0.00
8335 · Travel	5,135.37	2,543.60	3,070.56	4,248.66
8337 · Entertainment	450.00	197.00	802.40	160.00
8339 · Meals	2,483.35	2,052.92	2,356.98	2,687.71
8341 · Membership, Dues & Publications	3,472.55	3,155.85	3,775.65	4,503.72
8343 · Licenses and Permits	560.00	0.00	0.00	0.00
8345 · Contributions/Charity	200.00	0.00	0.00	0.00
8347 · Bank Charges	1,068.18	1,543.73	795.03	1,076.85
8349 · Rent Expense	16,680.00	13,280.00	14,980.00	16,680.00
8351 · Building & Improvements Expense	-660.04	3,096.29	-22,560.64	-35,434.30
8353 · Interest Expense	193.01	188.11	183.20	178.26
8361 · Warranty Charge Off	0.00	0.00	0.00	0.00
8420 · Local Taxes	0.00	0.00	0.00	0.00

	Sep 17	Oct 17	Nov 17	Dec 17
8425 · State (MBTR & NVESDB) Taxes	0.00	646.82	0.00	0.00
8430 · Wage Garnish	0.00	0.00	0.00	0.00
8435 · Suspense	0.00	0.00	0.00	0.00
8440 · Depreciation Expense	0.00	0.00	0.00	52,863.80
8445 · Interest for Past Years	0.00	0.00	0.00	0.00
8510 · Guaranteed Pmts. to Partners	20,000.00	20,000.00	30,000.00	10,000.00
8520 · Indirect Fuel	2,170.74	1,736.17	1,720.37	1,382.29
8525 · Automobile Expense (SYS2K)	2,771.28	1,797.28	2,632.02	2,135.82
8530 · Auto Expense (Direct Input)	0.00	0.00	0.00	0.00
9906 · Loss on Sale of Assets	0.00	0.00	0.00	0.00
Total Expense	97,099.10	92,062.64	74,860.41	98,585.63
Net Ordinary Income	-25,355.56	71,157.15	164,245.73	84,406.85
Other Income/Expense				
Other Income				
9001 · Other Income	0.00	0.00	0.00	0.00
Total Other Income	0.00	0.00	0.00	0.00
Net Other Income	0.00	0.00	0.00	0.00
Net Income	-25,355.56	71,157.15	164,245.73	84,406.85

January 1, 2010 timough	Jan 18	Feb 18	Mar 18	Apr 18
Ordinary Income/Expense				
Income				
4000 · Sales				
4001 · Sales Reconciliation	0.00	0.00	0.00	0.00
4002 · Over/Under Billings	-1,080,007.44	-544,114.03	1,777,638.64	197,355.79
4010 · Vehicle Sales-New	2,446,018.32	2,071,880.40	950,550.86	2,278,674.00
4015 · Vehicle Sales-Used	34,000.00	0.00	0.00	35,500.00
4016 · Doc Fee	0.00	998.50	1,422.58	4,493.25
4017 · Rebates	2,407.00	0.00	46,451.20	116,643.67
4018 · Loaner Fee	324.00	1,633.37	7,500.00	6,866.00
4025 · Sublet	95,560.00	83,925.00	22,485.00	4,626.75
4026 · Other Charge (taxable Sale)	5,365.75	7,000.00	13,200.00	28,244.55
4027 · Misc Charge (No Sales Tax)	2,157.14	0.06	264.34	1,442.74
4035 · Parts	21,870.27	40,595.60	33,546.69	42,892.12
4040 · Labor	33,317.67	45,091.58	26,575.41	47,748.05
4055 · Supplies	595.06	710.86	540.69	809.43
4060 · Retail Parts Sales	4,099.29	6,170.95	5,815.77	6,851.80
4065 · Contracts for Inspections	24,773.71	24,954.21	25,514.99	25,267.84
4070 · Waste	100.82	56.00	71.00	83.00
4085 · Sales Discounts	-1,365.45	-420.67	-2,100.71	-1,180.80
4110 · Sales Tax Adjustments	39.77	76.78	23.17	17.62
4125 · NSF Charge	0.00	0.00	0.00	0.00
4126 · Gain on sales / Trade of Assets	0.00	0.00	0.00	0.00
Total 4000 · Sales	1,589,255.91	1,738,558.61	2,909,499.63	2,796,335.81
Total Income	1,589,255.91	1,738,558.61	2,909,499.63	2,796,335.81
Cost of Goods Sold				
5000 · Cost of Goods Sold(Direct Cost)				
5010 · Vehicle Purchase/New	742,751.19	772,130.00	2,328,645.88	1,663,074.50
5015 · Vehicle Purchase/Used	25,588.34	0.00	0.00	29,250.00
5025 · Sublet Expense	545,702.10	590,924.32	163,055.91	574,819.00
5035 · Parts	60,819.53	95,503.37	55,130.61	44,312.69
5090 · Direct Labor 1099	11,354.80	11,775.00	13,656.00	11,663.90
5091 · Direct Labor W2	9,849.10	10,485.70	12,266.80	14,609.60
5092 · Direct Labor Overtime(x 1.5)W2	0.00	0.00	0.00	0.00
5000 · Cost of Goods Sold(Direct Cost) - Other	0.00	0.00	0.00	0.00
Total 5000 · Cost of Goods Sold(Direct Cost)	1,396,065.06	1,480,818.39	2,572,755.20	2,337,729.69
8100 · Indirect Costs	0.00	2.22	0.00	0.00
5185 · Deprication, COGS	0.00	0.00	0.00	0.00
8110 · Flooring Interest for Vehicles	24,643.52	35,418.47	51,424.98	19,938.44
8115 · Commissions	4,200.50	3,094.94	756.38	839.00
8120 · Freight (will not match Sys2k)	35,511.90	35,600.70	35,067.07	42,881.60
8125 · Non Productive Labor	1,140.00	1,388.00	1,912.00	1,596.00
8130 · Contract Labor 1099	8,400.00	9,674.48	14,826.90	11,861.52
8131 · Outside Sales Men	0.00	0.00	0.00	0.00
8132 · Staff Salaries	0.00	0.00	0.00	0.00

January 1, 2010 anough	Jan 18	Feb 18	Mar 18	Apr 18
8135 · Employee Vacation Days	960.00	0.00	800.00	720.00
8140 · Employee Holiday	0.00	0.00	0.00	0.00
8155 · Advertising & Promotions	0.00	2,875.05	162.94	54.95
8160 · Consumables	860.51	1,095.97	1,299.30	1,127.51
8161 · Disposal Fee Cost	0.00	0.00	0.00	0.00
8165 · Fuel Expense	1,122.32	649.68	1,512.53	2,629.16
8170 · Uniforms	860.33	1,384.11	1,438.89	898.66
8175 · Shop Tools	0.00	552.36	581.03	117.49
8180 · Training Expense	0.00	0.00	0.00	0.00
8185 · Bad Debt Expense	0.00	0.00	0.00	0.00
Total 8100 · Indirect Costs	77,699.08	91,733.76	109,782.02	82,664.33
Total COGS	1,473,764.14	1,572,552.15	2,682,537.22	2,420,394.02
Gross Profit	115,491.77	166,006.46	226,962.41	375,941.79
Expense				
8210 · Management Salaries	0.00	0.00	0.00	0.00
8235 · Hourly Office	15,783.59	15,806.65	17,933.62	17,512.91
8236 · Payroll Tax Expense	0.00	0.00	0.00	0.00
8260 · Workers Comp Expenses	0.00	0.00	0.00	0.00
8265 · Insurance (Liability) Expense	3,556.89	4,999.89	3,726.57	5,419.73
8301 · Office Supplies	896.88	335.44	840.11	1,566.45
8303 · Printing & Reproduction	0.00	0.00	0.00	0.00
8305 · Postage Ex(will not match Sys2k	750.25	262.92	573.66	600.79
8309 · Telephone	1,327.02	2,103.52	1,192.06	1,190.15
8311 · Waste	0.00	0.00	0.00	0.00
8313 · Power	2,386.46	2,200.16	3,641.54	3,490.57
8315 · Gas	0.00	0.00	0.00	0.00
8317 · Water	0.00	0.00	0.00	0.00
8319 · Sewer	0.00	0.00	0.00	0.00
8323 · Equipment Repairs	477.33	60.27	0.00	0.00
8325 · Accounting	250.00	250.00	250.00	250.00
8327 · Consulting	10,000.00	10,000.00	15,000.00	5,000.00
8331 · Computer/ IT Expense	545.55	720.00	25.00	1,375.28
8333 · Legal Fees	0.00	0.00	0.00	0.00
8335 · Travel	7,693.70	2,340.57	2,682.59	3,286.35
8337 · Entertainment	115.00	10.00	387.14	418.00
8339 · Meals 8341 · Membership,Dues&Publications	1,141.82 5,807.85	1,577.71 3,450.40	1,196.32 3,305.90	1,706.08
8343 · Licenses and Permits	350.00	0.00	400.00	4,684.25 0.00
8345 · Contributions/Charity	0.00	0.00	0.00	0.00
8347 · Bank Charges	1,182.81	1,111.36	324.95	650.97
8349 · Rent Expense	13,280.00	14,980.00	14,980.00	14,980.00
8351 · Building & Improvements Expense	3,303.94	625.00	1,224.00	747.75
8353 · Interest Expense	287.71	53.91	163.31	158.29
8361 · Warranty Charge Off	0.00	0.00	0.00	0.00
8420 · Local Taxes	0.00	0.00	0.00	95.88
7.27 2775. IWAVV	0.00	0.00	0.00	50.00

	Jan 18	Feb 18	Mar 18	Apr 18
8425 · State (MBTR & NVESDB) Taxes	0.00	0.00	800.00	0.00
8430 · Wage Garnish	0.00	0.00	0.00	0.00
8435 · Suspense	0.00	0.00	0.00	0.00
8440 · Depreciation Expense	0.00	0.00	0.00	0.00
8445 · Interest for Past Years	0.00	0.00	0.00	0.00
8510 · Guaranteed Pmts. to Partners	20,000.00	20,000.00	20,000.00	20,000.00
8520 · Indirect Fuel	1,438.45	1,238.26	1,529.05	1,977.47
8525 · Automobile Expense (SYS2K)	3,451.12	2,478.87	3,125.21	2,294.26
8530 · Auto Expense (Direct Input)	0.00	0.00	0.00	0.00
9906 · Loss on Sale of Assets	0.00	0.00	0.00	0.00
Total Expense	94,026.37	84,604.93	93,301.03	87,405.18
Net Ordinary Income	21,465.40	81,401.53	133,661.38	288,536.61
Other Income/Expense				
Other Income				
9001 · Other Income	0.00	0.00	0.00	0.00
Total Other Income	0.00	0.00	0.00	0.00
Net Other Income	0.00	0.00	0.00	0.00
Net Income	21,465.40	81,401.53	133,661.38	288,536.61

<i>,</i> , , , , , , , , , , , , , , , , , ,	May 18	Jun 18	Jul 18	Aug 18
Ordinary Income/Expense				
Income				
4000 · Sales				
4001 · Sales Reconciliation	0.00	0.00	0.00	0.00
4002 · Over/Under Billings	-947,367.23	-939,519.94	-95,295.91	113,277.61
4010 · Vehicle Sales-New	2,301,491.00	1,251,224.00	160,735.56	69,140.25
4015 · Vehicle Sales-Used	0.00	0.00	0.00	420.00
4016 · Doc Fee	2,500.00	0.00	499.25	0.00
4017 · Rebates	0.00	0.00	3,023.00	0.00
4018 · Loaner Fee	5,000.00	2,600.00	3,000.00	600.00
4025 · Sublet	2,400.00	2,544.98	0.00	0.00
4026 · Other Charge (taxable Sale)	0.00	838.56	0.00	0.00
4027 · Misc Charge (No Sales Tax)	0.00	0.00	58.50	29.25
4035 · Parts	43,190.11	41,102.28	51,799.36	60,491.76
4040 · Labor	48,126.33	53,737.37	52,577.11	51,532.15
4055 · Supplies	762.39	1,141.43	1,289.16	1,098.46
4060 · Retail Parts Sales	6,844.19	1,988.31	5,382.85	3,705.02
4065 · Contracts for Inspections	25,700.66	28,705.65	32,014.85	32,537.78
4070 · Waste	110.99	176.90	234.98	104.49
4085 · Sales Discounts	-1,340.08	-1,217.49	-2,500.87	-1,542.46
4110 · Sales Tax Adjustments	10.20	7.47	26.03	-5,530.66
4125 · NSF Charge	25.00	0.00	0.00	0.00
4126 · Gain on sales / Trade of Assets	0.00	0.00	0.00	0.00
Total 4000 · Sales	1,487,453.56	443,329.52	212,843.87	325,863.65
Total Income	1,487,453.56	443,329.52	212,843.87	325,863.65
Cost of Goods Sold				
5000 · Cost of Goods Sold(Direct Cost)				
5010 · Vehicle Purchase/New	650,230.00	73,156.00	146,864.00	49,236.30
5015 · Vehicle Purchase/Used	0.00	0.00	0.00	2,000.00
5025 · Sublet Expense	504,029.00	195,312.71	1,386.25	793.98
5035 · Parts	62,410.66	28,442.30	46,818.00	161,553.86
5090 · Direct Labor 1099	17,384.90	13,819.80	10,902.00	10,044.40
5091 · Direct Labor W2	9,215.00	17,105.60	13,410.80	16,606.40
5092 · Direct Labor Overtime(x 1.5)W2	0.00	0.00	0.00	0.00
5000 · Cost of Goods Sold(Direct Cost) - Other	0.00	0.00	0.00	0.00
Total 5000 · Cost of Goods Sold(Direct Cost)	1,243,269.56	327,836.41	219,381.05	240,234.94
8100 · Indirect Costs	0.00	0.00	0.00	0.00
5185 · Deprication, COGS	0.00	0.00	0.00	0.00
8110 · Flooring Interest for Vehicles	21,800.84	20,525.67	12,220.82	8,131.42
8115 · Commissions	12,940.27	6,309.10	198.83	6,500.39
8120 · Freight (will not match Sys2k)	54,430.30	10,984.02	2,500.00	224.35
8125 · Non Productive Labor	1,404.00	1,800.00	1,306.00	3,360.00
8130 · Contract Labor 1099	12,661.52	15,826.90	12,899.57	15,826.90
8131 · Outside Sales Men	0.00	0.00	0.00	0.00
8132 · Staff Salaries	0.00	0.00	0.00	0.00

Canaday 1, 2010 timoagn	May 18	Jun 18	Jul 18	Aug 18
8135 · Employee Vacation Days	240.00	1,264.00	1,040.00	320.00
8140 · Employee Holiday	0.00	0.00	0.00	0.00
8155 · Advertising & Promotions	55.95	1,140.00	25.98	19.95
8160 · Consumables	701.08	280.03	672.67	1,575.14
8161 · Disposal Fee Cost	0.00	0.00	0.00	0.00
8165 · Fuel Expense	1,524.51	1,373.90	1,032.14	1,015.70
8170 · Uniforms	953.85	1,175.56	892.27	1,143.64
8175 · Shop Tools	94.97	168.13	0.00	664.17
8180 · Training Expense	282.00	0.00	595.00	159.00
8185 · Bad Debt Expense	0.00	0.00	0.00	0.00
Total 8100 · Indirect Costs	107,089.29	60,847.31	33,383.28	38,940.66
Total COGS	1,350,358.85	388,683.72	252,764.33	279,175.60
Gross Profit	137,094.71	54,645.80	-39,920.46	46,688.05
Expense				
8210 · Management Salaries	0.00	0.00	0.00	0.00
8235 · Hourly Office	17,365.02	23,180.64	18,046.12	21,306.93
8236 · Payroll Tax Expense	0.00	0.00	0.00	0.00
8260 · Workers Comp Expenses	0.00	0.00	0.00	0.00
8265 · Insurance (Liability) Expense	4,187.69	1,076.06	6,501.24	3,523.65
8301 · Office Supplies	1,225.93	523.78	1,006.77	888.15
8303 · Printing & Reproduction	0.00	0.00	0.00	0.00
8305 · Postage Ex(will not match Sys2k	224.07	259.78	505.84	236.61
8309 · Telephone	888.74	1,397.31	1,940.84	2,024.37
8311 · Waste	0.00	0.00	0.00	0.00
8313 · Power	913.39	3,999.72	2,824.58	3,046.19
8315 · Gas	0.00	0.00	0.00	0.00
8317 · Water	0.00	0.00	0.00	0.00
8319 · Sewer	0.00	0.00	0.00	0.00
8323 · Equipment Repairs	303.28	0.00	0.00	0.00
8325 · Accounting	2,380.00	250.00	300.00	300.00
8327 · Consulting	15,650.00	5,000.00	11,169.70	15,650.00
8331 · Computer/ IT Expense	300.00	951.45	0.00	465.87
8333 · Legal Fees	0.00	0.00	0.00	0.00
8335 · Travel	1,614.41	1,606.80	3,239.47	2,569.75
8337 · Entertainment	1,047.22	344.00	369.38	149.64
8339 · Meals	1,691.72	1,893.86	1,318.98	1,797.01
8341 · Membership, Dues & Publications	3,780.17	3,345.62	4,034.46	3,437.22
8343 · Licenses and Permits	0.00	0.00	832.00	235.00
8345 · Contributions/Charity	0.00	0.00	0.00	0.00
8347 · Bank Charges	1,302.35	1,064.97	1,131.44	1,029.00
8349 · Rent Expense	14,980.00	14,980.00	14,980.00	14,980.00
8351 · Building & Improvements Expense	1,503.83	909.31	1,977.93	2,897.79
8353 · Interest Expense	153.24	148.18	143.09	137.98
8361 · Warranty Charge Off	0.00	0.00	0.00	0.00
8420 · Local Taxes	0.00	0.00	0.00	0.00

	May 18	Jun 18	Jul 18	Aug 18
8425 · State (MBTR & NVESDB) Taxes	0.00	0.00	445.21	0.00
8430 · Wage Garnish	0.00	0.00	0.00	0.00
8435 · Suspense	0.00	0.00	0.00	0.00
8440 · Depreciation Expense	0.00	0.00	0.00	0.00
8445 · Interest for Past Years	0.00	0.00	0.00	0.00
8510 · Guaranteed Pmts. to Partners	30,000.00	10,000.00	20,000.00	20,000.00
8520 · Indirect Fuel	2,326.33	2,564.80	2,171.67	2,568.74
8525 · Automobile Expense (SYS2K)	2,278.85	3,144.08	2,498.99	2,644.71
8530 · Auto Expense (Direct Input)	0.00	0.00	0.00	0.00
9906 · Loss on Sale of Assets	0.00	0.00	0.00	0.00
Total Expense	104,116.24	76,640.36	95,437.71	99,888.61
Net Ordinary Income	32,978.47	-21,994.56	-135,358.17	-53,200.56
Other Income/Expense				
Other Income				
9001 · Other Income	0.00	2,688.56	1,619.71	785.00
Total Other Income	0.00	2,688.56	1,619.71	785.00
Net Other Income	0.00	2,688.56	1,619.71	785.00
Net Income	32,978.47	-19,306.00	-133,738.46	-52,415.56

,	Sep 18	Oct 18	Nov 18	Dec 18
Ordinary Income/Expense				
Income				
4000 · Sales				
4001 · Sales Reconciliation	0.00	0.00	0.00	0.00
4002 · Over/Under Billings	441,075.44	794,323.56	-722,312.70	-91,394.59
4010 · Vehicle Sales-New	212,620.00	920,356.29	2,326,631.26	1,505,954.48
4015 · Vehicle Sales-Used	0.00	1,740.00	0.00	0.00
4016 · Doc Fee	900.00	1,470.25	1,160.00	1,160.00
4017 · Rebates	0.00	1,000.00	603.49	0.00
4018 · Loaner Fee	1,500.00	8,110.00	4,970.00	11,985.00
4025 ⋅ Sublet	0.00	1,200.00	4,222.50	1,950.00
4026 · Other Charge (taxable Sale)	0.00	5,650.00	0.00	0.00
4027 · Misc Charge (No Sales Tax)	5,397.33	29.25	13,107.95	13,782.95
4035 · Parts	61,713.23	28,143.68	38,738.38	57,580.43
4040 · Labor	39,957.82	25,565.35	58,926.40	77,160.02
4055 · Supplies	973.26	1,042.10	1,583.60	1,161.94
4060 · Retail Parts Sales	8,349.55	7,792.74	3,186.34	1,527.59
4065 · Contracts for Inspections	32,403.72	31,791.33	34,938.72	34,438.19
4070 · Waste	112.24	65.30	40.91	22.00
4085 · Sales Discounts	-1,112.91	-370.42	-2,250.11	-857.32
4110 · Sales Tax Adjustments	11.78	31.29	7.74	8.51
4125 · NSF Charge	0.00	0.00	50.00	0.00
4126 · Gain on sales / Trade of Assets	0.00	0.00	0.00	0.00
Total 4000 · Sales	803,901.46	1,827,940.72	1,763,604.48	1,614,479.20
Total Income	803,901.46	1,827,940.72	1,763,604.48	1,614,479.20
Cost of Goods Sold				
5000 · Cost of Goods Sold(Direct Cost)				
5010 · Vehicle Purchase/New	547,863.94	1,023,906.82	966,939.95	533,263.74
5015 · Vehicle Purchase/Used	0.00	1,500.00	0.00	-17,500.30
5025 · Sublet Expense	487.75	498,835.00	475,691.75	773,360.25
5035 · Parts	106,199.03	37,179.15	111,757.22	31,490.27
5090 · Direct Labor 1099	11,127.58	10,936.40	10,152.60	8,956.70
5091 · Direct Labor W2	12,248.20	11,466.60	18,850.20	11,434.20
5092 · Direct Labor Overtime(x 1.5)W2	0.00	0.00	0.00	0.00
5000 · Cost of Goods Sold(Direct Cost) - Other	0.00	0.00	0.00	0.00
Total 5000 · Cost of Goods Sold(Direct Cost)	677,926.50	1,583,823.97	1,583,391.72	1,341,004.86
8100 · Indirect Costs				
5185 · Deprication, COGS	0.00	0.00	0.00	0.00
8110 · Flooring Interest for Vehicles	7,298.28	22,708.40	29,367.10	23,280.47
8115 · Commissions	5,553.29	8,852.56	2,037.60	4,414.44
8120 · Freight (will not match Sys2k)	9,247.63	44,395.05	30,620.68	34,879.86
8125 · Non Productive Labor	1,608.00	1,620.00	2,314.00	1,886.00
8130 · Contract Labor 1099	11,796.14	16,723.05	26,011.45	21,538.42
8131 · Outside Sales Men	0.00	0.00	0.00	0.00
8132 · Staff Salaries	0.00	0.00	0.00	0.00

canally 1, 2010 timough	Sep 18	Oct 18	Nov 18	Dec 18
8135 · Employee Vacation Days	1,584.00	1,440.00	2,224.00	3,216.00
8140 · Employee Holiday	0.00	0.00	0.00	0.00
8155 · Advertising & Promotions	1,350.00	381.43	56.83	1,884.80
8160 · Consumables	183.76	263.93	240.94	705.72
8161 · Disposal Fee Cost	0.00	0.00	0.00	0.00
8165 · Fuel Expense	857.41	531.70	658.53	411.36
8170 · Uniforms	1,147.74	1,253.87	1,505.76	1,369.05
8175 · Shop Tools	436.24	47.61	949.23	814.44
8180 · Training Expense	0.00	0.00	0.00	0.00
8185 Bad Debt Expense	0.00	0.00	0.00	10,120.53
Total 8100 · Indirect Costs	41,062.49	98,217.60	95,986.12	104,521.09
Total COGS	718,988.99	1,682,041.57	1,679,377.84	1,445,525.95
Gross Profit	84,912.47	145,899.15	84,226.64	168,953.25
Expense	,	•	•	•
8210 · Management Salaries	0.00	0.00	0.00	0.00
8235 Hourly Office	18,536.64	13,475.25	14,400.63	10,614.06
8236 · Payroll Tax Expense	0.00	0.00	0.00	0.00
8260 · Workers Comp Expenses	0.00	0.00	0.00	0.00
8265 · Insurance (Liability) Expense	4,300.65	3,423.65	3,423.65	4,900.65
8301 · Office Supplies	1,155.13	656.58	1,805.06	1,135.97
8303 · Printing & Reproduction	0.00	0.00	0.00	0.00
8305 · Postage Ex(will not match Sys2k	269.71	383.27	670.94	209.71
8309 · Telephone	1,519.93	1,387.46	1,912.90	1,630.82
8311 · Waste	0.00	0.00	0.00	0.00
8313 · Power	4,653.38	2,652.07	2,271.00	3,569.90
8315 · Gas	0.00	0.00	0.00	0.00
8317 · Water	0.00	0.00	0.00	0.00
8319 · Sewer	0.00	0.00	0.00	0.00
8323 · Equipment Repairs	1,300.00	0.00	0.00	0.00
8325 · Accounting	300.00	300.00	300.00	300.00
8327 · Consulting	5,650.00	10,650.00	10,650.00	10,650.00
8331 · Computer/ IT Expense	639.76	0.00	942.08	645.00
8333 · Legal Fees	0.00	0.00	0.00	0.00
8335 · Travel	4,973.83	3,232.39	3,092.19	52.00
8337 · Entertainment	0.00	136.95	43.01	150.00
8339 · Meals	1,068.45	1,800.21	866.26	1,486.50
8341 · Membership,Dues&Publications	3,487.32	3,407.08	3,348.67	3,225.38
8343 · Licenses and Permits	686.00	0.00	303.75	0.00
8345 · Contributions/Charity	100.00	160.00	0.00	0.00
8347 · Bank Charges	1,880.63	1,645.84	853.59	1,205.08
8349 · Rent Expense	14,980.00	14,980.00	14,980.00	14,980.00
8351 · Building & Improvements Expense	587.43	1,722.02	850.82	2,687.94
8353 · Interest Expense	132.85	127.69	122.52	117.32
8361 · Warranty Charge Off	0.00	0.00	0.00	0.00
8420 · Local Taxes	0.00	0.00	0.00	0.00

	Sep 18	Oct 18	Nov 18	Dec 18
8425 · State (MBTR & NVESDB) Taxes	0.00	0.00	0.00	0.00
8430 · Wage Garnish	0.00	0.00	0.00	0.00
8435 · Suspense	0.00	0.00	0.00	0.00
8440 · Depreciation Expense	0.00	0.00	0.00	33,105.96
8445 · Interest for Past Years	0.00	0.00	0.00	0.00
8510 · Guaranteed Pmts. to Partners	20,000.00	20,000.00	20,000.00	20,000.00
8520 · Indirect Fuel	2,585.31	1,936.52	2,250.11	2,168.65
8525 · Automobile Expense (SYS2K)	3,050.52	3,578.21	1,360.02	3,153.64
8530 · Auto Expense (Direct Input)	0.00	0.00	0.00	0.00
9906 · Loss on Sale of Assets	0.00	0.00	0.00	0.00
Total Expense	91,857.54	85,655.19	84,447.20	115,988.58
Net Ordinary Income	-6,945.07	60,243.96	-220.56	52,964.67
Other Income/Expense				
Other Income				
9001 · Other Income	0.00	-3,745.90	883.20	0.00
Total Other Income	0.00	-3,745.90	883.20	0.00
Net Other Income	0.00	-3,745.90	883.20	0.00
Net Income	-6,945.07	56,498.06	662.64	52,964.67

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Ordinary Income/Expense				
Income				
4000 · Sales				
4001 · Sales Reconciliation	0.00	0.00	0.00	0.00
4002 · Over/Under Billings	-462,452.97	42,131.85	1,413.04	-96,194.21
4010 · Vehicle Sales-New	1,633,406.74	0.00	0.00	233,069.75
4015 · Vehicle Sales-Used	0.00	0.00	6,000.00	0.00
4016 · Doc Fee	1,008.50	0.00	470.25	550.25
4017 · Rebates	0.00	2,831.00	2,150.00	0.00
4018 · Loaner Fee	4,915.00	5,080.00	13,785.00	8,655.00
4025 · Sublet	1,800.00	29.90	105.00	0.00
4026 · Other Charge (taxable Sale)	0.00	0.00	178.89	39.50
4027 · Misc Charge (No Sales Tax)	3,668.10	60.41	1,036.37	10,825.96
4035 · Parts	19,352.76	32,465.55	62,235.83	60,884.93
4040 · Labor	31,255.01	47,169.50	37,381.27	41,555.75
4055 · Supplies	1,257.01	1,600.41	1,728.88	1,559.68
4060 · Retail Parts Sales	2,498.70	2,671.51	2,002.03	2,584.52
4065 · Contracts for Inspections	34,263.72	34,421.56	35,026.83	34,653.74
4070 · Waste	48.00	60.00	82.00	42.00
4085 · Sales Discounts	-1,012.72	-1,017.11	-932.98	-1,952.67
4110 · Sales Tax Adjustments	5.44	6.49	11.35	13.21
4125 · NSF Charge	0.00	0.00	0.00	25.00
4126 · Gain on sales / Trade of Assets	0.00	0.00	0.00	0.00
Total 4000 · Sales	1,270,013.29	167,511.07	162,673.76	296,312.41
Total Income	1,270,013.29	167,511.07	162,673.76	296,312.41
Cost of Goods Sold				
5000 · Cost of Goods Sold(Direct Cost)				00.404.00
5010 · Vehicle Purchase/New	719,489.95	0.00	0.00	90,424.62
5015 · Vehicle Purchase/Used	0.00	0.00	3,000.00	0.00
5025 · Sublet Expense	275,603.76 39,640.67	27,504.90	2,442.49	36,503.20
5035 · Parts	•	23,111.10	47,269.11 8,709.00	39,561.67
5090 · Direct Labor 1099 5091 · Direct Labor W2	6,328.00	7,110.00 12,689.60	•	5,910.50
5092 · Direct Labor Overtime(x 1.5)W2	12,082.20 0.00	0.00	14,012.90 0.00	9,817.40
5000 · Cost of Goods Sold(Direct Cost) - Other	0.00	0.00	0.00	0.00
Total 5000 · Cost of Goods Sold(Direct Cost)	1,053,144.58	70,415.60	75,433.50	182,217.39
8100 · Indirect Costs	1,000,144.00	70,413.00	75,455.50	102,217.39
5185 · Deprication, COGS	0.00	0.00	0.00	0.00
8110 · Flooring Interest for Vehicles	37,677.11	16,286.47	1,666.66	1,046.70
8115 · Commissions	380.46	1,022.32	761.81	766.36
8120 · Freight (will not match Sys2k)	20,867.94	6,076.30	2,482.44	652.85
8125 · Non Productive Labor	3,134.00	4,624.00	4,430.00	3,185.00
8130 · Contract Labor 1099	10,000.00	10,000.00	12,500.00	10,000.00
8131 · Outside Sales Men	3,461.52	3,461.52	4,326.90	6,057.66
8132 · Staff Salaries	5,040.00	5,040.00	6,300.00	5,080.00
OTOL OWN OWNERS	0,040.00	0,040.00	0,000.00	5,555.55

	Jan 19	Feb 19	Mar 19	Apr 19
8135 · Employee Vacation Days	160.00	1,416.00	1,184.00	240.00
8140 · Employee Holiday	720.00	0.00	0.00	0.00
8155 · Advertising & Promotions	2,930.30	821.15	9,832.39	1,269.88
8160 · Consumables	280.28	140.75	792.81	392.38
8161 · Disposal Fee Cost	0.00	0.00	0.00	0.00
8165 · Fuel Expense	300.41	554.82	650.56	524.94
8170 · Uniforms	912.01	920.90	1,377.72	851.18
8175 · Shop Tools	469.94	479.08	448.97	449.76
8180 · Training Expense	0.00	0.00	153.00	0.00
8185 · Bad Debt Expense	0.00	0.00	0.00	1,265.51
Total 8100 · Indirect Costs	86,333.97	50,843.31	46,907.26	31,782.22
Total COGS	1,139,478.55	121,258.91	122,340.76	213,999.61
Gross Profit	130,534.74	46,252.16	40,333.00	82,312.80
Expense				
8210 · Management Salaries	0.00	0.00	0.00	8,500.00
8235 · Hourly Office	4,266.00	4,104.00	4,536.00	4,239.00
8236 · Payroll Tax Expense	2,196.24	2,328.65	2,476.21	2,933.47
8260 · Workers Comp Expenses	0.00	746.00	0.00	6,008.00
8265 · Insurance (Liability) Expense	4,284.65	4,530.70	3,534.11	3,534.11
8301 · Office Supplies	1,666.66	925.21	1,454.68	2,142.17
8303 · Printing & Reproduction	0.00	78.00	0.00	0.00
8305 · Postage Ex(will not match Sys2k	172.69	154.56	186.31	24.60
8309 · Telephone	1,441.97	1,558.01	1,758.44	1,917.26
8311 · Waste	233.29	231.27	762.05	233.29
8313 · Power	1,155.12	1,075.38	1,109.58	1,205.82
8315 · Gas	78.77	75.99	79.79	43.19
8317 · Water	661.90	817.28	639.17	622.73
8319 · Sewer	0.00	0.00	1,001.13	0.00
8323 · Equipment Repairs	0.00	432.59	0.00	0.00
8325 · Accounting	300.00	950.00	300.00	1,390.00
8327 · Consulting	10,650.00	10,650.00	10,650.00	10,650.00
8331 · Computer/ IT Expense	524.27	787.06	25.00	265.00
8333 Legal Fees	0.00	0.00	0.00	0.00
8335 · Travel	2,471.55	1,557.22	5,471.78	5,940.14
8337 · Entertainment	277.72	0.00	364.64	82.00
8339 · Meals	944.06	1,104.17	1,450.22	975.49
8341 · Membership, Dues & Publications	4,634.93	8,427.38	3,542.82	3,966.73
8343 · Licenses and Permits	820.00	0.00	850.00	0.00
8345 · Contributions/Charity	0.00	0.00	250.00	0.00
8347 · Bank Charges	376.90	937.26	1,933.49	1,004.21
8349 · Rent Expense	13,280.00	13,280.00	9,780.00	9,780.00
8351 · Building & Improvements Expense	2,189.24	1,740.17	3,383.03	1,987.40
8353 · Interest Expense	112.10	380.02	334.34	356.04
8361 · Warranty Charge Off	0.00	-20.80	194.16	14.76
8420 · Local Taxes	3,245.30	0.00	0.00	141.84

	Jan 19	Feb 19	Mar 19	Apr 19
8425 · State (MBTR & NVESDB) Taxes	0.00	0.00	0.00	800.00
8430 · Wage Garnish	0.00	0.00	0.00	0.00
8435 · Suspense	0.00	0.00	0.00	0.00
8440 · Depreciation Expense	0.00	0.00	0.00	0.00
8445 · Interest for Past Years	0.00	4,603.20	0.00	5,096.40
8510 · Guaranteed Pmts. to Partners	20,000.00	20,000.00	20,000.00	20,000.00
8520 · Indirect Fuel	2,093.10	2,111.06	2,327.05	1,855.72
8525 · Automobile Expense (SYS2K)	0.00	0.00	0.00	0.00
8530 · Auto Expense (Direct Input)	2,604.58	7,005.85	1,932.06	1,701.55
9906 · Loss on Sale of Assets	0.00	0.00	0.00	0.00
Total Expense	80,681.04	90,570.23	80,326.06	97,410.92
Net Ordinary Income	49,853.70	-44,318.07	-39,993.06	-15,098.12
Other Income/Expense				
Other Income				
9001 · Other Income	0.00	0.00	0.00	0.00
Total Other Income	0.00	0.00	0.00	0.00
Net Other Income	0.00	0.00	0.00	0.00
Net Income	49,853.70	-44,318.07	-39,993.06	-15,098.12

	May 19	Jun 19	Jul 19	Aug 19
Ordinary Income/Expense				
Income				
4000 · Sales				
4001 · Sales Reconciliation	0.00	0.00	0.00	0.00
4002 · Over/Under Billings	-19,867.03	0.00	0.00	0.00
4010 · Vehicle Sales-New	238,734.14	0.00	0.00	135,281.64
4015 · Vehicle Sales-Used	0.00	0.00	0.00	0.00
4016 · Doc Fee	998.50	0.00	0.00	87.75
4017 · Rebates	0.00	0.00	0.00	0.00
4018 · Loaner Fee	5,740.00	5,555.00	9,440.00	7,405.00
4025 · Sublet	14.95	0.00	0.00	6,162.24
4026 · Other Charge (taxable Sale)	0.00	96.40	234.37	0.00
4027 · Misc Charge (No Sales Tax)	7,801.95	1,636.19	0.46	0.22
4035 · Parts	35,456.36	21,021.66	58,257.84	35,300.91
4040 · Labor	39,140.55	20,001.12	51,813.17	39,754.83
4055 · Supplies	1,694.11	1,381.24	1,384.20	1,217.25
4060 · Retail Parts Sales	960.78	4,869.87	10,029.76	1,800.61
4065 · Contracts for Inspections	34,164.20	35,220.30	32,929.41	32,285.72
4070 · Waste	199.51	54.00	105.94	121.45
4085 · Sales Discounts	-2,123.73	-1,174.49	-1,581.85	-470.16
4110 · Sales Tax Adjustments	7.65	4.44	9.59	-4,123.51
4125 · NSF Charge	0.00	0.00	0.00	0.00
4126 · Gain on sales / Trade of Assets	0.00	0.00	0.00	0.00
4126 · Gain on sales / Trade of Assets Total 4000 · Sales	342,921.94	0.00 88,665.73	0.00	0.00 254,823.95
Total 4000 · Sales Total Income				
Total 4000 · Sales Total Income Cost of Goods Sold	342,921.94	88,665.73	162,622.89	254,823.95
Total 4000 · Sales Total Income Cost of Goods Sold 5000 · Cost of Goods Sold(Direct Cost)	342,921.94 342,921.94	88,665.73 88,665.73	162,622.89 162,622.89	254,823.95 254,823.95
Total 4000 · Sales Total Income Cost of Goods Sold 5000 · Cost of Goods Sold(Direct Cost) 5010 · Vehicle Purchase/New	342,921.94 342,921.94 194,954.18	88,665.73 88,665.73 0.00	162,622.89 162,622.89 0.00	254,823.95 254,823.95 112,896.00
Total 4000 · Sales Total Income Cost of Goods Sold 5000 · Cost of Goods Sold(Direct Cost) 5010 · Vehicle Purchase/New 5015 · Vehicle Purchase/Used	342,921.94 342,921.94 194,954.18 0.00	88,665.73 88,665.73 0.00 0.00	162,622.89 162,622.89 0.00 0.00	254,823.95 254,823.95 112,896.00 0.00
Total 4000 · Sales Total Income Cost of Goods Sold 5000 · Cost of Goods Sold(Direct Cost) 5010 · Vehicle Purchase/New 5015 · Vehicle Purchase/Used 5025 · Sublet Expense	342,921.94 342,921.94 194,954.18 0.00 143.99	88,665.73 88,665.73 0.00 0.00 1,693.70	162,622.89 162,622.89 0.00 0.00 1,750.00	254,823.95 254,823.95 112,896.00 0.00 12,439.50
Total 4000 · Sales Total Income Cost of Goods Sold 5000 · Cost of Goods Sold(Direct Cost) 5010 · Vehicle Purchase/New 5015 · Vehicle Purchase/Used 5025 · Sublet Expense 5035 · Parts	342,921.94 342,921.94 194,954.18 0.00 143.99 30,158.53	88,665.73 88,665.73 0.00 0.00 1,693.70 28,604.33	162,622.89 162,622.89 0.00 0.00 1,750.00 38,048.43	254,823.95 254,823.95 112,896.00 0.00 12,439.50 27,107.06
Total 4000 · Sales Total Income Cost of Goods Sold 5000 · Cost of Goods Sold(Direct Cost) 5010 · Vehicle Purchase/New 5015 · Vehicle Purchase/Used 5025 · Sublet Expense 5035 · Parts 5090 · Direct Labor 1099	342,921.94 342,921.94 194,954.18 0.00 143.99 30,158.53 7,285.00	88,665.73 88,665.73 0.00 0.00 1,693.70 28,604.33 9,323.00	162,622.89 162,622.89 0.00 0.00 1,750.00 38,048.43 8,348.00	254,823.95 254,823.95 112,896.00 0.00 12,439.50 27,107.06 8,110.00
Total 4000 · Sales Total Income Cost of Goods Sold 5000 · Cost of Goods Sold(Direct Cost) 5010 · Vehicle Purchase/New 5015 · Vehicle Purchase/Used 5025 · Sublet Expense 5035 · Parts 5090 · Direct Labor 1099 5091 · Direct Labor W2	342,921.94 342,921.94 194,954.18 0.00 143.99 30,158.53 7,285.00 8,935.80	88,665.73 88,665.73 0.00 0.00 1,693.70 28,604.33 9,323.00 7,606.60	162,622.89 162,622.89 0.00 0.00 1,750.00 38,048.43 8,348.00 8,335.00	254,823.95 254,823.95 112,896.00 0.00 12,439.50 27,107.06 8,110.00 7,917.20
Total 4000 · Sales Total Income Cost of Goods Sold 5000 · Cost of Goods Sold(Direct Cost) 5010 · Vehicle Purchase/New 5015 · Vehicle Purchase/Used 5025 · Sublet Expense 5035 · Parts 5090 · Direct Labor 1099 5091 · Direct Labor W2 5092 · Direct Labor Overtime(x 1.5)W2	342,921.94 342,921.94 194,954.18 0.00 143.99 30,158.53 7,285.00 8,935.80 0.00	88,665.73 88,665.73 0.00 0.00 1,693.70 28,604.33 9,323.00 7,606.60 0.00	162,622.89 162,622.89 0.00 0.00 1,750.00 38,048.43 8,348.00 8,335.00 0.00	254,823.95 254,823.95 112,896.00 0.00 12,439.50 27,107.06 8,110.00 7,917.20 0.00
Total 4000 · Sales Total Income Cost of Goods Sold 5000 · Cost of Goods Sold(Direct Cost) 5010 · Vehicle Purchase/New 5015 · Vehicle Purchase/Used 5025 · Sublet Expense 5035 · Parts 5090 · Direct Labor 1099 5091 · Direct Labor W2 5092 · Direct Labor Overtime(x 1.5)W2 5000 · Cost of Goods Sold(Direct Cost) - Other	342,921.94 342,921.94 194,954.18 0.00 143.99 30,158.53 7,285.00 8,935.80 0.00 0.00	88,665.73 88,665.73 0.00 0.00 1,693.70 28,604.33 9,323.00 7,606.60 0.00 0.00	162,622.89 162,622.89 0.00 0.00 1,750.00 38,048.43 8,348.00 8,335.00 0.00 0.00	254,823.95 254,823.95 112,896.00 0.00 12,439.50 27,107.06 8,110.00 7,917.20 0.00 0.00
Total Income Cost of Goods Sold 5000 · Cost of Goods Sold(Direct Cost) 5010 · Vehicle Purchase/New 5015 · Vehicle Purchase/Used 5025 · Sublet Expense 5035 · Parts 5090 · Direct Labor 1099 5091 · Direct Labor W2 5092 · Direct Labor Overtime(x 1.5)W2 5000 · Cost of Goods Sold(Direct Cost)	342,921.94 342,921.94 194,954.18 0.00 143.99 30,158.53 7,285.00 8,935.80 0.00	88,665.73 88,665.73 0.00 0.00 1,693.70 28,604.33 9,323.00 7,606.60 0.00	162,622.89 162,622.89 0.00 0.00 1,750.00 38,048.43 8,348.00 8,335.00 0.00	254,823.95 254,823.95 112,896.00 0.00 12,439.50 27,107.06 8,110.00 7,917.20 0.00
Total Income Cost of Goods Sold 5000 · Cost of Goods Sold(Direct Cost) 5010 · Vehicle Purchase/New 5015 · Vehicle Purchase/Used 5025 · Sublet Expense 5035 · Parts 5090 · Direct Labor 1099 5091 · Direct Labor W2 5092 · Direct Labor Overtime(x 1.5)W2 5000 · Cost of Goods Sold(Direct Cost) - Other Total 5000 · Cost of Goods Sold(Direct Cost) 8100 · Indirect Costs	342,921.94 342,921.94 194,954.18 0.00 143.99 30,158.53 7,285.00 8,935.80 0.00 0.00 241,477.50	88,665.73 88,665.73 0.00 0.00 1,693.70 28,604.33 9,323.00 7,606.60 0.00 0.00 47,227.63	162,622.89 0.00 0.00 1,750.00 38,048.43 8,348.00 8,335.00 0.00 0.00 56,481.43	254,823.95 254,823.95 112,896.00 0.00 12,439.50 27,107.06 8,110.00 7,917.20 0.00 0.00 168,469.76
Total Income Cost of Goods Sold 5000 · Cost of Goods Sold(Direct Cost) 5010 · Vehicle Purchase/New 5015 · Vehicle Purchase/Used 5025 · Sublet Expense 5035 · Parts 5090 · Direct Labor 1099 5091 · Direct Labor W2 5092 · Direct Labor Overtime(x 1.5)W2 5000 · Cost of Goods Sold(Direct Cost) - Other Total 5000 · Cost of Goods Sold(Direct Cost) 8100 · Indirect Costs 5185 · Deprication, COGS	342,921.94 342,921.94 194,954.18 0.00 143.99 30,158.53 7,285.00 8,935.80 0.00 0.00 241,477.50	88,665.73 88,665.73 0.00 0.00 1,693.70 28,604.33 9,323.00 7,606.60 0.00 0.00 47,227.63	162,622.89 162,622.89 0.00 0.00 1,750.00 38,048.43 8,348.00 8,335.00 0.00 0.00 56,481.43	254,823.95 254,823.95 112,896.00 0.00 12,439.50 27,107.06 8,110.00 7,917.20 0.00 0.00 168,469.76
Total Income Cost of Goods Sold 5000 · Cost of Goods Sold(Direct Cost) 5010 · Vehicle Purchase/New 5015 · Vehicle Purchase/Used 5025 · Sublet Expense 5035 · Parts 5090 · Direct Labor 1099 5091 · Direct Labor W2 5092 · Direct Labor Overtime(x 1.5)W2 5000 · Cost of Goods Sold(Direct Cost) - Other Total 5000 · Cost of Goods Sold(Direct Cost) 8100 · Indirect Costs 5185 · Deprication, COGS 8110 · Flooring Interest for Vehicles	342,921.94 342,921.94 194,954.18 0.00 143.99 30,158.53 7,285.00 8,935.80 0.00 0.00 241,477.50 0.00 1,466.29	88,665.73 88,665.73 0.00 0.00 1,693.70 28,604.33 9,323.00 7,606.60 0.00 47,227.63 0.00 789.05	162,622.89 162,622.89 0.00 0.00 1,750.00 38,048.43 8,348.00 8,335.00 0.00 0.00 56,481.43 0.00 619.71	254,823.95 254,823.95 112,896.00 0.00 12,439.50 27,107.06 8,110.00 7,917.20 0.00 0.00 168,469.76 0.00 214.72
Total Income Cost of Goods Sold 5000 · Cost of Goods Sold(Direct Cost) 5010 · Vehicle Purchase/New 5015 · Vehicle Purchase/Used 5025 · Sublet Expense 5035 · Parts 5090 · Direct Labor 1099 5091 · Direct Labor W2 5092 · Direct Labor Overtime(x 1.5)W2 5000 · Cost of Goods Sold(Direct Cost) - Other Total 5000 · Cost of Goods Sold(Direct Cost) 8100 · Indirect Costs 5185 · Deprication, COGS 8110 · Flooring Interest for Vehicles 8115 · Commissions	342,921.94 342,921.94 194,954.18 0.00 143.99 30,158.53 7,285.00 8,935.80 0.00 0.00 241,477.50 0.00 1,466.29 484.25	88,665.73 88,665.73 0.00 0.00 1,693.70 28,604.33 9,323.00 7,606.60 0.00 0.00 47,227.63 0.00 789.05 5,483.04	162,622.89 162,622.89 0.00 0.00 1,750.00 38,048.43 8,348.00 8,335.00 0.00 0.00 56,481.43 0.00 619.71 1,488.24	254,823.95 254,823.95 112,896.00 0.00 12,439.50 27,107.06 8,110.00 7,917.20 0.00 0.00 168,469.76 0.00 214.72 1,153.37
Total Income Cost of Goods Sold 5000 · Cost of Goods Sold(Direct Cost) 5010 · Vehicle Purchase/New 5015 · Vehicle Purchase/Used 5025 · Sublet Expense 5035 · Parts 5090 · Direct Labor 1099 5091 · Direct Labor W2 5092 · Direct Labor Overtime(x 1.5)W2 5000 · Cost of Goods Sold(Direct Cost) · Other Total 5000 · Cost of Goods Sold(Direct Cost) 8100 · Indirect Costs 5185 · Deprication, COGS 8110 · Flooring Interest for Vehicles 8115 · Commissions 8120 · Freight (will not match Sys2k)	342,921.94 342,921.94 194,954.18 0.00 143.99 30,158.53 7,285.00 8,935.80 0.00 0.00 241,477.50 0.00 1,466.29 484.25 6,283.18	88,665.73 88,665.73 0.00 0.00 1,693.70 28,604.33 9,323.00 7,606.60 0.00 47,227.63 0.00 789.05 5,483.04 2,472.64	162,622.89 0.00 0.00 1,750.00 38,048.43 8,348.00 0.00 0.00 56,481.43 0.00 619.71 1,488.24 0.00	254,823.95 254,823.95 112,896.00 0.00 12,439.50 27,107.06 8,110.00 7,917.20 0.00 0.00 168,469.76 0.00 214.72 1,153.37 0.00
Total Income Cost of Goods Sold 5000 · Cost of Goods Sold(Direct Cost) 5010 · Vehicle Purchase/New 5015 · Vehicle Purchase/Used 5025 · Sublet Expense 5035 · Parts 5090 · Direct Labor 1099 5091 · Direct Labor Overtime(x 1.5)W2 5092 · Direct Labor Overtime(x 1.5)W2 5000 · Cost of Goods Sold(Direct Cost) · Other Total 5000 · Cost of Goods Sold(Direct Cost) 8100 · Indirect Costs 5185 · Deprication, COGS 8110 · Flooring Interest for Vehicles 8115 · Commissions 8120 · Freight (will not match Sys2k) 8125 · Non Productive Labor	342,921.94 342,921.94 194,954.18 0.00 143.99 30,158.53 7,285.00 8,935.80 0.00 0.00 241,477.50 0.00 1,466.29 484.25 6,283.18 4,688.00	88,665.73 88,665.73 0.00 0.00 1,693.70 28,604.33 9,323.00 7,606.60 0.00 47,227.63 0.00 789.05 5,483.04 2,472.64 2,329.00	162,622.89 0.00 0.00 1,750.00 38,048.43 8,348.00 8,335.00 0.00 0.00 56,481.43 0.00 619.71 1,488.24 0.00 3,314.00	254,823.95 254,823.95 112,896.00 0.00 12,439.50 27,107.06 8,110.00 7,917.20 0.00 0.00 168,469.76 0.00 214.72 1,153.37 0.00 3,510.00
Total Income Cost of Goods Sold 5000 · Cost of Goods Sold(Direct Cost) 5010 · Vehicle Purchase/New 5015 · Vehicle Purchase/Used 5025 · Sublet Expense 5035 · Parts 5090 · Direct Labor 1099 5091 · Direct Labor W2 5092 · Direct Labor Overtime(x 1.5)W2 5000 · Cost of Goods Sold(Direct Cost) - Other Total 5000 · Cost of Goods Sold(Direct Cost) 8100 · Indirect Costs 5185 · Deprication, COGS 8110 · Flooring Interest for Vehicles 8115 · Commissions 8120 · Freight (will not match Sys2k) 8125 · Non Productive Labor 8130 · Contract Labor 1099	342,921.94 342,921.94 194,954.18 0.00 143.99 30,158.53 7,285.00 8,935.80 0.00 0.00 241,477.50 0.00 1,466.29 484.25 6,283.18 4,688.00 8,860.00	88,665.73 88,665.73 0.00 0.00 1,693.70 28,604.33 9,323.00 7,606.60 0.00 47,227.63 0.00 789.05 5,483.04 2,472.64 2,329.00 4,400.00	162,622.89 0.00 0.00 1,750.00 38,048.43 8,348.00 0.00 0.00 56,481.43 0.00 619.71 1,488.24 0.00 3,314.00 7,200.00	254,823.95 254,823.95 112,896.00 0.00 12,439.50 27,107.06 8,110.00 7,917.20 0.00 0.00 168,469.76 0.00 214.72 1,153.37 0.00 3,510.00 8,860.00
Total Income Cost of Goods Sold 5000 · Cost of Goods Sold(Direct Cost) 5010 · Vehicle Purchase/New 5015 · Vehicle Purchase/Used 5025 · Sublet Expense 5035 · Parts 5090 · Direct Labor 1099 5091 · Direct Labor Overtime(x 1.5)W2 5092 · Direct Labor Overtime(x 1.5)W2 5000 · Cost of Goods Sold(Direct Cost) · Other Total 5000 · Cost of Goods Sold(Direct Cost) 8100 · Indirect Costs 5185 · Deprication, COGS 8110 · Flooring Interest for Vehicles 8115 · Commissions 8120 · Freight (will not match Sys2k) 8125 · Non Productive Labor	342,921.94 342,921.94 194,954.18 0.00 143.99 30,158.53 7,285.00 8,935.80 0.00 0.00 241,477.50 0.00 1,466.29 484.25 6,283.18 4,688.00	88,665.73 88,665.73 0.00 0.00 1,693.70 28,604.33 9,323.00 7,606.60 0.00 47,227.63 0.00 789.05 5,483.04 2,472.64 2,329.00	162,622.89 0.00 0.00 1,750.00 38,048.43 8,348.00 8,335.00 0.00 0.00 56,481.43 0.00 619.71 1,488.24 0.00 3,314.00	254,823.95 254,823.95 112,896.00 0.00 12,439.50 27,107.06 8,110.00 7,917.20 0.00 0.00 168,469.76 0.00 214.72 1,153.37 0.00 3,510.00

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8135 · Employee Vacation Days	160.00	480.00	1,080.00	1,440.00
8140 · Employee Holiday	1,024.00	216.00	0.00	0.00
8155 · Advertising & Promotions	349.47	1,913.76	0.00	0.00
8160 · Consumables	423.98	566.14	555.28	20.88
8161 · Disposal Fee Cost	0.00	0.00	0.00	0.00
8165 · Fuel Expense	723.93	744.23	671.94	498.74
8170 · Uniforms	1,276.63	914.37	809.81	1,105.94
8175 · Shop Tools	158.98	181.60	235.90	0.00
8180 · Training Expense	0.00	0.00	0.00	0.00
8185 · Bad Debt Expense	0.00	0.00	0.00	0.00
Total 8100 · Indirect Costs	43,952.51	34,932.87	30,417.92	29,075.93
Total COGS	285,430.01	82,160.50	86,899.35	197,545.69
Gross Profit	57,491.93	6,505.23	75,723.54	57,278.26
Expense				
8210 · Management Salaries	8,500.00	8,500.00	8,500.00	8,500.00
8235 · Hourly Office	5,400.00	4,104.00	3,240.00	5,400.00
8236 · Payroll Tax Expense	3,566.82	1,395.59	3,003.77	2,658.34
8260 · Workers Comp Expenses	0.00	1,340.00	0.00	0.00
8265 · Insurance (Liability) Expense	3,533.73	362.62	462.62	24,825.48
8301 · Office Supplies	833.46	808.90	1,107.58	536.40
8303 · Printing & Reproduction	0.00	0.00	0.00	0.00
8305 · Postage Ex(will not match Sys2k	57.76	0.00	0.00	87.80
8309 · Telephone	1,456.18	1,674.12	840.18	2,607.49
8311 · Waste	233.96	776.15	232.61	232.21
8313 · Power	1,358.28	1,488.85	1,737.70	2,087.73
8315 · Gas	42.02	41.31	41.44	41.60
8317 · Water	640.97	735.60	1,011.66	666.23
8319 · Sewer	0.00	1,001.13	0.00	0.00
8323 · Equipment Repairs	0.00	9.37	0.00	0.00
8325 · Accounting	600.00	0.00	300.00	300.00
8327 · Consulting	10,650.00	10,650.00	10,650.00	10,650.00
8331 · Computer/ IT Expense	714.76	150.00	537.50	0.00
8333 · Legal Fees	0.00	0.00	0.00	0.00
8335 · Travel	1,725.70	4,524.74	1,094.65	2,874.44
8337 · Entertainment	70.00	220.62	909.81	305.00
8339 · Meals	1,010.92	845.97	1,282.03	1,420.41
8341 · Membership, Dues & Publications	4,421.07	3,468.43	3,851.04	3,081.74
8343 · Licenses and Permits	0.00	0.00	500.00	0.00
8345 · Contributions/Charity	0.00	0.00	0.00	0.00
8347 · Bank Charges	779.32	1,155.97	775.30	1,391.62
8349 · Rent Expense	9,780.00	9,780.00	9,780.00	9,780.00
8351 · Building & Improvements Expense	1,193.38	1,758.09	3,762.42	2,990.99
8353 · Interest Expense	379.19	225.49	430.09	441.62
8361 · Warranty Charge Off	0.00	-32.67	-1.22	-57.00
8420 · Local Taxes	0.00	0.00	682.80	392.48

	May 19	Jun 19	Jul 19	Aug 19
8425 · State (MBTR & NVESDB) Taxes	0.00	2,633.73	0.00	0.00
8430 · Wage Garnish	0.00	0.00	0.00	0.00
8435 · Suspense	0.00	0.00	0.00	0.00
8440 · Depreciation Expense	0.00	0.00	0.00	0.00
8445 · Interest for Past Years	8,762.52	8,663.88	8,384.40	9,084.24
8510 · Guaranteed Pmts. to Partners	20,000.00	20,000.00	20,000.00	20,000.00
8520 · Indirect Fuel	1,969.69	2,261.79	2,715.77	2,419.91
8525 · Automobile Expense (SYS2K)	0.00	1,729.00	0.00	0.00
8530 · Auto Expense (Direct Input)	885.72	1,944.34	2,366.00	1,746.96
9906 · Loss on Sale of Assets	0.00	0.00	0.00	0.00
Total Expense	88,565.45	92,217.02	88,198.15	114,465.69
Net Ordinary Income	-31,073.52	-85,711.79	-12,474.61	-57,187.43
Other Income/Expense				
Other Income				
9001 · Other Income	0.00	0.00	0.00	0.00
Total Other Income	0.00	0.00	0.00	0.00
Net Other Income	0.00	0.00	0.00	0.00
Net Income	-31,073.52	-85,711.79	-12,474.61	-57,187.43

_	Sep 19	Oct 19	Nov 19	Dec 19
Ordinary Income/Expense				
Income				
4000 · Sales				
4001 · Sales Reconciliation	0.00	0.00	0.00	0.00
4002 · Over/Under Billings	0.00	0.00	0.00	0.00
4010 · Vehicle Sales-New	0.00	140,357.05	0.00	185,612.00
4015 · Vehicle Sales-Used	0.00	11,700.00	0.00	10,210.00
4016 · Doc Fee	0.00	328.75	0.00	1,838.50
4017 · Rebates	500.00	2,331.00	0.00	875.81
4018 · Loaner Fee	4,315.00	1,850.00	0.00	0.00
4025 · Sublet	0.00	0.00	0.00	0.00
4026 · Other Charge (taxable Sale)	0.00	0.00	0.00	850.00
4027 · Misc Charge (No Sales Tax)	1.58	3,133.03	0.02	0.03
4035 · Parts	27,862.66	31,971.03	17,993.38	33,712.32
4040 · Labor	28,268.75	26,179.80	19,003.50	19,663.83
4055 · Supplies	921.19	870.02	554.57	814.62
4060 · Retail Parts Sales	12,129.80	1,694.66	4,306.52	2,816.63
4065 · Contracts for Inspections	33,603.81	33,153.33	33,173.68	32,100.66
4070 · Waste	101.02	40.67	12.00	16.00
4085 · Sales Discounts	-43.77	-658.32	-152.74	-492.50
4110 · Sales Tax Adjustments	5.18	8.37	3.05	7.39
4125 · NSF Charge	0.00	0.00	0.00	0.00
4126 · Gain on sales / Trade of Assets	0.00	0.00	0.00	1,986.42
Total 4000 · Sales	107,665.22	252,959.39	74,893.98	290,011.71
Total Income	107,665.22	252,959.39	74,893.98	290,011.71
Cost of Goods Sold				
5000 · Cost of Goods Sold(Direct Cost)				
5010 · Vehicle Purchase/New	0.00	119,857.25	0.00	152,067.00
5015 · Vehicle Purchase/Used	0.00	6,000.00	0.00	10,500.00
5025 · Sublet Expense	0.00	2,685.00	1,142.00	606.17
5035 · Parts	30,850.16	22,806.49	38,172.87	28,430.09
5090 · Direct Labor 1099	5,157.00	4,411.00	5,209.00	2,884.00
5091 · Direct Labor W2	4,092.80	4,311.20	2,336.40	4,986.80
5092 · Direct Labor Overtime(x 1.5)W2	0.00	0.00	0.00	0.00
5000 · Cost of Goods Sold(Direct Cost) - Other	0.00	0.00	0.00	0.00
Total 5000 · Cost of Goods Sold(Direct Cost)	40,099.96	160,070.94	46,860.27	199,474.06
8100 · Indirect Costs				
5185 · Deprication, COGS	0.00	0.00	0.00	0.00
8110 · Flooring Interest for Vehicles	891.33	2,192.71	2,343.90	1,501.57
8115 · Commissions	320.09	2,603.01	4,818.57	828.90
8120 · Freight (will not match Sys2k)	0.00	5,870.04	2,328.69	3,068.51
8125 · Non Productive Labor	2,945.00	2,848.00	2,324.00	1,400.00
8130 · Contract Labor 1099	6,200.00	9,856.00	11,835.41	9,209.88
8131 · Outside Sales Men	3,461.52	3,461.52	4,326.90	3,461.52
8132 · Staff Salaries	5,200.00	5,200.00	6,290.75	5,200.00

Sundary 1, 2010 timough	Sep 19	Oct 19	Nov 19	Dec 19
8135 · Employee Vacation Days	464.00	1,184.00	4,144.00	1,200.00
8140 · Employee Holiday	1,240.00	0.00	944.00	1,136.00
8155 · Advertising & Promotions	5,771.75	1,646.89	1,608.50	1,856.04
8160 · Consumables	95.67	354.13	129.88	237.12
8161 · Disposal Fee Cost	0.00	0.00	0.00	0.00
8165 · Fuel Expense	761.18	524.02	665.75	801.92
8170 · Uniforms	991.81	995.79	1,234.96	874.14
8175 · Shop Tools	1,040.10	1,436.73	199.99	265.24
8180 · Training Expense	0.00	0.00	768.00	0.00
8185 · Bad Debt Expense	0.00	0.00	1,700.98	0.00
Total 8100 · Indirect Costs	29,382.45	38,172.84	45,664.28	31,040.84
Total COGS	69,482.41	198,243.78	92,524.55	230,514.90
Gross Profit	38,182.81	54,715.61	-17,630.57	59,496.81
Expense				
8210 · Management Salaries	8,500.00	8,500.00	8,500.00	6,833.34
8235 · Hourly Office	4,104.00	4,320.00	5,400.00	3,888.00
8236 · Payroll Tax Expense	1,931.92	1,939.45	2,110.91	1,794.12
8260 · Workers Comp Expenses	0.00	0.00	2,815.00	0.00
8265 · Insurance (Liability) Expense	1,202.51	8,377.80	8,377.80	9,176.80
8301 · Office Supplies	906.89	799.83	476.98	1,420.83
8303 · Printing & Reproduction	0.00	0.00	0.00	0.00
8305 · Postage Ex(will not match Sys2k	149.32	128.01	176.64	513.25
8309 · Telephone	1,917.62	2,214.96	1,798.34	1,926.10
8311 · Waste	800.74	232.76	232.61	801.82
8313 · Power	2,065.75	1,587.01	1,267.22	1,167.59
8315 · Gas	41.60	42.56	47.78	86.71
8317 · Water	751.84	631.75	642.77	728.38
8319 · Sewer	1,001.13	0.00	0.00	1,016.15
8323 · Equipment Repairs	126.65	503.14	0.00	0.00
8325 · Accounting	700.00	300.00	300.00	300.00
8327 · Consulting	10,650.00	10,650.00	10,650.00	5,000.00
8331 · Computer/ IT Expense	0.00	360.29	150.00	175.00
8333 · Legal Fees	0.00	0.00	0.00	0.00
8335 · Travel	2,359.71	2,397.33	429.69	1,132.93
8337 · Entertainment	0.00	571.96	202.00	168.35
8339 · Meals	776.14	415.20	446.22	2,488.72
8341 · Membership, Dues & Publications	2,835.75	3,351.01	3,687.66	3,234.37
8343 · Licenses and Permits	560.00	0.00	76.00	-499.00
8345 · Contributions/Charity	0.00	0.00	0.00	0.00
8347 · Bank Charges	922.61	751.75	689.71	519.61
8349 · Rent Expense	9,780.00	9,780.00	9,780.00	9,780.00
8351 · Building & Improvements Expense	708.75	1,098.05	765.00	1,328.31
8353 · Interest Expense	427.39	504.42	1,124.99	3,487.86
8361 · Warranty Charge Off	-19.00	0.00	0.00	-20.00
8420 · Local Taxes	263.29	689.62	1,027.18	-3,245.30

	Sep 19	Oct 19	Nov 19	Dec 19
8425 · State (MBTR & NVESDB) Taxes	0.00	0.00	0.00	-1,342.63
8430 · Wage Garnish	0.00	0.00	0.00	0.00
8435 · Suspense	0.00	0.00	0.00	0.00
8440 · Depreciation Expense	0.00	0.00	0.00	34,785.39
8445 · Interest for Past Years	8,819.43	9,317.70	9,628.29	13,036.08
8510 · Guaranteed Pmts. to Partners	20,000.00	20,000.00	20,000.00	16,668.00
8520 · Indirect Fuel	1,705.48	1,877.00	1,547.23	1,094.41
8525 · Automobile Expense (SYS2K)	0.00	0.00	0.00	0.00
8530 · Auto Expense (Direct Input)	1,377.04	1,789.39	1,760.28	9,649.55
9906 · Loss on Sale of Assets	0.00	0.00	0.00	0.00
Total Expense	85,366.56	93,130.99	94,110.30	127,094.74
Net Ordinary Income	-47,183.75	-38,415.38	-111,740.87	-67,597.93
Other Income/Expense				
Other Income				
9001 · Other Income	0.00	0.00	0.00	0.00
Total Other Income	0.00	0.00	0.00	0.00
Net Other Income	0.00	0.00	0.00	0.00
Net Income	-47,183.75	-38,415.38	-111,740.87	-67,597.93

	Jan 20	Feb 20	Mar 20	Apr 20
Ordinary Income/Expense				
Income				
4000 · Sales				
4001 · Sales Reconciliation	0.00	0.00	0.00	0.00
4002 · Over/Under Billings	33,849.78	73,824.62	98,740.00	6,747.14
4010 · Vehicle Sales-New	174,096.59	42,902.00	0.00	302,908.63
4015 · Vehicle Sales-Used	0.00	0.00	0.00	0.00
4016 · Doc Fee	4,609.21	500.00	0.00	1,337.75
4017 · Rebates	0.00	0.00	0.00	5,815.00
4018 · Loaner Fee	0.00	0.00	370.00	0.00
4025 · Sublet	0.00	0.00	0.00	0.00
4026 · Other Charge (taxable Sale)	600.00	0.00	0.00	0.00
4027 Misc Charge (No Sales Tax)	0.03	0.05	1,697.09	3,800.03
4035 · Parts	36,465.90	13,259.63	28,748.24	8,976.23
4040 · Labor	36,138.50	21,592.25	31,336.50	13,905.91
4055 · Supplies	815.47	598.53	3,102.17	211.66
4060 · Retail Parts Sales	12,521.47	19,151.49	18,488.82	1,933.39
4065 · Contracts for Inspections	20,912.53	20,303.45	20,552.14	18,785.30
4070 · Waste	28.00	24.00	14.00	14.00
4085 · Sales Discounts	-936.46	-559.48	-380.05	-229.73
4110 · Sales Tax Adjustments	4.88	6.58	1.40	1.19
4125 · NSF Charge	0.00	0.00	0.00	0.00
4126 · Gain on sales / Trade of Assets	0.00	0.00	0.00	0.00
Total 4000 · Sales	319,105.90	191,603.12	202,670.31	364,206.50
Total Income	319,105.90	191,603.12	202,670.31	364,206.50
Cost of Goods Sold				
5000 · Cost of Goods Sold(Direct Cost)	420.004.20	20 272 00	0.00	047 044 00
5010 · Vehicle Purchase/New 5015 · Vehicle Purchase/Used	139,864.36 0.00	36,373.00 0.00	0.00 0.00	247,014.00 0.00
5015 · Verificia Furchase/oseu 5025 · Sublet Expense	1,007.00	95.00	767.50	1,060.00
5035 · Parts	58,034.05	96,743.50	126,490.86	14,034.49
5090 · Direct Labor 1099	3,168.00	2,912.00	3,044.00	2,350.00
5091 · Direct Labor W2	6,216.40	5,708.80	4,947.40	3,754.00
5092 · Direct Labor Overtime(x 1.5)W2	0.00	0.00	0.00	0.00
5000 · Cost of Goods Sold(Direct Cost) - Other	0.00	0.00	0.00	0.00
Total 5000 · Cost of Goods Sold(Direct Cost)	208,289.81	141,832.30	135,249.76	268,212.49
8100 · Indirect Costs	200,200.0	,002.00	.00,2 .00	200,212110
5185 · Deprication, COGS	0.00	0.00	0.00	0.00
8110 · Flooring Interest for Vehicles	1,862.38	3,187.01	3,775.77	0.00
8115 · Commissions	4,066.56	1,385.38	4,838.22	940.91
8120 · Freight (will not match Sys2k)	2,065.39	1,397.99	3,777.14	4,549.71
8125 · Non Productive Labor	1,714.00	2,096.00	2,100.53	4,416.79
8130 · Contract Labor 1099	6,012.35	4,809.88	4,809.88	4,809.88
	0,012.00			
8131 · Outside Sales Men	9,826.90	7,861.52	8,961.52	
8131 · Outside Sales Men 8132 · Staff Salaries	·	·	8,961.52 5,680.00	5,600.00 5,556.00

candary 1, 2010 tillough	Jan 20	Feb 20	Mar 20	Apr 20
8135 · Employee Vacation Days	1,240.00	0.00	480.00	0.00
8140 · Employee Holiday	1,136.00	0.00	0.00	0.00
8155 · Advertising & Promotions	2,276.04	5,491.47	-2,238.96	1,856.04
8160 · Consumables	420.14	157.65	422.80	334.64
8161 · Disposal Fee Cost	124.09	0.00	0.00	122.46
8165 · Fuel Expense	469.22	552.41	502.48	184.01
8170 · Uniforms	1,194.84	897.20	896.70	865.82
8175 · Shop Tools	76.42	139.09	58.10	1,084.78
8180 · Training Expense	41.50	1,135.82	851.11	0.00
8185 · Bad Debt Expense	0.00	1,071.77	0.00	0.00
Total 8100 · Indirect Costs	39,025.83	35,503.19	34,915.29	30,321.04
Total COGS	-			
•	247,315.64	177,335.49	170,165.05	298,533.53
Gross Profit	71,790.26	14,267.63	32,505.26	65,672.97
Expense	0.000.04	0.000.04	0.000.04	4 500 00
8210 · Management Salaries	6,833.34	6,833.34	6,833.34	4,500.00
8235 · Hourly Office	3,888.00	4,320.00	4,320.00	3,537.00
8236 · Payroll Tax Expense	2,570.62	2,229.75	2,238.75	1,853.29
8260 · Workers Comp Expenses	0.00	1,417.00	0.00	932.00
8265 · Insurance (Liability) Expense	16,015.47	633.04	8,360.28	8,536.91
8301 · Office Supplies	957.63	1,306.74	381.30	1,219.40
8303 · Printing & Reproduction	0.00	0.00	0.00	0.00
8305 · Postage Ex(will not match Sys2k	51.77	94.14	0.00	0.00
8309 · Telephone	1,022.21	1,804.53	1,813.47	1,803.33
8311 · Waste	232.76	249.62	816.66	245.15
8313 · Power	1,177.23	990.10	1,052.80	1,078.48
8315 · Gas	143.05	84.83	46.18	31.97
8317 · Water	683.23	709.65	992.23	643.97
8319 · Sewer	0.00	0.00	1,016.15	0.00
8323 · Equipment Repairs	0.00	0.00	0.00	0.00
8325 · Accounting	300.00	1,100.00	1,200.00	735.00
8327 · Consulting	2,500.00	2,500.00	2,500.00	2,500.00
8331 · Computer/ IT Expense	0.00	0.00	75.00	0.00
8333 · Legal Fees	0.00	0.00	0.00	0.00
8335 · Travel	2,324.22	3,068.83	1,575.79	298.66
8337 · Entertainment	86.96	79.01	352.44	49.00
8339 · Meals	1,060.54	726.94	851.56	567.35
8341 · Membership,Dues&Publications	8,196.34	4,911.46	1,824.67	2,455.82
8343 · Licenses and Permits	651.00	350.00	400.00	0.00
8345 · Contributions/Charity	0.00	0.00	0.00	0.00
8347 · Bank Charges	380.82	548.37	467.24	441.78
8349 · Rent Expense	9,780.00	9,780.00	9,780.00	9,780.00
8351 · Building & Improvements Expense	812.52	1,744.57	1,192.07	678.46
8353 · Interest Expense	1,438.15	1,477.07	1,255.20	1,511.21
8361 · Warranty Charge Off	0.00	0.00	0.00	0.04
8420 · Local Taxes	0.00	0.00	0.00	0.00

	Jan 20	Feb 20	Mar 20	Apr 20
8425 · State (MBTR & NVESDB) Taxes	0.00	0.00	0.00	800.00
8430 · Wage Garnish	0.00	0.00	0.00	0.00
8435 · Suspense	0.00	0.00	0.00	0.00
8440 · Depreciation Expense	0.00	0.00	0.00	0.00
8445 · Interest for Past Years	12,097.15	9,647.70	8,112.79	4,531.89
8510 · Guaranteed Pmts. to Partners	16,668.00	16,668.00	16,668.00	16,668.00
8520 · Indirect Fuel	1,415.12	1,043.17	1,453.43	653.52
8525 · Automobile Expense (SYS2K)	0.00	0.00	0.00	0.00
8530 · Auto Expense (Direct Input)	1,421.35	1,648.58	1,327.55	1,947.17
9906 · Loss on Sale of Assets	0.00	0.00	0.00	0.00
Total Expense	92,707.48	75,966.44	76,906.90	67,999.40
Net Ordinary Income	-20,917.22	-61,698.81	-44,401.64	-2,326.43
Other Income/Expense				
Other Income				
9001 · Other Income	0.00	0.00	0.00	0.00
Total Other Income	0.00	0.00	0.00	0.00
Net Other Income	0.00	0.00	0.00	0.00
Net Income	-20,917.22	-61,698.81	-44,401.64	-2,326.43

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	May 20	Jun 20	Jul 20	Aug 20
Ordinary Income/Expense				
Income				
4000 · Sales				
4001 · Sales Reconciliation	0.00	0.00	0.00	0.00
4002 · Over/Under Billings	612,648.85	1,341,535.69	-452,951.88	486,607.85
4010 · Vehicle Sales-New	53,708.54	•	1,689,411.27	1,196,680.94
4015 · Vehicle Sales-Used	0.00	0.00	0.00	0.00
4016 · Doc Fee	788.19	58.50	808.50	2,056.25
4017 · Rebates	0.00	0.00	-4,815.00	0.00
4018 · Loaner Fee	0.00	0.00	0.00	0.00
4025 · Sublet	0.00	0.00	0.00	0.00
4026 · Other Charge (taxable Sale)	0.00	0.00	0.00	0.00
4027 · Misc Charge (No Sales Tax)	1,493.81	6.08	6,099.06	10,914.20
4035 · Parts	13,237.46	20,812.33	16,048.63	31,030.34
4040 · Labor	20,236.31	19,243.95	23,919.31	36,397.07
4055 · Supplies	304.01	653.09	526.27	784.70
4060 · Retail Parts Sales	838.97	4,500.03	810.48	5,553.29
4065 · Contracts for Inspections	20,633.36	19,875.09	20,672.05	20,459.44
4070 · Waste	14.00	31.36	20.00	18.00
4085 · Sales Discounts	-386.47	-708.20	-317.88	-188.23
4110 · Sales Tax Adjustments	1.27	2.93	2.47	3.26
4125 · NSF Charge	0.00	0.00	0.00	0.00
4126 · Gain on sales / Trade of Assets	0.00	0.00	0.00	0.00
Total 4000 · Sales	723,518.30		1,300,233.28	1,790,317.11
Total Income	723,518.30	1,723,315.70	1,300,233.28	1,790,317.11
Cost of Goods Sold 5000 · Cost of Goods Sold(Direct Cost)				
5010 · Cost of Goods Sold(Direct Cost) 5010 · Vehicle Purchase/New	576 A27 10	1,071,955.42	910,908.44	1 049 702 05
5015 · Vehicle Purchase/Used	576,427.10 0.00	0.00	0.00	1,048,793.05
5025 · Sublet Expense	2,223.85	445,866.25	174,995.50	424,927.45
5035 · Parts	66,891.22	53,321.41	43,544.73	31,212.33
5090 · Direct Labor 1099	2,534.00	5,600.00	8,290.00	8,540.00
5091 · Direct Labor W2	4,041.60	4,506.00	6,845.60	5,183.60
5092 · Direct Labor Overtime(x 1.5)W2	0.00	0.00	0.00	0.00
5000 · Cost of Goods Sold(Direct Cost) - Other	0.00	0.00	0.00	0.00
Total 5000 · Cost of Goods Sold(Direct Cost)		1,581,249.08		1,518,656.43
8100 · Indirect Costs	002,117.77	1,001,240.00	1,144,004.27	1,010,000.40
5185 · Deprication, COGS	0.00	0.00	0.00	0.00
8110 · Flooring Interest for Vehicles	11,618.67	23,142.99	32,089.97	37,672.55
8115 · Commissions	6,197.68	46.29	1,749.74	1,640.94
8120 · Freight (will not match Sys2k)	11,988.25	46,136.07	29,378.29	40,568.69
8125 · Non Productive Labor	5,537.32	1,866.00	2,315.86	1,530.26
8130 · Contract Labor 1099	2,320.00	0.00	2,320.00	1,972.00
8131 · Outside Sales Men	5,600.00	2,800.00	5,460.00	5,600.00
8132 · Staff Salaries	6,768.00	5,840.00	7,300.00	5,840.00
C.C. CMII CMIMICO	3,7 30.00	0,010.00	7,000.00	0,0 10.00

oundary 1, 2010 through	May 20	Jun 20	Jul 20	Aug 20
8135 · Employee Vacation Days	0.00	860.00	1,700.00	896.00
8140 · Employee Holiday	480.00	440.00	0.00	0.00
8155 · Advertising & Promotions	1,356.04	2,856.04	2,562.01	1,838.45
8160 · Consumables	222.97	471.54	246.07	533.09
8161 · Disposal Fee Cost	0.00	0.00	0.00	270.84
8165 · Fuel Expense	219.29	265.88	249.59	325.55
8170 · Uniforms	971.47	1,177.76	801.73	881.09
8175 · Shop Tools	1,716.69	404.21	2,777.39	30.92
8180 · Training Expense	0.00	383.00	206.00	0.00
8185 · Bad Debt Expense	0.00	0.00	0.00	0.00
Total 8100 · Indirect Costs	54,996.38	86,689.78	89,156.65	99,600.38
Total COGS	707,114.15	1,667,938.86	1,233,740.92	1,618,256.81
Gross Profit	16,404.15	55,376.84	66,492.36	172,060.30
Expense				
8210 · Management Salaries	21,051.31	22,217.98	4,500.00	4,500.00
8235 · Hourly Office	5,184.00	8,360.00	4,320.00	4,320.00
8236 · Payroll Tax Expense	3,873.39	3,911.65	2,256.58	1,794.25
8260 · Workers Comp Expenses	0.00	1,417.00	0.00	0.00
8265 · Insurance (Liability) Expense	9,167.61	633.04	18,500.79	6,711.89
8301 · Office Supplies	303.76	386.53	806.57	820.00
8303 · Printing & Reproduction	0.00	0.00	0.00	0.00
8305 · Postage Ex(will not match Sys2k	391.90	352.47	122.24	486.77
8309 · Telephone	1,822.37	1,774.69	2,037.12	1,142.48
8311 · Waste	241.54	819.89	240.94	240.81
8313 · Power	1,251.84	1,474.15	1,624.20	1,878.62
8315 · Gas	30.27	27.89	27.83	27.09
8317 · Water	625.77	744.44	688.01	751.82
8319 · Sewer	0.00	1,016.15	0.00	0.00
8323 · Equipment Repairs	0.00	0.00	1,014.63	53.25
8325 · Accounting	0.00	0.00	0.00	3,450.00
8327 · Consulting	2,500.00	0.00	0.00	0.00
8331 · Computer/ IT Expense	300.00	50.00	210.00	453.38
8333 · Legal Fees	0.00	0.00	0.00	0.00
8335 · Travel	2,143.78	226.32	3,376.67	166.97
8337 · Entertainment	1,005.64	140.00	266.00	150.40
8339 · Meals	757.90	595.40	809.77	846.91
8341 · Membership,Dues&Publications	2,523.24	2,929.47	4,164.31	3,326.63
8343 · Licenses and Permits	0.00	0.00	500.00	0.00
8345 · Contributions/Charity	0.00	0.00	0.00	0.00
8347 · Bank Charges	316.14	218.63	429.51	358.04
8349 · Rent Expense	9,780.00	9,780.00	9,780.00	9,780.00
8351 · Building & Improvements Expense	2,302.24	673.29	1,025.34	620.47
8353 · Interest Expense	2,437.54	2,281.55	1,597.64	1,358.62
8361 · Warranty Charge Off	0.00	0.00	0.01	5.38
8420 · Local Taxes	0.00	0.00	0.00	0.00

	May 20	Jun 20	Jul 20	Aug 20
8425 · State (MBTR & NVESDB) Taxes	0.00	0.00	0.00	0.00
8430 · Wage Garnish	0.00	0.00	0.00	0.00
8435 · Suspense	0.00	0.00	0.00	0.00
8440 · Depreciation Expense	0.00	0.00	0.00	0.00
8445 · Interest for Past Years	12,628.58	3,216.18	0.00	0.00
8510 · Guaranteed Pmts. to Partners	8,334.00	0.00	16,668.00	16,668.00
8520 · Indirect Fuel	1,570.07	1,364.78	1,331.10	1,427.69
8525 · Automobile Expense (SYS2K)	0.00	0.00	0.00	0.00
8530 · Auto Expense (Direct Input)	1,441.63	4,010.16	1,866.78	2,115.13
9906 · Loss on Sale of Assets	0.00	0.00	0.00	0.00
Total Expense	91,984.52	68,621.66	78,164.04	63,454.60
Net Ordinary Income	-75,580.37	-13,244.82	-11,671.68	108,605.70
Other Income/Expense				
Other Income				
9001 · Other Income	0.00	0.00	0.00	0.00
Total Other Income	0.00	0.00	0.00	0.00
Net Other Income	0.00	0.00	0.00	0.00
Net Income	-75,580.37	-13,244.82	-11,671.68	108,605.70

Canadiy 1, 2010 till dagil	Sep 20	Oct 20	Nov 20
Ordinary Income/Expense	•		
Income			
4000 · Sales			
4001 · Sales Reconciliation	0.00	0.00	0.00
4002 · Over/Under Billings	459,123.66	-580,787.53	0.00
4010 · Vehicle Sales-New	1,622,493.86	1,375,495.18	1,123,264.98
4015 · Vehicle Sales-Used	0.00	14,500.00	0.00
4016 · Doc Fee	0.00	858.00	0.00
4017 · Rebates	0.00	0.00	0.00
4018 · Loaner Fee	189.00	0.00	378.00
4025 · Sublet	0.00	0.00	53.33
4026 · Other Charge (taxable Sale)	0.00	0.00	0.00
4027 · Misc Charge (No Sales Tax)	536.04	6,741.23	1.11
4035 · Parts	28,556.84	17,689.92	19,257.29
4040 · Labor	36,153.40	27,422.82	15,746.40
4055 · Supplies	839.65	576.00	506.42
4060 · Retail Parts Sales	1,004.35	1,471.17	4,110.31
4065 · Contracts for Inspections	20,084.05	19,969.92	17,664.87
4070 · Waste	26.00	26.00	18.00
4085 · Sales Discounts	-515.06	-345.19	-430.86
4110 · Sales Tax Adjustments	3.32	2.33	0.00
4125 · NSF Charge	0.00	0.00	0.00
4126 · Gain on sales / Trade of Assets	0.00	0.00	0.00
Total 4000 · Sales	2,168,495.11	883,619.85	1,180,569.85
Total Income	2,168,495.11	883,619.85	1,180,569.85
Cost of Goods Sold			
5000 · Cost of Goods Sold(Direct Cost)			
5010 · Vehicle Purchase/New	1,466,620.40	262,953.06	37,552.90
5015 · Vehicle Purchase/Used	0.00	8,560.30	0.00
5025 · Sublet Expense	409,554.99	332,856.10	447,088.52
5035 · Parts	100,377.80	26,040.07	20,465.79
5090 · Direct Labor 1099	8,110.00	11,040.00	8,510.00
5091 · Direct Labor W2	5,121.80	7,282.80	4,925.13
5092 · Direct Labor Overtime(x 1.5)W2	0.00	0.00	0.00
5000 · Cost of Goods Sold(Direct Cost) - Other	0.00	315.00	0.00
Total 5000 · Cost of Goods Sold(Direct Cost)	1,989,784.99	649,047.33	518,542.34
8100 · Indirect Costs			
5185 · Deprication, COGS	0.00	0.00	0.00
8110 · Flooring Interest for Vehicles	53,531.23	30,974.42	31,616.27
8115 · Commissions	7,901.63	3,388.57	2,546.23
8120 · Freight (will not match Sys2k)	35,571.73	31,113.69	11,196.65
8125 · Non Productive Labor	1,698.66	1,644.00	1,563.53
8130 · Contract Labor 1099	1,972.00	1,392.00	0.00
8131 · Outside Sales Men	5,600.00	6,300.00	5,600.00
8132 · Staff Salaries	5,840.00	8,236.00	7,885.00

canaary 1, 2010 amoagii	Sep 20	Oct 20	Nov 20
8135 · Employee Vacation Days	0.00	600.00	480.00
8140 · Employee Holiday	1,080.00	0.00	864.00
8155 · Advertising & Promotions	1,428.00	2,206.00	856.00
8160 · Consumables	400.81	388.24	93.25
8161 · Disposal Fee Cost	95.00	55.00	120.30
8165 · Fuel Expense	273.45	187.38	81.55
8170 · Uniforms	706.16	702.94	917.78
8175 · Shop Tools	732.79	547.18	321.23
8180 · Training Expense	0.00	133.00	0.00
8185 · Bad Debt Expense	0.00	0.00	0.00
Total 8100 · Indirect Costs	116,831.46	87,868.42	64,141.79
Total COGS	2,106,616.45	736,915.75	582,684.13
Gross Profit	61,878.66	146,704.10	597,885.72
Expense			
8210 · Management Salaries	4,500.00	4,500.00	4,500.00
8235 · Hourly Office	4,104.00	5,400.00	4,320.00
8236 · Payroll Tax Expense	1,763.56	2,153.48	1,864.79
8260 · Workers Comp Expenses	0.00	0.00	2,811.00
8265 · Insurance (Liability) Expense	1,318.93	6,911.26	6,901.68
8301 · Office Supplies	598.63	383.58	626.21
8303 · Printing & Reproduction	0.00	0.00	0.00
8305 · Postage Ex(will not match Sys2k	193.91	191.14	14.73
8309 · Telephone	1,233.24	919.70	919.70
8311 · Waste	820.46	240.37	0.00
8313 · Power	1,806.64	1,552.85	699.67
8315 · Gas	27.09	27.09	29.19
8317 · Water	999.61	76.88	622.08
8319 · Sewer	1,016.15	0.00	0.00
8323 - Equipment Repairs	0.00	0.00	0.00
8325 · Accounting	0.00	0.00	0.00
8327 · Consulting	0.00	0.00	2,800.00
8331 · Computer/ IT Expense	0.00	0.00	0.00
8333 · Legal Fees	0.00	0.00	0.00
8335 · Travel	0.00	136.61	507.70
8337 · Entertainment	53.00	55.00	120.00
8339 · Meals	242.95	1,054.31	782.75
8341 · Membership,Dues&Publications	3,557.92	3,547.27	2,262.77
8343 · Licenses and Permits	486.00	0.00	0.00
8345 · Contributions/Charity	0.00	0.00	0.00
8347 · Bank Charges	428.45	817.66	913.01
8349 · Rent Expense	9,780.00	9,780.00	9,780.00
8351 · Building & Improvements Expense	611.23	1,134.14	633.94
8353 · Interest Expense	1,351.87	377.40	355.19
8361 · Warranty Charge Off	-3.64	0.00	10.43
8420 · Local Taxes	0.00	0.00	0.00

	Sep 20	Oct 20	Nov 20
8425 · State (MBTR & NVESDB) Taxes	0.00	260.80	0.00
8430 · Wage Garnish	0.00	0.00	0.00
8435 · Suspense	0.00	0.00	0.00
8440 · Depreciation Expense	0.00	0.00	0.00
8445 · Interest for Past Years	0.00	0.00	0.00
8510 · Guaranteed Pmts. to Partners	16,668.00	16,668.00	16,668.00
8520 · Indirect Fuel	885.03	1,288.69	723.32
8525 · Automobile Expense (SYS2K)	0.00	0.00	0.00
8530 · Auto Expense (Direct Input)	-299.22	2,134.41	2,040.42
9906 · Loss on Sale of Assets	0.00	0.00	0.00
Total Expense	52,143.81	59,610.64	60,906.58
Net Ordinary Income	9,734.85	87,093.46	536,979.14
Other Income/Expense			
Other Income			
9001 · Other Income	0.00	0.00	0.00
Total Other Income	0.00	0.00	0.00
Net Other Income	0.00	0.00	0.00
Net Income	9,734.85	87,093.46	536,979.14

	Dec 1 - 7, 20	TOTAL
Ordinary Income/Expense		
Income		
4000 · Sales		
4001 · Sales Reconciliation	0.00	0.00
4002 · Over/Under Billings	0.00	2,079,338.18
4010 · Vehicle Sales-New	822,631.33	52,281,688.33
4015 · Vehicle Sales-Used	0.00	313,227.00
4016 · Doc Fee	0.00	41,689.24
4017 · Rebates	0.00	210,638.40
4018 · Loaner Fee	0.00	145,077.00
4025 · Sublet	0.00	694,818.15
4026 · Other Charge (taxable Sale)	0.00	102,013.02
4027 · Misc Charge (No Sales Tax)	5,405.22	115,256.67
4035 · Parts	1,215.96	2,177,704.37
4040 · Labor	5,061.50	2,165,269.56
4055 · Supplies	45.80	62,683.44
4060 · Retail Parts Sales	3,385.34	284,250.50
4065 · Contracts for Inspections	5,897.66	1,309,191.90
4070 · Waste	6.00	2,698.66
4085 · Sales Discounts	-17.23	-50,235.22
4110 · Sales Tax Adjustments	0.00	-23,811.97
4125 · NSF Charge	0.00	155.00
4126 · Gain on sales / Trade of Assets	0.00	1,986.42
Total 4000 · Sales	843,631.58	61,913,638.65
Total Income	843,631.58	61,913,638.65
Cost of Goods Sold		
5000 · Cost of Goods Sold(Direct Cost)		
5010 · Vehicle Purchase/New	381,000.06	32,037,255.23
5015 · Vehicle Purchase/Used	0.00	239,228.34
5025 · Sublet Expense	41,308.00	14,472,737.34
5035 · Parts	4,231.57	4,186,897.19
5090 · Direct Labor 1099	2,050.00	589,207.43
5091 · Direct Labor W2	0.00	499,607.70
5092 · Direct Labor Overtime(x 1.5)W2	0.00	563.25
5000 · Cost of Goods Sold(Direct Cost) - Other	0.00	315.00
Total 5000 · Cost of Goods Sold(Direct Cost)	428,589.63	52,025,811.48
8100 · Indirect Costs		
5185 · Deprication, COGS	0.00	42,951.79
8110 · Flooring Interest for Vehicles	25,146.38	1,015,251.76
8115 · Commissions	0.00	140,112.61
8120 · Freight (will not match Sys2k)	1,840.31	1,155,394.67
8125 · Non Productive Labor	0.00	124,238.08
8130 · Contract Labor 1099	0.00	527,772.09
8131 · Outside Sales Men	840.00	129,761.16
8132 · Staff Salaries	1,460.00	147,095.75

	Dec 1 - 7, 20	TOTAL
8135 · Employee Vacation Days	0.00	56,687.00
8140 · Employee Holiday	992.00	10,272.00
8155 · Advertising & Promotions	0.00	79,145.87
8160 · Consumables	112.54	27,727.81
8161 · Disposal Fee Cost	0.00	787.69
8165 · Fuel Expense	93.23	44,461.45
8170 · Uniforms	0.00	61,907.04
8175 · Shop Tools	0.00	29,760.24
8180 · Training Expense	0.00	5,055.43
8185 · Bad Debt Expense	0.00	14,158.79
Total 8100 · Indirect Costs	30,484.46	3,612,541.23
Total COGS	459,074.09	55,638,352.71
Gross Profit	384,557.49	6,275,285.94
Expense		
8210 · Management Salaries	2,250.00	167,852.65
8235 · Hourly Office	648.00	705,332.89
8236 · Payroll Tax Expense	371.24	55,216.84
8260 · Workers Comp Expenses	0.00	17,486.00
8265 · Insurance (Liability) Expense	6,151.10	295,188.33
8301 · Office Supplies	-188.91	63,488.40
8303 · Printing & Reproduction	0.00	186.00
8305 · Postage Ex(will not match Sys2k	0.00	16,197.49
8309 · Telephone	0.00	81,975.13
8311 · Waste	0.00	9,150.96
8313 · Power	0.00	136,763.35
8315 · Gas	0.00	1,165.24
8317 · Water	0.00	16,087.97
8319 · Sewer	1,032.43	8,100.42
8323 · Equipment Repairs	0.00	7,071.35
8325 · Accounting	0.00	31,970.00
8327 · Consulting	0.00	517,421.84
8331 · Computer/ IT Expense	0.00	21,572.68
8333 · Legal Fees	0.00	1,605.45
8335 · Travel	0.00	167,029.66
8337 · Entertainment	0.00	15,829.62
8339 · Meals	70.36	80,133.48
8341 · Membership, Dues & Publications	920.00	227,369.69
8343 · Licenses and Permits	0.00	12,923.75
8345 · Contributions/Charity	0.00	710.00
8347 · Bank Charges	418.30	45,199.10
8349 · Rent Expense	9,780.00	799,240.00
8351 · Building & Improvements Expense	560.00	82,510.66
8353 · Interest Expense	0.00	33,429.12
8361 · Warranty Charge Off	0.00	70.45
8420 · Local Taxes	0.00	2,049.76

	Dec 1 - 7, 20	TOTAL
8425 · State (MBTR & NVESDB) Taxes	0.00	11,938.75
8430 · Wage Garnish	0.00	0.00
8435 · Suspense	0.00	0.00
8440 · Depreciation Expense	0.00	135,514.67
8445 · Interest for Past Years	0.00	135,630.43
8510 · Guaranteed Pmts. to Partners	8,334.00	1,123,348.00
8520 · Indirect Fuel	25.00	99,671.51
8525 · Automobile Expense (SYS2K)	0.00	97,235.14
8530 · Auto Expense (Direct Input)	0.00	54,417.28
9906 · Loss on Sale of Assets	0.00	4,018.21
Total Expense	30,371.52	5,282,102.27
Net Ordinary Income	354,185.97	993,183.67
Other Income/Expense		
Other Income		
9001 · Other Income	0.00	2,230.57
Total Other Income	0.00	2,230.57
Net Other Income	0.00	2,230.57
Net Income	354,185.97	995,414.24