PROFIT AND LOSS

January - December 2020

	TOTAL		
	JAN - DEC 2020	JAN - DEC 2019 (PY)	CHANGE
Income			
Sales	974.54	164,600.86	-163,626.32
CC Processing Fee	232.76	917.05	-684.29
Date coding	59,176.18	55,458.49	3,717.69
Deliveries	73,829.10	13,689.00	60,140.10
Label PS	143,252.30	73,978.67	69,273.63
Materials	1,700,852.35	752,576.97	948,275.38
Nitrogen Doser	15,470.00	11,155.00	4,315.00
Pallet Storage		1,216.00	-1,216.00
Services	1,253,466.31	1,174,910.33	78,555.98
Setup	71,402.64	66,698.00	4,704.64
Sleeved Cans	1,939,476.64	441,132.58	1,498,344.06
Total Sales	5,258,132.82	2,756,332.95	2,501,799.87
Total Income	\$5,258,132.82	\$2,756,332.95	\$2,501,799.87
Cost of Goods Sold			
Cost of Goods Sold	2,549,130.50	978,681.05	1,570,449.45
Freight	87,019.03	26,317.48	60,701.55
Total Cost of Goods Sold	\$2,636,149.53	\$1,004,998.53	\$1,631,151.00
GROSS PROFIT	\$2,621,983.29	\$1,751,334.42	\$870,648.87
Expenses			
Advertising and Promotion	1,974.67	3,749.79	-1,775.12
Uniforms	0.00	3,232.26	-3,232.26
Total Advertising and Promotion	1,974.67	6,982.05	-5,007.38
Automobile			
Auto car registrations	9,284.81	4,603.16	4,681.65
Auto Fuel - truck	41,920.47	41,158.76	761.71
Auto Insurance	9,795.96	2,252.00	7,543.96
Auto Mileage - Car	231.37	113.28	118.09
Auto repair / maintenance	42,321.28	28,048.38	14,272.90
Automobile Other	6,608.70	2,403.92	4,204.78
MCP		354.40	-354.40
Parking	302.25	137.00	165.25
Total Automobile	110,464.84	79,070.90	31,393.94
Bad Debts	26,114.25		26,114.25
Bank Service Charges	1,980.29	3,317.96	-1,337.67
CC Processing Fees	18,142.49	3,483.85	14,658.64
Total Bank Service Charges	20,122.78	6,801.81	13,320.97
Charitable Gifts	7,692.11		7,692.11
	•	4,179.28	-4,029.28

PROFIT AND LOSS

January - December 2020

Computer and Internet Expenses 8.212.63 7.481.40 731.22 Computer and Internet Expenses 8.212.63 7.481.40 731.22 Customer Relimbursments 222,808.03 -2,220.00 Deperaciation Expense 100.00 310.00 -210.00 Browers Association 495.00 -495.00 San Diego Brewers Guild 300.00 -300.00 Total Dues and Subscriptions 100.00 1,105.00 -20,788.80 Insurance Expense 14,881.56 35,703.0 -20,788.80 Interest Expense 35,691.48 30,991.91 4,699.57 Meals and Entertainment 1,093.99 2,224.05 -1,160.06 Giffee Supplies 8,760.70 3,934.27 4,896.34 Payroll Expenses 343.09 -3 30.30 Benefits - ER 21,036.65 7,243.82 28,280.47 Payroll Expenses 343.09 4,512.03 27,337.67 Payroll Expenses 1,481.11 1,557.62 4,656.31 AZ SUTA tax 1,482.11 1,462.11 1,462		TOTAL		
Customer Reimbursments 2,520,00 -2,520,00 Depreciation Expense 222,000,00 -222,000,00 Dues and Subscriptions 100,00 495,00 San Diego Brewers Guild 300,00 -300,00 Insurance Expense 14,991,56 55,770,36 -20,788,80 Interest Expense 14,991,56 35,770,36 -20,788,80 Interest Expense 14,991,56 30,991,91 4,699,57 Meals and Entertainment 1,093,99 2,254,06 -1,100,00 Office Supplies 8,760,70 3,934,27 4,820,43 Payroll Expenses 343,09 -7,243,80 22,800,76 Payroll Expenses 72,449,70 45,112,00 27,307,67 Payroll Tax Expense 72,449,70 45,112,00 27,307,67 Payroll Tax Expense 1,821,12 1,357,62 46,802,75 AC - SUTA lax 1,821,12 1,357,62 46,802,15 AC - SUTA lax 1,240,99 8,399,85 3,564,14 MC-ER 12,400,99 8,399,85 3,564,14		JAN - DEC 2020	JAN - DEC 2019 (PY)	CHANGE
Depreciation Expense 222,808.03 -222,808.03 Dues and Subscriptions 100.00 310.00 -210.00 Brewers Association 300.00 -300.00 -300.00 Total Dues and Subscriptions 100.00 1,105.00 -20,708.00 Insurance Expense 14,981.56 35,770.2 -20,788.80 Interest Expense 35,691.48 30,991.91 4,699.57 Meals and Entertainment 1,093.99 2,254.05 -1,160.06 Office Supplies 8,760.70 3,934.27 4,896.43 Payroll Expenses 343.09 -2,248.02 28,280.47 Payroll Processing Fees 72,449.02 28,280.47 28,280.47 Payroll Processing Fees 72,449.02 28,280.47 28,280.47 28,280.47 29,781.12 1,357.62 28,280.47 28,280.47 29,781.12 28,280.47 28,280.47 29,781.12 28,280.47 28,280.47 29,781.12 28,280.47 28,280.47 28,280.47 28,280.47 28,280.47 28,280.47 28,280.47 28,280.47 28,280.47 28,280.	Computer and Internet Expenses	8,212.63	7,481.40	731.23
Dues and Subscriptions 100.00 310.00 -210.00 Brewers Association 495.00 -495.00 -495.00 -50.	Customer Reimbursments		2,520.00	-2,520.00
Brewers Association 495.00 -495.00 San Diego Brewers Guilid 300.00 -300.00 Total Dues and Subscriptions 100.00 1,105.00 -20,788.80 Insurance Expense 14,981.56 35,770.36 -20,788.80 Interest Expense 35,691.48 30,991.91 4,699.57 Meals and Entertainment 1,093.99 2,254.05 -1,160.06 Office Supplies 8,760.70 3,934.27 4,826.43 Payroll Expenses 343.09 -2,243.62 22,820.47 Payroll Processing Fees 72,449.70 45,112.03 27,337.67 Payroll Processing Fees 72,449.70 45,112.03 27,337.67 Payroll Tax Expense 1,821.12 1,357.62 463.50 AS UTA 1,432.14 926.63 506.51 MC-ER 12,403.99 8,839.85 3,564.14 SS-ER 52,675.18 37,798.73 14,876.81 Total Payroll Tax Expense 1,021,695.29 718,106.63 303,886.61 Portessional Fees 13,581.2 3,089.52 <td>Depreciation Expense</td> <td></td> <td>222,808.03</td> <td>-222,808.03</td>	Depreciation Expense		222,808.03	-222,808.03
San Diego Brewers Guild 300.00 300.00 Total Dues and Subscriptions 100.00 1,105.00 -1,005.00 Insurance Expense 14,981.56 35,776.36 20,788.80 Interest Expense 35,681.48 30,991.91 46,895.75 Meals and Entertainment 1,093.99 2,254.05 -1,160.06 Office Supplies 8,760.70 3,934.27 4,828.43 Payroll Expenses 343.09 -7,243.82 28,280.47 Payroll Processing Fees 72,449.70 45,112.03 27,337.67 Payroll Tax Expense 1,821.12 1,357.62 463.50 CA SUTA 6,245.95 4,699.74 1,546.21 FUTA 1,433.14 92.66 3,661.41 SS-ER 12,403.99 8,389.95 3,661.41 SS-ER 52,675.18 37,798.37 14,876.81 Total Payroll Tax Expense 1,021,695.29 78,802.21 29,957.17 Wages 1,021,695.29 78,106.63 303,588.66 Professional Fees 1,021,695.29 78,106.20 </td <td>Dues and Subscriptions</td> <td>100.00</td> <td>310.00</td> <td>-210.00</td>	Dues and Subscriptions	100.00	310.00	-210.00
Total Dus and Subscriptions 100.00 1,105.00 -1,005.00 Insurance Expense 14,981.56 35,770.36 -20,788.80 Interest Expense 36,691.48 30,791.91 46,995.75 Meals and Entertainment 1,093.99 2,254.05 -1,160.06 Office Supplies 8,760.70 3,934.27 4,826.43 Payroll Expenses 343.09 -2,243.02 28,280.47 Payroll Processing Fees 72,449.70 45,112.03 22,737.67 Payroll Tax Expense 72,449.70 45,112.03 27,337.67 Payroll Tax Expense 1,821.12 1,557.62 463.50 CA - SUTA 6,245.95 4,699.74 1,546.21 FUTA 1,433.14 926.63 506.51 MC-ER 12,403.99 8,839.85 3,564.14 SS-ER 52,675.18 37,798.37 1,4876.81 Total Payroll Tax Expense 74,579.38 58,622.21 20,957.17 Wages 853,286.47 609,794.09 243,492.38 Potal Payroll Expenses 13,021,695	Brewers Association		495.00	-495.00
Insurance Expense 14,981.56 35,770.36 -20,788.80 Interest Expense 35,691.48 30,991.91 4,699.57 Meals and Entertainment 1,093.99 2,254.05 -1,160.06 Office Supplies 8,760.70 39,34.27 4,826.43 Payroll Expenses 343.09 -7,243.82 28,280.47 Payroll Processing Fees 72,449.70 45,112.03 27,337.67 Payroll Tax Expense 72,449.70 45,112.03 27,337.67 Payroll Tax Expense 72,449.70 45,112.03 27,337.67 Payroll Tax Expense 72,449.70 45,112.03 27,337.67 CA - SUTA 6,245.95 4,699.74 1,548.21 FUTA 1,433.14 92.63 356.41 MC-ER 12,403.99 8,839.85 3,564.14 SS-ER 52,675.18 37,798.37 14,876.81 Total Payroll Tax Expense 74,579.38 53,622.21 20,957.17 Wages 832,864.71 609.794.0 243,492.38 Workman's Comp 1,021,695.29	San Diego Brewers Guild		300.00	-300.00
Interest Expense 35,691.48 30,991.91 4,699.57 Meals and Entertainment 1,093.99 2,254.05 -1,160.06 Office Supplies 8,760.70 3,934.27 4,826.43 Payroll Expenses 343.09 -2,438.22 28,280.47 Payroll Processing Fees 72,449.70 45,112.03 27,337.67 Payroll Tax Expense 72,449.70 45,112.03 27,337.67 Payroll Tax Expense 1,821.12 1,357.62 463.50 CA - SUTA 6,245.95 4,699.74 1,546.21 FUTA 1,431.31 926.63 506.51 MC-ER 12,403.99 8,398.55 3,641.4 SS-ER 52,675.18 37,798.37 14,876.81 Total Payroll Tax Expense 74,579.38 53,622.21 20,957.17 Wages 853,286.47 60,9794.09 243,492.38 Workman's Comp 10,21,695.29 718,106.63 303,588.68 Professional Fees 13,581.32 8,308.95 5,272.37 Legal Fees 30,00 20.00 <td>Total Dues and Subscriptions</td> <td>100.00</td> <td>1,105.00</td> <td>-1,005.00</td>	Total Dues and Subscriptions	100.00	1,105.00	-1,005.00
Meals and Entertainment 1,093,99 2,254,05 -1,160,06 Office Supplies 8,760,70 3,934,27 4,826,43 Payroll Expenses 343,09 -7,243,82 28,280,47 Benefits - ER 21,036,65 7,243,82 28,280,47 Payroll Processing Fees 72,449,70 45,112,03 27,376,67 Payroll Tax Expense	Insurance Expense	14,981.56	35,770.36	-20,788.80
Office Supplies 8,760.70 3,934.27 4,826.43 Payroll Expenses 343.09 343.09 343.09 Benefits - ER 21,036.65 7,243.82 28,280.47 Payroll Processing Fees 72,449.70 45,112.03 27,337.67 Payroll Tax Expense Texpense 45,112.03 463.50 CA - SUTA 6,245.95 46,99.74 1,546.21 FUTA 1,433.14 926.63 50.65.1 MC-ER 12,403.99 8,839.85 3,664.14 SS-ER 52,675.18 37,799.37 14,876.81 Total Payroll Tax Expense 74,579.38 53,622.21 20,957.17 Wages 853,286.47 609,794.09 243,492.38 Workman's Comp 16,822.12 16,822.12 -16,822.12 Total Payroll Expenses 1,021,695.29 718,106.83 303,588.66 Professional Fees 13,813.22 8,308.95 5,272.37 Legal Fees 39,00 20.00 30.00 Total Professional Fees 13,931.32 220,379.57	Interest Expense	35,691.48	30,991.91	4,699.57
Payroll Expenses 343.09 343.09 343.09 Benefits - ER 21,036.65 -7,243.82 28,280.47 Payroll Processing Fees 72,449.70 45,112.03 27,376.76 Payroll Tax Expense 72,449.70 1,357.62 463.50 AZ SUTA tax 1,821.12 1,357.62 463.50 CA - SUTA 6,245.95 4,699.74 1,546.21 FUTA 1,433.14 926.63 506.51 MC-ER 12,403.99 8,839.85 3,564.14 SS-ER 52,675.18 37,798.37 14,876.81 Total Payroll Tax Expense 74,579.38 53,622.21 20,957.17 Wages 853,286.47 609,794.09 243,492.38 Workman's Comp 16,822.12 716,822.12 16,822.12 16,822.12 Total Payroll Expenses 1,021,995.29 718,106.63 303,588.66 Professional Fees 13,581.32 8,308.95 5,272.37 Repairs and Maintenance 67,540.93 48,596.31 18,944.62 Lab Supplies & Materials	Meals and Entertainment	1,093.99	2,254.05	-1,160.06
Benefits - ER 21,036.65 -7,243.82 28,280.47 Payroll Processing Fees 72,449.70 45,112.03 27,337.67 Payroll Tax Expense	Office Supplies	8,760.70	3,934.27	4,826.43
Payroll Processing Fees 72,449.70 45,112.03 27,337.67 Payroll Tax Expense 3 1,821.12 1,357.62 463.50 CA - SUTA tax 6,245.95 4,699.74 1,546.21 FUTA 1,433.14 926.63 506.51 MC-ER 12,403.99 8,839.85 3,564.14 SS-ER 52,675.18 37,798.37 14,876.81 Total Payroll Tax Expense 74,579.38 53,622.21 20,957.17 Wages 853,286.47 609.794.09 243,492.38 Workman's Comp 16,822.12 16,822.12 16,822.12 Total Payroll Expenses 1,021,695.29 718,106.63 303,588.66 Professional Fees 13,581.32 8,308.95 5,272.37 Legal Fees 350.00 20.00 330.00 Total Professional Fees 13,931.32 8,328.95 5,602.37 Ren Expense 319,907.83 220,379.57 99,528.26 Repairs and Maintenance 67,540.93 48,596.31 18,944.62 Lab Supplies & Materials	Payroll Expenses	343.09		343.09
Payroll Tax Expense AZ SUTA tax 1,821.12 1,357.62 463.50 CA - SUTA 6,245.95 4,699.74 1,546.21 FUTA 1,433.14 926.63 506.51 MC-ER 12,403.99 8,839.85 3,564.14 SS-ER 52,675.18 37,798.37 14,876.81 Total Payroll Tax Expense 74,579.38 53,622.21 20,957.17 Wages 853,286.47 609,794.09 243,492.38 Workman's Comp 16,822.12 16,822.12 16,822.12 Total Payroll Expenses 1,021,695.29 718,106.63 303,588.66 Professional Fees 13,581.32 8,308.95 5,272.37 Legal Fees 350.00 20.00 30.00 Total Professional Fees 13,931.32 8,328.95 5,602.37 Rent Expense 319,907.83 220,379.57 99,528.26 Repairs and Maintenance 67,540.93 48,596.31 18,944.62 Lab Supplies & Materials 3,743.00 3,743.00 3,743.00 T	Benefits - ER	21,036.65	-7,243.82	28,280.47
AZ SUTA tax 1,821.12 1,357.62 463.50 CA - SUTA 6,245.95 4,699.74 1,546.21 FUTA 1,433.14 926.63 506.51 MC-ER 12,403.99 8,839.85 3,564.14 SS-ER 52,675.18 37,798.37 14,876.81 Total Payroll Tax Expense 74,579.38 53,622.21 20,957.17 Wages 853,286.47 609,794.09 243,492.38 Workman's Comp 16,822.12 16,822.12 -16,822.12 Total Payroll Expenses 1,021,695.29 718,106.63 303,588.66 Professional Fees 13,581.32 8,308.95 5,272.37 Legal Fees 350.00 20.00 330.00 Total Professional Fees 13,931.32 8,388.95 5,602.37 Rent Expense 319,907.83 220,379.57 99,528.26 Repairs and Maintenance 67,540.93 245,596.31 18,944.62 Lab Supplies & Materials 3,743.00 -3,743.00 Total Repairs and Maintenance 67,540.93 3,821.89	Payroll Processing Fees	72,449.70	45,112.03	27,337.67
CA - SUTA 6,245.95 4,699.74 1,546.21 FUTA 1,433.14 926.63 506.51 MC-ER 12,403.99 8,839.85 3,564.14 SS-ER 52,675.18 37,798.37 14,876.81 Total Payroll Tax Expense 74,579.38 53,622.21 20,957.17 Wages 853,286.47 609,794.09 243,492.38 Workman's Comp 16,822.12 16,822.12 -16,822.12 Total Payroll Expenses 1,021,695.29 718,106.63 303,588.66 Professional Fees 13,581.32 8,308.95 5,272.37 Legal Fees 350.00 20.00 330.00 Total Professional Fees 13,931.32 8,328.95 5,602.37 Rent Expense 319,907.83 220,379.57 99,528.26 Repairs and Maintenance 67,540.93 48,596.31 18,944.62 Lab Supplies & Materials 3,743.00 -3,743.00 -3,743.00 Total Repairs and Maintenance 67,540.93 3,821.89 7,011.89 suspense 1,083.78	Payroll Tax Expense			
FUTA 1,433.14 926.63 506.51 MC-ER 12,403.99 8,839.85 3,564.14 SS-ER 52,675.18 37,798.37 14,876.81 Total Payroll Tax Expense 74,579.38 53,622.21 20,957.17 Wages 853,286.47 609,794.09 243,492.38 Workman's Comp 16,822.12 -16,822.12 -16,822.12 Total Payroll Expenses 1,021,695.29 718,106.63 303,588.66 Professional Fees 13,581.32 8,308.95 5,272.37 Legal Fees 350.00 20.00 330.00 Total Professional Fees 13,931.32 8,388.95 5,602.37 Rent Expense 319,907.83 220,379.57 99,528.26 Repairs and Maintenance 67,540.93 48,596.31 18,944.62 Lab Supplies & Materials 52,339.31 15,201.62 Total Repairs and Maintenance 67,540.93 52,339.31 15,201.62 suspense 10,833.78 3,821.89 7,011.89 Taxes and Licenses 1,837.91 5,552	AZ SUTA tax	1,821.12	1,357.62	463.50
MC-ER 12,403.99 8,839.85 3,564.14 SS-ER 52,675.18 37,798.37 14,876.81 Total Payroll Tax Expense 74,579.38 53,622.21 20,957.17 Wages 853,286.47 609,794.09 243,492.38 Workman's Comp 16,822.12 -16,822.12 -16,822.12 Total Payroll Expenses 1,021,695.29 718,106.63 303,588.66 Professional Fees 13,581.32 8,308.95 5,272.37 Legal Fees 350.00 20.00 330.00 Total Professional Fees 13,931.32 8,328.95 5,602.37 Rent Expense 319,907.83 220,379.57 99,528.26 Repairs and Maintenance 67,540.93 48,596.31 18,944.62 Lab Supplies & Materials 67,540.93 52,339.31 15,201.62 suspense 67,540.93 52,339.31 15,201.62 Taxes and Licenses 10,833.78 3,821.89 7,011.89 Telephone Expense 5,789.13 5,562.89 226.24 Trade Organizations <th< td=""><td>CA - SUTA</td><td>6,245.95</td><td>4,699.74</td><td>1,546.21</td></th<>	CA - SUTA	6,245.95	4,699.74	1,546.21
SS-ER 52,675.18 37,798.37 14,876.81 Total Payroll Tax Expense 74,579.38 53,622.21 20,957.17 Wages 853,286.47 609,794.09 243,492.38 Workman's Comp 16,822.12 -16,822.12 -16,822.12 Total Payroll Expenses 1,021,695.29 718,106.63 303,588.66 Professional Fees 13,581.32 8,308.95 5,272.37 Legal Fees 350.00 20.00 330.00 Total Professional Fees 13,931.32 8,328.95 5,602.37 Rent Expense 319,907.83 220,379.57 99,528.26 Repairs and Maintenance 67,540.93 48,596.31 18,944.62 Lab Supplies & Materials 3,743.00 -3,743.00 -3,743.00 Total Repairs and Maintenance 67,540.93 52,339.31 15,201.62 suspense 10,833.78 3,821.89 7,011.89 Taxes and Licenses 10,833.78 3,821.89 7,011.89 Telephone Expense 5,789.13 5,562.89 226.24 Travel Expens	FUTA	1,433.14	926.63	506.51
Total Payroll Tax Expense 74,579.38 53,622.21 20,957.17 Wages 853,286.47 609,794.09 243,492.38 Workman's Comp 16,822.12 -16,822.12 Total Payroll Expenses 1,021,695.29 718,106.63 303,588.66 Professional Fees 13,581.32 8,308.95 5,272.37 Legal Fees 350.00 20.00 330.00 Total Professional Fees 13,931.32 8,328.95 5,602.37 Rent Expense 319,907.83 220,379.57 99,528.26 Repairs and Maintenance 67,540.93 48,596.31 18,944.62 Lab Supplies & Materials 3,743.00 -3,743.00 -3,743.00 Total Repairs and Maintenance 67,540.93 52,339.31 15,201.62 suspense -5,559.77 5,559.77 5,559.77 Taxes and Licenses 10,833.78 3,821.89 7,011.89 Telephone Expense 5,789.13 5,562.89 226.24 Trade Organizations 1,225.00 1,225.00 Travel Expense 37,472.63 <	MC-ER	12,403.99	8,839.85	3,564.14
Wages 853,286.47 609,794.09 243,492.38 Workman's Comp 16,822.12 -16,82.12 -16,822.12 -16,822.12 -16,822.12 -16,822.12 -16,82.12 -16,82.12 -16,822.12 -16,82.12 -16,82.12 -16,82.12 -16,82.12 <	SS-ER	52,675.18	37,798.37	14,876.81
Workman's Comp 16,822.12 -16,822.12 -16,822.12 Total Payroll Expenses 1,021,695.29 718,106.63 303,588.66 Professional Fees 13,581.32 8,308.95 5,272.37 Legal Fees 350.00 20.00 330.00 700.00 330.00 300.00 <td>Total Payroll Tax Expense</td> <td>74,579.38</td> <td>53,622.21</td> <td>20,957.17</td>	Total Payroll Tax Expense	74,579.38	53,622.21	20,957.17
Total Payroll Expenses 1,021,695.29 718,106.63 303,588.66 Professional Fees 13,581.32 8,308.95 5,272.37 Legal Fees 350.00 20.00 330.00 Total Professional Fees 13,931.32 8,328.95 5,602.37 Rent Expense 319,907.83 220,379.57 99,528.26 Repairs and Maintenance 67,540.93 48,596.31 18,944.62 Lab Supplies & Materials 3,743.00 -3,743.00 -3,743.00 Total Repairs and Maintenance 67,540.93 52,339.31 15,201.62 suspense -5,559.77 5,559.77 5,559.77 Taxes and Licenses 10,833.78 3,821.89 7,011.89 Telephone Expense 5,789.13 5,562.89 226.24 Trade Organizations 1,225.00 1,225.00 Travel Expense 37,472.63 26,333.33 11,139.30 Travel Meals 18,867.07 15,673.90 3,193.17 Uncategorized Expense 3,676.55 3,676.55	Wages	853,286.47	609,794.09	243,492.38
Professional Fees 13,581.32 8,308.95 5,272.37 Legal Fees 350.00 20.00 330.00 Total Professional Fees 13,931.32 8,328.95 5,602.37 Rent Expense 319,907.83 220,379.57 99,528.26 Repairs and Maintenance 67,540.93 48,596.31 18,944.62 Lab Supplies & Materials 3,743.00 -3,743.00 -3,743.00 Total Repairs and Maintenance 67,540.93 52,339.31 15,201.62 suspense -5,559.77 5,559.77 5,559.77 Taxes and Licenses 10,833.78 3,821.89 7,011.89 Telephone Expense 5,789.13 5,562.89 226.24 Trade Organizations 1,225.00 1,225.00 Travel Expense 37,472.63 26,333.33 11,139.30 Travel Meals 18,867.07 15,673.90 3,193.17 Uncategorized Expense 3,676.55 3,676.55	Workman's Comp		16,822.12	-16,822.12
Legal Fees 350.00 20.00 330.00 Total Professional Fees 13,931.32 8,328.95 5,602.37 Rent Expense 319,907.83 220,379.57 99,528.26 Repairs and Maintenance 67,540.93 48,596.31 18,944.62 Lab Supplies & Materials 3,743.00 -3,743.00 -3,743.00 Total Repairs and Maintenance 67,540.93 52,339.31 15,201.62 suspense -5,559.77 5,559.77 5,559.77 Taxes and Licenses 10,833.78 3,821.89 7,011.89 Telephone Expense 5,789.13 5,562.89 226.24 Trade Organizations 1,225.00 1,225.00 Travel Expense 37,472.63 26,333.33 11,139.30 Travel Meals 18,867.07 15,673.90 3,193.17 Uncategorized Expense 3,676.55 3,676.55	Total Payroll Expenses	1,021,695.29	718,106.63	303,588.66
Total Professional Fees 13,931.32 8,328.95 5,602.37 Rent Expense 319,907.83 220,379.57 99,528.26 Repairs and Maintenance 67,540.93 48,596.31 18,944.62 Lab Supplies & Materials 3,743.00 -3,743.00 Total Repairs and Maintenance 67,540.93 52,339.31 15,201.62 suspense -5,559.77 5,559.77 5,559.77 Taxes and Licenses 10,833.78 3,821.89 7,011.89 Telephone Expense 5,789.13 5,562.89 226.24 Trade Organizations 1,225.00 1,225.00 Travel Expense 37,472.63 26,333.33 11,139.30 Travel Meals 18,867.07 15,673.90 3,193.17 Uncategorized Expense 3,676.55 3,676.55	Professional Fees	13,581.32	8,308.95	5,272.37
Rent Expense 319,907.83 220,379.57 99,528.26 Repairs and Maintenance 67,540.93 48,596.31 18,944.62 Lab Supplies & Materials 3,743.00 -3,743.00 Total Repairs and Maintenance 67,540.93 52,339.31 15,201.62 suspense -5,559.77 5,559.77 5,559.77 Taxes and Licenses 10,833.78 3,821.89 7,011.89 Telephone Expense 5,789.13 5,562.89 226.24 Trade Organizations 1,225.00 1,225.00 Travel Expense 37,472.63 26,333.33 11,139.30 Travel Meals 18,867.07 15,673.90 3,193.17 Uncategorized Expense 3,676.55 3,676.55	Legal Fees	350.00	20.00	330.00
Repairs and Maintenance 67,540.93 48,596.31 18,944.62 Lab Supplies & Materials 3,743.00 -3,743.00 Total Repairs and Maintenance 67,540.93 52,339.31 15,201.62 suspense -5,559.77 5,559.77 Taxes and Licenses 10,833.78 3,821.89 7,011.89 Telephone Expense 5,789.13 5,562.89 226.24 Trade Organizations 1,225.00 1,225.00 Travel Expense 37,472.63 26,333.33 11,139.30 Travel Meals 18,867.07 15,673.90 3,193.17 Uncategorized Expense 3,676.55 3,676.55	Total Professional Fees	13,931.32	8,328.95	5,602.37
Lab Supplies & Materials 3,743.00 -3,743.00 Total Repairs and Maintenance 67,540.93 52,339.31 15,201.62 suspense -5,559.77 5,559.77 Taxes and Licenses 10,833.78 3,821.89 7,011.89 Telephone Expense 5,789.13 5,562.89 226.24 Trade Organizations 1,225.00 1,225.00 Travel Expense 37,472.63 26,333.33 11,139.30 Travel Meals 18,867.07 15,673.90 3,193.17 Uncategorized Expense 3,676.55 3,676.55	Rent Expense	319,907.83	220,379.57	99,528.26
Total Repairs and Maintenance 67,540.93 52,339.31 15,201.62 suspense -5,559.77 5,559.77 Taxes and Licenses 10,833.78 3,821.89 7,011.89 Telephone Expense 5,789.13 5,562.89 226.24 Trade Organizations 1,225.00 1,225.00 Travel Expense 37,472.63 26,333.33 11,139.30 Travel Meals 18,867.07 15,673.90 3,193.17 Uncategorized Expense 3,676.55 3,676.55	Repairs and Maintenance	67,540.93	48,596.31	18,944.62
suspense -5,559.77 5,559.77 Taxes and Licenses 10,833.78 3,821.89 7,011.89 Telephone Expense 5,789.13 5,562.89 226.24 Trade Organizations 1,225.00 1,225.00 Travel Expense 37,472.63 26,333.33 11,139.30 Travel Meals 18,867.07 15,673.90 3,193.17 Uncategorized Expense 3,676.55 3,676.55	Lab Supplies & Materials		3,743.00	-3,743.00
Taxes and Licenses 10,833.78 3,821.89 7,011.89 Telephone Expense 5,789.13 5,562.89 226.24 Trade Organizations 1,225.00 1,225.00 Travel Expense 37,472.63 26,333.33 11,139.30 Travel Meals 18,867.07 15,673.90 3,193.17 Uncategorized Expense 3,676.55 3,676.55	Total Repairs and Maintenance	67,540.93	52,339.31	15,201.62
Telephone Expense 5,789.13 5,562.89 226.24 Trade Organizations 1,225.00 1,225.00 Travel Expense 37,472.63 26,333.33 11,139.30 Travel Meals 18,867.07 15,673.90 3,193.17 Uncategorized Expense 3,676.55 3,676.55	suspense		-5,559.77	5,559.77
Trade Organizations 1,225.00 1,225.00 Travel Expense 37,472.63 26,333.33 11,139.30 Travel Meals 18,867.07 15,673.90 3,193.17 Uncategorized Expense 3,676.55 3,676.55	Taxes and Licenses	10,833.78	3,821.89	7,011.89
Travel Expense 37,472.63 26,333.33 11,139.30 Travel Meals 18,867.07 15,673.90 3,193.17 Uncategorized Expense 3,676.55 3,676.55	Telephone Expense	5,789.13	5,562.89	226.24
Travel Meals 18,867.07 15,673.90 3,193.17 Uncategorized Expense 3,676.55 3,676.55	Trade Organizations	1,225.00		1,225.00
Travel Meals 18,867.07 15,673.90 3,193.17 Uncategorized Expense 3,676.55 3,676.55	Travel Expense		26,333.33	
Uncategorized Expense 3,676.55	•			
		21,839.65	13,339.02	8,500.63

PROFIT AND LOSS

January - December 2020

	TOTAL		
	JAN - DEC 2020	JAN - DEC 2019 (PY)	CHANGE
Write Off		2,631.95	-2,631.95
Total Expenses	\$1,758,138.19	\$1,464,856.73	\$293,281.46
NET OPERATING INCOME	\$863,845.10	\$286,477.69	\$577,367.41
Other Income			
Finance charges	242.88	5,405.57	-5,162.69
Total Other Income	\$242.88	\$5,405.57	\$ -5,162.69
NET OTHER INCOME	\$242.88	\$5,405.57	\$ -5,162.69
NET INCOME	\$864,087.98	\$291,883.26	\$572,204.72

BALANCE SHEET

	TOTAL		
	AS OF DEC 31, 2020	AS OF DEC 31, 2019 (PY)	CHANGE
ASSETS			
Current Assets			
Bank Accounts			
Cash Clearing	0.00	0.00	0.00
Chase Checking	287,598.29	14,983.15	272,615.14
Comerica 7619	198,224.99		198,224.99
Payroll Clearing	-6,037.71	0.00	-6,037.71
Petty Cash	3,070.72	979.86	2,090.86
Total Bank Accounts	\$482,856.29	\$15,963.01	\$466,893.28
Accounts Receivable			
Accounts Receivable	526,923.01	488,385.98	38,537.03
Total Accounts Receivable	\$526,923.01	\$488,385.98	\$38,537.03
Other Current Assets			
Accounts Receivable clearing	0.00	0.00	0.00
Employee Advance	300.00	0.00	300.00
Inventory Asset	179,128.26	179,128.26	0.00
Uncategorized Asset	103,549.45	102,265.00	1,284.45
Undeposited Funds	18,910.15	0.00	18,910.15
Total Other Current Assets	\$301,887.86	\$281,393.26	\$20,494.60
Total Current Assets	\$1,311,667.16	\$785,742.25	\$525,924.91
Fixed Assets			
Accumulated Depreciation	-1,465,306.74	-1,465,306.74	0.00

BALANCE SHEET

	TOTAL		
	AS OF DEC 31, 2020	AS OF DEC 31, 2019 (PY)	CHANGE
Furniture and Equipment	522,118.07	189,087.16	333,030.9
Canning Line 6	53,221.00	53,221.00	0.0
Lab Equipment	39,258.45	39,258.45	0.0
Sleek Kits	13,901.67	13,901.67	0.0
Sleeving Operations	325,861.25	260,730.93	65,130.3
Truck 7	49,029.56		49,029.50
Vehicles	-2,688.31		-2,688.3
AZ Canning Truck	24,540.16	24,540.16	0.0
Canning Truck 3	39,468.82	39,468.82	0.0
Canning Truck 4	34,210.07	34,210.07	0.0
Canning Truck 5	34,950.00	34,950.00	0.0
Canning Truck 6	38,204.33	38,204.33	0.0
SD Canning Truck 1	42,790.36	42,790.36	0.0
Total Vehicles	211,475.43	214,163.74	-2,688.3
Wild Goose Canning Line			
Wild Goose Canning #1	132,711.68	139,711.68	-7,000.0
Delivery Expense	0.00	0.00	0.0
Total Wild Goose Canning #1	132,711.68	139,711.68	-7,000.0
Wild Goose Canning #2	133,036.43	133,036.43	0.0
Wild Goose Canning #3	144,793.61	144,793.61	0.0
Wild Goose Canning #4	157,988.69	157,988.69	0.0
Wild Goose Canning #5	130,685.00	130,685.00	0.0
Total Wild Goose Canning Line	699,215.41	706,215.41	-7,000.0
Total Furniture and Equipment	1,914,080.84	1,476,578.36	437,502.4
MCS Affiliate Licenses			
Deposit - Arizona Affiliate			
MCS Affiliate - purch AZ	0.00	0.00	0.0
Total Deposit - Arizona Affiliate	0.00	0.00	0.0
Furn and Equip - Vehicles	0.00	0.00	0.0
MCS Affiliate - purch SD	0.00	0.00	0.0
Total MCS Affiliate Licenses	0.00	0.00	0.0
Total Fixed Assets	\$448,774.10	\$11,271.62	\$437,502.4
Other Assets			
Accumulated Amortization	0.00	0.00	0.0
Total Other Assets	\$0.00	\$0.00	\$0.0
OTAL ASSETS	\$1,760,441.26	\$797,013.87	\$963,427.39

BALANCE SHEET

	TOTAL		
	AS OF DEC 31, 2020	AS OF DEC 31, 2019 (PY)	CHANGE
LIABILITIES AND EQUITY			
Liabilities			
Current Liabilities			
Accounts Payable			
Accounts Payable	0.00	0.00	0.00
Total Accounts Payable	\$0.00	\$0.00	\$0.00
Credit Cards			
CC CWoempner	-105.00		-105.00
CC JPoutoa	-139.44		-139.44
CC JRobinson	-72.95		-72.95
CC NBlake	0.00		0.00
Chase business line of credit	-1,918.55	109,687.68	-111,606.23
Chase Ink 2743	0.00	0.00	0.00
Chase SBA PPP Loan	154,947.00		154,947.00
Comerica RLOC	-122,213.34		-122,213.34
Credit Card AJ	7,544.47	1,732.53	5,811.94
Credit Card Alex B	2,447.29	2,447.29	0.00
Credit Card Alex M	4,446.19	4,446.19	0.00
Credit Card Ashley	9,646.04	2,851.27	6,794.77
Credit Card at Chase Web Downl	-168,419.43	-53,027.77	-115,391.66
Credit Card Brad C	2,967.17	2,967.17	0.00
Credit Card Bryce Hendersom	12,825.89	,	12,825.89
Credit Card CCary	0.00		0.00
Credit Card Corey E	21,051.21	13,014.26	8,036.95
Credit Card Elsie M	4,391.10	2,738.35	1,652.75
Credit Card Eric Smith	2,541.01	547.54	1,993.47
Credit Card Garrett M	7,431.33	7,431.33	0.00
Credit Card Jake	6,804.84	6,804.84	0.00
Credit Card Jeffrey Goddin	4,445.08		4,445.08
Credit Card Jesus Pena-Reyes	10,084.17	3,109.64	6,974.53
Credit Card Manuel Luna	8,236.43	43.88	8,192.55
Credit Card Maria Lujan	-26.79		-26.79
Credit Card Mason W	17,747.55	8,801.55	8,946.00
Credit Card Matthew	37,863.33	12,772.38	25,090.95
Credit Card Miggy	1,929.49	1,081.85	847.64
Credit Card MThompson	-35.00	,	-35.00
Credit Card PRuiz	-308.93		-308.93
Credit Card TBilisoly	-12.37		-12.37
Credit Card Tom W	6,645.54	4,033.94	2,611.60
Credit Card Tyler P	3,640.13	3,640.13	0.00
Credit Card Zach Y	6,473.30	1,191.37	5,281.93

BALANCE SHEET

	TOTAL		
	AS OF DEC 31, 2020	AS OF DEC 31, 2019 (PY)	CHANGE
Total Credit Cards	\$40,856.76	\$136,315.42	\$ -95,458.6
Other Current Liabilities			
Direct Deposit Liabilities	0.00	0.00	0.0
Note Payable MWCanning Loan	0.00	0.00	0.0
Payroll Liabilities	0.00	0.00	0.0
AZ payroll tax liability	0.00	0.00	0.0
CA payroll tax liability	0.00	0.00	0.0
FUTA payable	0.00	0.00	0.0
Payroll clearing	0.00	0.00	0.0
Total Payroll Liabilities	0.00	0.00	0.0
Sales Tax Agency Payable	0.00	0.00	0.0
Total Other Current Liabilities	\$0.00	\$0.00	\$0.0
Total Current Liabilities	\$40,856.76	\$136,315.42	\$ -95,458.6
Long-Term Liabilities			
Chase Line4 loan	27.43	104,714.54	-104,687.1
Comerica Equipment Facility 1	450,883.04		450,883.0
Comerica Loan 002	72,670.56		72,670.5
US Bank Loan	137,459.12	185,233.89	-47,774.7
Total Long-Term Liabilities	\$661,040.15	\$289,948.43	\$371,091.7
Total Liabilities	\$701,896.91	\$426,263.85	\$275,633.0
Equity			
Member Equity - Can on the Run	81,703.54	81,703.54	0.0
Distributions - Can on the run	-66,500.00	-5,250.00	-61,250.0
Total Member Equity - Can on the Run	15,203.54	76,453.54	-61,250.0
Member Equity - MW Canning LLC	10,900.43	10,900.43	0.0
Contributions - MW Canning	3,507.88	1,262.79	2,245.0
Distributions - MW Canning	-133,500.00	-9,750.00	-123,750.0
Total Member Equity - MW Canning LLC	-119,091.69	2,413.22	-121,504.9
Opening Balance Equity	6,461.26	0.00	6,461.2
Retained Earnings	291,883.26	0.00	291,883.2
Net Income	864,087.98	291,883.26	572,204.7
Total Equity	\$1,058,544.35	\$370,750.02	\$687,794.3
OTAL LIABILITIES AND EQUITY	\$1,760,441.26	\$797,013.87	\$963,427.3