

***Consolidated Statements of Earnings***  
**In millions, except per share amounts**

	<b>Years Ended December 31,</b>		
	<b>2017</b>	<b>2016</b>	<b>2015</b>
Net sales	\$ 7,409.4	\$ 7,162.8	\$ 8,895.3
Cost of goods sold	6,566.6	6,352.8	7,177.4
Gross margin	842.8	810.0	1,717.9
Selling, general and administrative expenses	301.3	304.2	361.2
Other operating expenses	75.8	186.8	77.9
Operating earnings	465.7	319.0	1,278.8
Interest expense, net	(138.1)	(112.4)	(97.8)
Foreign currency transaction gain (loss)	49.9	40.1	(60.5)
Other expense	(3.5)	(4.3)	(17.2)
Earnings from consolidated companies before income taxes	374.0	242.4	1,103.3
Provision for (benefit from) income taxes	494.9	(74.2)	99.1
(Loss) earnings from consolidated companies	(120.9)	316.6	1,004.2
Equity in net earnings (loss) of nonconsolidated companies	16.7	(15.4)	(2.4)
Net (loss) earnings including noncontrolling interests	(104.2)	301.2	1,001.8
Less: Net earnings attributable to noncontrolling interests	3.0	3.4	1.4
Net (loss) earnings attributable to Mosaic	\$ (107.2)	\$ 297.8	\$ 1,000.4
Basic net (loss) earnings per share attributable to Mosaic	\$ (0.31)	\$ 0.85	\$ 2.79
Basic weighted average number of shares outstanding	350.9	350.4	358.5
Diluted net (loss) earnings per share attributable to Mosaic	\$ (0.31)	\$ 0.85	\$ 2.78
Diluted weighted average number of shares outstanding	350.9	351.7	360.3

**See Accompanying Notes to Consolidated Financial Statements**

**Consolidated Balance Sheets**  
**In millions, except per share amounts**

	December 31,	
	2017	2016
<b>Assets</b>		
Current assets:		
Cash and cash equivalents	\$ 2,153.5	\$ 673.1
Receivables, net	642.6	627.8
Inventories	1,547.2	1,391.1
Other current assets	273.2	365.7
Total current assets	4,616.5	3,057.7
Property, plant and equipment, net	9,711.7	9,198.5
Investments in nonconsolidated companies	1,089.5	1,063.1
Goodwill	1,693.6	1,630.9
Deferred income taxes	254.6	836.4
Other assets	1,267.5	1,054.1
Total assets	<u>\$ 18,633.4</u>	<u>\$ 16,840.7</u>
<b>Liabilities and Equity</b>		
Current liabilities:		
Short-term debt	\$ 6.1	\$ 0.1
Current maturities of long-term debt	343.5	38.8
Structured accounts payable arrangements	386.2	128.8
Accounts payable	540.9	471.8
Accrued liabilities	754.4	837.3
Total current liabilities	2,031.1	1,476.8
Long-term debt, less current maturities	4,878.1	3,779.3
Deferred income taxes	1,117.3	1,009.2
Other noncurrent liabilities	967.8	952.9
Equity:		
Preferred stock, \$0.01 par value, 15,000,000 shares authorized, none issued and outstanding as of December 31, 2017 and 2016	—	—
Common stock, \$0.01 par value, 1,000,000,000 shares authorized, 388,998,498 shares issued and 351,049,649 shares outstanding as of December 31, 2017, 388,187,398 shares issued and 350,238,549 shares outstanding as of December 31, 2016	3.5	3.5
Capital in excess of par value	44.5	29.9
Retained earnings	10,631.1	10,863.4
Accumulated other comprehensive loss	(1,061.6)	(1,312.2)
Total Mosaic stockholders' equity	9,617.5	9,584.6
Non-controlling interests	21.6	37.9
Total equity	9,639.1	9,622.5
Total liabilities and equity	<u>\$ 18,633.4</u>	<u>\$ 16,840.7</u>

**See Accompanying Notes to Consolidated Financial Statements**

**Consolidated Statements of Cash Flows**  
**In millions, except per share amounts**

	<b>Years Ended December 31,</b>		
	<b>2017</b>	<b>2016</b>	<b>2015</b>
<b>Cash Flows from Operating Activities</b>			
Net earnings including noncontrolling interests	\$ (104.2)	\$ 301.2	\$ 1,001.8
Adjustments to reconcile net earnings including noncontrolling interests to net cash provided by operating activities:			
Depreciation, depletion and amortization	665.5	711.2	739.8
Deferred and other income taxes	612.4	(182.6)	47.4
Equity in net loss of nonconsolidated companies, net of dividends	34.4	32.6	28.0
Accretion expense for asset retirement obligations	25.7	40.4	32.4
Share-based compensation expense	28.0	30.5	41.3
Loss on write-down of long-lived asset	—	43.5	7.9
Unrealized loss (gain) on derivatives	8.3	(70.1)	33.4
(Gain) loss on disposal of fixed assets	(25.5)	27.0	26.6
Other	7.8	18.2	12.9
Changes in assets and liabilities, net of acquisitions:			
Receivables, net	(91.2)	3.5	(60.7)
Inventories, net	(155.7)	263.0	(53.7)
Other current assets and noncurrent assets	(23.7)	239.8	(82.6)
Accounts payable and accrued liabilities	(65.7)	(243.9)	262.0
Other noncurrent liabilities	19.4	45.9	1.8
Net cash provided by operating activities	935.5	1,260.2	2,038.3
<b>Cash Flows from Investing Activities</b>			
Capital expenditures	(820.1)	(843.1)	(1,000.3)
Purchases of available-for-sale securities - restricted	(1,676.3)	(1,659.4)	—
Proceeds from sale of available-for-sale securities - restricted	1,658.1	1,029.3	—
Proceeds from sale of assets	300.7	0.9	5.6
Proceeds from adjustment to acquisition of business	—	—	47.9
Investments in nonconsolidated companies	(62.5)	(244.0)	(227.1)
Investments in consolidated affiliate	(49.5)	(169.0)	—
Return of investment from nonconsolidated companies	—	—	54.4
Other	(18.2)	19.3	1.1
Net cash (used in) investing activities	(667.8)	(1,866.0)	(1,118.4)
<b>Cash Flows from Financing Activities</b>			
Payments of short-term debt	(601.4)	(421.3)	(367.2)
Proceeds from issuance of short-term debt	631.4	397.0	379.7
Payments of structured accounts payable arrangements	(418.5)	(792.2)	(395.7)
Proceeds from structured accounts payable arrangements	666.8	433.6	635.2
Payments of long-term debt	(102.2)	(769.1)	(59.6)
Proceeds from issuance of long-term debt	1,251.4	720.0	4.7
Payment of financing costs	(15.4)	—	—
Repurchases of stock	—	(75.0)	(709.5)
Cash dividends paid	(210.6)	(385.1)	(384.7)
Other	(0.7)	3.5	3.7
Net cash provided by (used in) financing activities	1,200.8	(888.6)	(893.4)
Effect of exchange rate changes on cash	14.5	68.8	(264.1)
Net change in cash and cash equivalents	1,483.0	(1,425.6)	(237.6)
Cash and cash equivalents—beginning of period	711.4	2,137.0	2,374.6
Cash and cash equivalents—end of period	\$ 2,194.4	\$ 711.4	\$ 2,137.0

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