

**WHIRLPOOL CORPORATION**  
**CONSOLIDATED STATEMENTS OF INCOME**  
Year Ended December 31,  
(Millions of dollars, except per share data)

	2017	2016	2015
<b>Net sales</b>	<b>\$ 21,253</b>	<b>\$ 20,718</b>	<b>\$ 20,891</b>
<b>Expenses</b>			
Cost of products sold	17,651	17,026	17,231
Gross margin	3,602	3,692	3,660
Selling, general and administrative	2,112	2,080	2,143
Intangible amortization	79	71	74
Restructuring costs	275	173	201
Operating profit	1,136	1,368	1,242
<b>Other (income) expense</b>			
Interest and sundry (income) expense	87	93	46
Interest expense	162	161	165
Earnings before income taxes	887	1,114	1,031
Income tax expense	550	186	209
Net earnings	337	928	822
Less: Net earnings (loss) available to noncontrolling interests	(13)	40	39
Net earnings available to Whirlpool	\$ 350	\$ 888	\$ 783
<b>Per share of common stock</b>			
Basic net earnings available to Whirlpool	\$ 4.78	\$ 11.67	\$ 9.95
Diluted net earnings available to Whirlpool	\$ 4.70	\$ 11.50	\$ 9.83
<b>Weighted-average shares outstanding (in millions)</b>			
Basic	73.3	76.1	78.7
Diluted	74.4	77.2	79.7

The accompanying notes are an integral part of these Consolidated Financial Statements.

**WHIRLPOOL CORPORATION**  
**CONSOLIDATED BALANCE SHEETS**  
At December 31,  
(Millions of dollars)

	2017	2016
<b>Assets</b>		
Current assets		
Cash and cash equivalents	\$ 1,196	\$ 1,085
Accounts receivable, net of allowance of \$157 and \$185, respectively	2,665	2,711
Inventories	2,988	2,623
Prepaid and other current assets	1,081	920
Total current assets	7,930	7,339
Property, net of accumulated depreciation of \$6,825 and \$6,055, respectively	4,033	3,810
Goodwill	3,118	2,956
Other intangibles, net of accumulated amortization of \$476 and \$387, respectively	2,591	2,552
Deferred income taxes	2,013	2,154
Other noncurrent assets	353	342
Total assets	<u>\$ 20,038</u>	<u>\$ 19,153</u>
<b>Liabilities and stockholders' equity</b>		
Current liabilities		
Accounts payable	\$ 4,797	\$ 4,416
Accrued expenses	674	649
Accrued advertising and promotions	853	742
Employee compensation	414	390
Notes payable	450	34
Current maturities of long-term debt	376	560
Other current liabilities	941	871
Total current liabilities	8,505	7,662
Noncurrent liabilities		
Long-term debt	4,392	3,876
Pension benefits	1,029	1,074
Postretirement benefits	352	334
Other noncurrent liabilities	632	479
Total noncurrent liabilities	6,405	5,763
Stockholders' equity		
Common stock, \$1 par value, 250 million shares authorized, 112 million and 111 million shares issued, and 71 million and 74 million shares outstanding, respectively	112	111
Additional paid-in capital	2,739	2,672
Retained earnings	7,352	7,314
Accumulated other comprehensive loss	(2,331)	(2,400)
Treasury stock, 41 million and 37 million shares, respectively	(3,674)	(2,924)
Total Whirlpool stockholders' equity	4,198	4,773
Noncontrolling interests	930	955
Total stockholders' equity	5,128	5,728
Total liabilities and stockholders' equity	<u>\$ 20,038</u>	<u>\$ 19,153</u>

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**WHIRLPOOL CORPORATION**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
Year Ended December 31,  
(Millions of dollars)

	2017	2016	2015
<b>Operating activities</b>			
Net earnings	\$ 337	\$ 928	\$ 822
Adjustments to reconcile net earnings to cash provided by (used in) operating activities:			
Depreciation and amortization	654	655	668
Curtailment gain	—	—	(63)
Changes in assets and liabilities:			
Accounts receivable	160	(291)	(89)
Inventories	(229)	(18)	(141)
Accounts payable	180	37	14
Accrued advertising and promotions	76	46	74
Accrued expenses and current liabilities	(230)	46	(43)
Taxes deferred and payable, net	239	(116)	(42)
Accrued pension and postretirement benefits	(58)	(43)	(129)
Employee compensation	36	(38)	8
Other	99	(3)	146
Cash provided by operating activities	1,264	1,203	1,225
<b>Investing activities</b>			
Capital expenditures	(684)	(660)	(689)
Proceeds from sale of assets and business	61	63	37
Change in restricted cash	66	24	47
Purchase of held to maturity securities	(173)	—	—
Proceeds from held to maturity securities	113	—	—
Investment in related businesses	(35)	(12)	(70)
Other	(3)	(3)	(6)
Cash used in investing activities	(655)	(588)	(681)
<b>Financing activities</b>			
Proceeds from borrowings of long-term debt	691	1,012	531
Repayments of long-term debt	(564)	(522)	(283)
Net proceeds from short-term borrowings	367	55	(465)
Dividends paid	(312)	(294)	(269)
Repurchase of common stock	(750)	(525)	(250)
Purchase of noncontrolling interest shares	(5)	(25)	—
Common stock issued	34	26	38
Other	(14)	(5)	(9)
Cash used in financing activities	(553)	(278)	(707)
Effect of exchange rate changes on cash and cash equivalents	55	(24)	(91)
Increase (decrease) in cash and cash equivalents	111	313	(254)
Cash and cash equivalents at beginning of year	1,085	772	1,026
Cash and cash equivalents at end of year	\$ 1,196	\$ 1,085	\$ 772
<b>Supplemental disclosure of cash flow information</b>			
Cash paid for interest	\$ 181	\$ 198	\$ 178
Cash paid for income taxes	\$ 311	\$ 300	\$ 251

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