

Consolidated Statements of Earnings
In millions, except per share amounts

	Years Ended December 31,		
	2018	2017	2016
Net sales	\$ 9,587.3	\$ 7,409.4	\$ 7,162.8
Cost of goods sold	8,088.9	6,566.6	6,352.8
Gross margin	1,498.4	842.8	810.0
Selling, general and administrative expenses	341.1	301.3	304.2
Other operating expenses	229.0	75.8	186.8
Operating earnings	928.3	465.7	319.0
Interest expense, net	(166.1)	(138.1)	(112.4)
Foreign currency transaction (loss) gain	(191.9)	49.9	40.1
Other expense	(18.8)	(3.5)	(4.3)
Earnings from consolidated companies before income taxes	551.5	374.0	242.4
Provision for (benefit from) income taxes	77.1	494.9	(74.2)
Earnings (loss) from consolidated companies	474.4	(120.9)	316.6
Equity in net (loss) earnings of nonconsolidated companies	(4.5)	16.7	(15.4)
Net earnings (loss) including noncontrolling interests	469.9	(104.2)	301.2
Less: Net (loss) earnings attributable to noncontrolling interests	(0.1)	3.0	3.4
Net earnings (loss) attributable to Mosaic	\$ 470.0	\$ (107.2)	\$ 297.8
Basic net earnings (loss) per share attributable to Mosaic	\$ 1.22	\$ (0.31)	\$ 0.85
Basic weighted average number of shares outstanding	384.8	350.9	350.4
Diluted net earnings (loss) per share attributable to Mosaic	\$ 1.22	\$ (0.31)	\$ 0.85
Diluted weighted average number of shares outstanding	386.4	350.9	351.7

See Accompanying Notes to Consolidated Financial Statements

Consolidated Balance Sheets
In millions, except per share amounts

	December 31,	
	2018	2017
Assets		
Current assets:		
Cash and cash equivalents	\$ 847.7	\$ 2,153.5
Receivables, net	838.5	642.6
Inventories	2,270.2	1,547.2
Other current assets	280.6	273.2
Total current assets	4,237.0	4,616.5
Property, plant and equipment, net	11,746.5	9,711.7
Investments in nonconsolidated companies	826.6	1,089.5
Goodwill	1,707.5	1,693.6
Deferred income taxes	343.8	254.6
Other assets	1,257.8	1,267.5
Total assets	<u>\$ 20,119.2</u>	<u>\$ 18,633.4</u>
Liabilities and Equity		
Current liabilities:		
Short-term debt	\$ 11.5	\$ 6.1
Current maturities of long-term debt	26.0	343.5
Structured accounts payable arrangements	572.8	386.2
Accounts payable	780.9	540.9
Accrued liabilities	1,092.5	754.4
Total current liabilities	2,483.7	2,031.1
Long-term debt, less current maturities	4,491.5	4,878.1
Deferred income taxes	1,080.6	1,117.3
Other noncurrent liabilities	1,458.7	967.8
Equity:		
Preferred stock, \$0.01 par value, 15,000,000 shares authorized, none issued and outstanding as of December 31, 2018 and 2017	—	—
Common stock, \$0.01 par value, 1,000,000,000 shares authorized, 389,242,360 shares issued and 385,470,085 shares outstanding as of December 31, 2018, 388,998,498 shares issued and 351,049,649 shares outstanding as of December 31, 2017	3.8	3.5
Capital in excess of par value	985.9	44.5
Retained earnings	11,064.7	10,631.1
Accumulated other comprehensive loss	(1,657.1)	(1,061.6)
Total Mosaic stockholders' equity	10,397.3	9,617.5
Non-controlling interests	207.4	21.6
Total equity	10,604.7	9,639.1
Total liabilities and equity	<u>\$ 20,119.2</u>	<u>\$ 18,633.4</u>

See Accompanying Notes to Consolidated Financial Statements

Consolidated Statements of Cash Flows
In millions, except per share amounts

	Years Ended December 31,		
	2018	2017	2016
Cash Flows from Operating Activities			
Net earnings (loss) including noncontrolling interests	\$ 469.9	\$ (104.2)	\$ 301.2
Adjustments to reconcile net earnings including noncontrolling interests to net cash provided by operating activities:			
Depreciation, depletion and amortization	883.9	665.5	711.2
Amortization of acquired inventory	(49.2)	—	—
Deferred and other income taxes	(101.8)	612.4	(182.6)
Equity in net loss of nonconsolidated companies, net of dividends	12.9	34.4	32.6
Accretion expense for asset retirement obligations	48.0	25.7	40.4
Share-based compensation expense	27.5	28.0	30.5
Loss on write-down of long-lived asset	—	—	43.5
Unrealized loss (gain) on derivatives	58.9	8.3	(70.1)
Loss (gain) on disposal of fixed assets	63.1	(25.5)	27.0
Other	18.3	7.8	18.2
Changes in assets and liabilities, net of acquisitions:			
Receivables, net	5.9	(91.2)	3.5
Inventories, net	(497.4)	(155.7)	263.0
Other current assets and noncurrent assets	86.7	(23.7)	239.8
Accounts payable and accrued liabilities	342.0	(65.7)	(243.9)
Other noncurrent liabilities	41.1	19.4	45.9
Net cash provided by operating activities	1,409.8	935.5	1,260.2
Cash Flows from Investing Activities			
Capital expenditures	(954.5)	(820.1)	(843.1)
Purchases of available-for-sale securities - restricted	(534.5)	(1,676.3)	(1,659.4)
Proceeds from sale of available-for-sale securities - restricted	518.8	1,658.1	1,029.3
Proceeds from sale of assets	12.6	300.7	0.9
Acquisition, net of cash acquired	(985.3)	—	—
Investments in nonconsolidated companies	—	(62.5)	(244.0)
Investments in consolidated affiliate	(1.5)	(49.5)	(169.0)
Other	(0.3)	(18.2)	19.3
Net cash used in investing activities	(1,944.7)	(667.8)	(1,866.0)
Cash Flows from Financing Activities			
Payments of short-term debt	(144.4)	(601.4)	(421.3)
Proceeds from issuance of short-term debt	155.1	631.4	397.0
Payments of structured accounts payable arrangements	(762.1)	(418.5)	(792.2)
Proceeds from structured accounts payable arrangements	834.1	666.8	433.6
Payments of long-term debt	(802.9)	(102.2)	(769.1)
Proceeds from issuance of long-term debt	39.3	1,251.4	720.0
Payment of financing costs	—	(15.4)	—
Repurchases of stock	—	—	(75.0)
Cash dividends paid	(38.5)	(210.6)	(385.1)
Other	(5.4)	(0.7)	3.5
Net cash (used in) provided by financing activities	(724.8)	1,200.8	(888.6)
Effect of exchange rate changes on cash	(63.7)	14.5	68.8
Net change in cash, cash equivalents and restricted cash	(1,323.4)	1,483.0	(1,425.6)
Cash, cash equivalents and restricted cash—beginning of period	2,194.4	711.4	2,137.0
Cash, cash equivalents and restricted cash—end of period	\$ 871.0	\$ 2,194.4	\$ 711.4

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