## HAVERTY FURNITURE COMPANIES, INC. CONSOLIDATED BALANCE SHEETS

	December 31,	
(In thousands, except per share data)	2015	2014
ASSETS		
Current assets		
Cash and cash equivalents	\$ 70,659	\$ 65,481
Investments	12,725	7,250
Restricted cash and cash equivalents	8,005	8,017
Accounts receivable	5,948	7,146
Inventories	108,896	107,139
Prepaid expenses	6,137	6,418
Other current assets	6,341	8,010
Total current assets	218,711	209,461
Accounts receivable, long-term	655	731
Property and equipment	229,283	225,162
Deferred income taxes	17,245	17,610
Other assets	5,357	8,023
Total assets	\$ 471,251	\$ 460,987
LIABILITIES AND STOCKHOLDERS' EQUITY		
Current liabilities		
Accounts payable	\$ 27,815	\$ 24,152
Customer deposits	21,036	23,687
Accrued liabilities	42,060	39,960
Deferred income taxes		5,689
Current portion of lease obligations	3,051	2,387
Total current liabilities	93,962	95,875
Lease obligations, less current portion	50,074	46,678
Other liabilities	25,476	26,351
Commitments	_	_
Total liabilities	169,512	168,904
Stockholders' equity		
Capital Stock, par value \$1 per share		
Preferred Stock, Authorized – 1,000 shares; Issued: None		
Common Stock, Authorized – 50,000 shares; Issued: 2015 – 28,486;		
2014 – 28,327	28,486	28,327
Convertible Class A Common Stock, Authorized – 15,000 shares; Issued: 2015 – 2,554; 2014 – 2,603	2,554	2,603
Additional paid-in capital	83,179	79,726
Retained earnings	279,760	260,031
Accumulated other comprehensive income (loss)	(1,938)	(2,168)
Less treasury stock at cost – Common Stock (2015 – 8,362; 2014 – 7,759) and	(=,: = 3)	(-,)
Convertible Class A Common Stock (2015 and 2014 – 522)	(90,302)	(76,436)
Total stockholders' equity	301,739	292,083
Total liabilities and stockholders' equity	<u>\$ 471,251</u>	\$ 460,987

The accompanying notes are an integral part of these consolidated financial statements.

## HAVERTY FURNITURE COMPANIES, INC. CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

Year Ended December 31, 2015 2014 2013 (In thousands, except per share data) \$ 768,409 \$ 746,090 Net sales \$ 804,870 Cost of goods sold 374,094 344,594 356,043 Gross profit 430,776 412,366 401,496 Credit service charges 286 298 320 Gross profit and other revenue 412,664 401,816 431,062 Expenses: Selling, general and administrative 364,654 348,599 384,801 Pension settlement expense 21,623 Provision for doubtful accounts 314 257 120 Other income, net (1,617)(178)(497)**Total expenses** 383,498 386,356 348,222 Income before interest and income taxes 47,564 26,308 53,594 Interest expense, net 1,051 1,107 2,289 Income before income taxes 52,487 45,275 25,257 Income tax expense 17,486 16,668 20,222 Net income 27,789 8,589 32,265 Other comprehensive income, net of tax: Defined benefit pension plans adjustments; net of tax expense (benefit) of \$141, (\$2,954) and \$4,822 230 7,966 13,244 Comprehensive income 28,019 21,833 40,231 Basic earnings per share: Common Stock \$ 1.24 \$ 0.38 1.45 \$ Class A Common Stock \$ 1.37 1.18 \$ 0.33 \$ Diluted earnings per share: Common Stock 1.41 \$ 1.22 \$ 0.37 \$ Class A Common Stock 1.35 1.17 \$ 0.33 \$

The accompanying notes are an integral part of these consolidated financial statements.

## HAVERTY FURNITURE COMPANIES, INC. CONSOLIDATED STATEMENTS OF CASH FLOWS

		Year ended December 31		
(In thousands)	2015	2014	2013	
CASH FLOWS FROM OPERATING ACTIVITIES				
Net income	\$ 27,789	\$ 8,589	\$ 32,265	
Adjustments to reconcile net income to net cash provided by operating activities:				
Depreciation and amortization	25,756	22,613	21,450	
Stock-based compensation expense	4,033	3,319	3,323	
Excess tax benefit from stock-based plans	(397)	(896)	(1,754)	
Deferred income taxes	(3,019)	4,800	(652)	
Provision for doubtful accounts	314	257	120	
Pension settlement expense	_	21,623	_	
Other	(160)	641	459	
Changes in operating assets and liabilities:				
Accounts receivable	960	870	1,400	
Inventories	(2,305)	(15,656)	5,419	
Customer deposits	(2,650)	4,679	(1,955)	
Other assets and liabilities	(590)	(2,023)	(2,638)	
Accounts payable and accrued liabilities	2,501	6,638	(1,548)	
NET CASH PROVIDED BY OPERATING ACTIVITIES	52,232	55,454	55,889	
CASH FLOWS FROM INVESTING ACTIVITIES				
Capital expenditures	(27,143)	(30,882)	(20,202)	
Maturities of certificates of deposit	7,250	_	_	
Purchase of commercial paper and certificates of deposit	(9,975)	(10,000)	_	
Restricted cash and cash equivalents	12	(1,001)	(3)	
Other investing activities	1,501	511	85	
NET CASH USED IN INVESTING ACTIVITIES	(28,355)	(41,372)	(20,120)	
CASH FLOWS FROM FINANCING ACTIVITIES				
Proceeds from borrowings under revolving credit facilities	_	_	_	
Payments of borrowings under revolving credit facilities	_	_	_	
Net change in borrowings under revolving credit facilities	_	_	_	
Construction allowance receipts	6,701	1,050	_	
Payments on lease obligations	(2,534)	(1,088)	(867)	
Proceeds from exercise of stock options	_	_	872	
Excess tax benefit from stock-based plans	397	896	1,754	
Dividends paid	(8,060)	(29,780)	(5,353)	
Common stock repurchased	(14,002)	(804)	_	
Taxes on vested restricted shares	(1,201)	(2,060)	(2,540)	
NET CASH USED IN FINANCING ACTIVITIES	(18,699)	(31,786)	(6,134)	
INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	5,178	(17,704)	29,635	
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR	65,481	83,185	53,550	
CASH AND CASH EQUIVALENTS AT END OF YEAR	\$ 70,659	\$ 65,481	\$ 83,185	

The accompanying notes are an integral part of these consolidated financial statements.