

## GENERAL MOTORS COMPANY AND SUBSIDIARIES

## Item 8. Financial Statements and Supplementary Data

CONSOLIDATED INCOME STATEMENTS  
(In millions, except per share amounts)

	Years Ended December 31,		
	2017	2016	2015
<b>Net sales and revenue</b>			
Automotive	\$ 133,449	\$ 140,205	\$ 129,864
GM Financial	12,139	8,979	5,861
Total net sales and revenue	145,588	149,184	135,725
<b>Costs and expenses</b>			
Automotive cost of sales	114,869	120,499	112,995
GM Financial interest, operating and other expenses	11,128	8,369	5,304
Automotive selling, general and administrative expense	9,575	10,354	11,888
Total costs and expenses	135,572	139,222	130,187
Operating income	10,016	9,962	5,538
Automotive interest expense	575	563	423
Interest income and other non-operating income, net	290	327	614
Gain on extinguishment of debt	—	—	449
Equity income (Note 8)	2,132	2,282	2,193
Income before income taxes	11,863	12,008	8,371
Income tax expense (benefit) (Note 18)	11,533	2,739	(1,219)
Income from continuing operations	330	9,269	9,590
Income (loss) from discontinued operations, net of tax (Note 3)	(4,212)	(1)	25
<b>Net income (loss)</b>	(3,882)	9,268	9,615
Net loss attributable to noncontrolling interests	18	159	72
<b>Net income (loss) attributable to stockholders</b>	<u>\$ (3,864)</u>	<u>\$ 9,427</u>	<u>\$ 9,687</u>
<b>Net income (loss) attributable to common stockholders</b>	\$ (3,880)	\$ 9,427	\$ 9,687
<b>Earnings per share (Note 21)</b>			
Basic earnings per common share – continuing operations	\$ 0.23	\$ 6.12	\$ 6.09
Basic earnings (loss) per common share – discontinued operations	\$ (2.88)	\$ —	\$ 0.02
Basic earnings (loss) per common share	\$ (2.65)	\$ 6.12	\$ 6.11
Weighted-average common shares outstanding – basic	1,465	1,540	1,586
Diluted earnings per common share – continuing operations	\$ 0.22	\$ 6.00	\$ 5.89
Diluted earnings (loss) per common share – discontinued operations	\$ (2.82)	\$ —	\$ 0.02
Diluted earnings (loss) per common share	\$ (2.60)	\$ 6.00	\$ 5.91
Weighted-average common shares outstanding – diluted	1,492	1,570	1,640

CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME  
(In millions)

	Years Ended December 31,		
	2017	2016	2015
<b>Net income (loss)</b>	\$ (3,882)	\$ 9,268	\$ 9,615
<b>Other comprehensive income (loss), net of tax (Note 20)</b>			
Foreign currency translation adjustments and other	747	(384)	(955)
Defined benefit plans	570	(969)	1,011
Other comprehensive income (loss), net of tax	1,317	(1,353)	56
<b>Comprehensive income (loss)</b>	(2,565)	7,915	9,671
Comprehensive loss attributable to noncontrolling interests	20	218	53
<b>Comprehensive income (loss) attributable to stockholders</b>	<u>\$ (2,545)</u>	<u>\$ 8,133</u>	<u>\$ 9,724</u>

Reference should be made to the notes to consolidated financial statements.

**GENERAL MOTORS COMPANY AND SUBSIDIARIES**  
**CONSOLIDATED BALANCE SHEETS**  
(In millions, except per share amounts)

	December 31, 2017	December 31, 2016
<b>ASSETS</b>		
<b>Current Assets</b>		
Cash and cash equivalents	\$ 15,512	\$ 12,574
Marketable securities (Note 4)	8,313	11,841
Accounts and notes receivable (net of allowance of \$278 and \$212)	8,164	8,700
GM Financial receivables, net (Note 5; Note 12 at VIEs)	20,521	16,127
Inventories (Note 6)	10,663	11,040
Equipment on operating leases, net (Note 7)	1,106	1,110
Other current assets (Note 4; Note 12 at VIEs)	4,465	3,633
Current assets held for sale (Note 3)	—	11,178
Total current assets	68,744	76,203
<b>Non-current Assets</b>		
GM Financial receivables, net (Note 5; Note 12 at VIEs)	21,208	17,001
Equity in net assets of nonconsolidated affiliates (Note 8)	9,073	8,996
Property, net (Note 9)	36,253	32,603
Goodwill and intangible assets, net (Note 11)	5,849	6,149
Equipment on operating leases, net (Note 7; Note 12 at VIEs)	42,882	34,342
Deferred income taxes (Note 18)	23,544	33,172
Other assets (Note 4; Note 12 at VIEs)	4,929	3,849
Non-current assets held for sale (Note 3)	—	9,375
Total non-current assets	143,738	145,487
<b>Total Assets</b>	<b>\$ 212,482</b>	<b>\$ 221,690</b>
<b>LIABILITIES AND EQUITY</b>		
<b>Current Liabilities</b>		
Accounts payable (principally trade)	\$ 23,929	\$ 23,333
Short-term debt and current portion of long-term debt (Note 14)		
Automotive	2,515	1,060
GM Financial (Note 12 at VIEs)	24,450	22,737
Accrued liabilities (Note 13)	25,996	25,893
Current liabilities held for sale (Note 3)	—	12,158
Total current liabilities	76,890	85,181
<b>Non-current Liabilities</b>		
Long-term debt (Note 14)		
Automotive	10,987	9,500
GM Financial (Note 12 at VIEs)	56,267	41,826
Postretirement benefits other than pensions (Note 16)	5,998	5,803
Pensions (Note 16)	13,746	15,264
Other liabilities (Note 13)	12,394	12,415
Non-current liabilities held for sale (Note 3)	—	7,626
Total non-current liabilities	99,392	92,434
<b>Total Liabilities</b>	<b>176,282</b>	<b>177,615</b>
Commitments and contingencies (Note 17)		
<b>Equity (Note 20)</b>		
Common stock, \$0.01 par value	14	15
Additional paid-in capital	25,371	26,983
Retained earnings	17,627	26,168
Accumulated other comprehensive loss	(8,011)	(9,330)
Total stockholders' equity	35,001	43,836
Noncontrolling interests	1,199	239
<b>Total Equity</b>	<b>36,200</b>	<b>44,075</b>
<b>Total Liabilities and Equity</b>	<b>\$ 212,482</b>	<b>\$ 221,690</b>

**GENERAL MOTORS COMPANY AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
(In millions)

	Years Ended December 31,		
	2017	2016	2015
<b>Cash flows from operating activities</b>			
Income from continuing operations	\$ 330	\$ 9,269	\$ 9,590
Depreciation, amortization and impairment charges	12,261	9,819	7,487
Foreign currency remeasurement and transaction losses	52	229	806
Undistributed earnings of nonconsolidated affiliates, net	(132)	(15)	(145)
Pension contributions and OPEB payments	(1,636)	(3,454)	(1,587)
Pension and OPEB (income) expense, net	(934)	(769)	83
Provision (benefit) for deferred taxes	10,880	2,228	(2,046)
Change in other operating assets and liabilities (Note 25)	(3,015)	580	(1,208)
Other operating activities	(468)	(894)	(370)
Net cash provided by operating activities – continuing operations	17,338	16,993	12,610
Net cash used in operating activities – discontinued operations	(10)	(386)	(841)
<b>Net cash provided by operating activities</b>	<b>17,328</b>	<b>16,607</b>	<b>11,769</b>
<b>Cash flows from investing activities</b>			
Expenditures for property	(8,453)	(8,384)	(6,813)
Available-for-sale marketable securities, acquisitions	(5,503)	(15,182)	(8,113)
Trading marketable securities, acquisitions	—	(262)	(1,250)
Available-for-sale marketable securities, liquidations	9,007	10,871	8,463
Trading marketable securities, liquidations	—	872	1,758
Acquisition of companies/investments, net of cash acquired	(41)	(804)	(927)
Purchases of finance receivables, net	(19,325)	(14,378)	(13,888)
Principal collections and recoveries on finance receivables	12,578	9,899	8,548
Purchases of leased vehicles, net	(19,180)	(19,495)	(15,096)
Proceeds from termination of leased vehicles	6,667	2,554	1,095
Other investing activities	178	162	15
Net cash used in investing activities – continuing operations	(24,072)	(34,147)	(26,208)
Net cash used in investing activities – discontinued operations (Note 3)	(3,500)	(1,496)	(1,502)
<b>Net cash used in investing activities</b>	<b>(27,572)</b>	<b>(35,643)</b>	<b>(27,710)</b>
<b>Cash flows from financing activities</b>			
Net decrease in short-term debt	(140)	(282)	(61)
Proceeds from issuance of debt (original maturities greater than three months)	52,187	42,036	31,547
Payments on debt (original maturities greater than three months)	(33,592)	(20,727)	(13,469)
Payments to purchase common stock	(4,492)	(2,500)	(3,520)
Proceeds from issuance of GM Financial preferred stock	985	—	—
Dividends paid	(2,233)	(2,368)	(2,242)
Other financing activities	(305)	(163)	(159)
Net cash provided by financing activities – continuing operations	12,410	15,996	12,096
Net cash provided by financing activities – discontinued operations	174	1,081	1,512
<b>Net cash provided by financing activities</b>	<b>12,584</b>	<b>17,077</b>	<b>13,608</b>
Effect of exchange rate changes on cash, cash equivalents and restricted cash	348	(213)	(1,524)
Net increase (decrease) in cash, cash equivalents and restricted cash	2,688	(2,172)	(3,857)
Cash, cash equivalents and restricted cash at beginning of period	15,160	17,332	21,189
<b>Cash, cash equivalents and restricted cash at end of period</b>	<b>\$ 17,848</b>	<b>\$ 15,160</b>	<b>\$ 17,332</b>
Cash, cash equivalents and restricted cash – continuing operations at end of period (Note 4)	\$ 17,848	\$ 14,487	\$ 16,588
Cash, cash equivalents and restricted cash – discontinued operations at end of period	\$ —	\$ 673	\$ 744
<b>Significant Non-cash Investing and Financing Activity</b>			
Non-cash property additions – continuing operations	\$ 3,996	\$ 3,897	\$ 3,970
Non-cash property additions – discontinued operations	\$ —	\$ 868	\$ 706
Non-cash business acquisition – continuing operations (Note 10)	\$ —	\$ 290	\$ —
Non-cash proceeds on sale of discontinued operations (Note 3)	\$ 808	\$ —	\$ —

Reference should be made to the notes to consolidated financial statements.