HandsMen Threads: Elevating the Art of Sophistication in Men's Fashion

Abstract:

This project involves designing and implementing a customized Salesforce CRM solution tailored for HandsMen Threads, a premium men's fashion brand. The objective is to streamline business operations, enhance customer engagement, and maintain data integrity.

The system is built with:

- Custom Objects: Customer, Product, Order, Inventory, Marketing Campaign
- Automation Tools: Record-Triggered Flows, Scheduled Flows, Email Alerts, Apex Classes & Triggers
- Validation Rules: Ensures accurate and complete data entry
- Security: Role-based access control with Profiles, Roles, and Permission Sets- Batch Apex: Sends alerts for low inventory

Objectives

- Centralize business processes
- Automate repetitive tasks
- Ensure consistent and valid data
- Enable real-time tracking and monitoring

- Foster better coordination between departments
- Enhance customer satisfaction
Technology Description
Salesforce CRM: A powerful cloud platform used to manage customer data, automate workflows, and
gain insights into sales and support.
Custom Objects: Represent key entities in the business:
- Customerc
- Productc
- Orderc
- Inventoryc
- Marketing_Campaignc
Tabs and Custom App: Tabs used to access custom objects; custom app created to group relevant tabs.
Validation Rules: Used to enforce correct and complete data input (e.g., 10-digit mobile number, required
fields).

- Record-Triggered Flow: Updates inventory when order is created

Flows:

- Scheduled Flow: Sends reminder emails

Apex Classes & Triggers:

- Apex class runs batch job checking inventory

- Trigger sends low stock alert emails

Email Alerts: Sent for order confirmations, marketing campaigns, and low stock notifications

Security & Access

Profiles: Define what a user can do (CRUD permissions)

Roles: Control data visibility in role hierarchy

Permission Sets: Grant additional access beyond profile settings

Conclusion

The project successfully delivered a robust CRM system tailored for HandsMen Threads. It improves

operational efficiency, customer satisfaction, and scalability by automating key business processes and

maintaining high data integrity within Salesforce.

The Tasks I have done is shown in the below pictures:

Account verification, handsmen page, handsmen orders, handsmen customers, handsmen products,

marketing campaign, inventorys.











