# SRIRAM STORES FINANCIAL ANALYSIS

#### **Key Performance Indicators**

Sales | Current Vs Prior Year

92,311,095~

Last Year: 26,415,256 (+249.46%)

**Orders** | Current Vs Prior Year

861132~

Last Year: 264674 (+225.36%)

**Profit** | Current Vs Prior Year

13,015,238~

Last Year: 3,878,465 (+235.58%)

**Profit % |** Current Vs Prior

14.1

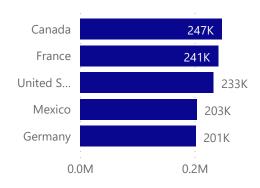
Last Year: 14.7 (-3.97%)

**COGS** | Current Vs Prior Year

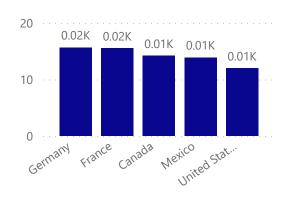
7,059,717~

Last Year: 2,145,531 (+229.04%)

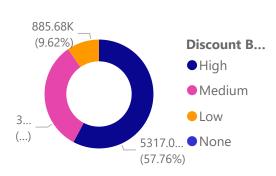
#### **Orders** by Country



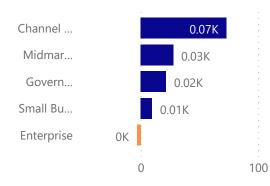
## **Profit Margin** by Country



% of Discount by Discount



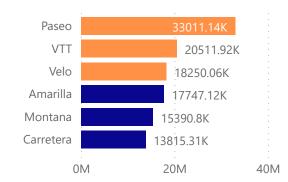
**Profit Margin** by Segment



Sales by Year and Month



**Top 3 Products** by Sales Amount



### **Profit Margin by Segment and Products**

| Segment               | Profit margin |                       |
|-----------------------|---------------|-----------------------|
| ☐ Channel Partners    |               | 73.13                 |
| Amarilla              | -             | 72.43                 |
| Carretera             | -             | 73.68                 |
| Montana               | <b> </b>      | 73.50                 |
| Paseo                 |               | 73.01                 |
| Velo                  | <b> </b>      | 73.40                 |
| VTT                   | -             | 73.05                 |
| <b>□ Enterprise</b>   |               | -3.13                 |
| Amarilla              | -             | -3.60                 |
| Carretera             | Po            | -6.95                 |
| Montana               | -             | -1.19                 |
| Paseo                 | -             | -1.55                 |
| Velo                  |               | -2.37                 |
| VTT                   |               | -4.31                 |
| <b>☐ Government</b>   |               | 21.69                 |
| Amarilla              |               | 22.21                 |
| Carretera             |               | 23.01                 |
| Montana               |               | 20.30                 |
| Pasen<br><b>Total</b> | Po            | 20 54<br><b>14.23</b> |