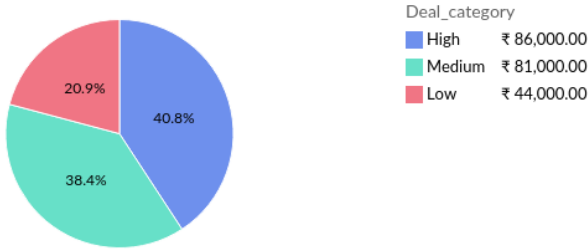


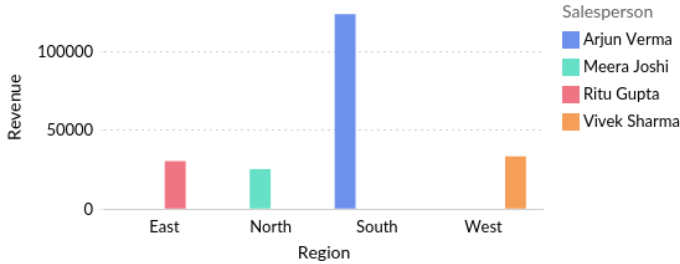
# Day 10

## CHARTS CREATED USING QUERY TABLES

Revenue Contribution by Deal Category



Top Salesperson by Region



## QUERY TABLE CREATED USING (JOIN, SUBQUERY, WINDOW FUNCTIONS)

Deal Categorization (CASE WHEN)

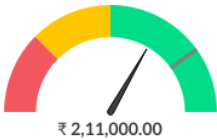
d.Deal_ID	s.Region	SalesPerson	d.Deal_Amount	Deal_category
1	South	Arjun Verma	₹ 36,000	High
9	South	Arjun Verma	₹ 12,000	Low
5	East	Ritu Gupta	₹ 12,000	Low
8	South	Arjun Verma	₹ 25,000	High
10	North	Meera Joshi	₹ 15,000	Medium
4	West	Vivek Sharma	₹ 18,000	Medium
3	South	Arjun Verma	₹ 15,000	Medium
12	South	Arjun Verma	₹ 10,000	Low
7	West	Vivek Sharma	₹ 15,000	Medium
2	North	Meera Joshi	₹ 10,000	Low
6	South	Arjun Verma	₹ 25,000	High
11	East	Ritu Gupta	₹ 18,000	Medium

Top Salesperson per Region (Window Function)

ranked.Region	ranked.Salesperson	ranked.Revenue
East	Ritu Gupta	30000
South	Arjun Verma	123000
North	Meera Joshi	25000

[More](#)

Total Revenue



Total Deal



## INSIGHTS

1.High category deal and medium deals contribute much to the Total revenue, while Low category deals are only 20%.

1. Sales Person Arjun Verma of South is the best performer, While Meera Joshi of North needs to improve her performance.

# Expanded Views

Top Salesperson per Region (Window Function)

ranked.Region	ranked.Salesperson	ranked.Revenue
East	Ritu Gupta	30000
South	Arjun Verma	123000
North	Meera Joshi	25000
West	Vivek Sharma	33000