



# Untitled mural

View only

## Says

What have we heard them say?  
What can we imagine them saying?

We provide various medicine like, fever, stomach pain, headache, pressure etc.....

High quality medicines are provided.

Our medicines are provided at nominal price.

Very emergency we plan to provide treatment like first kid.

We plan to test like, blood test, sugar test, pregnancy test are provided in clinic.

We plan to locate clinic in main area.

## Thinks

What are their wants, needs, hopes, and dreams?  
What other thoughts might influence their behavior?

Medical equipment like, Injection, surgical instruments, blood pressure monitors etc.....

Customer are satisfied for our medicines.

Medical clinic available at 24 hours in a day and 7 days in a week.

We provide our medicines in home delivery like swiggy, zomato.

Online shopping are available for our medicines like amazon, flipcart etc... and discount also provided.

Our employees are very sincere and dedicated to their work.

## Does

What behavior have we observed?  
What can we imagine them doing?

## Feels

What are their fears, frustrations, and anxieties?  
What other feelings might influence their behavior?

See an example