

INSURANCE AGENT:

Here is an overview of the course –

- **Name of the course:** *Life Insurance Agent*
- **Type of course:** *Certification/Vocational Training*
- **Field:** *Insurance and Banking*
- **Duration:** *15-30 days*
- **Eligibility Criteria:** *12th pass*
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If you want to become a life insurance agent after 12th, this is an ideal training program for you. Please note that this is not a higher education or advanced course.

It is a certificate program. Technically, it is a vocational training program. It will help you get entry level job in relevant domains.

LIFE INSURANCE AGENT: BASIC DETAILS

As the name suggests, this program deals with life insurance agent training.

In order to become a life insurance agent or consultant, one must be over 18 years of age. One must have completed 12th standard schooling, in order to be considered eligible to pursue this profession.

A Life Insurance agent has to interact with customers on a daily basis. He/she must have good communication skills to thrive in this profession.

A Life Insurance Agent must also be knowledgeable about various insurance plans, policies, rules and regulations introduced by the company. He/she must be good with numbers.

The main task of a life insurance agent is to educate and inform potential customers about their company's policies, plans, term insurance and other products.

COURSE DETAILS

TYPE OF COURSE

It is a certification/Vocational training program.

DURATION

Duration may vary from one institute to another. It could be anywhere between 15-30 days.

ELIGIBILITY CRITERIA

Passed 12th standard from a recognized board.

TRAINING INSTITUTES

This course is offered across India under various skill development programs.

SYLLABUS

Here are some of the important subjects present in the curriculum –

- Communication Skills
- Customer Service
- Product Familiarization
- Documentation and Paperwork
- Legal Aspects

CAREER PROSPECTS

After completing this course, you may apply for work at Life Insurance firms such as LIC, Bajaj Allianz etc. At such firms, you may don the role of – Life Insurance Agent or Consultant.

The best thing about this job is that the work hours are quite flexible. Apart from that, if you perform well, you can earn a good amount of money via commissions and salary!