# Shahrukh Khan

### Full-stack Developer

Passionate Self-Taught Frontend Developer with expertise in JavaScript, React, and Next.js. Driven by *curiosity* and a *love* for clean, user-friendly interfaces, I thrive on building responsive web applications and continuously learning new technologies.





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### **EDUCATION**

### **Self-Taught Frontend Developer**

Built real-world projects using JavaScript, React, and Next.js

#### Courses

 Udemy, freeCodeCamp, Youtube

## B.Sc. in Hotel & Hospitality Administration

Institute of Hotel Management

07/2015 - 04/2018 Lucknow

## SKILLS



### **WORK EXPERIENCE**

# Senior Business Development Associate Scaler

03/2022 - 10/2023 Achievements/Tasks Bangalore

- Achieving and overachieving the sales target consecutively with an annual revenue of approximately \$270K.
- Managed the end-to-end sales process, including negotiation and closing deals, to achieve revenue targets.

Contact: Ms. Anshuta Sharma (AGM) - 9717281253

## SOCIAL RESPONSIBILITY

Asha- Ray of hope (06/2020)

**CERTIFICATES** 

Google AI Essentials (2024)

Responsive Web Design (2024)

 Made a team of volunteers and helped the people who used to earn daily wages by distributing rations among them during the difficult COVID-19 lockdown period.

JavaScript Algorithms and Data Structures Certification (2025)

# Business Development Associate

LIDO

07/2021 - 02/2022

Lucknow

Guraaon

#### Achievements/Tasks

- Identified and cultivated new business opportunities through market research and lead generation.
- Utilized CRM software to track and analyze sales data, identifying areas for improvement and implementing effective sales strategies.

### **LANGUAGES**

English

Pursuina

Hindi

Full Professional Proficiency

Full Professional Proficiency

### **Reservations Sales Associate**

**Praxis Services Limited** 

06/2018 - 01/2020

2018 - 01/2020

### Achievements/Tasks

- Managed and supervised a team of reservations sales agents, providing guidance and support in achieving sales targets.
- Monitored and analyzed reservation booking trends to optimize sales strategies and improve revenue generation.
- Resolved customer complaints and inquiries in a timely and satisfactory manner, ensuring a high level of customer satisfaction.

### **INTERESTS**

Playing Cricket Listening to music Fitness Enthusiast

Travelling, exploring places Bikes Enthusiast Foodie

Video Games Technology