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What customers expect?

What they are saying*

"It just works and its simple"

"Simple,
easily
scalable
easily
operable"

"Everything keeps working during upgrades"

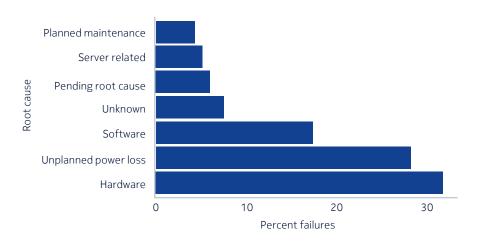
"Resilient, secure products that perform well"

^{*}Derived from Nokia discussions with data center design, deployment and operations staff

Preventing outages in scaled data centers

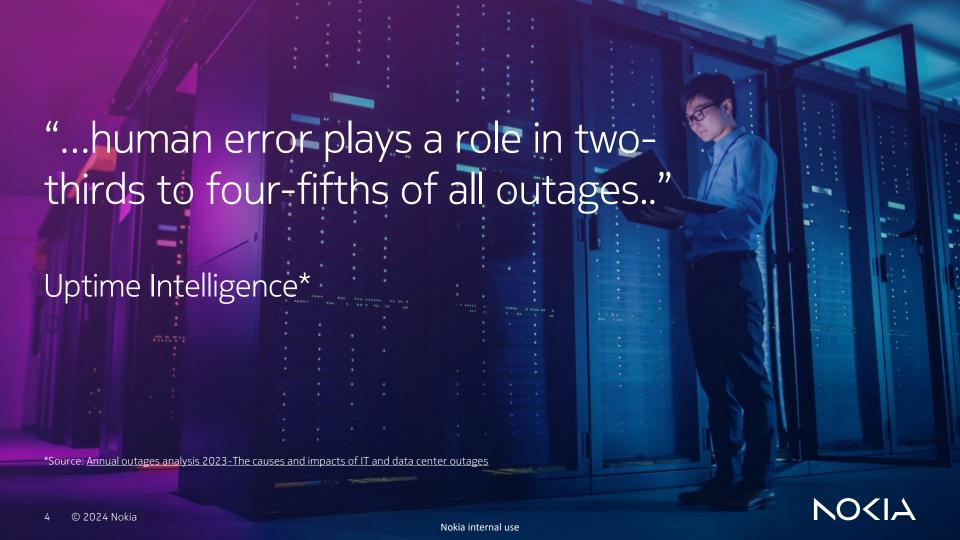
Means understanding what causes them

- Microsoft conducted research over 3 months near the end of 2020 with the goal to understand outage durations and their causes
- Research conducted across >180,000 switches deployed in Azure data centers across 130 regions
- Mostly static, controller driven architecture
- The <u>whitepaper published</u> articulates that 32% of outages were hardware related, and 17% software bug related – with configuration static



Source: Paper: "Surviving switch failures in cloud datacenters". ACM SIGCOMM Computer Communications Review - Rachee Singh, Muqeet Mukhtar, Ashay Krishna, Aniruddha Parkhi, Jitendra Padhye, David Maltz

How much worse does this get in a non-cookie cutter, constantly changing data center?



What if you could significantly reduce network downtime?

Get human error to zero?

Nokia Data Center Fabric solution

Reliable and simplified data center fabrics for your environment

Reliable networking



- Quality-first approach to system design
- Built-in reliability for all solution elements

Enhanced operations



- Reliable and predictable operations
- Simple to use and easy to operate and maintain

For your environment



- Supporting your staff and your processes
- Eases integration with related ecosystems





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operations

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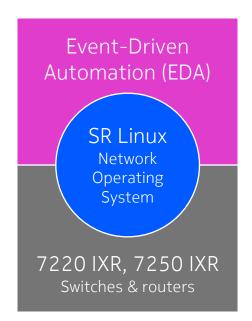
related ecosystems

Supporting your staff

and vour processes

Nokia Data Center Fabric solution

Next-gen data center switching for the AI era



Reliable, simplified and adaptable data center operations

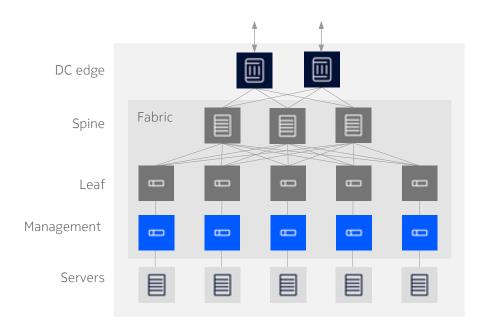
Open, extensible and resilient NOS with proven routing capabilities

High-capacity, energy efficient leaf, spine platforms



Data center network architectures

The industry has converged





Non-blocking fabrics

- IP and EVPN fabrics
- DC gateway or border leaf derivatives
- Collapsed core for edge DC
- Scale via super spines / pods



Merchant silicon (Broadcom)

- Tomahawk for shallow buffer IP fabrics
- Trident for shallow buffer EVPN fabrics
- Jericho for deep buffer requirements



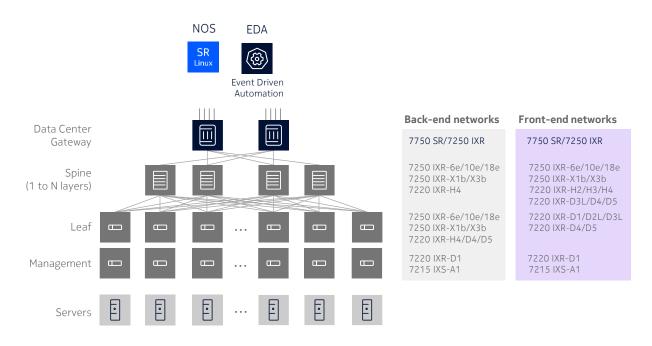
OOB management

- Merchant silicon
- 1G/10G port speeds



Nokia Data Center Fabric solution

Network connectivity for all workloads (AI and general-purpose)



- Back-end networks deliver lossless, low latency interconnect for highvalue GPU resources required for AI training, AI inference or other HPC workloads
- Front-end networks
 deliver connectivity for AI
 workloads, general purpose workloads (non-AI
 compute) and
 management of AI
 workloads



Nokia Data Center Fabric hardware portfolio

Ready for the AI era







7250 IXR-6e/10e/18e

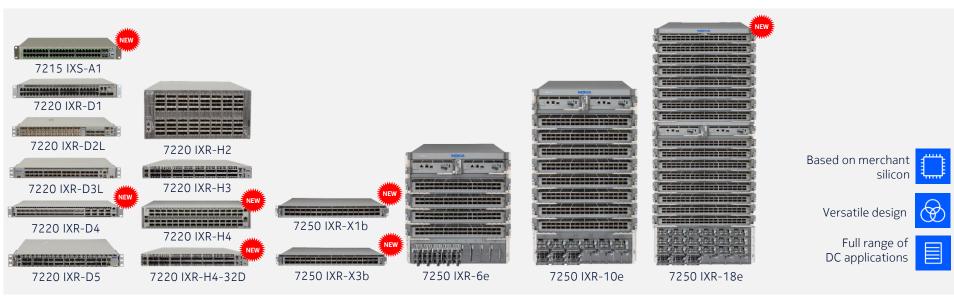
- Merchant silicon-based platforms for back-end and front-end networks
- Proven hardware design practices and track record
- Unique design innovations in modular platforms
- Lowest power superspine platforms in the industry
- Designed for scale and future expansion
- Power and cooling optimized





7220 and 7250 IXR Product Portfolio

Power-efficient solutions for cost-effective network applications



- Broadcom based with Nokia differentiation
- Highest 100GE density in the industry
- Power and cooling optimized
- Designed for scale and performance with big buffers where needed

7250 IXR

Modular & fixed configuration platforms











SR Linux

| | 7050 IVD V4I | TOTO IVE VOI | 7050 IVB 6 | 7050 IVP 40 | 7070 IVP 40 | | |
|-------------|-----------------------------------|-------------------|---|---------------------------------|-------------------|--|--|
| | 7250 IXR-X1b | 7250 IXR-X3b | 7250 IXR-6e | 7250 IXR-10e | 7250 IXR-18e | | |
| Size/Depth | 1RU / 546mm | 1RU / 647mm | 10RU / 813mm | 16RU / 813mm | 35RU / 1062mm | | |
| Switch Cap. | 7.2T FD | 14.4T FD | 57.6T → 115.2T (J3) | 115.2T → 230.4T (J3) | 460.8T (J3) | | |
| Slot Cap. | - | - | 14.4T | 28.8T FD | | | |
| Interfaces | 24 x QSFP28, 12 x 400G QSFP-DD | 36 x 400G QSFP-DD | 60 x QSFP28, 36 x 400G QSFP-DD, 36 x 800G QSFP-DD | | 36 x 800G QSFP-DD | | |
| | Fixed | Fixed | 4 slots | 8 slots | 16 slots | | |
| Fabric | - | - | 8 SFMs | → 7 SFMs (J3) | 14 SFMs (J3) | | |
| CPU. DRAM | 8-core x86, 32GB | 8-core x86, 32GB | 8-core x86, 32GB: CPM 4-core x86, 16GB: 60p100 IMM. 36p400 IMM | | | | |
| CI O, DIVAL | 0 6016 700, 3208 | 0 (0)(0 , 0)(0) | 4-cor | e x86, 16GB: 60p100 IMM. 36p400 | J IMM | | |





7215 / 7220 for data center fabrics

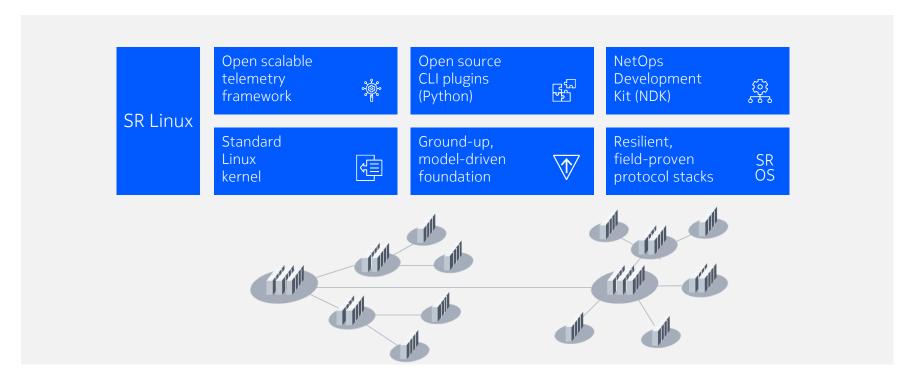
Fixed configuration platforms

| | NE | | , ; .li | NEW | | | | NEV | New |
|----------------------------------|---|--|----------------------------|----------------------------|----------------------------|----------------------------|----------------------------|----------------------------|----------------------------|
| | 7215 IXS-A1 7220 IXR-D1 | 7220 IXR-D2L | 7220 IXR-D3L | 7220 IXR-D4 | 7220 IXR-D5 | 7220 IXR-H2 | 7220 IXR-H3 | 7220 IXR-H4-32D | 7220 IXR-H4 |
| Height / Depth | 1RU (1.75 in) | 1RU (1.75 in) | 1RU (1.75 in) | 1RU (1.75 in) | 1RU (1.75in) | 4RU (7 in) | 1RU (1.75 in) | 1RU (1.75 in) | 2RU (1.75 in) |
| System throughp ut (HD) | 176 Gb/s | 4 Tb/s | 6.4 Tb/s | 12.0T | 25.6 Tb/s | 25.6 Tb/s | 25.6 Tb/s | 25.6 Tb/s | 51.2 Tb/s |
| Interface s | 48x1GbaseT +4xSFP+ | 48xSFP28 +8xQSFP28 +2xSFP+ (D2L) | 32xQSFP28 +2xSFP+ | 28xQSFP28 8xQSFPDD | 32xQSFP56-DD +2xSFP+ | 128xQSFP28 | 32xQSFP56-DD +2xSFP+ | 32xQSFP56-DD +1xSFP+ | 64xQSFP56-DD |
| Fan modules | Integrated (A1) Redundant Hot-swappable | Redundant Hot-swappable | Redundant Hot-swappable | Redundant Hot-swappable | Redundant Hot-swappable | Redundant Hot-swappable | Redundant Hot-swappable | Redundant Hot-swappable | Redundant Hot-swappable |
| Power supplies | Integrated dual Redundant (A1) Redundant Hot-swappable | Redundant Hot-swappable | Redundant Hot-swappable | Redundant Hot-swappable | Redundant Hot-swappable | Redundant Hot-swappable | Redundant Hot-swappable | Redundant Hot-swappable | Redundant Hot-swappable |
| Available | 24.7.2 (A1) 21.3.1 | 21.11.2 | 21.11.2 | 23.3.1 | 22.6.3 | 22.3.2 | 22.3.1 | 25.3.1 | 23.3.1 |



Nokia SR Linux

Open, extensible and resilient NOS



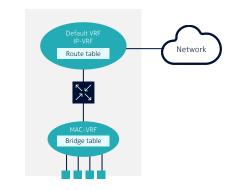


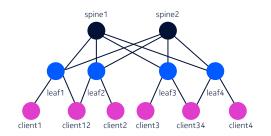
Proven routing stacks for IP and EVPN data center fabrics

IP FABRIC

SR Linux builds on industry's leading routing stack for IP fabrics:

- IP routing stack deployed in 2850+ mission critical CSP, cloud provider and enterprise networks
- Over 1.8M routers shipped
- #1 in IP edge routing* (EMEA, Global)
- Delivers unmatched scale with performance for IP/MPLS and segment routing feature sets –
- Most complete IP aggregation and edge services feature set





EVPN FABRIC

SR Linux provides the industry's leading EVPN implementation featuring:

- 10+ years of EVPN feature development
- 30+ EVPN IETF standards (co-) authored by Nokia
- Most complete EVPN feature-set in the market
- Nokia led IETF team addressing IXP requirements



Networking for AI workloads

High-capacity networking fabrics and data center interconnects

- High-Capacity and reliable data center fabric platforms for back-end and front-end networks
 - Support for RoCe InfiniBand over Ethernet deployment models
 - Essential NOS features including
 - Congestion management features Priority Flow Control (PFC) and Explicit Congestion Notification (ECN)
 - Superior telemetry, manageability, ease of automation and resiliency features
- Network automation features for
 - Designing, deploying and operating AI network fabrics
 - Simple and easy management and operations





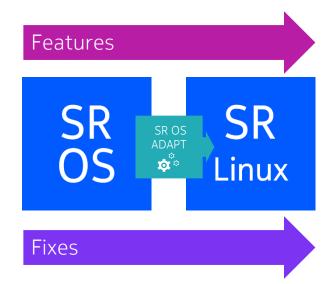
Read the "Networking for AI workloads" Application note



Software reliability

Driven by a quality-first approach

- One engineering and product management team
- One development process
- One code base for protocols & networking applications

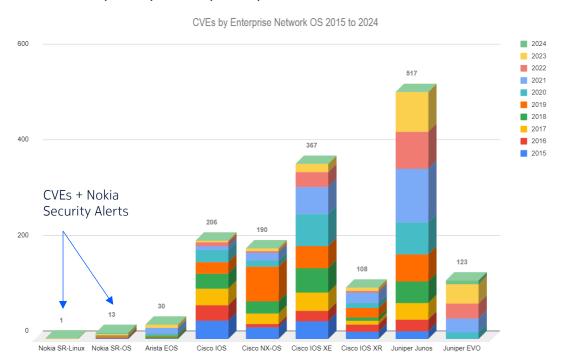


- Industry unique, 1:1 ratio of developers to test engineers
- 350K+ shared test cases
- Features/fixes delivered in SR OS first and merged into SR Linux nightly



Best-in-class quality for DC fabrics

CVEs as a proxy for quality*



* Above graph is adapted from the source graphs to include Nokia operating systems information

- CVEs as a proxy for quality is being used by a key vendor in the data center switching segment
- Their reporting, currently excludes Nokia data
- Nokia Operating systems have the lowest CVEs compared to other vendors
- We bring this best-in-class quality approach to our Data Center Fabric solution



Nokia Data Center Fabric solution Reliable and simplified operations

Reliable networking

- Quality-first approach t
 system design
- Built-in reliability
 solution eleme

Enhanced operations



- Reliable and predictable operations
- Simple to use and easy to operate and maintain

For your environmen

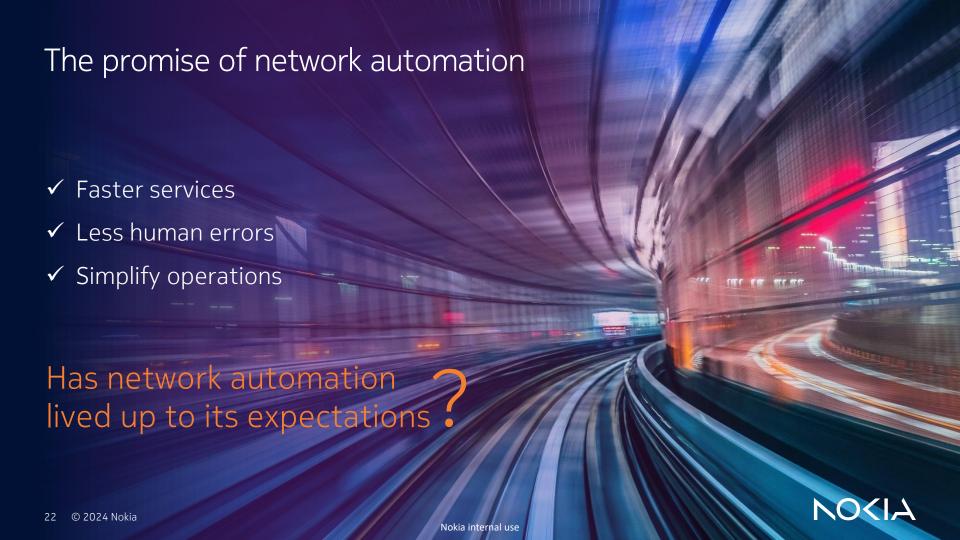
Lases integration with related ecosystems

Supporting your staff

and your processes







Nokia Event-Driven Automation (EDA) platform

Move fast with confidence



Nokia Event-Driven Automation (EDA)

Enablers

A modern
approach to
making network
automation more

- ✓ Predictable
- ✓ Consumable

Outcomes



Deliver reliable operations



Simplify lifecycle management



Easily adapt to evolving environments





AlOps for data center networks

Networks that understand your language

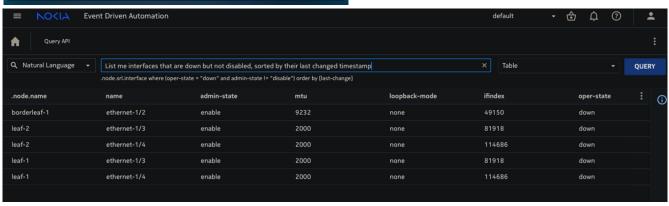
AskAI

askai Can you explain how grace-ful restart works, in Spanish and provide me a configuration example?

El reinicio suave de BGP, conocido en inglés como "BGP graceful restart", es un mecanismo que permite a un enrutador cuyo plano de control ha dejado de funcionar temporalmente debido a un fallo del sistema o una actualización de software, volver a entrar en servicio con una mínima interrupción para la red.

Para lograr esto, el enrutador se apoya en los enrutadores vecinos, que también deben estar configurados para el reinicio suave, para mantener el estado de reenvío

- SR Linux supports a "GenAl assistant" app
- With Nokia EDA, you can query functionalities, verify device and network states, troubleshoot issues, fetch configuration examples and much more.





Nokia Data Center Fabric solution For your environment

Reliable networking

- Quality-first approach to system design
- Built-in_collability.t
 solution elements

Enhanced operations

For your environment

 Supporting your staff and your processes

• Eases integration with related ecosystems



Remove the barriers to testing

With open source, multivendor virtual labs

- Fast to spin up
- Small footprint
- Multivendor support
 - Containerized and VM-based NOS's
 - Network focused software for telemetry, logging stacks, flow collectors



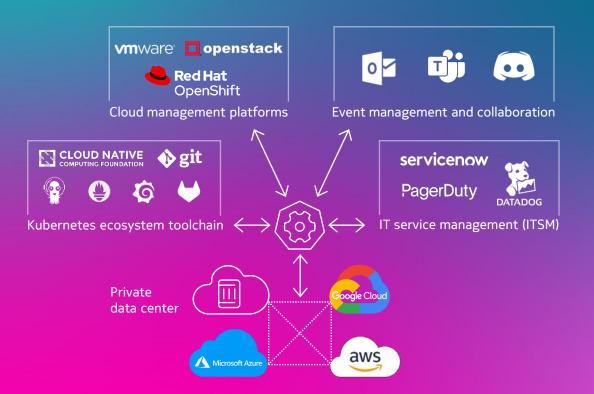
- More and more of our customers are using containerlab to test and validate multivendor network setups
- With containerlab, any subsequent lab setup time is reduced dramatically, often by 80%.
- In general, containerlab also increases cross-team collaboration through a centralized lab-as-code repository sharing infrastructure



https://containerlab.dev/



Quickly adapt to evolving demand



Agility in operations is achieved by easing the integration with a rich ecosystem of tools and clouds

- ✓ Seamless integrations
- ✓ Multivendor
- ✓ Multidomain
- ✓ Multicloud

Nokia ranked as "Leader" & "Outperformer"

For three straight years





Read the report to learn why GigaOm puts our **Data Center Fabric** solution in the leader's circle. And find out how our high-performance hardware, next-gen NOS and operational toolkit earned high rankings for metrics related to automation and support for Day 0 design, Day 1 deployment and Day 2+ operations.

GigaOm has identified Nokia as a data center switching leader and outperformer

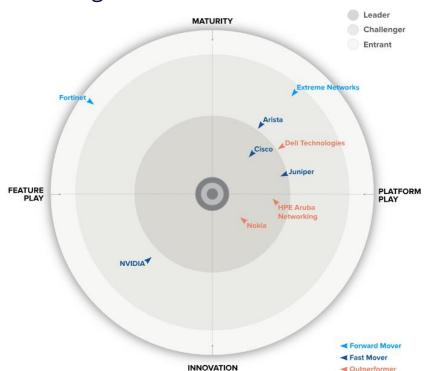
in a radar report that weighs each vendor's execution, roadmap, and ability to innovate

READ THE REPORT



GigaOm radar

Nokia recognized for innovation and differentiation



Maturity:

Emphasis on stability and continuity; may be slower to innovate

Innovation:

Flexible and responsive to market; may invite disruption

Feature Play:

Offers specific functionality and use case support; may lack broad capability

Platform Play:

Offers broad functionality and use case support; may heighten complexity.

Radar Chart Overview:

Nokia is an Outperformer positioned in the Innovation/Platform Play quadrant because its data center switching solution is newer on the market and many of its capabilities, including the SR Linux operating system, have been built from scratch using a modern architecture.

READ THE REPORT



DC Fabric - Europe Enterprise (New Logos)

2022

1ST European Finance Bank











2023

1st Global Transportation & Logistics







Ongoing

2nd NREN in Europe



UNIVERSITE 5 FRANCHE-COMTE











!!! Nokia DC Fabric GTM – indirect model via Partners !!!



Customer momentum

Public references



Tier 1 cloud provider

"We regularly upgrade our data center equipment with efficiency and reduce energy consumption. Using Nokia's new system will enable better networking and routing Viborg, Denmark facility"

Adam Bechtel. Vice President and Networking lead at Apple



"Nokia brings density, performance and flexibility to Microsoft's data center networks and cloud environments and is partnering with Microsoft to deliver chassis switches running the open-source networking operating system SONiC."

David Maltz, Technical Fellow and Corporate Vice President, Microsoft Azure Networking



"Nokia and its SR Linux was an easy choice. We wanted a solution that was extensible, open, supported telemetry and gNMI, and was provided by a company that transforms networking both on the hardware and software

Scott Brookshire. CTO of Energy Group Networks, parent company of OpenColo





Customer wins























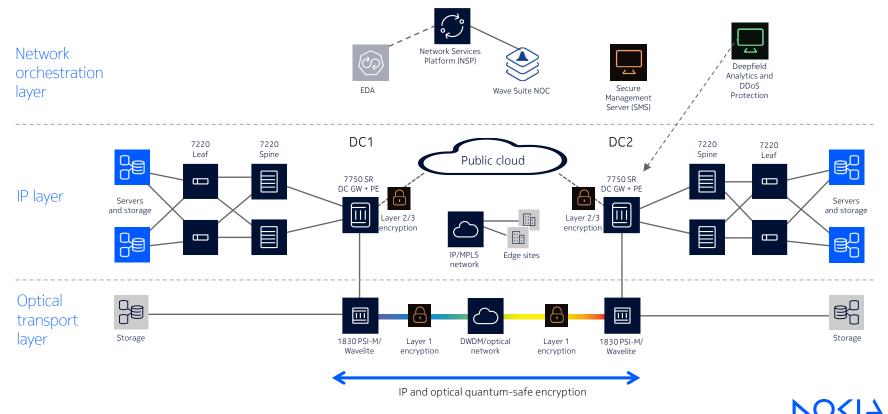




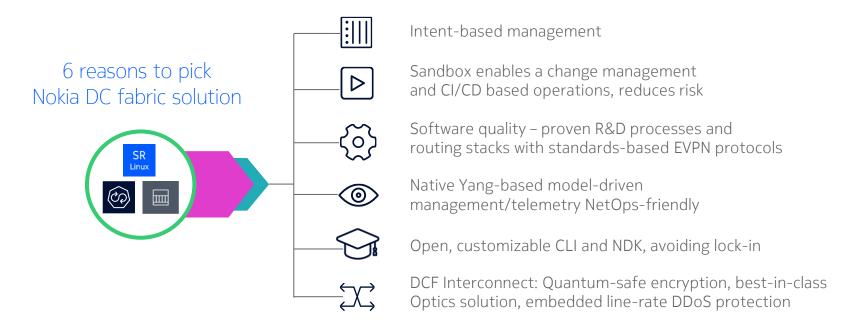
Key takeaways



DCFI - Integrated end-to-end IP + optical architecture



Key differentiators to select the Nokia DC fabric solution



Essentially it comes down to operational efficiency and a most future safe architecture



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