

# Madhav Pothireddy

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## EDUCATION

**Indiana University, Kelley School of Business** – Bloomington, IN  
*Master of Science in Information Systems*

May 2026

**Indiana University, Kelley School of Business** – Bloomington, IN  
*Bachelor of Science in Finance*

May 2025  
GPA: 3.42/4.00

## EXPERIENCE

**Elevance Health** – Indianapolis, IN  
*Finance Intern*

May 2025 - July 2025

- Built an Excel-based pricing model to adjust pharmaceutical drug rates, ensuring monthly validation of over \$200M AWP and applying drug-specific adjustments to maintain accurate pricing across states with Medicaid
- Developed a seven-year seasonality forecast to project specialty pharmacy traffic, incorporating historical trends and holidays to optimize capacity planning and resource allocation
- Automated the monthly margin exhibit by linking actuarial datasets, enabling real-time margin calculations for fully insured and self-funded insurance plans, eliminating preparation time and ensuring consistent outputs

**SaiPro Systems LLC** - Carmel, IN  
*Financial and Data Intern*

May 2023 - August 2024

- Assisted with financial statements, and helped budget company funds through an account analysis statement which reduced company monthly expenditure by 9%
- Navigated development of conversions and interfaces between mainframes to raise efficiency of programs for IT clients by over 20% in Java and Python

## LEADERSHIP

**Sales Club** – Bloomington, IN  
*Chief Operations Officer*

December 2022 - March 2024

- Served as liaison between club and 10+ corporate partners, consistently providing strong communication to ensure successful meetings and positive experiences for partners and in-person representatives
- Helped increase total active club membership by 50% through increased member opportunities and recruitment
- Managed website as a means of communication to members, sending out relevant information in a timely manner while resolving issues related to attendance and accessibility

**BYB Coaching** – Bloomington, IN  
*Basketball Coach*

September 2023 - March 2024

- Shared my knowledge of basketball by providing high-quality skills training to youth athletes, resulting in the development of player confidence and teamwork
- Conducted practices centered around shooting, ball handling, passing, rebounding, defending, and finishing with the intent of helping players progress

**Boy Scouts of America** Carmel, IN  
*Senior Patrol Leader*

April 2014 - January 2021

- Planned and led a service project with volunteers through the course of four months to build benches and collect hygiene products for the Dayspring Center in Indianapolis
- Earned the Eagle Scout rank through years of service and leadership to my community, while being selected by peers to oversee total troop operation over the course of six months by coordinating all troop activities

## TECHNICAL

Business Intelligence & Visuals: Excel, Tableau, Excel, Camtasia, OBS, Autodesk Inventor  
Programming: Python, Java, HTML/CSS, SQL

## ADDITIONAL

Basketball | Tennis | Cycling | Stocks | Music | Atlanta Falcons | Traveling | Podcasts | Reading | Cooking | Poker | Sneakers |