

Consumer Insights for Supermarkets in London



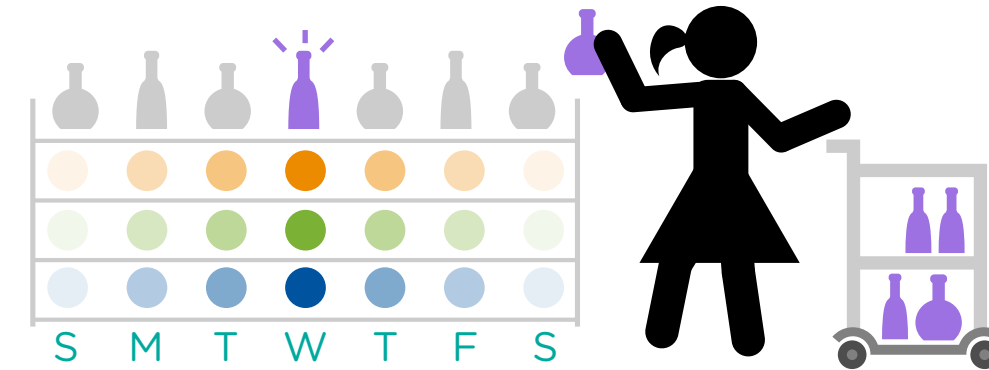
Average Footfall

Larger footfall was observed @
Sainsbury's and **Tesco** compared to **Waitrose**



Peak Visiting Days

Across Super Markets **Wednesday** is the busiest day



Age group Segmentation

Consumers below **25 years** and above **50 years** preferred **Waitrose**, while, **25 to 36 years** preferred **Sainsbury's**. **Tesco** is favorite in the age group of **37 to 50 years**



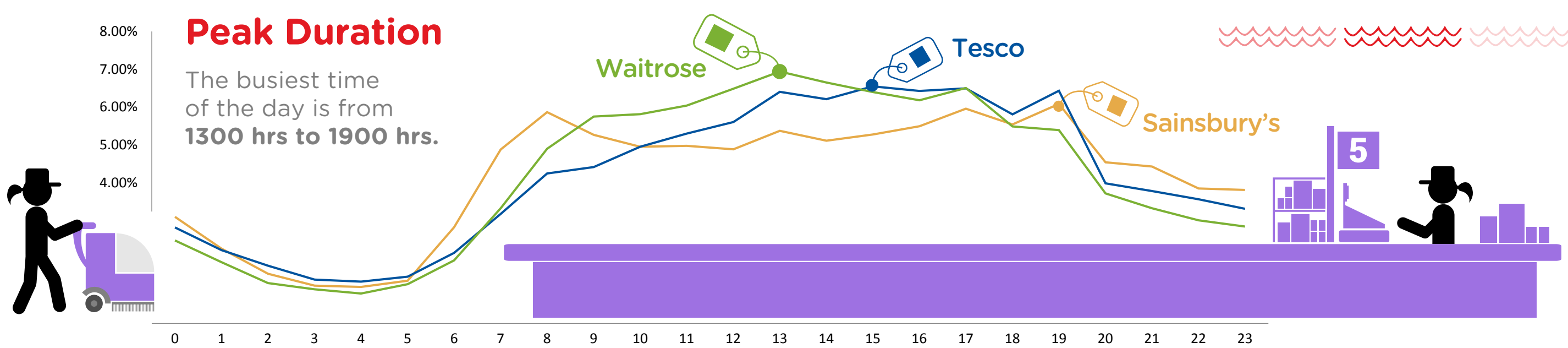
Male consumers prefer **Waitrose** while, **Sainsbury's** is preferred by **Female** consumers.

Wednesday is the peak visiting day for both **Male** and **Female** consumers.



Peak Duration

The busiest time of the day is from **1300 hrs to 1900 hrs.**



Music, Games, Social, News & Entertainment.

Handset & Top Application Category

The most used App categories at the supermarkets

More than **50%** of the consumers preferred **Apple** handsets



Canary Wharf

52%
Sainsbury's

Average footfall across selected locations

At **Canary Wharf**, out of **100** customers, **52** preferred **Sainsbury's**.

28%
Waitrose

20%
Tesco

Tottenham Court Road

whereas at **Tottenham Court Road** out of **100** customers, **51** preferred **Tesco**.

Waitrose was equally preferred at both the locations

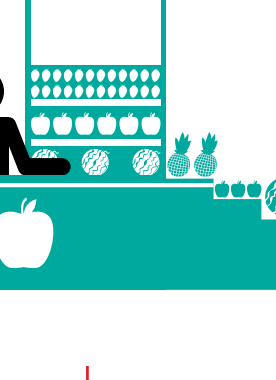
51%
Tesco

21%
Sainsbury's

28%
Waitrose

Age group Segmentation

Waitrose is preferred among **16 to 24 year** across both the locations while **Sainsbury's** is the preferred destination at **Canary Wharf**.

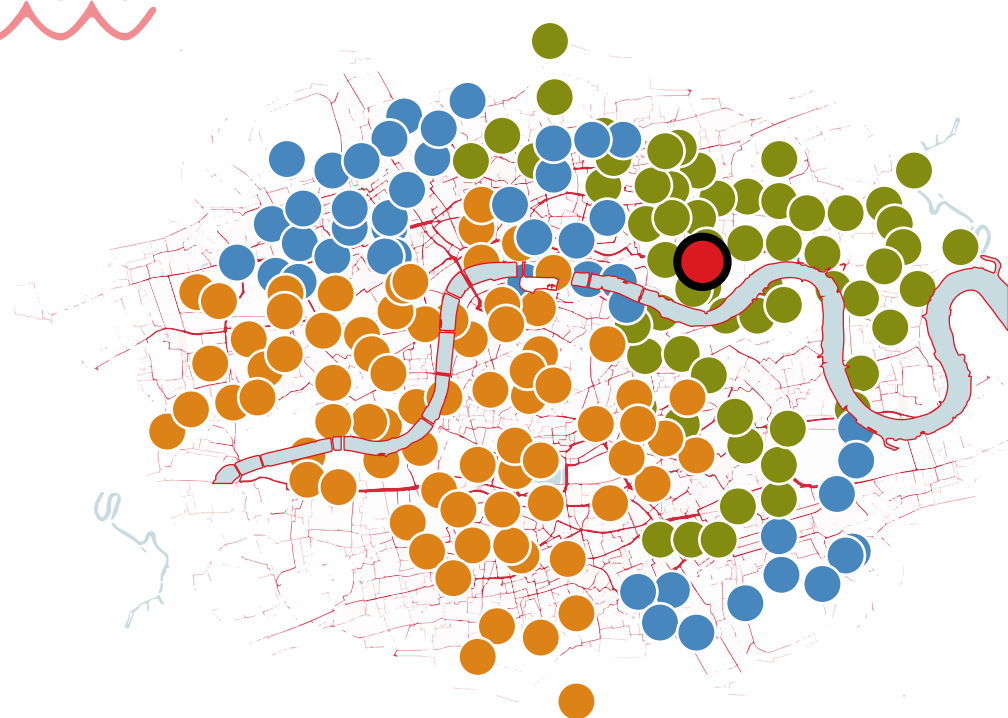
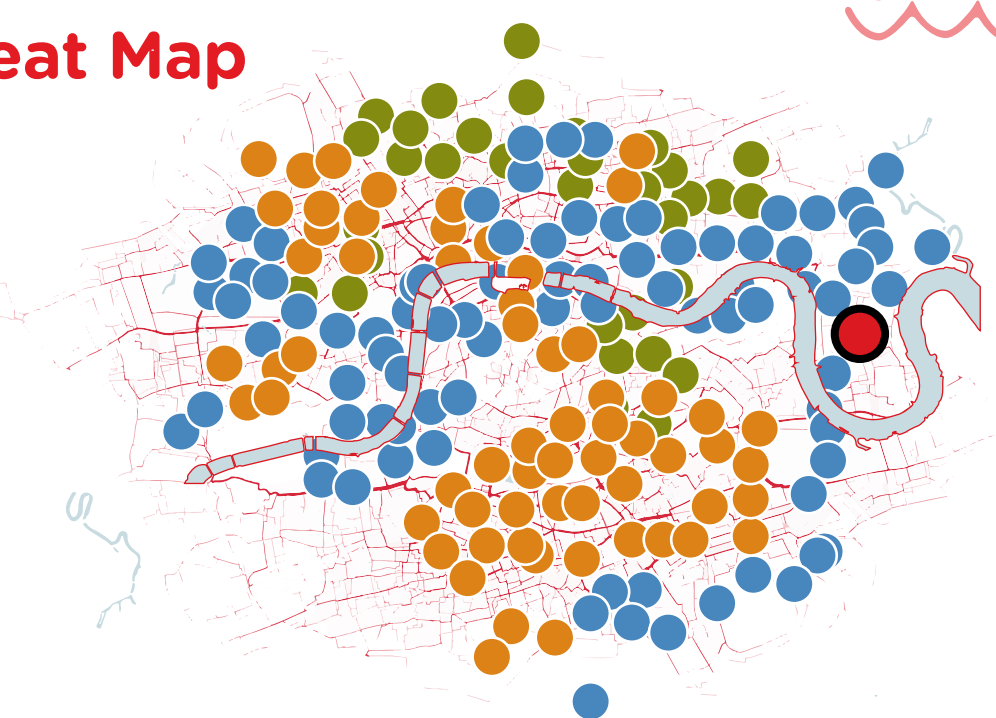


Average footfall of Males and Females



Location Heat Map

Sainsbury's and **Tesco** consumers are spread over **London**, **Waitrose's** consumers are generally from **North and East of London**



Sainsbury's
Tesco
Waitrose

ABOUT NEAR

Near is the largest location intelligence platform providing real-time information on places, people and products. The Near platform powers its flagship product to leverage historical location and context for data driven marketing.

Founded in 2012, Near is headquartered in Singapore with a presence across Australia, South East Asia, Japan, India and Europe. To date, the company has more than 700 million profiled audiences and have put it to work for marquee brands such as P&G, Coca Cola, Ikea, Audi, McDonald's, Toyota, Nike and Samsung. Near is backed by investments from leading venture capitalists Sequoia Capital, JPM Private Equity Group, Telstra Ventures and Global Brain Japan.

Visit www.near.co to find out more.