

FILTERS

FY	2019
customer	All
region	All
market	All
division	All

Atliq Hardwares**P & L By Fiscal Years**

All values in USD

Metrics	Quarters				
	Q1		Q2		
	Sep	Oct	Nov	Dec	Jan
net_sales	6.5M	8.0M	10.7M	11.4M	6.5M
COGS	3.8M	4.7M	6.3M	6.7M	3.9M
Gross Margin	2.6M	3.4M	4.5M	4.7M	2.7M
GM%	40.9%	42.0%	41.5%	41.4%	40.9%

FILTERS

FY	2020
customer	All
region	All
market	All
division	All

P & L By Fiscal Years

All values in USD

Metrics	Quarters				
	Q1		Q2		
	Sep	Oct	Nov	Dec	Jan
net_sales	17.1M	20.6M	28.7M	29.9M	17.1M
COGS	10.6M	12.8M	18.1M	18.9M	10.7M
Gross Margin	6.5M	7.8M	10.6M	11.0M	6.5M
GM%	37.8%	37.8%	37.0%	36.8%	37.8%

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FY	2021
customer	All
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P & L By Fiscal Years

All values in USD

Metrics	Quarters				
	Q1		Q2		
	Sep	Oct	Nov	Dec	Jan
net_sales	44.8M	54.6M	74.3M	78.1M	44.8M
COGS	28.4M	34.7M	47.4M	49.8M	28.4M

Gross Margin	16.4M	19.9M	27.0M	28.3M	16.4M
GM%	36.7%	36.5%	36.3%	36.3%	36.7%

Net sales comparison

21 vs 20	162.1%	164.7%	159.1%	161.0%	161.4%
20 vs 19	164.6%	156.6%	167.3%	161.5%	162.8%



	Q3			Q4			Grand Total	
Feb	Mar	Apr	May	Jun	Jul	Aug		
6.1M	6.4M	6.3M	6.5M	6.2M	6.5M	6.3M	87.5M	
3.5M	3.8M	3.7M	3.8M	3.6M	3.8M	3.7M	51.2M	
2.6M	2.7M	2.6M	2.6M	2.6M	2.7M	2.6M	36.2M	
41.9%	41.5%	41.4%	40.8%	42.0%	41.5%	41.4%	41.4%	

	Q3			Q4			Grand Total	
Feb	Mar	Apr	May	Jun	Jul	Aug		
15.9M	2.1M	7.8M	9.9M	14.9M	16.1M	16.5M	196.7M	
9.9M	1.3M	4.8M	6.2M	9.3M	10.2M	10.5M	123.4M	
6.0M	0.8M	2.9M	3.7M	5.5M	5.9M	6.1M	73.3M	
37.7%	36.7%	37.7%	37.5%	37.3%	36.7%	36.8%	37.3%	

	Q3			Q4			Grand Total	
Feb	Mar	Apr	May	Jun	Jul	Aug		
41.8M	44.0M	43.5M	44.4M	41.5M	44.0M	43.0M	598.9M	
26.5M	28.0M	27.7M	28.1M	26.4M	28.0M	27.4M	380.7M	

15.3M	16.0M	15.8M	16.3M	15.1M	16.0M	15.6M	218.2M
36.5%	36.4%	36.3%	36.6%	36.4%	36.4%	36.3%	36.4%

162.5%	1981.6%	461.2%	347.0%	178.6%	173.9%	160.3%	204.5%
162.0%	-67.1%	22.7%	53.1%	140.7%	148.0%	162.0%	124.8%