



Vs LY

Vs Target

2019

2020

2021

2022Est

Q1

Q2

Q3

Q4

YTD

YTG

region, market

All

customer

All

segment, category, pro...

All

### Customer Performance

customer	NS \$	GM \$	GM %
Acclaimed Stores	\$73.4M	\$29.6M	40.32%
All-Out	\$4.4M	\$1.7M	38.17%
Amazon	\$496.9M	\$182.8M	36.78%
Argos (Sainsbury's)	\$13.7M	\$5.3M	38.70%
Atlas Stores	\$17.1M	\$5.4M	31.66%
Atliq e Store	\$304.1M	\$112.1M	36.88%
AtliQ Exclusive	\$361.1M	\$166.1M	46.01%
BestBuy	\$49.3M	\$22.1M	44.89%
Billa	\$6.8M	\$1.6M	23.80%
Boulanger	\$26.0M	\$10.4M	39.95%
Chip 7	\$25.6M	\$8.3M	32.24%
Chiptec	\$18.9M	\$7.4M	38.94%
Circuit City	\$52.4M	\$24.5M	46.77%
Control	\$54.1M	\$23.5M	43.42%
Coolblue	\$21.6M	\$6.9M	32.07%
<b>Total</b>	<b>\$3,736.2M</b>	<b>\$1,422.9M</b>	<b>38.08%</b>

### Product Performance

segment	NS \$	GM \$	GM %
▪ Notebook	\$1,580.4M	\$601.0M	38.03%
▪ Peripherals	\$897.5M	\$341.2M	38.02%
▪ Desktop	\$711.1M	\$272.4M	38.31%
▪ Accessories	\$454.1M	\$172.6M	38.01%
▪ Storage	\$54.6M	\$20.9M	38.33%
▪ Networking	\$38.4M	\$14.8M	38.45%
<b>Total</b>	<b>\$3,736.2M</b>	<b>\$1,422.9M</b>	<b>38.08%</b>

### Performance Matrix

#### NS \$, GM %, NS \$ and GM % by market, customer and region

region ● APAC ● EU ● LATAM

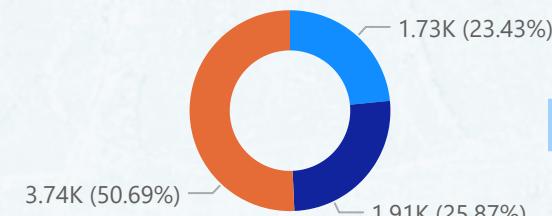
Target Gap Tolerance

10%



### Unit Economics

Descripti... ● Pre Invoic... ● Total Po... ● Net Sales



Descripti... ● Total COGS ● Gross Margin

