



2019

2020

2021

2022Est

Q1

Q2

Q3

Q4

YTD

YTG

market

customer

region

Show NP %

All

All

All



### Product Performance

segment	NS \$	GM \$	GM %	Net profit \$	Net profit %
▪ Notebook	\$1,580.4M	\$601.0M	38.03%	-222.16M	-14.06%
▪ Peripherals	\$897.5M	\$341.2M	38.02%	-125.91M	-14.03%
▪ Desktop	\$711.1M	\$272.4M	38.31%	-97.79M	-13.75%
▪ Accessories	\$454.1M	\$172.6M	38.01%	-63.78M	-14.05%
▪ Storage	\$54.6M	\$20.9M	38.33%	-7.51M	-13.76%
▪ Networking	\$38.4M	\$14.8M	38.45%	-5.27M	-13.72%
<b>Total</b>	<b>\$3,736.2M</b>	<b>\$1,422.9M</b>	<b>38.08%</b>	<b>-522.42M</b>	<b>-13.98%</b>

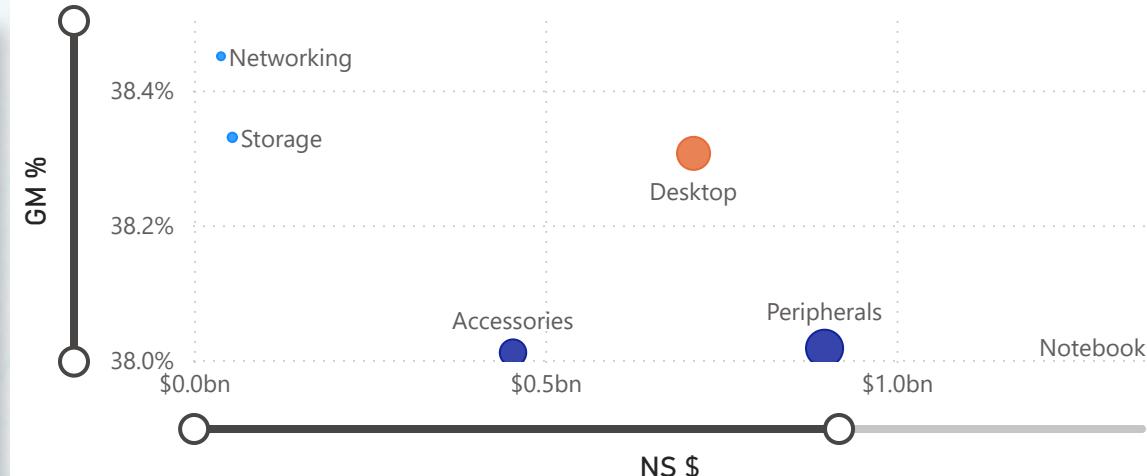
### Region / Market / Customer Performance

region	NS \$	GM \$	GM %	Net profit \$	Net profit %
▪ APAC	\$1,923.8M	\$690.2M	35.88%	-281.16M	-14.62%
▪ NA	\$1,022.1M	\$459.7M	44.97%	-145.31M	-14.22%
▪ EU	\$775.5M	\$267.8M	34.53%	-95.52M	-12.32%
▪ LATAM	\$14.8M	\$5.2M	35.02%	-0.44M	-2.95%
<b>Total</b>	<b>\$3,736.2M</b>	<b>\$1,422.9M</b>	<b>38.08%</b>	<b>-522.42M</b>	<b>-13.98%</b>

M

### GM % Visual

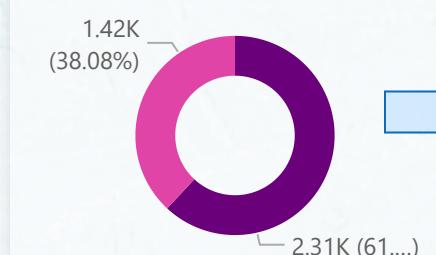
division ● N &amp; S ● P &amp; A ● PC



### Unit Economics

#### P & L values by Description

Des... ● Total COGS ● Gross Mar...



#### P & L values by Description

● Increase ● Decrease

