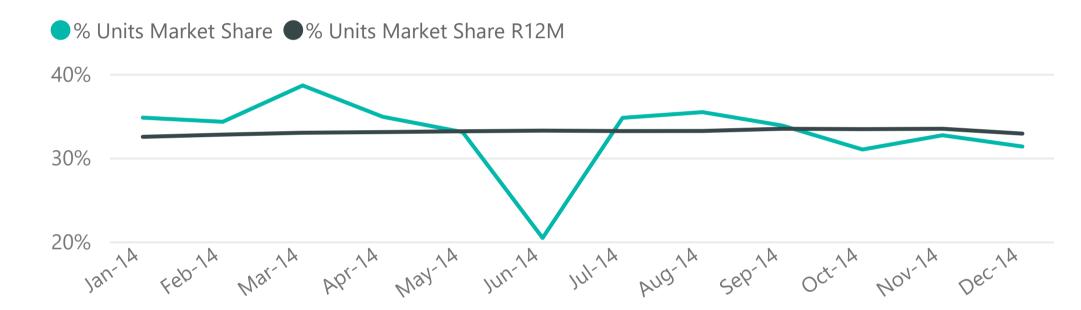
## VanArsdel - Market Share

49,832 Total Category Volume 32.86 %
% Units Market Share

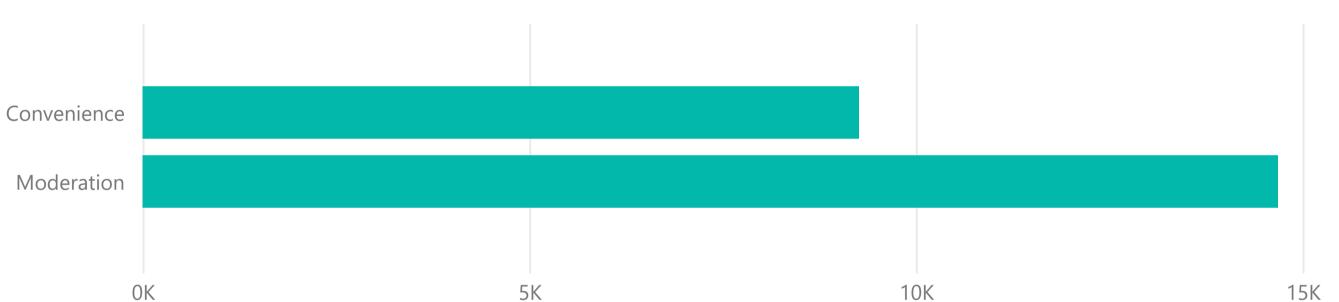
% Units Market Share and % Units Market Share R12M by Month



% Unit Market Share YOY Change by Rolling Period and Region

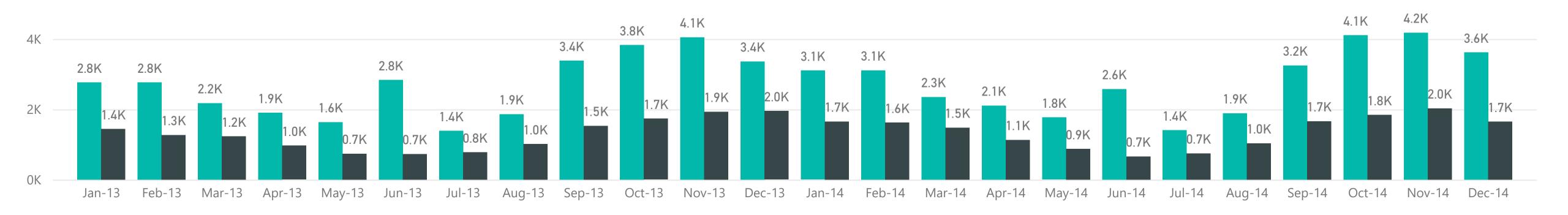


Total Category Volume by Segment



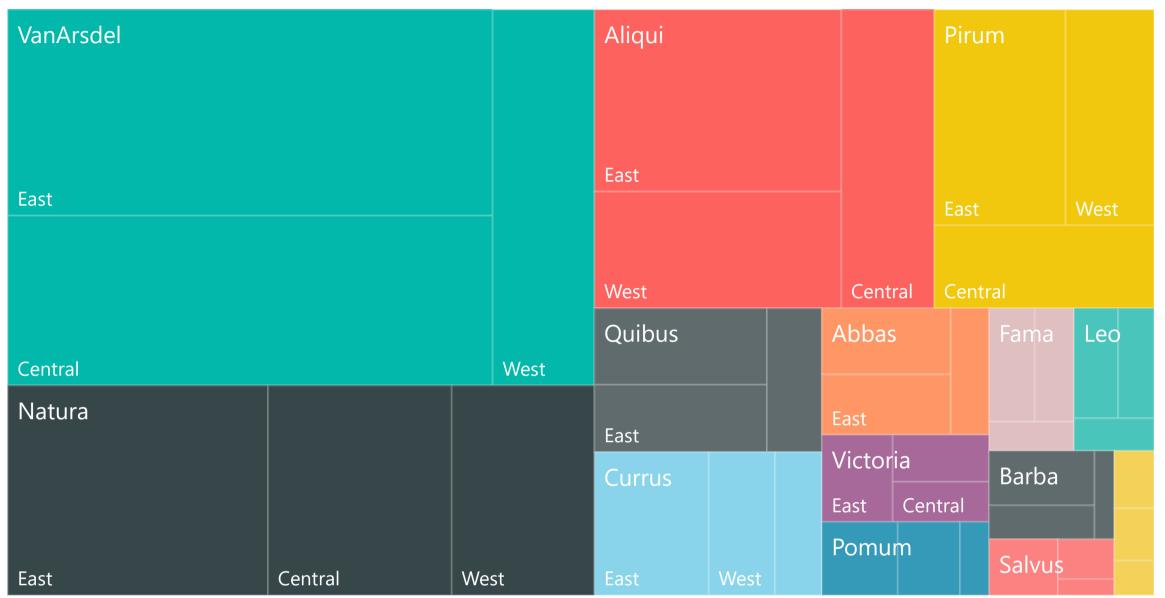
Total Units by Month and isVanArsdel



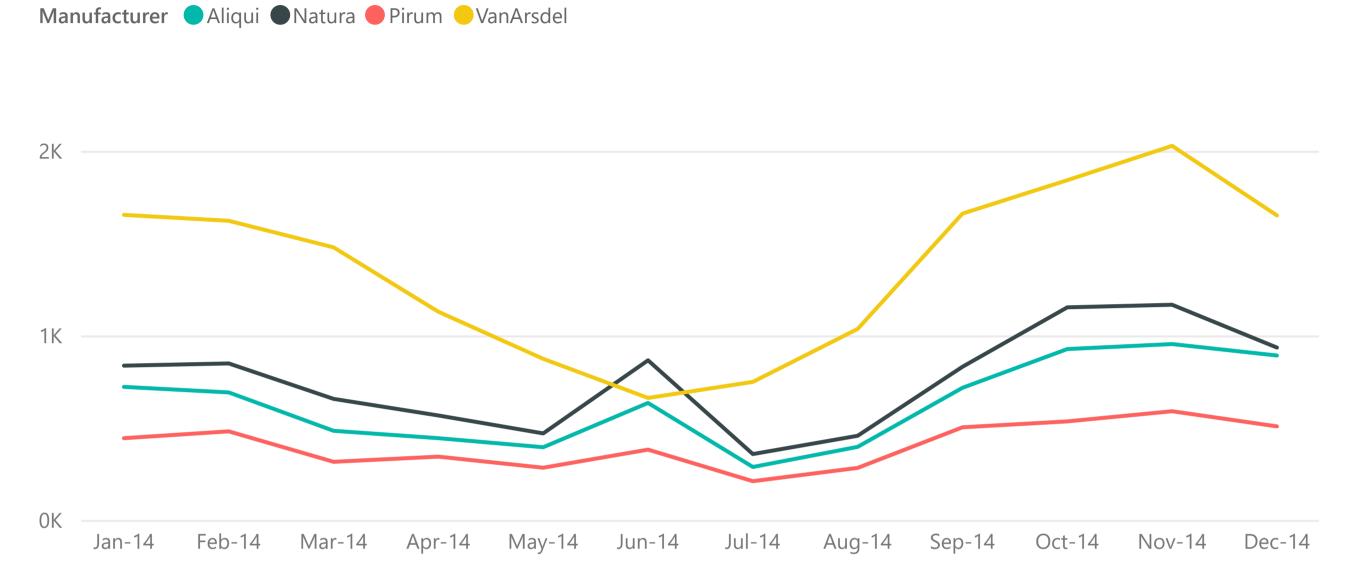


## YTD Category Trend Analysis

### Total Units YTD by Manufacturer and Region



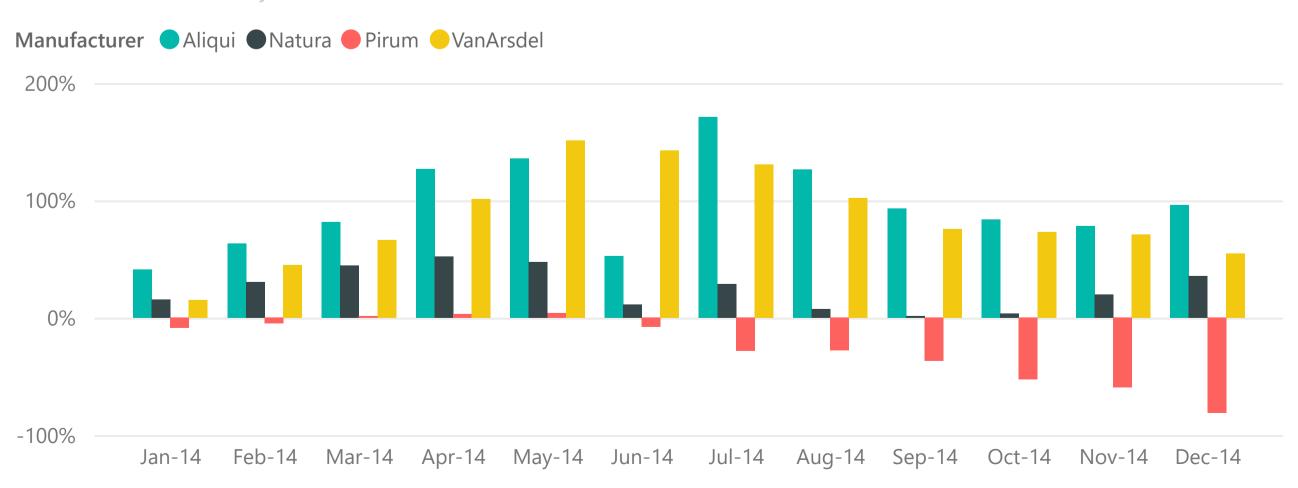
## Total Units by Month and Manufacturer



#### % Units Market Share by State



#### Total Units YTD Var % by Month and Manufacturer

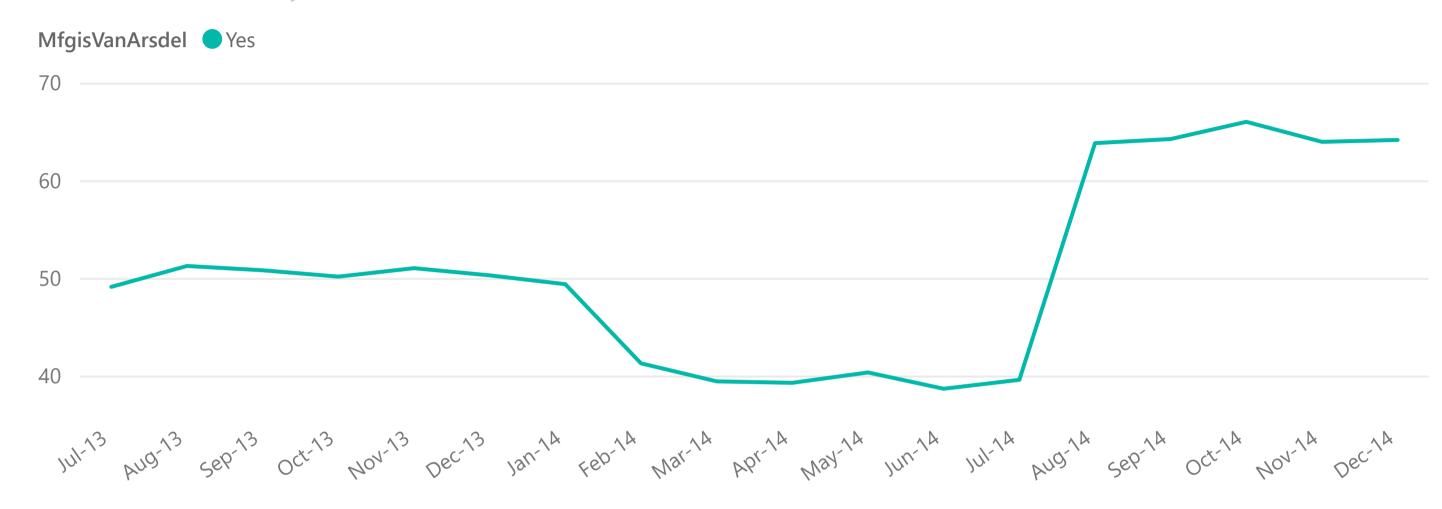




68 Sentiment

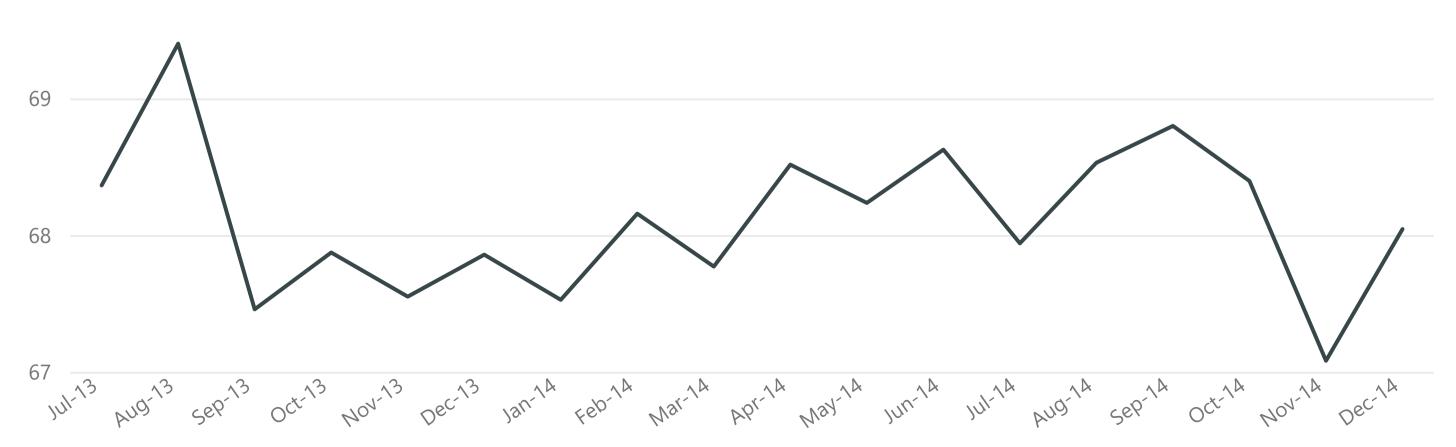
4 Sentiment Gap

VanArsdel - Sentiment by Month

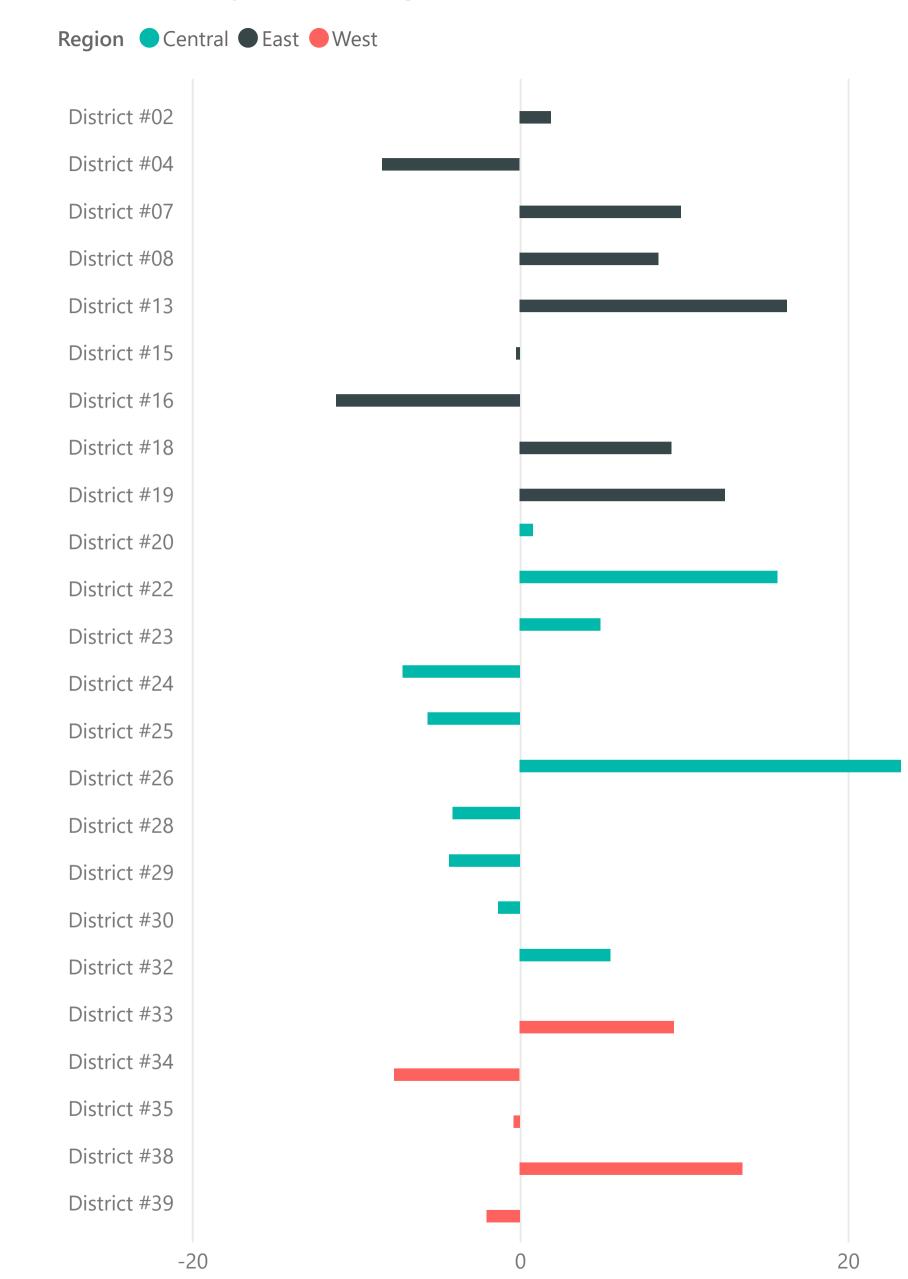


Industry Sentiment by Month









# Growth Opportunities

Total Units and Total Units Rolling 12 Months by Month

