



## SPARK FUNDS, AN ASSET MANAGEMENT COMPANY

## INVESTMENT CASE STUDY

## **SUBMISSION**

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### Abstract

Brief: Spark Funds, an asset management company wants to make investments in a few companies wants to understand the global trends in investments.

#### Goals:

- Investment Type Analysis: Analyse investments (globally) in venture, seed, and private equity.
- Country Wise Investment: Analyse which country received more investment in the past.
- Sector Wise Investment: Analyse top sectors for top three for investment.

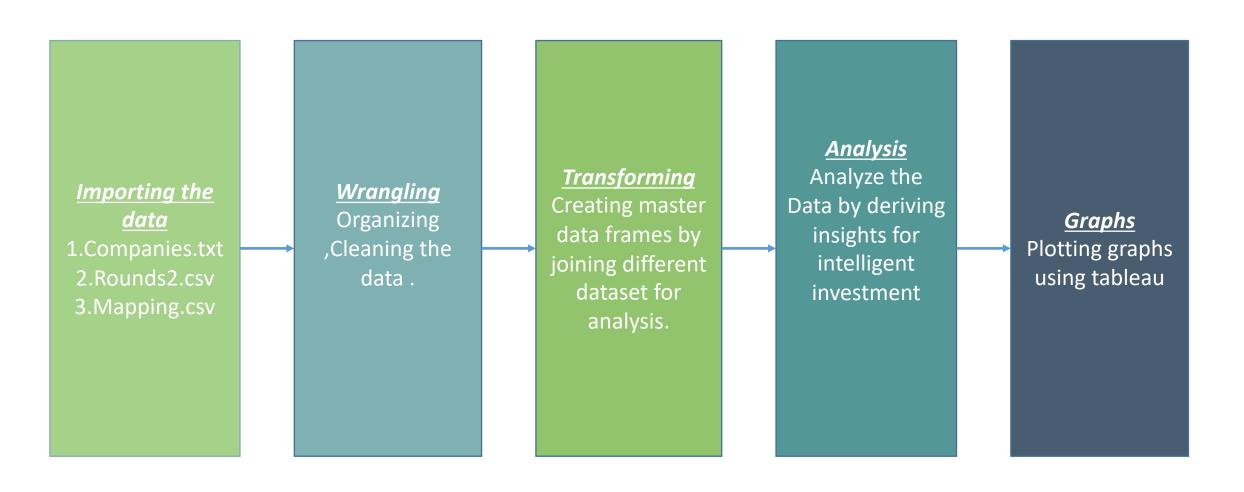
#### Restriction:

- Funding preferred by Spark Funds is 5 to 15 million USD.
- Preferred country will be English speaking.





## Problem solving methodology





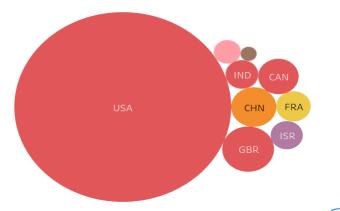
## **Initial Inferences**

# **UpGrad**

#### raised\_amount\_usd

funding_r	ound_type
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0	
post_ipo_debt	1.687046e+08
post_ipo_equity	8.218249e+07
secondary_market	7.964963e+07
private_equity	7.330859e+07
undisclosed	1.924237e+07
debt_financing	1.704353e+07
venture	1.174895e+07
grant	4.300576e+06
convertible_note	1.453439e+06
product_crowdfunding	1.363131e+06
angel	9.586945e+05
seed	7.198180e+05
seed equity_crowdfunding	7.198180e+05 5.383682e+05



The Top three Countries of our interest i.e. English as official Language

#### raised\_amount\_usd

#### country\_code

_	USA	6.694821e+11
	CHN	7.570357e+10
	GBR	3.276705e+10
	IND	2.768634e+10
-	CAN	1.842468e+10

Across the Globe when we take the Average of Investments the desired window of Investment i.e. 5-15 Million is observed as 'Venture'



## Inferences based on Spark Funds Business Interest



#### **USA**

categorical_rep Others Social, Finance, Analytics, Advertising Cleantech / Semiconductors	2423 2216 1991	The total number of investments made in these three sectors correspond to nearly 66% of total Venture investments
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#### **Great Britain**

### India

categorical_rep					
Others	78				
Social, Finance, Analytics, Advertising	45				
News, Search and Messaging	41				

The total number of investments made in these three sectors correspond to nearly 67% of total Venture investments

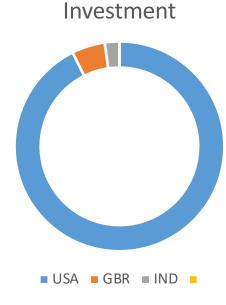


## **Decision Making Insights**



#### The total investment made in USA > Total investment made in (Great Britain + India)



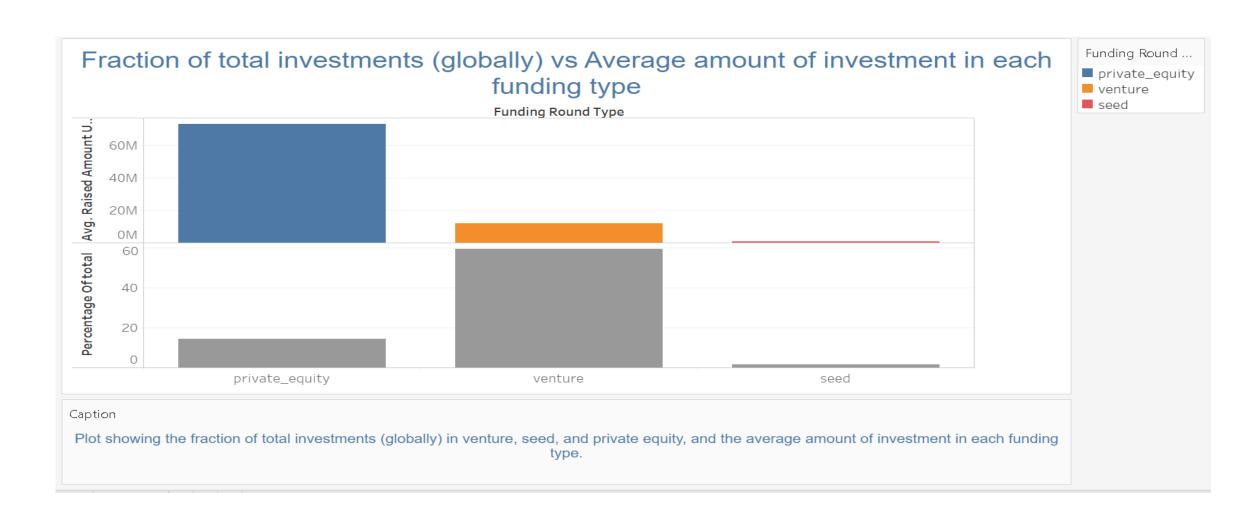


Most Investments in USA are concentrated towards the East and There is a powerful Investment near California Region in West





# Fraction vs Average Investment







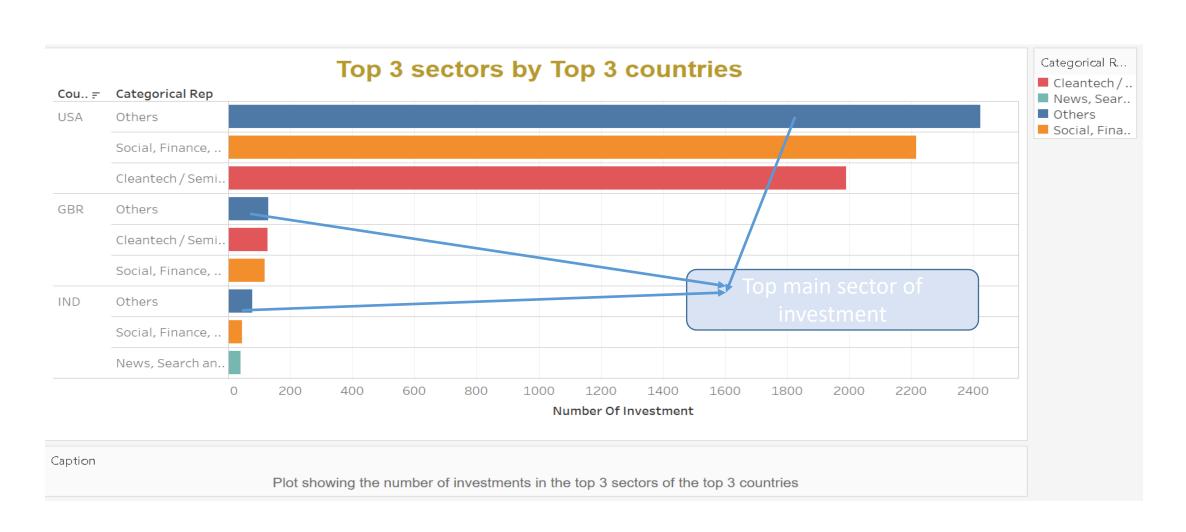
# **Top 9 Countries**







# Number of investment by sector by country





## Conclusions Drawn After Analysis



- Others
- Social, Finance, Analytics, Advertising
- Cleantech / Semiconductors
- News, Search and Messaging

The above mentioned are Safe Sectors to Invest in as they Contribute more than 70% of investments across Spark Funds Interests.

**USA** attracts more Investors than any other of the Spark Funds Interests. Investing in West US California Region and East US New York Region is a Safe Bet as there serve as hotspot for investments in our Analysis.