# Description

- Demand Forecast is one of the key tasks in Supply Chain and Retail Domain in general. It is key in effective operation and optimization of retail supply
  chain. Effectively solving this problem requires knowledge about a wide range of tricks in Data Sciences and good understanding of ensemble
  techniques.
- Training Data Description: Historic sales at Store-Day level for about two years for a retail giant, for more than 1000 stores. Also, other sale influencers like, whether on a particular day the store was fully open or closed for renovation, holiday and special event details, are also provided.

#### import libraries

```
import pandas as pd
import numpy as np
import matplotlib.pyplot as plt
%matplotlib inline
import seaborn as sns
sns.set style("whitegrid")
from sklearn.linear_model import LinearRegression
from sklearn.model_selection import train_test_split
from sklearn.metrics import mean_absolute_error,mean_squared_error
\textbf{from} \ \textbf{sklearn.preprocessing} \ \textbf{import} \ \textbf{LabelEncoder}
import tensorflow as tf
import math
import warnings
warnings.filterwarnings('ignore')
from statsmodels.tsa.stattools import adfuller,acf,pacf
from statsmodels.graphics.tsaplots import plot_acf, plot_pacf
from statsmodels.tsa.arima_model import ARIMA
from keras.models import Sequential
from keras.layers import Dense, LSTM
from keras import layers
from keras.optimizers import Adam,RMSprop,SGD,Adagrad
from keras.models import load_model
from keras.callbacks import ModelCheckpoint, EarlyStopping, ReduceLROnPlateau
from sklearn.cluster import KMeans
from sklearn.decomposition import PCA
from sklearn.preprocessing import StandardScaler
from sklearn.ensemble import RandomForestRegressor
from sklearn.linear_model import Ridge
from sklearn.ensemble import AdaBoostRegressor
```

#### Project Task: Week 1

#### Exploratory Data Analysis (EDA) and Linear Regression:

In [2]: train\_data = pd.read\_csv(r'D:\Simplilearn\project\Artificial-Intelligence-Capstone-Project-Datasets-master\Project 3-Retail-Datasets\_data\tr
 train\_data.Date = pd.to\_datetime(train\_data.Date)
 train\_data.head()

:	Stor	e [	DayOfWeek	Date	Sales	Customers	Open	Promo	StateHoliday	SchoolHoliday
	0	1	2	2015-06-30	5735	568	1	1	0	0
	1	2	2	2015-06-30	9863	877	1	1	0	0
	2	3	2	2015-06-30	13261	1072	1	1	0	1
	3	4	2	2015-06-30	13106	1488	1	1	0	0
	4	5	2	2015-06-30	6635	645	1	1	0	0

In [3]: train\_data.info()

Out[2]

```
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 982644 entries, 0 to 982643
Data columns (total 9 columns):
                 Non-Null Count Dtype
# Column
a
                   982644 non-null int64
    Store
    DayOfWeek 982644 non-null int64
Date 982644 non-null datet:
                    982644 non-null datetime64[ns]
                    982644 non-null int64
     Customers 982644 non-null int64
Open 982644 non-null int64
                    982644 non-null int64
    Promo
     StateHoliday 982644 non-null object
    SchoolHoliday 982644 non-null int64
dtypes: datetime64[ns](1), int64(7), object(1)
memory usage: 67.5+ MB
```

• StateHoliday column is object type

# 1. Transform the variables by using data manipulation techniques like, One-Hot Encoding

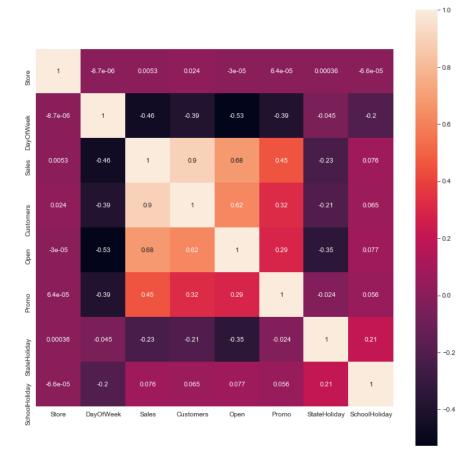
```
In [4]: train_data.StateHoliday.unique() ## checking unique values
Out[4]: array(['0', 'a', 'b', 'c', 0], dtype=object)
In [5]: train_data.loc[train_data.StateHoliday==0,'StateHoliday'] = '0'
         • use One-Hot Encoding to convert this column
In [6]: labelencoder= LabelEncoder()
         train_data.StateHoliday = labelencoder.fit_transform(train_data['StateHoliday'])
In [7]: train_data.StateHoliday.unique()
Out[7]: array([0, 1, 2, 3])
       2. Perform an EDA (Exploratory Data Analysis) to see the impact of variables over Sales.
```

```
In [8]: train_data.isna().sum() # checking null values
        Store
Out[8]:
        DayOfWeek
                         0
        Date
        Sales
        Customers
        0pen
        Promo
        StateHoliday
        SchoolHoliday
        dtype: int64
```

• There is no null value

```
In [9]: train_data =train_data[~train_data.isin([np.nan, np.inf, -np.inf]).any(1)]
          # check the correlation between variables
In [10]:
          plt.figure(figsize=(12,12))
          sns.heatmap(train_data.corr(),annot=True, square=True)
```

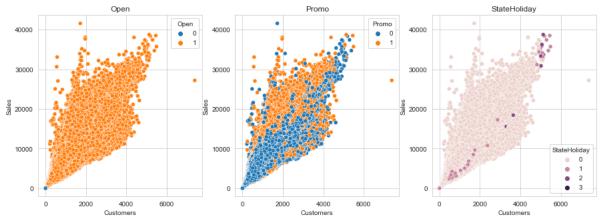
Out[10]: <AxesSubplot:>

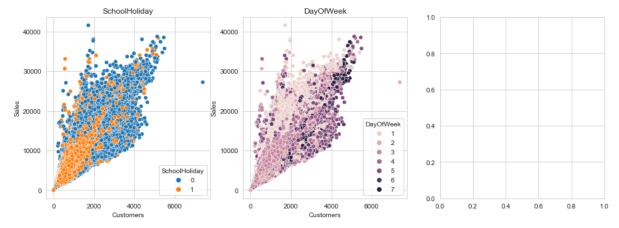


• The above heatmap shows that there is a very good correlation between 'sales' and 'customer'.

- 'Sales' is also related to 'Open' and 'promo'.
- 'Sales' is negatively correlated with 'StateHoliday' and 'DayOfWeek'

```
In [11]: fig, axs = plt.subplots(2,3, figsize=(15,12))
fig.subplots_adjust(hspace=0.4)
axs=axs.ravel()
A_list = ['Open', 'Promo', 'StateHoliday', 'SchoolHoliday', 'DayOfWeek']
i=0
for col in A_list:
    sns.scatterplot(train_data.Customers,train_data.Sales,hue=train_data[col],ax=axs[i])
    axs[i].set_title(col)
    i+=1
fig.show()
```





From the above EDA analysis we can conclude as follow:

- \* Sales is zero when shop is closed.
- $\ ^{*}$  Sales is high when promo codes and discount is available.
- $^{st}$  Sales is either very low or very high on State Holidays.
- \* Sales is high when schools are open.

# 3. Apply Linear Regression to predict the forecast and evaluate different accuracy metrices like RMSE (Root Mean Squared Error) and MAE(Mean Absolute Error) and determine which metric makes more sense. Can there be a better accuracy metric?

a) Train a single model for all stores, using storeld as a feature.

```
In [12]: ## build Linear regression model for all stores

In [13]: ##Total number of stores
    n_shops = train_data.Store.nunique()
    n_shops

Out[13]: 1115

In [14]: original_data = train_data.copy()
    train_data.drop('Date', axis=1, inplace=True)
```

```
x=np.array(train_data.drop('Sales',axis=1))
In [16]:
          lr = LinearRegression(normalize=True)
          x_train,x_test,y_train,y_test = train_test_split(x,y,random_state = 100, test_size=0.3)
In [17]:
          print(x_train.shape)
In [18]:
          print(x_test.shape)
          print(y_train.shape)
          print(y_test.shape)
          (687850, 7)
          (294794, 7)
          (687850,)
          (294794,)
In [19]: lr.fit(x_train,y_train)
Out[19]: LinearRegression(normalize=True)
In [20]: y_pred = lr.predict(x_test)
In [21]:
          def error_cal(y_true,y_pred):
               RMSE = math.sqrt(mean_squared_error(y_true,y_pred))
               MAE = mean_absolute_error(y_true,y_pred)
               return RMSE, MAE
In [22]:
          all_store_lr = error_cal(y_test,y_pred)
          all_store_lr
Out[22]: (1471.475458119501, 978.5123617111672)
In [23]: plt.figure(figsize=(16,8))
          plt.plot(y_pred[:100],label = 'y_predicted')
          plt.plot(y_test[:100], label = 'y_true')
          plt.legend()
          plt.show()
                                                                                                                                      y_predicted
          20000
          15000
          10000
           5000
             0
                                                                                                                  80
         b) Train separate model for each store.
In [24]: ## build linear regression model for individual stores
          def model_single_store(x,y):
In [25]:
               lr = LinearRegression(normalize=True)
               x\_train, x\_test, y\_train, y\_test = train\_test\_split(x, y, test\_size=0.25, random\_state=42)
               lr.fit(x_train,y_train)
               y_pred = lr.predict(x_test)
               return y_test,y_pred
In [26]: stores = [1,2,3,4,5,6,7,8,9,10,11]
```

In [15]: y=np.array(train\_data['Sales'])

RMSE\_array\_lr = []

data = train\_data[train\_data.Store==store]
data.drop('Store',axis=1,inplace=True)

MAE\_array\_lr=[]
for store in range(1,12):

In [27]:

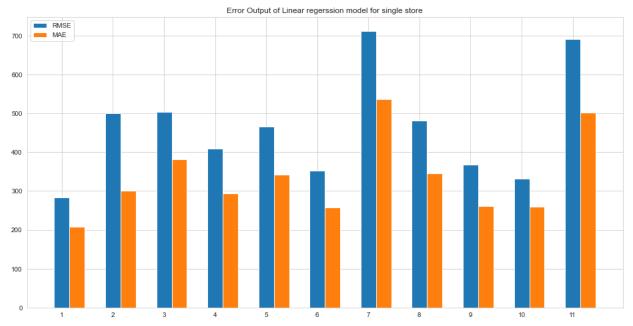
```
y=np.array(data['Sales'])
x=np.array(data.drop('Sales',axis=1))
y_true,y_pred = model_single_store(x,y)
RMSE_1,MAE_1 = error_cal(y_true,y_pred)
RMSE_array_lr.append(RMSE_1)
MAE_array_lr.append(MAE_1)

1 [28]: error_output_lr = pd.DataFrame()
error_output_lr['Stores'] = stores
```

```
In [28]: error_output_lr = pd.DataFrame()
    error_output_lr['Stores'] = stores
    error_output_lr['MSE'] = RMSE_array_lr
    error_output_lr['MAE'] = MAE_array_lr
    error_output_lr
```

Out[28]:		Stores	RMSE	MAE
	0	1	284.267843	208.057711
	1	2	499.547398	300.639640
	2	3	503.516363	380.807745
	3	4	408.954683	293.918216
	4	5	466.091596	342.290667
	5	6	352.195690	257.880767
	6	7	712.565579	536.974131
	7	8	481.808989	345.948447
	8	9	368.470541	261.323809
	9	10	331.881675	259.922444
	10	11	691.636510	501.935023

```
In [29]: plt.figure(figsize=(16,8))
N = 12
x = np.arange(1,N)
plt.bar(x,height=error_output_lr.RMSE,label = 'RMSE',width = 0.3)
plt.bar(x+0.3,height=error_output_lr.MAE,label = 'MAE',width = 0.3)
plt.xticks(stores)
plt.legend()
plt.title('Error Output of Linear regerssion model for single store')
plt.show()
```



#### c) Which performs better and Why?

• Above model shows that accuracy increases when we train our model for individual store, because Sales might also depend on geographical or locality of the store, So when we predict for individual store then this factor could be treated as constant and can be neglected.

#### d) Try Ensemble of b) and c). What are the findings?

```
y_pred = lr.predict(x_test)
                return y_test,y_pred
In [32]:
           RMSE_array_ada = []
           MAE_array_ada =[]
           for store in range(1,12):
                data = train_data[train_data.Store==store]
                data.drop('Store',axis=1,inplace=True)
y=np.array(data['Sales'])
                x=np.array(data.drop('Sales',axis=1))
                y_true,y_pred = adaboost_single_store(x,y)
RMSE_1,MAE_1 = error_cal(y_true,y_pred)
                RMSE_array_ada.append(RMSE_1)
                MAE_array_ada.append(MAE_1)
In [33]: error_output_ada = pd.DataFrame()
    error_output_ada['Stores'] = stores
    error_output_ada['RMSE'] = RMSE_array_ada
           error_output_ada['MAE'] = MAE_array_ada
           error_output_ada
Out[33]:
                           RMSE
                                        MAE
                   1 359.790941 255.360556
           0
            1
                   2 448.281241 305.834994
           2
                   3 540.741881 381.984390
                   4 478.518854 353.173600
           3
                   5 358.276584 264.578576
           4
                   6 405.072046 293.649487
            6
                   7 762.623474 573.200371
           7
                   8 462.982574 336.571569
            8
                   9 431.440366 294.909974
                  10 340.029931 248.239667
           9
           10
                  11 641.582876 453.875135
In [34]: plt.figure(figsize=(16,8))
           N=12
           x=np.arange(1,N)
           plt.bar(x,height=error_output_lr.RMSE,label = 'Linear Regression',width=0.3)
           plt.bar(x+0.3,height=error_output_ada.RMSE,label = 'Ada Boost Regression',width=0.3)
           plt.xticks(stores)
           plt.legend()
           plt.title('RMSE of Linear Regression vs Ada-Boost Regression')
           plt.show()
                                                               RMSE of Linear Regression vs Ada-Boost Regression
           800
                                                                                                                                          Linear Regression
                                                                                                                                          Ada Boost Regression
           700
           600
           500
           400
           300
           200
           100
In [35]: plt.figure(figsize=(16,8))
           x=np.arange(1,N)
           plt.bar(x,height=error_output_lr.MAE,label = 'Linear Regression',width=0.3)
           plt.bar(x+0.3,height=error_output_ada.MAE,label = 'Ada Boost Regression',width=0.3)
```

```
plt.xticks(stores)
plt.legend()

plt.title('MAE of Linear Regression vs Ada-Boost Regression')
plt.show()
```



• By comparing RMSE and MAE of ada-boost regression and Linear regression, we can say that there is not much difference between these models.

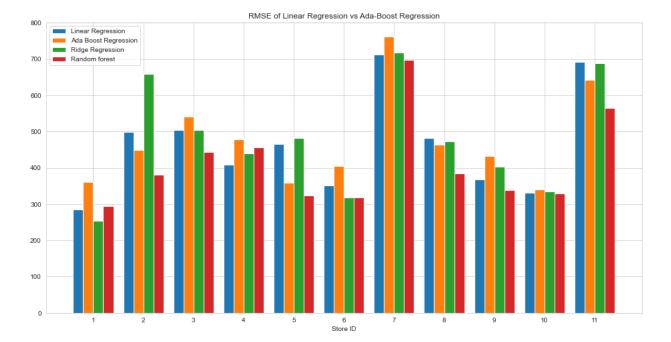
#### e) Use Regularized Regression. It should perform better in an unseen test set. Any insights??

```
In [36]: ## regularised regression
In [37]:
           def ridge_single_store(x,y):
                 ridge = Ridge(alpha=0.00001, normalize=True)
                 x_train,x_test,y_train,y_test = train_test_split(x,y,test_size=0.25,random_state=18)
                 ridge.fit(x_train,y_train)
                 y_pred = ridge.predict(x_test)
return y_test,y_pred
In [38]:
            RMSE_array_rdg = []
            MAE_array_rdg =[]
            for store in range(1,12):
                 data = train_data[train_data.Store==store]
                 data.drop('Store',axis=1,inplace=True)
y=np.array(data['Sales'])
x=np.array(data.drop('Sales',axis=1))
                 y_true,y_pred = ridge_single_store(x,y)
                 RMSE_1,MAE_1 = error_cal(y_true,y_pred)
                 RMSE_array_rdg.append(RMSE_1)
                 MAE_array_rdg.append(MAE_1)
            error_output_rdg = pd.DataFrame()
error_output_rdg['Stores'] = stores
In [39]:
            error_output_rdg['RMSE'] = RMSE_array_rdg
error_output_rdg['MAE'] = MAE_array_rdg
            error_output_rdg
```

ut[39]:		Stores	RMSE	MAE
	0	1	253.651635	185.988246
	1	2	658.876634	350.142560
	2	3	505.016668	359.602319
	3	4	440.340415	316.605281
	4	5	482.497517	329.292617
	5	6	318.540876	227.956072
	6	7	717.864403	509.881475
	7	8	472.085464	339.311060
	8	9	403.765187	269.977126
	9	10	335.135667	255.293371
	10	11	688.828345	480.443768

#### f) Open-ended modeling to get possible predictions.

```
In [40]: ## Random forest regression model
In [41]: def random_forest(x,y):
                  rdm = RandomForestRegressor(n_estimators=60)
                  x\_train, x\_test, y\_train, y\_test = train\_test\_split(x, y, test\_size=0.25, random\_state=36)
                  rdm.fit(x\_train,y\_train)
                  y_pred = rdm.predict(x_test)
                  return y_test,y_pred
In [42]: RMSE_array_rdm = []
             MAE_array_rdm =[]
             for store in range(1,12):
                  data = train_data[train_data.Store==store]
                  data.drop('Store',axis=1,inplace=True)
                  y=np.array(data['Sales'])
x=np.array(data.drop('Sales',axis=1))
                  y_true,y_pred = random_forest(x,y)
                  RMSE_1,MAE_1 = error_cal(y_true,y_pred)
                  RMSE_array_rdm.append(RMSE_1)
                  MAE_array_rdm.append(MAE_1)
In [43]:
    error_output_rdm = pd.DataFrame()
    error_output_rdm['Stores'] = stores
    error_output_rdm['RMSE'] = RMSE_array_rdm
    error_output_rdm['MAE'] = MAE_array_rdm
             error_output_rdm
Out[43]:
                             RMSE
                                            MAE
             0
                     1 293.766041 211.472855
                     2 381.014854 232.517338
             1
             2
                     3 442.631468 314.647135
                     4 456.553940 321.344239
             3
             4
                     5 323.012231 227.066429
                     6 318.773202 224.175162
             6
                     7 697.971325 469.461827
             7
                     8 383.821747 261.705540
                     9 338.337912 238.934426
             9
                    10 329.585731 237.541445
                    11 564.635191 384.195118
            10
In [44]: plt.figure(figsize=(16,8))
             N=12
             x=np.arange(1,N)
             plt.bar(x,height=error_output_lr.RMSE,label = 'Linear Regression',width=0.2)
            plt.bar(x+0.2,height=error_output_ada.RMSE,label = 'Ada Boost Regression',width=0.2) plt.bar(x+0.4,height=error_output_rdg.RMSE,label = 'Ridge Regression',width=0.2) plt.bar(x+0.6,height=error_output_rdm.RMSE,label = 'Random forest',width=0.2)
             plt.xticks((2*x+0.6)/2,stores)
             plt.xlabel('Store ID')
             plt.legend()
             plt.title('RMSE of Linear Regression vs Ada-Boost Regression')
             plt.show()
```



• From the above graph we cannot justify that which model is best. so calculate average error.

```
In [45]: # print('Average RMSE Linear regression Error: {}'.format(error_output_tr.RMSE.mean()))
    print('Average RMSE Ada-boost regression Error: {}'.format(error_output_ada.RMSE.mean()))
    print('Average RMSE Ridge regression Error: {}'.format(error_output_rdg.RMSE.mean()))
    print('Average RMSE Random Forest regression Error: {}'.format(error_output_rdm.RMSE.mean()))

Average RMSE Ada-boost regression Error: 475.39461525677564
Average RMSE Ridge regression Error: 479.6911645282402
```

• From Here we can conclude that upto this point random forest performs best.

Average RMSE Random Forest regression Error: 411.82760368071763

## Project Task: Week 2

#### Other Regression Techniques:

1. When store is closed, sales = 0. Can this insight be used for Data Cleaning? Perform this and retrain the model. Any benefits of this step?

• When store is closed then there will be no sale. Hence remove that rows.

```
In [46]: open_store_data = train_data[train_data.Open == 1]
    open_store_data.drop('Open',axis=1,inplace=True)
    open_store_data.head()
```

```
Out[46]:
            Store DayOfWeek Sales Customers Promo StateHoliday SchoolHoliday
          0
                            2
                               5735
                                           568
                                                                 0
                                                                               0
                               9863
                                           877
          2
                3
                                                                 0
                            2 13261
                                          1072
                                                                               1
          3
                            2 13106
                                          1488
                                                                 0
                                                                               0
                                           645
```

```
In [47]: RMSE_array_lrc = []
MAE_array_lrc=[]
for store in range(1,12):
    data = open_store_data[open_store_data.Store==store]
    data.drop('Store',axis=1,inplace=True)
    y=np.array(data['sales'])
    x=np.array(data.drop('Sales',axis=1))
    y_true,y_pred = model_single_store(x,y)
    RMSE_1,MAE_1 = error_cal(y_true,y_pred)
    RMSE_array_lrc.append(RMSE_1)
    MAE_array_lrc.append(MAE_1)
```

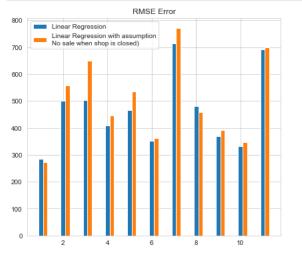
```
In [48]: error_output_lrc = pd.DataFrame()
    error_output_lrc['Stores'] = stores
    error_output_lrc['RMSE'] = RMSE_array_lrc
    error_output_lrc['MAE'] = MAE_array_lrc
    error_output_lrc
```

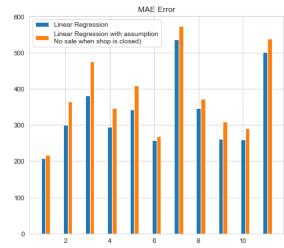
```
Out[48]: Stores RMSE MAE

0 1 271 285014 216 794418
```

```
1 271.285014 216.794418
0
        2 557.155161 364.294090
 2
          649.968842 476.379140
3
        4 444.729628 346.986200
4
        5 534.652008 409.715061
5
        6 361.446231 269.610691
        7 770.399228 572.891939
6
        8 458.349199 371.704818
7
 8
        9 391.073084 309.433183
       10 347.720527 290.885499
10
       11 698 226695 537 427042
```

```
In [49]: fig, axs = plt.subplots(1,2, figsize=(15,6))
    fig.subplots_adjust(hspace=0.4)
    axs=axs.ravel()
    N=12
    x=np.arange(1,N)
    i=0
    for col in ['RMSE', 'MAE']:
        axs[i].bar(x,height=error_output_lr[col],label = 'Linear Regression',width=0.2)
    axs[i].bar(x+0.2,height=error_output_lrc[col],label = 'Linear Regression with assumption\nNo sale when shop is closed)',width=0.2)
    axs[i].legend()
    axs[i].set_title(col+' Error')
    i+=1
```





- The above graph shoes that both types of error get increased when we removed the rows when store are closed.
- I think the main reason for this increased error rate is that, our previous model was predicting accurately when store was closed, so while taking mean of that portion the error output got reduced, but in updated model as we removed that rows, so while taking mean it get increased error output.
- So we do not get any benefit of removing those rows.

#### 2. Use Non-Linear Regressors like Random Forest or other Tree-based Regressors.

a) Train a single model for all stores, where storeld can be a feature.

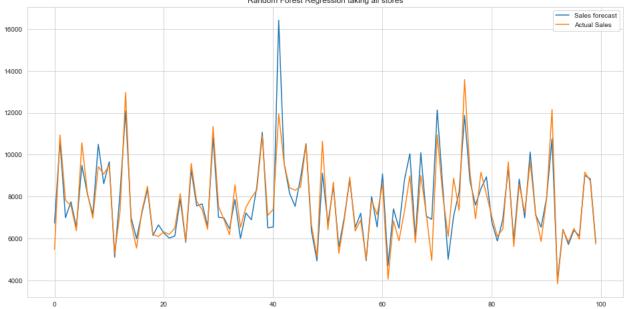
```
In [50]: ## random forest model for updated cleaned data

In [51]: open_store_data.head()

Out[51]: Store DayOfWeek Sales Customers Promo StateHoliday SchoolHoliday
```

:		Store	DayOfWeek	Sales	Customers	Promo	StateHoliday	SchoolHoliday	
	0	1	2	5735	568	1	0	0	
	1	2	2	9863	877	1	0	0	
	2	3	2	13261	1072	1	0	1	
	3	4	2	13106	1488	1	0	0	
	4	5	2	6635	645	1	0	0	

```
In [52]: y=np.array(data['Sales'])
x=np.array(data.drop('Sales',axis=1))
y_true,y_pred = random_forest(x,y)
```



#### b) Train separate models for each store.

#### Note:

Dimensional Reduction techniques like, PCA and Tree's Hyperparameter Tuning will be required. Cross-validate to find the best parameters. Infer the performance of both the models.

```
In [56]: open_store_data.reset_index(drop=True,inplace=True)
         x = open_store_data.drop(['Sales','Store'],axis=1)
         x = StandardScaler().fit_transform(x)
In [58]:
         pca = PCA(n_components=3)
         principalComponents = pca.fit_transform(x)
         finaldf = pd.concat([open_store_data[['Store', 'Sales']], principalDf], axis=1)
In [60]:
In [61]:
         finaldf.head()
Out[61]:
                          PC_1
                                           PC_3
           Store Sales
                                  pc 2
         0
                 5735 0.891968 -0.602281 0.120771
                 9863 1.221942 -0.516040 0.489858
         2
              3 13261 2.075741
                               0.506591 -1.261974
              4 13106 1.874415 -0.345512 1.219671
                 6635 0.974194 -0.580790 0.212744
In [62]: finaldf.reset_index(drop=True,inplace=True)
In [63]: ## k-fold
In [64]:
         def get_stats(model,x_train,y_train,x_test,y_test):
             model.fit(x_train,y_train)
             y_pred = model.predict(x_test)
```

```
RMSE,MAE = error_cal(y_test,y_pred)
               return [RMSE,MAE]
In [65]: from sklearn.model_selection import StratifiedKFold
          from sklearn.tree import DecisionTreeRegressor
          dt = DecisionTreeRegressor()
In [66]: y = np.array(finaldf['Sales'])
          x = np.array(finaldf.drop('Sales',axis=1))
          score_rdm = []
          score_dt = []
          kf = StratifiedKFold(n_splits=5,random_state=100)
          for train_index,test_index in kf.split(x,y):
               x\_train, x\_test, y\_train, y\_test = train\_test\_split(x, y, test\_size = 0.3, random\_state=53)
               score\_dt.append(get\_stats(DecisionTreeRegressor(),x\_train,y\_train,x\_test,y\_test))
               score\_rdm.append(get\_stats(RandomForestRegressor(n\_estimators=10), x\_train, y\_train, x\_test, y\_test))
          k_fold_df = pd.DataFrame()
           k_fold_df['decision_tree']=pd.DataFrame(score_dt,columns=['RMSE','MAE']).mean(axis=0)
          k_fold_df['Random_forest']=pd.DataFrame(score_rdm,columns=['RMSE','MAE']).mean(axis=0)
          k_fold_df
In [69]:
Out[69]:
                decision_tree Random_forest
          RMSE 1111.161370
                                 934.724327
          MAE 667.705973
                                 604.585739
In [70]: ## for individual stores
In [71]: ## random forest model
          RMSE_array_rdm_pca = []
MAE_array_rdm_pca = []
          for store in range(1,12):
               data = finaldf[finaldf.Store==store]
              data.drop('Store',axis=1,inplace=True)
y=np.array(data['Sales'])
               x=np.array(data.drop('Sales',axis=1))
               y_true,y_pred = random_forest(x,y)
               RMSE_1,MAE_1 = error_cal(y_true,y_pred)
               RMSE_array_rdm_pca.append(RMSE_1)
               MAE_array_rdm_pca.append(MAE_1)
In [72]: error_output_rdm_pca = pd.DataFrame()
          error_output_rdm_pca['Stores'] = stores
          error_output_rdm_pca['RMSE'] = RMSE_array_rdm_pca
          error_output_rdm_pca['MAE'] = MAE_array_rdm_pca
          error_output_rdm_pca
             Stores
                        RMSE
                                    MAE
           0
                  1 359.741644 274.435304
                  2 473.322539 305.738169
                  3 506.315693 376.542205
          2
           3
                  4 682.783634 505.468094
                  5 531.106836 339.087485
                  6 484.833955 342.828062
          5
           6
                  7 833.074592 613.688458
                  8 428.007893 310.298831
                  9 505.587707 375.327604
           8
           9
                 10 389.369208 305.832056
          10
                 11 739.210057 531.678240
In [73]: def decision_tree(x,y):
               dt = DecisionTreeRegressor()
               x_train,x_test,y_train,y_test = train_test_split(x,y,test_size=0.25,random_state=36)
               dt.fit(x_train,y_train)
               y_pred = dt.predict(x_test)
               return y_test,y_pred
In [74]: ## decision tree model
          RMSE_array_dt_pca = []
          MAE_array_dt_pca = []
          for store in range(1,12):
               data = finaldf[finaldf.Store==store]
              data.drop('Store',axis=1,inplace=True)
y=np.array(data['Sales'])
```

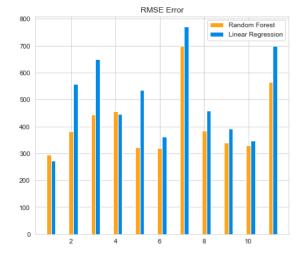
```
x=np.array(data.drop('Sales',axis=1))
                 y_true,y_pred = decision_tree(x,y)
                 RMSE_1,MAE_1 = error_cal(y_true,y_pred)
                 RMSE_array_dt_pca.append(RMSE_1)
                 {\tt MAE\_array\_dt\_pca.append(MAE\_1)}
           error_output_dt_pca = pd.DataFrame()
In [75]:
            error_output_dt_pca['Stores'] = stores
error_output_dt_pca['RMSE'] = RMSE_array_dt_pca
            error_output_dt_pca['MAE'] = MAE_array_dt_pca
            error_output_dt_pca
Out[75]:
               Stores
                            RMSE
                                         MAE
            0
                        429.814710 318.719577
                        539.282636 347.978070
            2
                        623.503335 450.341312
            3
                        798.853400 566.110526
            4
                        522.576826 382.338652
                        645.673189 429.274250
            5
            6
                    7 1020.463707 747.373684
                        474.543395 353.057895
            8
                        578.754419 430.102837
            9
                        445.050558 358.442982
                        976.951531 679.260526
           fig, axs = plt.subplots(1,2, figsize=(15,6))
In [76]:
            fig.subplots_adjust(hspace=0.4)
            axs=axs.ravel()
            N=12
            x=np.arange(1,N)
            i=0
            for col in ['RMSE','MAE']:
                 axs[i].bar(x,height=error_output_rdm_pca[col],label = 'Random Forest',width=0.2)
                 axs[i].bar(x+0.2,height=error_output_dt_pca[col],label = 'Decision Tree',width=0.2)
                 axs[i].legend()
                 axs[i].set_title(col+' Error')
                                          RMSE Error
                                                                                                                    MAE Error
                    Random Forest
                                                                                                                                       Random Forest
           1000
                    Decision Tree
                                                                                                                                           Decision Tree
                                                                                      600
            800
                                                                                      500
            600
                                                                                      400
                                                                                      300
                                                                                      200
            200
                                                                                       100
           print('Average RMSE Decision Tree Error: {}'.format(error_output_dt_pca.RMSE.mean()))
print('Average RMSE Random Forest Error: {}'.format(error_output_rdm_pca.RMSE.mean()))
           Average RMSE Decision Tree Error: 641.4061551719874
           Average RMSE Random Forest Error: 539.3957964010076
```

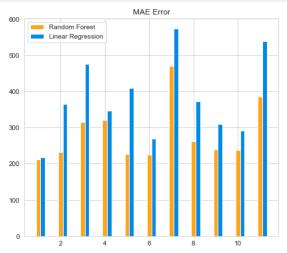
3. Compare the performance of Linear Model and Non-Linear Model from the previous observations. Which performs better and why?

```
In [83]: fig, axs = plt.subplots(1,2, figsize=(15,6))
    fig.subplots_adjust(hspace=0.4)
    axs=axs.ravel()
    N=12
    x=np.arange(1,N)
    i=0
    for col in ['RMSE','MAE']:
        axs[i].bar(x,height=error_output_rdm[col],label = 'Random Forest',width=0.2,color = '#ffa31a')
```

In [78]: ## compare the performance of linear and non linear model

```
axs[i].bar(x+0.2,height=error_output_lrc[col],label = 'Linear Regression',width=0.2,color = '#008ae6')
axs[i].legend()
axs[i].set_title(col+' Error')
i+=1
```





```
In [84]: print('Average RMSE Random Forest Error: {}'.format(error_output_rdm.RMSE.mean()))
print('Average RMSE Linear Regression Error: {}'.format(error_output_lrc.RMSE.mean()))
```

Average RMSE Random Forest Error: 411.82760368071763 Average RMSE Linear Regression Error: 498.6368743223171

- From the above graph, it is clear that non-linear model i.e. random forest performs better than Linear Regression model.
- So we can say that our dataset is not liearly separable.
- 4. Train a Time-series model on the data taking time as the only feature. This will be a store-level training.
- a) Identify yearly trends and seasonal months

```
In [85]: ## Time series analysis
In [86]:
          def test_stationarity(timeseries):
               rolmean = timeseries.rolling(window=52,center = False).mean()
               rolstd = timeseries.rolling(window = 52,center = False).std()
               plt.figure(figsize=(16,8))
               orig = plt.plot(timeseries,color = '#3399ff',label = 'Original')
               mean = plt.plot(rolmean,color = 'red',label = 'Rolling Mean')
std = plt.plot(rolstd,color = 'green',label = 'Rolling Std')
               plt.title('Rolling mean and Standard deviation')
               plt.legend(loc='best')
               plt.show(block=False)
               print('Result of Dickey-Fuller Test: ')
               dftest = adfuller(timeseries,autolag='AIC')
               dfoutput = pd.Series(dftest[0:4],index=['Test Statistic','p-value','Number of lag used','Number of observation used'])
               for key,value in dftest[4].items():
                   dfoutput['Critical Value (%s)'%key] = value
               print(dfoutput)
```

In [87]: original\_data.head()

Out[87]:		Store	DayOfWeek	Date	Sales	Customers	Open	Promo	StateHoliday	SchoolHoliday
	0	1	2	2015-06-30	5735	568	1	1	0	0
	1	2	2	2015-06-30	9863	877	1	1	0	0
	2	3	2	2015-06-30	13261	1072	1	1	0	1
	3	4	2	2015-06-30	13106	1488	1	1	0	0
	4	5	2	2015-06-30	6635	645	1	1	0	0

```
In [88]: original_data.sort_values('Date',inplace=True)
In [89]: original_data = original_data[original_data.Open==1]
    original_data.reset_index(drop = True,inplace=True)
In [90]: ## Lets see the sales graph as per time.
In [91]: datax = original_data[original_data.Store==1][['Date','Sales']]
    datax.set_index('Date',inplace=True)
In [92]: datax
```

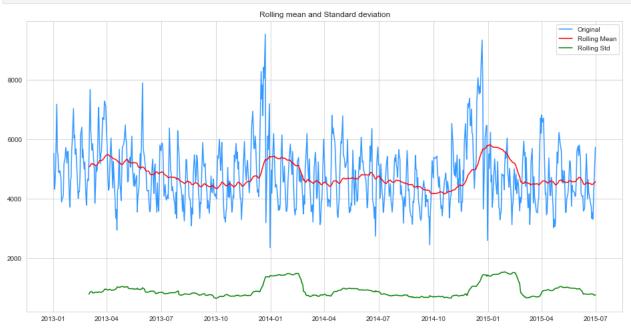
Date	
2013-01-02	5530
2013-01-03	4327
2013-01-04	4486
2013-01-05	4997
2013-01-07	7176
•••	
2015-06-25	3533
2015-06-26	3317
2015-06-27	4019
2015-06-29	5197
2015-06-30	5735

Sales

Out[92]:

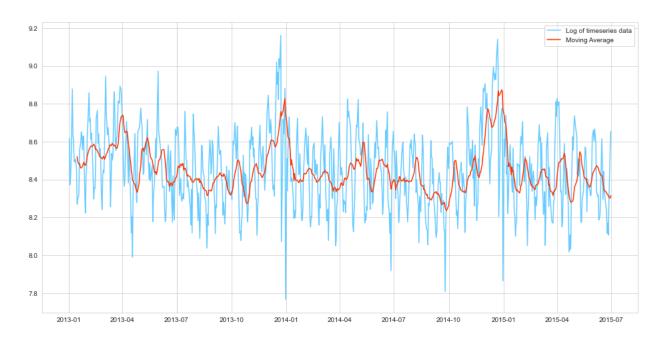
754 rows × 1 columns

#### In [93]: test\_stationarity(datax)



- p-value is very close to zero so we will reject the null hypothesis, that data does not have a unit root and is stationary.
- However, data shows some seasonal effects.

```
In [94]: ts_log = np.log(datax)
    movingavg = ts_log.rolling(window = 12).mean()
    plt.figure(figsize=(16,8))
    plt.plot(ts_log,color='#66ccff',label = 'Log of timeseries data')
    plt.plot(movingavg,color='#ff3300',label = 'Moving Average')
    plt.legend()
    plt.show()
```



- From the above graph we can see seasonal effect in the dataset.
- In dec to jan month sale is high in comaprison to other month

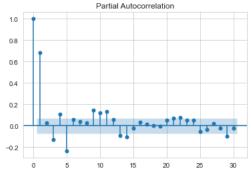
In [95]: ## time series model

In [96]: ts\_log\_mv\_diff = ts\_log - movingavg
 ts\_log\_mv\_diff.dropna(inplace=True)

- Since p-value is less than 0.05, so we can say that data is stationary.
- hence differencing is not required, therefore d = 0.

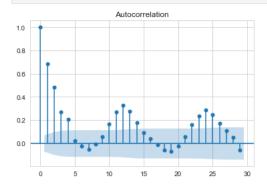
In [97]: plt.figure(figsize=(16,8))
 plot\_pacf(datax.dropna(), lags=30)
 plt.show()

<Figure size 1152x576 with 0 Axes>



• The first lag is the only one vastly above the signicance level and so p = 1.

# In [98]: plot\_acf(datax.dropna()) plt.show()



• Four lag can be found above the significance level and thus q = 4.

```
model = ARIMA(np.array(datax[:-6]), order=(1, 0, 4))
In [99]:
            results = model.fit()
In [162..
            results.plot_predict(700,754)
            plt.show()
                                                   forecast
                                               95% confidence interval
           6000
           5000
           3000
                                   20
                                            30
                                                      40
                                                              50
            results.summary()
In [101..
                               ARMA Model Results
Out[101...
           Dep. Variable:
                                      y No. Observations:
                                                                  748
                                             Log Likelihood
                 Model:
                              ARMA(1, 4)
                Method:
                                 css-mle S.D. of innovations
                                                              714.770
                   Date:
                         Sat, 17 Oct 2020
                                                       AIC 11969.386
                  Time:
                                 17:55:22
                                                           12001.707
                                                      HQIC 11981.841
                Sample:
                                      0
                         coef std err
                                           z P>|z|
                                                       [0.025
                                                                0.975]
             const 4771.0302 81.286 58.694 0.000
                                                    4611.713 4930.348
            ar.L1.y
                       0.3738
                                0.127
                                       2.949
                                             0.003
                                                        0.125
                                                        0.093
                                                                 0.591
           ma.L1.y
                       0.3420
                                0.127
                                       2.689
                                              0.007
           ma.L2.y
                       0.2795
                                0.092
                                       3.030
                                             0.002
                                                        0.099
                                                                 0.460
           ma.L3.y
                       0.0544
                                0.062
                                       0.878
                                             0.380
                                                       -0.067
                                                                 0.176
           ma.L4.y
                       0.2763
                                0.035
                                        8.002
                                                        0.209
                                                                 0.344
                               Roots
                    Real Imaginary Modulus Frequency
            AR.1 2.6754
                            +0.0000i
                                        2.6754
                                                   0.0000
           MA.1 -0.8914
                             -0.9326j
                                        1.2901
                                                   -0.3714
                                                   0.3714
           MA.2 -0.8914
                            +0.9326j
                                        1.2901
                                                  -0.1596
                  0.7930
                            -1.2434i
                                        1.4748
           MA.3
           MA.4
                  0.7930
                            +1.2434j
                                        1.4748
                                                   0.1596
In [102...
            RMSE\_ARIMA = math.sqrt(mean\_squared\_error(np.array(datax[700:]) \ , \ results.predict(700,753)))
            RMSE_ARIMA
          587.1520321281363
Out[102...
In [103...
            MAE_ARIMA = mean_absolute_error(np.array(datax[700:]) , results.predict(700,753))
            MAE_ARIMA
Out[103... 482.5240578776619
           • Similarly we can predict for other stores
```

# Project Task: Week 3

#### Implementing Neural Networks:

1. Train a LSTM on the same set of features and compare the result with traditional time-series model.

```
In [104...
          std = datax.std()
          mean = datax.mean()
          timeseries = np.array((datax-mean)/std)
          training_size = int(len(timeseries)*0.65)
          test_size = len(timeseries)-training_size
```

```
train_size,test_size = timeseries[:training_size,:],timeseries[training_size:len(timeseries),:1]
In [106... def create_dataset(dataset,time_step = 1):
            dataX,dataY = [],[]
            for i in range(len(dataset)-time_step-1):
                a = dataset[i:(i+time_step),0]
                dataX.append(a)
                dataY.append(dataset[i+time_step,0])
            return np.array(dataX),np.array(dataY)
In [107... time_step =100
         x_train,y_train = create_dataset(train_size,time_step)
         x_test,y_test = create_dataset(test_size,time_step)
In [108...
         x_train = x_train.reshape(x_train.shape[0],x_train.shape[1],1)
         x_test = x_test.reshape(x_test.shape[0],x_test.shape[1],1)
In [109...
        model = Sequential()
         model.add(LSTM(50,return_sequences = True,input_shape = (100,1)))
         model.add(LSTM(50,return_sequences = True))
         model.add(LSTM(50))
         model.add(Dense(1))
         model.compile(loss='mean_squared_error',optimizer = 'adam')
In [110... model.summary()
        Model: "sequential"
        Layer (type)
                                  Output Shape
                                                         Param #
        1stm (LSTM)
                                  (None, 100, 50)
                                                        10400
        lstm_1 (LSTM)
                                  (None, 100, 50)
                                                         20200
        lstm_2 (LSTM)
                                                         20200
                                  (None, 50)
        dense (Dense)
                                                         51
                                  (None, 1)
        Total params: 50,851
        Trainable params: 50,851
        Non-trainable params: 0
In [111... from keras.callbacks import ModelCheckpoint, EarlyStopping, ReduceLROnPlateau
         checkpoint = ModelCheckpoint('Sales.h5'
                                 monitor='loss',
                                  mode=min,
                                  save best only=True,
                                  verbose=1)
         early_stopping = EarlyStopping(monitor='loss',
                                   patience=9,
                                   min_delta=0.
                                   restore_best_weights=True,
                                   verbose=1)
         Reduce ler rate = ReduceLROnPlateau(monitor='loss'.
                                        factor=0.2.
                                        patience=3,
                                        verbose=1.
                                        min_delta=0.001)
         callback = [checkpoint,early_stopping,Reduce_ler_rate]
        WARNING:tensorflow:ModelCheckpoint mode <built-in function min> is unknown, fallback to auto mode.
In [112... history = model.fit(x_train,y_train,validation_data=(x_test,y_test),epochs=200,batch_size=64,verbose=1,callbacks=callback)
        Epoch 1/200
        Epoch 00001: loss improved from inf to 0.88987, saving model to Sales.h5
        7/7 [=======================] - 2s 265ms/step - loss: 0.8899 - val_loss: 1.1912
        Epoch 2/200
        Epoch 00002: loss improved from 0.88987 to 0.87194, saving model to Sales.h5
        Epoch 3/200
        7/7 [===========] - ETA: 0s - loss: 0.8729
        Epoch 00003: loss did not improve from 0.87194
        7/7 [================] - 1s 86ms/step - loss: 0.8729 - val_loss: 1.2066
                         =========] - ETA: 0s - loss: 0.8680
        Epoch 00004: loss improved from 0.87194 to 0.86797, saving model to Sales.h5
        7/7 [==========] - 1s 113ms/step - loss: 0.8680 - val_loss: 1.1481
        Enoch 5/200
        7/7 [========= ] - ETA: 0s - loss: 0.8658
        Epoch 00005: loss improved from 0.86797 to 0.86578, saving model to Sales.h5
                     Epoch 6/200
        7/7 [======] - ETA: 0s - loss: 0.8594
        Epoch 00006: loss improved from 0.86578 to 0.85941, saving model to Sales.h5
        7/7 [=========================== ] - 1s 103ms/step - loss: 0.8594 - val_loss: 1.1050
        Epoch 7/200
```

```
7/7 [======== ] - ETA: 0s - loss: 0.8563
Epoch 00007: loss improved from 0.85941 to 0.85630, saving model to Sales.h5
7/7 [=======================] - 1s 104ms/step - loss: 0.8563 - val_loss: 1.0524
Epoch 8/200
Epoch 00008: loss improved from 0.85630 to 0.84421, saving model to Sales.h5
7/7 [=================] - 1s 102ms/step - loss: 0.8442 - val_loss: 1.0099
Epoch 9/200
Epoch 00009: loss improved from 0.84421 to 0.82262, saving model to Sales.h5
Epoch 10/200
Epoch 00010: loss improved from 0.82262 to 0.81099, saving model to Sales.h5
7/7 [=======================] - 1s 112ms/step - loss: 0.8110 - val_loss: 1.0177
Epoch 00011: loss improved from 0.81099 to 0.78894, saving model to Sales.h5
7/7 [=======================] - 1s 103ms/step - loss: 0.7889 - val_loss: 1.3343
Epoch 12/200
Epoch 00012: loss did not improve from 0.78894
Epoch 13/200
7/7 [=======] - ETA: 0s - loss: 0.8329
Epoch 00013: loss did not improve from 0.78894
7/7 [=====================] - 1s 88ms/step - loss: 0.8329 - val_loss: 1.1761
Epoch 14/200
         Epoch 00014: loss did not improve from 0.78894
Epoch 15/200
Epoch 00015: loss did not improve from 0.78894
7/7 [===========] - 1s 88ms/step - loss: 0.7954 - val_loss: 1.0993
Epoch 16/200
Epoch 00016: loss did not improve from 0.78894
7/7 [======================] - 1s 92ms/step - loss: 0.7904 - val_loss: 1.0888
Epoch 17/200
Epoch 00017: loss improved from 0.78894 to 0.78492, saving model to Sales.h5
Epoch 18/200
7/7 [===================] - ETA: 0s - loss: 0.7776
Epoch 00018: loss improved from 0.78492 to 0.77764, saving model to Sales.h5
7/7 [=========] - 1s 106ms/step - loss: 0.7776 - val_loss: 1.0556
Enoch 19/200
7/7 [===========] - ETA: 0s - loss: 0.7718
Epoch 00019: loss improved from 0.77764 to 0.77184, saving model to Sales.h5
7/7 [================] - 1s 109ms/step - loss: 0.7718 - val_loss: 1.0371
Epoch 00020: loss improved from 0.77184 to 0.76366, saving model to Sales.h5
7/7 [=======================] - 1s 101ms/step - loss: 0.7637 - val_loss: 0.9946
Epoch 21/200
Epoch 00021: loss improved from 0.76366 to 0.75663, saving model to Sales.h5
7/7 [================] - 1s 103ms/step - loss: 0.7566 - val_loss: 0.9788
Epoch 22/200
7/7 [========== ] - ETA: 0s - loss: 0.7524
Epoch 00022: loss improved from 0.75663 to 0.75244, saving model to Sales.h5
7/7 [========================] - 1s 102ms/step - loss: 0.7524 - val_loss: 0.9871
         Epoch 00023: loss improved from 0.75244 to 0.75019, saving model to Sales.h5
7/7 [========== ] - 1s 104ms/step - loss: 0.7502 - val_loss: 0.9835
Epoch 24/200
7/7 [========= ] - ETA: 0s - loss: 0.7444
Epoch 00024: loss improved from 0.75019 to 0.74441, saving model to Sales.h5
Epoch 25/200
Epoch 00025: loss improved from 0.74441 to 0.73926, saving model to Sales.h5
Epoch 00026: loss improved from 0.73926 to 0.73251, saving model to Sales.h5
7/7 [=================] - 1s 110ms/step - loss: 0.7325 - val_loss: 0.9635
Epoch 27/200
Epoch 00027: loss improved from 0.73251 to 0.73097, saving model to Sales.h5
7/7 [=======================] - 1s 112ms/step - loss: 0.7310 - val_loss: 0.9618
Epoch 28/200
7/7 [========] - ETA: 0s - loss: 0.7286
Epoch 00028: loss improved from 0.73097 to 0.72858, saving model to Sales.h5
Epoch 29/200
Epoch 00029: loss improved from 0.72858 to 0.72613, saving model to Sales.h5
7/7 [================] - 1s 119ms/step - loss: 0.7261 - val_loss: 0.9589
Epoch 30/200
Epoch 31/200
```

```
Epoch 00031: loss improved from 0.72234 to 0.71832, saving model to Sales.h5
7/7 [=======================] - 1s 118ms/step - loss: 0.7183 - val_loss: 0.9447
Epoch 32/200
Epoch 00032: loss improved from 0.71832 to 0.71596, saving model to Sales.h5
7/7 [=================] - 1s 123ms/step - loss: 0.7160 - val_loss: 0.9133
Epoch 33/200
Epoch 00033: loss improved from 0.71596 to 0.71327, saving model to Sales.h5
7/7 [================] - 1s 125ms/step - loss: 0.7133 - val_loss: 0.8909
Epoch 34/200
7/7 [=======================] - 1s 111ms/step - loss: 0.7120 - val_loss: 0.8364
7/7 [==============] - ETA: 0s - loss: 0.7088
Epoch 00035: loss improved from 0.71196 to 0.70879, saving model to Sales.h5
7/7 [========================] - 1s 104ms/step - loss: 0.7088 - val_loss: 0.8224
Epoch 36/200
Epoch 00036: loss improved from 0.70879 to 0.70479, saving model to Sales.h5
7/7 [================] - 1s 109ms/step - loss: 0.7048 - val_loss: 0.8288
Epoch 37/200
7/7 [=======] - ETA: 0s - loss: 0.7008
Epoch 00038: loss improved from 0.70083 to 0.69650, saving model to Sales.h5
7/7 [=================] - 1s 138ms/step - loss: 0.6965 - val_loss: 0.8539
Epoch 39/200
Epoch 00039: loss improved from 0.69650 to 0.69650, saving model to Sales.h5
7/7 [========================] - 1s 127ms/step - loss: 0.6965 - val_loss: 0.8364
Epoch 40/200
7/7 [================] - 1s 114ms/step - loss: 0.6927 - val_loss: 0.8512
Epoch 00041: loss improved from 0.69274 to 0.68968, saving model to Sales.h5
7/7 [=================] - 1s 113ms/step - loss: 0.6897 - val_loss: 0.8939
Enoch 42/200
7/7 [=================] - 1s 107ms/step - loss: 0.6882 - val_loss: 0.9209
Epoch 00043: loss improved from 0.68818 to 0.68292, saving model to Sales.h5
7/7 [===============] - 1s 125ms/step - loss: 0.6829 - val_loss: 0.9187
Epoch 44/200
Epoch 00044: loss improved from 0.68292 to 0.67988, saving model to Sales.h5
7/7 [================= ] - 1s 125ms/step - loss: 0.6799 - val_loss: 0.9117
Epoch 45/200
Epoch 46/200
7/7 [===================] - ETA: 0s - loss: 0.6741
Epoch 00046: loss improved from 0.67841 to 0.67413, saving model to Sales.h5
7/7 [================] - 1s 105ms/step - loss: 0.6741 - val_loss: 0.8530
Epoch 47/200
7/7 [===================] - ETA: 0s - loss: 0.6719
Epoch 00047: loss improved from 0.67413 to 0.67191, saving model to Sales.h5
7/7 [=======================] - 1s 123ms/step - loss: 0.6719 - val_loss: 0.8480
Epoch 48/200
Enoch 49/200
Epoch 00049: loss improved from 0.66991 to 0.66570, saving model to Sales.h5
7/7 [========== ] - 1s 125ms/step - loss: 0.6657 - val_loss: 0.8282
Epoch 50/200
Epoch 00050: loss improved from 0.66570 to 0.66074, saving model to Sales.h5
7/7 [=======================] - 1s 104ms/step - loss: 0.6607 - val_loss: 0.8236
Epoch 51/200
7/7 [================] - ETA: 0s - loss: 0.6565
Epoch 00051: loss improved from 0.66074 to 0.65650, saving model to Sales.h5
Epoch 52/200
Epoch 00052: loss did not improve from 0.65650
Epoch 53/200
Epoch 00053: loss improved from 0.65650 to 0.65370, saving model to Sales.h5
7/7 [========================] - 1s 109ms/step - loss: 0.6537 - val_loss: 0.8630
Epoch 54/200
7/7 [===============] - ETA: 0s - loss: 0.6506
Epoch 00054: loss improved from 0.65370 to 0.65065, saving model to Sales.h5
7/7 [=================] - 1s 98ms/step - loss: 0.6506 - val_loss: 0.8558
Epoch 55/200
7/7 [=========================] - ETA: 0s - loss: 0.6402
Epoch 00055: loss improved from 0.65065 to 0.64018, saving model to Sales.h5
```

7/7 [=======] - ETA: 0s - loss: 0.7183

```
7/7 [============] - 1s 123ms/step - loss: 0.6402 - val_loss: 0.8252
Epoch 56/200
Epoch 00056: loss did not improve from 0.64018
7/7 [================] - 1s 105ms/step - loss: 0.6480 - val_loss: 0.8421
Epoch 57/200
Epoch 00058: loss improved from 0.63840 to 0.63305, saving model to Sales.h5
7/7 [===============] - 1s 109ms/step - loss: 0.6331 - val_loss: 0.8599
Epoch 59/200
7/7 [==================] - ETA: 0s - loss: 0.6297
Epoch 00059: loss improved from 0.63305 to 0.62968, saving model to Sales.h5
7/7 [=======================] - 1s 108ms/step - loss: 0.6297 - val_loss: 0.9302
Epoch 60/200
7/7 [======== ] - ETA: 0s - loss: 0.6379
Epoch 00060: loss did not improve from 0.62968
7/7 [=====================] - 1s 88ms/step - loss: 0.6379 - val_loss: 0.9653
7/7 [============ ] - ETA: 0s - loss: 0.6312
Epoch 00061: loss did not improve from 0.62968
7/7 [========= ] - 1s 91ms/step - loss: 0.6312 - val loss: 0.9333
Enoch 62/200
7/7 [=========================] - ETA: 0s - loss: 0.6245
Epoch 00062: loss improved from 0.62968 to 0.62455, saving model to Sales.h5
Epoch 63/200
7/7 [======] - ETA: 0s - loss: 0.6266
Epoch 00063: loss did not improve from 0.62455
Epoch 64/200
7/7 [=========================] - ETA: 0s - loss: 0.6236
Epoch 00064: loss improved from 0.62455 to 0.62357, saving model to Sales.h5
7/7 [==========] - 1s 113ms/step - loss: 0.6236 - val_loss: 0.9309
Epoch 65/200
Epoch 00065: loss improved from 0.62357 to 0.61681, saving model to Sales.h5
7/7 [===============] - 1s 104ms/step - loss: 0.6168 - val_loss: 0.9249
Epoch 66/200
Epoch 00066: loss improved from 0.61681 to 0.61667, saving model to Sales.h5
Epoch 67/200
7/7 [=========================] - ETA: 0s - loss: 0.6120
Epoch 00067: loss improved from 0.61667 to 0.61195, saving model to Sales.h5
7/7 [=========] - 1s 102ms/step - loss: 0.6120 - val_loss: 0.9249
Epoch 68/200
7/7 [===============] - 1s 106ms/step - loss: 0.6096 - val_loss: 0.9306
Epoch 00069: loss did not improve from 0.60962
7/7 [==================] - 1s 94ms/step - loss: 0.6113 - val_loss: 0.9415
Epoch 70/200
7/7 [=========================] - ETA: 0s - loss: 0.6038
Epoch 00070: loss improved from 0.60962 to 0.60376, saving model to Sales.h5
7/7 [================] - 1s 107ms/step - loss: 0.6038 - val_loss: 0.8950
Epoch 71/200
Epoch 00071: loss improved from 0.60376 to 0.59955, saving model to Sales.h5
Epoch 00072: loss improved from 0.59955 to 0.59629, saving model to Sales.h5
7/7 [========= ] - 1s 120ms/step - loss: 0.5963 - val_loss: 0.9016
Epoch 73/200
7/7 [========= ] - ETA: 0s - loss: 0.5995
Epoch 00073: loss did not improve from 0.59629
Epoch 74/200
Epoch 00074: loss did not improve from 0.59629
Epoch 00075: loss improved from 0.59629 to 0.59237, saving model to Sales.h5
7/7 [=================] - 1s 120ms/step - loss: 0.5924 - val_loss: 0.8873
Epoch 76/200
Epoch 00076: loss improved from 0.59237 to 0.58912, saving model to Sales.h5
7/7 [===================== ] - 1s 101ms/step - loss: 0.5891 - val_loss: 0.8684
7/7 [========] - ETA: 0s - loss: 0.5815
Epoch 00077: loss improved from 0.58912 to 0.58149, saving model to Sales.h5
7/7 [=======================] - 1s 107ms/step - loss: 0.5815 - val_loss: 0.8680
Epoch 78/200
Epoch 79/200
Epoch 00079: loss did not improve from 0.57521
7/7 [======================] - 1s 92ms/step - loss: 0.5760 - val_loss: 0.9268
Epoch 80/200
```

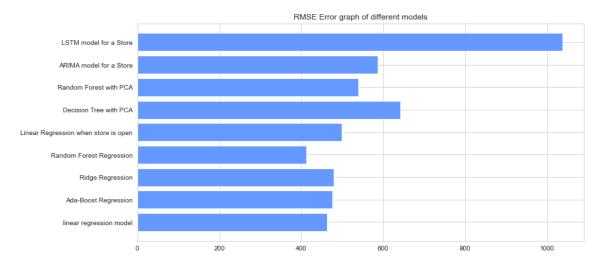
```
7/7 [======== ] - ETA: 0s - loss: 0.5733
Epoch 00080: loss improved from 0.57521 to 0.57334, saving model to Sales.h5
7/7 [=======================] - 1s 122ms/step - loss: 0.5733 - val_loss: 0.9187
Epoch 81/200
7/7 [======================] - ETA: 0s - loss: 0.5730
Epoch 00081: loss improved from 0.57334 to 0.57297, saving model to Sales.h5
7/7 [=================] - 1s 119ms/step - loss: 0.5730 - val_loss: 0.9322
Epoch 82/200
7/7 [=========================] - ETA: 0s - loss: 0.5926
Epoch 00082: loss did not improve from 0.57297
7/7 [========================== ] - 1s 93ms/step - loss: 0.5926 - val_loss: 0.9129
Epoch 83/200
Epoch 00083: loss did not improve from 0.57297
Epoch 00083: ReduceLROnPlateau reducing learning rate to 4.0000001899898055e-05.
7/7 [=====================] - 1s 98ms/step - loss: 0.5940 - val_loss: 0.9648
Epoch 84/200
7/7 [============ ] - ETA: 0s - loss: 0.5785
Epoch 00084: loss did not improve from 0.57297
7/7 [======================] - 1s 101ms/step - loss: 0.5785 - val_loss: 0.9748
Enoch 85/200
7/7 [========================] - ETA: 0s - loss: 0.5761
Epoch 00085: loss did not improve from 0.57297
7/7 [===========] - 1s 97ms/step - loss: 0.5761 - val_loss: 0.9933
Enoch 86/200
Epoch 00086: loss improved from 0.57297 to 0.57055, saving model to Sales.h5
Epoch 87/200
Epoch 88/200
Epoch 00088: loss improved from 0.56791 to 0.56690, saving model to Sales.h5
7/7 [========== ] - 1s 102ms/step - loss: 0.5669 - val_loss: 1.0236
Epoch 89/200
Epoch 00089: loss did not improve from 0.56690
Epoch 90/200
7/7 [================] - ETA: 0s - loss: 0.5662
Epoch 00090: loss improved from 0.56690 to 0.56621, saving model to Sales.h5
Epoch 91/200
7/7 [=========================] - ETA: 0s - loss: 0.5644
Epoch 00091: loss improved from 0.56621 to 0.56444, saving model to Sales.h5
7/7 [=========] - 1s 105ms/step - loss: 0.5644 - val_loss: 1.0243
Enoch 92/200
7/7 [=================] - 1s 108ms/step - loss: 0.5628 - val_loss: 1.0227
Epoch 93/200
Epoch 00093: loss improved from 0.56278 to 0.56155, saving model to Sales.h5
7/7 [=======================] - 1s 112ms/step - loss: 0.5615 - val_loss: 1.0234
Epoch 94/200
7/7 [=========================] - ETA: 0s - loss: 0.5604
Epoch 00094: loss improved from 0.56155 to 0.56037, saving model to Sales.h5
7/7 [===============] - 1s 116ms/step - loss: 0.5604 - val_loss: 1.0236
Epoch 95/200
Epoch 00095: loss did not improve from 0.56037
7/7 [=======================] - 1s 93ms/step - loss: 0.5605 - val_loss: 1.0218
         Epoch 00096: loss improved from 0.56037 to 0.55895, saving model to Sales.h5
7/7 [===========] - 1s 122ms/step - loss: 0.5589 - val_loss: 1.0247
Epoch 97/200
7/7 [========= ] - ETA: 0s - loss: 0.5579
Epoch 00097: loss improved from 0.55895 to 0.55794, saving model to Sales.h5
Epoch 98/200
Epoch 00099: loss improved from 0.55692 to 0.55669, saving model to Sales.h5
7/7 [=================] - 1s 92ms/step - loss: 0.5567 - val_loss: 1.0351
Epoch 100/200
-----] - ETA: 0s - loss: 0.5560
Epoch 00101: loss improved from 0.55637 to 0.55596, saving model to Sales.h5
7/7 [===============] - ETA: 0s - loss: 0.5550
Epoch 00102: loss improved from 0.55596 to 0.55504, saving model to Sales.h5
7/7 [=========================] - 1s 104ms/step - loss: 0.5550 - val_loss: 1.0464
Epoch 103/200
7/7 [=========================] - ETA: 0s - loss: 0.5547
Epoch 00103: loss improved from 0.55504 to 0.55468, saving model to Sales.h5
```

```
7/7 [==========] - 1s 111ms/step - loss: 0.5547 - val loss: 1.0433
      Epoch 104/200
       7/7 [=========================] - ETA: 0s - loss: 0.5542
       Epoch 00104: loss improved from 0.55468 to 0.55424, saving model to Sales.h5
       Epoch 105/200
      7/7 [=======] - ETA: 0s - loss: 0.5538
      Epoch 00105: loss improved from 0.55424 to 0.55383, saving model to Sales.h5
       7/7 [============================] - 1s 107ms/step - loss: 0.5538 - val_loss: 1.0382
      Epoch 00106: loss improved from 0.55383 to 0.55349, saving model to Sales.h5 \,
      7/7 [============== ] - 1s 107ms/step - loss: 0.5535 - val_loss: 1.0359
      Epoch 107/200
       Epoch 00107: loss improved from 0.55349 to 0.55310, saving model to Sales.h5
       Epoch 108/200
      Epoch 00108: loss improved from 0.55310 to 0.55299, saving model to Sales.h5
      Epoch 00108: ReduceLROnPlateau reducing learning rate to 1.6000001778593287e-06.
       7/7 [======================] - 1s 112ms/step - loss: 0.5530 - val_loss: 1.0337
      Epoch 109/200
      7/7 [======== ] - ETA: 0s - loss: 0.5526
      Epoch 00109: loss improved from 0.55299 to 0.55258, saving model to Sales.h5
       7/7 [=========================== ] - 1s 114ms/step - loss: 0.5526 - val_loss: 1.0336
       Epoch 00110: loss improved from 0.55258 to 0.55257, saving model to Sales.h5
      Epoch 111/200
       Epoch 00111: loss improved from 0.55257 to 0.55243, saving model to Sales.h5
       7/7 [================] - 1s 106ms/step - loss: 0.5524 - val_loss: 1.0350
       Epoch 112/200
      7/7 [========] - ETA: 0s - loss: 0.5526
      Epoch 00112: loss did not improve from 0.55243
      Epoch 00112: ReduceLROnPlateau reducing learning rate to 3.200000264769187e-07.
       7/7 [===============] - 1s 90ms/step - loss: 0.5526 - val_loss: 1.0356
       Epoch 00113: loss did not improve from 0.55243
      7/7 [===========] - 1s 92ms/step - loss: 0.5525 - val_loss: 1.0356
      Epoch 114/200
       7/7 [=========================] - ETA: 0s - loss: 0.5525
       Epoch 00114: loss did not improve from 0.55243
      7/7 [=========] - 1s 84ms/step - loss: 0.5525 - val_loss: 1.0355
      Epoch 115/200
       Epoch 00115: loss did not improve from 0.55243
      Epoch 00115: ReduceLROnPlateau reducing learning rate to 6.400000529538374e-08.
       7/7 [===============] - 1s 92ms/step - loss: 0.5525 - val_loss: 1.0354
      Epoch 116/200
       Epoch 00116: loss did not improve from 0.55243
       7/7 [=========== ] - 1s 89ms/step - loss: 0.5525 - val loss: 1.0354
       7/7 [========= ] - ETA: 0s - loss: 0.5525
       Epoch 00117: loss did not improve from 0.55243
      7/7 [============= ] - 1s 93ms/step - loss: 0.5525 - val_loss: 1.0354
      Epoch 118/200
       7/7 [========= ] - ETA: 0s - loss: 0.5525
      Epoch 00118: loss did not improve from 0.55243
      Epoch 00118: ReduceLROnPlateau reducing learning rate to 1.2800001059076749e-08.
      Epoch 119/200
       Epoch 00119: loss did not improve from 0.55243
       7/7 [======================] - 1s 102ms/step - loss: 0.5525 - val_loss: 1.0354
       Epoch 120/200
      7/7 [======== ] - ETA: 0s - loss: 0.5525
      Epoch 00120: loss did not improve from 0.55243
      Epoch 00120: early stopping
In [113... model = load_model('sales.h5')
In [114... train_predict = model.predict(x_train)
       test_predict = model.predict(x_test)
In [115... #train_predict = std.inverse_transform(train_predict)
       train_predict = train_predict.reshape(len(train_predict))
       #test_predict = std.inverse_transform(test_predict)
       test_predict = test_predict.reshape(len(test_predict))
In [116... # inversion of normalisation
       train_predict = train_predict*std.values + mean.values
       test_predict = test_predict*std.values + mean.values
       y_train = y_train*std.values + mean.values
       y test = y test*std.values + mean.values
```

```
RMSE_LSTM = math.sqrt(mean_squared_error(y_train,train_predict))
In [117...
            RMSE_LSTM
Out[117... 758.7049250457853
            RMSE_LSTM = math.sqrt(mean_squared_error(y_test,test_predict))
In [118...
Out[118... 1038.4188839819349
           plt.figure(figsize = (16,8))
plt.plot(y_train, label = 'y_test')
In [119...
            plt.plot(train_predict,label = 'y_pred')
            plt.title('LSTM')
            plt.legend()
            plt.show()
                                                                                     LSTM
                                                                                                                                                        y_test
                                                                                                                                                      y_pred
           9000
           7000
           6000
           5000
           4000
           3000
                                                       100
                                                                                        200
                                                                                                                          300
                                                                                                                                          350
                                                                                                                                                           400
            • Here, Tradional Time-Series models performs better than LSTM model.
```

#### 2. Comment on the behavior of all the models you have built so far

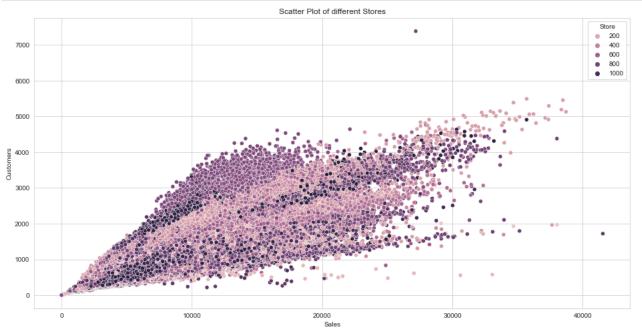
```
In [121... models_error = [[error_output_lr.RMSE.mean(), 'linear regression model']] # linear regression model
              models_error.append([error_output_ada.RMSE.mean(),'Ada-Boost Regression']) # Ada-Boost Regression
models_error.append([error_output_rdg.RMSE.mean(),'Ridge Regression']) # Ridge Regression
models_error.append([error_output_rdm.RMSE.mean(),'Ridge Regression']) # Random Forest Regression
models_error.append([error_output_rdm.RMSE.mean(),'Random Forest Regression']) # Random Forest Regression when store is open']) # Linear Regression when store is open
               models_error.append([error_output_dt_pca.RMSE.mean(),'Decision Tree with PCA'])
               models_error.append([error_output_rdm_pca.RMSE.mean(),'Random Forest with PCA'])
               models_error.append([RMSE_ARIMA, 'ARIMA model for a Store'])
               models_error.append([RMSE_LSTM, 'LSTM model for a Store'])
In [122... models_error = pd.DataFrame(models_error)
In [123...
               plt.figure(figsize=(12,6))
               \verb|plt.barh| (models\_error[1], models\_error[0], color = "#6699ff")|
               plt.title('RMSE Error graph of different models')
               plt.show()
```



• From the above graph we can clearly says that Random forest performs best out of all models.

# 3. Cluster stores using sales and customer visits as features. Find out how many clusters or groups are possible. Also visualize the results.

```
In [125... plt.figure(figsize=(16,8))
    sns.scatterplot(data=cluster_data,x='Sales',y='Customers', hue = 'Store')
    plt.title('Scatter Plot of different Stores')
    plt.show()
```



```
In [126... kmeans = KMeans(n_clusters=5, random_state=24).fit(np.array(cluster_data[['Sales','Customers']]))
In [127... cluster_data['forecast'] = kmeans.predict(np.array(cluster_data[['Sales','Customers']]))
In [128... cluster_data.head()
```

Out[128... Store Sales Customers forecast

```
4 13106
                                1488
                                           0
                    6635
                                645
In [129... kmeans.labels_
Out[129... array([4, 2, 0, ..., 4, 1, 4])
In [130... kmeans.cluster_centers_
Out[130... array([[11803.70771128, 1251.32555353],
                    3916.63178054,
                                      464.9306038 ],
                                      891.97780749],
                    8474.27675303,
                  [18132.02765881,
                                     2136.40709015]
                  [ 6093.47766668,
                                     672.3953813 ]])
           plt.figure(figsize=(16,8))
In [131...
           sns.scatterplot(data=cluster_data,x='Sales',y='Customers', hue = 'forecast')
           plt.scatter(
               kmeans.cluster_centers_[:, 0], kmeans.cluster_centers_[:, 1], s=250, marker='*',
               c='red', edgecolor='black',
               label='centroids'
           plt.show()
            7000
                                                                                                                                                  •
            6000
            5000
            4000
            3000
            2000
             1000
                                                   10000
                                                                                20000
                                                                                                              30000
                                                                                                                                            40000
```

#### 4. Is it possible to have separate prediction models for each cluster? Compare results with the previous models.

• We will choose Random Forest Regression and prepare a separate prediction model for each cluster.

Sales Customers forecast

568

877

1072

5735

9863

3 13261

```
In [132... cluster_data = train_data[train_data.Open == 1]
           cluster_data.drop('Open',axis=1,inplace=True)
           kmeans = KMeans(n\_clusters=5, random\_state=24).fit(np.array(cluster\_data[['Sales','Customers']])) \\
In [133...
           cluster_data['forecast'] = kmeans.predict(np.array(cluster_data[['Sales','Customers']]))
In [134...
          cluster_data.head()
Out[134...
            Store DayOfWeek
                               Sales Customers Promo StateHoliday SchoolHoliday forecast
          0
                               5735
                                           568
                                                                                       4
          1
                           2
                               9863
                                           877
                                                                0
                                                                              0
                                                                                       2
          2
                                                                0
                                                                                       Ω
                3
                           2 13261
                                          1072
                                                                              1
                           2 13106
                                          1488
                                                                0
                                                                              0
                                                                                       0
                                                                                       4
                               6635
                                           645
                                                    1
                                                                0
                                                                              0
```

Sales

```
In [135... cluster_data.drop('Store',axis=1,inplace=True)
In [136...
            RMSE_cluster_rdm = []
            MAE_cluster_rdm=[]
            for clust in range(5):
                 data = cluster_data[cluster_data.forecast==clust]
                 data.drop('forecast',axis=1,inplace=True)
                y=np.array(data['Sales'])
                 x=np.array(data.drop('Sales',axis=1))
                 y_test,y_pred = random_forest(np.array(x),np.array(y))
                 RMSE_1,MAE_1 = error_cal(y_test,y_pred)
                 RMSE_cluster_rdm.append(RMSE_1)
                 MAE_cluster_rdm.append(MAE_1)
In [137...
           cluster = [0,1,2,3,4]
In [138... error_output_cluster_rdm = pd.DataFrame()
            error_output_cluster_rdm['cluster'] = cluster
error_output_cluster_rdm['RMSE'] = RMSE_cluster_rdm
            error_output_cluster_rdm['MAE'] = MAE_cluster_rdm
            error_output_cluster_rdm
Out[138...
              cluster
                            RMSE
                                           MAE
                   0 1222.541431
                                     971.439099
                       543.165394
                                    433.964896
                       770.898979
                                    636.430048
                   3 2522.615663 1831.995396
                       596.155043 494.302385
In [139...
            plt.figure(figsize=(10,8))
            plt.bar(x=error_output_cluster_rdm.cluster,height=error_output_cluster_rdm.RMSE,label = 'RMSE',width=0.4)
plt.bar(x=error_output_cluster_rdm.cluster,height=error_output_cluster_rdm.MAE,label = 'MAE',width=0.4)
            plt.xlabel('Cluster')
            plt.legend()
            plt.show()
           2500
                                                                                                    MAE
           2000
           1500
           1000
            500
```

- since data is not suitable for clustring, we can not separate data into different clusters.
- so while predicting sales based on clusters, it shows unpredictible result (RMSE, and MAE)

2 Cluster

# **Project Task: Week 4**

### Applying ANN:

- 1. Use ANN (Artificial Neural Network) to predict Store Sales.
  - a) Fine-tune number of layers,
  - b) Number of Neurons in each layers.
  - c) Experiment in batch-size.

- d) Experiment with number of epochs. Carefully observe the loss and accuracy? What are the observations?
- e) Play with different Learning Rate variants of Gradient Descent like Adam, SGD, RMS-prop.
- f) Which activation performs best for this use case and why?
- g) Check how it performed in the dataset, calculate RMSE.
- I have tested so many combinations of hyper-parameters and finally i found best result as follow: -

```
In [140... train_data.head()
Out[140...
            Store DayOfWeek Sales Customers Open Promo StateHoliday SchoolHoliday
         0
                          2 5735
                                          568
                                                                     0
                                                                                  0
         1
                           2 9863
                                          877
                                                                     0
                                                                                  0
         2
                           2 13261
                                         1072
                                                                     0
                                                                                  1
         3
                           2 13106
                                         1488
                                                                     0
                                                                                  0
                           2 6635
                                          645
                                                                     0
                                                                                  0
In [141... train_data = train_data[train_data.Store<=100]</pre>
          train_data = train_data[train_data.Open == 1]
          train_data.reset_index(drop=True, inplace=True)
          y = train_data['Sales']
          x = train_data.drop(['Sales','Open'],axis=1)
          std = StandardScaler()
          x = std.fit_transform(x)
In [142... x_train,x_test,y_train,y_test = train_test_split(np.array(x),np.array(y),random_state=42,test_size=0.3)
In [143... model_1 = Sequential()
          model_1.add(layers.Dense(32, activation='elu', input_shape = (x_train.shape[1],)))
          model_1.add(layers.Dense(64, activation='elu'))
          model_1.add(layers.Dense(64, activation='elu'))
          model_1.add(layers.BatchNormalization())
          model_1.add(layers.Dense(128, activation='elu'))
          model 1.add(layers.Dense(128, activation='elu'))
          model_1.add(layers.BatchNormalization())
          ## bLock 3
          model_1.add(layers.Dense(256, activation='elu'))
          model_1.add(layers.Dense(256, activation='elu'))
          model_1.add(layers.BatchNormalization())
          ## block 4
          model_1.add(layers.Dense(128, activation='elu'))
          model_1.add(layers.Dense(128, activation='elu'))
          model_1.add(layers.BatchNormalization())
          ## block 5
          model_1.add(layers.Dense(64, activation='elu'))
          model_1.add(layers.Dense(64, activation='elu'))
          model_1.add(layers.Dense(32, activation='elu'))
          model_1.add(layers.Dense(1))
In [144...
          model_1.compile(loss='mse',
                        optimizer = Adam(learning_rate=0.001),
                        metrics=['mae'])
In [145... checkpoint = ModelCheckpoint('Sales_ann.h5',
                                       monitor='loss',
                                       mode=min,
                                       save_best_only=True,
                                       verbose=1)
          early_stopping = EarlyStopping(monitor='loss',
                                         patience=9,
                                        min delta=0.
                                         restore_best_weights=True,
                                        verbose=1)
          Reduce_ler_rate = ReduceLROnPlateau(monitor='loss',
                                              factor=0.2.
                                              patience=3,
                                              verbose=1,
                                              min_delta=0.001)
          callback = [checkpoint,early_stopping,Reduce_ler_rate]
```

In [146... history = model 1.fit(x train,y train,epochs=100,batch size=20,verbose=1,callbacks=callback)

```
Epoch 1/100
2552/2552 [============== ] - 6s 2ms/step - loss: 4444669.0000 - mae: 1461.0424
2552/2552 [============== ] - 6s 2ms/step - loss: 2293801.5000 - mae: 1133.1906
Epoch 3/100
Epoch 00003: loss improved from 2293801.50000 to 2177962.50000, saving model to Sales_ann.h5
2552/2552 [============== ] - 7s 3ms/step - loss: 2177962.5000 - mae: 1096.0912
Epoch 4/100
Epoch 00004: loss improved from 2177962.50000 to 2098525.75000, saving model to Sales_ann.h5
Epoch 00005: loss improved from 2098525.75000 to 1872328.00000, saving model to Sales_ann.h5
Epoch 6/100
Epoch 00006: loss improved from 1872328.00000 to 1763881.87500, saving model to Sales_ann.h5
2552/2552 [=============== ] - 6s 2ms/step - loss: 1763881.8750 - mae: 1001.3951
Epoch 7/100
2542/2552 [=================================] - ETA: 0s - loss: 1748531.5000 - mae: 995.8099 Epoch 00007: loss improved from 1763881.87500 to 1748732.12500, saving model to Sales_ann.h5
Epoch 00008: loss improved from 1748732.12500 to 1704187.37500, saving model to Sales_ann.h5
Epoch 9/100
Epoch 00009: loss improved from 1704187.37500 to 1675809.50000, saving model to Sales_ann.h5
Epoch 10/100
Epoch 00010: loss improved from 1675809.50000 to 1668408.62500, saving model to Sales_ann.h5
Epoch 11/100
Epoch 00011: loss improved from 1668408.62500 to 1644639.62500, saving model to Sales_ann.h5
Epoch 12/100
Epoch 13/100
Epoch 00013: loss improved from 1613226.25000 to 1592178.00000, saving model to Sales_ann.h5
Epoch 14/100
Epoch 00014: loss improved from 1592178.00000 to 1577025.87500, saving model to Sales_ann.h5
Epoch 15/100
Epoch 16/100
Epoch 00016: loss improved from 1566442.25000 to 1548221.00000, saving model to Sales_ann.h5
2552/2552 [=========================== ] - 6s 2ms/step - loss: 1548221.0000 - mae: 932.1654
Epoch 17/100
Epoch 00017: loss improved from 1548221.00000 to 1516797.62500, saving model to Sales_ann.h5
2552/2552 [=============== ] - 6s 2ms/step - loss: 1516797.6250 - mae: 923.8798
Epoch 18/100
Epoch 19/100
Epoch 00019: loss improved from 1499382.62500 to 1473326.62500, saving model to Sales_ann.h5
Epoch 20/100
Epoch 00020: loss improved from 1473326.62500 to 1469643.62500, saving model to Sales ann.h5
2552/2552 [=======================] - 5s 2ms/step - loss: 1469643.6250 - mae: 909.9742
Epoch 21/100
Epoch 22/100
Epoch 00022: loss improved from 1437130.75000 to 1420546.87500, saving model to Sales_ann.h5
Epoch 23/100
```

```
Epoch 00024: loss improved from 1408641.37500 to 1393509.50000, saving model to Sales_ann.h5 2552/2552 [=========] - 6s 2ms/step - loss: 1393509.5000 - mae: 883.4465
Epoch 00025: loss improved from 1393509.50000 to 1386443.75000, saving model to Sales_ann.h5
Enoch 26/100
Epoch 00026: loss improved from 1386443.75000 to 1364199.75000, saving model to Sales_ann.h5
Epoch 27/100
Enoch 28/100
Epoch 00028: loss improved from 1348304.12500 to 1339281.50000, saving model to Sales_ann.h5
Epoch 29/100
Epoch 30/100
Epoch 31/100
Epoch 00031: loss improved from 1308992.25000 to 1295025.12500, saving model to Sales_ann.h5
Epoch 32/100
Epoch 00032: loss improved from 1295025.12500 to 1275054.25000, saving model to Sales_ann.h5
Epoch 00033: loss improved from 1275054.25000 to 1239158.87500, saving model to Sales_ann.h5
Epoch 34/100
Epoch 00034: loss improved from 1239158.87500 to 1235172.12500, saving model to Sales_ann.h5
Epoch 35/100
Epoch 00036: loss improved from 1208047.37500 to 1187663.50000, saving model to Sales_ann.h5
Epoch 37/100
Epoch 38/100
Epoch 39/100
Epoch 00039: loss improved from 1157919.62500 to 1138389.37500, saving model to Sales_ann.h5
Epoch 40/100
Epoch 00041: loss improved from 1125951.12500 to 1113751.00000, saving model to Sales_ann.h5
2552/2552 [============== ] - 6s 2ms/step - loss: 1113751.0000 - mae: 775.0018
Epoch 42/100
Epoch 00042: loss improved from 1113751.00000 to 1101597.75000, saving model to Sales_ann.h5
Epoch 43/100
Epoch 00044: loss improved from 1085373.87500 to 1075420.87500, saving model to Sales_ann.h5
2552/2552 [=========================== ] - 6s 2ms/step - loss: 1075420.8750 - mae: 757.5859
Enoch 45/100
Epoch 00045: loss improved from 1075420.87500 to 1061920.87500, saving model to Sales_ann.h5
2552/2552 [=======================] - 6s 2ms/step - loss: 1061920.8750 - mae: 755.0569
Epoch 46/100
========>.] - ETA: 0s - loss: 1044205.0000 - mae: 745.9543
.
2527/2552 [====
Epoch 00047: loss improved from 1057397.75000 to 1045839.75000, saving model to Sales_ann.h5
Epoch 48/100
Epoch 00048: loss improved from 1045839.75000 to 1026169.62500, saving model to Sales_ann.h5
```

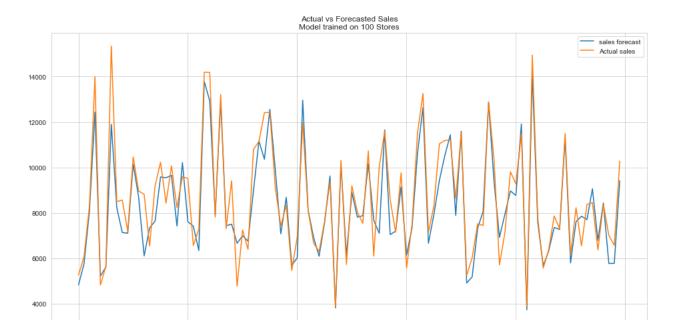
```
Epoch 00049: loss improved from 1026169.62500 to 1020720.62500, saving model to Sales_ann.h5
2552/2552 [=======================] - 6s 2ms/step - loss: 1020720.6250 - mae: 736.5558
Epoch 00051: loss improved from 1009079.62500 to 1000289.75000, saving model to Sales_ann.h5
Epoch 52/100
E748/2552 [=========================].] - ETA: 0s - loss: 993450.0000 - mae: 724.3928
Epoch 00052: loss improved from 1000289.75000 to 993707.75000, saving model to Sales_ann.h5
Epoch 53/100
Epoch 00053: loss improved from 993707.75000 to 975573.18750, saving model to Sales_ann.h5
Epoch 54/100
2533/2552 [===========================>.] - ETA: Øs - loss: 977863.0625 - mae: 716.8930
Epoch 00055: loss improved from 975573.18750 to 957227.18750, saving model to Sales_ann.h5
Epoch 56/100
Epoch 00056: loss improved from 957227.18750 to 953254.93750, saving model to Sales_ann.h5
2552/2552 [============= ] - 6s 2ms/step - loss: 953254.9375 - mae: 710.8003
Enoch 57/100
Epoch 00057: loss improved from 953254.93750 to 944173.50000, saving model to Sales_ann.h5
2552/2552 [================ ] - 6s 2ms/step - loss: 944173.5000 - mae: 705.0037
Epoch 58/100
Epoch 00059: loss improved from 936218.75000 to 912748.25000, saving model to Sales_ann.h5
2552/2552 [============ ] - 8s 3ms/step - loss: 912748.2500 - mae: 694.3871
Epoch 60/100
Epoch 00060: loss improved from 912748.25000 to 902033.68750, saving model to Sales_ann.h5
Epoch 61/100
2537/2552 [====
         ----->.] - ETA: 0s - loss: 886195.6875 - mae: 685.2569
Epoch 00062: loss did not improve from 882624.31250
Epoch 63/100
Epoch 00063: loss improved from 882624.31250 to 871315.87500, saving model to Sales_ann.h5
Epoch 64/100
Epoch 65/100
Epoch 00065: loss improved from 863500.87500 to 841904.93750, saving model to Sales_ann.h5
Epoch 66/100
Epoch 00066: loss improved from 841904.93750 to 836731.68750, saving model to Sales_ann.h5
2552/2552 [===================== ] - 6s 2ms/step - loss: 819511.3125 - mae: 655.5641
Epoch 68/100
Epoch 00068: loss improved from 819511.31250 to 817239.75000, saving model to Sales_ann.h5
Epoch 69/100
2552/2552 [================= ] - 6s 2ms/step - loss: 811222.5000 - mae: 651.6959
Epoch 00070: loss improved from 811222.50000 to 801707.25000, saving model to Sales_ann.h5
2552/2552 [============== ] - 6s 2ms/step - loss: 801707.2500 - mae: 646.6812
Epoch 71/100
Epoch 00071: loss improved from 801707.25000 to 788003.18750, saving model to Sales_ann.h5
Epoch 72/100
2545/2552 [===========================>.] - ETA: 0s - loss: 774015.1875 - mae: 634.6124
```

Epoch 49/100

```
Epoch 00073: loss improved from 782958.75000 to 774113.56250, saving model to Sales_ann.h5
Epoch 00074: loss did not improve from 774113.56250
2552/2552 [=================] - 5s 2ms/step - loss: 778898.2500 - mae: 636.2727
Epoch 75/100
Epoch 00075: loss improved from 774113.56250 to 760768.87500, saving model to Sales_ann.h5
Epoch 76/100
Epoch 77/100
Epoch 00077: loss did not improve from 755313.37500
Epoch 78/100
Epoch 79/100
Epoch 00079: loss did not improve from 742320.50000
Epoch 80/100
Epoch 00080: loss improved from 742320.50000 to 735595.75000, saving model to Sales_ann.h5
Enoch 81/100
Epoch 00081: loss improved from 735595.75000 to 729175.00000, saving model to Sales_ann.h5
Epoch 00082: loss did not improve from 729175.00000
Epoch 83/100
Epoch 00083: loss improved from 729175.00000 to 722517.56250, saving model to Sales_ann.h5
Epoch 84/100
Epoch 00085: loss did not improve from 717757.81250
Epoch 86/100
Epoch 00086: loss improved from 717757.81250 to 705479.68750, saving model to Sales_ann.h5
Epoch 87/100
Epoch 88/100
Epoch 00088: loss improved from 705479.68750 to 703681.18750, saving model to Sales_ann.h5
2552/2552 [=============] - 6s 2ms/step - loss: 703681.1875 - mae: 600.1520 Epoch 89/100
Epoch 00089: loss did not improve from 703681.18750
Epoch 00090: loss did not improve from 703681.18750
2552/2552 [============= ] - 6s 2ms/step - loss: 707221.2500 - mae: 598.7364
Epoch 91/100
Epoch 00091: loss improved from 703681.18750 to 700657.00000, saving model to Sales_ann.h5
2552/2552 [================ ] - 6s 2ms/step - loss: 700657.0000 - mae: 600.4050
Epoch 92/100
Epoch 00093: loss improved from 699920.93750 to 684823.18750, saving model to Sales_ann.h5
Enoch 94/100
Epoch 00094: loss did not improve from 684823.18750
Epoch 95/100
Epoch 00096: loss improved from 679983.12500 to 679199.06250, saving model to Sales_ann.h5
2552/2552 [=========== ] - 6s 2ms/step - loss: 679199.0625 - mae: 586.9881
Epoch 97/100
```

```
Enoch 98/100
        2552/2552 [============== ] - ETA: 0s - loss: 670993.5625 - mae: 584.3502
        Epoch 00098: loss improved from 679199.06250 to 670993.56250, saving model to Sales_ann.h5
        Epoch 99/100
        Epoch 00099: loss did not improve from 670993.56250
        2552/2552 [============= ] - 6s 3ms/step - loss: 671468.6875 - mae: 585.9103
        Epoch 100/100
        Epoch 00100: loss improved from 670993.56250 to 663814.87500, saving model to Sales_ann.h5
        In [147... model_1 = load_model('Sales_ann.h5')
        y_pred = model_1.predict(x_test)
In [148...
        RMSE = math.sqrt(mean_squared_error(y_test,y_pred))
        RMSE
Out[148... 788.7476204485714
In [149... #importing testing data
         test_data = pd.read_csv(r'D:\Simplilearn\project\Artificial-Intelligence-Capstone-Project-Datasets-master\Project 3-Retail-Datasets_data\tes
         test_data.head()
          Store DayOfWeek
                             Date Sales Customers Open Promo StateHoliday SchoolHoliday
Out[149...
        0
                      5 2015-07-31
                                 5263
                                           555
                                                                  0
        1
             2
                      5 2015-07-31 6064
                                           625
        2
                      5 2015-07-31 8314
                                           821
                                                                  0
             3
                                                        1
        3
             4
                      5 2015-07-31 13995
                                           1498
                                                                  0
                      5 2015-07-31 4822
                                                                  0
In [150... test_data.drop('Date',axis = 1, inplace=True)
         test_data.loc[test_data.StateHoliday==0,'StateHoliday'] = '0'
         labelencoder= LabelEncoder()
         test_data.StateHoliday = labelencoder.fit_transform(test_data['StateHoliday'])
         test_data = test_data[test_data.Store<=100]</pre>
         test_data = test_data[test_data.Open == 1]
         test_data.reset_index(drop=True, inplace=True)
        y = test_data['Sales']
x = test_data.drop(['Sales','Open'],axis=1)
         std = StandardScaler()
         x = std.fit\_transform(x)
        y_pred = model_1.predict(x)
In [151...
         math.sqrt(mean_squared_error(y,y_pred))
Out[151... 793.2148083439479
In [152... plt.figure(figsize=(16,8))
         plt.plot(y_pred[:100],label = 'sales forecast')
         plt.plot(y[:100],label = 'Actual sales')
         plt.legend()
         plt.title('Actual vs Forecasted Sales\nModel trained on 100 Stores')
```

Out[152... Text(0.5, 1.0, 'Actual vs Forecasted Sales\nModel trained on 100 Stores')



2. Use Dropout for ANN and find the optimum number of clusters (clusters formed considering the features: sales and customer visits). Compare model performance with traditional ML based prediction models.

60

80

100

40

20

```
train_data = train_data[train_data.Store<=100]
train_data = train_data[train_data.Open == 1]</pre>
In [153...
           train_data.reset_index(drop=True, inplace=True)
           y = train_data['Sales']
x = train_data.drop(['Sales','Open'],axis=1)
           std = StandardScaler()
           x = std.fit_transform(x)
           x_train,x_test,y_train,y_test = train_test_split(np.array(x),np.array(y),random_state=42,test_size=0.3)
In [154...
          model_2 = Sequential()
           model_2.add(layers.Dense(32, activation='elu', input_shape = (x_train.shape[1],)))
           model_2.add(layers.Dense(64, activation='elu'))
           model_2.add(layers.Dense(64, activation='elu'))
           model_2.add(layers.BatchNormalization())
           model_2.add(layers.Dense(128, activation='elu'))
           model_2.add(layers.Dense(128, activation='elu'))
           model_2.add(layers.BatchNormalization())
           model_2.add(layers.Dense(256, activation='elu'))
           model 2.add(layers.Dense(256, activation='elu'))
           model_2.add(layers.BatchNormalization())
           model_2.add(layers.Dropout(0.8))
           model_2.add(layers.Dense(128, activation='elu'))
model_2.add(layers.Dense(128, activation='elu'))
           model_2.add(layers.BatchNormalization())
           model_2.add(layers.Dropout(0.8))
           ## block 5
           model_2.add(layers.Dense(64, activation='elu'))
           model_2.add(layers.Dense(64, activation='elu'))
           model_2.add(layers.Dense(32, activation='elu'))
           model_2.add(layers.Dropout(0.8))
           model_2.add(layers.Dense(1))
In [155...
          model_2.compile(loss='mse')
                          optimizer = Adam(learning_rate=0.001),
                          metrics=['mae'])
           checkpoint = ModelCheckpoint('Sales_ann_with_dropout.h5',
In [156...
                                          monitor='loss',
                                          mode=min.
                                          save_best_only=True,
                                          verbose=1)
           early_stopping = EarlyStopping(monitor='loss',
                                            patience=9,
                                            min_delta=0,
```

WARNING:tensorflow:ModelCheckpoint mode <built-in function min> is unknown, fallback to auto mode.

```
In [157... history = model_2.fit(x_train,y_train,epochs=50,batch_size=20,verbose=1,callbacks=callback)
```

```
Epoch 00001: loss improved from inf to 16381824.00000, saving model to Sales_ann_with_dropout.h5
Epoch 2/50
Epoch 00002: loss improved from 16381824.00000 to 12924422.00000, saving model to Sales_ann_with_dropout.h5
Epoch 3/50
Epoch 4/50
Epoch 00004: loss improved from 12468093.00000 to 12053403.00000, saving model to Sales_ann_with_dropout.h5
2552/2552 [==============] - 7s 3ms/step - loss: 12053403.0000 - mae: 2671.1885
Fnoch 5/50
Epoch 00005: loss improved from 12053403.00000 to 11769261.00000, saving model to Sales ann with dropout.h5
Epoch 6/50
Epoch 00006: loss did not improve from 11769261.00000
2552/2552 [===========] - 7s 3ms/step - loss: 11796014.0000 - mae: 2635.9973
Epoch 7/50
Epoch 00007: loss did not improve from 11769261.00000
2552/2552 [==========] - 6s 2ms/step - loss: 11780501.0000 - mae: 2631.5269
Epoch 8/50
Epoch 00009: loss did not improve from 11413413.00000
2552/2552 [===========] - 7s 3ms/step - loss: 11482330.0000 - mae: 2602.6887
Epoch 10/50
Epoch 00010: loss did not improve from 11413413.00000
2552/2552 [=============== ] - 6s 2ms/step - loss: 11467055.0000 - mae: 2595.1279
Epoch 11/50
Epoch 13/50
Epoch 00013: loss improved from 11261945.00000 to 11048080.00000, saving model to Sales_ann_with_dropout.h5
Epoch 14/50
Epoch 00015: loss did not improve from 10977256.00000
Fnoch 16/50
Epoch 17/50
2552/2552 [=============== ] - 7s 3ms/step - loss: 10932690.0000 - mae: 2528.5454
Epoch 18/50
.
2552/2552 [=======================] - ETA: 0s - loss: 10958056.0000 - mae: 2526.7356
Epoch 00018: loss did not improve from 10929672.00000
2552/2552 [==========] - 7s 3ms/step - loss: 10958056.0000 - mae: 2526.7356
Epoch 19/50
2552/2552 [==========] - ETA: 0s - loss: 10590126.0000 - mae: 2482.8389
Epoch 21/50
```

```
Epoch 00021: loss did not improve from 10590126.00000
Epoch 00022: loss improved from 10590126.00000 to 10307616.00000, saving model to Sales_ann_with_dropout.h5
Enoch 23/50
Epoch 00023: loss did not improve from 10307616.00000
Epoch 24/50
Epoch 00024: loss did not improve from 10307616.00000
Epoch 25/50
Epoch 00025: loss did not improve from 10307616.00000
Epoch 00025: ReduceLROnPlateau reducing learning rate to 0.00020000000949949026.
Epoch 26/50
Epoch 00026: loss improved from 10307616.00000 to 10235311.00000, saving model to Sales_ann_with_dropout.h5
Epoch 27/50
Epoch 00027: loss did not improve from 10235311.00000
Epoch 00028: loss improved from 10235311.00000 to 10137645.00000, saving model to Sales_ann_with_dropout.h5
2552/2552 [================] - 7s 3ms/step - loss: 10137645.0000 - mae: 2421.6196
Enoch 29/50
Epoch 00029: loss did not improve from 10137645.00000
Epoch 30/50
Enoch 32/50
Epoch 00032: loss improved from 10100567.00000 to 10077890.00000, saving model to Sales_ann_with_dropout.h5
Epoch 33/50
2545/2552 [================================] - ETA: 0s - loss: 10115017.0000 - mae: 2424.2163 Epoch 00033: loss did not improve from 10077890.00000
Epoch 34/50
2552/2552 [===:
       Epoch 00034: loss did not improve from 10077890.00000
2552/2552 [============ ] - 6s 2ms/step - loss: 10164784.0000 - mae: 2426.7688
Epoch 35/50
Epoch 00035: loss improved from 10077890.00000 to 10076715.00000, saving model to Sales_ann_with_dropout.h5
Epoch 36/50
2544/2552 [================================] - ETA: 0s - loss: 10142046.0000 - mae: 2419.8135 Epoch 00036: loss did not improve from 10076715.00000
Epoch 37/50
Epoch 00037: loss improved from 10076715.00000 to 10006042.00000, saving model to Sales_ann_with_dropout.h5
Epoch 38/50
Epoch 00039: loss did not improve from 9934969.00000
Enoch 40/50
Epoch 00040: loss did not improve from 9934969.00000
Epoch 41/50
Epoch 00041: loss did not improve from 9934969.00000
Epoch 00041: ReduceLROnPlateau reducing learning rate to 4.0000001899898055e-05.
Epoch 42/50
Epoch 00042: loss did not improve from 9934969.00000
Epoch 00043: loss did not improve from 9934969.00000
2552/2552 [============= ] - 6s 2ms/step - loss: 10015456.0000 - mae: 2407.8313
Enoch 44/50
Epoch 00044: loss improved from 9934969.00000 to 9918804.00000, saving model to Sales_ann_with_dropout.h5
```

```
Epoch 45/50
    Epoch 00045: loss did not improve from 9918804.00000
    Epoch 46/50
    Epoch 00046: loss did not improve from 9918804.00000
    2552/2552 [============= ] - 6s 3ms/step - loss: 9983546.0000 - mae: 2411.0754
    Epoch 47/50
    Epoch 00047: loss did not improve from 9918804.00000
    Epoch 00047: ReduceLROnPlateau reducing learning rate to 8.000000525498762e-06.
    Epoch 48/50
    Epoch 00048: loss improved from 9918804.00000 to 9882870.00000, saving model to Sales_ann_with_dropout.h5
    Epoch 49/50
    2552/2552 [================ ] - ETA: 0s - loss: 9987444.0000 - mae: 2410.5007
    Epoch 00049: loss did not improve from 9882870.00000
    Epoch 50/50
    Epoch 00050: loss did not improve from 9882870.00000
    2552/2552 [============= ] - 7s 3ms/step - loss: 9977927.0000 - mae: 2403.8557
In [158... model_2 = load_model('Sales_ann_with_dropout.h5')
     y_pred = model_2.predict(x_test)
     math.sqrt(mean_squared_error(y_test,y_pred))
```

Out[158... 1938.6130502881572

- When I used dropout root mean squared error increased.
- It is not useful for our model.
- 3. Find the best setting of neural net that minimizes the loss and can predict the sales best. Use techniques like Grid search, cross-validation and Random search.

```
In [159... #cross validation
In [160... def modelkf(x_train,y_train,x_test,y_test):
               model = Sequential()
               model.add(layers.Dense(32, activation='elu', input_shape = (x_train.shape[1],)))
model.add(layers.Dense(64, activation='elu'))
               model.add(layers.Dense(64, activation='elu'))
               model.add(layers.BatchNormalization())
               model.add(layers.Dense(128, activation='elu'))
               model.add(layers.Dense(128, activation='elu'))
               model.add(layers.BatchNormalization())
               ## bLock 3
               model.add(layers.Dense(256, activation='elu'))
               model.add(layers.Dense(256, activation='elu'))
               model.add(layers.BatchNormalization())
               model.add(layers.Dropout(0.8))
               ## block 4
               model.add(layers.Dense(128, activation='elu'))
               model.add(layers.Dense(128, activation='elu'))
               model.add(layers.BatchNormalization())
               model.add(layers.Dropout(0.8))
               ## block 5
               model.add(layers.Dense(64, activation='elu'))
               model.add(layers.Dense(64, activation='elu'))
               model.add(layers.Dense(32, activation='elu'))
               model.add(layers.Dropout(0.8))
               model.add(layers.Dense(1))
               model.compile(loss='mse',
                         optimizer = Adam(learning_rate=0.001),
                         metrics=['mae'])
               model.fit(x_train,y_train,epochs=50,batch_size=20)
               y_pred = model.predict(x_test)
               return (math.sqrt(mean squared error(y test,y pred)))
In [164...
          score_kf_ann = []
          kf = StratifiedKFold(n_splits=4,random_state=100)
          for train_index,test_index in kf.split(x,y):
               x\_train, x\_test, y\_train, y\_test = train\_test\_split(np.array(x), np.array(y), test\_size = 0.3, random\_state=53)
               score_kf_ann.append(modelkf(x_train,y_train,x_test,y_test))
```

```
2552/2552 [
                                 ======| - 6s 2ms/step - loss: 17566532.0000 - mae: 3377.9365
Epoch 2/50
2552/2552 [
                                           - 6s 2ms/step - loss: 14413125.0000 - mae: 2977.6260
Epoch 3/50
2552/2552
                                            6s 2ms/step - loss: 13257686.0000 - mae: 2819.8572
Epoch 4/50
2552/2552
                                           - 6s 2ms/step - loss: 12824226.0000 - mae: 2774.3896
Epoch 5/50
2552/2552 [
                                           - 6s 2ms/step - loss: 12856587.0000 - mae: 2773.2393
Epoch 6/50
2552/2552 [
                                            7s 3ms/step - loss: 12702968.0000 - mae: 2742.2686
Epoch 7/50
2552/2552 [
                                           - 6s 2ms/step - loss: 12494999.0000 - mae: 2728.3423
Enoch 8/50
2552/2552 [
                                            6s 2ms/step - loss: 12321444.0000 - mae: 2702.2090
Epoch 9/50
2552/2552
                                            6s 3ms/step - loss: 12245067.0000 - mae: 2685.0029
Epoch 10/50
2552/2552 [
                                            7s 3ms/step - loss: 12196711.0000 - mae: 2686.3503
Enoch 11/50
2552/2552 [
                                           - 6s 2ms/step - loss: 11972784.0000 - mae: 2652.3049
Epoch 12/50
2552/2552 [:
                                            6s 2ms/step - loss: 12074139.0000 - mae: 2671.6843
Epoch 13/50
2552/2552 [:
                                            6s 2ms/step - loss: 11766183.0000 - mae: 2626.1831
Enoch 14/50
2552/2552 [=
                                           - 6s 2ms/step - loss: 11898129.0000 - mae: 2642.4058
Epoch 15/50
2552/2552 [:
                                            6s 3ms/step - loss: 11656050.0000 - mae: 2616.9380
Epoch 16/50
2552/2552 [
                                            7s 3ms/step - loss: 11678933.0000 - mae: 2619.3018
Epoch 17/50
2552/2552 [=
                                           - 6s 2ms/step - loss: 11513614.0000 - mae: 2598.8547
Epoch 18/50
2552/2552 [=
                                           - 6s 2ms/step - loss: 11529306.0000 - mae: 2604.3337
Epoch 19/50
2552/2552 [:
                                            6s 2ms/step - loss: 11547620.0000 - mae: 2599.6025
Epoch 20/50
2552/2552 [=
                                           - 6s 2ms/step - loss: 11385510.0000 - mae: 2580.3074
Epoch 21/50
2552/2552 [=
                                           - 6s 2ms/step - loss: 11218248.0000 - mae: 2561.9421
Epoch 22/50
2552/2552 [
                                            6s 2ms/step - loss: 11119511.0000 - mae: 2545.8469
Epoch 23/50
2552/2552 [:
                                            6s 3ms/step - loss: 11116573.0000 - mae: 2546.0977
Epoch 24/50
2552/2552 [=
                                           - 6s 3ms/step - loss: 10970522.0000 - mae: 2535.3154
Epoch 25/50
2552/2552 [=
                                            9s 3ms/step - loss: 10958937.0000 - mae: 2528.1348
Epoch 26/50
2552/2552 [=
                                           - 7s 3ms/step - loss: 10967729.0000 - mae: 2524.0779
Epoch 27/50
2552/2552 [=
                                           - 7s 3ms/step - loss: 10801237.0000 - mae: 2509.8208
Epoch 28/50
2552/2552 [
                                            8s 3ms/step - loss: 10813656.0000 - mae: 2504.3167
Epoch 29/50
2552/2552 [:
                                            8s 3ms/step - loss: 10724290.0000 - mae: 2497.9106
Enoch 30/50
2552/2552 [=
                                            6s 2ms/step - loss: 10687492.0000 - mae: 2490.1313
Epoch 31/50
2552/2552 [:
                                            6s 3ms/step - loss: 10652594.0000 - mae: 2485.8013
Epoch 32/50
2552/2552 [=
                                            6s 2ms/step - loss: 10500441.0000 - mae: 2468.3936
Enoch 33/50
2552/2552 [=
                                           - 7s 3ms/step - loss: 10415348.0000 - mae: 2465.0557
Epoch 34/50
2552/2552 [
                                            6s 2ms/step - loss: 10408022.0000 - mae: 2455.9656
Epoch 35/50
2552/2552 [
                                            6s 2ms/step - loss: 10337027.0000 - mae: 2448.5195
Epoch 36/50
2552/2552 [=
                                           - 6s 2ms/step - loss: 10231469.0000 - mae: 2434.0737
Epoch 37/50
2552/2552 [:
                                            6s 2ms/step - loss: 10149552.0000 - mae: 2421.1714
Epoch 38/50
2552/2552 [:
                                            6s 2ms/step - loss: 10155253.0000 - mae: 2427.4475
Epoch 39/50
2552/2552 [:
                                           - 6s 2ms/step - loss: 10129573.0000 - mae: 2426.9302
Epoch 40/50
2552/2552 [=
                                           - 6s 3ms/step - loss: 10076572.0000 - mae: 2413.3250
Epoch 41/50
2552/2552 [
                                            6s 2ms/step - loss: 9916726.0000
                                                                              - mae: 2390.3591
Epoch 42/50
2552/2552
                                           - 6s 2ms/step - loss: 9890037.0000 - mae: 2393.0613
Epoch 43/50
2552/2552 [=
                                           - 7s 3ms/step - loss: 9844442.0000 - mae: 2383.4263
Epoch 44/50
2552/2552 [
                                            6s 2ms/step - loss: 9915834.0000 - mae: 2394.5034
Epoch 45/50
2552/2552 [=
                                           - 6s 2ms/step - loss: 9762171.0000 - mae: 2371.0574
Epoch 46/50
2552/2552 [=
                                           - 6s 2ms/step - loss: 9836067.0000 - mae: 2374.6521
Epoch 47/50
2552/2552 [
                                            6s 2ms/step - loss: 9676452.0000 - mae: 2363.0876
Epoch 48/50
2552/2552 [:
                                           - 6s 2ms/step - loss: 9502549.0000 - mae: 2344.4480
Epoch 49/50
2552/2552 [=
              Epoch 50/50
```

```
2552/2552 [
                                           - 6s 2ms/step - loss: 9655903.0000 - mae: 2353.7095
Epoch 1/50
2552/2552 [
                                           - 7s 3ms/step - loss: 16884504.0000 - mae: 3282.8550
Epoch 2/50
2552/2552
                                             7s 3ms/step - loss: 13583743.0000 - mae: 2865.3757
Epoch 3/50
2552/2552
                                           - 6s 2ms/step - loss: 12874711.0000 - mae: 2780.7393
Epoch 4/50
2552/2552 [
                                           - 6s 2ms/step - loss: 12448922.0000 - mae: 2716.2039
Epoch 5/50
2552/2552 [
                                            6s 2ms/step - loss: 12292633.0000 - mae: 2697.8584
Epoch 6/50
2552/2552 [
                                           - 6s 2ms/step - loss: 12129657.0000 - mae: 2677.4976
Epoch 7/50
2552/2552 [
                                            6s 2ms/step - loss: 12179174.0000 - mae: 2677.1648
Epoch 8/50
2552/2552 [
                                            6s 2ms/step - loss: 11932257.0000 - mae: 2649.2422
Epoch 9/50
2552/2552
                                            6s 2ms/step - loss: 11836843.0000 - mae: 2642.2026
Enoch 10/50
2552/2552 [
                                            6s 2ms/step - loss: 11732250.0000 - mae: 2632.2380
Epoch 11/50
2552/2552 [:
                                            7s 3ms/step - loss: 11683431.0000 - mae: 2617.6111
Epoch 12/50
2552/2552 [:
                                            6s 2ms/step - loss: 11613225.0000 - mae: 2611.6160
Enoch 13/50
2552/2552 [=
                                           - 6s 2ms/step - loss: 11457106.0000 - mae: 2590.4065
Epoch 14/50
2552/2552 [:
                                            6s 2ms/step - loss: 11402754.0000 - mae: 2585.0781
Epoch 15/50
2552/2552 [
                                            6s 2ms/step - loss: 11345341.0000 - mae: 2575.1021
Epoch 16/50
2552/2552 [=
                                           - 6s 2ms/step - loss: 11287931.0000 - mae: 2570.0281
Epoch 17/50
2552/2552 [=
                                           - 6s 2ms/step - loss: 11079540.0000 - mae: 2544.9917
Epoch 18/50
2552/2552 [:
                                            6s 2ms/step - loss: 11173065.0000 - mae: 2555.3584
Epoch 19/50
2552/2552 [=
                                           - 6s 3ms/step - loss: 10944918.0000 - mae: 2531.4187
Epoch 20/50
2552/2552 [=
                                           - 7s 3ms/step - loss: 10931648.0000 - mae: 2524.8218
Epoch 21/50
2552/2552 [
                                             7s 3ms/step - loss: 10914286.0000 - mae: 2522.4988
Epoch 22/50
2552/2552 [:
                                            6s 2ms/step - loss: 10790132.0000 - mae: 2504.6360
Epoch 23/50
2552/2552 [=
                                           - 6s 3ms/step - loss: 10749350.0000 - mae: 2503.8442
Epoch 24/50
2552/2552 [
                                            7s 3ms/step - loss: 10667798.0000 - mae: 2490.4990
Epoch 25/50
2552/2552 [=
                                           - 6s 3ms/step - loss: 10674207.0000 - mae: 2490.5974
Epoch 26/50
2552/2552 [=
                                           - 6s 3ms/step - loss: 10620540.0000 - mae: 2482.1846
Epoch 27/50
2552/2552 [
                                            6s 2ms/step - loss: 10464455.0000 - mae: 2463.9490
Epoch 28/50
2552/2552 [:
                                            6s 2ms/step - loss: 10383692.0000 - mae: 2453.6833
Enoch 29/50
2552/2552 [=
                                            6s 2ms/step - loss: 10395321.0000 - mae: 2450.7388
Epoch 30/50
2552/2552 [:
                                            7s 3ms/step - loss: 10241138.0000 - mae: 2433.8442
Epoch 31/50
                                            6s 3ms/step - loss: 10196844.0000 - mae: 2431.4590
2552/2552 [=
Enoch 32/50
2552/2552 [=
                                           - 6s 2ms/step - loss: 10138275.0000 - mae: 2428.2532
Epoch 33/50
2552/2552 [
                                            7s 3ms/step - loss: 10050278.0000 -
Epoch 34/50
2552/2552 [
                                            6s 2ms/step - loss: 10055814.0000 - mae: 2411.4702
Epoch 35/50
2552/2552 [=
                                           - 6s 2ms/step - loss: 9872073.0000 - mae: 2398.0591
Epoch 36/50
2552/2552 [:
                                            6s 2ms/step - loss: 9930746.0000 - mae: 2402.9763
Epoch 37/50
2552/2552 [:
                                            6s 2ms/step - loss: 9879443.0000 - mae: 2390.2324
Epoch 38/50
2552/2552 [:
                                            6s 2ms/step - loss: 9709597.0000 - mae: 2367.9446
Epoch 39/50
2552/2552 [=
                                           - 7s 3ms/step - loss: 9674239.0000 - mae: 2367.6731
Epoch 40/50
2552/2552 [
                                            7s 3ms/step - loss: 9785248.0000
                                                                              - mae: 2378.1294
Epoch 41/50
2552/2552
                                           - 6s 2ms/step - loss: 9683441.0000 - mae: 2367.0459
Epoch 42/50
2552/2552 [=
                                           - 6s 3ms/step - loss: 9604216.0000 - mae: 2348.4836
Epoch 43/50
2552/2552 [
                                            6s 3ms/step - loss: 9509667.0000 - mae: 2344.3069
Enoch 44/50
2552/2552 [=
                                           - 7s 3ms/step - loss: 9517353.0000 - mae: 2339.6970
Epoch 45/50
2552/2552 [=
                                           - 7s 3ms/step - loss: 9401689.0000 - mae: 2321.5459
Epoch 46/50
2552/2552 [
                                            7s 3ms/step - loss: 9375852.0000 - mae: 2324.6509
Epoch 47/50
2552/2552 [:
                                           - 7s 3ms/step - loss: 9389733.0000 - mae: 2323.0637
Epoch 48/50
2552/2552 [=
               Epoch 49/50
```

```
2552/2552 [
                            =======] - 6s 2ms/step - loss: 9222029.0000 - mae: 2302.3789
Epoch 50/50
2552/2552 [
                                           - 6s 2ms/step - loss: 9314222.0000 - mae: 2310.5757
Epoch 1/50
2552/2552 [
                                            6s 2ms/step - loss: 15832158.0000 - mae: 3191.6045
Epoch 2/50
2552/2552
                                           - 6s 2ms/step - loss: 12805516.0000 - mae: 2819.0872
Epoch 3/50
2552/2552 [
                                           - 6s 2ms/step - loss: 11848999.0000 - mae: 2664.5554
Epoch 4/50
2552/2552 [
                                            6s 2ms/step - loss: 11280316.0000 - mae: 2570.9939
Epoch 5/50
2552/2552 [
                                           - 6s 2ms/step - loss: 11007945.0000 - mae: 2544.1697
Enoch 6/50
2552/2552 [
                                            6s 2ms/step - loss: 10879562.0000 - mae: 2521.1245
Epoch 7/50
2552/2552 [
                                            7s 3ms/step - loss: 10944423.0000 - mae: 2534.3159
Epoch 8/50
2552/2552
                                            6s 2ms/step - loss: 10706482.0000 - mae: 2500.8440
Epoch 9/50
2552/2552 [
                                           - 6s 2ms/step - loss: 10709613.0000 - mae: 2504.5005
Epoch 10/50
2552/2552 [
                                            6s 2ms/step - loss: 10687799.0000 - mae: 2498.8010
Epoch 11/50
2552/2552 [
                                            6s 2ms/step - loss: 10620401.0000 - mae: 2490.4619
Enoch 12/50
2552/2552 [=
                                           - 6s 2ms/step - loss: 10430875.0000 - mae: 2466.1118
Epoch 13/50
2552/2552 [:
                                            6s 2ms/step - loss: 10294827.0000 - mae: 2455.3137
Epoch 14/50
2552/2552 [
                                            6s 2ms/step - loss: 10306225.0000 - mae: 2450.7505
Epoch 15/50
2552/2552 [=
                                           - 6s 2ms/step - loss: 10265098.0000 - mae: 2447.7026
Epoch 16/50
2552/2552 [=
                                            6s 2ms/step - loss: 10257273.0000 - mae: 2433.9993
Epoch 17/50
2552/2552 [:
                                            7s 3ms/step - loss: 10237582.0000 - mae: 2437.9363
Epoch 18/50
2552/2552 [=
                                           - 6s 2ms/step - loss: 10213595.0000 - mae: 2430.9033
Epoch 19/50
2552/2552 [=
                                           - 6s 2ms/step - loss: 10144026.0000 - mae: 2426.4299
Epoch 20/50
2552/2552 [
                                            6s 2ms/step - loss: 10031101.0000 - mae: 2413.5938
Epoch 21/50
2552/2552 [:
                                            6s 2ms/step - loss: 9946373.0000 - mae: 2401.9331
Epoch 22/50
2552/2552 [=
                                           - 6s 2ms/step - loss: 9862399.0000 - mae: 2395.5625
Epoch 23/50
2552/2552 [
                                            6s 2ms/step - loss: 9903685.0000 - mae: 2396.7937
Epoch 24/50
2552/2552 [=
                                           - 6s 3ms/step - loss: 9876878.0000 - mae: 2386.9436
Epoch 25/50
2552/2552 [=
                                           - 6s 2ms/step - loss: 9896874.0000 - mae: 2396.5615
Epoch 26/50
2552/2552 [
                                            7s 3ms/step - loss: 9693521.0000 - mae: 2373.6221
Epoch 27/50
2552/2552 [:
                                            6s 2ms/step - loss: 9672782.0000 - mae: 2369.1860
Enoch 28/50
2552/2552 [=
                                            6s 3ms/step - loss: 9648526.0000 - mae: 2367.1008
Epoch 29/50
2552/2552 [:
                                            6s 2ms/step - loss: 9533269.0000 - mae: 2350.8022
Epoch 30/50
                                            6s 2ms/step - loss: 9533561.0000 - mae: 2353.6941
2552/2552 [=
Enoch 31/50
2552/2552 [=
                                           - 6s 2ms/step - loss: 9573922.0000 - mae: 2357.2705
Epoch 32/50
2552/2552 [
                                            6s 2ms/step - loss: 9530800.0000
Epoch 33/50
2552/2552 [
                                            6s 2ms/step - loss: 9392158.0000 - mae: 2333.2302
Epoch 34/50
2552/2552 [=
                                           - 6s 2ms/step - loss: 9372496.0000 - mae: 2326.0989
Epoch 35/50
2552/2552 [:
                                            7s 3ms/step - loss: 9298345.0000 - mae: 2319.3040
Epoch 36/50
2552/2552 [:
                                            6s 2ms/step - loss: 9223981.0000 - mae: 2311.1248
Epoch 37/50
2552/2552 [:
                                           - 6s 2ms/step - loss: 9196602.0000 - mae: 2309.8469
Epoch 38/50
2552/2552 [=
                                           - 6s 2ms/step - loss: 9188497.0000 - mae: 2297.8704
Epoch 39/50
2552/2552 [
                                            6s 2ms/step - loss: 9171496.0000
                                                                              - mae: 2298.4294
Epoch 40/50
2552/2552 F
                                           - 6s 2ms/step - loss: 9154146.0000 - mae: 2291.9849
Epoch 41/50
2552/2552 [=
                                           - 6s 3ms/step - loss: 9077735.0000 - mae: 2286.6165
Epoch 42/50
2552/2552 [:
                                            6s 2ms/step - loss: 9092909.0000 - mae: 2289.1409
Enoch 43/50
2552/2552 [=
                                           - 6s 2ms/step - loss: 9009198.0000 - mae: 2272.9507
Epoch 44/50
2552/2552 [=
                                           - 6s 2ms/step - loss: 8878445.0000 - mae: 2267.7686
Epoch 45/50
2552/2552 [
                                            7s 3ms/step - loss: 8998868.0000 - mae: 2277.1655
Epoch 46/50
2552/2552 [:
                                           - 6s 2ms/step - loss: 8876458.0000 - mae: 2264.0166
Epoch 47/50
2552/2552 [=
              Epoch 48/50
```

```
2552/2552 [
                             ========] - 6s 2ms/step - loss: 8786142.0000 - mae: 2246.2830
Epoch 49/50
2552/2552 [
                                           - 6s 2ms/step - loss: 8875744.0000 - mae: 2258.7148
Epoch 50/50
2552/2552 [
                                            6s 2ms/step - loss: 8850392.0000 - mae: 2250.0864
Epoch 1/50
2552/2552
                                           - 6s 2ms/step - loss: 17837674.0000 - mae: 3395.9463
Epoch 2/50
2552/2552 [
                                           - 6s 2ms/step - loss: 14216090.0000 - mae: 2963.3379
Epoch 3/50
2552/2552 [
                                            6s 2ms/step - loss: 13585268.0000 - mae: 2863.9958
Epoch 4/50
2552/2552 [
                                           - 7s 3ms/step - loss: 13218924.0000 - mae: 2806.9775
Enoch 5/50
2552/2552 [
                                            6s 2ms/step - loss: 12638703.0000 - mae: 2746.7881
Epoch 6/50
2552/2552 [
                                            6s 2ms/step - loss: 12614963.0000 - mae: 2738.9614
Epoch 7/50
2552/2552
                                            6s 2ms/step - loss: 12486517.0000 - mae: 2716.1177
Epoch 8/50
2552/2552 [
                                           - 6s 2ms/step - loss: 12317018.0000 - mae: 2702.1919
Epoch 9/50
2552/2552 [
                                            6s 2ms/step - loss: 12287008.0000 - mae: 2685.1597
Epoch 10/50
2552/2552 [
                                            6s 2ms/step - loss: 12187813.0000 - mae: 2684.5249
Enoch 11/50
2552/2552 [:
                                           - 6s 2ms/step - loss: 12022763.0000 - mae: 2661.8286
Epoch 12/50
2552/2552 [:
                                            6s 2ms/step - loss: 12035305.0000 - mae: 2658.8931
Epoch 13/50
2552/2552 [
                                            6s 2ms/step - loss: 11845768.0000 - mae: 2632.1892
Epoch 14/50
2552/2552 [=
                                           - 7s 3ms/step - loss: 11710547.0000 - mae: 2624.3416
Epoch 15/50
2552/2552 [=
                                            6s 2ms/step - loss: 11703332.0000 - mae: 2620.0723
Epoch 16/50
2552/2552 [=
                                            6s 2ms/step - loss: 11514197.0000 - mae: 2601.4104
Epoch 17/50
2552/2552 [=
                                           - 6s 2ms/step - loss: 11584175.0000 - mae: 2602.9097
Epoch 18/50
2552/2552 [=
                                           - 6s 2ms/step - loss: 11547387.0000 - mae: 2599.3206
Epoch 19/50
2552/2552 [
                                            6s 2ms/step - loss: 11420318.0000 - mae: 2586.4636
Epoch 20/50
2552/2552 [:
                                            6s 2ms/step - loss: 11423256.0000 - mae: 2580.7239
Epoch 21/50
2552/2552 [=
                                           - 6s 2ms/step - loss: 11252576.0000 - mae: 2553.8804
Epoch 22/50
2552/2552 [
                                            6s 2ms/step - loss: 11066578.0000 - mae: 2536.4375
Epoch 23/50
2552/2552 [=
                                           - 7s 3ms/step - loss: 11118775.0000 - mae: 2548.8286
Epoch 24/50
2552/2552 [=
                                           - 6s 2ms/step - loss: 10984117.0000 - mae: 2523.8801
Epoch 25/50
2552/2552 [
                                            6s 2ms/step - loss: 10932860.0000 - mae: 2526.0134
Epoch 26/50
2552/2552 [:
                                            6s 2ms/step - loss: 10887445.0000 - mae: 2516.2024
Enoch 27/50
2552/2552 [=
                                            6s 2ms/step - loss: 10797892.0000 - mae: 2506.2734
Epoch 28/50
2552/2552 [:
                                            6s 2ms/step - loss: 10722296.0000 - mae: 2489.0110
Epoch 29/50
2552/2552 [=
                                            6s 2ms/step - loss: 10757751.0000 - mae: 2500.0737
Enoch 30/50
2552/2552 [=
                                           - 6s 2ms/step - loss: 10589613.0000 - mae: 2476.2490
Epoch 31/50
2552/2552 [
                                            6s 2ms/step - loss: 10579409.0000 -
                                                                                 mae: 2482.3616
Epoch 32/50
2552/2552 [
                                            6s 2ms/step - loss: 10397580.0000 - mae: 2450.6057
Epoch 33/50
2552/2552 [=
                                           - 7s 3ms/step - loss: 10288356.0000 - mae: 2444.8892
Epoch 34/50
2552/2552 [:
                                            6s 2ms/step - loss: 10309119.0000 - mae: 2440.1094
Epoch 35/50
2552/2552 [:
                                            6s 2ms/step - loss: 10290784.0000 - mae: 2444.7590
Epoch 36/50
2552/2552 [:
                                           - 6s 2ms/step - loss: 10171493.0000 - mae: 2433.0620
Epoch 37/50
2552/2552 [=
                                           - 6s 2ms/step - loss: 10225411.0000 - mae: 2434.8694
Epoch 38/50
2552/2552 [
                                            6s 2ms/step - loss: 10117674.0000 - mae: 2420.9517
Epoch 39/50
2552/2552 [
                                           - 6s 2ms/step - loss: 9951164.0000 - mae: 2395.5596
Epoch 40/50
2552/2552 [=
                                           - 6s 2ms/step - loss: 9908467.0000 - mae: 2389.8723
Epoch 41/50
2552/2552 [:
                                            6s 2ms/step - loss: 9921104.0000 - mae: 2383.3489
Enoch 42/50
2552/2552 [=
                                           - 7s 3ms/step - loss: 9759175.0000 - mae: 2372.5828
Epoch 43/50
2552/2552 [=
                                           - 7s 3ms/step - loss: 9805114.0000 - mae: 2367.2539
Epoch 44/50
2552/2552 [
                                            7s 3ms/step - loss: 9757836.0000 - mae: 2371.1882
Epoch 45/50
2552/2552 [:
                                           - 7s 3ms/step - loss: 9661389.0000 - mae: 2353.8367
Epoch 46/50
2552/2552 [=
               Epoch 47/50
```

• Prediction is quite good in comparision to mean.

In [ ]: