



region



All



market



All



customer



All



2018

2019

2020

2021

2022
EST

Q1

Q2

Q3

Q4

YTD

YTG

6899.04K
Goal: 9780.74K
(+29.46%)

Net Profit %

81.17%
Goal: 80.21% (+1.2%)

Forecast Accuracy

-3,472.7K
Goal: -751.7K (+361.97%)

Net Error

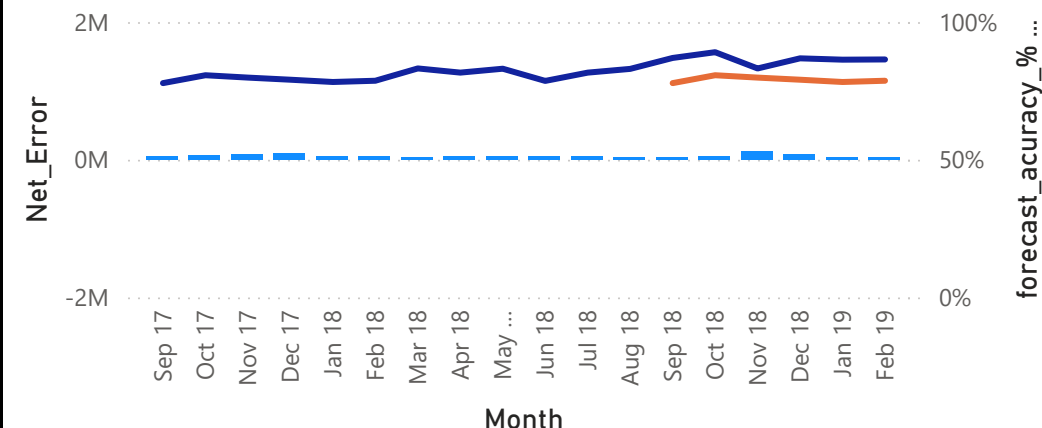
Key Metrics by Customer

customer	FC_Acc_%	FC_%_LY	Net_Error	Net_Error_%	Risk
Acclaimed Stores	1.72%	1.65%	120757242	98%	Excess Inventory
All-Out	0.09%	0.08%	122758046	100%	Excess Inventory
AltiQ Exclusive	7.03%	6.82%	114234691	93%	Excess Inventory
Amazon	14.66%	14.51%	104857812	85%	Excess Inventory
Argos (Sainsbury's)	0.38%	0.37%	122403574	100%	Excess Inventory
Atlas Stores	0.42%	0.38%	122359071	100%	Excess Inventory
Atliq e Store	9.10%	9.07%	111698328	91%	Excess Inventory
Atliq Exclusive	1.55%	1.48%	120973782	98%	Excess Inventory
BestBuy	1.01%	0.98%	121629046	99%	Excess Inventory
Billa	0.24%	0.23%	122584529	100%	Excess Inventory
Boulangier	0.63%	0.57%	122095791	99%	Excess Inventory
Chip 7	0.78%	0.73%	121912275	99%	Excess Inventory
Chiptec	0.40%	0.34%	122380006	100%	Excess Inventory
Circuit City	1.06%	1.01%	121573227	99%	Excess Inventory
Control	1.15%	1.13%	121466915	99%	Excess Inventory
Coolblue	0.62%	0.58%	122111385	99%	Excess Inventory
Total	79.83%	79.26%	-2417425	-2%	Out of Stock

Accuracy/Net Error Trend

Net_Error, forecast_acuracy_% and Forecast_accuracy_%_LY by Month

● Net_Error ● forecast_acuracy_% ● Forecast_accuracy_%_LY



Key Metrics by Products

Segment	LY FA %	FA %	Net_Error	Risk	Net_Error_%
Desktop	84.11%	86.98%	94729	Excess Inventory	10.36%
Networking	79.46%	80.99%	184995	Excess Inventory	2.72%
Notebook	79.41%	83.80%	22621	Excess Inventory	0.45%
Storage	82.48%	81.08%	2020264	Excess Inventory	10.51%
Accessories	77.85%	80.50%	-1352029	Out of Stock	-1.89%
Peripherals	81.06%	74.34%	-3388005	Out of Stock	-17.54%
Total	79.26%	79.83%	-2417425	Out of Stock	-1.97%

Note : All Amounts are in INR.