



INVESTMENT ASSIGNMENT SUBMISSION

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Spark Funds – Investment Analysis

Spark Funds, an <u>asset management company</u>. Spark Funds wants to make investments in a few companies. The CEO of Spark Funds wants to understand the global trends in investments so that it can take the investment decisions effectively.

Problem Statement:

- Spark Fund wants to invest between 5 to 15 million USD per round of investment
- It wants to invest only in English-speaking countries where maximum profit can be earned.

Business objective: To identify the best sectors, countries, and a suitable investment type for making investments.

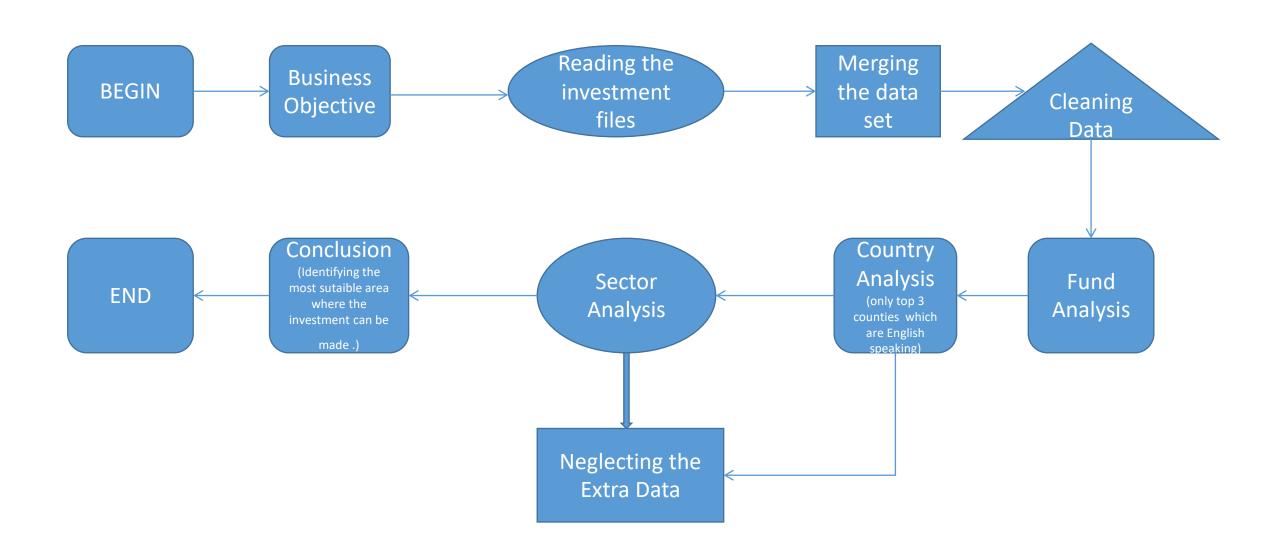
Goals of data analysis:

- Investment type analysis to identify the most feasible investment type.
- Country analysis where the most of the investments are there .
- Sector analysis to identify the best sector where investment can be made.





Problem Solving Methodology







Funding Type Analysis

- The different funding type is compared to the value they have raised in total.
- The funding types such as seed, venture, angel, has the different amount of funding. For example, seed, angel and venture are three common stages of startup funding and venture and private equity are further large stages.
- Here we see that Venture Funding type is the best type to invest in. Specifically the mean amount of venture funds is between 5-15 millions as required by Spark Funds. All values are in millions.

```
funding_round_type
private_equity 73.938486
venture 11.724223
angel 0.971574
seed 0.747794
Name: raised amount usd, dtype: float64
```





Country Based Analysis

- The country based analysis is done only for the Venture funds as we need only this as the range is 5-15 million.
- The details of the official language is English of the countries are scraped from the Wikipedia. Then we extract the top 3 countries where English is an official language.
- USA, China (CHN), United Kingdom (GBR) and India (IND) are the topmost countries. But China being the non-English speaking country is excluded further analysis.

```
country_code
        508474.0
CHN
        61001.0
GBR
        26900.0
TND
        21049.0
CAN
        13169.0
DEU
         8580.0
ISR
         8102.0
         8079.0
FRA
          5058.0
NLD
          4951.0
RUS
JPN
          4469.0
SGP
          4002.0
BRA
          3884.0
CHE
          3500.0
SWE
          3408.0
Name: raised amount usd, dtype: float64
```

Name: raised_amount_usd, dtype: float64

country code

USA 420068.029342

CHN 39338.918773

GBR 20072.813004

IND 14261.508718

CAN 9482.217668





Sector Based Analysis

- There are 8 main sectors listed in mapping file. The category list of all the companies map to one of these broad sectors.
- After the analysis on countries, the input data is filtered and only the top 3 English speaking countries are retained to conduct analysis on sectors.
- The data is now grouped based on the country and the main sectors to get the best performing sectors in the top 3 English speaking countries.
- These best sectors are identified by the Number of Investments done in each sector for each country.

USA		GBR		IND	
main_sector		main sector		main_sector	
Others	2071	Cleantech / Semiconductors	107	Others	74
Cleantech / Semiconductors	1738	Others	106	News, Search and Messaging	31
Health	601	News, Search and Messaging	31	Social, Finance, Analytics, Advertising	22
News, Search and Messaging		Entertainment	29	Entertainment	19
Social, Finance, Analytics, Advertising	528	Manufacturing	29	Cleantech / Semiconductors	14

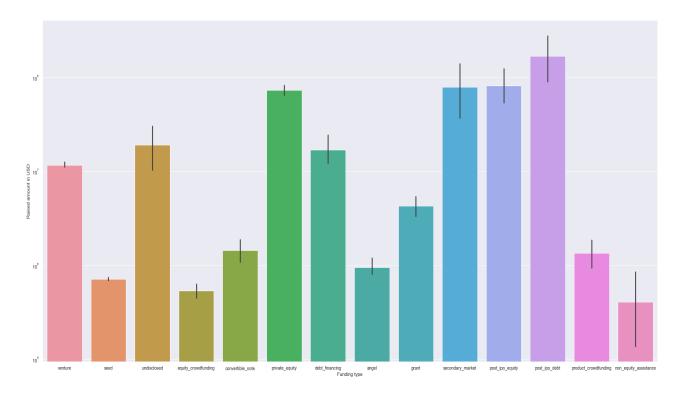




Funding Type Analysis-Result

The funding For the different sectors are marked along with the required types of funding.

As the investment to be done is between 5-15 million hence the Venture Funding would be preferable option .



funding_round_type
private_equity 73.938486
venture 11.724223
angel 0.971574
seed 0.747794

Name: raised_amount_usd, dtype: float64



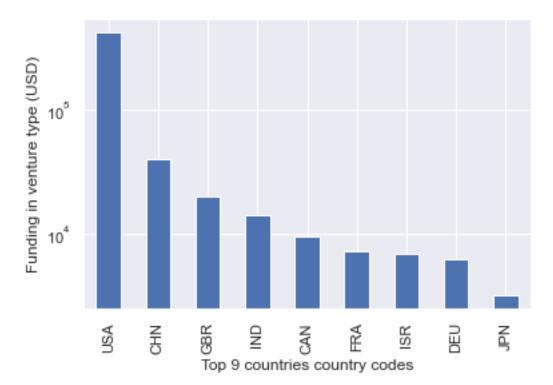


Country Based Analysis-Result

Here the Top nine countries along with the raised amount has been displayed.

As we would make investment in a **English-speaking countries** we will select the top 3 English speaking countries .

Hence, we can see USA,GBR and IND as top 3 countries where investment can be made.



```
country code
USA
       420068
CHN
        39338
GBR
        20072
IND
        14261
CAN
         9482
FRA
         7226
ISR
         6854
DEU
         6306
JPN
         3167
```

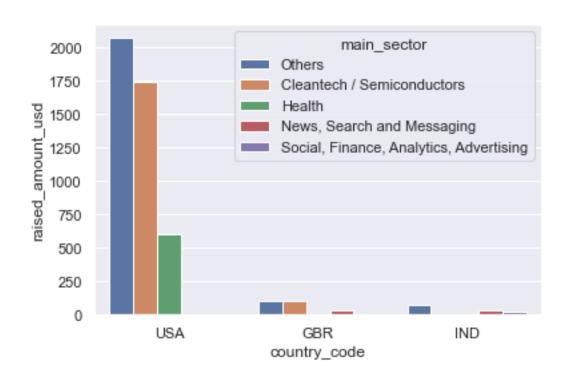
Name: raised_amount_usd, dtype: int64





Sector Based Analysis-Result

Here we can see that the countries of USA, Great Britain and India have the top 3 sectors where investment can be made and analysis shows that we can earn maximum from investing in the above mentioned sectors.



	main_sector	raised_amount_usd	country_code
0	Others	2071	USA
1	Cleantech / Semiconductors	1738	USA
2	Health	601	USA
3	Cleantech / Semiconductors	107	GBR
4	Others	106	GBR
5	News, Search and Messaging	31	GBR
6	Others	74	IND
7	News, Search and Messaging	31	IND
8	Social, Finance, Analytics, Advertising	22	IND





Conclusions

- > From The analysis of the data, we can conclude the following:
- > Venture Capital is the best investment type with an average size in the 5-15 M USD range.
- > USA, Great Britain and India are the top 3 English speaking countries with the highest investment amount in the Venture Funding type.
- The final decision by the Spark foundation to invest could be in Venture Funds in the sectors 'Others', 'Cleantech/Semiconductors' and Health within USA, Cleantech / Semiconductors, Others and News, Search and Messaging within Great Britain and Others, 'News, Search and Messaging' and 'Social/Finance/Analytics/Advertising' within, India.

THANK - YOU