



# SILVIO SOPIC

## Data Scientist

DATA SCIENCE | DATA ENGINEERING | DATA VISUALIZATION | MARKETING

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Passionate about data-driven decision-making, I hold an MBA and dual MSc degrees (Business Economics and Information Management) from KU Leuven. Recognized for enhancing mass house price prediction models in a competitive thesis competition, I am skilled in R, SAS, Python, Bash, SQL, and data science libraries, excelling in conveying complex insights effectively. During a dedicated 6-month sabbatical, I furthered my expertise and achieved prestigious certifications, including those from IBM, in Data Analysis, Data Warehousing, Data Science, Machine Learning, and People and Soft skills.

### EXPERIENCE

08/2022 - 01/2023 **Young Graduate Program | Functional Analyst**

#### KBC %

- Completed first cycle of the straight through processing by implementing a python script to generate SQL queries to be used to scan for nulls in Teradata
- Undertook tasks in many individual parts of the ETL process as a Functional Analyst.
- Coordinated effectively with the security department which ensured proper distribution of technical privileges in the fine grained access system
- Updated internal codebooks using knowledge gained using SAP PowerDesigner and Teradata
- Attended the rituals of the scaled agile framework (SAFE)

10/2021 - 04/2022 **Functional Analyst**

#### Accenture %

- ETL output comparison between Snowflake and SAP HANA using Excel and conditional formatting
- Internal ART: AI for Financial services member
- Developing prediction models for financial services (e.g., stock exchange, risk)
  - Responsible for analysis in the field of Credit risk modeling
- Business Analyst in PowerBI trainings (60h), Azure fundamentals, and Azure data fundamentals

### EDUCATION

09/2018 - 09-2021 **MsC Information Management | Msc Business Economics**

#### KU Leuven (Times Higher Education Ranking: 42nd) %

- MSc in Information Management
  - Successfully completed courses related to Data Science, Data Engineering, Data Analysis, and Software Development.
  - Thesis: "The impact of POI data on price prediction models."
  - Nominated for LIRIS thesis competition in the category of "POI in real estate price prediction"
  - Feature engineering using distance calculation in Euclidean space.
  - Developed dashboards in Tableau (3).
  - Implemented prediction models using random forest regressor with k-fold optimization.
- MSc in Business Economics
  - Completed an experiment replication with technical analysis using ANOVA.
  - Conducted mediation and moderation analysis.
  - Performed survey analysis.
  - Obtained Google Cloud certification during the program.

04/2015 - 06/2018 **General MBA**

#### Zagreb School of Economics and Management (QS Global MBA Ranking: Top 200) %

- Equipped with a holistic business understanding and strategic thinking mindset.
- ERASMUS student exchange at KU Leuven (2 semesters)

### LANGUAGES

**Croatian** C2 Proficient User | Mother tongue

**English** C2 Proficient User

**German** B1 Independent User

### ACCOMPLISHMENTS

**First Runner Up**  
LIRIS Best thesis of Information Management

**A volunteer experience %**  
International meeting center KU Leuven.

### INTERESTS

**Machine Learning**  
**Data Science**  
**Data Visualization**  
**Data Engineering**

## SKILL SUMMARY

### ✓ Programming languages

Python	● ● ● ● ●
SQL	● ● ● ● ●
Bash	● ● ● ● ●
SAS	● ● ● ● ●
Git	● ● ● ● ●
R	● ● ● ● ●

### ✓ Dataviz libraries

Seaborn	● ● ● ● ●
Matplotlib	● ● ● ● ●
Folium	● ● ● ● ●
Yellowbrick	● ● ● ● ●
ggplot	● ● ● ● ●

### ✓ Dataviz software

Tableau	● ● ● ● ●
PowerBI	● ● ● ● ●
Cognos	● ● ● ● ●

### ✓ Databases (libraries)

Pyspark	● ● ● ● ●
IBM db2	● ● ● ● ●
MySQL	● ● ● ● ●
PostgreSQL	● ● ● ● ●
Teradata	● ● ● ● ●
Snowflake	● ● ● ● ●

### ✓ ML/DL libraries

Scikit learn	● ● ● ● ●
Tensorflow (Keras)	● ● ● ● ●
Pyspark	● ● ● ● ●
Openai	● ● ● ● ●
XGBoost	● ● ● ● ●

### ✓ Miscellaneous Libraries

Pandas	● ● ● ● ●
Numpy	● ● ● ● ●
Imblearn	● ● ● ● ●
Re	● ● ● ● ●
Lifetimes	● ● ● ● ●

### ✓ Softskills

Prompt engineering	● ● ● ● ●
Presenting	● ● ● ● ●
Problem Solving	● ● ● ● ●
Collaboration	● ● ● ● ●
Brainstorming	● ● ● ● ●

### ✓ Design and Documentation

EER	● ● ● ● ●
UML	● ● ● ● ●
Latex	● ● ● ● ●

## CODE SAMPLE

### The impact of POI data on price prediction models %

- Features the usage of distance matrices for feature engineering and cross-validation for hyperparameter tuning. Explores the usage of tree based models.

### To Oversample or Undersample? %

- Showcases the imb-learn package to increase prediction quality when dealing with grossly imbalanced data. ML algorithm wise, focuses on comparison various predictors and their stacking options.

### Unravelling the Essence of Effective Market Segmentation %

- Explores clustering through the initial steps of the marketing process. Aims to create a summary of the techniques and knowledge necessary to optimize customer intelligence.