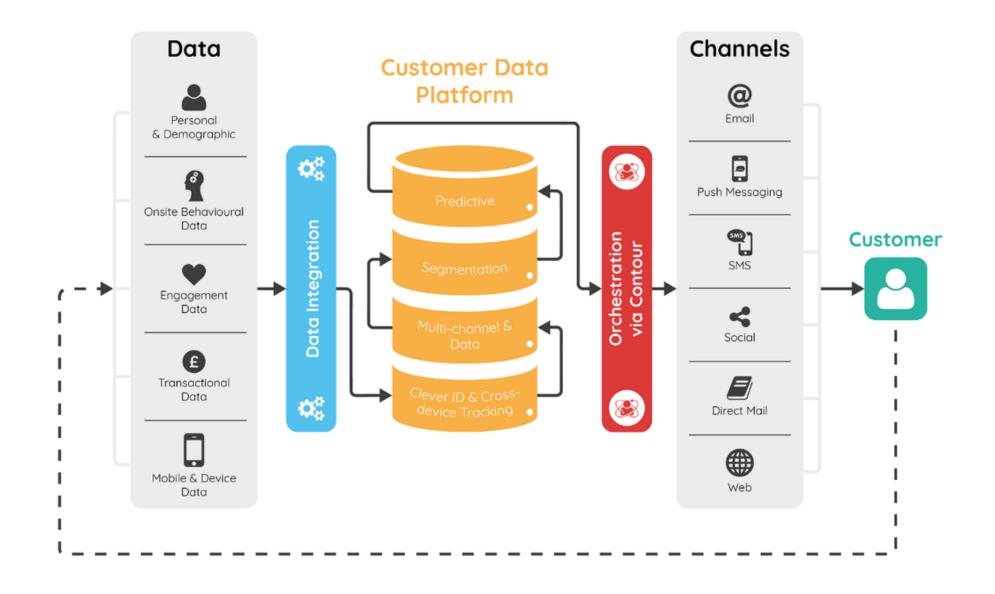
# **Customer Data Platform**

E-commerce





Sorawit Sinlapanurak 6420422020

## **CUSTOMER SINGLE VIEW**



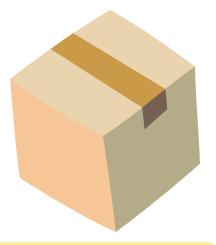
### **CUSTOMER**

- Customer ID
- First Name
- Last Name
- Email
- Address
- Date of birth
- Phone number
- Gender



#### **TRANSACTION**

- First order date
- Last order date
- Total spend
- Total order
- Avg. spend
- Avg. discounts
- Time between orders
- Segment
- Churn risk



## **PRODUCT**

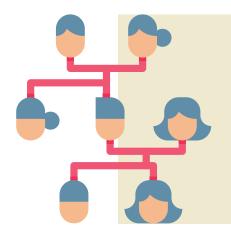
- Product purchased
- Categories purchased
- First product purchased
- Next best product recommendations
- Last product purchased
- Product Color
- Product Size
- Product SKU



#### **ENGAGEMENT**

- Number of email opened
- Number of email clicked
- Click rate
- Categories viewed
- Product viewed
- Product remove from cart
- Product add to cart
- Last visit date
- Device used
- Coupon collected





**Customer Segmentation** 

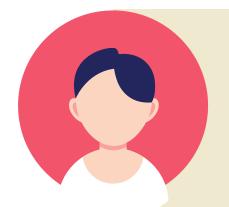




Product Recommendations



**Campaign Execution** 



Personalization



Customer Loyalty Program