Universal Bank Class Problem

Steve Spence

10/3/2019

First, we will load all of the packages that will be required for this problem. Specifically, "ISLR", "caret", "dplyr", "FNN", and "gmodels" will be loaded for this problem.

```
# Require all the packages that will be used in this problem
require(ISLR)
## Loading required package: ISLR
require(caret)
## Loading required package: caret
## Warning: package 'caret' was built under R version 3.4.4
## Loading required package: lattice
## Warning: package 'lattice' was built under R version 3.4.4
## Loading required package: ggplot2
require(dplyr)
## Loading required package: dplyr
## Warning: package 'dplyr' was built under R version 3.4.4
##
## Attaching package: 'dplyr'
## The following objects are masked from 'package:stats':
##
##
       filter, lag
## The following objects are masked from 'package:base':
##
       intersect, setdiff, setequal, union
##
require(FNN)
## Loading required package: FNN
## Warning: package 'FNN' was built under R version 3.4.4
require(gmodels)
```

```
## Loading required package: gmodels
## Warning: package 'gmodels' was built under R version 3.4.4
Next, we will import the "UniversalBank" data set into the RStudio environment.
# Import data set from BlackBoard into the RStudio environment
Bank <- read.csv("UniversalBank.csv")</pre>
A summary of the data set will be displayed to review the data set.
# Investigate the structure of the data set
str(Bank)
## 'data.frame':
                    5000 obs. of 14 variables:
##
   $ ID
                               1 2 3 4 5 6 7 8 9 10 ...
                        : int
##
   $ Age
                        : int
                               25 45 39 35 35 37 53 50 35 34 ...
## $ Experience
                        : int
                               1 19 15 9 8 13 27 24 10 9 ...
                               49 34 11 100 45 29 72 22 81 180 ...
## $ Income
                        : int
## $ ZIP.Code
                        : int
                               91107 90089 94720 94112 91330 92121 91711
93943 90089 93023 ...
                               4 3 1 1 4 4 2 1 3 1 ...
## $ Family
                        : int
## $ CCAvg
                        : num
                               1.6 1.5 1 2.7 1 0.4 1.5 0.3 0.6 8.9 ...
## $ Education
                        : int
                               1 1 1 2 2 2 2 3 2 3 ...
## $ Mortgage
                        : int
                               0 0 0 0 0 155 0 0 104 0 ...
## $ Personal.Loan
                        : int
                               0000000001...
## $ Securities.Account: int
                               1 1 0 0 0 0 0 0 0 0 ...
## $ CD.Account
                        : int
                               00000000000...
## $ Online
                        : int 0000011010...
                        : int 0000100100...
## $ CreditCard
# Investigate summary statistics for the data set
summary(Bank)
##
          ID
                                     Experience
                                                      Income
                        Age
##
    Min.
               1
                   Min.
                          :23.00
                                   Min.
                                          :-3.0
                                                  Min.
                                                         : 8.00
    1st Qu.:1251
##
                   1st Qu.:35.00
                                   1st Qu.:10.0
                                                  1st Qu.: 39.00
##
    Median :2500
                   Median :45.00
                                   Median :20.0
                                                  Median : 64.00
##
           :2500
                          :45.34
                                                         : 73.77
    Mean
                   Mean
                                   Mean
                                          :20.1
                                                  Mean
##
    3rd Qu.:3750
                   3rd Qu.:55.00
                                   3rd Qu.:30.0
                                                  3rd Ou.: 98.00
##
           :5000
                          :67.00
                                          :43.0
                                                         :224.00
    Max.
                   Max.
                                   Max.
                                                  Max.
##
       ZIP.Code
                        Family
                                        CCAvg
                                                       Education
##
    Min.
           : 9307
                           :1.000
                                           : 0.000
                                                     Min.
                                                            :1.000
                    Min.
                                    Min.
##
    1st Qu.:91911
                    1st Qu.:1.000
                                    1st Qu.: 0.700
                                                     1st Qu.:1.000
    Median :93437
##
                    Median :2.000
                                    Median : 1.500
                                                     Median :2.000
##
    Mean
           :93152
                    Mean
                           :2.396
                                    Mean
                                           : 1.938
                                                     Mean
                                                            :1.881
##
    3rd Qu.:94608
                    3rd Qu.:3.000
                                    3rd Qu.: 2.500
                                                     3rd Qu.:3.000
   Max. :96651
##
                    Max. :4.000
                                    Max. :10.000
                                                     Max. :3.000
```

```
##
      Mortgage
                   Personal.Loan
                                  Securities.Account
                                                       CD.Account
##
                   Min.
                          :0.000
                                  Min.
                                         :0.0000
                                                     Min.
                                                            :0.0000
   Min.
         : 0.0
   1st Qu.:
                                  1st Qu.:0.0000
##
             0.0
                   1st Qu.:0.000
                                                     1st Qu.:0.0000
##
   Median : 0.0
                   Median :0.000
                                  Median :0.0000
                                                     Median :0.0000
         : 56.5
##
   Mean
                   Mean
                          :0.096
                                  Mean
                                         :0.1044
                                                     Mean
                                                            :0.0604
##
   3rd Qu.:101.0
                   3rd Qu.:0.000
                                  3rd Qu.:0.0000
                                                     3rd Qu.:0.0000
##
   Max.
          :635.0
                   Max.
                          :1.000
                                  Max. :1.0000
                                                     Max.
                                                          :1.0000
##
       Online
                      CreditCard
##
   Min.
          :0.0000
                           :0.000
                    Min.
                    1st Qu.:0.000
##
   1st Qu.:0.0000
   Median :1.0000
                    Median:0.000
##
##
          :0.5968
                           :0.294
   Mean
                    Mean
   3rd Qu.:1.0000
                    3rd Qu.:1.000
##
##
   Max. :1.0000
                    Max.
                           :1.000
```

We will remove the "ID" and "ZIP.Code" variables from the data set, as stated in problem statement.

```
# Create a new data set with "ID" and "ZIP.Code" variables removed
Bank_1 <- Bank[ ,-c(1,5)]
# Review the structure of the data set
str(Bank_1)
## 'data.frame':
                  5000 obs. of 12 variables:
## $ Age
                      : int 25 45 39 35 35 37 53 50 35 34 ...
                      : int 1 19 15 9 8 13 27 24 10 9 ...
## $ Experience
                            49 34 11 100 45 29 72 22 81 180 ...
## $ Income
                      : int
## $ Family
                      : int 4311442131...
                            1.6 1.5 1 2.7 1 0.4 1.5 0.3 0.6 8.9 ...
## $ CCAvg
                      : num
## $ Education
                      : int
                            1 1 1 2 2 2 2 3 2 3 ...
## $ Mortgage
                      : int
                            0 0 0 0 0 155 0 0 104 0 ...
## $ Personal.Loan
                      : int 000000001...
## $ Securities.Account: int 1 1 0 0 0 0 0 0 0 0 ...
## $ CD.Account
                      : int
                            00000000000...
## $ Online
                      : int 0000011010...
                    : int 0000100100...
## $ CreditCard
```

For categorical variables with more than two categories, we will need to create dummy variables. For this data set, the "Family" and "Education" variables would require dummy variables.

```
# Convert "Education" and "Family" variables to categorical character
variables

Bank_1$Education <- as.factor(Bank_1$Education)
Bank_1$Family <- as.factor(Bank_1$Family)</pre>
```

```
# Create the dummy model for "Education" and "Family"

dummy_model1 <- dummyVars(~Family + Education, data = Bank_1)

# Add the dummy variables to "Bank_1" and remove the original "Education" and "Family" variables.

dv <- as.data.frame(predict(dummy_model1, Bank_1))
Bank_1 <- as.data.frame(c(Bank_1, dv))
Bank_1 <- Bank_1[, -c(4,6)]</pre>
```

Per the problem statement, we will now split the data set into 60% training and 40% test data via the "createDataPartition" function.

```
# Set the seed for randomized functions
set.seed(100319)

# Split the data into 60% training data and 40% test data

Bank_1_Index <- createDataPartition(Bank_1$Age, p=0.4, list = F)

Bank_1_Test <- Bank_1[Bank_1_Index,]

Bank_1_Train <- Bank_1[-Bank_1_Index,]</pre>
```

Next, we will have to normalize the training and test data sets via the "preProcess" function.

```
# Create a copy of the data set for normalization
Bank_1_Train_Norm <- Bank_1_Train
Bank_1_Test_Norm <- Bank_1_Test

# Use preProcess function to create a model for centering and scaling the data
Norm_Values <- preProcess(Bank_1_Train[, c(1:5)], method = c("center", "scale"))

# Replace the numeric variables with normalized and centered data
Bank_1_Train_Norm[, c(1:5)] <- predict(Norm_Values, Bank_1_Train[, c(1:5)])
Bank_1_Test_Norm[, c(1:5)] <- predict(Norm_Values, Bank_1_Test[, c(1:5)])
Now, the KNN function can be utilized.

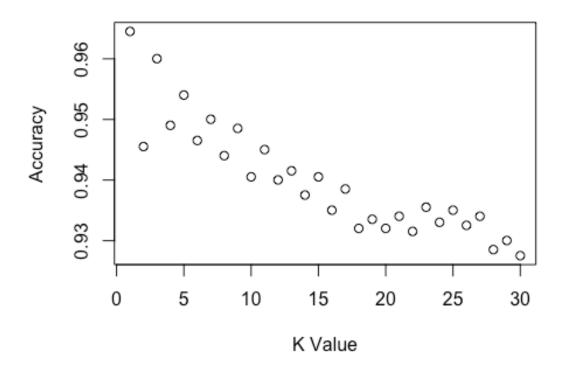
# Create the KNN model with K = 1 and only training and test data
knn model2 <- knn(train = Bank 1_Train_Norm[, -6], test = Bank 1_Test_Norm[,</pre>
```

```
<del>-6</del>],
          cl = Bank_1_Train_Norm[, 6], k = 1, prob = TRUE)
head(Bank_1)
     Age Experience Income CCAvg Mortgage Personal.Loan Securities.Account
## 1 25
                   1
                         49
                               1.6
                                           0
## 2 45
                  19
                         34
                               1.5
                                                          0
                                                                              1
                                           0
                  15
                                                          0
                                                                              0
## 3 39
                         11
                               1.0
                                           0
                   9
                               2.7
                                           0
                                                          0
                                                                              0
## 4 35
                        100
## 5
      35
                   8
                         45
                               1.0
                                           0
                                                          0
                                                                              0
## 6 37
                  13
                         29
                               0.4
                                         155
##
     CD.Account Online CreditCard Family.1 Family.2 Family.3 Family.4
## 1
               0
                      0
                                  0
                                            0
## 2
                      0
                                                     0
               0
                                  0
                                            0
                                                               1
                                                                         0
## 3
               0
                      0
                                  0
                                            1
                                                     0
                                                               0
                                                                         0
## 4
                                                                         0
               0
                      0
                                  0
                                            1
                                                     0
                                                               0
               0
                                  1
                                                     0
                                                               0
                                                                         1
## 5
                      0
                                            0
## 6
               0
                      1
                                            0
                                                     0
                                                               0
                                                                         1
                                  0
     Education.1 Education.2 Education.3
##
## 1
                1
                             0
## 2
                1
                             0
                                          0
## 3
                1
                             0
                                          0
                             1
                                          0
## 4
                0
## 5
                0
                             1
                                          0
## 6
                0
                             1
                                          0
# Create the customer profile for the customer called out in question #1
customer <- data.frame("Age" = 40,</pre>
                        "Experience" = 10,
                        "Income" = 84,
                        "CCAvg" = 2,
                        "Mortgage" = 0,
                        "Securities.Account" = 0,
                        "CD.Account" = 0,
                        "Online" = 1,
                        "CreditCard" = 1,
                        "Family.1" = 0,
                        "Family.2" = 1,
                        "Family.3" = 0,
                        "Family.4" = 0,
                        "Education.1" = 0,
                        "Education.2" = 1,
                        "Education.3" = 0)
# Perform the same preProcessing steps on the customer profile as the model
was created on
customer[, c(1:5)] <- predict(Norm_Values, customer[, c(1:5)])</pre>
```

```
# Run the KNN model on the customer profile
knn_model_customer <- knn(train = Bank_1_Train_Norm[, -6], test = customer,</pre>
          cl = Bank_1_Train_Norm[, 6], k = 1, prob = TRUE)
# Return the value predicted by the model
as.data.frame(knn model customer)
##
     knn model customer
## 1
   According to the KNN model prediction, the customer in question would not accept the
    personal loan.
# ICreate a data frame with two columns - k, and accuracy
accuracy.df <- data.frame(k = seq(1, 30, 1), accuracy = rep(0, 30))
# Perform predictions on the values at different K values with KNN
for(i in 1:30) {
  knn.pred <- knn(train = Bank_1_Train_Norm[, -6], test = Bank_1_Test_Norm[,</pre>
-6],
          cl = Bank_1_Train_Norm[, 6], k = i)
  accuracy.df[i, 2] <- confusionMatrix(as.factor(knn.pred),</pre>
as.factor(Bank_1_Test_Norm[, 6]))$overall[1]
# Display the results in a data frame
accuracy.df
##
       k accuracy
## 1
       1 0.9645177
## 2
       2 0.9455272
## 3
       3 0.9600200
## 4
      4 0.9490255
## 5
      5 0.9540230
## 6
       6 0.9465267
## 7
     7 0.9500250
## 8
       8 0.9440280
## 9 9 0.9485257
## 10 10 0.9405297
## 11 11 0.9450275
## 12 12 0.9400300
## 13 13 0.9415292
## 14 14 0.9375312
## 15 15 0.9405297
```

```
## 16 16 0.9350325
## 17 17 0.9385307
## 18 18 0.9320340
## 19 19 0.9335332
## 20 20 0.9320340
## 21 21 0.9340330
## 22 22 0.9315342
## 23 23 0.9355322
## 24 24 0.9330335
## 25 25 0.9350325
## 26 26 0.9325337
## 27 27 0.9340330
## 28 28 0.9285357
## 29 29 0.9300350
## 30 30 0.9275362
# Rough plot of the accuracies to see the trend in data
plot(x = accuracy.df$k,y = accuracy.df$accuracy, main = "Plot of Accuracy
Values vs K", xlab = "K Value", ylab = "Accuracy")
```

Plot of Accuracy Values vs K



2. The choice of K that balances between overfitting and ignoring predictor information appears to be K = 20.

```
# Create the KNN model with K = 20 and only training and test data
knn model2 <- knn(train = Bank 1 Train Norm[, -6], test = Bank 1 Test Norm[,</pre>
-6],
          cl = Bank_1_Train_Norm[, 6], k = 20, prob = TRUE)
# Confusion Matrix
predicted <- as.factor(knn model2)</pre>
actual <- as.factor(Bank_1_Test_Norm[, 6])</pre>
confusionMatrix(predicted, actual, positive = "1")
## Confusion Matrix and Statistics
##
##
             Reference
## Prediction
                 0
##
            0 1800 136
##
                 0
                      65
##
##
                  Accuracy: 0.932
##
                     95% CI: (0.9201, 0.9427)
       No Information Rate: 0.8996
##
##
       P-Value [Acc > NIR] : 2.177e-07
##
##
                      Kappa: 0.4623
##
    Mcnemar's Test P-Value : < 2.2e-16
##
##
               Sensitivity: 0.32338
##
               Specificity: 1.00000
##
            Pos Pred Value: 1.00000
##
            Neg Pred Value: 0.92975
##
                Prevalence: 0.10045
##
            Detection Rate: 0.03248
##
      Detection Prevalence: 0.03248
##
         Balanced Accuracy: 0.66169
##
          'Positive' Class : 1
##
##
    Confusion matrix of the KNN model using K = 20.
# Run the KNN model on the customer profile with the K = 20 value
knn_model_customer2 <- knn(train = Bank_1_Train_Norm[, -6], test = customer,</pre>
          cl = Bank_1_Train_Norm[, 6], k = 20, prob = TRUE)
# Return the value predicted by the model
as.data.frame(knn_model_customer2)
```

```
## knn_model_customer2
## 1 0
```

4. The customer is this case is still predicted to not accept the personal loan.

Per the problem statement, we will now split the data set into 60% training and 40% test data via the "createDataPartition" function.

```
# Set the seed for randomized functions
set.seed(100619)

# Split the data into 50% training data, 30% validation data, and 20% test
data

Bank_2_Index <- createDataPartition(Bank_1$Age, p=0.2, list = F)

Bank_2_Test <- Bank_1[Bank_2_Index,]

Bank_2_Remaining <- Bank_1[-Bank_2_Index,]

Bank_2_Index <- createDataPartition(Bank_2_Remaining$Age, p=0.625, list = F)

Bank_2_Train <- Bank_2_Remaining[Bank_2_Index,]

Bank_2_Validation <- Bank_2_Train[-Bank_2_Index,]</pre>
```

The newly divided data will now need to be normalized, as we did before.

```
# Create a copy of the data sets for normalization

Bank_2_Train_Norm <- Bank_2_Train
Bank_2_Test_Norm <- Bank_2_Test
Bank_2_Validation_Norm <- Bank_2_Validation

# Use preProcess function to create a model for centering and scaling the data

Norm_Values <- preProcess(Bank_2_Train[, c(1:5)], method = c("center", "scale"))

# Replace the numeric variables with normalized and centered data

Bank_2_Train_Norm[, c(1:5)] <- predict(Norm_Values, Bank_2_Train[, c(1:5)])
Bank_2_Test_Norm[, c(1:5)] <- predict(Norm_Values, Bank_2_Test[, c(1:5)])
Bank_2_Validation_Norm[, c(1:5)] <- predict(Norm_Values, Bank_2_Validation[, c(1:5)])</pre>
```

We will now re-run the KNN model with the newly divided data sets.

5. The confusion matricies for the test data should have lower accuracy results, because it holds data that has not been seen by the model when training it. Therefore, the confusion matrix for training data should be more accurate, because it has already seen the data that it is predicting. Depending on exactly what metric we want to compare, there could be comparisons made about precision, recall, accuracy, specificity, etc.

The first confusion matrix is for the "test" data:

```
# Create the KNN model with K = 20
knn_model_test <- knn(train = Bank_2_Train_Norm[, -6], test =</pre>
Bank_2_Test_Norm[, -6],
          cl = Bank_2_Train_Norm[, 6], k = 20, prob = TRUE)
# Confusion Matrix
predicted_test <- as.factor(knn_model_test)</pre>
actual_test <- as.factor(Bank_2_Test_Norm[, 6])</pre>
confusionMatrix(predicted_test, actual_test, positive = "1")
## Confusion Matrix and Statistics
##
##
             Reference
## Prediction
                0
                    1
##
            0 896 70
##
            1 0 35
##
##
                  Accuracy : 0.9301
##
                    95% CI: (0.9125, 0.9451)
       No Information Rate: 0.8951
##
       P-Value [Acc > NIR] : 8.976e-05
##
##
##
                     Kappa: 0.4723
##
    Mcnemar's Test P-Value : < 2.2e-16
##
               Sensitivity: 0.33333
##
##
               Specificity: 1.00000
##
            Pos Pred Value : 1.00000
            Neg Pred Value: 0.92754
##
##
                Prevalence: 0.10490
            Detection Rate: 0.03497
##
##
      Detection Prevalence: 0.03497
##
         Balanced Accuracy: 0.66667
##
##
          'Positive' Class : 1
##
```

The second confusion matrix is for the "validation" data:

```
# Create the KNN model with K = 20
knn model validation <- knn(train = Bank 2 Train Norm[, -6], test =
Bank_2_Validation_Norm[, -6],
          cl = Bank_2_Train_Norm[, 6], k = 20, prob = TRUE)
# Confusion Matrix
predicted_validation <- as.factor(knn_model_validation)</pre>
actual_validation <- as.factor(Bank_2_Validation_Norm[, 6])</pre>
confusionMatrix(predicted_validation, actual_validation, positive = "1")
## Confusion Matrix and Statistics
##
##
             Reference
## Prediction
                0
##
            0 852
                   50
##
            1 0 31
##
##
                  Accuracy : 0.9464
##
                    95% CI: (0.93, 0.96)
       No Information Rate: 0.9132
##
##
       P-Value [Acc > NIR] : 8.104e-05
##
##
                     Kappa : 0.531
##
   Mcnemar's Test P-Value : 4.219e-12
##
##
               Sensitivity: 0.38272
##
               Specificity: 1.00000
##
            Pos Pred Value : 1.00000
##
            Neg Pred Value: 0.94457
##
                Prevalence: 0.08682
            Detection Rate: 0.03323
##
##
      Detection Prevalence: 0.03323
##
         Balanced Accuracy: 0.69136
##
##
          'Positive' Class : 1
##
```

The third confusion matrix is for the "train" data:

```
predicted train <- as.factor(knn model train)</pre>
actual_train <- as.factor(Bank_2_Train_Norm[, 6])</pre>
confusionMatrix(predicted_train, actual_train, positive = "1")
## Confusion Matrix and Statistics
##
##
             Reference
## Prediction
                0
            0 2253 142
##
##
            1
                 1 105
##
##
                  Accuracy : 0.9428
##
                    95% CI: (0.933, 0.9516)
       No Information Rate: 0.9012
##
##
       P-Value [Acc > NIR] : 4.271e-14
##
##
                     Kappa: 0.5694
##
    Mcnemar's Test P-Value : < 2.2e-16
##
##
               Sensitivity: 0.42510
##
               Specificity: 0.99956
##
            Pos Pred Value: 0.99057
##
            Neg Pred Value : 0.94071
##
                Prevalence: 0.09876
##
            Detection Rate: 0.04198
      Detection Prevalence: 0.04238
##
##
         Balanced Accuracy : 0.71233
##
##
          'Positive' Class : 1
##
```