Saneel Sreeni

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EDUCATION

University of California, Berkeley   **Berkeley, CA**
Bachelor of Science, Mechanical Engineering, & Bachelor of Science, Business Administration (M.E.T.)   *Sept. 2019 – May 2022 (expected)*
- **Cumulative GPA:** 3.91
- **ACT:** 36 (35M, 36R, 36W, 36S) | **SAT II:** (800 M), (800 Bio), (800 Physics), (800 Chemistry)
- **Relevant Coursework:** Structure and Interpretation of Computer Programs, Three-Dimensional Modeling for Design, Introduction to Product Management, Entrepreneurial Leadership, Multivariable Calculus, Principles of Business

PROFESSIONAL EXPERIENCE

Contrary Capital   **Berkeley, CA**
Venture Partner   *September 2019 – Present*
- Worked with two other Berkeley venture partners to source, conduct due diligence, and invest in on-campus startups, creating investment memos and arranging investments of $50K to $500K
- Sourced startups across verticals, including IoT, EdTech, Construction Tech, etc. and led due diligence on them by researching and evaluating respective industry trends, product market fit, and team capability
- Participated in national due diligence and provided research and input to investments in startups at other universities, including a company reimagining child care

Independent Startup Consultant   **Berkeley, CA**
Independent Consultant   *November 2019 - Present*
- Currently working to consult and advise interesting early stage startups across verticals on a pro-bono basis, assisting with product management and development, customer acquisition, product strategy and market expansion
- Working with startup based in France building out a completely encrypted dark pool with a focus on cryptoassets and coin/token trading pairs to onboard new customers and develop product strategy
- Working with a consumer tech startup building out an anonymous chatbot app to drive deep conversations to explore their expansion into U.S. markets and their go-to-market strategy for North America

Easy Aerial   **New York, New York`**
Drone Engineering and Project Management Intern   *December 2018 – June 2019*
- Created and implemented new development pipeline for drone chassis via redesigning the exterior shell for vacuum forming, reducing chassis manufacture time by nearly 60% and allowing for mass manufacturing
- Utilized Solidworks to create custom casing to hold TCP/IP boards, enabling drones to send vital telemetry and video feed data to surveillance software
- Worked with CTO to define project timelines, scopes and budgets for the development of a tethered drone surveillance system for a private security company in Northern Brazil
- Assisted Chief Pilot and engineers in the assembly, calibration, and testing of surveillance drone systems commissioned by the Israeli Air Force and private security companies in Thailand

LEADERSHIP ACTIVITIES

Berkeley StEp   **Berkeley, CA**
VP of Partnerships   *October 2019 – Present*
- Working with Berkeley's preeminent startup accelerator to engage new partners for the organization, including partnering with VCs, resource providers, other accelerators and mentors to provide support to our 40+ portfolio companies.
- Initiated a partnership with AWS to secure $5K in credits for StEp startups, as well as office hours and business development workshops with AWS' Startup team and experienced entrepreneurs
- Will be developing StEp's curriculum and handling portfolio support and operations for StEp startups next semester.

Starts With Soap   **Atlanta, GA**
Chief Operational Officer   *January 2019 – Present*
- Monitored and managed the overall growth and business operations of the 200+ member non-profit to maximize charitable impact and outreach across 19 states and 9 chapters, as well as worked with the CFO to allocate our ~$10,000 budget
- Initiated and developed new national initiatives and special projects for the non-profit, including an upcoming documentary detailing educational inequality in underserved communities across the United States

SKILLS, ACTIVITIES & INTERESTS

Activities: Kairos Society Fellow, Human Capital Campus Ambassador, Accelerated Campus Scout, Berkeley Finance Club
Skills: Python (NumPy, Pandas, Jupyter, Matplotlib), SQL, Git, Microsoft Suite (Intermediate), Matlab (Intermediate), Solidworks
Interests: Tennis, Poker, Formula 1 Racing, Meditation, Racquetball, Spikeball