Saneel Sreeni

(908)-510-6144 | ssreeni@berkeley.edu | www.linkedin.com/in/saneel-sreeni/ | www.saneel.xyz

EDUCATION

University of California, Berkeley (Management, Entrepreneurship, and Technology Program)   **Berkeley, CA**
Bachelor of Science, Electrical Engineering and Computer Science, Bachelor of Science, Business Administration   *Sept. 2019 – May 2023*
- **GPA:** 3.92/4.00
- **Relevant Coursework:** Data Structures and Algorithms, Structure and Interpretation of Computer Programs, Internet of Things, Discrete Mathematics and Probability, Intro to Product Management, Fundamentals of Blockchain Technologies

EXPERIENCE

Blockchain @ Berkeley   **Berkeley, CA**
Software Developer, Researcher & Blockchain Xcelerator Fellow   *February 2020 - Present*
- Built a web application to incentivize member engagement via the creation of an internal ERC20 token on the Ethereum Ropsten network, using Solidity (smart contract), React.js (frontend), and Node.js and MongoDB (backend and off-chain data)
- Advisor to startups in the Blockchain Xcelerator (currently: Nugbase, OPGames, previously: Sheeld) assisting with product strategy and ideation, technical development (frontend, game design, smart contract audits), growth strategy, and user research
- Creating a large-scale simulation of the MakerDAO stablecoin protocol in Python using the cadCAD library to backtest different protocol policies using data from Black Thursday ($5.3MM debt crisis due to ETH dropping over 50%)

Lineage Logistics (Applied Sciences Division)   **San Francisco, CA**
Data Science Intern, Warehouse Algorithms   *May 2020- August 2020*
- Developed an API to be deployed to 100+ manual warehouses nationwide that efficiently slots items on the warehouse pick line based on item velocity and density by analyzing 100K+ points of data and using Numpy, Pandas, SQLAlchemy, and Docker
- Conducting technical analysis and due diligence on software startups operating within the logistics and data/ML spaces for Lineage Ventures, Lineage Logistics' corporate venture capital arm

Contrary Capital   **San Francisco, CA**
Venture Partner   *September 2019 – Present*
- Sourcing pre-seed to seed-staged startups (industry agnostic), leading due diligence on them by researching and evaluating respective industry trends, product market fit, and team capability, and making pre-seed investments of $50K to $500K
- Held office hours to provide help to student founders on product, go-to-market strategy, and sales, and helping build out Contrary's network of talented entrepreneurs across multiple college campuses

Moralis Capital   **New York City, NY**
Investment Analyst   *April 2020 – Present*
- Sourcing, conducting due diligence, and writing investment memos and providing operational support for pre-seed, seed, and Series A startups via an angel fund by an ex-Bessemer Venture Partners investor
- Researching software startups operating in the defensetech and intelligence spaces to build out Moralis' roadmap on opportunities at the intersection of technology and the intelligence community

Stripes Group   **New York City, NY**
Special Projects   *June 2020 – Present*
- Researching macroeconomic factors and their implication on mid to growth-stage software startups with a focus on trends in SG&A spending, alternatives to equity-based growth financing, and fintech solutions

Free Ventures   **Berkeley, CA**
Associate   *April 2020 – Present*
- Advising pre-seed stage startups on product development, strategy, fundraising, and general operations in the Free Ventures accelerator, Berkeley's premier pro-bono early-stage accelerator (industry agnostic)
- Helping develop a sponsorship and angel network by negotiating partnerships with firms like Silicon Valley Bank, Cooley, 8VC and more to secure funding for Free Ventures and bring additional mentorship and resources to portfolio companies

ACTIVITIES, SKILLS, & INTERESTS

Activities: Kairos Society (Fellow, President) Human Capital (Campus Ambassador), Accelerated (Scout), Student Instructor (UGBA 198: Intro to Product Management)
Skills: JavaScript (React.js, Node.js, Web3.js), Solidity (Open Zeppelin Token Standards), Python (NumPy, Pandas, Jupyter, Matplotlib), Java, MongoDB, LabVIEW, SQL, Git, Computer Aided Design (Solidworks, Autodesk 360)
Interests: Poker, Formula 1, Spikeball, Tennis, Governance Futurism, Gaming and E-Sports, Philosophy, Cryptoeconomics