



Says

What have we heard them say?
What can we imagine them saying?



Thinks

What are their wants, needs, hopes, and dreams?
What other thoughts might influence their behavior?



I wish my house in atleast 1200sq.ft.

Compare the house prices in metropolitian areas.

i will buy a house in finnance.

I want the house in second floor.



distance from the sea level should be checked.

I want a Apartment or Villaa

It will near to school and busstand

i want a house people around me.



HOUSE PRICE

A GOOD HOUSE
MAKES OUR LIFE
COMPLETE.



a linear model that quantitatively relates the accuracyhouse prices with variables such as number of rooms

I want a apartment in 30 lakhs.

I want a apartment is build by goodbuilders.

I want a house with dealers without commision.



Feel like a my house in pollute free zone

help the developer determine the selling price of a house and can help the customer to arrange the right time to purchase a house.

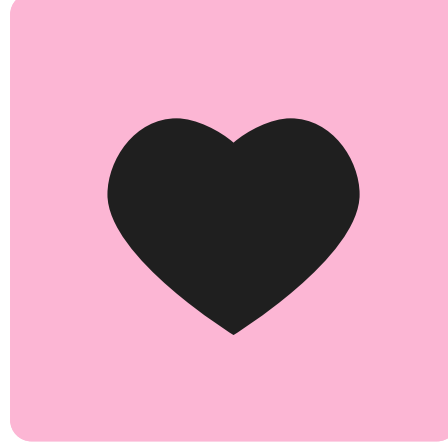
Feels about water facilities.

Feels frustrated about traffic and horn sound.



Does

What behavior have we observed?
What can we imagine them doing?



Feels

What are their fears, frustrations, and anxieties?
What other feelings might influence their behavior?