# **VIDYA BHUSHAN**

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Seeking assignments in Electrical Engineering with an organization of high repute.



#### SYNOPSIS

- A dedicated, result oriented candidate with more than 2 year of work experience in B.Tech. Electrical Engineering.
- Currently working as Electrical Engineer Asst. Manager Business Development with Indra Electrical Controls for L&T LV switchgear& Rittal Panel Ac.
- Completed summer internships at Gemco Controls Limited, Faridabad and Medors Biotech Pvt. Ltd., Delhi.
- Familiar with modules of Power System Analysis, Electrical Instrument, Testing & Maintenance and Power Electronics.
- Successfully completed academic projects on Automatic Eco-friendly Car, Automatic Wheel Chair, Sensing System and Power Generation System.
- Conversant with Windows, MS Office and Internet Applications.
- An effective communicator with excellent interpersonal, logical thinking & analytical abilities.

### AREA OF INTEREST

- Sales & Business Development
- ❖ Power Generation, Transmission & Distribution System
- Production and its Maintenance
- Research and Development

#### SUMMER INTERNSHIPS

Organization : Gemco Controls Limited, Faridabad

Project Title : Electric Drive and Control

Duration : 6 weeks

Organization : Medors Biotech Pvt. Ltd., Faridabad

Project Title : Solar Systems Duration : 6 weeks

Organization : Larsen & Toubro Project Title : Electrical & Automation

Duration : 6 Month

### ACADEMIC PROJECTS HANDLED

- Worked on the following projects:
  - Automatic Eco-friendly Car (Award winning)
  - Automatic Wheel Chair
  - Sensing System (Employed in street light)
  - Power Generation System (Employed in Speed Breaker)

### SHOLASTIC

2015 B.Tech.in Electrical Engineering from Maharshi Dayanand University with 68%

2011 12<sup>th</sup>from Board of School Education, Haryana with 77% marks 2009 10<sup>th</sup>from Board of School Education, Haryana with 77% marks

## POST QUALIFICATION EXPERIENCES

I did work as an Electrical Sales Engineer at Low Voltage Switchgear for L&T at third party pay role (May'2015-April'2016). I was handling products like MCB, MCCB, ACB, contactors & Few of Control Accessories.

Also worked with Application control Panel (April 2016 to Oct)

I worked with Enfrosun Power. It's Solar system integrator. Dec 2016 to May 2017.

### Roles and Responsibilities with Current Company:

- 1. Handling the business and making new clients for the company in Delhi, Haryana.
- 2. Explaining the technical specifications to the customers.
- 3. Participating in meetings with Government agency, Client & vendor weekly.

- 4. Developing new relations and business for the company and outreaching new customers.
- 5. Providing the relevant support to the customers and clients.
- 6. Analyzing the market competition, customer needs pricing and making strategies for further prospects.
- 7. Work at end user client.
- 8. Benefit Analysis, Payback calculation.
- 9. Technical working for panel Ac.
- 10. HVAC consultant for panel business.

### Our few customers:

- 1. Industrial Sector Client Wunder Control, Application control Talbros, Digi Drive etc.
- 2. Govt. Client: IOCL, NDMC, DMRC etc.
- 3. End-user Amul, Kwality, etc.

### **EXTRA MULAR ENGAGEMENTS**

- Participated in various cultural activities held at School and College level.
- Coordinated and organized events at College level.

### IT SKILLS

Well versed with MS Office and Internet Applications.

### PERSONAL DOSSIER

Date of Birth : 21st February 1995

Languages Known : English, Hindi and basics of Sanskrit