

Position No.	Position	Title	Count of Positions	Department	Reporting Manager	Education (with Specialisation if any)	Min. work exp.	Max. work exp.	Budget - Range	Details Job Description	Add
BD 2	Tender	Executive	1	Business Development	Manager	BE/Btech	2	5	3-SLPA	<ul style="list-style-type: none"><li>* Coordinating Proposals</li><li>* Coordinating With Channel Partners</li><li>* Coordinating with remote BD team (Across India)</li><li>* Inter department coordination &amp; reporting</li></ul> Solar BD Experience must, Rooftop & Ground mounted projects, Resco & Capex model both, Understanding of the power sector needs, RPO and REC, <ul style="list-style-type: none"><li>* have experience in tendering process</li><li>* CRM handling</li><li>* Tender Management</li><li>* Market Intelligence</li><li>* Project Coordination</li><li>* Policy framework</li><li>* Business Development</li><li>* Strategy Formulation</li><li>* Renewable</li><li>* Regulatory Support</li></ul> Analysis on relevant policies, regulations, terms and conditions of tender documents <ul style="list-style-type: none"><li>* RfS/RfP/RfQ review and summary preparation</li></ul> * Coordinating with cross functional teams to lead bid formulation and comply with bid requirements <ul style="list-style-type: none"><li>* Devising strategy for bidding, structuring of bids and identification of potential sites and substations</li></ul> * Preparation, finalization and assisting BD Manager in submission of bid documents	