

Curriculum Vitae

Shiv Prakash Dwivedi
N-3/8, Mohan Garden
Uttam Nagar, New Delhi-59
Mobile:+91- 8506-9985-45
Email: shvprakash.89@gmail.com

Objective:-

To lead and be the part of organization in achieving the set goals for its growth, and acquired expertise, creativity and commitment to excellence where I can explore my knowledge.

WORK EXPERIENCE: -

Total Experience: 4 Yrs. +

- Currently Working With RADICAL SOLAR PVT LTD as Asst. manager Sales From Jan-2016 to till date.
- Worked with Rolta Power Pvt. Ltd. from March-2015 To Dec-2015.
- Worked as a Marketing & Sales Officer at ALPEX EXPORTS PVT LTD (SOLAR PV DIVISION) from Oct. 2011 to 28.02.2015.

KEY RESPONSIBILITIES:-

- ❖ Identifying and establishing new business
- ❖ Handling Entire Channel Network
- ❖ Organizing sales visit
- ❖ Liaison with existing clients
- ❖ Preparing Tenders, proposals and quotations
- ❖ Providing Pre Sales & After-Sales Support
- ❖ Attending Trade Exhibitions, conferences and meetings
- ❖ Travelling to visit potential clients
- ❖ Establishing new, and maintaining existing, relationships with customers
- ❖ Managing and interpreting customer requirements
- ❖ Persuading clients that a product or service will best satisfy their needs

- ❖ Negotiating and closing sales by agreeing terms and conditions
- ❖ Meeting regular sales targets

Summer Internship

Centre-THERMAL POWER PLANT, IFFCO, PHULPUR, ALLAHABAD
Period-4 Weeks

Centre-CADDCENTER
Period-1 Month

Project Name: ELECTRONIC STARTER FOR SINGLE PHASE MOTOR

- Project Handled in ALPEX SOLAR:
- Installation OF SOLAR PV SYSTEM 2 KW X 5 Nos. At CHANDIGARH RENEWABLE ENNERGY SCIENCE AND TECHNOLOGY(CREST), CHANDIGARH.
- Installation OF SOLAR WATER PUMP 6o Nos. under RAJSTHAN HORTICULTURE DEVELOPMENT SOCIETY, GOVT. OF RAJSTHAN.

Academic Qualification:-

B.Tech.in Electrical Engineering at Shambhunath Institute of Engineering and Technology, Allahabad
Affiliated To UPTU .

B.TECH (Electrical Engineering) UPTU	2011	64%
XII th (U.P Board) from G.I.C ,Phulpur, Allahabad	2005	70 %
X th (U P Board) from G.I.C ,Phulpur, Allahabad	2003	60 %

Company Overview

- The company involved in the Manufacturing of Solar PV Modules/Panels, Solar LED Street Lights, Solar Charge Controller, Etc.
- Computer Skills:-

Certificate in AUTO CAD 2006
Knowledge of Electrical-Cad.
Knowledge in MS-office (Word,Excel, Power Point).

Achievements:-

- Won 1st Prize in 400 mtr. Race at School Level.
- Won prize for being elected as 'Opinion Leader' held at Intermediate College.
- Got 2nd Position in Debate Competition and Group Discussion held at School level.
- Winner of Volley Ball in National College Sports Meet In Allahabad.

Extra Curricular Activities:-

- Participated in Volley Ball in National Sports Meet in S.R.M.S Meerut.
- Participated in three days Robofest- Training held at III-T, Allahabad.
- Coordinated in Raga'08 organized by SIET, Allahabad.

Personal Details:-

- Date of Birth: 17 Oct. 1989
- Father's Name: Sh.DIVAKAR DWIVEDI
- Permanent Address: Dalpatpur,Gorigon,Phulpur Allahabad-212402.
- Sex : Male
- Marital Status: Unmarried
- Nationality: Indian
- Languages Known: English, Hindi

I, do hereby declare that the above information provided by me is true and in best of my knowledge.

Date: 21.03.2017

Place: DELHI

(SHIV PRAKASH DWIVEDI)