



### **JOB DESCRIPTION:**

*M-Ujala Solartech was founded by seasoned professionals in September 2015. And it is based in Mumbai, India.*

*It is dedicated towards reducing the energy consumption costs faced by the Indian consumer, while at the same time fulfilling a prime environmental requirement of reducing carbon foot prints.*

*m-ujala converges Solar energy with technology to build integrated micro-utility based power solutions for the Indian market and making it affordable for the consumer.*

#### ***Company Website***

*www.m-ujala.com/*

*Position: Sales Specialist for solar Industry*

*EXP- 2-5 Years*

*Qualification – Graduate / Engineering / MBA with good experience of sales in solar industry*

*Job Role:*

- *Client visit.*
- *Developing the dealer network*
- *Travelling to client's site.*
- *Cold call.*
- *Client relationship.*
- *Ensure client satisfaction through proper installation and after sales service.*
- *Identifying Objects, Actions, and Events — Identifying information by categorizing, estimating, recognizing differences or similarities, and detecting changes in circumstances or events.*

*Salary: As per industry norms.*

*Please note: this position involves lot of travelling.*

*A-14, Synthofine Industrial Estate, C-106, Hanuman Tekdi (behind Virwani Industrial Estate), Goregaon, Mumbai, Maharashtra 400049*