

UTTAM KUMAR

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D.O.B :-18 June1993
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OBJECTIVE

My Career objective is to work hard for the Company and give my best at my work place. Willing to work as a Key Player in Challenging & Creative environment

EDUCATION

Course	College/School	University/Board	Year	Percentage
MBA in Distance (Human Resources Management)	Jaipur National University , Raj.	J.N.U	2016	70
B.Tech(Mechanical Engineering)	NIMS Institute of Engineering & Technology, Jaipur, Raj.	NIMS University	2014	66.12
12 th	Mahabodhi College, Belaganj, Gaya, Bihar	B.S.E.B	2010	76.6
10 th	Agrawal High School Belaganj Gaya, Bihar	B.S.E.B	2008	68

EXPERIENCE

- Current Working as a **Assistant Sales Manager** in **Millenium Impex Pvt. Ltd.** (New Delhi)
- 1.8 Years worked as a HVAC **Sales Manager** -Northern Region (24th April 2017 to 10th Dec 2018) in **Suburban Industrial Works Pvt.Ltd.** New Delhi.
- 2 Years worked as a HVAC Design & Sales Engineer(1st Dec 2014 to 9th Jan 2017) in **Sevcon (India) Pvt. Ltd.** New Delhi.

ABOUT SIWPL

SIWPL is a basically a Designer & Manufacturer of Industrial Fans HVAC Air Washer & General Ventilation fans Company in Kolkata.

- **Ventilation systems** for car park, Ventilation fans, Ductless Fan.
- Air Washer & Duct Inline Flow Fans,
- Axial Flow Fans Centrifugal Fans , Jet Fans (Induction /Impulse)

Work Responsibilities:

- **Meetings with Consultants, Contractor,Architechs, Client.**
- **Preparing Costing/Quotations / Technical Submittal /Payback Analysis /Clarifications**
- **Marketing and Technical Presentation to Customers/Consultant /Contractor.**
- **Updating all upcoming project Enquiries in Delhi-NCR region.**
- **Preparation and updating Project reports.**
- **Preparation of Bill of quantities (BOQ) as per the drawings.**
- **Techno-Commercial discussion & Negotiation and Closing orders.**
- **Selection of Supply fans, Exhaust fans, Blowers, other accessories along with standard connections.**

ABOUT SEVCON

Sevcon is a basically a HVAC solution provider company. It provide products and services in many fields, including **Energy Efficiency Ratio(EER)/ Conservation Energy recovery system** and other fluid technology products/systems that help people and the environment in important ways across the (India) subcontinents.

- **Variable Speed Pumping Systems,**(Kirkoskar Pump)
- **Radiant Cooling System,** (Uponor)
- **Grooved Pipe Joining Systems,** (Victaulic USA)
- **Thermal energy Storage Systems,**(CALMAC USA)
- **Cooling Tower Water Treatment Systems,**(Elgressy ISRAEL)
- **Separators and Filtration Solutions,**(Lakos USA)
- **Pressure independent Control Valve (PICV),(Flowcon)**
- **Support & Vibration Control System** in HVAC Fire and MEP,
- **Ventilation systems** for car park, Ventilation fans, Ductless Fan ,(LTI ,Singapore)
- **Energy recovery system** and other fluid technology products/systems.

Work Responsibilities:

- **Preparing Costing/Quotations / Technical Submittal /Payback Analysis /Clarifications.**
- **Preparing JTS (Job Transmittal Sheet).**
- **Updating Intial ,Design,Tender stage Project in Master Enquiry List.**
- **Updating Master Enquiry List's (MEL) or Reports Submission to principal.**
- **Updating Master Document Including updated reference list of Projects etc.**
- **Sending Courtesy mails on behalf of sales team visits.**
- **Visits Customers Promptly ,as soon as first information is received of all upcoming project Enquiries in my region.**
- **Updating Contact details of Customer/ Contractor/s, and Consultants with that of Concerned persons will be involved in the project.**
- **Marketing and Technical Presentation to Customers/Consultant /Contractor/PMC' s .**

PROFESSTINAL TECHNICAL SKILL TRAINING & CERTIFICATION

NSIC TECHNICAL SERVICE CENTRE (NATIONAL SMALL INDUSTRIES CORPORATION LTD.)
(Okhla industrial Estate.) New Delhi,

- Heat Load Calculation in accordance to the building survey is following the ASHRAE/ISHRAE Standards.
- Equipment selection and its design calculations for Air conditioning like Air Handling Unit, Chillers, Pumps, Pipes, Cooling Tower and Ducting etc.
- Duct Design following the SMACNA standards, selection of grills and diffusers, GI sheet, quality and gauges, Hangers and supports.
- Selection of Supply fans, Exhaust fans, Blowers, other accessories along with standard connections.
- Ability to understand the construction / fabrication / P & ID / AFD drawings and site executions as per the approved drawings.
- Review of tender documents, incorporating specific terms and conditions as per regional factors as well as site conditions.
- Vendor identification and providing input to Purchase department.
- Preparation of Bill of quantities (BOQ) as per the drawings.
- Execution of site activities with excellent coordination Skills.

PROJECT

Title	-	CFD Analysis of Wind Concentrator.
Components	-	CFD Software (GAMBIT & FLUENT)
Team Size -	5	
Role	-	Team Leader
Period	-	Feb-April 2014

DESCRIPTION- This project can be used for increase the effectiveness of a wind by using Circular Disk concentrator. A Circular Disk shaped wind concentrator having is most effective at reduced flow separation and increasing velocity, Improving wind speed more than other analyzed cases. This project is used for the turbulence flow and low velocity region.

PATRATU THERMAL POWER PLANT

(Patratu, Jharkhand)

One month Major training In PTPS which includes:-

- Modes of generation of electricity in PTPS.
- Studied about devices and instruments usages to generate electricity in PTPS .

TECHNICAL SKILLS:

- AUTOCAD, Solid Works,
- REVIT MEP , BIM SOFTWARE
- HVAC Design & Drafting,
- MS office – Power Point, MS word, Excel.

STRENGTH:

Good listener and Quick learning capability, Spontaneous, Team player spirit, a high tolerance of stress and enjoys responsibilities.

HOBBIES:

- Listening songs and playing outdoor games.
- Keen interest in playing cricket.

Passport Details:- Passport No-M6508497

Validity – (16/02/2015-15/02/2025)

DECLARATION

I hereby solemnly declare that the information furnished above is true to the best of my knowledge and belief.

DATE:

PLACE: New Delhi

(Uttam Kumar)