

GOPI CHAND PRASAD

Electrical Engineer

B-37 AGARWAL HOUSE ,
ANAND VIHAR RLY. COLONY
JAGATPURA , JAIPUR
RAJASTHAN

Pin no.-302017

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Career Objective

To continuously strive for higher achievement in life and be a part of Organization that provides an atmosphere of mutual growth and benefits, where I can enhance my talent and potential.

Professional experience

- **Company Name:** Technosys Systems Jaipur, Rajasthan
- **About the company:** Manufacturers, exporters and suppliers of a wide range of Testing Instruments, Measuring Instruments, Educational Training Scientific Equipment and Lab Practical Equipment.
- **Designation:** Technical Engineer (Sales & Application)
- **Duration:** Since 1st April , 2016 to Till date

Job description

- Pre-sales technical Demonstration of products to client
- Attend negotiation meeting to finalize the deal.
- Prepare report / analysis pre-sales, demonstration, pre-demonstration of product Monthly basis.
- Providing training and support on product onsite and video conference, telephone.
- Taking workshop and training on above products and technology.
- Handling Dealer activity and coordination with client and Engineers.
- Dealing with product of Testing & Measuring like DMM, DSO, CRO, Spectrum Analyzer, etc.,
- Installation and Demonstration of Electrical Machine, Power Electronics , Electrical Drives, Control System and Advanced Control Systems instruments or trainers. Purely Electrical and Electronics instruments and real time Application based trainers.

Technical & personal skills:

- Sound knowledge of technical products
- Presales, demonstrator and trainer
- Maintain good customer relationship.
- Analytical skills.
- Meeting with client (Negotiation meeting)
- Technical discussion with client and giving support on Products.
- Sound knowledge of industrial market.
- Operating System- Windows 98, XP, Windows 7,8
- Application- MS Office
- Computer troubleshooting knowledge (hardware & software)
- Comfortable with long travelling.

Educational background

- 2012 – 2016 : B. Tech in Electrical Engineering from Gyan Vihar School Of Engineering & Technology (SGVU), Jaipur with 78.86% (Aggregate).
- 2012- 2010 : Senior Secondary from Kendriya Vidyalaya Asansol (CBSE) with 75.5% .

Strengths

Self confidence with positive attitude and competitive & always cheerful, fast learner, hardworking, Honest, challenging work, Target work.

Project Details

- **Solar Energy with Sun Tracking System**

Description - The aim of our projects is to utilize the maximum solar energy through solar panel. The solar panel tracks the sun from east to west automatically for maximum intensity of light. We use LDR as sensor. LDR sense the intensity of light. If intensity is low then motor rotate and it get stop when LDR get maximum intensity.

- **Automatic Street Light Control Using LDR and IC-555.**

Description - In our project we are using LDR, in which its resistance varies according to the amount of light falling on its surface, this give an indication for us whether it is a day/night time. When darkness rises to a certain value then automatically street light is switched ON and when there is other source of light i.e. day time, the street light gets OFF. The sensitiveness of the street light can also be adjusted.

Training Details

Company Name :- IISCO STEEL PLANT (ISP) OF STEEL AUTHORITY OF INDIA LTD.

Duration :- 19.05.2014 TO 02.06.2014

Description :- Accomplished training at SAIL ISP Burnpur , one of the MAHARATNA company of Government of INDIA. The field of training was Power House , Coke Oven and Blast Furnace .

Extra Curricular Activities & Achievements

- “**GOLD MEDAL**” for securing the first position in the University (B.Tech Electrical).
- “Attended Workshop based on **Solar Energy System by Prime Vision Automation.**
- “**Co-ordinator**” in an International level **Aayam”13Tech** fest (SGVU).
- “**Member Of Open-State Level Handball Team**” West Bengal.
- “**Member Of Regional Level School Handball Team**” Asansol (W.B).
- “**Winner of Inter-School Social Science Exhibition**”.

Computer Proficiency

Operating System :- Windows XP, Vista, Windows 7,8.

Software Application :- Microsoft Word, PowerPoint ,Excel, Basic HTML, Mat lab,

Interests & Hobbies:-

- Travelling
- Interacting with new peoples.
- Reading novels.

Personal Details

Name : Gopi Chand Prasad
Father Name : Shiv Shankar Prasad
Mother Name : Pramila Devi
Marital status : Single
Date of Birth : 08th November, 1993
Gender : Male
Nationality : Indian
Languages : Hindi and English

Permanent Address : 311/CD North Buddha Rly. Colony, Asansol ,Dist. Burdwan
West Bengal -713301

Declaration

I hereby declare that all the above-mentioned information is true and correct to the best of my knowledge.

Place:-

Date:-

(Gopi Chand Prasad)