# SIDDHARTHA SRIVASTAVA

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# **EDUCATIONAL QUALIFICATIONS**

Year	Degree/Certificate	Institute/School	%
2014	B.Tech, Electrical Engineering	Institute Of Technology& Management, Bhilwara	67.2%
2010	Class XII: CBSE	D A V Public School, Rihandnagar, UP	71.8%
2008	Class X: CBSE	D A V Public School, Rihandnagar, UP	77.8%

#### **WORK EXPERIENCE**

# Key Account Manager

# Claro Energy Pvt. Ltd.

Jan' 18 - Present

Working on Tendering process, bidding, pricing strategy, Project Planning, Business development & strategic partnerships with private and government agencies associated with Renewable energy sector for OFF Grid and ON Grid Solar Projects

# **SENIOR PROJECT ENGINEER**

#### Claro Energy Pvt. Ltd.

Jan'16 – Dec'18

- Worked as a Project Lead for Solar Project with Maharashtra State Electricity Board for the company.
  Lead a team of 45 people for all the installation, sales, billing collection and liaisoning with the agency.
- Also worked on tender, bidding and pricing strategy for the company PAN India.

#### **PROJECT ENGINEER**

#### Claro Energy Pvt. Ltd.

Mar' 15 - Feb' 16

- Installation, commissioning and testing of 300+ numbers of 3 KW systems for UPNEDA in various districts of UP.
- Managed the Sales, Installation, procurement and documentation of the project with the guidance of Senior Project Manager.
- Project lead under the guidance of a Project head for sales, installations and after sale maintenance service.
- Also worked on tender, bidding and pricing strategy for the company PAN India.

#### **PROJECT ENGINEER**

#### Claro Energy Pvt. Ltd.

Sep'14 - Dec'14

 Project Sales, Billing, collection and liaisoning with Soil Conservation Department and for Punjab Energy Development Agency for solar systems in PUNJAB In association.

## **CORPORATEACHIEVEMENTS**

# Most Promising New Comer Award CLARO ENERGY PVT. LTD.

Jul'15

- Awarded as the Most Promising new comer in the company Annual conference for the year 2014-15.
- Appreciated for the outstanding marketing strategy for sales and customer network development in Punjab the project under the Department of Soil and water conservation department, Punjab.

#### **Most Promising Team Award**

#### **CLARO ENERGY PVT. LTD.**

Jun'17

- Team awarded as the most promising team in the company Annual conference for the year 2016-17.
- Appreciated for the outstanding performance of the team in Maharashtra Project under rough terrain and extreme financial pressure.

## **INTERNSHIPS / CERTIFICATIONS**

#### **NTPC**

# Rihand Super Thermal PowerProject, U.P.

(Jun'13 - Jul'13)

- Studied and observed the operation of the plant and electrical equipment used in generation in Electrical and maintenance dept. at RHSTPP.
- Presented a report on the details of maintenance and operation of several equipments in the plant.

# **Gravity Automation**

#### Industrial Automation tools and software interface.

(Jun'13 - Jul'13)

- Trained to operate on automation tools like PLC SCADA.
- Learned 2D and 3D designing on AUTOCAD

# **KEYACADEMIC PROJECTS**

# Solar operated automatic street lighting

### ITM, Bhilwara

(May' 14)

- Developed a solar operated street lighting circuit, a totally self-automated system.
- Worked on the low cost design for commercial use.

#### **Temperature sensor relay**

#### ITM, Bhilwara

(Nov'13)

- Developed a temperature control relay circuit to avoid damage of equipment due to temperature rise.
- Use of special purpose temperature sensor IC (LM35DZ)

- Attended a workshop on making a 'Light Sensing Robot'
- Learnt both the circuitry and programming aspects in C- language

#### **SKILLS**

# **Technical Skills**

• Software proficiency: MSOffice , AUTOCAD

• Operating System: Windows , Linux

# Non - Technical Skills

• Leadership and management skills: Proficient in organizing and efficiently managing teams & events successfully

# **EXTRA CURRICULAR ACTIVITIES**

• Adventure: Team/Solo adventure activities.

• Creative Interests: Travel Blogging, Photo Blogging

• Sports: Badminton ,Table Tennis