
ANUPAM SURYAWANSHI

Area of Interest : MARKETING

Mb. No. : 8655025516

**Objective:**

To achieve professional and personal growth in your organization by the way of maintaining high work standards in terms of quality and time for self as well as subordinates.

Academic Qualification:

Degree	Institute	Board / University	Percentage	Year
MMS-IV sem.	Mumbai Institute of Management & Research	Mumbai	67.00%	2013
MMS-III sem.	Mumbai Institute of Management & Research	Mumbai	62.00%	2013
MMS-II sem.	Mumbai Institute of Management & Research	Mumbai	64.74%	2012
MMS-I sem.	Mumbai Institute of Management & Research	Mumbai	65.60%	2012
BHMCT	Shree Balasaheb Tirpude College of Hotel Management & Catering Technology	Rashtrasanth Tukadoji Maharaj Nagpur University	59.89%	2009
H.S.C.	Mahatma Basweshwar College	Latur Board	60%	2005
S.S.C.	Keshavraj vidyalaya	Latur Board	70.26%	2003

Job Experience:

Organization Name	- Quikr.com
Project Title	- Key Account Manager
Project Duration	- Currently working from 10 th July 2016
Project Profile	- Responsible for business development activities
	<ul style="list-style-type: none"> + Business development activities through field work in respective area. + Achieve monthly targets. + Prepare and submit daily and monthly report. + Marketing and promotional activities of the products. + Co ordinates with inter departments for timely delivery of products. + Handling queries of the Customer and building long-term relationship with them. + Manage team. + Giving feedback to higher up on the latest market trends, latest developments & competitor's strategies. + Generate business through team members.

Organization Name	- HOME REVISE PVT. LTD
Project Title	- Team Leader
Project Duration	- 1 year and 6 month
Project Profile	- Responsible for sales and promotional activities.
	<ul style="list-style-type: none"> + Business development activities through field work in respective area. + Achieve monthly targets. + Prepare and submit daily and monthly sales report. + Marketing and promotional activities of the products. + Co ordinates with inter departments for timely delivery of products. + Handling queries of the Customer and building long-term relationship with them. + Manage team. + Giving feedback to higher up on the latest market trends, latest developments & competitor's strategies.

Organization Name	- PAUSE WINES
Project Title	- Marketing Executive
Project Duration	- 1 year and 6 month
Project Profile	- Responsible for all the Sales and Marketing activities in the region
	<ul style="list-style-type: none"> ✚ Marketing and promotional activities of the products. ✚ Designing and implementing of marketing strategies and policies. ✚ Business development activities through field work in respective area. ✚ Achieve monthly sales targets. ✚ Prepare and submit daily and monthly sales report. ✚ Co ordinates with distributor for selling activities and timely delivery of products. ✚ Maintain inventory of products stock. ✚ Handling queries of the Customer and building long-term relationship with them.. ✚ Giving feedback to higher up on the latest market trends, latest developments & competitor's strategies.

Organization Name	- SULA VINEYARDS, NASIK.
Project Title	- Marketing Associate
Project Duration	- 1 year and 1 month
Project Profile	- Responsible for marketing as well as conducting tour & tasting sessions and service of wines
	<ul style="list-style-type: none"> ✚ Marketing and promotional activities of the products. ✚ Designing and implementing of marketing strategies and policies. ✚ Business development activities in respective area. ✚ Conducting vineyards tour and tasting sessions. ✚ Service of wines. ✚ Generating revenue through selling wines and products. ✚ Achieve monthly targets. ✚ Prepare and submit daily and monthly sales report. ✚ Co ordinates with distributor for selling activities and timely delivery of products. ✚ Handling queries of the Customer and building long-term relationship with them. ✚ Giving feedback to higher up on the latest market trends, latest developments and competitor's strategies.

Computer Knowledge:

Windows, Linux, Microsoft Excel, Microsoft Word, etc.

Personal details:

Date of birth: 15th January 1988

Languages Known: English, Hindi, and Marathi.

Email: suryawanshi.anupam@gmail.com

Contact No: 8655025516

Current Address: Flat Number – 403,
Unnati Aarambh CHS,
Plot No. 100, Sector -22,
Kamothe (Khandeshwar),
Navi Mumbai - 410209.

Date:

Signature

(Anupam Suryawanshi)