

RESUME

VINOD KISAN JADHAV

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Career Objective :

To pursue a rewarding career in an organization that offers plenty of scope for growth and seeking a position within a competent organization that can utilize my skills and abilities for mutual benefit.

Work Experience :

Dynamic & result oriented professional with more than 6 years of extensive experience in managing operations with the key skills of Commercial excellence under strong Technical background, Customer support, Quality compliance and Team management for managing process verticals in implementing process improvements and initiatives for desired performance levels; Currently spearheading as Area Manager with Jain Irrigation Systems Limited, Mumbai -Maharashtra.

Company Name : Jain Irrigation Systems Limited (Jain Solar - Thane)

Duration : 15th April 2015– Till date

Designation : Area Manager (Techno-Commercial Engineer)

Company Profile :

It's Multinational Company with the strength of 10,500 employees & annual turnover of INR 8,000 CR.

Maharashtra (Jalgaon) Based Production unit of Jain renewable energy division is active in Solar thermal, Solar photovoltaic, Wind, Bio-energy etc. manufacturing and the application development. The current range includes domestic, commercial & Industrial Solar Power Plants, Solar powered Pumping systems, Captive and net metering Power Pack, Solar street lighting, Power packs with inverters & Batteries, Solar hybrid system, biogas plants and turnkey projects based on all the above technologies.

Job Responsibilities:

- Set the agenda and direction for the operation by communicating business purpose, Objectives, policies & procedures.
- Plan, Implement and coordination with the activities of designated projects to ensure that goals or objectives are accomplished within the prescribed time frame and funding parameters, Utilize appropriate resources to manage projects to contractual requirements and completion of projects under/on-budget and on—schedule.

- Create Plans for Solar energy system development, Monitoring and evaluation activities.
- System designing as per customer requirements which include the designing & Project planning such as system Integration, engineering, offer design etc.
- Develop and review project schedules, cost estimation, bill of materials, budgets, scopes of work, standards, follow up & co-ordination with respective chain.
- Supervise project implementation to assure cost, time, quality and execution guidelines according to schedule.
- Technical support in assistance of Business development & market development needs, Manage project and channel sales oriented team of Sales officers.
- Provide technical direction to installation team during installation, start-up, testing, system commissioning and performance monitoring.
- Handling network of Distributors, Dealers & channel partners and assigning them targeted sale of solar product, monitoring the progress of all accounts associated with the business development. Follow up with the government & Power distributing companies for the projects.
- Private & Government Tender activities related to Solar Thermal and Solar Photovoltaic; accordingly review specifications and recommend engineering or manufacturing changes to achieve solar design objectives.
- Manage the team of Sales, Technical & Service engineer, Assign the work as per the requirement and represent the data to Head office.
- Approvals, Payment clearance in Solar Projects, After Sales Service support, Revenue generation from AMCs & CMCs by maintaining past project data,

Reference Project list :

- Shri Neminath Jain Brahmachrayshram College of Engineering Polytechnic, Nashik : 400KW
- Khandesh Floor Mill, Jalgaon : 321KW
- Adharwadi Jail, Kalyan : 50KW Solar Power System
- Planning & Collector Office, Thane : 30KW Solar Power System
- Government Polytechnic college, Diva : 50KW Solar Power System
- Nabard Bank, BKC : 50KW Solar Power System
- Oberoi Garden, Kandivali : 75KW Solar Power System

Past Experience :

1)

- Company Name : **Signotron India Pvt Ltd. (Thane)**
 Duration : 27th Oct 2014– 14th April 2015
 Designation : Techno-Commercial Engineer
 Company Profile : Signotron is Solar Inverter manufacturing company based in Kolkata, has been active in Power Electronics, Industrial Control, Automation and its related fields in all phases of design, development, manufacturing & application. Products are Industrial Battery Chargers, Discharger, Solar Inverters, DC-DC Converter, Statcom and Solar power plant.

- Spent duration of 6 months at their Thane based branch office & worked to develop the business in the field of Solar and Industrial Charger,
- Tapping industries and Government prospects such as Railway, Utility, Power sector companies & relevant consulting companies to promote solar and charger applications.
- Brand Approvals to empanel the same to get business in upcoming projects...

2)

Company Name : **Global Power Source India Pvt Ltd. (Mumbai)**

Duration : 18th Oct-2011 to 26th Oct-2014

Designation : Senior Technical Engineer

Company Profile :

Global Power Source India Pvt Ltd, Well known in the Battery Industry as a specialized power suppliers to almost all UPS, Telecom and Automotive Industry in India, Asia Pacific, Middle East and Europe; Having good service network for 'Rocket' brand SMF VRLA batteries. GPS has signed a joint venture (JV) with an Italian organization ELVI Group and the product is Hybrid Power Plants in order to explore the Renewable Energy business in the Indian terrain.

Achievements in the Organization:

- **Italy visit for technical training**– While working in Renewable energy segment, I was deputed for 8 days technical training in Milan, Italy with ELVI's Group Company. (Manufacturer of Conversion and control cabinet, Specialized System integrator & handling project work in the field of power generation)
- For the Hybrid power technology, Participated as Exhibitor in
 - India's largest Engineering Sourcing Show 'IESS 2013-Mumbai'
 - 7th Renewable Energy India- 2013 Exhibition, Delhi.
 - Intersolar India- 2013 Exhibition, BEC, Mumbai.
 - IBEX India- 2014 Exhibition, BKC, Mumbai
- NABL provides laboratory accreditation services to laboratories that are performing electrical tests / calibrations in accordance with ISO/IEC 17025:2005 and ISO 15189:2007. While working as Assistant Technical manager for Laboratory testing, successfully completed training session of ISO/IEC 17025:2005 along with the certification.

Job Responsibilities with Global Power Source India Pvt Ltd:

Project Manager for Hybrid Power Plant (HPP Project)

- Technical Engineer- Discussion with customer for Power generation technology based on natural resources like Solar, Wind, Hydro, biomass and fuel powered gensets, battery energy storage system & conversion and control cabinet. Operation can be off grid as well as grid connected. Sourcing of various equipment's from Vendors &

follow up for the same, Offer preparation & submission, Payment follow up & all necessary action required for Offer execution.

- Project Coordinator- Follow up with the end customer, Supplier and co-ordination with the principal company ELVI, Italy to highlight the requirement of end customer; Ensure that the project is going as per customers need.

Technical Support Engineer (PAN India & Overseas branches)

- Technically Selection of various types of Batteries such as Lead acid, Ni-cad, Li-ion phosphate etc. based on the UPS, Inverter, Solar and Telecom Projects.
- Sizing of different types of UPS/Batteries and preparations of technical compliance data, Quality check analysis, RCA reports & UPS – Battery- DG test/performance reports.
- Technical discussion with client.
- Technical assistance based on AMC related to Battery health check up, Hydrogen emission, Heat & Ventilation issues and support on Preventive maintenance activities.
- Supervision on I &C activities for major Projects.
- Manage the team of technicians and engineers during commissioning activity.

Warranty Support Executive (Service support on various types of batteries)

- Evaluation of online battery test report and verification of test procedures which are carried in accordance with the IEEE & IEC recommendation.
- Application based approach 'as Coordinates with the customer and manufacturer' for AMC and replacement (warranty support) by sending test reports & continuous follow up via mail on daily basis.
- Coordination between Commissioning activities and client, ensure all strategies are developed in accordance to their need.

Asst. Manager for NABL Project (National Accreditation Board of Testing & Calibration Laboratory)

- We formed a lab-team to provide dedicated service to our entire customers and started NABL Laboratory project for third-party assessment of the quality and technical competence testing and calibration laboratories. For Lab testing, I was deputed as a Assistant Technical Manager to enhance customer's confidence in accepting testing / calibration reports issued by accredited laboratories.
- Performing sample testing & preparation of test reports as per manufacturer guideline based on customer's requirement and submission of the same whenever needed from client end.
- Maintaining records as per NABL requirement: Includes documentary work such as quality manual, IS files, paper work on internal auditing, management review meeting etc.

Educational Details :

<i>Degree</i>	<i>Faculty</i>	<i>Institution Name</i>	<i>University/ Board</i>	<i>Percentage scored</i>	<i>Year of passing</i>
B.E.	Electronics & Telecomm (EXTC)	Konkan Gyanpeeth College Of Engineering, Karjat	Mumbai	71.29% Distinction	2010-11
H.S.C.	Science	R.K.T College of Arts, science & commerce, Ulhasnagar	Mumbai	68.50% 1 st CLASS	Feb 2006
S.S.C.		Ulhas Vidyalaya, Ulhasnagar	Mumbai	76.26% Distinction	March 2004

Computer Proficiency :

- Operating Systems: Windows 98/2000, Windows XP, Windows 7 and Windows 8.
- Microsoft Office: MS WORD, POWERPOINT, EXCEL
- Basic knowledge of Cisco Certified Network Associate (CCNA)
- Working Knowledge of Assembly Language programming 8085, 8086 & 8051.

Personal Profile :

Name : Vinod Kisan Jadhav.
Date of Birth : 28th February, 1989.
Sex : Male
Marital Status : Married
Nationality : Indian
Passport No. : K6524239
LinkedIn URL : <https://www.linkedin.com/in/vinod-jadhav/>
Languages known : English (US), Indian local language Hindi and Marathi
Hobbies : Drawing, Trekking, Listening music, Reading Literature.
Strength : Good Communication skills, Hardworking Nature, Team Handling,
Enthusiastic & can produce results under deadline constraint

I hereby declare that above information provided by me is true to the best of my knowledge and belief.

Place: Ambernath (Mumbai)

Date : 15.07.2018

[Vinod Kisan Jadhav]