

# **Curriculum Vitae**

**MANAN N BHATT**

## **Address;**

**Vill. Khadagada  
Th.Sagwara.Dist.-Dungarpur  
Rajasthan**

## **Contact**

**Email.- Solarmb1990@gmail.com  
Contact No. - 8401246824**

## **Career Objectives**

Seeking for suitable position of an engineer with a reputed company. I am sincere, hardworking professional with up-to date knowledge. I would like to serve to the best of my ability and help the institute/industry in its growth. I like to keep myself updated regarding current trends of technology. I wish to achieve high goals concerning my career, utilizing my technical knowledge and marketing creativity. I dream of reaching the heights of professional levels and get shining success in my field, I believe in being a winner as far as my tasks are concerned whether individually or being as a part of a team

## **Character Strong Point**

Passionate – Approaching life and pushing for results with energy and enthusiasm.  
Driven –Consistently putting in focused, single minded efforts in order to achieve objectives.  
Determined – Never giving up, overcoming obstacles, planning and confidently persisting.

## **Computer Proficiency**

- Operating System: Ms-Dos, Windows, XP, Vista, Windows.  
[www.nrel.gov/analysis/models\\_tools.html](http://www.nrel.gov/analysis/models_tools.html)  
<http://www.pvresources.com/SiteAnalysis/Software.aspx>  
use name of some softwares from above mentioned links
- Language Known : Basic C Programmin

### Academic Record

| Degree | Specialization/<br>discipline     | College/university/<br>Institute | Year of<br>passing | Percentage |
|--------|-----------------------------------|----------------------------------|--------------------|------------|
| B.TECH | Electronics&<br>Telecommunication | R.T.U.                           | 2011               | 68%        |
| SSC    | General                           | State board                      | 2007               | 60%        |
| HSC    | Mathematics                       | State board                      | 2005               | 74%        |

### Area of specialization

➤ **SOLAR PV**

- Discovered business potential and opportunities in solar roof top segments to secure profitable business volumes.
- Study and updating solar policy, regulatory frame work, changes, and applicable charges like wheeling, transmission charges etc.
- Techno-Commercial Analysis of projects and developing Detailed Project Reports which involves analysis; financial feasibility & viability.
- Gather and present market intelligence (Technology/Process) to understand the developments undergoing in solar industry.

### Professional Qualification

- Gujarat Institute of Solar Energy, Gnadhinagar
- Solar Photovoltaic Technology workshop/seminar
- Sofcon Ind. Pvt. Ltd. plc & scada

## Work Experience

- **Harsha-Abakus Solar Pvt. Ltd (5 Nov 2015- Till Now)**
- Understanding of techno-commercial parameters of tenders
- Concept to commissioning of the solar plant including the pre-feasibility study, site survey etc
- Application support of solar inverter and pv syst.
- Study and updating solar policy, regulatory frame work, changes, and applicable charges like wheeling, transmission charges ect.
- Gather and present market intelligence (Technology/Process) to understand the developments undergoing in solar industry.
- Preparation of estimation based on the best prices and appropriate taxes and meeting the desired bottom lines.
- Techno-Commercial Analysis of projects and developing Detailed Project Reports which involves analysis; Financial feasibility & viability; NPV & IRR analysis which helps in building a Business Case.
- Profound sound knowledge of solar upcoming business opportunities, updated with industry latest regulatory aspects, net metering policies for solar roof top.
- Discovered business potential and opportunities to secure profitable business volumes.
- Attendant resultant call for negotiation with the customer an convert those opportunities into purchase orders.
- Conducted regular proposal followps using an maintaining the traker program.
- Map the approach the complete list of customers who have RPO (Renewable Purchase Obligation)
- IMS Documentation and Follow-up.

➤ **Litsun Renewable Energy Systems (1 Sept-2014- 30 July 2015)**

- Designation: Marketing Engineer (Solar & Led Field)
- Working as a marketing engineer in solar photovoltaic field.
- Designing solar panels according to specifications and technical manuals and provide customize solution as per client requirement in led field
- Promoting company products i.e. Solar home lighting system, Solar street light system, Solar roof top system & Solar power plant.
- Generating business inquiries for the company.
- Meeting with clients and taking follow-ups to generate the business.
- Site visits for designing layout of Solar PV installation which covers understanding client requirement, making technical proposal with orientation and single line diagram.

➤ **Go Renewable Technology (1 August 2013 - 30 June 2014)**

- Go Renewable Technology is a leading manufacturer of led lightings and installed solar roof top system as residential, commercial and industrial.
- Designation: Marketing Engineer (Solar & Led Field)
- Working as a marketing engineer in solar photovoltaic and Led field.
- Designing solar panels according to specifications and technical manuals and provide customize solution as per client requirement in led field
- Promoting company products i.e. Solar home lighting system, Solar street light system, Solar roof top system & Solar power plant.
- Generating business inquiries for the company.
- Meeting with clients and taking follow-ups to generate the business.
- Participating & Attending various exhibitions for promoting our products.
- Site visits for designing layout of Solar PV installation which covers understanding client requirement, making technical proposal with orientation and single line diagram.

➤ **El Sol Energy Systems(1 Feb 2012 – 30 June 2013)**

- Designation: Marketing Engineer (Solar & Led Field)
  - Working as a marketing engineer in solar photovoltaic and Led field.
  - Designing solar panels according to specifications and technical manuals and provide customize solution as per client requirement in led field
  - Promoting company products i.e. Solar home lighting system, Solar street light system, Solar roof top system & Solar power plant.
  - Generating business inquiries for the company.
  - Meeting with clients and taking follow-ups to generate the business.
  - Participating & Attending various exhibitions for promoting our products.
- Site visits for designing layout of Solar PV installation which covers understanding client requirement, making technical proposal with orientation and single line diagram.

### **Total Experience**

More than 4 years of works experience (1 Feb 2012- Till Now)

### **Personal Details**

a). Date of Birth: 24-7-1991.  
b). Age (in years): 24  
e). Nationality: Indian

c). Gender: Male  
d). Marital Status: Single

### **Leisure Interest**

-Listening to music  
-Reading

-Surfing internet  
-Playing Volleyball

### **Declaration**

I hereby declare that the information furnished above is true to the best of my knowledge and the above-mentioned information is correct up to my knowledge and I bear the responsibility for the correctness of the above-mentioned particulars.