

Dear Sir / Madam,

I hereby furnish the information willing to join your company. Looking for your favorable Response...

**SATISH KUMAR GHOSLE**  
**(B.TECH) ELECTRICAL & ELECTRONICS ENGINEERING**

**Objective**

- Quest to work in the most challenging position with an organization that provides ample opportunities to learn and contribute for exploring my potential and ability.

**E-mail:**

Satishghosle99@gmail.com  
Mob. No. - 8920905659  
9179789205

**Present Address:**

Satish Kumar  
C-177 Upper Ground floor Near  
Radhakrishna Mandir Pandav  
Nagar Delhi 110092

**Permanent Address:**

Narmada Ghosle  
New collage road Near  
Irrigation Office Champa CG,  
495671

**Personal Profile:**

Date of Birth : 20<sup>th</sup> Jun 1989  
Sex : Male  
Nationality : Indian  
Hobbies : Reading Book  
: Poetry Writing  
Strenght : Strong will

**Professional Qualification**

**B. Tech (Electrical and Electronics Engineering (2008-2012))**

COLLEGE : Dr. C V Ramna University Kota Bilaspur C.G.  
UNIVERSITY : Dr. C V Ramna University Kota Bilaspur C.G.  
PERCENTAGE : 66.17(aggregate)

**Higher Secondary Examination (12th) (2007):**

SCHOOL : Sarswati Shishu Mandir Champa-Janjgir, C.G.  
BOARD : Chhattisgarh board Secondary Education  
Raipur (C.G)  
PERCENTAGE : 56.6 %

**High School Examination (10<sup>th</sup>) (2005):**

SCHOOL : Nightingale higher secondary school Champa  
Distt. Janjgir- Champa (C.G.)  
BOARD : Chhattishgarh board Secondary Education  
Raipur (C.G)  
PERCENTAGE : 78.9 %

**Training & Seminar:**

- 30 Days Industrial vocational training in -**South Eastern Central Railway (C.G) (SECR)**
- 45 days vocational tranning In - **CSEB substation in Tifra Bilaspur (C.G)**
- Presented Seminar on - **Energy Audit (Energy Efficiency)**
- Presented Seminar on – Solar at Gujrat Institute of Renewable Energy(GIRE)
- Presented Seminar on - Renewable Energy at Chhattisgarh Govt.

**Professional Experience: -(6year 1month)**

1. Currently working with **ALIEN ENERGY PVT LTD** as a **Sr. MANAGER (Head of Solar Dept.)** (PAN BASIS).Since 2017

**Experties** – Sales/Marketing, Designing Engineering, Tendering, Liasoning, Energy Audit,

**Marketing strategy with:**

- SECI (Delhi, UP, UK, Chandigarh) – 2.5MW, IPGCL (Delhi) - 700KW, TPDDL (Delhi) – 649kw, UPNEDA, HREDA, Other 6 state Nodal Agencies, IOCL – Arunachal Pradesh, Bihar (8kw, 185kw), Energy Audit – GMR PLANT, UP GOVT, CG GOVT, BIHAR GOVT

**Job Responsibilities**

- Detailed Engineering & Design of Solar Power Plant on PV.
- Look out for suitable Business opportunities in the form of Government bids and Tenders.
- Check tender Eligibility, Documentation, discussion with the Management, coordinate with respective Tender official, **Liasoning with the Government officials**, handling MIS Reporting documentation.
- Cross Functional Coordination with **SCM, D&E, PD, F&A (Facilities and Administrative), HR** and Other **related depts.**
- Good Command and Control on Contractors.
- Good Liasoning Skills – **Net Metering, DISCOM of various state, T&D Regulators, Nodal agencies** Compliances.
- Technical Due Diligence of Service and Supply Items.
- ISO implementation and Implementation of Document Management System.
- Tendering, Bidding, Bid Analysis (EOI/RFP), **Bid preparation, Bidding Strategy, Agreement Monitoring (Work Order), Payment Collection**, etc. ... Costing of the systems for bidding.
- Responsible for Project Control and Monitoring.
- responsible for getting the Project completed within Timelines, Cost and Quality Parameters
- Will seek approvals from **Govt. Agencies** and Other **Regulatory Authorities** at Site Level for smooth execution and commissioning Of Project
- Create checklists for Site Review or Inspection.
- Knowledge on Quality Specifications – **Electrical** (Module, Inverters, Transformers, Cables, S/Y etc).
- Keeping a track of policies of state nodal agencies for solar rooftop projects.
- Rooftop Project Sales to Industrial & Commercial Customers.

2. **1.7 YEAR VOLKS ENERGIE PVT LTD as a CHIEF PROJECT OFFICER (PAN BASIS).**

Specialist in - Tendering, Designing Engineering, marketing, Liasioning

- Working with **National Institute of Solar Energy**(NISE) As a **Solar Expert** (Guest Lecturer)
- Working with **Meet Consultancy Service**(MCS) As a Head Consultant

**Marketing strategy with:**

- SECI (Delhi, HR,GOA, Chandigarh) – 1MW,IPGCL (Delhi) - 500KW,TPDDL (Delhi) – 500KW,HAREDA (Haryana),OREDA (Odisha),Other 3 state Nodel Agencies

**Tender:**

- GAIL (UP),BHEL(200KW),Ordinance factory (Kanpur, khidki, Jabalpur, Dehuroad, Nalanda, Small arms Jabalpur),RBI Kanpur,MEDA, PEDA

3. **2Year Experience SOLAR UNIVERSE INDIA (formally SUCCESS IMPEX PRIVATE LIMITED) - CHIEF PROJECT OFFICER**

4. **As a CHIEF**

**Experties** - Tendering, marketing, Laisening

**Tender: -**

- RESERVE BANK OF INDIA: - JAMMU (HAVE A WORK ORDER) BANGLURU, GUHAWATI, JAIPUR (PENDING) CHANDIGARH RBI
- Solar Pump – 150 HP (Pan Basis)

**Job Responsibilities:**

- Marketing Strategy Maker in SOLAR Power sector all type of solar product Business Development and sales in KW/MW Solar Project on PAN basis
- To Do Market Research and keep a tab on the Government Regulation on KW/MW
- SOLAR Business (On Grid, Off Grid, Hybrid)
- Solar plant Designing (KW TO MW)
- Solar Pump Designing (AC, DC, HYBRID)
- Bidding and Tendering for KW/MW Projects With Procurement, PSU and Private Sector State Renewable Nodal Authority- (UPNEDA, GEDA, CREDA,
- PEDA, HREDA, OREDA, MEDA, JAKEDA & OTHERS). o Coordinate with R&D and sales team

4. **1 YEAR AND 3 MONTH EXPERIENCE IN UTL (UPSINVERTER.COM) leading manufacturer of inverter} As a SOLAR APPLICATION MANAGER - (Delhi)**

1. Corporate sales
2. Direct Marketing ,OEM Based Business CSO
3. Detailed engineering and design of solar power plant
4. Coordinating with Engineering and Design Team
5. Strategy planning for acquiring more profitable business
6. (UPS ONLINE/OFFLINE, SOLAR PCU, CHARGE CONTROLLER (MPPT/PWM)

**Technical Expertise:**

- Basic electrical & basic electronics
- Electrical and electronics measurement
- Machines
- Network synthesis
- Control system

**Desirous Of:**

- Lifelong learning
- Value Education

**Declaration:** I hereby declared that any information furnished by myself is found Incorrect and illegal then the company or organization will possess the full right to Disqualify me and take me out of the company.

Date:  
Place: Delhi, NCR

SATISH KUMAR GHOSLE

Date of Birth: 20<sup>th</sup> Jun 1989  
Sex : Male  
Marital Status: Single  
Hobbies : Reading Book  
Strength : Strong will Power  
Work with  
Zeal Enthusiasm