

Dipak Avatade

E-mail Id: dipakavatade22@gmail.com

SAP SD Consultant

Mobile No: +91-8806051082

Passport Number – U9126810

Professional Summary

Having **3.6 Years** of Experience in Sales & Distribution Module as a **SAP-SD** Consultant with experience in 1 implementation and 2 support projects.

Sap SD Skills

- Configuration of Master Data
- Configuration of Sales Documents, Item Categories, Schedule line categories, Delivery documents and Billing documents
- Configured **Pricing** - Condition Types, Condition Tables , Access Sequences, Determining and Maintaining Pricing Procedure, Condition Records, Special Pricing Functions such as Condition Exclusion and Analysis of Pricing
- Configured Availability check, Transfer of requirement
- Configured **Delivery Scheduling**
- Configured Partner Determination , Account determination
- Worked on **OTC, ALE IDocs**
- Configuration of **Revenue Account Determination** , **Output** Determination Procedure , Copy Controls
- Configuration of Sales Orders like **Rush order**
- Configuration of billing types such as **Credit Memo** and **Debit Memo**
- Listing and Exclusion procedure, Material determination procedure
- Strong in SD-FI integration: **Credit management**
- Strong in SD-MM Integration: **Stock Transfer Order, Consignment Process**
- Worked on Business process **IPO, Third Party**

Projects Experience

Project 3: Support

Client/Project Name	: Satec
Organization	: Tech Mahindra
Duration	: Feb 2020 to 15 Apr 2021
Role	: SAP SD Consultant

Client Profile:

Satec is committed to providing clean, low cost and sustainable energy solutions. To that end, Satec provides comprehensive EPC solutions in the Solar Power Space. Satec also provides pre-fabricated solar mounting structures, inverter and control rooms and transmission towers.

Responsibilities:

- Understand the client business process requirements and Involved in analyzing clients requirement
- Interacted with end users to gather their input for new requirements.
- Reviewed incoming Mail at regular intervals.
- Interacted with end users to gather their input for new requirements.

- Analyzed, discussed and resolved the issues raised by end users once received an approval from them
- Basic support on sales activities related to Sales Order, Delivery and Billing.
- Resolve, reset or close the tickets according to priority defined.
- Solved the tickets based on SLA, followed up regularly until the ticket is completely resolved.
- Report ticket status/ impact of issues on weekly basis to team lead.

Project 2: Implementation

Client/Project Name : PCL
Organization : Tech Mahindra
Duration : May 2019 to Jan 2020
Role : SAP SD Consultant

Client Profile:

- The Precision Group is at the forefront of the automotive components business. PCL is one of the largest camshaft manufacturers in the world, manufacturing all types of camshafts under one roof
- Our state-of-the-art facilities have enabled us to emerge as a leading supplier with the capacity to manufacture various camshafts at PCL and a variety of fuel injector components, balancer shafts as well as e-mobility vehicles at our group companies.

Responsibilities:

- Involved in studying clients business process
- Configured the Enterprise Structure from sales perspective which includes: Defining Sales Organization, Distribution Channel, Division and setting up of Sales Areas.
- Defined and assigned Item category, Schedule line category.
- Configured new Pricing procedures as per client requirements.
- Worked on various business processes such as Consignment Process, Third Party Process, Stock Transfer Order process.
- Worked on Availability check and Transfer of requirements.
- Provided training for Core user.

Project 1: Support

Client/Project Name : Sudarshan
Organization : Tech Mahindra
Duration : Oct 2017 to Apr 2019
Role : Associate SD Consultant.

Client Profile:

Sudarshan, the largest pigment producer in India, has been prominent in the pigments market, supplying to paints, plastics, inks, construction, textile and cosmetics manufacturers worldwide. Sudarshan has its

Own sales offices in India, and over 50 agents & distributors to achieve a consistently high level of service across the globe.

Responsibilities:

- Supporting client users on their daily issues
- Resolve day to day problems faced by the user as per customer SLA norm.
- Understand client users problems and Communicating with user via phone/email
- Handling tickets/issues related to configuration on priority basis.

Academic Qualification

- Graduation - Bachelor of Engineering in Brahmdevdada Mane Institute of Technology.
- Intermediate from - Shelgaon Junior College Shelgaon (R)
- SSC from – G B Ghodake Vidhyalaya Nannaj

Personal detail

- Name : Dipak Suhas Avatade
- Father Name : Suhas Rajaram Avatade
- Date of Birth : 10/08/1993
- Address : At-post Nannaj ,Tah- North Solapur, Dist- Solapur
- Languages Known : English, Marathi, Hindi

Declarations:

- I hereby declare that all the above mentioned information is correct to the best of my knowledge and belief.

Date:
Place:

Dipak S Avatade