### Mr. Rakesh Prajapati

### (Business Development, Project Management and Fixed Asset Valuation)

Infrastructure - Construction Industry

Mobile: +91 9560500245 Email: rakesh.msutech@gmail.com

#### **Objective:**

Seeking a growth oriented Techno-Managerial position with an organization where I can use and apply my techno-management skills to add value to the organization and to prosper in my career.

## **Academic Credentials:**

- M.Tech. (Construction & Project Management) CEPT University, Ahmedabad, (2011)
- Diploma (Financial Management) Ahmedabad Management Association, (2011)
- B.E. (Civil) The Maharaja Sayajirao University of Baroda, India, (2008)
- GATE qualified with 80.58 Percentile, (2008)

### **Professional Associations:**

- The Institution of Engineers (India) Associate Member
- The Gujarat Institute of Civil Engineers and Architects Fellow Life Member
- Ahmedabad Management Association *Life Member*

# Experience: (7 years+)

• **RBSA Advisors** (from June 2017 to till date)

Designation	Assistant Manager – Fixed Asset Valuation
Job Profile	-In-depth research on Industry, Market and Competitor
	-Designing Valuation Models
	-Valuation analysis on a wide range of companies
	-Management and Leading the valuation team

• **Bhajan Engineering Consultancy** (from April 2016 to June 2017)

Designation	Sr. Engineer – Construction & Project Management
Job Profile	Business Development & Project Management
	-Scout various projects from the market
	-Pre-Bid Technical and Financial analysis
	-Monitoring contractual agreements
	-Co-ordination with client and other stake-holders
	-Project planning and execution monitoring

• **Punj Lloyd Ltd. - Punj Lloyd Infrastructure Ltd.** (July, 2011 to March, 2016)

Designation	Sr. Executive -Business Development and Sr. Planning Engineer -Project
	Management (Corporate office, Gurgaon, India)
Job Profile	Business Development:
	-Scouting various PPP (infra.) project in Indian & Overseas market
	-Technical analysis for the project to be bided
	-Market Intelligence
	-Pre-Bid & Post-Bid process
	-Client-Consultant coordination
	Exposure (Public Private Partnership - BOT, DBFOT projects):
	-Road, Port, Solar, Real Estate with Project Cost Range (Rs200cr-1300cr)

Highway Projects (from Concessionaire's View):
-Project Planning & Execution Monitoring
-Monitoring of Concession Agreement activities
-Technical analysis
Integrated Housing Complex Project (from Concessionaire's View):
-Procurement activities for DBFOT project
-Project Planning & Management
-Concession Agreement activities
-Coordination of consultants and local & international vendors
Solar Power Project (from Concessionaire's View):
- Project Planning & Execution Monitoring

 Cube Construction Engineering Ltd, IOT-AEC, Devashish Infrastructure Pvt. Ltd (from Sept 2007- July 2009)

Designation	Civil Engineer - Project & Planning Coordinator - Industrial Projects
Job Profile	-Monitoring of civil construction activities on site
	-Project planning and Management
	-Client, Architect and Consultant coordination

# Area of Interest: (for Infrastructure, Industrial & Real Estate Projects)

- Business Development
- Project Financing
- Project Management

### **Computer Software skill:**

• MS Project, Primavera, Bloomberg

### Thesis & Seminar:

- Public Private Partnership in Port Sector: Understanding the Probable Risks
- Earned Value Management in Indian highway projects
- Analysis of Time and Cost Parameter for Pre-Engineered Buildings

### **Organizations:** (Internship during PG studies)

- L&T-Chiyoda, Vadodara, India
- TUV-SUD South Asia Pvt. Ltd. (Infra. Div.), Ahmedabad

#### **Hobbies:**

- Travelling, Listening Music, Reading books (Finance/Investing, Management, Self-Help,)
- Watching programmes on Nat-Geo, Discovery

### **Personal Information:**

• Date of Birth : Feb 26, 1984

• Languages Known : English, *Gujarati*, Hindi and *French* 

• Address : A-22, Shivnagar Society, Nr. Gurukul School

Visnagar: 384315, Gujarat, India.

• Countries Visited :Singapore, Malaysia, Thailand