

PERSONAL INFORMATION

Uttiya Dutta



📍 Pathar Kal Para, Ward no-4, P.O- Nalhati, Dist- Birbhum, West Bengal, 731243, Nalhati (India).

☎ +91 7386242714 / 7416223691 (Kindly try to call in between 7 A.M-1 P.M)

✉ uttiya.biochem@gmail.com or uttiya.education@gmail.com

Sex Male | Date of birth 31/07/1992 | Nationality Indian

WORK EXPERIENCE

15/07/2015–30/09/2015

Junior Executive**Biocon , Bangalore (India)**

Small Molecule API BLR Production

- Fermentation
- Production of Immunosuppressants (APIs)
- Calibration of pH, Conductivity, Operating Reactors, Centrifuges

21/09/2015–Present

Business Development Executive**OMICS International, Hyderabad (India)**

- Conference management
- Business Development
- Preparing strategic plans to gather the people
- Maintaining data files with MS Excel and MS Word
- Coordinate sponsorship activities
- Strategic project planning
- Execution of the project from beginning to end
- Interaction with International scientists, eminent personalities
- Research and build relationships with new clients
- Negotiated and collaborated with international organization, institutes and research centers
- Develop marketing collaterals, advertisements
- Managing Free of Cost (FOC) Sites, manage visual merchandizing activities and PR releases to help organization achieve its market share targets

EDUCATION AND TRAINING

• **M.Sc (Biochemistry): ANDHRA UNIVERSITY–2015,**
Andhra Pradesh, Secured-7.84

• **B.Sc Biochemistry (Hons): BURDWAN UNIVERSITY–2013,**
West Bengal, Secured -51.19%

• **Higher Secondary Certification: Nalhati Hari Prasad High School,**
2010, West Bengal, Secured – 67.40%

• **Secondary School Certificate: Nalhati Hari Prasad High School, 2008,**
West Bengal, Secured – 68.87%

Academic Project:

01/05/2014–30/07/2014	<p>Cloning and Expression of Chimeric Shiga-toxin for Diagnostic Application of Toxigenic Escherichia Coli</p> <p>DRDO – Defence Research & Development Organization, Coimbatore (India)</p> <p>My project work deals with the principle of RDT (Recombinant DNA Technology). By following this scheme or method I have tried to introduce an alternative and cost effective detection protocol of the enterotoxin producing bacteria 'Shiga Toxin A'. By introducing a specific marker protein GFP (Green Fluorescence Protein) we are able to detect the presence of this toxin. Administration to the specific plasmid pRESTGFP followed by the transfection into the host and leads to the evaluation of protein expression done by this study. IPTG is costly, so alternations via Salt induction method have been studied in this project.</p>
01/08/2012–30/10/2012	<p>A comparative study of Lipid Profile in High Socio-Economic Status</p> <p>Tirupati Diagnostic Center, Burdwan (India)</p>

PERSONAL SKILLS

Job-related skills

- Marketing Coordination
- Associations/Collaborations
- Market Research, Relationship Management
- International Marketing
- Content Writing (for press notes and company pages)
- Partnerships and Branding
- Request for Proposals (RFP) and quotations (RFQ) for pre-sales
- Designing Business planning and proposals
- Release of Press notes and Press (including TV) notifications as well as interaction
- Strategy planning with team
- Cold Call
- Program coordinator
- Event Management
- Public Speaking
- International Scientific Communication
- Maintain relationship with eminent personalities.
- Event Marketing
- Event Promotion
- Data Analysis, Maintain data sheet
- Corporate communications

Languages Known

English, Hindi, and Bengali

Other skills

- I enjoy Painting, Art and Craft.
- I adore gaining knowledge in 'Abstract Photography'
- **IT Skills:** Windows 2000, XP, 7, M.S. Word, M.S. Excel, and basic knowledge of computers.

ADDITIONAL INFORMATION

Conferences

- Program Coordinator at 3rd International Conference on HIV/AIDS, STDs & STIs, November 30-December 02, 2015 in Atlanta, USA.
- Program Coordinator at International Conference on Mucosal Immunology & Vaccine Development, July 28-29, 2016 in Melbourne, Australia.
- Program Coordinator at 8th Molecular Immunology & Immunogenetics Congress, March 20-21, 2017 in Rome, Italy.
- Attended a National seminar on "NTCDR" (natural therapeutics for Cancer, Diabetes and Renal disorders) at GITAM University and presented poster presentation on 'Cancer Marker WT1 Protein to cure cancer with the help of Stem cells'.
- Attended a workshop on 'Biological Science & Technology'

Honours and awards

- Awarded 'Academic Merit Scholarship' for 2nd position in Department of Biochemistry (M.Sc)
- Won the 'Ankan Bivakar' award on the completion of my 5th year in painting.

STRENGTHS

- Possess sound knowledge in clinical research, drug discovery, clinical trial, clinical biochemistry, fermentation technology, enzymology & protein chemistry, cell biology, metabolism, molecular biology, genetics, Immunology, Biostatistics, human and plant physiology, hormone.
- Experienced in handling efficient instruments like PCR, HPLC, Fermenter (300 L to 30 KL)
- Possess very good oral and verbal communication skills.
- Very good interpersonal skills with a flair for interaction with people at different levels.
- Confident and proactive in engaging with colleagues and team mates.
- Can work along with a team and very cooperative in implementation of team goal.
- Have strong analytical and problem solving ability.
- Fairly good computer skills in MS Office and ability to develop it to a higher level.
- Have a strong ability to create and make presentations to a group.
- Very open and adaptive to feedbacks and open to skill training.
- Can work with minimal supervision and have strong decision making ability.
- Ability to analyze situations and create new ideas to do things differently to achieve optimum results using available resources.