Subhankar Chanda

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Professional Experience:

Vingiri Powertech Pvt. Ltd. - A Million dollar Private Sector trading channel Partner with S&S Power Switchgear Equipments Ltd, Best & Crompton , Josts , Marathon Motors & Also Own Manufacturing.

Marketing Executive: April 2015 to Present.

- Managing corporate marketing and communications functions, overseeing current stocks & also management for consignment arrivals. Digital Marketing & sales collateral.
- Simultaneously also responsible of the entire E-Procurement Division & Quotation.

Vingiri Edutech – A Private Sub IT Business house of Vingiri Powertech Pvt.Ltd - since
July 2016.

Business Development Manager: July 2016 to Present.

- Complete development of a 300sq.ft workstation as a start-up IT Sector since July 2016 as Cyber Workstation & Training Centre for Basic Computer courses overseeing a member of two member team.
- Responsible for maintenance of stocks and production and maintain a complete record of the production and Sales.
- Wrote Course guides and Training brochures & Digital promotion using various social media platforms to enhance the sales more effectively.
- On verge of Development into a complete Business Outsourcing Centre by collaborating with My Degreee Pvt.Ltd - a Bangalore based Start-up BPO unit.
 - Responsible for managing a team of ten employees having one-o-one session with every individual.
 - Maintenance & Distribution of data among the team members.
 - Regular follow up of the feedback of customers.
 - Assisting the team leader for handling critical situations personally.

 Sending daily report and critical feedbacks to the higher department for thorough evaluation & Correction.

IBM Global Process Services- A million dollar US recognised Private Sector amended by Concentrix Corporations Pvt. Ltd.

Telemarketing Associate: June 2014 to February 2015.

- Responsible for marketing the range of products for the process Dubai Telecom being a part of forty eight member outbound team.
- Responsible for Distribution of data & troubleshooting in the database of MS Access while required.

Miscellaneous

 Worked for promotion of Telecom Networks (Airtel) and Several Brands (Cigarette Brand- Silk Cut & Deodorant Brands- Axe & Wild Stone as a team member.

Awards & Achievements:

Received Several R&Rs (Rewards & Recognitions) & Bonus for Outperforming during excess business requirements.

Skills

- Well Team Management
 Good Communication Skills
 Swift Convincing Skills
- Active Listener
 Adaptability
 Willing to learn
- Microsoft Office (MS Excel, MS PowerPoint, MS Word, MS Access)
- Punctual

Qualification

Secondary: B.D.Memorial Institute (kolkata) with 79% aggregate in General.

Higher Secondary: G.D.Birla Centre For Education with 65 % aggregate in SCIENCE comprising Physics, Chemistry, Computer Science & Mathematics).

Graduation: Bachelor In Computer Applications with 61.04% aggregate.

Career Highlight & Training

- Painting- completed 1st. year from Bangiya Sangeet Parishad (Registered under W.B.U)
- Participated In several Science Olympiad Examinations.
- Completed Summer training project 'Photo gallery'- The Project served as an Online Cloud Server Image Storage from various applicants by creating their individual profile without any filters From Ardent Computech PVT. LTD. Jadavpur, Kolkata, WB. Tools Used: PHP and MySQL for Coding & Graphic Enhancements and Database Simultaneously.

Personal Details

Date Of Birth: 24th February 1993 Languages Known: English, Bengali, Hindi

Hobbies: Cooking, Cycling, Teaching,

Playing Strategic Games(DOTA, Clash of Clans)

Strength: Ownership

Father: Mrinal Kanti Chanda

Mother: Sukla Chanda

Occupation(s): Retired

I hereby declare that all the information mentioned here & above are true to the best of my knowledge and I shall be sole fully responsible for the consequences if any of the stated information proves to be false.

Date:

Place:

Signature: