

CURRICULUM VITAE

OM BABU SAH



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Career Focus:

Looking forward to work in a lively and competitive environment where I can use my personal skills professionally for the benefit of the organization, accept challenging assignments and can learn more through guidance and experience.

Synopsis:-

- A result driven professional with 4 + years of experience in Project Engineering, Procurement operation, NPD, EPC and manufacturing management domain with top industries (DS Group, Kap Group, IPGCL ltd Delhi).
- Experience in handling Project Procurement & Supply chain management, NPD Machine trial, Buying management, Material management, Technical purchase (Raw material & Packing material), Spare parts design & its procurement, Budget management of purchasing in manufacturing company.
- In-depth understanding of FMCG manufacturing industry and operation management.
- Purchase order processing as per planning & ordering to respective supplier to get the material on time.
- Supervision of Plant and Plant Maintenance. (MRO:-Regular visits of factory shop floor).

Work Experience: -

DS Group
15th Sep. 2017 - Till Now

Designation: - Executive Engineer (Sourcing & Procurement of New projects).

About DS Group (Dharampal Premchand Limited):- DS Group is multi-diversified conglomerate business with presence in diverse industry sectors. And Asia’s top most truly reliable manufacturer of snacks and confectionery, tobacco, personal care, Drinks, Vegetables, Dairy Products with different brand name in the market. Like Pulse, KIK, Snack factory Makhana, Rajnigandha, BABA PAN MASAMA, BABA Elaichi, Coconut Oil, Tissue Paper, Catch soft drinks, Liquid Life, Nature’s Miracle, KSHEER, DAIRYMAX, with Largest Plant across the country and overseas.

Job Responsibility:-

- Executing strategic sourcing initiative of Raw material, Plant, Machinery & spare parts (**CapEx and OpEx**) for FMCG projects. (**Standardization and Rate Contracts/ Cost Sheets/Spot Buying/Supplier Rationalization/Alternate Sourcing**) in line with Organizational objective.
- Centrally organizing and procuring of machinery, Spare parts and Raw material & Packing material.
Machinery: - Candy manufacturing machine, Sugar Syrup preparation plant, Medicines tablet and Pills making machine, Cooking kettle & mixer for fruit based confectionery manufacturing, Boiler, R.O system, FFS machine, Oven and other many more **special purpose machines**.
Spare parts and consumables: - Gear, Motor, Geared motor, Pump, Coating pan, Lubricants, Electricals etc.
Raw material: - (Agri Commodities/Sugar/Sweetner/Flavor/Ingredients/spices/seasonings/fruit pulp/chemicals etc.)
Packing material: - (Laminate, Jar, Master Carton etc.).
- Developing market intelligence system on price for key commodities and implement appropriate hedging strategies to overcome the impact of commodity price variations.
- Ensuring periodic revision of RM inventory norms based on changing business scenarios and implementation of the same.
Improving inventory turns, preparing the inventory targets by defining **min-max levels, safety stocks** etc.

- Defining and Managing RM/PM vendor relationships, **negotiating prices, Comparative statement**, resolving issues and developing new vendors for procurement as per requirement.
- Conducting periodic vendor evaluation based on key criteria i.e **quality issues, timely delivery & Price** etc. Implement stringent quality control systems to enhance quality of RM/PM and reduce rejection level.
- Ensuring accuracy, time lines and quality for procurement, maintaining a repository of suppliers and work with NPD to develop new vendors & Close to R&D team to capture the new product manufacturing process to setup a new commercial plant. And share any idea given by vendor about product to the R&D team for improvement of products.
- Vendor development /management/ supplier assessment/ vendor selection price negotiation for **domestic and import**.
- Techno Commercial evaluation (**Costing**) of RM-PM, Machinery & **New manufactured spare parts** with design.
- Understanding of engineering drawing and specification, Material price tracking, trend analysis and presentation.
- Preparing the budgetary of new plant and machinery for the production of new approved product.
- Supplier master & Item code creation through ERP for procurement of new material/form new supplier.
- Preparing of purchase order (**PR to PO**) & releasing PO to suppliers, with **IMIS oracle ERP 9 Procurement**.
- Maintaining and implementing the SOP for procure to pay cycle (**Direct & Indirect Purchase**) management.
- Material procurement planning as per **Demand planning** for New product and inventory control of BOM item.
- **Contract manufacturing** / third party manufacturing management for trade marketing product.
- Vendor Audit, Site Inspection, trade fair exhibition visit to collect catalog & samples.
- **Calculation of MRP, WSP, Dealer Margin, Profit Margin, G.P, ROI, (Costing of new project BOM).**
- Project identification, **feasibility**, site selection, Equipment selection & Key requirement.
- End to end coordination for procurement Planning, **New product development** and production.
- Monitoring and report collection of various projects team to generate a **consolidated report for management**.

Kap Cones Pvt. Ltd (Kap Group of Companies)
1th June 2015 – 11th Sep.2017

Designation: - Procurement Engineer (Domestic & Global procurement of M/C, Raw materials & Spare parts).

About Kap Cones Pvt Ltd:- Kap Cones having monopoly in Indian ice cream market, Asia's topmost and truly reliable manufacturers for sugar rolled cones , Cones sleeves , Cups , laminated tubes , transparent soft creased boxes , food packing , ice cream Machine KP-3 , KP-12 , Deep freezer with largest capacity and youngest established plant in south east Asia. Kap cones wide range of products fulfills international standards and high quality to meet the ever changing -requirements of food and packing industry.

Job Responsibility:-

- Vendor development and vendor management price compare & negotiation domestic and import.
- Procurement of all kinds of material like Mechanical, Electrical & Civil.
- Technical evaluation (zero based costing) of new manufactured spare parts with design.
- Preparing of purchase order (PR to PO) & releasing PO, with TCS ION ERP Procurement.
- Kaizen procurement planning for direct & indirect purchasing & 5S implementation.
- On time Raw material procurement through proper follow-ups.
- Maintaining minimum & maximum levels of critical & fast moving items.
- Purchase management using economic order quantity & Strategic sourcing.
- Material management & Supply Chain management.
- Freezing technical parameter of MRO- Spare parts & its purchase.
- Import raw material & spare parts from china, Import purchase order, GIN & GRN.
- AutoCAD, Solid works, Spare parts design for MRO purpose.
- Maintaining the SOP for purchase management.

Kap Cones Pvt. Ltd (Kap Group of Companies)
June 2015 – June 2016

Designation:- Graduate Engineer trainee.

Job Responsibility:-

- Supervision of plant. & Plant maintenance (Preventive & Breakdown maintenance, total – 64 machines).
- Machine & Production operation on production shop floor & Manpower planning and control.
- Technical drawing on paper (Hand sketch) & Spare parts design using AutoCAD.
- Costing as per guideline of drawing for manufacturing of spare parts.
- Preparing of purchase order & Job work order (PR to PO). Releasing “PO” to supplier using ERP.
- Vendor management & Vendor development.
- On time Raw material procurement through proper follow-ups.
- Direct and indirect purchasing.
- Material management & Supply chain management.
- Import material from china.

Industrial Training:

- AutoCAD (2D, 3D&Drafting) two months software training at Cetpa infotech pvt. Ltd.
- Six weeks industrial training at Guru Nanak Dev thermal plant Ltd Bathinda, Punjab.
- Four month industrial training at Indraprastha Power Generation Company Ltd. Indraprastha New Delhi.

Education Background:

Course Name	Specialization	College Name	University/Board	Start & End Date	Percentage	Remarks
B.Tech	Mechanical	GZS PTU Campus Bathinda (Estd. by Govt. of Punjab)	PTU, Jalandhar	August,2011-May,2015	69%	1 st division
12 th	PCM	The P.DDU Inter College	Bihar Board PATNA	April, 2009 – May 2010	66%	1 st division
10 th		Dharamparsa High School	Bihar Board PATNA	Jan,2007 - May,2008	65%	1 st division

Academic Project:

- Fabricated an automated soil pressing machine in the minor &major project at academic level.
- A four day’s workshop on disassembly and assembly of Maruti800 by Prigma Edu Tech services.
- Fixture assembly using AutoCAD 3D Modeling.

Achievements & Extra Curriculum.

- Concept given to R&D team for manufacturing of more crunchy snacks products by using jumbo corn.
- Reduced the Spare part cost by alternative manufacturing and reverse engineering costing.
- Awarded as Campus ambassador at college for organizing the maximum extra activities.
- I have been the In-charge of Student Placement Cell (SPC) and a very active member of Mechnoclique.
- Received a certificate of appreciation for Organizing Extra curriculum activities at college.
- Campus Ambassador at CETPA INFOTECH PVT. LTD.NOIDA from 2nd Dec 2014 to 30thJune 2015.
- Convener of finance committee in Mech-fest 2014.
- Co-convener of invitation and relationship committee in TRANNUM 2013.
- NSS Coordinator.
- Offered by an MNC from Dubai as procurement.

Strong Points:

- Good planning & Problem solving skills, Balance & prioritize multiple tasks, Confident & consistent in producing result.
- Adaptability & Flexibility, Hardworking & Group work spirit, Team Leader spirit. Training to others, Time management,
- Judgment and Decision making, Relationship Building, Negotiation.
- Think outside-the-box & Out of syllabus, Versatile & vibrant personality.
- MS office, excel, Power point, Presentation skills.

Leisure Interests:

- Listening music, Playing Kabaddi, Solving Quiz of Physics, Suffering Net, Cooking.

Declaration:

I do hereby declare that the particulars true, correct of information and facts stated herein above are and complete to the best of my knowledge and belief.