

Dear Sir / Madam,

I hereby furnish the information willing to join your company. Looking for your favorable Response...

SATISH KUMAR GHOSLE
(B.TECH) ELECTRICAL & ELECTRONICS ENGINEERING

Objective

- Quest to work in the most challenging position with an organization that provides ample opportunities to learn and contribute for exploring my potential and ability.

E-mail:

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Mob. No. - 8920905659
9179789205

Present Address:

Satish Kumar
C-177 Upper Ground floor Near
Radhakrishna Mandir Pandav
Nagar Delhi 110092

Permanent Address:

Narmada Ghosle
New collage road Near
Irrigation Office Champa CG,
495671

Personal Profile:

Date of Birth : 20th Jun 1989
Sex : Male
Nationality : Indian
Hobbies : Reading Book
: Poetry Writing
Strenght : Strong will

Professional Qualification

B. Tech (Electrical and Electronics Engineering (2008-2012))

COLLEGE : Dr. C V Ramna University Kota Bilaspur C.G.
UNIVERSITY : Dr. C V Ramna University Kota Bilaspur C.G.
PERCENTAGE : 66.17(aggregate)

Higher Secondary Examination (12th) (2007):

SCHOOL : Sarswati Shishu Mandir Champa-Janjgir, C.G.
BOARD : Chhattisgarh board Secondary Education
Raipur (C.G)
PERCENTAGE : 56.6 %

High School Examination (10th) (2005):

SCHOOL : Nightingale higher secondary school Champa
Distt. Janjgir- Champa (C.G.)
BOARD : Chhattishgarh board Secondary Education
Raipur (C.G)
PERCENTAGE : 78.9 %

Training & Seminar:

- 30 Days Industrial vocational training in -**South Eastern Central Railway (C.G) (SECR)**
- 45 days vocational traning In - **CSEB substation in Tifra Bilaspur , (C.G)**
- ~~Efficiency~~ Seminar on - **Energy Audit (Energy Efficiency)**
- Presented Seminar on – Solar at Gujrat Institute of Renewable Energy(GIRE)
- Presented Seminar on - Renewable Energy at Chhattisgarh Govt.

Professional Experience: -(6year 1month)

(Rooftop and Ground Mounted)

1. Currently working with **ALIEN ENERGY PVT LTD** as a **Sr. MANAGER (Head of Solar Dept.)** (PAN BASIS). Since 2017

Key Expertise-Sales/Marketing, Pre-bid Engineering, Designing Engineering (ONGRID, HYBRID, OFFGRID), Tendering, Liasoning- Govt. & Private, Govt. Policies.

Project:

- SECI (Delhi, UP, UK, Chandigarh, Rajasthan) – 2.5MW, IPGCL (Delhi) - 700KW, TPDDL (Delhi) – 649kw, UPNEDA, HREDA, Other 6 state Nodal Agencies, IOCL – Arunachal Pradesh, Bihar (8kw, 185kw),

Job Responsibilities

- Detailed Engineering & Design of Solar Power Plant on PV - MW&KW.
- Look out for suitable Business opportunities in the form of Government bid, Commercial & Residential.
- Check Eligibility, Documentation, discussion with the Management, coordinate with respective Tender official, **Liasoning with the Government officials**, handling MIS Reporting documentation.
- Tendering, Bidding, Bid Analysis (EOI/RFP), **Bid preparation, Bidding Strategy, Agreement Monitoring (Work Order), Payment Collection**, etc. ... Costing of the systems for bidding.
- Rooftop & Ground Mounted Project Sales to Industrial & Commercial Customers.
- To Do Market Research and keep a tab on the Government Regulation on KW/MW
- Cross Functional Coordination with **SCM, D&E, PD, F&A (Facilities and Administrative)**, Other **related depts.**
- Good Command and Control on Contractors.
- Good Liasoning Skills – **Net Metering, DISCOM of various states, T&D Regulators, Nodal agencies** Compliances.
- Technical Due Diligence of Service and Supply Items.
- ISO implementation and Implementation of Document Management System.
- Responsible for Project Control and Monitoring.
- responsible for getting the Project completed within Timelines, Cost and Quality Parameters

- Will seek approvals from **Govt. Agencies** and Other **Regulatory Authorities** at Site Level for smooth execution and commissioning Of Project
- Create checklists for Site Review or Inspection.
- Knowledge on Quality Specifications – **Electrical** (Module, Inverters, Transformers, Cables, S/Y etc).
- Keeping a track of policies of state nodal agencies for solar rooftop projects.

2. 1.7 YEAR VOLKS ENERGIE PVT LTD as a CHIEF PROJECT OFFICER (PAN BASIS).

Specialist in – Sale/Marketing, Tendering, Designing Engineering, , Liasoning

- Working with **National Institute of Solar Energy**(NISE) As a **Solar Expert** (Guest Lecturer)
- Working with **Meet Consultancy Service**(MCS) As a Consultant

Projects-

- SECI (Delhi, HR,GOA, Chandigarh) – 1MW,IPGCL (Delhi) - 300KW,TPDDL (Delhi) – 200KW,HAREDA (Haryana),OREDA (Odisha),Other 3 state Nodal Agencies

Tenders Completed:

- GAIL (UP),BHEL(200KW),Ordinance factory (Kanpur, khidki, Jabalpur, Dehuroad, Nalanda, Small arms Jabalpur),RBI Kanpur, MEDA, PEDA

3. 2Year Experience SOLAR UNIVERSE INDIA (formally SUCCESS IMPEX PRIVATE LIMITED) - CHIEF PROJECT OFFICER

4. As a CHIEF

Experties - Tendering, marketing, Laisening

Tender: -

- RESERVE BANK OF INDIA: - JAMMU (HAVE A WORK ORDER) BANGLURU, GUHAWATI, JAIPUR (PENDING) CHANDIGARH RBI
- Solar Pump – 150 HP (Pan Basis)

Job Responsibilities:

- Marketing/Sales Strategy Maker in SOLAR Power sector all type of solar product Business Development and sales in KW/MW Solar Project on PAN basis
- To Do Market Research and keep a tab on the Government Regulation on KW/MW
- SOLAR Business (On Grid, Off Grid, Hybrid)
- Solar plant Designing (KW TO MW)
- Solar Pump Designing (AC, DC, HYBRID)
- Channel Sales, creates channel partner all india basis
- Bidding and Tendering for KW/MW Projects With Procurement, PSU and Private Sector State Renewable Nodal Authority- (UPNEDA, GEDA, CREDA,
- PEDA, HREDA, OREDA, MEDA, JAKEDA & OTHERS). o Coordinate with R&D and sales team

4. 1 YEAR AND 3 MONTH EXPERIENCE IN UTL (UPSINVERTER.COM) leading manufacturer of inverter} As a SOLAR APPLICATION MANAGER - (Delhi)

1. Corporate sales
2. Direct Marketing ,OEM Based Business CSO
3. Detailed engineering and design of solar power plant
4. Coordinating with Engineering and Design Team
5. Strategy planning for acquiring more profitable business
6. (UPS ONLINE/OFFLINE, SOLAR PCU, CHARGE CONTROLLER (MPPT/PWM)

Technical Expertise:

- Basic electrical & basic electronics
- Electrical and electronics measurement
- Machines
- Network synthesis
- Control system

Desirous Of:

- Lifelong learning
- Value Education

Declaration: I hereby declared that any information furnished by myself is found Incorrect and illegal then the company or organization will possess the full right to Disqualify me and take me out of the company.

Date:

Place: Delhi, NCR

SATISH KUMAR GHOSLE

Date of Birth: 20th Jun 1989

Sex : Male

Marital Status: Single

Hobbies : Reading Book

Strength : Strong will Power

Work with
Zeal Enthusiasm