

GARIMA GUPTA

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WORK EXPERIENCE

COMPANY	JOB ROLE
HVR Solar Pvt Ltd Business Development Manager (23 rd July, 18 – Present)	<ul style="list-style-type: none">• Responsible for increasing the company network across North, East & Central India by developing Channel Partners and Dealers/ Distributors• Responsible for the sales of PV Modules in retail as well as in bulk to various EPC companies & Distributors/ Dealers• Responsible for EPC Projects for various applications• Look after the sales through Digital Marketing platform of the company like Indiamart, Facebook, SMS campaign etc• Technical assistance to all the company associates• Follow up with the sales team
Altair Solar Power Design Engineer (25 nd May, 16 – 21 st July, 18)	<ul style="list-style-type: none">• Expertise on preparing solar PV array layout• Expertise on equipment selection for Solar projects• Can review plant layout to minimize cable losses, shadow losses etc• Expertise on preparing earthing & lightening protection layout• Having exposure on all engineering drawings by using Autocad• Having exposure on using engineering IS standards• Exposure on preparing PVSyst report for estimating the generation• Giving engineering inputs during pre bid engineering stage.• Preparing shadow analysis report using Google Sketchup

COMPUTER SOFTWARES & OTHER SKILLS

Autocad, Google Sketchup, PVSyst, Helioscope, PV*Sol, MS Office Tools

INTERNSHIPS		
Organisation	Year	Projects Undertaken
Ashok Leyland Ltd.	2016	To study the market potential of Ashok Leyland's Fully Built Air Conditioned LYNX CNG Buses in Delhi and Faridabad
Kathuria Rollmill Pvt. Ltd.	2015	To find out the most effective mode of marketing for Kathuria Rollmill Pvt. Ltd.
TATA Motors Ltd.	2014	<ul style="list-style-type: none">• Removal of rust & wrinkles from silencer.• Fuel tank automation to control leakage.• Participated in Kaizen Event• Got the Letter of Recommendation
Delhi Institute of Tool Engineering	2013	Study of conventional machines.
Netaji Subhas Institute of Technology	2012	Elevating Step Belt Feeder: Its Performance Analysis and Study of Various Parameters Affecting It

QUALIFICATIONS			
Course	Institute	Year	Percentage/CGPA
MBA Marketing & Finance	Gautam Buddha University	2011-2016	7.68 CGPA
B. Tech. Mechanical Engg.			
Senior Secondary(XII)	S. D. Public School	2010-11	83.2%
Secondary(X)		2008-09	84.4%

CERTIFICATIONS
<ul style="list-style-type: none"> • Certified by Institute For Design of Electrical Measuring Instruments (under Ministry of MSME) for Professional Course on Solar Energy conducted from 16th Feb – 18th Feb, 2018. • Certified by NIESBUD (under Ministry of Skill Development & Entrepreneurship) on Entrepreneurship Development Program on Solar PV Rooftop Plant conducted from 20th – 21th January, 2018 • Certified Design Engineer Solar Power by AEDEI (under Ministry of Skill Development & Entrepreneurship) from July - Aug, 2016 • Attended training on Digital Marketing conducted by Ministry of MSME from 18th – 19th April, 2015.
PERSONAL DETAILS

Date of Birth: **03 March, 1993**

Address: **4/11 Jaidev Park, New Delhi - 110026**

I hereby declare that the information contained above is true and to the best of my knowledge.

(GARIMA GUPTA)