

CURRICULUM VITAE

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ASHUTOSH KUMAR JHA

OBJECTIVE

A result oriented individual having 6 years of expertise in purchase and logistics seeking to mix my positive outlook with analytical skills and knowledge to contribute to organization's growth and objectives.

CORE COMPETENCIES

- | | |
|-------------------------------------|---|
| * Purchase & Procurement Management | * Vendor Development/Management |
| * Import Purchase/Custom Clearance | * Price Negotiations |
| * Inventory Planning & Management | * Cost Analysis Management |
| * Product Quality Control | * Supply Chain Management |
| * Transportations Management | * Warehouse Operations |
| * Database Management | * Process Improvement & Best Practices. |

CERTIFICATE/TRAININGS

- Completed Green Belt Certification Programme in Lean Six Sigma.
- Completed Entrepreneurship Development Programme from National Institute for Entrepreneurship and Small Business Development.

WORK EXPERIENCE

Feb 2017
-Present

Solarin Solar Power Solutions Pvt. Ltd.

Purchase and Logistics Manager

Profile includes:

- Managing complete purchase and logistics of the organization especially modules, batteries, PCU and cables.
- Responsible for overall sourcing of materials, planning and inventory management and managing 0% negative inventory in system.
- Negotiation on prices with vendors to get best prices in the market.
- Managing import of material indulging in price negotiation, documentations, custom clearance and delivery of container to warehouse.
- Checking & control of SCM/logistics process (Inward, outward and CNF returns).
- Overall control on warehouse functions. Ensuring timely and error free procurement and deliveries, Manage complete stock (saleable and non-saleable).
- Dealing with transporters for arranging vehicle as per material and tracking shipments to the destination for smooth and timely delivery and handling all related issues.
- To ensure the quality of the goods and performance received from vendors/CNF.
- Preparing PO, invoices, road permits, warehouse stock report, CNF stock report, inventory planning report, monthly sales and purchase and Logistics analysis report.
- Plan or implement improvements to internal or logistics system or processes.

Oct 2015
-Feb 2017

House Of Brands Fashion LLP.

Key Accounts Manager (Operations)

Profile includes:

- Managing complete Operations in categories (Watches, Sunglasses, Fashion accessories, footwear, Apparels) on Flipkart, Snapdeal, Shopclues and Royzez.
- Uploading, orders processing and managing complete dispatching process with proper return management.
- Negotiation on price with vendors to be competitive in the online market.
- Building relationship with category managers of different categories across portals to get deals and visibility of products.
- Procurement of products for inventory management to avoid any cancellations
- Inventory planning and stock management on different portals as per sales.
- Following up with different Logistics partners for timely pickups of packed orders.

May 2012
-Oct 2015

Inbox Marketing

Sr. Executive-Purchase & Sales

Profile includes:

- Managing purchase and sales in category (Printers, Networking, toys and mobiles/tablets).
- Uploading, orders processing and liaising with portals like Snapdeal, Flipkart, Amazon, Ebay, Shopclues, Paytm, Ask me bazaar.
- Building relationship with vendors/brands of products of different category.
- Negotiation on prices with vendors to be competitive in the online market.
- Planning and designing new products as demanded by portals.
- Inventory planning and stock management on all different portals.
- Analysis on RTO products and claiming returns on respective portals.

LIVE PROJECTS UNDERTAKEN

Title: Brand Awareness and Consumer Satisfaction of TZINGA
Organization: Hector Beverages Pvt. Ltd.
Role: The main purpose was to create awareness among the consumers through sampling and other activities and getting their feedback towards the newly launched energy drink “TZINGA”.

EDUCATIONAL CREDENTIALS

PGDM (Operations & Marketing), 2012

Institute of Management Studies, Ghaziabad; CGPA 7.62

B.E. (Electronics & Communication), 2010

Bansal Institute Of Science & Technology, Bhopal; 75.38%

Intermediate, 2006

D.A.V. Public School, Dudhichua – CBSE; 76.80%

Matriculation, 2004

Jyoti English Medium High School, Jayant – CBSE; 73.40%

PERSONAL DETAILS

Date of Birth	:	15 th November 1988
Father's Name	:	Shri Madhawa Nand Jha
Permanent Address	:	B-28, Sector 2, Jayant Project Distt- Singrauli (Madhya Pradesh)
Language Known	:	English, Hindi, Maithili and Elementary German
Preference	:	Delhi/NCR
Reference	:	Available on request

(Ashutosh Kumar Jha)