

## HITEN PAL SAKLANI

E-mail: [hitenpalsaklani@gmail.com](mailto:hitenpalsaklani@gmail.com)

Contact: +91 9205530132, +91-8130755275

Linked In: <https://in.linkedin.com/in/hitenpalsaklani>



## CAREER OBJECTIVE

To solve most challenging problems faced by a firm to achieve superiority in market approaching to a monopoly, building assets, relationships and technical networks to add unparalleled value to business being served.

To be greatest of all tech strategists. To be an innovator.

## SUMMARY

- Zonal Manager, Box8.
- Former Co-founder of a solar start-up MatadorsPower India Pvt Ltd.
- Leader of Mahindra Sparktherise Solar challenge Finalist team.
- B.E. Production from University of Pune.
- Serial innovator with patent applied technologies in solar energy.
- Good networking, team building skills, formidable convincing and negotiation powers.

## Zonal Manager, Box8 : Oct 2016- Now

- Managing Multiple outlets with staff strength more than 50, including makers, store managers and Delivery masters.
- Ensuring compliance in all operational activities at outlets.
- Solving workforce issues, like salary , promotion, appraisal, disciplinary deductions and assisting HR team in hiring.
- Supervising BTL promotional activities, customer feedback and product quality control at make line.
- Conducting audits of outlets of adjoining zones and reporting the findings to higher management.
- ODC activities and representation at cultural events.

## Leader , MatadorsPower India Pvt Ltd , August 2015- August 2016

- One year experience in running a dynamic solar startup team with 6 co-founders with position of CEO and Managing Director.
- Start-up was incubated in a government funded programme called *Electropreneurpark* with office space in Delhi University South Campus.
- Mr Ajit Manocha, ex CEO of *globalfoundries* was our business mentor.
- We had access to resources of National Institute of Solar Energy (NISE) which is headquarters of International Solar alliance.
- Built robust network of technical resources with technologies which can be commercialised to give monopoly to the firm implementing them.

## Team Captain, Mahindra Sparktherise Solar challenge finalist team “The Matadors”:

- Lead a team for 2 yrs (2014-2016) to develop prototypes for this solar competition.
- We came in top 3 finalist among 700 teams who had participated with 3,40,000 people registering for the event.
- Developed patent applied tech of Pneumatic solar tracking device.
- Lead R&D in 80% theoretical efficiency of solar radiation conversion to electricity.
- Development of Li-ion battery from recyclable material, Grid-tied inverter with battery charging.

## Vice Captain , FSAE SUPRA , Sinhgad College of Engineering Pune , 2013 -2014:

- Handled team operations from design brain storming to prototyping.
- Initiated Formula student culture which later resulted in unified STES formula student team, who did well across globe.
- Looked after co-ordination among different systems groups and sourcing of material for prototyping and fabrication.
- Lead team to virtual rounds, sponsorship presentations and related activities.