

# **Bhanu Pratap Singh**

**C-1503, Amrapali Zodiac, Sector-120, Noida-201305**

**Mobile: 9717111880**

**Email: bhanups20@gmail.com**

To be an active employee who contributes to the Mission, Vision, and Values of the company, and to interact, on a professional level with other employees. To give excellent performance, and to translate my experience, knowledge, skills and abilities into value for the organization.

## **WORK EXPERIENCE**

### **ABB India Limited –Faridabad Project Manager**

**Jan 2008 - Till Date**

ABB is a global leader in Power and Automation technologies that enable utility and industry customers to improve their performance while lowering environmental impact ABB has the engineering capability, experience and its own technologies to deliver "Turnkey" system integration of eBOP ( Electrical Balance of Plant) specifically tailored to different power plant types, such as oil & Gas fired combined cycle power plants coal fired boiler power plant and hydro power plant as well as industrial sized turbine and Boiler power application.

#### **Key Performance Areas**

- **Project Planning and Execution of turnkey projects of Electrical Balance of Plant**

**50 MW PAN India Solar Project (Essel Infra) with 132 kV Substation at Orai, UP\_  
Project Value- 390 MINR**

**50 MW Balanagar Solar Power Project with 132 kV Substation at Balanagar  
Telangana- Project Value 190 MINR**

**30 MW Maddur Solar Power Project with 132 kV Substation at Maddur, Telangana\_  
Project Value\_140 MINR**

**2X48 MW Dikchu Hydro Electric Project\_ Sikkim- Project Value- 260 MINR**

**2X250 MW Chhabra Thermal Power Plant- Unit – III & IV with 400 kV Switchyard,  
Chhabra Rajasthan\_ Project Value- 1700 MINR**

**1 x 195 MW Kota Super Thermal Power Plant Units with 220kV Switchyard– VII, KOTA  
Rajasthan- Project Value- 360 MINR**

**1X250 MW Suratgarh Thermal Power Station – Unit-6 with 400 kV Switchyard,  
Suratgarh, Rajasthan\_ Project Value-480 MINR**

#### **BASE LINE RESPONSIBILITY**

- Project cost estimation. Project planning, Revenue planning, invoicing to client and collection of payment from client, project profitability monitoring, Attending monthly progress review meeting with client.
- Coordination for Site erection testing and commissioning activities.
- Evaluations of project present cost / benefit analysis at project decision points.
- Project Planning by L2 Schedule in MS Project. Project scheduling, including material & manpower planning
- Schematic Documentation for Project.

- Anchoring on-site construction activities to ensure completion of project within time & cost parameters and effective resource utilization to maximize the output
- Identify shortcomings in delivery of work, man, material and machinery and arranging the same.
- Having adequate knowledge and exposure to Contractor Billing, Client Billing and various commercial aspects such as price variation, taxation, insurances, bank guarantees etc
- Liaison with clients, office, supply chain, external agencies, govt. authorities, contractors on determining technical specifications, for smooth execution & obtaining on-time clearances
- Reviewing of design drawings schedules/plans and recommend alterations/modifications/ approvals as applicable.
- Coordinating project review meetings for tracking project progress and resolving any bottle necks
- Proposes and implements the formation of a Project Group during the initial project phase; implement coordination of the project activities; act as the single point of contact with the Company; be the focal point for all project activities, resolve all issues related to the execution of the Project.
- Acts as the single point of contact with the Client and ensures positive relations are maintained with Client Representatives within the Contract obligations.
- Lead the project meetings and participate in key vendor negotiations/discussions, identify and evaluate risks, seek ways of reducing and controlling costs and risks, resolve issues and seek clarification on deviations and escalate if necessary in order to meet project schedules / milestones

**V.Automat & Instrument (P) Ltd.**

**July 06 - Jan 08**

#### **Sr. Engineer – Sales (Gujarat)**

**V.Automat & Instrument** is an ISO 9001 certified company situated in Okhla industrial area. They are the manufacture of the Level Instrument for the Process Industry. Their prestigious customers are **ONGC, NTPC, BHEL, IOCL, ISGEC, GAIL, SIEMENS, GSFCL, IPCL, ESSAR, RELIANCE, TATA CHEMICALS** and **Engineering consultants**.

#### **Base Line Responsibility**

- 1) Prepare the market strategies and implement these on my territory.
- 2) Promote our product in market.
- 3) Present Seminars
- 4) To attend the technical activities regarding Process Industries.
- 5) Make a follow up till the product sell.
- 6) Take Commercial decisions at any instant.
- 7) Prepare the rate contracts with the costumers.

#### **PROFESSIONAL ACCOMPLISHMENT**

- Interaction with customers, internal departments and material suppliers.
- Project cost estimation. Project planning, Revenue planning, invoicing to client and collection of payment from client, project profitability monitoring through JSR.
- Preparation of monthly progress reports, conducting weekly project progress review, preparation of customer progress report, preparation of Project Schedule in MS project and MS Excel.
- Co-ordination with Site people regarding material availability, material inspection, supply invoices to Customer after dispatch of materials to Project Site and erection activity.
- Project cost estimation and Resource allocation.

- Liaoning with Government offices for various statutory requirements / clearance.
- Overall execution of projects it includes **BBU finalization, Supply, Erection, Testing and Commissioning**
- Familiar with SAP like Creating Purchase Requisition, Purchase Intend, Material Master, to update In JSR (**Monitoring of Cash Flow**), Payment status of Vendor etc.
- **Strong Vendor Network**
- Knowledge of Erection and commissioning of Power Transformers (Generator and Station Transformer), HT and LT Panels, Switchyard, Cable Tray and Cable Laying, Illumination, CCTV, FDA, Service transformers, Bus ducts, DC System, and Generator Relay Protection etc.

### EDUCATIONAL DETAIL

- ☐ B.Tech (Electronics Instrumentation & Control) from Azad Institute of Engineering and Technology, Lucknow with 71% in July 2006.
- ☐ 10 + 2 from U.P. Board with 80% in June 2000.
- ☐ 10<sup>th</sup> from U.P. Board with 78% in June 1998

#### Accolades:

- ☐ Active involvement as a convener in college function 'Trisha-'05 & '06).
- ☐ Bestowed with the post of College President.
- ☐ Received 'Best Student' award by Rotary Club, Kanpur.
- ☐ Accomplished 1<sup>st</sup> Position in debate, fashion show and skit at state level

### PERSONALITY STRENGTHS

- ☐ An effective communicator with excellent interpersonal & relationship building skills.
- ☐ Strong technical, analytical, problem solving & organisational abilities.
- ☐ Possess a flexible, learning & detail oriented attitude.
- ☐ An individual with keen interest in Cartoon making.

### PERSONAL DETAILS

*Date of Birth* : 7<sup>th</sup> March, 1983  
*Local Address* : C-1503, Amrapali Zodiac, Sec-120, Noida-201305

### Declaration

I hereby declare that the above-mentioned information is correct up to my knowledge and I bear the responsibility for the correctness of the above-mentioned particulars.

**Place :**

**Date :**

**BHANU PRATAP SINGH**