

**NAWNEET KUMAR CHOUDHARY****Mobile No.:** +91 9662124315**E Mail:** [nawneet\\_upes2006@yahoo.co.in](mailto:nawneet_upes2006@yahoo.co.in)**Linkedin Profile:** [in.linkedin.com/in/nawneetchoudhary](https://in.linkedin.com/in/nawneetchoudhary)**Address:** B1/29, Sushant Lok III, Sector 57, Gurgaon, Haryana, India, PIN-122003**Summary**

MBA in Power Management with 10 years of experience in the field of Solar Energy. Currently working with ACME Group, as Assistant General Manager, Business Development.

Professional with a proven track record in Business Development, Project Development, Liaisoning with Central/State Authorities, Central Electricity Authority, Power Grid, RLDC, Nodal Agencies, PSUs, Regulatory bodies, Power Utilities, achieving organization Business Growth and Revenues.

Instrumental in increasing the portfolio from 15 MW in 2011 to 2500 MWp, solar capacity in 8 years, becoming one of the leading solar power developer (IPP) in India.

**Professional Summary**

- Experience in utility Scale project in Tender participation, Building and Maintaining Relationship with Government Bodies, CEA, Power Grid, Nodal Agencies and other stake holders for timely and successful execution and commissioning of the Project, Obtaining Various Regulatory and Statutory Approvals.
- Taking care of Revenue Collection post commissioning of Projects.
- Exposure and expertise of Solar Roof Top Projects Project.
- Experience solar open access project for various private industries, organization, education institution.
- Coordination between different verticals e.g. Engineering, Supply Chain, Finance and Projects for successful bidding and execution of the projects.

**On Field Experience:**

- Instrumental in winning and signing of power purchase agreement of 250 MW RUMS Solar Tender, one of the renowned solar tender in India. Successful acquisition of land, Coordination among different verticals (Engineering, Procurement and Finance) for successful execution of the project. Monitoring and Supervision of the project construction and execution. Working with Power Grid, CEA and WRLDC for plant commissioning, approval for factory license, labour license and other statutory compliances. Coordination with Contractors like ABB, TATA, Ganges and Execution team for proper planning and strategy for timely project construction.
- Successful winning and commissioning of 30 MW Solar PV Project in the state of Chhattisgarh, 50 MW Solar Power in the state of Uttarakhand, 25 MW Solar PV Project in the state of Bihar, 30 MW Solar PV Project in the state of Uttar Pradesh, 25 MW Solar Power Project in the state of Odhisa, 25 MW Solar Power Project in the state of Madhya Pradesh. Key role in Tender Participation, PPA Signing, Liaisoning, Land Acquisition, obtaining permit and statutory clearances, Commissioning and revenue collection post commissioning of the project).
- Participation in Successful bidding and winning of 360 MW Solar Power in the state of Telangana, Successful bidding and commissioning of 100 MW Solar Power under VGF Scheme Under Batch-I of JNNSM Phase-II, 15 MW Solar Power Project in the state of Gujarat (Post Commissioning Liaisoning, Monthly Revenue Collection, etc), Instrumental in successful winning and commissioning of one of the most innovative 30 MW Agri Based Roof Top Project in Punjab.
- On hand experience of approx. 1 MW Roof Top Solar Projects pan India (Execution, Subsidy Approvals, Liaisoning)

### **Other Attributes**

- Knowledge and hands on experience of Open Access, Deviation Settlement Mechanism Regulation (DSM), Inter State Power Scheduling, working mechanism of WRLDC, WRPC.
- Interaction and Liaisoning with various State Government, Central Authorities, CEA, PGCIL, RLDC on Policy, Regulatory, Project allocation and associated matters.
- Devising strategy for bidding which constitutes identification and evaluation of potential sites & GSS for bidding and structuring the bids, co-ordination with cross functional team to fulfill bid requirements, assistance to financial team for financial modeling to determine competitive tariff and providing strategic inputs to Management team for financial bids based on market information and intelligence.
- Supervise and work in parallel with Technical/Engineering team, land acquisition team, procurement team, finance team and project team for successful and timely completion of the project, project management and monitoring & Approval of various Statutory Clearances, permits and adherence to various compliances, starting from land identification, tariff adoption, Connectivity and regulatory approvals, factory license, labour license, Pollution Control Board approval.

### **Previous Work Experience:**

- Worked with Gensol Consultants Pvt. Ltd. from 2008 to 2012. Started the carrier in Carbon Sector. Was leading the business development (Sales) team for getting various renewable, bioamass, etc project. Actively involved in projects registration with MoEf, UNFCCC, issuance of CERs, VERs, trading.
- Involved in REC mechanism.
- Leading the Solar Roof Top team which included Business Development (sales), Engineering, Procurement and Execution Team.

### **Educational Qualification**

- MBA in Power Management from University Of Petroleum and Energy Studies( 2006-08)
- Graduation in Statistics ( B.Sc (Honors)) from B N College, Patna University, 2003-06)
- 10+2 (PCM) From Bihar Intermediate Council.
- 10th from Ram Krishna Mission Vidyamandir, Katihar, Bihar.

### **Personal Details**

Name- Nawneet Kumar Choudhary

Spouse- Suman Choudhary

Kid- Sabyasachi Choudhary

DOB: 12<sup>th</sup> January, 1984