

CURRICULUM VITAE

ASHISH KUMAR TIWARI

B.K.No.116,Room No.11,Near Hanuman Mandir,Ulhasnagar-421001,Mob.No.-8169308960

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OBJECTIVE

To utilize my educational and technical knowledge for the benefit of the organization with utmost sincerity while looking for my career progression. I will achieve this through my knowledge hard work dedication and working on my strengths for the organization's goal.

AREAS OF EXPERTISE

Business Development & Marketing

- Initiate contact with potential customers for developing leads, sales & cross selling products; through direct & channel sales. Provide advisory services to Customers.
- Adopt a detail approach towards the existing market share; assess Brand wise/Product wise/Region specific market shares and in turn enhance the existing share in tune with industry growth.
- Devise marketing/ promotional activities such as road shows, fairs etc. for lead generation.
- Ensure growth of product base by way of new customer acquisition and enhancing relationship values.
- Implement reporting systems and prepare reports for monitoring business performance.

Client Relationship Management

- Customer Relationship Management for efficient servicing & providing information update to customers.
- Forge relationship with clients for repeat & continued business and efficient servicing and providing information update on products to customers.
- Developing new business in Markets by identifying potential segments.
- Resolve issues on collections and working towards minimized delinquency rate.

WORK EXPERIENCE

Previous Employer

Company : AEON Finance.
Designation : Advisor
Duration : Six Months

Previous Employer

Company : SATYA COMPUTER Center.
Designation : computer teacher
Duration : twelve months.

COURIENT Employer

Company : TOP MAN Export I.t.d..
Designation : computer operator (work with SOFT TEC Soft ware)
: Dispatch, Data entry, Make com. Challan, Make barcode,
Escaning, Excil(yarn inventory,eff. Report.
Duration : 01 April 2014.

EDUCATIONAL QUALIFICATION

- T.Y.BA. Passed from V.B.S.Purvanchal University Jaunpur in 2011.
- H.S.C. (Maths) Passed from U.P. Board in 2005.
- S.S.C. Passed from U.P. Board in 2003.

BUSINESS SKILL

- Presentation skills.
- Market Research & Analysis.
- MIS data handling & Report Generation [MS Excel]

EXTRA SKILLS

Operating Systems : Windows
Database : DCA Diploma in computer application from SARA

Computer Institute Khamariya Bhadohi.
: Yarn Dying course from IICT Bhadohi.

INTERESTS

Computers
Playing Cricket.

LANGUAGES KNOWN

English, Hindi.

PERSONAL INFORMATION

Date of Birth : 03rd july 1988
Sex : Male
Nationality : Indian
Marital Status : Unmarried
Self Assessment : Flexible with any kind of working environment.
: Enjoys playing with challenges.
: Good team player.
: Focused & Target oriented.

Ashish Kumar Tiwari

