

Atul Kachare

Date of Birth: 14th February, 1991

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Bachelor in Electrical Engineering**Academics**

Course	Institute & University	Year of Passing	Percentage
B.E Electrical	Rajaram Shinde College of Engineering, University of Mumbai	2014	58.67
H.S.C	Vartak College, Maharashtra State Board	2008	58.67
S.S.C	Little Flower English High School, Maharashtra State Board	2006	64.80

Professional Training & Certification:**PRECON AUTOMATION AND SYSTEM PVT LTD (Automation Training Course)****August 2015 to October 2015**

- Industrial Electrical Control Panel.
- Industrial AC Drives and Motors
- PLC'S (Allen Bradley, Siemens, Delta).
- SCADA.
- HMI.
- Sensors.

Work Experience:**ARROW ENGINEERS (LT Control Panel Manufacturer)****November 2015 to present****Designation: TEAM LEADER - Project Engineer - (Sales, Estimation, Design & Project execution.)**

- Study/Review of Tender Documents, Drawings, BOQ, Technical Specifications, Clients Requirement, etc. from Tender Document for proper Estimating works.
- Preparing Technical queries, ambiguities in Drawings, Specification & BOQ.
- Submitting offer to clients, Negotiating, making follow-up on submitted offer.
- Selection of Switchgears & necessary material, Designing General Arrangement & control schematics as per the requirement.
- Attending Techno-Commercial meeting.
- Design & Engineering, Managing Production activity of self Projects.
- Checking of BOM and ensuring G.A as per the standard dimension, before releasing the project for production.
- Informing the project status to the client by taking report of the project from internal departments.
- Monitoring, controlling, Team Handling & assisting the whole project at various stages.
- Coordinating with dispatch clearance procedure with client and dispatch department.
- Co-ordinating with purchase & service related issues.
- Mainly handling government projects through contractors.
- Having Good Knowledge of APFC, AMF, MCC, PCC, PDB, DOL-S/D STARTER, VFD, PLC PANELS.

OM TECHNICAL SOLUTIONS (Electrical Testing & Measuring Instrument Company)**November 2014 to May 2015****Designation: Technical Sales Engineer.**

- Approaching to the clients and briefing them about the product.
- Understanding Competitors Product by doing comparative analysis.
- Studied on products of Bender, Qualitrol, Sonel, EIG, etc.
- Identifying new sales opportunities, Participating in tenders.
- Meeting Held during this tenure is largely with Power Utilities Companies.

Industrial Training:**March 2013****Western Railway Carriage Repair Workshop, Lower Parel, Mumbai-13.****Description: Successfully completed Industrial Training in this Workshop on Following Topics:**

- Repair and assembly of electrical motors and electrical rotating machines.
- Electronic switchgears.
- Electronic Regulator cum Rectifier Unit.
- Armature Winding. & Battery Charging.

Interests & Skills:

- Microsoft Excel, PowerPoint, Word, AUTOCAD.
- Playing Cricket and badminton.
- Languages Known: English, Hindi and Marathi.