

Dwaipayan Khan



Email: dwaipayan.khan1@gmail.com

Phone: +91-9804069620

Address for communication:

C/o Dipankar Khan
Block-6, Flat-71,
10, Galiff Street, Bagbazar,
Kolkata
Pin: 700003

Personal Information

Father's Name: Mr. Dipankar Khan

Date of Birth: 14 October 1988

Sex: Male

Nationality: Indian

Marital Status: Single

Languages: English, Hindi & Bengali

Career Objective

To lead Business team and to learn about new and emerging technologies.

Education

M.B.A (pursuing) University- Institute of Chartered and Financial Accountants of India (ICFAI)

Stream- International Business

B.Tech University- West Bengal University of Technology (WBUT)

College - Calcutta Institute Of Technology

Stream – Information Technology

DGPA –6.85 /10

Year-2012

IELTS (2013) Score - 7.0

(British Council Academic)

**Higher Secondary- C.B.S.E.
(Class XII) Percentage – 59%
Year – 2007**

**Secondary - (Class X)
C.B.S.E.
Percentage –68.6%
Year – 2004**

Computer Skills

Operating System (Preferably Windows7/XP), Microsoft Office, Outlook and Pencil (wireframe making tool)

Experience

- 1) Worked with **Divinotech** as **Business Development Executive** handling **Project acquisition and lead generation** as well as **providing training to new recruits and leading Domestic marketing team** in the area of **Website and Internet Marketing solutions** from **4th September 2013-31st July 2014**.
- 2) Worked with **J.R.Technologies** from **5th August 2014-1st October 2015** as **Business Development Executive cum Team Lead** handling **lead generation and project acquisition** and **Customer Relationship Management** in the areas of **Website, Graphics and Internet marketing solutions** mainly through bidding portals like Elance, Upwork and Freelancer thus working mainly in the **International profile**. Was also responsible for **providing training to new recruits and managing the Business Team (Bidding)**.
- 3) Presently employed with **Intersoft KK** from **5th October** as **Analyst-Pre-Sales** leading and managing the **Pre-Sales team** responsible for **Singapore government IT projects acquisitions**. Work involves **lead generation and project analysis via Government portal and also cost analysis, making presentations, proposals, wireframes and other documentations related to government tender process and managing Customer relations**. Also responsible for **selecting and training new recruits**.

Certification

IELTS (International English Language Testing System) ACADEMIC

TEST NUMBER: 131N00503KHAD002A

SCORE- 7.0

Interests

Writing songs and poems, performing and listening to music and Photography.

Strength

Adaptability, Self-Motivated, Hardworking, Patience of working under pressure and a Good team player.

Declaration

All entries made in this resume are true to the best of my knowledge and belief.

Date:

Signature: Dwaipayan Khan