## Resources:

Demo URL - https://twilio-connect-demo-2017.herokuapp.com/home

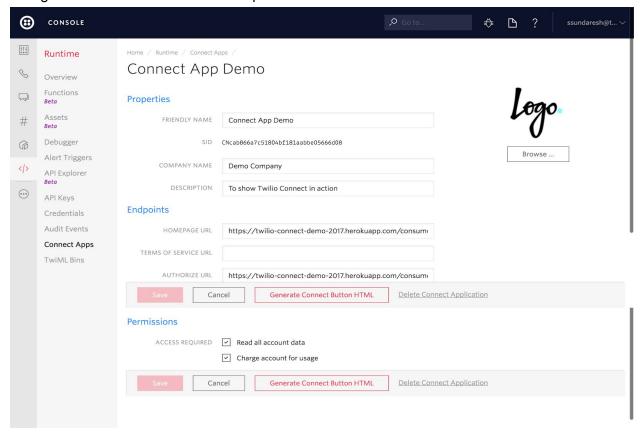
Codebase - https://github.com/ssundaresh/twilio-connect

The audience for the <u>Twilio Connect</u> demo are typically ISVs who:

- a) Do not want to assume the responsibility of billing their customers for their Twilio usage
- b) Do not want to agree to Twilio's terms and conditions on behalf of their users
- c) Are not using any APIs that do not use the Account SID in the url
- d) Are companies that want to provide a better user experience for their customers and avoid the context change of having to go to twilio.com for registration

\*Note - Twilio Connect does not support the creation of a Trial account. It asks for a credit card number, if you try to create a new account. For this reason, creating a brand new Twilio account will be out of scope for this demo.

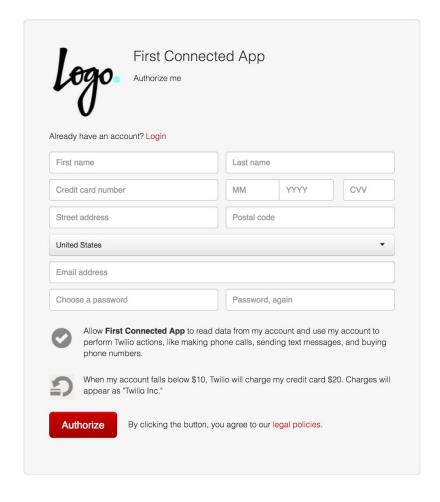
Background - The Twilio console setup for this looks like:



Script:

- Twilio Connect gives ISVs the ability to embed registration and login (if they already have a Twilio account) for their customer.
- To demo this portion, go to the console and create a Connected app.
  - a) Go to <a href="https://www.twilio.com/console/dev-tools/connect-apps">https://www.twilio.com/console/dev-tools/connect-apps</a> and click on the red plus sign
  - b) Use the values in the above screenshot
    - i) The url for both the homepage and authorize sections is https://twilio-connect-demo-2017.herokuapp.com/consumer
- Show them that they have the option to bill their customers and/or read their usage data.
- Leave the image blank or have a png or jpeg of the customer's logo downloaded beforehand to use during the demo
- Finally, click on the 'Generate Connect Button HTML' button to show them the small html snippet that is needed to implement this
- Now open an incognito browser window (or don't be logged into your Twilio account) ad go to Demo URL - <a href="https://twilio-connect-demo-2017.herokuapp.com/home">https://twilio-connect-demo-2017.herokuapp.com/home</a>
- This page just shows the red Twilio Connect button. Go ahead and click on it





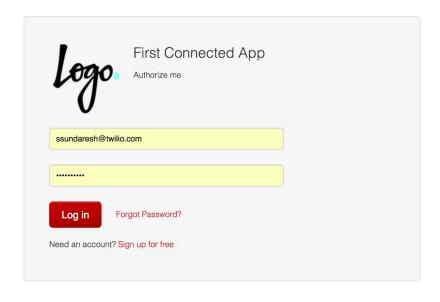
© 2017 Twilio, Inc. All rights reserved.



Terms of Service | Privacy Policy

- Talk through this screen and highlight:
  - o Payment handled by Twilio (if that's a concern for the customer)
  - o Ability to login, if they have an existing Twilio account
  - Customer agrees to Twilio's Legal Policies by default, but this can be tailored to point to the customer's ToS URL (see first screenshot)
- Click on the Login button

## **twilio**



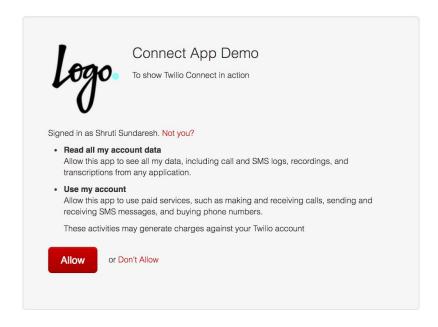
© 2017 Twilio, Inc. All rights reserved.



Terms of Service | Privacy Policy

• Once you enter your credentials and click on the Log in button, the customer has to authorize your app



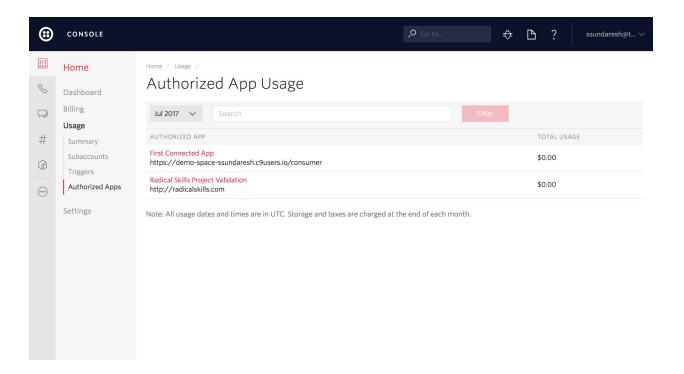


© 2017 Twilio, Inc. All rights reserved.



Terms of Service | Privacy Policy

- Now Twilio posts a response to the 'authorize' URL that was configured in the first screenshot. It looks like <a href="https://twilio-connect-demo-2017.herokuapp.com/consumer?AccountSid=AC82568b7e">https://twilio-connect-demo-2017.herokuapp.com/consumer?AccountSid=AC82568b7e</a> e3ecf3835e05bb1987755b3d
- Now the ISV has the Account Sid of the customer who just authorized their app and can
  use their own auth token in conjunction with this, to make API requests on behalf of their
  customer
- Also show that the customer has the ability to
  - Check the usage on their account by this authorized app



And also revoke permissions

