

The Ground Game

GOV 1347 Lab: Week VII

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Harvard University

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Check-In

- Questions? Prognostications?

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```
election.day <- as.Date("2024-11-05")
current.date <- Sys.Date()
cat(paste0("There are ", election.day-current.date, " days until election day"))

## There are 20 days until election day!
```

Laboratory Session Recap

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- Last week, we overviewed Bayesian models and the theory of using the Linzer Model and MCMC to simulate possible changes in the election as we approach the election date.
- This week, I'm going to go over a simpler electoral simulation model that uses the Binomial distribution to simulate the election outcome as well as some data about field offices and ground game campaign strategies.

This Week

- ① Binomial Simulations and Probabilistic Models
- ② Field Offices and the Ground Game
- ③ Pooled and Unpooled Models

Section 1

Binomial Simulation and Probabilistic Models

Returning to Simulations and Binomial Models

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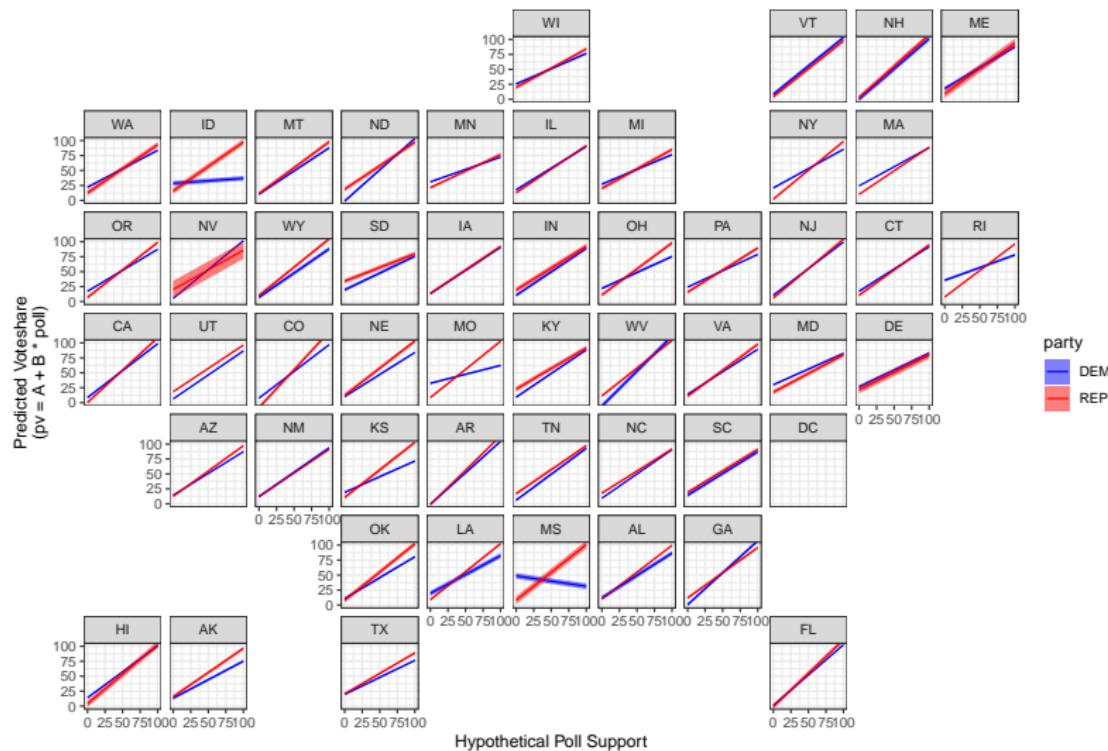
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- Let's see some of the differences between the two methods, particularly in the case of state-level election prediction using polling averages.

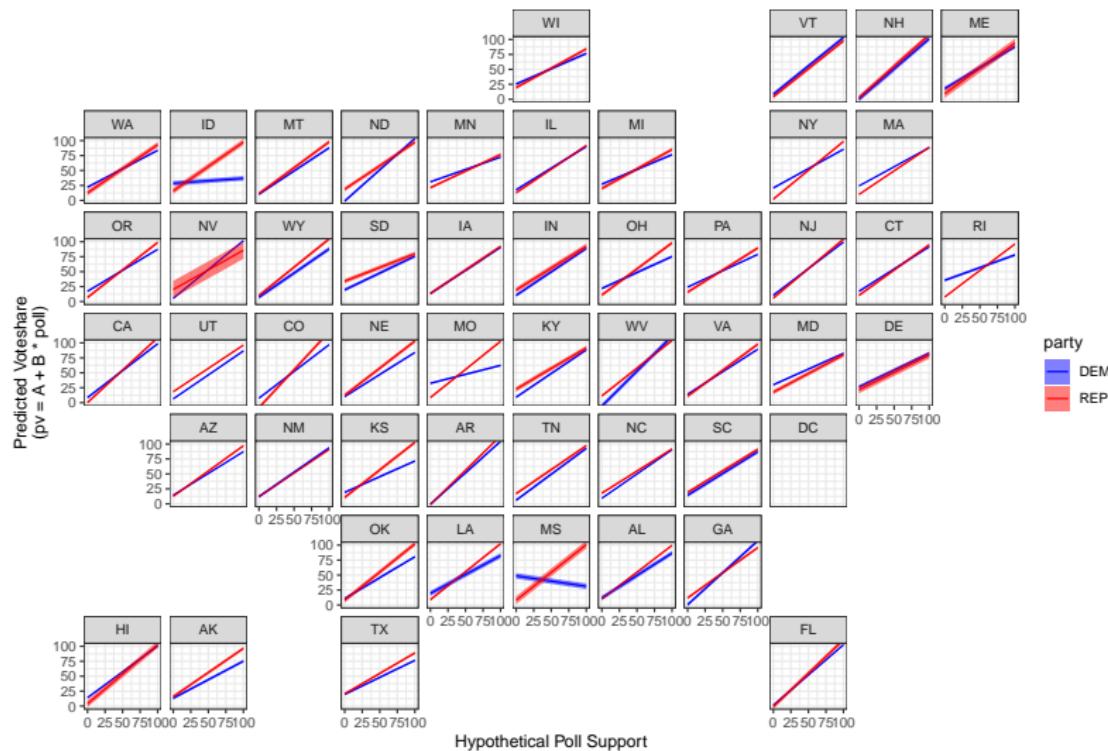
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Poll-Only State-Level Linear Regression Predictions

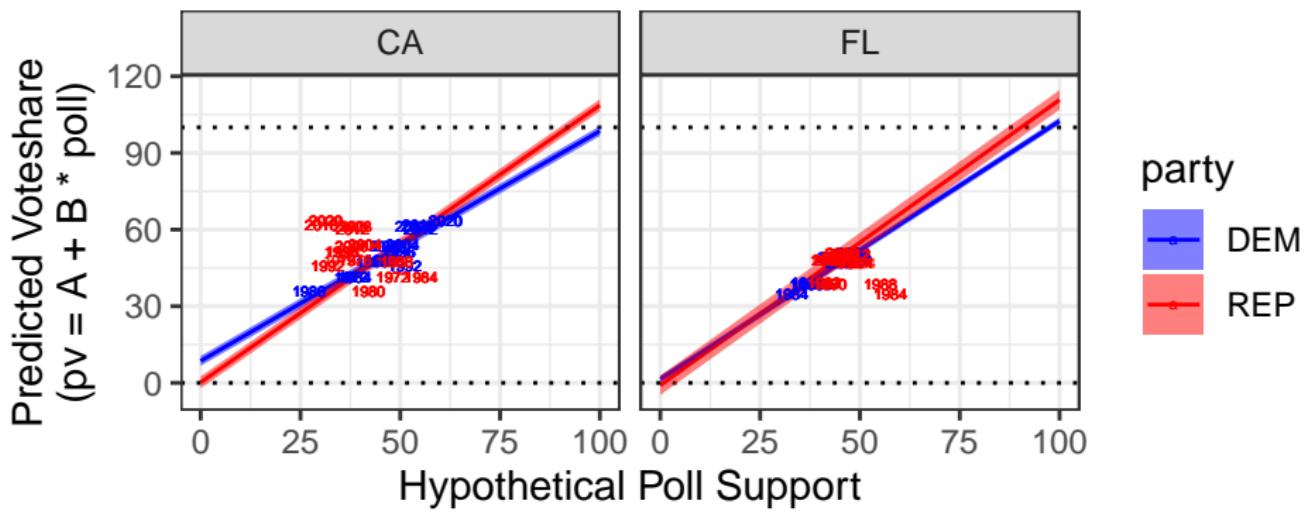


Poll-Only State-Level Linear Regression Predictions



Question: What's wrong with this map?

Poll-Only State-Level Logistic Regression Predictions



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Binomial logistic regression: election outcome for Democrats is finite draw of voters from the voting-eligible population (VEP_{state}) turning out to vote Democrat (a **binomial process**) modeled as

$$\begin{aligned} Pr(\underbrace{\text{Vote for Dem}_{state,i}}_{\text{voter } i \text{ in state}}) &= f(\alpha + \beta_1 x_1 + \dots + \beta_k x_k) \\ &= \frac{\exp(\alpha + \beta_1 x_1 + \dots + \beta_k x_k)}{1 + \exp(\alpha + \beta_1 x_1 + \dots + \beta_k x_k)} \quad (\text{for } i = 1, \dots, VEP_{state}) \end{aligned}$$

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where link function f (inverse logistic function) bounds $(-\infty, +\infty)$ to $(0, 1)$

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Supposing we have x (a single IV), y (a DV) as Dem's popular vote share (%):

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prediction intuition	"plug in x_{new} and get (i) predicted outcome $\hat{y}_{new} = \hat{\alpha} + \hat{\beta}x_{new}$ and (ii) prediction interval $\hat{y}_{new} \pm 1.96 \times se(\hat{y}_{new})$ "	"plug in x_{new} and get (i) predicted probability of one draw, $f(\hat{\alpha} + \hat{\beta}x_{new})$; also plug in vep to get (ii) predicted expected number of draws, $\widehat{draws} \sim \frac{vep}{\hat{\alpha} + \hat{\beta}x_{new}}$ and (iii) predicted distribution of draws from repeated binomial process simulations"

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Linear regression model for Florida race (Dem side):

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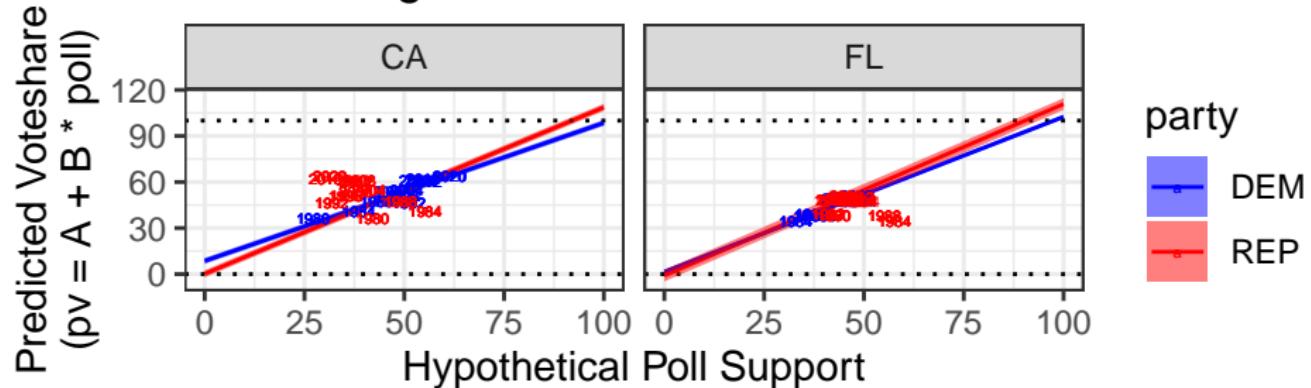
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FL_D_lm <- lm(D_pv ~ poll_support,
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Binomial logit model for Florida race (Dem side):

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FL_D_glm <- glm(cbind(votes_D, vep-votes_D) ~ poll_support,
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```

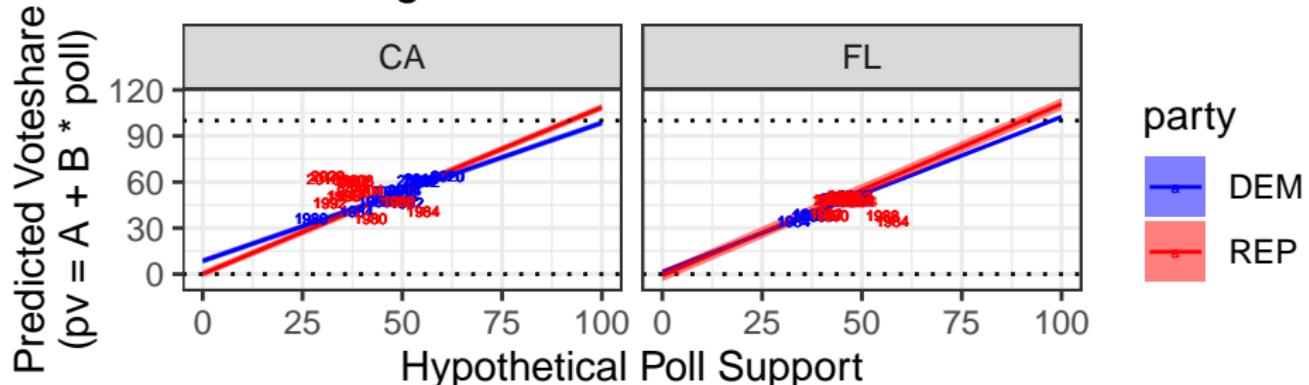
Comparison of Poll-Only State-Level Predictions

Linear Regression

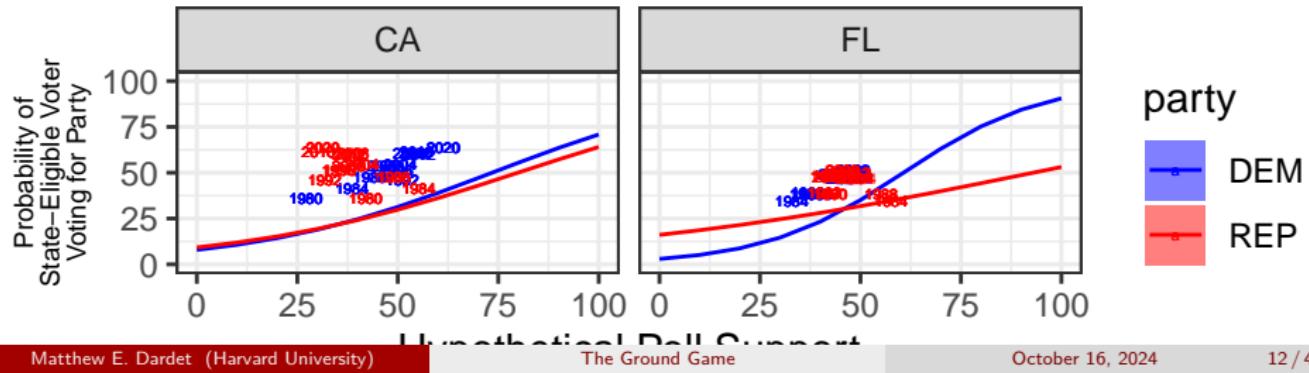


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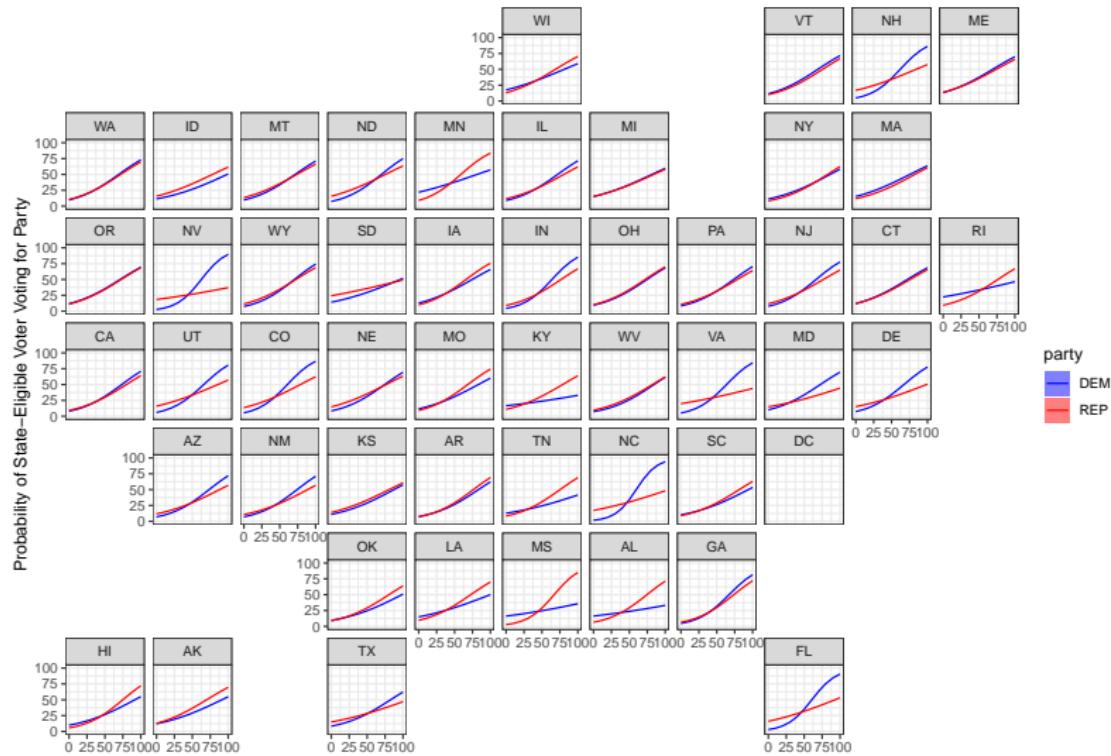
Linear Regression



Binomial Logit



Poll-Only State-Level Binomial Logit Predictions (All States)



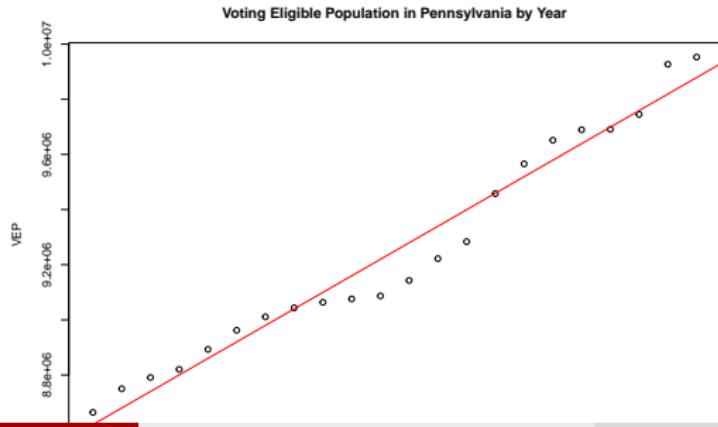
Simulating a Distribution of Election Results

Instead of (i) a probability for a single D voter or (ii) single expected number of D voters from $\widehat{\text{vep}}$, we can predict a (iii) distribution of draws from binomial process on that vep.

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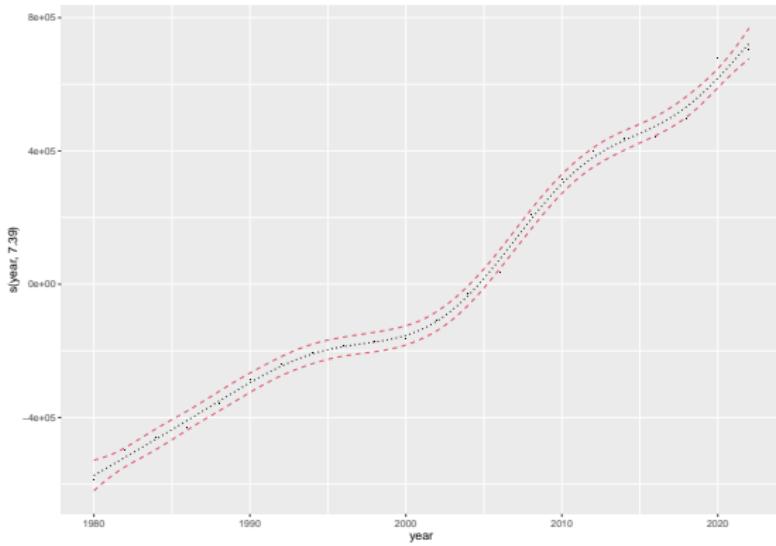
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```
# Get historical eligible voting population in Pennsylvania.
vep_PA_2020 <- as.integer(d_turnout$vep[d_turnout$state == "Pennsylvania" & d_turnout$year == 2020])
vep_PA <- d_turnout |> filter(state == "Pennsylvania") |> select(vep, year)
# Fit regression for 2024 VEP prediction.
lm_vep_PA <- lm(vep ~ year, vep_PA)
vep_PA_2024_ols <- predict(lm_vep_PA, newdata = data.frame(year = 2024)) |> as.numeric()
plot(x = vep_PA$year, y = vep_PA$vep, xlab = "Year", ylab = "VEP", main = "Voting Eligible Population in Pennsylvania by Year")
abline(lm_vep_PA, col = "red")
```



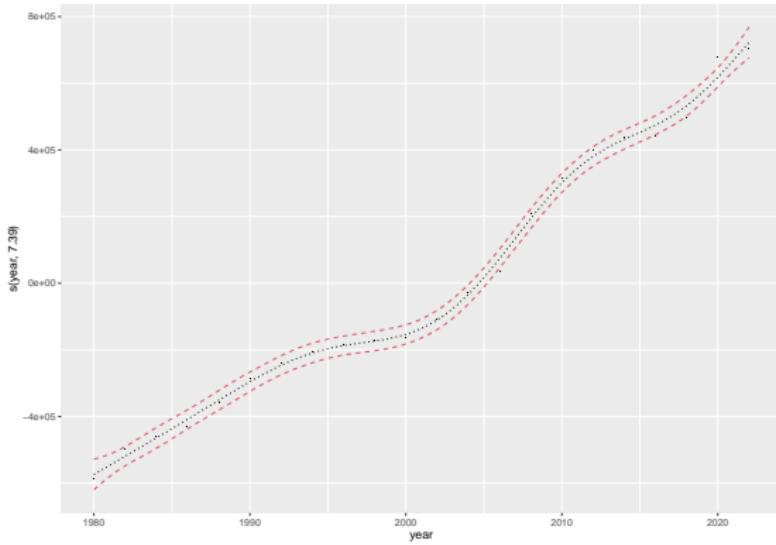
Simulating a Distribution of Election Results

```
gam_vep_PA <- mgcv::gam(vep ~ s(year), data = vep_PA)
print(plot(getViz(gam_vep_PA)) + l_points() + l_fitLine(linetype = 3) + l_ciLine(colour = 2) + theme_get())
```



Simulating a Distribution of Election Results

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print(plot(getViz(gam_vep_PA)) + l_points() + l_fitLine(linetype = 3) + l_ciLine(colour = 2) + theme_get())
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```
# Use generalized additive model (GAM) to predict 2024 VEP in Pennsylvania.
vep_PA_2024_gam <- predict(gam_vep_PA, newdata = data.frame(year = 2024)) |> as.numeric()
# Take weighted average of linear and GAM predictions for final prediction.
vep_PA_2024 <- as.integer(0.75*vep_PA_2024_gam + 0.25*vep_PA_2024_ols)
```

Simulating a Distribution of Election Results

```
# Split datasets by party.  
PA_D <- d |> filter(state == "Pennsylvania" & party == "DEM")  
PA_R <- d |> filter(state == "Pennsylvania" & party == "REP")  
  
# Fit Democrat and Republican models.  
PA_D_glm <- glm(cbind(votes_D, vep - votes_D) ~ poll_support, data = PA_D, family = binomial(link = "logit"))  
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# Get predicted draw probabilities for D and R.  
PA_pollav_D <- d_state_polls$poll_support[d_state_polls$state == "Pennsylvania" & d_state_polls$weeks_left == 3 & d_state_polls$party == "DEM"]  
PA_pollav_R <- d_state_polls$poll_support[d_state_polls$state == "Pennsylvania" & d_state_polls$weeks_left == 3 & d_state_polls$party == "REP"]  
  
prob_D_vote_PA_2024 <- predict(PA_D_glm, newdata = data.frame(poll_support = PA_pollav_D), se = TRUE, type = "response")[[1]] |> as.numeric  
prob_R_vote_PA_2024 <- predict(PA_R_glm, newdata = data.frame(poll_support = PA_pollav_R), se = TRUE, type = "response")[[1]] |> as.numeric
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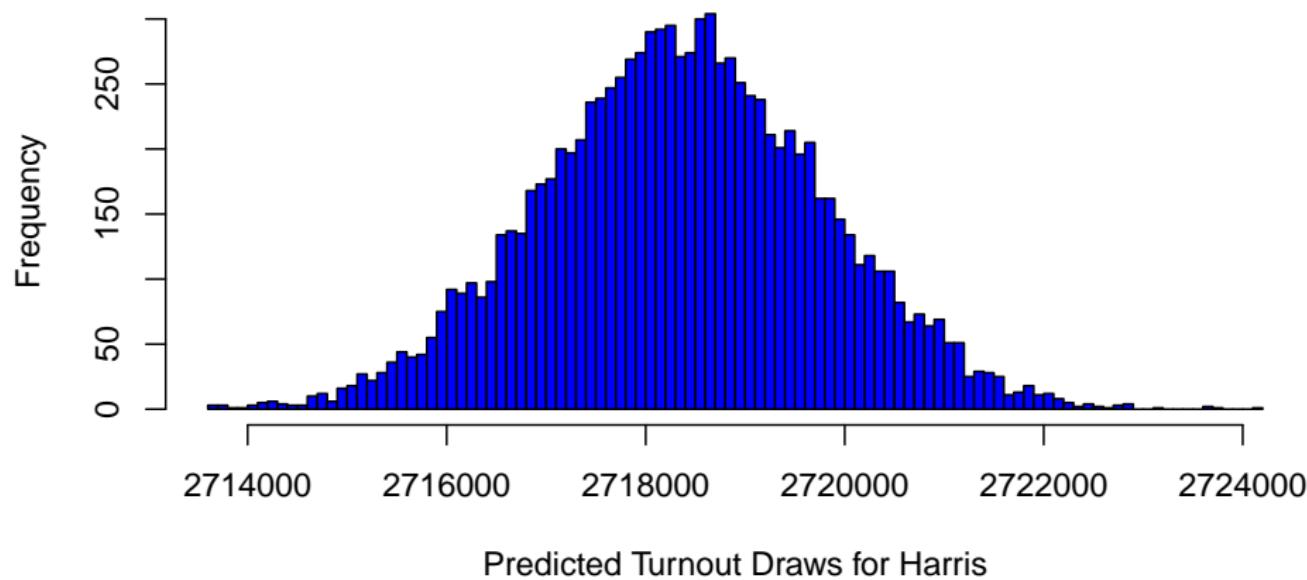
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prob_D_vote_PA_2024 <- predict(PA_D_glm, newdata = data.frame(poll_support = PA_pollav_D), se = TRUE, type = "response")[[1]] |> as.numeric()
prob_R_vote_PA_2024 <- predict(PA_R_glm, newdata = data.frame(poll_support = PA_pollav_R), se = TRUE, type = "response")[[1]] |> as.numeric()

# Get predicted distribution of draws from the population.
sim_D_votes_PA_2024 <- rbinom(n = 10000, size = vep_PA_2024, prob = prob_D_vote_PA_2024)
sim_R_votes_PA_2024 <- rbinom(n = 10000, size = vep_PA_2024, prob = prob_R_vote_PA_2024)
```

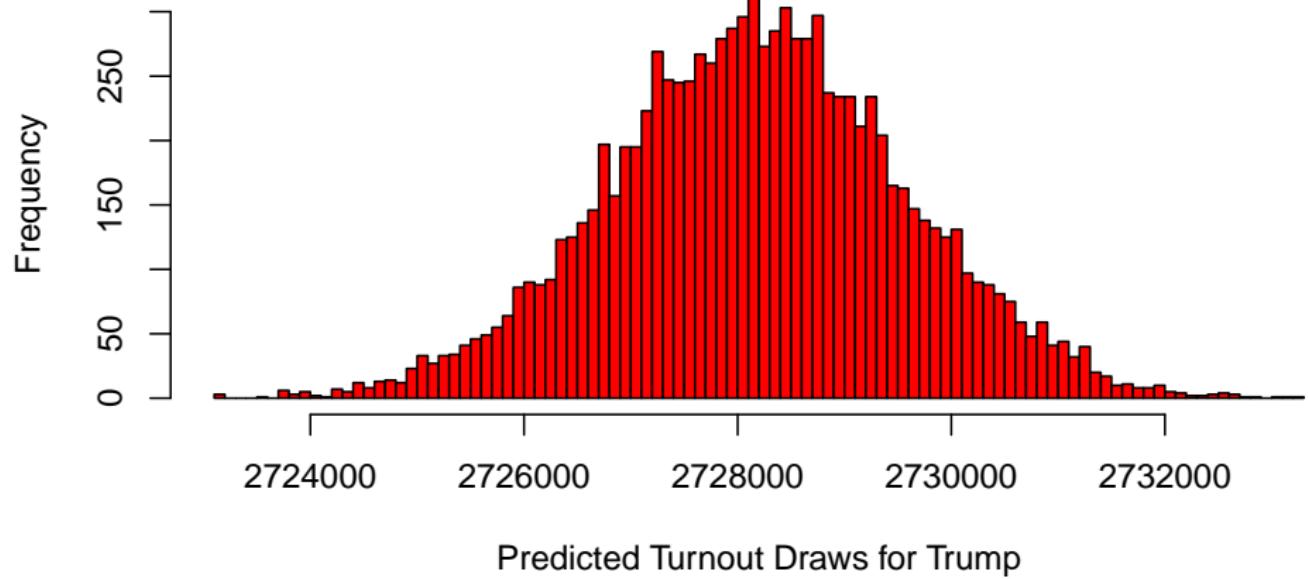
Simulating a Distribution of Election Results: Harris PA PV

Predicted Turnout Draws for Harris
from 10,000 Binomial Process Simulations



Simulating a Distribution of Election Results: Trump PA PV

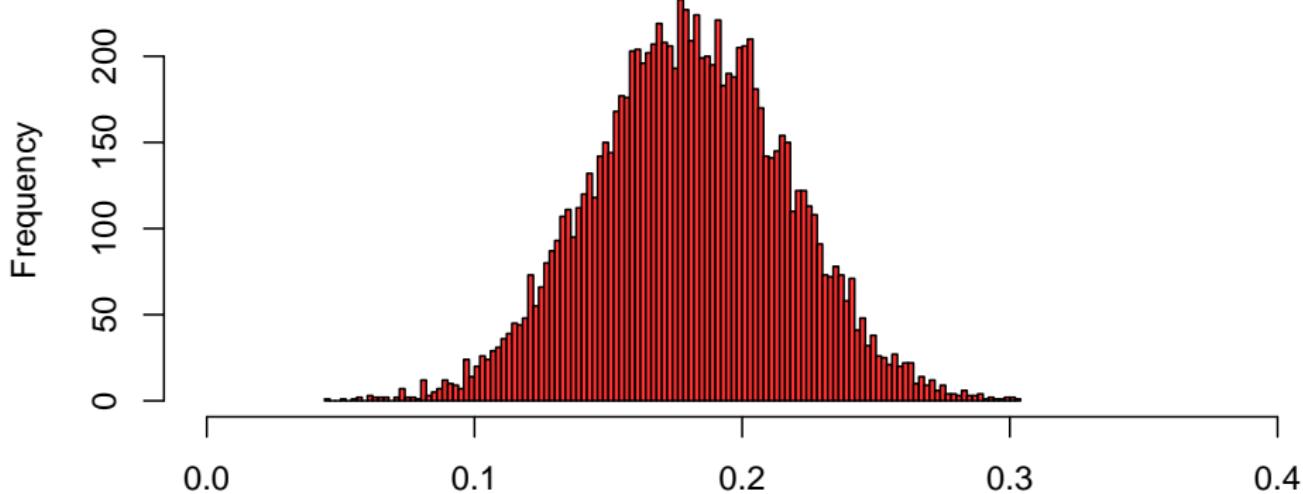
Predicted Turnout Draws for Trump
from 10,000 Binomial Process Simulations



Simulating a Distribution of Election Results: Trump Win Margin

```
# Simulating a distribution of election results: Trump win margin.  
sim_elxns_PA_2024 <- ((sim_R_votes_PA_2024-sim_D_votes_PA_2024)/(sim_D_votes_PA_2024 + sim_R_votes_PA_2024))*100
```

Predicted Draws of Win Margin for Trump
from 10,000 Binomial Process Simulations



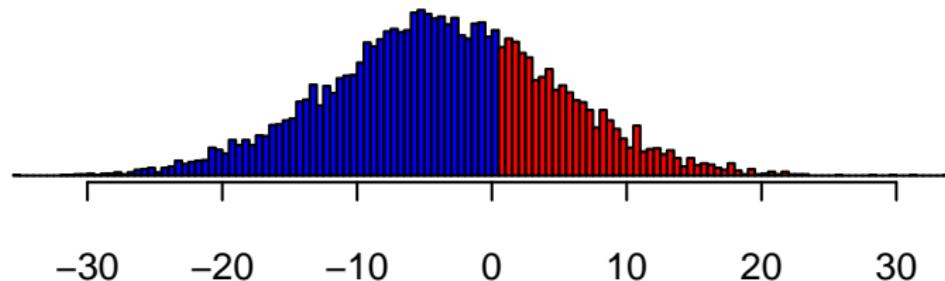
Making the Simulation Realistic by Incorporating Priors

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PA_sdpoll_D <- sd(d_state_polls$poll_support[d_state_polls$state == "Pennsylvania" & d_state_polls$year == 2024])
PA_sdpoll_R <- sd(d_state_polls$poll_support[d_state_polls$state == "Pennsylvania" & d_state_polls$year == 2024])
sim_D_votes_PA_2024_2 <- rbinom(n = 10000, size = vep_PA_2024, prob = rnorm(10000, PA_pollarv_D/100, PA_sdpoll_D/10))
sim_R_votes_PA_2024_2 <- rbinom(n = 10000, size = vep_PA_2024, prob = rnorm(10000, PA_pollarv_R/100, PA_sdpoll_R/10))
sim_elxns_PA_2024_2 <- ((sim_R_votes_PA_2024_2-sim_D_votes_PA_2024_2)/(sim_D_votes_PA_2024_2 + sim_R_votes_PA_2024_2)) * 100
```



Summary of Probabilistic Models

- Explicitly capture a random or probabilistic process of the world
 - ex: some draw of voters from VEP turning out
- Models like binomial logit (**generalized linear models**) use a link function to bound the outcome to a probability value
 - link functions like the inverse logistic function allow us to **non-linearly** predict DV from IVs (solving another problem of linear regression)
- Workflow: estimate the parameters of a probabilistic model \rightsquigarrow obtain distributions from repeated simulations of probabilistic process
 - ex: in binomial logit, we repeatedly draw voters from a binomial process based on predicted probability of one voter turning out Dem
 - ~ last week: how **The Economist** simulates elections
- Diagnostics: can still use out-of-sample evaluation tools; see glossary and had.co.nz/notes/modelling/logistic-regression.html for other diagnostics.

Section 2

Field Offices and the Ground Game

Field Offices



joebiden • Follow

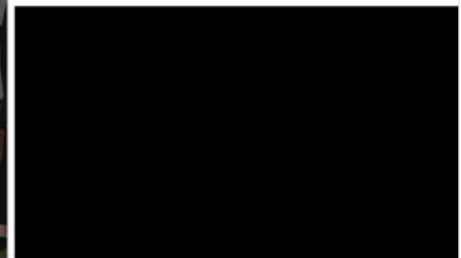
...



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We've opened over 100 campaign headquarters and field offices, hiring staff all across the country before Trump and his MAGA Republicans have announced opening one single office.

Let's keep it going.



42,593 likes

April 7

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Where Should Campaigns Build Field Offices?

Strategic placement of field offices

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- Strategic decisions at the **county** level:

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- Strategic decisions at the **county** level: 1. build in **core counties** (**deep investment**) or **swing counties** (**broad outreach**) within a given battleground state?

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- Strategic decisions at the **state** level: 1. build in **core states** or **battleground states**? 2. build in **opponents' core states**?
- Strategic decisions at the **county** level: 1. build in **core counties** (deep investment) or **swing counties** (broad outreach) within a given battleground state? 2. build field offices to **match opponents' field offices**?

Where Should Campaigns Build Field Offices?

`fieldoffice_2012_bycounty.csv`: field office locations in 2012 presidential election.

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<code>state</code>	state that county is in
<code>fips</code>	4-digit county code (like a ZIP code)
<code>battle</code>	battleground state according to New York Times
<code>normal</code>	average of 2000-2008 Republican voteshare
<code>swing</code>	counties with ' $45 < \text{normal} \leq 55$ '
<code>core_dem</code>	counties with ' $\text{normal} < 45$ '
<code>core_rep</code>	counties with ' $\text{normal} \geq 55$ '
<code>medage08</code>	median age in county in 2008
<code>pop2008</code>	median population in county in 2008
<code>black</code>	% black in county in 2012
<code>hispanic</code>	% hispanic in county in 2012
<code>pc_less_hs00</code>	% without high school diploma in 2000
<code>pc_degree00</code>	% with college degree in 2000

Where Should Campaigns Build Field Offices?

```
fo_2012 <- read_csv("fieldoffice_2012_bycounty.csv")
lm_obama <- lm(obama12fo ~ romney12fo + swing +
                 core_rep + swing:romney12fo +
                 core_rep:romney12fo + battle +
                 medage08 + pop2008 +
                 pop2008^2 + medinc08 +
                 black + hispanic +
                 pc_less_hs00 + pc_degree00 +
                 as.factor(state),
                 fo_2012)
lm_romney <- lm(romney12fo ~ obama12fo + swing +
                  core_dem + swing:obama12fo +
                  core_dem:obama12fo + battle +
                  medage08 + pop2008 +
                  pop2008^2 + medinc08 +
                  black + hispanic +
                  pc_less_hs00 + pc_degree00 +
                  as.factor(state),
                  fo_2012)
```

Where Should Campaigns Build Field Offices?

Table 1: Placement of Field Offices (2012)

	<i>Dependent variable:</i>	
	obama12fo	romney12fo
	(1)	(2)
romney12fo	2.546*** (0.114)	
obama12fo		0.374*** (0.020)
swing	0.001 (0.055)	-0.012 (0.011)
core_rep	0.007 (0.061)	
core_dem		0.004 (0.027)
battle	0.541*** (0.096)	0.014 (0.042)
medage08		
romney12fo:swing	-0.765*** (0.116)	
romney12fo:core_rep	-1.875*** (0.131)	
obama12fo:swing		-0.081*** (0.020)
obama12fo:core_dem		-0.164*** (0.023)
Constant	-0.340* (0.196)	0.001 (0.079)

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Q1: Core state vs Battleground state vs Opponent's core state?

Q2: Core county vs Swing county? Matching opponents?

Do Field Offices Work?

Effects of field offices: mobilization and persuasion¹

```
fo_dem <- read_csv("fieldoffice_2004-2012_dems.csv")
```

¹Data only available for Dems.

Do Field Offices Work?

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mobilization \rightsquigarrow boost turnout?

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Effects of field offices: mobilization and persuasion¹

```
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```

mobilization \rightsquigarrow boost turnout?

```
ef_t <- lm(turnout_change ~ dummy_fo_change +
             battle + dummy_fo_change:battle +
             as.factor(state) + as.factor(year), fo_dem)
```

¹Data only available for Dems.

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persuasion + mobilization \rightsquigarrow boost Dem vote?

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             as.factor(state) + as.factor(year), fo_dem)
```

persuasion + mobilization \rightsquigarrow boost Dem vote?

```
ef_d <- lm(dempct_change ~ dummy_fo_change +
             battle + dummy_fo_change:battle +
             as.factor(state) + as.factor(year), fo_dem)
```

¹Data only available for Dems.

Effects of Field Offices on Turnout and Vote Share

Table 2: Effect of DEM Field Offices on Turnout and DEM Vote Share (2004-2012)

	<i>Dependent variable:</i>	
	turnout_change (1)	dempct_change (2)
dummy_fo_change	0.004*** (0.001)	0.009*** (0.002)
battle	0.024*** (0.002)	0.043*** (0.003)
as.factor(state)Arizona		
dummy_fo_change:battle	-0.002 (0.002)	0.007** (0.003)
Constant	0.029*** (0.002)	0.022*** (0.003)
Observations	6,224	6,224
Adjusted R ²	0.419	0.469

Note:

* p<0.1; ** p<0.05; *** p<0.01

Section 3

Field Strategy Exercise

Field Strategy Exercise

With three weeks to go until the election, your campaign strategist boss, without any notice, is asking you to prepare some notes about field strategy in 2016 presidential elections. Luckily, you still have your all-star team of former GOV 1347 election analysts to help you out.

Using `fieldoffice_2012-2016.csv_byaddress.csv`, evaluate the **field strategies of Clinton and Trump in 2016**.

- ① **How many field offices** did Clinton and Trump open? How does that compare to Obama and Romney's numbers?
- ② **Which states** did Clinton and Trump focus on? Did they win the ones they built many field offices?
- ③ After Clinton's loss, pundits said Clinton lost **Wisconsin** because her ground game was not strong there in the weeks leading up to election day. Do you agree with this accusation? Where would you have built more field offices in Wisconsin if you were the campaign manager? (Hint: Check what Obama did.)

Field Strategies

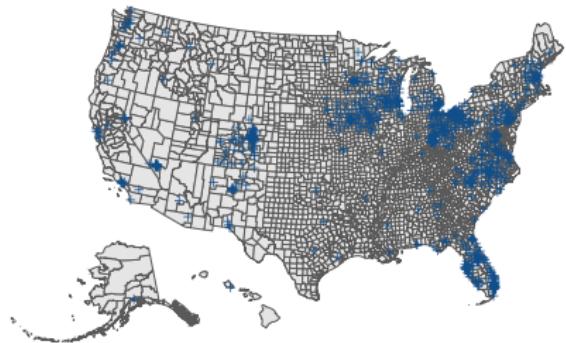
Total number of field offices:

- Obama: **965**, Romney: **283**
- Clinton: **538**, Trump: **165**

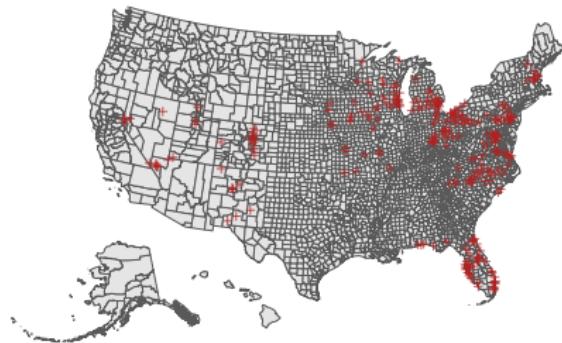
Field strategies of Clinton and Trump in 2016

|

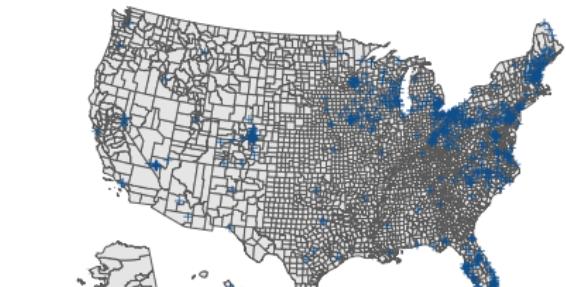
Obama 2012 Field Offices



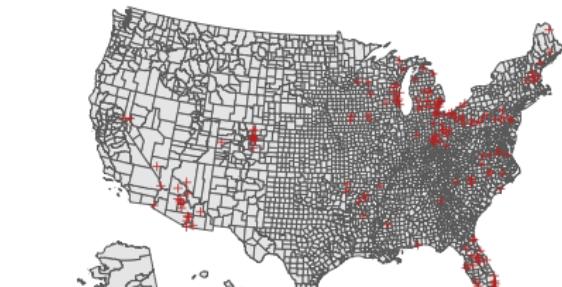
Romney 2012 Field Offices



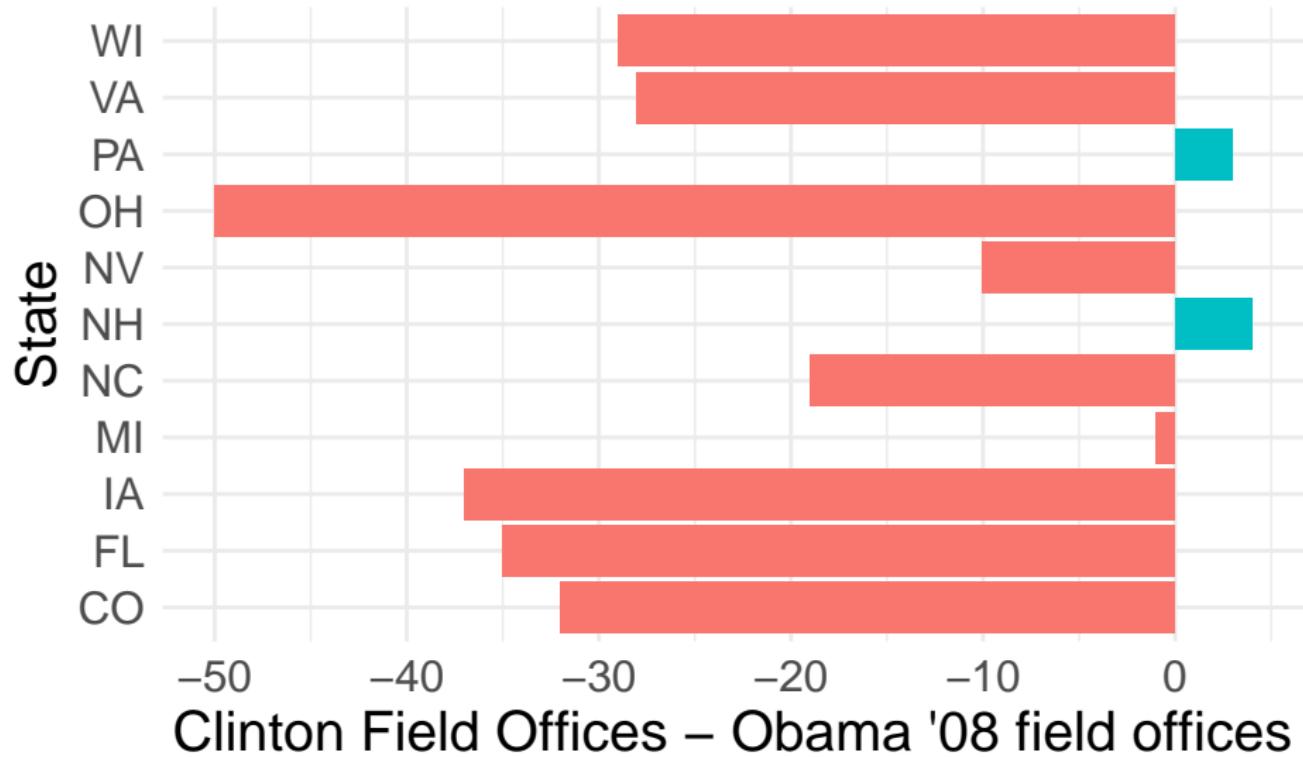
Clinton 2016 Field Offices



Trump 2016 Field Offices

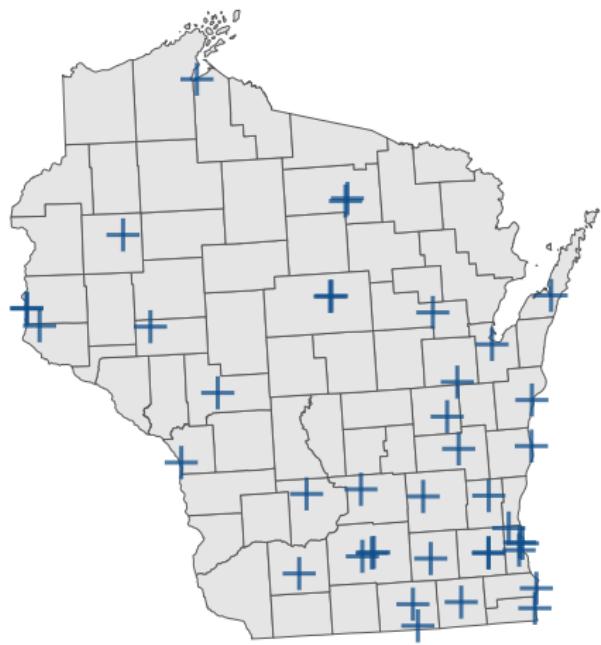
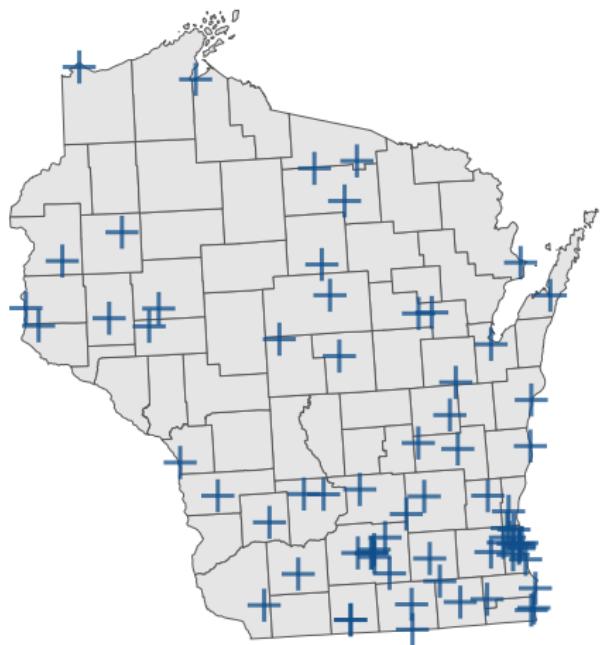


Field Strategies in 2016 (Darr 2019)



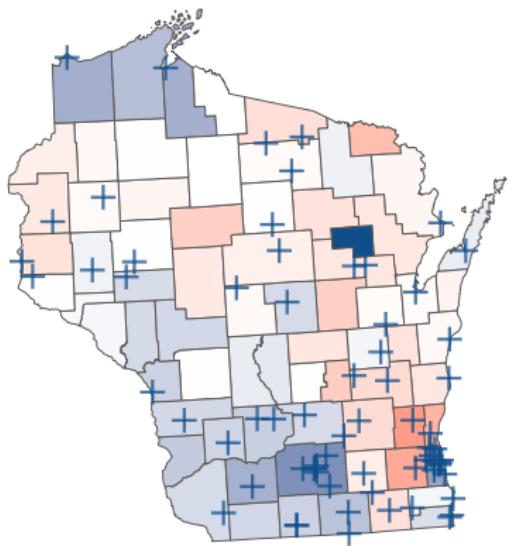
Field Strategies in 2016 (Darr 2019)

Obama 2012 Field Offices in Wisconsin Clinton 2016 Field Offices in Wisconsin

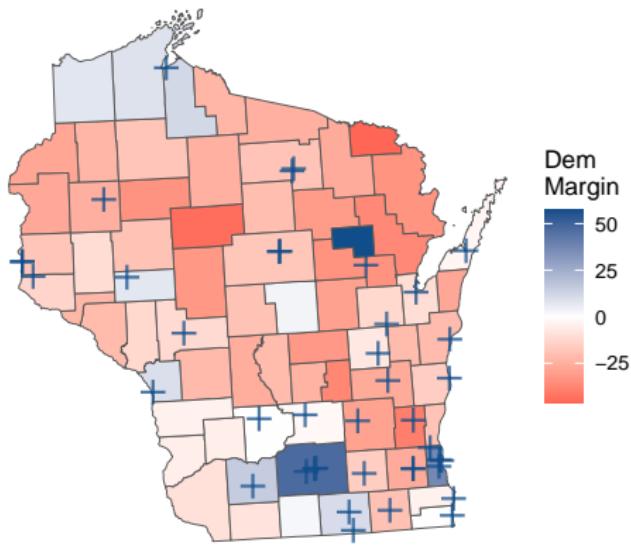


Field Strategies in 2016 (Darr 2019)

Obama 2012 Field Offices
and Win Margin in Wisconsin



Clinton 2016 Field Offices
and Win Margin in Wisconsin



Campaign Events



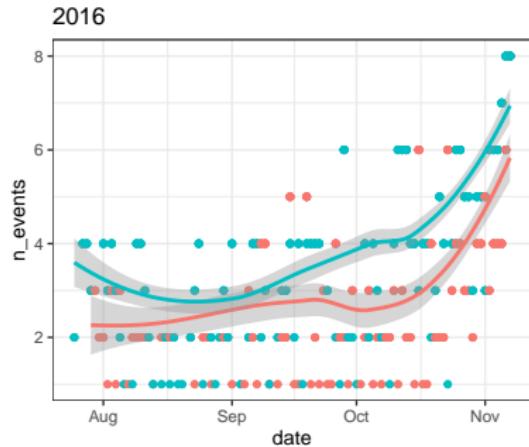
Campaign Events



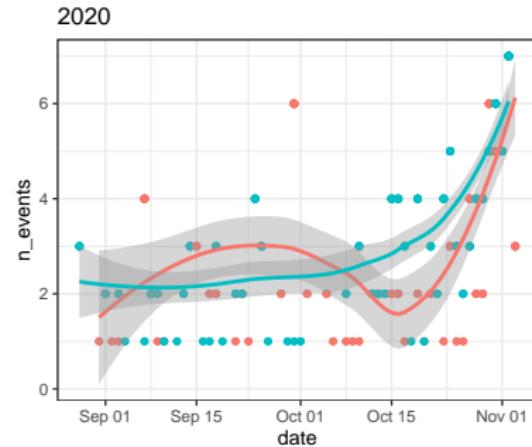
Campaign Events



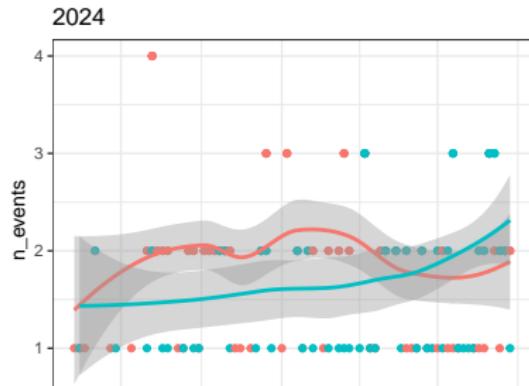
Visualizing Campaign Events Over Time



party
DEM
REP



party
DEM
REP

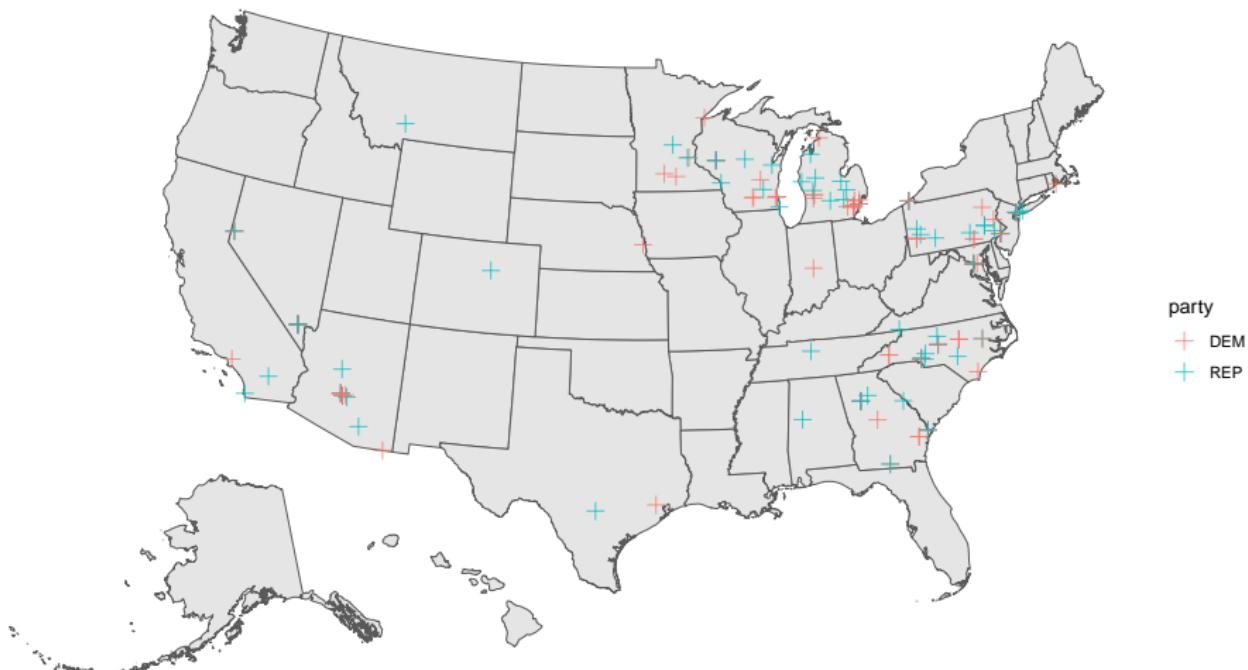


party
DEM
REP

Visualizing Campaign Events in 2024

|

2024 Campaign Events



Section 4

Can Campaign Events Predict State-Level Election Outcomes?

Can Campaign Events Predict State-Level Election Outcomes?

Table 3: Association Between Campaign Events and Voting Outcomes of Interest

	<i>Dependent variable:</i>	
	D_pv2p (1)	R_pv2p (2)
n_ev_D	0.126*** (0.034)	
ev_diff_D_R	0.105 (0.067)	
n_ev_R		-0.126*** (0.034)
ev_diff_R_D		0.230*** (0.078)
Constant	48.189*** (0.369)	51.810*** (0.369)
Observations	714	714
Adjusted R ²	0.019	0.019

Note:

* p<0.1; ** p<0.05; *** p<0.01

Section 5

Pooled and Unpooled Models

Pooled and Unpooled Models

Generally, we fit a separate poll-based regression for each state \rightsquigarrow *assumes separate parameters for each state.* (unpooled)

$$DemPV_{state} = f(\alpha_{state} + \beta_{1,state}x_1 + \dots + \beta_{k,state}x_{k,state})$$

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$$DemPV_{state} = f(\alpha + \beta_1x_1 + \dots + \beta_kx_k)$$

Q: Why are some advantages of the latter?

Across-State Correlations in Pooled Models

- Pooled models can capture correlations across states by using the same coefficients to produce each state's outcome (there are even more advanced ways of doing this using clustering).

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- A pooled model relies on less data from each state, thus “drawing strength” from less data-sparse states.
- Professional election forecasters use these correlations to update state A’s prediction if state B’s outcome is hypothetically known.
- Can combine pooled and unpooled models through the power of ensembling.
And with appropriate checks on the model performance.

Blog Extensions (Optional)

- ① **Demographic Model.** Incorporate demographic surge data into your state-level popular vote predictions and see if it changes your predictions even though there is a good deal of evidence that these variables are unpredictive of the outcome.
- ② **Air War vs. Ground Game** Assume that a field office costs \$21,000 and 1 GRP buy is \$300. If you are a campaign manager for Harris or Trump with a fixed budget, where would you build or air and how much? What should the optimal ground game strategy for Trump and Harris in 2024?
- ③ **2024 Turnout (Un)predictability.** Visualize trends in turnout using our data. In 2024, it's hard to predict turnout due to the lasting shock of COVID-19 and mail-in voting:
 - How do the *FiveThirtyEight* and *Economist* forecasts deal with this unpredictability? Explain their approaches and critically evaluate them.
 - Build probabilistic models to simulate fluctuations in turnout. (Rather than fixing each state's maximum number of Binomial draws to VEP, draw a random number from a distribution constructed using VEP and your guess on the effect of vote-by-mail and other factors.)