# **Predicting Outcomes with Data**

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## Project Overview

- **Dataset Chosen:** Medical Insurance Costs
- **Dataset Source:** Kaggle Public Domain Datasets
- Objective: Build a regression model to predict medical insurance charges.
  - Target: charges (continuous, numeric variable)
  - Dependent variables: age, sex, BMI, children, smoker status, and region

#### Research Questions:

- Which demographic and lifestyle variables are most strongly associated with predicting insurance charges?
- To what extent does BMI (body mass index) predict higher insurance costs?
- Is there a significant difference in medical insurance charges between smokers and non-smokers?

### Hypothesis:

 H1: Individuals who smoke will have significantly higher medical insurance charges than non-smokers.

## Data Exploration Highlights

### Demographics Overview:

- Fair distribution across age, sex, and region
- Female vs Male proportions are balanced
- Median age: 39 years
- Region: Each region includes approximately 324 to 364 individuals
  - Indicating even geographic distribution
- Body Mass Index (BMI): 16 33, notable portion exceeding obesity threshold of 30
- Smoking Status: 1,064 non-smokers and 274 smokers
- Children in Household: Mean number of children: 1.1

### • Insurance Charges

- Range: \$1,122 to \$63,770
- Mean exceeds median, indicating a right-skewed distribution

### Variable Types

- Categorical: sex, smoker, region
- Numerical: age, bmi, children, charges

### Visualizations Used:

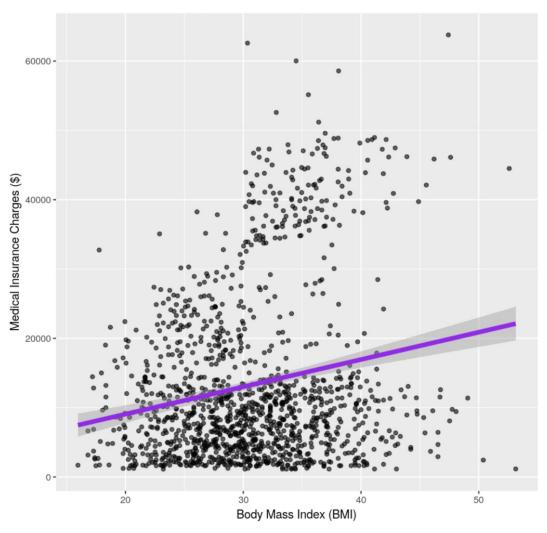
- Scatterplot: Charges vs. BMI
- Boxplot: Charges by Smoker Status

## Scatterplot:

## Medical Insurance Charges vs BMI

- Weak slope
- Positive, upward trend
- BMI increases → charges increases
- Several upper outliers

### Medical Insurance Charges vs BMI

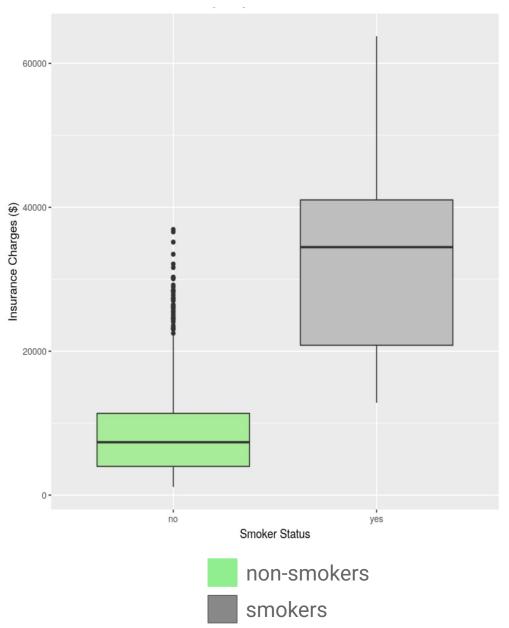


## Side-By-Side Boxplots:

## Insurance Charges (\$) of Smokers vs Non-smokers

 Smokers show much higher median, IQR, and overall charge

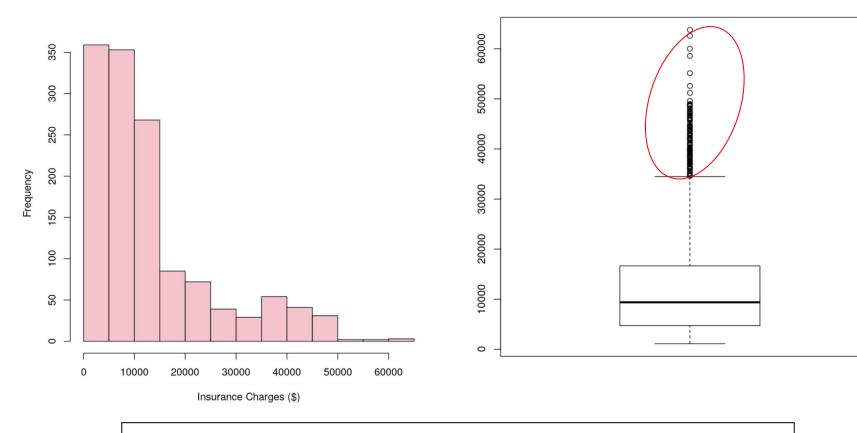
### Distribution of Medical Charges by Smoker Status



## Data Wrangling

- Checked for missing values
- Viewed outliers
  - Used quantile() and boxplots to view distributions
  - BMI realistic extremes
  - Charges large variances
- Converted categorical variables to factors
  - Sex, smoker, region

## Distribution of Medical Insurance Charges



- Both histogram and boxplot illustrate right-skewness
- Several outliers beyond the upper-bound (charges > \$34,490)

## Model Summary

- Model Chosen: Linear Regression
  - Model #1 simple linear regression (only BMI)
  - Model #2 multiple linear regression (all variables, except Sex)

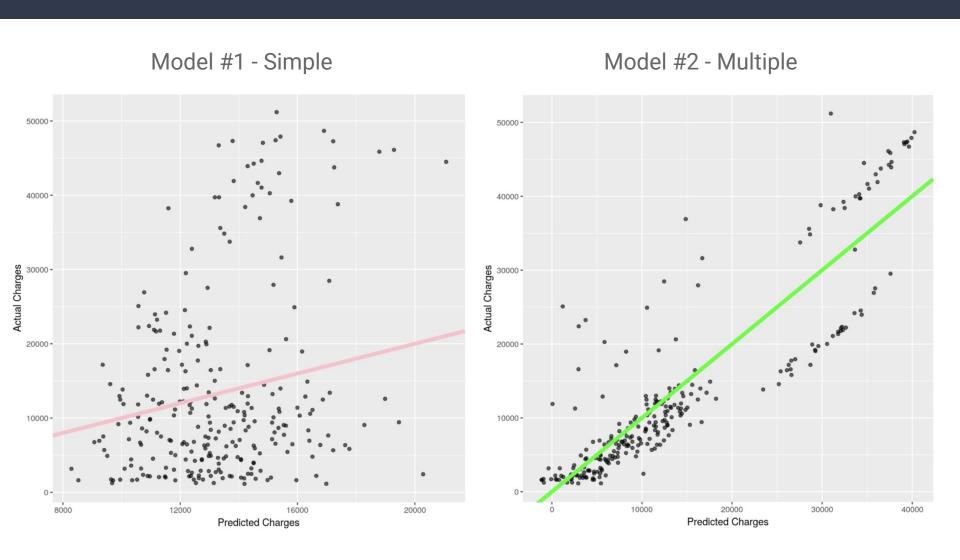
#### Key Predictors

- Strongest predictor = Smoker Status
- Age, BMI, and number of children also significant variables
- Sex removed from the model due to its low statistical significance.

#### • Model Performance and Key Metrics

- Model 1 Simple
  - BMI is a weak predictor alone (low  $R^2 \approx 0.07$ ).
  - RMSE ≈ \$12,092
  - Model 2- Multivariate
    - Strong relationships between several predictors and charges ( $R^2 \approx 0.77$ ).
    - RMSE ≈ \$5,972

## Visualizing Model Performance: Predicted vs Actual



## Experimentation & Analysis

- Removed the region variable in an alternative model to test its impact on prediction accuracy
  - RSME increased only slightly (5,972 to 5,988)
  - Adjusted R-squared decreased by just 0.07%
- Some regions were not statistically significant, so excluding region variable can simplify the model
  - Northwest p-value > 0.05

## Key Findings & Insights

### Statistical Analysis:

- Two-sample t-test to compare smokers vs non-smokers
- H0: There is no significant difference in average insurance charges between smokers and non-smokers.
- <u>H1:</u> Smokers have significantly higher average insurance charges than non-smokers.
- The result is statistically significant. Reject the null hypothesis.
- BMI is positively correlated with charges but is a weak predictor alone
- Multivariate model explains 77% of charge variance
- Smoking is the most impactful predictor
  - Increases costs by ~\$23,000 on average
- Age, number of children, and BMI also significantly impact charges

### Conclusions

### **Key Takeaways:**

- Strong difference in charges between smokers and non-smokers was greater than expected, highlighting the significant cost impact of smoking.
- While BMI alone wasn't a strong predictor, its influence is more meaningful when combined with other demographic and lifestyle features.

### Challenges/Limitations:

 Large range, right-skewed distribution, and high RMSE for charges reduced model accuracy

### • Next Steps:

 Include additional lifestyle or demographic features (exercise, diet, occupation, race, etc) for more accurate predictions