

4.9

Y is the demand, with pmf $p(k)$
 n is the number stocked.

$X(n)$ is the income

$W(n) = \min(Y, n)$ is the number sold
 (cannot exceed n)

$$X(n) = -cn + sW(n)$$

Want to select n that maximizes:

$$E(X(n)) = -cn + sE(W(n))$$

The p.m.f. of $W(n)$ is: $P(W(n)=k) = \begin{cases} p(k) : k \in \{0, \dots, n-1\} \\ \sum_{j \geq n} p(j) : k = n \end{cases}$

To find the maximum of a "discrete" function like $E(X(n))$ one needs to look at differences or ratios of successive terms.

We'll look at differences



Let's find where $E(X(n)) - E(X(n-1)) < 0$

$$E(X(n)) - E(X(n-1)) = -cn + sE(W(n)) - (-c(n-1) + sE(W(n-1)))$$

$$= -cn + cn - c + s[E(W(n)) - E(W(n-1))]$$

$$= -c + s \left[\sum_{k=0}^{n-1} kp(k) + n \sum_{j=n}^{\infty} p(j) - \sum_{k=0}^{n-2} kp(k) - (n-1) \sum_{j=n-1}^{\infty} p(j) \right]$$

$$= -c + s \left[\underbrace{(n-1)p(n-1)}_{(1)-(2)} + n \left[\underbrace{\sum_{j=n}^{\infty} p(j)}_{(3)} - \underbrace{\sum_{j=n-1}^{\infty} p(j)}_{(4)} \right] + \underbrace{\sum_{j=n-1}^{\infty} p(j)}_{(5)} \right]$$

$$= -c + s \left[np(n-1) - p(n-1) + n[-p(n-1)] + \sum_{j=n-1}^{\infty} p(j) \right]$$

$$= -c + s \left[-p(n-1) + \sum_{j=n-1}^{\infty} p(j) \right] = -c + s \left[\sum_{j=n}^{\infty} p(j) \right]$$

Rule: Pick smallest n so that

$$-C + S \left[\sum_{j \geq n} p(j) \right] < 0$$

$$\text{or} \quad \sum_{j \geq n} p(j) < \frac{C}{S}$$