

# Coffee Management Suite

Pricing & Discount Reference — February 2026

## B2C Subscription Plans (per location)

PLAN	MONTHLY	ANNUAL (20% OFF)	MODULES	USERS	LOCATIONS
Starter	Free	Free	1 of your choice	Up to 3	1
Essential	\$49/mo	\$39/mo (\$468/yr)	Up to 3	Unlimited	Per-location
Professional MOST POPULAR	\$99/mo	\$79/mo (\$948/yr)	All 8 included	Unlimited	Per-location
A La Carte	\$29/mo per module	—	Pick any	Unlimited	Per-location

Starter includes a 14-day full-access trial. All paid plans are billed per location.

## Modules

A La Carte price: \$29/mo each. All included in Professional.

MODULE	A LA CARTE	STARTER (PICK 1)	ESSENTIAL (PICK 3)	PROFESSIONAL
Recipe Cost Manager	\$29/mo	✓	✓	✓
Tip Payout Calculator	\$29/mo	✓	✓	✓
Cash Deposit Record	\$29/mo	✓	✓	✓
Bulk Coffee Ordering	\$29/mo	✓	✓	✓
Equipment Maintenance	\$29/mo	✓	✓	✓
Administrative Tasks	\$29/mo	✓	✓	✓
Calendar & Workforce	\$29/mo	✓	✓	✓
Document Library	\$29/mo	✓	✓	✓

## Upgrade Thresholds

SCENARIO	A LA CARTE COST	PLAN COST	RECOMMENDATION
2+ modules	\$58/mo	\$49/mo	Upgrade to Essential — save \$9/mo
4+ modules	\$116/mo	\$99/mo	Upgrade to Professional — save \$17+/mo

# Coffee Management Suite

B2B Reseller & Volume Discounts — February 2026

## B2B Reseller Tiers

Resellers purchase seats at wholesale and bill their own customers at retail (or any price they choose).

TIER	WHOLESALE DISCOUNT	MIN SEATS	DEFAULT BILLING
Authorized	20% off retail	0	Monthly
Silver	30% off retail	Negotiable	Monthly
Gold	40% off retail	Negotiable	Monthly or Annual

### Reseller Margin Examples (Professional @ \$99/mo)

TIER	RESELLER PAYS	SELLS AT (SUGGESTED RETAIL)	MARGIN PER SEAT
Authorized (20%)	\$79.20	\$99.00	\$19.80
Silver (30%)	\$69.30	\$99.00	\$29.70
Gold (40%)	\$59.40	\$99.00	\$39.60

### Reseller Margin Examples (Essential @ \$49/mo)

TIER	RESELLER PAYS	SELLS AT (SUGGESTED RETAIL)	MARGIN PER SEAT
Authorized (20%)	\$39.20	\$49.00	\$9.80
Silver (30%)	\$34.30	\$49.00	\$14.70
Gold (40%)	\$29.40	\$49.00	\$19.60

## Volume Discount Tiers

Additional discounts based on total locations managed. Stackable with reseller tier discount.

LOCATIONS	ADDITIONAL DISCOUNT	LABEL
5 – 9	15%	Small Partner
10 – 24	25%	Growing Partner
25 – 49	30%	Enterprise Partner
50+	35%	Strategic Partner

## Legacy Plans (Grandfathered)

PLAN	PRICE	STATUS
Premium Suite	\$99.99/mo	Active subscribers grandfathered
Beta	Free	Retained for beta testers
Free Trial	Free	Original trial plan
A La Carte (old pricing)	Was \$19.99/module	Updated to \$29/module