

Coffee Management Suite

Pricing & Discount Reference — February 2026

B2C Subscription Plans (per location)

PLAN	MONTHLY	ANNUAL (20% OFF)	MODULES	USERS	LOCATIONS
Starter	Free	Free	1 of your choice	Up to 3	1
Essential	\$49/mo	\$39/mo (\$468/yr)	Up to 3	Unlimited	Per-location
Professional <small>MOST POPULAR</small>	\$99/mo	\$79/mo (\$948/yr)	All 8 included	Unlimited	Per-location
A La Carte	\$29/mo per module	—	Pick any	Unlimited	Per-location

Starter includes a 14-day full-access trial. All paid plans are billed per location.

Modules

A La Carte price: \$29/mo each. All included in Professional.

MODULE	A LA CARTE	STARTER (PICK 1)	ESSENTIAL (PICK 3)	PROFESSIONAL
Recipe Cost Manager	\$29/mo	✓	✓	✓
Tip Payout Calculator	\$29/mo	✓	✓	✓
Cash Deposit Record	\$29/mo	✓	✓	✓
Bulk Coffee Ordering	\$29/mo	✓	✓	✓
Equipment Maintenance	\$29/mo	✓	✓	✓
Administrative Tasks	\$29/mo	✓	✓	✓
Calendar & Workforce	\$29/mo	✓	✓	✓
Document Library	\$29/mo	✓	✓	✓

Upgrade Thresholds

SCENARIO	A LA CARTE COST	PLAN COST	RECOMMENDATION
2+ modules	\$58/mo	\$49/mo	Upgrade to Essential — save \$9/mo
4+ modules	\$116/mo	\$99/mo	Upgrade to Professional — save \$17+/mo

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B2B Reseller & Volume Discounts — February 2026

B2B Reseller Tiers

Resellers purchase seats at wholesale and bill their own customers at retail (or any price they choose).

TIER	WHOLESALE DISCOUNT	MIN SEATS	DEFAULT BILLING
Authorized	20% off retail	0	Monthly
Silver	30% off retail	Negotiable	Monthly
Gold	40% off retail	Negotiable	Monthly or Annual

Reseller Margin Examples (Professional @ \$99/mo)

TIER	RESELLER PAYS	SELLS AT (SUGGESTED RETAIL)	MARGIN PER SEAT
Authorized (20%)	\$79.20	\$99.00	\$19.80
Silver (30%)	\$69.30	\$99.00	\$29.70
Gold (40%)	\$59.40	\$99.00	\$39.60

Reseller Margin Examples (Essential @ \$49/mo)

TIER	RESELLER PAYS	SELLS AT (SUGGESTED RETAIL)	MARGIN PER SEAT
Authorized (20%)	\$39.20	\$49.00	\$9.80
Silver (30%)	\$34.30	\$49.00	\$14.70
Gold (40%)	\$29.40	\$49.00	\$19.60

Volume Discount Tiers

Additional discounts based on total locations managed. Stackable with reseller tier discount.

LOCATIONS	ADDITIONAL DISCOUNT	LABEL
5 - 9	15%	Small Partner
10 - 24	25%	Growing Partner
25 - 49	30%	Enterprise Partner
50+	35%	Strategic Partner

Legacy Plans (Grandfathered)

PLAN	PRICE	STATUS
Premium Suite	\$99.99/mo	Active subscribers grandfathered
Beta	Free	Retained for beta testers
Free Trial	Free	Original trial plan
A La Carte (old pricing)	Was \$19.99/module	Updated to \$29/module

Coffee Management Suite — Internal Pricing Reference — Confidential — February 2026