



GiGi's Playhouse Account Spring 2022

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Gigi's Playhouse

- A Down syndrome achievement center focused on bringing families and individuals together
- Their vision, "To see a world where individuals with Down syndrome are accepted and embraced in their families, schools, and communities."
- There are over 55+ locations across the US and Mexico and work to achieve the same goal nationwide



Gigi's Playhouse Goals

- To increase name recognition
 - Want people to know that they're an organization that focuses on Down syndrome support and awareness
- To spread the message to <u>anyone</u> that's receptive to learning about Down syndrome and what it entails
- To create a welcoming environment for new volunteers and families



SWOT

- Instagram is organized, colorful and interesting
- Involved in community (posted with SU cheerleaders at basketball games)

- Not much name recognition
- Don't have large social media presence

- Get people involved through volunteering, going to events, and hanging out
- Promote the "take the pledge" initiative
- Post people without down syndrome volunteering there with people with down syndrome to spread the word that anyone can come

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 - Some people don't care to learn about it since they don't have a personal connection
 - Due to social media, people don't know that events and things going on in the community are also for people without down syndrome



Strategy: Insights and Research

- 23.5% of our audience are concerned with affordability and ease, they always go for the bargains. The internet helps them find discounts so they never pay full price.
- 53.1% of audience uses social media 3x a day, and 39% of our audience uses Facebook as their primary form of social media
- Ages 35-54 are more likely than 18-24 and 55+ to volunteer
- 48% of our audience talks about social media in day to day conversation

Despite having a busy life, Middle aged women want to make time to give back to an organization they have a personal connection to, especially in an environment that promotes a sense of belonging. (we found that in the "any agree" of "I am willing to volunteer my time for a good cause" 56% are women and the median age is 48.2)



Strategy: Measurement Plan

Business Challenges:

• Lack of awareness of the involvement opportunities that exist for people who do not have down syndrome or people that do not have a personal connection to the down syndrome community

Business/Marketing Goal:

- Increase engagement on social media, Increase volunteerism among high school students
- Get more people in the community aware (like when Boeheim Family was there)

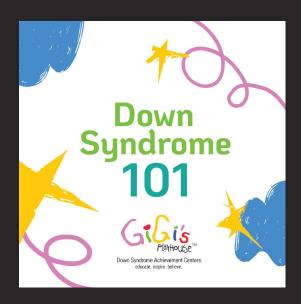
Campaign Objective:

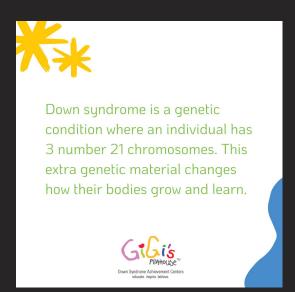
• Building awareness about volunteer opportunities among individuals outside of the down syndrome community

Communications Goal:

• Reach high school students when they are not distracted (for example, after school when scrolling through social media, on breaks from school (winter, spring) when high school students are bored and want to be productive and have more free time)









By Mickie Kraker





Therapeutic and fitness based programs for all ages.

1-on-1 math and literacy tutoring.



HOW GIGI'S HELPS:

Innovative programs for adults focusing on self-confidence, fitness, nutrition and career skills.

Generation G: a movement, daily mindset and national campaign to build global acceptance and lasting social change.





One-on-One Math Tutoring

Help your child succeed in math through our personalized math tutoring designed for children with Down syndrome.

- We teach using materials that are meaningful and relevant to the students.
- We teach students to practice, transfer and generalize newly learned skills.
- Teach with a multi-sensory approach to build confidence and reinforce learning.

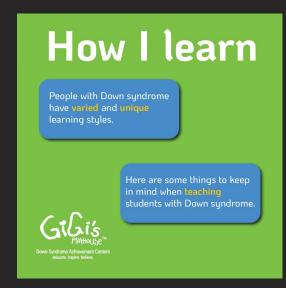
To learn more, go to gigisplayhouse.org/math-program





By Alex Levy









By Alex Levy



Give time for a response

When looking for a response, remember that individuals with Down syndrome have to work harder to retrieve information that is stored.

After asking a question, allow time for information to be processed and a response to be generated.



educate. inspire. believe.

Promote independence

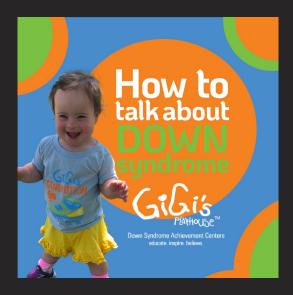
With the right learning environment, motivation, and understanding, we can learn. We can work. We can achieve, inspire, and believe.

To learn more, go to gigisplayhouse.org/howilearn,



lown Syndrome Achievement Centers educate. inspire. believe.



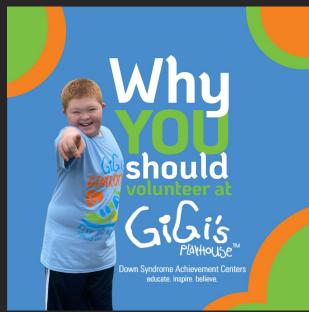






By Brooke Hirsch





Should

Should

Cacis

Bown Syndrome Achievement Centers educate. inspire. believe.

We change lives through consistent delivery of free educational, therapeutic-based and career development programs for individuals with Down syndrome, their families and the community, through a replicable playhouse model.

You can be a part of that change.

Cacis

PlayHouse Modern Achievement Centers educate. inspire. believe.

You'll help change

lives.

By Brooke Hirsch





You'll have fun! Why not start today?

By Brooke Hirsch



Gigi's Playhouse Goals Refresher

- To increase name recognition
 - Want people to know that they're an organization that focuses on Down syndrome support and awareness
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Summary of what you Accomplished

Over the semester we worked on familiarizing ourselves with Gigi's in order to create an effective campaign by

- Create an in depth target persona for Gigi's goals
- Utilizing creative that fit Gigi's look, but made sure to make more infographics
- Attend the World Down syndrome Celebration to talk with families and volunteers on the work they do with the organization



Gigi's Playhouse Account