# Hypothesis Testing with Python · Taxi Sales Data

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#### Source

This is an end-of-course workplace scenario project **Automatidata, featuring a fictional data consulting firm** proposed within the syllabus of *Google Advanced Data Analytics Professional Certificate* on Coursera

#### **Purpose**

The purpose of this portfolio project is to demonstrate my knowledge of how to prepare, create and conduct hypothesis testing, as well as my ability to draw valuable insights for the benefit of business development.

#### Context

According to the fictional project scenario, I am working as a data professional in a data consulting firm, called Automatidata.

Automatidata is consulting for the New York City Taxi and Limousine Commission (TLC). New York City TLC is an agency responsible for licensing and regulating New York City's taxi cabs and for-hire vehicles.

A new request from the New York City TLC arises: to analyze the relationship between fare amounts and payment type. The team agrees to perform a hypothesis test using the data.

## Data

This project uses a dataset called **2017\_Yellow\_Taxi\_Trip\_Data.csv** gathered by the New York City Taxi & Limousine Commission and published by the city of New York as part of their NYC Open Data program.

In order to improve the learning experience and shorten runtimes, a sample was drawn from the 113 million rows in the 2017 Yellow Taxi Trip Data table. The dataset contains 22,699 rows (each row represents a different trip) and 17 columns.

# **Project Goal**

The practical goal is to apply descriptive statistics and Hypothesis testing in Python, analyzing whether there is a relationship between payment type and fare amount. For example: discover if customers who use credit cards pay higher fare amounts than customers who use cash.

#### Solution

Starting my project, I broke down the execution process into four key phases in order to carry them out step by step:

- 1. Importing necessary Python packages and dataset loading
- 2. Performing Exploratory Data Analysis (EDA) and computing descriptive statistics
- 3. Conducting Hypothesis Testing
- 4. Formulating business insights and recommendations

### 1 · Data Loading

Imported packages and libraries needed to compute descriptive statistics and conduct a hypothesis test.

```
In [2]: import pandas as pd
from scipy import stats
```

Loaded the scenario dataset into a DataFrame.

```
In [3]: taxi_data = pd.read_csv("2017_Yellow_Taxi_Trip_Data.csv", index_col = 0)
```

#### 2 · Data Exploration

Previewed the loaded data.

```
In [23]:
           taxi data.head()
Out[23]:
                        VendorID tpep_pickup_datetime
                                                         tpep_dropoff_datetime passenger_count trip_distance
             24870114
                               2 03/25/2017 8:55:43 AM
                                                          03/25/2017 9:09:47 AM
                                                                                                6
                                                                                                            3.34
            35634249
                                   04/11/2017 2:53:28 PM
                                                           04/11/2017 3:19:58 PM
                                                                                                            1.80
           106203690
                                   12/15/2017 7:26:56 AM
                                                           12/15/2017 7:34:08 AM
                                                                                                1
                                                                                                            1.00
            38942136
                                   05/07/2017 1:17:59 PM
                                                           05/07/2017 1:48:14 PM
                                                                                                            3.70
            30841670
                               2 04/15/2017 11:32:20 PM
                                                          04/15/2017 11:49:03 PM
                                                                                                            4.37
```

Checked the data size.

```
In [29]: taxi_data.shape
Out[29]: (22699, 17)
```

Verified the data types and names of columns.

```
taxi data.dtypes
In [6]:
                                    int64
        VendorID
Out[6]:
        tpep pickup datetime
                                   object
        tpep dropoff datetime
                                   object
        passenger count
                                    int64
        trip distance
                                  float64
        RatecodeID
                                    int64
        store and fwd flag
                                   object
        PULocationID
                                    int64
        DOLocationID
                                    int64
        payment type
                                    int64
        fare amount
                                  float64
        extra
                                  float64
        mta tax
                                  float64
        tip amount
                                  float64
        tolls amount
                                  float64
        improvement surcharge
                                  float64
        total amount
                                  float64
        dtype: object
```

Used descriptive statistics to conduct Exploratory Data Analysis (EDA).

```
In [12]:
          taxi data[['fare amount']].describe(include = 'all')
Out[12]:
                  fare_amount
          count 22699.000000
                    13.026629
          mean
                     13.243791
            std
                  -120.000000
            min
           25%
                     6.500000
           50%
                     9.500000
           75%
                    14.500000
                   999.990000
           max
```

Being interested in the relationship between payment type and the fare amount the customer pays, one approach within the EDA was to look at the average fare amount for each payment type.

**Note**: In the dataset, column *payment\_type* is encoded in the following integers:

- 1 · Credit card
- 2 · Cash
- 3 · No charge
- 4 · Dispute
- 5 · Unknown

**Observation**: Based on preliminary research analysis, taxi customers who pay by card tend to spend more on average than those who pay with cash. However, this difference could be due to sample variability. So, the next step was to check the statistical significance of this difference through hypothesis testing.

### 3 · Hypothesis Test

Stated the null hypothesis and the alternative hypothesis:

**H**<sub>0</sub>: There is no difference in the average fare amount between customers who use credit cards and customers who use cash.

**H**<sub>1</sub>: There is a difference in the average fare amount between customers who use credit cards and customers who use cash.

Assigned a 5% significance level to the Hypothesis Test.

Determined the type of Hypothesis Testing: two-sample two-tailed t-test.

Filtered the data into two groups based on the payment method: cash or credit card.

```
In [20]: taxi_data_card = taxi_data[taxi_data['payment_type'] == 1]
   taxi_data_cash = taxi_data[taxi_data['payment_type'] == 2]
```

Conducted the Hypothesis Test using the SciPy Stats module.

**Test Result**: Given the p-value is significantly smaller than the 5% significance level, I rejected the null hypothesis.

#### 4 · Insight and Recommendation

**Business Insight**: Based on the conducted test, I concluded that there is a statistically significant difference in the average fare amount between customers who use credit cards and those who use cash. Specifically, customers who use credit cards exhibit a higher total amount compared to cash-paying customers. Therefore, encouraging customers to pay with credit cards can lead to increased revenue for taxi cab drivers, as evidenced by the statistical analysis.

**Business Recommendation**: Based on our research, the Automatidata data team suggests that the New York City TLC promotes credit card payments among customers and develops strategies to incentivize their usage. For instance, implementing signage within cabs indicating a preference for credit card payments and requiring cab drivers to verbally communicate this preference to customers could be effective measures.

#### **Skills**

Throughout this project, I showcased the following professional competencies:

- Working with DataFrame and conducting exploratory data analysis using the Pandas library
- Preparing and conducting Hypothesis testing using the Scipy Stats library
- Evaluating test results and formulating data-driven recommendations

# Acknowledgment

I would like to express gratitude to Google and Coursera for supporting the educational process and providing the opportunity to refine and showcase skills acquired during the courses by completing real-life scenario portfolio projects, such as this.