

25+ Million Panelists • 25 Countries • 4 Continents

20 Million+ Interviews • 8,000+ Projects • 280+ Clients annually



PANEL BOOK

Get precise...

with the sampling of your next project.

INTRODUCTION

Precision Sample is one of the fastest growing companies in the online and mobile sample industry. Our innovative technology and experienced project managers ensure clients receive the highest quality data and fastest turn-around time in a rapidly changing marketplace.

Founded in 2010, Precision Sample is led by Don Golden and Partha Pudhota. A 14-year online sample veteran, Don has a successful track record of building highly engaged panels and leading over-performing teams during his tenures at goZing Research, Greenfield Online and Clear Voice Research. As Precision's Co-founder & CTO, Partha oversees development operations and has a successful, 16-year track record developing enterprise level software at companies including Dell, Aspen Marketing, and DME Automotive.

We offer programming and hosting and sample across nearly every major country in North America, Europe, Asia and South America. With panels exceeding 25+ million active, engaged and verified B2C & B2B respondents we can fill even the most challenging project requirements. Precision Sample clients have access to the highest quality, most validated sample source available in the industry backed up by our unmatched consultative client service and project management teams. We're the sample supplier of choice for discerning market researchers fielding complex mission critical research projects.





KEY ADVANTAGES



PANEL ACQUISITION METHODOLOGY

A core competency of attracting, recruiting, engaging and retaining people is what Precision Sample is built upon. We are blending traditional sampling methodologies with emerging trends, technologies and partnerships leading to a richer more meaningful sample experience for our members and clients.

GET PRECISE:

- 15,000 daily sign-ups and over
 55,000 daily survey participants
- 85 Integrated partners and growing
- 92% projects are sourced from our proprietary panel
- 50% of respondents on mobile devices
- Platform agnostic
- In language Hispanic panel with over 25,000 active members -LoQueDigo.com
- 90 day active membership



SERVICE, QUALITY & CAPACITY SETS US APART

Given the new paradigm of sample, insights and sample are readily available from a plethora of new market entrants. With so many sampling options, it can be difficult to discern between quality providers and unvalidated fly-by-night sources. Precision Sample gives you peace of mind with every sample through proprietary quality systems and active respondent management. Whether engaged as a one-stop-shop or as a part of multi-vendor sourcing, we're here to help with creative solutions that meet your timeline and budget.

- **Global Panel** With proprietary panels in US, Australia, Canada & United Kingdom and proprietary access to Macromill / MetrixLab family of panels in APAC (Japan, South Korea, Taiwan, China & India); and EMEA (Germany, France, Italy, Netherlands, Spain & Russia), we are one of the few truly global panels in the industry.
- Experienced Service Team Not only do we have guaranteed sample delivery in less than 2 hours from the time the project kicks off, clients are ensured continuity and efficiency in the fielding process by working with the same highly trained Project Manager from bid-to-field. Our team is well versed in quick-turn projects and complex tracking projects that require replicate sampling and sample frame consistency.
- Technology Our custom platform powers validation, profiling, monitoring, real-time profiling, automated access and evolved sample balancing and blending systems.
- **Quality** Every Precision Sample panelist is validated with Quality Sentinel, our industry-leading proprietary 20-step validation process.
- **Global Footprint** Our Project Management teams are available and actively managing projects and client requests 7 days a week.



CLIENT TESTIMONIALS



"Precision Sample is one of our top sampling partners. They are flexible and understanding of our needs, which makes us look great to our clients, resulting in repeat business for both firms. Although the sampling industry has become more commoditized in recent years, Precision Sample stands out as a true partner who doesn't make you jump through hoops or question your objectives. Rather they offer the perfect combination of consulting, feasibility, pricing, and quality in a an efficient manner. We greatly value our partnership."

>> Emilio Ditrapani, Director, Global Sampling & Knowledge, Gongos, Inc.

"I recommend Precision Sample as one of the best online panel providers in the industry. We have used them on a variety of consumer and business research studies over the past 2 years, and they have consistently exceeded expectations for delivery. My clients, both internal and external, are very happy with the quality and speed of fielding—they deliver on time and we typically scrub only a fraction of their completes in comparison to all panel suppliers we use."



>> Matt Robbins, Vice President, Insight and Research, LEWIS Global Communications



"I've worked with Precision Sample on several occasions as my classes involve both group and individual marketing research projects conducted by our Master's in Marketing Research students. Our projects have ranged from identifying local (e.g. airline travelers, shooting sports enthusiasts) to national/regional (e.g. yoga participants, baked goods consumers, wine drinkers). Precision Sample has been a pleasure to work with in all cases. The account team is extremely responsive and helpful. The surveys are fielded very quickly and the sample quality is very high. We've even recruited the sample to participate in online focus groups which has been a great experience for the students and we wouldn't have been able to offer this to our project clients without having Precision Sample. We look forward to working with Precision Sample again"

>>> Don Deveaux, MSU Professor, Broad College of Business, Master's in Marketing Research



PANEL FUN FACTS

DID YOU KNOW THAT AMONG OUR PANEL:

- **68%** live in single family home
- 15% have paid off their mortgage
- **82%** are pet lovers with dogs topping the list of favorites
- 29% of our US panelists are Verizon mobile phone customers. AT&T is a close second at 24%
- Just charge it! **81%** have at least 1 credit card
- **74%** have a savings account
- Our panel loves to work around the house with
 75% being self-proclaimed DIY'ers
- Around 1/2 of our panel respond to surveys on their mobile devices!
- Got kids? 53% of our panel have a child under 18 in the household













PANEL COUNTS BY COUNTRY

Panelists by country among our 25+ million active engaged panelists:

NORTH AMERICA		
Ur	nited States	13,199,209
* Ca	anada	572,877

sou	TH AMERICA	
	Mexico	366,240
♦	Brazil	321,846
	Columbia	88,709
•	Argentina	80,372
*	Chile	76,173

EUROPE		
	UK	604,546
<u> </u>	Germany	518,360
	France	332,544
	Netherlands	246,665
	Italy	214,812
	Spain	170,406
	Russia	78,688
	Belgium	44,243

ASIA/OCEANA			
•	Japan	5,195,985	
*• *	South Korea	1,302,486	
0	India	972,230	
*)	China	583,928	
₩	Australia	264,375	
*	Taiwan	153,025	



PROFILE TARGETS

With our real-time profiling capabilities, we're able to reach any audience for your project. Our experienced team has collected our most common targeting requests into 7 Profile questionnaires for our panelists to complete.

PERSONAL:

Household income

Marital status

Sexual orientation

Education

Languages spoken

Hispanic country of origin

Residence description

Home value

Mortgage term and type

Household DIY'ers

Expecting mothers/fathers due date month and year

Children in household including

birth year and gender

Pets

Savings account

Checking account

Credit cards

Banking affiliation

Investable assets

401K and investment accounts

Stocks, bonds, and financial products

Grocery shopping habits

and box stores

Smoking habits and tobacco use

Insurance policies held

Mobile phone networks

Smartphone ownership

Tablet ownership

WORK:

Employment status

Job title

Number of employees supervised

Line of business

Type of company

Revenue

Number of PCs in organization

Business location and number

Company age

Company size domestic

Company size international

Company structure

Decision making influence:

- Computer services / hardware / software
- Consulting services
- Digital marketing / advertising
- Employment / tax services
- Financial services / banking / business credit
- HR / employee benefits / training
- Internet services
- Legal services
- Maintenance
- Marketing / advertising services
- Meeting accommodations / travel / transportation
- Office services / moving
- Print / copy / photo services
- Raw materials / components
- Shipping / mail services
- Telecommunications



PROFILE TARGETS

AUTO:

Number of cars in household

Make, model and year

Purchase type

New or used

Vehicle payment

Length of ownership

Car features

Service history

Future vehicle purchase time frame

Motorcycle, boat & recreational vehicle ownership

MEDICAL:

Household medical products used

Health ailments for self (50 selected ailments)

Health ailments for children (50 selected ailments)

Health ailments for other household adults (50 selected ailments)

Health treatments for self

Health treatments for children

Health treatments for other household adults

Health activities for self

Health activities for children

Health activities for other household adults

Medications for self

Medications for children

Medications for other household adults

TECHNOLOGY:

Cell phone manufacturer

Cell phone network provider

Cell phone contract type

Cell phone average monthly bill

Number of computers in household

Computer brand

Computer operating system

Computer webcam

Computer microphone

Computer sound capabilities

Internet access

Preferred web browser

Home internet service provider

Online activities

Social Networking

Game system ownership

Amount spent on games monthly

TV HDTV ownership

TV LCD/Plasma ownership

Cable television service provider

DVD player ownership

Amount spent on DVDs monthly



PROFILE TARGETS

SHOPPING:

Household grocery shopping

P6M grocery stores shopped

P6M non-grocery stores shopped

Grocery products purchased

Beverages purchased

P3M alcohol purchases

Wine consumption

Beer brand preference

Vegetarian/Vegan

Food allergies

Coffee consumption

Coffee brand preference

Tea consumption

Tea brand preference

Fresh juice consumption

Fresh juice brand preference

Apparel purchases

Online retailers shopped

P6M restaurants dined

Media purchases

Internet purchases

TRAVEL & ENTERTAINMENT:

Preferred airline

Air travel frequency

-Domestic

-International

Preferred hotels

Hotel stay frequency

-Pleasure

-Business

Travel destinations

Travel website preferences

Preferred car rental company

Cruises

Sports, hobbies, and leisure activities

Sports viewing

Magazine readership

Media Cconsumption

Don't see the profiling your project requires?

We have the ability to real-time profile virtually any audience and are happy to run incidence checks.

Contact your sales person for more details about our real-time profiling capabilities.



PrecisionSample.com



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