

Stavan Mehta

Product Manager / Scaling Successful Startups

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Key Highlights

- **Data-Driven Product Optimization:** Elevated PSAT scores using Amplitude analytics and A/B testing.
- **Product Sense:** Launched 9 features enhancing market fit, directly impacting billing product success.
- **Project Management & Leadership:** Achieved a 90% on-time completion rate across projects.
- **Technical Expertise:** Advanced system architecture and conducted thorough code reviews, demonstrating deep knowledge in Database, API, Cloud technologies, and engineering excellence.
- **AI Enhancements:** Leveraged AI for internal knowledge base chatbot and client onboarding automation tools, streamlining customer success and billing operations.

Experience

Technical Product Manager, Altruist

Feb, 2023 - Present

- Conducted **65** Registered Investment Advisors (RIAs) **interviews**, unveiling **3 significant opportunities** and launching 9 feature upgrades for **Fee Billing**, enhancing product-market fit.
- Spearheaded the **strategic planning** and **roadmap creation** for Altruist's product tools, focusing on optimizing the user experience for financial advisors and their clients.
- Championed a culture of experimentation, leading **A/B testing** initiatives that resulted in a notable uplift in Product Satisfaction (PSAT) scores from **7 to 8.7**.
- **Innovative Learning Initiatives:** Orchestrated an AI/ML knowledge workshop for product managers enhancing team competency in AI-driven projects.

Engineering Manager, Altruist

Nov, 2021 - Feb, 2023

- Developed and executed a **strategic onboarding** plan for SSG, contributing to a substantial increase in Assets Under Management (AUM) through improved platform engagement.
- Enhanced **data integrity and accuracy** by implementing cutting-edge anomaly detection tools, elevating data quality from **70% to 95%**.
- Innovated Altruist's **API Gateway** using Kong, facilitating secure and efficient **data sharing** with external partners.

Test Engineer, Amazon.com

Jan, 2020 - Nov 2021

Lead SDET, Tala

Feb, 2019 - Jan 2020

Sr SDET, OpenX

Jan, 2015 - Feb 2019

Engineering Manager, Xoriant Corporation

Apr, 2012 - Jan 2015

Sr. Software Engineer, Here.com (Navteq)

Feb 2010 - Apr, 2012

Education

MBA - Gies School of Business - University of Illinois, Champaign
Major in **Business Analytics & Entrepreneurship**

Sep 2020 - Dec 2022

MCA - Gujarat University, Ahmedabad
Major in **Computer Science**

2005 - 2008

Certifications

- **AI Product Management**, Duke University
- **Product-Led Growth** - Product School
- **Product Fundamentals** - McKinsey & Company
- **Blockchain Specialization** - University at Buffalo & State University of NY