IBRAHIM ABAYOMI LASISI

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PROFILE SUMMARY

Dynamic and results-driven Software Developer with knowledge of software development, user interface design and application performance seeking to further enhance professional career by applying expertise and skillset to a position with a forward-thinking organization. Demonstrated ability to produce successful solutions that lead to improved customer satisfaction, streamlined processes, and increased project efficiency. Eager to leverage strong collaboration, problem solving and documentation skills to maintain system architecture and code organization.

EDUCATION

- **Bachelor of Technology; Computer Science –** Bells University of Technology, Ota, Ogun State, Nigeria.   **2017**

PROFESSIONAL CERTIFICATIONS

- **The Complete 2022 Web Development Bootcamp –** Udemy.   **2022**
- **Small Business Technical Overview –** Cisco.   **2022**
- **The Alt-School of Engineering –** Front-End Web Development   **2023**

CORE COMPETENCIES

- Software Engineering
- Object-Oriented Design
- Version Control (e.g. GIT)
- Database Management (e.g. SQL)
- Software Testing & Quality Assurance
- Web & Application Development
- API & Microservices Architecture
- Security & Authentication
- Javascript, Typescript, React, PHP, etc
- Problem-Solving & Critical Thinking
- Team and People Management
- Knowledgeable in UI/UX

PROFESSIONAL EXPERIENCES

Software Developer Associate – Snapnet Limited, Nigeria.   **Jan. 2023 –date**

- Bug Resolution; Successfully Identified and resolved complex software bugs to enhance stability and reliability.
- Module Development; Collaborated with Senior Software Developers to implement and update application modules, ensuring alignment with project objectives and coding standards.
- Independent Contribution; Demonstrated the ability to work independently while also actively participating in a collaborative team environment, contributing to project success.
- Automated Testing; Performed automated testing tasks to verify the functionality and quality of software components, contributing to a more robust application.
- Feature Development; Actively participated in the development of complex features, playing a pivotal role in enhancing the application's functionality and user experience.

Pre-Sale Technical Support – Snapnet Limited, Nigeria.   **Feb. 2022 – Jan. 2023**

- Professionally communicates with customers to identify their buying needs and goals, develops various sales collaterals, and works on pre-sales technical presentations/demos.
- Performs market analysis, works closely with vendors, and provides beneficial sales support services, ensuring solutions stated in the Statement of Work are best practice and in line with client requirements to lead to the all-time excellent customer experience.
- Analyzes customers' business and technology objectives and provides Technical Solutions to Customers.
- Efficiently develops solutions and delivers compelling proof of concept demonstrations, manages the sales bid process by responding to RFPs and Bids, and Liaises with the product managers to provide feedback from clients about product requirements.

Business Development Manager – Backbone Connectivity Network Limited.   **Oct. 2019 – Feb. 2022**

- Expanded cross-functional organizational capacity by collaborating with the business development, marketing, and product departments on the organization's priorities and creating competitive concept proposals.
- Developed new service offerings based on detailed and documented insights of market and client needs, also managed, and maintained a structured analysis of target markets, clients, and documentation.
- Built and maintained relationships with key contacts at potential clients, consulting companies and partners to access new opportunities. Developed negotiating strategies and positions by examining risks and potentials.
- Developed and oversaw marketing functions to identify key marketing strategies for successful new customer acquisition and sales growth while enhancing the organization's reputation by exploring opportunities to add value to job accomplishments.

Internal IT Technician (NYSC) – Ministry for Local Government and Chieftaincy Affairs, Lafia, Nasarawa State. **Jan. 2018 – Oct. 2018**

- Effectively maintained the hardware and software of computer systems, ensuring maximum functionality, also installed and configured computer hardware operating systems and applications.
- Monitored and maintained computer networks, troubleshot system and network problems, and diagnosed and solved hardware and software issues.
- Provided support, including procedural documentation and relevant reports, while serving as the secretary to the Honorable Commissioner as well as duly carrying out assigned administrative duties.

Web Administrator | Customer Relations Officer (Intern) – HiiT Plc, Wuse Zone 4, FCT Abuja, Nigeria.   **Apr. 2016 – Aug. 2016**
IT Technician (Intern) – Ministry of Defense, Area 10, FCT Abuja, Nigeria.   **Apr. 2016 – May 2016**