

# Engagement and motivation as mediators of effects of game elements on cognitive learning outcomes

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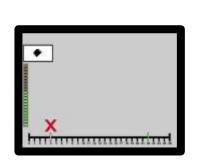
#### Content



• Why game elements?



- Online study 1: little incentive
- Online study 2: "sufficient" incentive
- Lab study: lab situation/context



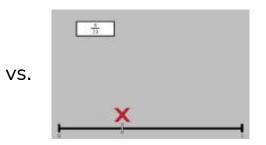














(Ninaus et al., 2023, https://doi.org/10.1007/s11423-023-10263-8)

- Why studying the effect of game elements on learning? Because game elements...
  - ...can be associated with increased motivation(e.g., Sailer & Homner, 2020, https://doi.org/10.1007/s10648-019-09498-w)

...can be related to increased engagement(e.g., Ninaus et al., 2019,

https://doi.org/10.1016/j.compedu.2019.103641; Huber et al., 2023, https://doi.org/10.1016/j.chb.2023.107948)

...might improve learning performance

(e.g., Wouters et al., 2013.

https://doi.org/10.1016/j.compedu.2012.07.018; Mayer, 2020, https://psycnet.apa.org/record/2020-10545-004)

- But game elements can also...
  - ...distract or disturb (attention, learning) (e.g., Rey, 2012, https://doi.org/10.1016/j.edurev.2012.05.003)
  - ...occupy limited cognitive resources (e.g., Mayer, 2014, https://doi.org/10.1017/CBO9781139547369.005)



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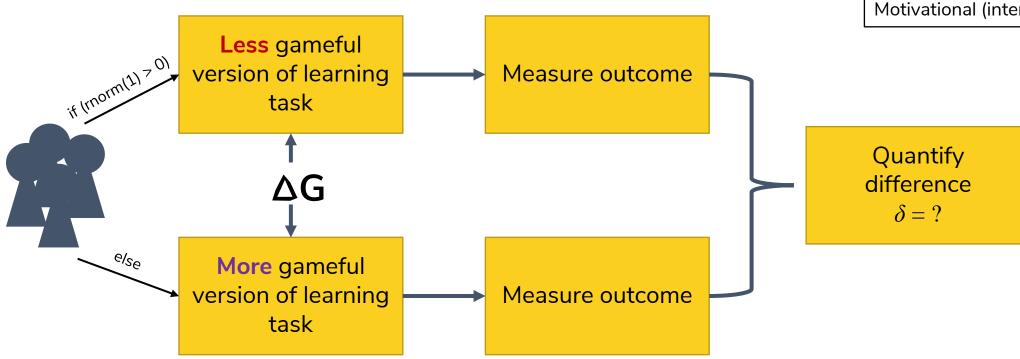
What are the exact mechanisms? When have game elements (what kind of) effect?







- How can we study the effect of game elements?
  - Value-added research paradigm: (e.g., Mayer, 2020, https://psycnet.apa.org/record/2020-10545-004)



#### **Outcomes:**

Cognitive (memory, math)
Affective (curious, frustrated)
Motivational (interest, attrition)

# **Learning task**



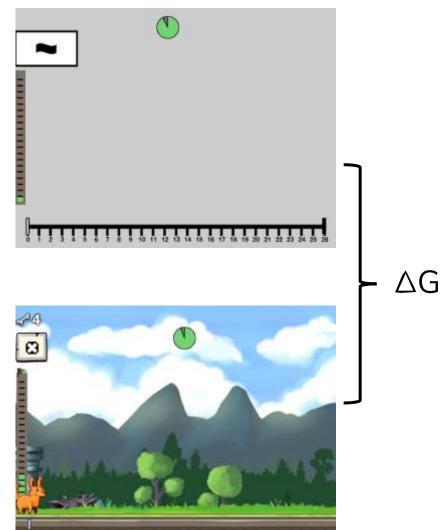
#### Associative learning task:

- Unknown associations between symbols and numbered positions on number line
- In each trial a symbol is presented and a position/number on bottom line must be selected
- Corrective feedback after each trial
- 20 symbols per level (except online study 1), 20 s per symbol
- 5 consecutive levels
- Goal: Learn as many associations as possible over 5 levels
- Game elements (△G):
  - Visual aesthetics
  - Narrative
  - Scoring system

Typically affecting engagement/motivation (e.g., Toda et al., 2019,

(e.g., I oda et al., 2019, https://doi.org/10.1109/ICALT.2019.00028)

Based on the NumberTrace engine (<a href="https://www.youtube.com/watch?v=T7s7xSlLrac">https://www.youtube.com/watch?v=T7s7xSlLrac</a>)





(Huber et al., 2023, <a href="https://doi.org/10.1016/j.chb.2023.107948">https://doi.org/10.1016/j.chb.2023.107948</a>)

- Little incentive: Raffle of 5 times 10 EUR
- 1688 people accessing landing page
- 385 commencing with task
- 312 finishing the task
  - 50 dropping out in less gameful task version

Non-game branch

> Game branch

N = 1688

participants

access URL

N = 339

N = 346

form

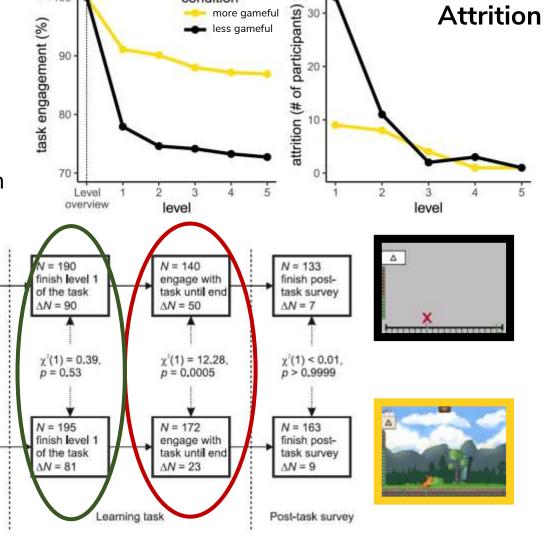
Accessing URL and consent form

sign consen

form

sign consent

23 in more gameful task version



condition

N = 280

survey

 $\Delta N = 59$ 

finish pre-task

 $\chi^{1}(1) = 0.72$ 

finish pre-task

Pre-task survey

p = 0.39

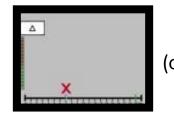
N = 276

survey

 $\Delta N = 70$ 

(a)<sub>100</sub>.

(Huber et al., 2023, https://doi.org/10.1016/j.chb.2023.107948)

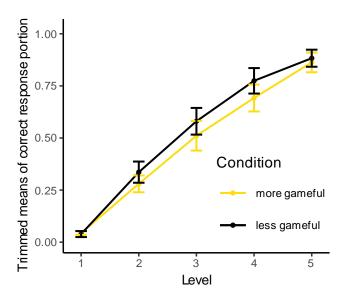


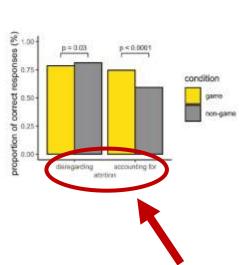






- What about cognitive and motivational outcomes?
- Cognitive outcomes:



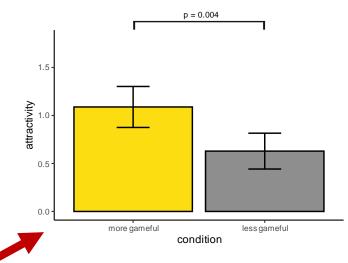




• Task attractivity:  $\delta = 0.37$ , p = .004

• Stimulation:  $\delta = 0.16$ , p = .218





(Huber et al., 2024, https://doi.org/10.1007/978-3-031-49065-1\_23)

# \* (c

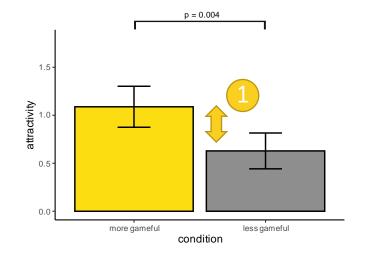






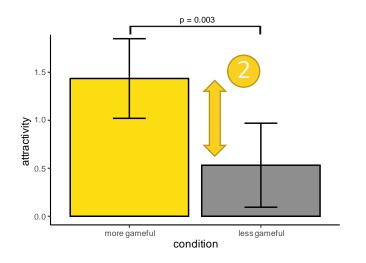
#### Avoiding attrition by changing incentive:

- 61 participants, mostly students, taking part for course credit
- Online study 1:
  - Task attractivity:  $\delta = 0.37$ , p = .004
  - Stimulation:  $\delta$  = 0.16, p = .218



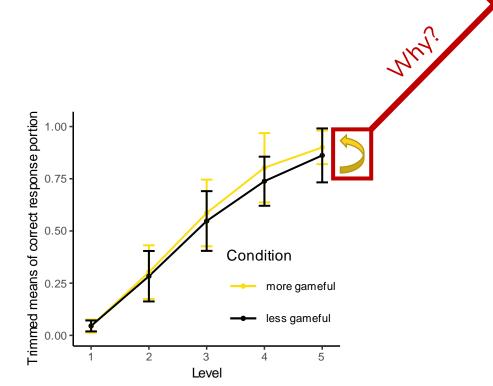
#### Online study 2:

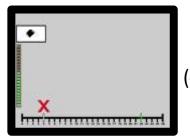
- Task attractivity:  $\delta = 0.82$ , p = .003
- Stimulation:  $\delta$  = 0.87, p = .002



(Huber et al., 2024, https://doi.org/10.1007/978-3-031-49065-1\_23)

• Cognitive outcomes:



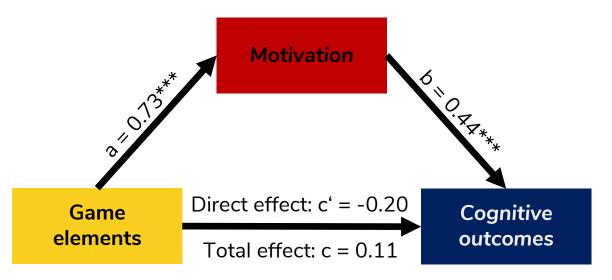








Motivation partially mediates cognitive effect of game elements:

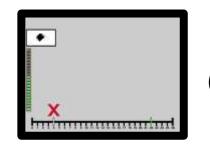


Indirect effect: ab = 0.45\*\*\* [0.15, 0.85] \*\*\* p < .001



# Lab study

(Huber et al., 2024, unpublished)

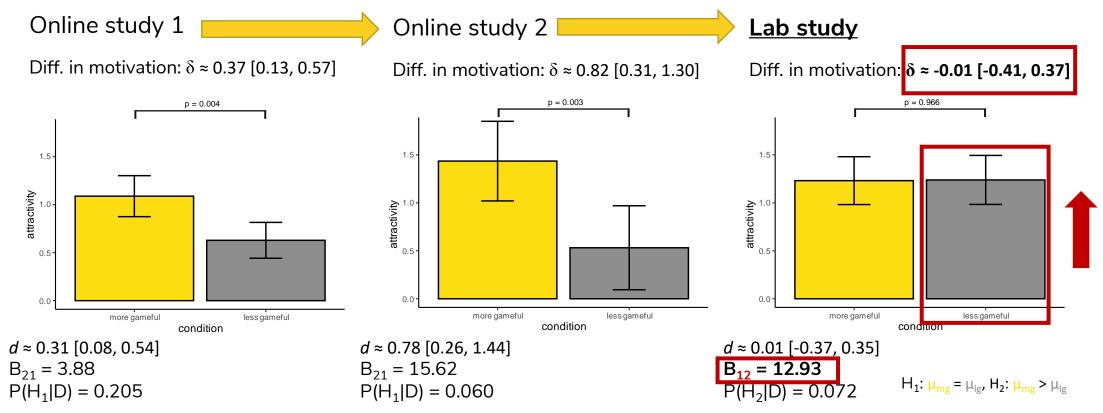








- 121 participants, mostly students taking part for course credit, but this time in the lab
- Motivational outcomes:



# Lab study

Condition

Level

more gameful less gameful

Motivation

Condition

Level

more gameful

less gameful

(Huber et al., 2024, unpublished)

**Cognitive** outcomes: Cognitive Online study 2 | Lab study Online study 1 elements outcomes Unimmed means of correct response portion 0.75. unumed means of correct response portion of 0.25 of 0. uoi 1.00 1.00 2.75 0.50 0.00 0.00 0.00 0.00 0.00

Condition

Level

more gameful

less gameful

11

#### **Conclusions**



#### Context matters. Maybe a lot.

- If your goal is **research** about the effect of game elements:
  - Game elements can have various effects interacting with each other.
  - Effects of game elements can differ between lab, online, classroom(?), homework(?) settings.
- If your goal is learning or education:
  - Devise your learning activity as an intrinsically appealing activity.
  - For how appealing a learning activity appears overall, again, context matters. Possibly a lot.

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# Thank you!

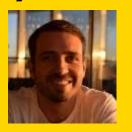


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## Thank you!





















## Questions?



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