How optimism affect your academic life

Smart can be dumb

Steven Becker

Topics

- Defintion of Hope and Optimism
- Optimism as an indicator of academic sucess A study by C.R. Synder
- Optimism helps to stay focuesed -A study by Martin Seligman

Hope and Optimism

- Hope means that you do defeat a fear or depression caused by challenges or setbacks
- "Optimism is the tendency to be hopeful and to emphasize or think of the good part in a situation rather than the bad part", Cambridge Academic Content Dictionary
- In the following we use this words with an equal meaning

Optimism as an indicator of academic sucess

A study by C.R.Synder

- ► Hope is a better indicator for success in the first semesters as the SAT-Test
- Hopeful students trying to achieve higher targets, they can motivate themselves better and easier

Optimism helps to stay focuesed

A study by Martin Seligman

- Insurance agents, because they come into contact with rejection and failure every day
- Optimistic agents sell 37% more insurance as the pessimistic
- ► He arrange a special optimistic *group* of agents
- ▶ The group sold in the first year 21 % and in the second year 57% more insurance
- Results can be transfer to academic sucess because for a student studying is his profession