



July 2023
W17 – R3673

THE WORLD MATTRESS INDUSTRY



CSIL

Corso Monforte, 15 - 20122 Milano - Italy
tel. +39 02 796630 - csil@csilmilano.com
www.worldfurnitureonline.com

-  FURNITURE
-  UPHOLSTERED FURNITURE
-  MATTRESSES
-  OFFICE & WORKPLACE
-  CONTRACT FURNITURE
-  OUTDOOR FURNITURE
-  KITCHEN FURNITURE
-  BATHROOM FURNITURE
-  MAJOR APPLIANCES
-  LIGHTING FIXTURES

**A global perspective of the
furniture sector with insights into
all furniture segments and in-depth
knowledge of the entire value chain.**



CSIL publications are available
for online purchase
www.worldfurnitureonline.com

Reports are also available in printed form.
For further information, please contact:
csil@csilmilano.com





July 2023
W17 – R3673

MATRESSES

THE WORLD MATTRESS INDUSTRY

Research prepared by S. Pelizzari, G. Taveggia, C. Iacoboni,
U. Finzi (senior Advisor)

© Copyright CSIL



All rights reserved. Neither this publication nor any part of it may be reproduced, stored in a retrieval system, or transmitted in any form or by any means, electronic, mechanical, photocopying, recording or otherwise without the prior written permission by CSIL. Any such action is an infringement of Italian Law (Law 18 August 2000 no. 248) and may give rise to legal action for damages and may be prosecuted as a criminal offence.

All information in this report is verified to the best of the author's and the publisher's ability. However, CSIL does not accept responsibility for any errors and/ or omissions resulting from any source and for any loss arising from reliance on it.

Table of Contents

I. Structure of the report	6
II. Executive summary	7
E-commerce and sustainability: major topics of the world mattress market	9
Mattress manufactures' strategies. Insights from the CSIL's survey	11
Figure a1 Companies' strategies. Sample of mattress manufacturers	11
Figure a2 List prices (2022/2021, 2023/2022). Sample of mattress manufacturers	12
Overview of the competitive system in the mattress industry. Figures at a glance from CSIL's companies database.	13
Figure a3 Top 100 mattress manufacturers. Figures at a glance	13
PART I. CONSUMPTION, PRODUCTION AND INTERNATIONAL TRADE OF MATTRESSES	16
1.1 CONSUMPTION AND IMPORTS OF MATTRESSES	17
Table 1.1 The mattress sector in 50 major countries. Overview	17
Figure 1.1 Mattress consumption in 50 major markets, 2013-2022. US\$ billion	18
Figure 1.2 Mattress consumption by geographical region, 2013-2022. US\$ million	19
Figure 1.3 Mattress consumption, 10 major markets, 2013-2022. US\$ million	20
Figure 1.4 Import penetration for mattresses in 50 major countries, 2013-2022. Imports/consumption ratio for the aggregate	21
Figure 1.5 Mattress imports, 6 major importing countries, 2013-2022. US\$ million	22
Figure 1.6 The opening of major mattress markets, 2013-2022. Imports/consumption ratio, selected countries	23
1.2 PRODUCTION AND EXPORTS OF MATTRESSES	24
Figure 1.7 Mattress production, 10 major countries, 2013-2022. US\$ Million	25
Figure 1.8 Mattress production, breakdown by geographical region, 2013 and 2022. % in value	26
Figure 1.9 Mattress production in number of units, breakdown by geographical region. %	26
Table 1.2 Mattress production in 50 major countries. Overview	27
Figure 1.10 Mattress exports, 6 major exporting countries, 2013-2022. US\$ Million	28
Table 1.4a Mattress trade matrix. Destination of exports	29
Table 1.4b Mattress trade matrix. Origin of imports	29
1.3 INTERNATIONAL TRADE OF MATTRESSES	30
Figure 1.11 International trade of mattresses, 60 countries 2013-2024. Current US\$ million	30
1.4 THE OUTLOOK FOR MATTRESS CONSUMPTION	31
Table 1.5 Evolution of world GDP. Annual percentage change in real terms	31
Figure 1.12 Mattress consumption. Countries grouped by geographical region, 2024. Forecasts of yearly changes in real terms	31
PART II. MATTRESS INDICATORS	32
Table W1 Overview of the world mattress industry (50 major countries)	33
Table W2 Mattress exports, 60 countries, 2013-2022, ranking	34
Table W3 Mattress imports, 60 countries, 2013-2022, ranking	35
Table W4 World mattress trade. Destination of exports	36
Table W5 World mattress trade. Origin of imports	37
Table W6 Mattress consumption 2023-2024. Change forecasts in real terms.	48

PART III. TOP 20 COUNTRIES FOR MATTRESS INDUSTRY**39**

China	41	Canada	157	Japan	252
United States	63	Mexico	170	South Korea	265
India	80	Spain	183	Vietnam	278
Poland	95	Germany	199	Portugal	291
Brazil	107	Australia	212	Sweden	303
United Kingdom	124	France	225	Belgium	315
Italy	140	Türkiye	238		

FOR EACH COUNTRY:

Mattress production, apparent consumption, exports, imports for the years 2012-2021 and forecasts of yearly changes in mattress consumption in 2022 and 2023.

Mattress production in quantity 2016-2021 (is available for Belgium, Brazil, Canada, China, France, Germany, India, Italy, Japan, Mexico, Poland, Russia, Spain, Sweden, Türkiye, United Kingdom, United States)

Information on breakdown of production by material (innerspring, latex, foam, other) (is available for Australia, Belgium, Brazil, China, France, Germany, India, Italy, Mexico, Poland, Russia, Spain, United Kingdom, Vietnam)

Major trading partners (countries of origin of imports and destination of exports of mattresses)

Socio-economic indicators, including population forecasts (2025, 2030) and resident population in main cities and projected growth (2020/2025)

Major mattress manufacturers by turnover with short profiles

PART IV. SELECTED PROFILES OF MAJOR MATTRESS MANUFACTURERS**327**

Table 4.1 Major Mattress Manufacturers by country

328

PART V. COUNTRY TABLES**364**

TableC1 Argentina	365	TableC14 Finland	378	TableC27 Malaysia	391	TableC40 South Korea	404
TableC2 Australia	366	TableC15 France	379	TableC28 Mexico	392	TableC41 Spain	405
TableC3 Austria	367	TableC16 Germany	380	TableC29 Netherlands	393	TableC42 Sweden	406
TableC4 Belgium	368	TableC17 Greece	381	TableC30 Norway	394	TableC43 Switzerland	407
TableC5 Brazil	369	TableC18 Hungary	382	TableC31 Philippines	395	TableC44 Taiwan, China	408
TableC6 Bulgaria	370	TableC19 India	383	TableC32 Poland	396	TableC45 Thailand	409
TableC7 Canada	371	TableC20 Indonesia	384	TableC33 Portugal	397	TableC46 Türkiye	410
TableC8 Chile	372	TableC21 Ireland	385	TableC34 Romania	398	TableC47 Un. Arab Emirates	411
TableC9 China	373	TableC22 Italy	386	TableC35 Russia	399	TableC48 United Kingdom	412
TableC10 Croatia	374	TableC23 Japan	387	TableC36 Saudi Arabia	400	TableC49 United States	413
TableC11 Czech Republic	375	TableC24 Kuwait	388	TableC37 Serbia	401	TableC50 Vietnam	414
TableC12 Denmark	376	TableC25 Latvia	389	TableC38 Slovakia	402		
TableC13 Estonia	377	TableC26 Lithuania	390	TableC39 South Africa	403		

FOR EACH COUNTRY:

Mattress production, apparent consumption, exports, imports for the years 2013-2022 and forecasts of yearly changes in mattress consumption in 2023 and 2024.

Major trading partners (countries of origin of imports and destination of exports of mattresses).

PART VI. SELECTED MATTRESS MANUFACTURERS**415**

Argentina	417	Indonesia	436	Russian Federation	452
Austria	419	Ireland	438	Saudi Arabia	456
Bulgaria	421	Kuwait	439	Serbia	457
Chile	423	Latvia	440	Slovakia	459
Croatia	424	Lithuania	441	South Africa	460
Czech Republic	425	Malaysia	443	Switzerland	462
Denmark	427	Netherlands	446	Taiwan, China	464
Estonia	429	New Zealand	447	Thailand	466
Finland	431	Norway	448	United Arab Emirates	468
Greece	432	Philippines	449		
Hungary	435	Romania	450		

APPENDIX**470**

I. Structure of the report

This report contains an overview of the world mattress industry. It focuses on the 50 most important mattress manufacturing countries: Argentina, Australia, Austria, Belgium, Brazil, Bulgaria, Canada, Chile, China, Croatia, Czech Republic, Denmark, Estonia, Finland, France, Germany, Greece, Hungary, India, Indonesia, Ireland, Italy, Japan, Kuwait, Latvia, Lithuania, Malaysia, Mexico, the Netherlands, Norway, Philippines, Poland, Portugal, Romania, Russia, Saudi Arabia, Serbia, Slovakia, South Africa, South Korea, Spain, Sweden, Switzerland, Taiwan (China), Thailand, Türkiye, United Arab Emirates, the United Kingdom, the United States and Vietnam.

Data on international trade of mattresses cover (in addition to the 50 countries listed above), 10 other countries, for a total of 60 countries.

After an executive summary, the report consists of six parts:

Part I deals with the production, consumption and international trade of mattresses

Part II includes a section on world mattress statistics

Part III has been enhanced by a detailed analysis of the Top 20 world mattress markets, ordered by mattress production (China, United States, India, Poland, Brazil, United Kingdom, Italy, Canada, Mexico, Spain, Germany, Australia, France, Türkiye, Japan, South Korea, Vietnam, Portugal, Sweden, Belgium). For each country, this report provides:

- Mattress production, apparent consumption, exports, imports for the years 2013-2022 and forecasts of yearly changes in mattress consumption in 2023 and 2024.
- Mattress production in quantity 2017-2022 (is available for Belgium, Brazil, Canada, China, France, Germany, India, Italy, Japan, Mexico, Poland, Portugal, Spain, Sweden, Türkiye, United Kingdom, United States, Vietnam)
- Information on breakdown of production by material (innerspring, latex, foam, other) (is available for Australia, Belgium, Brazil, China, France, Germany, India, Italy, Mexico, Poland, Portugal, Spain, United Kingdom, Vietnam)
- Major trading partners (countries of origin of imports and destination of exports of mattresses)
- Socio-economic indicators, including population forecasts (2025, 2030, 2035) and resident population in main cities and projected growth (2020/2030)
- Major mattress manufacturers by turnover with short profiles

Part IV includes detailed profiles of 35 major mattress manufacturers worldwide.

Part V includes Short Country Analysis, covering the 50 most important countries for mattress production, consumption and trade

Part VI Listing of the major mattress manufacturers (for the other 30 countries not covered by Part III).

Appendix with methodology notes

All data in the report are in current US\$. They are affected by exchange rate variations. Consumption is apparent consumption (production plus imports minus exports) valued at factory prices, excluding retail mark up.

This is the XX edition of the CSIL World Mattress Industry report. Comments are warmly welcomed and should be addressed either to Stefania Pelizzari (pelizzari@csilmilano.com) or to Giulia Taveggia (taveggia@csilmilano.com).

II. Executive summary

- **Market overview:** The world mattress market amounts to US\$ 31 billion. In the last decade the world mattress market followed a stable growth path, increasing by 3% yearly. Exceptionally, in 2021, the mattress sector increased by 18% (in current US\$) over 2020. During 2022, it experienced weakness in demand, particularly during the second half of the year, due primarily to inflationary pressures affecting consumer spending, resulting in a contraction of 9% of the world market. The 2019 (pre-pandemic) levels have been reached (and surpassed) by all the geographic regions (except for South America), with North America and Europe being the fastest-growing markets.
- **Regional and country analysis:** Asia and Pacific, and North America are the leading markets for mattresses, accounting for 39% and 35% of the global market, respectively. In the last ten years, North America increased its share at the expense of Europe, which saw its weight in the world mattress market decrease from 22% in 2013 to 19% in 2022. In terms of single countries, 2022 was marked by a contraction of all the major ten markets, except for India which experienced a double-digit growth compared to 2021, driven by an increasing importance of the organized market with the rising demand for good-quality mattresses among Indian consumers. The US market, which is the largest worldwide for mattress consumption, contracted below the world average. On the other side, China, the second-leading market, had a deeper slowdown mainly caused by the poor performance of the economy, the recession of the housing market, the pandemic dynamic and related containment measures.
- **Demand drivers:** A key trend driving the mattress industry is the increased awareness among consumers about the health benefits of better sleep, with an increased focus on the quality of bedding products and an apparent willingness on the part of consumers to upgrade their bedding (both in traditional and emerging markets). Room for growth derives from the high-end market, which is less affected by the high inflationary pressure. Another important driver is the increased demand for roll-packed/compressed mattresses in both online and traditional sales channels. Lastly, the resume of the contract segment, which has ground to a halt during the pandemic and rebounded in the last two years, represents a potential of growth for companies operating in this sector.
- **Production development:** The mattress industry is growing globally, driven by progressive industrialization in emerging countries and moderate growth in advanced economies. The value of mattresses produced worldwide has increased by 25% in the last ten years (2013-2022), corresponding to about 225 million of mattresses manufactured in 2022. The world mattress industry decreased by about 10% (in current US\$) in 2022 over 2021, a deeper contraction if compared to other furniture segments. Production drop comes after exceptional growth of previous years. The mattress sector has been one of the most hit by supply issues, raw materials price increases and lack of availability, particularly related to the PU foam. Moreover, during the pandemic, the demand for sleep products (and home-related products more in general) increased exceptionally and exacerbated the issues along the supply chain. The constrained availability of raw materials and components for production (e.g., scarcity of PU foam) still affected production in some regions. Those factors resulted in different performances among the leading mattress producing countries. The Chinese mattress industry seems to be in a difficult moment, because of the declining demand of the internal market and poor performance of exports, which have been traditionally a driver for the Chinese mattress industry, but today are still below the pre-pandemic level. On the other side, the US mattress industry, after an extraordinary growth of 24% in 2021, it contracted by 11% in line with the world average. Among the largest mattress producing countries, India has performed particularly well both in 2021 and 2022, surpassing the pre-pandemic levels. Within Europe, it is worth mentioning the good results of South European countries, such Spain and Italy, among the best performing countries of the area.
- **Production localization:** The world mattress production is highly concentrated in two main geographical areas, namely Asia and Pacific (41% of the world mattress production), and North America (31%). Europe follows, representing about 20% of the value of mattresses manufactured worldwide. In the last decade, Asia and Pacific has

been the most increasing area for mattress production, followed by North America whose mattress production value increased by nearly 40% (2013-2022). In Asia, countries such as Vietnam, Indonesia, and Thailand benefitted mainly from the investments made by foreign manufacturers (particularly from China) in opening manufacturing facilities whose production is primarily addressed to export markets. In North America, several investments in expanding mattress production capacity occurred in the US and Mexico (more recently). In terms of single countries, China and United States represent together nearly 60% of the world's production, followed at distance by India, Poland and Brazil.

- **Competitive landscape:** The mattress industry is highly competitive, with several small-and-medium companies operating on the market. According to CSIL, the leading 100 manufacturers account for 65% of the world's mattress production. Asia and Pacific companies are forty, followed Europe (25) and North America (18). Even if small companies dominate the sector in terms of turnover and number of employees, sector concentration increased over recent years through a series of relevant mergers and acquisitions deals. Trends impacting the competitive system in the mattress industry include the increasing role of industry suppliers in manufacturing finished mattresses (particularly boxed mattresses) and the increasing integration of manufacturing and retailing activities, with important merging between leading manufacturers and retailers (mostly in Europe and in the US).
- **Globalization, nearshoring and trade tensions:** The mattress industry is a global internationalized sector with some large groups offering major brands, most of which are manufactured under license in local markets. Production agreements between leading mattress companies holding well-known brands (particularly US) and licensee mattress manufactures play a relevant role for the entry strategies of leading mattress companies in key markets. Recently, the mattress sector has been one of the most impacted by trade tensions and antidumping policies of the US against China (first) and other export-oriented countries (Cambodia, Indonesia, Malaysia, Serbia, Thailand, Türkiye, and Vietnam starting from 2021). Those measures impacted (and are still impacting) on trade flows matrix, on companies' decision-making and investment strategies related to the localization of manufacturing plants, inventories, and supply chains. China, which until 2019 represented the largest share of US mattress imports, disappeared from the leading US mattress suppliers in favor of Indonesia and Mexico. Chinese mattress exports are now mainly addressed to Asian markets (Japan, South Korea, and Australia). The future development of international trade is extremely uncertain. It will depend on the impact of the regulations imposed by the US and on the ability of leading Chinese exporting companies to relocate their production not only in the Asia Pacific but also in Europe and North America (in the US and Mexico important investments in manufacturing expansion both from US and foreign companies is underway). Generally leading mattress manufacturers recently adopted a manufacturing footprint differentiation strategy.
- **Market outlook:** The world mattress market is projected to contract in real terms (-2.3%) in 2023, with consumption decreasing in all world regions except Asia and the Middle East. This results in a resumption of growth (+2.1%) in 2024, with modest growth in Europe and North America and a substantial consumption increase in Asia. World GDP growth is expected to be 2.8% in 2023 and 3.0% in 2024. Downside risks derive from consequences of financial sector turmoil and continuing inflation. Global inflation will decrease, although more slowly than initially anticipated (January 2023), from 8.7% in 2022 to 7.0% in 2023 and 4.9% in 2024, according to IMF World Economic Outlook, April 2023.

E-commerce and sustainability: major topics of the world mattress market

E-COMMERCE CHANNEL

In the last decade, the global mattress market has been deeply affected by a entirely new business model, whose ingredients are: **boxed mattresses**, the **online channel**, and the development of a **direct-to-consumer relationship**.

Online sales, particularly during the pandemic, registered a rapid increase across the furniture and mattress segments, accelerating important changes to the sectors and companies' strategies.

According to CSIL's research "E-commerce in the mattress industry: a world overview" (2022), **the online channel accounts for 22% of the mattress market**.

Different performances are observed worldwide. Half of the world's e-commerce mattress sales are made in the United States and Canada, with US\$ 8 billion of mattresses sold online (about 37% of the retail market). One of the most significant contributions to the growth of the online US mattress market is the increasing moves of leading e-tailers into the mattress category, with the launch of private-label mattresses or establishing partnerships with online mattress brands. Together with this, online mattress companies continue to grab market share.

Asia Pacific is the second largest area for online mattress sales, with China accounting for the lion's share of the area. Differences in online incidences, mattress market sizes, and consumer preferences are even more prominent compared to the other geographical areas.

With an e-commerce incidence of 18%, Europe is the third-largest market, with about US\$ 2.3 billion. Among the area, the United Kingdom and Germany are the largest markets. Italy and Spain have an incidence below the European average. Although Spain is a promising market, as demonstrated by the recent entrance into the market of companies specialised in e-commerce mattress sales.

In terms of retail channels, the most important features of the e-commerce mattress market include:

- **Direct-to-consumer sales have become relevant**, mainly driven by online mattress companies' spread in traditional and emerging markets. Since companies, mostly manufacturers with strong brands on the market, started selling online with their websites, it is reasonable to assume that the share of online sales through e-tailers and retailers' websites could decrease in the coming years
- **The multichannel approach continues to spread all over different operators selling online**. It is worth noting that leading online mattress companies born as pure e-tailers went offline by opening showrooms, temporary stores, or establishing retail partnerships with large retailers. Even if the shift to online sales has been significant during 2020 and the first months of 2021, the trend towards a multichannel approach remains important. In 2022, consumers returned to in-person shopping after relying heavily on online purchasing. Thus, in most countries, a normalisation at 2021 levels of e-commerce incidences occurred.

THE BED-IN-A-BOX TREND

The rapid development of the "bed-in-a-box" (BIB) concept affects the mattress business, addressing some issues to traditional manufacturers and brick-and-mortar stores and offering new opportunities to exporters that traditionally deal with high transport costs. In general, boxed mattresses have become very popular. With online sales growth, manufacturers enlarged their product portfolio to boxed beds to provide retailers with models that can be sold easily online.

The US pioneered the change, launching the first boxed mattress in 2012. Since then, many start-ups have entered the market and today sell across both traditional and emerging mattress markets worldwide. The penetration of BIB is quite high among mattress markets of advanced economies (particularly the US and Canada, followed by some European countries such as the UK and Germany). Whereas the popularity of BIB among emerging economies is relatively low, it has grown rapidly and is expected to increase further.

The "traditional" features of bed-in-a-box (100% PU foam mattresses, sold only online) today seem to be outdated:

- The **fast and continuous technological progress** of the mattress supply industries drive the demand for innovative materials (such as new type of foams that enhance mattresses to be rolled up and boxed easily and then recover quickly, micro coils and mini-micro coils, zippered covers and innovative fabrics) and allowed companies specializing in online mattress sales to enlarge their product portfolio, for example, also to **boxed innerspring mattresses** and even more to hybrid options. The increasing role of BIB also drives the introduction of innovative materials.
- **Bed-in-a-box does not coincide necessarily with online sales.** Some mattress manufacturers and retailers included boxed mattress models in their product portfolios displayed in their stores or showrooms.

The increasing role of the online (and BIB) and the sourcing policies of leading online mattress companies are also bringing some **changes to the supply chain**. The **industry suppliers are increasing their role in supplying finished products** to the market, cutting out some steps and reducing logistics costs.

In the last years, the mattress sector has been interested in continuous product development regarding technologies and materials, raw materials choice, ergonomic functions, and design. The pandemic further accelerated product development, and companies' product supply has evolved accordingly.

SUSTAINABILITY AND CIRCULARITY

Sustainability and circularity goals are becoming increasingly relevant for the world mattress sector, with the important difference in approach and status among the leading mattress-producing areas. Companies expect this will influence the formulation of their strategies in many fields.

Raw materials and components sourcing activities will be progressively transformed, and the collaborations upstream of the value chain with chemical companies and material suppliers will be key to achieving higher sustainability and circularity of mattresses put on the market. Mattress manufacturers are generally evaluating and testing different options and orienting their sourcing to keep together raw materials and components' price, quality, sustainability, and circularity potential.

PU foam, a frequently used option for the fabrication of mattresses, is mainly produced from fossil (non-renewable) resources, and its reuse and recyclability are still limited. **Raw materials of natural origin** have some appeal and companies expect a higher presence of these options, but one should keep in mind that natural fibres mattresses represent today only a marginal share of the market. **Sustainable alternatives** such as bio-based and CO₂-based PU foam are still marginally used because of price-related issues or because of limited offer and knowledge of these materials. However, the industry seems intentioned to increase the usage of such alternatives, as no major technical barriers seem to exist.

Companies also expect a progressive advancement in **recycling technologies**, now only at a pilot stage, with the possibility of producing PU foam using recycled polyols or isocyanates. The recycled content option seems appealing to mattress manufacturers and there is specific attention to the technical properties that the PU foam produced with recycled raw materials will feature. Collaborations upstream of the value chain with chemical companies and material suppliers will be more and more essential for mattress manufacturers.

In addition to specific material choices to achieve sustainability, mattress companies also focus on **product design** that will be increasingly conceived for circularity. The need to design products that are easy to deconstruct in the dismantling phase seems to acquire more relevance. The industry is looking for ways to enable easy separation of comfort layers from the core (e.g. reducing sophistication, easy debonding, etc).

The **mattresses' end-of-life management** is increasingly important (particularly in Europe and US). The need to implement efficient (and economically feasible) mattress collection mechanisms and recycling technologies advancement will be key in meeting regulations' requirements. Implementing an Extended Producer Responsibility (EPR) scheme, thus requiring mattress manufacturers to implement recycling programs, could improve the circularity of mattresses. The secondary markets for materials derived from the mechanical mattress recycling process are still limited or poor (e.g. downcycling), whereas chemically recycling is still at an initial stage. But advancements are on the way, and the ten years' scenario could be highly different compared to what we are seeing now.

Some examples of mattress recycling programs

In the **North American** markets recycling programs are an essential issue. In 2013 California, Connecticut and Rhode Island enacted the nation's first mattress recycling laws. These laws require the mattress industry to develop, fund, and administer a plan to increase the recycling of discarded used mattresses. The International Sleep Products Association (ISPA) formed the **Mattress Recycling Council (MRC)** to implement the industry's obligations under these new laws. California, in January 2016, introduced a program called **'Bye Bye Mattress'**, developed from the ISPA's efforts to develop a practical and economically efficient approach to mattress recycling. To date, the program works with more than ten recyclers s throughout California that dismantle the discarded mattresses and recycle the reclaimed steel, foam, and other components.

In **Australia**, the **Australian Bedding Stewardship Council (ABSC)** was established to expand on the product stewardship scheme established in 2016. The ABSC is an industry initiative to develop and implement a whole lifecycle product stewardship scheme for mattresses and bedding products supported by the manufacturers of 80% of mattresses made in Australia, major retail chains and supply chain participants.

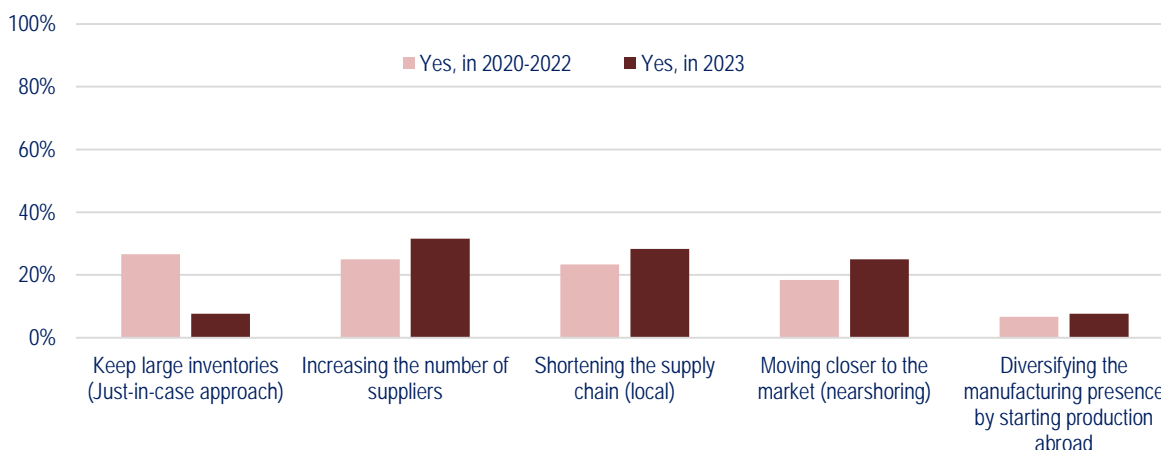
In **Europe**, inexistent several years ago, recycling old mattresses started to be organized in many countries, with France leading the field. The process is still at the beginning or even absent in some European countries. In contrast, in others (e.g. the Netherlands and Belgium), there are already actions to encourage retailers and consumers to recycle used mattresses to help reduce the impact on the environment. In this regard, France is today the most prominent example of mattress recycling in Europe as in the country; there is a law obliging recycling. One of the main problems is that each country within the EU has its regulations and laws, hence implementing different national policies: waste treatment is handled differently across countries.

Mattress manufactures' strategies. Insights from the CSIL's survey

CSIL's survey overview: The online survey was addressed to a sample of global manufacturers involved in the mattress industry. The survey was launched in May and closed in July 2023. Manufacturers are headquartered in 34 different countries, mainly located in Europe and Asia Pacific. With an average mattress turnover of about US\$ 130 million, they are relatively larger, compared to the sector' average. Some of the main results are reported and commented below.

1. **Supply chain- Companies' strategies.** *Considering recent company strategies, please indicate if your company reconsidered or is planning to reconsider one or more of the following options:*

Figure a1
Companies' strategies. Sample of mattress manufacturers



Source: CSIL 's Survey (May-July, 2023) Note: shares calculated on the total responses for strategies implemented in different periods

Since the pandemic outbreak, disruptions occurred along the entire value chain, forcing mattress manufacturers to rethink their strategies and implement actions taken along the supply chain.

Considering the sample of respondents, for nearly 35% of the companies, the most mentioned strategy for 2023 has been "increasing the number of suppliers", which continues to be increasingly important. In most cases, manufacturers have one leading supplier per raw material. Companies seem to be moving towards having even 3-4 of them. Related to this aspect, it is worth noting that most of the leading mattress manufactures are vertically integrated, producing internally PU foam or springs,

and this trend is expected to become more relevant. Moreover, industry suppliers, particularly those producing foam, increased their role in the mattress industry starting the production of finished mattresses (particularly supplying bed-in-a-box mattresses). The second most important strategy for respondents was “shortening the supply chains by being more local” (nearly 30% of respondents).

About 25% of respondents consider moving production closer to the markets where they sell (nearshoring) as an increasingly important strategy. To minimize the exposure to supply chain disruptions and long delivery times of imported products, some manufacturers moved closer to final consumers by opening manufacturing facilities near to their markets or importing products by suppliers closed to consumers. Those trends have accelerated with the introduction of the antidumping duties by the US on the imported mattresses from China, Cambodia, Indonesia, Malaysia, Serbia, Thailand, Türkiye, and Vietnam. The United States is, even more, the destination for establishing mattresses manufacturing facilities, both from U.S. companies and foreign manufacturers (mainly Chinese).

It is evident that in the last two years, companies have changed their inventory management, trying to build stock with additional raw materials to minimize the probability that products will go out of stock. In 2023, this strategy largely decreased the importance among manufacturers, indeed mentioned by less than 10% of respondents. Overstock becomes an issue in the industry (particularly for the US market) starting from the end of 2022 and will also continue in 2023.

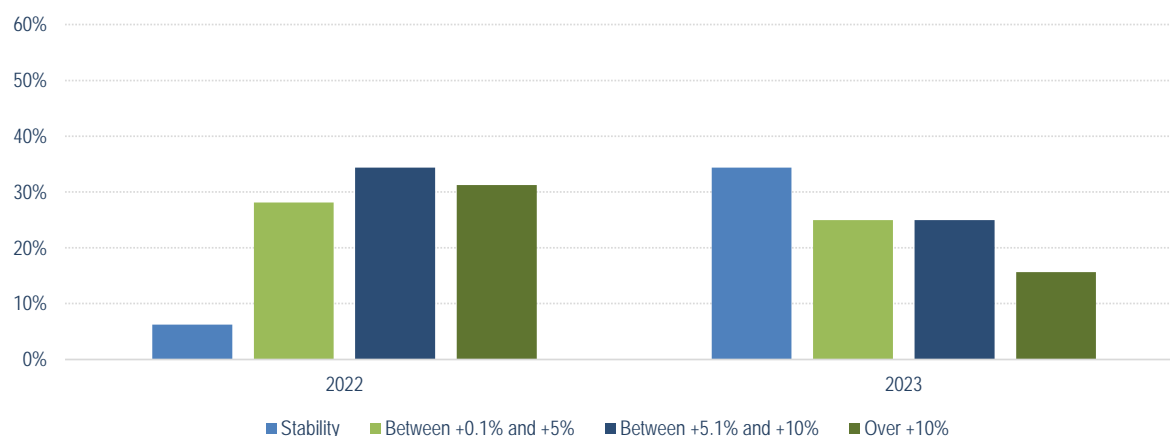
Lastly, the manufacturing footprint diversification seem to be a strategy less relevant among the sample of mattress manufacturers. The reasons may be that, intrinsically, the mattress industry is characterized by the presence of large groups of companies that externalized the production of their brands under license in local markets.

Moreover, the trend of manufacturing footprint diversification was already present before the pandemic (the most recent example is Chinese manufacturers moving to other Asia Pacific countries or the increasing interest in setting up manufacturing facilities in Mexico by Chinese, European and US companies). In terms of sourcing, most companies that moved abroad maintain a vertical structure, setting up manufacturing plants for raw materials production, such as foam or spring.

2. Price variations. *The prices percentage variations in 2022 over 2021 and expected in 2023 over 2022.*

In response to the continuing increase in costs, mainly due to persistent high energy prices and rising raw material costs (particularly PU foam), mattress companies have significantly increased their list prices between 2021-2022, and they already announced, although to a lesser extent, renewed price increases for 2023 (40% of respondents declared that they will increase prices in 2023 by over 5% compared to 2022).

Figure a2
List prices (2022/2021, 2023/2022). Sample of mattress manufacturers



Source: CSIL 's Survey (May-July, 2023)

Overview of the competitive system in the mattress industry. Figures at a glance from CSIL's companies database.

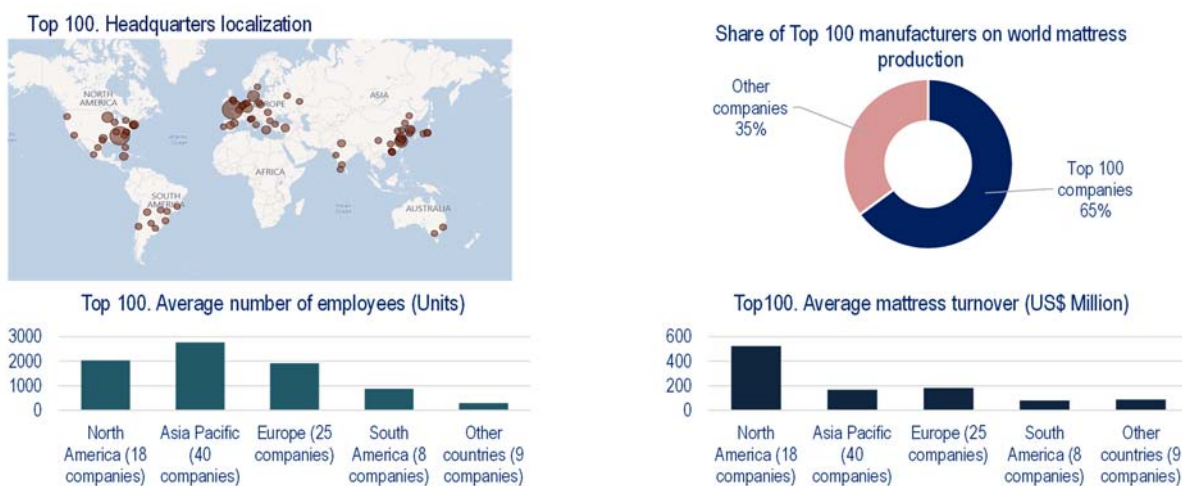
CSIL's database of companies in the mattress sector comprises nearly 1200 manufacturers worldwide. CSIL selected the largest 100 companies based on mattress turnover, and the main results of the analysis are presented below.

The leading 100 mattress manufacturers are spread worldwide, with companies/groups headquartered in 27 countries.

The largest companies and groups in terms of revenues are headquartered in China and in the U.S. (20 out of the top 100 mattress manufacturers are in China and 16 in the U.S). Regarding Europe, manufacturers with an estimated mattress production exceeding US\$ 200 million are based in Sweden, Germany, Spain, Poland, and Portugal.

The top 100 manufacturers account for an estimated 65% of the world's mattress production, and performed above the world sector average growth, increasing the total turnover of 2% in 2022 over 2021 (the world mattress industry decreased by -7% in the same period).

Figure a3
Top 100 mattress manufacturers. Figures at a glance



Source: CSIL

Analyzing the competitive system, the degree of concentration of the industries varies substantially from country to country. **The US mattress industry is highly concentrated** and dominated by two large groups, namely Tempur-Sealy and Serta Simmons Bedding. On the other end, **the Chinese mattress industry is fragmented** and characterized by the presence of both large players (with annual production capacities of more than one million mattresses each) and small and medium companies serving specific regions without a national network. The **European industry is also fragmented** (according to official figures, about 2000 mattress manufacturers operate in Europe), and the average size of companies in terms of turnover and employment is lower than in the US and China. Besides many small and medium companies, Europe is home to large groups that control the most recognized mattress brands worldwide.

In the last few years, the sector's consolidation increased, mainly due to large manufacturers' important merger and acquisition deals and leading players' good performance. Over the last five years, relevant **M&A deals** have interested the mattress sector. The reasonings under those operations are different and the most important trends may be summarized as follows:

- Increasing of **vertically integrated business model (and increasing role of industry suppliers)**, with M&A deals between mattress manufacturers and suppliers, that gives them centralized and complete control over the production processes, from raw material procurement, design, production, and marketing to sales;
- Increasing of **concentration level** of the industry, with M&A deals between leading mattress manufacturers;
- Increasing the **integration between retail and manufacturing activities**, with leading mattress manufacturers and major retailers merging;

DATE	ACQUIROR			TARGET		
Name	HQ	Main activity	Name	HQ	Main activity	
vertically integrated business model						
Sept.'21 Vita Group	UK	Industry supplier/ Mattress manufacturer	Usleep	UK	Mattress manufacturer	
Jul.'21 Sheela Foam	India	Industry supplier/ Mattress manufacturer	Interplasp ⁽¹⁾	Spain	Industry supplier/ Mattress manufacturer	
Jun.'21 Leggett&Platt	US	Industry supplier/ Mattress manufacturer	Kayfoam	Ireland	Mattress manufacturer	
Jan.'19 Leggett&Platt	US	Industry supplier/ Mattress manufacturer	Elite Comfort Solutions	US	Mattress manufacturer	
concentration level						
Jun.'23 Sheela Foam ⁽²⁾	India	Industry supplier/ Mattress manufacturer	Kurlon	India	Mattress manufacturer	
Nov.'22 Springfit Mattresses (VFI Group)	India	Mattress manufacturer	Emirates Sleep System Pvt Ltd (Serta Mattress)	India	Mattress manufacturer	
Apr.'22 Dorelan	Italy	Mattress manufacturer	Facondini Materassi	Italy	Mattress manufacturer	
Mar.'22 Aquinos Group	Portugal	Mattress manufacturer/ Industry supplier	Recticel (Bedding Division)	Belgium	Industry supplier/ Mattress manufacturer	
Jan.'22 Bedding Industries of America	US	Mattress manufacturer	Illinois Sleep Products	US	Mattress manufacturer	
Oct.'22 Grupo Flex	Spain	Mattress manufacturer	Schramm	Germany	Mattress manufacturer	
Apr.'21 Corsicana Mattress	US	Mattress manufacturer	Eastern Sleep Products Company (Symbol Mattress)	US	Mattress manufacturer	
Mar.'20 Tempur Sealy	US	Mattress manufacturer	Sherwood Bedding	US	Mattress manufacturer	
Jul.'20 Grupo Pikolin	Spain	Mattress manufacturer	Cofel	France	Mattress manufacturer	
Oct.'20 King Koil Shanghai	China	Mattress manufacturer	Serta Household Products (Shenzhen)	China	Mattress manufacturer	
integration between retail and manufacturing activities						
May.'23 Tempur Sealy	US	Mattress manufacturer	Mattress Firm	US	Mattress retailer	
Apr.'23 Sleep Country Canada	Canada	Mattress retailer	Casper Canada	Canada	Mattress manufacturer/ Retailer	
Oct.'22 Finadorm	France	Mattress manufacturer	La Compagnie du Lit	France	Mattress retailer	
Oct.'22 Veldeman Group	Belgium	Mattress manufacturer	Maison de la Literie	France	Mattress retailer	
Oct.'22 Hyundai Department Store	South Korea	Department store	Zinus	South Korea	Mattress manufacturer/ Retailer	
Aug.'21 Tempur Sealy	US	Mattress manufacturer	Dreams	UK	Mattress retailer	
Aug.'21 Grupo Flex	Spain	Mattress manufacturer	Marmola	Spain	Mattress retailer	
Mar.'20 Magical Honour Limited (Healthcare Co Ltd (Mily))	China	Mattress manufacturer/retailer	Matratzen Concord	Germany	Mattress retailer	
Mar.'19 Healthcare Co Ltd (Mily)	China	Mattress manufacturer/ Retailer	Mor Furniture for Less	US	Furniture/ Mattress retailer	

(1): From 2021, Interplasp started producing bed-in-box mattresses for the US market

(2) The deal is not yet confirmed

Most leading groups adopted **diversification strategies** for their manufacturing footprint by opening facilities in different geographical areas or establishing production partnerships with local companies. In this way, they can respond quickly to retailers' and consumers' needs, reducing delivery times and transport costs, by primarily operating on a regional and local basis. Nearly 40% of the CSIL Top100 mattress manufacturers have manufacturing activities outside of their headquarters country. US companies show the highest level of delocalization, establishing their presence most in North America (Mexico

and Canada), as well as in South Asia (mostly Vietnam and China). It is worth mentioning that leading US mattress companies made significant licensing agreements with local manufacturers in different key markets.

Leading Chinese mattress manufactures (mostly export-oriented companies) since 2019-2020 started to delocalized manufacturing activities out of China, particularly in South-Asian countries (Vietnam, Malaysia, Thailand and Indonesia), but also in Europe, in the US, and Mexico. The main rationales behind those investments are to reduce vulnerability to disruptions caused by trade conflicts and reduce the risk of US-imposed tariffs, and benefit from lower labour costs in other countries, together with get close to large markets, such as Europe or the US.

PART I. CONSUMPTION, PRODUCTION AND INTERNATIONAL TRADE OF MATTRESSES

1.1 Consumption and imports of mattresses

A general overview of the mattress sector is in the following table. Countries are listed in order of apparent consumption.

Table 1.1
The mattress sector in 50 major countries. Overview

	Consumption	Imports	Imports/ Consumption	Population	Total GNP	Per Capita GNP
	US\$ Million	US\$ Million	%	Million	US\$ Billion	US\$
United States	9,762	1,437	15	332	23,540	70,930
China	8,651	47	1	1,412	16,785	11,880
India	1,271	9	1	1,408	3,023	2,150
United Kingdom	942	230	24	67	2,995	44,480
Canada	881	241	27	38	1,848	48,310
Brazil	817	3	0	214	1,659	7,740
Germany	752	500	66	83	4,298	51,660
Australia	747	261	35	26	1,468	57,170
France	747	317	42	68	2,992	44,160
Italy	713	137	19	59	2,127	35,990
Japan	611	342	56	126	5,361	42,650
Spain	487	135	28	47	1,408	29,690
South Korea	389	143	37	52	1,817	35,110
Netherlands	337	302	90	18	968	55,200
Russia	334	14	4	143	1,694	11,610
Switzerland	302	165	55	9	789	90,600
Mexico	295	28	10	127	1,215	9,590
Sweden	265	133	50	10	620	59,540
Türkiye	214	14	7	85	840	9,900
United Arab Emirates	160	30	18	9	388	41,770
Denmark	147	99	68	6	400	68,300
Argentina	146	2	1	46	456	9,960
Taiwan, China	146	81	56	23	780	33,565
Poland	141	70	49	38	636	16,850
Norway	141	83	59	5	454	83,880
Chile	133	17	13	19	288	14,780
Belgium	127	117	92	12	585	50,490
Portugal	120	62	52	10	247	23,890
Austria	118	108	92	9	472	52,760
Czech Republic	114	81	71	11	257	24,430
Saudi Arabia	110	34	31	36	775	21,540
Finland	107	47	45	6	296	53,510
Vietnam	105	45	42	97	350	3,590
Thailand	98	24	25	72	508	7,090
Greece	95	24	25	11	213	20,000
Philippines	93	15	16	114	404	3,550
Ireland	90	47	52	5	383	76,110
Malaysia	64	24	38	34	360	10,710
Indonesia	63	29	47	274	1,143	4,180
Croatia	60	18	31	4	69	17,630
South Africa	57	4	6	59	388	6,530
Hungary	56	43	77	10	172	17,740
Lithuania	56	15	26	3	61	21,740
Romania	56	33	59	19	271	14,160
Serbia	51	9	17	7	58	8,460
Slovakia	47	27	57	5	112	20,640
Bulgaria	47	25	53	7	77	11,200
Kuwait	40	23	58	4	152	34,290
Estonia	29	11	37	1	35	26,460
Latvia	14	13	91	2	37	19,790
Total 50 Countries	31,350	5,719	18	5,281	86,274	16,336

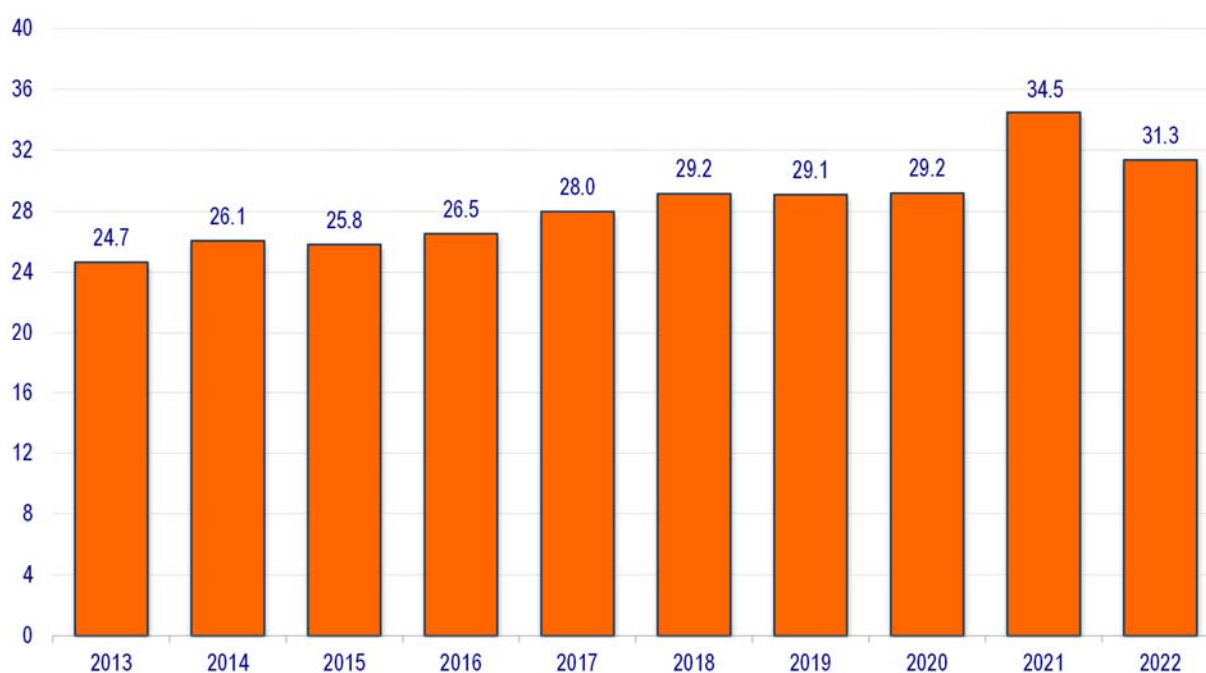
Sources: CSIL, World Bank

Note: Consumption means apparent consumption at production prices, excluding retail mark up. Apparent consumption = production – exports + imports.

Population and GNP data are from the World Development Indicators. Mattresses data are for 2022

Before reviewing global data on the world mattress industry, a caveat is necessary. This section of the report aggregates data from different countries and attempts to carry out comparisons and to show rankings. But results should be used with caution because data are not uniform. One reason is that different countries have very different percentage distributions of types of mattresses used (innerspring, latex, foam) and statistics are collected differently: for example, in some official statistics innerspring mattresses also include box spring foundations, while foundations are treated separately in the case of bedding with non-innerspring mattresses. Other anomalies arise as a consequence of different prevailing sizes of mattresses.

Figure 1.1
Mattress consumption in 50 major markets, 2013-2022. US\$ billion



Source: CSIL

Note: Consumption means apparent consumption at production prices, excluding retail mark up (apparent consumption = production – exports + imports)

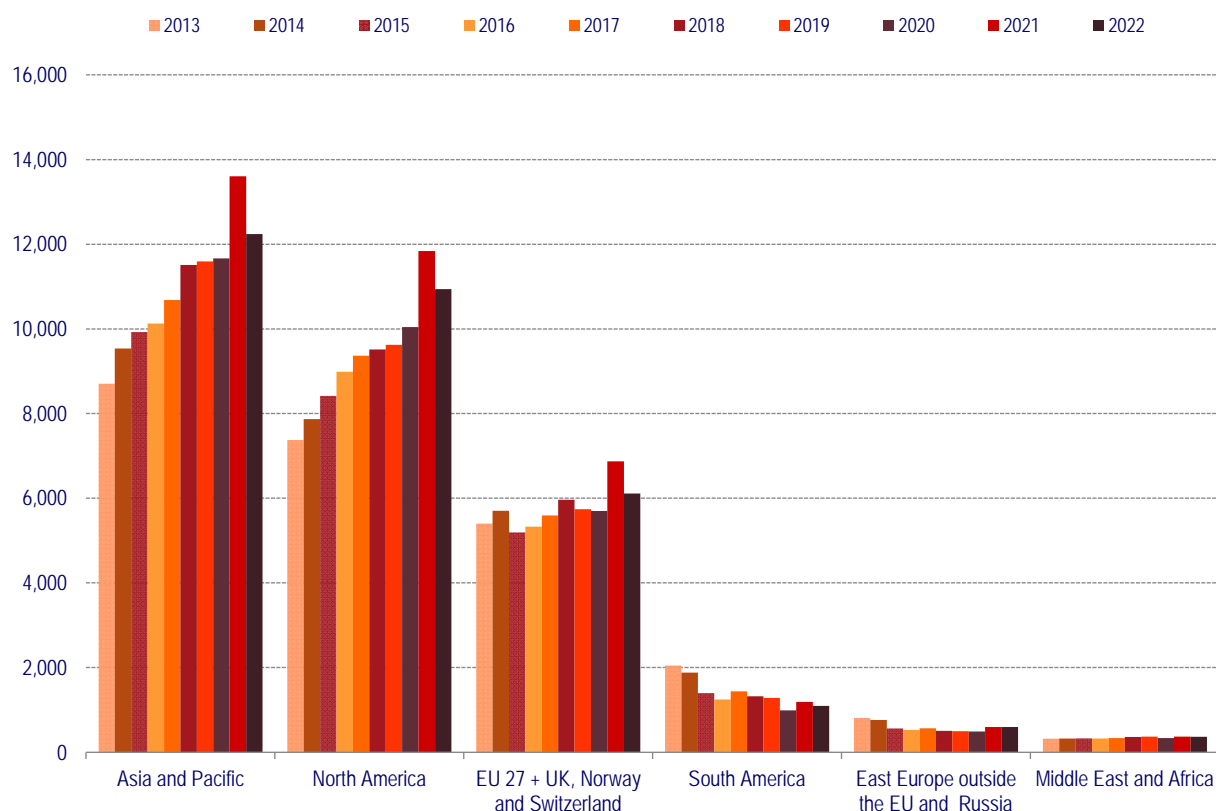
The mattress industry is a mature sector, which has grown slowly worldwide. The main growth drivers include a continuous increase in emerging countries in spending and evolving consumption habits, giving more importance to the quality of sleep and good performance of advanced economies, which registered moderate growth. As shown in Figure 1.1, consumption in the 50 major markets was worth US\$ 24.7 billion in 2013 and reached US\$ 29 billion in 2018, recording no growth in 2019 and 2020. In 2021 there was a sharp rise (to US\$ 34.5 billion) due to the recovery from the pandemic combined with substantial price increases. In 2022 it decreased to US\$ 31.3 billion.

Figure 1.2 shows the history of consumption of mattresses by geographical region in the last ten years. There was a large increase in mattress consumption in the Asia Pacific (mainly because of China and India). The area is now the main consuming one with a 39% weight on the world market and the highest per-capita consumption growth.

The North American market has maintained a relevant position worldwide, even increasing its share. In 2022, the North American consumption for mattresses was worth about US\$ 11 billion (at factory prices).

Consumption in Europe has grown slowly in the period 2013-2022. Now Europe holds a 19% share of world mattress market.

Figure 1.2
Mattress consumption by geographical region, 2013-2022. US\$ million

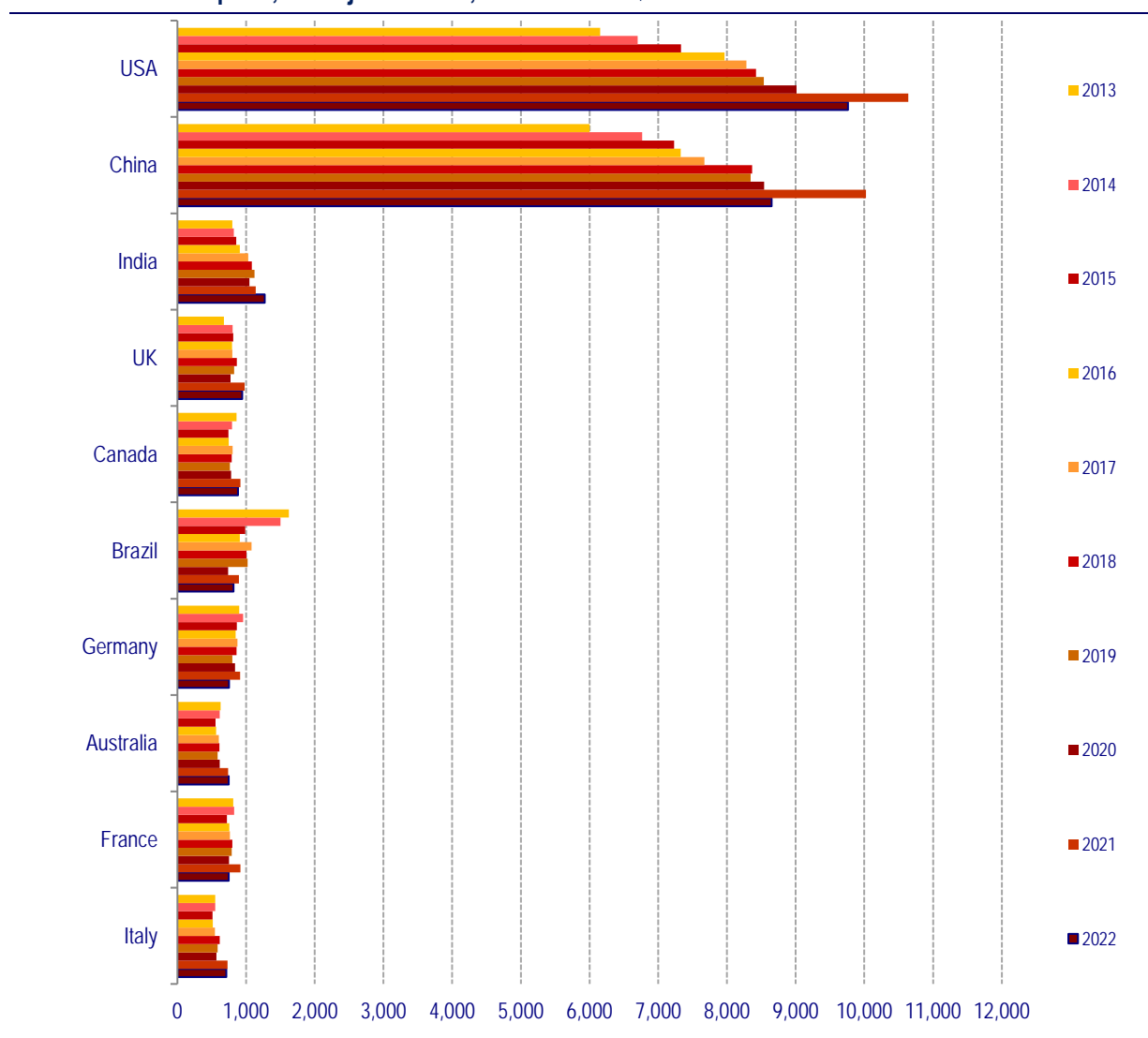


Source: CSIL

Note: Consumption means apparent consumption at production prices, excluding retail mark up.

A list of countries covered in each geographical region is in the Appendix, note 3.

Figure 1.3
Mattress consumption, 10 major markets, 2013-2022. US\$ million



Source: CSIL

Note: Consumption means apparent consumption at production prices, excluding retail mark up (apparent consumption = production – exports + imports)

The largest markets are the US and China, with US\$ 9.8 billion and US\$ 8.7 billion respectively. (estimated at production value, excluding retail mark up), both decreasing after the sharp increase of 2021. The other major markets are India, the UK, Canada, Brazil, Germany, Australia, France, and Italy.

A large share of world mattress consumption takes place in only five countries: the US, China, India, the UK, and Canada, which account for approximately 70% of the consumption of the 50 countries included in the report.

Over the last decade, the most important growth rates among the leading mattress markets have been registered by the US and India, increasing both by +5% yearly (2013-2022).

China showed an impressive increase in mattress consumption over the last decade, driven by a fast urbanization process. An increasing presence of foreign players also supports this trend. However, in 2022, the Chinese mattress market contracted by -14% over 2021 (worse than the Asia and Pacific average).

Forecasts of mattresses consumption in the 50 countries for 2023 and 2024 are in the world table W6 and in the country section of the report.

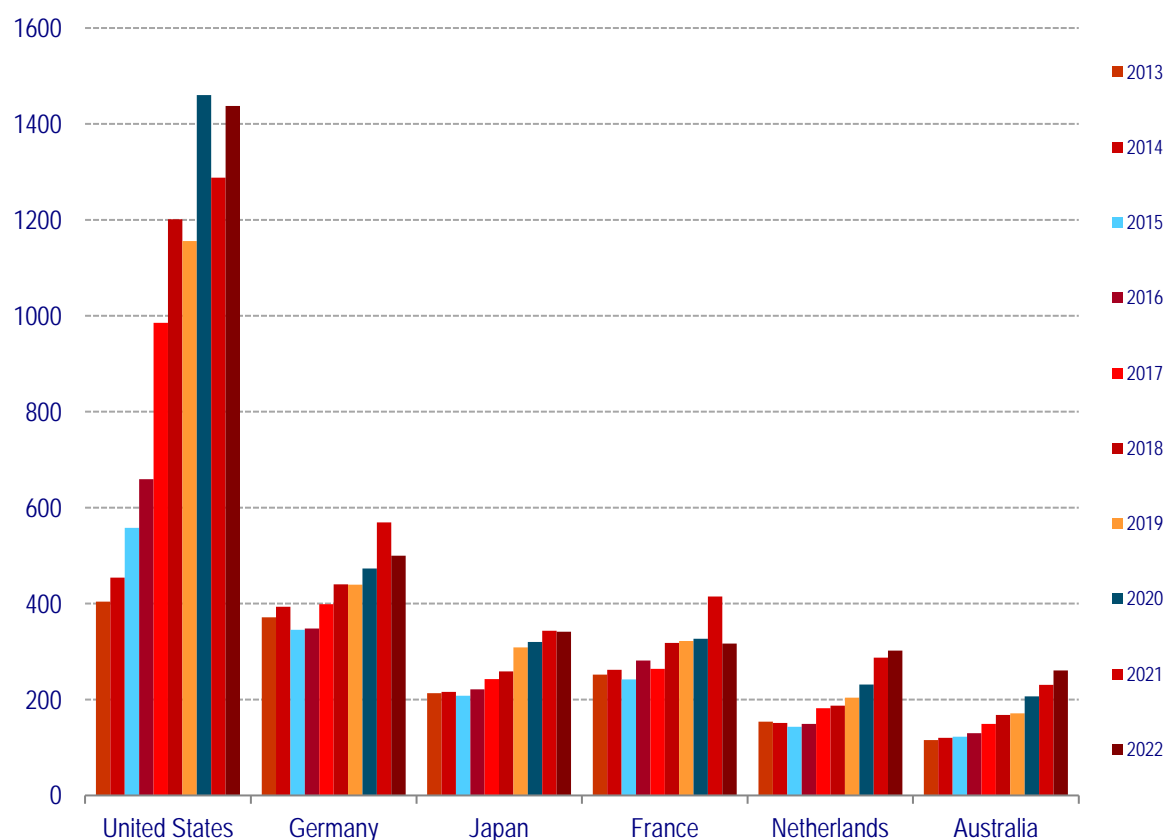
For the 50 major countries the imports/consumption ratio has increased from 12.4% in 2013 to 18.2% in 2022. The reduction in 2021 was mainly due to decreased US mattress imports following the adoption in the US of antidumping and countervailing duty measures (see below).

Figure 1.4
Import penetration for mattresses in 50 major countries, 2013-2022. Imports/consumption ratio for the aggregate



Source: CSIL processing of official data

Figure 1.5
Mattress imports, 6 major importing countries, 2013-2022. US\$ million



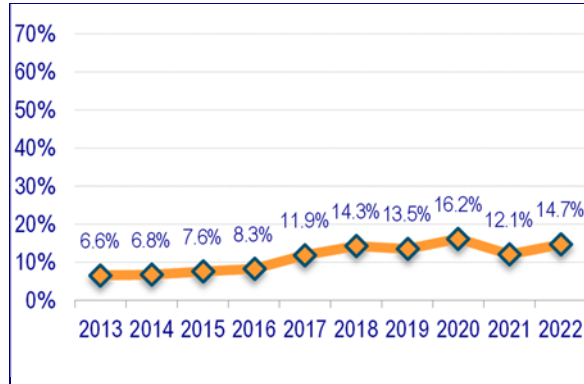
Source: CSIL processing of official data

The largest importer of mattresses is the US, followed at the distance by Germany, Japan, France, the Netherlands (a trading Hub) and Australia. US imports of mattresses in 2021 were 12% below 2020 but increased again in 2022 by 12%. Almost one half of US imports in 2022 were from Asia. Restrictive trade measures imposed by the US on the imported mattress from China (first) and other export-oriented countries (Cambodia, Indonesia, Malaysia, Serbia, Thailand, Türkiye, and Vietnam starting from 2021) impacted (and are still impacting) on trade flows matrix, on manufacturers' strategies in terms of competitive advantages and production relocation. For example, the share of US imports from Mexico between 2017 and 2022 increased from 11% to 26%

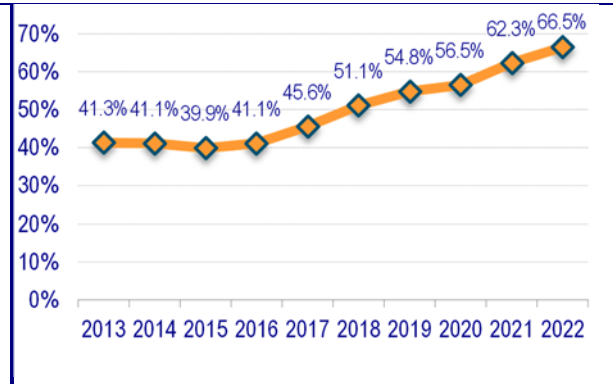
The opening of mattress markets in the US, in Canada and in four major European countries is shown in figure 1.6.

Figure 1.6
The opening of major mattress markets, 2013-2022. Imports/consumption ratio, selected countries

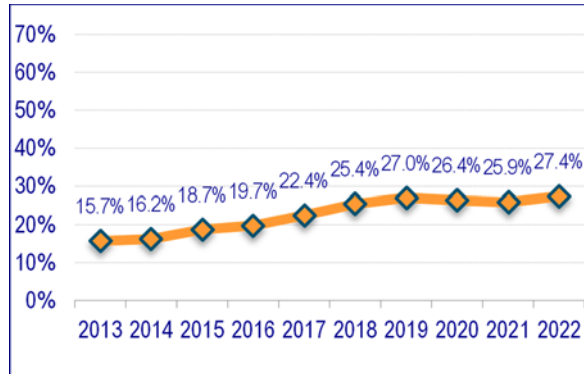
United States



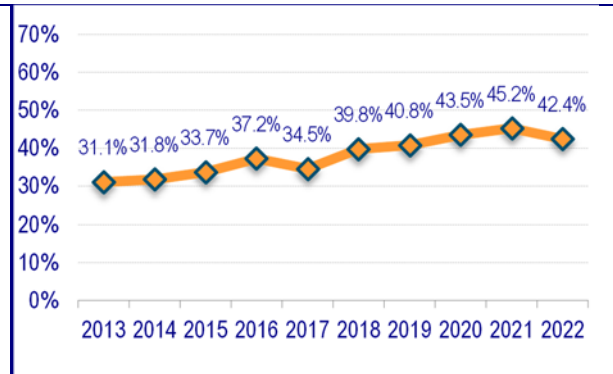
Germany



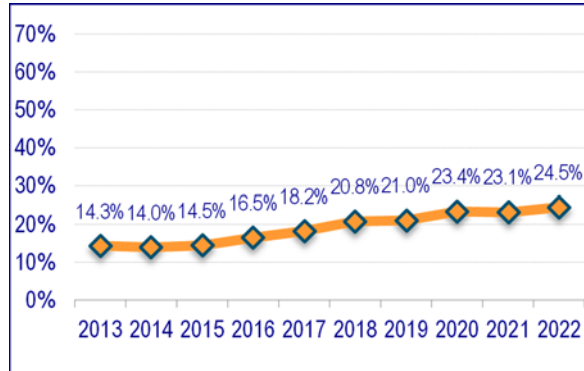
Canada



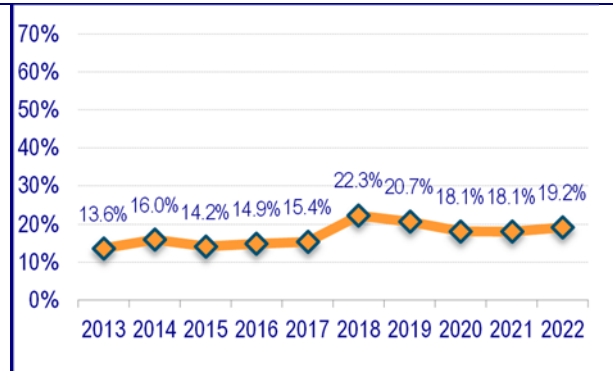
France



United Kingdom



Italy



Source: CSIL processing of official data

1.2 Production and exports of mattresses

As shown in Figure 1.7 the countries with the largest mattress manufacturing industry are China and the US. Production of mattresses in China increased from US\$ 9.0 billion in 2017 to US\$ 9.9 billion in 2018 and decreased in 2019 and 2020. In 2021 the increase in production was substantial, reaching US\$ 10.9 billion China's production decreased in 2022 mostly as a consequence of continuing production difficulties caused by COVID.

According to the "2022 US Mattress Industry Annual Report" issued by ISPA – International Sleep Products Association (www.sleepproducts.org) the value of US mattress shipments in 2022 (including exports) was US\$ 8.5 billion. The local industry faces competition from imports, even if tariffs and antidumping and countervailing duty policies are limiting imported products (mainly from China and other countries sanctioned).

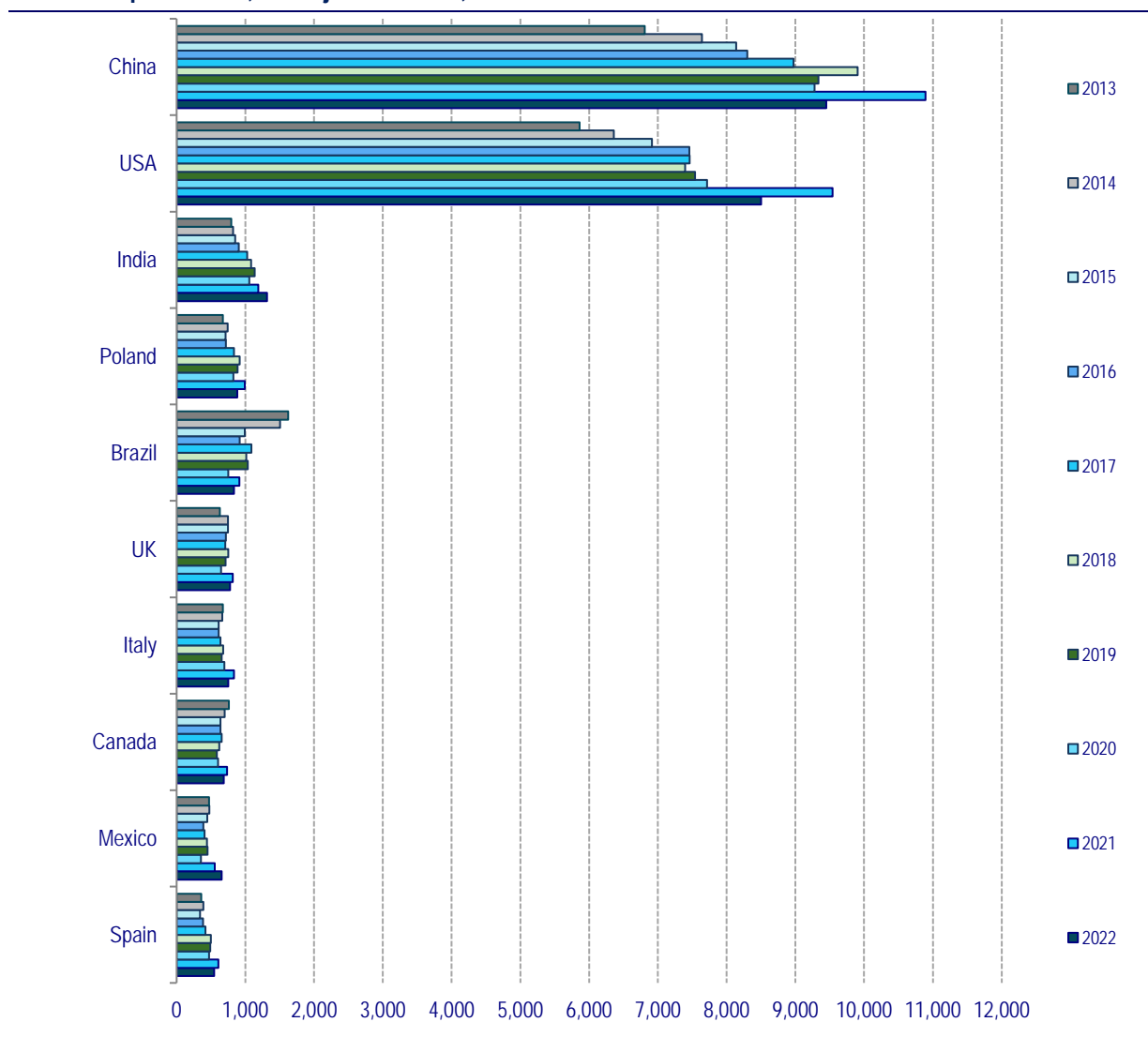
India is the third-largest mattress industry in the world, manufacturing mattresses for a value of US\$ 1.3 billion. Production is almost entirely destined for the domestic market, and exports are negligible. However, mattress exports are increasing even still representing a low value in absolute terms. The organized market is growing with the rising demand for good-quality mattresses among Indian consumers. This is a driver for the increase in mattress production, and Indian manufacturers invested in expanding their mattresses capacity.

Poland is the largest mattress industry in Europe and the fourth worldwide. Mattress production amounts to about US\$ 884 million, corresponding to about 13 million of mattresses. Poland's mattress production is almost all exported, grabbing opportunities in the EU market, mostly supplying large retail chains spread across Europe. Its main destination is Germany, which absorbs more than one-third of total exports. Poland is the second-largest mattress exporter worldwide.

Other major manufacturing countries are Brazil, the United Kingdom, Italy, Canada, Mexico and Spain.

It should be noted that all data are in current US\$ and are affected (upwards and downwards respectively) by inflation and by the devaluation of major currencies in relation to the US\$.

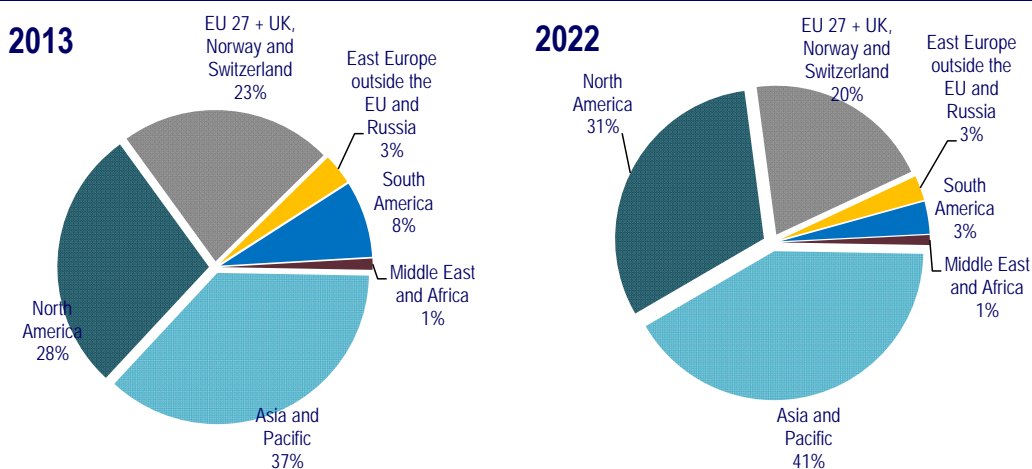
Figure 1.7
Mattress production, 10 major countries, 2013-2022. US\$ Million



Source: CSIL

The breakdown of mattresses production by geographical region is shown in figure 1.8.

Figure 1.8
Mattress production, breakdown by geographical region, 2013 and 2022. % in value



Source: CSIL

A list of countries covered in each geographical region is in the Appendix, note 3.

A comparison of the percentage breakdown of mattresses production by region in 2013 and 2022, shows that:

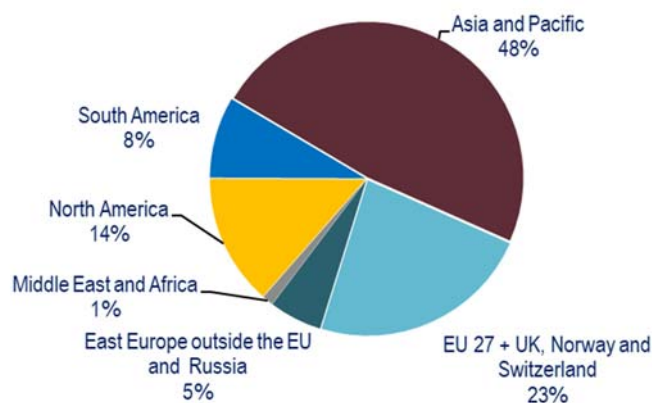
- The Asia and Pacific area gains 4 percentage points;
- The European countries lose about 3 percentage points;
- The share of North America increased by about 3 percentage points.

An overview of production (Table 1.2, with countries listed in order of production) shows that the 50 countries together produce mattresses for US\$ 31.5 billion and they export 19% of their production.

Most data in this report are in value. In recent years CSIL started an effort to collect and analyse mattress data also in numbers of units, but this is work-in-progress and results are still tentative. CSIL estimates that more than 225 million mattresses were produced in the world (50 countries) in 2022. The breakdown by geographical region is in Figure 1.9.

In terms of volume produced, the role of Asia and Pacific is even more predominant in the world scenario, manufacturing nearly 110 million mattresses (48% of the world production), followed by Europe with over 52 million mattresses (23% of the world production) and North America (about 30 million mattresses, 14% of world production).

Figure 1.9
Mattress production in number of units, breakdown by geographical region. %



Source: CSIL estimate for 2021

Table 1.2
Mattress production in 50 major countries. Overview

	Production	Exports	Exports/ Production	Population	Total GNP	Per capita GNP
	US\$ Million	US\$ Million	%	Millions	US\$ Billion	US\$
China	9,450	846	9	1,412	16,785	11,880
United States	8,503	178	2	332	23,540	70,930
India	1,316	54	4	1,408	3,023	2,150
Poland	884	813	92	38	636	16,850
Brazil	833	19	2	214	1,659	7,740
United Kingdom	777	66	8	67	2,995	44,480
Italy	751	175	23	59	2,127	35,990
Canada	687	47	7	38	1,848	48,310
Mexico	656	389	59	127	1,215	9,590
Spain	547	195	36	47	1,408	29,690
Germany	525	273	52	83	4,298	51,660
Australia	494	8	2	26	1,468	57,170
France	494	64	13	68	2,992	44,160
Türkiye	415	215	52	85	840	9,900
Indonesia	389	356	91	274	1,143	4,180
Russia	340	21	6	143	1,694	11,610
Denmark	288	240	83	6	400	68,300
Japan	286	16	6	126	5,361	42,650
South Korea	272	27	10	52	1,817	35,110
Vietnam	265	205	77	97	350	3,590
Netherlands	248	213	86	18	968	55,200
Portugal	244	185	76	10	247	23,890
Romania	237	215	90	19	271	14,160
Sweden	224	92	41	10	620	59,540
Belgium	200	190	95	12	585	50,490
Taiwan, China	170	105	62	23	780	33,565
United Arab Emirates	169	38	23	9	388	41,770
Thailand	155	81	53	72	508	7,090
Switzerland	151	15	10	9	789	90,600
Argentina	145	1	1	46	456	9,960
Chile	119	2	2	19	288	14,780
Malaysia	108	69	63	34	360	10,710
Philippines	107	28	27	114	404	3,550
Serbia	84	42	50	7	58	8,460
Saudi Arabia	82	7	8	36	775	21,540
Bulgaria	82	60	73	7	77	11,200
Ireland	81	37	46	5	383	76,110
Greece	81	9	12	11	213	20,000
Norway	78	20	25	5	454	83,880
Czech Republic	71	38	53	11	257	24,430
South Africa	70	16	23	59	388	6,530
Austria	69	59	86	9	472	52,760
Lithuania	67	26	38	3	61	21,740
Finland	60	1	2	6	296	53,510
Croatia	59	17	29	4	69	17,630
Estonia	51	33	65	1	35	26,460
Slovakia	37	17	45	5	112	20,640
Hungary	26	13	50	10	172	17,740
Kuwait	18	1	7	4	152	34,290
Latvia	14	13	91	2	37	19,790
Total 50 Countries	31,482	5,851	19	5,281	86,274	16,336

Sources: CSIL, World Bank

Mattresses data are for 2022.

Population and GNP data are from the World Development Indicators.

For several years CSIL has developed and published data on the breakdown among innerspring, foam and latex mattresses produced in major countries. In the 2018 World Mattress Industry Report the innerspring /non innerspring breakdown for the aggregate production of 29 major countries was estimated at 63% for innerspring and 37% for non-innerspring.

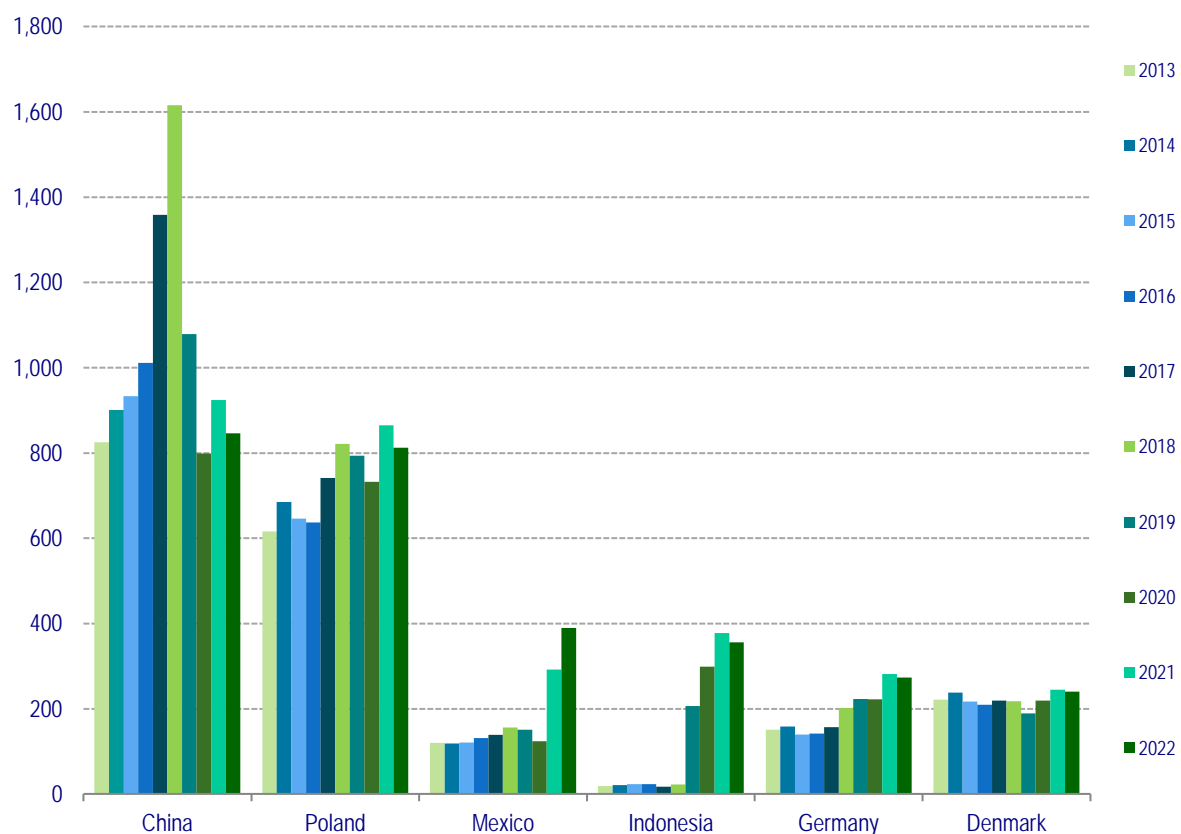
These broad aggregated data are rapidly losing relevance because of the growing importance of hybrid mattresses and because of lack of consensus on definition, and CSIL has decided to discontinue the publication of the world summary table on breakdown by material.

Data on individual countries are in the country sections where available.

Differences among countries remain substantial. Among the main manufacturing countries for which data are available, innerspring mattresses account for more than 50% of production in China, the US, the UK and Canada. They account for less than 50% in Brazil, India, Germany, Italy, Spain and Poland.

The major exporting countries are China and Poland. Other important exporters are Mexico, Indonesia, Germany and Denmark. Fluctuations in exports from China in recent years were mostly due to the adoption of antidumping and countervailing duty measures by the US.

Figure 1.10
Mattress exports, 6 major exporting countries, 2013-2022. US\$ Million



Source: CSIL processing of official data

An overview of international trade of mattresses is in the simplified matrix in table 1.4. International trade of mattresses originates mainly in China, Poland, Mexico, Indonesia, Germany and Denmark, and flows mostly to the US, Germany, Japan, France, the Netherlands and Australia (see also Figure 1.5).

Table 1.4a
Mattress trade matrix. Destination of exports

Country	Destination 1		Destination 2		Destination 3		Destination 4	
China	Japan	22%	Australia	11%	South Korea	8%	UK	5%
Poland	Germany	32%	Netherlands	11%	France	7%	Sweden	6%
Mexico	USA	95%	Canada	5%	El Salvador	0%	Guatemala	0%
Indonesia	USA	97%	Singapore	1%	Denmark	1%	Timor Leste	0%
Germany	Switzerland	32%	Netherlands	22%	Austria	14%	France	5%
Denmark	Germany	16%	South Korea	14%	UK	12%	Australia	10%

Source: CSIL processing of official data

Table 1.4b
Mattress trade matrix. Origin of imports

Country	Origin 1		Origin 2		Origin 3		Origin 4	
USA	Indonesia	28%	Mexico	26%	Taiwan	10%	Kosovo	10%
Germany	Poland	45%	Netherlands	12%	Romania	7%	Türkiye	5%
Japan	China	54%	Vietnam	36%	Denmark	2%	USA	2%
France	Belgium	16%	Poland	16%	Portugal	12%	Romania	12%
Netherlands	Poland	22%	Germany	19%	Belgium	18%	China	16%
Australia	China	81%	Denmark	9%	USA	1%	Sweden	1%

Source: CSIL processing of official data

1.3 International trade of mattresses

Figure 1.11 shows that international trade of mattresses (defined as the average between the total of mattress exports from the 60 major countries and the total of mattress imports into the 60 major countries) grew from US\$ 3.3 billion in 2013 to about US\$ 6 billion in 2021, decreasing to US\$ 5.8 billion in 2022.

It is forecasted to reach US\$ 6.1 billion in 2023 and US\$ 6.6 billion in 2024. As these amounts are in current US\$ they are substantially affected by inflation.

Figure 1.11

International trade of mattresses, 60 countries 2013-2024. Current US\$ million



Source: CSIL

* Forecasts

1.4 The outlook for mattress consumption

This report assumes that the international economic scenario will be as follows:

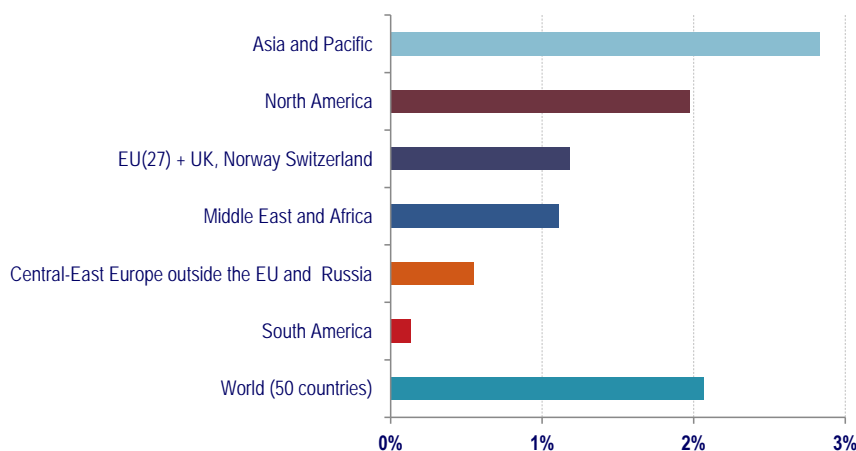
Table 1.5
Evolution of world GDP.
Annual percentage change in real terms

	2023	2024
World	2.8	3.0
Advanced Economies	1.3	1.4
Emerging and Developing Economies	3.9	4.2

Source: IMF, World Economic Outlook, April 2023

World GDP growth is expected to be 2.8% in 2023 and 3.0% in 2024. Downside risks derive from consequences of financial sector turmoil and continuing inflation.

Figure 1.12
Mattress consumption. Countries grouped by geographical region, 2024.
Forecasts of yearly changes in real terms



Source: CSIL

World consumption of mattresses is expected to decrease by 2.3% in 2023 and to increase by 2.1% in 2024. The breakdown of the 2024 forecast by geographical region is in Figure 1.12.

The cut-off date for data in this report is July 7, 2023. Forecasts are based on macroeconomic data and projections provided by international organizations (particularly the International Monetary Fund and the Organization for Economic Co-operation and Development), adapted to the specific features and prospects of the mattress sector.

A list of countries covered in each geographical region is in the Appendix, note 3.

PART II. MATTRESS INDICATORS

Table W1
Overview of the world mattress industry (50 major countries)

	Production (US\$ Million)	Exports (US\$ Million)	Imports (US\$ Million)	Consumption (US\$ Million)	Population (Million)	Total GNP (US\$ Billion)
China	9,450	846	47	8,651	1,412	16,785
United States	8,503	178	1,437	9,762	332	23,540
India	1,316	54	9	1,271	1,408	3,023
Poland	884	813	70	141	38	636
Brazil	833	19	3	817	214	1,659
United Kingdom	777	66	230	942	67	2,995
Italy	751	175	137	713	59	2,127
Canada	687	47	241	881	38	1,848
Mexico	656	389	28	295	127	1,215
Spain	547	195	135	487	47	1,408
Germany	525	273	500	752	83	4,298
Australia	494	8	261	747	26	1,468
France	494	64	317	747	68	2,992
Türkiye	415	215	14	214	85	840
Indonesia	389	356	29	63	274	1,143
Russia	340	21	14	334	143	1,694
Denmark	288	240	99	147	6	400
Japan	286	16	342	611	126	5,361
South Korea	272	27	143	389	52	1,817
Vietnam	265	205	45	105	97	350
Netherlands	248	213	302	337	18	968
Portugal	244	185	62	120	10	247
Romania	237	215	33	56	19	271
Sweden	224	92	133	265	10	620
Belgium	200	190	117	127	12	585
Taiwan, China	170	105	81	146	23	780
United Arab Emirates	169	38	30	160	9	388
Thailand	155	81	24	98	72	508
Switzerland	151	15	165	302	9	789
Argentina	145	1	2	146	46	456
Chile	119	2	17	133	19	288
Malaysia	108	69	24	64	34	360
Philippines	107	28	15	93	114	404
Serbia	84	42	9	51	7	58
Saudi Arabia	82	7	34	110	36	775
Bulgaria	82	60	25	47	7	77
Ireland	81	37	47	90	5	383
Greece	81	9	24	95	11	213
Norway	78	20	83	141	5	454
Czech Republic	71	38	81	114	11	257
South Africa	70	16	4	57	59	388
Austria	69	59	108	118	9	472
Lithuania	67	26	15	56	3	61
Finland	60	1	47	107	6	296
Croatia	59	17	18	60	4	69
Estonia	51	33	11	29	1	35
Slovakia	37	17	27	47	5	112
Hungary	26	13	43	56	10	172
Kuwait	18	1	23	40	4	152
Latvia	14	13	13	14	2	37
Total 50 Countries	31,482	5,851	5,719	31,350	5,281	86,274

Sources: CSIL, World Bank

Note: Consumption means apparent consumption at production prices, excluding mark up.

Mattresses data are for 2022.

Population and GNP data are from the World Development Indicators.

Table W2
Mattress exports, 60 countries, 2013-2022, ranking

	Mattress Exports US\$ Million									
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
China	825.0	899.8	932.8	1011.0	1358.4	1615.6	1079.0	798.8	924.4	845.8
Poland	616.1	684.7	645.7	636.6	741.4	821.6	793.8	732.4	864.9	812.7
Mexico	119.9	118.7	120.7	131.3	138.8	156.0	150.9	123.6	291.7	389.2
Indonesia	18.7	21.5	23.5	23.6	17.7	22.6	206.6	298.6	377.3	356.0
Germany	150.8	158.4	139.9	141.6	156.9	201.9	223.3	222.2	281.4	273.3
Denmark	221.5	238.0	217.1	209.3	219.3	217.8	189.5	219.2	245.0	240.1
Türkiye	59.9	67.6	65.7	64.4	83.5	104.3	176.3	255.3	241.8	215.0
Romania	23.6	35.1	35.0	58.5	78.2	97.2	101.5	121.4	185.6	214.8
Netherlands	128.8	144.8	130.0	165.8	176.9	152.8	131.8	139.7	194.6	213.4
Vietnam	15.2	30.8	48.4	62.6	79.1	101.9	384.6	509.0	190.4	204.7
Spain	60.2	64.7	59.3	67.2	58.0	103.2	111.2	140.4	224.2	195.3
Belgium	201.7	206.2	170.0	175.2	201.9	219.6	216.0	236.1	236.3	190.2
Portugal	107.6	109.2	104.0	121.8	134.3	138.3	141.9	139.6	208.9	185.3
United States	113.4	116.0	139.8	150.7	163.6	178.0	159.4	162.5	192.8	178.4
Italy	198.6	201.8	171.3	173.0	177.8	200.6	191.3	229.4	238.4	174.5
Taiwan, China	14.2	14.9	16.8	17.8	18.2	20.0	27.2	37.8	109.0	105.2
Sweden	61.5	71.0	64.6	65.5	70.4	74.9	88.3	98.8	101.9	91.8
Thailand	27.4	27.4	34.2	32.0	47.5	59.3	109.2	145.5	81.0	81.4
Malaysia	67.2	76.2	68.9	65.9	68.3	71.8	185.2	133.9	71.5	68.7
United Kingdom	47.9	54.1	52.5	50.2	52.8	66.8	60.9	53.6	67.6	65.8
France	51.6	49.3	50.7	47.4	52.3	52.2	55.2	57.8	62.5	63.8
Bulgaria	9.8	13.4	14.0	20.0	22.2	28.0	35.2	48.8	102.5	59.8
Austria	72.0	81.4	65.7	68.2	67.0	67.0	57.8	57.2	63.6	59.3
India	6.9	7.2	5.8	5.4	8.1	13.5	28.9	19.8	56.4	54.2
Canada	34.5	31.7	34.1	36.2	33.9	32.1	29.1	28.9	55.9	47.3
Serbia	6.8	4.2	4.6	7.6	11.2	29.9	79.9	96.3	28.0	42.3
United Arab Emirates	49.7	57.7	62.7	53.7	48.6	43.9	49.8	38.2	43.1	38.4
Czech Republic	18.6	21.9	24.7	27.6	30.5	35.4	33.8	34.4	38.3	37.7
Ireland	1.2	1.6	1.3	1.2	1.0	5.5	20.1	11.7	29.4	37.2
Estonia	16.3	18.9	23.0	23.4	26.5	28.6	29.6	35.4	36.9	33.2
Singapore	5.4	4.6	3.4	2.7	3.7	2.8	3.1	1.9	13.5	28.6
Philippines	5.9	25.3	34.4	42.1	60.1	60.4	68.3	n.a.	48.7	28.4
Slovenia	7.3	6.4	7.0	3.6	8.0	11.2	15.5	25.5	46.6	27.5
South Korea	28.2	37.1	28.6	23.0	23.2	24.2	24.7	18.2	23.6	26.6
Lithuania	27.5	29.4	21.7	24.9	22.8	36.1	28.1	26.9	30.6	26.0
Russia	10.2	9.7	8.6	9.9	10.8	11.1	14.8	16.3	22.8	20.5
Norway	46.5	38.7	29.3	29.8	17.5	16.1	15.2	19.3	21.4	19.6
Brazil	5.9	8.3	8.2	11.3	13.2	13.6	15.7	15.4	21.4	18.5
Croatia	9.1	13.6	14.3	13.9	17.0	20.9	15.9	14.6	18.8	16.9
Slovakia	9.5	9.1	9.4	10.6	12.4	14.4	14.7	15.8	19.5	16.6
Japan	12.4	11.2	13.2	15.6	18.5	18.5	19.1	16.9	19.0	16.4
South Africa	14.9	16.1	11.2	10.0	13.3	16.3	16.4	15.4	14.8	16.1
Switzerland	31.9	30.6	22.5	20.9	19.6	16.5	14.8	14.2	17.4	14.7
Hungary	8.4	14.9	15.6	16.4	15.6	16.4	17.7	15.1	13.8	13.1
Latvia	5.7	4.6	5.4	6.2	6.5	8.5	8.5	20.3	15.7	13.1
Greece	6.0	5.9	6.6	10.3	10.7	8.6	8.8	8.9	11.1	9.3
Australia	2.5	3.7	3.8	4.7	8.0	10.1	11.6	6.9	7.2	8.1
Saudi Arabia	12.2	9.2	8.0	10.8	15.3	13.1	10.6	9.4	5.0	6.5
Egypt	0.2	0.3	1.1	0.3	1.0	1.5	3.4	2.2	6.4	5.2
Hong Kong, China	5.0	6.0	4.6	5.4	6.2	6.3	8.7	4.3	8.0	3.9
Chile	9.7	8.9	5.6	4.2	4.1	4.0	3.4	2.1	2.8	2.1
Ukraine	6.6	5.4	4.0	2.0	2.7	2.4	4.2	7.9	4.6	1.8
Israel	0.1	0.2	0.2	0.2	0.3	0.2	0.2	0.3	0.9	1.6
Kuwait	1.9	1.7	1.1	0.7	1.0	1.3	0.9	1.2	1.3	1.3
Argentina	2.5	1.8	1.9	1.9	1.3	0.6	0.7	0.7	0.6	1.2
Finland	1.2	1.5	1.0	1.1	0.9	0.9	1.2	1.0	1.2	1.1
New Zealand	6.0	5.0	9.0	2.9	2.2	1.5	1.3	1.8	1.4	0.8
Cyprus	0.3	0.7	0.3	0.2	0.2	0.3	0.2	0.3	0.8	0.4
Lebanon	2.0	0.8	0.9	0.2	0.6	0.2	0.1	0.2	0.2	0.3
Malta	0.0	0.0	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0

Source: CSIL processing of official data

Table W3
Mattress imports, 60 countries, 2013-2022, ranking

	Mattress Imports US\$ Million									
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
United States	404.3	453.9	558.0	659.2	985.5	1201.4	1156.1	1460.0	1288.3	1437.2
Germany	371.4	393.4	345.8	348.0	399.1	440.3	439.2	473.4	569.4	499.9
Japan	213.7	215.9	208.0	221.7	242.7	259.2	308.6	320.2	343.3	341.5
France	252.0	261.9	242.3	281.2	263.9	318.1	322.0	327.0	415.0	316.9
Netherlands	154.0	151.7	143.6	149.7	182.0	187.8	203.9	231.4	287.2	302.2
Australia	115.4	120.0	122.6	129.9	149.6	168.1	171.5	206.6	231.0	260.8
Canada	135.3	129.1	138.9	147.6	180.2	201.0	206.3	205.8	236.8	241.4
United Kingdom	97.0	112.4	117.7	131.4	145.7	179.1	173.4	181.0	226.3	230.3
Switzerland	127.1	132.6	129.9	134.7	134.2	136.6	124.7	139.7	185.5	165.2
South Korea	68.0	90.2	94.8	99.4	98.0	121.0	138.1	148.5	167.6	143.0
Italy	75.1	88.0	72.7	76.7	83.8	137.1	121.2	102.8	131.5	136.9
Spain	78.1	108.8	90.2	95.0	101.3	107.3	110.0	122.8	159.6	134.9
Sweden	111.7	109.0	96.0	97.4	100.3	110.2	123.5	130.5	142.0	132.9
Belgium	86.0	89.8	72.4	72.6	86.5	95.2	86.6	85.7	129.1	116.6
Austria	89.6	83.1	74.7	74.0	70.1	84.0	83.5	86.7	98.9	108.3
Denmark	82.6	92.4	86.0	88.8	85.3	96.0	102.1	115.8	130.3	99.4
Norway	71.1	71.8	67.0	66.9	70.5	74.3	67.0	77.1	88.6	82.7
Czech Republic	30.6	34.4	33.5	42.7	50.9	57.4	57.1	63.2	88.2	81.5
Taiwan, China	28.1	34.3	35.4	35.3	37.5	41.2	44.8	47.0	71.2	81.5
Poland	40.5	48.5	50.2	48.4	50.7	56.0	62.5	63.4	77.4	69.7
Singapore	49.4	53.9	50.7	49.5	52.4	54.5	52.1	42.1	59.1	69.0
Hong Kong, China	54.5	48.9	58.8	61.3	64.2	75.6	63.4	57.6	73.0	66.1
Portugal	17.7	18.1	16.4	15.3	18.6	26.5	25.6	33.4	57.2	62.2
Finland	29.4	28.2	25.3	25.6	28.0	34.1	36.8	42.5	52.8	47.4
China	19.4	24.5	26.2	38.5	57.1	76.1	88.3	61.4	58.4	46.9
Ireland	14.8	14.3	14.1	15.1	17.7	24.3	29.1	28.5	37.5	46.7
Vietnam	5.6	5.1	5.9	9.2	21.0	31.7	38.8	35.9	49.7	44.7
Hungary	17.0	22.6	20.8	23.4	24.6	30.0	29.6	31.1	34.5	43.3
Saudi Arabia	39.9	47.4	52.8	46.6	46.3	43.3	47.0	42.1	33.4	34.1
Romania	17.6	27.1	32.3	45.6	49.3	53.7	31.3	39.7	40.6	33.2
New Zealand	12.2	16.0	15.4	18.5	20.4	21.2	21.8	27.5	34.7	30.4
United Arab Emirates	28.1	32.1	36.4	34.9	27.5	27.3	22.7	22.5	32.8	29.5
Indonesia	8.2	9.1	8.0	7.4	12.5	12.4	43.4	19.9	20.3	29.2
Slovenia	15.7	16.9	14.0	13.4	18.9	22.9	25.0	32.5	28.9	28.5
Mexico	13.0	15.4	19.8	15.2	12.7	15.4	20.5	14.3	18.6	28.2
Slovakia	16.3	18.0	17.7	21.3	22.2	23.6	25.2	23.5	29.2	26.9
Bulgaria	6.8	10.6	8.2	8.7	10.6	13.5	15.8	17.1	24.0	25.2
Thailand	12.4	16.7	24.2	24.0	21.5	23.8	36.1	22.4	18.8	24.4
Israel	9.6	20.0	7.9	9.7	12.4	14.4	16.6	18.2	26.1	24.3
Malaysia	10.8	12.8	21.8	27.1	27.4	22.5	20.9	19.8	18.9	24.2
Greece	12.0	13.2	10.4	11.4	12.8	18.0	22.2	22.8	26.9	23.8
Kuwait	24.0	26.7	27.6	26.5	28.5	32.6	29.7	23.3	24.7	23.4
Croatia	10.4	15.4	12.2	14.1	17.7	19.0	18.5	16.6	18.0	18.4
Chile	2.7	3.6	2.9	4.4	3.4	4.6	4.8	4.7	19.4	16.7
Philippines	2.9	3.9	4.2	7.1	8.4	8.9	11.2	8.5	11.8	15.0
Lithuania	9.4	13.8	11.0	16.0	11.3	13.4	13.0	13.9	19.7	14.8
Russia	46.5	40.3	18.5	13.0	13.8	15.1	14.0	16.2	19.2	14.2
Türkiye	11.6	13.4	11.0	12.0	12.0	11.2	9.8	9.7	13.2	14.0
Latvia	8.3	8.0	7.5	9.4	8.6	10.6	9.9	12.8	13.2	12.9
Estonia	6.2	5.3	5.3	6.1	7.7	9.7	9.6	11.9	15.7	10.7
India	12.2	9.7	12.3	10.0	14.9	14.7	14.2	7.7	7.8	9.3
Serbia	3.5	3.7	3.2	4.8	6.4	6.3	6.8	8.5	8.5	8.7
Ukraine	9.3	8.5	4.7	5.3	6.0	8.1	8.6	11.0	13.3	6.6
Cyprus	3.6	4.2	4.0	3.7	4.8	5.8	6.0	5.8	6.8	6.2
South Africa	3.1	2.6	1.9	2.6	2.6	2.8	3.7	2.3	4.7	3.6
Brazil	4.6	4.9	2.9	2.7	3.1	3.4	2.9	2.2	2.9	2.6
Malta	1.4	1.3	1.5	1.6	1.6	1.5	2.0	2.6	2.7	2.5
Argentina	1.8	1.1	1.1	4.4	4.9	5.4	4.0	3.3	3.0	1.9
Lebanon	1.5	1.5	1.3	1.6	2.1	2.0	1.7	0.5	0.8	1.0
Egypt	5.0	8.2	6.5	3.5	3.1	1.7	2.0	1.3	0.5	0.6

Source: CSIL processing of official data

Table W4
World mattress trade. Destination of exports

Country	Destination 1	Destination 2	Destination 3	Destination 4	Destination 5
China	Japan 22%	Australia 11%	South Korea 8%	UK 5%	Belgium 5%
Poland	Germany 32%	Netherlands 11%	France 7%	Sweden 6%	UK 5%
Mexico	USA 95%	Canada 5%			
Indonesia	USA 97%	Singapore 1%	Denmark 1%		
Germany	Switzerland 32%	Netherlands 22%	Austria 14%	France 5%	Belgium 5%
Denmark	Germany 16%	South Korea 14%	UK 12%	Australia 10%	Norway 9%
Türkiye	UK 10%	Germany 9%	Netherlands 7%	USA 7%	Romania 5%
Romania	France 15%	Spain 15%	UK 15%	Italy 8%	Germany 7%
Netherlands	Germany 45%	Belgium 37%	Spain 2%	Austria 2%	Poland 2%
Vietnam	Japan 58%	USA 27%	Taiwan 4%	China 2%	South Korea 1%
Spain	France 43%	USA 26%	Portugal 13%	Canada 3%	Germany 2%
Belgium	France 38%	Netherlands 33%	Germany 15%	Italy 3%	Denmark 2%
Portugal	Spain 36%	France 36%	Germany 6%	Italy 4%	Chile 2%
United States	Canada 75%	Mexico 4%	South Korea 3%	Japan 3%	Poland 1%
Italy	France 26%	USA 10%	Germany 8%	Czech Rep 5%	South Korea 4%
Taiwan, China	USA 82%	Japan 4%	Vietnam 3%	Australia 3%	UK 2%
Sweden	Norway 40%	Denmark 18%	Finland 9%	Netherlands 5%	Australia 4%
Thailand	USA 36%	China 26%	Lao PDR 6%	Singapore 5%	Hong Kong 5%
Malaysia	Japan 27%	USA 18%	Singapore 15%	South Korea 8%	Australia 7%
United Kingdom	Ireland 28%	China 12%	USA 12%	Netherlands 6%	Germany 4%
France	Switzerland 26%	Germany 12%	Spain 9%	Belgium 8%	Italy 6%
Bulgaria	USA 22%	Romania 18%	Germany 12%	Netherlands 10%	Denmark 9%
Austria	Germany 62%	Switzerland 22%	Italy 4%	Czech Rep 1%	Slovenia 1%
India	USA 51%	Un Arab Emir 9%	Nepal 9%	Saudi Arabia 8%	France 6%
Canada	USA 90%	Taiwan 3%	France 2%	China 1%	Mexico 1%
Serbia	Germany 36%	Italy 23%	Poland 16%	USA 5%	France 4%
Un Arab Emirates	USA 24%	Saudi Arabia 23%	Oman 22%	Kuwait 16%	Bahrain 9%
Czech Republic	Slovakia 38%	Germany 28%	Italy 9%	Austria 6%	Poland 5%
Ireland	UK 96%	Netherlands 2%	China 1%		
Estonia	Sweden 42%	Finland 26%	Switzerland 9%	Denmark 8%	Germany 7%
Singapore	USA 86%	Indonesia 9%	Malaysia 2%		
Philippines	Netherlands 98%	USA 1%	Palau 0%		
Slovenia	USA 42%	Austria 14%	Netherlands 13%	Croatia 11%	Germany 8%
South Korea	USA 64%	Vietnam 10%	Japan 4%	Thailand 3%	Australia 2%
Lithuania	Sweden 23%	Germany 17%	Netherlands 11%	UK 10%	Norway 9%
Russia	Kazakhstan 44%	Ukraine 20%	Belarus 10%	Czech Rep 5%	Lithuania 2%
Norway	Denmark 37%	Sweden 22%	Germany 19%	Finland 6%	Spain 4%
Brazil	Uruguay 49%	Bolivia 43%	Paraguay 4%	Chile 1%	Argentina 1%
Croatia	Slovenia 27%	Germany 19%	Switzerland 13%	Belgium 8%	Serbia 6%
Slovakia	Czech Rep 46%	Poland 40%	Hungary 3%	Switzerland 2%	Ukraine 2%
Japan	China 34%	Taiwan 26%	Singapore 17%	Hong Kong 13%	Malaysia 3%
South Africa	Namibia 32%	Lesotho 19%	Botswana 13%	Zambia 11%	Eswatini 7%
Switzerland	Germany 33%	France 23%	Netherlands 12%	Belgium 7%	China 4%
Hungary	Germany 34%	Austria 24%	Switzerland 9%	Romania 6%	Croatia 6%
Latvia	Estonia 25%	Germany 17%	Lithuania 16%	Poland 9%	Czech Rep 8%
Greece	Cyprus 20%	Germany 16%	Netherlands 9%	Morocco 6%	China 5%
Australia	China 45%	New Zealand 20%	Hong Kong 17%	Taiwan 4%	Singapore 3%
Saudi Arabia	Bahrain 45%	Kuwait 23%	Un Arab Emir 23%	Yemen 4%	Oman 2%
Egypt	State of Palestine 50%	Libya 20%	Saudi Arabia 6%	Sudan 4%	Cabo Verde 4%
Hong Kong, China	Macau 40%	China 24%	Taiwan 14%	Canada 9%	Germany 5%
Chile	USA 38%	Peru 28%	Bolivia 16%	Argentina 9%	Colombia 7%
Ukraine	Latvia 27%	Poland 17%	Slovenia 10%	Lithuania 9%	Moldova 8%
Israel	USA 56%	Belgium 10%	Cameroon 10%	Türkiye 7%	France 5%
Kuwait	Saudi Arabia 88%	Iraq 7%	Un Arab Emir 3%	Qatar 2%	
Argentina	Uruguay 100%				
Finland	Sweden 61%	Estonia 13%	Lithuania 9%	Qatar 2%	Russia 2%
New Zealand	Australia 53%	Cook Isds 15%	New Caledonia 9%	Fiji 7%	Norfolk Isds 4%
Cyprus	Estonia 95%	Kuwait 5%	Portugal 0%		
Lebanon	Congo 34%	USA 29%	Sierra Leone 9%	Qatar 6%	Nigeria 4%

Source: CSIL processing of official data

Data are for the last available year

Table W5
World mattress trade. Origin of imports

Country	Origin 1		Origin 2		Origin 3		Origin 4		Origin 5	
USA	Indonesia	28%	Mexico	26%	Taiwan	10%	Kosovo	10%	Spain	4%
Germany	Poland	45%	Netherlands	12%	Romania	7%	Türkiye	5%	Belgium	4%
Japan	China	54%	Vietnam	36%	Denmark	2%	USA	2%	Italy	2%
France	Belgium	16%	Poland	16%	Portugal	12%	Romania	12%	Spain	9%
Netherlands	Poland	22%	Germany	19%	Belgium	18%	China	16%	Denmark	7%
Australia	China	81%	Denmark	9%	USA	1%	Sweden	1%	Sri Lanka	1%
Canada	USA	49%	China	21%	Mexico	17%	Spain	2%	Taiwan	1%
UK	China	25%	Poland	19%	Ireland	16%	Denmark	13%	Romania	12%
Switzerland	Germany	39%	Poland	16%	Austria	8%	France	7%	Italy	6%
South Korea	China	53%	Denmark	20%	USA	8%	Italy	7%	Malaysia	4%
Italy	Poland	21%	France	14%	Romania	13%	China	12%	Sweden	11%
Spain	Portugal	41%	Romania	27%	Poland	12%	China	6%	Germany	3%
Sweden	Poland	50%	Estonia	14%	China	8%	Lithuania	6%	Denmark	6%
Belgium	Netherlands	33%	Poland	15%	Germany	14%	China	10%	Romania	7%
Austria	Germany	59%	Poland	12%	Slovenia	7%	Luxembourg	4%	Türkiye	4%
Denmark	Poland	21%	Sweden	20%	China	16%	Norway	11%	Romania	6%
Norway	Poland	37%	Lithuania	26%	Sweden	16%	Denmark	7%	China	6%
Czech Rep	Poland	51%	Italy	13%	Slovakia	10%	Germany	8%	Romania	6%
Taiwan, China	China	56%	Vietnam	14%	Thailand	4%	Malaysia	4%	Portugal	4%
Poland	China	25%	Romania	17%	Italy	10%	Germany	9%	Serbia	8%
Singapore	China	32%	Indonesia	30%	Malaysia	14%	Thailand	6%	Denmark	5%
Hong Kong, China	China	58%	Australia	10%	Thailand	9%	Viet Nam	4%	Japan	4%
Portugal	Spain	55%	Romania	19%	Germany	11%	Poland	7%	Sweden	3%
Finland	Poland	34%	Estonia	29%	Sweden	28%	Lithuania	3%	China	1%
China	Thailand	50%	Vietnam	7%	Italy	7%	Malaysia	4%	USA	3%
Ireland	UK	46%	Türkiye	25%	China	13%	Netherlands	4%	Germany	4%
Vietnam	China	72%	Taiwan	19%	South Korea	5%	France	2%	Thailand	1%
Hungary	Poland	45%	Türkiye	26%	Romania	12%	China	6%	Germany	5%
Saudi Arabia	Un Arab Emir	30%	China	16%	India	14%	Oman	10%	Romania	5%
Romania	Bulgaria	30%	Poland	24%	Türkiye	15%	China	9%	Moldova	7%
New Zealand	China	84%	Denmark	4%	Australia	3%	Germany	2%	UK	2%
Un Arab Emir	Oman	26%	China	17%	India	13%	Romania	13%	Poland	11%
Indonesia	China	71%	Singapore	13%	Malaysia	6%	Thailand	3%	Denmark	2%
Slovenia	Poland	21%	Bosnia Herz	16%	Türkiye	14%	Croatia	14%	China	6%
Mexico	China	72%	USA	27%	Spain	1%	Italy	0%	Taiwan	0%
Slovakia	Poland	39%	Czech Rep	38%	Germany	5%	Romania	4%	Italy	4%
Bulgaria	China	36%	Italy	23%	Romania	18%	Türkiye	11%	Poland	7%
Thailand	China	79%	UK	5%	Malaysia	3%	Japan	3%	Indonesia	3%
Israel	Denmark	23%	Poland	21%	China	19%	Romania	10%	Türkiye	5%
Malaysia	China	62%	Japan	16%	Vietnam	7%	Indonesia	7%	Thailand	2%
Greece	Türkiye	31%	China	17%	Romania	17%	Bulgaria	16%	France	5%
Kuwait	Un Arab Emir	27%	Saudi Arabia	26%	China	8%	Romania	8%	India	7%
Croatia	Poland	40%	Slovenia	13%	Romania	11%	Bosnia Herz	9%	Türkiye	8%
Chile	China	39%	Portugal	33%	Peru	7%	Germany	4%	Poland	4%
Philippines	China	57%	Thailand	8%	Malaysia	8%	Belgium	7%	Japan	6%
Lithuania	Poland	47%	Latvia	14%	Belarus	11%	Romania	5%	China	4%
Russia	Belarus	36%	China	13%	Italy	12%	France	6%	South Korea	6%
Türkiye	Poland	28%	Romania	21%	Denmark	19%	UK	9%	Slovenia	4%
Latvia	Poland	57%	Romania	6%	Russia	6%	Lithuania	5%	Denmark	5%
Estonia	Latvia	27%	Poland	23%	Denmark	18%	China	6%	Lithuania	5%
India	China	33%	Sri Lanka	27%	Thailand	8%	Italy	6%	Un Arab Emir	3%
Serbia	China	29%	Türkiye	17%	Croatia	15%	Italy	9%	Romania	7%
Ukraine	Russia	33%	Poland	29%	Italy	8%	Spain	7%	Slovakia	6%
Cyprus	Greece	24%	Romania	24%	China	22%	Denmark	8%	Poland	6%
South Africa	China	54%	Denmark	19%	Italy	6%	UK	6%	Germany	2%
Brazil	China	50%	France	7%	USA	6%	Netherlands	6%	Denmark	6%
Malta	Italy	37%	China	28%	Türkiye	13%	Spain	4%	Sweden	3%
Argentina	China	36%	Chile	15%	Paraguay	13%	Brazil	10%	Türkiye	6%
Lebanon	China	24%	Türkiye	18%	Italy	13%	Denmark	9%	Netherlands	7%
Egypt	Poland	29%	Germany	15%	Romania	14%	Türkiye	14%	Spain	13%

Source: CSIL processing of official data

Data are for the last available year

Table W6**Mattress consumption 2023-2024. Change forecasts in real terms.**

	2023	2024
Argentina	-4%	1%
Australia	0%	1%
Austria	-5%	1%
Belgium	-6%	0%
Brazil	-4%	0%
Bulgaria	0%	1%
Canada	-4%	2%
Chile	-4%	0%
China	1%	3%
Croatia	-2%	1%
Czech Republic	-5%	2%
Denmark	-4%	1%
Estonia	-5%	2%
Finland	-5%	1%
France	-5%	1%
Germany	-6%	1%
Greece	-1%	1%
Hungary	-6%	2%
India	4%	4%
Indonesia	2%	4%
Ireland	-5%	1%
Italy	-5%	2%
Japan	0%	1%
Kuwait	1%	2%
Latvia	-5%	2%
Lithuania	-5%	1%
Malaysia	1%	2%
Mexico	-2%	1%
Netherlands	-6%	1%
Norway	0%	1%
Philippines	1%	3%
Poland	-5%	2%
Portugal	-4%	1%
Romania	-4%	1%
Russia	-8%	0%
Saudi Arabia	1%	1%
Serbia	0%	2%
Slovakia	-4%	1%
South Africa	-2%	1%
South Korea	2%	2%
Spain	-5%	2%
Sweden	-4%	1%
Switzerland	-3%	0%
Taiwan, China	0%	1%
Thailand	1%	2%
Türkiye	-2%	1%
United Arab Emirates	1%	1%
United Kingdom	-4%	1%
United States	-5%	2%
Vietnam	4%	4%

Sources: CSIL

PART III. TOP 20 COUNTRIES FOR MATTRESS INDUSTRY

	Page
China	41
United States	63
India	80
Poland	95
Brazil	107
United Kingdom	124
Italy	140
Canada	157
Mexico	170
Spain	183
Germany	199
Australia	212
France	225
Türkiye	238
Japan	252
South Korea	265
Vietnam	278
Portugal	291
Sweden	303
Belgium	315

3.1 The mattress industry in China

Table 3.1 - China

The Mattresses sector: production, consumption and international trade, 2013-2022.

		2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
Production	US\$ million	6,807	7,641	8,139	8,300	8,973	9,907	9,334	9,277	10,892	9,450
Exports	US\$ million	825	900	933	1,011	1,358	1,616	1,079	799	924	846
Imports	US\$ million	19	24	26	38	57	76	88	61	58	47
Consumption*	US\$ million	6,001	6,766	7,233	7,328	7,671	8,368	8,344	8,540	10,026	8,651
Production	% ch. -US\$		12%	7%	2%	8%	10%	-6%	-1%	17%	-13%
Exports	% ch. -US\$		9%	4%	8%	34%	19%	-33%	-26%	16%	-8%
Imports	% ch. -US\$		26%	7%	47%	49%	33%	16%	-30%	-5%	-20%
Consumption*	% ch. -US\$		13%	7%	1%	5%	9%	0%	2%	17%	-14%
export/production	%	12%	12%	11%	12%	15%	16%	12%	9%	8%	9%
import/consumption	%	0%	0%	0%	1%	1%	1%	1%	1%	1%	1%
Production	CNY million	41,846	47,083	51,137	55,115	60,627	65,477	64,483	64,051	70,264	63,589
Exports	CNY million	5,072	5,545	5,861	6,713	9,179	10,678	7,454	5,515	5,963	5,692
Imports	CNY million	119	151	165	255	386	503	610	424	377	316
Consumption*	CNY million	36,893	41,689	45,441	48,657	51,834	55,302	57,639	58,960	64,678	58,213
Production	% ch. - CNY		13%	9%	8%	10%	8%	-2%	-1%	10%	-10%
Exports	% ch. - CNY		9%	6%	15%	37%	16%	-30%	-26%	8%	-5%
Imports	% ch. - CNY		27%	9%	55%	51%	30%	21%	-30%	-11%	-16%
Consumption*	% ch. - CNY		13%	9%	7%	7%	7%	4%	2%	10%	-10%

* Apparent consumption = Production – Exports + Imports

Sources: CSIL, UN Comtrade database, DESA/UNSD

Table 3.2 - China

Exchange rates, 2013-2022.

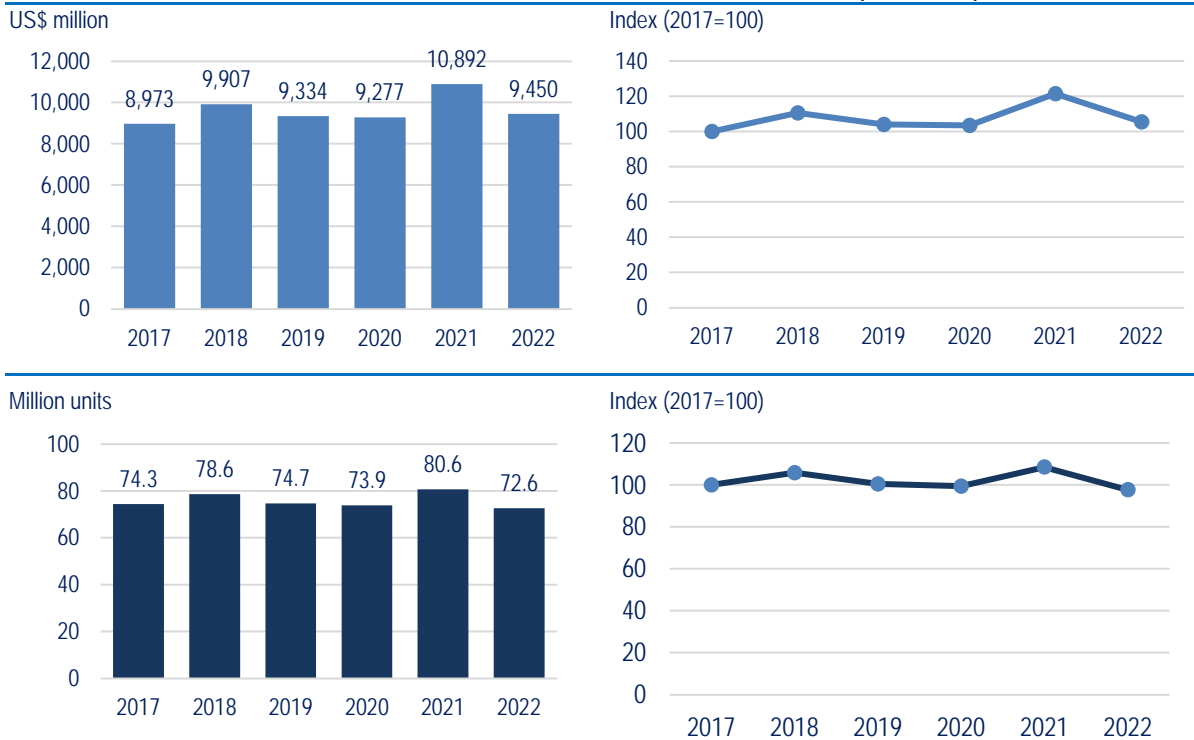
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
CNY per US\$	6.15	6.16	6.28	6.64	6.76	6.61	6.91	6.90	6.45	6.73
CNY per EUR	8.16	8.19	6.97	7.35	7.64	7.81	7.73	7.88	7.63	7.09

Source: US Federal Reserve

3.1.1 China. Mattresses production

Figure 3.1 - China

Production of mattresses, 2017-2022. US\$ million, million units and index (2017=100)



Source: CSIL

Table 3.3 - China

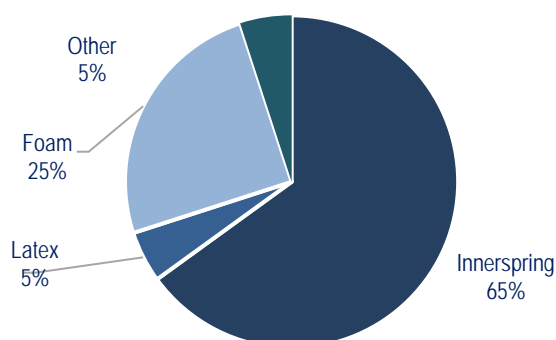
Exports/Production ratio (%) of mattresses, 2017-2022. Comparison with World

	2017	2018	2019	2020	2021	2022
China	15%	16%	12%	9%	8%	9%
World	16%	18%	18%	19%	18%	19%

Source: CSIL

Figure 3.2 - China

Breakdown of mattress production by filling material. Percentages in volume



Source: CSIL

Last available year

3.1.2 China. Major Mattresses manufacturers

Table 3.4 China. Major mattresses manufacturers by turnover

Company	Headquarters' country	Mattresses turnover (Million US\$)	% share of mattresses in company's turnover	Total turnover (Million US\$)
Xilinmen Group	China	955.2	82	1164.9
Mlily (Healthcare Co., Ltd.-Mlily)	China	569.3	48	1191.4
Jason Furniture (Hangzhou)	China	528.7	20	2676.5
Man Wah Holdings	Hong Kong, China	348.2	16	2215.8
Sinomax (Holding) Group	Hong Kong, China	252.9	63	402.5
De Rucci	China	226.0	63	358.7
Zinus (China)	China	187.8	80	234.8
Suibao (Somnopro Group)	China	176.8	85	208.1
Airland Industrial (Shenzhen)	China	156.0	70	222.9
JV King Koil-Serta China (Hillhouse Investment Management)	China	127.4	90	141.6
Goodnight	China	125.6	65	193.2
Aidi	China	115.0	95	121.0
Landbond Furniture Group	China	113.7	15	757.9
Fengyang	China	112.6	40	281.5
EON Living (JBM)	China	101.6	70	145.2
Relux Mattress	China	88.0	80	110.0
Somnus Furniture	China	86.9	100	86.9
Glory (Zhejiang)	China	85.8	80	107.3
Homey Industrial Group	China	79.6	100	79.6
Simmons Bedding & Furniture (SSB / Simmons)	China	65.4	80	81.7
Huaweimei Furniture	China	64.5	70	92.2
Quanyou Furniture	China	62.6	10	626.4
Mellkit	China	58.8	80	73.4
Luen Tai Group	Hong Kong, China	52.0	65	80.0
Bayi	China	51.0	70	72.8
Jisi Furniture Group	China	50.9	40	127.3
AiDeFu	China	47.6	90	52.9
Sealy China (Tempur Sealy)	China	44.7	70	63.9
South Hui Ton (Vontron Technology)	China	44.4	65	68.3
Steel Land	China	43.0	30	143.3
Sweet Night Furniture	China	41.4	70	59.2
Aris Furniture	China	40.0	20	200.0
Jlh Mattress	China	40.0	80	50.0
Red Apple (Red Apple - Shenzhen Tiancheng Furniture)	China	37.7	20	188.7
Fule Furniture	China	34.3	55	62.4

Source: CSIL estimates

Note: Data refer to the last available year, typically 2022 or 2021.

3.1.3 China. Short Profiles of major mattresses manufacturers

AiDeFu

Jiangsu AiDeFu Latex Products Co., Ltd.

Headquarters/Main Location: Guocuntown, Jiangdu Area - Yangzhou, Jiangsu - China

T: +86 514 86399508

Email: zxl@adflatex.com

Web: <http://www.aidefulatex.com>

Activity: Manufacturer

Product Portfolio: Mattresses, Pillows, Latex Foam

Mattress production accounts for an estimated 90% of total revenues

Total Turnover range: 50-100 US\$ million

Employees range: 100-250

Manufacturing plants: 1; **Locations:** China: Yangzhou (1)

Online sales: No

Aidi

Shenzhen Zhongshen Ai's Bedding Technology Co., Ltd.

Headquarters/Main Location: 309#JinBi Road, Shahu, Pingshan District - 518118 Shenzhen, Guangdong - China

T: +86 755 28824077

Email: sales18@szaidi.com

Web: <http://www.szaidi.com> ; <http://www.aidisz.com>

Activity: Manufacturer, Retailer

Product Portfolio: Upholstered furniture, Beds, Mattresses, Contract

Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring, Natural/Organic,

Mattress production accounts for an estimated 95% of total revenues

Total Turnover range: 100-250 US\$ million

Employees range: > 500

Manufacturing plants: 5; **Locations:** China (Shenzhen, Huizhou, Shanwei, Jiaxing and Tianjin) (5)

Online sales: No

Airland Industrial (Shenzhen)

Airland Industrial (Shenzhen) Co., Ltd

Group: Airland

Headquarters/Main Location: Shawan Danzhutou Industrial Zone - 518114 Shenzhen - China

T: +86 075528746600

Web: <https://www.airland.com>

Activity: Manufacturer

Product Portfolio: Bedrooms, Beds, Mattresses

Brands: Own Brands: Airland, Yalan Cloud, Sri Bidi, Dream Maker,

Mattress production accounts for an estimated 70% of total revenues

Total Turnover range: 100-250 US\$ million

Employees range: 251-500

Manufacturing plants: 1; **Locations:** China (1)

Aishu

Aishu Shanghai Ltd, Mattress Co.

Headquarters/Main Location: No.5238, Shangnan Road, Pudong New District - 200000 Shanghai - China

T: +86 21 31268066

Email: service@aishu.com.cn

Web: <http://www.asnug.com>

Activity: Manufacturer

Product Portfolio: Beds, Mattresses

Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring, Natural/Organic, Other

Mattress production accounts for an estimated 90% of total revenues

Total Turnover range: 5-15 US\$ million

Employees range: 100-250

Manufacturing plants: 2; **Locations:** China (2)

Online sales: No

Aonidisi Home

Aonidisi Home Furniture Manufactory

Headquarters/Main Location: Shangsha Industrial Zone, Xiqiao Town, Nanhai District - Foshan, Guangdong - China

T: +86 757 86868061

Web: <http://aonidisi.com>

Activity: Manufacturer

Product Portfolio: Beds, Mattresses

Mattress production accounts for an estimated 80% of total revenues

Total Turnover range: 0-5 US\$ million

Employees range: 21-50

Manufacturing plants: 1; **Locations:** China: Foshan (1)

Online sales: No

Aris Furniture

Beijing Aris Furniture Co., Ltd.

Headquarters/Main Location: Duozi Industrial Area, Taihu Town, Tongzhou District - 101100 Beijing - China

T: +86 10 69508987

Web: <http://www.chinaaris.com>

Activity: Manufacturer

Product Portfolio: Upholstered furniture, Beds, Mattresses

Brands: Own Brands: ARIS, OEM: Yes

Types of mattresses by materials: Innerspring,

Mattress production accounts for an estimated 20% of total revenues

Total Turnover range: 100-250 US\$ million

Employees range: > 500

Manufacturing plants: 1; **Locations:** China (1)

Online sales: Yes

Bayi**Chengdu Bayi Mattress Factory**

Headquarters/Main Location: No. 68, North Section of Chengshuang Avenue, Wuhou District - 610043 Chengdu, Sichuan - China
T: +86 28 85033866
Email: bayi@ba-yi.com
Web: http://www.ba-yi.com
Activity: Manufacturer
Product Portfolio: Upholstered furniture, Beds, Mattresses
Mattress production accounts for an estimated 70% of total revenues
Total Turnover range: 50-100 US\$ million
Employees range: > 500
Manufacturing plants: 1; **Locations:** China: Chengdu (1)
Online sales: No

Betsy**Foshan Qisheng Sponge Co., Ltd-Betsy**

Headquarters/Main Location: Xingtang Town, Shunde Dist., - 528000 Foshan, Guangdong - China
T: +86 757 29290636
Email: mattress2@qishengchina.net
Web: http://www.betsysleep.com
Activity: Manufacturer
Product Portfolio: Mattresses
Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring,
Mattress production accounts for an estimated 100% of total revenues
Total Turnover range: 5-15 US\$ million
Manufacturing plants: 1; **Locations:** China: Foshan (1)
Online sales: Yes

CBD**Shenzhen Yuanchao Household Goods Co., Ltd.**

Headquarters/Main Location: No. 8 Xinlong Road, Shahu Neighborhood, Pingshan - 518118 Shenzhen, Guangdong - China
T: +86 755 28419743
Email: zhengquan@cbd88.com ; CBD88888@163.com
Web: https://www.cbd88.cn ; http://www.cbd88furniture.com
Activity: Manufacturer, Retailer
Product Portfolio: Upholstered furniture, Dining and Living rooms, Beds, Mattresses
Brands: Own Brands: CBD,
Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring,
Mattress production accounts for an estimated 17% of total revenues
Total Turnover range: 100-250 US\$ million
Employees range: > 500
Manufacturing plants: 4; **Locations:** China (4)
Online sales: No

Changming Latex Sponge**Hangzhou Changming Latex Sponge Co., Ltd.**

Headquarters/Main Location: 39 Wannian Rd. Yuhang Economic Development Zone, Yuhang District - 311100 Hangzhou, Zhejiang - China
T: +86 571 57870999
Email: hzcm@vip.163.com
Activity: Manufacturer
Product Portfolio: Mattresses, Pillows, Latex Foam, Foam
Mattress production accounts for an estimated 50% of total revenues
Total Turnover range: 15-50 US\$ million
Employees range: 251-500
Manufacturing plants: 1; **Locations:** China (Hangzhou)
Online sales: No

Cima Mattress**Shenzhen Zhanyue Furniture Co., Ltd.**

Headquarters/Main Location: Fengwei Street 8, Dafeng Village, Dakang, Henggang, Longgang - Shenzhen, Guangdong - China
T: +86 755 28647397
Email: cimahk@aliyun.com; cimafoam@aliyun.com
Web: http://www.cimasofa.net
Activity: Manufacturer
Product Portfolio: Mattresses, Pillows, Contract
Mattress production accounts for an estimated 30% of total revenues
Total Turnover range: 15-50 US\$ million
Employees range: 100-250
Manufacturing plants: 1; **Locations:** China: Guangdong (1)
Online sales: No

Dapeng**Foshan Dapeng Furniture Factory**

Headquarters/Main Location: No.7th.Gegao Industry, Longjiang Town, Shunde District - 528318 Foshan, Guangdong - China
T: +86 757 23364622
Email: gddapeng@126.com
Web: http://www.gddapeng.com
Activity: Manufacturer
Product Portfolio: Home furniture, Mattresses
Mattress production accounts for an estimated 90% of total revenues
Total Turnover range: 15-50 US\$ million
Employees range: 51-100
Manufacturing plants: 1; **Locations:** China: Foshan (1)

De Rucci**De Rucci Healthy Sleep Co., Ltd****Group:** De Rucci**Headquarters/Main Location:** Science and Technology Avenue No.1, Houjie - 523948 Dongguan, Guangdong - China**T:** +86 769 85058288 ; 85052088**Email:** china@derucci.com**Web:** <https://www.derucci.com> ; <http://www.musiguoji.com>**Activity:** Manufacturer, Retailer**Product Portfolio:** Upholstered furniture, Beds, Mattresses**Brands:** Own Brands: De Rucci, V6, SleepDesigns, DeKrey, Glodia, Kage, Licensed Brands: Treca, Calia, OEM: Yes**Types of mattresses by materials:** Polyurethane Foam, Latex, Innerspring, Natural/Organic, Other**Mattress production** accounts for an estimated 63% of total revenues**Total Turnover range:** >250 US\$ million**Employees range:** > 500**Manufacturing plants:** 2; **Locations:** China (2)**Online sales:** Yes**De Rucci Beddings****De Rucci Healthy Sleep Co., Ltd****Group:** De Rucci**Headquarters/Main Location:** Science and Technology Avenue No.1, Houjie - 523948 Dongguan, Guangdong - China**T:** +86 769 85058288 ; 85052088**Email:** china@derucci.com**Web:** <https://www.derucci.com> ; <http://www.musiguoji.com>**Activity:** Manufacturer, Retailer**Product Portfolio:** Upholstered furniture, Beds, Mattresses**Brands:** Own Brands: De Rucci, V6, SleepDesigns, DeKrey, Glodia, Kage, Licensed Brands: Treca, Calia, OEM: Yes**Types of mattresses by materials:** Polyurethane Foam, Latex, Innerspring, Natural/Organic, Other**Mattress production** accounts for an estimated 47% of total revenues**Total Turnover range:** >250 US\$ million**Employees range:** > 500**Manufacturing plants:** 2; **Locations:** China (2)**Online sales:** Yes**EJE Holding (Jmbedding)****EJE (Hong Kong) Holdings Limited****Headquarters/Main Location:** Industrial Zone, Xiancun, Zengcheng - 511335 Guangzhou, Guangdong - China**T:** +86 20 82998812**Email:** hkroyal@public.guangzhou.gd.cn**Web:** <http://www.jmbedding.com>**Activity:** Manufacturer**Product Portfolio:** Furniture, Bedrooms, Mattresses, Contract**Mattress production** accounts for an estimated 70% of total revenues**Total Turnover range:** 5-15 US\$ million**Employees range:** 100-250**Manufacturing plants:** 2; **Locations:** China: Shitan Town (2)**Online sales:** No**EON Living****Foshan Eon Home Co., Ltd****Group:** JBM**Headquarters/Main Location:** The 325 National Road, Longjiang Town, Shunde District - 528318 Foshan, Guangdong - China**T:** +86 757 29839193**Email:** sales@eonliving.com**Web:** <https://jbm-furniture.com>; <http://www.eon-home.com>**Activity:** Manufacturer, Retailer**Product Portfolio:** Upholstered furniture, Dining and Living rooms, Beds, Children's rooms, Mattresses, Pillows, Foam**Brands:** Own Brands: JBM EON, OEM: Yes**Mattress production** accounts for an estimated 70% of total revenues**Total Turnover range:** 100-250 US\$ million**Employees range:** > 500**Manufacturing plants:** 3; **Locations:** China (3)**Online sales:** Yes**Fengyang****Hebei Fengyang Group Co., Ltd.****Headquarters/Main Location:** Fengyang Industrial Park - Xiong'an New District, Hebei - China**T:** +86 400 6165686**Email:** fyjt@sdfengyang.com**Web:** <http://www.sdfengyang.com> ; <http://www.xafengyang.com>**Activity:** Manufacturer, Retailer**Product Portfolio:** Upholstered furniture, Beds, Mattresses, Contract**Brands:** Own Brands: Fengyang,**Types of mattresses by materials:** Innerspring,**Mattress production** accounts for an estimated 40% of total revenues**Total Turnover range:** >250 US\$ million**Employees range:** > 500**Manufacturing plants:** 1; **Locations:** China (1)**Online sales:** Yes**Fule Furniture****Fule Furniture Co., Ltd.****Headquarters/Main Location:** Nanda Street Ximutou City 18# - 710002 Xian, Shaanxi - China**T:** +86 2982573316**Web:** <https://www.fule.cc>**Activity:** Manufacturer**Product Portfolio:** Upholstered furniture, Bedrooms, Beds, Mattresses**Mattress production** accounts for an estimated 55% of total revenues**Total Turnover range:** 50-100 US\$ million**Employees range:** 100-250**Manufacturing plants:** 1; **Locations:** China: Xian (Shaanxi) (1)

Glory (Zhejiang)

Zhejiang Gaoyu Home Furnishing Technology Co. - Zhejiang Glory Home Furnishings Co., Ltd.

Group: Glory
Headquarters/Main Location: No. 555, Kangxing West Road, Dayun Industrial Zone, Jiashan County - Jiaxin, Zhejiang - China
T: +86 15757373816
Email: info@gaoyufoam.com
Web: http://www.glorysleep.com
Activity: Manufacturer
Product Portfolio: Beds, Mattresses, Pillows
Mattress production accounts for an estimated 80% of total revenues
Total Turnover range: 100-250 US\$ million
Employees range: > 500

Golden Furniture

Foshan Golden Furniture Co., Ltd.

Headquarters/Main Location: No.2 Yuannan Road, jiujiang Industry Area - Foshan, Guangdong - China
T: +86 757 86556888
Email: golden001@grdfurniture.com
Web: http://www.grdfurniture.com
Activity: Manufacturer
Product Portfolio: Upholstered furniture, Bedrooms, Beds, Mattresses
Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring,
Mattress production accounts for an estimated 90% of total revenues
Total Turnover range: 15-50 US\$ million
Employees range: 100-250
Online sales: No

Goodnight

Hunan Goodnight Home Furnishings Industry Co., Ltd

Group: Goodnight
Headquarters/Main Location: No.27, Tianma Road, Xiaoxiang Middle Road, - 410012 Changsha, Hunan - China
T: +86 731 8669881
Email: sales@goodnight.com.cn; gj@goodnight.com.cn
Web: http://www.goodnight.com.cn
Activity: Manufacturer, Retailer
Product Portfolio: Upholstered furniture, Beds, Mattresses, Pillows, Contract, Textiles
Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring, Other
Mattress production accounts for an estimated 65% of total revenues
Total Turnover range: 100-250 US\$ million
Employees range: > 500
Manufacturing plants: 1; **Locations:** China (1)
Online sales: No

Hansan Home Furniture

Hangzhou Hansan Home Furniture Co., Ltd.

Headquarters/Main Location: 5-3 Baiye Road, Xikou Village, Beizhang Town - Yuhang, Hangzhou - China
T: +86 571 88796983
Web: http://www.hansanhome.com
Activity: Manufacturer
Product Portfolio: Mattresses, Pillows, Foam
Mattress production accounts for an estimated 80% of total revenues
Total Turnover range: 15-50 US\$ million
Employees range: 100-250
Manufacturing plants: 1; **Locations:** China: Hangzhou (1)
Online sales: No

Hayes Lin Bailan Soft Furniture - Slumberland

Hilding Anders Shanghai Furniture Co., Ltd.

Group: Hilding Anders
Headquarters/Main Location: Shanghai Minhang Economic and Technological Development Zone Luchun Road 227 - 200245 Shanghai - China
T: +86 21 64309977
Email: inquiry@slumberland.cn
Web: http://www.slumberland.cn
Activity: Manufacturer, Retailer
Product Portfolio: Beds, Mattresses, Contract
Mattress production accounts for an estimated 85% of total revenues
Total Turnover range: 15-50 US\$ million
Employees range: 51-100
Manufacturing plants: 2; **Locations:** China: Harbin, Shanghai (2)
Online sales: No

Homey Industrial Group

Harbin Homey Industrial Group Co., Ltd.

Headquarters/Main Location: Huangjia Waizi Rd, Daowai
T: +86 136 13622153
Email: hy_info@hyhm.cn
Web: http://www.homeymattress.com
Activity: Manufacturer, Retailer
Product Portfolio: Bedrooms, Beds, Mattresses, Contract, Foam
Mattress production accounts for an estimated 100% of total revenues
Total Turnover range: 50-100 US\$ million
Employees range: 100-250
Manufacturing plants: 3; **Locations:** China
Online sales: Yes

Huaweimei Furniture**Zhejiang Huaweimei Group Co., Ltd.**

Headquarters/Main Location: Wuyang Bridge, Shaomen - 312046 Shaoxing, Zhejiang - China

T: +86 575 84026666 ; 84026688

Email: foreigntrade@huaweimei.com

Web: <http://www.huaweimei.com>

Activity: Manufacturer

Product Portfolio: Upholstered furniture, Dining and Living rooms, Bedrooms, Beds, Children's rooms, Tables and Chairs, Mattresses, Contract

Brands: Own Brands: Huaweimei, OEM: Yes

Types of mattresses by materials: Innerspring,

Mattress production accounts for an estimated 70% of total revenues

Total Turnover range: 50-100 US\$ million

Employees range: > 500

Manufacturing plants: 1; **Locations:** China (1)

Online sales: Yes

Hui Hang**Foshan Huihang Furniture Industry Co., Ltd. - FunHome**

Headquarters/Main Location: Hongxing Section, South East China Industrial Zone, Jiujiang, Nanha - Foshan, Guangdong - China

T: +86 0757 81860322

Email: sale@fshh.cc

Web: <http://www.fshh.cc>

Activity: Manufacturer

Product Portfolio: Upholstered furniture, Occasional, Mattresses

Mattress production accounts for an estimated 35% of total revenues

Total Turnover range: 15-50 US\$ million

Employees range: 21-50

Manufacturing plants: 1; **Locations:** China (1)

Jason Furniture (Hangzhou)**Jason Furniture (Hangzhou) Co., Ltd.**

Group: Kuka

Headquarters/Main Location: The KUKA building, N.599, Dongning Road, 1, Jiangnan District - 310018 Hangzhou, Zhejiang - China

T: +86 571 86755388

Email: service@kukahome.com

Web: <https://www.kukahome.com>

Activity: Manufacturer, Retailer

Product Portfolio: Office Furniture, Upholstered furniture, Dining and Living rooms, Beds, Tables and Chairs, Garden and Outdoor, Mattresses, Contract

Brands: Own Brands: Kuka Home, Kuka Sofa, Rolf Benz, Licensed Brands: Natuzzi, La-Z-Boy,

Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring, Natural/Organic,

Mattress production accounts for an estimated 20% of total revenues

Total Turnover range: >250 US\$ million

Employees range: > 500

Manufacturing plants: 14; **Locations:** China (10); Vietnam (1), Mexico (3)

Online sales: Yes

Jingjing Mattress**Kunming Jingjing Mattress Furniture Manufacturing Co., Ltd.**

Headquarters/Main Location: Ciba Road - 650203 Kunming, Yunnan - China

T: +86 871 8058917

Activity: Manufacturer

Product Portfolio: Beds, Mattresses

Mattress production accounts for an estimated 100% of total revenues

Total Turnover range: 15-50 US\$ million

Employees range: 100-250

Manufacturing plants: 1; **Locations:** China: Kunming (1)

Jisi Furniture Group**Shandong Yantai Jisi Furniture Group Co., Ltd.**

Headquarters/Main Location: 426 Shifan Rd, Muping - 264100 Yantai, Shandong - China

T: +86 535 4211065; 4212273

Email: office@jisi.cn

Web: <http://www.jisi.cn>

Activity: Manufacturer

Product Portfolio: Upholstered furniture, Bedrooms, Beds, Mattresses, Contract, Textiles

Mattress production accounts for an estimated 40% of total revenues

Total Turnover range: 100-250 US\$ million

Employees range: > 500

Manufacturing plants: 6; **Locations:** China (6)

Online sales: Yes

JLH Mattress**Jinlongheng Furniture Co., Ltd.**

Headquarters/Main Location: The 3rd Industrial Estate of Shijiang, Jiujiang Twon, Nanhai District - Foshan, Guangdong - China

T: +86 757 8690 8021

Email: admin@jlhmattress.cn

Web: <http://www.jlhmattress.cn> ; <https://www.jlhmattress.com>

Activity: Manufacturer

Product Portfolio: Mattresses, Contract

Types of mattresses by materials: Innerspring,

Mattress production accounts for an estimated 80% of total revenues

Total Turnover range: 50-100 US\$ million

Employees range: 251-500

Manufacturing plants: 1; **Locations:** China: Foshan (1)

Online sales: No

Joyinno JiangYing**JiangSu JiangYing Houseware Co., Ltd.**

Headquarters/Main Location: No.101 Gudu Road - Economic Development Zone - Yangzhou, Jiangsu

T: +86 514 82188642

Email: marketing@jylatex.com

Web: <http://www.jylatex.com>

Activity: Manufacturer, Retailer

Product Portfolio: Mattresses, Pillows, Latex Foam

Mattress production accounts for an estimated 80% of total revenues

Total Turnover range: 15-50 US\$ million

Employees range: 100-250

Manufacturing plants: 1; **Locations:** China: Jiangsu (1)

JSY Latex**Jiangsu JSY Latex Products Co., Ltd.**

Headquarters/Main Location: Gaoxu Industrial Park, Xiaoji Town, Jiangdu District - Yangzhou, Jiangsu - China

T: +86 514 8671-0999

Email: marketsales@jsy-latex.com

Web: <https://www.jsy-latex.com>

Activity: Manufacturer

Product Portfolio: Mattresses, Latex Foam

Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring,

Mattress production accounts for an estimated 15% of total revenues

Total Turnover range: 100-250 US\$ million

Employees range: > 500

Manufacturing plants: 1; **Locations:** China: Yangzhou (1)

JV King Koil-Serta China**Shanghai King Koil Sleep System Co., Ltd.**

Group: Hillhouse Investment Management

Headquarters/Main Location: 13B, No 375 North CaoXi Road, ZhongJin International Plaza, Building C, Xuhui District - Shanghai - China

T: +86 21 60851788

Email: sales@kingkoi.com.cn

Web: <http://www.kingkoi.com.cn>

Activity: Manufacturer

Product Portfolio: Beds, Mattresses, Contract

Brands: Own Brands: King Koil,

Mattress production accounts for an estimated 90% of total revenues

Total Turnover range: 100-250 US\$ million

Manufacturing plants: 3; **Locations:** China (Shanghai, Chengdu, Huizhou) (3)

Online sales: Yes

Kaneman Mattress**Kaneman Furniture Co., Ltd.**

Group: Xiquan Foam Co.

Headquarters/Main Location: Xiushui Street, Shuyang Industrial Zone - 065400 Xianghe, Hebei - China

T: +86 131 66538532

Email: dingwannan@163.com

Web: <http://www.xiquanfoam.com>; <http://www.kaneman-home.com>

Activity: Manufacturer

Product Portfolio: Mattresses, Foam

Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring,

Mattress production accounts for an estimated 100% of total revenues

Total Turnover range: 5-15 US\$ million

Kylin Home**NanJing Kingrate Kylin Home Collection Co., Ltd.**

Headquarters/Main Location: Construction Site Pukou - 210045 Nanjing, Jiangsu - China

T: +86 25 58840858

Email: kylin999@126.com

Web: <http://www.qicj.com>

Activity: Manufacturer, Retailer

Product Portfolio: Beds, Mattresses, Contract

Brands: Own Brands: Kylin,

Mattress production accounts for an estimated 75% of total revenues

Total Turnover range: 5-15 US\$ million

Employees range: 100-250

Manufacturing plants: 1; **Locations:** China: Nanjing (1)

Landbond Furniture Group**Guangdong Landbond Furniture Group Co., Ltd.**

Group: Guangdong Landbond Furniture Group

Headquarters/Main Location: 3 Pingdixi, Guangfu Road, Yanbu, Nanhai - 528247 Foshan, Guangdong - China

T: +86 757 85768191 ; 85768852 ; 85768106

Email: lbsofa@21cn.com

Web: <https://www.landbond.com>

Activity: Manufacturer, Retailer

Product Portfolio: Office Furniture, Office Seating, Kitchen Furniture, Upholstered furniture, Dining and Living rooms, Bedrooms, Children's rooms, Tables and Chairs, Occasional, Mattresses, Contract, Semi-finished parts

Brands: Own Brands: LandBond,

Mattress production accounts for an estimated 15% of total revenues

Total Turnover range: >250 US\$ million

Employees range: > 500

Manufacturing plants: 2; **Locations:** China (2)

Online sales: Yes

Lianle Bedding**Hubei Lianle Bedding Mattress Group Co., Ltd.**

Headquarters/Main Location: Lianle Industrial Park, Union South Road, Youyi Avenue, Wuchang - 430063 Wuhan, Hubei - China

T: +86 27 86568169

Web: <http://www.lianle.com.cn>

Activity: Manufacturer

Product Portfolio: Upholstered furniture, Beds, Mattresses, Contract

Mattress production accounts for an estimated 75% of total revenues

Total Turnover range: 5-15 US\$ million

Employees range: 251-500

Manufacturing plants: 1; **Locations:** China: Wuhan City (1)

Online sales: Yes

Longlife Bedding**Guangdong Memo's Bedding Co**

Group: Memo's Bedding

Headquarters/Main Location: No.12 Sanlian Road, Longjiang Town, Shunde District - Foshan, Guangdong - China

T: +86 757 23398230

Email: sell@memos.com.cn

Web: <http://memos.com.cn>

Activity: Manufacturer

Product Portfolio: Beds, Mattresses

Brands: Own Brands: Memo's, Longlife,

Mattress production accounts for an estimated 100% of total revenues

Total Turnover range: 15-50 US\$ million

Manufacturing plants: 1; **Locations:** China: Foshan (1)

Luen Tai Group**Luen Tai Group Ltd**

Headquarters/Main Location: Room 2613~2616, 26/F., New Tech Plaza, 34 Tai Yau Street - San Po Kong, Kowloon - Hong Kong

T: +852 2351 4545

Email: info@luentai.com

Web: <http://www.luentai.com>

Activity: Manufacturer

Product Portfolio: Mattresses, Contract, Foam

Mattress production accounts for an estimated 65% of total revenues

Total Turnover range: 50-100 US\$ million

Employees range: > 500

Manufacturing plants: 9; **Locations:** China (Shenzhen, Shanghai (Mattress), Chengdu, Xiamen)

Man Wah Holdings**Man Wah Holdings Ltd.**

Group: Man Wah Holdings Ltd

Headquarters/Main Location: 1/F Wah Lai Industrial Center 10-14 Kwei Tei Street - Fotan, New Territories - Hong Kong

T: +852 27120091 ; 27120092 ; 27120739

Email: manwah@manwahholdings.com

Web: <http://www.manwahholdings.com> ;

<https://www.cheersofa.com>

Activity: Manufacturer, Retailer

Product Portfolio: Upholstered furniture, Bedrooms, Beds, Mattresses, Foam

Brands: Own Brands: CHEERS, Nicoletti, Morewell, OEM: Yes

Mattress production accounts for an estimated 16% of total revenues

Total Turnover range: >250 US\$ million

Employees range: > 500

Manufacturing plants: 14; **Locations:** 14; China (7), Vietnam (1), Mexico (1), Thailand (1), Lithuania (2), Poland (1), Ukraine (1) In 2022, Man Wah expanded its manufacturing footprint to include Mexico. The plant serves the North American market. Home Group (Estonia) operates 4 of these manufacturing facilities, those in Lithuania, Poland, and Ukraine. The company has 4 foam production plants in China

Online sales: Yes

Max Sun**Max Sun Industrial Development Co. Ltd.**

Headquarters/Main Location: No.108, Wanggang Industrial Development Area, Longjiang Town, Shunde District - 528319 Foshan, Guangdong - China

T: +86 757 23882268

Email: maxsun@gdmaxsun.com ; service@gdmaxsun.com

Web: <http://www.gdmaxsun.com>

Activity: Manufacturer, Trader

Product Portfolio: Upholstered furniture, Bedrooms, Beds, Mattresses, Contract

Mattress production accounts for an estimated 40% of total revenues

Total Turnover range: 15-50 US\$ million

Mellkit**Jiaxing Yuan Chang Furniture Co., Ltd.**

Headquarters/Main Location: NO.8, Chaoyang Road, Zhendong Industrial Park, Yuanhua Town - 314416 Haining, Zhejiang - China

T: +86 573 87873399

Email: simon@ycspring.com

Activity: Manufacturer

Product Portfolio: Mattresses

Types of mattresses by materials: Innerspring,

Mattress production accounts for an estimated 80% of total revenues

Total Turnover range: 50-100 US\$ million

Employees range: 100-250

Manufacturing plants: 3; **Locations:** China

Online sales: No

Memo's Bedding**Guangdong Memo's Bedding Co**

Group: Memo's Bedding
Headquarters/Main Location: No.12 Sanlian Road, Longjiang Town, Shunde District - Foshan, Guangdong - China
T: +86 757 23398230
Email: sell@memos.com.cn
Web: http://memos.com.cn
Activity: Manufacturer
Product Portfolio: Beds, Mattresses
Brands: Own Brands: Memo's, Longlife,
Mattress production accounts for an estimated 85% of total revenues
Total Turnover range: 5-15 US\$ million
Employees range: 100-250
Manufacturing plants: 1; **Locations:** China: Foshan (1)

Mengbao Furniture**Shenyang Mengbao Furniture Co., Ltd.**

Headquarters/Main Location: No.77, Tawan St, Huanggu District No.77, - 110144 Shenyang, Liaoning - China
T: +86 24 86781818 ; 86782828
Email: mengbao0000@163.com
Web: http://www.symb.cn
Activity: Manufacturer, Retailer
Product Portfolio: Beds, Mattresses
Mattress production accounts for an estimated 70% of total revenues
Total Turnover range: 0-5 US\$ million
Employees range: 51-100
Manufacturing plants: 1; **Locations:** China: Shenyang (1)

Mengshen**Ningbo Mengshen Mattress Machinery Co., Ltd**

Headquarters/Main Location: NXingyong Road,165# - 315020 Ningbo, Zhejiang - China
T: +86 574 87356607 ; 87355162 ; 87353485
Web: http://www.mengshen.com.cn
Activity: Manufacturer, Retailer
Product Portfolio: Beds, Mattresses, Contract
Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring,
Mattress production accounts for an estimated 95% of total revenues
Total Turnover range: 15-50 US\$ million
Employees range: 251-500
Manufacturing plants: 5; **Locations:** China: Ningbo, Zhejiang (4) ; USA
Online sales: Yes

Miily**Healthcare Co., Ltd.**

Group: Healthcare Co., Ltd.-Miily
Headquarters/Main Location: No. 999, Gaonan Road, Dingyan Town - 226521 Rugao, Jiangsu - China
T: +86 513 68169482
Email: hkfoam@hkfoam.com
Web: http://www.miily.com
Activity: Manufacturer, Retailer
Product Portfolio: Upholstered furniture, Beds, Mattresses, Pillows, Foam
Brands: Own Brands: Miily, Nisco Living, Max Colchones, Essence Sleep,OEM: Yes
Types of mattresses by materials: Polyurethane Foam, Innerspring,
Mattress production accounts for an estimated 48% of total revenues
Total Turnover range: >250 US\$ million
Employees range: > 500
Manufacturing plants: 10; **Locations:** China (3) ; USA (4), Serbia (1), Thailand (1), Spain (1)
Online sales: Yes

Quanyou Furniture**Quanyou Furniture Co., Ltd.**

Headquarters/Main Location: Yuyang Village, Yangma Town, Chongzhou - 610045 Chengdu, Sichuan - China
T: +86 28 66771818 ; 82255698
Email: kf@quanyou.com.cn
Web: http://www.quanyou.com.cn
Activity: Manufacturer, Retailer
Product Portfolio: Kitchen Furniture, Upholstered furniture, Dining and Living rooms, Bedrooms, Home furniture, Mattresses
Brands: Own Brands: QUANYOU,
Mattress production accounts for an estimated 10% of total revenues
Total Turnover range: >250 US\$ million
Employees range: > 500
Manufacturing plants: 4; **Locations:** China (4)
Online sales: Yes

Rayson Global**Rayson Global Co., Ltd**

Group: Rayson Global
Headquarters/Main Location: Rayson Industrial Zone, Huasha Road, Shishan - Foshan, Guangdong - China
T: +86 757 85886933
Email: info@raysonchina.com
Web: https://www.compressmattress.com ; https://www.raysonglobal.com.cn
Activity: Manufacturer
Product Portfolio: Mattresses, Contract
Mattress production accounts for an estimated 80% of total revenues
Total Turnover range: 15-50 US\$ million
Employees range: > 500

Red Apple**Shenzhen Tiancheng Furniture Co., Ltd. Hong Ping Guo**

Group: Red Apple - Shenzhen Tiancheng Furniture
Headquarters/Main Location: Heshan Ind. Zone. Queshan, Longhuazhen - 518109 Shenzhen, Guangdong - China
T: +86 755 28111368
Email: export@redapple.com.cn
Web: http://www.redapple.com.cn
Activity: Manufacturer, Retailer
Product Portfolio: Home Office, Upholstered furniture, Dining and Living rooms, Bedrooms, Beds, Mattresses
Brands: Own Brands: Red Apple, OEM: Yes
Mattress production accounts for an estimated 20% of total revenues
Total Turnover range: 100-250 US\$ million
Employees range: > 500
Manufacturing plants: 1; **Locations:** China (1)
Online sales: Yes

Relux Mattress**Relux Mattress Co., Ltd.**

Headquarters/Main Location: 675 North Century Road, Suite 1605, Building 10 - 315040 Ningbo, Zhejiang - China
T: +86 574 87413100
Email: imattress@126.com
Web: http://www.imattress.cn
Activity: Manufacturer
Product Portfolio: Mattresses, Pillows
Types of mattresses by materials: Polyurethane Foam,
Mattress production accounts for an estimated 80% of total revenues
Total Turnover range: 100-250 US\$ million
Employees range: > 500
Manufacturing plants: 1; **Locations:** China: Zhejiang (1)

Royale Home**Royale Home Holdings Limited**

Group: Royale Furniture
Headquarters/Main Location: Room 204, 2/F Wing On Plaza, 62 Mody Road, Tsim Sha Tsui East - Kowloon, Hong Kong - Hong Kong
T: +852 26366648 ; 26366048
Email: hkroyal002@hkroyal.com
Web: https://www.hkroyal.com
Activity: Holding, Manufacturer, Retailer
Product Portfolio: Kitchen Furniture, Upholstered furniture, Dining and Living rooms, Bedrooms, Mattresses, Contract
Types of mattresses by materials: Polyurethane Foam, Innerspring, Other
Mattress production accounts for an estimated 15% of total revenues
Total Turnover range: 100-250 US\$ million
Employees range: > 500
Manufacturing plants: 5; **Locations:** China
Online sales: No

Sea Horse**Seven Sea Chemicals Group (Sea Horse)**

Group: Seven Sea Chemicals Group (Sea Horse)
Headquarters/Main Location: 59-65 Queen's Road - Central - Hong Kong
T: +852 27233333
Email: info@sevensea.com.hk
Web: http://www.seahorse.hk
Activity: Manufacturer
Product Portfolio: Upholstered furniture, Bedrooms, Beds, Mattresses, Pillows, Contract
Mattress production accounts for an estimated 70% of total revenues
Total Turnover range: 15-50 US\$ million
Employees range: 100-250
Online sales: Yes

Sealy China**Sealy Trading (Shanghai) Co., Ltd.**

Group: Tempur Sealy
Headquarters/Main Location: Room 4703-31, No. 300 Huaihai Middle Road - Shanghai - China
T: +86 4008210867
Email: 4008210867@sealy.cn
Web: https://www.sealy.cn
Activity: Manufacturer, Retailer
Product Portfolio: Upholstered furniture, Beds, Mattresses, Contract
Mattress production accounts for an estimated 70% of total revenues
Total Turnover range: 50-100 US\$ million
Employees range: 100-250
Online sales: Yes

Serta China (Huizhou)**Huizhou Serta Co., Ltd.**

Group: Hillhouse Investment Management
Headquarters/Main Location: (No. 2 Main Workshop), Baoya Industrial Park, Ailing Section, West Side Of Yuhe Road, Economic Development Zone - 516221 Huizhou, Guangdong - China
T: +86 075528756360
Email: info@serta.cn
Web: https://www.serta.cn
Activity: Manufacturer, Retailer
Product Portfolio: Mattresses, Contract
Mattress production accounts for an estimated 90% of total revenues
Total Turnover range: 15-50 US\$ million
Employees range: 100-250
Manufacturing plants: 1; **Locations:** China: Huizhou (1)

Shenbao**Shanghai Shenbao Mattress Factory**

Headquarters/Main Location: No. 66, Lane 2268, Jialuo Rd. - 201818 Shanghai - China

T: +86 21 59905161

Email: shshenbao@gmail.com

Web: <http://www.matras.cn>

Activity: Manufacturer

Product Portfolio: Beds, Mattresses, Contract

Mattress production accounts for an estimated 100% of total revenues

Total Turnover range: 0-5 US\$ million

Manufacturing plants: 1; **Locations:** China: Shanghai (1)

Online sales: Yes

Simmons Bedding & Furniture**Shenzhen Simmons Bedding & Furniture Ltd.**

Group: SSB / Simmons

Headquarters/Main Location: Plaza, NO.1 Zhong Xin Si Road, Futian District - 518408 Shenzhen, Guangdong - China

T: +86 755 3336 9600

Web: <http://www.simmons.cn>

Activity: Manufacturer, Retailer

Product Portfolio: Dining and Living rooms, Bedrooms, Mattresses, Contract

Types of mattresses by materials: Innerspring,

Mattress production accounts for an estimated 80% of total revenues

Total Turnover range: 50-100 US\$ million

Employees range: 100-250

Manufacturing plants: 1; **Locations:** China: Suzhou (1)

Sinomax (Holding) Group**Sinomax (Holding) Group**

Group: Sinomax

Headquarters/Main Location: No. 38 Wang Chiu Road, Kowloon Bay - Kowloon - Hong Kong

T: +852 25747798

Email: ir@sinomax.com ; sales@sinomax.com.hk

Web: <https://www.sinomax.com>

Activity: Manufacturer, Retailer

Product Portfolio: Mattresses, Contract, Foam

Brands: Own Brands: Sinomax, ComforZen, Dream Serenity, SPA Supreme, Zeopedic, Customizer, Dormeo Octaspring, Kidspedics, Tung Ah Foam, Licensed Brands: Sharper Image, HoMedics, Awaken by Joan Lunden, OEM: Yes

Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring,

Mattress production accounts for an estimated 63% of total revenues

Total Turnover range: >250 US\$ million

Employees range: > 500

Manufacturing plants: 8; **Locations:** China (4), USA (2), Vietnam (2)

Online sales: Yes

Softide**Keeson Technology Corp. Ltd.**

Headquarters/Main Location: No. 158 Qiumao Road - 314016

Jiaxing, Zhejiang - China

T: +86 0573 82283307

Email: softide@softide.cn

Web: <http://www.softide.cn>

Activity: Manufacturer, Retailer

Product Portfolio: Beds, Mattresses

Mattress production accounts for an estimated 5% of total revenues

Total Turnover range: >250 US\$ million

Employees range: > 500

Manufacturing plants: 3; **Locations:** China (1) ; Vietnam, Mexico

Somnus Furniture**Foshan Lucas Furniture Co., Ltd. - Shilikang Furniture Co., Ltd. - Rucas**

Headquarters/Main Location: No.10, Fuzhong Road, Guantian Village committee, Longjiang Town, Shunde District - Foshan, Guangdong - China

T: +86 13928234896

Email: sales02@somnus.cc

Web: <http://www.somnus.cc> ; <http://www.rucas321.com>

Activity: Manufacturer

Product Portfolio: Mattresses

Types of mattresses by materials: Other

Mattress production accounts for an estimated 100% of total revenues

Total Turnover range: 50-100 US\$ million

Manufacturing plants: 2; **Locations:** China: Foshan (2)

Online sales: Yes

South Hui Ton**Guizhou Nature Technology Co., Ltd**

Group: Vontron Technology

Headquarters/Main Location: Dulaying, Baiyun District Guiyang - 550017 Guizhou, Guiyang - China

T: +86 0851 4472260

Email: dzr@plantsleep.com

Web: <https://www.vonature.com> ; <https://www.plantsleep.com>

Activity: Manufacturer

Product Portfolio: Bedrooms, Mattresses, Semi-finished parts

Mattress production accounts for an estimated 65% of total revenues

Total Turnover range: 50-100 US\$ million

Employees range: 251-500

Manufacturing plants: 1; **Locations:** China: Guizhou (1)

Online sales: No

Steel Land

Steel Land Industry Development Co., Ltd. - Cosy Living

Headquarters/Main Location: No. 23, G325 road, Longjiang Shunde - Foshan, Guangdong - China

T: +86 139 2468 3099

Email: Bagio@steel-land.com

Web: <https://www.steel-land.com>

Activity: Manufacturer, Retailer

Product Portfolio: Upholstered furniture, Bedrooms, Beds, Tables and Chairs, Mattresses

Brands: Own Brands: Steel-land,

Mattress production accounts for an estimated 30% of total revenues

Total Turnover range: 100-250 US\$ million

Employees range: > 500

Manufacturing plants: 4; **Locations:** China (4)

Online sales: Yes

Stylution (China)

Stylution Int'l (China) Corp.

Group: Stylution

Headquarters/Main Location: Hou-Da Rd., Baihuadong Village., Dalingshan Town - Dongguan, Guangdong - China

T: +86 769 8335-8888

Email: ac@sleeptherapymatt.com

Web: <http://www.stylutionintl.com>

Activity: Manufacturer, Retailer

Product Portfolio: Upholstered furniture, Bedrooms, Beds, Mattresses, Contract

Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring, Natural/Organic, Other

Mattress production accounts for an estimated 80% of total revenues

Total Turnover range: 15-50 US\$ million

Employees range: 251-500

Manufacturing plants: 4; **Locations:** China (4)

Suibao

Suibao Eurasia Mattress & Furniture Co., Ltd

Group: Somnopro Group

Headquarters/Main Location: No.133, Wanfu Road, Yuexiu District - 510120 Guangzhou, Guangdong - China

T: +86 20 83366223-83366286-83364202-83368153

Email: marketing@suibao.com

Web: <https://www.suibao.com>

Activity: Manufacturer, Retailer

Product Portfolio: Dining and Living rooms, Bedrooms, Beds, Children's rooms, Mattresses, Contract

Brands: Own Brands: Mr. Zao, Licensed Brands: Spring Air, Bellarest, OEM: Yes

Mattress production accounts for an estimated 85% of total revenues

Total Turnover range: 100-250 US\$ million

Employees range: 251-500

Manufacturing plants: 4; **Locations:** China (4)

Online sales: No

Super Furniture

Dongguan Super Furniture Company Limited

Group: Hing Lee Group

Headquarters/Main Location: Unit 1101, 11/F Delta House, 3 On Yiu Street - 518112 Shatin, Hongkong - Hong Kong

T: +852 2151 9600

Email: ldl@hingleegroup.com

Web: <http://www.hingleehk.com.hk>

Activity: Manufacturer

Product Portfolio: Upholstered furniture, Mattresses, Semi-finished parts

Mattress production accounts for an estimated 100% of total revenues

Total Turnover range: 15-50 US\$ million

Employees range: 100-250

Manufacturing plants: 1; **Locations:** China

Online sales: No

Superb Creation Furniture (Shenzhen)

Superb Creation Furniture (Shenzhen) Co., Ltd.

Group: Superb Creation

Headquarters/Main Location: Lei Gong Shan Industrial Zone, Kwai Chong Town, Kui Chong Sub-District - 518119 Shenzhen, Guangdong - China

T: +86 755 84203839 ; 89771810

Email: info@superbcreation.com ; info@futuralimited.com

Web: <http://www.superbcreation.com> ; <http://www.ipikahome.com>

Activity: Manufacturer

Product Portfolio: Upholstered furniture, Dining and Living rooms, Bedrooms, Mattresses

Mattress production accounts for an estimated 5% of total revenues

Total Turnover range: 100-250 US\$ million

Employees range: > 500

Manufacturing plants: 3; **Locations:** China (1) ; Thailand, Vietnam

Sweet Night Furniture

Guangdong Shu Mei Na Furniture Co., Ltd.

Headquarters/Main Location: Zhenye West 1 Road, Shatou Industrial Park, Jiujiang Town, Nanhai District - 538318 Foshan, Guangdong - China

T: +86 020 87486374

Web: <http://www.sweetnight.com> ; <http://www.sweetnight.cn> ; <https://sweetnight.store>

Activity: Manufacturer, Retailer

Product Portfolio: Beds, Mattresses, Pillows

Types of mattresses by materials: Latex, Other

Mattress production accounts for an estimated 70% of total revenues

Total Turnover range: 50-100 US\$ million

Employees range: 251-500

Manufacturing plants: 1; **Locations:** China: Guangdong

Online sales: Yes

Taien Springs

Jiaxing Taien Springs Co., Ltd

Headquarters/Main Location: No. 363, Xinyonglian Road, Wangjiangyu Development Zone - Jiaxing, Zhejiang - China
T: +86 573 82282626

Web: <http://www.jxtaien.com>

Activity: Manufacturer

Product Portfolio: Mattresses

Mattress production accounts for an estimated 40% of total revenues

Total Turnover range: 50-100 US\$ million

Manufacturing plants: 2; **Locations:** China: Zhejiang (1); Vietnam

Wanbao Mattress

Hefei Wanbao Mattress Co., Ltd.

Headquarters/Main Location: Daqiang - 230051 Hefei, Anhui - China

T: +86 5513359932

Email: office@ahwanbao.com

Web: <http://www.ahwanbao.com>

Activity: Manufacturer

Product Portfolio: Beds, Mattresses

Mattress production accounts for an estimated 100% of total revenues

Total Turnover range: 15-50 US\$ million

Employees range: 100-250

Manufacturing plants: 1; **Locations:** China: Anhui (1)

Weland

Chongqing Wei Lan Mattress Furniture Co., Ltd.

Group:

Headquarters/Main Location: Huixing Street Industrial Park - 401120 Yubei, Chongqing - China

T: +86 2367196308

Email: info@weland.com.cn

Web: <http://www.weland.com.cn>

Activity: Manufacturer, Retailer

Product Portfolio: Beds, Mattresses

Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring, Natural/Organic, Other

Mattress production accounts for an estimated 80% of total revenues

Total Turnover range: 15-50 US\$ million

Employees range: 251-500

Manufacturing plants: 2; **Locations:** China: Chongqing, Chengdu (2)

Online sales: Yes

Wellcare

Huaian Kanway Chemical Technology Co., Ltd.

Headquarters/Main Location: NO.168 Nenjiang Rd. - Huaian, Jiangsu - China

T: +86 517 84998178

Email: memoryfoam_6726@126.com;

kanway888@kanway.com.cn

Web: <http://www.memoryfoam.com.cn>

Activity: Manufacturer, Retailer

Product Portfolio: Mattresses, Pillows

Mattress production accounts for an estimated 50% of total revenues

Total Turnover range: 15-50 US\$ million

Employees range: 100-250

Manufacturing plants: 1; **Locations:** China: Jiangsu (1)

Online sales: No

Xilinmen Group

Xilinmen Furniture Co., Ltd

Group: Xilinmen Group

Headquarters/Main Location: Xilinmen Industrial Park, No.1, Second Ring Road - 312001 Shaoxing, Zhejiang - China

T: +86 575 85169669

Email: inquiry@sleemon.com ; international@chinabed.com ;

Web: <https://www.sleemon.cn> ; <http://www.sleemon.com>

Activity: Manufacturer, Retailer

Product Portfolio: Upholstered furniture, Bedrooms, Beds, Mattresses, Contract

Brands: Own Brands: Xilinmen, Ximian, M&D, Licensed Brands: IKEA, Nitori, OEM: Yes

Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring, Natural/Organic,

Mattress production accounts for an estimated 82% of total revenues

Total Turnover range: >250 US\$ million

Employees range: > 500

Manufacturing plants: 9; **Locations:** China (8) ; Thailand

Online sales: Yes

YFY furniture

Shenzhen YuanFangYuan Industry Development Co., Ltd.

Group: YFY

Headquarters/Main Location: NO.75, Nanlian Xiangyin Road, Longgang Street, Longgang District - 518115 Shenzhen, Guangdong - China

T: +86 755 84870555

Email: info@yfy.cn

Web: <http://www.yfy.cn>

Activity: Manufacturer

Product Portfolio: Upholstered furniture, Bedrooms, Beds, Mattresses, Contract

Mattress production accounts for an estimated 75% of total revenues

Total Turnover range: 15-50 US\$ million

Employees range: 251-500

Manufacturing plants: 3; **Locations:** China: Shenzhen

Online sales: Yes

Yilianna Furniture**Dongguan Yilianna Furniture Co., Ltd.**

Headquarters/Main Location: No. 25, Qiaozhi Road, Qiaocheng Industrial Area, Qiaozhi Village, Changping Town - 523572 Dongguan, Guangdong - China

T: +86 769 83826528

Email: jiameng20032002@vip.163.com

Web: <http://ilena.en.alibaba.com>

Activity: Manufacturer

Product Portfolio: Mattresses

Mattress production accounts for an estimated 100% of total revenues

Total Turnover range: 15-50 US\$ million

Employees range: 251-500

Manufacturing plants: 1; **Locations:** China: Dongguan (1)

Online sales: Yes

YSMS**YSMS Ismonsa (Tianjin) Industrial Development Co., Ltd.**

Headquarters/Main Location: No. 7 Baofu Road, Baodi Energy-saving and Environmental Protection Industrial Zone - Tianjin - China

Email: info@ysms.com.cn

Web: <http://www.ysms.com.cn>

Activity: Manufacturer

Product Portfolio: Upholstered furniture, Dining and Living rooms, Bedrooms, Beds, Tables and Chairs, Mattresses

Mattress production accounts for an estimated 15% of total revenues

Total Turnover range: 15-50 US\$ million

Employees range: 251-500

Zinus (China)**Zinus Xiamen Inc**

Group: Zinus

Headquarters/Main Location: Liantang Rd, Jimei District - Xiamen, Fujian - China

T: +86 510 8787452

Email: support@zinusinc.com ; media@zinusinc.com

Web: <https://www.zinus.com>

Activity: Manufacturer, Retailer

Product Portfolio: Upholstered furniture, Occasional, Mattresses

Brands: Own Brands: Zinus,

Types of mattresses by materials: Polyurethane Foam,

Mattress production accounts for an estimated 80% of total revenues

Total Turnover range: 100-250 US\$ million

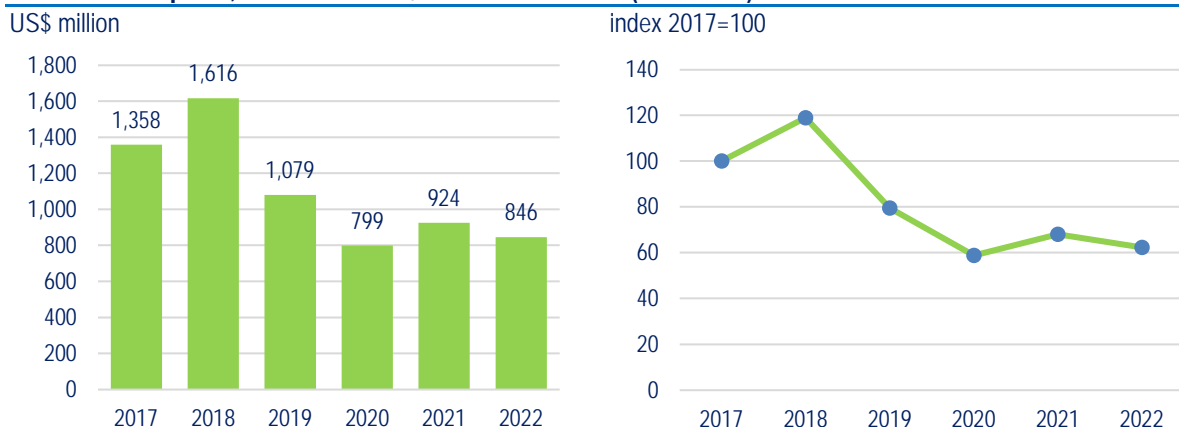
Manufacturing plants: 3; **Locations:** China (3)

Online sales:

3.1.4 China. Mattresses exports

Figure 3.3 - China.

Mattresses exports, 2017-2022. US\$ million and index (2017=100)

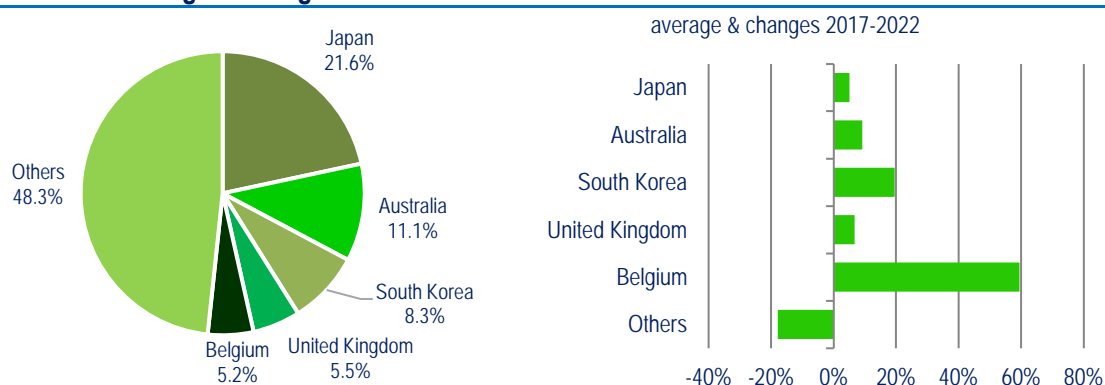


Source: CSIL processing of official data

Figure 3.4 - China.

Mattress exports by country of destination, 2022.

% in values and average & changes 2017-2022



Source: CSIL processing of official data

Table 3.5 - China.

Mattress exports, by country and by geographical area, 2017-2022.

	US\$ Million						% share		% annual changes	
	2017	2018	2019	2020	2021	2022	2017	2022	2022/21	aver 17-22
Japan	142.4	148.8	171.1	192.9	192.9	183.0	10.5	21.6	-5.1	5.1
Australia	60.7	69.4	68.4	75.5	77.8	94.1	4.5	11.1	21.0	9.2
South Korea	28.7	33.8	50.4	63.2	87.0	70.2	2.1	8.3	-19.4	19.6
United Kingdom	33.3	34.2	44.6	48.4	49.1	46.1	2.5	5.5	-6.2	6.7
Belgium	4.2	4.6	3.5	15.3	29.4	43.7	0.3	5.2	48.7	59.4
Germany	13.2	11.2	28.7	44.1	65.3	35.2	1.0	4.2	-46.1	21.7
Singapore	12.7	12.0	17.7	16.6	15.3	35.1	0.9	4.2	n.s.	22.5
Vietnam	13.5	25.5	32.3	30.4	35.7	31.8	1.0	3.8	-11.0	18.6
Malaysia	9.7	11.8	33.2	20.6	26.7	29.7	0.7	3.5	11.2	25.2
Canada	24.3	35.9	50.2	52.3	59.6	27.4	1.8	3.2	n.s.	2.4
top 10	342.8	387.3	500.1	559.2	638.8	596.3	25.2	70.5	-6.6	11.7
others	1015.6	1228.3	578.9	239.6	285.5	249.5	74.8	29.5	-12.6	-24.5
Americas	847.8	1042.3	369.0	74.6	82.6	53.6	62.4	6.3	-35.1	-42.4
- North America	839.8	1033.5	360.1	65.3	69.3	44.7	61.8	5.3	-35.5	-44.4
- Central-South America	8.1	8.8	8.9	9.2	13.3	8.9	0.6	1.1	-32.9	2.1
Asia and Pacific	364.6	416.1	511.1	485.0	532.1	543.5	26.8	64.3	2.1	8.3
Europe	128.3	137.1	176.8	223.5	283.2	224.0	9.4	26.5	-20.9	11.8
- European Union (27)	91.7	99.8	128.3	171.2	231.0	172.4	6.8	20.4	-25.4	13.5
- UK, CH, NO, IS	34.4	35.0	45.5	49.4	50.2	47.1	2.5	5.6	-6.2	6.5
- Other Europe	2.2	2.3	3.0	2.9	2.0	4.5	0.2	0.5	n.s.	15.1
Middle East	11.4	11.0	15.6	19.6	18.0	13.9	0.8	1.6	-23.0	3.9
Africa	6.2	6.3	5.8	6.7	8.5	10.9	0.5	1.3	28.8	11.9
Other Countries	0.0	2.8	0.7	-10.4	0.0	0.0	0.0	0.0	n.c.	n.c.
World Total	1358.4	1615.6	1079.0	798.8	924.4	845.8	100.0	100.0	-8.5	-9.0

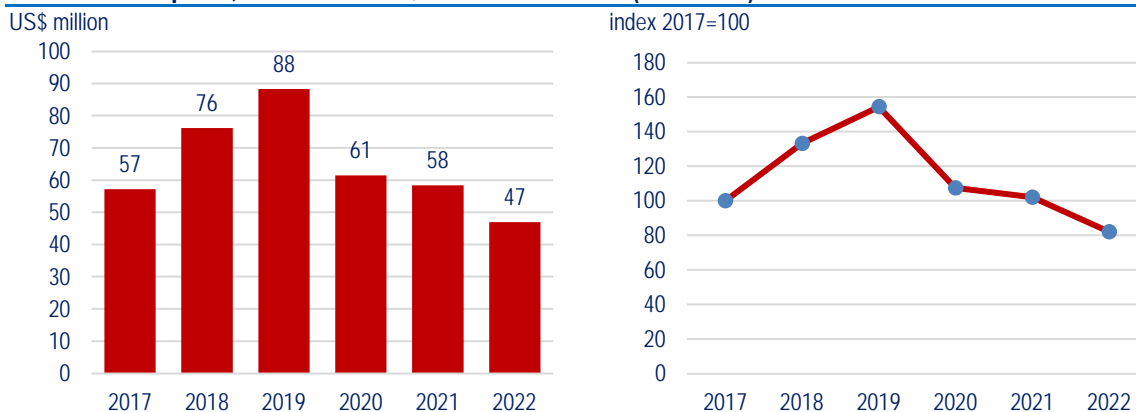
Source: CSIL processing of official data

n.a.: not available n.c.: not calculable n.s.: not significant
UK, CH, NO, IS: United Kingdom, Switzerland, Norway, Iceland

3.1.5 China. Mattresses imports

Figure 3.5 - China.

Mattresses imports, 2017-2022. US\$ million and index (2017=100)

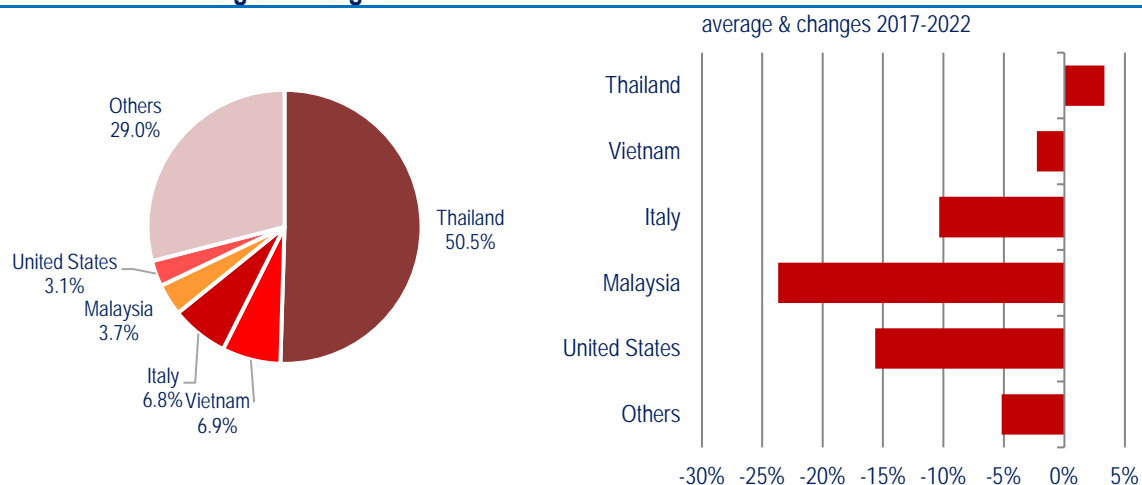


Source: CSIL processing of official data

Figure 3.6 - China.

Mattresses imports by country of origin, 2022.

% in values and average & changes 2017-2022



Source: CSIL processing of Eurostat data

Table 3.6 - China.

Mattresses imports, by country and by geographical area, 2017-2022.

	US\$ Million						% share		% annual changes	
	2017	2018	2019	2020	2021	2022	2017	2022	2022/21	aver 17-22
Thailand	20.1	34.8	47.4	30.8	25.4	23.7	35.2	50.5	-6.8	3.3
Vietnam	3.6	5.0	9.4	5.3	3.4	3.2	6.4	6.9	-4.1	-2.3
Italy	5.5	7.0	6.1	3.5	5.0	3.2	9.6	6.8	-36.2	-10.4
Malaysia	6.7	4.9	3.6	3.2	3.1	1.7	11.8	3.7	-44.5	-23.7
United States	3.4	4.7	2.9	1.7	1.3	1.4	5.9	3.1	9.7	-15.6
Sweden	0.3	0.5	0.6	1.0	2.0	1.3	0.5	2.8	-34.0	33.3
Denmark	1.5	1.8	1.2	1.6	2.4	1.3	2.7	2.7	-45.9	-3.3
Australia	1.9	2.1	1.5	1.5	1.1	1.2	3.3	2.6	11.3	-8.2
Sri Lanka	0.5	1.5	2.7	2.3	2.9	1.1	0.8	2.4	n.s.	20.1
Switzerland	1.1	0.8	0.7	0.7	1.3	1.0	2.0	2.2	-23.5	-1.7
top 10	44.6	63.1	76.1	51.6	48.0	39.3	78.1	83.7	-18.1	-2.5
others	12.5	13.0	12.2	9.9	10.4	7.7	21.9	16.3	-26.5	-9.3
Americas	3.7	4.8	3.0	1.8	1.5	1.5	6.5	3.1	1.8	-16.9
- North America	3.7	4.8	3.0	1.8	1.4	1.5	6.5	3.1	9.2	-16.9
- Central-South America	0.0	0.0	0.0	0.0	0.1	0.0	0.0	0.0	n.s.	n.s.
Asia and Pacific	35.4	52.8	69.9	46.5	40.6	33.9	62.0	72.3	-16.5	-0.9
Europe	18.0	18.6	15.4	13.2	16.3	11.5	31.5	24.6	-29.2	-8.5
- European Union (27)	16.2	16.8	13.8	11.0	13.8	9.2	28.3	19.7	-33.1	-10.6
- UK, CH, NO, IS	1.8	1.7	1.5	1.8	2.3	2.0	3.2	4.4	-9.7	2.3
- Other Europe	0.0	0.0	0.0	0.4	0.2	0.2	0.0	0.5	17.1	78.3
Middle East	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	13.6	-10.5
Africa	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	n.s.	n.s.
Other Countries	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	n.c.	n.s.
World Total	57.1	76.1	88.3	61.4	58.4	46.9	100.0	100.0	-19.6	-3.9

Source: CSIL processing of official data

n.a.: not available n.c.: not calculable n.s.: not significant

UK, CH, NO, IS: United Kingdom, Switzerland, Norway, Iceland

3.1.6 China. Mattresses consumption

Figure 3.7 - China.

Mattresses consumption, 2017-2022. US\$ million and index (2017=100)



Source: CSIL

Table 3.7 - China.

Import/Consumption ratio (%) for mattresses, 2017-2022.

Comparison with World

	2017	2018	2019	2020	2021	2022
China	1%	1%	1%	1%	1%	1%
World	15%	16%	16%	18%	17%	18%

Source: CSIL

Table 3.8 - China.

Real Growth of mattresses consumption. Forecasts 2023-2024

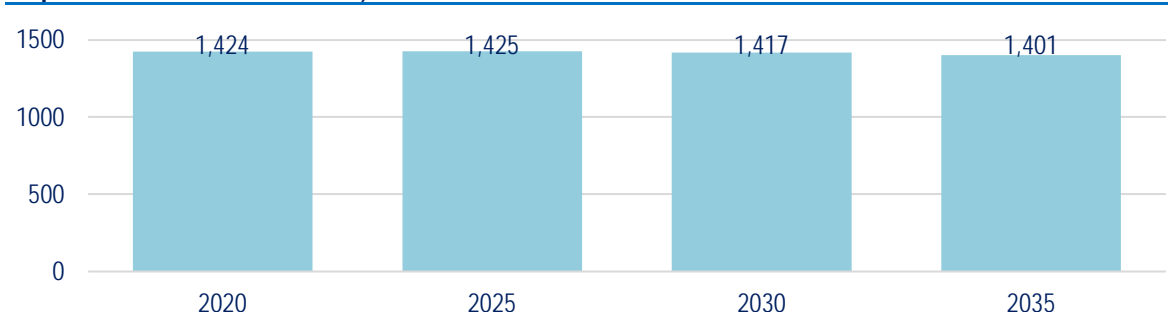
	2023	2024
China	1%	3%
World	-2%	2%

Source: CSIL

3.1.7 China. Population forecasts

Figure 3.8 - China.

Population. Million inhabitants, 2020-2035



Source: United Nations, Department of Economic and Social Affairs, Population Division. World Population Prospects.

Table 3.9 - China.

Resident population in main cities* and projected growth

Cities	Population (thousand)		% changes 2020-2030
	2020	2030	
Shanghai	27,058	32,869	21%
Beijing	20,463	24,282	19%
Chongqing	15,872	19,649	24%
Tianjin	13,589	15,745	16%
Guangzhou, Guangdong	13,302	16,024	20%
Shenzhen	12,357	14,537	18%
Chengdu	9,136	10,728	17%
Nanjing, Jiangsu	8,847	11,011	24%
Wuhan	8,365	9,611	15%
Xi'an, Shaanxi	8,001	9,984	25%
Hangzhou	7,642	9,260	21%
Dongguan	7,408	8,279	12%
Foshan	7,327	8,350	14%
Shenyang	7,220	8,569	19%
Suzhou, Jiangsu	7,070	9,389	33%
Haerbin	6,387	7,597	19%
Qingdao	5,620	6,684	19%
Dalian	5,618	6,848	22%
Ji'nan, Shandong	5,360	6,546	22%
Zhengzhou	5,323	6,669	25%

Source: United Nations, Department of Economic and Social Affairs, Population Division. World Urbanization Prospects.

* Urban Agglomeration with 5 million inhabitants or more in 2020

3.2 The mattress industry in United States

Table 3.10 - United States

The Mattresses sector: production, consumption and international trade, 2013-2022.

		2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
Production	US\$ million	5,861	6,361	6,915	7,457	7,461	7,398	7,540	7,716	9,542	8,503
Exports	US\$ million	113	116	140	151	164	178	159	162	193	178
Imports	US\$ million	404	454	558	659	985	1,201	1,156	1,460	1,288	1,437
Consumption*	US\$ million	6,152	6,699	7,333	7,966	8,283	8,421	8,537	9,014	10,637	9,762
Production	% ch. -US\$		9%	9%	8%	0%	-1%	2%	2%	24%	-11%
Exports	% ch. -US\$		2%	21%	8%	9%	9%	-10%	2%	19%	-7%
Imports	% ch. -US\$		12%	23%	18%	49%	22%	-4%	26%	-12%	12%
Consumption*	% ch. -US\$		9%	9%	9%	4%	2%	1%	6%	18%	-8%
export/production	%	2%	2%	2%	2%	2%	2%	2%	2%	2%	2%
import/consumption	%	7%	7%	8%	8%	12%	14%	14%	16%	12%	15%

* Apparent consumption = Production – Exports + Imports

Sources: CSIL, US Census Bureau, ISPA

Table 3.11 - United States

Exchange rates, 2013-2022.

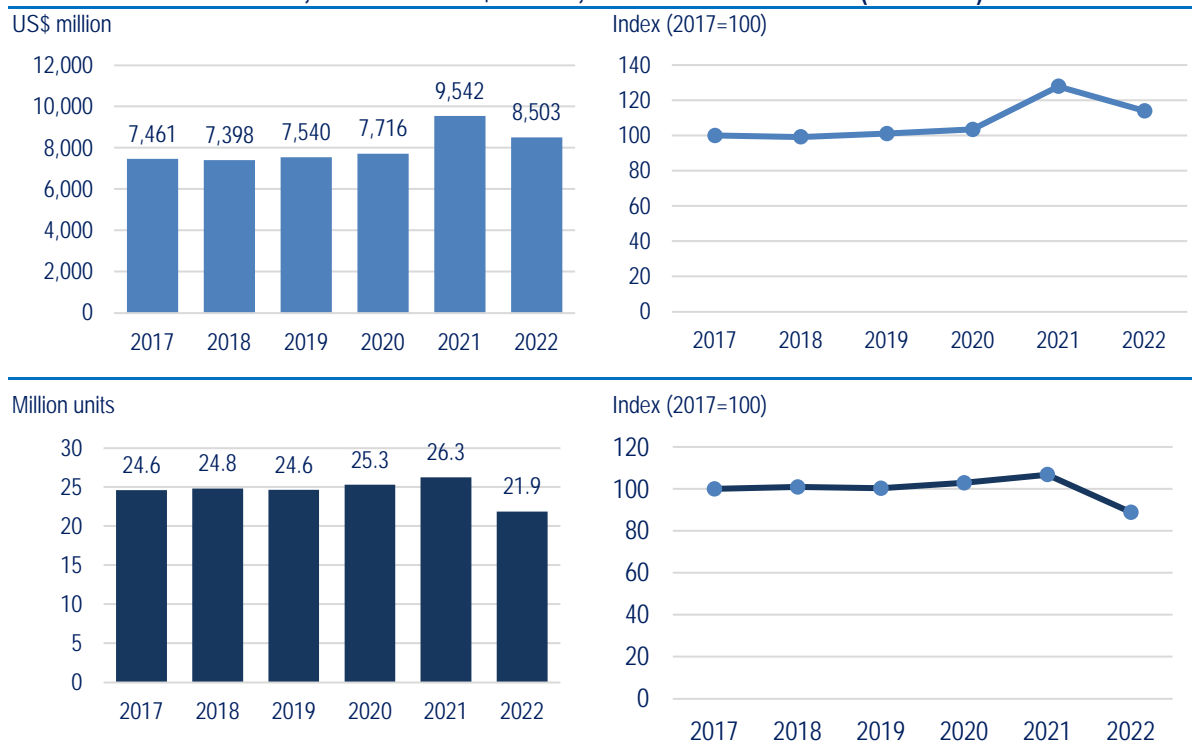
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
USD per EUR	1.33	1.33	1.11	1.11	1.13	1.18	1.12	1.14	1.18	1.05

Source: US Federal Reserve

3.2.1 United States. Mattresses production

Figure 3.9 - United States

Production of mattresses, 2017-2022. US\$ million, million units and index (2017=100)



Source: CSIL

Table 3.12 - United States

Exports/Production ratio (%) of mattresses, 2017-2022. Comparison with World

	2017	2018	2019	2020	2021	2022
United States	2%	2%	2%	2%	2%	2%
World	16%	18%	18%	19%	18%	19%

Source: CSIL

3.2.2 United States. Major Mattresses manufacturers

Table 3.13 United States. Major mattresses manufacturers by turnover

Company	Mattresses turnover (Million US\$)	% share of mattresses in company's turnover	Total turnover (Million US\$)
Tempur Sealy Int	2952.7	60	4921.2
Serta Simmons Bedding	2200.0	100	2200.0
Sleep Number Corporation (ex Select Comfort)	761.9	36	2114.3
Ashley Furniture *	664.6	100	664.6
Leggett & Platt	411.7	8	5146.7
BIA Bedding Industries of America	380.0	80	475.0
Corsicana *	320.0	100	320.0
Restonic *	149.0	100	149.0
Symbol *	125.0	100	125.0
Kingsdown *	98.0	100	98.0
Englander Sleep Products *	95.0	100	95.0
E.S. Kluft *	94.0	100	94.0
King Koil *	91.0	100	91.0
Spring Air *	87.0	100	87.0
Southerland Bedding *	69.0	100	69.0
Paramount Sleep	53.8	100	53.8
Biscayne Bedding	44.8	100	44.8
Boyd Specialty Sleep *	44.0	100	44.0
Diamond Mattress *	44.0	100	44.0
Blue Bell Mattress	36.9	100	36.9
Lady Americana	36.0	100	36.0

Source: CSIL estimates

Note: Data refer to the last available year, typically 2022 or 2021. *estimated US bedding sales

3.2.3 United States. Short Profiles of major mattresses manufacturers

Aireloom

E. S. Kluft & Company

Group: Grupo Flex

Headquarters/Main Location: 11096 Jersey Blvd. - Rancho

Cucamonga, CA, 91730 - USA

T: +1 909 373-4211

Email: info@eskluft.com

Web: https://aireloom.com

Activity: Manufacturer

Product Portfolio: Beds, Mattresses

Brands: Own Brands: E.S. Kluft, Aireloom,

Types of mattresses by materials: Latex, Innerspring,

Natural/Organic, Other

Mattress production accounts for an estimated 100% of total revenues

Total Turnover range: 50-100 US\$ million

Manufacturing plants: 2; **Locations:** USA (2)

Online sales: No

Americanstar International

Americanstar International, LLC.

Group: Americanstar Group

Headquarters/Main Location: 6418 E. Washington Blvd -

Commerce, CA, 90040 - USA

T: +1 323 278 9333

Email: info@americanstarus.com

Web: https://www.americanstarus.com

Activity: Manufacturer

Product Portfolio: Mattresses

Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring,

Mattress production accounts for an estimated 67% of total revenues

Total Turnover range: 15-50 US\$ million

Employees range: 21-50

Manufacturing plants: 2; **Locations:** USA (1) ; Vietnam

Ashley Furniture**Ashley Furniture Industries Inc****Group:** Ashley Furniture Ind. Inc**Headquarters/Main Location:** 1 Ashley Way - Arcadia, WI, 54612 - USA**T:** +1 608 3233377**Web:** <https://www.ashleyfurnitureindustriesinc.com> ; <https://ashley.biz>**Activity:** Manufacturer, Retailer**Product Portfolio:** Home Office, Bathroom Furniture, Upholstered furniture, Dining and Living rooms, Bedrooms, Beds, Children's rooms, Tables and Chairs, Occasional, Home furniture, Garden and Outdoor, Mattresses, Pillows, RTA - DIY furniture, Lighting**Brands:** Own Brands: Ashley-Sleep, Ashley, Millenium, Sierrasleep,**Types of mattresses by materials:** Polyurethane Foam, Latex, Innerspring, Other**Mattress production** accounts for an estimated 10% of total revenues**Total Turnover range:** >250 US\$ million**Employees range:** > 500**Manufacturing plants:** 18; **Locations:** USA; Vietnam**Online sales:** Yes**Bedgear Performance Bedding****Bedgear Performance Bedding****Headquarters/Main Location:** 1953 Langston St. - Rock Hill, SC 29730 - USA**T:** +1 704 506-2022; (631) 414-7758**Web:** <http://www.bedgear.com>**Activity:** Manufacturer**Product Portfolio:** Mattresses, Fabric for mattresses, Textiles**Total Turnover range:** 50-100 US\$ million**Employees range:** 51-100**Manufacturing plants:** 1; **Locations:** USA**Online sales:** Yes**Biscayne Bedding****Biscayne Bedding Inc****Headquarters/Main Location:** 3925 E 10th Ct - Hialeah, FL 33013-2923 - USA**T:** +1 305 6914555**Web:** <https://www.biscaynebedding.com>**Activity:** Manufacturer**Product Portfolio:** Mattresses**Mattress production** accounts for an estimated 100% of total revenues**Total Turnover range:** 15-50 US\$ million**Employees range:** 51-100**Online sales:** No**BIA Bedding Industries of America****BIA Bedding Industries of America****Group:** BIA Bedding Industries of America**Headquarters/Main Location:** 1375 Jersey Ave. - North Brunswick, NJ 08902 - USA**T:** +1 800-233-7467**Email:** info@bia-nj.com**Web:** <https://biamattress.com>; <https://beddingindustriesofamerica.com>**Activity:** Holding, Manufacturer**Product Portfolio:** Mattresses, Pillows**Brands:** Licensed Brands: Eclipse, Eastman House, Millbrook Beds, Velika, Hemingway, Natural Dreams Talalay, Chittenden & Eastman, and Van Vorst, OEM: Yes**Types of mattresses by materials:** Polyurethane Foam, Latex, Natural/Organic,**Mattress production** accounts for an estimated 80% of total revenues**Total Turnover range:** >250 US\$ million**Manufacturing plants:** 22; **Locations:** USA (22) ; Australia, Brazil, Morocco, United Kingdom, Greece, Türkiye, Saudi Arabia, India, China, South Korea, Sri Lanka, Singapore and Malaysia
The company is a licensing group with over 80 factories worldwide. Of these, the company itself owns and operates 3 factories in the United States.**Online sales:** No**Blu Sleep****Blue Sleep Products****Headquarters/Main Location:** 1501 Green Road, Suite B - Pompano Beach, FL, 33064 - USA**T:** +1 8444210101**Email:** info@blusleepproducts.com**Web:** <https://www.myblusleep.com>**Activity:** Manufacturer, Retailer**Product Portfolio:** Mattresses, Pillows**Total Turnover range:** 5-15 US\$ million**Employees range:** 0-20**Online sales:** Yes**Blue Bell Mattress****Blue Bell Mattress Co., LLC****Headquarters/Main Location:** 24 Thompson Rd - East Windsor, CT, 06088 - USA**T:** +1 8602926372; +1 800-525-8331**Web:** <http://bluebellmattress.com>**Activity:** Manufacturer**Product Portfolio:** Mattresses**Types of mattresses by materials:** Innerspring, Other**Mattress production** accounts for an estimated 100% of total revenues**Total Turnover range:** 15-50 US\$ million**Employees range:** 100-250

Boyd Specialty Sleep

Boyd Specialty Sleep

Headquarters/Main Location: 2440 Adie Road - Maryland Heights, Missouri, 63043 - USA
T: +1 314 9975222
Email: support@boydsleep.com
Web: https://boydsleep.com
Activity: Manufacturer
Product Portfolio: Mattresses, Semi-finished parts
Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring, Other
Mattress production accounts for an estimated 100% of total revenues
Total Turnover range: 0-5 US\$ million
Employees range: 0-20
Manufacturing plants: 1; **Locations:** USA (1)
Online sales: Yes

Boyd Specialty Sleep

Boyd Specialty Sleep

Headquarters/Main Location: 2440 Adie Road - Maryland Heights, Missouri, 63043 - USA
T: +1 314 9975222
Email: support@boydsleep.com
Web: https://boydsleep.com
Activity: Manufacturer
Product Portfolio: Mattresses, Semi-finished parts
Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring, Other
Mattress production accounts for an estimated 100% of total revenues
Total Turnover range: 15-50 US\$ million
Manufacturing plants: 1; **Locations:** USA (1)
Online sales: Yes

Brooklyn Bedding

Brooklyn Bedding

Headquarters/Main Location: W Camelback Rd - Phoenix, AZ, 4455 - USA
T: +1 +1 888 210-8751
Web: https://www.brooklynbedding.com
Activity: Manufacturer, E-Commerce
Product Portfolio: Mattresses, Pillows
Total Turnover range: 100-250 US\$ million
Employees range: 251-500
Manufacturing plants: 1; **Locations:** USA (1)
Online sales: Yes

Casper Sleep

Casper Sleep, Inc.

Headquarters/Main Location: 45 Bond Street - New York, 10012 - USA
Email: support@casper.com
Web: https://casper.com
Activity: Manufacturer, Retailer
Product Portfolio: Mattresses
Types of mattresses by materials: Polyurethane Foam, Other
Mattress production accounts for an estimated 80% of total revenues
Total Turnover range: >250 US\$ million
Employees range: > 500
Online sales: Yes

Classic Brands

Classic Brands LLC

Group: Classic Brands / Delandis
Headquarters/Main Location: 8214 Wellmoor Court - Jessup, MD, 20794 - USA
T: +1 877 7077533
Email: info@classicbrands.com
Web: https://classicbrands.com
Activity: Manufacturer, Retailer
Product Portfolio: Upholstered furniture, Beds, Mattresses
Types of mattresses by materials: Polyurethane Foam, Innerspring,
Total Turnover range: 15-50 US\$ million
Employees range: 21-50
Manufacturing plants: 1; **Locations:** USA (1)
Online sales: No

Corsicana

CBI Corsicana Bedding Inc

Group: CBI Corsicana Bedding
Headquarters/Main Location: 2700 E Hwy 31 - Corsicana, TX, 75110 - USA
T: +1 903 459 3010
Email: service@corsicanamattress.com
Web: https://www.corsicanamattress.com
Activity: Manufacturer, Retailer
Product Portfolio: Beds, Mattresses, Contract
Brands: Own Brands: American Bedding, Renue, Early Bird, Luuf, SleepInc, Sleep Fresh, J. Beckon, Symbol, OEM: Yes
Types of mattresses by materials: Polyurethane Foam, Innerspring, Other
Mattress production accounts for an estimated 100% of total revenues
Total Turnover range: >250 US\$ million
Manufacturing plants: 10; **Locations:** USA (10)
Online sales: No

Diamond Mattress

Diamond Mattress

Headquarters/Main Location: 3112 E Las Hermanas St, - Compton, CA, 90221 - USA
T: +1 310 6380363
Web: <https://www.diamondmattress.com>
Activity: Manufacturer, Retailer
Product Portfolio: Mattresses
Types of mattresses by materials: Polyurethane Foam, Other
Total Turnover range: 15-50 US\$ million
Employees range: 21-50
Manufacturing plants: 1; **Locations:** USA (1)
Online sales: Yes

Diamond Mattress

Diamond Mattress

Headquarters/Main Location: 3112 E Las Hermanas St, - Compton, CA, 90221 - USA
T: +1 310 6380363
Web: <https://www.diamondmattress.com>
Activity: Manufacturer, Retailer
Product Portfolio: Mattresses
Types of mattresses by materials: Polyurethane Foam, Other
Mattress production accounts for an estimated 100% of total revenues
Total Turnover range: 15-50 US\$ million
Manufacturing plants: 1; **Locations:** USA (1)
Online sales: Yes

Eclipse International Mattresses

Eclipse International / Eastman House Mattresses

Group: BIA Bedding Industries of America
Headquarters/Main Location: 1375 Jersey Avenue - North Brunswick, NJ, 08902 - USA
T: +1 732 6280002
Email: info@eclipsemattress.com
Web: <https://eclipsemattress.com> ; <https://eastmanhousemattress.com>
Activity: Manufacturer
Product Portfolio: Bedrooms, Mattresses, Contract
Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring, Natural/Organic, Other
Mattress production accounts for an estimated 100% of total revenues
Total Turnover range: 50-100 US\$ million
Manufacturing plants: 20; **Locations:** USA (20) ; (under licence)
Online sales: No

Elite Comfort Solutions

Elite Comfort Solutions

Group: Leggett & Platt
Headquarters/Main Location: 24 Herring Road - Newnan, GA, 30265 - USA
T: +1 (828) 267-7849
Email: salessupport@elite-cs.com
Web: <https://elitecomfortsolutions.com>
Activity: Manufacturer
Product Portfolio: Mattresses, PU Foam
Mattress production accounts for an estimated 65% of total revenues
Total Turnover range: >250 US\$ million
Employees range: 0-20
Online sales: No

Englander Sleep Products

Englander Sleep Products

Group: Englander
Headquarters/Main Location: 401 N. Michigan Ave. - Chicago, IL, 60611 - USA
T: +1 888 909-0551
Email: info@englander.com
Web: <https://www.englander.com>
Activity: Manufacturer
Product Portfolio: Beds, Mattresses, Contract, Hospitality furniture
Brands: Own Brands: Englander,
Types of mattresses by materials: Latex, Innerspring,
Mattress production accounts for an estimated 100% of total revenues
Total Turnover range: 50-100 US\$ million
Employees range: 51-100
Manufacturing plants: 11; **Locations:** USA (11) ; (under licence)
Online sales: No

FXI

FXI

Group: FXI
Headquarters/Main Location: 100 Matsonford Road, - Radnor, PA, 19087 - USA
T: +1 610 4976855
Web: <https://www.fx.com>
Activity: Manufacturer
Product Portfolio: Mattresses, Foam
Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring,
Total Turnover range: >250 US\$ million
Employees range: > 500
Manufacturing plants: 23; **Locations:** USA (23)
Online sales: Yes

Innocor**Innocor Inc.****Group:** FXI**Headquarters/Main Location:** 220 S. Elizabeth St. PO Box 126 - Spencerville, OH, 45887 - USA**T:** +1 419 6474191**Email:** foam@innocorinc.com**Web:** https://www.fxi.com**Activity:** Manufacturer**Product Portfolio:** Mattresses, Chemicals, PU Foam**Types of mattresses by materials:** Polyurethane Foam, Latex, Innerspring,**Total Turnover range:** 0-5 US\$ million**Employees range:** > 500**Manufacturing plants:** 21; **Locations:** USA (21)**Online sales:** Yes**King Koil****King Koil Inc****Group:** King Koil**Headquarters/Main Location:** 1100 N. 127th Ave Suite 150 - Avondale, AZ, 85323 - USA**T:** +1 630 2309744**Email:** contact@kingkoil.com**Web:** https://www.kingkoil.com**Activity:** Manufacturer**Product Portfolio:** Beds, Mattresses, Contract**Brands:** Own Brands: King Koil,**Types of mattresses by materials:** Polyurethane Foam, Latex, Innerspring, Natural/Organic, Other**Mattress production** accounts for an estimated 100% of total revenues**Total Turnover range:** 50-100 US\$ million**Manufacturing plants:** 15; **Locations:** USA (15) ; 20 licencees around the world (servicing over 80 countries)**Online sales:** No**Kingsdown****Kingsdown Inc****Group:** Kingsdown**Headquarters/Main Location:** 110 S. 4th Street - Mebane, NC, 27302 - USA**T:** +1 919 5633531**Web:** https://kingsdown.com**Activity:** Manufacturer, Retailer**Product Portfolio:** Beds, Mattresses, Pillows, Contract**Brands:** Own Brands: Kingsdown Prime, ZedBed, Cool Wave by Kingsdown, Kingsdown Vintage, Fresh Start, Kingsdown Passion, Sleep to Live, Insignia,**Mattress production** accounts for an estimated 100% of total revenues**Total Turnover range:** 50-100 US\$ million**Employees range:** 251-500**Manufacturing plants:** 5; **Locations:** USA (5) ; Australia, Brazil, China, England, Malaysia, Mexico, Taiwan and Vietnam (under license)**Online sales:** No**Lady Americana****Lady Americana****Headquarters/Main Location:** 3920 West I-40 Service Rd. - Oklahoma City, 73108 - USA**T:** +1 405 947-6700**Email:** service@ladyamericana.com**Web:** http://www.ladyamericana.com**Activity:** Manufacturer**Product Portfolio:** Mattresses, Semi-finished parts**Mattress production** accounts for an estimated 100% of total revenues**Total Turnover range:** 15-50 US\$ million**Employees range:** 21-50**Leggett & Platt****Leggett & Platt Inc****Group:** Leggett & Platt**Headquarters/Main Location:** 1 Leggett Road - Carthage, MO, 64836 - USA**T:** +1 417 3588131**Email:** homefurniturecomponents@leggett.com ; https://lpadjustablebeds.com**Web:** https://leggett.com**Activity:** Manufacturer**Product Portfolio:** Beds, Mattresses, Semi-finished parts, PU Foam, Machinery, Fabric for mattresses, Ironmongery and Hardware Items**Brands:** Own Brands: ComfortCore, Mira-Coil, VertiCoil, Quantum, Nanocoil, Softech, Lura-Flex, Superlastic, Spuhl, Fides, **Mattress production** accounts for an estimated 8% of total revenues**Total Turnover range:** >250 US\$ million**Employees range:** > 500**Manufacturing plants:** 135; **Locations:** USA (84) ; Canada, Mexico, Austria, Belgium, Croatia, Denmark, France, Germany, Hungary, Ireland, Poland, Switzerland, United Kingdom, Brazil, China, India, South Korea Bedding Products & Furniture, Flooring, and Textile Products: Canada, Mexico, US, Croatia, Denmark, Ireland, Poland, Switzerland, United Kingdom, Brazil, China**Mitchell Gold + Bob Williams****Mitchell Gold + Bob Williams****Headquarters/Main Location:** 6736 Millersville Road - Taylorsville, NC, 28681 - USA**T:** +1 828 6329200**Web:** http://www.mgbwhome.com**Activity:** Manufacturer, Retailer**Product Portfolio:** Upholstered furniture, Beds, Mattresses**Total Turnover range:** 100-250 US\$ million**Employees range:** > 500**Manufacturing plants:** 3; **Locations:** USA (Taylorsville, NC)**Online sales:** Yes

Paramount Sleep**Paramount Sleep Company****Group:** Paramount**Headquarters/Main Location:** 1112 Kingwood Avenue - Norfolk, VA, 23502 - USA**T:** +1 757 8553321**Web:** <https://www.paramountsleep.com>**Activity:** Manufacturer, Retailer**Product Portfolio:** Beds, Mattresses, Contract**Mattress production** accounts for an estimated 100% of total revenues**Total Turnover range:** 15-50 US\$ million**Online sales:** No**Restonic****Restonic Mattress Corporation****Group:** Restonic Corp.**Headquarters/Main Location:** 737 Main Street 3rd Floor - Buffalo, NY, 14203 - USA**T:** +1 800-898-6075**Email:** support@restonic.com ; info@restonic.com**Web:** <https://restonic.com>**Activity:** Manufacturer, Retailer**Product Portfolio:** Beds, Mattresses**Brands:** Own Brands: Restonic, ComfortCare, Healthrest, Scott Living, Drew & Jonathan, Biltmore,**Types of mattresses by materials:** Polyurethane Foam, Latex, Innerspring,**Mattress production** accounts for an estimated 100% of total revenues**Total Turnover range:** 100-250 US\$ million**Employees range:** 251-500**Manufacturing plants:** 13; **Locations:** USA (13) ; In addition to its manufacturing facilities in the US, the licensing company has many partnerships all around the world which produce and distribute Restonic mattresses in North and South America, the Middle East, Asia, South Africa, and Australia.**Online sales:** Yes**Restwell Mattress Factory****Restwell Mattress Company****Headquarters/Main Location:** 7835 Southtown Center - Bloomington, MN, 55431 - USA**T:** +1 952 881-8871**Web:** <https://www.restwellmattress.com>**Activity:** Manufacturer**Product Portfolio:** Mattresses**Total Turnover range:** 15-50 US\$ million**Employees range:** 0-20**Reverie****Ascion LLC****Group:** DSC**Headquarters/Main Location:** 750 Denison Court - Bloomfield Hills, MI, 48302 - USA**T:** +1 248 409 5656**Email:** sales@reverie.com**Web:** <https://reverie.com>**Activity:** Manufacturer**Product Portfolio:** Bedrooms, Beds, Mattresses**Types of mattresses by materials:** Polyurethane Foam, Latex, Innerspring,**Mattress production** accounts for an estimated 100% of total revenues**Total Turnover range:** 0-5 US\$ million**Employees range:** 100-250**Manufacturing plants:** 2; **Locations:** USA (2)**Online sales:** Yes**Sealy****Sealy Mattress Manufacturing****Group:** Tempur Sealy**Headquarters/Main Location:** One Office Parkway - Trinity, NC, 27370 - USA**T:** +1 336 8613500**Web:** <http://www.sealy.com> ; www.tempursealy.com**Activity:** Manufacturer, Retailer**Product Portfolio:** Mattresses, Contract**Brands:** Own Brands: Sealy, Sealy Posturepedic, Optimum, Stearns & Foster, Bassett bedding,**Mattress production** accounts for an estimated 100% of total revenues**Manufacturing plants:** 24; **Locations:** USA (21) ; Canada, Puerto Rico**Online sales:** No**Serta****Serta International****Group:** SSB / Simmons**Headquarters/Main Location:** 1224 Hunters Ridge E. - Hoffmann Estates, IL, 60192 - USA**T:** +1 847 7470407**Email:** customer.service@sertanational.com**Web:** <http://www.serta.com>**Activity:** Manufacturer, Retailer**Product Portfolio:** Beds, Mattresses, Contract**Brands:** Own Brands: IComfort, SertaPedic, Perfect

Sleeper, Licensed Brands: Bellagio,

Mattress production accounts for an estimated 100% of total revenues**Total Turnover range:** >250 US\$ million**Employees range:** > 500**Manufacturing plants:** 27; **Locations:** USA (22) ; Canada**Online sales:** Yes

Serta Simmons Bedding

Serta Simmons Bedding LLC

Group: SSB / Simmons

Headquarters/Main Location: 2451 Industry Avenue - Doraville, GA, 30360 - USA

T: +1 770 5127700 ; 404-5345000

Web: <https://sertasimmons.com>

Activity: Manufacturer, Retailer

Product Portfolio: Beds, Mattresses, Contract

Brands: Own Brands: Serta, Simmons, Beautyrest, Tuft&Needle,

Types of mattresses by materials: Polyurethane Foam, Innerspring, Other

Mattress production accounts for an estimated 100% of total revenues

Total Turnover range: >250 US\$ million

Employees range: > 500

Manufacturing plants: 22; **Locations:** USA (17) ; Canada

Online sales: Yes

Sherwood Bedding

Sherwood Bedding Group

Group: Tempur Sealy

Headquarters/Main Location: 1825 W. Beltline Road #100 - Carrollton , TX, 75006 - USA

T: +1 972 2422337

Web: <https://sherwoodbedding.com>

Activity: Manufacturer

Product Portfolio: Mattresses, Contract

Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring,

Mattress production accounts for an estimated 100% of total revenues

Total Turnover range: 100-250 US\$ million

Manufacturing plants: 5; **Locations:** USA (5)

Online sales: No

Sinomax East INC

Sinomax USA Inc.

Group: Sinomax

Headquarters/Main Location: 3151 Briarpark Dr., Ste. 1220 - Houston, TX, 77042 - USA

T: +1 713 706-3888

Email: info@sinomax-usa.com

Web: <http://www.sinomax-usa.com>

Activity: Trader

Product Portfolio: Mattresses, PU Foam, Textiles

Sleep Number Corporation (ex Select Comfort)

Sleep Number Corporation

Headquarters/Main Location: 1001 Third Avenue South - Minneapolis, MN, 55404 - USA

T: +1 888 4112188

Email: info@sleepnumber.com;

commercialsales@sleepnumber.com

Web: <https://www.sleepnumber.com>

Activity: Manufacturer, Retailer

Product Portfolio: Beds, Mattresses, Pillows, Contract

Brands: Own Brands: Sleep Number, Select Comfort,

Types of mattresses by materials: Polyurethane Foam, Innerspring, Other

Mattress production accounts for an estimated 36% of total revenues

Total Turnover range: >250 US\$ million

Employees range: > 500

Manufacturing plants: 2; **Locations:** USA (2)

Online sales: Yes

Soft-Tex International

Soft-Tex International

Headquarters/Main Location: 428 Hudson River Road - Waterford, NY 12188 - USA

T: +1 800 3662324

Web: <https://soft-tex.com>

Activity: Manufacturer

Product Portfolio: Mattresses, Pillows, Textiles

Types of mattresses by materials: Polyurethane Foam, Innerspring,

Total Turnover range: 15-50 US\$ million

Employees range: 100-250

Manufacturing plants: 2; **Locations:** USA (2)

Online sales: No

Somnus Mattress

Somnus Mattress International, LLC

Headquarters/Main Location: 210 Henson Road - Blacksburg, 29702 - USA

Email: contact@somnusmattress.com

Web: <https://www.somnusmattress.com>

Activity: Manufacturer

Product Portfolio: Mattresses

Mattress production accounts for an estimated 100% of total revenues

Total Turnover range: 5-15 US\$ million

Employees range: 0-20

Soundsleep**Sound Sleep Products, Inc.**

Headquarters/Main Location: 14901 Puyallup Street - Sumner, WA, 98390 - USA

T: +1 253 891 – 1293

Email: Office@soundsleep.com

Web: http://www.soundsleep.com

Activity: Manufacturer

Product Portfolio: Mattresses

Brands: Licensed Brands: Lady Americana, Comfort Rest, Paramount Sleep, A.H. Beard,

Total Turnover range: 5-15 US\$ million

Employees range: 21-50

Manufacturing plants: 2; **Locations:** USA (2)

Southerland Bedding**Southerland Inc**

Headquarters/Main Location: 1973 Southerland Dr - Nashville, TN, 37207-4423 - USA

T: +1 615 226 9650

Web: https://www.southerlandsleep.com

Activity: Manufacturer

Product Portfolio: Beds, Mattresses

Types of mattresses by materials: Innerspring,

Total Turnover range: 50-100 US\$ million

Employees range: 251-500

Manufacturing plants: 3; **Locations:** USA (3)

Online sales: No

Southerland Bedding**Southerland Inc**

Headquarters/Main Location: 1973 Southerland Dr - Nashville, TN, 37207-4423 - USA

T: +1 615 226 9650

Web: https://www.southerlandsleep.com

Activity: Manufacturer

Product Portfolio: Beds, Mattresses

Types of mattresses by materials: Innerspring,

Mattress production accounts for an estimated 100% of total revenues

Total Turnover range: 50-100 US\$ million

Employees range: 251-500

Manufacturing plants: 3; **Locations:** USA (3)

Online sales: No

Spring Air**Spring Air International**

Group: Spring Air

Headquarters/Main Location: 300 Tradecenter Suite 6400 - Woburn, MA, 01801 - USA

T: +1 617 884-2300

Email: comfort@springair.com

Web: http://www.springair.com

Activity: Manufacturer

Product Portfolio: Beds, Mattresses

Brands: Own Brands: Spring Air, Licensed Brands: Nature's Rest,

Types of mattresses by materials: Polyurethane Foam, Latex,

Innerspring, Natural/Organic,

Mattress production accounts for an estimated 100% of total revenues

Total Turnover range: 50-100 US\$ million

Employees range: 100-250

Manufacturing plants: 12; **Locations:** USA (12) ; internaional

licenceses in 50 countries

Online sales: No

Sterling Mattress Factory**Sterling Mattress Factory**

Headquarters/Main Location: 3201 S Park Ave. - Herrin, IL, 62948 - USA

T: +1 6189888888

Email: ; sterlingmattress@msn.com

Web: https://www.sterlingmattress.com

Activity: Manufacturer, Retailer

Product Portfolio: Beds, Mattresses, Pillows

Types of mattresses by materials: Polyurethane Foam, Latex,

Innerspring, Natural/Organic,

Total Turnover range: 5-15 US\$ million

Employees range: 0-20

Symbol**Eastern Sleep Products Co Inc**

Group: CBI Corsicana Bedding

Headquarters/Main Location: 2001 Bellwood Rd - Richmond, VA, 23237 - USA

T: +1 804 2541711

Web: https://www.symbolmattress.com

Activity: Manufacturer

Product Portfolio: Mattresses, Contract

Brands: Own Brands: Symbol,

Types of mattresses by materials: Polyurethane Foam,

Innerspring, Other

Mattress production accounts for an estimated 100% of total revenues

Total Turnover range: 100-250 US\$ million

Manufacturing plants: 6; **Locations:** United States (6)

Online sales: No

Tempur Sealy Int

Tempur Sealy International, Inc.

Group: Tempur Sealy

Headquarters/Main Location: 1000 Tempur Way - Lexington, KY, 40511 - USA

T: +1 888 811 5053

Email: marketing@tempurpedic.com

Web: https://www.tempursealy.com

Activity: Manufacturer, Retailer

Product Portfolio: Beds, Mattresses, Contract

Brands: Own Brands: Tempur, Tempur-Pedic, Sealy, Stearns & Foster, Cocoon by Sealy, Sleep Outfitters, Dreams, SOVA,

Types of mattresses by materials: Polyurethane Foam, Innerspring,

Mattress production accounts for an estimated 60% of total revenues

Total Turnover range: >250 US\$ million

Employees range: > 500

Manufacturing plants: 8; **Locations:** USA (4) ; Canada, Mexico, Denmark, United Kingdom The facility in Denmark is operated by subsidiary Dan-Foam, and the facility in the United Kingdom is operated by subsidiary Dreams. The group is also engaged in other manufacturing activities through international joint ventures and licensee agreements.

Online sales: Yes

Therapedic

Therapedic International

Group: BIA Bedding Industries of America

Headquarters/Main Location: 103 College Road E. - Princeton, NJ, 08540 - USA

T: +1 609 7200700

Web: https://www.therapedic.com

Activity: Manufacturer, Retailer

Product Portfolio: Beds, Mattresses, Contract

Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring,

Mattress production accounts for an estimated 100% of total revenues

Total Turnover range: 100-250 US\$ million

Manufacturing plants: 11; **Locations:** USA (11)

Online sales: Yes

UT+C North America

UT+C United Textiles + Components North America

Headquarters/Main Location: 745 Kentuck Road - Danville, VA 24540 - USA

Email: info@unitedtandc.com

Activity: Manufacturer

Product Portfolio: Upholstered furniture, Mattresses, Foam, Fabric for mattresses, Ironmongery and Hardware Items

Wickline Bedding Enterprise

Wickline Bedding Enterprise

Group: Stylution

Headquarters/Main Location: 455 North Quince Street - Escondido, CA, 92025 - USA

T: +1 760 747-7761

Email: service@sleeptherapymatt.com

Web: http://www.sleeptherapymatt.com

Activity: Manufacturer

Product Portfolio: Mattresses, Contract

Mattress production accounts for an estimated 100% of total revenues

Total Turnover range: 5-15 US\$ million

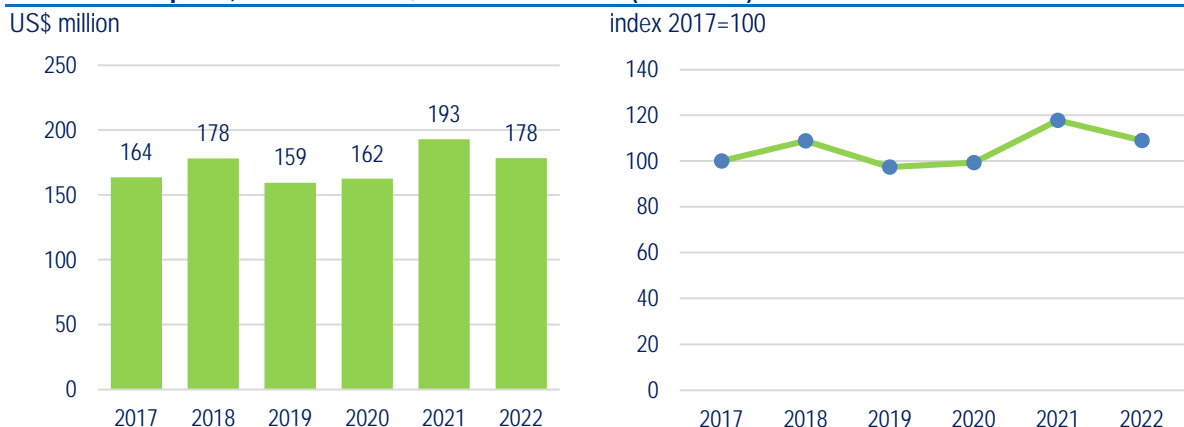
Employees range: 0-20

Online sales: No

3.2.4 United States. Mattresses exports

Figure 3.10 - United States.

Mattresses exports, 2017-2022. US\$ million and index (2017=100)

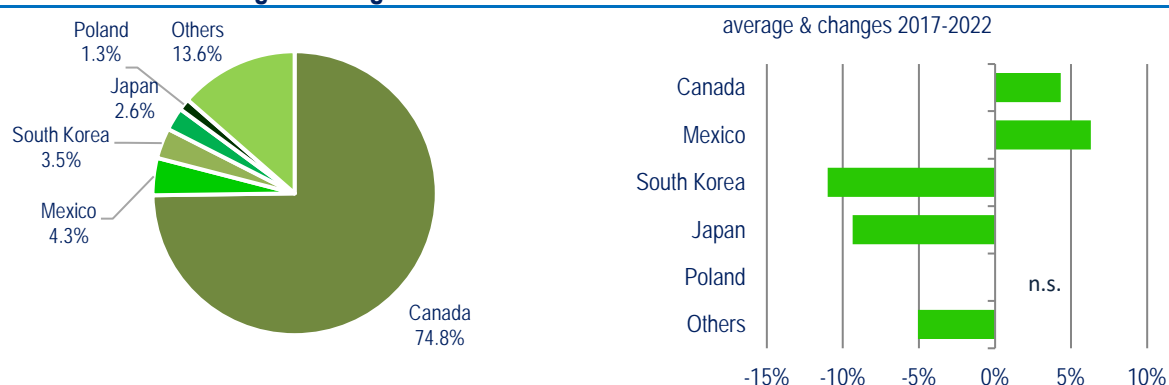


Source: CSIL processing of official data

Figure 3.11 - United States.

Mattress exports by country of destination, 2022.

% in values and average & changes 2017-2022



Source: CSIL processing of official data

Table 3.14 - United States.

Mattress exports, by country and by geographical area, 2017-2022.

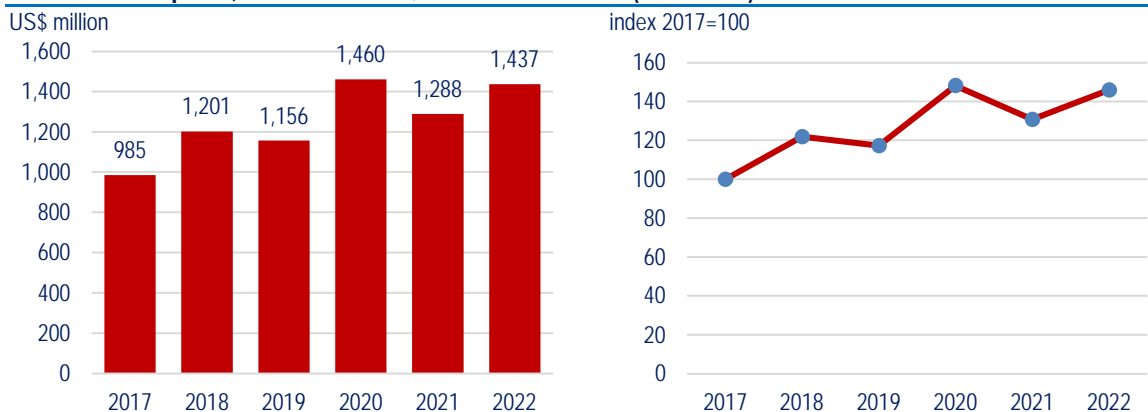
	US\$ Million						% share		% annual changes	
	2017	2018	2019	2020	2021	2022	2017	2022	2022/21	aver 17-22
Canada	107.9	116.1	102.7	115.7	143.1	133.4	66.0	74.8	-6.8	4.3
Mexico	5.6	8.8	11.5	5.0	6.1	7.6	3.4	4.3	24.5	6.3
South Korea	11.1	11.5	14.8	13.4	10.0	6.2	6.8	3.5	-37.8	-11.0
Japan	7.6	6.8	4.5	3.7	4.6	4.6	4.6	2.6	-0.3	-9.3
Poland	0.0	0.1	0.0	0.7	1.4	2.4	0.0	1.3	70.8	n.s.
China	5.2	5.0	4.0	2.3	2.7	2.1	3.2	1.2	-22.6	-16.5
Australia	2.2	1.8	0.8	1.2	1.0	2.1	1.3	1.2	n.s.	-0.5
Taiwan	2.1	1.9	2.0	1.6	2.3	2.1	1.3	1.2	-8.5	-0.1
Saudi Arabia	0.5	0.4	0.8	0.7	0.9	1.9	0.3	1.0	n.s.	32.8
Bermuda	1.4	1.2	1.6	1.7	1.7	1.7	0.8	0.9	-1.0	4.2
top 10	143.6	153.6	142.7	145.7	173.8	164.1	87.7	92.0	-5.6	2.7
others	20.0	24.5	16.7	16.7	19.0	14.3	12.3	8.0	-24.4	-6.5
Americas	121.8	134.7	123.4	128.1	158.8	150.6	74.4	84.4	-5.1	4.3
- North America	113.5	124.9	114.2	120.7	149.2	141.0	69.4	79.0	-5.5	4.4
- Central-South America	8.3	9.9	9.2	7.4	9.6	9.6	5.1	5.4	0.2	3.0
Asia and Pacific	33.5	33.6	28.8	24.6	22.6	19.0	20.5	10.6	-15.9	-10.8
Europe	6.4	7.2	4.4	7.0	8.6	5.1	3.9	2.8	-41.6	-4.7
- European Union (27)	4.6	4.5	3.2	5.6	7.3	4.4	2.8	2.4	-39.9	-0.9
- UK, CH, NO, IS	1.8	2.6	0.9	1.2	1.2	0.7	1.1	0.4	-40.7	-17.3
- Other Europe	0.1	0.1	0.3	0.2	0.2	0.0	0.0	0.0	n.s.	-47.7
Middle East	1.6	1.8	2.1	2.1	2.1	3.3	1.0	1.8	56.7	15.8
Africa	0.3	0.6	0.8	0.6	0.7	0.5	0.2	0.3	-27.8	9.9
Other Countries	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	n.c.	n.c.
World Total	163.6	178.0	159.4	162.5	192.8	178.4	100.0	100.0	-7.4	1.7

Source: CSIL processing of official data

n.a.: not available n.c.: not calculable n.s.: not significant
UK, CH, NO, IS: United Kingdom, Switzerland, Norway, Iceland

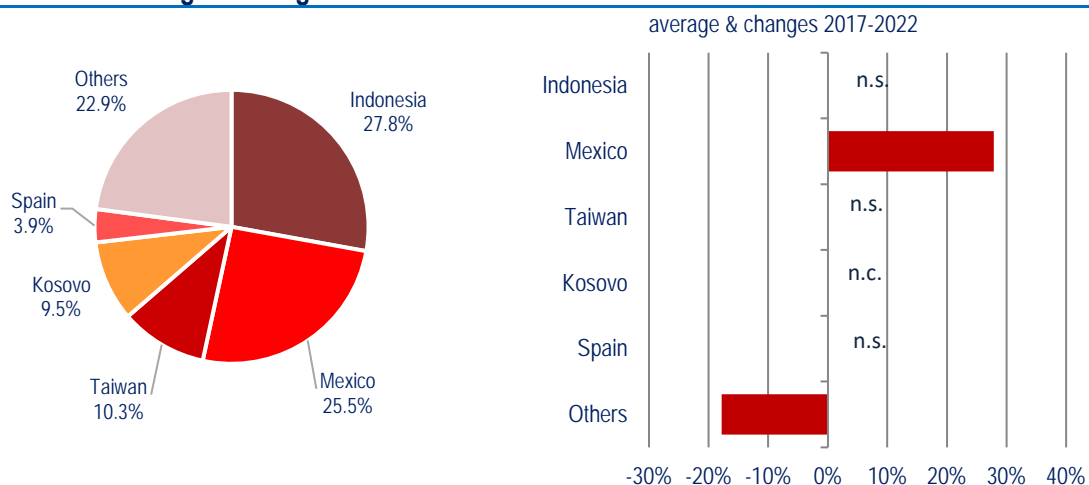
3.2.5 United States. Mattresses imports

Figure 3.12 - United States.
Mattresses imports, 2017-2022. US\$ million and index (2017=100)



Source: CSIL processing of official data

Figure 3.13 - United States.
Mattresses imports by country of origin, 2022.
% in values and average & changes 2017-2022



Source: CSIL processing of Eurostat data

Table 3.15 - United States.

Mattresses imports, by country and by geographical area, 2017-2022.

	US\$ Million						% share		% annual changes	
	2017	2018	2019	2020	2021	2022	2017	2022	2022/21	aver 17-22
Indonesia	0.2	5.5	165.3	371.6	355.7	400.0	0.0	27.8	12.5	n.s.
Mexico	107.3	127.4	126.7	106.0	280.2	367.0	10.9	25.5	30.9	27.9
Taiwan	1.1	1.6	11.5	30.9	157.7	147.7	0.1	10.3	-6.3	n.s.
Kosovo	0.0	0.0	0.0	2.7	92.6	136.9	0.0	9.5	47.7	n.c.
Spain	0.5	0.2	0.3	2.0	57.3	56.2	0.1	3.9	-1.8	n.s.
Vietnam	7.3	12.8	246.8	346.3	46.0	45.1	0.7	3.1	-1.9	43.7
Canada	26.0	24.1	21.6	23.8	47.9	39.7	2.6	2.8	-17.1	8.8
Philippines	0.0	0.0	3.5	6.4	28.3	29.8	0.0	2.1	5.3	n.c.
Poland	9.4	9.2	6.9	6.3	12.2	28.9	1.0	2.0	n.s.	25.2
India	0.4	0.4	0.2	0.2	25.1	23.9	0.0	1.7	-4.9	n.s.
top 10	152.3	181.3	582.8	896.2	1103.0	1275.1	15.5	88.7	15.6	52.9
others	833.1	1020.1	573.3	563.8	185.3	162.1	84.5	11.3	-12.5	-27.9
Americas	134.2	152.7	149.7	132.3	332.5	410.8	13.6	28.6	23.5	25.1
- North America	133.3	151.5	148.3	129.7	328.1	406.7	13.5	28.3	23.9	25.0
- Central-South America	0.9	1.2	1.4	2.6	4.4	4.1	0.1	0.3	-6.4	35.7
Asia and Pacific	822.7	1018.8	921.1	1117.5	650.5	693.8	83.5	48.3	6.7	-3.4
Europe	28.2	29.4	85.0	209.7	294.3	329.3	2.9	22.9	11.9	63.5
- European Union (27)	22.9	22.3	28.6	51.4	168.9	152.8	2.3	10.6	-9.6	46.1
- UK, CH, NO, IS	4.4	5.6	4.6	5.5	6.9	7.0	0.5	0.5	0.9	9.5
- Other Europe	0.8	1.5	51.8	152.8	118.4	169.5	0.1	11.8	43.2	n.s.
Middle East	0.3	0.4	0.3	0.4	10.2	2.9	0.0	0.2	n.s.	57.7
Africa	0.1	0.0	0.0	0.1	0.8	0.3	0.0	0.0	n.s.	21.0
Other Countries	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	n.c.	n.c.
World Total	985.5	1201.4	1156.1	1460.0	1288.3	1437.2	100.0	100.0	11.6	7.8

Source: CSIL processing of official data

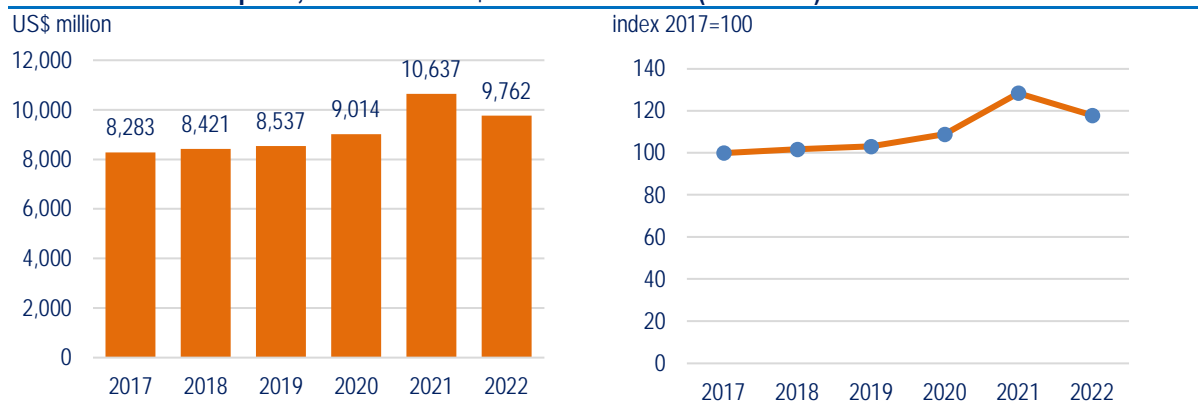
n.a.: not available n.c.: not calculable n.s.: not significant

UK, CH, NO, IS: United Kingdom, Switzerland, Norway, Iceland

3.2.6 United States. Mattresses consumption

Figure 3.14 - United States.

Mattresses consumption, 2017-2022. US\$ million and index (2017=100)



Source: CSIL

Table 3.16 - United States.

Import/Consumption ratio (%) for mattresses, 2017-2022.

Comparison with World

	2017	2018	2019	2020	2021	2022
United States	12%	14%	14%	16%	12%	15%
World	15%	16%	16%	18%	17%	18%

Source: CSIL

Table 3.17 - United States.

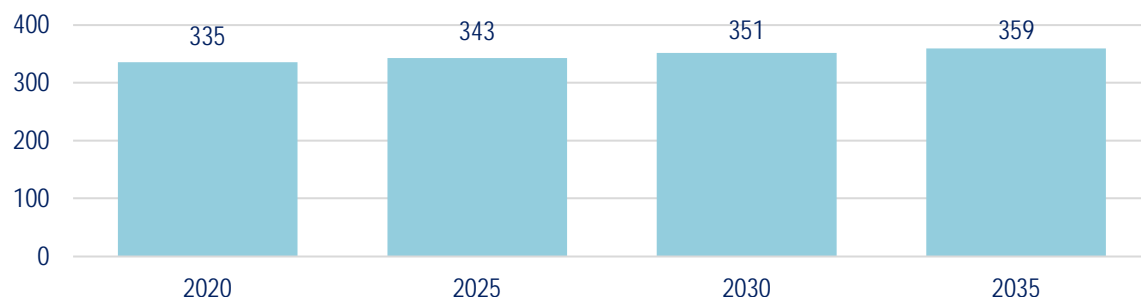
Real Growth of mattresses consumption. Forecasts 2023-2024

	2023	2024
United States	-5%	2%
World	-2%	2%

Source: CSIL

3.2.7 United States. Population forecasts

Figure 3.15 - United States.
Population. Million inhabitants, 2020-2035



Source: United Nations, Department of Economic and Social Affairs, Population Division. World Population Prospects.

Table 3.18 - United States.
Resident population in main cities* and projected growth

Cities	Population (thousand)		% changes 2020-2030
	2020	2030	
New York-Newark	18,804	19,958	6%
Los Angeles-Long Beach-Santa Ana	12,447	13,209	6%
Chicago	8,865	9,424	6%
Houston	6,371	7,254	14%
Dallas-Fort Worth	6,301	7,073	12%
Miami	6,122	6,664	9%
Atlanta	5,803	6,602	14%
Philadelphia	5,717	6,114	7%
Washington, D.C.	5,322	5,868	10%
Phoenix-Mesa	4,511	5,081	13%
Boston	4,309	4,581	6%
Detroit	3,548	3,679	4%
Seattle	3,433	3,747	9%
San Francisco-Oakland	3,314	3,501	6%
San Diego	3,251	3,526	8%
Minneapolis-St. Paul	2,926	3,177	9%
Tampa-St. Petersburg	2,877	3,188	11%
Denver-Aurora	2,827	3,141	11%
Las Vegas	2,699	3,173	18%

Source: United Nations, Department of Economic and Social Affairs, Population Division. World Urbanization Prospects.

* Urban Agglomeration with 2.5 million inhabitants or more in 2020

3.3 The mattress industry in India

Table 3.19 - India

The Mattresses sector: production, consumption and international trade, 2013-2022.

		2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
Production	US\$ million	796	821	851	904	1,024	1,082	1,136	1,059	1,189	1,316
Exports	US\$ million	7	7	6	5	8	14	29	20	56	54
Imports	US\$ million	12	10	12	10	15	15	14	8	8	9
Consumption*	US\$ million	801	823	858	909	1,031	1,084	1,121	1,047	1,141	1,271
Production	% ch. -US\$		3%	4%	6%	13%	6%	5%	-7%	12%	11%
Exports	% ch. -US\$		4%	-19%	-7%	50%	66%	114%	-32%	186%	-4%
Imports	% ch. -US\$		-20%	27%	-19%	48%	-1%	-3%	-46%	1%	20%
Consumption*	% ch. -US\$		3%	4%	6%	13%	5%	3%	-7%	9%	11%
export/production	%	1%	1%	1%	1%	1%	1%	3%	2%	5%	4%
import/consumption	%	2%	1%	1%	1%	1%	1%	1%	1%	1%	1%
Production	INR million	46,544	50,056	54,576	60,717	66,661	74,006	79,926	78,519	87,941	103,410
Exports	INR million	403	439	373	365	530	924	2,034	1,465	4,173	4,258
Imports	INR million	714	594	790	674	967	1,005	1,001	570	576	734
Consumption*	INR million	46,856	50,211	54,993	61,025	67,098	74,086	78,894	77,625	84,344	99,887
Production	% ch. - INR		8%	9%	11%	10%	11%	8%	-2%	12%	18%
Exports	% ch. - INR		9%	-15%	-2%	45%	75%	120%	-28%	185%	2%
Imports	% ch. - INR		-17%	33%	-15%	44%	4%	0%	-43%	1%	28%
Consumption*	% ch. - INR		7%	10%	11%	10%	10%	6%	-2%	9%	18%

* Apparent consumption = Production – Exports + Imports

Sources: CSIL

Table 3.20 - India

Exchange rates, 2013-2022.

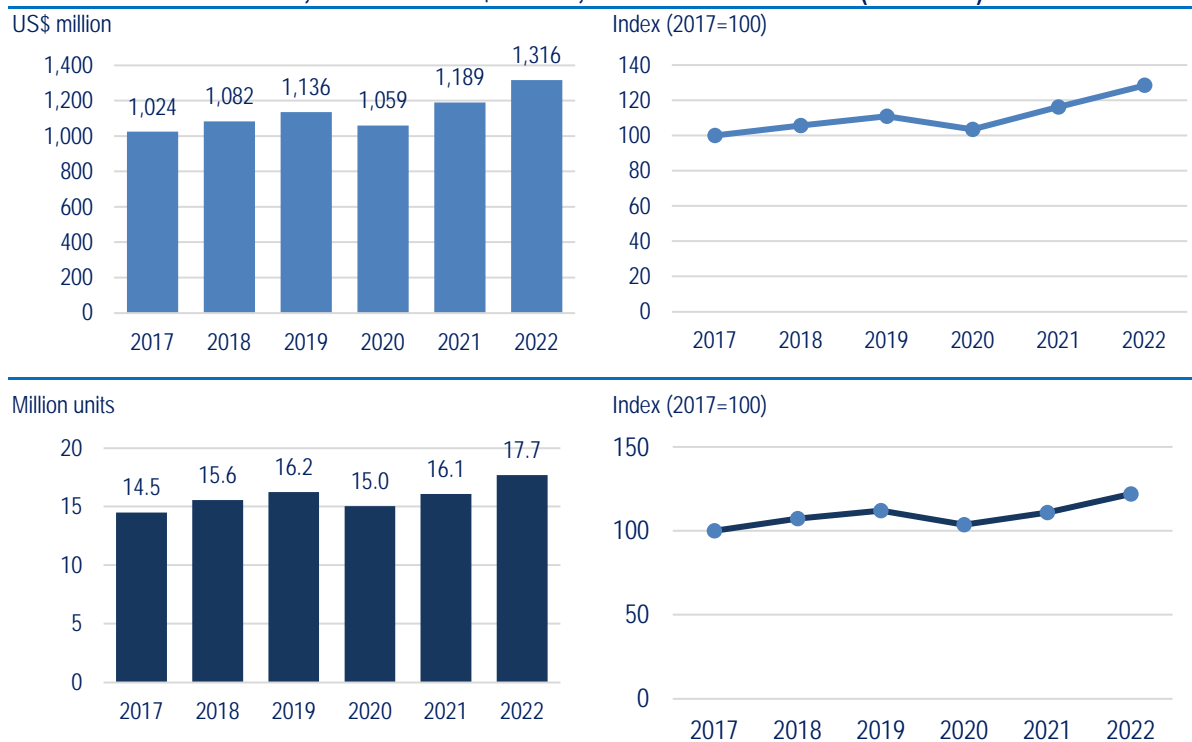
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
INR per US\$	58.50	61.00	64.11	67.16	65.07	68.37	70.38	74.14	73.94	78.58
INR per EUR	77.69	81.11	71.14	74.36	73.54	80.79	78.78	84.59	87.47	82.78

Source: US Federal Reserve

3.3.1 India. Mattresses production

Figure 3.16 - India

Production of mattresses, 2017-2022. US\$ million, million units and index (2017=100)



Source: CSIL

Table 3.21 - India

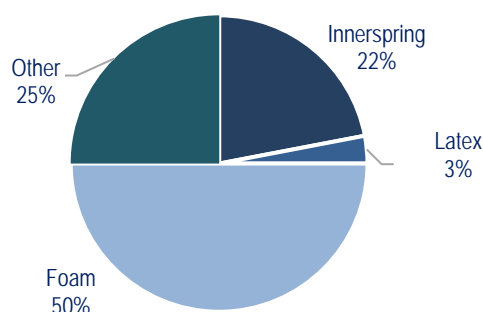
Exports/Production ratio (%) of mattresses, 2017-2022. Comparison with World

	2017	2018	2019	2020	2021	2022
India	1%	1%	3%	2%	5%	4%
World	16%	18%	18%	19%	18%	19%

Source: CSIL

Figure 3.17 - India

Breakdown of mattress production by filling material. Percentages in volume



Source: CSIL

Last available year

3.3.2 India. Major Mattresses manufacturers

Table 3.22 India. Major mattresses manufacturers by turnover

Company	Mattresses turnover (Million US\$)	% share of mattresses in company's turnover	Total turnover (Million US\$)
Sheela Foam (Sleepwell)	154.4	41	376.7
Duroflex	137.4	90	152.7
Kurlon	101.1	94	107.5
Nilkamal Plastic	79.7	20	398.4
Wakefit	60.0	70	85.7
Peps	40.2	90	44.7
Centuary Mattresses (Shree Malani Group)	27.5	70	39.3
Varahamurti Flexirub	23.1	100	23.1
Springfit (Varahamurti Flexirub)	21.6	90	24.0
Godrej Interio	21.0	5	439.8
Relaxwell	18.5	100	18.5
The Sleep Company	17.8	70	25.5
Springwel Mattresses	16.6	60	27.7
Serta India (Varahamurti Flexirub)	11.9	80	14.9
M.H. Polymers	10.3	60	17.1
Sobha-Restoplus	9.3	60	15.6
Libra International	9.3	60	15.5
Tirupati Foam	7.8	60	12.9
King Koil India	6.6	90	7.3
Coirfoam	5.6	100	5.6

Source: CSIL estimates

Note: Data refer to the last available year, typically 2022 or 2021.

3.3.3 India. Short Profiles of major mattresses manufacturers

Centuary Mattresses

Centuary Fibre Plates Pvt. Ltd.

Group: Shree Malani Group

Headquarters/Main Location: 35, Mahatma Gandhi Road - 500003 Secunderabad , Andhra Pradesh - India

T: +91 40 27849586 ; 27811568

Email: info@centuaryindia.com ;

marketing_cfpl@centuaryindia.com

Web: http://www.centuaryindia.com

Activity: Manufacturer, Retailer

Product Portfolio: Mattresses

Brands: Own Brands: Centuary,

Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring, Natural/Organic, Other

Mattress production accounts for an estimated 70% of total revenues

Total Turnover range: 15-50 US\$ million

Employees range: 251-500

Manufacturing plants: 3; **Locations:** India (3)

Online sales: Yes

Cloude Mattress

Complete Comfort Solutions Pvt. Ltd.

Headquarters/Main Location: 315 A ,Unitech Arcadia, South City 2, Sector 49 - 122018 Gurugram, Haryana - India

T: +91 7230012810

Email: 4u@cloude.co.in

Web: https://www.cloude.co.in

Activity: Manufacturer

Product Portfolio: Mattresses

Mattress production accounts for an estimated 75% of total

revenues

Total Turnover range: 0-5 US\$ million

Employees range: 51-100

Manufacturing plants: 1; **Locations:** India (1)

Online sales: Yes

Coirfoam**Coirfoam (India) Pvt. Ltd**

Headquarters/Main Location: 14/6, Mathura Road - 121003
Faridabad, Haryana - India

T: +91 129 4090500 4090599 ; 4090507 ; 4090508 ; 4049521

Email: company@coirfoam.org

Web: <http://www.corfom.com>

Activity: Manufacturer

Product Portfolio: Mattresses, Pillows, Contract

Brands: Own Brands: Corfoam,

Mattress production accounts for an estimated 100% of total revenues

Total Turnover range: 5-15 US\$ million

Employees range: 200-500

Manufacturing plants: 4; **Locations:** India (4)

Online sales: Yes

Comfort Mattress**Comfort Mattress Mfg Co.**

Headquarters/Main Location: 63/65, Mohd. Ali Road, Near Zakaria Masjid Signal - 400003 Mumbai, Maharashtra - India

T: +91 22 23422079 ; 23420153

Email: comfort@comfort-mattress.com

Web: <https://www.comfortmattress.co.in>

Activity: Manufacturer

Product Portfolio: Mattresses

Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring,

Mattress production accounts for an estimated 80% of total revenues

Total Turnover range: 0-5 US\$ million

Employees range: 0-20

Online sales: No

Damro Furniture**Damro Furniture Pvt.Ltd.**

Group: Damro Group

Headquarters/Main Location: 150, Arcot road, Kodambakkam, - 600024 Chennai, Tamil Nadu - India

T: +91 44 23721820, 23652460

Email: service@damroindia.com

Web: <https://damroindia.com>

Activity: Manufacturer, Retailer

Product Portfolio: Office Furniture, Upholstered furniture, Bedrooms, Tables and Chairs, Mattresses

Total Turnover range: 15-50 US\$ million

Employees range: 251-500

Manufacturing plants: 1; **Locations:** India (1)

Duroflex**Duroflex Pvt. Ltd**

Group: Duroflex

Headquarters/Main Location: No. 7, First Floor, Kodava Samaja Building, First Main, Vasanthnagar - 560 052 Bangalore, Karnataka - India

T: +91 80 22289290 ; 22289663

Email: duroflex@vsnl.com

Web: <http://www.duroflexworld.com>

Activity: Manufacturer, Retailer

Product Portfolio: Upholstered furniture, Beds, Mattresses, Contract, PU Foam

Brands: Own Brands: Duroflex, Sleepyhead, Neuma, Duropedic, Energise, Natural Living, Essential,

Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring, Natural/Organic,

Mattress production accounts for an estimated 90% of total revenues

Total Turnover range: 100-250 US\$ million

Employees range: > 500

Manufacturing plants: 8; **Locations:** India (8)

Online sales: Yes

Feelex**BDG Polysteel Ltd**

Group: Bdg Metal & Power

Headquarters/Main Location: 4, Fairlie Place, 5th Floor - 700 001 Kolkata - India

T: +91 33 40059000

Email: customercare@feelex.in

Web: <http://feelex.in>

Activity: Manufacturer, Retailer

Product Portfolio: Mattresses

Total Turnover range: 5-15 US\$ million

Online sales: Yes

Fibroflex (India)**Fibroflex (India) Pvt. Ltd**

Headquarters/Main Location: New no. 123, Old No. 57, IInd Floor, Gowdiya Mutt Road, - 600014 Royapettah, Chennai - India

T: +91 44 28133771

Email: contactus@fibroflex.com ; fibroflex@gmail.com

Web: <https://www.fibroflex.com>

Activity: Manufacturer

Product Portfolio: Mattresses, Pillows

Total Turnover range: 0-5 US\$ million

Online sales: Yes

Flexipol**Flexipol Foams Pvt Ltd**

Headquarters/Main Location: Industrial Area, Phase-IV - 301019 Bhiwadi, Rajasthan - India

T: +91 9818565704

Email: enquiry@flexipol.in ; flexipol.bhiwadi@gmail.com

Web: <https://flexipol.in>

Activity: Manufacturer

Product Portfolio: Mattresses, PU Foam

Total Turnover range: 15-50 US\$ million

Fortune Foam -Sleepkraft

Fortune Foam Pvt Ltd

Headquarters/Main Location: Survey No. 809 & 850/Part, Medchal Industrial Area, - 501401 Telangana - India
Email: info@fortunefoam.com ; info@sleepkraft.com
Web: http://fortunefoam.com ; https://www.sleepkraft.com
Activity: Manufacturer
Product Portfolio: Mattresses, PU Foam
Total Turnover range: 5-15 US\$ million

Godrej Interio

Godrej & Boyce Mfg. Co., Ltd.

Group: Godrej
Headquarters/Main Location: Pirojshanagar, Vikhroli - 400079 Mumbai, Maharashtra - India
T: +91 22 67965656 ; 67965959
Email: interio@godrej.com
Web: https://www.godrejinterio.com ; https://www.godrejandboyce.com
Activity: Manufacturer, Retailer
Product Portfolio: Office Furniture, Home Office, Office Seating, Kitchen Furniture, Upholstered furniture, Dining and Living rooms, Bedrooms, Tables and Chairs, Mattresses, Contract, Semi-finished parts, Household appliances
Brands: Own Brands: Interio, Sleep Comfort,
Mattress production accounts for an estimated 5% of total revenues
Total Turnover range: >250 US\$ million
Employees range: > 500
Manufacturing plants: 7; **Locations:** India (7)
Online sales: Yes

Hush India

Hush India Pvt. Ltd.

Headquarters/Main Location: 46, Saki Vihar Road, Saki Naka - 400072 Mumbai, Maharashtra - India
T: +91 22 28521335 ; 42224222
Email: info@hush.in
Web: http://www.hush.in
Activity: Manufacturer, Retailer
Product Portfolio: Mattresses, Contract
Brands: Own Brands: Hush,
Mattress production accounts for an estimated 100% of total revenues
Online sales: Yes

Jayashri Enterprises

Jayashri Enterprises

Headquarters/Main Location: Plot No. 44, Pilerne Industrial Estate - 403521 Bardez - India
T: +91 832 6655892 ; 6655894
Email: support@mycontura.com
Web: http://www.conturagoa.com
Activity: Manufacturer
Product Portfolio: Mattresses, Contract
Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring,
Mattress production accounts for an estimated 100% of total revenues
Manufacturing plants: 1; **Locations:** India (1)
Online sales: Yes

King Koil India

Real Innerspring Technologies Pvt. Ltd

Headquarters/Main Location: B7, Sector-3 - 201301 Noida, Uttar Pradesh - India
T: +91 120 4737700
Email: mail@sleepzone.in
Web: https://www.kingkoil.in
Activity: Manufacturer
Product Portfolio: Mattresses, Contract
Brands: Licensed Brands: King koil,
Mattress production accounts for an estimated 90% of total revenues
Total Turnover range: 5-15 US\$ million
Employees range: 100-250
Manufacturing plants: 6; **Locations:** India (6)
Online sales: No

Kurlon

Kurlon Enterprise Limited

Headquarters/Main Location: N-301, North Block, Manipal Centre, Dickenson Road - 560042 Bangalore, Karnataka - India
T: +91 80 25587132 ; 40313156 ; 40313131
Email: customercare@kurlon.com
Web: https://kurlon.com
Activity: Manufacturer, Retailer
Product Portfolio: Furniture, Upholstered furniture, Home furniture, Mattresses, Contract, Foam
Brands: Own Brands: Kurl-on, Homekomforts, Licensed Brands: Spring Air, Englander,
Types of mattresses by materials: Polyurethane Foam, Innerspring, Natural/Organic, Other
Mattress production accounts for an estimated 94% of total revenues
Total Turnover range: 100-250 US\$ million
Employees range: > 500
Manufacturing plants: 12; **Locations:** India (12)
Online sales: Yes

Libra International

Libra International Ltd.

Headquarters/Main Location: Kirean Mansion 4834/24 - Ansari Road Daryaganj - 110002 New Delhi - India
T: +91 11 40730000
Email: info@libramattres.com
Web: https://librahomes.in
Activity: Manufacturer, Retailer
Product Portfolio: Mattresses, Pillows, Contract, Foam
Mattress production accounts for an estimated 60% of total revenues
Total Turnover range: 15-50 US\$ million
Manufacturing plants: 1; **Locations:** India (1)
Online sales: Yes

M.H. Polymers**M.H. Polymers Private Ltd.**

Headquarters/Main Location: No. D-2/A, First Floor, Abul Fazal Enclave-1, Jamia Nagar, Okhla - 110025 Delhi - India

T: +91 1202560488; 1129944908

Email: info@mhpolymers.com ; sales@mhpolymers.com

Web: http://www.mhpolymers.com ;

http://www.freshupproducts.com

Activity: Manufacturer

Product Portfolio: Mattresses, PU Foam

Mattress production accounts for an estimated 60% of total revenues

Total Turnover range: 15-50 US\$ million

Manufacturing plants: 1; **Locations:** India (1)

Online sales: Yes

MM Foam**MM Rubber Co., Ltd.**

Headquarters/Main Location: 748, Anna Salai - 600 002

Chennai, Tamil Nadu - India

T: +91 44 28523501 ; 28523511

Email: mmfoamchennai@gmail.com

Web: https://mmfoam.com

Activity: Manufacturer, Retailer

Product Portfolio: Mattresses, Foam

Types of mattresses by materials: Latex, Innerspring,

Mattress production accounts for an estimated 80% of total revenues

Total Turnover range: 5-15 US\$ million

Manufacturing plants: 1; **Locations:** India (1)

Online sales: Yes

Nilkamal Plastic**Nilkamal Plastic Ltd**

Group: Nilkamal Plastic

Headquarters/Main Location: Street No.14, M.I.D.C., Andheri (East) - 400093 Mumbai, Maharashtra - India

T: +91 22 28367891 ; 42358936

Email: marketing@nilkamal.com

Web: https://nilkamal.com ; https://www.nilkamalmattrezzz.com ; https://doctordreams.com/

Activity: Manufacturer, Retailer

Product Portfolio: Office Furniture, Upholstered furniture, Dining and Living rooms, Children's rooms, Tables and Chairs, Occasional, Mattresses, Contract

Brands: Own Brands: Nilkamal Mattrezzz, Doctor Dreams,

Types of mattresses by materials: Polyurethane Foam, Innerspring, Other

Mattress production accounts for an estimated 20% of total revenues

Total Turnover range: >250 US\$ million

Employees range: > 500

Manufacturing plants: 4; **Locations:** India (4)

Online sales: Yes

Peps**Peps Industries Pvt. Ltd**

Headquarters/Main Location: V-ID, NGEF Ancillary, Industrial estate, - 560048 Mahadevpura, Bangalore - India

Email: accounts@pepsindia.com

Web: http://www.pepsindia.com

Activity: Manufacturer, Retailer

Product Portfolio: Mattresses, Contract

Brands: Own Brands: Peps

, Licensed Brands: Restonic,

Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring, Natural/Organic, Other

Mattress production accounts for an estimated 90% of total revenues

Total Turnover range: 15-50 US\$ million

Employees range: 100-500

Manufacturing plants: 3; **Locations:** India (3)

Online sales: Yes

Raha Poly Products**Raha Poly Products Ltd**

Group: Poly Products

Headquarters/Main Location: Plot No.26, Phase III, IDA

Jeedimetla - Hyderabad, AP - India

T: +91 40 23090293

Email: vijay@rahaindia.com ; info@rahaindia.com ;

sales@rahaindia.com

Web: http://www.rahaindia.com

Activity: Manufacturer

Product Portfolio: Beds, Mattresses, Contract, Foam

Mattress production accounts for an estimated 100% of total revenues

Total Turnover range: 0-5 US\$ million

Manufacturing plants: 2; **Locations:** India (2)

Online sales: No

Relaxspring**Himrag Coir Products Private Limited**

Headquarters/Main Location: 10 Clive Row 4th Flr Room No 6 - 700001 Kolkata - India

T: +91 33 2242 0091

Email: sales@relaxspring.com

Web: http://relaxspring.com

Activity: Manufacturer

Product Portfolio: Mattresses, Foam

Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring,

Mattress production accounts for an estimated 80% of total revenues

Total Turnover range: 0-5 US\$ million

Manufacturing plants: 1; **Locations:** India (1)

Online sales: Yes

Relaxwell**Sri Venkateswara Coir Products Private Limited**

Headquarters/Main Location: H.No.3-39-9, Plot No:58, Sarva Sukhi Colony - 500026 West Marredpally, Secundrabad - India
T: +91 040 27807581

Email: office@relaxwell.in

Web: http://www.relaxwell.in

Activity: Manufacturer

Product Portfolio: Mattresses

Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring, Natural/Organic, Other

Mattress production accounts for an estimated 100% of total revenues

Total Turnover range: 15-50 US\$ million

Manufacturing plants: 1; **Locations:** India (1)

Online sales: No

Repose Mattress**Repose Mattress Pvt Ltd**

Headquarters/Main Location: No 3/19, Selambarayanpalayam Chennappa Chetty Pudur Post - 641659 Coimbatore - India
T: +91 1800 102 2268

Email: enquiry@repose.co.in ; orders@repose.co.in

Web: https://repose.co.in

Activity: Manufacturer, Retailer

Product Portfolio: Mattresses, Pillows, Latex Foam, Foam

Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring, Other

Total Turnover range: 5-15 US\$ million

Manufacturing plants: 2; **Locations:** India (2)

Online sales: Yes

RP Foam Home Pvt**RP Foam Home Pvt Ltd**

Headquarters/Main Location: 1, Gandhisquare, Malkaganj - Delhi - India

T: +91 011-23855282

Email: dreams@rpfoam.com

Activity: Manufacturer

Product Portfolio: Mattresses, Pillows, Foam

Total Turnover range: 15-50 US\$ million

Rubco Group**Kerala state Rubber Co-operative Limited-Rubco**

Group: Rubco

Headquarters/Main Location: K.V.R.Towers, 4th Floor Mahathma Mandir Junction - 670 002 Kannur, Kerala - India
T: +91 0497 709749

Email: gmrcm@rubcomail.com

Web: http://www.rubcogroup.com

Activity: Manufacturer

Product Portfolio: Mattresses, Pillows

Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring,

Mattress production accounts for an estimated 20% of total revenues

Total Turnover range: 0-5 US\$ million

Employees range: 100-250

Manufacturing plants: 1; **Locations:** India (1)

Online sales: Yes

Sealy India**Sealy India Trading Pvt Ltd**

Group: Tempur Sealy

Headquarters/Main Location: E-595, 2nd Floor, Daani Plaza - 110075 Delhi - India

Email: enquiry@sealy.in

Web: https://sealy.in

Activity: Manufacturer, Retailer

Product Portfolio: Mattresses, Contract

Total Turnover range: 0-5 US\$ million

Online sales: No

Serta India**ESPL Emirates Sleep Systems Pvt. Ltd.**

Group: Varahamurti Flexirub

Headquarters/Main Location: 210-211, Metro House, Mangaldas Road - 411001 Pune, Maharashtra - India

Email: admin@sleepsystems.in

Web: http://www.sertaIndia.com

Activity: Manufacturer, Retailer

Product Portfolio: Mattresses, Contract, Semi-finished parts

Brands: Licensed Brands: Serta,

Mattress production accounts for an estimated 80% of total revenues

Total Turnover range: 5-15 US\$ million

Employees range: 100-250

Manufacturing plants: 1; **Locations:** India (1)

Online sales: Yes

Shakti Foams**Shakti Foams Pvt. Ltd**

Headquarters/Main Location: Mohala Road, Village Harphala, sikri, Ballabgarh - Faridabad, haryana - India
T: +91 931 9250518

Email: info@shaktifoam.com

Web: http://shaktifoams.com

Activity: Manufacturer

Product Portfolio: Mattresses, Pillows, PU Foam,

Total Turnover range: 5-15 US\$ million

Online sales: No

Sky Foam Mattresses**Sky Foam Mattresses**

Headquarters/Main Location: Chandrika, 43/1616, Near Asianet Studio Complex (Pipeline), Palarivattom Bypass, Palarivattom P.O - 682025 Kochi, Kerala - India

T: +91 0484-2339310

Email: info@skyfoam.com ; direct@skyfoam.com

Web: http://skyfoam.com

Activity: Manufacturer

Product Portfolio: Mattresses, PU Foam, Latex Foam, Foam

Total Turnover range: 5-15 US\$ million

Online sales: Yes

Skyfoam Mattress

Skyfoam Mattresses LLP

Headquarters/Main Location: 31/127B1, Arafat Tower, Koonamthai - 682024 Edapally, Kochi - India
Email: sales@skyfoam.com
Web: https://skyfoam.com
Activity: Manufacturer
Product Portfolio: Mattresses, Pillows, Foam

Sheela Foam (Sleepwell)

Sheela Foam Limited

Group: Sheela Group
Headquarters/Main Location: Sleepwell Tower #14, Sector 135 - 201301 Noida, Uttar Pradesh - India
T: +91 120 4512260
Email: export@sheelafoam.com ; b2b@sheelafoam.com
Web: https://www.sheelafoam.com ; https://mysleepwell.com ; https://www.polyurethanes.org
Activity: Manufacturer
Product Portfolio: Mattresses, Chemicals, PU Foam
Brands: Own Brands: Sleepwell, Feather Foam,
Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring,
Mattress production accounts for an estimated 41% of total revenues
Total Turnover range: >250 US\$ million
Employees range: > 500
Manufacturing plants: 17; **Locations:** India (11); Australia (5), Spain (1)
Online sales: Yes

Sleepyhead

Sleepyhead

Headquarters/Main Location: - India
Web: https://mysleepyhead.com
Activity: Manufacturer, Retailer
Product Portfolio: Mattresses
Total Turnover range: 15-50 US\$ million
Online sales: Yes

Sobha-Restoplus

Sobha Projects & trade Pvt. Ltd.

Group: Sobha
Headquarters/Main Location: Hal 2nd stage - 560008 Karnataka - India
T: +91 80 25217486
Email: sptl@sobhaprojects.com; sobha.restoplus@sobha.com
Web: https://sobharestoplus.com
Activity: Manufacturer, Retailer
Product Portfolio: Mattresses, Pillows, Contract
Brands: Own Brands: Restoplus,
Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring,
Mattress production accounts for an estimated 60% of total revenues
Total Turnover range: 15-50 US\$ million
Manufacturing plants: 1; **Locations:** India (1)
Online sales: no

Springfit

Springfit Mattress Private Limited

Group: Varahamurti Flexirub
Headquarters/Main Location: 419b, K. M. Trade Tower(Radisson Hotel) Sector-14 - 201010 Kaushambi, Ghaziabad - India
T: +91 (1800) 833 4455; 9599337712
Email: sales@springfitmattress.com ; care@springfit.com
Web: https://www.springfit.com
Activity: Manufacturer, Retailer
Product Portfolio: Mattresses, Contract, Foam
Types of mattresses by materials: Polyurethane Foam, Innerspring,
Mattress production accounts for an estimated 90% of total revenues
Total Turnover range: 15-50 US\$ million
Employees range: > 500
Manufacturing plants: 5; **Locations:** India (5)
Online sales: Yes

Springwel Mattresses

Springwel Mattresses Private Limited

Headquarters/Main Location: A-49, Mangolpuri Industrial Area, Phase-II - 110034 Mangolpuri, Delhi - India
T: +91 11 27032721 ; 47533333
Email: delhi@springwel.com
Web: https://springwel.com
Activity: Manufacturer, Retailer
Product Portfolio: Mattresses, Pillows, Contract, Foam
Brands: Own Brands: Springwel, Licensed Brands: Tempur,
Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring,
Mattress production accounts for an estimated 60% of total revenues
Total Turnover range: 15-50 US\$ million
Manufacturing plants: 2; **Locations:** India (2)
Online sales: Yes

Stanley Lifestyles

Stanley Lifestyles Limited

Group: Stanley Lifestyles
Headquarters/Main Location: 12/7, Shamarao Compound, Mission Road - 560027 Bangalore, Karnataka - India
T: +91 80 2226237 ; 22100751
Email: stanleyseating@vsnl.net ; ananya.rk@stanleylifestyles.com
Web: https://www.lovestanley.com
Activity: Manufacturer, Importer, Retailer
Product Portfolio: Office Seating, Kitchen Furniture, Upholstered furniture, Mattresses, Contract
Total Turnover range: 15-50 US\$ million
Employees range: > 500
Manufacturing plants: 2; **Locations:** India (2)

Sulfex Mattress Company**Sulfex Mattress Company**

Headquarters/Main Location: Opp.Engineering College, Dharmasala, Kannur
 - 670563 Kerala - India
T: +91 7025939393
Email: info@sulfexamattress.com
Web: http://www.sulfexamattress.com
Activity: Manufacturer
Product Portfolio: Mattresses, Pillows, Foam
Employees range: 100-250

Sunday Mattresses & Beds**Madanapalle Retail Private Limited-Sunday**

Headquarters/Main Location: 2nd floor ,109/1 NMR pearl, Vijaya bank colony, ORR, Dodda Banaswadi, Nandi Toyota Service Center, Dodda Banaswadi - 560043 Bengaluru, Karnataka - India
T: +91 88807 33666
Email: hallo@sundayrest.com
Web: https://www.sundayrest.com
Activity: Manufacturer, Retailer
Product Portfolio: Home furniture, Mattresses
Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring,
Mattress production accounts for an estimated 80% of total revenues
Employees range: 100-250
Manufacturing plants: 1; **Locations:** India (1)
Online sales: Yes

Sunidra**Eastern Mattresses Pvt Ltd**

Headquarters/Main Location: 3rd Floor, Eastern Corporate Office, N H Bypass Edapally, Near Mylalth Siva temple - 682 084 Edapally P.O Cochin - India
T: +91 484 3001409
Email: sunidramktg@eastern.in
Web: https://sunidra.in
Activity: Manufacturer
Product Portfolio: Mattresses
Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring,
Mattress production accounts for an estimated 100% of total revenues
Total Turnover range: 0-5 US\$ million
Manufacturing plants: 1; **Locations:** India (1)
Online sales: Yes

The Sleep Company**Comfort Grid Technologies Private Limited**

Headquarters/Main Location: 35, 1st Floor, Vijay Trantech, Chandivali Village, - 400072 Mumbai - India
Web: https://thesleepcompany.in
Activity: Manufacturer
Product Portfolio: Beds, Mattresses, Pillows
Mattress production accounts for an estimated 70% of total revenues
Total Turnover range: 15-50 US\$ million
Manufacturing plants: 1; **Locations:** India (1)
Online sales: Yes

Tirupati Foam**Tirupati Foam Limited**

Headquarters/Main Location: Tirupati House, Polytechnic Char Rasta, Nr. Topaz Restaurant, 4Th - 380 015 Ahmedabad - India
T: +91 079 26304652
Email: tfimktg@tirupatifoam.com
Web: https://www.tirupatifoam.com
Activity: Manufacturer
Product Portfolio: Mattresses, Semi-finished parts, Chemicals, Foam
Brands: Own Brands: Sweet Dream,
Mattress production accounts for an estimated 60% of total revenues
Total Turnover range: 5-15 US\$ million
Employees range: 21-50
Manufacturing plants: 2; **Locations:** India (2)
Online sales: No

Varahamurti Flexirub**Varahamurti Flexirub Industries Pvt. Ltd.**

Group: VFI
Headquarters/Main Location: 401, K. M. Trade Tower, (Hotel Raddisson Blu), Sec-14, - 201010 Kaushambi, Ghaziabad - India
T: +91 80 10161016
Email: info@vfigroup.org
Web: https://www.vfigroup.org
Activity: Manufacturer
Product Portfolio: Mattresses, Pillows, Contract
Brands: Own Brands: Springfit, Amoré, Insleep, durfi, Licensed Brands: Simmons,
Types of mattresses by materials: Polyurethane Foam, Innerspring,
Mattress production accounts for an estimated 100% of total revenues
Total Turnover range: 15-50 US\$ million
Employees range: > 500
Manufacturing plants: 5; **Locations:** India (5)
Online sales: no

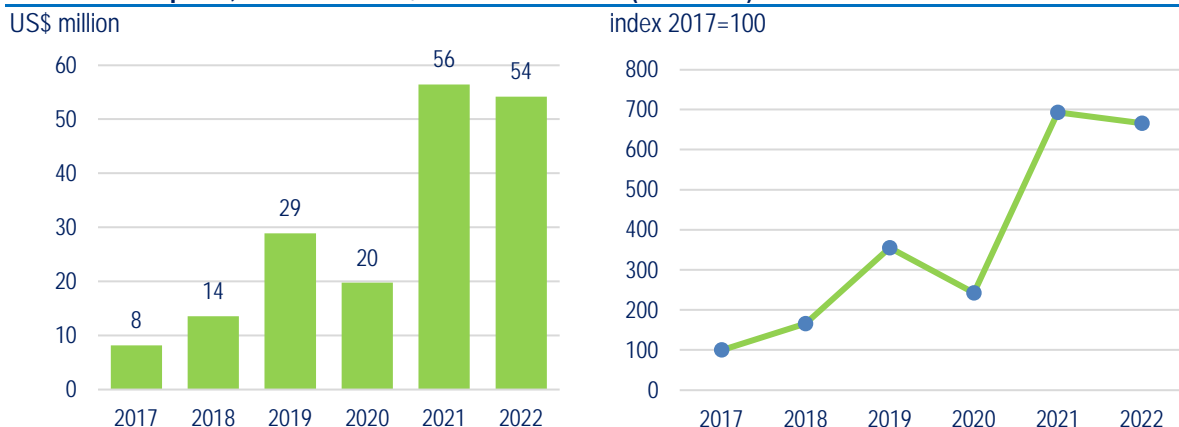
Wakefit**Wakefit Innovations Pvt Ltd**

Headquarters/Main Location: 97-99 Hosur Road - 560029 Bengaluru, Karnataka - India
T: +91 9883333123
Email: support@wakefit.co
Web: https://www.wakefit.co
Activity: Manufacturer, Retailer
Product Portfolio: Home Office, Kitchen Furniture, Upholstered furniture, Dining and Living rooms, Bedrooms, Beds, Children's rooms, Tables and Chairs, Mattresses, Pillows
Brands: Own Brands: Wakefit,
Mattress production accounts for an estimated 70% of total revenues
Total Turnover range: 50-100 US\$ million
Employees range: 251-500
Manufacturing plants: 3; **Locations:** India (3)
Online sales: Yes

3.3.4 India. Mattresses exports

Figure 3.18 - India.

Mattresses exports, 2017-2022. US\$ million and index (2017=100)

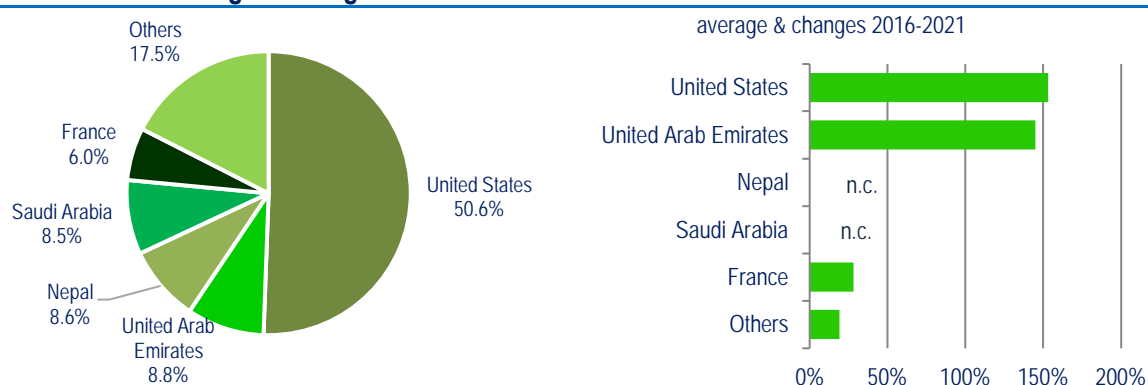


Source: CSIL processing of official data

Figure 3.19 - India.

Mattress exports by country of destination, 2021.

% in values and average & changes 2016-2021



Source: CSIL processing of official data

Table 3.23 - India.**Mattress exports, by country and by geographical area, 2016-2021.**

	US\$ Million						% share		% annual changes	
	2016	2017	2018	2019	2020	2021	2016	2021	2021/20	aver 16-21
United States	0.3	1.0	0.9	0.3	0.4	28.5	5.1	50.6	n.s.	n.s.
United Arab Emirates	0.1	0.3	2.8	9.3	2.9	5.0	1.0	8.8	71.4	n.s.
Nepal	0.0	1.9	2.2	4.9	3.4	4.9	0.0	8.6	43.6	n.c.
Saudi Arabia	0.0	0.0	1.0	3.0	3.1	4.8	0.0	8.5	53.4	n.c.
France	1.0	0.3	0.5	2.2	2.3	3.4	17.9	6.0	46.4	28.3
Kuwait	0.0	0.0	0.7	1.7	1.7	1.8	0.2	3.2	4.0	n.s.
Qatar	0.0	0.1	0.8	2.1	1.4	1.6	0.0	2.9	21.2	n.c.
Denmark	0.3	0.1	0.2	0.4	0.4	1.2	4.7	2.2	n.s.	36.7
Germany	1.0	0.3	0.1	0.8	0.9	0.9	18.0	1.7	-0.3	-0.8
Maldives	0.7	0.7	0.5	0.6	0.0	0.6	12.7	1.0	n.c.	-4.1
top 10	3.2	4.7	9.8	25.3	16.6	52.7	59.5	93.4	n.s.	74.8
others	2.2	3.4	3.7	3.6	3.2	3.7	40.5	6.6	16.9	11.2
Americas	0.4	1.2	1.1	0.6	0.6	28.9	7.7	51.3	n.s.	n.s.
- North America	0.4	1.1	0.9	0.5	0.5	28.9	7.5	51.1	n.s.	n.s.
- Central-South America	0.0	0.1	0.1	0.0	0.1	0.1	0.2	0.2	43.8	45.5
Asia and Pacific	1.3	3.5	5.1	7.1	5.0	7.0	24.6	12.4	39.8	39.3
Europe	3.1	2.8	1.8	4.6	4.9	6.9	56.3	12.3	41.8	17.8
- European Union (27)	2.6	2.4	1.4	4.3	4.4	6.4	48.3	11.3	44.1	19.5
- UK, CH, NO, IS	0.4	0.3	0.3	0.3	0.4	0.5	7.9	0.9	19.1	2.8
- Other Europe	0.0	0.2	0.0	0.0	0.0	0.0	0.1	0.1	12.7	68.3
Middle East	0.5	0.4	5.4	16.4	9.1	13.3	10.0	23.6	45.6	89.5
Africa	0.1	0.2	0.2	0.2	0.1	0.2	1.3	0.4	n.s.	27.6
Other Countries	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	n.c.	n.c.
World Total	5.4	8.1	13.5	28.9	19.8	56.4	100.0	100.0	n.s.	59.7

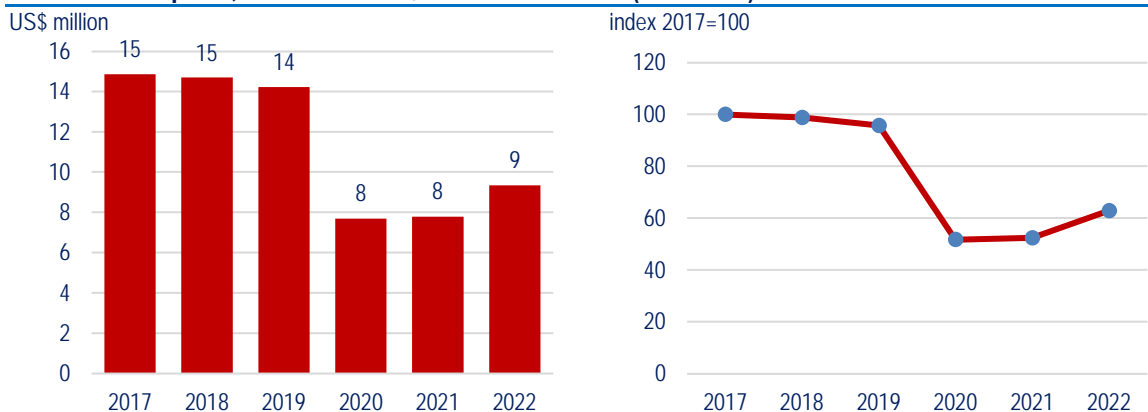
Source: CSIL processing of official data

n.a.: not available n.c.: not calculable n.s.: not significant
UK, CH, NO, IS: United Kingdom, Switzerland, Norway, Iceland

3.3.5 India. Mattresses imports

Figure 3.20 - India.

Mattresses imports, 2017-2022. US\$ million and index (2017=100)

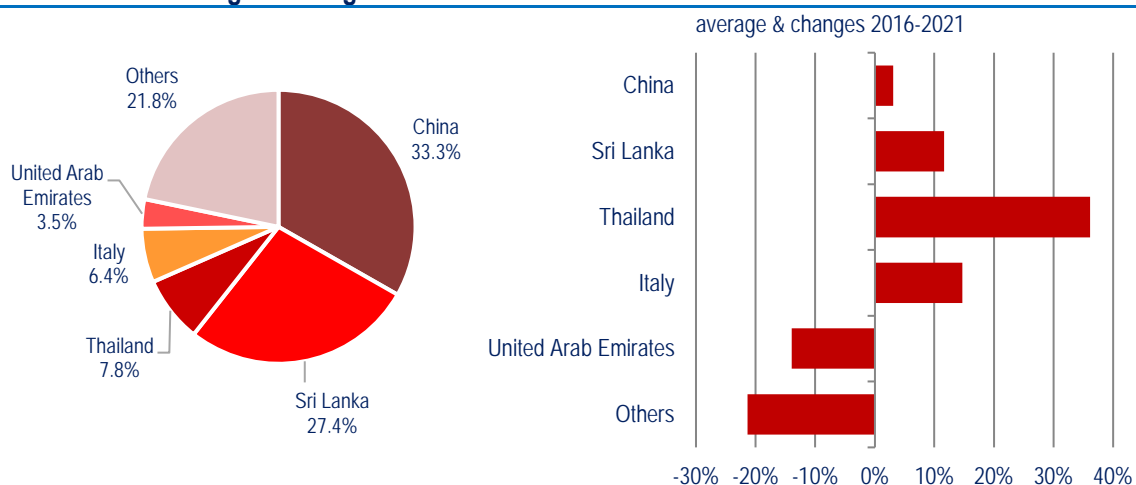


Source: CSIL processing of official data

Figure 3.21 - India.

Mattresses imports by country of origin, 2021.

% in values and average & changes 2016-2021



Source: CSIL processing of Eurostat data

Table 3.24 - India.

Mattresses imports, by country and by geographical area, 2016-2021.

	US\$ Million						% share		% annual changes	
	2016	2017	2018	2019	2020	2021	2016	2021	2021/20	aver 16-21
China	2.2	5.2	5.1	3.3	2.2	2.6	22.2	33.3	18.6	3.1
Sri Lanka	1.2	1.5	2.4	2.0	1.6	2.1	12.2	27.4	34.9	11.6
Thailand	0.1	0.2	0.3	0.4	0.4	0.6	1.3	7.8	40.1	36.1
Italy	0.3	0.4	0.6	0.5	0.4	0.5	2.5	6.4	37.8	14.7
United Arab Emirates	0.6	0.3	0.5	0.5	0.2	0.3	5.7	3.5	39.6	-13.9
Germany	0.0	0.0	0.0	0.2	0.1	0.2	0.3	3.0	n.s.	47.7
Vietnam	0.0	0.0	0.0	0.2	0.0	0.2	0.1	2.9	n.s.	77.1
South Korea	4.4	6.0	4.2	5.7	2.0	0.2	43.9	2.3	n.s.	-47.4
Denmark	0.1	0.2	0.3	0.2	0.1	0.2	1.2	2.2	39.8	6.9
Malaysia	0.3	0.3	0.3	0.1	0.1	0.2	2.7	2.0	91.7	-10.9
top 10	9.3	14.1	13.7	13.2	7.1	7.1	92.2	90.7	-1.2	-5.3
others	0.8	0.8	1.0	1.0	0.5	0.7	7.8	9.3	32.8	-1.4
Americas	0.1	0.1	0.0	0.0	0.0	0.0	0.8	0.6	35.0	-8.5
- North America	0.1	0.1	0.0	0.0	0.0	0.0	0.7	0.6	31.5	-10.1
- Central-South America	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.1	76.7	29.8
Asia and Pacific	8.7	13.2	12.4	11.9	6.5	6.0	87.0	76.8	-8.5	-7.3
Europe	0.6	1.1	1.6	1.8	0.8	1.3	6.4	17.1	71.5	15.8
- European Union (27)	0.5	0.9	1.4	1.6	0.7	1.2	5.3	15.2	73.3	17.5
- UK, CH, NO, IS	0.1	0.1	0.2	0.2	0.0	0.1	0.9	0.8	n.s.	-5.7
- Other Europe	0.0	0.1	0.1	0.1	0.1	0.1	0.2	1.1	-8.9	28.9
Middle East	0.6	0.5	0.6	0.5	0.3	0.4	5.9	5.2	20.4	-7.0
Africa	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.2	n.s.	87.5
Other Countries	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	n.c.	n.c.
World Total	10.0	14.9	14.7	14.2	7.7	7.8	100.0	100.0	1.2	-4.9

Source: CSIL processing of official data

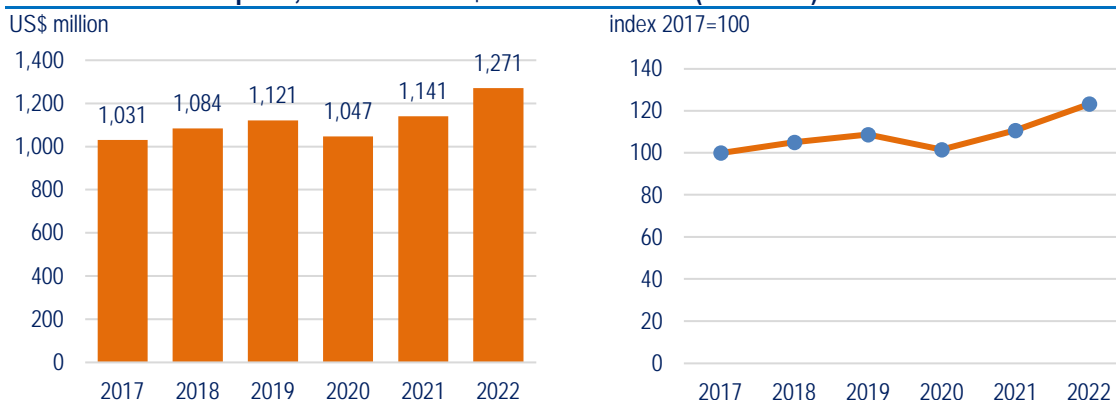
n.a.: not available n.c.: not calculable n.s.: not significant

UK, CH, NO, IS: United Kingdom, Switzerland, Norway, Iceland

3.3.6 India. Mattresses consumption

Figure 3.22 - India.

Mattresses consumption, 2017-2022. US\$ million and index (2017=100)



Source: CSIL

Table 3.25 - India.

Import/Consumption ratio (%) for mattresses, 2017-2022.

Comparison with World

	2017	2018	2019	2020	2021	2022
India	1%	1%	1%	1%	1%	1%
World	15%	16%	16%	18%	17%	18%

Source: CSIL

Table 3.26 - India.

Real Growth of mattresses consumption. Forecasts 2023-2024

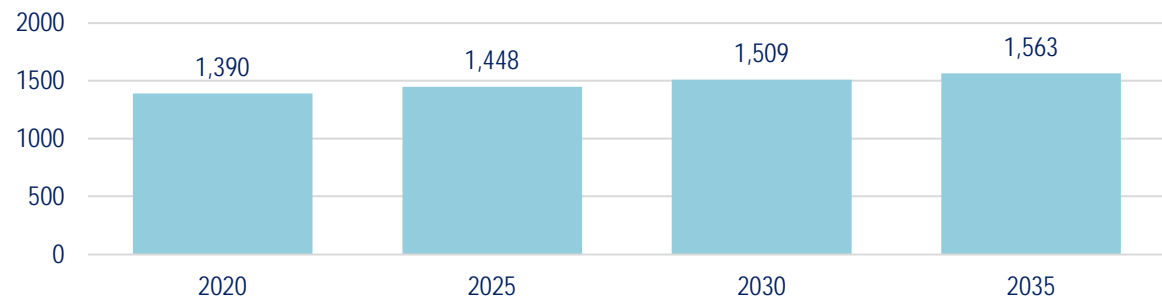
	2023	2024
India	4%	4%
World	-2%	2%

Source: CSIL

3.3.7 India. Population forecasts

Figure 3.23 - India.

Population. Million inhabitants, 2020-2035



Source: United Nations, Department of Economic and Social Affairs, Population Division. World Population Prospects.

Table 3.27 - India.

Resident population in main cities* and projected growth

Cities	Population (thousand)		% changes 2020-2030
	2020	2030	
Delhi	30,291	38,939	29%
Mumbai (Bombay)	20,411	24,572	20%
Kolkata (Calcutta)	14,850	17,584	18%
Bangalore	12,327	16,227	32%
Chennai (Madras)	10,971	13,814	26%
Hyderabad	10,004	12,714	27%
Ahmadabad	8,059	10,148	26%
Surat	7,185	9,711	35%
Pune (Poona)	6,629	8,442	27%
Jaipur	3,909	4,943	26%
Lucknow	3,677	4,628	26%
Kozhikode (Calicut)	3,555	4,993	40%
Malappuram	3,391	4,976	47%
Kanpur	3,124	3,715	19%
Kochi (Cochin)	3,082	4,064	32%
Thrissur	3,068	4,221	38%
Indore	3,017	3,918	30%
Nagpur	2,893	3,534	22%
Coimbatore	2,787	3,542	27%
Thiruvananthapuram	2,585	3,474	34%

Source: United Nations, Department of Economic and Social Affairs, Population Division. World Urbanization Prospects.

* Urban Agglomeration with 2.5 million inhabitants or more in 2020

3.4 The mattress industry in Poland

Table 3.28 - Poland

The Mattresses sector: production, consumption and international trade, 2013-2022.

		2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
Production	US\$ million	673	741	711	717	832	918	885	826	993	884
Exports	US\$ million	616	685	646	637	741	822	794	732	865	813
Imports	US\$ million	40	49	50	48	51	56	63	63	77	70
Consumption*	US\$ million	97	105	116	129	142	152	154	157	206	141
Production	% ch. -US\$		10%	-4%	1%	16%	10%	-4%	-7%	20%	-11%
Exports	% ch. -US\$		11%	-6%	-1%	16%	11%	-3%	-8%	18%	-6%
Imports	% ch. -US\$		20%	3%	-3%	5%	11%	12%	1%	22%	-10%
Consumption*	% ch. -US\$		8%	10%	11%	10%	8%	1%	2%	31%	-31%
export/production	%	92%	92%	91%	89%	89%	90%	90%	89%	87%	92%
import/consumption	%	42%	46%	43%	38%	36%	37%	41%	40%	38%	49%
Production	PLN million	2,128	2,338	2,684	2,827	3,144	3,317	3,400	3,217	3,837	3,946
Exports	PLN million	1,948	2,160	2,436	2,511	2,800	2,969	3,048	2,853	3,341	3,627
Imports	PLN million	128	153	189	191	191	202	240	247	299	311
Consumption*	PLN million	308	331	436	507	535	551	592	611	795	630
Production	% ch. - PLN		10%	15%	5%	11%	5%	3%	-5%	19%	3%
Exports	% ch. - PLN		11%	13%	3%	12%	6%	3%	-6%	17%	9%
Imports	% ch. - PLN		20%	24%	1%	0%	6%	19%	3%	21%	4%
Consumption*	% ch. - PLN		8%	32%	16%	5%	3%	8%	3%	30%	-21%

* Apparent consumption = Production – Exports + Imports

Sources: CSIL, Eurostat

Table 3.29 - Poland

Exchange rates, 2013-2022.

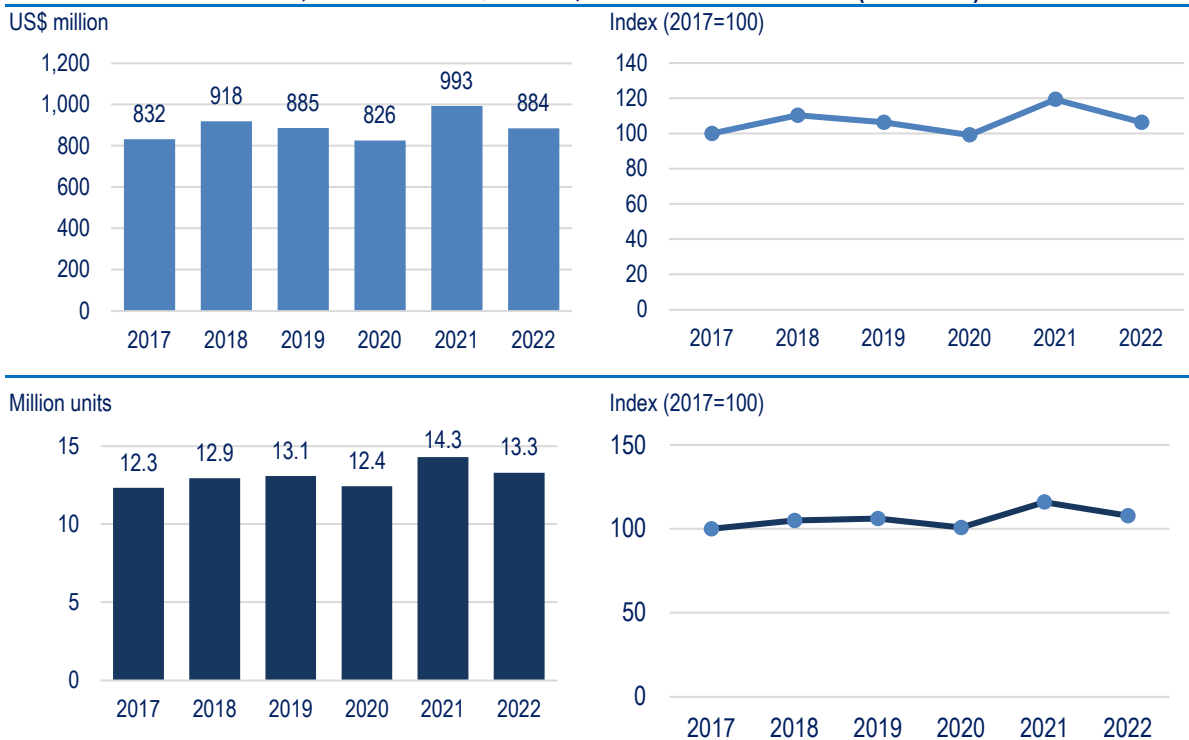
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
PLN per US\$	3.16	3.16	3.77	3.94	3.78	3.61	3.84	3.90	3.86	4.46
PLN per EUR	4.20	4.20	4.19	4.37	4.27	4.27	4.30	4.44	4.57	4.70

Source: US Federal Reserve

3.4.1 Poland. Mattresses production

Figure 3.24 - Poland

Production of mattresses, 2017-2022. US\$ million, million units and index (2017=100)



Source: CSIL

Table 3.30 - Poland

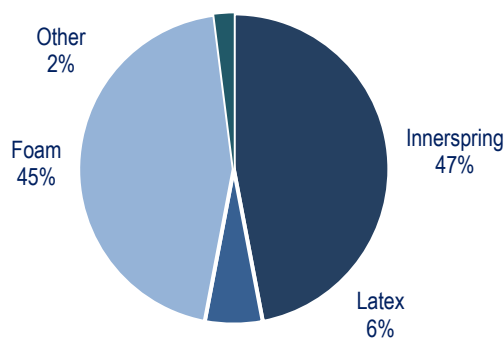
Exports/Production ratio (%) of mattresses, 2017-2022. Comparison with World

	2017	2018	2019	2020	2021	2022
Poland	89%	90%	90%	89%	87%	92%
World	16%	18%	18%	19%	18%	19%

Source: CSIL

Figure 3.25 - Poland

Breakdown of mattress production by filling material. Percentages in volume



Source: CSIL

Last available year

3.4.2 Poland. Major Mattresses manufacturers

Table 3.31 Poland. Major mattresses manufacturers by turnover

Company	Mattresses turnover (Million US\$)	% share of mattresses in company's turnover	Total turnover (Million US\$)
Correct (C4D COM40)	322.0	70	460.0
Ikano Industry	130.7	85	153.8
Hilding Polska (Hilding Anders)	126.5	80	158.1
Aquinos Bedding Poland (Aquinos)	88.3	100	88.3
Relaks	27.0	80	33.8
MebleMarzenie	19.2	50	38.4
M & K Foam	13.7	60	22.9
Studiomaterace	13.5	100	13.5
Wersal	11.1	10	111.4
Janpol	10.2	80	12.7
Brinkmann Manufaktur (Fey&Co)	7.4	80	9.2
BRW Comfort (BRW)	6.0	11	54.7
Optimum	3.6	100	3.6
JMB	2.6	100	2.6
Senactive	0.5	40	1.2

Source: CSIL estimates

Note: Data refer to the last available year, typically 2022 or 2021.

3.4.3 Poland. Short Profiles of major mattresses manufacturers

Aquinos Bedding Poland

Aquinos Bedding Poland

Group: Aquinos

Headquarters/Main Location: ul. Graniczna 60 - 92-103 Lodz - Poland

T: +48 42 6772020

Email: sembella@sembella.com.pl ; **Web:** <https://sembella.pl>

Activity: Manufacturer

Product Portfolio: Beds, Mattresses, Pillows, Semi-finished parts

Brands: Own Brands: Sembella,

Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring,

Mattress production accounts for an estimated 100% of total revenues

Total Turnover range: 50-100 US\$ million

Employees range: > 500

Manufacturing plants: 2; **Locations:** Poland (2)

Online sales: Yes

Brinkmann Manufaktur

Brinkmann Manufaktur

Group: Fey&Co

Headquarters/Main Location: New Kisielin, ul. Development 4 - 66-002 Zielona Góra - Poland

T: +48 68 4201300

Email: m.dobrzynska@brinkmann-manufaktur.eu

Web: <http://brinkmann-manufaktur.eu>

Activity: Manufacturer

Product Portfolio: Beds, Mattresses

Mattress production accounts for an estimated 80% of total revenues

Total Turnover range: 5-15 US\$ million

Employees range: 21-50

Manufacturing plants: 1; **Locations:** Poland (1)

Online sales: No

BRW Comfort

BRW COMFORT Sp. Z o.o.

Group: BRW

Headquarters/Main Location: Słupy 42 - 10-381 Olsztyn - Poland

T: +48 89 5389203

Email: sekretariat@brwsofa.eu

Activity: Manufacturer

Product Portfolio: Upholstered furniture, Beds, Mattresses

Types of mattresses by materials: Polyurethane Foam, Innerspring, Other

Mattress production accounts for an estimated 11% of total revenues

Total Turnover range: 50-100 US\$ million

Employees range: > 500

Manufacturing plants: 1; **Locations:** Poland (1)

Online sales: No

Correct**Correct Sp. z o.o.****Group:** C4D COM40**Headquarters/Main Location:** ul. Podkocka 4b - 63460 Nowe Skalmierzyce, Wielkopolskie - Poland**T:** +48 62 762 99 89**Email:** info@vcorrect.eu, info@correct.eu**Activity:** Manufacturer**Product Portfolio:** Mattresses, Foam**Brands:** Own Brands: Correct,**Types of mattresses by materials:** Polyurethane Foam, Latex, Innerspring,**Mattress production** accounts for an estimated 70% of total revenues**Total Turnover range:** >250 US\$ million**Employees range:** > 500**Manufacturing plants:** 1; **Locations:** Poland (1)**Online sales:** No**Eltap****ELTAP Sp. z o.o. Sp.k****Headquarters/Main Location:** Mroczeń 203 - 63-604 Mroczeń - Poland**T:** +48 62 7912900**Email:** office@eltap.com**Web:** https://eltap.pl**Activity:** Manufacturer**Product Portfolio:** Upholstered furniture, Beds, Mattresses, Semi-finished parts**Total Turnover range:** 15-50 US\$ million**Employees range:** 100-250**Manufacturing plants:** 1; **Locations:** Poland (1)**Online sales:** No**Hilding Polska****Hilding Polska Sp. Z o.o.****Group:** Hilding Anders**Headquarters/Main Location:** ul. Polna 17 - 62095 Murowana Gosłina - Poland**T:** +48 61 6421400**Email:** info.pl@hildinganders.com**Web:** http://www.hilding.pl**Activity:** Manufacturer**Product Portfolio:** Beds, Mattresses, Contract**Brands:** Own Brands: Carpe Diem Beds, Jensen, Bico, Slumberland, Pullman, Eastborn, Hespo, Tropico, Ekens, PerfectaDreams, Happy,**Types of mattresses by materials:** Polyurethane Foam, Innerspring, Other**Mattress production** accounts for an estimated 80% of total revenues**Total Turnover range:** 100-250 US\$ million**Employees range:** > 500**Manufacturing plants:** 2; **Locations:** Poland (2)**Online sales:** No**Idźczak Meble****Firma Produkcyjno-Handlowo-Uslugowa Idźczak-Meble****Headquarters/Main Location:** Kępińska 5 - 63-645 Łęka Opatowska - Poland**T:** +48 48 62 7912128**Email:** sklep@idzczakmeble.pl**Web:** https://idzczakmeble.pl**Activity:** Manufacturer**Product Portfolio:** Upholstered furniture, Dining and Living rooms, Bedrooms, Beds, Children's rooms, Tables and Chairs, Occasional, Home furniture, Mattresses**Employees range:** 100-250**Online sales:** Yes**Ikano Industry (ex Dendro)****Ikano Industry Sp. z o.o (ex Dendro)****Group:** Ikano**Headquarters/Main Location:** Ul. Magazynowa 4 - 64610 Rogozno - Poland**T:** +48 67 3525400**Email:** iod@ikanoindustry.pl**Web:** http://www.dendro.pl; https://ikanoindustry.pl**Activity:** Manufacturer**Product Portfolio:** Upholstered furniture, Mattresses, Foam**Brands:** OEM: Yes**Types of mattresses by materials:** Polyurethane Foam, Innerspring, Other**Mattress production** accounts for an estimated 85% of total revenues**Total Turnover range:** 100-250 US\$ million**Employees range:** > 500**Manufacturing plants:** 3; **Locations:** Poland (2) ; Mexico (for upholstered furniture).**Online sales:** No**Janpol****Janpol Fabryka Materacy Sp. Z o.o.****Headquarters/Main Location:** ul. Cynkowa 2a - 43-180 Orzesze - Poland**T:** +48 32 2180900**Email:** janpol@janpol.pl ;**Web:** http://www.janpol.pl ; http://www.perfetto.pl**Activity:** Manufacturer**Product Portfolio:** Beds, Mattresses, Contract**Types of mattresses by materials:** Polyurethane Foam, Latex, Innerspring, Natural/Organic,**Mattress production** accounts for an estimated 80% of total revenues**Total Turnover range:** 5-15 US\$ million**Employees range:** 100-250**Manufacturing plants:** 1; **Locations:** Poland (1)**Online sales:** No

JMB**JMB Sp. Z o.o.****Headquarters/Main Location:** ul. Stolarska 3 - 84-200

Wejherowo - Poland

T: +48 58 672 56 52**Email:** jmb@materacejmb.com.pl**Web:** https://materacejmb.com.pl**Activity:** Manufacturer, Retailer**Product Portfolio:** Beds, Mattresses**Types of mattresses by materials:** Polyurethane Foam, Latex, Innerspring,**Mattress production** accounts for an estimated 100% of total revenues**Total Turnover range:** 0-5 US\$ million**Employees range:** 21-50**Manufacturing plants:** 1; **Locations:** Poland (1)**Online sales:** Yes**Liveo****Bog-Fran Sp. Z o.o. Sp.K.****Headquarters/Main Location:** Osiedle Borki 5 - 36-130 Ranizow, Podkarpackie - Poland**T:** +48 17 2285065 ; 2261298**Email:** biuro@liveomeble.pl ; bogfran@bogfran.pl**Web:** http://liveomeble.pl**Activity:** Manufacturer, Trader**Product Portfolio:** Home Office, Office Seating, Kitchen Furniture, Upholstered furniture, Dining and Living rooms, Bedrooms, Children's rooms, Tables and Chairs, Occasional, Mattresses, RTA - DIY furniture**Total Turnover range:** 15-50 US\$ million**Employees range:** 251-500**M & K Foam****M&K Foam GmbH Sp. Z O.O.****Headquarters/Main Location:** Torunska 267 - 62-600 Kolo, Wielkopolskie - Poland**T:** +48 +48 63 2616018**Email:** mkfoam@mkfoam.pl**Web:** http://www.mkfoam.pl**Activity:** Manufacturer**Product Portfolio:** Upholstered furniture, Beds, Occasional, Mattresses, Contract**Brands:** Own Brands: Koto,**Types of mattresses by materials:** Polyurethane Foam, Latex, Innerspring,**Mattress production** accounts for an estimated 60% of total revenues**Total Turnover range:** 15-50 US\$ million**Employees range:** 251-500**Manufacturing plants:** 1; **Locations:** Poland (1)**Online sales:** No**Meble Lubnice****Pionier-Meble Łubnice Sp.z o.o.****Group:** Grupa Meblowa HK**Headquarters/Main Location:** ul. Gen. Sikorskiego 125 - 98-432 Łubnice - Poland**T:** +48 62 78 47 085**Email:** biuro@meblelubnice.pl ; sprzedaz1@meblelubnice.pl**Web:** http://www.meblelubnice.pl**Activity:** Manufacturer**Product Portfolio:** Upholstered furniture, Beds, Mattresses**Total Turnover range:** 5-15 US\$ million**Employees range:** 100-250**MebleMarzenie****Meble Marzenie Sp. Jawna****Headquarters/Main Location:** Opatów, ul. Bolesławiecka 14a - 63-645 Łęka Opatowska - Poland**T:** +48 62 781 30 38**Email:** biuro@meble-marzenie.pl**Web:** https://comfort4u.eu**Activity:** Manufacturer, Trader**Product Portfolio:** Upholstered furniture, Beds, Mattresses, Pillows, Semi-finished parts**Brands:** Own Brands: Comforteo,**Types of mattresses by materials:** Polyurethane Foam, Latex, Innerspring,**Mattress production** accounts for an estimated 50% of total revenues**Total Turnover range:** 15-50 US\$ million**Employees range:** 251-500**Manufacturing plants:** 1; **Locations:** Poland (1)**Online sales:** Yes**Optimum****Optimum Bis Sp. Zoo****Headquarters/Main Location:** Ul. Mickiewicza 47A, - 37-400 Zarzecz k/Niska - Poland**Email:** info@optimum-materace.pl**Web:** http://optimum-materace.pl**Activity:** Manufacturer**Product Portfolio:** Beds, Mattresses**Mattress production** accounts for an estimated 100% of total revenues**Total Turnover range:** 0-5 US\$ million**Employees range:** 51-100**Manufacturing plants:** 1; **Locations:** Poland (1)**Pianpol****Pianpol Styla - sp.j.****Headquarters/Main Location:** al. Pilsudskiego 78 - 18-400 Łomza - Poland**T:** +48 86 2182277**Web:** https://pianpol.pl**Activity:** Manufacturer**Product Portfolio:** Mattresses, Pillows, PU Foam**Total Turnover range:** 15-50 US\$ million**Employees range:** 100-250**Manufacturing plants:** 3; **Locations:** Poland (3)**Online sales:** No

Radir**Radir Sp. z o.o. sp.k.**

Headquarters/Main Location: Tarnobrzaska 19 - 26-600 Radom - Poland

T: +48 48 3855050

Email: sklep@radir.com.pl

Web: https://www.radir.com.pl

Activity: Manufacturer

Product Portfolio: Mattresses

Total Turnover range: 0-5 US\$ million

Employees range: 21-50

Online sales: Yes

Relaks**Relaks Sp. Z O.O.**

Group: Fey&Co

Headquarters/Main Location: Topole 17 - 89-600 Chojnice - Poland

T: +48 5239 65200

Email: export@relaks.eu

Web: https://relaks.eu

Activity: Manufacturer

Product Portfolio: Bedrooms, Beds, Occasional, Mattresses, Pillows, Contract, Semi-finished parts

Brands: Own Brands: Relaks,

Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring,

Mattress production accounts for an estimated 80% of total revenues

Total Turnover range: 15-50 US\$ million

Employees range: 251-500

Manufacturing plants: 1; **Locations:** Poland (1)

Online sales: No

Senactive**BFM Sp. zo o.o**

Headquarters/Main Location: ul. Zabrzeńska 5 - 41-907 Bytom - Poland

T: +48 327249530

Email: biuro@senactive.pl

Web: https://senactive.pl

Activity: Manufacturer

Product Portfolio: Beds, Mattresses, Contract

Types of mattresses by materials: Polyurethane Foam, Innerspring,

Mattress production accounts for an estimated 40% of total revenues

Total Turnover range: 0-5 US\$ million

Employees range: 0-20

Manufacturing plants: 1; **Locations:** Poland (1)

Online sales: No

Stolwit Meble**Stolwit Meble Sp. z o.o**

Headquarters/Main Location: Polesie 25 - 98-400 Wieruszow - Poland

T: +48 62 78842045

Email: info@buoninfante.pl

Web: http://www.buoninfante.pl; http://www.newelegance.pl

Activity: Manufacturer

Product Portfolio: Upholstered furniture, Bedrooms, Beds, Mattresses

Total Turnover range: 5-15 US\$ million

Employees range: 100-250

Studiomaterace**PTM Sp. Zoo**

Headquarters/Main Location: European Union 61 - 32-600

Oświęcim - Poland

T: +48 33 4841899

Email: info@studiomaterace.pl

Web: https://studiomaterace.pl; http://www.foam-ptm.pl

Activity: Manufacturer

Product Portfolio: Mattresses, Pillows

Mattress production accounts for an estimated 100% of total revenues

Total Turnover range: 5-15 US\$ million

Employees range: 51-100

Manufacturing plants: 1; **Locations:** Poland (1)

Online sales: Yes

UT+C Europe**UT+C United Textiles + Components Europe**

Group: UT+C

Headquarters/Main Location: ul. Podkocka 4b - 63-460 Nowe Skalmierzyce - Poland

Email: info@unitedtandc.com

Activity: Manufacturer

Product Portfolio: Upholstered furniture, Mattresses, Foam, Fabric for mattresses, Ironmongery and Hardware Items

Total Turnover range: 5-15 US\$ million

Employees range: 251-500

Wersal**Fabryka mebli Wer-sal Kaczorowscy sp.j.**

Headquarters/Main Location: Jankowy 1A - 63-604 Baranow - Poland

T: +48 62 7829219

Email: serwis@wersal.pl

Web: https://wersal.pl

Activity: Manufacturer

Product Portfolio: Upholstered furniture, Beds, Mattresses

Mattress production accounts for an estimated 10% of total revenues

Total Turnover range: 100-250 US\$ million

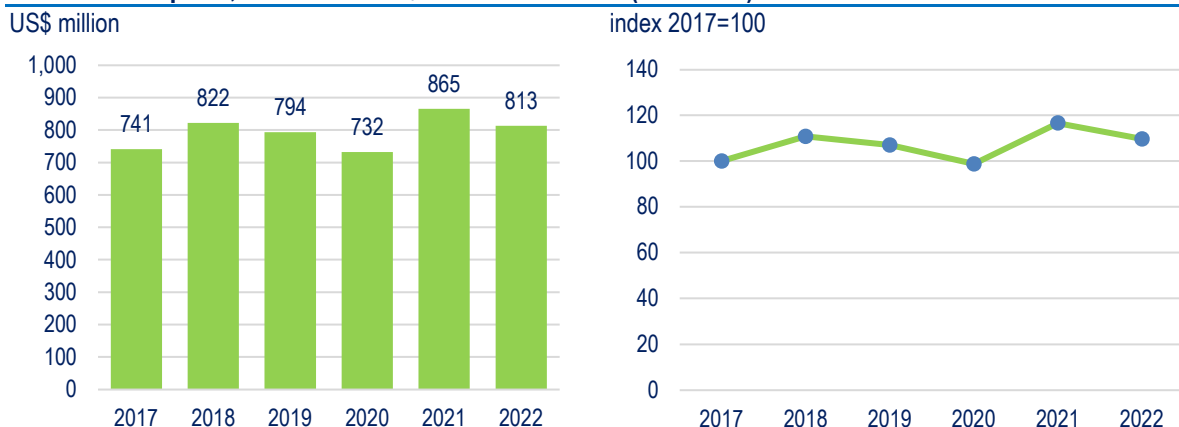
Employees range: > 500

Manufacturing plants: 3; **Locations:** Poland (3)

3.4.4 Poland. Mattresses exports

Figure 3.26 - Poland.

Mattresses exports, 2017-2022. US\$ million and index (2017=100)

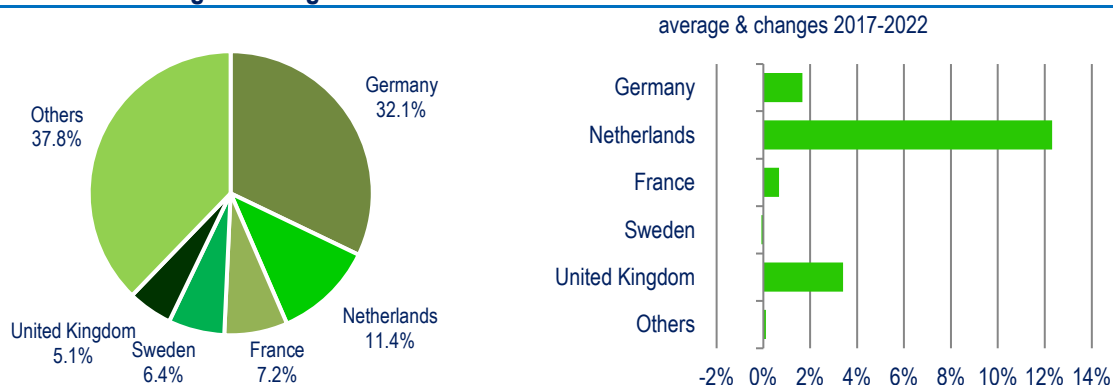


Source: CSIL processing of official data

Figure 3.27 - Poland.

Mattress exports by country of destination, 2022.

% in values and average & changes 2017-2022



Source: CSIL processing of official data

Table 3.32 - Poland.

Mattress exports, by country and by geographical area, 2017-2022.

	US\$ Million						% share		% annual changes	
	2017	2018	2019	2020	2021	2022	2017	2022	2022/21	aver 17-22
Germany	240.3	254.3	257.1	238.1	260.8	261.0	32.4	32.1	0.1	1.7
Netherlands	51.8	65.1	66.0	58.2	76.8	92.5	7.0	11.4	20.4	12.3
France	56.6	68.5	56.3	52.2	68.8	58.5	7.6	7.2	-14.9	0.7
Sweden	52.4	54.4	48.9	51.5	52.0	52.2	7.1	6.4	0.3	-0.1
United Kingdom	35.1	46.4	53.1	46.8	68.7	41.5	4.7	5.1	-39.6	3.4
Czech Republic	26.8	27.9	28.3	33.5	44.1	36.1	3.6	4.4	-18.2	6.1
Belgium	41.3	51.9	49.8	27.4	24.3	22.6	5.6	2.8	-7.0	-11.4
Switzerland	16.3	17.3	22.7	23.9	22.4	20.8	2.2	2.6	-7.5	5.0
Italy	23.9	26.7	22.0	19.3	22.5	20.0	3.2	2.5	-11.1	-3.5
Hungary	14.6	17.4	17.7	18.7	20.1	19.9	2.0	2.5	-0.8	6.4
top 10	559.0	629.8	621.8	569.6	660.5	625.1	75.4	76.9	-5.4	2.3
others	182.4	191.8	171.9	162.8	204.3	187.6	24.6	23.1	-8.2	0.6
Americas	0.8	1.6	0.4	0.8	1.6	15.7	0.1	1.9	n.s.	80.1
- North America	0.8	1.5	0.3	0.5	1.4	15.0	0.1	1.9	n.s.	78.9
- Central-South America	0.0	0.0	0.1	0.2	0.1	0.6	0.0	0.1	n.s.	n.s.
Asia and Pacific	3.9	3.5	5.0	3.8	3.1	1.8	0.5	0.2	-41.6	-14.2
Europe	724.0	801.1	776.5	720.3	850.3	783.9	97.6	96.5	-7.8	1.6
- European Union (27)	638.5	702.9	670.8	620.0	723.8	684.2	86.1	84.2	-5.5	1.4
- UK, CH, NO, IS	72.3	84.2	92.8	89.3	112.4	78.1	9.7	9.6	-30.6	1.6
- Other Europe	13.2	14.0	12.8	10.9	14.0	21.7	1.8	2.7	54.5	10.4
Middle East	11.6	13.8	10.9	6.9	8.8	10.7	1.6	1.3	21.3	-1.5
Africa	1.1	1.9	1.2	0.7	1.1	0.6	0.2	0.1	-41.7	-10.8
Other Countries	0.0	-0.2	-0.2	0.0	0.0	-0.1	0.0	0.0	n.s.	n.s.
World Total	741.4	821.6	793.8	732.4	864.9	812.7	100.0	100.0	-6.0	1.9

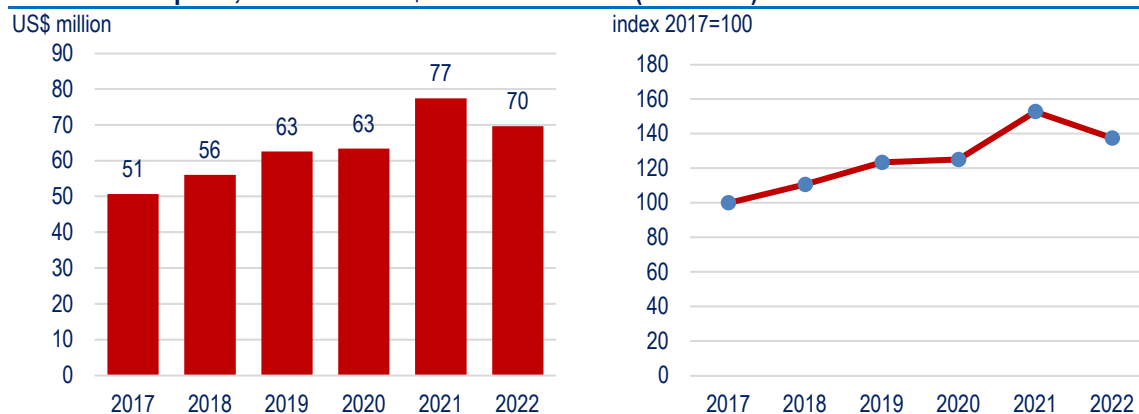
Source: CSIL processing of official data

n.a.: not available n.c.: not calculable n.s.: not significant
UK, CH, NO, IS: United Kingdom, Switzerland, Norway, Iceland

3.4.5 Poland. Mattresses imports

Figure 3.28 - Poland.

Mattresses imports, 2017-2022. US\$ million and index (2017=100)

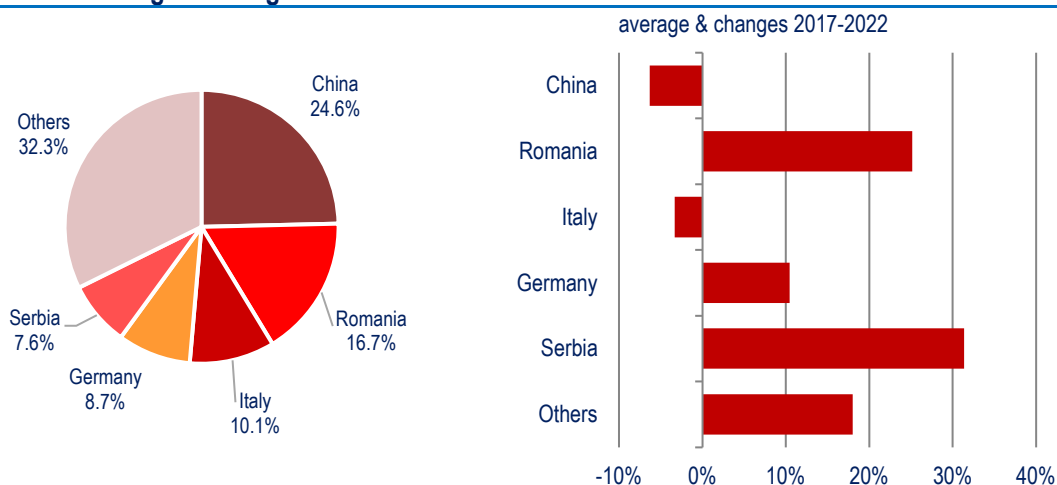


Source: CSIL processing of official data

Figure 3.29 - Poland.

Mattresses imports by country of origin, 2022.

% in values and average & changes 2017-2022



Source: CSIL processing of Eurostat data

Table 3.33 - Poland.

Mattresses imports, by country and by geographical area, 2017-2022.

	US\$ Million						% share		% annual changes	
	2017	2018	2019	2020	2021	2022	2017	2022	2022/21	aver 17-22
China	23.7	22.5	21.7	23.7	29.6	17.2	46.9	24.6	-42.1	-6.3
Romania	3.8	6.4	7.7	7.7	7.5	11.6	7.5	16.7	54.2	25.2
Italy	8.3	5.7	4.1	4.5	9.0	7.0	16.4	10.1	-22.5	-3.3
Germany	3.7	2.4	1.5	6.2	6.9	6.0	7.2	8.7	-13.0	10.5
Serbia	1.4	7.3	10.1	0.2	0.0	5.3	2.7	7.6	n.s.	31.4
Slovakia	0.3	0.5	1.0	1.1	2.7	4.1	0.6	5.9	53.3	69.0
Czech Republic	1.1	1.6	3.1	2.0	2.6	2.7	2.2	3.9	3.9	19.3
Denmark	2.0	2.2	2.1	3.3	2.9	2.5	3.9	3.5	-16.1	4.5
Türkiye	0.3	0.4	0.7	0.8	1.5	1.9	0.7	2.7	29.2	40.5
Netherlands	0.2	0.3	0.1	0.2	0.3	1.5	0.4	2.1	n.s.	52.5
top 10	44.7	49.3	52.1	49.6	63.0	59.8	88.3	85.8	-5.2	6.0
others	5.9	6.8	10.5	13.7	14.4	9.9	11.7	14.2	-31.1	10.8
Americas	0.1	1.0	2.9	2.1	1.8	1.2	0.1	1.8	-30.5	87.8
- North America	0.1	1.0	2.9	2.1	1.8	1.2	0.1	1.8	-30.5	87.8
- Central-South America	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	n.s.	n.c.
Asia and Pacific	23.8	22.6	21.8	23.7	29.7	17.2	46.9	24.7	-42.1	-6.2
Europe	26.8	32.4	37.8	37.5	45.9	51.2	53.0	73.4	11.4	13.8
- European Union (27)	23.5	23.0	24.0	29.7	38.3	41.0	46.4	58.9	7.1	11.8
- UK, CH, NO, IS	0.8	1.2	0.9	1.8	1.9	1.2	1.6	1.7	-39.1	7.9
- Other Europe	2.6	8.3	12.8	6.1	5.7	9.0	5.0	12.9	57.5	28.6
Middle East	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	n.c.	n.s.
Africa	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	n.c.	n.c.
Other Countries	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.1	n.s.	40.0
World Total	50.7	56.0	62.5	63.4	77.4	69.7	100.0	100.0	-10.0	6.6

Source: CSIL processing of official data

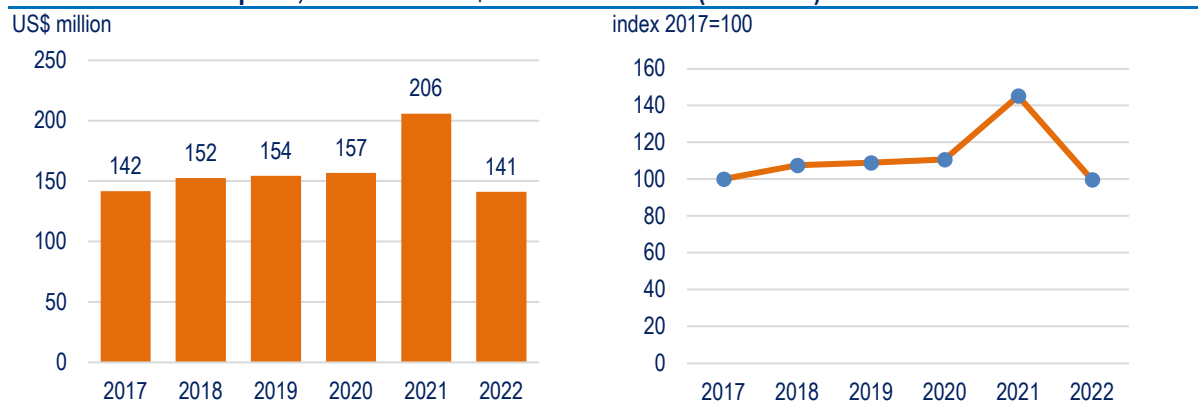
n.a.: not available n.c.: not calculable n.s.: not significant

UK, CH, NO, IS: United Kingdom, Switzerland, Norway, Iceland

3.4.6 Poland. Mattresses consumption

Figure 3.30 - Poland.

Mattresses consumption, 2017-2022. US\$ million and index (2017=100)



Source: CSIL

Table 3.34 - Poland.

Import/Consumption ratio (%) for mattresses, 2017-2022.

Comparison with World

	2017	2018	2019	2020	2021	2022
Poland	36%	37%	41%	40%	38%	49%
World	15%	16%	16%	18%	17%	18%

Source: CSIL

Table 3.35 - Poland.

Real Growth of mattresses consumption. Forecasts 2023-2024

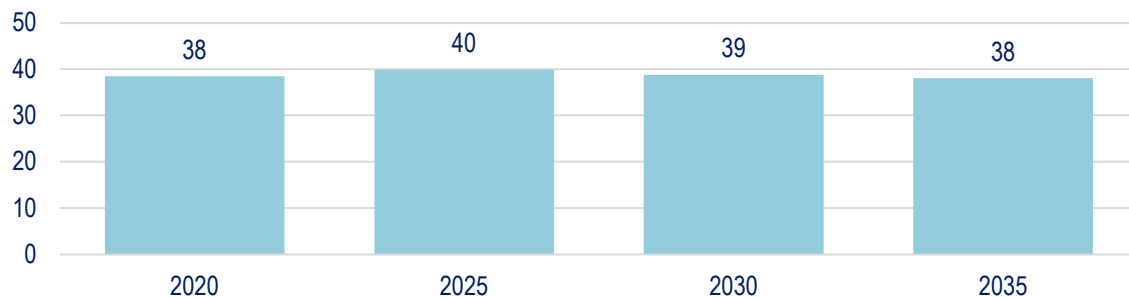
	2023	2024
Poland	-5%	2%
World	-2%	2%

Source: CSIL

3.4.7 Poland. Population forecasts

Figure 3.31 - Poland.

Population. Million inhabitants, 2020-2035



Source: United Nations, Department of Economic and Social Affairs, Population Division. World Population Prospects.

Table 3.36 - Poland.

Resident population in main cities* and projected growth

Cities	Population (thousand)		% changes 2020-2030
	2020	2030	
Warszawa (Warsaw)	1,783	1,800	1%
Kraków (Cracow)	769	769	0%
Łódź	677	625	-8%
Wrocław	641	642	0%
Poznań	531	506	-5%
Gdańsk	465	465	0%
Szczecin	401	392	-2%
Bydgoszcz	348	330	-5%
Lublin	335	319	-5%

Source: United Nations, Department of Economic and Social Affairs, Population Division. World Urbanization Prospects.

* Urban Agglomeration with 300 thousand inhabitants or more in 2020

3.5 The mattress industry in Brazil

Table 3.37 - Brazil

The Mattresses sector: production, consumption and international trade, 2013-2022.

		2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
Production	US\$ million	1,624	1,508	994	917	1,088	1,015	1,034	751	915	833
Exports	US\$ million	6	8	8	11	13	14	16	15	21	19
Imports	US\$ million	5	5	3	3	3	3	3	2	3	3
Consumption*	US\$ million	1,623	1,504	989	909	1,078	1,005	1,021	738	897	817
Production	% ch. -US\$		-7%	-34%	-8%	19%	-7%	2%	-27%	22%	-9%
Exports	% ch. -US\$		40%	-1%	38%	16%	3%	15%	-2%	38%	-13%
Imports	% ch. -US\$		6%	-40%	-8%	13%	13%	-15%	-25%	33%	-12%
Consumption*	% ch. -US\$		-7%	-34%	-8%	19%	-7%	2%	-28%	22%	-9%
export/production	%	0%	1%	1%	1%	1%	1%	2%	2%	2%	2%
import/consumption	%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
Production	BRL million	3,503	3,545	3,315	3,196	3,472	3,707	4,077	3,874	4,938	4,297
Exports	BRL million	13	19	27	40	42	50	62	80	115	96
Imports	BRL million	10	11	10	9	10	13	12	11	16	13
Consumption*	BRL million	3,500	3,537	3,298	3,166	3,439	3,669	4,027	3,805	4,838	4,215
Production	% ch. - BRL		1%	-6%	-4%	9%	7%	10%	-5%	27%	-13%
Exports	% ch. - BRL		52%	40%	45%	7%	18%	24%	29%	45%	-17%
Imports	% ch. - BRL		15%	-14%	-4%	4%	29%	-8%	-2%	40%	-16%
Consumption*	% ch. - BRL		1%	-7%	-4%	9%	7%	10%	-6%	27%	-13%

* Apparent consumption = Production – Exports + Imports

Sources: CSIL, UN Comtrade database, DESA/UNSD, IBGE

Table 3.38 - Brazil

Exchange rates, 2013-2022.

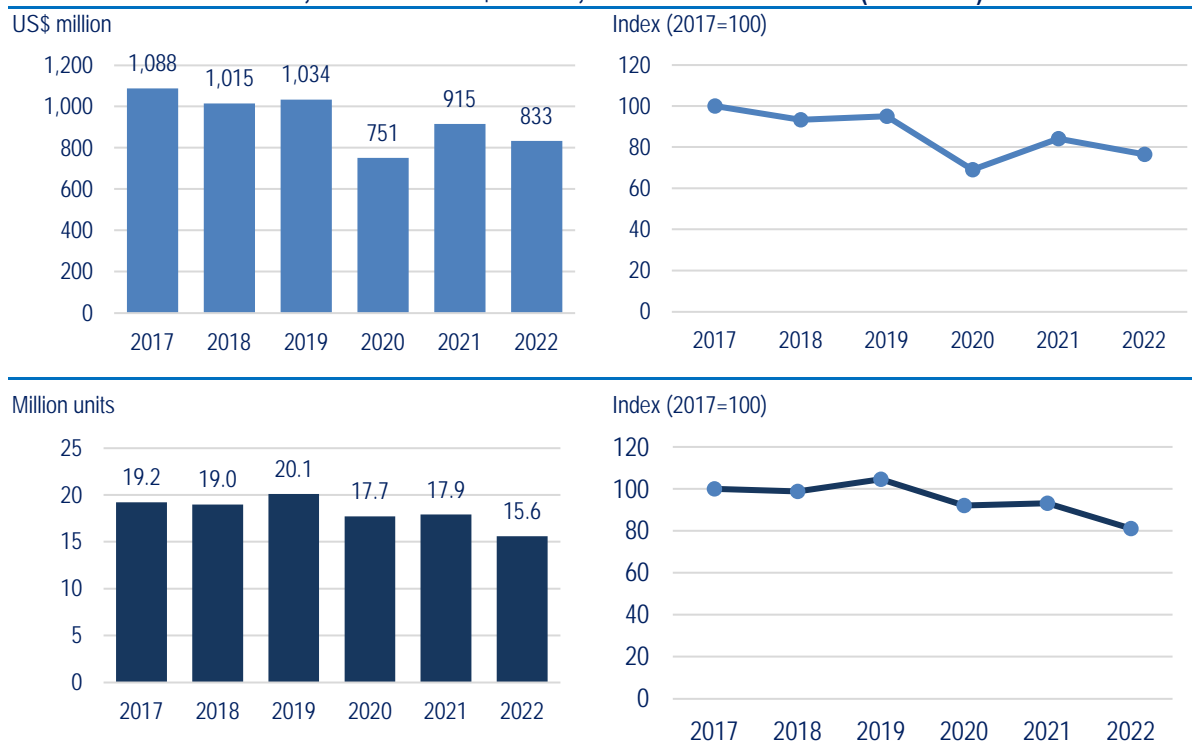
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
BRL per US\$	2.16	2.35	3.34	3.48	3.19	3.65	3.94	5.16	5.40	5.16
BRL per EUR	2.86	3.13	3.70	3.86	3.61	4.31	4.41	5.89	6.38	5.44

Source: US Federal Reserve

3.5.1 Brazil. Mattresses production

Figure 3.32 - Brazil

Production of mattresses, 2017-2022. US\$ million, million units and index (2017=100)



Source: CSIL

Table 3.39 - Brazil

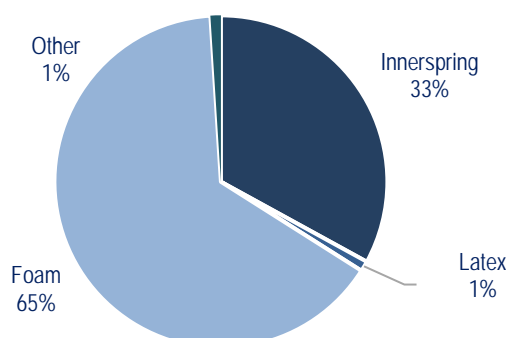
Exports/Production ratio (%) of mattresses, 2017-2022. Comparison with World

	2017	2018	2019	2020	2021	2022
Brazil	1%	1%	2%	2%	2%	2%
World	16%	18%	18%	19%	18%	19%

Source: CSIL

Figure 3.33 - Brazil

Breakdown of mattress production by filling material. Percentages in volume



Source: CSIL

Last available year

3.5.2 Brazil. Major Mattresses manufacturers

Table 3.40 Brazil. Major mattresses manufacturers by turnover

Company	Mattresses turnover (Million US\$)	% share of mattresses in company's turnover	Total turnover (Million US\$)
Herval Industria de Moveis, Colchões e Espumas	111.2	60	185
Castor	94.5	60	158
Gazin Industria de Colchoes	77.1	80	96
Orthoflex	55.3	90	61
Eurosono (Ponte Participações)	45.6	60	76
Umaflex	32.4	70	46
Ecoflex	32.0	100	32
Ortobom	31.0	80	39
Nipponflex	31.0	80	39
Plumatex	28.2	80	35
Anjos do Brasil (Grupo Anjos)	27.8	60	46
Americanflex	22.2	60	37
Socimol (Grupo Claudino)	21.9	80	27
Sankonfort (Sanko Grupo)	20.9	90	23
Hellen	19.4	50	39
Orthocrin	18.6	80	23
Pikolin Brasil (Grupo Pikolin)	18.1	70	26
Euro Colchones (Ponte Participações)	16.5	50	33
Mannes	15.6	40	39
Rondomóveis	15.5	40	39
Colchoes Tropical	15.2	50	30.4
CBP	11.6	30	38.8
Flex Do Brasil (Grupo Flex)	11.1	80	13.9
Colchões Biflex	9.3	100	9.3
Luckspuma	8.3	90	9.3
MGA Moveleira (BIA Bedding Industries of America)	6.3	45	14.0
Cristalflex	5.6	60	9.3
Simbal	4.4	30	14.8
Formato (Edmil)	3.9	40	9.7
Limansky	3.9	100	3.9
Maxflex	3.0	80	3.7
Serpil Móveis	2.9	30	9.7
Probel (Grupo Pelmex)	2.4	60	4.1
Copespuma	2.3	90	2.6
Orbhes	2.3	90	2.6

Source: CSIL estimates

Note: Data refer to the last available year, typically 2022 or 2021.

3.5.3 Brazil. Short Profiles of major mattresses manufacturers

Americanflex

Americanflex Indústria Reunidas Ltda

Headquarters/Main Location: av Octávio Luiz de Marchi, 515, DT Indl - 15035-660 Sao José Do Rio Preto, SP - Brazil

T: +55 17 3214-8900

Email: sartoreli@americanflex.com.br

Web: <https://www.americanflex.com.br> ;

<http://site.americanflex.com.br>

Activity: Manufacturer, Retailer

Product Portfolio: Mattresses, Contract

Brands: Own Brands: Americanflex,

Types of mattresses by materials: Polyurethane Foam, Innerspring,

Mattress production accounts for an estimated 60% of total revenues

Total Turnover range: 15-50 US\$ million

Employees range: 251-500

Manufacturing plants: 4; **Locations:** Brazil

Online sales: Yes

Castor

Industria e Comercio de Colchoes Castor Ltda

Headquarters/Main Location: Avenida Armando Silva 310, Caixa Postal 222, Distrito Industrial Dr. Hélio Silva - 19908-160 Ourinhos, SP - Brazil

T: +55 14 33022855

Web: <https://colchoescastor.com.br> ; <https://lojacastor.com.br>

Activity: Manufacturer, Retailer

Product Portfolio: Upholstered furniture, Tables and Chairs, Mattresses, Pillows, Contract, Foam

Brands: Own Brands: Castor,

Types of mattresses by materials: Polyurethane Foam, Innerspring, Other

Mattress production accounts for an estimated 60% of total revenues

Total Turnover range: 100-250 US\$ million

Employees range: > 500

Manufacturing plants: 3; **Locations:** Brazil (3)

Online sales: Yes

Anjos do Brasil

Anjos DO Brasil Industria E Comercio de Moveis Ltda

Group: Grupo Anjos

Headquarters/Main Location: Rua Xambrê, 393 - Pq Indl - 85790-000 Capitão Laônidas Marques, PR - Brazil

T: +55 45 32861177

Email: colchoes@anjos.ind.br

Web: <https://anjos.ind.br> ; <https://www.dangelis.ind.br> ;

<https://anjoscolchoesofas.com.br>

Activity: Manufacturer, Retailer

Product Portfolio: Upholstered furniture, Mattresses, Contract

Brands: Own Brands: Anjos Colchões, Anjos Colchões & Sofás, Dangelis

Mattress production accounts for an estimated 60% of total revenues

Total Turnover range: 15-50 US\$ million

Employees range: > 500

Manufacturing plants: 4; **Locations:** Brazil (4)

Online sales: No

CBP

CBP Cia Brasileira de Poliuretano

Headquarters/Main Location: Rodovia SP 101, Km 21 - Monte Mor, SP - Brazil

T: +55 19 38799200

Web: <https://www.cbpbrasil.com.br>

Activity: Manufacturer

Product Portfolio: Mattresses, Chemicals, PU Foam

Mattress production accounts for an estimated 30% of total revenues

Total Turnover range: 15-50 US\$ million

Employees range: > 500

Manufacturing plants: 1; **Locations:** Brazil (1)

Online sales: No

Celiflex

Celiflex Colchões

Headquarters/Main Location: Av. Joaquim Ferreira Costa, 337 - Distrito Industrial V - 15505-131 Votuporanga, SP - Brazil

Email: celiflex@celiflex.com.br

Web: <http://www.celiflex.com.br>

Activity: Manufacturer

Product Portfolio: Mattresses

Total Turnover range: 0-5 US\$ million

Employees range: 21-50

Apolo Spuma

ApoloSpuma

Headquarters/Main Location: Rua Paula Donaio Schinchariol 800 Itu - 13313-650 São Paulo - Brazil

T: +55 11 4013-6600

Web: <http://www.apolospuma.com.br>

Activity: Manufacturer

Product Portfolio: Mattresses, Contract

Total Turnover range: 5-15 US\$ million

Employees range: 251-500

Cia Do Sono**Cia do Sono**

Headquarters/Main Location: Av. Getúlio Vargas, Menino Deus - 1157 Porto Alegre, RS - Brazil

T: +55 3279 2498

Email: sac@ciadosono.com.br

Web: <https://www.ciadosono.com.br>

Activity: Manufacturer, Retailer

Product Portfolio: Mattresses, Contract

Brands: Own Brands: CiaDoSono,

Types of mattresses by materials: Polyurethane Foam, Innerspring,

Mattress production accounts for an estimated 100% of total revenues

Total Turnover range: 0-5 US\$ million

Employees range: 21-50

Manufacturing plants: 1; **Locations:** Brazil (1)

Online sales: Yes

Colchões Biflex**Base Industrias Reunidas Ltda**

Headquarters/Main Location: Av. Pio XII, 607 - Rodoviário - 74080-200 Goiânia, GO - Brazil

T: +55 62 3932-3489

Email: sac@biflex.com.br

Web: <http://www.biflex.com.br>

Activity: Manufacturer

Product Portfolio: Mattresses

Brands: Own Brands: Biflex,

Mattress production accounts for an estimated 100% of total revenues

Total Turnover range: 5-15 US\$ million

Employees range: 251-500

Manufacturing plants: 1; **Locations:** Brazil (1)

Online sales: No

Colchões Polar**Industria e Comercio de Colchoes Polar Ltda**

Headquarters/Main Location: Av. Felipe dos Santos, 1430 - 35162-369 Cidade Nobre, Ipatinga, MG - Brazil

T: +55 31 3801-4199

Web: <http://www.colchoespolar.com.br>

Activity: Manufacturer

Product Portfolio: Mattresses

Mattress production accounts for an estimated 80% of total revenues

Total Turnover range: 0-5 US\$ million

Employees range: 51-100

Online sales: No

Colchoes Tropical**Espumas Guararapes**

Headquarters/Main Location: Rua do Progresso, 154 Jardim Jordão - 44573-420 Jaboatão dos Guararapes, PE - Brazil

T: +55 81 3205.2500

Web: <http://www.colchoestropical.com.br>

Activity: Manufacturer

Product Portfolio: Mattresses

Mattress production accounts for an estimated 50% of total revenues

Total Turnover range: 15-50 US\$ million

Employees range: 100-250

Manufacturing plants: 2; **Locations:** Brazil (2)

Online sales: No

Copespuma**Copespuma Industrial LTDA**

Headquarters/Main Location: Rua Antônio Christi, 160 - 13213-183 Bomfim, Jundiaí, SP - Brazil

T: +55 11 2184-9844

Email: faleconosco@cofespuma.com.br

Web: <https://cofespuma.com> ; <https://www.theva.com.br> ; <https://www.dunlopillo.com.br>

Activity: Manufacturer

Product Portfolio: Mattresses, Pillows, Contract

Brands: Licensed Brands: Dunlopillo, Theva,

Mattress production accounts for an estimated 90% of total revenues

Total Turnover range: 0-5 US\$ million

Employees range: 21-50

Manufacturing plants: 1; **Locations:** Brazil (1)

Online sales: No

Cristalflex**CristalFlex Indústria de Espumas e Colchões Ltda**

Headquarters/Main Location: Rua Fiorelo Badaloti, 361-E, Distrito Industrial Flávio Baldisseira - 89801-973 Chapecó, SC - Brazil

T: +55 49 33613333

Email: sac@cristalflex.com.br

Web: <http://www.cristalflex.com.br>

Activity: Manufacturer, Retailer

Product Portfolio: Beds, Mattresses, Contract, Foam

Types of mattresses by materials: Polyurethane Foam, Innerspring,

Mattress production accounts for an estimated 60% of total revenues

Total Turnover range: 5-15 US\$ million

Employees range: 100-250

Manufacturing plants: 2; **Locations:** Brazil (2)

Online sales: No

Ecoflex

ECOFLEX Fábrica de Espumas e Colchoes Ltda

Headquarters/Main Location: Rua Francisco Zoellner, 323- Bela Aliança - Cx. Postal 361 - 89284-100 Sao Bento Do Sul, SC - Brazil

T: +55 47 36313300

Email: ecoflex@ecoflexnet.com.br

Web: <https://www.ecoflex.ind.br>

Activity: Manufacturer

Product Portfolio: Mattresses, Contract, Foam

Brands: Own Brands: Ecoflex,

Types of mattresses by materials: Polyurethane Foam, Innerspring,

Mattress production accounts for an estimated 100% of total revenues

Total Turnover range: 15-50 US\$ million

Employees range: 251-500

Manufacturing plants: 1; **Locations:** Brazil (1)

Online sales: No

Eko'7

Grupo Eko'7

Headquarters/Main Location: BR 282, KM 544 - Chapeco - Brazil

T: +55 49 3199 0700

Email: marketing@eko7.com.br

Web: <https://grupoeko7.com.br>; <https://www.eko7.com.br>

Activity: Manufacturer

Product Portfolio: Office Seating, Mattresses, Foam

Total Turnover range: 5-15 US\$ million

Employees range: 100-250

Manufacturing plants: 1; **Locations:** Brazil (1)

Online sales: No

Euro Colchones

Euroflex IND E COM de Colchões Ltda

Group: Ponte Participações

Headquarters/Main Location: R da Regeneração 445, P.O. Box: 21040-170 - Rio de Janeiro, RJ - Brazil

T: +55 21 2230-2561

Email: faleconosco@eurocolchoes.com

Web: <http://www.eurocolchoes.com>

Activity: Manufacturer, Retailer

Product Portfolio: Beds, Mattresses, Contract

Brands: Own Brands: Euroflex, Licensed Brands: Kingsdown,

Types of mattresses by materials: Polyurethane Foam, Innerspring,

Mattress production accounts for an estimated 50% of total revenues

Total Turnover range: 15-50 US\$ million

Employees range: 251-500

Manufacturing plants: 1; **Locations:** Brazil (1)

Online sales: Yes

Eurosono

Esplanada Industria e Comercio de Colchoes LTDA

Group: Ponte Participações

Headquarters/Main Location: Rodovia Br 316 411 Km 8 - 67030 Ananindeua, PA - Brazil

T: +55 92 3131-3100

Email: contato@eurosono.com.br

Web: <http://www.eurosono.com.br>

Activity: Manufacturer, Retailer

Product Portfolio: Mattresses, Foam

Mattress production accounts for an estimated 60% of total revenues

Total Turnover range: 50-100 US\$ million

Employees range: > 500

Manufacturing plants: 2; **Locations:** Brazil (2)

Online sales: Yes

Flex Do Brasil

Flex do Brasil Ltda

Group: Grupo Flex

Headquarters/Main Location: Rua da Agricultura, 840 Jd. Pérola - 13454-000 Sta. Bárbara D'Oeste, SP - Brazil

T: +55 19 34596800

Email: itamar.jb@hotmail.com

Web: <http://www.flexdobrasil.com.br>

Activity: Manufacturer

Product Portfolio: Beds, Mattresses, Contract

Mattress production accounts for an estimated 80% of total revenues

Total Turnover range: 5-15 US\$ million

Employees range: 251-500

Manufacturing plants: 1; **Locations:** Brazil (1)

Online sales: No

Formato

Nova Formato Estofados Ind. E Com. Ltda

Group: Edmil

Headquarters/Main Location: Av Cap Joao Alves Pereira 440 - 37110-000 Eloi Mendes, MG - Brazil

T: +55 35 3264-1403

Web: <https://www.lojasedmil.com.br>

Activity: Manufacturer, Retailer

Product Portfolio: Furniture, Upholstered furniture, Mattresses, Foam

Brands: Own Brands: Edmil,

Types of mattresses by materials: Polyurethane Foam, Innerspring,

Mattress production accounts for an estimated 40% of total revenues

Total Turnover range: 5-15 US\$ million

Employees range: 100-250

Manufacturing plants: 1; **Locations:** Brazil (1)

Online sales: No

Gazin Industria de Colchoes**Gazin Industria de Colchões****Group:** Gazin**Headquarters/Main Location:** Rua Deputado Antonio Lustosa 420 - 87485-000 Douradina - Brazil**T:** +55 44 36638000**Email:** colchoesgazin@gazin.com.br**Web:** http://www.colchoesgazin.com.br**Activity:** Manufacturer**Product Portfolio:** Upholstered furniture, Mattresses, Pillows, Contract**Brands:** Own Brands: Gazin, Portal,**Types of mattresses by materials:** Polyurethane Foam, Innerspring,**Mattress production** accounts for an estimated 80% of total revenues**Total Turnover range:** 50-100 US\$ million**Employees range:** 251-500**Manufacturing plants:** 8; **Locations:** Brazil (8); 6 mattress factories, a spring factory, a wood base factory**Online sales:** Yes**Hellen****Hellen Ind. Com. E Exportação Ltda Epp****Headquarters/Main Location:** Rod PR 323, KM 310 S/N CX P 11 - 87507-000 Umuarama, PR - Brazil**T:** +55 44 36218700**Email:** sac@hellen.ind.br; hellen@hellen.com.br**Web:** https://hellen.com.br**Activity:** Manufacturer**Product Portfolio:** Upholstered furniture, Mattresses**Brands:** Own Brands: Hellen,**Types of mattresses by materials:** Polyurethane Foam, Innerspring,**Mattress production** accounts for an estimated 50% of total revenues**Total Turnover range:** 15-50 US\$ million**Employees range:** 251-500**Manufacturing plants:** 2; **Locations:** Brazil (2)**Online sales:** No**Herval Industria de Moveis, Colchões e Espumas****Herval Industria de Moveis, Colchões e Espumas****Group:** Herval**Headquarters/Main Location:** Rodovia Br 116 - Km 223,5 n.º 7070 - 93950-000 Dois Irmãos, RS - Brazil**T:** +55 51 35648300; 35648438**Web:** https://www.moveisherval.com.br**Activity:** Manufacturer, Retailer**Product Portfolio:** Upholstered furniture, Beds, Tables and Chairs, Mattresses, Contract, Foam**Brands:** Own Brands: Herval Moveis e Colchoes, H Quimica, Moveis Edez, Uultis, Herval Móveis Corporativos,**Types of mattresses by materials:** Polyurethane Foam, Innerspring,**Mattress production** accounts for an estimated 60% of total revenues**Total Turnover range:** 100-250 US\$ million**Employees range:** > 500**Manufacturing plants:** 2; **Locations:** Brazil (2)**Online sales:** No**K1 Group****K1 Group - Moveis Kappesberg****Group:** K1 Group**Headquarters/Main Location:** Rua da Emancipação, 2000 - 95775-000 Tupandi, RS - Brazil**T:** +55 51 36358278**Web:** https://www.kappesberg.com.br**Activity:** Manufacturer, Retailer**Product Portfolio:** Office Furniture, Kitchen Furniture, Upholstered furniture, Dining and Living rooms, Bedrooms, Home furniture, Mattresses**Total Turnover range:** 50-100 US\$ million**Employees range:** > 500**Manufacturing plants:** 1; **Locations:** Brazil (1)**Online sales:** No**Líder Interiores****Líder Interiores****Headquarters/Main Location:** Presidente Tancredo de Almeida Neves, 1041 - 35510-000 Carmo do Cajuru, MG - Brazil**T:** +55 37 32441309**Email:** lider@lider.ind.br**Web:** https://www.liderinteriores.com.br**Activity:** Manufacturer, Retailer**Product Portfolio:** Upholstered furniture, Dining and Living rooms, Bedrooms, Tables and Chairs, Home furniture, Mattresses**Total Turnover range:** 50-100 US\$ million**Employees range:** > 500**Manufacturing plants:** 1; **Locations:** Brazil (1)**Lider Lar****Lider Lar Estofados e Colchões Ltda****Headquarters/Main Location:** Rodovia PR 465 - KM 14 - Chácara Édem - Araruna, PR - Brazil**T:** +55 44 3562-1483**Web:** http://liderlar.com.br**Activity:** Manufacturer**Product Portfolio:** Upholstered furniture, Mattresses**Total Turnover range:** 0-5 US\$ million**Employees range:** 100-250**Manufacturing plants:** 1; **Locations:** Brazil (1)**Limansky****Limansky do Brasil Ind E Com Ltda****Headquarters/Main Location:** Rod Rst 470 Km 219 - 95700-000 Bento Gonçalves, RS - Brazil**T:** +55 54 3455.5500**Web:** http://www.limansky.com**Activity:** Manufacturer**Product Portfolio:** Beds, Mattresses, Contract**Mattress production** accounts for an estimated 100% of total revenues**Total Turnover range:** 0-5 US\$ million**Employees range:** > 500**Manufacturing plants:** 1; **Locations:** Brazil (1)

Luckspuma

Luckspuma Indústria e Comércio Ltda

Headquarters/Main Location: Estrada do Bandeirante, 1.000 - Jd. Santa Rosa - 08536-440 Ferraz de Vasconcelos, SP - Brazil
T: +55 11 4674-7700

Web: <http://www.luckspuma.com.br>

Activity: Manufacturer

Product Portfolio: Mattresses

Mattress production accounts for an estimated 90% of total revenues

Total Turnover range: 5-15 US\$ million

Employees range: 251-500

Mannes

Mannes Ltda

Headquarters/Main Location: Rod. BR 280, Km 58 - 89270-000 Guaramirim, SC - Brazil
T: +55 47 33739200

Email: exportacao@mannes.com.br

Web: <https://www.mannes.com.br>

Activity: Manufacturer

Product Portfolio: Upholstered furniture, Beds, Mattresses, Contract

Brands: Own Brands: Mannes,

Mattress production accounts for an estimated 40% of total revenues

Total Turnover range: 15-50 US\$ million

Employees range: > 500

Manufacturing plants: 1; **Locations:** Brazil (1)

Online sales: No

Maxflex

Maxcoil Colchoes Ltda-Maxflex

Headquarters/Main Location: R. Irati, 809 Santa Quitéria - 08536-440 Curitiba, PR - Brazil
T: +55 41 3345 0440

Email: sac@maxflex.com.br

Web: <https://www.maxflex.com.br>

Activity: Manufacturer, Retailer

Product Portfolio: Mattresses, Semi-finished parts

Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring,

Mattress production accounts for an estimated 80% of total revenues

Total Turnover range: 0-5 US\$ million

Employees range: 51-100

Manufacturing plants: 1; **Locations:** Brazil (1)

Online sales: Yes

MGA Moveleira

Mga Moveleira

Group: BIA Bedding Industries of America

Headquarters/Main Location: Rod Raposo Tavares Km 160,670 - 18203-340 Itapetininga, SP - Brazil

T: +55 15 33737400

Email: contato@mgamoveleira.com.br

Web: <https://mgamoveleira.com.br>

Activity: Manufacturer, Retailer

Product Portfolio: Mattresses, Pillows, Semi-finished parts

Types of mattresses by materials: Polyurethane Foam, Innerspring,

Mattress production accounts for an estimated 45% of total revenues

Total Turnover range: 5-15 US\$ million

Employees range: 251-500

Manufacturing plants: 1; **Locations:** Brazil (1)

Online sales: No

Montreal

Montreal Colchões e Estofados

Headquarters/Main Location: Av. Eurípedes de Menezes, Qd. 04, Lt. 01 to 13/28 to 36 - 74.993-540 Aparecida de Goiânia, GO - Brazil

T: +55 62 3232 0305

Email: comercial@montrealindustria.com.br

Web: <https://www.montrealindustria.com.br>

Activity: Manufacturer, Retailer

Product Portfolio: Upholstered furniture, Beds, Mattresses, Foam

Total Turnover range: 5-15 US\$ million

Employees range: 100-250

Manufacturing plants: 1; **Locations:** Brazil (1)

Nipponflex

Nipponflex Industria e Comercio de Colchões Ltda.

Headquarters/Main Location: Av. das Indústrias, 200 - 87045-360 Maringá, PR - Brazil

T: +55 4440092100

Email: relacionamento@nipponflex.com.br

Web: <http://www.nipponflex.com.br>

Activity: Manufacturer

Product Portfolio: Mattresses, Pillows, Chemicals, Foam

Mattress production accounts for an estimated 80% of total revenues

Total Turnover range: 15-50 US\$ million

Employees range: 251-500

Manufacturing plants: 1; **Locations:** Brazil (1)

Online sales: No

Orbhes**Orbhes Espumas e Colchões**

Headquarters/Main Location: Rua Frida Piske Krueger, 433 - Barra do Rio Cerro - 89260-410 Jaraguá do Sul, SC - Brazil
T: +55 47 3376-8400

Email: orbhes@orbhes.com.br

Web: <http://orbhes.com.br>

Activity: Manufacturer

Product Portfolio: Mattresses

Brands: Licensed Brands: Restonic, Stallon, Kingpedic,

Types of mattresses by materials: Polyurethane Foam, Innerspring, Natural/Organic,

Mattress production accounts for an estimated 90% of total revenues

Total Turnover range: 0-5 US\$ million

Employees range: 51-100

Manufacturing plants: 1; **Locations:** Brazil (1)

Online sales: No

Ortobom**Fabricadora de Espumas e Colchoes Norte Paranaense Ltda**

Headquarters/Main Location: Av. das Americas 500, Bloco 15 Sala 103 - 22640-100 Rio de Janeiro, RJ - Brazil

T: +55 21 21078373

Web: <http://www.ortobom.com.br>

Activity: Manufacturer, Retailer

Product Portfolio: Beds, Mattresses, Contract, Chemicals, Foam

Brands: Own Brands: Ortobom,

Types of mattresses by materials: Polyurethane Foam, Innerspring,

Mattress production accounts for an estimated 80% of total revenues

Total Turnover range: 15-50 US\$ million

Employees range: > 500

Manufacturing plants: 18; **Locations:** Brazil (18)

Online sales: Yes

Orthocrin**Orthocrin**

Headquarters/Main Location: Av. Brasilia 4.681 - 33110-580 Santa Luzia - Brazil

T: +55 3121056200

Email: recrutamento@orthocrin.com.br;

orthocrin@orthocrin.com.br; sac@orthocrin.com.br

Web: <https://www.orthocrin.com.br>

Activity: Manufacturer, Retailer

Product Portfolio: Beds, Mattresses, Foam

Brands: Own Brands: Orthocrin,

Types of mattresses by materials: Polyurethane Foam, Innerspring,

Mattress production accounts for an estimated 80% of total revenues

Total Turnover range: 15-50 US\$ million

Employees range: 251-500

Manufacturing plants: 1; **Locations:** Brazil (1)

Online sales: Yes

Paropas**Industria e Comercio Copas S/A (Paropas)**

Headquarters/Main Location: Rua Giovani Biscotto 255 - 36500-000 Ubá, MG - Brazil

T: +55 32 35393444

Web: <https://www.paropas.com.br>

Activity: Manufacturer, Retailer

Product Portfolio: Upholstered furniture, Dining and Living rooms, Bedrooms, Beds, Mattresses, Foam

Total Turnover range: 15-50 US\$ million

Employees range: 51-100

Manufacturing plants: 1; **Locations:** Brazil (1)

Online sales: Yes

Orthoflex**Orthoflex**

Headquarters/Main Location: Rua B 00 - Aguas Claras, MGSantana do Paraíso - Brazil

T: +55 31 3826-7070

Email: contato@orthoflex.com.br

Web: <http://www.orthoflex.com.br>

Activity: Manufacturer, Trader

Product Portfolio: Mattresses, Pillows

Brands: Own Brands: Orthoflex,

Types of mattresses by materials: Polyurethane Foam, Innerspring,

Mattress production accounts for an estimated 90% of total revenues

Total Turnover range: 50-100 US\$ million

Employees range: 251-500

Manufacturing plants: 1; **Locations:** Brazil (1)

Online sales: No

Passalacqua**Passalacqua Indústria e Comércio Ltda**

Headquarters/Main Location: Rua Peru, 1901 - Pq. Ind. Tanquinho - 3323-5500 Ribeirão Preto, SP - Brazil

Web: <https://www.passalacqua.ind.br>

Activity: Manufacturer

Product Portfolio: Mattresses, Foam

Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring,

Mattress production accounts for an estimated 40% of total revenues

Total Turnover range: 0-5 US\$ million

Employees range: 51-100

Manufacturing plants: 1; **Locations:** Brazil (1)

Online sales: No

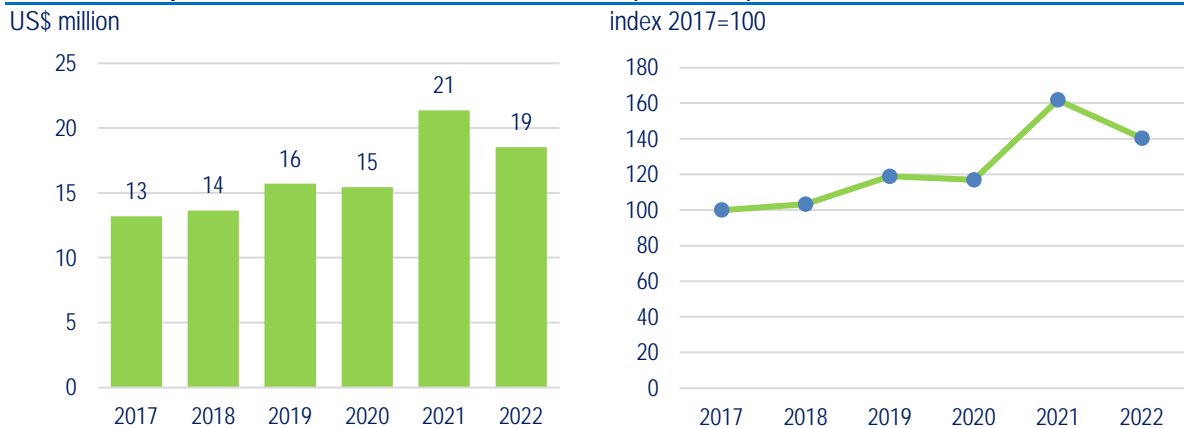
Pelmex Msa**Pelmex Ms Ltda****Group:** Grupo Pelmex**Headquarters/Main Location:** Av. Min. João Gonçalves de Souza, 4143 - Distrito Industrial - 69075-830 Manaus, AM - Brazil
T: +55 67 35653839; 35652528**Email:** contato@pelmexcolchoes.com.br**Web:** https://www.pelmex.com.br**Activity:** Manufacturer**Product Portfolio:** Upholstered furniture, Mattresses, Foam**Total Turnover range:** 50-100 US\$ million**Online sales:** Yes**Pikolin Brasil****Pikolin Brasil Industria de Colchoes Ltda****Group:** Grupo Pikolin**Headquarters/Main Location:** Rod Br 280 14427 Km 58, Nova Esperanca - 89270 Guaramirim, SC - Brazil
T: +55 47 33739200**Web:** http://www.grupopikolin.com**Activity:** Retailer**Product Portfolio:** Beds, Mattresses, Pillows**Mattress production** accounts for an estimated 70% of total revenues**Total Turnover range:** 15-50 US\$ million**Employees range:** > 500**Manufacturing plants:** 1; **Locations:** Brazil (1)**Online sales:** Yes**Plumatex****Plumatex Colchoes Industrial Ltda****Headquarters/Main Location:** Av. Pres. José Sarney, nº 93 Setor Sul Jamil Miguel - 75024970 Anápolis, GO - Brazil
T: +55 62 40141616**Email:** paulohenrique@plumatex.com.br**Web:** http://www.plumatex.com.br**Activity:** Manufacturer**Product Portfolio:** Beds, Mattresses, Contract, Foam**Brands:** Own Brands: Plumatex, Licensed Brands: Sealy,**Types of mattresses by materials:** Polyurethane Foam, Innerspring,**Mattress production** accounts for an estimated 80% of total revenues**Total Turnover range:** 15-50 US\$ million**Employees range:** > 500**Manufacturing plants:** 5; **Locations:** Brazil (5)**Online sales:** No**Probel****Probel****Group:** Grupo Pelmex**Headquarters/Main Location:** Rodovia Indio Tibiriça, 1295 - km 68,5 - 08655-000 Vila Sol Nascente, Suzano, SP - Brazil
T: +55 11 4745-4590**Email:** colchoes@probel.com.br**Web:** https://www.probel.com.br**Activity:** Manufacturer, Retailer**Product Portfolio:** Upholstered furniture, Beds, Mattresses, Contract**Brands:** Own Brands: Probel,**Types of mattresses by materials:** Polyurethane Foam, Innerspring,**Mattress production** accounts for an estimated 60% of total revenues**Total Turnover range:** 0-5 US\$ million**Employees range:** 0-20**Manufacturing plants:** 3; **Locations:** Brazil (3)**Online sales:** Yes**Reconflex****Reconflex****Group:****Headquarters/Main Location:** R. da Conceição, 98 - 44573-420 Santo Antônio de Jesus, BA - Brazil
T: +55 75 3631-3366**Web:** http://reconflex.com.br**Activity:** Manufacturer**Product Portfolio:** Mattresses**Total Turnover range:** 5-15 US\$ million**Employees range:** 251-500**Rondomóveis****Rondomóveis Estofados e Colchões****Headquarters/Main Location:** Rua Ver. Eugênio José da Silva, 200 - São Geraldo, MG - Brazil
T: +55 32-3556-3300**Email:** vendas2@rondomoveis.com.br**Web:** https://rondomoveis.com.br**Activity:** Manufacturer**Product Portfolio:** Upholstered furniture, Dining and Living rooms, Mattresses, Foam**Mattress production** accounts for an estimated 40% of total revenues**Total Turnover range:** 15-50 US\$ million**Employees range:** 251-500**Manufacturing plants:** 1; **Locations:** Brazil (1)**Online sales:** No

Sankonfort**Sankonfort Colchoes Industria e Comercio Ltda****Group:** Sanko Grupo**Headquarters/Main Location:** Estrada Sadae Takagi, 2290 - 09852-070 Cooperative São Bernardo do Campo - Brazil**T:** +55 11 28136161**Web:** <http://sankonfort.com.br>**Activity:** Manufacturer**Product Portfolio:** Mattresses, Contract, Foam**Mattress production** accounts for an estimated 90% of total revenues**Total Turnover range:** 15-50 US\$ million**Employees range:** 251-500**Manufacturing plants:** 1; **Locations:** Brazil (1)**Online sales:** No**Serpil Móveis****Serpil Móveis****Headquarters/Main Location:** Rod. BR 282, Km 583 - Trevo Leste - 89870-000 Pinhalzinho, SC - Brazil**T:** +55 49 33666300**Email:** serpil@serpil.com.br**Web:** <https://serpil.com.br>; <https://serflexcolchoes.com.br>**Activity:** Manufacturer**Product Portfolio:** Dining and Living rooms, Bedrooms, Mattresses**Brands:** Own Brands: Serpil Móveis, Serflex Colchões**Types of mattresses by materials:** Polyurethane Foam,**Mattress production** accounts for an estimated 30% of total revenues**Total Turnover range:** 5-15 US\$ million**Employees range:** 251-500**Manufacturing plants:** 1; **Locations:** Brazil (1)**Online sales:** No**Simbal****Simbal Indústria de Móveis e Colchões Ltda****Headquarters/Main Location:** Av Maracana, 5472 - Parque Industrial - 86703-000 Arapongas, PR - Brazil**T:** +55 43 32769300**Email:** contato@simbal.com.br**Web:** <http://gruposimbal.com.br>**Activity:** Manufacturer**Product Portfolio:** Upholstered furniture, Mattresses**Brands:** Own Brands: Simbal, Courorios (sofa),**Types of mattresses by materials:** Polyurethane Foam, Innerspring,**Mattress production** accounts for an estimated 30% of total revenues**Total Turnover range:** 5-15 US\$ million**Employees range:** 251-500**Manufacturing plants:** 1; **Locations:** Brazil (1)**Online sales:** No**Socimol****Socimol Ind Colchoes e Móveis Ltda****Group:** Grupo Claudino**Headquarters/Main Location:** av Pedro Freitas, 4000 - 64018-410 São Pedro, Teresina, PI - Brazil**T:** +55 86 218-5199**Email:** socsleepcenter@socimol.com.br**Web:** <http://colchaoonix.com.br>**Activity:** Manufacturer**Product Portfolio:** Upholstered furniture, Beds, Occasional, Mattresses, Contract**Brands:** Own Brands: Onix,**Types of mattresses by materials:** Polyurethane Foam, Innerspring,**Mattress production** accounts for an estimated 80% of total revenues**Total Turnover range:** 15-50 US\$ million**Employees range:** > 500**Manufacturing plants:** 2; **Locations:** Brazil (2)**Online sales:** No**Umaflex****Estofados Umaflex Ltda****Headquarters/Main Location:** Rua Manoel Ramires, 1544 - 87507-000 Umuarama, PR - Brazil**T:** +55 44 36264900**Web:** <https://www.umaflex.com.br>**Activity:** Manufacturer**Product Portfolio:** Mattresses, Foam**Brands:** Own Brands: Umaflex,**Mattress production** accounts for an estimated 70% of total revenues**Total Turnover range:** 15-50 US\$ million**Employees range:** > 500**Manufacturing plants:** 2; **Locations:** Brazil (2)**Online sales:** No**Viero Móveis****Viero Móveis - V7 Group****Group:****Headquarters/Main Location:** Rua Pedro Romani, 245 - Tamanduá Concórdia, SC - Brazil**T:** +55 49 3425-2300**Email:** atendimento@vieromoveis.com.br**Web:** <http://www.vieromoveis.com.br>**Activity:** Manufacturer**Product Portfolio:** Upholstered furniture, Beds, Tables and Chairs, Mattresses**Total Turnover range:** 15-50 US\$ million**Employees range:** 251-500**Manufacturing plants:** 1; **Locations:** Brazil (1)

3.5.4 Brazil. Mattresses exports

Figure 3.34 - Brazil.

Mattresses exports, 2017-2022. US\$ million and index (2017=100)

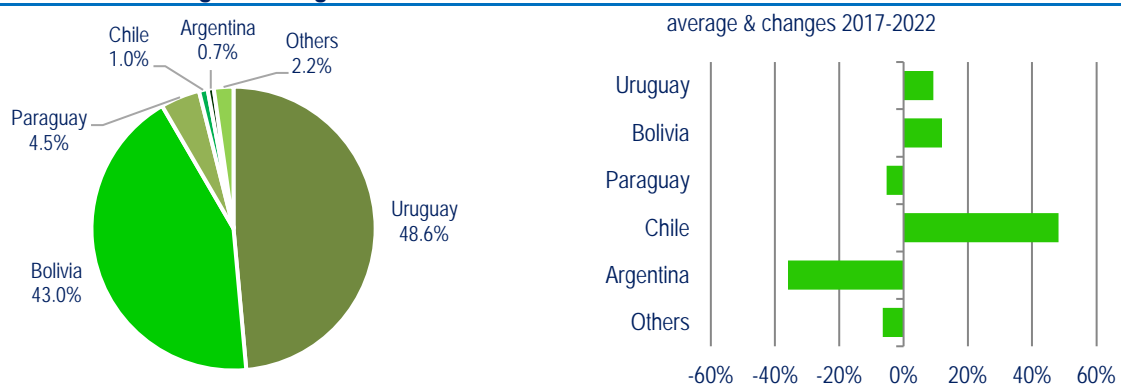


Source: CSIL processing of official data

Figure 3.35 - Brazil.

Mattress exports by country of destination, 2022.

% in values and average & changes 2017-2022



Source: CSIL processing of official data

Table 3.41 - Brazil.**Mattress exports, by country and by geographical area, 2017-2022.**

	US\$ Million						% share		% annual changes	
	2017	2018	2019	2020	2021	2022	2017	2022	2022/21	aver 17-22
Uruguay	5.8	5.5	7.0	7.7	9.5	9.0	43.7	48.6	-5.7	9.3
Bolivia	4.5	5.5	6.7	5.7	8.6	8.0	34.3	43.0	-7.5	12.0
Paraguay	1.1	1.1	0.9	0.9	1.2	0.8	8.2	4.5	-28.0	-5.3
Chile	0.0	0.0	0.0	0.1	0.7	0.2	0.2	1.0	n.s.	48.2
Argentina	1.2	0.9	0.2	0.3	0.5	0.1	9.3	0.7	n.s.	-35.9
top 5	12.6	13.1	14.9	14.7	20.5	18.1	95.6	97.8	-11.9	7.5
others	0.6	0.5	0.8	0.8	0.8	0.4	4.4	2.2	-49.5	-6.5
Americas	13.1	13.6	15.6	14.8	21.2	18.4	99.1	99.4	-13.1	7.1
- North America	0.3	0.3	0.5	0.1	0.5	0.1	2.6	0.5	n.s.	-24.1
- Central-South America	12.7	13.2	15.1	14.7	20.7	18.3	96.6	98.9	-11.4	7.5
Asia and Pacific	0.0	0.0	0.0	0.0	0.0	0.0	0.2	0.0	n.s.	-21.1
Europe	0.0	0.0	0.0	0.0	0.0	0.0	0.3	0.2	n.s.	-2.2
- European Union (27)	0.0	0.0	0.0	0.0	0.0	0.0	0.3	0.2	n.s.	-0.4
- UK, CH, NO, IS	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	n.s.	-25.9
- Other Europe	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	n.s.	n.c.
Middle East	0.0	0.0	0.0	0.0	0.1	0.0	0.0	0.0	n.s.	-34.5
Africa	0.1	0.0	0.1	0.6	0.1	0.1	0.4	0.4	-5.2	5.3
Other Countries	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	n.c.	n.c.
World Total	13.2	13.6	15.7	15.4	21.4	18.5	100.0	100.0	-13.3	7.0

Source: CSIL processing of official data

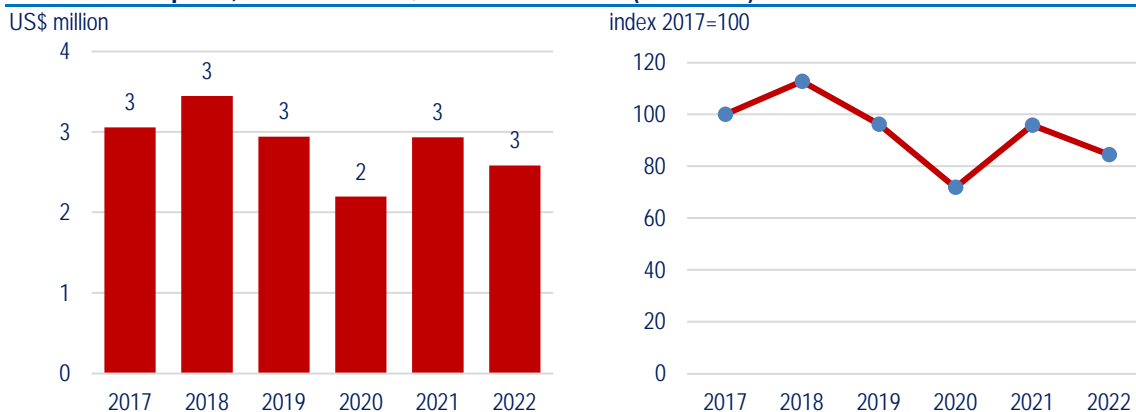
n.a.: not available n.c.: not calculable n.s.: not significant

UK, CH, NO, IS: United Kingdom, Switzerland, Norway, Iceland

3.5.5 Brazil. Mattresses imports

Figure 3.36 - Brazil.

Mattresses imports, 2017-2022. US\$ million and index (2017=100)

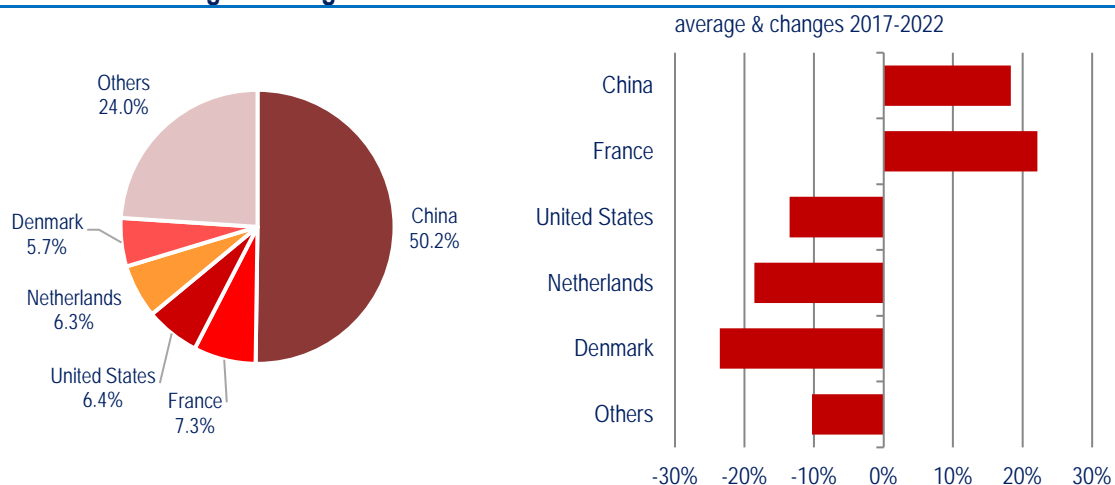


Source: CSIL processing of official data

Figure 3.37 - Brazil.

Mattresses imports by country of origin, 2022.

% in values and average & changes 2017-2022



Source: CSIL processing of Eurostat data

Table 3.42 - Brazil.

Mattresses imports, by country and by geographical area, 2017-2022.

	US\$ Million						% share		% annual changes	
	2017	2018	2019	2020	2021	2022	2017	2022	2022/21	aver 17-22
China	0.6	0.7	0.6	0.7	0.9	1.3	18.3	50.2	38.3	18.3
France	0.1	0.1	0.2	0.2	0.2	0.2	2.3	7.3	23.6	22.1
United States	0.3	0.8	0.7	0.5	0.9	0.2	11.2	6.4	n.s.	-13.5
Netherlands	0.5	0.6	0.3	0.3	0.3	0.2	14.9	6.3	-45.9	-18.6
Denmark	0.6	0.3	0.4	0.1	0.1	0.1	18.4	5.7	27.1	-23.5
United Kingdom	0.0	0.0	0.1	0.0	0.0	0.1	0.4	5.2	n.s.	58.8
Italy	0.1	0.0	0.0	0.0	0.1	0.1	2.2	4.7	59.3	12.2
Poland	0.0	0.0	0.1	0.1	0.1	0.1	0.1	4.2	39.3	99.4
Türkiye	0.0	0.0	0.0	0.0	0.0	0.1	0.0	2.2	n.c.	n.c.
Taiwan	0.2	0.3	0.0	0.0	0.0	0.1	7.3	2.1	n.s.	-24.6
top 10	2.3	2.9	2.3	2.0	2.6	2.4	75.3	94.4	-7.8	1.2
others	0.8	0.6	0.6	0.2	0.3	0.1	24.7	5.6	-49.8	-28.3
Americas	0.6	0.9	1.1	0.7	1.2	0.2	19.6	8.5	n.s.	-18.2
- North America	0.3	0.8	1.0	0.6	1.1	0.2	11.3	7.9	n.s.	-10.0
- Central-South America	0.3	0.1	0.0	0.1	0.1	0.0	8.3	0.6	n.s.	-42.8
Asia and Pacific	0.9	1.2	0.7	0.8	1.0	1.4	29.8	52.4	41.3	8.2
Europe	1.5	1.4	1.2	0.8	0.8	1.0	50.6	39.1	25.1	-8.2
- European Union (27)	1.5	1.4	1.1	0.7	0.8	0.8	50.2	30.3	0.8	-12.6
- UK, CH, NO, IS	0.0	0.0	0.1	0.0	0.0	0.2	0.4	6.5	n.s.	66.1
- Other Europe	0.0	0.0	0.0	0.0	0.0	0.1	0.0	2.3	n.c.	n.c.
Middle East	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.1	43.9	n.c.
Africa	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	n.c.	n.c.
Other Countries	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	n.c.	n.c.
World Total	3.1	3.4	2.9	2.2	2.9	2.6	100.0	100.0	-11.9	-3.3

Source: CSIL processing of official data

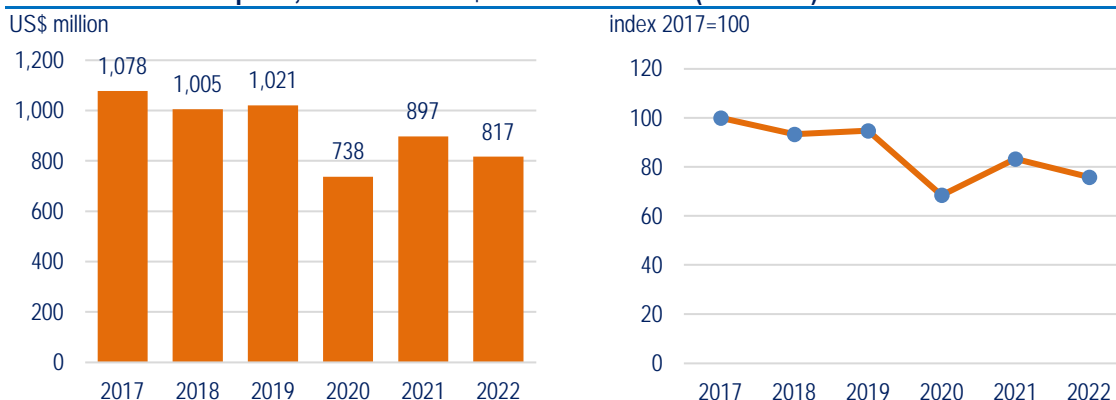
n.a.: not available n.c.: not calculable n.s.: not significant

UK, CH, NO, IS: United Kingdom, Switzerland, Norway, Iceland

3.5.6 Brazil. Mattresses consumption

Figure 3.38 - Brazil.

Mattresses consumption, 2017-2022. US\$ million and index (2017=100)



Source: CSIL

Table 3.43 - Brazil.

Import/Consumption ratio (%) for mattresses, 2017-2022.

Comparison with World

	2017	2018	2019	2020	2021	2022
Brazil	0%	0%	0%	0%	0%	0%
World	15%	16%	16%	18%	17%	18%

Source: CSIL

Table 3.44 - Brazil.

Real Growth of mattresses consumption. Forecasts 2023-2024

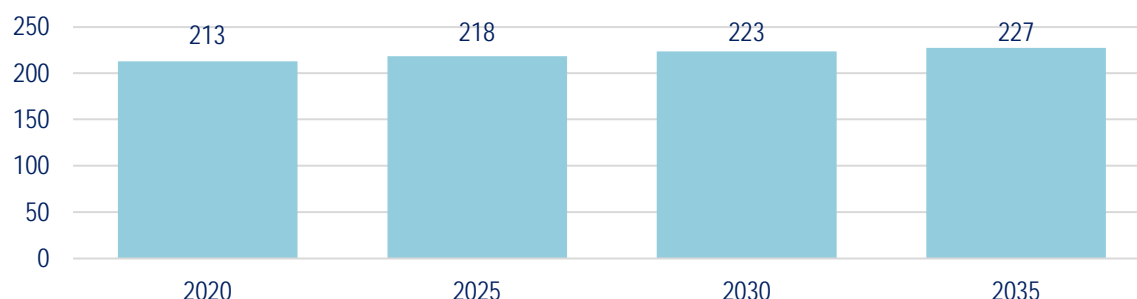
	2023	2024
Brazil	-4%	0%
World	-2%	2%

Source: CSIL

3.5.7 Brazil. Population forecasts

Figure 3.39 - Brazil.

Population. Million inhabitants, 2020-2035



Source: United Nations, Department of Economic and Social Affairs, Population Division. World Population Prospects.

Table 3.45 - Brazil.

Resident population in main cities* and projected growth

Cities	Population (thousand)		% changes 2020-2030
	2020	2030	
São Paulo	22,043	23,824	8%
Rio de Janeiro	13,458	14,408	7%
Belo Horizonte	6,084	6,583	8%
Brasília	4,646	5,199	12%
Porto Alegre	4,137	4,416	7%
Recife	4,127	4,509	9%
Fortaleza	4,073	4,446	9%
Salvador	3,839	4,181	9%
Curitiba	3,679	4,040	10%
Campinas	3,301	3,627	10%
Goiânia	2,690	3,056	14%
Belém	2,334	2,546	9%
Manaus	2,261	2,537	12%
Grande Vitória	2,076	2,311	11%
Baixada Santista	1,892	2,055	9%
Grande São Luís	1,486	1,604	0
Natal	1,457	1,642	0
João Pessoa	1,378	1,502	0
Maceió	1,323	1,440	0
Joinville	1,303	1,427	0

Source: United Nations, Department of Economic and Social Affairs, Population Division. World Urbanization Prospects.

* Urban Agglomeration with 1.3 million inhabitants or more in 2020

3.6 The mattress industry in United Kingdom

Table 3.46 - United Kingdom

The Mattresses sector: production, consumption and international trade, 2013-2022.

		2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
Production	US\$ million	628	748	749	715	707	751	714	647	819	777
Exports	US\$ million	48	54	53	50	53	67	61	54	68	66
Imports	US\$ million	97	112	118	131	146	179	173	181	226	230
Consumption*	US\$ million	677	806	814	797	800	863	826	775	978	942
Production	% ch. -US\$		19%	0%	-4%	-1%	6%	-5%	-9%	26%	-5%
Exports	% ch. -US\$		13%	-3%	-5%	5%	27%	-9%	-12%	26%	-3%
Imports	% ch. -US\$		16%	5%	12%	11%	23%	-3%	4%	25%	2%
Consumption*	% ch. -US\$		19%	1%	-2%	0%	8%	-4%	-6%	26%	-4%
export/production	%	8%	7%	7%	7%	7%	9%	9%	8%	8%	8%
import/consumption	%	14%	14%	14%	16%	18%	21%	21%	23%	23%	24%
Production	GBP million	401	454	490	528	549	562	559	505	595	628
Exports	GBP million	31	33	34	37	41	50	48	42	49	53
Imports	GBP million	62	68	77	97	113	134	136	141	164	186
Consumption*	GBP million	433	489	532	588	621	646	647	604	710	761
Production	% ch. - GBP		13%	8%	8%	4%	2%	-1%	-10%	18%	6%
Exports	% ch. - GBP		7%	5%	8%	11%	22%	-5%	-12%	17%	8%
Imports	% ch. - GBP		10%	13%	26%	17%	19%	1%	4%	17%	13%
Consumption*	% ch. - GBP		13%	9%	10%	6%	4%	0%	-7%	18%	7%

* Apparent consumption = Production – Exports + Imports

Sources: CSIL, Eurostat

Table 3.47 - United Kingdom

Exchange rates, 2013-2022.

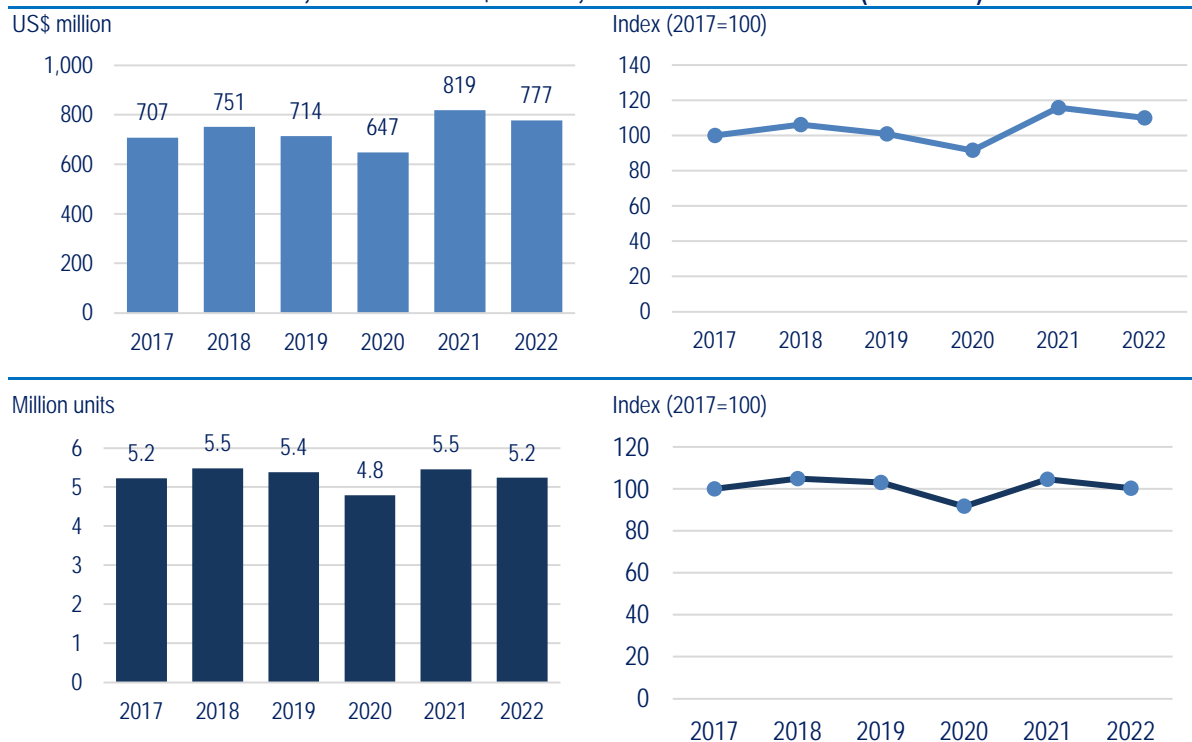
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
GBP per US\$	0.64	0.61	0.65	0.74	0.78	0.75	0.78	0.78	0.73	0.81
GBP per EUR	0.85	0.81	0.73	0.82	0.88	0.88	0.88	0.89	0.86	0.85

Source: US Federal Reserve

3.6.1 United Kingdom. Mattresses production

Figure 3.40 - United Kingdom

Production of mattresses, 2017-2022. US\$ million, million units and index (2017=100)



Source: CSIL

Table 3.48 - United Kingdom

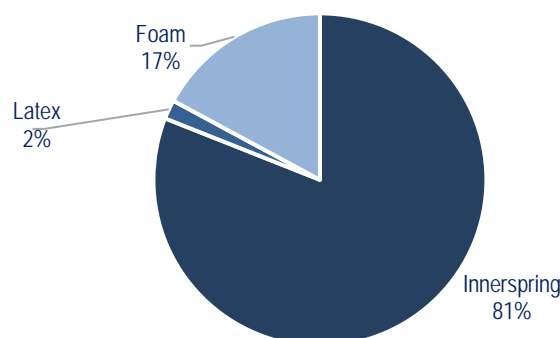
Exports/Production ratio (%) of mattresses, 2017-2022. Comparison with World

	2017	2018	2019	2020	2021	2022
United Kingdom	7%	9%	9%	8%	8%	8%
World	16%	18%	18%	19%	18%	19%

Source: CSIL

Figure 3.41 - United Kingdom

Breakdown of mattress production by filling material. Percentages in values



Source: CSIL

Last available year

3.6.2 United Kingdom. Major Mattresses manufacturers

Table 3.49 United Kingdom. Major mattresses manufacturers by turnover

Company	Mattresses turnover (Million US\$)	% share of mattresses in company's turnover	Total turnover (Million US\$)
Dreams*	198.0	65	304.6
Silentnight Group	117.3	70	167.6
Harrison Spinks	50.9	70	72.7
Usleep (Vita Group)	50.7	100	50.7
VI-Spring (Grupo Flex)	43.3	65	66.6
Vita Cellular Foams (Vita Group)	40.7	18	226.4
Sleepeeze (ADOVA (ex Cauval))	39.9	75	53.2
Airsprung Beds (Airsprung Group)	39.1	100	39.1
Breasley (Healthcare Co., Ltd.-Milly)	38.5	80	48.1
Hypnos	32.6	65	50.2
Relyon (Alteri/Blue Group Hold)	25.3	80	31.6
Highgrove	21.8	65	33.5
Deepsleep Beds	21.8	80	27.2
Jay-Be Limited	19.8	80	24.7
Carpenter	17.2	10	171.5
Bensons For Beds Manufacturing (Blue Group)	16.5	60	27.5
Millbrook Beds (FWG)	15.6	80	19.4
Sweet Dreams (Nelson)	13.6	65	20.9
Durabeds	11.5	65	17.7
GNG Group	11.0	80	13.8
Savoir Beds	8.6	60	14.3
Comfortex	8.0	50	15.9
Mansion House Bedding Company (Mansion House)	6.7	60	11.2
Deluxe beds	6.2	63	9.9
Highgate beds	4.3	40	10.9

Source: CSIL estimates

Note: Data refer to the last available year, typically 2022 or 2021.

*estimated manufacturing value

3.6.3 United Kingdom. Short Profiles of major mattresses manufacturers

Jay-Be Limited

Stevro Ltd t/as Jay-Be

Headquarters/Main Location: Dewsbury Mills, Thornhill Road - Dewsbury, West Yorkshire, WF12 9QE - United Kingdom

T: +44 844 7365777

Email: info@jaybe.co.uk ; sales@jaybe.co.uk

Web: https://www.jaybe.com

Activity: Manufacturer

Product Portfolio: Upholstered furniture, Beds, Mattresses, Contract

Brands: Own Brands: Jay-Be,

Types of mattresses by materials: Innerspring,

Mattress production accounts for an estimated 80% of total revenues

Total Turnover range: 15-50 US\$ million

Employees range: 100-250

Manufacturing plants: 1; **Locations:** UK (1)

Online sales: No

Airsprung Beds

Airsprung Furniture Ltd - Airsprung Beds

Group: Airsprung Group

Headquarters/Main Location: Canal Road, Trowbridge, Wiltshire - , BA14 8RQ - United Kingdom

T: +44 1225 754411

Email: sales@airsprungbeds.co.uk

Web: http://www.airsprungbeds.co.uk

Activity: Manufacturer

Product Portfolio: Beds, Mattresses, Contract, Hospitality furniture, Other

Brands: Own Brands: Airsprung,

Mattress production accounts for an estimated 100% of total revenues

Total Turnover range: 15-50 US\$ million

Employees range: 251-500

Manufacturing plants: 1; **Locations:** UK (1)

Online sales: No

Balmoral Furniture (Moffett and Sons Limited)**Balmoral Furniture (Moffett and Sons Limited)**

Headquarters/Main Location: Seymour Hill Industrial Estate, Dunmurry - Belfast, Co. Antrim, NIR, BT17 9PW - United Kingdom

T: +44 028 90301411

Email: enquiries@moffett.co.uk

Web: <https://www.moffett.co.uk>

Activity: Manufacturer

Product Portfolio: Office Furniture, Upholstered furniture, Dining and Living rooms, Bedrooms, Mattresses, Contract, Hospitality furniture, Educational furniture

Mattress production accounts for an estimated 30% of total revenues

Total Turnover range: 5-15 US\$ million

Employees range: 100-250

Manufacturing plants: 1; **Locations:** UK (1)

Bensons For Beds Manufacturing**Bensons for Beds Retail Ltd**

Group: Blue Group

Headquarters/Main Location: 4 Taurus Park, Europa Boulevard - Westbrook, Warrington, Cheshire, WA5 7ZT - United Kingdom

T: +44 808 144 6160

Email: enquiries@bensonsbeds.co.uk ;

internetsales@bensonsforbeds.co.uk

Web: <https://www.bensonsforbeds.co.uk>

Activity: Manufacturer, Retailer

Product Portfolio: Beds, Mattresses

Mattress production accounts for an estimated 60% of total revenues

Total Turnover range: 15-50 US\$ million

Employees range: 251-500

Online sales: Yes

Breasley**Breasley (UK) Limited**

Group: Healthcare Co., Ltd.-Milly

Headquarters/Main Location: Water Lane - Wirksworth, Derbyshire, DE4 4AA - United Kingdom

T: +44 01629 823680

Email: info@breasleyconsumer.co.uk ; sales@breasley.co.uk

Web: <http://www.breasley.co.uk> ;

<http://www.breasleyconsumer.co.uk>

Activity: Manufacturer

Product Portfolio: Beds, Mattresses, Foam

Brands: Own Brands: Salus Collection, UNO Collection, EcoBrease Collection, Amor Signature Collection, Amor Pillow

Mattress production accounts for an estimated 80% of total revenues

Total Turnover range: 15-50 US\$ million

Employees range: 51-100

Manufacturing plants: 3; **Locations:** UK (3)

Online sales: No

Carpenter**Carpenter**

Group: Carpenter

Headquarters/Main Location: Dinting Lodge Ind. Estate - Glossop, Derbyshire, SK13 9LE - United Kingdom

T: +44 1457 861141

Web: <https://carpenter.com> ; <https://sleepbetter.org>

Activity: Manufacturer

Product Portfolio: Mattresses, Chemicals, Foam

Mattress production accounts for an estimated 10% of total revenues

Total Turnover range: 100-250 US\$ million

Employees range: 251-500

Manufacturing plants: 1; **Locations:** UK (1)

Online sales: No

Comfortex**Comfortex Ltd**

Headquarters/Main Location: Anchor Works, Rochdale Road, Oldham, Lancashire - Oldham, Oldham, OL1 2HP - United Kingdom

T: +44 (0)161 665 2700

Web: <http://www.comfortex.org>

Activity: Manufacturer

Product Portfolio: Upholstered furniture, Mattresses, Foam

Brands: Own Brands: Comfortex,

Mattress production accounts for an estimated 50% of total revenues

Total Turnover range: 15-50 US\$ million

Employees range: 51-100

Manufacturing plants: 1; **Locations:** UK (1)

Online sales: No

Deepsleep Beds**Deepsleep Beds**

Headquarters/Main Location: Phase 2 Warneford Avenue - Ossett, West Yorkshire, WF5 9NJ - United Kingdom

T: +44 1924 274465

Web: <https://deepsleepbeds.co.uk>

Activity: Manufacturer

Product Portfolio: Beds, Mattresses

Mattress production accounts for an estimated 80% of total revenues

Total Turnover range: 15-50 US\$ million

Employees range: 100-250

Manufacturing plants: 1; **Locations:** UK (1)

Online sales: No

Deluxe beds

Deluxe Beds Ltd

Headquarters/Main Location: Beacon Street - Birkby - Huddersfield, West Yorkshire, HD2 2RS - United Kingdom
T: +44 1484 427373
Email: enquires@deluxe-beds.co.uk
Web: https://deluxebedsltd.com
Activity: Manufacturer, Retailer
Product Portfolio: Beds, Mattresses, Contract
Brands: Own Brands: Deluxe,
Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring,
Mattress production accounts for an estimated 63% of total revenues
Total Turnover range: 5-15 US\$ million
Employees range: 51-100
Manufacturing plants: 1; **Locations:** UK (1)
Online sales: No

Dreams (production)

Dreams Plc

Group: Tempur Sealy
Headquarters/Main Location: 4a Knaves Beech, Way Loudwater - High Wycombe, Buckinghamshire, HP10 9QY - United Kingdom
T: +44 1628 535353
Web: https://www.dreams.co.uk
Activity: Manufacturer, Retailer
Product Portfolio: Upholstered furniture, Bedrooms, Beds, Children's rooms, Mattresses, Contract
Brands: Own Brands: Dreams, Licensed Brands: Silentnight, Tempur, Flaxby, Therapur, Hyde & Sleep, Sleepeeze, Little Big Dreams, Sealy, HouseBeautiful, Relyon, Country Living, Harrison Spinks,
Types of mattresses by materials: Polyurethane Foam, Innerspring,
Mattress production accounts for an estimated 65% of total revenues
Total Turnover range: >250 US\$ million
Employees range: > 500
Manufacturing plants: 1; **Locations:** United Kingdom (1)
Online sales: Yes

Dreamworks Beds

Dreamworks Beds Ltd.

Headquarters/Main Location: 7 Brook Lane, Brook Lane Industrial Estate - Westbury, Wiltshire, BA13 4EP - United Kingdom
T: +44 01373859913
Email: sales@dreamworksbeds.com
Web: http://www.dreamworksbeds.com
Activity: Manufacturer
Product Portfolio: Beds, Mattresses
Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring,
Total Turnover range: 5-15 US\$ million
Employees range: 51-100
Online sales: No

Durabeds

Dura Beds Ltd

Headquarters/Main Location: Kelvin Business Park, Grange Road - Batley, West Yorkshire, WF17 6PB - United Kingdom
T: +44 1924 422537
Email: sales@durabeds.co.uk
Web: https://www.durabeds.co.uk
Activity: Manufacturer
Product Portfolio: Beds, Mattresses, Contract
Brands: Own Brands: Durabeds,
Mattress production accounts for an estimated 65% of total revenues
Total Turnover range: 15-50 US\$ million
Employees range: 100-250
Manufacturing plants: 1; **Locations:** UK (1)
Online sales: No

Eve Sleep

Eve Sleep Ltd

Headquarters/Main Location: 25-27 Horsell Road Highbury & Islington - London, England, N5 1XL - United Kingdom
T: +44 323-785-1350
Email: hello@evemattress.co.uk
Web: https://www.evemattress.co.uk
Activity: Manufacturer, Retailer
Product Portfolio: Beds, Mattresses
Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring,
Mattress production accounts for an estimated 50% of total revenues
Total Turnover range: 15-50 US\$ million
Employees range: 51-100
Manufacturing plants: Production is outsourced to UK manufacturers (for the UK and Irish markets) and to a Belgian manufacturer (for the French market)
Online sales: Yes

Excellent Relax

Excellent Relax Bedding Co

Headquarters/Main Location: Howden Clough Industrial Estate, Off Leeds Road, Birstall - Batley, West Yorkshire, WF17 0JB - United Kingdom
T: +44 1924 441654
Email: info@exrelax.co.uk
Web: http://www.excellent-relax.co.uk
Activity: Manufacturer
Product Portfolio: Beds, Mattresses, Contract
Mattress production accounts for an estimated 80% of total revenues
Total Turnover range: 0-5 US\$ million
Employees range: 51-100
Manufacturing plants: 1; **Locations:** UK (1)
Online sales: No

Glencraft

Glencraft (Aberdeen) Ltd

Headquarters/Main Location: 34 Albyn Place - Aberdeen, Scotland, AB10 1FW - United Kingdom
T: +44 1224 873366
Email: orders@glencraft.luxury
Web: https://glencraft.luxury
Activity: Manufacturer
Product Portfolio: Beds, Mattresses, Pillows
Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring, Natural/Organic,
Mattress production accounts for an estimated 80% of total revenues
Total Turnover range: 0-5 US\$ million
Employees range: 21-50
Online sales: Yes

GNG Group

GNG Group

Group: GNG Group
Headquarters/Main Location: Units 1, Chantry Bridge - Wakefield, WF1 5DL - United Kingdom
T: +44 1924 950 300
Email: info@gng-group.co.uk
Web: http://www.gnggroup.co.uk
Activity: Manufacturer
Product Portfolio: Mattresses, Chemicals
Mattress production accounts for an estimated 80% of total revenues
Total Turnover range: 5-15 US\$ million
Employees range: 100-250
Manufacturing plants: 2; **Locations:** UK (2)
Online sales: No

Harrison Spinks

Harrison Spinks Beds Ltd

Group: Harrison Spinks
Headquarters/Main Location: Westland Road - Leeds, West Yorkshire, LS11 5SN - United Kingdom
T: +44 113 2055200
Email: info@harrisonbeds.co.uk
Web: https://www.harrisonspinks.co.uk
Activity: Manufacturer, Retailer
Product Portfolio: Beds, Mattresses, Contract
Brands: Own Brands: Harrison, Somnus,
Mattress production accounts for an estimated 70% of total revenues
Total Turnover range: 50-100 US\$ million
Employees range: > 500
Manufacturing plants: 3; **Locations:** United Kingdom (3)
Online sales: No

Healthbeds

Healthbeds Ltd

Headquarters/Main Location: Kingsforth Road, Thurgate Industrial Estate - Rotherham, South Yorkshire, S66 9HU - United Kingdom
T: +44 1709 561937 ; 559977
Email: sales@healthbeds.co.uk
Web: https://www.healthbeds.co.uk
Activity: Manufacturer, Retailer
Product Portfolio: Beds, Mattresses, Contract
Mattress production accounts for an estimated 100% of total revenues
Total Turnover range: 0-5 US\$ million
Employees range: 0-20
Manufacturing plants: 1; **Locations:** UK (1)
Online sales: No

Highgate beds

Highgate Beds Ltd

Headquarters/Main Location: Kings Mill Mill Street East - Dewsbury, West Yorkshire, WF12 9AN - United Kingdom
T: +44 1924 454678
Email: info@highgatebeds.com
Web: https://highgatebeds.com
Activity: Manufacturer
Product Portfolio: Beds, Mattresses
Brands: Own Brands: Highgate Beds, Healthopaedic, Zerogravity,
Mattress production accounts for an estimated 40% of total revenues
Total Turnover range: 5-15 US\$ million
Employees range: 51-100
Manufacturing plants: 1; **Locations:** UK (1)
Online sales: No

Highgrove

Highgrove Beds Ltd

Headquarters/Main Location: Headlands Road - Liversedge, West Yorkshire, WF15 6QA - United Kingdom
T: +44 1924 406600
Email: enquiries@@highgrovebeds.co.uk ; info@highgrovebeds.co.uk
Web: https://www.highgrovebeds.co.uk
Activity: Manufacturer
Product Portfolio: Beds, Mattresses, Contract
Brands: Own Brands: Highgrove,
Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring,
Mattress production accounts for an estimated 65% of total revenues
Total Turnover range: 15-50 US\$ million
Employees range: 100-250
Manufacturing plants: 1; **Locations:** UK (1)
Online sales: No

Hypnos**Hypnos Ltd****Group:** Hypnos**Headquarters/Main Location:** 1 Longwick Road - Princes Risborough, Buckinghamshire, HP27 9DN - United Kingdom
T: +44 1844 384200**Email:** info@hypnosbeds.com; sleep@hypnosbeds.com; international@hypnosbeds.com**Web:** <http://www.hypnosbeds.com>**Activity:** Manufacturer**Product Portfolio:** Beds, Mattresses, Contract**Brands:** Own Brands: Hypnos,**Types of mattresses by materials:** Innerspring,**Mattress production** accounts for an estimated 65% of total revenues**Total Turnover range:** 50-100 US\$ million**Employees range:** 100-250**Manufacturing plants:** 1; **Locations:** UK (1)**Online sales:** No**Larkbury Group Limited****Larkbury Group Limited****Group:** Larkbury Group**Headquarters/Main Location:** 1 Western Avenue Business Park, Mansfield Road - London, W3 0BZ - United Kingdom
T: +44 20 8752 8931**Web:** <https://www.larkburygroup.com>**Activity:** Manufacturer**Product Portfolio:** Upholstered furniture, Bedrooms, Tables and Chairs, Mattresses, Contract**Total Turnover range:** 15-50 US\$ million**Employees range:** 100-250**Mansion House****Mansion House Bedding Company****Group:** Mansion House**Headquarters/Main Location:** 6 Whittle Road, Hadleigh Road Industrial Estate - Ipswich, Suffolk, IP2 0UH - United Kingdom
T: +44 1473 255888**Email:** sales@mansion-mattison.co.uk ; info@epocbeds.co.uk**Web:** <http://www.mansionhousebeddingco.co.uk> ; <https://epocbeds.co.uk>**Activity:** Manufacturer**Product Portfolio:** Beds, Mattresses, Contract**Brands:** Own Brands: Old English Bed Company, Glanmar, Epoc ranges, Mattison Contract Bedding,**Total Turnover range:** 5-15 US\$ million**Employees range:** 51-100**Manufacturing plants:** 1; **Locations:** UK (1)**Online sales:** No**Mansion House Bedding Company****Mansion House Bedding Company****Group:** Mansion House**Headquarters/Main Location:** 6 Whittle Road, Hadleigh Road Industrial Estate - Ipswich, Suffolk, IP2 0UH - United Kingdom
T: +44 1473 255888**Email:** sales@mansion-mattison.co.uk ; info@epocbeds.co.uk**Web:** <http://www.mansionhousebeddingco.co.uk> ; <https://epocbeds.co.uk>**Activity:** Manufacturer**Product Portfolio:** Beds, Mattresses, Contract**Brands:** Own Brands: Old English Bed Company, Glanmar, Epoc ranges, Mattison Contract Bedding,**Mattress production** accounts for an estimated 60% of total revenues**Total Turnover range:** 5-15 US\$ million**Employees range:** 51-100**Manufacturing plants:** 1; **Locations:** UK (1)**Online sales:** No**Millbrook Beds****Millbrook Beds Ltd****Group:** FWG**Headquarters/Main Location:** Calmore Industrial Park, Totton - Southampton, Hampshire, SO40 3XJ - United Kingdom
T: +44 23 8086 5744**Email:** info@mpsmeo.com**Activity:** Manufacturer**Product Portfolio:** Beds, Home furniture, Mattresses, Contract**Mattress production** accounts for an estimated 80% of total revenues**Total Turnover range:** 15-50 US\$ million**Employees range:** 51-100**Manufacturing plants:** 3; **Locations:** UK (1) ; USA**Palatine Beds****Palatine Beds****Headquarters/Main Location:** Stamfordham Road - Westerhope, Newcastle upon Tyne, NE5 5HH - United Kingdom**T:** +44 191 2712100**Email:** palatine.sales@yhn.org.uk ;

palatine.sales@newcastle.gov.uk

Web: <https://www.palatinebeds.co.uk>**Activity:** Manufacturer**Product Portfolio:** Beds, Mattresses, Contract**Total Turnover range:** 5-15 US\$ million**Employees range:** 51-100**Online sales:** No

Relyon

Relyon Ltd

Group: Alteri/Blue Group Hold
Headquarters/Main Location: Station Mills
 - Wellington, Somerset, TA21 8NN - United Kingdom
T: +44 1823 667501
Email: enquiries@relyon.co.uk
Web: https://relyon.co.uk
Activity: Manufacturer
Product Portfolio: Beds, Mattresses, Pillows
Brands: Own Brands: Reylon, Licensed Brands: Dunlopillo,
Mattress production accounts for an estimated 80% of total revenues
Total Turnover range: 15-50 US\$ million
Employees range: 251-500
Manufacturing plants: 3; **Locations:** UK (3)
Online sales: No

Renray

Renray Healthcare Limited

Group: Getinge Groupe
Headquarters/Main Location: Road Five, Winsford Industrial Estate, Winsford, Cheshire - Winsford, Winsford, CW7 3RB - United Kingdom
T: +44 1606 593456
Email: info@renrayhealthcare.com
Web: http://www.renrayhealthcare.com
Activity: Manufacturer
Product Portfolio: Upholstered furniture, Bedrooms, Beds, Tables and Chairs, Mattresses
Mattress production accounts for an estimated 5% of total revenues
Total Turnover range: 15-50 US\$ million
Employees range: 100-250

Savoir Beds

Savoir Beds

Headquarters/Main Location: 1 Old Oak Lane - London, NW10 6UD - United Kingdom
T: +44 20 8838 4838
Email: info@savoirbeds.co.uk
Web: https://www.savoirbeds.co.uk
Activity: Manufacturer, Retailer
Product Portfolio: Beds, Mattresses, Contract
Mattress production accounts for an estimated 60% of total revenues
Total Turnover range: 5-15 US\$ million
Employees range: 51-100
Manufacturing plants: 1; **Locations:** UK (1)

Shakespeare Beds

Shakespeare Beds Limited

Headquarters/Main Location: 154 Wharfedale Road Tyseley - Birmingham, B11 2DG - United Kingdom
T: +44 121 7644024
Email: sales@shakespearebeds.co.uk ; sales@kozeesleepbeds.co.uk
Web: http://www.shakespearebeds.co.uk
Activity: Manufacturer
Product Portfolio: Mattresses
Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring,
Total Turnover range: 5-15 US\$ million
Employees range: 0-20
Online sales: No

Shire Beds

Shire Beds Ltd

Headquarters/Main Location: Unit 3 Branch Mills Off Netherfield Road - Dewsbury, West Yorkshire, WF13 3JY - United Kingdom
T: +44 1924 439898
Email: info@shirebeds.co.uk
Web: http://www.shirebeds.co.uk
Activity: Manufacturer
Product Portfolio: Beds, Mattresses, Contract
Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring,
Mattress production accounts for an estimated 70% of total revenues
Total Turnover range: 5-15 US\$ million
Employees range: 51-100
Manufacturing plants: 1; **Locations:** UK (1)

Silentnight Group

Silentnight Group Ltd

Group: Silentnight Group
Headquarters/Main Location: Silentnight House Salterforth - Barnoldswick, Lancashire, BB18 5UE - United Kingdom
T: +44 1282 813051
Email: enquiries@silentnightgroup.co.uk
Web: https://www.silentnight.co.uk ; https://www.silentnightgroup.co.uk
Activity: Manufacturer
Product Portfolio: Bedrooms, Beds, Mattresses, Contract
Brands: Own Brands: Silentnight, Studio by Silentnight,
Types of mattresses by materials: Polyurethane Foam, Innerspring,
Mattress production accounts for an estimated 70% of total revenues
Total Turnover range: 100-250 US\$ million
Employees range: > 500
Manufacturing plants: 1; **Locations:** United Kingdom (1)
Online sales: Yes

Simba Sleep**Simba Sleep**

Headquarters/Main Location: 42 Brook Street - London, W1K 5DB, - United Kingdom

T: +44 20 3318 8441

Web: <https://simbasleep.com>

Activity: E-Commerce

Product Portfolio: Mattresses

Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring, Natural/Organic,

Total Turnover range: 100-250 US\$ million

Employees range: 51-100

Online sales: Yes

Sleepeeze**Sleepeeze Holdings plc**

Group: ADOVA (ex Cauval)

Headquarters/Main Location: Knight Road - Rochester, Kent, ME2 2BP - United Kingdom

T: +44 1634 723557

Email: sales@sleepeeze.co.uk

Web: <https://sleepeeze.co.uk>

Activity: Manufacturer

Product Portfolio: Beds, Mattresses, Contract

Brands: Own Brands: Sleepeeze,

Types of mattresses by materials: Innerspring,

Mattress production accounts for an estimated 75% of total revenues

Total Turnover range: 50-100 US\$ million

Employees range: 251-500

Manufacturing plants: 1; **Locations:** UK (1)

Online sales: Yes

Sweet Dreams (Nelson)**Sweet Dreams (Nelson) Ltd**

Headquarters/Main Location: Primrose Mill, Martin Street - Burnley, Lancashire, BB10 1SH - United Kingdom

T: +44 1282 830033

Email: sales@sweetdreamsuk.com

Web: <https://sweetdreamsuk.com>

Activity: Manufacturer

Product Portfolio: Upholstered furniture, Bedrooms, Beds, Tables and Chairs, Mattresses

Types of mattresses by materials: Polyurethane Foam, Innerspring,

Mattress production accounts for an estimated 65% of total revenues

Total Turnover range: 15-50 US\$ million

Employees range: 100-250

Manufacturing plants: 1; **Locations:** UK (1)

Online sales: No

Usleep**Usleep Ltd (f. Duflex foam)**

Group: Vita Group

Headquarters/Main Location: Newbold Drive - Castle Donnington - Derby, Derbyshire, DE7 4ZQX - United Kingdom

T: +44 0133 281 0811

Email: general.enquiries@usleep.co.uk

Web: <https://www.thevitagroup.com/product-markets/comfort/usleep>

Activity: Manufacturer

Product Portfolio: Beds, Mattresses, Pillows, Contract, Foam

Brands: Own Brands: Usleep, OEM: Yes

Types of mattresses by materials: Polyurethane Foam, **Mattress production** accounts for an estimated 100% of total revenues

Total Turnover range: 50-100 US\$ million

Employees range: 100-250

Manufacturing plants: 3; **Locations:** United Kingdom (2); France

Online sales: No

VI-Spring**Vispring Ltd UK**

Group: Grupo Flex

Headquarters/Main Location: Ernesettle Lane - Ernesettle, Plymouth, PL5 2TT - United Kingdom

T: +44 1752 366311

Email: info@vispring.com

Web: <https://www.vispring.com>

Activity: Manufacturer

Product Portfolio: Beds, Mattresses, Contract

Brands: Own Brands: Vispring,

Types of mattresses by materials: Natural/Organic, **Mattress production** accounts for an estimated 65% of total revenues

Total Turnover range: 50-100 US\$ million

Employees range: 100-250

Manufacturing plants: 1; **Locations:** United Kingdom (1)

Online sales: No

Vita Cellular Foams**Vita Cellular Foams Limited**

Group: Vita Group

Headquarters/Main Location: Oldham Road, Middleton - Manchester, Lancashire, M24 2DB - United Kingdom

T: +44 161 6552663

Email: info@vitafoam.co.uk

Web: <https://www.vitafoam.co.uk>

Activity: Manufacturer

Product Portfolio: Mattresses, Chemicals, Foam

Brands: Own Brands: FRee, Revo, Vasco, Reflex, Origin, Reflexion, Novus,

Types of mattresses by materials: Polyurethane Foam, Latex, **Mattress production** accounts for an estimated 18% of total revenues

Total Turnover range: 100-250 US\$ million

Employees range: > 500

Manufacturing plants: 3; **Locations:** United Kingdom (3)

Vogue Beds**Vogue Beds**

Group: Hampton Bed Company

Headquarters/Main Location: Kingsfield House, Arthur Street - Barwell, Leicestershire, LE9 8GZ - United Kingdom

T: +44 1455 841257

Email: info@voguebeds.co.uk; sales@voguebeds.co.uk

Web: <http://www.voguebeds.co.uk>

Activity: Manufacturer

Product Portfolio: Beds, Mattresses, Contract

Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring,

Employees range: 51-100

Manufacturing plants: 1; **Locations:** UK (1)

Online sales: Yes

Westieri Beds - Natural Mattress**Westieri Beds Ltd**

Group: Westieri

Headquarters/Main Location: Unit 26 Calder Wharf Mills, Huddersfield Road - Dewsbury, West Yorkshire, WF13 3JW - United Kingdom

Web: natural-mattress.co.uk

Activity: Manufacturer

Product Portfolio: Beds, Mattresses, Contract

Mattress production accounts for an estimated 100% of total revenues

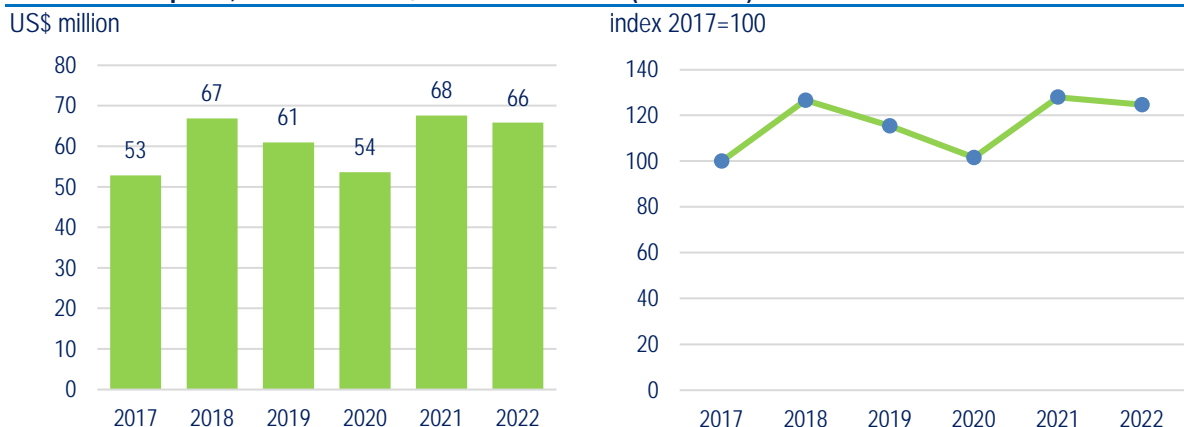
Total Turnover range: 0-5 US\$ million

Employees range: 0-20

Manufacturing plants: 2; **Locations:** UK (1) ; (Slovakia)

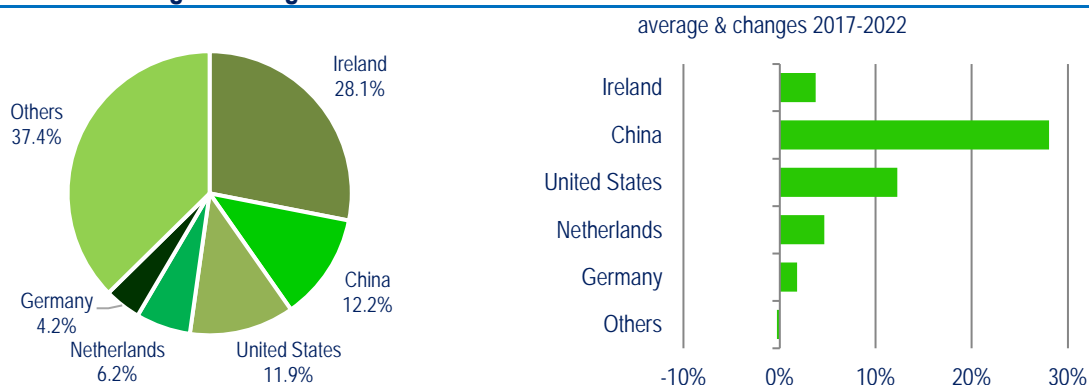
3.6.4 United Kingdom. Mattresses exports

Figure 3.42 - United Kingdom.
Mattresses exports, 2017-2022. US\$ million and index (2017=100)



Source: CSIL processing of official data

Figure 3.43 - United Kingdom.
Mattress exports by country of destination, 2022.
% in values and average & changes 2017-2022



Source: CSIL processing of official data

Table 3.50 - United Kingdom.

Mattress exports, by country and by geographical area, 2017-2022.

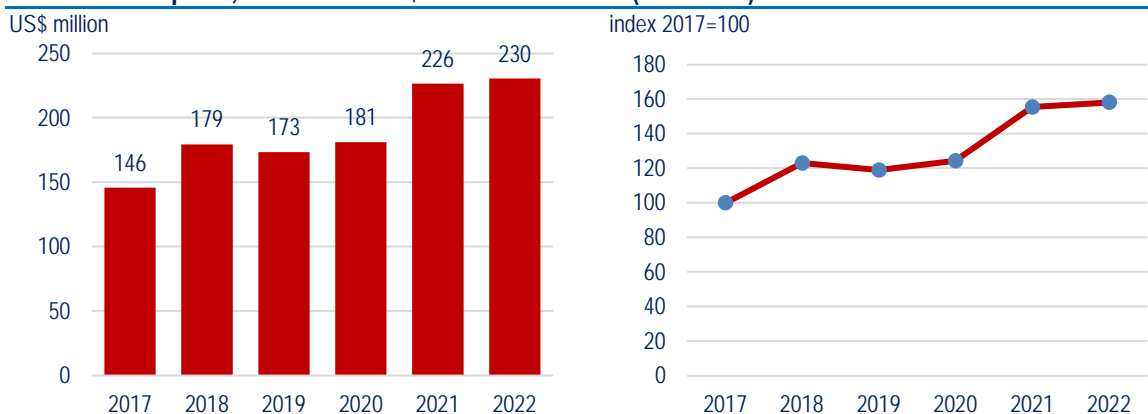
	US\$ Million						% share		% annual changes	
	2017	2018	2019	2020	2021	2022	2017	2022	2022/21	aver 17-22
Ireland	15.4	19.1	16.8	15.2	17.0	18.5	29.1	28.1	9.0	3.8
China	2.3	3.3	3.8	4.3	8.1	8.0	4.4	12.2	-1.0	28.0
United States	4.4	6.2	6.1	7.1	6.6	7.9	8.3	11.9	18.3	12.3
Netherlands	3.3	2.5	1.4	0.8	5.2	4.1	6.2	6.2	-21.1	4.6
Germany	2.5	2.3	2.5	2.1	3.4	2.7	4.7	4.2	-20.3	1.8
Sweden	0.3	0.5	0.5	0.9	1.8	2.4	0.6	3.7	32.7	52.8
France	6.7	5.7	4.1	3.2	2.3	2.2	12.7	3.3	-6.6	-20.4
Belgium	4.4	6.9	4.9	4.1	2.1	2.1	8.3	3.2	2.1	-13.4
United Arab Emirates	0.8	1.7	1.5	0.5	1.0	2.0	1.5	3.1	n.s.	20.2
Poland	0.8	1.8	2.7	1.7	2.6	1.7	1.6	2.5	-35.5	14.9
top 10	40.9	50.0	44.3	40.0	50.2	51.6	77.5	78.4	2.9	4.8
others	11.9	16.8	16.6	13.7	17.4	14.2	22.5	21.6	-18.5	3.6
Americas	5.1	7.2	6.6	7.6	7.3	8.4	9.7	12.7	14.2	10.2
- North America	4.8	6.8	6.4	7.5	7.2	8.1	9.0	12.2	12.2	11.0
- Central-South America	0.4	0.4	0.3	0.2	0.2	0.3	0.7	0.5	n.s.	-2.2
Asia and Pacific	8.2	11.6	11.7	11.2	14.6	13.1	15.5	19.8	-10.6	9.8
Europe	37.2	43.4	38.5	32.4	42.6	40.6	70.5	61.7	-4.7	1.8
- European Union (27)	36.3	41.3	36.2	30.9	41.1	39.1	68.7	59.4	-4.8	1.5
- UK, CH, NO, IS	0.5	1.3	1.1	1.0	1.1	1.1	1.0	1.7	3.1	16.0
- Other Europe	0.4	0.8	1.2	0.5	0.5	0.4	0.7	0.6	-13.4	0.0
Middle East	1.8	3.4	3.3	1.5	2.4	3.5	3.3	5.3	44.1	14.6
Africa	0.5	0.5	0.8	0.8	0.6	0.2	0.9	0.4	n.s.	-13.2
Other Countries	0.0	0.8	0.1	0.0	0.0	0.0	0.0	0.0	n.s.	n.s.
World Total	52.8	66.8	60.9	53.6	67.6	65.8	100.0	100.0	-2.6	4.5

Source: CSIL processing of official data

n.a.: not available n.c.: not calculable n.s.: not significant
UK, CH, NO, IS: United Kingdom, Switzerland, Norway, Iceland

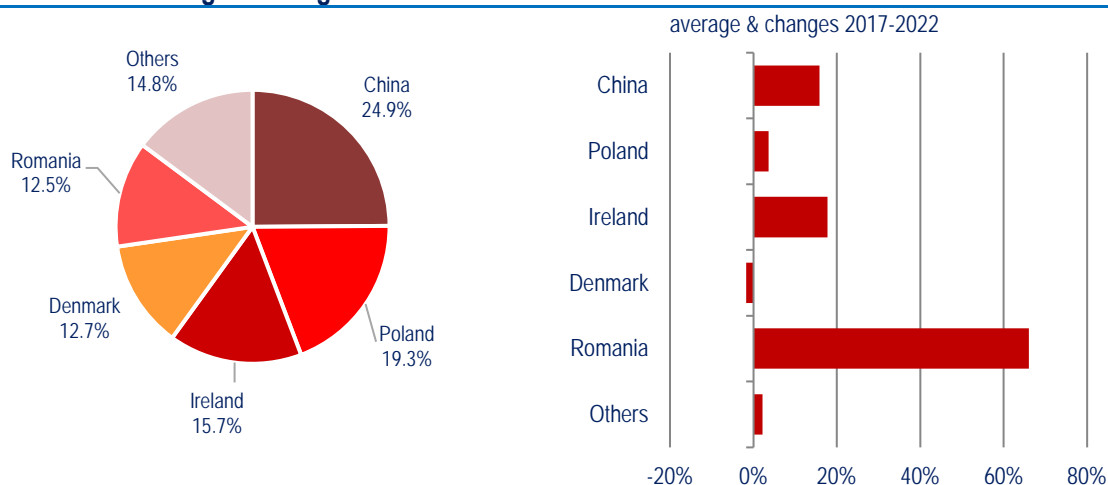
3.6.5 United Kingdom. Mattresses imports

Figure 3.44 - United Kingdom.
Mattresses imports, 2017-2022. US\$ million and index (2017=100)



Source: CSIL processing of official data

Figure 3.45 - United Kingdom.
Mattresses imports by country of origin, 2022.
% in values and average & changes 2017-2022



Source: CSIL processing of Eurostat data

Table 3.51 - United Kingdom.

Mattresses imports, by country and by geographical area, 2017-2022.

	US\$ Million						% share		% annual changes	
	2017	2018	2019	2020	2021	2022	2017	2022	2022/21	aver 17-22
China	27.5	34.3	37.1	45.5	59.9	57.3	18.9	24.9	-4.3	15.8
Poland	37.2	50.2	53.2	46.5	63.1	44.5	25.6	19.3	-29.5	3.6
Ireland	16.0	18.4	13.6	11.5	16.0	36.3	11.0	15.7	n.s.	17.8
Denmark	32.0	32.8	28.0	22.7	36.2	29.3	22.0	12.7	-19.1	-1.7
Romania	2.3	2.3	1.9	5.5	5.6	28.7	1.6	12.5	n.s.	66.1
Türkiye	3.8	3.6	6.2	15.4	14.4	13.2	2.6	5.7	-8.4	28.0
Taiwan	2.1	3.2	3.9	4.9	1.7	3.3	1.4	1.4	95.6	9.1
Lithuania	0.4	1.6	0.0	0.0	1.8	2.4	0.3	1.1	32.0	45.2
Belgium	3.7	4.3	3.0	3.0	3.4	2.1	2.6	0.9	-39.8	-11.1
Italy	6.3	11.9	11.6	12.6	1.1	1.9	4.3	0.8	70.5	-21.0
top 10	131.4	162.6	158.6	167.7	203.4	219.1	90.2	95.1	7.7	10.8
others	14.3	16.5	14.7	13.3	23.0	11.3	9.8	4.9	n.s.	-4.6
Americas	1.2	2.8	1.4	1.5	1.2	2.1	0.8	0.9	71.6	11.7
- North America	1.2	2.8	1.4	1.5	1.2	2.1	0.8	0.9	76.5	11.9
- Central-South America	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	n.s.	n.s.
Asia and Pacific	30.3	39.0	42.4	52.0	64.9	63.2	20.8	27.5	-2.6	15.9
Europe	114.0	137.2	129.3	127.1	160.1	164.8	78.3	71.6	3.0	7.6
- European Union (27)	110.1	133.5	122.9	111.0	144.2	150.7	75.6	65.4	4.5	6.5
- UK, CH, NO, IS	0.1	0.1	0.3	0.1	0.2	0.5	0.1	0.2	86.9	38.3
- Other Europe	3.8	3.6	6.2	16.1	15.7	13.7	2.6	5.9	-12.7	29.0
Middle East	0.1	0.1	0.2	0.3	0.1	0.2	0.1	0.1	54.1	5.8
Africa	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	n.s.	16.1
Other Countries	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	n.s.	n.s.
World Total	145.7	179.1	173.4	181.0	226.3	230.3	100.0	100.0	1.8	9.6

Source: CSIL processing of official data

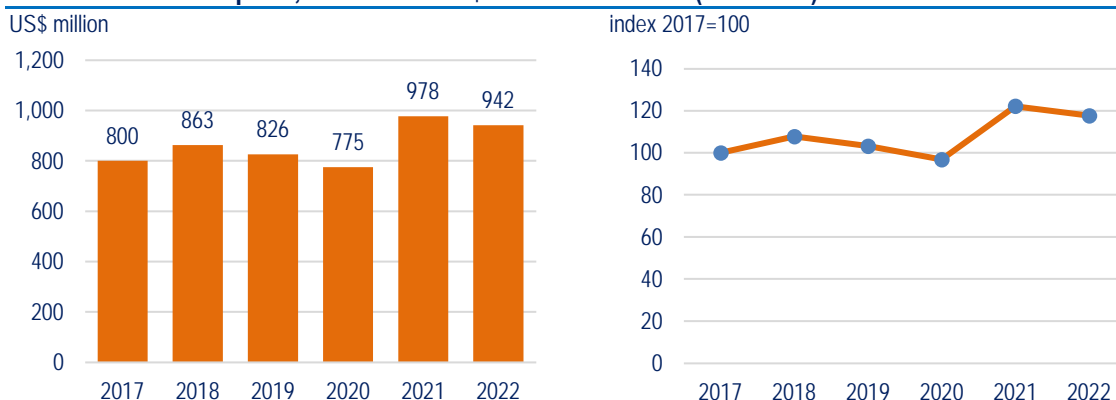
n.a.: not available n.c.: not calculable n.s.: not significant

UK, CH, NO, IS: United Kingdom, Switzerland, Norway, Iceland

3.6.6 United Kingdom. Mattresses consumption

Figure 3.46 - United Kingdom.

Mattresses consumption, 2017-2022. US\$ million and index (2017=100)



Source: CSIL

Table 3.52 - United Kingdom.

Import/Consumption ratio (%) for mattresses, 2017-2022.

Comparison with World

	2017	2018	2019	2020	2021	2022
United Kingdom	18%	21%	21%	23%	23%	24%
World	15%	16%	16%	18%	17%	18%

Source: CSIL

Table 3.53 - United Kingdom.

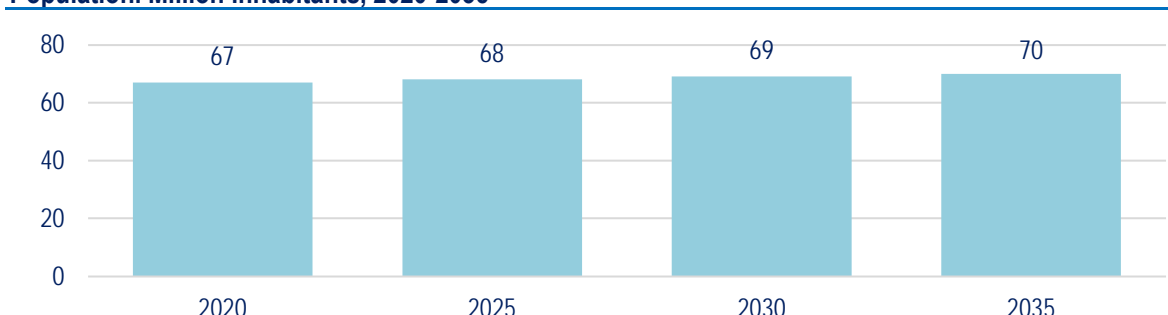
Real Growth of mattresses consumption. Forecasts 2023-2024

	2023	2024
United Kingdom	-4%	1%
World	-2%	2%

Source: CSIL

3.6.7 United Kingdom. Population forecasts

Figure 3.47 - United Kingdom.
Population. Million inhabitants, 2020-2035



Source: United Nations, Department of Economic and Social Affairs, Population Division. World Population Prospects.

Table 3.54 - United Kingdom.
Resident population in main cities* and projected growth

Cities	Population (thousand)		% changes 2020-2030
	2020	2030	
London	9,304	10,228	10%
Manchester	2,730	2,934	7%
Birmingham (West Midlands)	2,607	2,802	7%
West Yorkshire	1,889	2,026	7%
Glasgow	1,673	1,778	6%
Southampton/Portsmouth	928	1,002	8%
Liverpool	902	961	7%
Newcastle upon Tyne	809	863	7%
Nottingham	788	849	8%
Sheffield	730	784	7%
Bristol	686	747	9%
Belfast	631	675	7%
Brighton-Worthing-Littlehampton	607	656	8%
Leicester	552	596	8%
Edinburgh	537	585	9%
Bournemouth/Poole	506	546	8%
Cardiff	478	513	7%
Coventry-Bedworth	426	473	11%

Source: United Nations, Department of Economic and Social Affairs, Population Division. World Urbanization Prospects.

* Urban Agglomeration with 400 thousand inhabitants or more in 2020

3.7 The mattress industry in Italy

Table 3.55 - Italy

The Mattresses sector: production, consumption and international trade, 2013-2022.

		2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
Production	US\$ million	673	665	612	612	639	678	655	694	835	751
Exports	US\$ million	199	202	171	173	178	201	191	229	238	175
Imports	US\$ million	75	88	73	77	84	137	121	103	132	137
Consumption*	US\$ million	550	552	513	516	545	615	585	568	728	713
Production	% ch. -US\$		-1%	-8%	0%	4%	6%	-3%	6%	20%	-10%
Exports	% ch. -US\$		2%	-15%	1%	3%	13%	-5%	20%	4%	-27%
Imports	% ch. -US\$		17%	-17%	6%	9%	64%	-12%	-15%	28%	4%
Consumption*	% ch. -US\$		0%	-7%	0%	6%	13%	-5%	-3%	28%	-2%
export/production	%	29%	30%	28%	28%	28%	30%	29%	33%	29%	23%
import/consumption	%	14%	16%	14%	15%	15%	22%	21%	18%	18%	19%
Production	EUR million	507	500	552	553	565	574	586	608	706	713
Exports	EUR million	150	152	154	156	157	170	171	201	201	166
Imports	EUR million	57	66	66	69	74	116	108	90	111	130
Consumption*	EUR million	414	415	463	466	482	520	523	497	615	677
Production	% ch. - EUR		-1%	10%	0%	2%	2%	2%	4%	16%	1%
Exports	% ch. - EUR		2%	2%	1%	1%	8%	1%	18%	0%	-18%
Imports	% ch. - EUR		17%	-1%	6%	7%	56%	-7%	-17%	23%	17%
Consumption*	% ch. - EUR		0%	12%	1%	3%	8%	1%	-5%	24%	10%

* Apparent consumption = Production – Exports + Imports

Sources: CSIL, Eurostat

Table 3.56 - Italy

Exchange rates, 2013-2022.

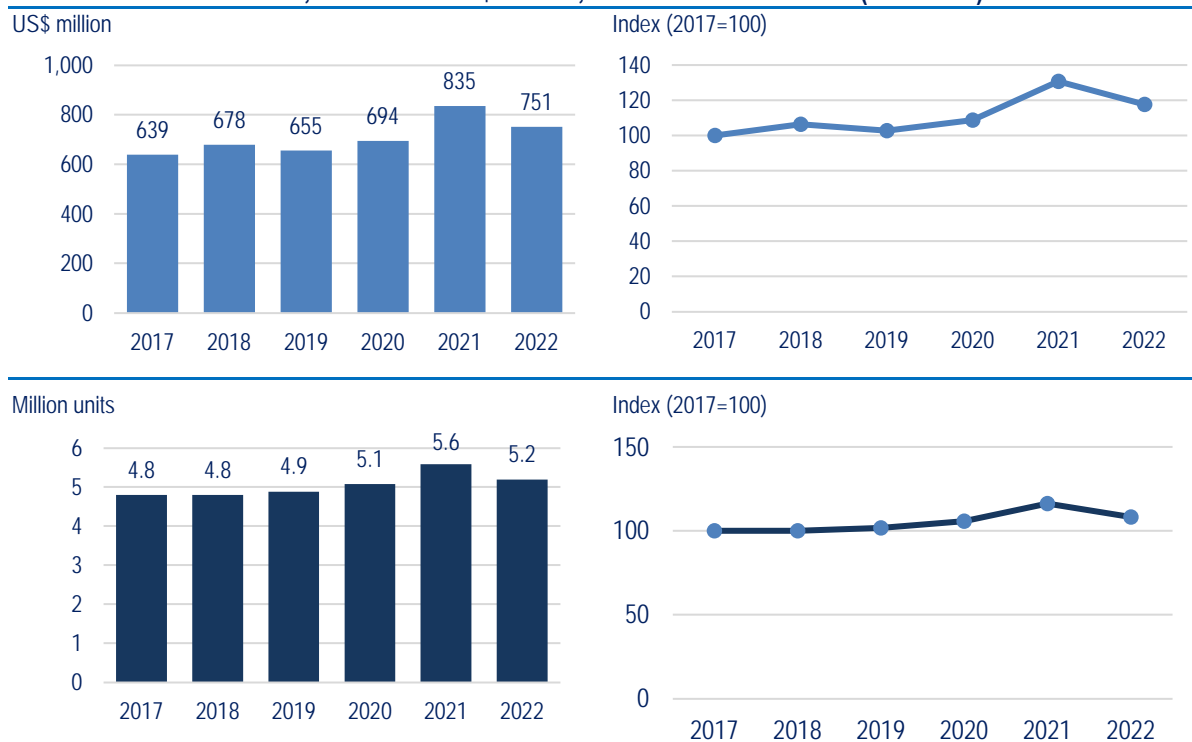
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
EUR per US\$	0.75	0.75	0.90	0.90	0.88	0.85	0.89	0.88	0.85	0.95

Source: US Federal Reserve

3.7.1 Italy. Mattresses production

Figure 3.48 - Italy

Production of mattresses, 2017-2022. US\$ million, million units and index (2017=100)



Source: CSIL

Table 3.57 - Italy

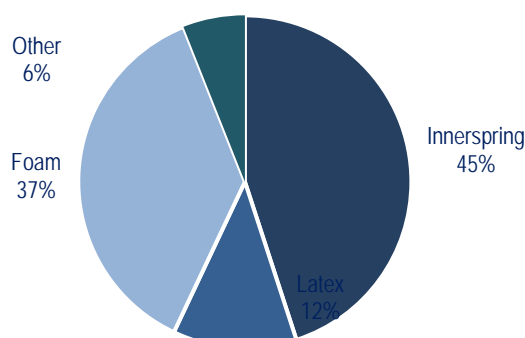
Exports/Production ratio (%) of mattresses, 2017-2022. Comparison with World

	2017	2018	2019	2020	2021	2022
Italy	28%	30%	29%	33%	29%	23%
World	16%	18%	18%	19%	18%	19%

Source: CSIL

Figure 3.49 - Italy

Breakdown of mattress production by filling material. Percentages in volume



Source: CSIL

Last available year

3.7.2 Italy. Major Mattresses manufacturers

Table 3.58 Italy. Major mattresses manufacturers by turnover

Company	Mattresses turnover (Million US\$)	% share of mattresses in company's turnover	Total turnover (Million US\$)
Dorelan	71.1	80	88.9
Materassificio Montalese*	61.0	77	79.3
Magniflex	61.0	75	81.3
Gruppo Industriale Buoninfante	36.1	100	36.1
Silver Prince	29.2	100	29.2
Eminflex	26.0	100	26.0
Gommagomma	25.1	60	41.9
Gruppo Industriale Formenti	24.2	85	28.5
Manifattura Falomo	18.0	93	19.3
Reti Gritti	14.9	50	29.8
Hilding Anders Italy (Hilding Anders)	14.3	100	14.3
Ennerev - DEM Italia (Doimo)	14.1	80	17.7
Rinaldi Group	13.2	85	15.5
Mundiaflex	12.0	100	12.0
New Wind	10.8	70	15.5
Mollyflex	10.6	70	15.2
AFG Imbottiti	10.2	85	12.0
Biemmereti	10.0	50	20.1
Time for Bedding - D'Elite	9.9	65	15.2
Matermoll	9.6	100	9.6
Lampolet	8.9	100	8.9
Ugoflex	8.6	70	12.3
Baldi	8.1	90	9.0
Sitab PE	7.8	20	39.0
Legarflex	6.1	100	6.1
Veraflex	6.1	40	15.2
Gruppo Fortunato	6.0	80	7.5
Altaflex	5.7	40	14.3
Morfeus	5.6	100	5.6
flexilan	5.4	90	6.0

Source: CSIL estimates

Note: Data refer to the last available year, typically 2022 or 2021. *estimated manufacturing value

3.7.3 Italy. Short Profiles of major mattresses manufacturers

AFG Imbottiti

AFG Imbottiti srl - AFG Global Confort

Headquarters/Main Location: via V. Bellini 45/47 - 84090 Montecorvino Pugliano SA - Italy
T: +39 0828 354424
Email: info@afgmaterassi.it
Web: https://afgmaterassi.it
Activity: Manufacturer
Product Portfolio: Mattresses,
Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring,
Mattress production accounts for an estimated 85% of total revenues
Total Turnover range: 5-15 US\$ million
Employees range: 21-50
Manufacturing plants: 1; **Locations:** Italy (1)

Altaflex

Altaflex srl

Headquarters/Main Location: Via Canosa di Puglia 57 - 70022 Altamura BA - Italy
T: +39 080 3101268
Email: segreteria@altaflex.it
Web: https://www.altaflex.it
Activity: Manufacturer
Product Portfolio: Mattresses, Bed frames,
Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring,
Mattress production accounts for an estimated 40% of total revenues
Total Turnover range: 5-15 US\$ million
Employees range: 51-100
Manufacturing plants: 1; **Locations:** Italy (1)

Altrenotti

Altrenotti by Absolutely Italian Goods spa

Headquarters/Main Location: Via degli Artigiani, 2 - 10017 Montanaro TO - Italy
T: +39 011 9193570
Email: info@altrenotti.it
Web: https://www.altrenotti.it
Activity: Manufacturer
Product Portfolio: Upholstered Furniture, Beds, Mattresses, Contract,
Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring,
Mattress production accounts for an estimated 40% of total revenues
Total Turnover range: 5-15 US\$ million
Employees range: 21-50
Manufacturing plants: 1; **Locations:** Italy (1)

Baldi

Baldi srl - Baldiflex

Headquarters/Main Location: Via Bologna 2 - 51039 Quarrata PT - Italy
T: +39 0573 736232
Email: info@baldiflex.it
Web: https://baldiflex.it
Activity: Manufacturer
Product Portfolio: Mattresses,
Mattress production accounts for an estimated 90% of total revenues
Total Turnover range: 5-15 US\$ million
Employees range: 21-50
Manufacturing plants: 1; **Locations:** Italy (1)

Biemmereti

Biemmereti S.P.A.

Headquarters/Main Location: Via del Mercato 16 - 31020 Sernaglia della Battaglia TV - Italy
T: +39 0438 896044
Web: https://www.biemmereti.com
Activity: Manufacturer
Product Portfolio: Mattresses, Bed frames,
Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring,
Mattress production accounts for an estimated 50% of total revenues
Total Turnover range: 15-50 US\$ million
Employees range: 51-100
Manufacturing plants: 1; **Locations:** Italy (1)

Bisniflex

Bisniflex srl

Headquarters/Main Location: Via Dei Lecci 2 z.i. Pian dei Peschi - 53036 Poggibonsi SI - Italy
T: +39 0577 979388
Email: bisniflex@bisniflex.it
Web: https://www.bisniflex.it
Activity: Manufacturer
Product Portfolio: Mattresses,
Mattress production accounts for an estimated 90% of total revenues
Total Turnover range: 0-5 US\$ million
Employees range: 0-20
Manufacturing plants: 1; **Locations:** Italy (1)

Ceriflex**Ceriflex****Headquarters/Main Location:** Via Ofantina km 0,500 - 71042

Cerignola FG - Italy

T: +39 0885 425410**Email:** ceriflex66@gmail.com**Web:** <http://www.ceriflex.it>**Activity:** Manufacturer**Product Portfolio:** Mattresses, Bed frames, Contract,**Types of mattresses by materials:** Polyurethane Foam, Latex, Innerspring,**Mattress production** accounts for an estimated 90% of total revenues**Total Turnover range:** 5-15 US\$ million**Employees range:** 21-50**Conte Bed****Conte Group srl - GoldenNight****Group:** Conte Group**Headquarters/Main Location:** S.P. 27 Tarantina C.da Pontrelli

Sn - 70022 Altamura BA - Italy

T: +39 080 3165311**Email:** info@goldennight.it**Web:** <https://www.contebed.it>**Activity:** Manufacturer**Product Portfolio:** Mattresses, Upholstered Beds, Contract,**Mattress production** accounts for an estimated 60% of total revenues**Total Turnover range:** 5-15 US\$ million**Employees range:** 0-20**Manufacturing plants:** 1; **Locations:** Italy (1)**Doimo Materassi****DEM Italia spa - Doimo****Group:** Doimo**Headquarters/Main Location:** Via Schiavonesca nuova, 22 -

31040 Volpago del Montello TV - Italy

T: +39 0423 621367**Email:** info@doimomaterassi.it**Web:** <https://www.doimomaterassi.it>**Activity:****Product Portfolio:** Mattresses, Contract,**Mattress production** accounts for an estimated 100% of total revenues**Total Turnover range:** 5-15 US\$ million**Employees range:** 51-100**Manufacturing plants:** 1; **Locations:** Italy (1)**Dorelan****B&T Spa - Dorelan****Group:** Gruppo B&T**Headquarters/Main Location:** Via Due Ponti, 9 - 47122 Forlì FC - Italy**T:** +39 0543 1917400**Email:** info@dorelan.it**Web:** <https://www.dorelan.it>**Activity:** Manufacturer**Product Portfolio:** Mattresses, Beds, Bed frames, Pillows , Upholstered Furniture, Contract,**Brands:** Own Brands: Dorelan, Facondini,**Types of mattresses by materials:** Polyurethane Foam, Innerspring,**Mattress production** accounts for an estimated 80% of total revenues**Total Turnover range:** 50-100 US\$ million**Employees range:** 100-250**Manufacturing plants:** 2; **Locations:** Italy (2)**Dorsal****Dorsal srl****Headquarters/Main Location:** Via Madonna di Loreto 3 - 31010

Corbanese TV - Italy

T: +39 0438 933003**Email:** info@dorsal.it**Web:** <http://www.dorsal.it>**Activity:** Manufacturer**Product Portfolio:** Mattresses, Beds,**Types of mattresses by materials:** Polyurethane Foam, Latex, Innerspring,**Mattress production** accounts for an estimated 50% of total revenues**Total Turnover range:** 5-15 US\$ million**Employees range:** 21-50**Manufacturing plants:** 1; **Locations:** Italy (1)**Eminflex****COM srl - Eminflex****Headquarters/Main Location:** Via San Vitale, 35 - 40054

Canaletti di Budrio BO - Italy

T: +39 051 806900**Email:** info@eminflex.it ; segreteria@eminflex.it**Web:** <https://www.eminflex.it>**Activity:** Manufacturer**Product Portfolio:** Mattresses, Beds, Upholstered Furniture, Bed frames,**Brands:** Own Brands: Eminflex,**Mattress production** accounts for an estimated 100% of total revenues**Total Turnover range:** 15-50 US\$ million**Employees range:** 51-100**Manufacturing plants:** 3; **Locations:** Italy (3)**Online sales:** Yes

Ennerev - DEM Italia**Dem Italia SpA - Ennerev****Group:** Doimo**Headquarters/Main Location:** Via Schiavonesca Nuova, 22 - 31040 Volpago del Montello TV - Italy**T:** +39 0423 620521**Email:** info@ennerev.it**Web:** <https://www.demitalia.it> ; <https://www.ennerev.it>**Activity:** Manufacturer**Product Portfolio:** Mattresses, Bed frames, Beds, Pillows , Contract,**Types of mattresses by materials:** Polyurethane Foam, Latex, Innerspring,**Mattress production** accounts for an estimated 80% of total revenues**Total Turnover range:** 15-50 US\$ million**Employees range:** 51-100**Manufacturing plants:** 1; **Locations:** Italy (1)**Facondini Materassi****Facondini Materassi****Group:** Gruppo B&T**Headquarters/Main Location:** Via Dell'industria, 40 - 61100 Chiusa di Ginestreto PU - Italy**T:** +39 0721 481500**Email:** info@facondini.it**Web:** <http://www.facondini.it>**Activity:** Manufacturer**Product Portfolio:** Mattresses, Contract,**Total Turnover range:** 5-15 US\$ million**Employees range:** 0-20**flexilan****Flexilan 2000 S.R.L.****Headquarters/Main Location:** Via Cristoforo Colombo, 3 - 10070 Robassomero TO - Italy**T:** +39 011 9241110**Email:** info@materassiflexilan.com**Web:** <https://materassiflexilan.com>**Activity:** Manufacturer**Product Portfolio:** Mattresses,**Types of mattresses by materials:** Polyurethane Foam, Latex, Innerspring,**Mattress production** accounts for an estimated 90% of total revenues**Total Turnover range:** 5-15 US\$ million**Employees range:** 21-50**Gommagomma****Gommagomma spa****Headquarters/Main Location:** Via Asiago, 500 - 21042 Caronno Pertusella VA - Italy**T:** +39 02 9651001**Email:** marketing@gommagomma.com**Web:** <https://www.gommagomma.com>**Activity:** Manufacturer**Product Portfolio:** Mattresses, Filling Materials, schiuma di lattice**Types of mattresses by materials:** Latex,**Mattress production** accounts for an estimated 60% of total revenues**Total Turnover range:** 15-50 US\$ million**Employees range:** 51-100**Manufacturing plants:** 1; **Locations:** Italy (1)**Gruppo Fortunato****Gruppo Fortunato****Group:** Fortunato**Headquarters/Main Location:** Loc. Le Caterine Zona Ind.le - 84092 Bellizzi SA - Italy**T:** +39 0828 351861**Email:** info@gruppofortunato.it**Web:** <http://www.gruppofortunato.it>**Activity:** Manufacturer**Product Portfolio:** Mattresses,**Types of mattresses by materials:** Polyurethane Foam, Innerspring,**Mattress production** accounts for an estimated 80% of total revenues**Total Turnover range:** 5-15 US\$ million**Employees range:** 0-20**Manufacturing plants:** 1; **Locations:** Italy (1)**Gruppo Industriale Buoninfante****Gruppo Industriale Buoninfante****Headquarters/Main Location:** Via Chiusa del Bosco 5/7 - 84091 Battipaglia SA - Italy**T:** +39 0828 54055**Email:** info@gruppobuoninfante.com**Web:** <https://www.gruppobuoninfante.it>**Activity:** Manufacturer**Product Portfolio:** Mattresses, Pillows ,**Brands:** Own Brands: Buoninfante,**Types of mattresses by materials:** Polyurethane Foam,**Mattress production** accounts for an estimated 100% of total revenues**Total Turnover range:** 15-50 US\$ million**Employees range:** 51-100**Manufacturing plants:** 1; **Locations:** Italy (1)

Gruppo Industriale Formenti**Gruppo Industriale Formenti Sas - Simmons**

Headquarters/Main Location: Via Desio, 47/49 - 20813 Bovisio Masciago MB - Italy

T: +39 0362 6481

Email: info@gruppoformenti.it

Web: <https://www.gruppoformenti.it>

Activity: Manufacturer

Product Portfolio: Mattresses, Beds, Contract,

Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring,

Mattress production accounts for an estimated 85% of total revenues

Total Turnover range: 15-50 US\$ million

Employees range: 51-100

Manufacturing plants: 6; **Locations:** Italy (6) ; only Simmons Italia

Hilding Anders Italy**Hilding Anders Italy srl - Bedding Industries**

Group: Hilding Anders

Headquarters/Main Location: Via Verona 20 - 36020 Pove del Grappa VI - Italy

T: +39 0424 800930

Email: info@bedding.it

Web: <https://www.bedding.it>

Activity: Manufacturer

Product Portfolio: Mattresses,

Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring,

Mattress production accounts for an estimated 100% of total revenues

Total Turnover range: 5-15 US\$ million

Employees range: 51-100

Manufacturing plants: 1; **Locations:** Italy (1)

I-Bedding**I-Bedding Nottinblu srl**

Headquarters/Main Location: Viale Grado, 92 - 33050 Lauzacco - Pavia di Udine UD - Italy

T: +39 0432 675912

Email: info@nottinblu.it

Web: <http://nottinblu.com>

Activity: Manufacturer

Product Portfolio: Beds, Mattresses,

Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring,

Mattress production accounts for an estimated 100% of total revenues

Total Turnover range: 0-5 US\$ million

Employees range: 0-20

Imaflex**Imaflex Srl**

Headquarters/Main Location: Via Straelle, 135 - 35011

Fiumicello di Campodarsego PD - Italy

T: +39 049 5566488 ; 5564182

Email: imaflex@imaflex.it

Web: <http://www.imaflex.it>; <http://www.somnium.it>

Activity: Manufacturer

Product Portfolio: Mattresses, Contract,

Mattress production accounts for an estimated 30% of total revenues

Total Turnover range: 5-15 US\$ million

Employees range: 0-20

Manufacturing plants: 1; **Locations:** Italy (1)

Lampolet**Lampolet**

Headquarters/Main Location: Via Bacone, 4 - 20831 Seregno MB - Italy

T: +39 0362 326682

Email: italia@lampolet.com ; info@lampolet.com

Web: <https://lampolet.it>

Activity: Manufacturer

Product Portfolio: Mattresses, Filling Materials, Mechanisms for sofa beds, Actions for sofa beds and bed steads

Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring,

Mattress production accounts for an estimated 100% of total revenues

Total Turnover range: 5-15 US\$ million

Employees range: 51-100

Manufacturing plants: 2; **Locations:** Italy (2)

Legarflex**Legarflex snc dei F.lli Remondini**

Headquarters/Main Location: Via Bergamo, 849 - 24030 Pontida BG - Italy

T: +39 035 795128

Email: info@legarflex.it

Web: <https://www.legarflex.it>

Activity: Manufacturer

Product Portfolio: Mattresses,

Types of mattresses by materials: Polyurethane Foam, Innerspring,

Mattress production accounts for an estimated 100% of total revenues

Total Turnover range: 5-15 US\$ million

Employees range: 0-20

Manufacturing plants: 2; **Locations:** Italy (2)

Lordflex's**Lordflex's srl**

Headquarters/Main Location: Via Carrara, 11 - S.p. 360 km 23 - 60030 Serra de' Conti AN - Italy

T: +39 0731 879466 ; 879467 ; 879468

Email: comm@lordflex.com ; info@lordflex.com ; info@ildormiglione.com

Web: https://www.lordflex.com

Activity: Manufacturer

Product Portfolio: Mattresses, Bed frames, Contract,

Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring,

Mattress production accounts for an estimated 80% of total revenues

Total Turnover range: 0-5 US\$ million

Employees range: 0-20

Manufacturing plants: 1; **Locations:** Italy (1)

Luran**A&L S.r.l. - Andrea Raimondi - Dolce Dormire - Luran**

Headquarters/Main Location: Via Giacomo Leopardi 9 B - 24066 Pedrengo BG - Italy

T: +39 035 665904

Email: info@andrearaimondi.it ; info@luran.it

Web: https://andrearaimondi.it

Activity: Manufacturer

Product Portfolio: Mattresses,

Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring, Other

Mattress production accounts for an estimated 100% of total revenues

Total Turnover range: 0-5 US\$ million

Employees range: 0-20

Manufacturing plants: 1; **Locations:** Italy (1)

Magniflex**Alessanderx spa - Magniflex**

Group: Alessanderx

Headquarters/Main Location: Via San Leonardo da Porto Maurizio 24/26/28 - 59100 Prato PO - Italy

T: +39 0574 51011

Email: info@magniflex.com

Web: https://www.magniflex.com

Activity: Manufacturer, Retailer

Product Portfolio: Mattresses, Pillows, Bed frames, Contract,

Brands: Own Brands: Magniflex,

Mattress production accounts for an estimated 75% of total revenues

Total Turnover range: 50-100 US\$ million

Employees range: 100-250

Manufacturing plants: 1; **Locations:** Italy (1)

Online sales: no

Manifattura Falomo**Manifattura Falomo srl**

Headquarters/Main Location: Via Feletti, 21 - 33075 Morsano al Tagliamento PN - Italy

T: +39 0434 697132

Email: info@manifatturafalomo.it

Web: https://www.manifatturafalomo.it

Activity: Manufacturer

Product Portfolio: Mattresses, Bed frames,

Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring,

Mattress production accounts for an estimated 93% of total revenues

Total Turnover range: 15-50 US\$ million

Employees range: 51-100

Manufacturing plants: 1; **Locations:** Italy (1)

Materassificio Montalese**Materassificio Montalese spa - Per Dormire - Enuit21**

Headquarters/Main Location: Via S. Pierino Casa al Vescovo - 51100 Pistoia Pistoia PT - Italy

T: +39 0573 1798992

Email: info@perdormire.com

Web: https://perdormire.com

Activity: Manufacturer, Retailer

Product Portfolio: Mattresses, Beds, Bed frames, Upholstered Furniture, Contract,

Brands: Own Brands: PerDormire, Enuit21,

Types of mattresses by materials: Polyurethane Foam, Innerspring,

Mattress production accounts for an estimated 77% of total revenues

Total Turnover range: 100-250 US\$ million

Employees range: > 500

Manufacturing plants: 1; **Locations:** Italy (1)

Online sales: Yes

Materassificio Montalese (production)**Materassificio Montalese spa - Per Dormire - Enuit21**

Headquarters/Main Location: Via S. Pierino Casa al Vescovo - 51100 Pistoia Pistoia PT - Italy

T: +39 0573 1798992

Email: info@perdormire.com

Web: https://perdormire.com

Activity: Manufacturer, Retailer

Product Portfolio: Mattresses, Beds, Bed frames, Upholstered Furniture, Contract,

Brands: Own Brands: PerDormire, Enuit21,

Types of mattresses by materials: Polyurethane Foam, Innerspring,

Mattress production accounts for an estimated 77% of total revenues

Total Turnover range: 50-100 US\$ million

Employees range: 251-500

Manufacturing plants: 1; **Locations:** Italy (1)

Online sales: Yes

Matermoll**Matermoll S.r.l.**

Headquarters/Main Location: Via Vecchia Filanda, 28 - 16010 Savignone GE - Italy

T: +39 010 9642611

Email: info@matermoll.com

Web: https://www.matermoll.com

Activity: Manufacturer

Product Portfolio: Mattresses, Contract,

Types of mattresses by materials: Polyurethane Foam, Innerspring,

Mattress production accounts for an estimated 100% of total revenues

Total Turnover range: 5-15 US\$ million

Employees range: 21-50

Manufacturing plants: 1; **Locations:** Italy (1)

Maxitalia**Maxitalia Srl**

Headquarters/Main Location: S.S. 306 Km. 7 (ang. Via Miglioli 2/4) - 48025 Riolo Terme RA - Italy

T: +39 0546 71309

Email: maxitalia@maxitalia.com

Web: https://www.maxitalia.com

Activity: Manufacturer

Product Portfolio: Mattresses, Contract,

Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring,

Mattress production accounts for an estimated 80% of total revenues

Total Turnover range: 0-5 US\$ million

Employees range: 21-50

Manufacturing plants: 1; **Locations:** Italy (1)

Mollyflex**Mollyflex**

Headquarters/Main Location: Via Carpenedolo, 87 - 46043

Castiglione delle Stiviere MN - Italy

T: +39 0376 944181

Email: contact@mollyflex.it

Web: http://www.mollyflex.it

Activity: Manufacturer

Product Portfolio: Mattresses,

Mattress production accounts for an estimated 70% of total revenues

Total Turnover range: 15-50 US\$ million

Employees range: 21-50

Manufacturing plants: 1; **Locations:** Italy (1)

Morfeus**Morfeus Spa**

Headquarters/Main Location: Via Casinella, 26 - 61020 Tavoleto PU - Italy

T: +39 0722 62961

Email: morfeus@morfeus.it

Web: https://www.morfeus.it

Activity: Manufacturer

Product Portfolio: Mattresses, Component, Parts, Semifinished Products,

Types of mattresses by materials: Polyurethane Foam, Innerspring,

Mattress production accounts for an estimated 100% of total revenues

Total Turnover range: 5-15 US\$ million

Employees range: 21-50

Manufacturing plants: 1; **Locations:** Italy (1)

Mundiaflex**Industria Benessere Italiana Materassi srl**

Headquarters/Main Location: Via Padula 169 - 80026 Casoria NA - Italy

T: +39 081 7577742

Email: info@ibimgroup.it

Web: http://www.ibimgroup.it

Activity: Manufacturer

Product Portfolio: Mattresses,

Mattress production accounts for an estimated 100% of total revenues

Total Turnover range: 5-15 US\$ million

Employees range: 21-50

Manufacturing plants: 1; **Locations:** Italy (1)

New Wind**New Wind srl - Bio Natura**

Headquarters/Main Location: Via Dell' Edilizia, 10 - 72017 Ostuni BR - Italy

T: +39 0831 305985; 338745

Email: info@new-wind.it

Web: https://www.new-wind.it ; http://bionaturaitaly.com

Activity: Manufacturer

Product Portfolio: Mattresses, C061-poliuretano,

Types of mattresses by materials: Polyurethane Foam,

Mattress production accounts for an estimated 70% of total revenues

Total Turnover range: 15-50 US\$ million

Employees range: 21-50

Manufacturing plants: 1; **Locations:** Italy (1)

Permaflex**Italbed Srl - Permaflex****Headquarters/Main Location:** Via San Vitale, 35 - 40054

Canaletti di Budrio BO - Italy

T: +39 051 6935500**Email:** info@permaflex.it**Web:** https://www.permaflex.it**Activity:** Manufacturer**Product Portfolio:** Mattresses,**Mattress production** accounts for an estimated 100% of total revenues**Total Turnover range:** 50-100 US\$ million**Employees range:** 100-250**Reti Gritti****Reti Gritti Spa****Headquarters/Main Location:** Via Castrezzato 6 - 25030

Castelcovati BS - Italy

T: +39 030 7187681 ; 7187682 ; 7187683**Email:** info@retigritti.it**Web:** http://www.retigritti.it**Activity:** Manufacturer**Product Portfolio:** Mattresses, Bed frames,**Types of mattresses by materials:** Polyurethane Foam, Latex, Innerspring,**Mattress production** accounts for an estimated 50% of total revenues**Total Turnover range:** 15-50 US\$ million**Employees range:** 21-50**Manufacturing plants:** 1; **Locations:** Italy (1)**Rinaldi Group****Rinaldi Group Srl - Valflex****Headquarters/Main Location:** Via Santa Maria Zona Pip - 84095

Giffoni Valle Piana SA - Italy

T: +39 089 868706 - 866744**Email:** info@valflex.com**Web:** https://www.valflex.it**Activity:** Manufacturer**Product Portfolio:** Mattresses,**Types of mattresses by materials:** Polyurethane Foam, Latex, Innerspring, Natural/Organic, Other**Mattress production** accounts for an estimated 85% of total revenues**Total Turnover range:** 15-50 US\$ million**Employees range:** 51-100**Manufacturing plants:** 1; **Locations:** Italy (1)**Salvadori****Salvadori Srl - Zigflex****Headquarters/Main Location:** Via Tito Speri, 9 - 30037 Scorzè

VE - Italy

T: +39 041 5848911**Email:** zigflex@zigflex.com**Web:** https://zigflex.com**Activity:** Manufacturer**Product Portfolio:** Mattresses, Bed frames,**Types of mattresses by materials:** Polyurethane Foam, Latex, Innerspring,**Mattress production** accounts for an estimated 70% of total revenues**Total Turnover range:** 5-15 US\$ million**Employees range:** 21-50**Manufacturing plants:** 1; **Locations:** Italy (1)**Silver Prince****Silver Prince srl****Headquarters/Main Location:** Agglomerato Industriale A.S.I. 1 -

81025 Marcianise - Italy

T: +39 0823 834505**Email:** amministrazione@silverprince.it**Web:** https://www.silverprince.eu**Activity:** Manufacturer**Product Portfolio:** Mattresses,**Brands:** Own Brands: Il Principe della Notte,**Types of mattresses by materials:** Polyurethane Foam, Innerspring,**Mattress production** accounts for an estimated 100% of total revenues**Total Turnover range:** 15-50 US\$ million**Employees range:** 100-250**Manufacturing plants:** 1; **Locations:** Italy (1)**Online sales:** no**Sitab PE****SITAB PE SpA****Headquarters/Main Location:** Nuova Valassina, 4 - 20035

Nibionno LC - Italy

T: +39 031 690694**Email:** sitab@sitabpe.com**Web:** https://sitabpe.com**Activity:** Manufacturer**Product Portfolio:** C061-poliuretano, Mattresses, Upholstery, poliuretano espanso**Mattress production** accounts for an estimated 20% of total revenues**Total Turnover range:** 15-50 US\$ million**Employees range:** 51-100**Manufacturing plants:** 3; **Locations:** Italy (3)

Technogel**Technogel Italia Srl**

Headquarters/Main Location: Via Bassanese Inferiore, 32 - 36050 Pozzoleone VI - Italy

T: +39 0444 463811

Email: info@technogel.it

Web: <https://www.technogel.it>

Activity: Manufacturer

Product Portfolio: Mattresses,

Mattress production accounts for an estimated 20% of total revenues

Total Turnover range: 15-50 US\$ million

Employees range: 51-100

Manufacturing plants: 1; **Locations:** Italy (1)

Time for Bedding - D'Elite**Time for Bedding - D'Elite**

Headquarters/Main Location: Via San Leonardo da Porto Maurizio, 42 - 59100 Prato PO - Italy

T: +39 0574 729210

Activity: Manufacturer

Product Portfolio: Mattresses, Beds,

Mattress production accounts for an estimated 65% of total revenues

Total Turnover range: 15-50 US\$ million

Employees range: 21-50

Manufacturing plants: 1; **Locations:** Italy (1)

Ugoflex**Ugoflex Manufactory srl - Nido reload®**

Headquarters/Main Location: Via Natale Gallino, 49/B/R - 16164 Genova GE - Italy

T: +39 010 7855912

Email: ugoflex@hotmail.it

Web: <https://www.ugoflexgenovamaterassi.it/> ; www.nidoreload.it

Activity: Manufacturer

Product Portfolio: Mattresses, Bed frames,

Mattress production accounts for an estimated 70% of total revenues

Total Turnover range: 5-15 US\$ million

Employees range: 21-50

Manufacturing plants: 1; **Locations:** Italy (1)

Veraflex**Veraflex Srl**

Headquarters/Main Location: Viale Europa 9 - 24048 Curnasco di Treviolo BG - Italy

T: +39 035 332255

Email: info@veraflex.it

Web: <http://www.veraflex.it>

Activity: Manufacturer

Product Portfolio: Mattresses, Bed frames,

Types of mattresses by materials: Polyurethane Foam, Innerspring,

Mattress production accounts for an estimated 40% of total revenues

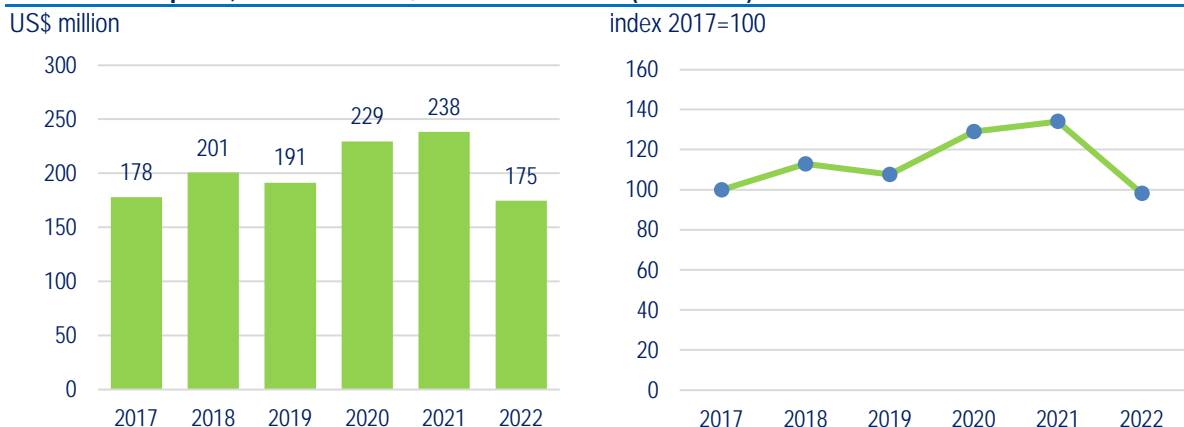
Total Turnover range: 15-50 US\$ million

Employees range: 21-50

Manufacturing plants: 1; **Locations:** Italy (1)

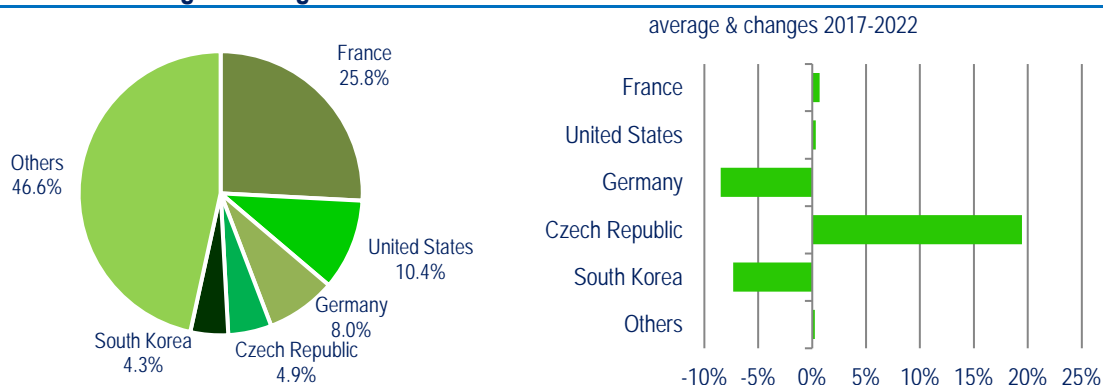
3.7.4 Italy. Mattresses exports

Figure 3.50 - Italy.
Mattresses exports, 2017-2022. US\$ million and index (2017=100)



Source: CSIL processing of official data

Figure 3.51 - Italy.
Mattress exports by country of destination, 2022.
% in values and average & changes 2017-2022



Source: CSIL processing of official data

Table 3.59 - Italy.

Mattress exports, by country and by geographical area, 2017-2022.

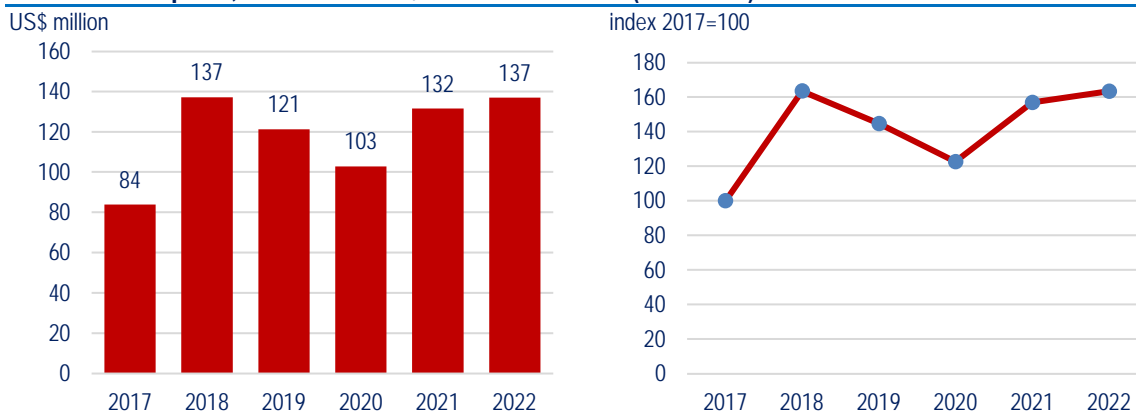
	US\$ Million						% share		% annual changes	
	2017	2018	2019	2020	2021	2022	2017	2022	2022/21	aver 17-22
France	43.5	46.0	42.9	60.1	55.4	45.1	24.5	25.8	-18.6	0.7
United States	17.8	15.2	16.7	32.4	44.8	18.1	10.0	10.4	n.s.	0.3
Germany	21.7	27.9	20.7	20.3	18.2	13.9	12.2	8.0	-23.4	-8.5
Czech Republic	3.5	4.7	5.7	6.6	8.3	8.6	2.0	4.9	3.7	19.5
South Korea	11.0	14.7	9.6	10.8	8.2	7.5	6.2	4.3	-8.3	-7.3
China	7.5	8.7	7.6	5.9	7.5	6.9	4.2	4.0	-7.4	-1.7
Switzerland	6.0	6.7	5.5	6.5	7.2	6.6	3.4	3.8	-7.7	2.0
Japan	9.3	9.1	9.8	8.6	7.8	6.1	5.2	3.5	-22.6	-8.1
Bulgaria	3.4	4.3	4.7	4.8	6.0	6.0	1.9	3.5	0.5	12.1
Spain	6.6	7.4	5.6	7.1	8.0	5.4	3.7	3.1	-31.9	-3.9
top 10	130.5	144.6	129.0	163.1	171.3	124.4	73.4	71.2	-27.4	-1.0
others	47.3	56.0	62.3	66.3	67.1	50.2	26.6	28.8	-25.2	1.2
Americas	22.0	19.0	21.5	35.0	47.5	20.0	12.4	11.5	n.s.	-1.8
- North America	21.2	18.1	19.6	34.6	47.0	19.5	11.9	11.2	n.s.	-1.6
- Central-South America	0.8	0.8	1.9	0.4	0.5	0.5	0.4	0.3	-0.3	-7.6
Asia and Pacific	33.8	38.2	31.9	29.2	27.6	25.2	19.0	14.4	-8.8	-5.8
Europe	115.3	133.6	125.1	152.3	148.6	116.5	64.8	66.8	-21.6	0.2
- European Union (27)	103.2	119.8	109.5	134.8	123.2	101.2	58.0	58.0	-17.9	-0.4
- UK, CH, NO, IS	7.7	9.0	10.7	12.0	19.4	9.6	4.3	5.5	n.s.	4.5
- Other Europe	4.4	4.9	4.9	5.4	6.0	5.8	2.5	3.3	-3.1	5.7
Middle East	2.6	3.0	3.2	3.4	3.4	3.5	1.4	2.0	3.3	6.5
Africa	4.1	6.0	9.6	9.5	11.3	9.3	2.3	5.3	-18.0	17.5
Other Countries	0.0	0.7	0.0	0.1	0.0	0.0	0.0	0.0	n.s.	n.s.
World Total	177.8	200.6	191.3	229.4	238.4	174.5	100.0	100.0	-26.8	-0.4

Source: CSIL processing of official data

n.a.: not available n.c.: not calculable n.s.: not significant
UK, CH, NO, IS: United Kingdom, Switzerland, Norway, Iceland

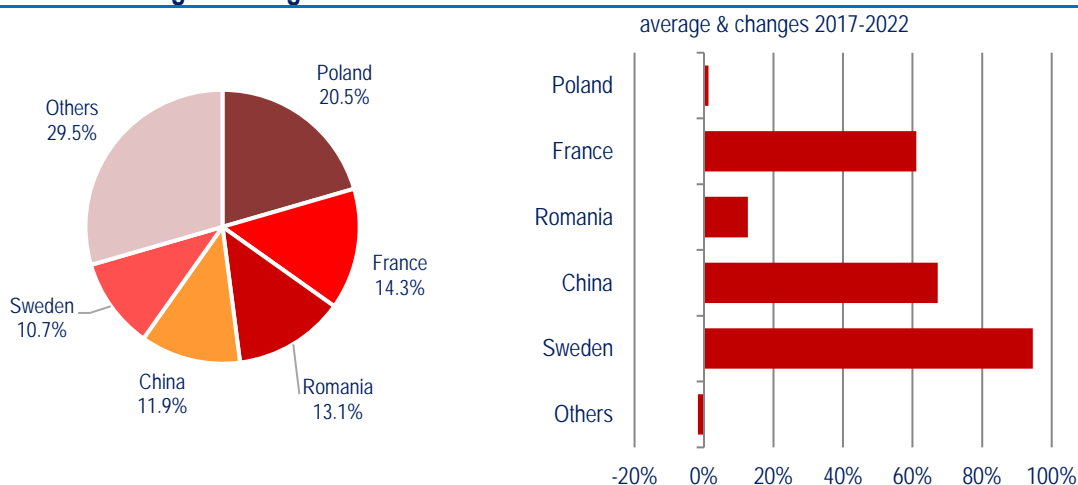
3.7.5 Italy. Mattresses imports

Figure 3.52 - Italy.
Mattresses imports, 2017-2022. US\$ million and index (2017=100)



Source: CSIL processing of official data

Figure 3.53 - Italy.
Mattresses imports by country of origin, 2022.
% in values and average & changes 2017-2022



Source: CSIL processing of Eurostat data

Table 3.60 - Italy.

Mattresses imports, by country and by geographical area, 2017-2022.

	US\$ Million						% share		% annual changes	
	2017	2018	2019	2020	2021	2022	2017	2022	2022/21	aver 17-22
Poland	26.3	30.7	25.7	18.7	26.1	28.1	31.4	20.5	7.8	1.3
France	1.8	1.8	4.3	7.8	7.8	19.6	2.2	14.3	n.s.	61.1
Romania	9.9	15.1	19.6	17.9	24.2	18.0	11.8	13.1	-25.7	12.7
China	1.2	5.8	13.1	11.8	15.6	16.2	1.5	11.9	3.9	67.3
Sweden	0.5	18.9	0.5	0.3	1.0	14.7	0.6	10.7	n.s.	94.6
Türkiye	11.4	11.8	15.2	13.4	12.1	9.1	13.6	6.6	-25.2	-4.5
Serbia	0.0	0.8	1.0	0.9	2.9	8.2	0.0	6.0	n.s.	n.s.
Germany	4.5	3.3	8.1	7.2	12.3	6.0	5.4	4.4	n.s.	5.7
Belgium	6.1	26.4	7.7	5.0	6.7	4.9	7.3	3.6	-26.9	-4.4
Czech Republic	2.0	2.3	2.1	1.9	3.0	3.6	2.3	2.7	19.9	13.1
top 10	63.8	116.9	97.4	84.9	111.6	128.3	76.2	93.7	14.9	15.0
others	20.0	20.2	23.8	17.9	19.9	8.6	23.8	6.3	n.s.	-15.4
Americas	0.5	0.3	0.3	0.2	0.2	0.2	0.6	0.1	-29.1	-21.0
- North America	0.5	0.3	0.3	0.2	0.2	0.2	0.6	0.1	-29.1	-21.0
- Central-South America	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	n.c.	n.c.
Asia and Pacific	4.2	6.4	13.4	12.0	16.0	16.5	5.1	12.0	2.9	31.2
Europe	79.1	130.2	107.5	90.4	115.1	120.1	94.3	87.7	4.3	8.7
- European Union (27)	66.6	116.6	90.3	75.1	99.1	101.5	79.5	74.1	2.4	8.8
- UK, CH, NO, IS	0.8	0.9	0.9	0.7	0.8	1.0	1.0	0.7	17.8	3.3
- Other Europe	11.6	12.7	16.3	14.6	15.1	17.6	13.9	12.8	16.3	8.6
Middle East	0.0	0.0	0.0	0.0	0.0	0.1	0.0	0.0	n.s.	35.9
Africa	0.0	0.1	0.0	0.2	0.3	0.2	0.0	0.1	-22.9	n.s.
Other Countries	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	n.s.	n.s.
World Total	83.8	137.1	121.2	102.8	131.5	136.9	100.0	100.0	4.1	10.3

Source: CSIL processing of official data

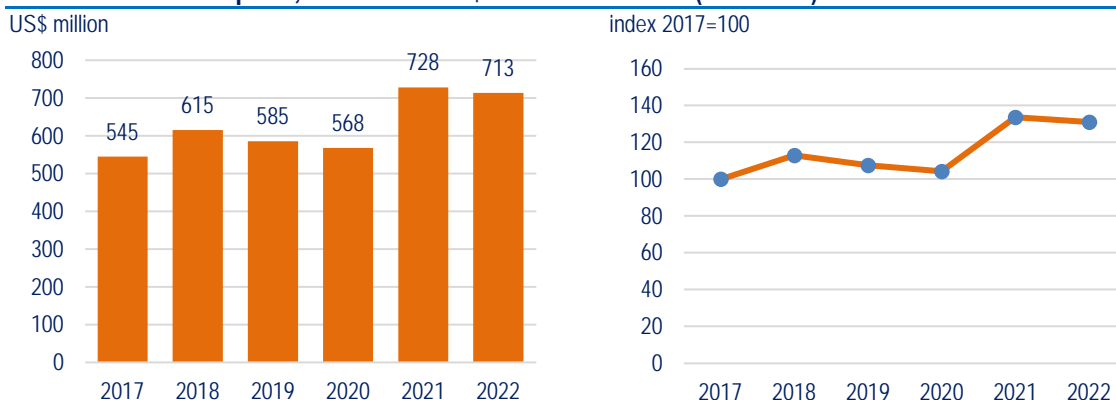
n.a.: not available n.c.: not calculable n.s.: not significant

UK, CH, NO, IS: United Kingdom, Switzerland, Norway, Iceland

3.7.6 Italy. Mattresses consumption

Figure 3.54 - Italy.

Mattresses consumption, 2017-2022. US\$ million and index (2017=100)



Source: CSIL

Table 3.61 - Italy.

Import/Consumption ratio (%) for mattresses, 2017-2022.

Comparison with World

	2017	2018	2019	2020	2021	2022
Italy	15%	22%	21%	18%	18%	19%
World	15%	16%	16%	18%	17%	18%

Source: CSIL

Table 3.62 - Italy.

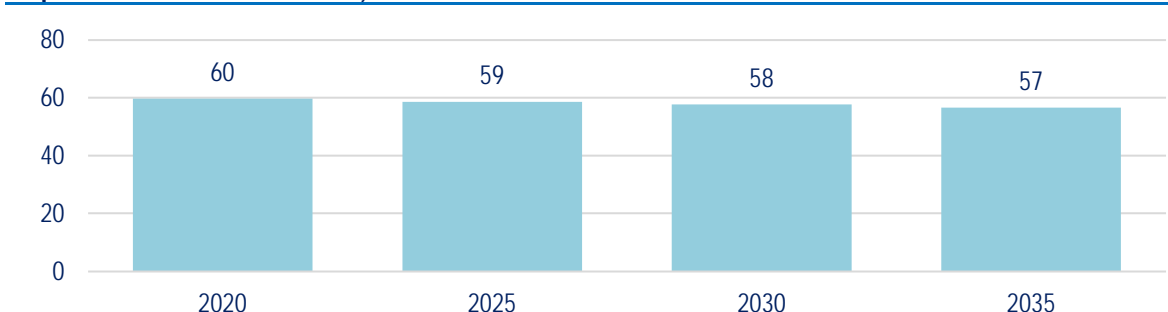
Real Growth of mattresses consumption. Forecasts 2023-2024

	2023	2024
Italy	-5%	2%
World	-2%	2%

Source: CSIL

3.7.7 Italy. Population forecasts

Figure 3.55 - Italy.
Population. Million inhabitants, 2020-2035



Source: United Nations, Department of Economic and Social Affairs, Population Division. World Population Prospects.

Table 3.63 - Italy.
Resident population in main cities* and projected growth

Cities	Population (thousand)		% changes 2020-2030
	2020	2030	
Roma (Rome)	4,257	4,413	4%
Milano (Milan)	3,140	3,209	2%
Napoli (Naples)	2,187	2,207	1%
Torino (Turin)	1,792	1,834	2%
Bergamo	892	939	5%
Palermo	851	861	1%
Bologna	806	831	3%
Firenze (Florence)	708	723	2%
Padova	684	711	4%
Genova (Genoa)	680	681	0%
Venezia	637	652	2%
Verona	630	654	4%
Bari	622	633	2%
Catania	586	596	2%

Source: United Nations, Department of Economic and Social Affairs, Population Division. World Urbanization Prospects.

* Urban Agglomeration with 500 thousand inhabitants or more in 2020

3.8 The mattress industry in Canada

Table 3.64 - Canada

The Mattresses sector: production, consumption and international trade, 2013-2022.

		2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
Production	US\$ million	758	698	638	637	657	622	587	604	735	687
Exports	US\$ million	35	32	34	36	34	32	29	29	56	47
Imports	US\$ million	135	129	139	148	180	201	206	206	237	241
Consumption*	US\$ million	859	795	743	748	803	791	764	781	916	881
Production	% ch. -US\$		-8%	-9%	0%	3%	-5%	-6%	3%	22%	-7%
Exports	% ch. -US\$		-8%	7%	6%	-6%	-5%	-9%	-1%	93%	-15%
Imports	% ch. -US\$		-5%	8%	6%	22%	11%	3%	0%	15%	2%
Consumption*	% ch. -US\$		-7%	-7%	1%	7%	-2%	-3%	2%	17%	-4%
export/production	%	5%	5%	5%	6%	5%	5%	5%	5%	8%	7%
import/consumption	%	16%	16%	19%	20%	22%	25%	27%	26%	26%	27%
Production	CAD million	781	771	816	844	853	806	779	810	921	894
Exports	CAD million	36	35	44	48	44	42	39	39	70	61
Imports	CAD million	139	143	178	195	234	260	274	276	297	314
Consumption*	CAD million	885	878	950	991	1,043	1,024	1,014	1,048	1,148	1,146
Production	% ch. - CAD		-1%	6%	3%	1%	-6%	-3%	4%	14%	-3%
Exports	% ch. - CAD		-2%	25%	10%	-8%	-5%	-7%	0%	81%	-12%
Imports	% ch. - CAD		2%	25%	10%	20%	11%	5%	1%	7%	6%
Consumption*	% ch. - CAD		-1%	8%	4%	5%	-2%	-1%	3%	10%	0%

* Apparent consumption = Production – Exports + Imports

Sources: CSIL, Statistics Canada

Table 3.65 - Canada

Exchange rates, 2013-2022.

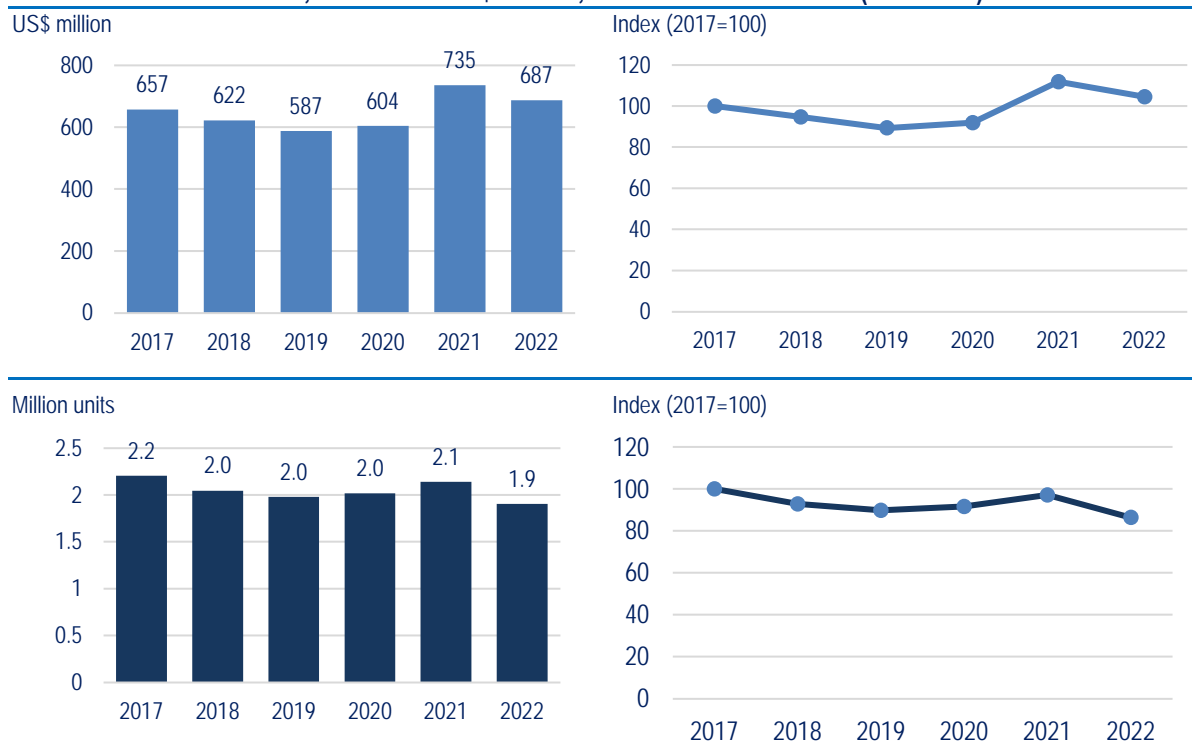
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
CAD per US\$	1.03	1.10	1.28	1.32	1.30	1.30	1.33	1.34	1.25	1.30
CAD per EUR	1.37	1.47	1.42	1.47	1.47	1.53	1.49	1.53	1.48	1.37

Source: US Federal Reserve

3.8.1 Canada. Mattresses production

Figure 3.56 - Canada

Production of mattresses, 2017-2022. US\$ million, million units and index (2017=100)



Source: CSIL

Table 3.66 - Canada

Exports/Production ratio (%) of mattresses, 2017-2022. Comparison with World

	2017	2018	2019	2020	2021	2022
Canada	5%	5%	5%	5%	8%	7%
World	16%	18%	18%	19%	18%	19%

Source: CSIL

3.8.2 Canada. Major Mattresses manufacturers

Table 3.67 Canada. Major mattresses manufacturers by turnover

Company	Mattresses turnover (Million US\$)	% share of mattresses in company's turnover	Total turnover (Million US\$)
Sealy Canada (Tempur Sealy)	132.6	60	221.0
Kingsdown Canada (Kingsdown)	24.2	80	30.2
Springwall Sleep Products	15.2	80	19.0
Sleepking/Crown Design	10.5	75	14.0
Matelas Dauphin	10.5	70	15.0
Park Avenue Furniture	10.1	75	13.4
Matelas René	8.0	100	8.0
Zedbed (Kingsdown)	7.7	70	11.0
Matelas Mirabel	6.4	50	12.8
SSH Bedding Canada	1.5	75	2.0

Source: CSIL estimates

Note: Data refer to the last available year, typically 2022 or 2021.

3.8.3 Canada. Short Profiles of major mattresses manufacturers

Dorel (CA)

Dorel Industries Inc

Group: Dorel

Headquarters/Main Location: 1255 Greene Avenue, Suite 300 - Montreal, QC, H3Z 2A4 - Canada

T: +1 514 9343034

Email: info@dorel.com

Web: <https://www.dorel.com> ; <https://www.dhpfurniture.com>

Activity: Manufacturer, Retailer

Product Portfolio: Office Furniture, Home Office, Bathroom Furniture, Upholstered furniture, Dining and Living rooms, Bedrooms, Beds, Children's rooms, Tables and Chairs, Occasional, Mattresses, RTA - DIY furniture, Contract, Hospitality furniture

Total Turnover range: >250 US\$ million

Employees range: > 500

Manufacturing plants: 5; **Locations:** Canada; USA

Online sales: No

Dreamstar Bedding

Dreamstar Bedding

Headquarters/Main Location: 301 Flint Rd. Unit #3 - North York, Ontario, M3J 2J2 - Canada

T: +1 416 2453226

Web: <https://dreamstarbedding.com>

Activity: Manufacturer

Product Portfolio: Mattresses

Mattress production accounts for an estimated 100% of total revenues

Online sales: Yes

Foamite

Foamite Industries Inc

Headquarters/Main Location: 1000 Edgeley Boulevard - Vaughan, ON, L4K 4V4 - Canada

T: +1 905-660-0477

Web: <https://www.foamite.com>

Activity: Manufacturer

Product Portfolio: Mattresses, Foam

Total Turnover range: 15-50 US\$ million

Employees range: 21-50

Online sales: Yes

Jordan Mattress

Jordan Mattress Ltd

Headquarters/Main Location: 13137 82A Ave - Surrey, BC, V3W 9Y6 - Canada

T: +1 604-501-1010

Email: jordanmattress@telus.net

Activity: Manufacturer

Product Portfolio: Mattresses

Total Turnover range: 0-5 US\$ million

Employees range: 0-20

Kingsdown Canada**Kingsdown Canada - Zedbed**

Group: Kingsdown

Headquarters/Main Location: Woodbridge, Ontario, - Canada

Web: <https://kingsdown.com>; <https://zedbed.com>

Activity: Manufacturer

Product Portfolio: Beds, Mattresses, Contract

Brands: Own Brands: Kingsdown, OEM: Yes

Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring,

Mattress production accounts for an estimated 80% of total revenues

Total Turnover range: 15-50 US\$ million

Employees range: 100-250

Manufacturing plants: 3; **Locations:** Canada (3)

Online sales: No

Literie Laurier**Laurier Literie**

Headquarters/Main Location: 375 Boulevard Crémazie Ouest - Montréal, Québec, H2N 2H9 - Canada

T: +1 514 381-2586

Email: info@literielaurier.com

Web: <https://literielaurier.com>

Activity: Manufacturer

Product Portfolio: Beds, Mattresses, Contract

Mattress production accounts for an estimated 100% of total revenues

Total Turnover range: 0-5 US\$ million

Employees range: 0-20

Manufacturing plants: 1; **Locations:** Canada (1)

Online sales: No

Literie Provinciale**Literie Provinciale**

Headquarters/Main Location: 9400 Maurice Duplessis - Montréal, Québec, H1G 3E4 - Canada

T: +1 514 6482552

Email: info@literieprovinciale.ca

Web: <http://www.literieprovinciale.ca>

Activity: Manufacturer

Product Portfolio: Beds, Mattresses, Contract

Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring, Natural/Organic, Other

Mattress production accounts for an estimated 100% of total revenues

Total Turnover range: 0-5 US\$ million

Employees range: 21-50

Manufacturing plants: 1; **Locations:** Canada (1)

Online sales: No

Manufacture De Literie Et Plus**Manufacture de literie et Plus**

Headquarters/Main Location: Suite 131 - Lourdes de Joliette, QC, J0K 1K0 - Canada

Activity: Manufacturer

Product Portfolio: Mattresses

Total Turnover range: 0-5 US\$ million

Employees range: 0-20

Marshall Mattress**Marshall Mattress Company Ltd.**

Group: Grupo Flex

Headquarters/Main Location: 83 Bakersfield Street - North York, Ontario, M3J 1Z4 - Canada

T: +1 416 6335543

Email: info@marshallmattress.com

Web: <http://www.marshallmattress.com>

Activity: Manufacturer

Product Portfolio: Beds, Mattresses, Contract

Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring,

Mattress production accounts for an estimated 100% of total revenues

Total Turnover range: 0-5 US\$ million

Employees range: 21-50

Manufacturing plants: 1; **Locations:** USA, Pennsylvania In

2020, the production of Marshall mattresses was transferred from Toronto, Canada to E.S. Kluff's Hazleton, Pennsylvania factory.

Online sales: No

Matelas à L'Horizontal**Les Matelas à L'Horizontal**

Headquarters/Main Location: 3469 Boulevard des Entreprises - Terrebonne, QC, J6X 4J9 - Canada

T: +1 4506004647

Email: info@matelasalhorizontal.com

Web: <https://matelasalhorizontal.com>

Activity: Manufacturer

Product Portfolio: Mattresses

Total Turnover range: 0-5 US\$ million

Employees range: 0-20

Online sales: No

Matelas Dauphin**Matelas Dauphin**

Headquarters/Main Location: 8124 Rue du Blizzard - Charny, Québec, G6X 1C9 - Canada

T: +1 418 8323636

Email: matelas.dauphin@matelas.dauphin.com

Web: <http://www.matelasdauphin.com>

Activity: Manufacturer, Retailer

Product Portfolio: Beds, Mattresses, Contract

Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring,

Mattress production accounts for an estimated 70% of total revenues

Total Turnover range: 15-50 US\$ million

Employees range: 51-100

Manufacturing plants: 1; **Locations:** Canada (1)

Online sales: Yes

Matelas Lapensée**Matelas Lapensée**

Headquarters/Main Location: 1085 Boul. de la Carrière -
Gatineau, Québec, J8Y6V4 - Canada

T: +1 8197774877

Email: info@matelaslapensee.ca

Web: https://www.matelaslapensee.ca

Activity: Manufacturer, Retailer

Product Portfolio: Beds, Mattresses, Pillows

Mattress production accounts for an estimated 60% of total revenues

Total Turnover range: 0-5 US\$ million

Employees range: 0-20

Online sales: Yes

Matelas Laviolette**Matelas Laviolette Inc**

Headquarters/Main Location: 1631, route 159 - Saint-Tite,
Québec, G0X 3H0

G0X 3H0 - Canada

T: +1 418 3657518

Email: pricard@matelas.com

Activity: Manufacturer

Product Portfolio: Beds, Mattresses, Contract

Mattress production accounts for an estimated 100% of total revenues

Total Turnover range: 0-5 US\$ million

Employees range: 0-20

Manufacturing plants: 1; **Locations:** Canada (1)

Matelas Lion D'Or**Matelas Lion D'or**

Headquarters/Main Location: 3229 boul. Saint Jean-Baptiste -
Chicoutimi, Québec, G7H 7V5 - Canada

T: +1 418 5495466

Email: adm@matelasliondor.com

Web: http://www.matelasliondor.com

Activity: Manufacturer

Product Portfolio: Beds, Mattresses, Contract

Brands: Own Brands: Matelas Lion D'Or, Licensed Brands: Green Sleep,

Mattress production accounts for an estimated 70% of total revenues

Total Turnover range: 0-5 US\$ million

Employees range: 0-20

Manufacturing plants: 1; **Locations:** Canada (1)

Online sales: No

Matelas Mirabel**Matelas Mirabel**

Headquarters/Main Location: 990 Rue Salaberry Chomedey -
Laval, Québec, H7S 2J1 - Canada

T: +1 450 6688670

Email: sales@mmirabel.com

Web: http://www.matelasmirabel.ca

Activity: Manufacturer

Product Portfolio: Beds, Mattresses

Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring,

Mattress production accounts for an estimated 50% of total revenues

Total Turnover range: 5-15 US\$ million

Employees range: 51-100

Manufacturing plants: 1; **Locations:** Canada (1)

Online sales: No

Matelas Princesse**Matelas Princesse**

Headquarters/Main Location: 11700, Avenue Philippe-Panneton
- Montréal, QC, H1E 4G4 - Canada

T: +1 514 6431585

Email: info@princessemattress.com

Web: https://matelasprincesse.com

Activity: Manufacturer

Product Portfolio: Beds, Mattresses, Contract

Mattress production accounts for an estimated 100% of total revenues

Total Turnover range: 0-5 US\$ million

Employees range: 0-20

Manufacturing plants: 1; **Locations:** Canada (1)

Matelas René**Matelas René**

Headquarters/Main Location: 2870 ranges de Quarante -
Nicolet, Québec, J3T 1M8 - Canada

T: +1 819 2936171

Email: info@matelasrene.com

Web: http://www.matelasrene.com

Activity: Manufacturer

Product Portfolio: Beds, Mattresses, Contract

Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring,

Mattress production accounts for an estimated 100% of total revenues

Total Turnover range: 5-15 US\$ million

Employees range: 21-50

Manufacturing plants: 1; **Locations:** Canada (1)

Online sales: No

Natura World

Natura World Inc.

Headquarters/Main Location: 181 Pinebush Rd. - Cambridge, Ontario, N1R 7H8 - Canada
T: +1 519 620-0510
Email: service@zedbed.com
Web: <http://www.naturaworld.com>
Activity: Manufacturer, Retailer
Product Portfolio: Mattresses
Total Turnover range: 0-5 US\$ million
Employees range: 0-20
Online sales: No

North Star Bedding

North Star Bedding

Group:
Headquarters/Main Location: 580 Notre Dame Ave - Sudbury, Ontario, P3C 5L2 - Canada
T: +1 705 6710971
Email: northstarbedding@bellnet.ca
Web: <http://www.northstarbedding.ca>
Activity: Manufacturer
Product Portfolio: Beds, Mattresses, Contract
Mattress production accounts for an estimated 60% of total revenues
Total Turnover range: 0-5 US\$ million
Employees range: 0-20
Manufacturing plants: 1; **Locations:** Canada (1)
Online sales: No

Park Avenue Furniture

Posture Beauty Sleep Products

Headquarters/Main Location: 5811 46 St Se - Calgary, T2C 4Y5 - Canada
T: +1 403 279 1020
Email: sales@pafgroup.com
Web: <https://pafgroup.com>
Activity: Manufacturer, Retailer
Product Portfolio: Dining and Living rooms, Bedrooms, Beds, Mattresses
Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring,
Mattress production accounts for an estimated 75% of total revenues
Total Turnover range: 5-15 US\$ million
Employees range: 251-500
Manufacturing plants: 2; **Locations:** Canada (2)
Online sales: Yes

Restwell

Restwell LTD

Headquarters/Main Location: PO Box 1006 - Harbour Grace, NF, A0A 2M0 - Canada
T: +1 709 5967088
Web: <https://restnl.com>
Activity: Manufacturer
Product Portfolio: Beds, Mattresses, Pillows
Employees range: 0-20
Online sales: No

Restwell Sleep Products

Restwell Sleep Products

Group: Spring
Headquarters/Main Location: 14922 54A Avenue - Surrey, BC, V3S 5X7 - Canada
T: +1 604.576.2339
Web: <https://www.restwell.com>
Activity: Manufacturer
Product Portfolio: Beds, Mattresses, Contract
Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring,
Mattress production accounts for an estimated 100% of total revenues
Total Turnover range: 0-5 US\$ million
Employees range: 51-100
Manufacturing plants: 1; **Locations:** Canada (1)
Online sales: No

Sealy Canada

Sealy Canada Ltd.

Group: Tempur Sealy
Headquarters/Main Location: 685 Warden Avenue - Scarborough, Ontario, M1L 3Z5 - Canada
T: +1 416 6997170
Web: <https://tempurpedic.ca>; <https://sealy.ca>
Activity: Manufacturer
Product Portfolio: Mattresses
Types of mattresses by materials: Polyurethane Foam, Innerspring, Other
Mattress production accounts for an estimated 60% of total revenues
Total Turnover range: 100-250 US\$ million
Employees range: 251-500
Manufacturing plants: 3; **Locations:** Canada (3)
Online sales: No

Serta Canada

Serta Mattress Company

Group: SSB / Simmons
Headquarters/Main Location: 40 Granite Ridge Road, Unit 2 - Concord, ON, L4K 5M8 - Canada
T: +1 905 7611343
Web: <https://serta.ca>
Activity: Manufacturer
Product Portfolio: Beds, Mattresses
Brands: Own Brands: Serta, Beautyrest, Simmons, Tuft & Needle,
Mattress production accounts for an estimated 71% of total revenues
Total Turnover range: 0-5 US\$ million
Employees range: 51-100
Manufacturing plants: 5; **Locations:** Canada (5)
Online sales: no

Sleepking/Crown Design**Sleepking/Crown Design**

Headquarters/Main Location: 23 Raiterm Rd - North York, ON, M6B 1S7 - Canada

T: +1 416 7814683

Email: info@sleepking.ca

Web: <https://sleepking-crown-design.business.site> ; <http://www.sleepking.ca>

Activity: Manufacturer

Product Portfolio: Upholstered furniture, Mattresses, Contract

Brands: Own Brands: Sleep In, Sleepking, Husky,

Types of mattresses by materials: Polyurethane Foam, Innerspring,

Mattress production accounts for an estimated 75% of total revenues

Total Turnover range: 5-15 US\$ million

Employees range: 51-100

Manufacturing plants: 1; **Locations:** Canada (1)

Online sales: No

Springwall Sleep Products**Springwall Sleep Products**

Headquarters/Main Location: PO Box 745 - Moncton, NB E1C 8M9 - Canada

T: +1 506 532-4481

Email: info@springwall.com

Web: <http://www.springwall.com>

Activity: Manufacturer

Product Portfolio: Beds, Mattresses, Contract, Ironmongery and Hardware Items

Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring,

Mattress production accounts for an estimated 80% of total revenues

Total Turnover range: 15-50 US\$ million

Employees range: 100-250

Manufacturing plants: 3; **Locations:** Canada (3)

Online sales: Yes

SSH Bedding Canada**SSH Bedding Canada Co.**

Group: SSB / Simmons

Headquarters/Main Location: 2550 Meadowvale Blvd, Unit #1 - Mississauga, Ontario, L5N 8C2 - Canada

T: +1 604 5242141

Email: Info@simmonsCanada.com

Web: <https://serta.ca>; <https://www.beautyrest.com>

Activity: Manufacturer

Product Portfolio: Beds, Mattresses, Contract

Types of mattresses by materials: Innerspring,

Mattress production accounts for an estimated 75% of total revenues

Total Turnover range: 0-5 US\$ million

Employees range: 251-500

Manufacturing plants: 6; **Locations:** Canada (6)

Online sales: Yes

The Foam Shop**The Foam Shop**

Headquarters/Main Location: 3815 E 1st Ave - Burnaby, V5C 3V8 - Canada

T: +1 +60 4-583 3626

Email: sales@foamshop.com

Web: <http://www.foamshop.com>

Activity: Manufacturer, Retailer

Product Portfolio: Mattresses, Contract, Foam

Total Turnover range: 5-15 US\$ million

Employees range: 0-20

Online sales: Yes

Zedbed**Corporation Zedbed International**

Group: Kingsdown

Headquarters/Main Location: 5352 rue Burrill - Shawinigan, Québec, G9N 6T6 - Canada

T: +1 819 5391112

Email: info@zedbed.com

Web: <https://zedbed.com>

Activity: Manufacturer

Product Portfolio: Beds, Mattresses, Foam

Types of mattresses by materials: Polyurethane Foam, Latex, **Mattress production** accounts for an estimated 70% of total revenues

Total Turnover range: 5-15 US\$ million

Employees range: 21-50

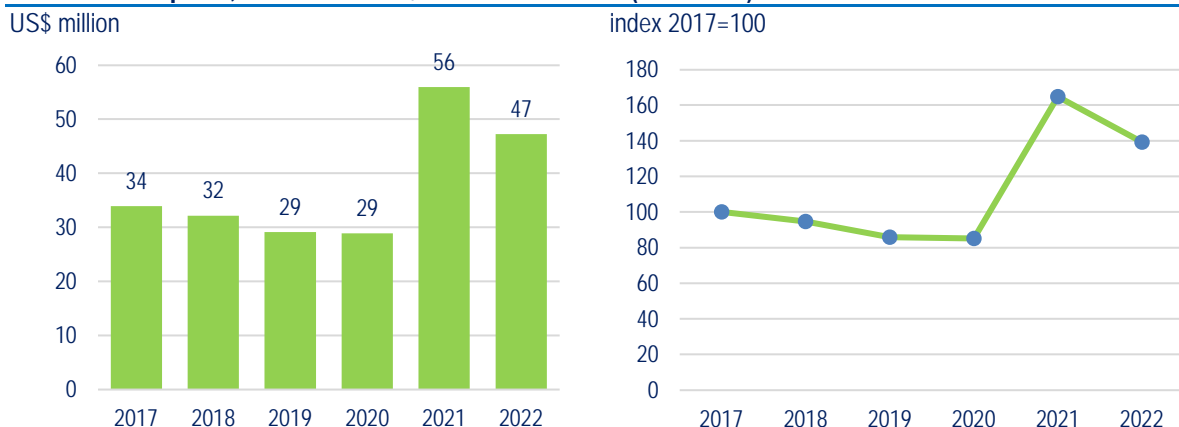
Manufacturing plants: 3; **Locations:** Canada (3)

Online sales: No

3.8.4 Canada. Mattresses exports

Figure 3.57 - Canada.

Mattresses exports, 2017-2022. US\$ million and index (2017=100)

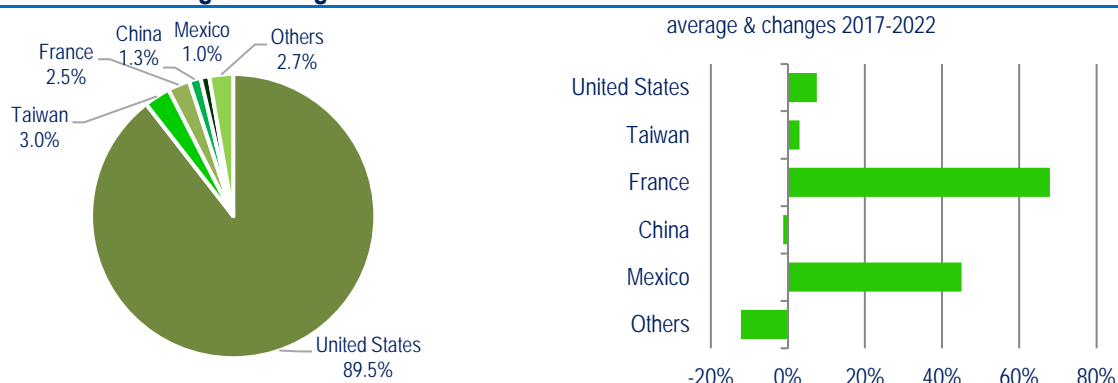


Source: CSIL processing of official data

Figure 3.58 - Canada.

Mattress exports by country of destination, 2022.

% in values and average & changes 2017-2022



Source: CSIL processing of official data

Table 3.68 - Canada.**Mattress exports, by country and by geographical area, 2017-2022.**

	US\$ Million						% share		% annual changes	
	2017	2018	2019	2020	2021	2022	2017	2022	2022/21	aver 17-22
United States	29.4	27.8	25.1	25.4	51.7	42.3	86.8	89.5	-18.3	7.5
Taiwan	1.2	1.5	1.4	0.9	1.2	1.4	3.6	3.0	18.5	3.0
France	0.1	0.1	0.9	1.3	1.6	1.2	0.3	2.5	-27.8	67.9
China	0.7	0.4	0.5	0.2	0.6	0.6	2.0	1.3	7.2	-1.2
Mexico	0.1	0.2	0.0	0.1	0.0	0.5	0.2	1.0	n.s.	45.1
top 10	31.5	29.9	27.9	27.9	55.2	46.0	92.8	97.3	-16.6	7.9
others	2.4	2.3	1.2	1.0	0.8	1.3	7.2	2.7	68.4	-12.2
Americas	29.9	28.5	25.3	25.6	51.8	42.9	88.2	90.8	-17.2	7.5
- North America	29.5	28.0	25.1	25.6	51.8	42.8	87.0	90.5	-17.4	7.7
- Central-South America	0.4	0.5	0.2	0.0	0.1	0.1	1.2	0.3	n.s.	-22.0
Asia and Pacific	2.2	2.0	2.0	1.8	2.2	2.5	6.4	5.3	16.1	3.1
Europe	1.7	1.5	1.7	1.3	1.8	1.7	4.9	3.5	-5.3	0.2
- European Union (27)	1.6	1.5	1.6	1.3	1.6	1.6	4.9	3.3	-3.0	-0.8
- UK, CH, NO, IS	0.0	0.0	0.1	0.0	0.1	0.1	0.0	0.2	-33.7	78.8
- Other Europe	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	n.c.	n.c.
Middle East	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	n.s.	28.8
Africa	0.2	0.1	0.1	0.1	0.2	0.1	0.5	0.3	-7.1	-3.5
Other Countries	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	n.c.	n.c.
World Total	33.9	32.1	29.1	28.9	55.9	47.3	100.0	100.0	-15.5	6.8

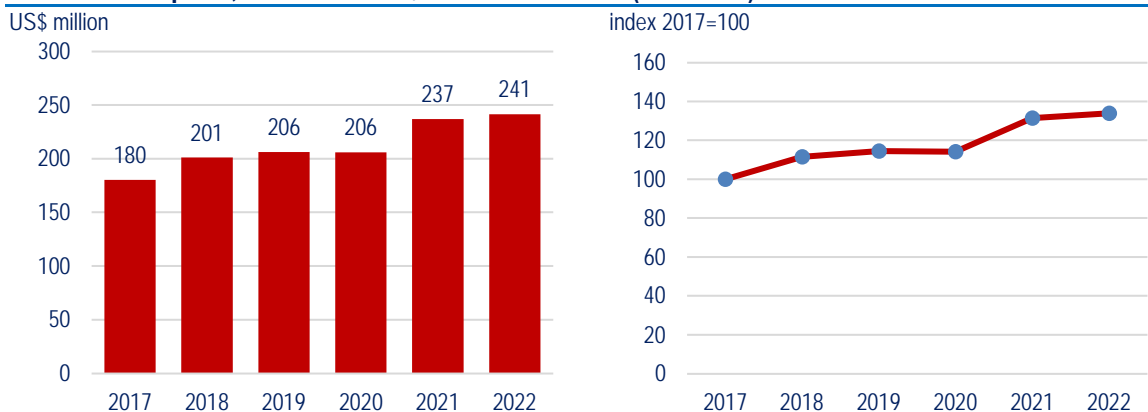
Source: CSIL processing of official data

n.a.: not available n.c.: not calculable n.s.: not significant

UK, CH, NO, IS: United Kingdom, Switzerland, Norway, Iceland

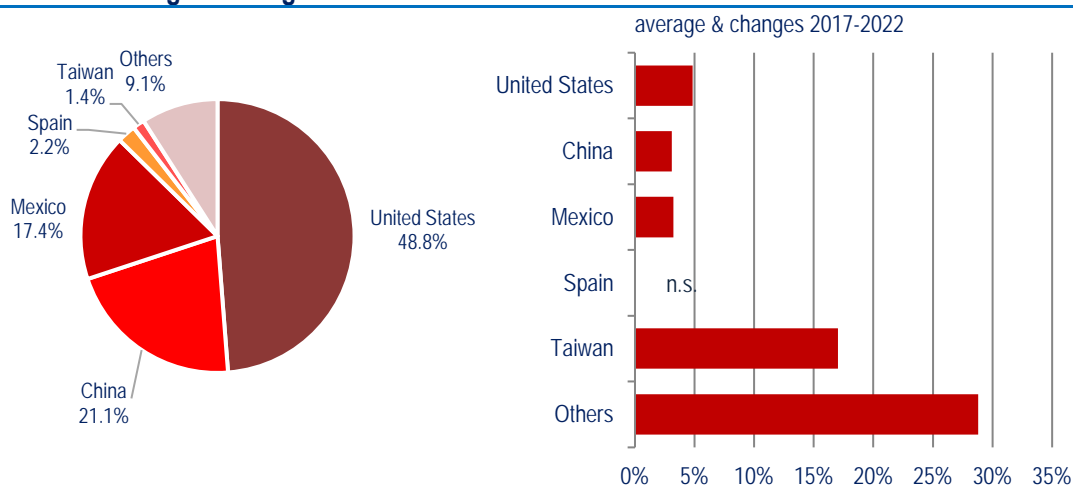
3.8.5 Canada. Mattresses imports

Figure 3.59 - Canada.
Mattresses imports, 2017-2022. US\$ million and index (2017=100)



Source: CSIL processing of official data

Figure 3.60 - Canada.
Mattresses imports by country of origin, 2022.
% in values and average & changes 2017-2022



Source: CSIL processing of Eurostat data

Table 3.69 - Canada.

Mattresses imports, by country and by geographical area, 2017-2022.

	US\$ Million						% share		% annual changes	
	2017	2018	2019	2020	2021	2022	2017	2022	2022/21	aver 17-22
United States	92.8	96.3	83.0	97.6	126.6	117.7	51.5	48.8	-7.0	4.9
China	43.8	61.0	81.7	69.7	69.4	51.0	24.3	21.1	-26.4	3.1
Mexico	35.9	35.3	28.6	20.5	23.7	42.1	19.9	17.4	77.3	3.2
Spain	0.0	0.1	0.5	0.2	0.0	5.2	0.0	2.2	n.s.	n.s.
Taiwan	1.5	1.9	1.7	1.6	3.2	3.4	0.9	1.4	7.7	17.0
Cambodia	0.5	0.7	1.3	2.7	1.7	3.3	0.3	1.4	95.6	47.5
Indonesia	0.0	0.0	0.1	0.2	0.6	3.0	0.0	1.2	n.s.	n.s.
Italy	2.8	2.9	2.7	1.8	1.9	2.0	1.6	0.8	4.8	-6.4
Malaysia	0.1	0.1	0.4	2.0	1.2	1.7	0.0	0.7	46.7	n.s.
Serbia	0.0	0.0	0.1	0.7	1.6	1.7	0.0	0.7	4.6	n.c.
top 5	177.4	198.4	199.9	197.0	230.0	231.2	98.4	95.8	0.5	5.4
others	2.8	2.6	6.4	8.8	6.8	10.2	1.6	4.2	49.2	29.4
Americas	128.7	131.6	111.5	118.2	150.4	159.8	71.4	66.2	6.2	4.4
- North America	128.7	131.6	111.5	118.1	150.3	159.8	71.4	66.2	6.3	4.4
- Central-South America	0.0	0.0	0.0	0.1	0.1	0.0	0.0	0.0	n.s.	n.s.
Asia and Pacific	46.5	64.1	89.7	82.7	79.2	67.1	25.8	27.8	-15.3	7.6
Europe	4.9	5.1	4.9	4.8	7.0	14.2	2.7	5.9	n.s.	23.7
- European Union (27)	4.2	4.4	4.0	3.2	4.1	10.5	2.3	4.3	n.s.	19.8
- UK, CH, NO, IS	0.6	0.7	0.6	0.5	0.9	0.4	0.3	0.2	n.s.	-6.4
- Other Europe	0.1	0.0	0.4	1.0	2.0	3.4	0.0	1.4	66.0	n.s.
Middle East	0.0	0.0	0.0	0.0	0.0	0.1	0.0	0.0	n.s.	26.5
Africa	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	n.s.	-17.1
Other Countries	0.1	0.1	0.1	0.1	0.1	0.1	0.0	0.1	56.7	18.2
World Total	180.2	201.0	206.3	205.8	236.8	241.4	100.0	100.0	1.9	6.0

Source: CSIL processing of official data

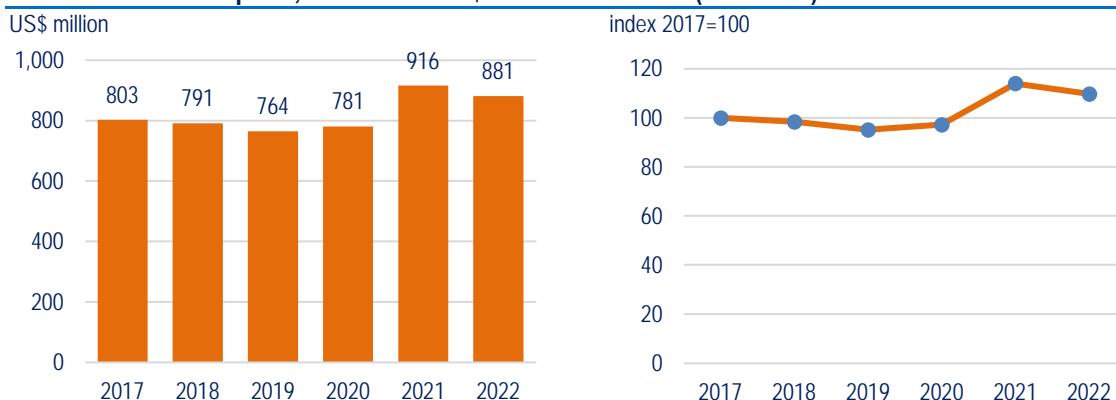
n.a.: not available n.c.: not calculable n.s.: not significant

UK, CH, NO, IS: United Kingdom, Switzerland, Norway, Iceland

3.8.6 Canada. Mattresses consumption

Figure 3.61 - Canada.

Mattresses consumption, 2017-2022. US\$ million and index (2017=100)



Source: CSIL

Table 3.70 - Canada.

Import/Consumption ratio (%) for mattresses, 2017-2022.

Comparison with World

	2017	2018	2019	2020	2021	2022
Canada	22%	25%	27%	26%	26%	27%
World	15%	16%	16%	18%	17%	18%

Source: CSIL

Table 3.71 - Canada.

Real Growth of mattresses consumption. Forecasts 2023-2024

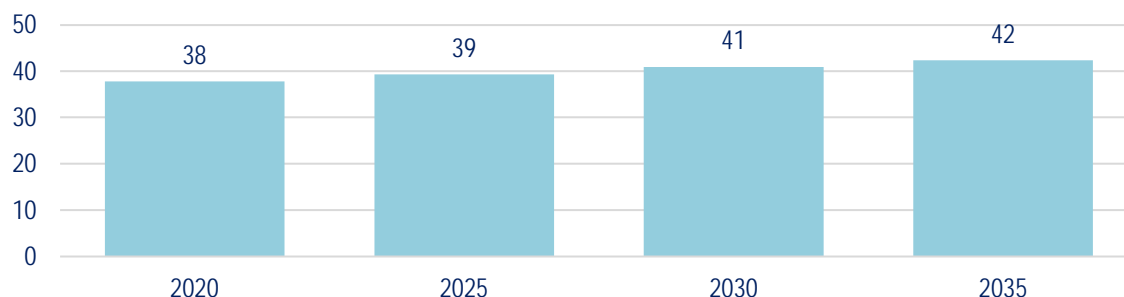
	2023	2024
Canada	-4%	2%
World	-2%	2%

Source: CSIL

3.8.7 Canada. Population forecasts

Figure 3.62 - Canada.

Population. Million inhabitants, 2020-2035



Source: United Nations, Department of Economic and Social Affairs, Population Division. World Population Prospects.

Table 3.72 - Canada.

Resident population in main cities* and projected growth

Cities	Population (thousand)		% changes 2020-2030
	2020	2030	
Toronto	6,197	6,793	10%
Montréal	4,221	4,573	8%
Vancouver	2,581	2,834	10%
Calgary	1,547	1,779	15%
Edmonton	1,461	1,673	15%
Ottawa-Gatineau	1,393	1,535	10%
Québec	826	897	9%
Winnipeg	817	898	10%
Hamilton	767	828	8%
Kitchener-Cambridge-Waterloo	562	629	12%
London	508	550	8%
St. Catharines-Niagara	416	449	8%
Halifax	413	445	8%
Oshawa	398	438	10%
Victoria	386	424	10%
Windsor	336	362	8%
Saskatoon	325	370	14%

Source: United Nations, Department of Economic and Social Affairs, Population Division. World Urbanization Prospects.

* Urban Agglomeration with 300 thousand inhabitants or more in 2020

3.9 The mattress industry in Mexico

Table 3.73 - Mexico

The Mattresses sector: production, consumption and international trade, 2013-2022.

		2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
Production	US\$ million	472	476	446	390	405	441	452	357	557	656
Exports	US\$ million	120	119	121	131	139	156	151	124	292	389
Imports	US\$ million	13	15	20	15	13	15	21	14	19	28
Consumption*	US\$ million	365	373	345	274	279	300	321	247	284	295
Production	% ch. -US\$		1%	-6%	-13%	4%	9%	2%	-21%	56%	18%
Exports	% ch. -US\$		-1%	2%	9%	6%	12%	-3%	-18%	136%	33%
Imports	% ch. -US\$		19%	29%	-23%	-16%	21%	33%	-30%	30%	51%
Consumption*	% ch. -US\$		2%	-7%	-21%	2%	8%	7%	-23%	15%	4%
export/production	%	25%	25%	27%	34%	34%	35%	33%	35%	52%	59%
import/consumption	%	4%	4%	6%	6%	5%	5%	6%	6%	7%	10%
Production	MXN million	6,016	6,335	7,084	7,287	7,651	8,468	8,690	7,682	11,293	13,199
Exports	MXN million	1,530	1,578	1,916	2,451	2,621	2,997	2,905	2,663	5,916	7,831
Imports	MXN million	165	205	314	284	241	296	395	309	378	566
Consumption*	MXN million	4,651	4,961	5,482	5,121	5,270	5,767	6,180	5,328	5,755	5,935
Production	% ch. - MXN		5%	12%	3%	5%	11%	3%	-12%	47%	17%
Exports	% ch. - MXN		3%	21%	28%	7%	14%	-3%	-8%	122%	32%
Imports	% ch. - MXN		24%	53%	-10%	-15%	23%	34%	-22%	23%	50%
Consumption*	% ch. - MXN		7%	11%	-7%	3%	9%	7%	-14%	8%	3%

* Apparent consumption = Production – Exports + Imports

Sources: CSIL, UN Comtrade database, DESA/UNSD, INEGI

Table 3.74 - Mexico

Exchange rates, 2013-2022.

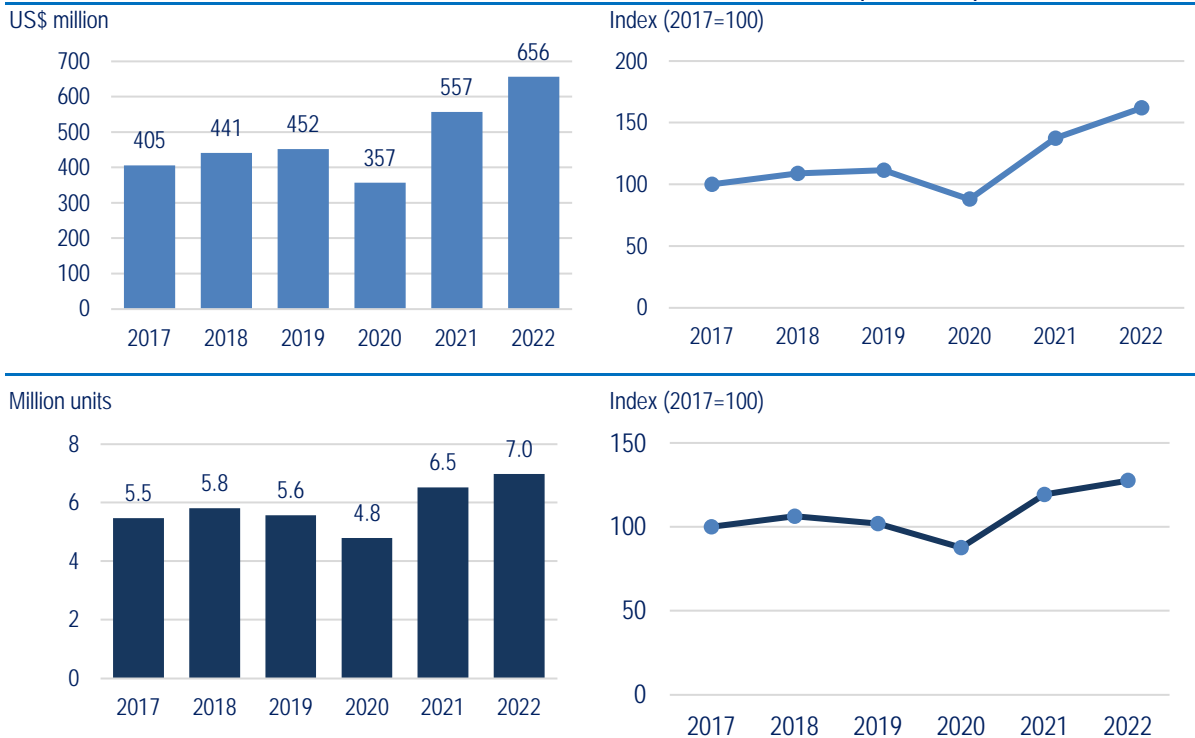
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
MXN per US\$	12.76	13.30	15.87	18.67	18.88	19.22	19.25	21.55	20.28	20.12
MXN per EUR	16.94	17.69	17.61	20.67	21.34	22.71	21.55	24.58	24.00	21.20

Source: US Federal Reserve

3.9.1 Mexico. Mattresses production

Figure 3.63 - Mexico

Production of mattresses, 2017-2022. US\$ million, million units and index (2017=100)



Source: CSIL

Table 3.75 - Mexico

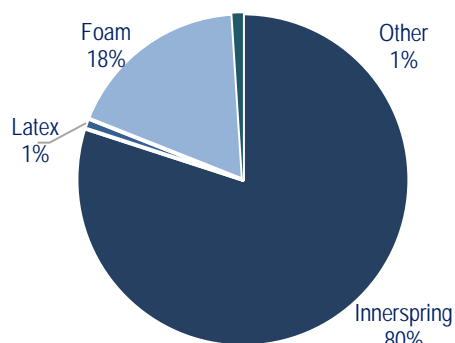
Exports/Production ratio (%) of mattresses, 2017-2022. Comparison with World

	2017	2018	2019	2020	2021	2022
Mexico	34%	35%	33%	35%	52%	59%
World	16%	18%	18%	19%	18%	19%

Source: CSIL

Figure 3.64 - Mexico

Breakdown of mattress production by filling material. Percentages in volume



Source: CSIL

Last available year

3.9.2 Mexico. Major Mattresses manufacturers

Table 3.76 Mexico. Major mattresses manufacturers by turnover

Company	Mattresses turnover (Million US\$)	% share of mattresses in company's turnover	Total turnover (Million US\$)
Colchones Wendy (Grupo Wendy)	93	95	98
Grupo Selther	69	100	69
Tempur Sealy Mexico (Tempur Sealy)	58	90	64
Restonic (Mexico) (Restonic Corp.)	44	100	44
Artaban Therapedic (Artaban International)	42	80	52
Colchones América	36	80	44
Spring Air Mexico (Spring Air International)	32	70	46
Colchones Carreiro	16	80	20
Colchones Canadá	6	100	6
Colchones Olimpo	4	100	4.0
Royal Comfort de México (Espumas Monterrey)	3.6	90	4.0
Lester Colchones	2.7	60	4.5

Source: CSIL estimates

Note: Data refer to the last available year, typically 2022 or 2021.

From 2024, Man Wah Holdings will start producing mattresses in Mexico

3.9.3 Mexico. Short Profiles of major mattresses manufacturers

Artaban Therapedic

Artaban Therapedic S.A. de C.V.

Group: Artaban International

Headquarters/Main Location: San Ignacio 202 col. Las Pintas de Abajo, San Pedro - 45619 Tlaquepaque, JAL - Mexico
T: +52 38121554

Web: <https://artaban.com.mx>; <https://therapedic.com.mx>

Activity: Manufacturer

Product Portfolio: Beds, Mattresses, Contract

Brands: Own Brands: Kolins, Artaban, Licensed Brands: Therapedic,

Types of mattresses by materials: Polyurethane Foam, Innerspring,

Mattress production accounts for an estimated 80% of total revenues

Total Turnover range: 50-100 US\$ million

Employees range: > 500

Manufacturing plants: 1; **Locations:** Mexico (1)

Online sales: No

CC Espumas

CC Espumas, S.A. de C.V.

Headquarters/Main Location: Vía Gustavo Baz 3826, Fracc. Ind. San Nicolás - Tlalnepantla - Mexico

T: +52 55 5384-2745

Email: ventas@memoryfoam.com.mx

Web: <http://www.memoryfoam.com.mx>

Activity: Manufacturer, Retailer

Product Portfolio: Mattresses

Mattress production accounts for an estimated 50% of total revenues

Total Turnover range: 0-5 US\$ million

Employees range: 0-20

Manufacturing plants: 1; **Locations:** Mexico (1)

Online sales: Yes

Clisa Colchones

Colchonera La India

Headquarters/Main Location: Recreo No. 47, Col. Zapotla - 08610 Iztacalco, DF - Mexico

T: +52 55 5590-9799, 5590-9324, 5590-9631

Email: infclisa@gmail.com

Web: <http://www.clisacolchones.mx>

Activity: Manufacturer

Product Portfolio: Mattresses, Contract

Mattress production accounts for an estimated 98% of total revenues

Employees range: 21-50

Colchonera Berun

Colchonera Berun

Headquarters/Main Location: Pról. Calle Segunda #30 Col. Alemán. Frente al panteón Jardín - Tijuana, Baja California Norte - Mexico

T: +52 018007882034

Web: <https://www.colchoneraberun.com>

Activity: Manufacturer, Retailer

Product Portfolio: Mattresses, Contract

Mattress production accounts for an estimated 50% of total revenues

Employees range: 0-20

Manufacturing plants: 1; **Locations:** Mexico (1)

Online sales: Yes

Colchonera del Bajío**Colchonera Del Bajío, S.a. de C.v**

Headquarters/Main Location: Av. 1° de Mayo 629, Tenerías de Irapuato - 36513 Irapuato, Gto - Mexico

T: +52 1 4626260999

Email: colchonera del bajio@yahoo.com.mx

Web: <http://www.colchonera del bajio.com.mx>

Activity: Manufacturer, Retailer

Product Portfolio: Mattresses, Contract

Brands: Own Brands: Relastic,

Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring,

Mattress production accounts for an estimated 100% of total revenues

Employees range: 21-50

Manufacturing plants: 1; **Locations:** Mexico (1)

Online sales: No

Colchones ADS**Colchones ADS**

Group: Grupo ADS

Headquarters/Main Location: Av. Vergel #337, Col. Francisco Villa - 09720 Iztapalapa, Mexico City - Mexico

T: +52 0155 56427369 ; 56405086 ; 56405091 ; 56009408

Email: colchones@grupoads.mx

Web: <https://www.colchonesads.mx>

Activity: Manufacturer, Retailer

Product Portfolio: Mattresses, Pillows

Manufacturing plants: 1; **Locations:** Mexico (1)

Online sales: Yes

Colchones América**Industrias Dk, S.A. De C.V.**

Headquarters/Main Location: Via Morelos 606, Col. San Pedro Xalostoc - 55310 Ecatepec de Morelos, Mexico City - Mexico

T: +52 55 56992000

Email: ventas@america.com.mx

Web: <https://www.america.com.mx>

Activity: Manufacturer

Product Portfolio: Beds, Mattresses, Contract

Brands: Own Brands: America,

Types of mattresses by materials: Latex, Innerspring,

Mattress production accounts for an estimated 80% of total revenues

Total Turnover range: 15-50 US\$ million

Employees range: 251-500

Manufacturing plants: 1; **Locations:** Mexico (1)

Online sales: Yes

Colchones Aztatl**Aztatl S.A. de C.V.**

Headquarters/Main Location: Herminio Chavarría 108, - 07570 Santa María Hastahuacán, DF - Mexico

T: +52 55 5642 1984

Web: <http://www.colchonesaztatl.com>

Activity: Manufacturer

Product Portfolio: Mattresses, Textiles

Total Turnover range: 0-5 US\$ million

Employees range: 0-20

Manufacturing plants: 1; **Locations:** Mexico (1)

Online sales: No

Colchones Canadá**Colchones Canadá**

Headquarters/Main Location: Calle Nautla 131, San Nicolás Tolentino - 09850 Ciudad de México, DF - Mexico

T: +52 55 5970 0630

Web: <http://www.colchonescanada.com>

Activity: Manufacturer, Retailer

Product Portfolio: Mattresses, Contract

Types of mattresses by materials: Polyurethane Foam, Innerspring,

Mattress production accounts for an estimated 100% of total revenues

Total Turnover range: 5-15 US\$ million

Employees range: 21-50

Manufacturing plants: 1; **Locations:** Mexico (1)

Online sales: Yes

Colchones Carreiro**Colchones Carreiro, S.A. De C.V.**

Headquarters/Main Location: Industrias S/N Esquina Via Morelos - 55425 Tlaxpetlac - Mexico

T: +52 57774962

Web: <https://www.colchonescarreiro.com>

Activity: Manufacturer

Product Portfolio: Beds, Mattresses, Contract

Types of mattresses by materials: Polyurethane Foam, Innerspring,

Mattress production accounts for an estimated 80% of total revenues

Total Turnover range: 15-50 US\$ million

Employees range: 100-250

Manufacturing plants: 1; **Locations:** Mexico (1)

Online sales: Yes

Colchones Comfort**Espumas Industriales Monterrey**

Group: Espumas Monterrey

Headquarters/Main Location: Juan Sánchez Azcona 210-2, Del Nte - Monterrey, NL - Mexico

T: +52 81 8130 3939

Web: <https://www.comfort.com.mx>

Activity: Manufacturer

Product Portfolio: Mattresses, Foam

Total Turnover range: 15-50 US\$ million

Employees range: 0-20

Colchones Lamas**Colchones Lamas**

Headquarters/Main Location: Oriente 233 # 226 - Col. Agrícola Oriental - 08500 Ciudad de México, DF - Mexico
T: +52 55 55582511
Email: ventas@colchoneslamas.com.mx
Web: https://www.colchoneslamas.com.mx
Activity: Manufacturer, Retailer
Product Portfolio: Beds, Mattresses, Contract
Mattress production accounts for an estimated 50% of total revenues
Total Turnover range: 0-5 US\$ million
Employees range: 0-20
Online sales: No

Colchones Master**Colchones Master S.A.de CV**

Group: Restonic Corp.
Headquarters/Main Location: Av Presidente Juárez 8, San José Puente de Vigas - 54090 Tlalnepanitla de Baz, MX - Mexico
Web: http://www.restonic.com.mx
Activity: Manufacturer
Product Portfolio: Mattresses
Employees range: 100-250

Colchones Olimpo**Colchones Olimpo**

Headquarters/Main Location: Calle Francisco Javier Mina, Delegación San Lorenzo, Tepaltitlán - 50010 Toluca de Lerdo - Mexico
T: +52 722 2726909
Email: contacto@colchonesolimp.com
Web: https://www.colchonesolimp.com
Activity: Manufacturer, Retailer
Product Portfolio: Mattresses, Contract
Mattress production accounts for an estimated 100% of total revenues
Total Turnover range: 0-5 US\$ million
Employees range: 0-20
Manufacturing plants: 1; **Locations:** Mexico (1)
Online sales: No

Colchones Pro**Colchones Master S.A.de CV**

Group: Restonic Corp.
Headquarters/Main Location: Blvd. Ferrocarriles 345, Industrial Vallejo, Azcapotzalco - 02300 Ciudad de México, DF - Mexico
Web: http://www.restonic.com.mx
Activity: Manufacturer
Product Portfolio: Mattresses
Employees range: 100-250

Colchones Wendy**Colchones Wendy S.A. De C.V.**

Group: Grupo Wendy
Headquarters/Main Location: Calle 3 No. 1401 - 44940 Guadalajara, JAL - Mexico
T: +52 33 3884-2000
Email: hello@wendy.com.mx
Web: https://wendy.mx
Activity: Manufacturer
Product Portfolio: Beds, Mattresses, Pillows, Contract, PU Foam
Brands: Own Brands: Infiniflex, Aloe Vera, Xpand, ViroClean, Licensed Brands: Serta,
Types of mattresses by materials: Polyurethane Foam, Innerspring,
Mattress production accounts for an estimated 95% of total revenues
Total Turnover range: 50-100 US\$ million
Employees range: > 500
Manufacturing plants: 2; **Locations:** Mexico (2)
Online sales: No

Colchoteles**Colchoteles**

Headquarters/Main Location: Libertad 2935, Las Pintas - 45170 San Pedro Tlaquepaque, JAL - Mexico
T: +52 33 36011988
Web: https://www.colchoteles.com
Activity: Manufacturer, Retailer
Product Portfolio: Mattresses, Contract
Manufacturing plants: 1; **Locations:** Mexico (1)
Online sales: Yes

Don Colchón**Franquicias del Sueño S.A.P.I. de C.V.**

Headquarters/Main Location: Blvd Venustiano Carranz y La Salle - 25240 Saltillo, COAH - Mexico
T: +52 841 151046 ; 151166
Web: https://doncolchon.com.mx
Activity: Manufacturer, Retailer
Product Portfolio: Mattresses, Contract
Total Turnover range: 0-5 US\$ million
Employees range: 100-250
Online sales: Yes

Fusion Empresarial**Fusion Empresarial Sa de CV**

Headquarters/Main Location: Sur 4 Manzana 6 Lote 7 DI - 43805 Tizayuca, HGO - Mexico
Activity: Manufacturer
Product Portfolio: Mattresses, Contract, PU Foam
Total Turnover range: 15-50 US\$ million
Employees range: 0-20

Grupo Selther**Grupo Selther**

Group: Selther / Gard Corp

Headquarters/Main Location: Calle Fernando Montes de Oca
Núm. 20 - Fraccionamiento Industrial San Nicol - 54030

Tlalnepantla - Mexico

T: +52 5310 2222

Email: servicios@selther.com

Web: https://www.selther.com

Activity: Manufacturer

Product Portfolio: Beds, Mattresses

Brands: Own Brands: Ortoflex, TeraSoft,

Types of mattresses by materials: Polyurethane Foam,
Mattress production accounts for an estimated 100% of total
revenues

Total Turnover range: 50-100 US\$ million

Employees range: > 500

Manufacturing plants: 1; **Locations:** Mexico (1)

Online sales: No

Kuka Mexico**Kuka Home**

Group: Kuka

Headquarters/Main Location: Monterrey, NL - Mexico

Web: https://www.kukahome.com

Activity: Manufacturer, Retailer

Product Portfolio: Upholstered furniture, Mattresses

Total Turnover range: 100-250 US\$ million

Employees range: > 500

Manufacturing plants: 2; **Locations:** Mexico (2)

Lester Colchones**Lester, S.A. De C.V.**

Headquarters/Main Location: Km. 127.6 Carretera Federal
Mexico-Puebl - 72130 Puebla, PUE - Mexico

T: +52 222 2850504

Email: ventas@lester.com.mx

Web: https://lester.mx

Activity: Manufacturer

Product Portfolio: Beds, Mattresses, Semi-finished parts

Types of mattresses by materials: Polyurethane Foam, Latex,
Innerspring,

Mattress production accounts for an estimated 60% of total
revenues

Total Turnover range: 0-5 US\$ million

Employees range: 100-250

Manufacturing plants: 2; **Locations:** Mexico (2)

Online sales: Yes

Neztsleep**Neztsleep**

Headquarters/Main Location: Durango #272 Int 1 Col. Roma -
06700 Ciudad de México, DF - Mexico

T: +52 55 8526 5819

Email: ventas@neztsleep.com

Web: https://neztsleep.com

Activity: Manufacturer, Retailer

Product Portfolio: Mattresses

Employees range: 11-50 employees

Manufacturing plants: 1; **Locations:** Mexico (1)

Online sales: Yes

Restonic (Mexico)**Sistemas de Descanso Lord S.A.de CV**

Group: Restonic Corp.

Headquarters/Main Location: Libramiento Norte, 24 - 54605
Tepotzotlan, MX - Mexico

T: +52 011 5255-58763522

Email: asanchezm@restonic.com.mx

Web: http://www.restonic.com.mx

Activity: Manufacturer

Product Portfolio: Mattresses, Contract

Types of mattresses by materials: Polyurethane Foam,
Innerspring,

Mattress production accounts for an estimated 100% of total
revenues

Total Turnover range: 15-50 US\$ million

Employees range: >250

Manufacturing plants: 1; **Locations:** Mexico (1)

Online sales: No

Royal Comfort de México**Espumas Industriales Monterrey**

Group: Espumas Monterrey

Headquarters/Main Location: Juan Sánchez Azcona 210-2, Del
Nte - Monterrey, NL - Mexico

T: +52 81 8130 3939

Web: https://www.comfort.com.mx

Activity: Manufacturer

Product Portfolio: Mattresses, Foam

Mattress production accounts for an estimated 90% of total
revenues

Total Turnover range: 0-5 US\$ million

Manufacturing plants: 1; **Locations:** Mexico (1)

Soberano**Colchones De Mexico, S.A. De C.V.**

Headquarters/Main Location: Bellavista 1569, San Nicolás
Tolentino - 09850 Iztapalapa, DF - Mexico

T: +52 56122071

Email: contacto@soberano.mx

Web: https://soberano.mx

Activity: Manufacturer

Product Portfolio: Mattresses

Employees range: 21-50

Online sales: No

Spring Air Mexico

Spring Air Mexico, S.A. De C.V.

Group: Spring Air International

Headquarters/Main Location: Blvd. Miguel Aleman Km. 1.5 - 52000 Lerma, CAMP - Mexico

T: +52 72850022

Web: <https://www.springair.com.mx>

Activity: Manufacturer

Product Portfolio: Beds, Mattresses, Pillows

Types of mattresses by materials: Polyurethane Foam, Innerspring,

Mattress production accounts for an estimated 70% of total revenues

Total Turnover range: 15-50 US\$ million

Employees range: 251-500

Manufacturing plants: 1; **Locations:** Mexico (1)

Online sales: Yes

Tempur Sealy Mexico

Tempur Sealy Mattress Co Mexico

Group: Tempur Sealy

Headquarters/Main Location: Circuito Alfonso Gomez De Orozco 113, Parque Industrial Exportec 2 - Toluca - Mexico

T: +52 72 22731810/6

Web: <https://www.sealy.com.mx>

Activity: Manufacturer

Product Portfolio: Mattresses, Pillows, Contract

Brands: Own Brands: Sealy, Sealy Posturpedic ,

Types of mattresses by materials: Polyurethane Foam, Innerspring,

Mattress production accounts for an estimated 90% of total revenues

Total Turnover range: 50-100 US\$ million

Employees range: 251-500

Manufacturing plants: 1; **Locations:** Mexico (1)

Online sales: Yes

Unikonfort

Unikonfort

Headquarters/Main Location: Camino a, Calle Sta. Cruz del Valle #113A, Valle de La Misericordia - 45615 San Pedro Tlaquepaque, JAL - Mexico

T: +52 33 36064362 ; 36065283

Email: contacto@unikonfort.mx

Web: <https://www.unikonfort.com.mx>

Activity: Manufacturer, Retailer

Product Portfolio: Beds, Mattresses, Contract

Manufacturing plants: 1; **Locations:** Mexico (1)

Online sales: Yes

Ureblock

Ureblock

Headquarters/Main Location: Av. Angel Leaño #480, Col. Los Robles - 45134 Zapopan, Nuevo Mexico Jal. - Mexico

T: +52 33 38364000

Email: venta-gdl@ureblock.com.mx

Web: <https://www.ureblock.com.mx>

Activity: Manufacturer

Product Portfolio: Mattresses, PU Foam

Total Turnover range: >250 US\$ million

Employees range: > 500

Vittorio Benzi

Colchones Vittorio Benzi SA DE CV

Headquarters/Main Location: Ote. 171 419, Amp San Juan de Aragón, Gustavo A. Madero - 07470 Ciudad de México, DF - Mexico

T: +52 5 7140500

Email: recepcion@vittoriobenzi.com.mx

Web: <https://vittoriobenzi.mx>

Activity: Manufacturer

Product Portfolio: Beds, Mattresses, Contract

Brands: Own Brands: Vittorio Benzi ,

Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring,

Mattress production accounts for an estimated 100% of total revenues

Employees range: 251-500

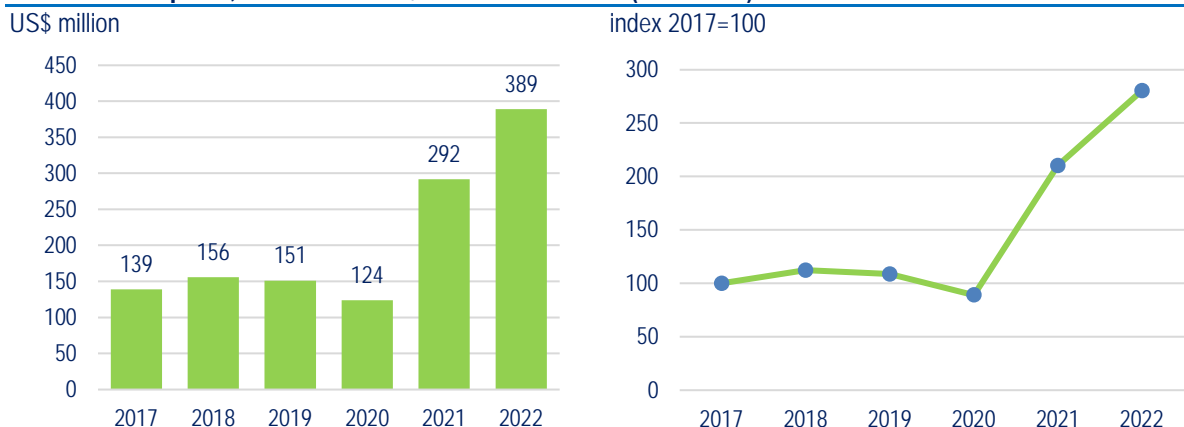
Manufacturing plants: 1; **Locations:** Mexico (1)

Online sales: No

3.9.4 Mexico. Mattresses exports

Figure 3.65 - Mexico.

Mattresses exports, 2017-2022. US\$ million and index (2017=100)

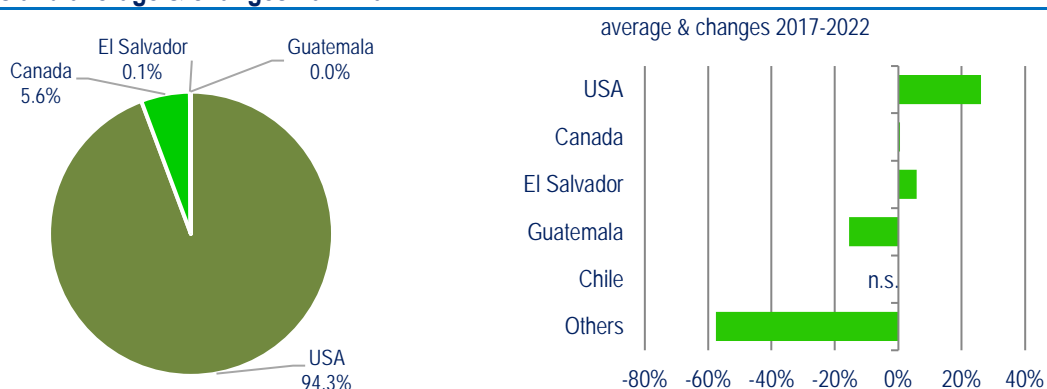


Source: CSIL processing of official data

Figure 3.66 - Mexico.

Mattress exports by country of destination, 2022.

% in values and average & changes 2017-2022



Source: CSIL processing of official data

Table 3.77 - Mexico.

Mattress exports, by country and by geographical area, 2017-2022.

	US\$ Million						% share		% annual changes	
	2017	2018	2019	2020	2021	2022	2017	2022	2022/21	aver 17-22
USA	114.7	131.5	128.8	109.4	280.2	367.0	82.6	94.3	30.9	26.2
Canada	21.0	18.7	17.9	13.7	10.7	21.7	15.2	5.6	n.s.	0.6
El Salvador	0.2	0.2	0.0	0.1	0.0	0.2	0.1	0.1	n.s.	5.9
Guatemala	0.4	0.4	0.5	0.2	0.2	0.2	0.3	0.0	-28.4	-15.5
Chile	0.0	0.0	0.0	0.0	0.0	0.1	0.0	0.0	n.s.	n.s.
top 5	136.3	150.7	147.2	123.3	291.2	389.1	98.2	100.0	33.6	23.3
others	2.5	5.2	3.8	0.3	0.6	0.0	1.8	0.0	n.s.	n.s.
Americas	138.8	155.2	150.7	123.6	291.7	389.2	100.0	100.0	33.4	22.9
- North America	135.8	150.2	146.7	123.1	290.9	388.7	97.8	99.9	33.6	23.4
- Central-South America	3.0	5.0	4.1	0.5	0.7	0.5	2.2	0.1	-27.6	-29.3
Asia and Pacific	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	n.c.	n.s.
Europe	0.0	0.7	0.2	0.0	0.0	0.0	0.0	0.0	n.c.	n.s.
- European Union (27)	0.0	0.7	0.2	0.0	0.0	0.0	0.0	0.0	n.c.	n.s.
- UK, CH, NO, IS	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	n.c.	n.s.
- Other Europe	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	n.c.	n.c.
Middle East	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	n.c.	n.s.
Africa	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	n.c.	n.s.
Other Countries	0.0	0.0	0.0	0.0	0.1	0.0	0.0	0.0	n.s.	n.c.
World Total	138.8	156.0	150.9	123.6	291.8	389.2	100.0	100.0	33.4	22.9

Source: CSIL processing of official data

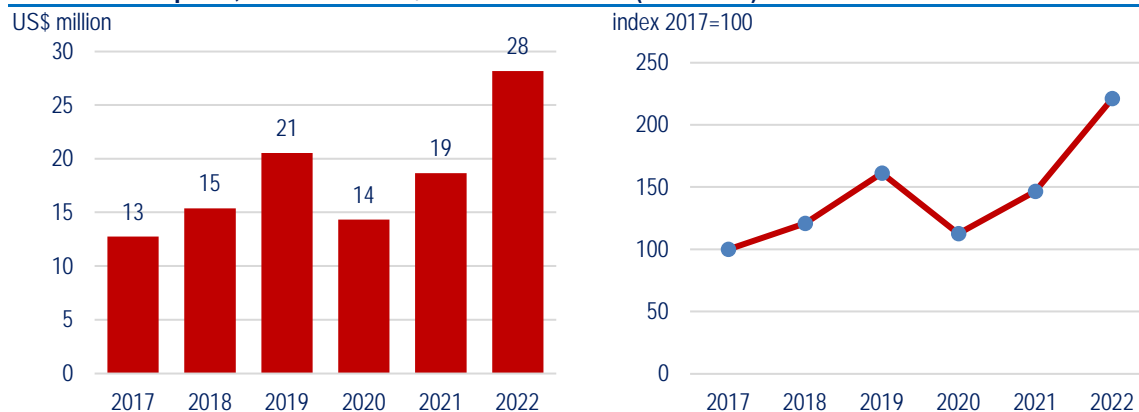
n.a.: not available n.c.: not calculable n.s.: not significant

UK, CH, NO, IS: United Kingdom, Switzerland, Norway, Iceland

3.9.5 Mexico. Mattresses imports

Figure 3.67 - Mexico.

Mattresses imports, 2017-2022. US\$ million and index (2017=100)

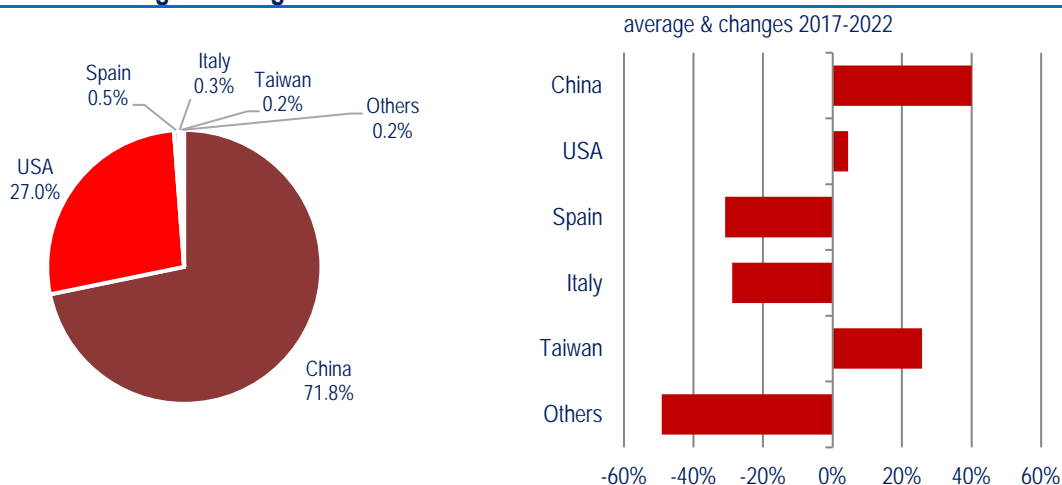


Source: CSIL processing of official data

Figure 3.68 - Mexico.

Mattresses imports by country of origin, 2022.

% in values and average & changes 2017-2022



Source: CSIL processing of Eurostat data

Table 3.78 - Mexico.

Mattresses imports, by country and by geographical area, 2017-2022.

	US\$ Million						% share		% annual changes	
	2017	2018	2019	2020	2021	2022	2017	2022	2022/21	aver 17-22
China	3.8	3.2	5.7	6.2	12.0	20.2	29.5	71.8	67.8	40.0
USA	6.1	9.6	13.1	5.0	6.1	7.6	48.0	27.0	24.5	4.4
Spain	0.9	0.5	0.3	0.1	0.0	0.1	7.4	0.5	n.s.	-30.9
Italy	0.4	0.2	0.1	0.2	0.1	0.1	3.3	0.3	-42.4	-28.8
Taiwan	0.0	0.0	0.0	0.0	0.1	0.1	0.2	0.2	n.s.	25.8
top 5	11.3	13.5	19.3	11.4	18.5	28.1	88.4	99.8	52.3	20.1
others	1.5	1.9	1.3	2.9	0.2	0.1	11.6	0.2	n.s.	-49.1
Americas	6.5	10.4	13.2	5.5	6.1	7.6	51.0	27.0	24.6	3.2
- North America	6.2	9.8	13.2	5.5	6.1	7.6	48.7	27.0	24.6	4.1
- Central-South America	0.3	0.5	0.0	0.0	0.0	0.0	2.3	0.0	n.c.	n.s.
Asia and Pacific	4.0	3.5	6.2	6.7	12.3	20.3	31.6	72.2	65.0	38.3
Europe	2.2	1.5	1.2	2.2	0.2	0.2	17.4	0.8	1.3	-36.1
- European Union (27)	2.1	1.5	1.1	1.7	0.2	0.2	16.6	0.8	1.3	-35.4
- UK, CH, NO, IS	0.0	0.0	0.0	0.1	0.0	0.0	0.2	0.0	n.c.	n.s.
- Other Europe	0.1	0.1	0.0	0.4	0.0	0.0	0.7	0.0	n.c.	n.s.
Middle East	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	n.c.	n.c.
Africa	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	n.c.	n.c.
Other Countries	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	n.c.	n.c.
World Total	12.7	15.4	20.5	14.3	18.6	28.2	100.0	100.0	51.0	17.2

Source: CSIL processing of official data

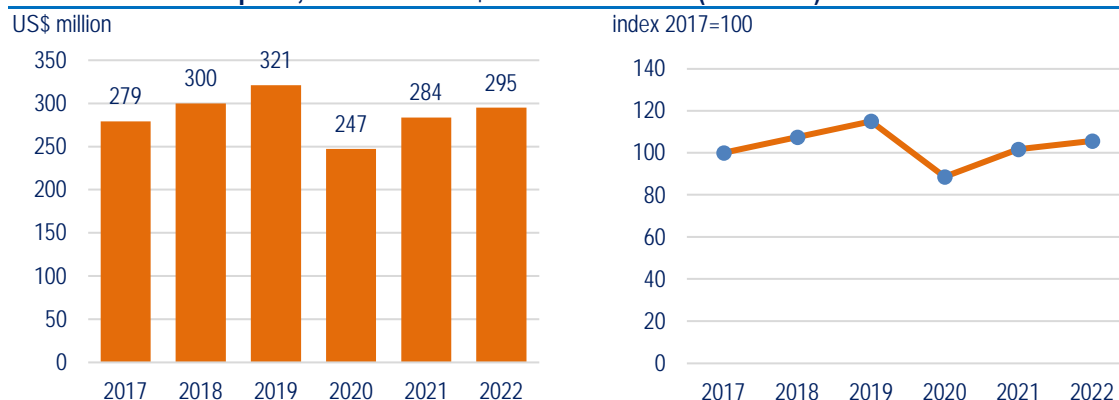
n.a.: not available n.c.: not calculable n.s.: not significant

UK, CH, NO, IS: United Kingdom, Switzerland, Norway, Iceland

3.9.6 Mexico. Mattresses consumption

Figure 3.69 - Mexico.

Mattresses consumption, 2017-2022. US\$ million and index (2017=100)



Source: CSIL

Table 3.79 - Mexico.

Import/Consumption ratio (%) for mattresses, 2017-2022.

Comparison with World

	2017	2018	2019	2020	2021	2022
Mexico	5%	5%	6%	6%	7%	10%
World	15%	16%	16%	18%	17%	18%

Source: CSIL

Table 3.80 - Mexico.

Real Growth of mattresses consumption. Forecasts 2023-2024

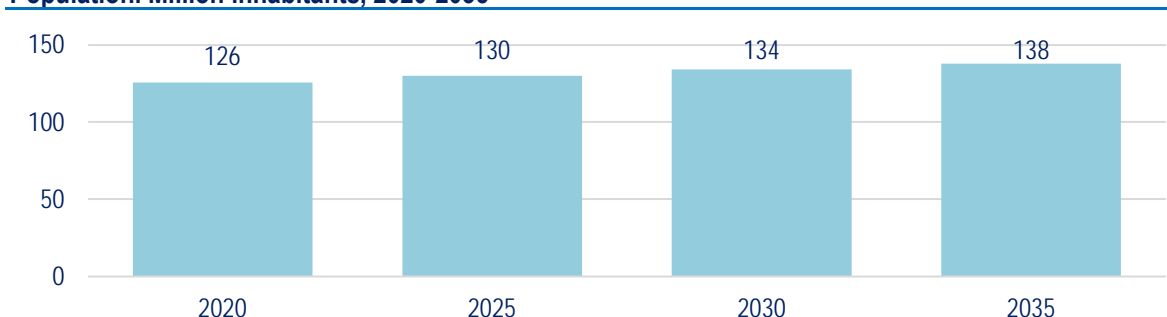
	2023	2024
Mexico	-2%	1%
World	-2%	2%

Source: CSIL

3.9.7 Mexico. Population forecasts

Figure 3.70 - Mexico.

Population. Million inhabitants, 2020-2035



Source: United Nations, Department of Economic and Social Affairs, Population Division. World Population Prospects.

Table 3.81 - Mexico.

Resident population in main cities* and projected growth

Cities	Population (thousand)		% changes 2020-2030
	2020	2030	
Ciudad de México	21,782	24,111	11%
Guadalajara	5,179	5,943	15%
Monterrey	4,874	5,621	15%
Puebla	3,195	3,669	15%
Toluca de Lerdo	2,467	2,909	18%
Tijuana	2,140	2,491	16%
León de los Aldamas	1,825	2,075	14%
La Laguna	1,615	2,013	25%
Ciudad Juárez	1,519	1,730	14%
Querétaro	1,339	1,558	16%
San Luis Potosí	1,217	1,396	15%
Mérida	1,161	1,342	16%
Mexicali	1,121	1,296	16%
Aguascalientes	1,106	1,276	15%
Cuernavaca	1,075	1,232	15%
Chihuahua	1,055	1,232	17%
Tampico	1,001	1,148	15%

Source: United Nations, Department of Economic and Social Affairs, Population Division. World Urbanization Prospects.

* Urban Agglomeration with 1 million inhabitants or more in 2020

3.10 The mattress industry in Spain

Table 3.82 - Spain

The Mattresses sector: production, consumption and international trade, 2013-2022.

		2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
Production	US\$ million	359	390	341	386	420	500	489	473	609	547
Exports	US\$ million	60	65	59	67	58	103	111	140	224	195
Imports	US\$ million	78	109	90	95	101	107	110	123	160	135
Consumption*	US\$ million	376	434	371	414	464	504	488	456	544	487
Production	% ch. -US\$		9%	-13%	13%	9%	19%	-2%	-3%	29%	-10%
Exports	% ch. -US\$		7%	-8%	13%	-14%	78%	8%	26%	60%	-13%
Imports	% ch. -US\$		39%	-17%	5%	7%	6%	3%	12%	30%	-15%
Consumption*	% ch. -US\$		15%	-14%	11%	12%	9%	-3%	-7%	19%	-10%
export/production	%	17%	17%	17%	17%	14%	21%	23%	30%	37%	36%
import/consumption	%	21%	25%	24%	23%	22%	21%	23%	27%	29%	28%
Production	EUR million	270	294	307	349	372	423	437	415	514	520
Exports	EUR million	45	49	53	61	51	87	99	123	190	185
Imports	EUR million	59	82	81	86	90	91	98	108	135	128
Consumption*	EUR million	283	327	335	374	410	427	436	399	460	462
Production	% ch. - EUR		9%	5%	14%	7%	14%	3%	-5%	24%	1%
Exports	% ch. - EUR		7%	10%	14%	-15%	70%	14%	24%	54%	-2%
Imports	% ch. - EUR		39%	-1%	6%	4%	1%	8%	9%	25%	-5%
Consumption*	% ch. - EUR		15%	2%	12%	10%	4%	2%	-8%	15%	1%

* Apparent consumption = Production – Exports + Imports

Sources: CSIL, Eurostat

Table 3.83 - Spain

Exchange rates, 2013-2022.

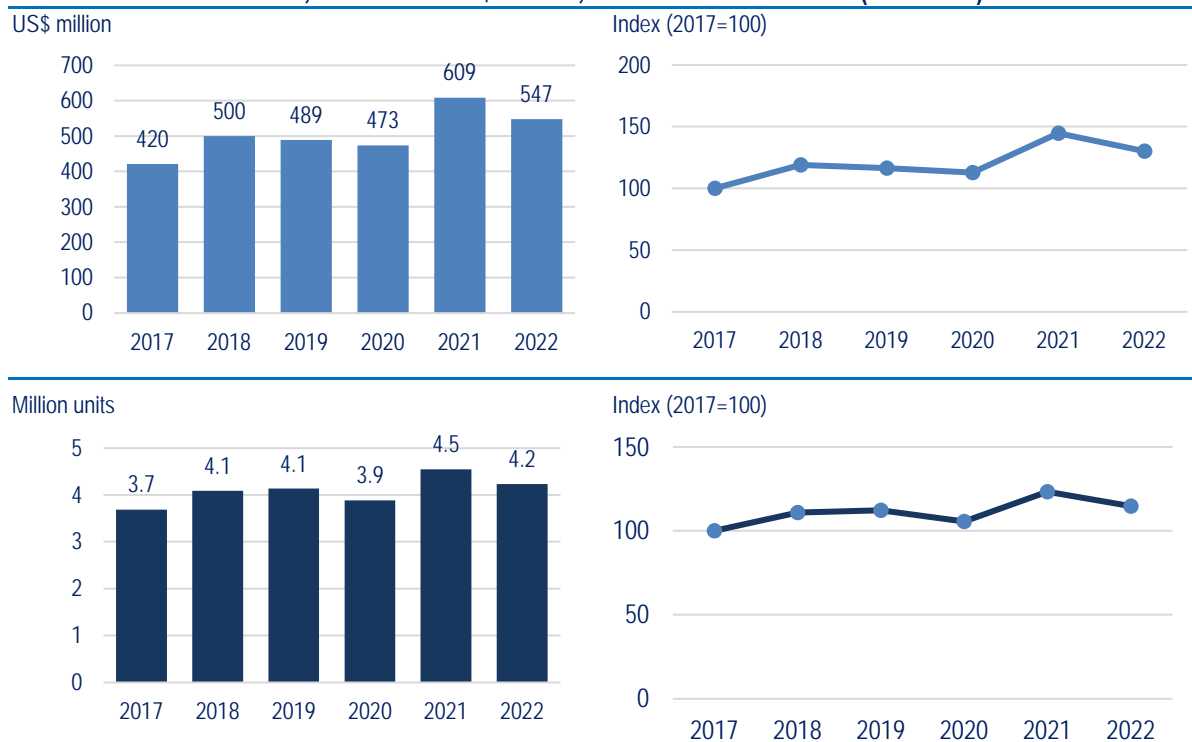
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
EUR per US\$	0.75	0.75	0.90	0.90	0.88	0.85	0.89	0.88	0.85	0.95

Source: US Federal Reserve

3.10.1 Spain. Mattresses production

Figure 3.71 - Spain

Production of mattresses, 2017-2022. US\$ million, million units and index (2017=100)



Source: CSIL

Table 3.84 - Spain

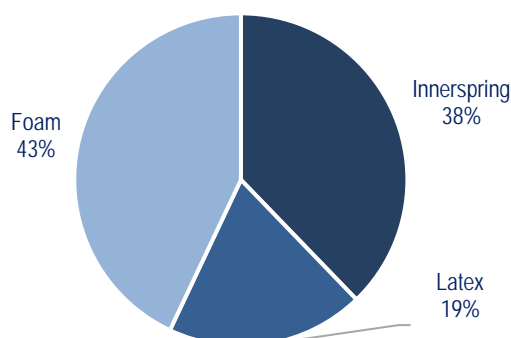
Exports/Production ratio (%) of mattresses, 2017-2022. Comparison with World

	2017	2018	2019	2020	2021	2022
Spain	14%	21%	23%	30%	37%	36%
World	16%	18%	18%	19%	18%	19%

Source: CSIL

Figure 3.72 - Spain

Breakdown of mattress production by filling material. Percentages in values



Source: CSIL

Last available year

3.10.2 Spain. Major Mattresses manufacturers

Table 3.85 Spain. Major mattresses manufacturers by turnover

Company	Mattresses turnover (Million US\$)	% share of mattresses in company's turnover	Total turnover (Million US\$)
Grupo Flex (Spain)	104.5	100	104.5
Pikolin (Grupo Pikolin)	98.0	62	158.0
Maxcolchon (Healthcare Co., Ltd.-Mlily)	49.0	70	69.9
Healthcare Spain (Healthcare Co., Ltd.-Mlily)	46.8	80	58.5
Hilding Anders Spain (Hilding Anders)	39.0	80	48.7
Karibian Descanso	36.9	100	36.9
Comotex (Healthcare Co., Ltd.-Mlily)	30.3	80	37.9
Gomarco	29.7	80	37.1
Industrias Relax	24.0	77	31.2
Dolce Confort	21.1	90	23.5
Poligon	18.7	100	18.7
Sonpura	15.5	80	19.4
Ecus	15.0	75	20.0
Somicat	14.9	70	21.2
Rama	12.8	80	16.0
Colchones De Noi	12.3	100	12.3
Sixty Confort	11.8	50	23.6
Colchon Comodon	11.3	90	12.5
Grupo Dupen	10.6	70	15.1
Aspol (Group)	10.4	90	11.5
Dupen	10.3	70	14.7
Don Almohadón - Mister Rest	9.5	100	9.5
Somnika Beds	8.0	90	8.9
La Premier	7.6	100	7.6
Mivis	7.3	100	7.3
Elastic Confort	6.7	100	6.7
Naturalia by Poligon	6.6	100	6.6
Moraplex	5.8	100	5.8
Colchones Star	5.3	58	9.1
Bedline Industrial	4.7	70	6.8

Source: CSIL estimates

Note: Data refer to the last available year, typically 2022 or 2021.

3.10.3 Spain. Short Profiles of major mattresses manufacturers

Aspol (Group)

Aspol

Headquarters/Main Location: Poligono San Ciprian De Vinas Cl 4 - 32911 San Cibrao Das Vinas - Spain
T: +34 98 8227149
Email: info@aspol.es
Web: https://www.aspol.es
Activity: Manufacturer
Product Portfolio: Mattresses
Mattress production accounts for an estimated 90% of total revenues
Total Turnover range: 5-15 US\$ million
Employees range: 51-100
Manufacturing plants: 1; **Locations:** Spain (1)
Online sales: No

Bedline Industrial

Bedline Industrial Iberica SI

Headquarters/Main Location: Cr Ajalvir (Km 2.200. Cl Argelia) - 28806 Alcala De Henares, Madrid - Spain
T: +34 918 806 851
Email: mail@bedline.es
Web: https://bedline.es
Activity: Manufacturer
Product Portfolio: Beds, Mattresses
Brands: Own Brands: Bedline,
Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring,
Mattress production accounts for an estimated 70% of total revenues
Total Turnover range: 5-15 US\$ million
Employees range: 0-20
Manufacturing plants: 1; **Locations:** Spain (1)
Online sales: Yes

Colchon Comodon

Comodon Descanso S.L.

Headquarters/Main Location: Avda. Fuente Álamo, Km 1 - Apdo. Correos, 758 - 30510 Yecla, Murcia - Spain
T: +34 968752655
Email: info@colchoncomodon.es
Web: https://colchoncomodon.es
Activity: Manufacturer
Product Portfolio: Beds, Mattresses, Pillows, Contract
Mattress production accounts for an estimated 90% of total revenues
Total Turnover range: 5-15 US\$ million
Employees range: 51-100
Manufacturing plants: 1; **Locations:** Spain (1)
Online sales: No

Colchones De Noi

NOI Mobiliario Europeo SL

Headquarters/Main Location: Carretera Nacional 340 (Km. 685) - 03300 Orihuela - Spain
T: +34 966740827
Email: info@colchonesdenoi.com
Web: https://colchonesdenoi.com
Activity: Manufacturer
Product Portfolio: Mattresses, Contract
Mattress production accounts for an estimated 100% of total revenues
Total Turnover range: 5-15 US\$ million
Employees range: 51-100

Colchones Star

Colchon Star S.A.

Headquarters/Main Location: C/ Santa Bárbara - 46114 Vinalesa, Valencia - Spain
T: +34 961 490317
Email: star@colchonstar.com
Web: https://www.colchonstar.com
Activity: Manufacturer
Product Portfolio: Beds, Mattresses, Semi-finished parts
Brands: Own Brands: Star,
Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring,
Mattress production accounts for an estimated 58% of total revenues
Total Turnover range: 5-15 US\$ million
Employees range: 51-100
Manufacturing plants: 1; **Locations:** Spain (1)
Online sales: No

Comotex

Comotex Sistemas del Descanso SL

Group: Healthcare Co., Ltd.-Mlily
Headquarters/Main Location: Calle Siroco, Pol Industrial Los Vientos, Parc 17-B - 46119 Naquera - Spain
T: +34 96 1862504
Email: info@comotex.es
Web: https://www.comotex.es
Activity: Manufacturer
Product Portfolio: Beds, Mattresses, Contract
Brands: Own Brands: Oxicell, Max Dreams, Comotex, Licensed Brands: Mlily,
Mattress production accounts for an estimated 80% of total revenues
Total Turnover range: 15-50 US\$ million
Employees range: 100-250
Manufacturing plants: 1; **Locations:** Spain (1)
Online sales: No

Diez Marques**Diez Marquez SL**

Headquarters/Main Location: Pol.Ind La Marquesa - C/Jornalers,101 - 46260 Alberic, Valencia - Spain
T: +34 96 244 60 97/96 244 29 44
Email: pedidos@domdecor.com
Web: https://domdecor.com
Activity: Manufacturer
Product Portfolio: Mattresses, Pillows
Brands: Own Brands: Domdecor,
Mattress production accounts for an estimated 100% of total revenues
Total Turnover range: 0-5 US\$ million
Employees range: 0-20
Online sales: No

Dimaflex**Dimaflex S.L.**

Headquarters/Main Location: Calle Artesans, 80 Pg Ind de Valls - 43800 Valls - Spain
T: +34 977 608400 ; 614339
Email: dimaflex@dimaflex.com
Web: http://www.dimaflex.com
Activity: Manufacturer
Product Portfolio: Beds, Mattresses, Pillows
Brands: Own Brands: Dima(x),
Mattress production accounts for an estimated 100% of total revenues
Total Turnover range: 0-5 US\$ million
Employees range: 0-20
Online sales: No

Dolce Confort**Dolce Confort SL**

Headquarters/Main Location: Calle Ctra. de Villena, Km 6 - 30510 Yecla, Murcia - Spain
T: +34 93 1 184 842
Email: info@dolceconfort.es; recepcion@dolceconfort.es
Web: https://dolceconfort.es
Activity: Manufacturer
Product Portfolio: Mattresses, Pillows, Contract
Mattress production accounts for an estimated 90% of total revenues
Total Turnover range: 15-50 US\$ million
Employees range: 100-250
Manufacturing plants: 2; **Locations:** Spain (2)
Online sales: No

Don Almohadón - Mister Rest**Don Almohadón SL**

Headquarters/Main Location: Polígono Industrial Sant José, Sector 1, nº 11 - Apdo., 28 - 46812 Aiello de Malferit - Spain
T: +34 96 2363013
Email: donalmohadon@donalmohadon.com
Web: https://www.donalmohadon.com
Activity: Manufacturer
Product Portfolio: Beds, Mattresses, Pillows, Contract
Brands: Own Brands: Don Almohadón, Mister Rest, don algodón, Arco Iris,
Mattress production accounts for an estimated 100% of total revenues
Total Turnover range: 5-15 US\$ million
Employees range: 51-100
Manufacturing plants: 1; **Locations:** Spain (1)
Online sales: No

Dupen**Industrias Dupen, SA**

Group: Dupen Group
Headquarters/Main Location: Ctra. De Albacete, Km. 220'5 - 46230 Alginet, Valencia - Spain
T: +34 96 1750366; 1754304
Email: dupen@dupen.com
Web: https://www.dupen.com
Activity: Manufacturer
Product Portfolio: Beds, Occasional, Mattresses, Pillows, Contract
Brands: Own Brands: Dupen,
Types of mattresses by materials: Polyurethane Foam, Innerspring,
Mattress production accounts for an estimated 70% of total revenues
Total Turnover range: 5-15 US\$ million
Employees range: 21-50
Manufacturing plants: 1; **Locations:** Spain (1)
Online sales: No

Ecus**Ecus Sleep SLU**

Headquarters/Main Location: Ctra Valencia, s/n - Apdo. 198 - 30510 Yecla, Murcia - Spain
T: +34 968 751374
Email: hablas@ecus.es
Web: https://ecussleep.com
Activity: Manufacturer
Product Portfolio: Upholstered furniture, Beds, Mattresses, Contract
Brands: Own Brands: Ecus, Senttix Khama,
Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring,
Mattress production accounts for an estimated 75% of total revenues
Total Turnover range: 15-50 US\$ million
Employees range: 100-250
Manufacturing plants: 1; **Locations:** Spain (1)
Online sales: No

Elastic Confort**Colchones Delax S.L.**

Headquarters/Main Location: Carrer Ciudad Dario, 45, - 46250 L'Alcúdia, Valencia - Spain

T: +34 96 2543261

Email: info@elasticconfort.com

Web: https://elasticconfort.com

Activity: Manufacturer

Product Portfolio: Mattresses

Mattress production accounts for an estimated 100% of total revenues

Total Turnover range: 5-15 US\$ million

Employees range: 21-50

Manufacturing plants: 1; **Locations:** Spain (1)

Gomarco**Gomarco Descanso SL**

Headquarters/Main Location: Ctra. Fuente Álamo, Km. 1 AC 403 - 30510 Yecla, Murcia - Spain

T: +34 968 790090

Email: info@gomarco.es

Web: https://gomarco.com

Activity: Manufacturer

Product Portfolio: Beds, Mattresses, Pillows, Contract

Brands: Own Brands: Alma Dream, Gomarco,

Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring,

Mattress production accounts for an estimated 80% of total revenues

Total Turnover range: 15-50 US\$ million

Employees range: 100-250

Manufacturing plants: 1; **Locations:** Spain (1)

Online sales: No

Grupo Dupen**Industrias Dupen, SA**

Group: Dupen Group

Headquarters/Main Location: Ctra. De Albacete, Km. 220'5 - 46230 Alginet, Valencia - Spain

T: +34 96 1750366; 1754304

Email: dupen@dupen.com

Web: https://www.dupen.com

Activity: Manufacturer

Product Portfolio: Beds, Occasional, Mattresses, Pillows, Contract

Brands: Own Brands: Dupen,

Types of mattresses by materials: Polyurethane Foam, Innerspring,

Mattress production accounts for an estimated 70% of total revenues

Total Turnover range: 15-50 US\$ million

Employees range: 1250 with retailer

Manufacturing plants: 1; **Locations:** Spain (1)

Online sales: No

Grupo Flex**Flex Equipos de Descanso SA**

Group: Grupo Flex

Headquarters/Main Location: Area empresarial Andalucía, Sector 7-C/Rio Almanzora 2 - 28906 Getafe, Madrid - Spain

T: +34 91 6918689

Email: atc.flex@flex.es

Web: https://www.flex.es ; http://www.flexhoteles.com

Activity: Manufacturer, Retailer

Product Portfolio: Beds, Mattresses, Contract

Brands: Own Brands: Flex, Mash, Molaflex, Klinum, Dormilón, Dorwin, ES Kluft, Vi-Spring, Aireloom, Marshall,

Types of mattresses by materials: Latex, Innerspring, Natural/Organic,

Mattress production accounts for an estimated 70% of total revenues

Total Turnover range: >250 US\$ million

Employees range: > 500

Manufacturing plants: 11; **Locations:** Spain (3) ; USA (3), Portugal, Brazil, Chile, UK, Germany. In December 2022, group subsidiary Kluft opened its 3rd factory in the United States.

Online sales: Yes

Grupo Pikolin**Grupo Pikolin, S.L.**

Group: Grupo Pikolin

Headquarters/Main Location: Ronda Ferrocarril 24 - 50197 Zaragoza - Spain

T: +34 976 300030

Email: corporativo@grupopikolin.com ;

corporate@grupopikolin.com

Web: https://www.grupopikolin.com ; https://www.pikolin.com

Activity: Manufacturer, Trader

Product Portfolio: Beds, Mattresses, Pillows, Contract, Hospitality furniture, Healthcare furniture, Semi-finished parts

Brands: Own Brands: Pikolin, Sema, Epeda, Licensed Brands: Bultex, Lattotex, Dunlopillo,

Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring,

Mattress production accounts for an estimated 62% of total revenues

Total Turnover range: >250 US\$ million

Employees range: > 500

Manufacturing plants: 10; **Locations:** Spain (3) ; Brazil (1), China (1), France (4), Vietnam (1)

Online sales: Yes

Healthcare Spain

Healthcare Foam SL

Group: Healthcare Co., Ltd.-Mily
Headquarters/Main Location: Polígono Industrial La Foia, C. Proyecto, 1
 - 46510 Quartell, Valencia - Spain
T: +34 962 63 80 64
Web: <https://healthcarespain.es>
Activity: Manufacturer
Product Portfolio: Mattresses
Brands: Own Brands: Essence Sleep,
Mattress production accounts for an estimated 80% of total revenues
Total Turnover range: 50-100 US\$ million
Employees range: 251-500
Manufacturing plants: 1; **Locations:** (Spain)
Online sales: No

Hilding Anders Spain

Hilding Anders Spain SL

Group: Hilding Anders
Headquarters/Main Location: Parque Industrial Ciutat de Carlet, C/ Carrasqueral 12 - 46240 Carlet, Valencia - Spain
T: +34 96 2994200
Email: spain@hildinganders.com
Web: <https://hildinganders.es>
Activity: Manufacturer
Product Portfolio: Beds, Mattresses, Pillows, Contract
Brands: Own Brands: Somilar,
Mattress production accounts for an estimated 80% of total revenues
Total Turnover range: 15-50 US\$ million
Employees range: 251-500
Manufacturing plants: 1; **Locations:** Spain (1)
Online sales: No

Industrias Relax

Industrias Relax SL

Group: Relax
Headquarters/Main Location: Pol. Ind. Centrovía. Ctra. Nacional II, Km 303- La Habana 1 - 50196 La Muela , Zaragoza - Spain
T: +34 976 145409
Email: info@relax.es ; marketing@relax.es
Web: <https://relax.es>
Activity: Manufacturer
Product Portfolio: Beds, Mattresses, Pillows, Contract
Brands: Own Brands: Relax, Biosystem, Doreline,
Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring, Other
Mattress production accounts for an estimated 77% of total revenues
Total Turnover range: 15-50 US\$ million
Employees range: 100-250
Manufacturing plants: 1; **Locations:** Spain (1)
Online sales: Yes

Karibian Descanso

Comercial Godema Srl

Headquarters/Main Location: Ctra. Pinoso - Km. 2 S/N, Apdo. de Correos 611 - 30510 Yecla, Murcia - Spain
T: +34 968753798
Email: info@karibiandescanso.com
Web: <https://karibiandescanso.com>
Activity: Manufacturer
Product Portfolio: Mattresses
Brands: Own Brands: Karibian,
Mattress production accounts for an estimated 100% of total revenues
Total Turnover range: 15-50 US\$ million
Employees range: 100-250
Manufacturing plants: 2; **Locations:** Spain (2)

La Premier

Buscando Suenos SL

Headquarters/Main Location: Polígono Industrial L'Alter - C/ Dels Fusters, nave 8, 9, 10 y 11; Apdo. 55 - 46290 Alcácer, Valencia - Spain
T: +34 961235151
Email: info@la-premier.es
Web: <https://la-premier.es>
Activity: Manufacturer
Product Portfolio: Mattresses
Mattress production accounts for an estimated 100% of total revenues
Total Turnover range: 5-15 US\$ million
Employees range: 0-20
Manufacturing plants: 1; **Locations:** Spain (1)
Online sales: No

Magister

Magister Confort, S.A.

Headquarters/Main Location: Esteban Terradas, 3 5 Pol. Ind. Nuestra Sra. de Butarque - 28914 Leganés, Madrid - Spain
T: +34 916 866800
Email: magister@magisterconfort.es
Web: <http://www.magisterconfort.es>
Activity: Manufacturer, Retailer
Product Portfolio: Beds, Mattresses, Pillows
Mattress production accounts for an estimated 100% of total revenues
Total Turnover range: 0-5 US\$ million
Employees range: 0-20
Manufacturing plants: 1; **Locations:** Spain (1)
Online sales: No

Maxcolchon**Maxcolchon SI****Group:** Healthcare Co., Ltd.-Mily**Headquarters/Main Location:** Calle Siroco PG Industrial Los Vientos, 17 - 46119 Naquera, Valencia - Spain**T:** +34 961 399 020**Email:** info@maxcolchon.com**Web:** https://www.maxcolchon.com**Activity:** Retailer**Product Portfolio:** Upholstered furniture, Beds, Mattresses, Pillows, Semi-finished parts**Brands:** Own Brands: Max Colchon, Licensed Brands: Mily, **Mattress production** accounts for an estimated 70% of total revenues**Total Turnover range:** 50-100 US\$ million**Employees range:** 100-250**Manufacturing plants:** Max Colchon is the retail arm of the Mattress Dreams Group (subsidiary of Healthcare Mily) in Spain. The mattresses are produced by the other subsidiary of the group, Comotex, at a manufacturing plant in Valencia.**Online sales:** Yes**Mivis****Colchones Mivis****Headquarters/Main Location:** Calle Almusafes, 4 - 46680 Algemesí, Valencia - Spain**T:** +34 96 248 17 83**Email:** mivis@colchonesmivis.com**Web:** https://colchonesmivis.com**Activity:** Manufacturer**Product Portfolio:** Mattresses, Pillows, Semi-finished parts**Mattress production** accounts for an estimated 100% of total revenues**Total Turnover range:** 5-15 US\$ million**Employees range:** 21-50**Manufacturing plants:** 1; **Locations:** Spain (1)**Online sales:** No**Moraplex****Raymoplex SL****Headquarters/Main Location:** Avenida de La Fuente, S/N Pol. Ind. - 29532 Mollina, Málaga - Spain**T:** +34 952740160**Email:** info@moraplex.com**Web:** http://www.moraplex.com**Activity:** Manufacturer**Product Portfolio:** Beds, Mattresses, Pillows**Brands:** Own Brands: Moraplex,**Mattress production** accounts for an estimated 100% of total revenues**Total Turnover range:** 5-15 US\$ million**Employees range:** 21-50**Online sales:** No**Naturalia by Poligon****Poligon S.A.****Group:** Poligon**Headquarters/Main Location:** Calle Gran Via 67 - Madrid - Spain**T:** +34 985744615**Email:** poligon@poligon.es**Web:** https://poligon.es**Activity:** Manufacturer, Retailer**Product Portfolio:** Beds, Mattresses, Pillows**Brands:** Own Brands: Poligon, Naturalia,**Mattress production** accounts for an estimated 100% of total revenues**Total Turnover range:** 5-15 US\$ million**Employees range:** 21-50**Manufacturing plants:** 1; **Locations:** Spain (1)**Online sales:** No**Olduga 2019****Olduga 2019 Slu****Group:** Dupen Group**Headquarters/Main Location:** Calle Nou - 46450 Benifaió - Spain**Activity:** Manufacturer**Product Portfolio:** Beds, Occasional, Mattresses, Pillows, Contract**Mattress production** accounts for an estimated 70% of total revenues**Total Turnover range:** 0-5 US\$ million**Employees range:** 21-50**Online sales:** No**Pikolin****Grupo Pikolin, S.L.****Group:** Grupo Pikolin**Headquarters/Main Location:** Ronda Ferrocarril 24 - 50197 Zaragoza - Spain**T:** +34 976 300030**Email:** corporativo@grupopikolin.com ;

corporate@grupopikolin.com

Web: https://www.grupopikolin.com ; https://www.pikolin.com**Activity:** Manufacturer, Trader**Product Portfolio:** Beds, Mattresses, Pillows, Contract, Hospitality furniture, Healthcare furniture, Semi-finished parts**Brands:** Own Brands: Pikolin, Sema, Epeda, Licensed Brands:

Bultex, Lattotex, Dunlopillo,

Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring,**Mattress production** accounts for an estimated 62% of total revenues**Total Turnover range:** 100-250 US\$ million**Employees range:** > 500**Manufacturing plants:** 10; **Locations:** Spain (3) ; Brazil (1), China (1), France (4), Vietnam (1)**Online sales:** Yes

Poligon**Poligon S.A.****Group:** Poligon**Headquarters/Main Location:** Calle Gran Vía 67 - Madrid - Spain**T:** +34 985744615**Email:** poligon@poligon.es**Web:** https://poligon.es**Activity:** Manufacturer, Retailer**Product Portfolio:** Beds, Mattresses, Pillows**Brands:** Own Brands: Poligon, Naturalia,**Mattress production** accounts for an estimated 100% of total revenues**Total Turnover range:** 15-50 US\$ million**Employees range:** 100-250**Manufacturing plants:** 1; **Locations:** Spain (1)**Online sales:** No**Smatex****Smatex (Dunlopillo)****Group:** Grupo Pikolin**Headquarters/Main Location:** Avenida Estatut, 1 - 46711 Miramar - Spain**T:** +34 96 2803010**Email:** info@dunlopillo.es**Web:** https://www.dunlopillo.es; https://www.smatex.com**Activity:** Manufacturer**Product Portfolio:** Beds, Mattresses, Pillows, Semi-finished parts**Brands:** Own Brands: Dunlopillo, Smatex,**Mattress production** accounts for an estimated 71% of total revenues**Total Turnover range:** 15-50 US\$ million**Employees range:** 100-250**Manufacturing plants:** 1; **Locations:** Spain (1)**Online sales:** No**Rama****Colchones Rama SL****Headquarters/Main Location:** Ctra. Villena Km 1.5 - 30510

Yecla, Murcia - Spain

T: +34 968 791545**Email:** gestion@colchonesrama.com**Web:** http://www.colchonesrama.com ;

http://www.ramadescano.com

Activity: Manufacturer**Product Portfolio:** Beds, Mattresses, Pillows, Semi-finished parts**Brands:** Own Brands: Rama, Piorama,**Mattress production** accounts for an estimated 80% of total revenues**Total Turnover range:** 15-50 US\$ million**Employees range:** 100-250**Manufacturing plants:** 4; **Locations:** Spain (4)**Online sales:** Yes**Somg Grupo****Grupo SOMG Somisur-Gremocar****Group:** Grupo Somg**Headquarters/Main Location:** Pol. Ind. La Campiña. C/. Islas Canarias, 18-25 - 41400 Ecija, Sevilla - Spain**T:** +34 95 590 53 40**Email:** info@somges.eu ; pedidos@gruposomg.com**Web:** https://somges.eu**Activity:** Manufacturer**Product Portfolio:** Upholstered furniture, Beds, Mattresses, Contract**Brands:** Own Brands: Somisur, Gremocar, Lanuit, Movireb,**Mattress production** accounts for an estimated 20% of total revenues**Total Turnover range:** 15-50 US\$ million**Employees range:** 100-250**Manufacturing plants:** 1; **Locations:** Spain (1)**Online sales:** No**Sixty Confort****Sixty Confort****Headquarters/Main Location:** Montealegre del Castillo CM-3209 - 02650 Albacete - Spain**Email:** gestion@sixtyconfort.com**Web:** https://www.sixtyconfort.com**Activity:** Manufacturer**Product Portfolio:** Mattresses, Semi-finished parts**Mattress production** accounts for an estimated 50% of total revenues**Total Turnover range:** 15-50 US\$ million**Employees range:** 100-250**Manufacturing plants:** 1; **Locations:** Spain (1)**Somicat****Colchones Somicat SL****Headquarters/Main Location:** Carretera del Mig N° 257 - 08907 Hospitalet De Llobregat - Spain**T:** +34 93 1 184 842**Email:** info@somicat.com**Web:** https://www.somicat.com**Activity:** Manufacturer**Product Portfolio:** Beds, Mattresses, Pillows**Mattress production** accounts for an estimated 70% of total revenues**Total Turnover range:** 15-50 US\$ million**Employees range:** 51-100**Manufacturing plants:** 1; **Locations:** Spain (1)

Somnika Beds**Somnika Beds SL**

Headquarters/Main Location: Calle Bizet 33 - 08191 Rubí, Barcelona - Spain

T: +34 935632832

Email: lescorts@dormity.com

Web: <https://dormity.com>

Activity: Manufacturer, Retailer

Product Portfolio: Beds, Mattresses, Pillows

Mattress production accounts for an estimated 90% of total revenues

Total Turnover range: 5-15 US\$ million

Employees range: 21-50

Manufacturing plants: 1; **Locations:** Spain (1)

Online sales: Yes

Sonpura**Luis Soriano SA**

Headquarters/Main Location: Calle Sant Miquel del Toudell, 23 - 08232 Viladecavalls, Barcelona - Spain

T: +34 937 889 243

Email: sonpura@sonpura.com

Web: <https://www.sonpura.es>

Activity: Manufacturer

Product Portfolio: Beds, Mattresses, Pillows, Contract

Brands: Own Brands: Sonpura,

Types of mattresses by materials: Innerspring,

Mattress production accounts for an estimated 80% of total revenues

Total Turnover range: 15-50 US\$ million

Employees range: 51-100

Manufacturing plants: 1; **Locations:** Spain (1)

Online sales: No

Sumex**Enrique Sanchez Gonzales SL**

Headquarters/Main Location: Avenida de Extremadura No 11 - 06498 Lobos, Badajoz - Spain

T: +34 924 447478

Email: enriquesanchez@colchonsumex.com

Web: <http://www.colchonsumex.com>

Activity: Manufacturer

Product Portfolio: Beds, Mattresses, Semi-finished parts

Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring,

Total Turnover range: 0-5 US\$ million

Employees range: 21-50

Online sales: No

Toende**Toende SL**

Headquarters/Main Location: nº14, Polígono Industrial els Arcs - 43713 Sant Jaume dels Domenys (Tarragona), Mallorca - Spain

T: +34 93-819-94-30

Email: pedidos@toende.com

Web: <http://toende.com>

Activity: Manufacturer

Product Portfolio: Mattresses

Total Turnover range: 5-15 US\$ million

Employees range: 21-50

Online sales: No

Vick Flex Descanso**Golatex Transformados S.L.**

Group: Golatex Transformados SI

Headquarters/Main Location: Ctra de Jumilla, KM 2.5 - 30510 Yecla, Murcia - Spain

T: +34 968 71 82 40

Email: info@vickflex.es

Web: <https://vickflex.es>

Activity: Manufacturer

Product Portfolio: Mattresses, Pillows, Textiles

Total Turnover range: 5-15 US\$ million

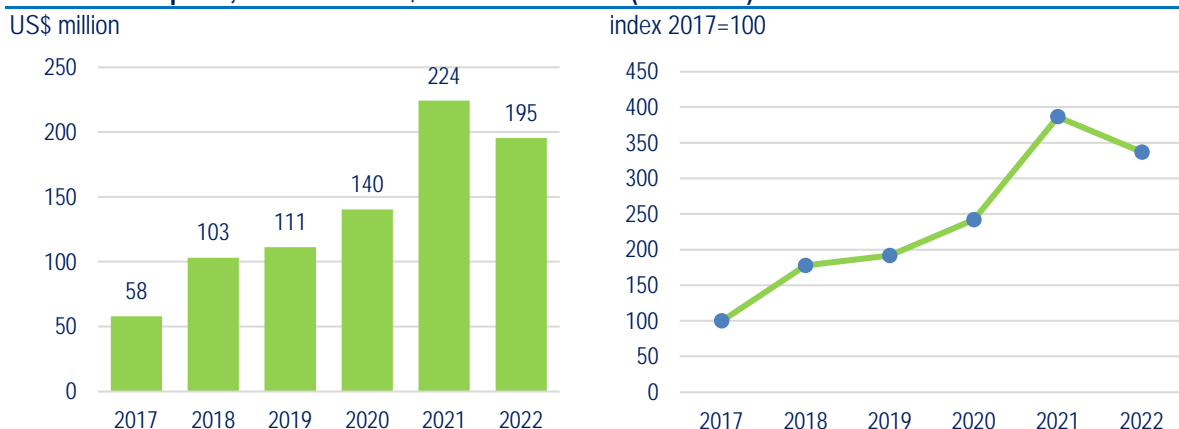
Employees range: 21-50

Online sales: No

3.10.4 Spain. Mattresses exports

Figure 3.73 - Spain.

Mattresses exports, 2017-2022. US\$ million and index (2017=100)

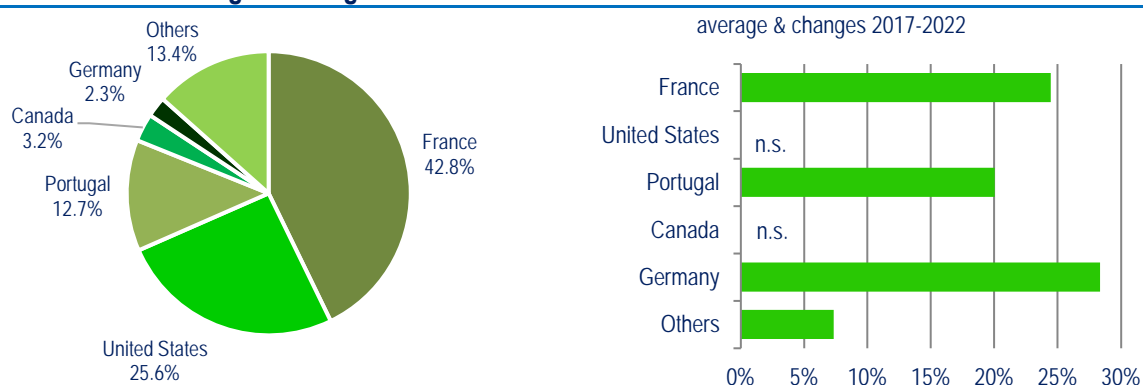


Source: CSIL processing of official data

Figure 3.74 - Spain.

Mattress exports by country of destination, 2022.

% in values and average & changes 2017-2022



Source: CSIL processing of official data

Table 3.86 - Spain.

Mattress exports, by country and by geographical area, 2017-2022.

	US\$ Million						% share		% annual changes	
	2017	2018	2019	2020	2021	2022	2017	2022	2022/21	aver 17-22
France	28.0	64.2	72.9	95.0	94.0	83.6	48.3	42.8	-11.1	24.5
United States	0.4	0.5	0.2	3.4	64.2	50.0	0.6	25.6	-22.1	n.s.
Portugal	10.0	12.0	12.5	14.4	30.4	24.8	17.2	12.7	-18.2	20.1
Canada	0.0	0.3	0.1	0.0	0.1	6.2	0.0	3.2	n.s.	n.s.
Germany	1.3	2.1	3.0	2.6	6.1	4.5	2.2	2.3	-26.0	28.3
Italy	1.2	1.5	3.5	2.9	3.7	3.5	2.0	1.8	-4.1	24.9
Andorra	1.7	1.9	1.7	1.6	1.7	2.1	3.0	1.1	21.6	3.6
Ceuta and Melilla	1.6	1.7	1.9	2.1	2.4	1.8	2.8	0.9	-23.8	2.6
Belgium	0.7	0.9	1.2	1.6	2.7	1.5	1.2	0.8	-43.7	15.7
United Kingdom	1.0	1.6	0.9	3.2	0.4	1.3	1.7	0.7	n.s.	6.0
top 10	45.8	86.7	97.8	126.8	205.6	179.3	79.0	91.8	-12.8	31.4
others	12.2	16.4	13.4	13.6	18.6	16.0	21.0	8.2	-14.1	5.6
Americas	2.9	2.8	1.9	4.0	64.7	57.0	5.0	29.2	-12.0	81.6
- North America	0.5	0.9	0.4	3.4	64.2	56.1	0.9	28.7	-12.6	n.s.
- Central-South America	2.4	1.8	1.5	0.5	0.5	0.8	4.1	0.4	67.6	-18.9
Asia and Pacific	2.4	2.5	2.1	2.2	1.9	1.7	4.1	0.9	-7.9	-5.8
Europe	50.3	93.7	104.0	131.1	154.8	132.6	86.7	67.9	-14.3	21.4
- European Union (27)	45.5	87.7	99.7	124.5	149.9	126.2	78.4	64.6	-15.8	22.7
- UK, CH, NO, IS	2.9	3.8	2.3	4.4	1.7	3.3	5.0	1.7	94.0	2.7
- Other Europe	1.9	2.2	2.0	2.3	3.2	3.1	3.2	1.6	-3.2	10.4
Middle East	0.5	1.5	0.5	0.4	0.3	0.4	0.8	0.2	28.4	-2.7
Africa	2.0	2.6	2.3	2.5	2.1	2.2	3.5	1.1	0.8	1.5
Other Countries	0.0	0.1	0.4	0.3	0.3	1.3	0.0	0.7	n.s.	n.s.
World Total	58.0	103.2	111.2	140.4	224.2	195.3	100.0	100.0	-12.9	27.5

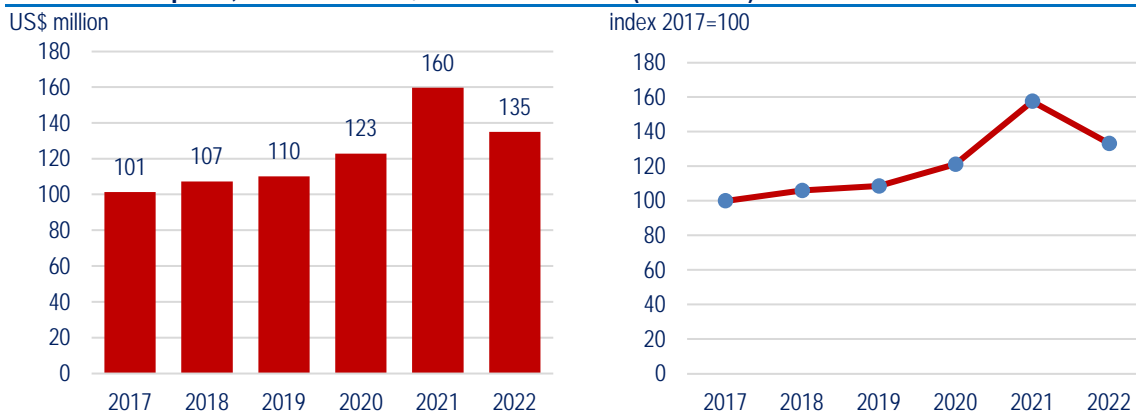
Source: CSIL processing of official data

n.a.: not available n.c.: not calculable n.s.: not significant
UK, CH, NO, IS: United Kingdom, Switzerland, Norway, Iceland

3.10.5 Spain. Mattresses imports

Figure 3.75 - Spain.

Mattresses imports, 2017-2022. US\$ million and index (2017=100)

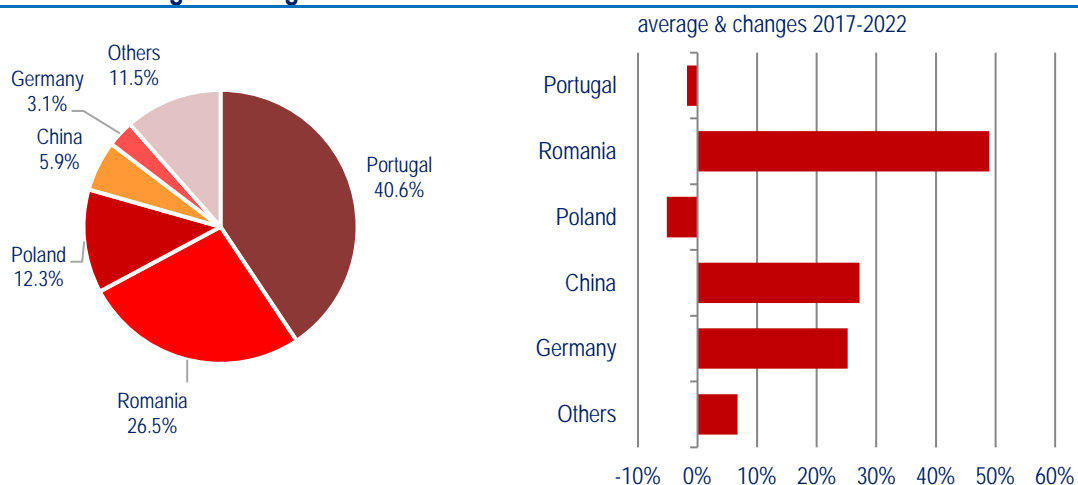


Source: CSIL processing of official data

Figure 3.76 - Spain.

Mattresses imports by country of origin, 2022.

% in values and average & changes 2017-2022



Source: CSIL processing of Eurostat data

Table 3.87 - Spain.

Mattresses imports, by country and by geographical area, 2017-2022.

	US\$ Million						% share		% annual changes	
	2017	2018	2019	2020	2021	2022	2017	2022	2022/21	aver 17-22
Portugal	59.8	58.6	61.0	61.1	75.6	54.8	59.1	40.6	-27.5	-1.7
Romania	4.9	9.1	10.3	11.0	23.2	35.8	4.8	26.5	54.2	49.0
Poland	21.6	22.5	16.7	19.8	32.0	16.5	21.3	12.3	-48.2	-5.2
China	2.4	2.1	5.4	9.2	11.1	8.0	2.4	5.9	-27.8	27.2
Germany	1.4	2.5	4.4	6.1	3.3	4.2	1.4	3.1	26.9	25.2
Italy	3.5	4.7	3.5	4.3	3.6	3.7	3.5	2.7	2.5	0.7
France	2.4	2.2	2.6	5.0	2.9	3.2	2.4	2.4	10.4	6.0
Türkiye	0.0	0.0	0.0	0.2	0.5	1.7	0.0	1.2	n.s.	n.s.
Netherlands	0.5	0.5	0.8	0.6	1.1	1.2	0.5	0.9	13.5	18.0
Sweden	1.3	1.2	0.9	0.7	1.2	1.2	1.3	0.9	-3.8	-1.5
top 10	97.8	103.4	105.6	118.0	154.4	130.3	96.6	96.6	-15.6	5.9
others	3.5	3.9	4.4	4.7	5.2	4.6	3.4	3.4	-11.6	5.8
Americas	0.3	0.1	1.2	0.2	0.1	0.0	0.3	0.0	n.s.	-33.8
- North America	0.3	0.1	1.2	0.0	0.1	0.0	0.3	0.0	n.s.	-34.5
- Central-South America	0.0	0.0	0.0	0.1	0.0	0.0	0.0	0.0	n.s.	-8.8
Asia and Pacific	2.6	2.3	5.6	9.6	11.5	8.5	2.5	6.3	-26.3	27.0
Europe	98.3	104.8	103.2	113.0	148.0	126.4	97.1	93.7	-14.6	5.1
- European Union (27)	97.2	103.9	102.3	110.9	146.3	123.9	96.0	91.8	-15.3	5.0
- UK, CH, NO, IS	1.1	0.8	0.7	0.9	1.1	0.6	1.0	0.5	-42.9	-10.0
- Other Europe	0.1	0.1	0.2	1.2	0.6	1.9	0.1	1.4	n.s.	81.6
Middle East	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	n.s.	-11.1
Africa	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	n.s.	-15.9
Other Countries	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	n.s.	n.s.
World Total	101.3	107.3	110.0	122.8	159.6	134.9	100.0	100.0	-15.5	5.9

Source: CSIL processing of official data

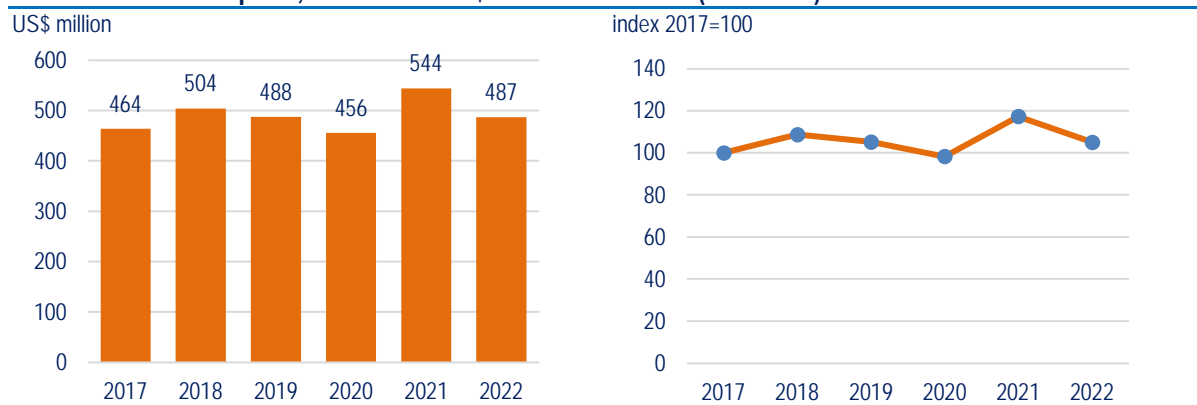
n.a.: not available n.c.: not calculable n.s.: not significant

UK, CH, NO, IS: United Kingdom, Switzerland, Norway, Iceland

3.10.6 Spain. Mattresses consumption

Figure 3.77 - Spain.

Mattresses consumption, 2017-2022. US\$ million and index (2017=100)



Source: CSIL

Table 3.88 - Spain.

Import/Consumption ratio (%) for mattresses, 2017-2022.

Comparison with World

	2017	2018	2019	2020	2021	2022
Spain	22%	21%	23%	27%	29%	28%
World	15%	16%	16%	18%	17%	18%

Source: CSIL

Table 3.89 - Spain.

Real Growth of mattresses consumption. Forecasts 2023-2024

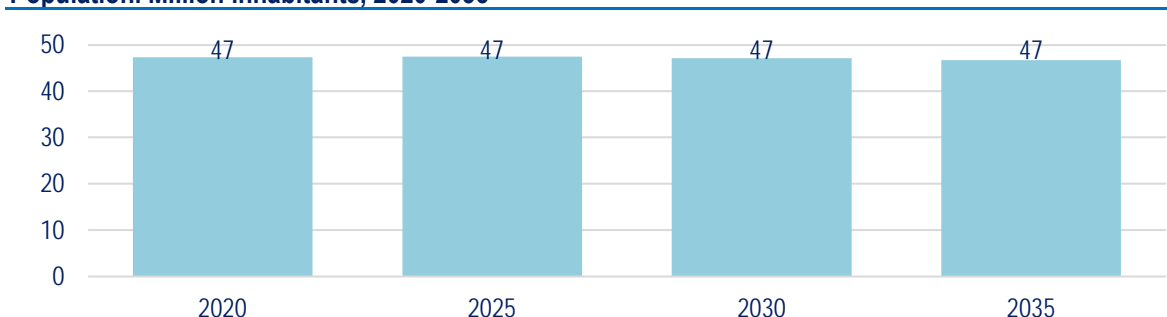
	2023	2024
Spain	-5%	2%
World	-2%	2%

Source: CSIL

3.10.7 Spain. Population forecasts

Figure 3.78 - Spain.

Population. Million inhabitants, 2020-2035



Source: United Nations, Department of Economic and Social Affairs, Population Division. World Population Prospects.

Table 3.90 - Spain.

Resident population in main cities* and projected growth

Cities	Population (thousand)		% changes 2020-2030
	2020	2030	
Madrid	6,618	6,907	4%
Barcelona	5,586	5,812	4%
Valencia	834	850	2%
Zaragoza	731	752	3%
Sevilla	704	707	0%
Malaga	590	601	2%
Murcia	500	525	5%
Palma	467	494	6%
Las Palmas Gran Canaria	402	410	2%
Alicante	370	386	4%
Bilbao	350	349	0%
Cordoba	344	350	2%
Vigo	307	311	1%
Valladolid	305	303	-1%

Source: United Nations, Department of Economic and Social Affairs, Population Division. World Urbanization Prospects.

* Urban Agglomeration with 300 thousand inhabitants or more in 2020

3.11 The mattress industry in Germany

Table 3.91 - Germany

The Mattresses sector: production, consumption and international trade, 2013-2022.

		2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
Production	US\$ million	679	722	661	640	634	623	586	586	626	525
Exports	US\$ million	151	158	140	142	157	202	223	222	281	273
Imports	US\$ million	371	393	346	348	399	440	439	473	569	500
Consumption*	US\$ million	899	957	867	846	876	861	802	838	914	752
Production	% ch. -US\$		6%	-8%	-3%	-1%	-2%	-6%	0%	7%	-16%
Exports	% ch. -US\$		5%	-12%	1%	11%	29%	11%	0%	27%	-3%
Imports	% ch. -US\$		6%	-12%	1%	15%	10%	0%	8%	20%	-12%
Consumption*	% ch. -US\$		6%	-9%	-2%	3%	-2%	-7%	4%	9%	-18%
export/production	%	22%	22%	21%	22%	25%	32%	38%	38%	45%	52%
import/consumption	%	41%	41%	40%	41%	46%	51%	55%	57%	62%	66%
Production	EUR million	511	543	596	578	561	527	523	514	529	499
Exports	EUR million	114	119	126	128	139	171	199	195	238	259
Imports	EUR million	280	296	312	314	353	373	392	415	481	475
Consumption*	EUR million	677	720	781	764	775	729	716	734	773	714
Production	% ch. - EUR		6%	10%	-3%	-3%	-6%	-1%	-2%	3%	-6%
Exports	% ch. - EUR		5%	6%	1%	9%	23%	17%	-2%	22%	9%
Imports	% ch. - EUR		6%	5%	1%	12%	6%	5%	6%	16%	-1%
Consumption*	% ch. - EUR		6%	9%	-2%	1%	-6%	-2%	2%	5%	-8%

* Apparent consumption = Production – Exports + Imports

Sources: CSIL, Eurostat, Federal Statistical Office of Germany

Table 3.92 - Germany

Exchange rates, 2013-2022.

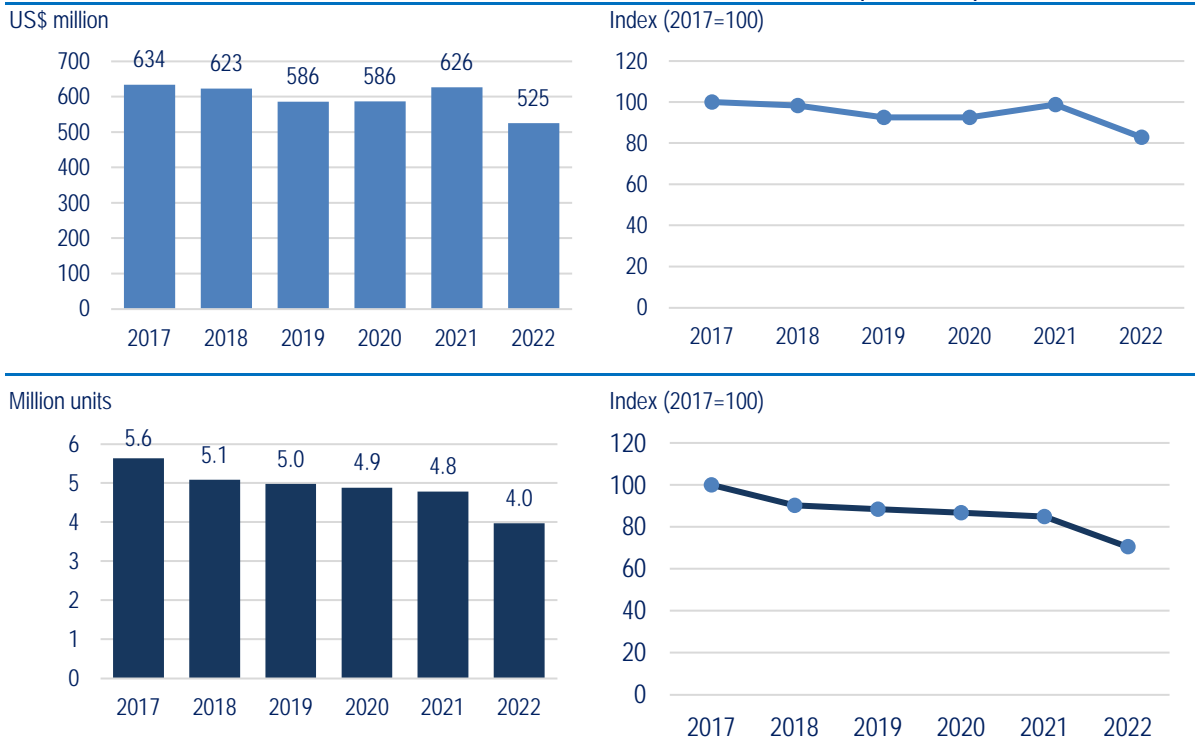
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
EUR per US\$	0.75	0.75	0.90	0.90	0.88	0.85	0.89	0.88	0.85	0.95

Source: US Federal Reserve

3.11.1 Germany. Mattresses production

Figure 3.79 - Germany

Production of mattresses, 2017-2022. US\$ million, million units and index (2017=100)



Source: CSIL

Table 3.93 - Germany

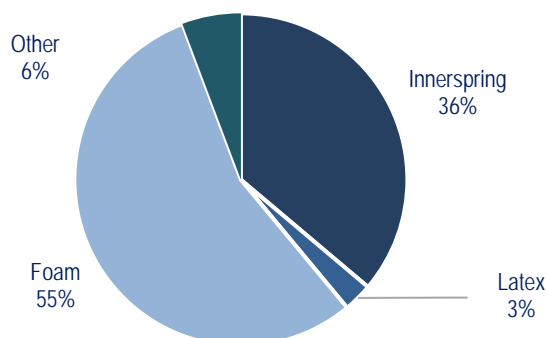
Exports/Production ratio (%) of mattresses, 2017-2022. Comparison with World

	2017	2018	2019	2020	2021	2022
Germany	25%	32%	38%	38%	45%	52%
World	16%	18%	18%	19%	18%	19%

Source: CSIL

Figure 3.80 - Germany

Breakdown of mattress production by filling material. Percentages in values



Source: CSIL

Last available year

3.11.2 Germany. Major Mattresses manufacturers

Table 3.94 Germany. Major mattresses manufacturers by turnover

Company	Mattresses turnover (Million US\$)	% share of mattresses in company's turnover	Total turnover (Million US\$)
Emma – The Sleep Company*	827.7	90	919.6
EuroComfort Holding (EuroComfort Group)	132.7	30	442.4
Sun Garden	120.1	33	366.6
Aquinos Bedding Germany (Aquinos)	79.6	75	106.1
BeCo Matratzen	60.8	65	93.5
Breckle Matratzenwerk Weida (Hamburger Family Office)	52.5	100	52.5
Thomas - Lattoflex	41.6	75	55.5
Breckle Matratzenfabrik (Hamburger Family Office)	38.9	65	59.9
Schramm Werkstätten (Grupo Flex)	21.3	60	35.5
Metzeler Schaum (Vita Group)	15.9	21	75.8
Winkle	12.8	65	19.7
Femira Schlafsysteme (Oeseder - Wiemann)	10.3	50	20.6
Hn8 Schlafsysteme (Matrafoam)	8.6	90	9.5
Werkmeister	8.1	60	13.5
Röwa	7.8	40	19.5
MALIE Mecklenburgisches Matratzenwerk	7.2	100	7.2
Grosana	6.6	100	6.6
Dormiente	6.4	60	10.6
Houben (Van Landschoot)	6.0	60	10.1
Rummel Matratzen	4.7	100	4.7

Source: CSIL estimates

Note: Data refer to the last available year, typically 2022 or 2021.

*Emma does not own production plants. It has a network of mattress suppliers in China, France, Germany, Ireland, Poland, Portugal, Serbia, Spain, Switzerland, UK, USA

3.11.3 Germany. Short Profiles of major mattresses manufacturers

Aquinos Bedding Germany

Aquinos Bedding Germany

Group: Aquinos

Headquarters/Main Location: Schlaraffiastraße 1-10 - 44841

Bochum - Germany

T: +49 2327 3250

Web: <https://www.schlaraffia.de>

Activity: Manufacturer

Product Portfolio: Beds, Mattresses, Pillows, Semi-finished parts

Brands: Own Brands: Schlaraffia, OEM: Yes

Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring,

Mattress production accounts for an estimated 75% of total revenues

Total Turnover range: 100-250 US\$ million

Employees range: 100-250

Manufacturing plants: 2; **Locations:** Germany (2)

Online sales: No

BeCo Matratzen

BeCo Matratzen GmbH & Co.KG

Headquarters/Main Location: Daimlerstr.16 - 32312 Lübbecke - Germany

T: +49 5741/3407-0

Email: beco@beco-gmbh.de

Web: <http://www.beco-gmbh.de>; <https://beco-matratzen.de/>

Activity: Manufacturer

Product Portfolio: Mattresses

Brands: Own Brands: BeCo, von Behren, BeSports, Fair Life Bio, Licensed Brands: Mondo, Vitalis, Dormaflex,

Types of mattresses by materials: Polyurethane Foam, Innerspring,

Mattress production accounts for an estimated 65% of total revenues

Total Turnover range: 50-100 US\$ million

Employees range: 100-250

Manufacturing plants: 1; **Locations:** Germany (1)

Online sales: Yes

Breckle Matratzenfabrik**Breckle GmbH Matratzenfabrik**

Group: Hamburger Family Office
Headquarters/Main Location: Postfach 1167 - 37154 Northeim - Germany
T: +49 5551 60970
Email: info@breckle.de ; info@brecklematratzenwerk.de
Web: https://www.breckle.de
Activity: Manufacturer
Product Portfolio: Beds, Mattresses, Contract, Foam
Brands: Own Brands: Breckle,
Types of mattresses by materials: Polyurethane Foam, Innerspring,
Mattress production accounts for an estimated 65% of total revenues
Total Turnover range: 50-100 US\$ million
Employees range: 100-250
Manufacturing plants: 3; **Locations:** Germany (3)
Online sales: Yes

Breckle Matratzenwerk Weida**Breckle Matratzenwerk Weida GmbH**

Group: Hamburger Family Office
Headquarters/Main Location: Straße Am Wendehammer 2 - 07570 Weida, Greiz - Germany
T: +49 36603 / 710
Email: information@breckle-weida.de
Web: http://www.breckle-weida.de
Activity: Manufacturer
Product Portfolio: Beds, Mattresses, Contract, Semi-finished parts
Brands: Own Brands: Breckle,
Mattress production accounts for an estimated 100% of total revenues
Total Turnover range: 50-100 US\$ million
Employees range: 251-500
Manufacturing plants: 1; **Locations:** Germany (1)
Online sales: No

Carpenter Germany**Carpenter GMBH**

Group: Carpenter
Headquarters/Main Location: Industriestrasse - 99334 Ichtershausen Thorey - Germany
T: +49 3 6202940
Email: kontakt@carpenter.com
Web: http://www.carpenter.com
Activity: Manufacturer
Product Portfolio: Chemicals, PU Foam
Mattress production accounts for an estimated 10% of total revenues
Employees range: 100-250

Dormiente**Dormiente GmbH**

Headquarters/Main Location: Auf dem langen Furt 14-16 - 35452 Heuchelheim - Germany
T: +49 641 962130
Email: info@dormiente.com
Web: https://www.dormiente.com
Activity: Manufacturer
Product Portfolio: Beds, Mattresses, Pillows, Textiles
Brands: Own Brands: Dormiente,
Mattress production accounts for an estimated 60% of total revenues
Total Turnover range: 5-15 US\$ million
Employees range: 51-100
Manufacturing plants: 1; **Locations:** Germany (1)
Online sales: No

Emma – The Sleep Company**Emma Matratzen GmbH**

Headquarters/Main Location: Wilhelm-Leuschner-Str. 78 - 60329 Frankfurt am Main - Germany
T: +49 069 989 723 - 300
Email: support@emma-mattress.co.uk
Web: https://www.emma-matratze.de
Activity: E-Commerce
Product Portfolio: Beds, Mattresses, Pillows, Semi-finished parts
Brands: Own Brands: Emma,
Types of mattresses by materials: Polyurethane Foam, Innerspring,
Mattress production accounts for an estimated 90% of total revenues
Total Turnover range: >250 US\$ million
Employees range: > 500
Manufacturing plants: The company does not operate manufacturing plants. It has suppliers from China, France, Germany, Ireland, Poland, Portugal, Serbia, Spain, Switzerland, UK, USA.
Online sales: Yes

EuroComfort Holding**EuroComfort Holding GmbH**

Group: EuroComfort Group
Headquarters/Main Location: Vennweg 22 - 46395 Bocholt - Germany
T: +49 2871 9979
Email: info@eurocomfort.de
Web: https://eurocomfort.de
Activity: Manufacturer
Product Portfolio: Upholstered furniture, Bedrooms, Mattresses, Pillows, Contract
Brands: Own Brands: Irisette, Brinkhaus, Trendline, Bedcare, Ewald Schillig,
Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring,
Mattress production accounts for an estimated 30% of total revenues
Total Turnover range: >250 US\$ million
Employees range: > 500
Manufacturing plants: 10; **Locations:** Germany (2) ; Poland (4), China (2), Lithuania, France
Online sales: No

Femira Schlafsysteme**Femira Bettensysteme GmbH**

Group: Oeseder - Wiemann
Headquarters/Main Location: Daimlerstr. 2-4 - 33442 Herzbrock-Clarholz - Germany
T: +49 5245 9240600
Email: info@femira.de
Web: https://www.femira.de
Activity: Manufacturer
Product Portfolio: Beds, Mattresses
Types of mattresses by materials: Polyurethane Foam, Innerspring,
Mattress production accounts for an estimated 50% of total revenues
Total Turnover range: 15-50 US\$ million
Employees range: 100-250
Manufacturing plants: 1; **Locations:** Germany (1)
Online sales: No

Fey & Co Schlafkomfort**Fey & Co Schlafkomfort**

Headquarters/Main Location: Rheiner Str. 145 - 48282 Emsdetten - Germany
T: +49 2572 1540
Email: info@fey.de
Web: https://fey.de
Activity: Manufacturer
Product Portfolio: Beds, Mattresses, Pillows
Brands: Own Brands: Fey,
Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring,
Total Turnover range: 5-15 US\$ million
Employees range: 21-50
Manufacturing plants: 3; **Locations:** Germany (1) ; Poland, Belarus
Online sales: No

Grosana**Groll GmbH & Co KG**

Headquarters/Main Location: Hohenschildstraße 5 - 72766 Reutlingen - Germany
Email: info@grosana.de
Web: https://www.grosana.de
Activity: Manufacturer
Product Portfolio: Beds, Mattresses
Types of mattresses by materials: Polyurethane Foam, Innerspring,
Mattress production accounts for an estimated 100% of total revenues
Total Turnover range: 5-15 US\$ million
Employees range: 21-50
Manufacturing plants: 1; **Locations:** Germany (1)
Online sales: No

Hn8 Schlafsysteme**Schwarzwald Hn8 Schlafsysteme GmbH**

Group: Matrafoam
Headquarters/Main Location: Schwarzwaldstraße 6 - 77716 Haslach im Kinzigtal - Germany
T: +49 7803 27050
Email: info@hn8.de
Web: https://www.hn8.de
Activity: Manufacturer
Product Portfolio: Beds, Mattresses
Brands: Own Brands: HN8,
Types of mattresses by materials: Polyurethane Foam, Innerspring,
Mattress production accounts for an estimated 90% of total revenues
Total Turnover range: 5-15 US\$ million
Employees range: 51-100
Manufacturing plants: 1; **Locations:** Germany (1)
Online sales: No

Houben**Matratzenfabrik Houben GmbH**

Group: Van Landschoot
Headquarters/Main Location: Breite Straße 180 - 41836 Hückelhoven, Hilfarth - Germany
T: +49 2433 9740
Email: info@mfhouben.de
Web: https://www.mfhouben.com
Activity: Manufacturer
Product Portfolio: Beds, Mattresses, Contract
Brands: Own Brands: Houben Prodormia, OEM: Yes
Mattress production accounts for an estimated 60% of total revenues
Total Turnover range: 5-15 US\$ million
Employees range: 51-100
Manufacturing plants: 1; **Locations:** Germany (1)
Online sales: No

Hülsta-Werke**Hülsta-Werke Hüls GmbH & Co KG**

Group: Hüls AG
Headquarters/Main Location: Karl-Hüls-Strasse 1 - 48703 Stadtlohn, Borken - Germany
T: +49 2563 861220 ; 861278 ; 860
Email: huelsta@huelsta.com
Web: https://www.huelsta.com
Activity: Manufacturer
Product Portfolio: Office Furniture, Home Office, Upholstered furniture, Dining and Living rooms, Bedrooms, Mattresses, Contract, Hospitality furniture, Marine furniture, Semi-finished parts
Brands: Own Brands: Hülsta, Now by Hülsta,
Total Turnover range: 100-250 US\$ million
Employees range: > 500

MALIE Mecklenburgisches Matratzenwerk**MALIE Mecklenburgisches Matratzenwerk GmbH**

Headquarters/Main Location: Gewerbegebiet 1 - 19417 Warin - Germany

T: +49 3 84826310

Email: info@malie-matratzen.de

Web: https://malie-matratzen.de

Activity: Manufacturer ; **Product Portfolio:** Mattresses

Mattress production accounts for an estimated 100% of total revenues

Total Turnover range: 5-15 US\$ million

Employees range: 51-100

Manufacturing plants: 1; **Locations:** Germany (1)

Online sales: No

Metzeler Schaum**Metzeler Schaum GmbH**

Group: Vita Group

Headquarters/Main Location: Donaustrasse 51 - 87700

Memmingen - Germany

T: +49 8331 8300

Email: info@metzeler-schaum.de

Web: http://www.metzeler-schaum.de; https://www.metzeler-matratzen.de

Activity: Manufacturer

Product Portfolio: Beds, Mattresses, Pillows, Contract, Semi-finished parts, Chemicals, Foam

Types of mattresses by materials: Polyurethane Foam, Innerspring,

Mattress production accounts for an estimated 21% of total revenues

Total Turnover range: 50-100 US\$ million

Employees range: 251-500

Manufacturing plants: 3; **Locations:** Germany (1) ; Slovakia, USA (2);

Online sales: No

Panther**Panther Deutschland GmbH**

Headquarters/Main Location: Bayreuther Straße 8 - D-10787 Berlin - Germany

T: +49 30 20896300

Email: info@pantherschlafsysteme.de

Web: https://panther-schlafsysteme.de

Activity: Manufacturer, Trader

Product Portfolio: Mattresses, Pillows

Total Turnover range: 50-100 US\$ million

Employees range: 21-50

Radium Latex**Radium Latex GmbH - Vitafoam**

Group: Vita Group

Headquarters/Main Location: Triftenstr. 81

- 32791 Lage / Lippe - Germany

T: +49 5232 60870

Email: info@radiumlatex.de ; **Web:** https://www.radiumlatex.de

Activity: Manufacturer

Product Portfolio: Mattresses, Latex Foam

Total Turnover range: 5-15 US\$ million

Employees range: 21-50

Ravensberger**RAVENSBERGER Matratzen GmbH**

Headquarters/Main Location: - Germany

Web: https://www.ravensberger-matratzen.de

Activity: Manufacturer, Retailer

Product Portfolio: Mattresses

Total Turnover range: 15-50 US\$ million

Employees range: 21-50

Online sales: Yes

Röwa**Rössle & Wanner GmbH**

Headquarters/Main Location: Ulrichstraße 102 - 72116

Mössingen - Germany

T: +49 7473 70120

Email: info@roewa.com

Web: https://roewa.com

Activity: Manufacturer

Product Portfolio: Mattresses

Brands: Own Brands: Röwa, Selecta, Innova for Dormabell,

Mattress production accounts for an estimated 40% of total revenues

Total Turnover range: 15-50 US\$ million

Employees range: 100-250

Manufacturing plants: 1; **Locations:** Germany (1)

Online sales: No

Ruf Betten**Ruf Betten International GmbH & Co KG**

Group: Waterland / Ruf Group / Nord Holding

Headquarters/Main Location: Im Wöhr 1 - 76437 Rastatt, Karlsruhe - Germany

T: +49 7222 5070

Email: info@ruf-betten.de

Web: https://ruf-betten.de

Activity: Manufacturer

Product Portfolio: Beds, Occasional, Mattresses, Contract, Semi-finished parts

Brands: Own Brands: Ruf Betten,

Total Turnover range: 50-100 US\$ million

Employees range: 100-250

Online sales: no

Rummel Matratzen**Rummel Matratzen GmbH**

Headquarters/Main Location: Zum Klausberg 6 - 91413

Neustadt/Aisch - Germany

T: +49 9161 8800

Email: info@rummel-matratzen.de

Web: https://www.rummel-matratzen.de

Activity: Manufacturer

Product Portfolio: Beds, Mattresses, Pillows, Semi-finished parts

Types of mattresses by materials: Polyurethane Foam, Innerspring,

Mattress production accounts for an estimated 100% of total revenues

Total Turnover range: 0-5 US\$ million

Employees range: 100-250

Manufacturing plants: 1; **Locations:** Germany (1)

Online sales: No

Schramm Werkstätten**Schramm Werkstätten GmbH**

Group: Grupo Flex
Headquarters/Main Location: Industriepark Langmeil - 67722 Winnweiler - Germany
T: +49 6302 92360
Email: info@schramm-werkstaetten.de
Web: https://www.schramm-werkstaetten.com
Activity: Manufacturer
Product Portfolio: Beds, Mattresses, Contract, Hospitality furniture
Brands: Own Brands: SCHRAMM,
Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring,
Mattress production accounts for an estimated 60% of total revenues
Total Turnover range: 15-50 US\$ million
Employees range: 100-250
Manufacturing plants: 1; **Locations:** Germany (1)
Online sales: Yes

Sun Garden**Sun Garden GMBH**

Group: Sun Garden
Headquarters/Main Location: Emsdettener Strasse 233 - 48485 Neuenkirchen - Germany
T: +49 5973 609 –
Email: info@sun-garden.de
Web: https://www.sun-garden.eu
Activity: Manufacturer
Product Portfolio: Upholstered furniture, Beds, Garden and Outdoor, Mattresses, Contract, Semi-finished parts, Foam, Coverings, Textiles
Brands: Own Brands: Sun Garden,
Mattress production accounts for an estimated 33% of total revenues
Total Turnover range: >250 US\$ million
Employees range: > 500
Manufacturing plants: 3; **Locations:** Poland, Romania, Ukraine

Thomas - Lattoflex**Thomas GmbH + Co. Sitz- und Liegemöbel KG**

Headquarters/Main Location: Walkmühlenstraße 93 - 27432 Bremervörde - Germany
T: +49 4761 979140
Email: info@lattoflex.com
Web: https://www.lattoflex.com
Activity: Manufacturer
Product Portfolio: Beds, Mattresses, Pillows, Semi-finished parts
Brands: Own Brands: Lattoflex,
Types of mattresses by materials: Polyurethane Foam,
Mattress production accounts for an estimated 75% of total revenues
Total Turnover range: 50-100 US\$ million
Employees range: 100-250
Manufacturing plants: 1; **Locations:** Germany (1)
Online sales: No

Veenendaal**Veenendaal GmbH - Vitafoam**

Group: Vita Group
Headquarters/Main Location: Bamberger Strasse 58 - 96215 Lichtenfels - Germany
T: +49 9571 7910
Email: info@veenendaal.de
Web: https://www.veenendaal.gmbh
Activity: Manufacturer
Product Portfolio: Mattresses, Chemicals
Total Turnover range: 50-100 US\$ million
Employees range: 100-250

Werkmeister**Erich Werkmeister GmbH & Co. Kg**

Headquarters/Main Location: Siebenstücken 3-5 - 24558 Henstedt-Ulzburg - Germany
T: +49 041 9377946-12
Email: info@werkmeister-schlafkultur.de
Web: https://www.werkmeister-schlafkultur.de
Activity: Manufacturer
Product Portfolio: Mattresses, Pillows, Semi-finished parts
Mattress production accounts for an estimated 60% of total revenues
Total Turnover range: 5-15 US\$ million
Employees range: 51-100
Manufacturing plants: 1; **Locations:** Germany (1)

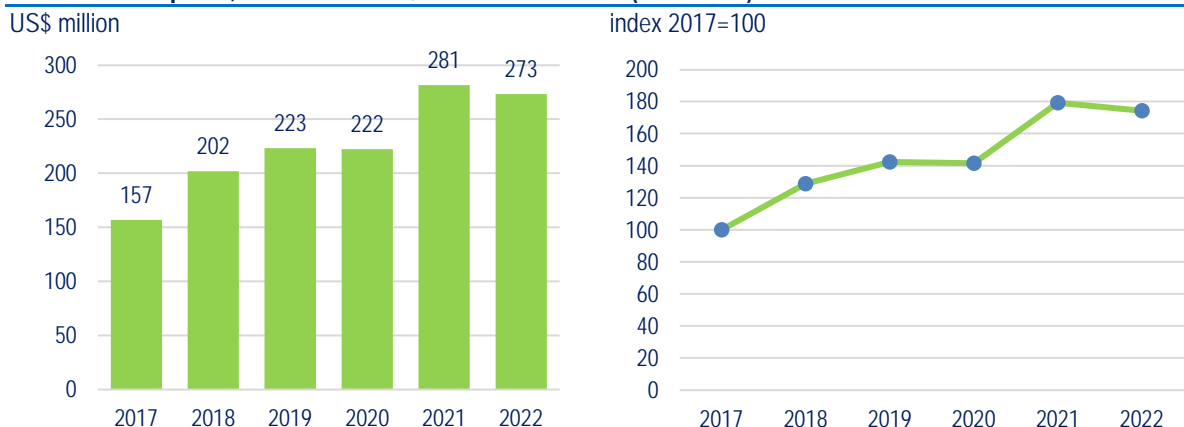
Winkle**Winkle GmbH & Co KG**

Headquarters/Main Location: Ludwigsburger Str. 91 - 71726 Benningen - Germany
T: +49 7144 9970
Email: info-be@winklekg.de
Web: https://winklekg.de
Activity: Manufacturer
Product Portfolio: Beds, Mattresses
Mattress production accounts for an estimated 65% of total revenues
Total Turnover range: 15-50 US\$ million
Employees range: 100-250
Manufacturing plants: 2; **Locations:** Germany (2)
Online sales: No

3.11.4 Germany. Mattresses exports

Figure 3.81 - Germany.

Mattresses exports, 2017-2022. US\$ million and index (2017=100)

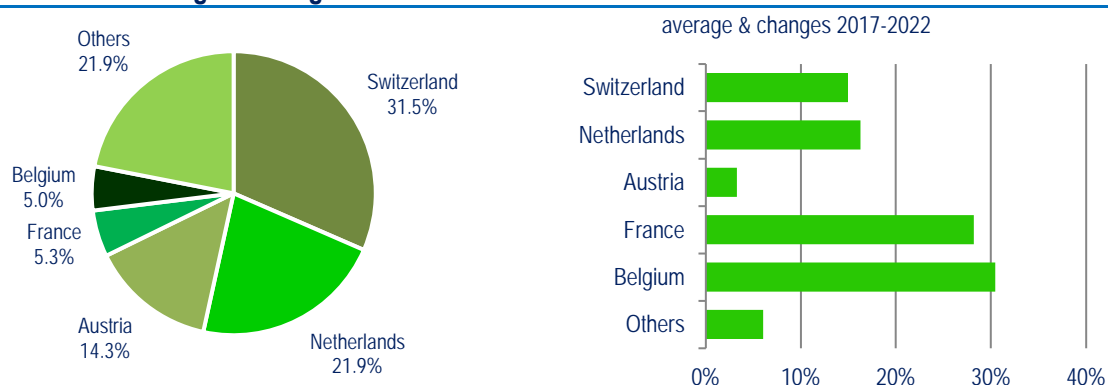


Source: CSIL processing of official data

Figure 3.82 - Germany.

Mattress exports by country of destination, 2022.

% in values and average & changes 2017-2022



Source: CSIL processing of official data

Table 3.95 - Germany.
Mattress exports, by country and by geographical area, 2017-2022.

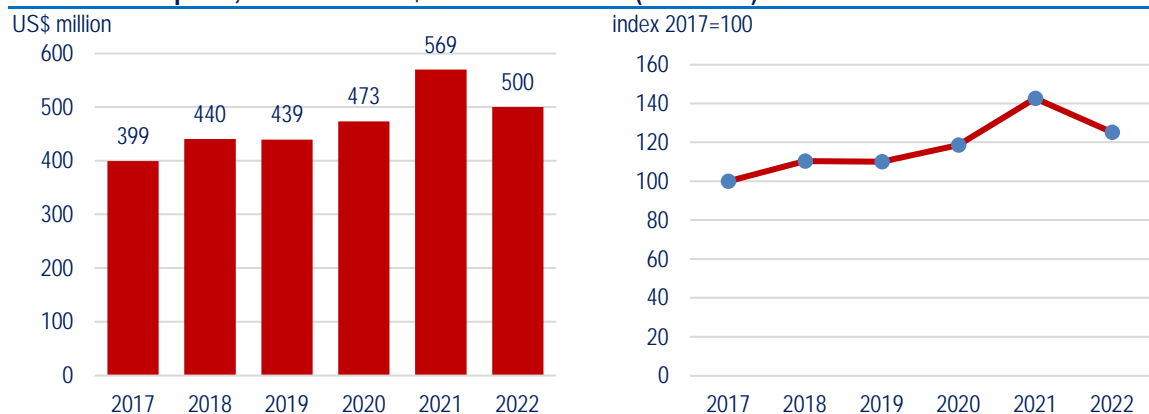
	US\$ Million						% share		% annual changes	
	2017	2018	2019	2020	2021	2022	2017	2022	2022/21	aver 17-22
Switzerland	42.9	44.4	38.2	53.0	93.1	86.2	27.4	31.5	-7.4	15.0
Netherlands	28.2	44.2	44.2	42.9	55.6	59.8	17.9	21.9	7.7	16.3
Austria	33.3	39.0	35.7	36.7	43.2	39.1	21.2	14.3	-9.5	3.3
France	4.2	18.2	46.0	25.0	19.6	14.5	2.7	5.3	-26.0	28.2
Belgium	3.6	6.0	8.0	8.5	9.8	13.7	2.3	5.0	39.7	30.5
Italy	3.7	5.7	5.1	3.1	5.9	6.9	2.3	2.5	16.1	13.3
Poland	4.7	5.4	1.9	4.6	3.1	5.8	3.0	2.1	87.4	4.4
Czech Republic	4.0	5.7	4.7	4.2	6.0	5.6	2.5	2.1	-6.1	7.2
Spain	1.0	1.9	5.1	3.7	2.7	4.4	0.7	1.6	65.8	33.4
Portugal	0.2	0.2	1.6	2.8	1.2	4.0	0.1	1.4	n.s.	85.6
top 10	125.8	170.6	190.6	184.6	240.1	240.0	80.1	87.8	0.0	13.8
others	31.2	31.3	32.7	37.6	41.3	33.3	19.9	12.2	-19.3	1.3
Americas	3.6	4.3	3.9	5.5	4.8	2.9	2.3	1.1	-39.5	-4.2
- North America	3.5	4.1	3.7	5.3	4.6	2.8	2.2	1.0	-40.3	-4.8
- Central-South America	0.1	0.2	0.2	0.2	0.2	0.2	0.1	0.1	-19.3	9.8
Asia and Pacific	9.8	8.9	9.2	12.9	11.8	12.5	6.2	4.6	6.3	5.1
Europe	140.9	185.4	205.6	201.9	263.2	255.8	89.8	93.6	-2.8	12.7
- European Union (27)	92.4	136.6	163.6	144.3	167.8	166.9	58.9	61.1	-0.5	12.6
- UK, CH, NO, IS	47.1	47.1	40.5	56.4	94.2	87.2	30.0	31.9	-7.4	13.1
- Other Europe	1.4	1.7	1.5	1.1	1.3	1.7	0.9	0.6	30.4	3.4
Middle East	0.9	0.7	1.3	0.6	0.3	0.4	0.5	0.1	20.8	-13.8
Africa	1.3	1.8	1.8	1.4	0.9	0.9	0.8	0.3	1.8	-6.4
Other Countries	0.5	0.8	1.6	-0.1	0.3	0.7	0.3	0.3	n.s.	7.0
World Total	156.9	201.9	223.3	222.2	281.4	273.3	100.0	100.0	-2.9	11.7

Source: CSIL processing of official data

n.a.: not available n.c.: not calculable n.s.: not significant
UK, CH, NO, IS: United Kingdom, Switzerland, Norway, Iceland

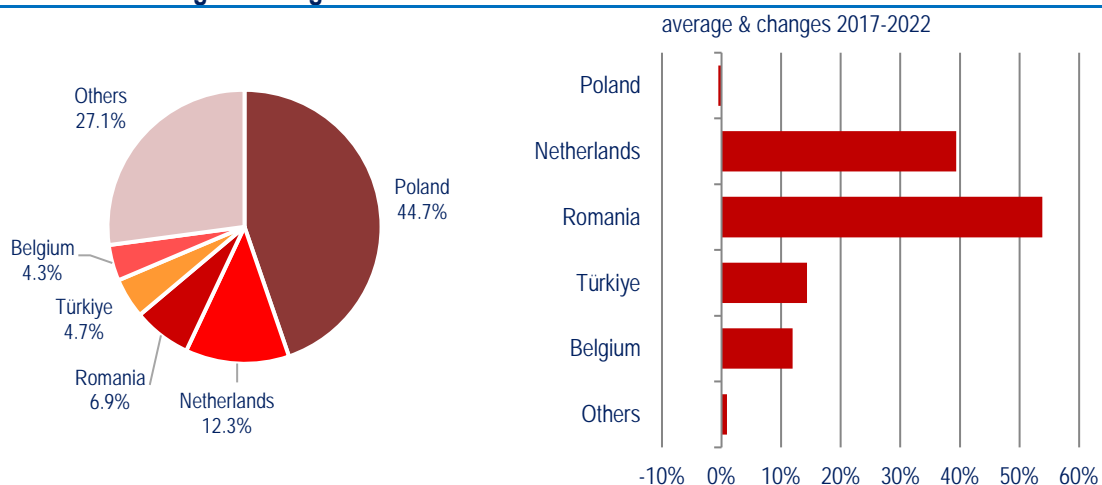
3.11.5 Germany. Mattresses imports

Figure 3.83 - Germany.
Mattresses imports, 2017-2022. US\$ million and index (2017=100)



Source: CSIL processing of official data

Figure 3.84 - Germany.
Mattresses imports by country of origin, 2022.
% in values and average & changes 2017-2022



Source: CSIL processing of Eurostat data

Table 3.96 - Germany.

Mattresses imports, by country and by geographical area, 2017-2022.

	US\$ Million						% share		% annual changes	
	2017	2018	2019	2020	2021	2022	2017	2022	2022/21	aver 17-22
Poland	229.6	246.2	271.8	219.4	225.5	223.6	57.5	44.7	-0.8	-0.5
Netherlands	11.6	31.8	15.1	20.0	48.3	61.2	2.9	12.3	26.8	39.4
Romania	4.0	6.1	11.6	39.7	45.8	34.3	1.0	6.9	-25.0	53.8
Türkiye	12.1	12.0	8.0	12.5	18.2	23.7	3.0	4.7	30.2	14.3
Belgium	12.2	13.7	21.8	36.9	49.5	21.4	3.1	4.3	n.s.	11.9
Denmark	33.6	25.2	15.6	25.4	31.0	19.7	8.4	3.9	-36.3	-10.1
China	7.0	7.2	18.5	30.6	49.9	19.6	1.8	3.9	n.s.	22.7
Austria	21.1	15.8	12.3	14.9	16.2	13.7	5.3	2.7	-15.7	-8.3
Spain	2.2	3.1	2.7	1.4	3.0	12.8	0.6	2.6	n.s.	41.8
Serbia	0.8	3.4	2.2	8.4	8.8	11.9	0.2	2.4	34.7	70.6
top 10	334.3	364.6	379.7	409.2	496.2	442.0	83.8	88.4	-10.9	5.7
others	64.8	75.7	59.5	64.2	73.2	57.9	16.2	11.6	-20.9	-2.2
Americas	0.9	1.2	0.9	1.3	1.6	1.0	0.2	0.2	-33.7	3.3
- North America	0.9	1.2	0.8	1.3	1.6	1.0	0.2	0.2	-35.0	3.5
- Central-South America	0.0	0.1	0.0	0.0	0.0	0.0	0.0	0.0	n.s.	-1.8
Asia and Pacific	9.7	9.5	20.7	33.0	54.7	21.9	2.4	4.4	n.s.	17.7
Europe	388.5	429.5	417.6	439.0	513.1	476.8	97.3	95.4	-7.1	4.2
- European Union (27)	359.7	398.1	392.9	401.1	463.8	419.5	90.1	83.9	-9.6	3.1
- UK, CH, NO, IS	13.3	11.8	11.0	11.1	13.7	12.2	3.3	2.4	-11.3	-1.8
- Other Europe	15.5	19.6	13.7	26.8	35.6	45.2	3.9	9.0	27.0	23.9
Middle East	0.0	0.0	0.0	0.0	0.0	0.1	0.0	0.0	n.s.	73.7
Africa	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	n.s.	-1.5
Other Countries	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	n.c.	n.s.
World Total	399.1	440.3	439.2	473.4	569.4	499.9	100.0	100.0	-12.2	4.6

Source: CSIL processing of official data

n.a.: not available n.c.: not calculable n.s.: not significant

UK, CH, NO, IS: United Kingdom, Switzerland, Norway, Iceland

3.11.6 Germany. Mattresses consumption

Figure 3.85 - Germany.

Mattresses consumption, 2017-2022. US\$ million and index (2017=100)



Source: CSIL

Table 3.97 - Germany.

Import/Consumption ratio (%) for mattresses, 2017-2022.

Comparison with World

	2017	2018	2019	2020	2021	2022
Germany	46%	51%	55%	57%	62%	66%
World	15%	16%	16%	18%	17%	18%

Source: CSIL

Table 3.98 - Germany.

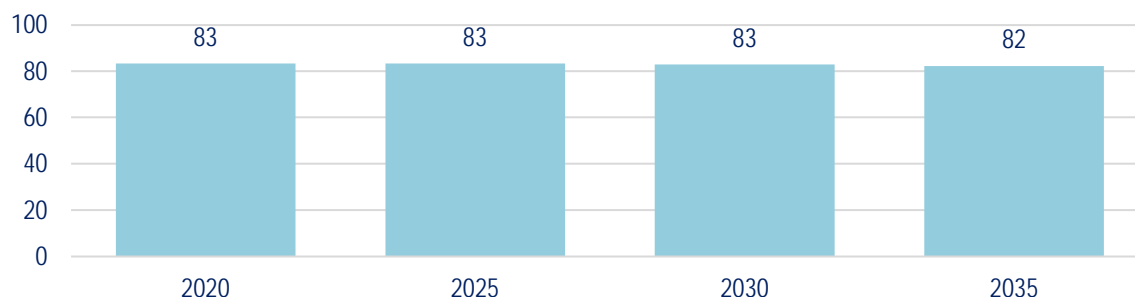
Real Growth of mattresses consumption. Forecasts 2023-2024

	2023	2024
Germany	-6%	1%
World	-2%	2%

Source: CSIL

3.11.7 Germany. Population forecasts

Figure 3.86 - Germany.
Population. Million inhabitants, 2020-2035



Source: United Nations, Department of Economic and Social Affairs, Population Division. World Population Prospects.

Table 3.99 - Germany.
Resident population in main cities* and projected growth

Cities	Population (thousand)		% changes 2020-2030
	2020	2030	
Berlin	3,562	3,606	1%
Hamburg	1,790	1,799	0%
München (Munich)	1,538	1,610	5%
Köln (Cologne)	1,119	1,167	4%
Frankfurt am Main	777	814	5%
Stuttgart	633	642	1%
Duesseldorf	632	649	3%
Leipzig	591	616	4%
Dortmund	590	594	1%
Essen	582	584	0%
Dresden	575	601	5%
Bremen	565	573	1%
Hannover	537	543	1%
Duisburg	515	535	4%
Nuremberg	512	515	1%

Source: United Nations, Department of Economic and Social Affairs, Population Division. World Urbanization Prospects.

* Urban Agglomeration with 500 thousand inhabitants or more in 2020

3.12 The mattress industry in Australia

Table 3.100 - Australia

The Mattresses sector: production, consumption and international trade, 2013-2022.

		2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
Production	US\$ million	517	501	436	440	461	453	426	415	514	494
Exports	US\$ million	3	4	4	5	8	10	12	7	7	8
Imports	US\$ million	115	120	123	130	150	168	171	207	231	261
Consumption*	US\$ million	630	617	555	566	602	611	586	614	738	747
Production	% ch. -US\$		-3%	-13%	1%	5%	-2%	-6%	-3%	24%	-4%
Exports	% ch. -US\$		48%	4%	21%	73%	26%	14%	-40%	4%	13%
Imports	% ch. -US\$		4%	2%	6%	15%	12%	2%	20%	12%	13%
Consumption*	% ch. -US\$		-2%	-10%	2%	7%	1%	-4%	5%	20%	1%
export/production	%	0%	1%	1%	1%	2%	2%	3%	2%	1%	2%
import/consumption	%	18%	19%	22%	23%	25%	28%	29%	34%	31%	35%
Production	AUD million	534	554	580	591	601	606	613	601	684	711
Exports	AUD million	3	4	5	6	10	14	17	10	10	12
Imports	AUD million	119	133	163	175	195	225	247	299	307	375
Consumption*	AUD million	650	683	737	760	785	817	843	890	982	1,075
Production	% ch. - AUD		4%	5%	2%	2%	1%	1%	-2%	14%	4%
Exports	% ch. - AUD		58%	25%	22%	68%	29%	23%	-40%	-5%	22%
Imports	% ch. - AUD		11%	23%	7%	12%	15%	10%	21%	3%	22%
Consumption*	% ch. - AUD		5%	8%	3%	3%	4%	3%	6%	10%	9%

* Apparent consumption = Production – Exports + Imports

Sources: CSIL, UN Comtrade database, DESA/UNSD

Table 3.101 - Australia

Exchange rates, 2013-2022.

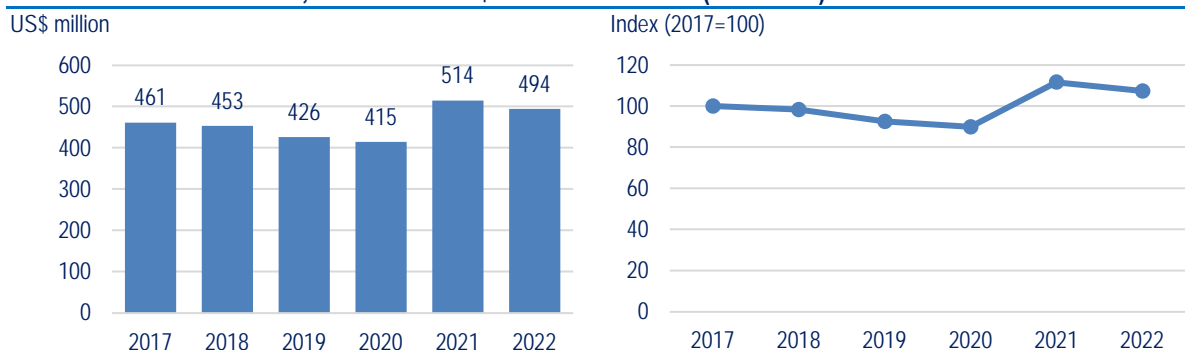
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
AUD per US\$	1.03	1.11	1.33	1.34	1.30	1.34	1.44	1.45	1.33	1.44
AUD per EUR	1.37	1.47	1.48	1.49	1.47	1.58	1.61	1.65	1.57	1.52

Source: US Federal Reserve

3.12.1 Australia. Mattresses production

Figure 3.87 - Australia

Production of mattresses, 2017-2022. US\$ million and index (2017=100)



Source: CSIL

Table 3.102 - Australia

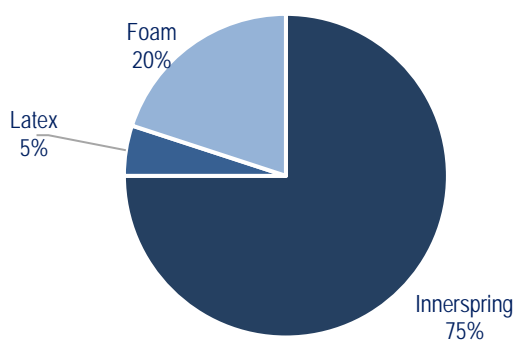
Exports/Production ratio (%) of mattresses, 2017-2022. Comparison with World

	2017	2018	2019	2020	2021	2022
Australia	2%	2%	3%	2%	1%	2%
World	16%	18%	18%	19%	18%	19%

Source: CSIL

Figure 3.88 - Australia

Breakdown of mattress production by filling material. Percentages in volume



Source: CSIL

Last available year

3.12.2 Australia. Major Mattresses manufacturers

Table 3.103 Australia. Major mattresses manufacturers by turnover

Company	Mattresses turnover (Million US\$)	% share of mattresses in company's turnover	Total turnover (Million US\$)
Sealy (Tempur Sealy)	131.5	60	219.2
Koala Sleep*	125.0	100	125.0
A.H.Beard Holding (A.H.Beard)	83.7	80	104.6
Rockdale Mattress factory	70.0	100	70.0
Sleepeeze au (Mantzis Holdings Pty Ltd)	52.9	100	52.9
Greenlit Brands (Steinhoff)	39.9	5	798.5
Mattress Resources Australia	11.3	50	22.6
Crown Posture Bedding	8.8	70	12.5
The Natural bedding Company	3.8	100	3.8
BedCo	3.4	50	6.9
Sandman Mattress Factory	3.0	80	3.8
Galligans Mattress Factory	2.3	60	3.8
Slumberest	2.3	60	3.8
Latex Mattress Australia	2.3	60	3.8

Source: CSIL estimates

Note: Data refer to the last available year, typically 2022 or 2021.

*Koala does not own production plants in Australia. It has a network of mattress suppliers mainly from China

3.12.3 Australia. Short Profiles of major mattresses manufacturers

A.H.Beard Holding

AH Beard Pty Ltd

Group: A.H.Beard

Headquarters/Main Location: 1/35 Bryant Street, Padstow - Sydney, NSW, 2211 - Australia

T: +61 2 97748888

Email: customercare@ahbeard.com

Web: <https://ahbeard.com>

Activity: Manufacturer, Retailer

Product Portfolio: Beds, Mattresses, Pillows, Contract

Brands: Own Brands: A.H.Beard, Domino, Nature's Rest, iComfort, Health Rest, Sleepsense, Flex gel (New Zealand), Licensed Brands: King Koil,

Types of mattresses by materials: Latex, Innerspring,

Mattress production accounts for an estimated 80% of total revenues

Total Turnover range: 100-250 US\$ million

Employees range: 251-500

Manufacturing plants: 8; **Locations:** Australia (7) ; New Zealand

Online sales: No

Bed Master Bedding

Pasa Enterprises

Headquarters/Main Location: 48A Assembly Drive - Tullamarine, VIC, 3043 - Australia

T: +61 3 93355922

Email: sales@bedmaster.com.au

Web: <https://www.bedmaster.com.au>

Activity: Manufacturer, Retailer

Product Portfolio: Mattresses

Brands: Own Brands: Alpharest Bedding, Bed Master Bedding, Sleep Solution mattresses,

Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring,

Mattress production accounts for an estimated 100% of total revenues

Total Turnover range: 0-5 US\$ million

Employees range: 0-20

Manufacturing plants: 1; **Locations:** Australia (1)

Online sales: No

BedCo**Bedco Pty Ltd**

Headquarters/Main Location: 113 Beatty Road - Archerfield, Q 4108 - Australia

T: +61 617 8927477

Web: <https://www.bedco.net.au>

Activity: Manufacturer

Product Portfolio: Beds, Mattresses

Brands: Own Brands: Bedco, Sleep Space, Orthoture, Carpe Somnus, Orthopedic Bedding, DreamSense, Conforlux, Tailor-Made, Matrix, SleepTech,

Mattress production accounts for an estimated 50% of total revenues

Total Turnover range: 5-15 US\$ million

Manufacturing plants: 1; **Locations:** Australia (1)

Online sales: No

Crown Posture Bedding**Crown Posture Bedding**

Headquarters/Main Location: 118 Atkinson St - Oakleigh, 3166

T: +61 3 95448444

Email: reception@crownposture.com.au

Web: <https://www.crownposture.com.au>

Activity: Manufacturer

Product Portfolio: Beds, Mattresses, Contract

Types of mattresses by materials: Polyurethane Foam, Innerspring,

Mattress production accounts for an estimated 70% of total revenues

Total Turnover range: 5-15 US\$ million

Employees range: 51-100

Manufacturing plants: 4; **Locations:** Australia (4)

Online sales: No

Chiropedic**Chiropedic Bedding Pty. Ltd.**

Headquarters/Main Location: 801 Glenferrie Rd - Hawthorn, 3122 - Australia

T: +61 03 93181211

Web: <https://www.chiropedic.net.au>

Activity: Manufacturer, Retailer

Product Portfolio: Beds, Mattresses, Pillows

Mattress production accounts for an estimated 100% of total revenues

Total Turnover range: 0-5 US\$ million

Employees range: 0-20

Manufacturing plants: 1; **Locations:** Australia (1)

Online sales: Yes

Galligans Mattress Factory**John Galligan & Co. Pty. Ltd.**

Headquarters/Main Location: 49 Woodforde Road - Magill, 5072 - Australia

T: +61 08 83324055

Web: <https://www.galligans.com.au>

Activity: Manufacturer, Retailer

Product Portfolio: Bedrooms, Beds, Mattresses, Pillows

Mattress production accounts for an estimated 60% of total revenues

Total Turnover range: 0-5 US\$ million

Employees range: 21-50

Online sales: No

Comfort Sleep Bedding**Comfort Sleep Bedding**

Headquarters/Main Location: 204 Holt Parade - Thomastown, 3074 - Australia

T: +61 3 9465 6444

Email: info@comfortsleep.com.au

Web: <http://www.comfortsleepbedding.com.au>

Activity: Manufacturer

Product Portfolio: Mattresses, Contract

Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring,

Mattress production accounts for an estimated 100% of total revenues

Total Turnover range: 0-5 US\$ million

Employees range: 21-50

Manufacturing plants: 1; **Locations:** Australia (1)

Online sales: Yes

Greenlit Brands**Greenlit Brands Pty Ltd**

Group: Steinhoff

Headquarters/Main Location: Level 4, 1 Epping Road, North Ryde - Sydney, NSW, 2163 - Australia

T: +61 2 9882 9100

Email: info@greenlitbrands.com.au

Web: <https://greenlitbrands.com.au> ;

<https://www.fantasticfurniture.com.au>

Activity: Manufacturer, Retailer

Product Portfolio: Upholstered furniture, Dining and Living rooms, Bedrooms, Beds, Tables and Chairs, Home furniture, Mattresses

Brands: Own Brands: Freedom,

Mattress production accounts for an estimated 5% of total revenues

Total Turnover range: >250 US\$ million

Employees range: > 500

Manufacturing plants: 5; **Locations:** Australia ; New Zealand

Online sales: Yes

Kangaroo Bedding**Kangaroo Bedding Pty Ltd**

Headquarters/Main Location: 1 Norwich Avenue - Thomastown, VIC, 3074 - Australia

T: +61 3 94695163

Email: enquiries@kangaroobedding.com.au

Web: https://kangaroobedding.com.au

Activity: Manufacturer

Product Portfolio: Beds, Mattresses, Contract

Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring,

Mattress production accounts for an estimated 60% of total revenues

Total Turnover range: 0-5 US\$ million

Employees range: 0-20

Online sales: No

Koala Sleep**Koala Sleep Pty Ltd**

Headquarters/Main Location: Unit 12 37-41 O'Riordan Street - Alexandria, NSW, 2015 - Australia

T: +61 1800 575 337

Email: support@koala.com

Web: https://au.koala.com

Activity: Manufacturer, E-Commerce

Product Portfolio: Home Office, Upholstered furniture, Dining and Living rooms, Beds, Tables and Chairs, Mattresses, Pillows

Brands: Own Brands: Koala,

Types of mattresses by materials: Polyurethane Foam,

Mattress production accounts for an estimated 100% of total revenues

Total Turnover range: 100-250 US\$ million

Employees range: 21-50

Manufacturing plants: Koala does not own production plants in Australia. It has a network of mattress suppliers mainly from China

Online sales: Yes

Latex Mattress Australia**Latex Mattress Factory Pty Ltd**

Headquarters/Main Location: 4 Barrinia Street - Springwood, QLD, 4127 - Australia

T: +61 1300759859 ; 0732993000

Email: sales@latexmattress.com.au

Web: https://www.latexmattress.com.au

Activity: Manufacturer, Retailer

Product Portfolio: Beds, Mattresses, Pillows

Mattress production accounts for an estimated 60% of total revenues

Total Turnover range: 0-5 US\$ million

Employees range: 0-20

Online sales: Yes

Makin mattresses**Makin mattresses**

Headquarters/Main Location: Cnr South & Regency Roads - Croydon Park, SA, 5008 - Australia

T: +61 8 8340 4888

Email: adelaide@makinmattresses.com.au

Web: https://www.makinmattresses.com.au

Activity: Manufacturer, Retailer

Product Portfolio: Mattresses

Types of mattresses by materials: Latex, Innerspring,

Mattress production accounts for an estimated 50% of total revenues

Total Turnover range: 0-5 US\$ million

Employees range: 21-50

Online sales: Yes

Mattress Builders**Textiles Express Pty Ltd**

Headquarters/Main Location: 339 Warrigal Road - Cheltenham, VIC, 3192 - Australia

T: +61 0395830672

Email: sales@mattressbuilders.com.au

Web: https://mattressbuilders.com.au

Activity: Manufacturer

Product Portfolio: Beds, Mattresses, Pillows

Mattress production accounts for an estimated 50% of total revenues

Total Turnover range: 0-5 US\$ million

Employees range: 0-20

Online sales: Yes

Mattress Resources Australia**Mattress Resources Australia Therapedic Queensland**

Headquarters/Main Location: 8 Leonard Crescent - Brendale, QLD, 4500 - Australia

T: +61 7 38176700

Email: support@mattressresources.com.au

Web: http://www.mattressresources.com.au

Activity: Manufacturer

Product Portfolio: Beds, Mattresses, Contract

Brands: Licensed Brands: Hypnos, Therapedic, Tommy Bahama,

Types of mattresses by materials: Innerspring,

Mattress production accounts for an estimated 50% of total revenues

Total Turnover range: 15-50 US\$ million

Employees range: 21-50

Manufacturing plants: 1; **Locations:** Australia (1)

Online sales: No

Rockdale Mattress factory

Rockdale Mattress Factory

Headquarters/Main Location: 56 Fairford Road - Rockdale, NSW, 2216 - Australia
T: +61 2 95990599
Email: info@RockdaleMattressFactory.com.au
Web: http://www.rockdalemattressfactory.com.au
Activity: Manufacturer, Trader
Product Portfolio: Beds, Mattresses, Pillows, Contract
Brands: Own Brands: RMF,
Types of mattresses by materials: Latex, Innerspring,
Mattress production accounts for an estimated 100% of total revenues
Total Turnover range: 50-100 US\$ million
Employees range: 0-20
Manufacturing plants: 1; **Locations:** Australia (1)
Online sales: Yes

Sandman Mattress Factory

Sandman Mattress Company Pty. Ltd.

Headquarters/Main Location: 50 St Georges Road - Norlane Victoria, 3214 - Australia
T: +61 03 52752937
Web: https://sandman.com.au
Activity: Manufacturer, Retailer
Product Portfolio: Bedrooms, Beds, Mattresses, Pillows, Contract, Textiles
Mattress production accounts for an estimated 80% of total revenues
Total Turnover range: 0-5 US\$ million
Employees range: 21-50
Online sales: Yes

Sealy

Dyer Holdings Pty Ltd

Group: Tempur Sealy
Headquarters/Main Location: 1299 Boundry Road, Wacol - Queensland, 4076 - Australia
T: +61 7 33315200
Email: sealy@sealy.com.au
Web: https://www.sealy.com.au
Activity: Manufacturer
Product Portfolio: Beds, Mattresses
Types of mattresses by materials: Innerspring,
Mattress production accounts for an estimated 60% of total revenues
Total Turnover range: 100-250 US\$ million
Employees range: > 500
Manufacturing plants: 5; **Locations:** Australia (5)
Online sales: No

Simply the Best

Simply the Best

Headquarters/Main Location: 391 Victoria Road - Malaga, WA 6090 - Australia
T: +61 08 9248 6449
Email: info@simplythebest.com.au
Web: https://simplythebest.com.au
Activity: Manufacturer
Product Portfolio: Mattresses, Contract
Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring,
Mattress production accounts for an estimated 100% of total revenues
Total Turnover range: 0-5 US\$ million
Employees range: 0-20
Manufacturing plants: 2; **Locations:** Australia (1) ; (China)
Online sales: No

Sleepeeze au

Sleepeeze Bedding Australia Pty Ltd

Group: Mantzis Holdings Pty Ltd
Headquarters/Main Location: 29 Jessica Road - Campbellfield, Melbourne, VIC, 3061 - Australia
T: +61 3 93579666
Email: info@sleepeeze.com.au
Web: http://www.sleepeeze.com.au
Activity: Manufacturer
Product Portfolio: Mattresses, Contract
Brands: Own Brands: Sleepeeze, Slumberzone, Chiro Osteo,
Types of mattresses by materials: Polyurethane Foam, Latex,
Mattress production accounts for an estimated 100% of total revenues
Total Turnover range: 50-100 US\$ million
Employees range: 100-250
Manufacturing plants: 4; **Locations:** Australia (4)
Online sales: No

Sleepmaker

Sleepmaker

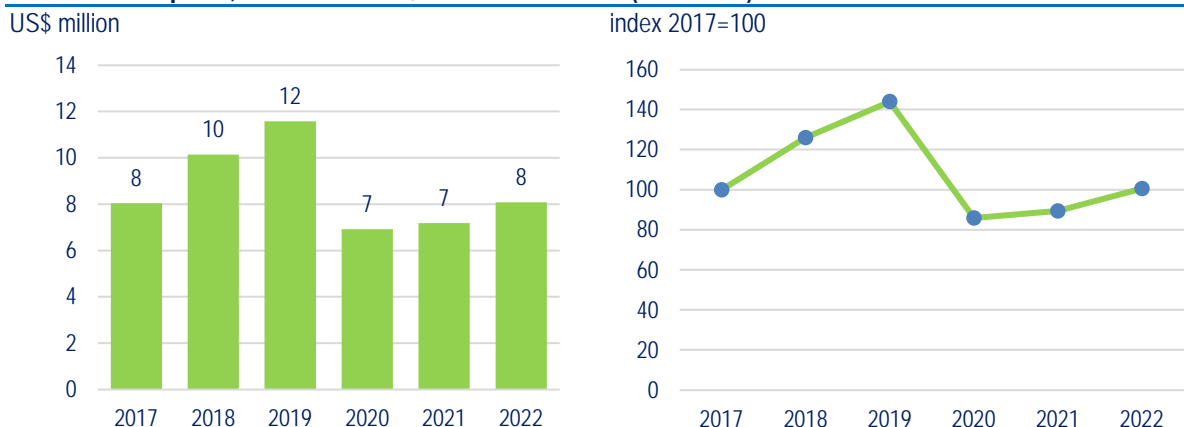
Group: Comfort Group
Headquarters/Main Location: 48 Alexandra Place, Murarrie - Brisbane, QLD, 4172 - Australia
Email: hello@sleepmaker.com.au
Web: https://www.sleepmaker.com.au
Activity: Manufacturer
Product Portfolio: Mattresses, Pillows
Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring,
Mattress production accounts for an estimated 100% of total revenues
Total Turnover range: 0-5 US\$ million
Employees range: 0-20
Manufacturing plants: 5; **Locations:** Australia (5)
Online sales: No

Sleepyhead Manufacturing (Australia)**Sleepyhead Manufacturing****Group:** Comfort Group**Headquarters/Main Location:** 48 Alexandra Place - Murarrie, QLD, 4172 - Australia**T:** +61 7 39028888**Email:** info@sleepyhead.com.au**Web:** https://www.sleepyhead.com.au**Activity:** Manufacturer**Product Portfolio:** Beds, Mattresses, Contract**Types of mattresses by materials:** Polyurethane Foam, Latex, Innerspring,**Mattress production** accounts for an estimated 100% of total revenues**Employees range:** 51-100**Manufacturing plants:** 5; **Locations:** Australia (3) ; (New Zealand)**Online sales:** No**SlumberCorp****Slumbercorp Pty Ltd****Headquarters/Main Location:** 105 Radium Street - Welshpool, WA, 6106 - Australia**T:** +61 08 93583100**Web:** https://www.slumbercorp.com.au**Activity:** Manufacturer, Retailer**Product Portfolio:** Mattresses, Contract**Mattress production** accounts for an estimated 60% of total revenues**Employees range:** 51-100**Online sales:** No**Slumberest****Slumberest****Headquarters/Main Location:** 30 Scammel Street - Campbellfield, Melbourne, VIC, 3061 - Australia**T:** +61 03 9303 9080**Email:** sales@slumberest.com.au**Web:** https://www.slumberest.com.au**Activity:** Manufacturer**Product Portfolio:** Mattresses, Contract**Types of mattresses by materials:** Innerspring,**Mattress production** accounts for an estimated 60% of total revenues**Total Turnover range:** 0-5 US\$ million**Employees range:** 51-100**Manufacturing plants:** 1; **Locations:** Australia (1)**Online sales:** No**The Natural bedding Company****The Natural Bedding Company****Headquarters/Main Location:** 122 Percival Road - Stanmore, Sydney, 2048 - Australia**T:** +61 2 95694834**Email:** natbed@iprimus.com.au**Web:** https://www.thenaturalbeddingcompany.com.au**Activity:** Manufacturer**Product Portfolio:** Bedrooms, Beds, Mattresses, Pillows**Types of mattresses by materials:** Latex,**Mattress production** accounts for an estimated 100% of total revenues**Total Turnover range:** 0-5 US\$ million**Employees range:** 51-100**Manufacturing plants:** 1; **Locations:** Australia (1)**Online sales:** Yes

3.12.4 Australia. Mattresses exports

Figure 3.89 - Australia.

Mattresses exports, 2017-2022. US\$ million and index (2017=100)

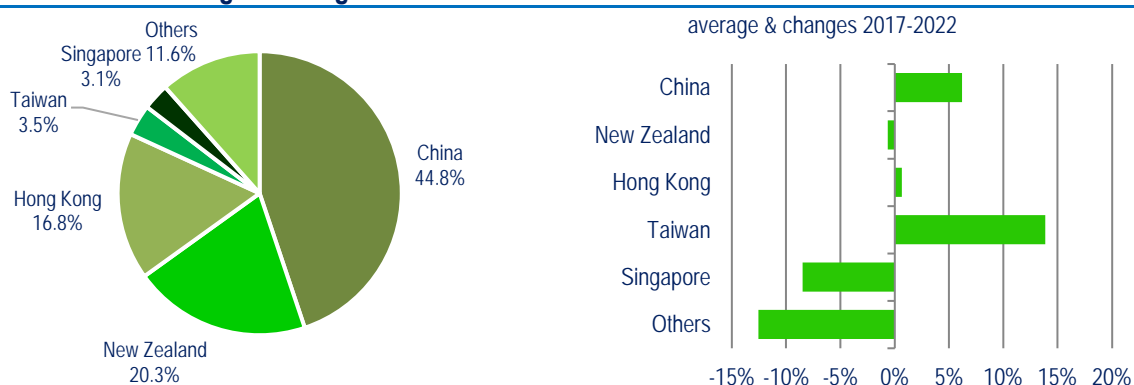


Source: CSIL processing of official data

Figure 3.90 - Australia.

Mattress exports by country of destination, 2022.

% in values and average & changes 2017-2022



Source: CSIL processing of official data

Table 3.104 - Australia.

Mattress exports, by country and by geographical area, 2017-2022.

	US\$ Million						% share		% annual changes	
	2017	2018	2019	2020	2021	2022	2017	2022	2022/21	aver 17-22
China	2.7	6.0	5.0	4.0	3.4	3.6	33.3	44.8	7.8	6.2
New Zealand	1.7	1.8	1.4	0.7	0.9	1.6	21.0	20.3	75.8	-0.6
Hong Kong	1.3	1.1	1.2	1.2	1.7	1.4	16.3	16.8	-20.1	0.7
Taiwan	0.1	0.1	0.2	0.2	0.2	0.3	1.9	3.5	26.5	13.9
Singapore	0.4	0.3	0.2	0.2	0.2	0.2	4.8	3.1	25.7	-8.5
Papua New Guinea	0.3	0.2	0.2	0.2	0.1	0.2	4.2	2.6	62.7	-8.5
Philippines	0.0	0.0	0.0	0.1	0.1	0.1	0.1	1.8	n.s.	78.9
South Korea	0.9	0.5	0.3	0.2	0.1	0.1	11.0	1.5	29.2	-32.7
Fiji	0.1	0.0	0.0	0.0	0.1	0.1	0.7	1.2	-32.6	11.6
Nauru	0.0	0.0	0.0	0.0	0.0	0.1	0.0	0.9	n.s.	n.c.
top 10	7.5	9.9	8.7	6.6	6.9	7.8	93.3	96.6	14.0	0.8
others	0.5	0.3	2.9	0.3	0.3	0.3	6.7	3.4	-17.5	-12.5
Americas	0.1	0.0	0.1	0.0	0.1	0.0	0.7	0.2	n.s.	-21.5
- North America	0.1	0.0	0.1	0.0	0.1	0.0	0.7	0.2	n.s.	-21.2
- Central-South America	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	n.c.	n.s.
Asia and Pacific	7.9	10.0	11.3	6.8	7.1	8.1	97.9	99.6	13.6	0.4
Europe	0.1	0.0	0.1	0.1	0.0	0.0	0.7	0.1	-36.4	-28.7
- European Union (27)	0.0	0.0	0.1	0.1	0.0	0.0	0.5	0.0	25.5	-38.0
- UK, CH, NO, IS	0.0	0.0	0.0	0.0	0.0	0.0	0.2	0.1	-49.7	-13.9
- Other Europe	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	n.s.	n.c.
Middle East	0.0	0.0	0.0	0.0	0.0	0.0	0.5	0.0	n.s.	n.s.
Africa	0.0	0.0	0.0	0.0	0.0	0.0	0.1	0.1	n.s.	-8.2
Other Countries	0.0	0.1	0.1	0.0	0.0	0.0	0.1	0.0	n.c.	-31.4
World Total	8.0	10.1	11.6	6.9	7.2	8.1	100.0	100.0	12.5	0.1

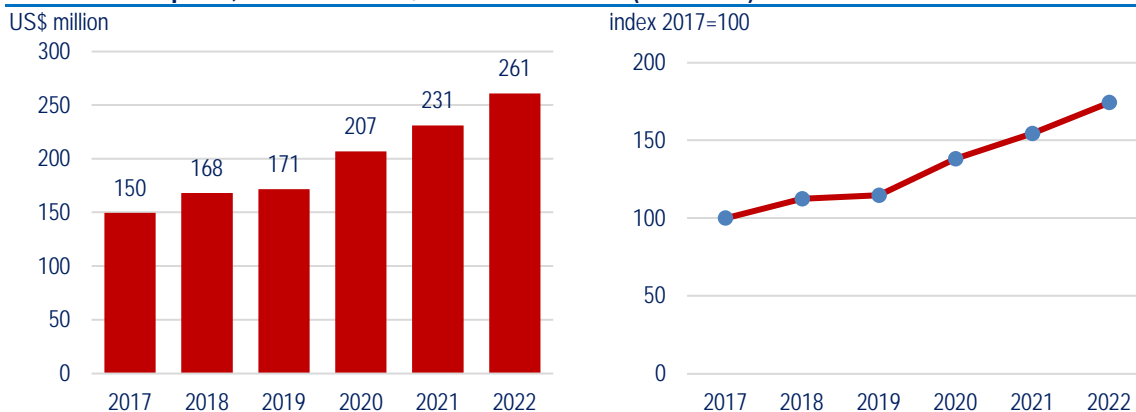
Source: CSIL processing of official data

n.a.: not available n.c.: not calculable n.s.: not significant
UK, CH, NO, IS: United Kingdom, Switzerland, Norway, Iceland

3.12.5 Australia. Mattresses imports

Figure 3.91 - Australia.

Mattresses imports, 2017-2022. US\$ million and index (2017=100)

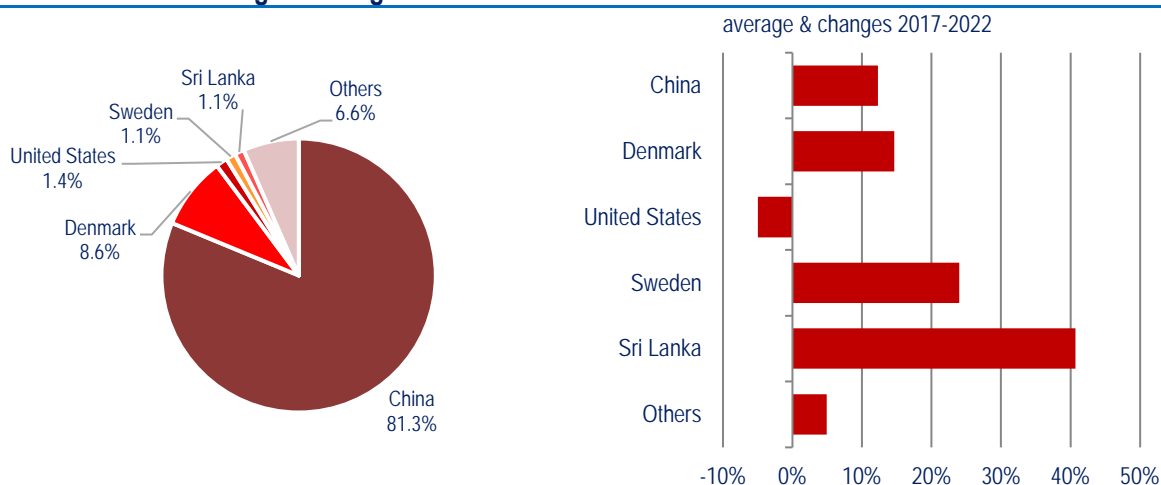


Source: CSIL processing of official data

Figure 3.92 - Australia.

Mattresses imports by country of origin, 2022.

% in values and average & changes 2017-2022



Source: CSIL processing of Eurostat data

Table 3.105 - Australia.

Mattresses imports, by country and by geographical area, 2017-2022.

	US\$ Million						% share		% annual changes	
	2017	2018	2019	2020	2021	2022	2017	2022	2022/21	aver 17-22
China	118.7	133.5	141.6	167.1	185.2	211.9	79.4	81.3	14.4	12.3
Denmark	11.3	17.8	13.1	15.7	17.3	22.4	7.5	8.6	29.3	14.7
United States	4.6	2.8	2.5	3.4	3.0	3.5	3.1	1.4	17.0	-5.0
Sweden	1.0	2.1	2.3	1.9	2.3	3.0	0.7	1.1	27.2	24.0
Sri Lanka	0.5	0.6	1.0	1.5	2.7	2.9	0.3	1.1	4.6	40.7
Thailand	0.1	0.1	0.0	0.1	2.4	2.9	0.1	1.1	21.0	94.4
United Kingdom	2.7	3.0	2.7	2.7	3.0	2.4	1.8	0.9	-17.5	-1.6
Vietnam	0.8	0.8	0.6	1.7	2.0	2.3	0.5	0.9	14.3	23.6
Taiwan	1.4	0.8	0.4	0.9	1.1	1.1	1.0	0.4	3.0	-5.0
Spain	0.3	0.4	0.4	0.6	0.6	0.9	0.2	0.3	64.2	24.0
top 10	141.4	161.8	164.7	195.7	219.5	253.3	94.5	97.1	15.4	12.4
others	8.2	6.3	6.8	10.9	11.4	7.5	5.5	2.9	-34.1	-1.6
Americas	4.6	2.8	2.9	3.5	3.3	3.7	3.1	1.4	14.6	-4.2
- North America	4.6	2.8	2.9	3.5	3.2	3.7	3.1	1.4	15.4	-4.1
- Central-South America	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	n.s.	-35.8
Asia and Pacific	124.2	139.0	147.2	174.4	199.7	223.8	83.0	85.8	12.1	12.5
Europe	20.7	26.3	21.3	28.6	28.0	33.2	13.8	12.7	18.8	9.9
- European Union (27)	18.0	23.0	18.4	25.8	24.6	30.1	12.0	11.5	22.1	10.8
- UK, CH, NO, IS	2.7	3.1	2.7	2.8	3.0	2.5	1.8	1.0	-14.8	-1.0
- Other Europe	0.1	0.2	0.2	0.1	0.4	0.6	0.1	0.2	68.3	52.4
Middle East	0.0	0.0	0.0	0.0	0.1	0.1	0.0	0.0	2.1	29.9
Africa	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	18.6	-28.7
Other Countries	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	n.s.	n.s.
World Total	149.6	168.1	171.5	206.6	231.0	260.8	100.0	100.0	12.9	11.8

Source: CSIL processing of official data

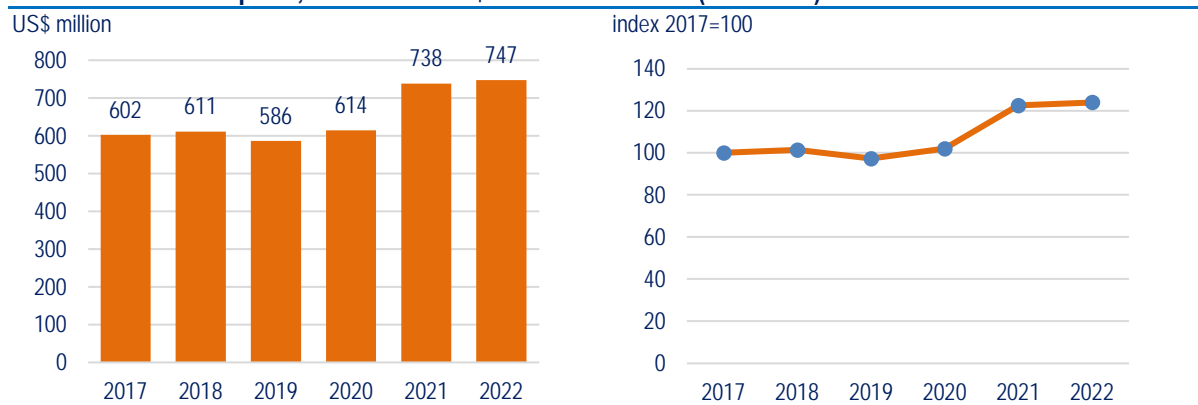
n.a.: not available n.c.: not calculable n.s.: not significant

UK, CH, NO, IS: United Kingdom, Switzerland, Norway, Iceland

3.12.6 Australia. Mattresses consumption

Figure 3.93 - Australia.

Mattresses consumption, 2017-2022. US\$ million and index (2017=100)



Source: CSIL

Table 3.106 - Australia.

Import/Consumption ratio (%) for mattresses, 2017-2022.

Comparison with World

	2017	2018	2019	2020	2021	2022
Australia	25%	28%	29%	34%	31%	35%
World	15%	16%	16%	18%	17%	18%

Source: CSIL

Table 3.107 - Australia.

Real Growth of mattresses consumption. Forecasts 2023-2024

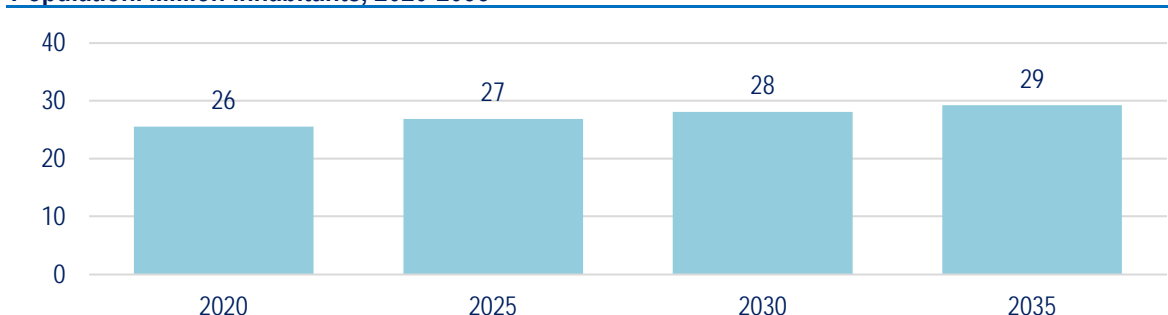
	2023	2024
Australia	0%	1%
World	-2%	2%

Source: CSIL

3.12.7 Australia. Population forecasts

Figure 3.94 - Australia.

Population. Million inhabitants, 2020-2035



Source: United Nations, Department of Economic and Social Affairs, Population Division. World Population Prospects.

Table 3.108 - Australia.

Resident population in main cities* and projected growth

Cities	Population (thousand)		% changes 2020-2030
	2020	2030	
Melbourne	4,968	5,736	15%
Sydney	4,926	5,566	13%
Brisbane	2,406	2,724	13%
Perth	2,042	2,299	13%
Adelaide	1,336	1,472	10%
Gold Coast-Tweed Head	699	799	14%
Canberra	457	511	12%
Newcastle-Maitland	450	496	10%
Sunshine Coast	347	400	15%
Central Coast	335	367	9%
Wollongong	305	337	10%

Source: United Nations, Department of Economic and Social Affairs, Population Division. World Urbanization Prospects.

* Urban Agglomeration with 300 thousand inhabitants or more in 2020

3.13 The mattress industry in France

Table 3.109 - France

The Mattresses sector: production, consumption and international trade, 2013-2022.

		2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
Production	US\$ million	611	611	528	521	553	534	523	482	565	494
Exports	US\$ million	52	49	51	47	52	52	55	58	62	64
Imports	US\$ million	252	262	242	281	264	318	322	327	415	317
Consumption*	US\$ million	811	824	720	755	765	800	790	752	918	747
Production	% ch. -US\$		0%	-14%	-1%	6%	-3%	-2%	-8%	17%	-13%
Exports	% ch. -US\$		-4%	3%	-7%	10%	0%	6%	5%	8%	2%
Imports	% ch. -US\$		4%	-7%	16%	-6%	21%	1%	2%	27%	-24%
Consumption*	% ch. -US\$		2%	-13%	5%	1%	5%	-1%	-5%	22%	-19%
export/production	%	8%	8%	10%	9%	9%	10%	11%	12%	11%	13%
import/consumption	%	31%	32%	34%	37%	34%	40%	41%	44%	45%	42%
Production	EUR million	460	460	476	471	490	452	467	423	478	469
Exports	EUR million	39	37	46	43	46	44	49	51	53	61
Imports	EUR million	190	197	218	254	233	269	288	287	351	301
Consumption*	EUR million	611	620	649	682	677	677	705	659	776	709
Production	% ch. - EUR		0%	3%	-1%	4%	-8%	3%	-10%	13%	-2%
Exports	% ch. - EUR		-4%	23%	-6%	8%	-5%	12%	3%	4%	15%
Imports	% ch. - EUR		4%	11%	16%	-8%	15%	7%	0%	22%	-14%
Consumption*	% ch. - EUR		1%	5%	5%	-1%	0%	4%	-7%	18%	-9%

* Apparent consumption = Production – Exports + Imports

Sources: CSIL, Eurostat

Table 3.110 - France

Exchange rates, 2013-2022.

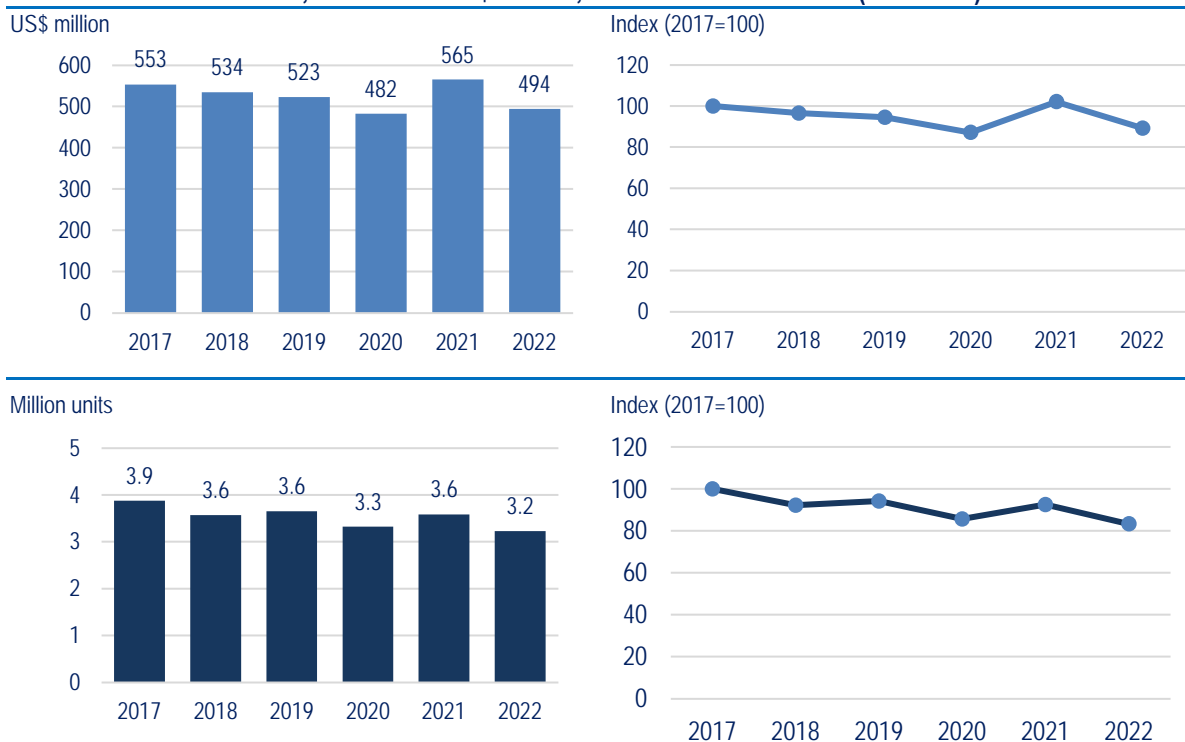
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
EUR per US\$	0.75	0.75	0.90	0.90	0.88	0.85	0.89	0.88	0.85	0.95

Source: US Federal Reserve

3.13.1 France. Mattresses production

Figure 3.95 - France

Production of mattresses, 2017-2022. US\$ million, million units and index (2017=100)



Source: CSIL

Table 3.111 - France

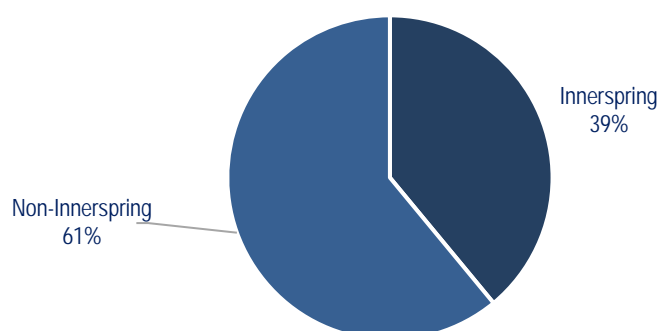
Exports/Production ratio (%) of mattresses, 2017-2022. Comparison with World

	2017	2018	2019	2020	2021	2022
France	9%	10%	11%	12%	11%	13%
World	16%	18%	18%	19%	18%	19%

Source: CSIL

Figure 3.96 - France

Breakdown of mattress production by filling material. Percentages in values



Source: CSIL

Last available year

3.13.2 France. Major Mattresses manufacturers

Table 3.112 France. Major mattresses manufacturers by turnover

Company	Mattresses turnover (Million US\$)	% share of mattresses in company's turnover	Total turnover (Million US\$)
Cofel (Grupo Pikolin)	210.4	85	247.5
ADOVA	143.3	85	168.5
Groupe Jacquart (Groupe Jacquart)	45.1	100	45.1
André Renault	36.9	80	46.1
Tediber*	35.5	60	59.2
Ebac	26.1	45	57.9
Finadorm Bedding Division (Finadorm)	23.7	60	39.4
Veldeman Literie Autun (Veldeman Group)	21.9	80	27.4
Thiriez Literie	18.9	65	29.1
Matfa (Matfa)	14.8	65	22.7
GFL Générale Française de Literie	11.5	60	19.2
Davilaine	7.3	60	12.2
Carpenter France (Carpenter)	7.2	10	72.3
Senso Pur	6.7	80	8.3
Literie du Comtat	6.2	60	10.3

Source: CSIL estimates

Note: Data refer to the last available year, typically 2022 or 2021.

*Tediber does not own production plants. Half of the production is made by a French supplier and half by a Belgian supplier

3.13.3 France. Short Profiles of major mattresses manufacturers

Abadie

Abadie

Headquarters/Main Location: ZI les Mangles Acajou - 97232 Le Lamentin - Martinique

T: +5 596 428580

Web: <http://www.abadie.fr>

Activity: Manufacturer

Product Portfolio: Mattresses

Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring,

Mattress production accounts for an estimated 100% of total revenues

Total Turnover range: 0-5 US\$ million

Employees range: 0-20

Online sales: Yes

ABC Meubles

ABC Meubles

Headquarters/Main Location: Le Tremblay, 29 Avenue de La Liberte - 61100 La Lande-Patry - France

T: +33 02 33 62 83 83

Web: <https://abc-meubles.com>

Activity: Manufacturer

Product Portfolio: Office Furniture, Upholstered furniture, Dining and Living rooms, Bedrooms, Children's rooms, Tables and Chairs, Occasional, Mattresses, RTA - DIY furniture

Total Turnover range: 0-5 US\$ million

Employees range: 0-20

Online sales: Yes

Adova

ADOVA Group (ex Cauval)

Group: ADOVA (ex Cauval)

Headquarters/Main Location: 67 Boulevard Raspail - 75006 Paris, Île de France - France

Email: contact@adova-group.com

Web: <http://adova-group.com>

Activity: Manufacturer

Product Portfolio: Upholstered furniture, Beds, Mattresses

Brands: Own Brands: Simmons, Trecaparis,

Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring, Natural/Organic,

Mattress production accounts for an estimated 85% of total revenues

Total Turnover range: 100-250 US\$ million

Employees range: > 500

Manufacturing plants: 5; **Locations:** France (2) ; UK, Poland, Tunisia

Online sales: No

André Renault**André Renault**

Headquarters/Main Location: BP 8, Zone Industrielle Beausoleil
- 44530 Saint Gildas des Bois - France

T: +33 2 40014287

Email: servicecommercial@andre-renault.fr

Web: <http://www.andre-renault.fr>

Activity: Manufacturer

Product Portfolio: Upholstered furniture, Bedrooms, Beds,
Mattresses, Pillows, Contract, Semi-finished parts

Brands: Own Brands: Andre Renault,

Types of mattresses by materials: Polyurethane Foam, Latex,
Innerspring,

Mattress production accounts for an estimated 80% of total
revenues

Total Turnover range: 15-50 US\$ million

Employees range: 100-250

Manufacturing plants: 1; **Locations:** France (1)

Online sales: No

Biotex**Biotex**

Group: Finadorm

Headquarters/Main Location: 25 Boulevard de Genève - 31200
Toulouse - France

T: +33 561371919

Email: contact@biotex.fr

Web: <http://www.biotex.fr>

Activity: Manufacturer, Retailer

Product Portfolio: Beds, Mattresses, Pillows

Total Turnover range: 0-5 US\$ million

Employees range: 0-20

Bon Repos**Mattress France - Bon Repos**

Headquarters/Main Location: Rte de la Cascade - 23400
Bourganeuf - France

T: +33 5 55640417

Web: <https://matelasbonrepos.fr>

Activity: Manufacturer

Product Portfolio: Mattresses, Semi-finished parts

Total Turnover range: 0-5 US\$ million

Manufacturing plants: 1; **Locations:** France (1)

Online sales: No

Carpenter France**CARPENTER S.A.**

Group: Carpenter

Headquarters/Main Location: Boulevard des Bretonnières Z.I.
BP 55 - 49181 Saint Barthélemy d'Anjou - France

T: +33 2 41213131

Web: <http://www.carpenter.com>

Activity: Manufacturer

Product Portfolio: Chemicals, Foam

Mattress production accounts for an estimated 10% of total
revenues

Total Turnover range: 50-100 US\$ million

Employees range: 251-500

Cofel**Compagnie Financière Européenne de Literie**

Group: Grupo Pikolin

Headquarters/Main Location: 27 Rue du Colonel Pierre Avia -
75015 Paris, Île de France - France

T: +33 1 41902828

Email: accueil@cofel.biz

Web: <http://www.cofel.fr> ; <http://www.epeda.fr> ;

<http://www.merinos.fr> ; <https://www.bultex.fr>

Activity: Manufacturer

Product Portfolio: Beds, Mattresses, Contract

Brands: Own Brands: Bultex, Epeda, Merinos,

Types of mattresses by materials: Polyurethane Foam, Latex,
Innerspring,

Mattress production accounts for an estimated 85% of total
revenues

Total Turnover range: 100-250 US\$ million

Employees range: > 500

Manufacturing plants: 4; **Locations:** France (4)

Online sales: Yes

Davilaine**Davilaine**

Headquarters/Main Location: ZI Kergoustard Saint Thuriau -
56300 Pontivy, Bretagne - France

T: +33 2 97250635

Email: info@davilaine.com

Web: <http://www.davilaine.com>

Activity: Manufacturer, Retailer

Product Portfolio: Mattresses

Types of mattresses by materials: Polyurethane Foam, Latex,
Innerspring,

Mattress production accounts for an estimated 60% of total
revenues

Total Turnover range: 5-15 US\$ million

Employees range: 51-100

Manufacturing plants: 2; **Locations:** France (2)

Online sales: No

Diroy**Diroy sarl**

Headquarters/Main Location: Route d'Obermodern 19 - 67330
Bouxwiller - France

T: +33 3 88033340

Email: info@diroy.com

Web: <https://www.diroy.com>

Activity: Manufacturer

Product Portfolio: Beds, Mattresses, Contract

Brands: Own Brands: Diroy,

Types of mattresses by materials: Polyurethane Foam, Latex,
Innerspring, Natural/Organic,

Mattress production accounts for an estimated 60% of total
revenues

Total Turnover range: 5-15 US\$ million

Employees range: 21-50

Manufacturing plants: 1; **Locations:** France (1)

Online sales: No

Ebac

Ebac Literie

Headquarters/Main Location: 61 Rue de la Mineraie - 79000

Niort - France

T: +33 5 49772977

Email: infosweb@ebac.fr

Web: https://ebac.fr

Activity: Manufacturer

Product Portfolio: Beds, Mattresses, Semi-finished parts

Brands: Own Brands: Ebac,

Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring, Natural/Organic,

Mattress production accounts for an estimated 45% of total revenues

Total Turnover range: 50-100 US\$ million

Employees range: 51-100

Manufacturing plants: 1; **Locations:** France (1)

Online sales: No

Finadorm Bedding Division

Finadorm

Group: Finadorm

Headquarters/Main Location: Naujac Zac - F-12450 Primaube - France

T: +33 0565 714441

Web: https://www.finadorm.com

Activity: Manufacturer

Product Portfolio: Beds, Mattresses, Pillows, Semi-finished parts

Brands: Own Brands: Technilat, Synchroflex, Dunlopillo, Biotex,

Mattress production accounts for an estimated 60% of total revenues

Total Turnover range: 15-50 US\$ million

Employees range: 101-250

Manufacturing plants: 3; **Locations:** France (3)

Online sales: no

GFL Générale Francaise de Literie

GFL Générale Francaise de Literie

Headquarters/Main Location: ZA le Bord'Eau - 72530 Yvre

l'Eveque - France

T: +33 2 4374010101

Email: serviceclient@maliterie.com

Web: http://www.maliterie.com

Activity: Manufacturer, Retailer

Product Portfolio: Upholstered furniture, Mattresses, Semi-finished parts

Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring,

Mattress production accounts for an estimated 60% of total revenues

Total Turnover range: 15-50 US\$ million

Employees range: 21-50

Manufacturing plants: 1; **Locations:** France (1)

Online sales: Yes

Groupe Jacquart

Jacquart & Fils sas

Group: Groupe Jacquart

Headquarters/Main Location: 131 Rue Du Bois - 59200

Tourcoing, Nord - France

T: +33 03 20280170

Email: contact@jacquart.fr

Web: https://www.jacquart.fr

Activity: Manufacturer

Product Portfolio: Beds, Mattresses, Semi-finished parts

Brands: Own Brands: Jacquart, Nuit Céleste, OEM: Yes

Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring,

Mattress production accounts for an estimated 100% of total revenues

Total Turnover range: 15-50 US\$ million

Employees range: 100-250

Manufacturing plants: 3; **Locations:** France (3)

Online sales: No

ICOA France

ICOA FRANCE - Vitafoam

Group: Vita Group

Headquarters/Main Location: Zone Industrielle - 10100 Crancey - France

T: +33 3 25 39 59 10

Email: base@icoa-france.com

Web: https://www.icoa-france.com

Activity: Manufacturer

Product Portfolio: Mattresses, PU Foam

Total Turnover range: 15-50 US\$ million

Employees range: 51-100

Literie Benoist

Literie Benoist SA

Headquarters/Main Location: Rue François Mitterrand - 95430

Auvers-sur-Oise - France

T: +33 1 30366000

Email: benoist@ibenoist.com

Web: https://www.ibenoist.com

Activity: Manufacturer, Retailer

Product Portfolio: Beds, Mattresses

Brands: Own Brands: Benoist,

Mattress production accounts for an estimated 100% of total revenues

Total Turnover range: 0-5 US\$ million

Employees range: 21-50

Manufacturing plants: 1; **Locations:** France (1)

Online sales: No

Literie Bonnet**Literie Bonnet**

Headquarters/Main Location: Parc de l'échange, 2 Rue Claude Girard - 25770 Vaux-les-Prés - France
T: +33 3 81 50 55 67
Web: <https://www.literie-bonnet.com>
Activity: Manufacturer
Product Portfolio: Mattresses
Total Turnover range: 0-5 US\$ million
Employees range: 0-20
Manufacturing plants: 1; **Locations:** France (1)
Online sales: Yes

Literie du Comtat**Literie du Comtat**

Headquarters/Main Location: Route d'Orange RN7 - 84350 Courthezon - France
T: +33 4 90 11 04 84
Web: <https://henri-literie.fr>
Activity: Manufacturer
Product Portfolio: Mattresses
Types of mattresses by materials: Innerspring,
Mattress production accounts for an estimated 60% of total revenues
Total Turnover range: 5-15 US\$ million
Employees range: 51-100
Manufacturing plants: 1; **Locations:** France (1)
Online sales: No

Literie Duvivier**Literie Duvivier**

Group: Matfa
Headquarters/Main Location: Route de Civray - 86350 Jossé - France
T: +33 5 49879800
Email: info@literie-duvivier.fr
Web: <https://www.literie-duvivier.fr>
Activity: Manufacturer
Product Portfolio: Beds, Mattresses, Contract, Semi-finished parts
Brands: Own Brands: Duvivier,
Total Turnover range: 15-50 US\$ million
Manufacturing plants: 2; **Locations:** France (2)
Online sales: no

Marcel Jacquart & Fils**Jacquart & Fils sas**

Group: O-NYX group / Jacquart
Headquarters/Main Location: 131 Rue Du Bois - 59200 Tourcoing, Nord - France
T: +33 03 20280170
Email: contact@jacquart.fr
Web: <https://www.jacquart.fr>
Activity: Manufacturer
Product Portfolio: Beds, Mattresses, Semi-finished parts
Brands: Own Brands: Jacquart, Nuit Céleste, OEM: Yes
Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring,
Total Turnover range: 15-50 US\$ million
Employees range: 100-250
Manufacturing plants: 3; **Locations:** France (3)
Online sales: No

Mateflex**Mateflex**

Group: O-NYX group / Jacquart
Headquarters/Main Location: Zone Industrielle, Les Mousseaux - 10100 Crancey, Aube - France
Web: <http://mateflex.fr>
Activity: Manufacturer
Product Portfolio: Mattresses
Total Turnover range: 5-15 US\$ million
Employees range: 21-50

Matfa**Matfa sas**

Group: Matfa
Headquarters/Main Location: Route de Civray - 86350 Jossé - France
T: +33 5 49879800
Web: <https://www.literie-duvivier.fr> ; <https://www.onrev.fr>
Activity: Holding
Product Portfolio: Beds, Mattresses, Contract
Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring,
Mattress production accounts for an estimated 65% of total revenues
Total Turnover range: 15-50 US\$ million
Employees range: 100-250
Manufacturing plants: 2; **Locations:** France (2)
Online sales: No

Senso Pur**Senso Pur**

Headquarters/Main Location: 729 boulevard Pierre Pasquier - 69400 Villefranche-Sur-Saône - France

Email: contact@nero-ev.fr

Web: <https://www.nero-ev.fr>

Activity: Manufacturer

Product Portfolio: Beds, Mattresses

Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring,

Mattress production accounts for an estimated 80% of total revenues

Total Turnover range: 5-15 US\$ million

Employees range: 21-50

Manufacturing plants: 1; **Locations:** France (1)

Online sales: Yes

Technilat**Socofal**

Group: Finadorm

Headquarters/Main Location: Socofal - ZAC de Naujac - 12450

La Primaube - France

T: +33 5 65714441

Web: <https://www.technilat.fr>

Activity: Manufacturer

Product Portfolio: Mattresses

Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring,

Mattress production accounts for an estimated 80% of total revenues

Total Turnover range: 15-50 US\$ million

Employees range: 51-100

Manufacturing plants: 2; **Locations:** France (2)

Online sales: No

Tediber**Tediber**

Headquarters/Main Location: 20, Rue Sainte-Croix-de-la-Bretonnerie - 75004 Paris, Île-de-France - France

T: +33 01 86954710

Email: hello@tediber.com

Web: <https://www.tediber.com>

Activity: Manufacturer, Retailer

Product Portfolio: Upholstered furniture, Beds, Mattresses, Pillows, Semi-finished parts

Brands: Own Brands: Tediber,

Types of mattresses by materials: Polyurethane Foam, **Mattress production** accounts for an estimated 60% of total revenues

Total Turnover range: 50-100 US\$ million

Employees range: 21-50

Manufacturing plants: 1; **Locations:** France (1)

Online sales: Yes

Thiriez Literie**Thiriez Literie**

Headquarters/Main Location: 8 rue Joseph Jacquard - 59393

Wattrelos Cedex - France

T: +33 03 20684890

Web: <https://thiriez-literie.com>

Activity: Manufacturer

Product Portfolio: Beds, Mattresses, Contract

Brands: Own Brands: Thiriez Literie, Hypnove (high-end range),

Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring,

Mattress production accounts for an estimated 65% of total revenues

Total Turnover range: 15-50 US\$ million

Employees range: 51-100

Manufacturing plants: 1; **Locations:** France (1)

Online sales: No

Veldeman Literie Autun**Veldeman Literie Autun**

Group: Veldeman Group

Headquarters/Main Location: Route De Saulieu - 71400 St

Forgeot, Saône-et-Loire - France

T: +33 385 86 98 30

Web: <http://www.veldeman.com>

Activity: Manufacturer

Product Portfolio: Upholstered furniture, Beds, Mattresses, Contract

Brands: Own Brands: Velda, Onea, Ducal,

Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring,

Mattress production accounts for an estimated 80% of total revenues

Total Turnover range: 15-50 US\$ million

Employees range: 21-50

Manufacturing plants: 2; **Locations:** France (2)

Online sales: No

We Bed**We Bed**

Group: Weber Industries

Headquarters/Main Location: zac porte de Masevaux - 68290

Masevaux - France

T: +33 3 89386000

Web: <http://we-bed.fr>

Activity: Manufacturer, Retailer

Product Portfolio: Mattresses, Semi-finished parts

Types of mattresses by materials: Polyurethane Foam, Innerspring,

Mattress production accounts for an estimated 50% of total revenues

Total Turnover range: 5-15 US\$ million

Employees range: 21-50

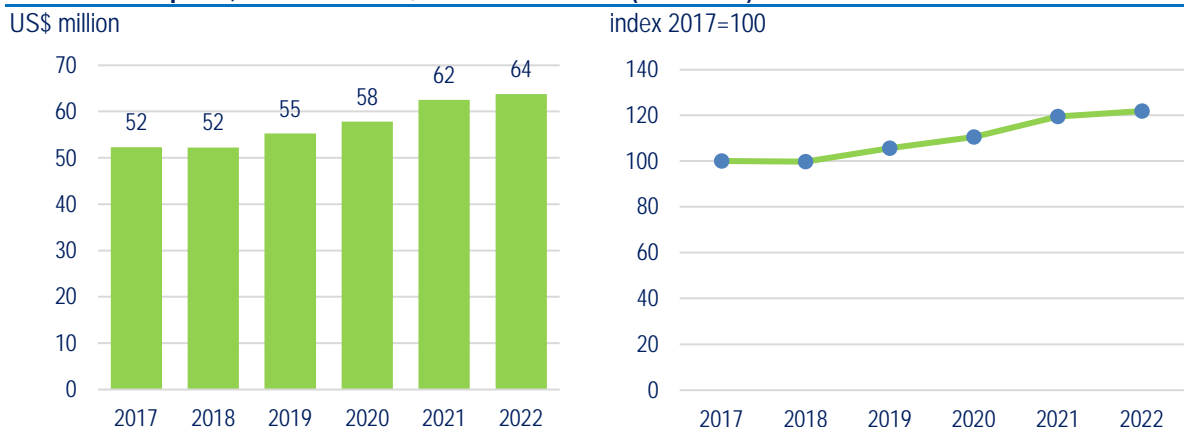
Manufacturing plants: 1; **Locations:** France (1)

Online sales: Yes

3.13.4 France. Mattresses exports

Figure 3.97 - France.

Mattresses exports, 2017-2022. US\$ million and index (2017=100)

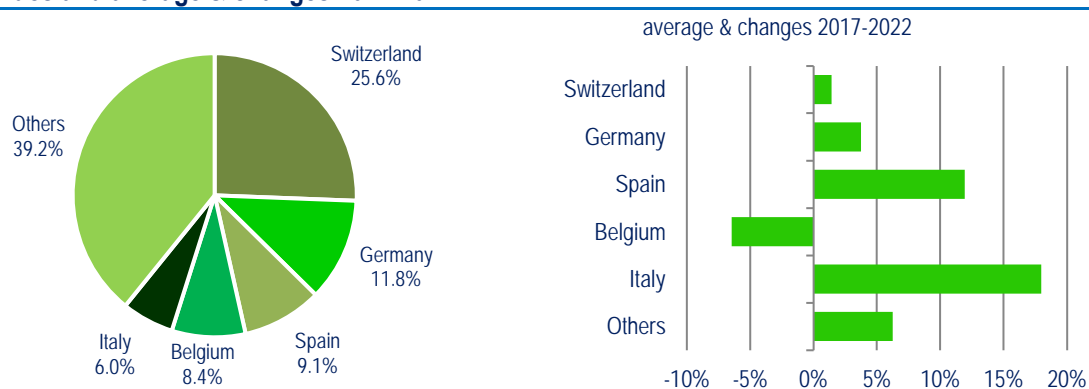


Source: CSIL processing of official data

Figure 3.98 - France.

Mattress exports by country of destination, 2022.

% in values and average & changes 2017-2022



Source: CSIL processing of official data

Table 3.113 - France.

Mattress exports, by country and by geographical area, 2017-2022.

	US\$ Million						% share		% annual changes	
	2017	2018	2019	2020	2021	2022	2017	2022	2022/21	aver 17-22
Switzerland	15.2	15.9	14.9	16.7	17.6	16.3	29.1	25.6	-7.3	1.4
Germany	6.2	5.8	5.4	4.7	6.2	7.5	11.9	11.8	20.8	3.8
Spain	3.3	3.4	5.8	5.9	4.4	5.8	6.3	9.1	31.1	11.9
Belgium	7.4	4.9	5.2	5.8	6.7	5.3	14.2	8.4	-20.1	-6.4
Italy	1.7	1.6	1.8	4.8	4.6	3.8	3.2	6.0	-17.6	18.0
Netherlands	1.0	0.9	1.5	1.2	2.1	2.4	1.8	3.7	14.5	19.9
Greece	0.3	1.5	1.0	1.0	0.9	2.0	0.5	3.1	n.s.	50.6
China	0.9	1.7	1.1	0.8	2.1	1.6	1.8	2.5	-25.9	11.5
Denmark	0.0	0.0	0.0	0.0	0.0	1.3	0.0	2.1	n.s.	n.s.
South Korea	0.2	0.1	0.3	0.2	0.2	1.3	0.3	2.1	n.s.	48.5
top 10	36.2	35.8	37.0	41.1	44.9	47.4	69.2	74.3	5.4	5.5
others	16.1	16.4	18.2	16.7	17.6	16.4	30.8	25.7	-6.7	0.4
Americas	1.1	1.1	1.6	1.4	1.8	1.5	2.1	2.3	-16.1	6.2
- North America	0.7	0.8	0.7	0.5	0.6	0.6	1.3	1.0	-3.4	-1.8
- Central-South America	0.4	0.3	0.9	0.9	1.1	0.9	0.8	1.4	-23.1	15.1
Asia and Pacific	4.3	4.3	4.6	4.3	5.6	5.4	8.2	8.4	-4.3	4.8
Europe	42.7	41.6	43.7	48.4	51.6	53.1	81.6	83.3	2.8	4.5
- European Union (27)	24.6	23.3	25.9	28.8	30.8	34.1	47.0	53.4	10.5	6.7
- UK, CH, NO, IS	16.8	16.9	16.6	17.9	19.0	17.6	32.2	27.7	-7.2	0.9
- Other Europe	1.3	1.4	1.3	1.6	1.8	1.4	2.4	2.2	-23.0	1.9
Middle East	1.6	2.4	1.7	1.6	1.5	1.4	3.0	2.1	-8.7	-3.2
Africa	2.4	2.4	3.0	1.6	1.7	2.0	4.6	3.1	15.1	-4.2
Other Countries	0.3	0.4	0.6	0.6	0.3	0.5	0.5	0.8	79.2	13.7
World Total	52.3	52.2	55.2	57.8	62.5	63.8	100.0	100.0	2.0	4.0

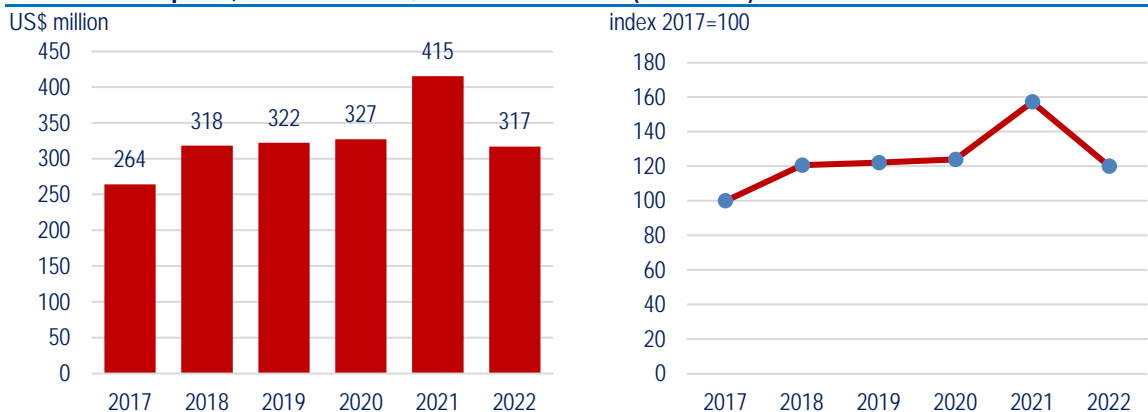
Source: CSIL processing of official data

n.a.: not available n.c.: not calculable n.s.: not significant
UK, CH, NO, IS: United Kingdom, Switzerland, Norway, Iceland

3.13.5 France. Mattresses imports

Figure 3.99 - France.

Mattresses imports, 2017-2022. US\$ million and index (2017=100)

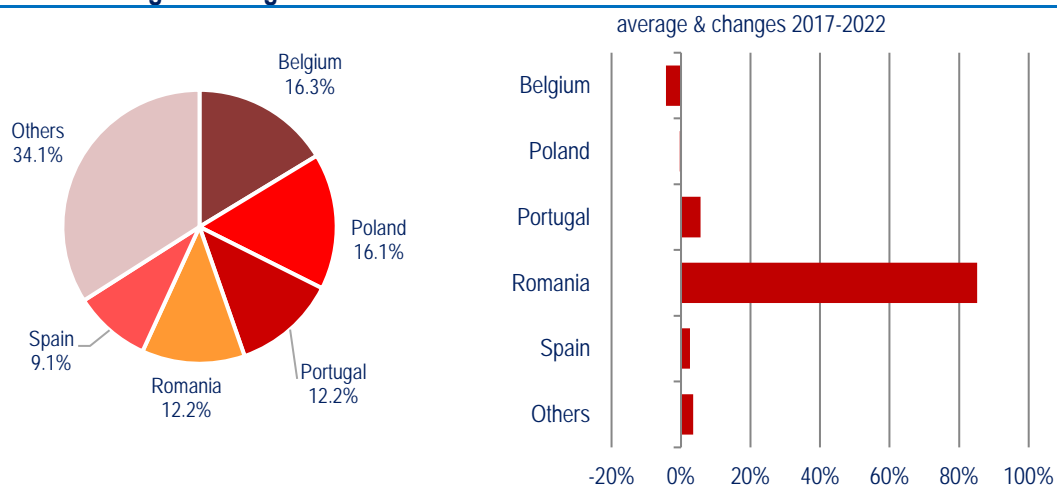


Source: CSIL processing of official data

Figure 3.100 - France.

Mattresses imports by country of origin, 2022.

% in values and average & changes 2017-2022



Source: CSIL processing of Eurostat data

Table 3.114 - France.

Mattresses imports, by country and by geographical area, 2017-2022.

	US\$ Million						% share		% annual changes	
	2017	2018	2019	2020	2021	2022	2017	2022	2022/21	aver 17-22
Belgium	64.4	83.4	81.0	62.5	74.0	51.7	24.4	16.3	-30.1	-4.3
Poland	52.0	61.7	64.0	55.8	76.2	51.0	19.7	16.1	-33.1	-0.4
Portugal	29.5	30.6	28.3	30.4	49.3	38.8	11.2	12.2	-21.2	5.7
Romania	1.8	6.0	11.0	14.8	31.7	38.6	0.7	12.2	21.5	85.2
Spain	25.4	26.4	29.0	38.7	42.6	28.9	9.6	9.1	-32.2	2.6
China	16.4	21.1	19.5	25.4	29.8	24.3	6.2	7.7	-18.7	8.1
Germany	8.8	22.0	33.5	36.3	23.8	20.8	3.3	6.6	-12.7	18.7
Italy	18.2	19.3	20.5	20.4	26.4	20.7	6.9	6.5	-21.8	2.6
Denmark	17.5	16.8	8.7	8.1	10.1	10.0	6.6	3.2	-0.1	-10.5
Türkiye	4.1	3.5	4.1	2.7	4.0	5.1	1.5	1.6	28.0	4.8
top 10	237.9	290.7	299.6	295.1	367.8	289.8	90.2	91.5	-21.2	4.0
others	25.9	27.4	22.4	31.9	47.2	27.1	9.8	8.5	-42.6	0.9
Americas	2.7	2.3	2.6	6.0	6.1	3.5	1.0	1.1	-42.3	5.2
- North America	2.6	2.1	2.4	6.0	6.1	3.4	1.0	1.1	-44.2	5.6
- Central-South America	0.1	0.1	0.1	0.1	0.0	0.1	0.1	0.0	n.s.	-2.2
Asia and Pacific	19.9	23.5	22.2	28.3	34.4	27.6	7.5	8.7	-19.7	6.8
Europe	240.4	291.8	296.7	292.0	372.7	284.8	91.1	89.9	-23.6	3.5
- European Union (27)	228.2	275.4	284.5	283.5	362.2	274.9	86.5	86.7	-24.1	3.8
- UK, CH, NO, IS	7.0	8.6	6.0	5.3	5.1	3.5	2.7	1.1	-30.3	-12.9
- Other Europe	5.2	7.8	6.2	3.1	5.5	6.4	2.0	2.0	16.7	4.3
Middle East	0.2	0.2	0.2	0.2	0.3	0.4	0.1	0.1	76.0	16.5
Africa	0.6	0.3	0.3	0.4	1.5	0.5	0.2	0.1	n.s.	-5.5
Other Countries	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	52.4	2.4
World Total	263.9	318.1	322.0	327.0	415.0	316.9	100.0	100.0	-23.6	3.7

Source: CSIL processing of official data

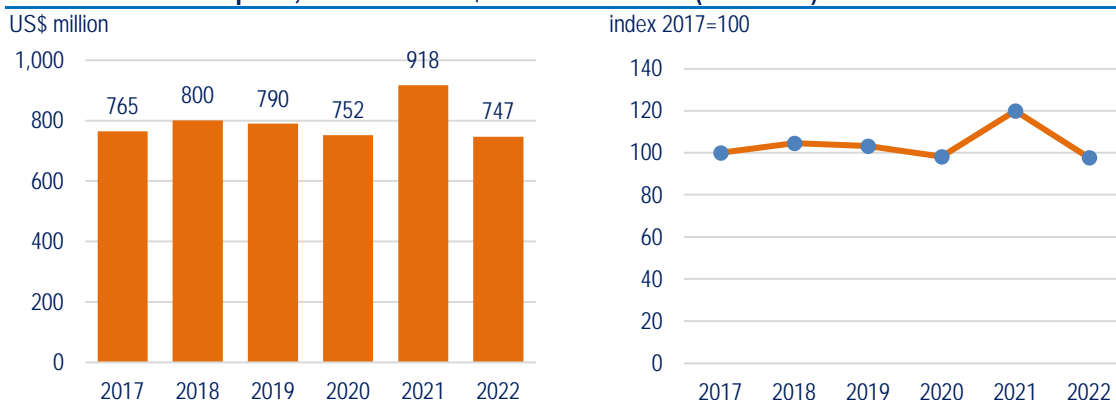
n.a.: not available n.c.: not calculable n.s.: not significant

UK, CH, NO, IS: United Kingdom, Switzerland, Norway, Iceland

3.13.6 France. Mattresses consumption

Figure 3.101 - France.

Mattresses consumption, 2017-2022. US\$ million and index (2017=100)



Source: CSIL

Table 3.115 - France.

Import/Consumption ratio (%) for mattresses, 2017-2022.

Comparison with World

	2017	2018	2019	2020	2021	2022
France	34%	40%	41%	44%	45%	42%
World	15%	16%	16%	18%	17%	18%

Source: CSIL

Table 3.116 - France.

Real Growth of mattresses consumption. Forecasts 2023-2024

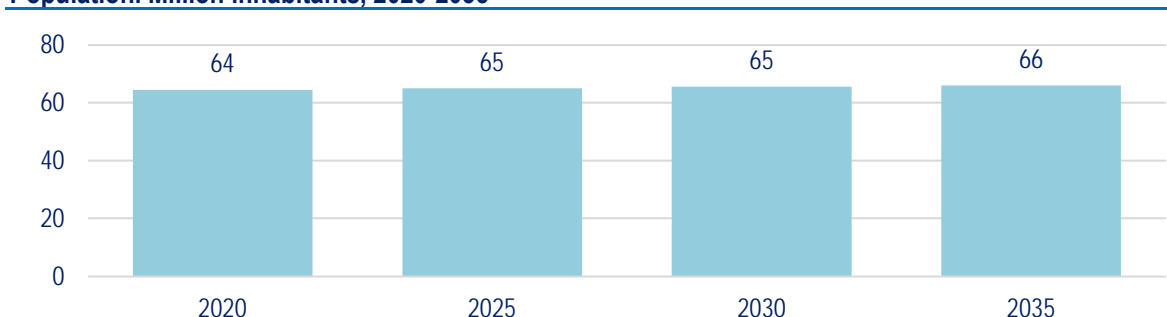
	2023	2024
France	-5%	1%
World	-2%	2%

Source: CSIL

3.13.7 France. Population forecasts

Figure 3.102 - France.

Population. Million inhabitants, 2020-2035



Source: United Nations, Department of Economic and Social Affairs, Population Division. World Population Prospects.

Table 3.117 - France.

Resident population in main cities* and projected growth

Cities	Population (thousand)		% changes 2020-2030
	2020	2030	
Paris	11,017	11,710	6%
Lyon	1,719	1,847	7%
Marseille-Aix-en-Provence	1,608	1,695	5%
Lille	1,063	1,126	6%
Toulouse	1,024	1,119	9%
Bordeaux	969	1,054	9%
Nice-Cannes	942	984	4%
Nantes	678	737	9%
Toulon	579	611	6%
Grenoble	528	561	6%
Douai-Lens	501	521	4%
Strasbourg	475	506	6%
Rouen	470	493	5%
Avignon	470	499	6%
Montpellier	462	504	9%
Saint-Étienne	375	393	5%
Tours	360	381	6%
Béthune	358	376	5%
Rennes	354	385	9%
Valenciennes	338	355	5%

Source: United Nations, Department of Economic and Social Affairs, Population Division. World Urbanization Prospects.

* Urban Agglomeration with 300 thousand inhabitants or more in 2020

3.14 The mattress industry in Türkiye

Table 3.118 - Türkiye

The Mattresses sector: production, consumption and international trade, 2013-2022.

		2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
Production	US\$ million	368	371	337	312	325	286	346	408	429	415
Exports	US\$ million	60	68	66	64	83	104	176	255	242	215
Imports	US\$ million	12	13	11	12	12	11	10	10	13	14
Consumption*	US\$ million	319	317	282	260	254	193	180	162	200	214
Production	% ch. -US\$		1%	-9%	-7%	4%	-12%	21%	18%	5%	-3%
Exports	% ch. -US\$		13%	-3%	-2%	30%	25%	69%	45%	-5%	-11%
Imports	% ch. -US\$		15%	-18%	9%	0%	-6%	-13%	0%	35%	6%
Consumption*	% ch. -US\$		-1%	-11%	-8%	-2%	-24%	-7%	-10%	24%	7%
export/production	%	16%	18%	19%	21%	26%	36%	51%	63%	56%	52%
import/consumption	%	4%	4%	4%	5%	5%	6%	5%	6%	7%	7%
Production	TRL million	701	812	919	943	1,186	1,388	1,968	2,867	3,829	6,895
Exports	TRL million	114	148	179	195	305	507	1,002	1,795	2,157	3,571
Imports	TRL million	22	29	30	36	44	55	55	68	117	233
Consumption*	TRL million	609	693	770	785	926	936	1,021	1,141	1,789	3,557
Production	% ch. - TRL		16%	13%	3%	26%	17%	42%	46%	34%	80%
Exports	% ch. - TRL		30%	21%	9%	56%	66%	98%	79%	20%	66%
Imports	% ch. - TRL		32%	2%	20%	20%	25%	1%	24%	72%	98%
Consumption*	% ch. - TRL		14%	11%	2%	18%	1%	9%	12%	57%	99%

* Apparent consumption = Production – Exports + Imports

Sources: CSIL, UN Comtrade database, DESA/UNSD, Turkish Statistical Institute

Table 3.119 - Türkiye

Exchange rates, 2013-2022.

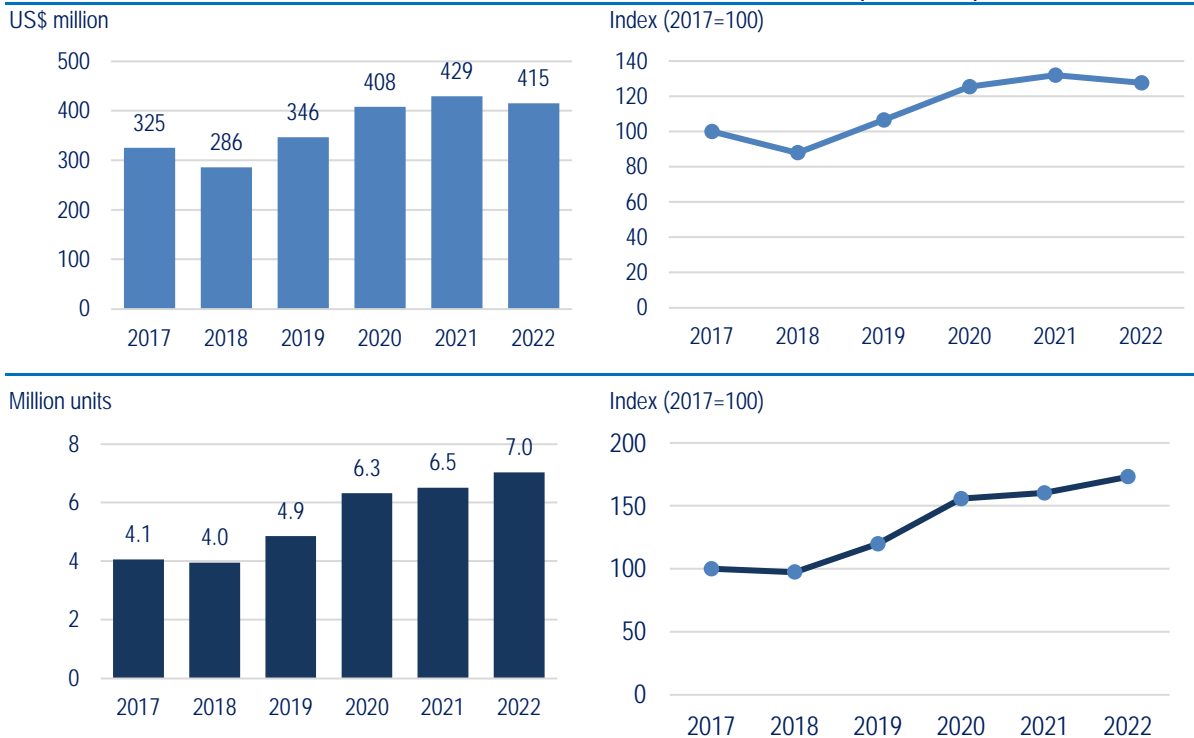
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
TRL per US\$	1.91	2.19	2.73	3.02	3.65	4.85	5.68	7.03	8.92	16.61
TRL per EUR	2.53	2.91	3.03	3.35	4.12	5.74	6.36	8.02	10.56	17.50

Source: US Federal Reserve

3.14.1 Türkiye. Mattresses production

Figure 3.103 - Türkiye

Production of mattresses, 2017-2022. US\$ million, million units and index (2017=100)



Source: CSIL

Table 3.120 - Türkiye

Exports/Production ratio (%) of mattresses, 2017-2022. Comparison with World

	2017	2018	2019	2020	2021	2022
Türkiye	26%	36%	51%	63%	56%	52%
World	16%	18%	18%	19%	18%	19%

Source: CSIL

3.14.2 Türkiye. Major Mattresses manufacturers

Table 3.121 Türkiye. Major mattresses manufacturers by turnover

Company	Mattresses turnover (Million US\$)	% share of mattresses in company's turnover	Total turnover (Million US\$)
Bellona* (Erciyes Anadolu Holding)	126.3	65	194.4
Yatas Yatak* (Yatas)	110.2	37	297.9
BRN Sleep Products (BRN)	61.8	95	65.0
İşbir Yatak (işbir holding)	55.4	60	92.4
Istikbal Mobilya* (Erciyes Anadolu Holding)	51.7	20	258.4
Doğtaş Kelebek* (Doğtaş Kelebek)	45.5	40	113.8
Yatsan	37.0	60	61.7
Bambi Mobilya	27.8	33	84.3
ABC Mobilya (Taşkiranlar Group)	22.5	90	25.0
Mondi (Erciyes Anadolu Holding)	18.2	20	90.8
Weltew Mobilya (Altinyonga)	14.3	50	28.6
Ipek (Ipek Mobilya)	9.0	20	45.1
Mitsan Sunger	8.9	30	29.7
Konfor	8.5	10	85.0
Alfemo Mobilya	6.7	20	33.6
Monessa	5.3	80	6.6
Visko	4.2	100	4.2
Indivani	3.5	100	3.5
Kilim	3.0	15	20.0
Sunsa	2.1	80	2.7

Source: CSIL estimates

Note: Data refer to the last available year, typically 2022 or 2021.

*estimated manufacturing value

3.14.3 Türkiye. Short Profiles of major mattresses manufacturers

ABC Mobilya

Taşkiranlar Hali Pazarlama Mobilya İnşaat San. Ve Tic. A.Ş.

Group: Taşkiranlar Group

Headquarters/Main Location: Kamil Tunca Bulvarı, 99 - İzmir - Türkiye

T: +90 232 4585656

Email: info@abcbedding.com.tr

Web: <https://abcbedding.com.tr> ;

<https://www.skybedd.com> ; <https://www.magazinmobilya.com.tr>

Activity: Holding, Manufacturer, Retailer

Product Portfolio: Upholstered furniture, Beds, Mattresses, Pillows, Furnishing accessories

Brands: Own Brands: abc Mobilya, abc Bedding, Skybed, Magazin,

Mattress production accounts for an estimated 90% of total revenues

Total Turnover range: 15-50 US\$ million

Employees range: 251-500

Manufacturing plants: 1; **Locations:** Türkiye (1)

Online sales: Yes

Aldora Mobilya

Aldora Mobilya AŞ

Group: Kadifeteks

Headquarters/Main Location: 1. OSB No: 30 Cadde: 35 - 38070 Kayseri - Türkiye

T: +90 352 322 19 90

Email: info@aldora.com.tr

Web: <https://www.aldora.com.tr>

Activity: Manufacturer, Retailer

Product Portfolio: Upholstered furniture, Dining and Living rooms, Bedrooms, Beds, Home furniture, Mattresses

Brands: Own Brands: Aldora,

Mattress production accounts for an estimated 15% of total revenues

Total Turnover range: 15-50 US\$ million

Employees range: 251-500

Manufacturing plants: 2; **Locations:** Türkiye (2)

Online sales: No

Alfemo Mobilya**Alfemo Mobilya Sanayi ve Ticaret AŞ - Yatpa Dayanikli Tüketim Mallari Sanayi Ve Ticaret A S**

Headquarters/Main Location: Celal Umur cad. No:10 - 35860 Torbalı, İzmir - Türkiye

T: +90 232 8533030 ; 9993000

Email: info@alfemo.com.tr ; export@alfemo.com.tr

Web: https://www.alfemo.com.tr

Activity: Manufacturer, Retailer

Product Portfolio: Kitchen Furniture, Upholstered furniture, Dining and Living rooms, Bedrooms, Beds, Children's rooms, Mattresses

Brands: Own Brands: Alfemo, Luxus, Sleeper, Wisco Sleep, Medi-Fit Mattresses, New Age Young Mattresses ,Licensed Brands: Terapedic International,

Types of mattresses by materials: Polyurethane Foam, Innerspring,

Mattress production accounts for an estimated 20% of total revenues

Total Turnover range: 15-50 US\$ million

Employees range: > 500

Manufacturing plants: 2; **Locations:** Türkiye (2)

Online sales: No

Altin**Altin Yatak**

Headquarters/Main Location: Akçaburgaz Mah. Ahmet Yesevi Cad. N 5 - Esenyurt, İstanbul - Türkiye

T: +90 0212 886 90 90

Email: info@altinyatak.com.tr

Web: https://www.altinyatak.com.tr

Activity: Manufacturer, Retailer

Product Portfolio: Beds, Mattresses

Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring,

Total Turnover range: 0-5 US\$ million

Online sales: Yes

Armis**Armis Yatak**

Group: ACME

Headquarters/Main Location: Balmumcu Neighborhood İtli Sokak No: 8/1 - Beşiktaş, İstanbul - Türkiye

T: +90 850 6400333

Email: info@armisyatak.com

Web: https://www.armisyatak.com

Activity: Manufacturer

Product Portfolio: Beds, Mattresses, Pillows, Contract

Total Turnover range: 5-15 US\$ million

Online sales: Yes

Arno Home**Şemsioğlu Mobilya San ve Tic. Ltd. Şti.**

Headquarters/Main Location: 29 Ekim mah Bayraktar sok no 24 Yazıbaşı - 35830 Torbalı, İzmir - Türkiye

T: +90 232 853 75 75

Email: halit@arno.com.tr

Web: https://www.arnohome.com

Activity: Manufacturer

Product Portfolio: Upholstered furniture, Dining and Living rooms, Bedrooms, Children's rooms, Occasional, Mattresses

Total Turnover range: 5-15 US\$ million

Employees range: 100-250

Manufacturing plants: 1; **Locations:** Türkiye (1)

Bambi Mobilya**Bambi Mobilya**

Headquarters/Main Location: A. Yazıbaşı Mahallesi 9223 Sokak No:8 - Torbalı, İzmir - Türkiye

T: +90 850 808 4035

Email: info@bambi.com.tr ; info@bambifurniture.com

Web: https://bambi.com.tr

Activity: Manufacturer, Retailer

Product Portfolio: Beds, Mattresses, Pillows, Contract, Textiles

Brands: Own Brands: Bambi,

Mattress production accounts for an estimated 33% of total revenues

Total Turnover range: 50-100 US\$ million

Employees range: > 500

Manufacturing plants: 1; **Locations:** Türkiye (1)

Online sales: Yes

Bellona**Bellona Mobilya Sanayi ve Ticaret A.Ş.**

Group: Erciyes Anadolu Holding

Headquarters/Main Location: Türkali mah. Yeniyol sok. No: 5 - 38070 Beşiktaş, İstanbul - Türkiye

T: +90 352 3212200

Email: info@boydakexport.com

Web: https://www.bellona.com.tr

Activity: Manufacturer, Retailer

Product Portfolio: Upholstered furniture, Dining and Living rooms, Beds, Children's rooms, Tables and Chairs, Occasional, Garden and Outdoor, Mattresses, Furnishing accessories, Textiles

Brands: Own Brands: Bellona,

Types of mattresses by materials: Polyurethane Foam, Innerspring,

Mattress production accounts for an estimated 65% of total revenues

Total Turnover range: 100-250 US\$ million

Employees range: > 500

Manufacturing plants: 3; **Locations:** Türkiye (3)

Online sales: Yes

BRN Sleep Products**BRN Sleep Products - Mattress & Components Co Ltd****Group:** BRN**Headquarters/Main Location:** Kaysri Serbest Bölgesi, Kayseri
Ankara Karayolu 15. Km, Ambar Mevkii No:467 - Kayseri - Türkiye**T:** +90 352 3114499**Email:** info@brnbed.com**Web:** https://brnbed.com**Activity:** Manufacturer**Product Portfolio:** Mattresses, Semi-finished parts**Brands:** Own Brands: BRN, Royal Coil,**Types of mattresses by materials:** Polyurethane Foam, Innerspring,**Mattress production** accounts for an estimated 95% of total revenues**Total Turnover range:** 50-100 US\$ million**Employees range:** > 500**Manufacturing plants:** 3; **Locations:** Türkiye (1) ; USA, Bulgaria**Online sales:** Yes**Bucca****Bucca Bed Company****Headquarters/Main Location:** - Türkiye**Email:** info@buccayatak.com**Web:** https://www.buccayatak.com**Activity:** Manufacturer**Product Portfolio:** Mattresses, Pillows**Employees range:** 100-250**Online sales:** Yes**Cennet Mobilya****Cennet Yatak Koltuk Kanepe Mobilya EV Tekstili Sanayi VE Ticaret Anonim Sirketi****Headquarters/Main Location:** OSB 37, Cad. No 18 - 38070 Kayseri - Türkiye**T:** +90 352 3222585**Email:** siparis@cennetmobilya.com.tr ;

info@cennetmobilya.com.tr

Web: https://cennetyatak.com**Activity:** Manufacturer**Product Portfolio:** Upholstered furniture, Dining and Living rooms, Bedrooms, Beds, Tables and Chairs, Occasional, Mattresses**Brands:** Own Brands: Cennet,**Total Turnover range:** 5-15 US\$ million**Manufacturing plants:** 1; **Locations:** TR (1)**Online sales:** Yes**Doğtaş Kelebek****Doganlar Mobilya Grubu Imalat Sanayi ve Ticaret AS****Group:** Doğtaş Kelebek**Headquarters/Main Location:** Ruzgarlibahce Mh. Kavak Sk. No: 31/1 Smart Plaza B Block Kat: 6 - Kavacik, Beykoz-Istanbul - Türkiye**T:** +90 216 4250002**Email:** info@dogtas.com.tr ; dogtas@dogtas.com.tr**Web:** https://www.dogtas.com ;

https://www.doganlarmobilyagrubu.com ;

https://www.ruumstore.com

Activity: Manufacturer, Retailer**Product Portfolio:** Kitchen Furniture, Upholstered furniture, Dining and Living rooms, Bedrooms, Children's rooms, Tables and Chairs, Mattresses**Brands:** Own Brands: Dogtas, Kelebek, Lova Sleep, Ruum,**Mattress production** accounts for an estimated 40% of total revenues**Total Turnover range:** 100-250 US\$ million**Employees range:** > 500**Manufacturing plants:** 2; **Locations:** Türkiye (2)**Online sales:** No**Erciyes Anadolu Holding (ex Boydak)****Erciyes Anadolu Holding****Group:** Erciyes Anadolu Holding**Headquarters/Main Location:** OSB. 6. Cad. No. 35 - 38070

Kayseri - Türkiye

T: +90 352 207 18 00**Email:** boydak@boydakholding.com.tr;**Web:** https://www.erciyesanadolu.com**Activity:** Manufacturer**Product Portfolio:** Upholstered furniture, Home furniture, Garden and Outdoor, Mattresses, Chemicals, Textiles**Brands:** Own Brands: Istikbal, Bellona, MondHome,**Types of mattresses by materials:** Polyurethane Foam,

Innerspring,

Total Turnover range: >250 US\$ million**Employees range:** > 500**Manufacturing plants:** 9; **Locations:** Türkiye (7) ; Russia,

Ukraine 5 for furniture production

Ersan**Ersan Madeni Eşya****Headquarters/Main Location:** Anbar Serbet Bölge Mahallesi 25.Cad. No:4 - Melikgazi, Kayseri - Türkiye**T:** +90 352 3211379**Email:** info@ersanmadeni.com**Web:** http://ersanmadeni.com**Activity:** Manufacturer, Retailer**Product Portfolio:** Beds, Mattresses, Pillows, Semi-finished parts**Total Turnover range:** 0-5 US\$ million**Manufacturing plants:** 1; **Locations:** Türkiye (1)**Online sales:** No

Homevs**EVS Grup Mobilya Sanayi VE Ticaret Anonim Sirketi**

Headquarters/Main Location: OSB 2.Cad. No:7 - Melikgazi, Kayseri - Türkiye

T: +90 352 5030157

Email: info@homevs.com.tr

Web: http://www.homevs.com.tr

Activity: Manufacturer

Product Portfolio: Beds, Mattresses, Pillows, Semi-finished parts

Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring,

Mattress production accounts for an estimated 55% of total revenues

Total Turnover range: 0-5 US\$ million

Manufacturing plants: 1; **Locations:** Türkiye (1)

Online sales: No

Idas**Idas Bedding İstanbul Döşeme Sanayi AŞ**

Group: Mish Dekorasyon Sanayi Ve Ticaret Anonim Sirketi

Headquarters/Main Location: Cobançeşme Mah. Selvi Sok. No:3 Yenibosna - 34196 Bahçelievler, İstanbul - Türkiye

T: +90 212 4821125

Email: idas@idas.com.tr ; info@idas.com.tr

Web: https://www.idas.com.tr

Activity: Manufacturer, Retailer

Product Portfolio: Bedrooms, Children's rooms, Home furniture, Mattresses, Contract, Textiles

Brands: Own Brands: idas,

Employees range: 251-500

Manufacturing plants: 1; **Locations:** Türkiye (1)

Online sales: Yes

Indivani**Indivani**

Headquarters/Main Location: Hamzabey OSB Mh.3.Cd No:15 Hamzabey - Inegol, Bursa - Türkiye

T: +90 224 7159891

Email: info@indivani.com

Web: https://www.indivani.com

Activity: Manufacturer

Product Portfolio: Bedrooms, Mattresses, Contract

Mattress production accounts for an estimated 100% of total revenues

Total Turnover range: 0-5 US\$ million

Employees range: 21-50

Manufacturing plants: 1; **Locations:** Türkiye (1)

Online sales: Yes

Innova Bedding**Innovative Bedding Solutions**

Headquarters/Main Location: Anbar Mahallesi 2973. Sokak No:35 - Melikgazi, Kayseri - Türkiye

T: +90 549 478 38 60

Email: info@innovabedding.com

Web: https://www.innovabedding.com.tr

Activity: Manufacturer

Product Portfolio: Mattresses, Pillows

Total Turnover range: 0-5 US\$ million

Online sales: Yes

Ipek**Ipek Mobilya AŞ**

Group: Ipek Mobilya

Headquarters/Main Location: OSB 43. Cad. No:35 - 38100 Kayseri - Türkiye

T: +90 352 3211516 ; 3220050

Email: ipek@ipekmobilya.com.tr ; export@ipekmobilya.com.tr

Web: https://www.ipekmobilya.com.tr

Activity: Manufacturer, Retailer

Product Portfolio: Upholstered furniture, Bedrooms, Beds, Children's rooms, Tables and Chairs, Home furniture, Mattresses, Contract, Textiles

Mattress production accounts for an estimated 20% of total revenues

Total Turnover range: 100-250 US\$ million

Employees range: 251-500

Manufacturing plants: 1; **Locations:** Türkiye (1)

Online sales: No

İşbir Yatak**İşbir Sünger Sanayi A.Ş**

Group: işbir holding

Headquarters/Main Location: Balıkhisar Mah. Ozkan Ozgun Sok. No 752 - Akyurt, Ankara - Türkiye

T: +90 312 3981200 ; 3980788

Email: info@isbiryatak.com

Web: https://www.isbiryatak.com

Activity: Manufacturer, Retailer

Product Portfolio: Mattresses, Contract, Semi-finished parts, Foam

Brands: Own Brands: İşbir, Licensed Brands: Spring Air,

Types of mattresses by materials: Polyurethane Foam, Innerspring, Other

Mattress production accounts for an estimated 60% of total revenues

Total Turnover range: 50-100 US\$ million

Employees range: 251-500

Manufacturing plants: 1; **Locations:** Türkiye (1)

Online sales: Yes

Istikbal Mobilya**Istikbal Mobilya Sanayi ve Ticaret AS**

Group: Erciyes Anadolu Holding

Headquarters/Main Location: OSB 8. Cad. No 60 - 38070 Kayseri - Türkiye

T: +90 352 3220101

Email: info@boydakexport.com

Web: https://www.istikbal.com.tr

Activity: Manufacturer, Trader

Product Portfolio: Upholstered furniture, Dining and Living rooms, Bedrooms, Beds, Children's rooms, Tables and Chairs, Occasional, Garden and Outdoor, Mattresses, Contract

Brands: Own Brands: Istikbal,

Types of mattresses by materials: Polyurethane Foam, Innerspring,

Mattress production accounts for an estimated 20% of total revenues

Total Turnover range: >250 US\$ million

Employees range: > 500

Manufacturing plants: 3; **Locations:** Türkiye (3)

Online sales: Yes

Kilim**Kilim Mobilya Kanepe Sanayi ve Ticaret AŞ**

Group: Kilim

Headquarters/Main Location: 1. OSB Böl.43 Cadde No.27 - 38070 Melikgazi, Kayseri - Türkiye

T: +90 352 3220202 ; 3222328

Email: info@kilimmobilya.com.tr; export@kilimmobilya.com.tr

Web: https://www.kilimmobilya.com.tr

Activity: Manufacturer, Retailer

Product Portfolio: Kitchen Furniture, Upholstered furniture, Dining and Living rooms, Bedrooms, Beds, Children's rooms, Mattresses

Brands: Own Brands: Kilim,

Mattress production accounts for an estimated 15% of total revenues

Total Turnover range: 15-50 US\$ million

Employees range: > 500

Manufacturing plants: 4; **Locations:** Türkiye (4)

Online sales: Yes

Konfor**Konfor Dayanıklı Tüketim Malları Mobilya Deri Tekstil Turizm San. Ve Tic. A.Ş.**

Headquarters/Main Location: Çamlık Cad. No:46 - 35414

Sarıç, İzmir - Türkiye

T: +90 232 2812323

Email: info@konfor.com.tr

Web: https://www.konfor.com.tr

Activity: Manufacturer, Retailer

Product Portfolio: Upholstered furniture, Dining and Living rooms, Bedrooms, Mattresses, Contract, Semi-finished parts

Brands: Own Brands: Konfor, Cetmen,

Mattress production accounts for an estimated 10% of total revenues

Total Turnover range: 50-100 US\$ million

Employees range: > 500

Manufacturing plants: 3; **Locations:** Türkiye (3)

Online sales: Yes

Mekan**Mekan Uyku Urunleri Tekstil Sanayi VE Ticaret Anonim Sirketi**

Headquarters/Main Location: 28 Haziran Mahallesi - 41060

Kartepe/Kocaeli, İzmit - Türkiye

T: +90 262 3752373

Email: info@mekan.com.tr ; izmit@mekan.com.tr

Web: https://www.mekan.com.tr ; https://www.yatcop.com

Activity: Manufacturer

Product Portfolio: Beds, Mattresses, Contract

Employees range: 51-100

Manufacturing plants: 1; **Locations:** Türkiye (1)

Mitsan Sunger**Mitsan Sunger**

Headquarters/Main Location: Organize Sanayi Bölge 10.Cadde No:7 - 38070 Kayseri - Türkiye

T: +90 352 321 20 69

Email: mitsan@mitsan.com.tr

Web: https://www.mitsan.com.tr

Activity: Manufacturer

Product Portfolio: Mattresses, Chemicals

Mattress production accounts for an estimated 30% of total revenues

Total Turnover range: 15-50 US\$ million

Manufacturing plants: 4; **Locations:** Türkiye (4)

Mondi**Mondi Yatak ve Mobilya San. ve Tic. A.Ş.**

Group: Erciyes Anadolu Holding

Headquarters/Main Location: 1. OSB 4. Cad. No:12 - 38070

Melikgazi, Kayseri - Türkiye

T: +90 352 3220681

Email: mondi@mondi.com.tr

Web: https://www.mondi.com.tr

Activity: Manufacturer, Retailer

Product Portfolio: Upholstered furniture, Dining and Living rooms, Beds, Children's rooms, Occasional, Home furniture, Mattresses

Brands: Own Brands: MondHome,

Mattress production accounts for an estimated 20% of total revenues

Total Turnover range: 50-100 US\$ million

Employees range: 251-500

Manufacturing plants: 1; **Locations:** Türkiye (1)

Online sales: Yes

Monessa**Monessa Uyku Sistemleri Sanayi ve Ticaret A.Ş.**

Headquarters/Main Location: OSB 421. Cad. No: 15 - 38070

Melikgazi, Kayseri - Türkiye

T: +90 352 321 35 00

Email: bilgi@monessa.com.tr ; export@monessa.com

Web: http://www.monessa.com.tr

Activity: Manufacturer

Product Portfolio: Mattresses, Contract

Mattress production accounts for an estimated 80% of total revenues

Total Turnover range: 5-15 US\$ million

Employees range: 51-100

Online sales: No

Sunsa**Sünsa Yatak ve Baza**

Headquarters/Main Location: Plevne Cad. No: 137 Siteler - 38080 Ankara - Türkiye

T: +90 312 3493919

Email: info@sunsayatak.com

Web: http://www.sunsayatak.com

Activity: Manufacturer, Retailer

Product Portfolio: Beds, Mattresses, Pillows, Contract

Brands: Own Brands: Sunsa,

Mattress production accounts for an estimated 80% of total revenues

Total Turnover range: 0-5 US\$ million

Manufacturing plants: 1; **Locations:** Türkiye (1)

Online sales: Yes

Vettore Mobilya**Aksan Mobilya Pazarlama Ve Sanayi Ticaret A S**

Headquarters/Main Location: Kavaklı Mahallesi Selanik Cad. No: 25 - 34596 Silivri , İstanbul - Türkiye

T: +90 212 723 79 55

Email: musterihizmetleri@vettore.com.tr ; info@vettore.com.tr

Web: https://www.vettore.com.tr

Activity: Manufacturer, Retailer

Product Portfolio: Upholstered furniture, Dining and Living rooms, Bedrooms, Children's rooms, Mattresses, Furnishing accessories

Brands: Own Brands: Vettore,OEM: Yes

Mattress production accounts for an estimated 20% of total revenues

Employees range: 251-500

Manufacturing plants: 1; **Locations:** Türkiye (1)

Online sales: Yes

Visko**Ural Medikal San. Tic. Ltd. Şti.**

Headquarters/Main Location: Yavuz Selim Mahallesi Cumhuriyet Caddesi No.72 - 34830 Çavuşbaşı, Kavacık - Türkiye

T: +90 216 4798112 ; 4798113

Email: info@viskolove.com

Web: https://viskolove.com

Activity: Manufacturer, Retailer

Product Portfolio: Beds, Mattresses, Pillows, Contract, Textiles

Brands: Own Brands: Visko Love,

Mattress production accounts for an estimated 100% of total revenues

Total Turnover range: 0-5 US\$ million

Online sales: Yes

Weltew Mobilya**Meltem Modüler Mobilya Koltuk San. ve Tic. A.Ş**

Group: Altinyonga

Headquarters/Main Location: Yenice Köy Mh. Ova Cd. No:27 - 16410 İnegöl, Bursa - Türkiye

T: +90 444 93 90

Email: export@weltew.com

Web: https://www.weltew.com

Activity: Manufacturer, Retailer

Product Portfolio: Upholstered furniture, Dining and Living rooms, Bedrooms, Children's rooms, Mattresses

Brands: Own Brands: Weltewhome,

Mattress production accounts for an estimated 50% of total revenues

Total Turnover range: 15-50 US\$ million

Employees range: > 500

Manufacturing plants: 1; **Locations:** Türkiye (1)

Online sales: Yes

Yatas Yatak (production)**Yatas Yatak ve Yorgan San. Tic. AS**

Group: Yatas

Headquarters/Main Location: 41A, Kartal Caddesi, Cumhuriyet Mahallesi - 34876 Kartal , İstanbul - Türkiye

T: +90 216 4440987

Email: yatas@yatas.com.tr

Web: https://www.yatasbedding.com.tr

Activity: Manufacturer, Retailer

Product Portfolio: Upholstered furniture, Dining and Living rooms, Bedrooms, Beds, Children's rooms, Mattresses, Textiles

Brands: Own Brands: Yataş Bedding, Enza Home, Puffy, **Types of mattresses by materials:** Polyurethane Foam, Latex, Innerspring,

Mattress production accounts for an estimated 37% of total revenues

Total Turnover range: >250 US\$ million

Employees range: > 500

Manufacturing plants: 3; **Locations:** Türkiye (3)

Online sales: Yes

Yatsan**Yatsan Yatak Kapitone San. ve Tic. AS**

Group: Yatsan Group

Headquarters/Main Location: Üniversite Mah. E.5 Karayolu Uzeri - Küçükçekmece, İstanbul - Türkiye

T: +90 212 5098852 ; 5098853

Email: yatsan@yatsan.com ; **Web:** https://www.yatsan.com

Activity: Manufacturer, Trader

Product Portfolio: Upholstered furniture, Bedrooms, Beds, Mattresses, Pillows, Contract

Brands: Own Brands: Yatsan, Yatsan Maison,Licensed Brands: La-Z-Boy, Tempur, Serta, Sealy, King Koil, Stearns&Foster, Velfont, Technogel ,

Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring,

Mattress production accounts for an estimated 60% of total revenues

Total Turnover range: 50-100 US\$ million

Employees range: > 500

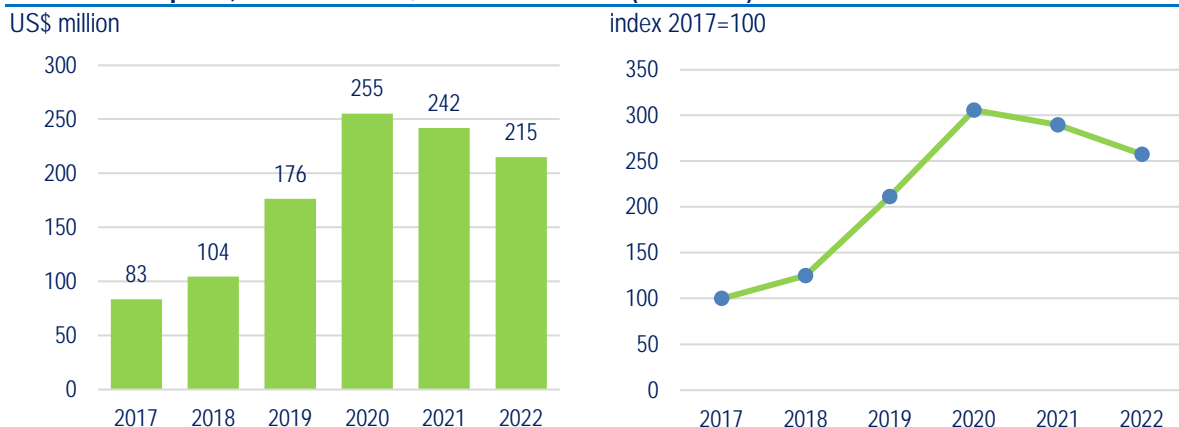
Manufacturing plants: 1; **Locations:** Türkiye (1)

Online sales: Yes

3.14.4 Türkiye. Mattresses exports

Figure 3.104 - Türkiye.

Mattresses exports, 2017-2022. US\$ million and index (2017=100)

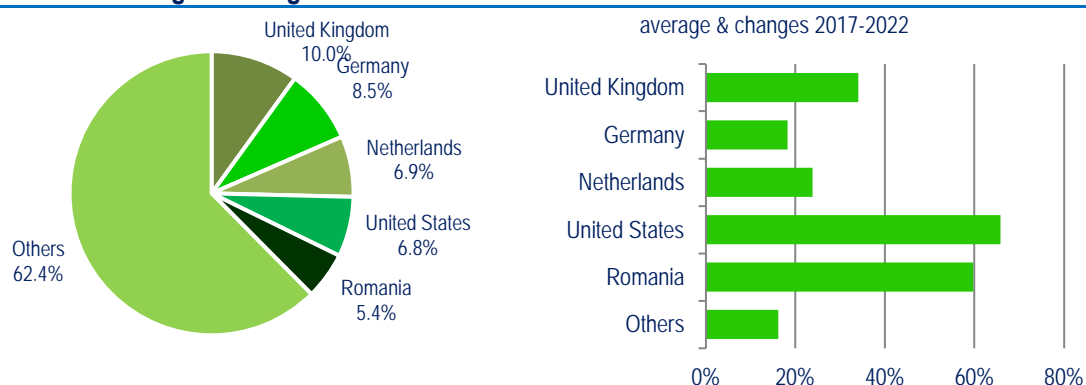


Source: CSIL processing of official data

Figure 3.105 - Türkiye.

Mattress exports by country of destination, 2022.

% in values and average & changes 2017-2022



Source: CSIL processing of official data

Table 3.122 - Türkiye.

Mattress exports, by country and by geographical area, 2017-2022.

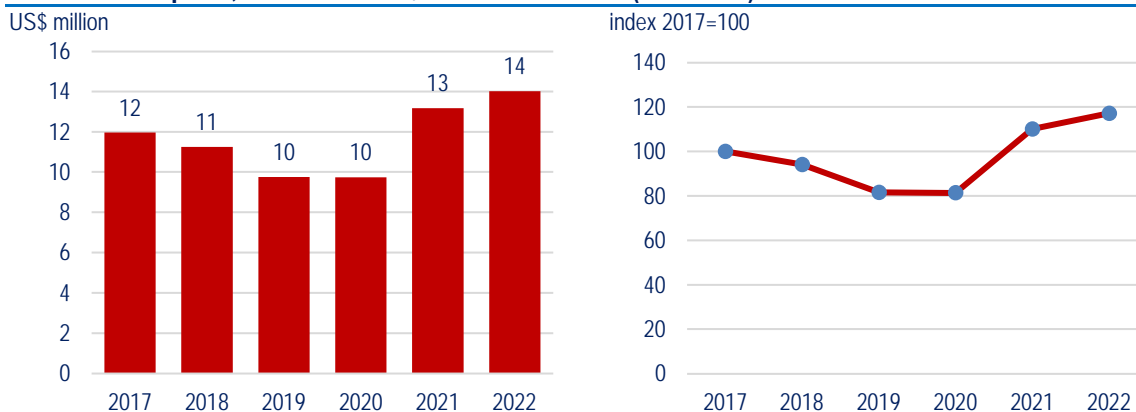
	US\$ Million						% share		% annual changes	
	2017	2018	2019	2020	2021	2022	2017	2022	2022/21	aver 17-22
United Kingdom	4.9	14.8	15.5	20.2	24.6	21.4	5.9	10.0	-12.9	34.1
Germany	7.9	9.0	10.7	15.7	18.6	18.3	9.5	8.5	-1.4	18.3
Netherlands	5.1	8.3	9.6	13.6	16.5	14.8	6.1	6.9	-10.2	23.9
United States	1.2	4.9	46.3	107.9	58.7	14.7	1.4	6.8	n.s.	65.8
Romania	1.1	1.6	2.4	3.4	4.3	11.5	1.3	5.4	n.s.	59.8
Ireland	4.3	7.7	8.8	9.6	12.1	11.5	5.2	5.3	-5.0	21.6
France	4.5	4.9	4.8	4.8	7.7	9.8	5.4	4.5	25.9	16.9
Iraq	14.1	8.9	10.0	7.4	9.2	8.9	16.9	4.2	-2.5	-8.7
Italy	10.4	12.0	15.1	14.0	16.0	8.2	12.5	3.8	-48.6	-4.6
Belgium	1.8	3.4	3.5	4.3	7.9	7.2	2.2	3.4	-8.5	31.7
top 10	55.3	75.6	126.8	200.8	175.6	126.4	66.3	58.8	-28.0	18.0
others	28.2	28.8	49.6	54.4	66.1	88.5	33.7	41.2	33.9	25.8
Americas	1.3	3.6	47.2	109.1	60.9	17.6	1.5	8.2	n.s.	68.9
- North America	1.2	3.5	46.4	108.1	59.7	15.7	1.5	7.3	n.s.	66.7
- Central-South America	0.1	0.1	0.8	1.0	1.2	1.9	0.1	0.9	58.7	97.8
Asia and Pacific	4.4	5.6	7.1	6.4	7.8	9.8	5.2	4.5	25.5	17.5
Europe	48.8	68.8	94.3	113.4	146.4	160.6	58.4	74.7	9.7	26.9
- European Union (27)	42.8	53.1	74.2	87.5	112.2	123.5	51.3	57.4	10.1	23.6
- UK, CH, NO, IS	4.4	13.7	16.6	21.9	26.5	23.2	5.3	10.8	-12.7	39.2
- Other Europe	1.5	2.0	3.6	4.0	7.6	13.9	1.8	6.5	82.8	56.3
Middle East	23.7	19.5	22.4	21.0	19.6	20.0	28.3	9.3	2.2	-3.3
Africa	5.1	5.1	5.4	5.4	7.1	7.0	6.2	3.2	-2.2	6.2
Other Countries	0.3	1.8	0.0	0.0	0.0	0.0	0.3	0.0	n.s.	-31.8
World Total	83.5	104.3	176.3	255.3	241.8	215.0	100.0	100.0	-11.1	20.8

Source: CSIL processing of official data

n.a.: not available n.c.: not calculable n.s.: not significant
UK, CH, NO, IS: United Kingdom, Switzerland, Norway, Iceland

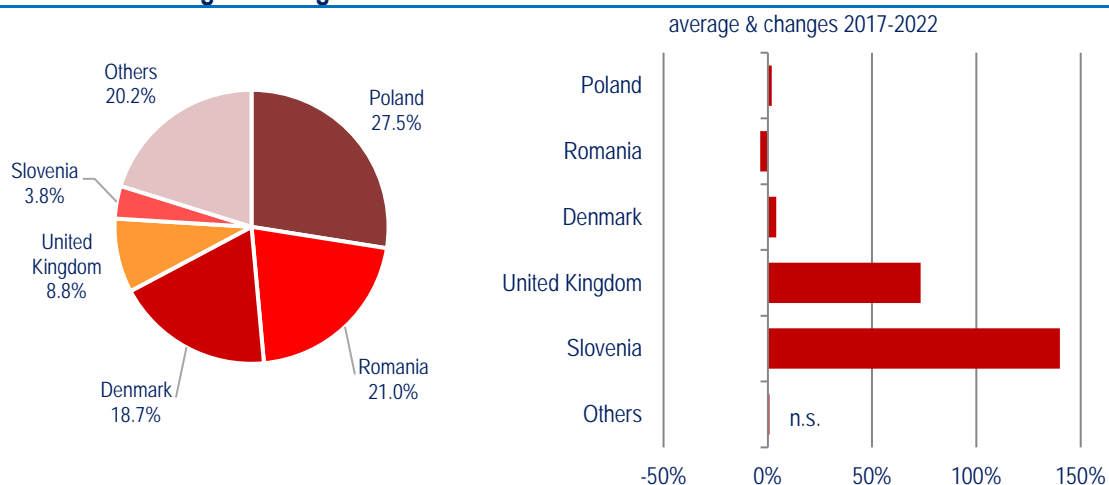
3.14.5 Türkiye. Mattresses imports

Figure 3.106 - Türkiye.
Mattresses imports, 2017-2022. US\$ million and index (2017=100)



Source: CSIL processing of official data

Figure 3.107 - Türkiye.
Mattresses imports by country of origin, 2022.
% in values and average & changes 2017-2022



Source: CSIL processing of Eurostat data

Table 3.123 - Türkiye.

Mattresses imports, by country and by geographical area, 2017-2022.

	US\$ Million						% share		% annual changes	
	2017	2018	2019	2020	2021	2022	2017	2022	2022/21	aver 17-22
Poland	3.5	2.0	1.5	1.2	1.6	3.9	29.2	27.5	n.s.	2.0
Romania	3.5	4.1	4.2	4.4	5.3	2.9	29.5	21.0	-44.4	-3.5
Denmark	2.1	2.8	0.6	1.1	2.5	2.6	18.0	18.7	2.8	4.0
United Kingdom	0.1	0.4	0.7	0.9	0.7	1.2	0.7	8.8	77.0	73.4
Slovenia	0.0	0.0	0.0	0.0	0.2	0.5	0.1	3.8	n.s.	n.s.
United States	0.1	0.1	0.7	0.3	0.3	0.5	1.1	3.7	72.0	32.1
Germany	0.3	0.1	0.1	0.1	0.3	0.5	2.5	3.6	75.5	10.5
Croatia	0.0	0.2	0.4	0.6	0.9	0.4	0.4	2.9	n.s.	54.1
Italy	0.7	0.5	0.3	0.3	0.4	0.3	5.5	2.3	-21.1	-13.0
Bulgaria	0.2	0.3	0.7	0.2	0.1	0.2	1.6	1.6	54.6	4.0
top 10	10.6	10.5	9.1	9.2	12.3	13.2	88.4	93.9	7.0	4.5
others	1.4	0.8	0.7	0.6	0.9	0.8	11.6	6.1	-1.3	-9.4
Americas	0.2	0.2	0.7	0.3	0.3	0.6	1.4	4.0	60.4	26.7
- North America	0.2	0.2	0.7	0.3	0.3	0.5	1.4	3.9	56.2	26.0
- Central-South America	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.1	n.c.	n.c.
Asia and Pacific	0.2	0.0	0.2	0.1	0.1	0.1	1.5	0.5	-36.1	-19.3
Europe	10.5	10.1	8.8	9.3	12.7	13.4	87.4	95.5	5.4	5.1
- European Union (27)	10.4	9.6	8.2	8.3	12.0	12.2	86.8	86.7	1.5	3.2
- UK, CH, NO, IS	0.1	0.4	0.7	1.0	0.7	1.2	0.6	8.8	74.7	74.4
- Other Europe	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	n.s.	16.6
Middle East	0.1	0.0	0.0	0.0	0.0	0.0	0.6	0.0	n.s.	n.s.
Africa	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	n.s.	n.c.
Other Countries	1.1	1.0	0.0	0.0	0.0	0.0	9.0	0.0	n.c.	n.s.
World Total	12.0	11.2	9.8	9.7	13.2	14.0	100.0	100.0	6.5	3.2

Source: CSIL processing of official data

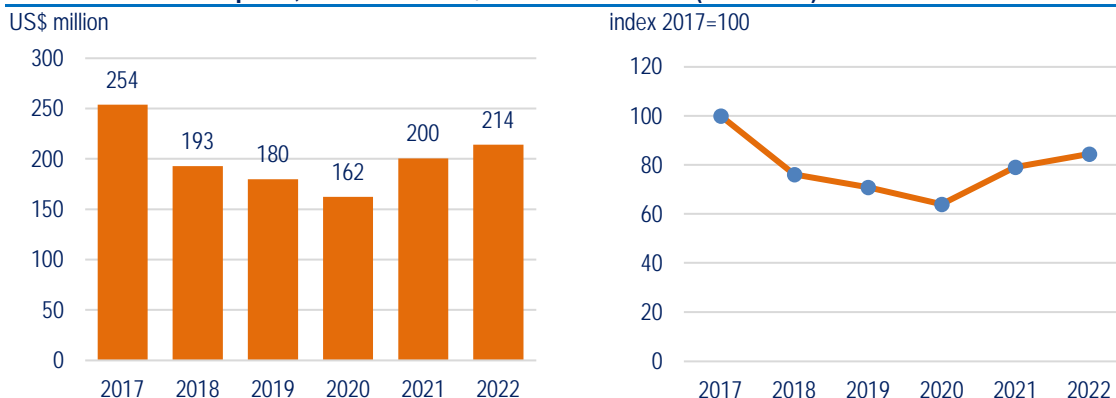
n.a.: not available n.c.: not calculable n.s.: not significant

UK, CH, NO, IS: United Kingdom, Switzerland, Norway, Iceland

3.14.6 Türkiye. Mattresses consumption

Figure 3.108 - Türkiye.

Mattresses consumption, 2017-2022. US\$ million and index (2017=100)



Source: CSIL

Table 3.124 - Türkiye.

Import/Consumption ratio (%) for mattresses, 2017-2022.

Comparison with World

	2017	2018	2019	2020	2021	2022
Türkiye	5%	6%	5%	6%	7%	7%
World	15%	16%	16%	18%	17%	18%

Source: CSIL

Table 3.125 - Türkiye.

Real Growth of mattresses consumption. Forecasts 2023-2024

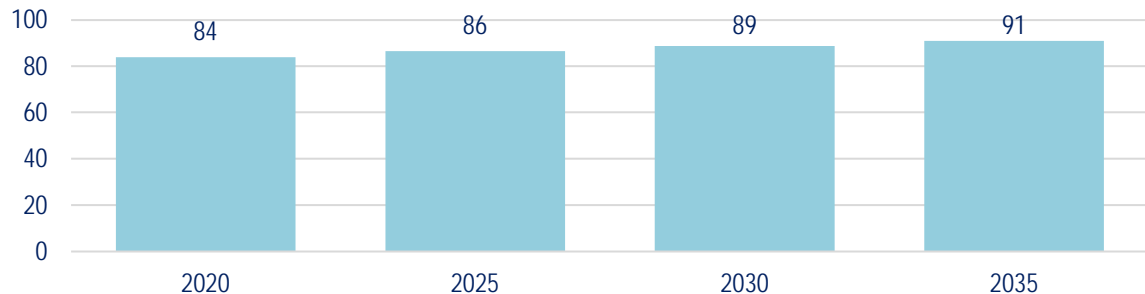
	2023	2024
Türkiye	-2%	1%
World	-2%	2%

Source: CSIL

3.14.7 Türkiye. Population forecasts

Figure 3.109 - Türkiye.

Population. Million inhabitants, 2020-2035



Source: United Nations, Department of Economic and Social Affairs, Population Division. World Population Prospects.

Table 3.126 - Türkiye.

Resident population in main cities* and projected growth

Cities	Population (thousand)		% changes 2020-2030
	2020	2030	
Istanbul	15,190	17,124	13%
Ankara	5,118	5,869	15%
Izmir	2,993	3,316	11%
Bursa	1,986	2,263	14%
Adana	1,771	1,976	12%
Gaziantep	1,704	1,967	15%
Konya	1,328	1,535	16%
Antalya	1,254	1,481	18%
Diyarbakir	1,039	1,193	15%
Mersin	1,016	1,162	14%
Kayseri	974	1,093	12%
Eskisehir	784	912	16%
Gebze	745	903	21%
Denizli	645	755	17%
Samsun	643	764	19%
Sanliurfa	591	655	11%
Kahramanmaras	547	638	17%
Sakarya	539	635	18%
Van	511	616	20%

Source: United Nations, Department of Economic and Social Affairs, Population Division. World Urbanization Prospects.

* Urban Agglomeration with 500 thousand inhabitants or more in 2020

3.15 The mattress industry in Japan

Table 3.127 - Japan

The Mattresses sector: production, consumption and international trade, 2013-2022.

		2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
Production	US\$ million	310	324	277	308	296	300	309	313	337	286
Exports	US\$ million	12	11	13	16	19	19	19	17	19	16
Imports	US\$ million	214	216	208	222	243	259	309	320	343	342
Consumption*	US\$ million	512	528	472	514	520	541	599	616	662	611
Production	% ch. -US\$		4%	-14%	11%	-4%	2%	3%	1%	8%	-15%
Exports	% ch. -US\$		-10%	18%	19%	19%	0%	3%	-12%	13%	-14%
Imports	% ch. -US\$		1%	-4%	7%	9%	7%	19%	4%	7%	-1%
Consumption*	% ch. -US\$		3%	-11%	9%	1%	4%	11%	3%	7%	-8%
export/production	%	4%	3%	5%	5%	6%	6%	6%	5%	6%	6%
import/consumption	%	42%	41%	44%	43%	47%	48%	52%	52%	52%	56%
Production	JPY million	30,288	34,235	33,550	33,476	33,142	33,142	33,713	33,376	37,047	37,641
Exports	JPY million	1,212	1,181	1,592	1,696	2,074	2,044	2,080	1,800	2,092	2,151
Imports	JPY million	20,860	22,825	25,176	24,088	27,209	28,611	33,640	34,194	37,707	44,897
Consumption*	JPY million	49,935	55,879	57,134	55,869	58,276	59,708	65,274	65,770	72,662	80,387
Production	% ch. - JPY		13%	-2%	0%	-1%	0%	2%	-1%	11%	2%
Exports	% ch. - JPY		-3%	35%	7%	22%	-1%	2%	-13%	16%	3%
Imports	% ch. - JPY		9%	10%	-4%	13%	5%	18%	2%	10%	19%
Consumption*	% ch. - JPY		12%	2%	-2%	4%	2%	9%	1%	10%	11%

* Apparent consumption = Production – Exports + Imports

Sources: CSIL, Ministry of Economy, Trade and Industry, Ministry of Finance

Table 3.128 - Japan

Exchange rates, 2013-2022.

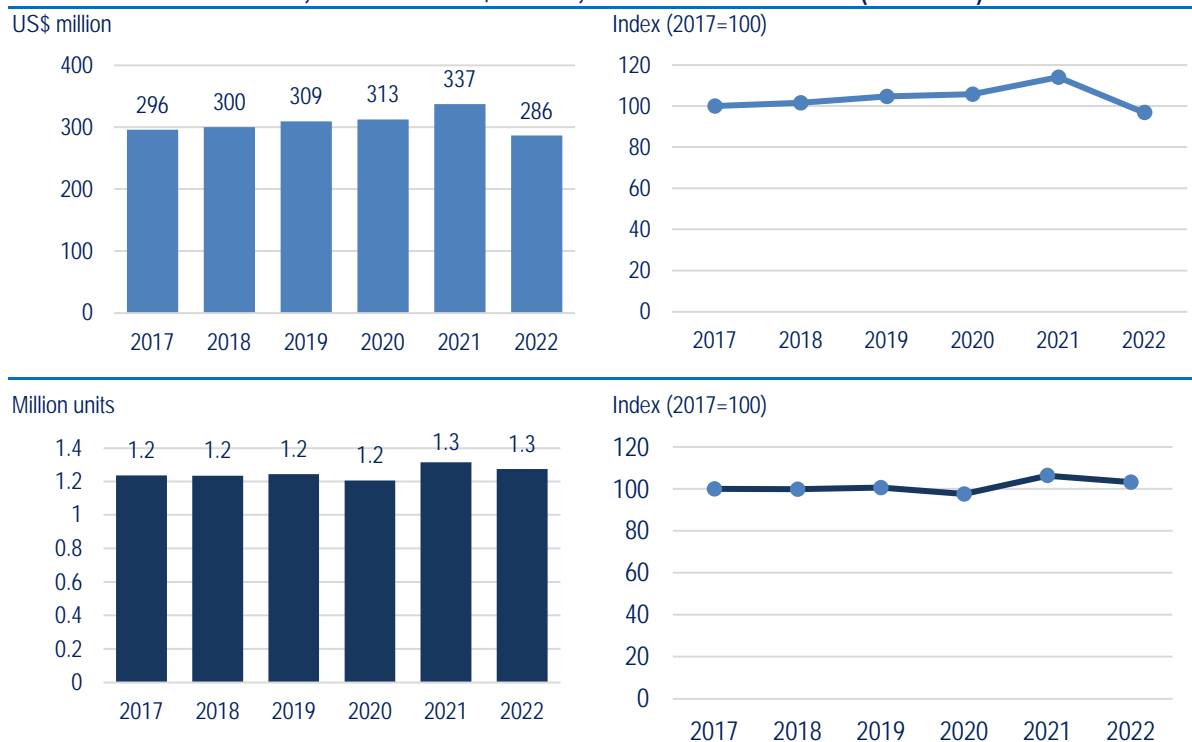
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
JPY per US\$	97.60	105.74	121.05	108.66	112.10	110.40	109.02	106.78	109.84	131.46
JPY per EUR	129.62	140.60	134.32	120.31	126.68	130.46	122.04	121.84	129.94	138.48

Source: US Federal Reserve

3.15.1 Japan. Mattresses production

Figure 3.110 - Japan

Production of mattresses, 2017-2022. US\$ million, million units and index (2017=100)



Source: CSIL

Table 3.129 - Japan

Exports/Production ratio (%) of mattresses, 2017-2022. Comparison with World

	2017	2018	2019	2020	2021	2022
Japan	6%	6%	6%	5%	6%	6%
World	16%	18%	18%	19%	18%	19%

Source: CSIL

3.15.2 Japan. Major Mattresses manufacturers

Table 3.130 Japan. Major mattresses manufacturers by turnover

Company	Mattresses turnover (Million US\$)	% share of mattresses in company's turnover	Total turnover (Million US\$)
France Bed Holdings*	163.1	37	445.6
Simmons (JP) (Nifco)	125.7	50	251.3
Nishikawa Sangyo	108.3	20	541.3
Maruhachi Mawata (Maruhachi Holding)	84.8	92	92.1
Paramount Bed	48.1	6	753.2
Dream Bed	34.1	46	74.8
Achilles Corporation	31.5	5	630.7
Showa Nishikawa	25.3	20	126.5
Inoac	20.2	2	1241.5
Nihon Bed	18.1	80	22.7
Sleep Select	12.8	60	21.3
Tokyo bed (France Bed)	10.9	100	10.9
Taica Corporation	10.5	10	105.5
Motton Japan (Chem-Trend)	9.1	90	10.1
G-Bed Japan	5.3	100	5.3
Platz	4.9	10	48.5
Karimoku Furniture	3.8	2	190.2
Eco World	3.8	100	3.8
Airweave	3.3	100	3.3
Union Bed	3.2	60	5.3

Source: CSIL estimates

Note: Data refer to the last available year, typically 2022 or 2021.

*including mattress production outside Japan

3.15.3 Japan. Short Profiles of major mattresses manufacturers

Achilles Corporation

Achilles Corporation

Headquarters/Main Location: Shinjuku Front Tower, 2-21-1 - 169-8885 Shinjuku-ku, Tokyo - Japan
T: +81 3 53389200

Web: <https://www.achilles.jp>; <https://www.achilles-freabell.jp>

Activity: Manufacturer

Product Portfolio: Mattresses, Chemicals, PU Foam, Coverings

Brands: Own Brands: Freabell,

Mattress production accounts for an estimated 5% of total revenues

Total Turnover range: >250 US\$ million

Employees range: > 500

Manufacturing plants: 11; **Locations:** Japan (6) ; USA (1), China (3), Taiwan (1) Total plants

Online sales: Yes

Airweave

Airweave Inc.

Headquarters/Main Location: 4F Yaesu k building 2-1-6 Yaesu, Chuo-Ku - 1040028 Tokyo - Japan
T: +81 3 62142460

Web: <https://airweave.jp>

Activity: Manufacturer

Product Portfolio: Mattresses, Pillows, Contract

Mattress production accounts for an estimated 100% of total revenues

Total Turnover range: 0-5 US\$ million

Manufacturing plants: 1; **Locations:** Japan (1)

Online sales: Yes

Dream Bed**Dreambed Co Ltd**

Headquarters/Main Location: 3-12-39 Koishonmachi, Nishi-ku - 733-0812 Hiroshima - Japan
T: +81 82 2714201
Email: info@dream-ark.co.jp
Web: https://dreambed.jp
Activity: Manufacturer, Showroom
Product Portfolio: Upholstered furniture, Beds, Mattresses, Contract, Textiles
Brands: Own Brands: Dream Bed, Licensed Brands: Serta, Ligne Roset, Ruf Betten, Water World,
Mattress production accounts for an estimated 46% of total revenues
Total Turnover range: 50-100 US\$ million
Employees range: > 500
Manufacturing plants: 4; **Locations:** Japan (4)
Online sales: No

Eco World**Eco World Co., Ltd.**

Headquarters/Main Location: 2252-3, Mori, Kusu-Machi - 879-4404 Kusu-Gun - Japan
T: +81 973729710
Web: http://www.ecoworld-cushion.co.jp
Activity: Manufacturer
Product Portfolio: Mattresses, Contract
Mattress production accounts for an estimated 100% of total revenues
Total Turnover range: 0-5 US\$ million
Employees range: 0-20
Online sales: No

France Bed Holdings**France Bed Holdings Co., Ltd.**

Group: France Bed
Headquarters/Main Location: Shinjuku Square Tower 5F, 6-22-1, Nishi-Shinjuku, Shinjuku-ku - 163-1105 Tokyo - Japan
T: +81 3 67415580
Web: https://www.francebed.co.jp
Activity: Manufacturer, Retailer
Product Portfolio: Furniture, Upholstered furniture, Bedrooms, Tables and Chairs, Home furniture, Mattresses, Contract, Coverings
Brands: Own Brands: France Bed, Reha Tech, FB Furniture, Tokyo Bed, Licensed Brands: Slumberland,
Types of mattresses by materials: Polyurethane Foam, Innerspring,
Mattress production accounts for an estimated 37% of total revenues
Total Turnover range: >250 US\$ million
Employees range: > 500
Manufacturing plants: 9; **Locations:** Japan (8) ; China
Online sales: No

G-Bed Japan**G-Bed Japan Co., Ltd.**

Group: G-Bed Japan Group
Headquarters/Main Location: JII 831-0006 Fukuoka Prefecture - Okawa City Oji - Japan
T: +81 0944899660
Web: http://www.g-bed-japan.com ; http://www.granz-jp.com
Activity: Manufacturer
Product Portfolio: Mattresses
Mattress production accounts for an estimated 100% of total revenues
Total Turnover range: 5-15 US\$ million
Employees range: 0-20
Manufacturing plants: 1; **Locations:** Japan (1)
Online sales: No

Hotake**Homori Manufacturing Co., Ltd.**

Headquarters/Main Location: 386, Yata, Yoshii-Machi - 370-2106 Takasaki-Shi - Japan
T: +81 0273878334
Email: info@hotake.com ; **Web:** https://www.hotake.com
Activity: Manufacturer, Retailer
Product Portfolio: Beds, Mattresses
Mattress production accounts for an estimated 100% of total revenues
Total Turnover range: 0-5 US\$ million
Employees range: 0-20
Manufacturing plants: 1; **Locations:** Japan (1)
Online sales: Yes

IDC Otsuka**Otsuka Kagu Ltd**

Headquarters/Main Location: 3-1, Ariake - 135-8071 Koto-ku, Tokyo - Japan
T: +81 3 55304321
Web: https://www.idc-otsuka.jp
Activity: Wholesaler, Retailer
Product Portfolio: Home Office, Kitchen Furniture, Home furniture, Mattresses, Lighting
Total Turnover range: >250 US\$ million

Isseiki**Isseiki Corporation**

Group: Isseiki
Headquarters/Main Location: 5-15-1 Honcho - 425-0022 Yaizu City, Shizuoka Prefecture - Japan
T: +81 54 6317210
Web: https://www.isseiki.co.jp
Activity: Manufacturer, Retailer
Product Portfolio: Dining and Living rooms, Bedrooms, Mattresses
Total Turnover range: 5-15 US\$ million

Inoac

Inoac Corporation

Headquarters/Main Location: 2-13-4 Meieki Minami, Nakamura-ku - 450-0003 Nagoya, Aichi - Japan

T: +81 52 581-1086

Email: happohin@inoac.co.jp

Web: <https://www.inoac.co.jp> ; <https://grantecs.com>

Activity: Manufacturer

Product Portfolio: Mattresses, Pillows, Chemicals, PU Foam

Brands: Own Brands: Grantecs, Licensed Brands: Hukla, AeroFlow,

Mattress production accounts for an estimated 2% of total revenues

Total Turnover range: >250 US\$ million

Employees range: > 500

Manufacturing plants: 20; **Locations:** Japan (10) ; Thailand (2), Indonesia (1), Vietnam (2), Sri Lanka (1), Philippines (1), Taiwan (1), China (2) (Furniture&Bedding)

Online sales: No

Iwata

Iwata Co. Ltd

Headquarters/Main Location: 1045 Shimakawa, Aisho-cho, Echi-gun - 529-1223 Shiga - Japan

T: +81 749 422903

Web: <http://www.iozon.co.jp>

Activity: Manufacturer, Retailer

Product Portfolio: Beds, Mattresses

Total Turnover range: 0-5 US\$ million

Employees range: 0-20

Manufacturing plants: 2; **Locations:** Japan (2)

Online sales: Yes

Karimoku Furniture

Karimoku Furniture Inc

Group: Karimoku Group

Headquarters/Main Location: 108 Kaieicho, Fujie, Higashiuracho - 470-2191 Chitagun, Aichi - Japan

T: +81 562 831111

Email: furniture@karimoku.co.jp

Web: <https://www.karimoku.com> ; <https://www.karimoku.co.jp> ; <https://www.karimoku-newstandard.jp>

Activity: Manufacturer, Retailer

Product Portfolio: Office Furniture, Home Office, Office Seating, Kitchen Furniture, Upholstered furniture, Dining and Living rooms, Bedrooms, Children's rooms, Tables and Chairs, Mattresses, RTA - DIY furniture, Contract

Mattress production accounts for an estimated 2% of total revenues

Total Turnover range: 100-250 US\$ million

Employees range: > 500

Manufacturing plants: 7; **Locations:** Japan (7)

Koki International Corp

KOKI International Corporation

Headquarters/Main Location: Yamato Nagahori bldg.6F, 1-19-21, Shimanouchi, Chuo-ku - 542-0082 Osaka - Japan

T: +81 749 6245-8622

Web: <https://koki-c.com>

Activity: Manufacturer, Retailer

Product Portfolio: Mattresses, Contract

Mattress production accounts for an estimated 100% of total revenues

Total Turnover range: 0-5 US\$ million

Employees range: 0-20

Manufacturing plants: 1; **Locations:** China

Online sales: Yes

Maruhachi Mawata

Maruhachi Mawata Co. Ltd

Group: Maruhachi Holding

Headquarters/Main Location: No.1533 Kozawatari-Cho - 432-8508 Hamamatsu-Shi, Shizuoka - Japan

Email: info@maruhachi.co.jp

Web: <https://www.maruhachi.co.jp> ; <https://www.nemu2.net>

Activity: Manufacturer, Retailer

Product Portfolio: Mattresses, Contract

Brands: Own Brands: Maruhachi,

Mattress production accounts for an estimated 92% of total revenues

Total Turnover range: 50-100 US\$ million

Employees range: > 500

Manufacturing plants: 4; **Locations:** Japan (3) ; Laos

Online sales: Yes

Molten Healthcare

Molten Corporation

Headquarters/Main Location: 1-8 Yokogawa Shin-machi, Nishi-ku - 733-0013 Hiroshima - Japan

Web: <https://www.molten.co.jp>

Activity: Manufacturer, Retailer

Product Portfolio: Mattresses, Contract

Total Turnover range: 15-50 US\$ million

Motton Japan

Chem-Trend Japan KK

Group: Chem-Trend

Headquarters/Main Location: 303 Great leap Building, 3-8-13 Tenjin - 810-0001 Fukuoka Prefecture, Chuo-ku - Japan

Web: <https://chemtrend.com>

Activity: Manufacturer

Product Portfolio: Mattresses, PU Foam

Mattress production accounts for an estimated 90% of total revenues

Total Turnover range: 5-15 US\$ million

Employees range: 0-20

Manufacturing plants: 1; **Locations:** Japan (1)

Nihon Bed**Nihon Bed Manufacturing**

Headquarters/Main Location: Yubinbango146-0082 Ota-ku - Tokyo Ikegami 5-6-3 - Japan

T: +81 3 3752-3241

Web: <http://nihonbed.com>

Activity: Manufacturer, Retailer

Product Portfolio: Beds, Mattresses, Pillows, Contract

Brands: Own Brands: Nihon,

Mattress production accounts for an estimated 80% of total revenues

Total Turnover range: 15-50 US\$ million

Employees range: 100-250

Manufacturing plants: 1; **Locations:** Japan (1)

Online sales: No

Nishikawa Sangyo**Nishikawa Co., Ltd.**

Group: Nishikawa Sangyo

Headquarters/Main Location: 8-8 Nihonbashi Tomizawa-cho, Chuo-ku - 103-0006 Tokyo - Japan

T: +81 3 3664-8161

Email: hp@nishikawasangyo.co.jp

Web: <https://www.nishikawa1566.com> ; <https://www.airsleep.jp>

Activity: Manufacturer, Retailer

Product Portfolio: Beds, Mattresses, Textiles

Mattress production accounts for an estimated 20% of total revenues

Total Turnover range: >250 US\$ million

Employees range: > 500

Manufacturing plants: 4; **Locations:** Japan (4)

Online sales: Yes

Nitori**Nitori Co.,Ltd.**

Group: Nitori Holding

Headquarters/Main Location: 6-20, Kamiya 3-chome - 115-0043 Kita-ku, Tokyo - Japan

T: +81 3 67411235 ; 67411111 ; 59399015

Web: <https://www.nitorihd.co.jp>

Activity: Importer, Retailer

Product Portfolio: Office Furniture, Upholstered furniture, Dining and Living rooms, Bedrooms, Tables and Chairs, Home furniture, Garden and Outdoor, Mattresses, Contract

Total Turnover range: >250 US\$ million

Employees range: > 500

Manufacturing plants: 6; **Locations:** Japan (1) ; Vietnam (3), Thailand (2)

Online sales: Yes

Paramount Bed**Paramount Bed Co., Ltd.**

Group: Paramount

Headquarters/Main Location: 2-14-5. Higashisuna - 136-8671 Koto-ku, Tokyo - Japan

T: +81 01 20497009

Web: <https://www.paramount.co.jp> ; <https://www.paramountbed-hd.co.jp>

Activity: Manufacturer, Retailer

Product Portfolio: Beds, Home furniture, Mattresses, Contract, Healthcare furniture

Brands: Own Brands: Paramount Bed, Intime, Licensed Brands: Serta,

Types of mattresses by materials: Polyurethane Foam, **Mattress production** accounts for an estimated 6% of total revenues

Total Turnover range: >250 US\$ million

Employees range: > 500

Manufacturing plants: 2; **Locations:** Japan (2)

Online sales: No

Platz**Platz Co., Ltd**

Group: Platz

Headquarters/Main Location: 2-3-17 Nakahata - 816-0921 Fukuoka Prefecture, Onojo City - Japan

T: +81 092 5843434

Email: pinfo@platz-ltd.co.jp

Activity: Manufacturer, Retailer

Product Portfolio: Beds, Mattresses

Mattress production accounts for an estimated 10% of total revenues

Total Turnover range: 15-50 US\$ million

Employees range: 100-250

Manufacturing plants: 1; **Locations:** Japan (1)

Rubic JP**Rubic JP Co., Ltd.**

Group: Rubic

Headquarters/Main Location: 112-1 Kitakoga Okawa-shi - 8310032 Fukuoka - Japan

T: +81 944 892180

Web: <http://www.roomrecipe.co.jp>

Activity: Manufacturer

Product Portfolio: Mattresses

Brands: Own Brands: Room Recipe, Licensed Brands: Sleep Comfort,

Total Turnover range: 5-15 US\$ million

Employees range: 0-20

Manufacturing plants: 1; **Locations:** China (Dalian)

Online sales: No

Showa Nishikawa**Showa Nishikawa Co., Ltd.**

Headquarters/Main Location: 1-4-15, Nihonbashi-hama-cho, - 103-0007 Chuo-Ku, Tokyo - Japan

T: +81 3 32715821

Email: info@showanishikawa.co.jp

Web: https://www.showanishikawa.co.jp

Activity: Manufacturer, Retailer

Product Portfolio: Mattresses, Contract, Textiles

Brands: Own Brands: Nishikawa living, Muatsu,

Mattress production accounts for an estimated 20% of total revenues

Total Turnover range: 100-250 US\$ million

Employees range: 100-250

Manufacturing plants: 1; **Locations:** Japan (1)

Online sales: Yes

Simmons (JP)**Simmons Co., Ltd**

Group: Nifco

Headquarters/Main Location: 6F Japantimes-Nifco Building, 4-5-4, Shibaura - 108-0023 Minato-Ku, Tokyo - Japan

T: +81 3 57653121

Email: marketing@simmons.co.jp

Web: https://www.simmons.co.jp

Activity: Manufacturer, Trader

Product Portfolio: Upholstered furniture, Bedrooms, Mattresses, Contract

Brands: Own Brands: BeautyRest, Simmons,

Mattress production accounts for an estimated 50% of total revenues

Total Turnover range: >250 US\$ million

Employees range: 251-500

Manufacturing plants: 1; **Locations:** Japan (1)

Online sales: Yes

Sleep Select**Sleep Select**

Headquarters/Main Location: 13-5, Kitaaooyama 2-Chome - 107-0061 Minato-Ku, Tokyo - Japan

T: +81 3 54136600

Web: https://www.sleepselect.co.jp

Activity: Manufacturer, Retailer

Product Portfolio: Mattresses, Pillows, Contract, Semi-finished parts

Brands: Own Brands: Sleep Select, Licensed Brands: Sealy, Stearns & Foster,

Mattress production accounts for an estimated 60% of total revenues

Total Turnover range: 15-50 US\$ million

Employees range: 51-100

Manufacturing plants: 1; **Locations:** Japan (1)

Online sales: Yes

Taica Corporation**Taica Corporation**

Headquarters/Main Location: Takanawa Sengakuji-ekimae Bldg. 3F, 2-18-10 Takanawa, Minato-ku - 108-0074 Tokyo - Japan

T: +81 3 3448-8600

Email: info@taica.co.jp

Web: https://taica.co.jp

Activity: Manufacturer

Product Portfolio: Mattresses

Mattress production accounts for an estimated 10% of total revenues

Total Turnover range: 100-250 US\$ million

Employees range: 100-250

Manufacturing plants: 1; **Locations:** Japan (1)

Online sales: No

Tokyo bed**Tokyo bed Co Ltd**

Group: France Bed

Headquarters/Main Location: 4-1-16 Roppongi - 106-0032 Minato-Ku, Tokyo - Japan

T: +81 3 35838521

Email: info@tokyo-bed.co.jp

Web: https://www.tokyo-bed.co.jp

Activity: Manufacturer, Retailer

Product Portfolio: Bedrooms, Mattresses, Coverings

Mattress production accounts for an estimated 100% of total revenues

Total Turnover range: 5-15 US\$ million

Employees range: 21-50

Manufacturing plants: 1; **Locations:** Japan (1)

Union Bed**Union Bed Seizo K.K.**

Headquarters/Main Location: 1760, Misakichoebado - 299-4612 Isumi-Gun, Chiba - Japan

T: +81 47 0877051

Activity: Manufacturer

Product Portfolio: Mattresses, Semi-finished parts

Mattress production accounts for an estimated 60% of total revenues

Total Turnover range: 5-15 US\$ million

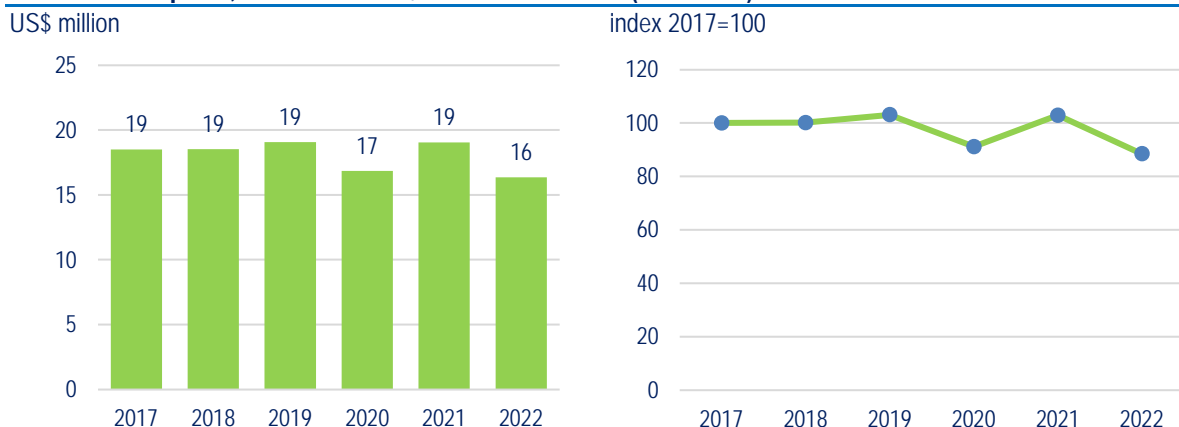
Employees range: 0-20

Manufacturing plants: 1; **Locations:** Japan (1)

3.15.4 Japan. Mattresses exports

Figure 3.111 - Japan.

Mattresses exports, 2017-2022. US\$ million and index (2017=100)

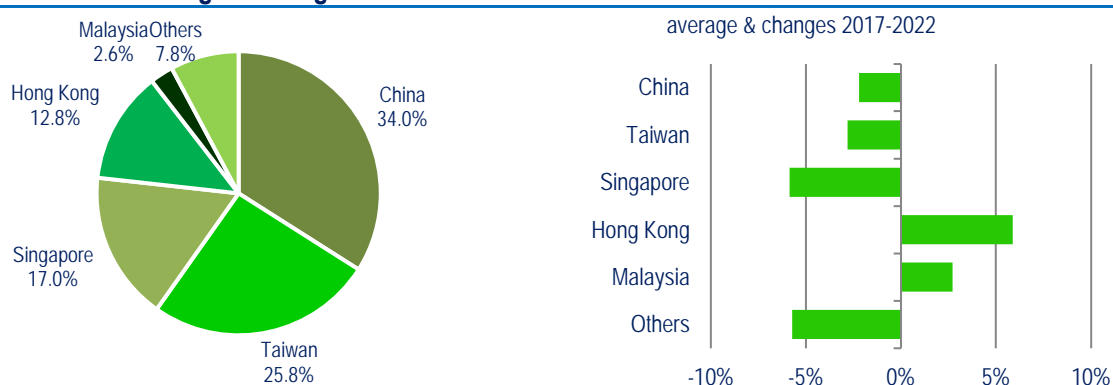


Source: CSIL processing of official data

Figure 3.112 - Japan.

Mattress exports by country of destination, 2022.

% in values and average & changes 2017-2022



Source: CSIL processing of official data

Table 3.131 - Japan.

Mattress exports, by country and by geographical area, 2017-2022.

	US\$ Million						% share		% annual changes	
	2017	2018	2019	2020	2021	2022	2017	2022	2022/21	aver 17-22
China	6.2	4.9	5.3	5.4	7.5	5.6	33.6	34.0	-25.8	-2.2
Taiwan	4.9	5.7	5.2	4.9	4.4	4.2	26.3	25.8	-3.3	-2.8
Singapore	3.8	3.6	4.1	2.4	3.0	2.8	20.3	17.0	-7.5	-5.8
Hong Kong	1.6	1.8	1.6	2.0	2.4	2.1	8.5	12.8	-12.4	5.9
Malaysia	0.4	0.8	1.0	0.3	0.2	0.4	2.0	2.6	83.6	2.7
United States	0.4	0.5	0.3	0.7	0.6	0.4	2.2	2.5	-36.1	0.8
Thailand	0.2	0.3	0.3	0.2	0.2	0.2	1.1	1.4	-5.5	2.3
South Korea	0.5	0.4	0.2	0.2	0.2	0.2	2.6	1.1	-18.0	-18.5
Indonesia	0.1	0.1	0.1	0.0	0.0	0.1	0.6	0.6	n.s.	-3.9
Cambodia	0.0	0.0	0.0	0.0	0.0	0.1	0.0	0.5	n.c.	n.c.
top 10	18.0	18.1	18.3	16.1	18.6	16.1	97.2	98.2	-13.7	-2.2
others	0.5	0.4	0.8	0.7	0.4	0.3	2.8	1.8	-31.2	-11.1
Americas	0.4	0.5	0.3	0.7	0.7	0.4	2.2	2.6	-34.0	0.8
- North America	0.4	0.5	0.3	0.7	0.6	0.4	2.2	2.6	-33.8	1.5
- Central-South America	0.0	0.0	0.0	0.0	0.0	0.0	0.1	0.0	n.s.	n.s.
Asia and Pacific	18.0	18.0	18.6	16.1	18.3	15.9	97.5	97.0	-13.2	-2.5
Europe	0.0	0.0	0.1	0.0	0.1	0.0	0.2	0.1	n.s.	-13.3
- European Union (27)	0.0	0.0	0.1	0.0	0.0	0.0	0.2	0.1	-2.1	-5.1
- UK, CH, NO, IS	0.0	0.0	0.0	0.0	0.0	0.0	0.1	0.0	n.s.	n.s.
- Other Europe	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	n.s.	n.c.
Middle East	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.1	n.s.	n.c.
Africa	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.1	-47.4	41.9
Other Countries	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	n.c.	n.c.
World Total	18.5	18.5	19.1	16.9	19.0	16.4	100.0	100.0	-14.1	-2.4

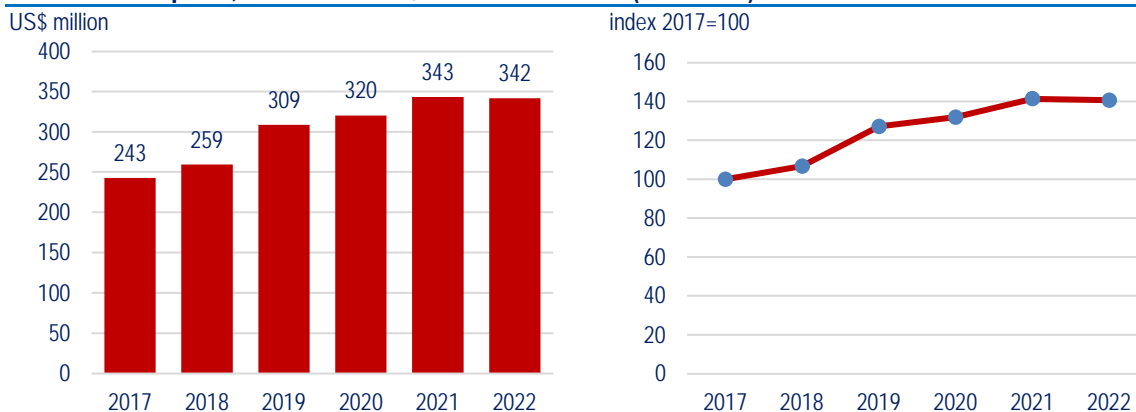
Source: CSIL processing of official data

n.a.: not available n.c.: not calculable n.s.: not significant
UK, CH, NO, IS: United Kingdom, Switzerland, Norway, Iceland

3.15.5 Japan. Mattresses imports

Figure 3.113 - Japan.

Mattresses imports, 2017-2022. US\$ million and index (2017=100)

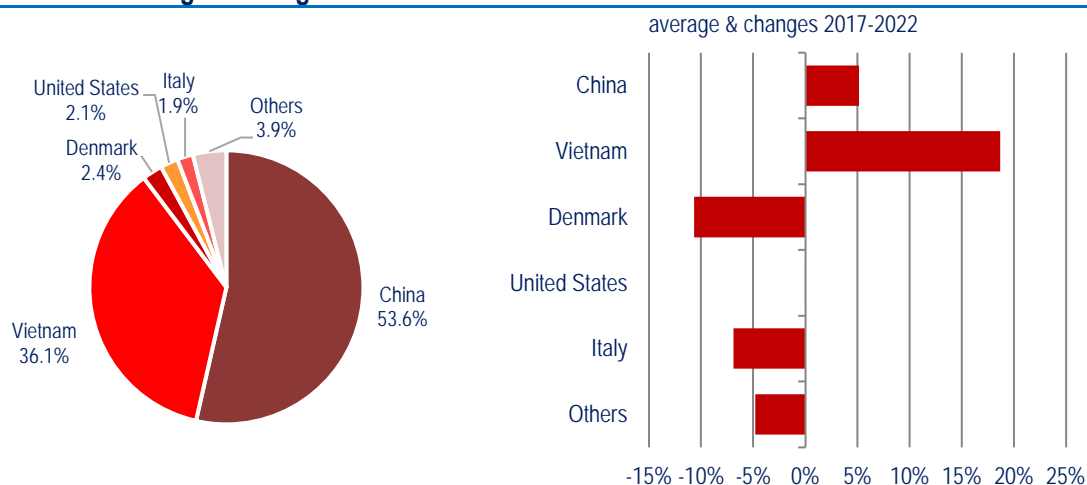


Source: CSIL processing of official data

Figure 3.114 - Japan.

Mattresses imports by country of origin, 2022.

% in values and average & changes 2017-2022



Source: CSIL processing of Eurostat data

Table 3.132 - Japan.

Mattresses imports, by country and by geographical area, 2017-2022.

	US\$ Million						% share		% annual changes	
	2017	2018	2019	2020	2021	2022	2017	2022	2022/21	aver 17-22
China	142.5	149.0	171.1	182.1	192.9	183.0	58.7	53.6	-5.1	5.1
Vietnam	52.4	68.2	86.6	98.8	109.8	123.4	21.6	36.1	12.3	18.7
Denmark	14.3	9.7	9.4	9.2	10.9	8.1	5.9	2.4	-25.6	-10.7
United States	7.1	8.5	6.2	5.6	5.8	7.1	2.9	2.1	22.7	0.0
Italy	9.2	8.1	10.8	8.7	7.2	6.4	3.8	1.9	-10.6	-6.9
Taiwan	5.2	5.3	5.3	5.4	6.2	5.2	2.2	1.5	-16.1	-0.2
Malaysia	3.4	3.2	5.6	5.0	5.3	4.3	1.4	1.2	-20.1	4.5
Türkiye	0.5	0.5	1.4	0.8	1.0	1.0	0.2	0.3	3.3	14.1
Germany	2.8	2.2	2.0	0.9	1.1	0.8	1.2	0.2	-29.4	-22.3
South Korea	0.6	0.5	0.5	0.4	0.5	0.4	0.2	0.1	-16.0	-6.4
top 10	238.1	255.2	298.9	317.0	340.7	339.7	98.1	99.5	-0.3	7.4
others	4.7	4.0	9.6	3.2	2.6	1.8	1.9	0.5	-30.4	-17.4
Americas	7.5	8.6	6.3	5.9	5.9	7.1	3.1	2.1	19.9	-1.1
- North America	7.5	8.6	6.2	5.6	5.8	7.1	3.1	2.1	22.5	-1.0
- Central-South America	0.0	0.0	0.1	0.2	0.1	0.0	0.0	0.0	n.s.	n.s.
Asia and Pacific	205.8	228.3	277.2	292.8	315.6	317.1	84.8	92.8	0.5	9.0
Europe	29.3	22.2	25.1	21.5	21.7	17.3	12.1	5.1	-20.2	-10.0
- European Union (27)	28.5	21.4	23.5	20.6	20.5	16.2	11.7	4.7	-21.3	-10.7
- UK, CH, NO, IS	0.3	0.3	0.2	0.1	0.2	0.2	0.1	0.0	-29.2	-13.8
- Other Europe	0.5	0.5	1.4	0.8	1.0	1.0	0.2	0.3	3.3	13.2
Middle East	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	-4.9	-25.2
Africa	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	n.c.	n.s.
Other Countries	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	n.c.	n.c.
World Total	242.7	259.2	308.6	320.2	343.3	341.5	100.0	100.0	-0.5	7.1

Source: CSIL processing of official data

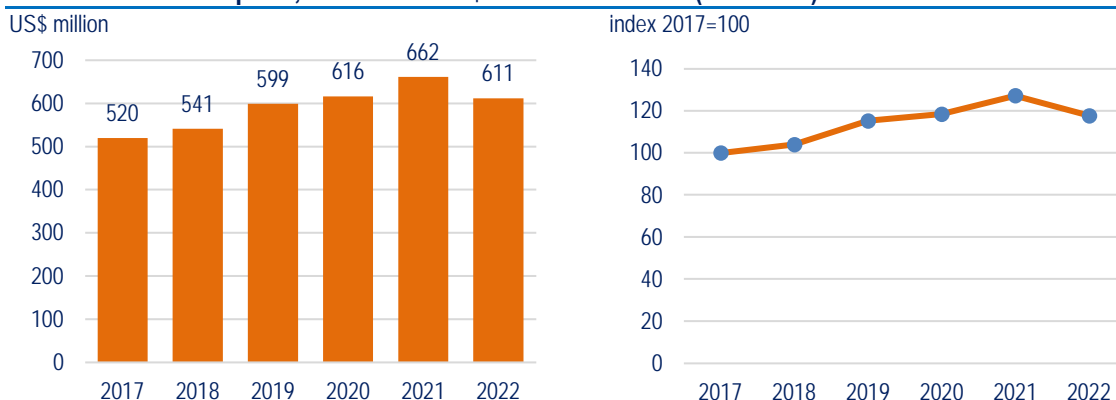
n.a.: not available n.c.: not calculable n.s.: not significant

UK, CH, NO, IS: United Kingdom, Switzerland, Norway, Iceland

3.15.6 Japan. Mattresses consumption

Figure 3.115 - Japan.

Mattresses consumption, 2017-2022. US\$ million and index (2017=100)



Source: CSIL

Table 3.133 - Japan.

Import/Consumption ratio (%) for mattresses, 2017-2022.

Comparison with World

	2017	2018	2019	2020	2021	2022
Japan	47%	48%	52%	52%	52%	56%
World	15%	16%	16%	18%	17%	18%

Source: CSIL

Table 3.134 - Japan.

Real Growth of mattresses consumption. Forecasts 2023-2024

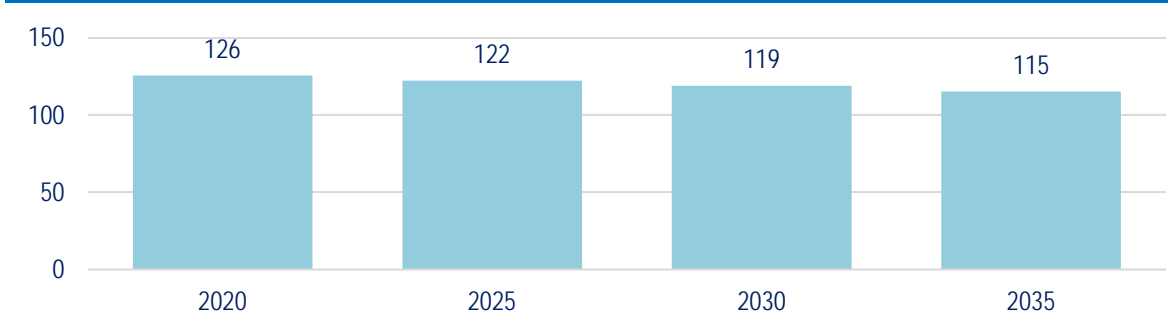
	2023	2024
Japan	0%	1%
World	-2%	2%

Source: CSIL

3.15.7 Japan. Population forecasts

Figure 3.116 - Japan.

Population. Million inhabitants, 2020-2035



Source: United Nations, Department of Economic and Social Affairs, Population Division. World Population Prospects.

Table 3.135 - Japan.

Resident population in main cities* and projected growth

Cities	Population (thousand)		% changes 2020-2030
	2020	2030	
Tokyo	37,393	36,574	-2%
Kinki M.M.A. (Osaka)	19,165	18,658	-3%
Chukyo M.M.A. (Nagoya)	9,552	9,407	-2%
Kitakyushu-Fukuoka M.M.A.	5,529	5,395	-2%
Shizuoka-Hamamatsu M.M.A.	2,922	2,883	-1%
Sapporo	2,670	2,612	-2%
Sendai	2,327	2,301	-1%
Hiroshima	2,083	2,031	-3%
Niigata	804	783	-3%
Kumamoto	743	726	-2%
Okayama	725	709	-2%
Kagoshima	591	566	-4%
Utsunomiya	522	510	-2%
Matsuyama	510	494	-3%

Source: United Nations, Department of Economic and Social Affairs, Population Division. World Urbanization Prospects.

* Urban Agglomeration with 500 thousand inhabitants or more in 2020

3.16 The mattress industry in South Korea

Table 3.136 - South Korea

The Mattresses sector: production, consumption and international trade, 2013-2022.

		2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
Production	US\$ million	266	281	279	264	278	270	264	276	313	272
Exports	US\$ million	28	37	29	23	23	24	25	18	24	27
Imports	US\$ million	68	90	95	99	98	121	138	148	168	143
Consumption*	US\$ million	306	334	345	341	353	367	378	406	457	389
Production	% ch. -US\$		5%	0%	-5%	5%	-3%	-2%	4%	13%	-13%
Exports	% ch. -US\$		32%	-23%	-20%	1%	4%	2%	-26%	30%	13%
Imports	% ch. -US\$		33%	5%	5%	-1%	24%	14%	8%	13%	-15%
Consumption*	% ch. -US\$		9%	4%	-1%	4%	4%	3%	7%	13%	-15%
export/production	%	11%	13%	10%	9%	8%	9%	9%	7%	8%	10%
import/consumption	%	22%	27%	27%	29%	28%	33%	37%	37%	37%	37%
Production	KRW million	291,419	295,215	315,880	306,202	314,043	296,807	308,304	325,382	357,920	351,690
Exports	KRW million	30,889	39,059	32,399	26,701	26,206	26,607	28,831	21,490	26,994	34,356
Imports	KRW million	74,413	94,943	107,260	115,271	110,638	133,060	160,950	175,267	191,886	184,752
Consumption*	KRW million	334,943	351,099	390,741	394,772	398,475	403,261	440,423	479,159	522,813	502,085
Production	% ch. - KRW		1%	7%	-3%	3%	-5%	4%	6%	10%	-2%
Exports	% ch. - KRW		26%	-17%	-18%	-2%	2%	8%	-25%	26%	27%
Imports	% ch. - KRW		28%	13%	7%	-4%	20%	21%	9%	9%	-4%
Consumption*	% ch. - KRW		5%	11%	1%	1%	1%	9%	9%	9%	-4%

* Apparent consumption = Production – Exports + Imports

Sources: CSIL, UN Comtrade database, DESA/UNSD

Table 3.137 - South Korea

Exchange rates, 2013-2022.

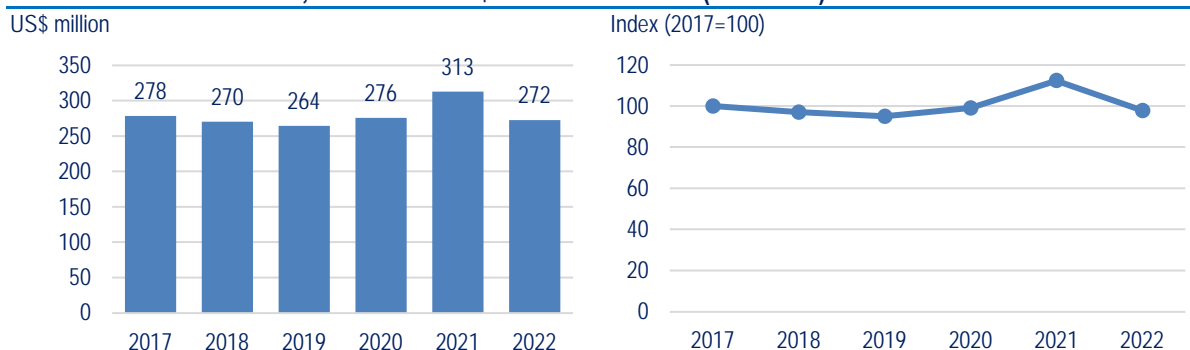
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
KRW per US\$	1094.7	1052.3	1131.0	1159.3	1129.0	1099.3	1165.8	1180.6	1144.9	1291.8
KRW per EUR	1453.8	1399.2	1254.9	1283.6	1275.9	1299.0	1305.0	1347.0	1354.4	1360.8

Source: US Federal Reserve

3.16.1 South Korea. Mattresses production

Figure 3.117 - South Korea

Production of mattresses, 2017-2022. US\$ million and index (2017=100)



Source: CSIL

Table 3.138 - South Korea

Exports/Production ratio (%) of mattresses, 2017-2022. Comparison with World

	2017	2018	2019	2020	2021	2022
South Korea	8%	9%	9%	7%	8%	10%
World	16%	18%	18%	19%	18%	19%

Source: CSIL

3.16.2 South Korea. Major Mattresses manufacturers

Table 3.139 South Korea. Major mattresses manufacturers by turnover

Company	Mattresses turnover (Million US\$)	% share of mattresses in company's turnover	Total turnover (Million US\$)
Zinus Group*	489.2	55	897.7
Simmons-K (SSB / Simmons)	110.6	50	221.2
Ace Bed	107.2	40	268.0
Amos Bed (BIA Bedding Industries of America)	73.6	100	73.6
iOBED (Coway)	35.1	75	46.8
Hanssem Interior (Hanssem)	26.5	5	530.2
Mud Mat	23.4	100	23.4
KS Bed	21.4	50	42.9
Furnistem	19.0	100	19.0
Bedis	8.8	40	22.1
Luxnine	8.7	100	8.7
Shinwoo Palm& Latex	8.7	100	8.7
E & E Trading	7.4	100	7.4
Gentice	6.8	100	6.8
Emons Furniture	5.6	5	112.2

Source: CSIL estimates

Note: Data refer to the last available year, typically 2022 or 2021.

*Zinus does not operate plants in South Korea

3.16.3 South Korea. Short Profiles of major mattresses manufacturers

Ace Bed

Ace Bed Co Ltd

Headquarters/Main Location: 310-1, Sanggok-ri, Samseong-myeon - 462-121 Eumseong-gun, Chungcheongbuk-do - Korea South

T: +82 43 0317467111

Email: admin@acebed.co.kr

Web: <http://www.acebed.com> ; <http://acebedmall.co.kr>

<http://www.aceheritz.com/> ; <http://www.aceavenue.co.kr>

Activity: Manufacturer, Trader

Product Portfolio: Office Seating, Upholstered furniture, Dining and Living rooms, Bedrooms, Beds, Occasional, Mattresses, Semi-finished parts

Brands: Own Brands: Ace Bed, Licensed Brands: Stressless by Ekornes,

Types of mattresses by materials: Polyurethane Foam, Innerspring,

Mattress production accounts for an estimated 40% of total revenues

Total Turnover range: >250 US\$ million

Employees range: > 500

Manufacturing plants: 2; **Locations:** South Korea (2)

Online sales: Yes

Amos Bed

Amosbed Ltd

Group: BIA Bedding Industries of America

Headquarters/Main Location: 446-4 Teajun Dong - 464800 Kwangju-City, Kyung Ki-Do - Korea South

T: +82 31 7689451

Email: amosbed2@hanmail.net

Web: <http://www.eclipsebed.co.kr>

Activity: Manufacturer

Product Portfolio: Mattresses

Brands: Own Brands: Eclipse,

Mattress production accounts for an estimated 100% of total revenues

Total Turnover range: 50-100 US\$ million

Employees range: 51-100

Manufacturing plants: 1; **Locations:** South Korea (1)

Online sales: No

Anssil**Anssil Co., LTD**

Headquarters/Main Location: Jinto-gil 21beon-gil 30 - 12770 Gwangju - Korea South
T: +82 1544 8589
Email: cs@anssil.com
Web: <https://www.anssil.com>
Activity: Manufacturer
Product Portfolio: Mattresses, Pillows
Total Turnover range: 0-5 US\$ million
Employees range: 0-20

Bedis**Sy Life Co. Ltd**

Headquarters/Main Location: 219-53 Songseon-ro - Pocheon-si, Gyeonggi-do - Korea South
Email: master@seyangbed.com
Web: <https://www.bedis.co.kr>
Activity: Manufacturer, Retailer
Product Portfolio: Beds, Mattresses, Semi-finished parts
Brands: Own Brands: Bedis,
Mattress production accounts for an estimated 40% of total revenues
Total Turnover range: 15-50 US\$ million
Employees range: 51-100
Manufacturing plants: 1; **Locations:** South Korea (1)
Online sales: Yes

Daijin Bed**Daijin Bed**

Headquarters/Main Location: 56, Panjeong-ri, Jiksan-eup - 330-811 Cheonan-si, Chungcheongnam-do - Korea South
T: +82 41 5873500
Email: daijinbed@daijinbed.co.kr
Web: <http://www.daijinbed.co.kr>
Activity: Manufacturer
Product Portfolio: Mattresses
Total Turnover range: 0-5 US\$ million
Employees range: 21-50
Manufacturing plants: 2; **Locations:** South Korea (2)
Online sales: No

E & E Trading**E & E Trading Co.,Ltd**

Headquarters/Main Location: Nongmangmal-Gil 9Beon-Gil Paltan-Myeon 98
 - Hwaseong-Si - Korea South
Web: <https://www.enetrading.co.kr>
Activity: Manufacturer, Retailer
Product Portfolio: Mattresses
Mattress production accounts for an estimated 100% of total revenues
Total Turnover range: 5-15 US\$ million
Employees range: 21-50
Manufacturing plants: 1; **Locations:** South Korea (1)
Online sales: No

Emons Furniture**Emons Furniture**

Headquarters/Main Location: 740-3, Namdong Industrial Complex, Gojan-dong - 169B 7L Namdong-gu, Incheon - Korea South
T: +82 32 8162233
Email: emons@emons.co.kr
Web: <http://www.emons.co.kr> ; <http://www.emonsinterior.co.kr>
Activity: Manufacturer, Retailer
Product Portfolio: Office Furniture, Home Office, Upholstered furniture, Dining and Living rooms, Bedrooms, Children's rooms, Tables and Chairs, Mattresses
Brands: Own Brands: Emons, Noblan,
Mattress production accounts for an estimated 5% of total revenues
Total Turnover range: 100-250 US\$ million
Employees range: 251-500
Manufacturing plants: 1; **Locations:** South Korea (1)
Online sales: Yes

Feliz Bed**Feliz Bed**

Headquarters/Main Location: 236-3, Seongmo-ri, Yangchon-myeon - Gimpo-si, Gyeonggi-do - Korea South
T: +82 31 996-8400
Email: felizbed@hanmail.net
Web: <http://www.felizbed.co.kr>
Activity: Manufacturer
Product Portfolio: Mattresses
Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring,
Mattress production accounts for an estimated 100% of total revenues
Total Turnover range: 0-5 US\$ million
Employees range: 0-20
Manufacturing plants: 1; **Locations:** South Korea (1)
Online sales: Yes

Furnistem**Furnistem Co., Ltd.**

Headquarters/Main Location: 74-38 Hogok-gil 168beon-gil, Ujeong-eup - Hwaseong-si, Gyeonggi-do - Korea South
T: +82 07074504489
Email: youngmook@furnistem.co.kr
Web: <http://www.furnistem.co.kr>
Activity: Manufacturer
Product Portfolio: Mattresses
Brands: Licensed Brands: Silentnight,
Mattress production accounts for an estimated 100% of total revenues
Total Turnover range: 15-50 US\$ million
Employees range: 51-100
Manufacturing plants: 1; **Locations:** South Korea (1)
Online sales: Yes

Gentice**Gentice Co**

Headquarters/Main Location: F301,3-10, Gumi-ro 9beon-gil, Bundang-gu - Seongnam-si, Gyeonggi-do - Korea South
T: +82 70-4471-8267

Web: <http://gentice.co.kr>

Activity: Manufacturer

Product Portfolio: Beds, Mattresses

Types of mattresses by materials: Latex, Innerspring,

Mattress production accounts for an estimated 100% of total revenues

Total Turnover range: 5-15 US\$ million

Employees range: 21-50

Manufacturing plants: 1; **Locations:** South Korea (1)

Online sales: Yes

Grand Bed**Grand Bed Co Ltd**

Headquarters/Main Location: 234 Grand Bed in Sam Hwangdong, Gwangtan-myeon - 1390 Paju City, Gyeonggi-do - Korea South

T: +82 0319452233

Email: contact.grandbed@gmail.com

Web: <https://www.grandbed.com>

Activity: Manufacturer, Retailer

Product Portfolio: Beds, Mattresses

Mattress production accounts for an estimated 60% of total revenues

Total Turnover range: 5-15 US\$ million

Employees range: 21-50

Manufacturing plants: 1; **Locations:** South Korea (1)

Online sales: Yes

Hanssem Interior**Interior Co.,Ltd**

Group: Hanssem

Headquarters/Main Location: - Korea South

Email: sgk@hanssem.com

Web: <https://insider.biz>

Activity: Trader

Product Portfolio: Home furniture, Furnishing accessories, Textiles

Brands: Own Brands: Hanssem Interior,

Mattress production accounts for an estimated 5% of total revenues

Total Turnover range: >250 US\$ million

Employees range: > 500

Manufacturing plants: Interior is a subsidiary of Hanssem that does not independently operate manufacturing plants. The Hanssem group operates 6 manufacturing plants, located in South Korea (4), China (1), and the US (1).

Online sales: Yes

iOBED**iOBED Inc.**

Group: Coway

Headquarters/Main Location: 2603, Daehwa-dong, Ilsanseo-gu - 10410

T: +82 031 9076464

Web: <http://kdbed.co.kr> ; <http://www.iobed.co.kr>

Activity: Manufacturer, Importer, Retailer

Product Portfolio: Mattresses, Contract, Semi-finished parts

Brands: Own Brands: iOBED, Licensed Brands: King Koil, OEM: Yes

Mattress production accounts for an estimated 75% of total revenues

Total Turnover range: 15-50 US\$ million

Employees range: 100-250

Manufacturing plants: 2; **Locations:** South Korea (1) ; Malaysia

Online sales: Yes

Jangsoo Stonebed**Jangsoo Stonebed Co.,Ltd**

Headquarters/Main Location: Yeongdong-Daero 511, Gangnam-Gu - 06164 Seoul - Korea South

T: +82 260003636

Web: <https://www.jangsoous.com>

Activity: Manufacturer

Product Portfolio: Upholstered furniture, Beds, Tables and Chairs, Mattresses

Total Turnover range: 5-15 US\$ million

KS Bed**Keum Sung Bed Co.,Ltd**

Headquarters/Main Location: 109-14, Eohagogae-ro, Yangju-si, - Gyeonggi-do - Korea South

T: +82 1566-2003

Email: godo@godo.co.kr

Web: <http://www.ksbed.co.kr>

Activity: Manufacturer, Retailer

Product Portfolio: Beds, Mattresses

Brands: Own Brands: KSBED, X-Sensor,

Mattress production accounts for an estimated 50% of total revenues

Total Turnover range: 15-50 US\$ million

Employees range: 51-100

Manufacturing plants: 1; **Locations:** South Korea (1)

Online sales: Yes

Line Bed**Line Bed**

Headquarters/Main Location: Gyeonggi daegotmyeon sangmari 121 Gimpo - - Korea South

T: +82 31 9838402

Email: linebed@naver.com

Web: <http://www.linebed.com>

Activity: Manufacturer

Product Portfolio: Mattresses

Mattress production accounts for an estimated 100% of total revenues

Total Turnover range: 0-5 US\$ million

Employees range: 0-20

Luxnine**Luxnine**

Headquarters/Main Location: 5th floor, 132 Bangbae-ro, Bangbae-dong, Seocho-gu - Seoul - Korea South
T: +82 16441598

Web: <http://www.luxnine.co.kr>

Activity: Manufacturer

Product Portfolio: Mattresses, Pillows

Brands: Own Brands: Luxnine,

Mattress production accounts for an estimated 100% of total revenues

Total Turnover range: 5-15 US\$ million

Employees range: 21-50

Manufacturing plants: 1; **Locations:** South Korea (1)

Online sales: Yes

Palmpring**Palmpring Co Ltd**

Headquarters/Main Location: #196-4 Geumhyen-Li, Gasan-Myeon, - 487-813 Pochun-Si, Kyonggi-Do - Korea South
T: +82 31 5412784

Email: pp@palmpring.co.kr

Web: <http://www.palmpring.com>

Activity: Manufacturer

Product Portfolio: Mattresses

Mattress production accounts for an estimated 100% of total revenues

Total Turnover range: 0-5 US\$ million

Employees range: <10

Manufacturing plants: 1; **Locations:** USA

Online sales: Yes

Modern Intech**Modern Intech Co.,Ltd**

Headquarters/Main Location: #939 Jurye 1-Dong Sasang-Ku - 617-837 Pusan - Korea South
T: +82 51 3250260

Web: <https://modernintecheng.modoo.at>

Activity: Manufacturer

Product Portfolio: Furniture, Mattresses, Coverings, Textiles

Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring,

Total Turnover range: 0-5 US\$ million

Employees range: 20-50

Manufacturing plants: 1; **Locations:** South Korea (1)

Online sales: No

Samick Furniture**Samick Furniture Co Ltd**

Headquarters/Main Location: 180-103 Kajwa-dong - So-gu, Incheon - Korea South
T: +82 32 5760331

Email: syp0118@samickgagu.com

Web: <http://samickgagu.com>

Activity: Manufacturer, Retailer

Product Portfolio: Home Office, Upholstered furniture, Dining and Living rooms, Bedrooms, Children's rooms, Mattresses, Contract, Doors and windows

Mattress production accounts for an estimated 20% of total revenues

Total Turnover range: 15-50 US\$ million

Employees range: 0-20

Manufacturing plants: 3; **Locations:** South Korea (2) ; China

Online sales: Yes

Mud Mat**Mud Mat Co. Ltd**

Headquarters/Main Location: 281-10, Hakjang-dong, Sasang-gu - 617-844 Busan - Korea South
T: +82 51 3155233

Email: mud@mudmat.co.kr

Web: <http://www.mudmat.co.kr>

Activity: Manufacturer

Product Portfolio: Bedrooms, Mattresses

Mattress production accounts for an estimated 100% of total revenues

Total Turnover range: 15-50 US\$ million

Employees range: 100-250

Manufacturing plants: 3; **Locations:** South Korea (3)

Online sales: Yes

Shinwoo Palm& Latex**Shinwoo Palm& Latex Co. Inc.**

Headquarters/Main Location: #96-1 Idonggyo-ri, Soheul-eup - Pochon, Gyunggi-do - Korea South

T: +82 31 5435500

Email: latex@shinwoo.biz

Web: <https://www.shinwoo.biz>

Activity: Manufacturer

Product Portfolio: Mattresses

Types of mattresses by materials: Latex,

Mattress production accounts for an estimated 100% of total revenues

Total Turnover range: 5-15 US\$ million

Employees range: 21-50

Manufacturing plants: 2; **Locations:** South Korea (2)

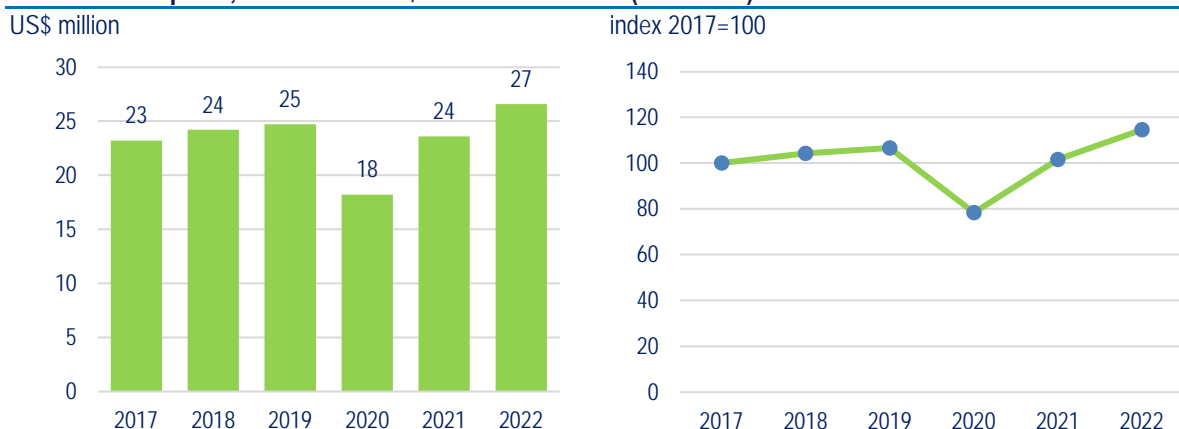
Online sales: No

Simmons-K**SIMMONS-K, Co., Ltd****Group:** SSB / Simmons**Headquarters/Main Location:** 227-4 Jangpyung-ri Daewol-myun - Ichon City , Gyeonggi-do - Korea South**T:** +82 31 6334071**Email:** master@simmons.co.kr**Web:** https://www.simmons.co.kr**Activity:** Manufacturer**Product Portfolio:** Furniture, Beds, Mattresses, Pillows**Brands:** Own Brands: Beauty Rest, Simmons,**Types of mattresses by materials:** Innerspring,**Mattress production** accounts for an estimated 50% of total revenues**Total Turnover range:** 100-250 US\$ million**Employees range:** > 500**Manufacturing plants:** 1; **Locations:** South Korea (1)**Online sales:** Yes**Twinsaver****Twinsaver Co Ltd****Headquarters/Main Location:** 466-20 Seoun-myeon - Anseong-si, Gyeonggi-do - Korea South**T:** +82 31 6786601**Web:** https://www.calmamall.com**Activity:** Manufacturer**Product Portfolio:** Mattresses**Types of mattresses by materials:** Polyurethane Foam, Latex, Innerspring,**Mattress production** accounts for an estimated 40% of total revenues**Total Turnover range:** 5-15 US\$ million**Employees range:** 51-100**Manufacturing plants:** 1; **Locations:** South Korea (1)**Online sales:** Yes**Zinus Group****Zinus Co. , Ltd.****Group:** Zinus**Headquarters/Main Location:** 10, Yatap-Ro 81Beon-Gil Bundang - 13497 Seongnam-si, Gyeonggi-do - Korea South**T:** +82 031 6221706**Email:** customer-korea@zinus.com. ; sales@zinus.com**Web:** https://www.zinus.co.kr**Activity:** Manufacturer, Trader**Product Portfolio:** Upholstered furniture, Dining and Living rooms, Beds, Tables and Chairs, Garden and Outdoor, Mattresses, Pillows**Brands:** Own Brands: Zinus,**Types of mattresses by materials:** Polyurethane Foam, Innerspring,**Mattress production** accounts for an estimated 55% of total revenues**Total Turnover range:** >250 US\$ million**Manufacturing plants:** 6; **Locations:** China (3), Indonesia (2), USA**Online sales:** Yes

3.16.4 South Korea. Mattresses exports

Figure 3.118 - South Korea.

Mattresses exports, 2017-2022. US\$ million and index (2017=100)

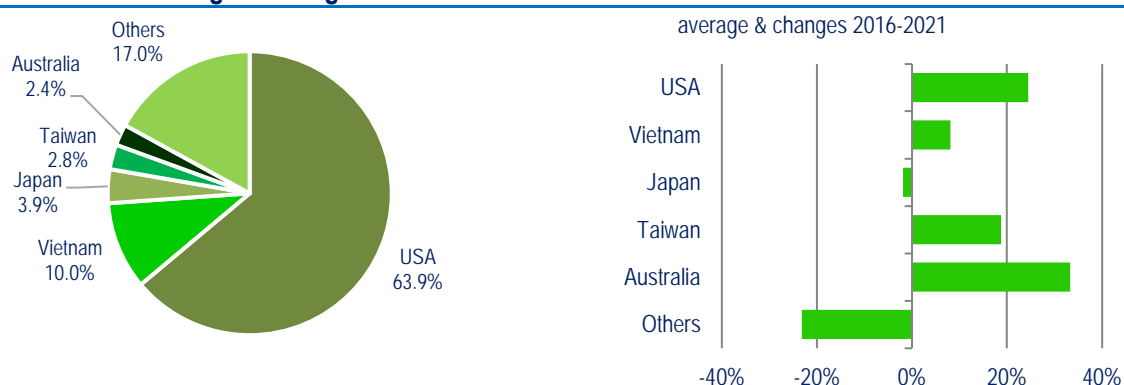


Source: CSIL processing of official data

Figure 3.119 - South Korea.

Mattress exports by country of destination, 2021.

% in values and average & changes 2016-2021



Source: CSIL processing of official data

Table 3.140 - South Korea.

Mattress exports, by country and by geographical area, 2016-2021.

	US\$ Million						% share		% annual changes	
	2016	2017	2018	2019	2020	2021	2016	2021	2021/20	aver 16-21
USA	5.0	4.0	3.8	4.1	7.5	15.1	21.9	63.9	99.7	24.5
Vietnam	1.6	1.7	2.9	4.0	2.7	2.4	6.9	10.0	-12.9	8.1
Japan	1.0	1.0	1.2	0.9	1.0	0.9	4.3	3.9	-5.5	-1.8
Taiwan	0.3	0.5	0.6	0.4	0.2	0.7	1.2	2.8	n.s.	18.8
Australia	0.1	0.1	0.1	0.3	0.2	0.6	0.6	2.4	n.s.	33.3
Malaysia	0.2	0.2	0.6	0.9	0.0	0.4	0.8	1.6	n.s.	14.9
Czechia	0.1	0.1	0.1	0.2	0.2	0.4	0.4	1.6	73.4	34.1
China	0.9	1.6	0.9	0.6	0.2	0.3	4.1	1.3	55.2	-20.3
Tajikistan	0.0	0.0	0.1	0.1	0.1	0.2	0.2	1.1	83.9	43.6
Ghana	0.1	0.1	0.1	0.3	0.2	0.2	0.6	0.9	3.7	10.9
top 10	9.4	9.3	10.5	11.8	12.4	21.1	41.0	89.5	69.9	17.4
others	13.6	13.9	13.7	13.0	5.8	2.5	59.0	10.5	n.s.	-28.8
Americas	6.2	5.0	5.6	5.6	8.3	15.3	27.1	65.1	85.3	19.7
- North America	5.5	4.2	4.2	4.5	7.7	15.2	23.7	64.4	97.0	22.7
- Central-South America	0.8	0.8	1.4	1.2	0.6	0.2	3.5	0.7	n.s.	-27.4
Asia and Pacific	12.2	14.5	14.3	16.3	8.0	6.7	53.1	28.3	-17.1	-11.4
Europe	3.7	2.8	3.6	1.7	1.0	0.9	15.9	4.0	-8.5	-23.9
- European Union (27)	0.9	1.1	1.8	0.8	0.3	0.7	4.0	2.9	n.s.	-5.6
- UK, CH, NO, IS	0.1	0.1	0.1	0.0	0.4	0.0	0.5	0.0	n.s.	-45.9
- Other Europe	2.6	1.6	1.7	0.9	0.3	0.2	11.3	1.0	-25.3	-38.3
Middle East	0.1	0.1	0.0	0.1	0.3	0.0	0.4	0.1	n.s.	-23.9
Africa	0.8	0.7	0.6	0.9	0.6	0.6	3.5	2.6	9.7	-5.4
Other Countries	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	n.s.	n.c.
World Total	23.0	23.2	24.2	24.7	18.2	23.6	100.0	100.0	29.5	0.5

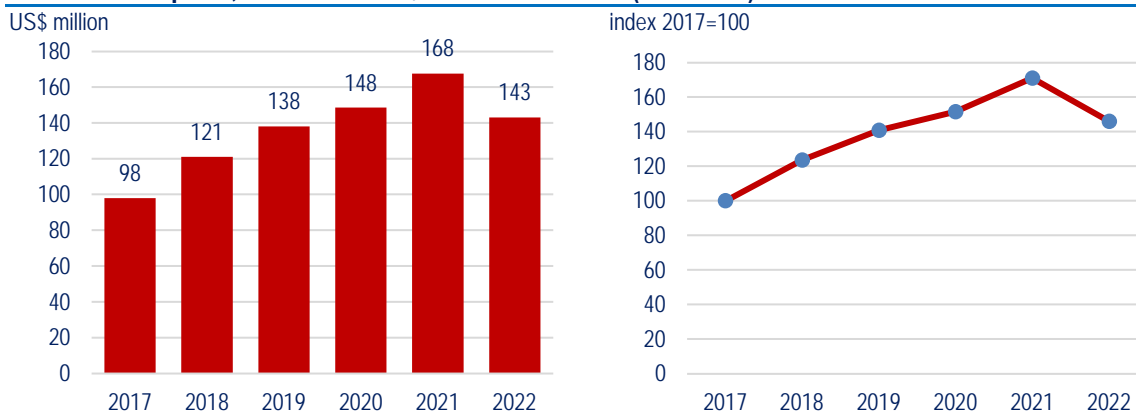
Source: CSIL processing of official data

n.a.: not available n.c.: not calculable n.s.: not significant
UK, CH, NO, IS: United Kingdom, Switzerland, Norway, Iceland

3.16.5 South Korea. Mattresses imports

Figure 3.120 - South Korea.

Mattresses imports, 2017-2022. US\$ million and index (2017=100)

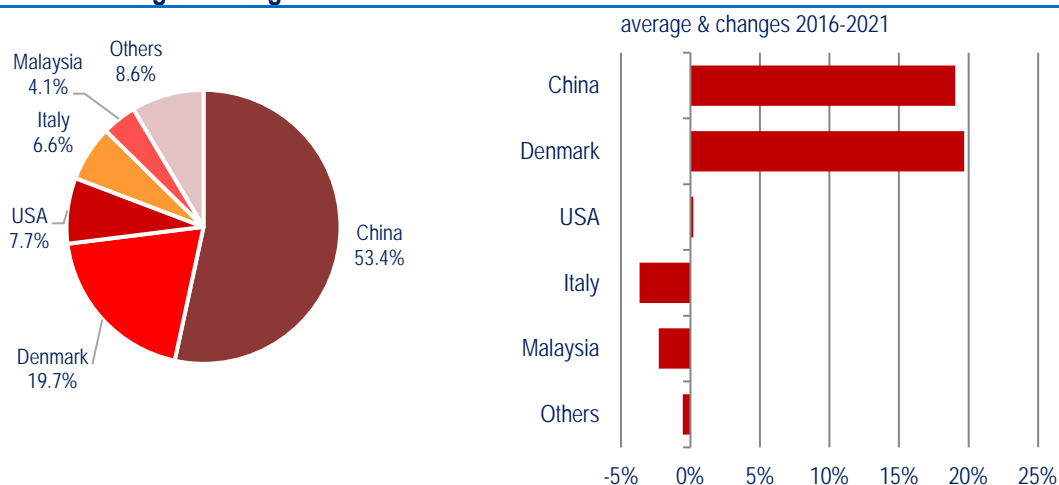


Source: CSIL processing of official data

Figure 3.121 - South Korea.

Mattresses imports by country of origin, 2021.

% in values and average & changes 2016-2021



Source: CSIL processing of Eurostat data

Table 3.141 - South Korea.

Mattresses imports, by country and by geographical area, 2016-2021.

	US\$ Million						% share		% annual changes	
	2016	2017	2018	2019	2020	2021	2016	2021	2021/20	aver 16-21
China	37.4	34.1	44.9	61.1	72.3	89.4	37.6	53.4	23.7	19.0
Denmark	13.4	14.5	16.9	24.0	26.9	33.0	13.5	19.7	22.4	19.7
USA	12.8	14.9	17.3	19.8	14.4	12.9	12.9	7.7	-9.8	0.2
Italy	13.3	12.6	15.2	11.9	14.1	11.1	13.4	6.6	-21.3	-3.7
Malaysia	7.7	7.2	8.3	6.2	6.0	6.8	7.7	4.1	14.3	-2.3
Sweden	0.1	0.1	0.3	0.9	1.8	2.7	0.1	1.6	50.3	79.4
Vietnam	2.4	3.0	2.9	2.3	2.7	2.4	2.4	1.5	-11.1	0.5
United Kingdom	0.3	0.4	0.7	0.9	1.0	1.8	0.3	1.1	86.2	39.7
Germany	0.5	0.4	0.3	0.8	2.4	1.7	0.5	1.0	-28.7	28.0
Portugal	0.9	0.5	0.9	0.7	1.1	1.3	0.9	0.8	18.4	6.5
top 10	89.0	87.7	107.5	128.7	142.6	163.2	89.5	97.4	14.4	12.9
others	10.5	10.3	13.5	9.3	5.8	4.4	10.5	2.6	-24.5	-15.9
Americas	12.8	15.0	17.3	19.8	14.4	12.9	12.9	7.7	-9.8	0.2
- North America	12.8	15.0	17.3	19.8	14.4	12.9	12.9	7.7	-9.8	0.2
- Central-South America	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	n.s.	n.s.
Asia and Pacific	54.5	52.2	63.6	74.6	83.4	100.3	54.8	59.8	20.2	13.0
Europe	32.0	30.8	40.2	43.6	50.6	54.4	32.2	32.4	7.3	11.1
- European Union (27)	31.5	30.3	39.1	42.6	49.5	52.3	31.7	31.2	5.6	10.7
- UK, CH, NO, IS	0.5	0.5	0.9	1.0	1.1	1.9	0.5	1.2	79.9	30.6
- Other Europe	0.1	0.1	0.2	0.0	0.1	0.2	0.1	0.1	96.6	21.8
Middle East	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	-27.1	n.s.
Africa	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	n.c.	-49.9
Other Countries	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	n.c.	n.s.
World Total	99.4	98.0	121.0	138.1	148.5	167.6	100.0	100.0	12.9	11.0

Source: CSIL processing of official data

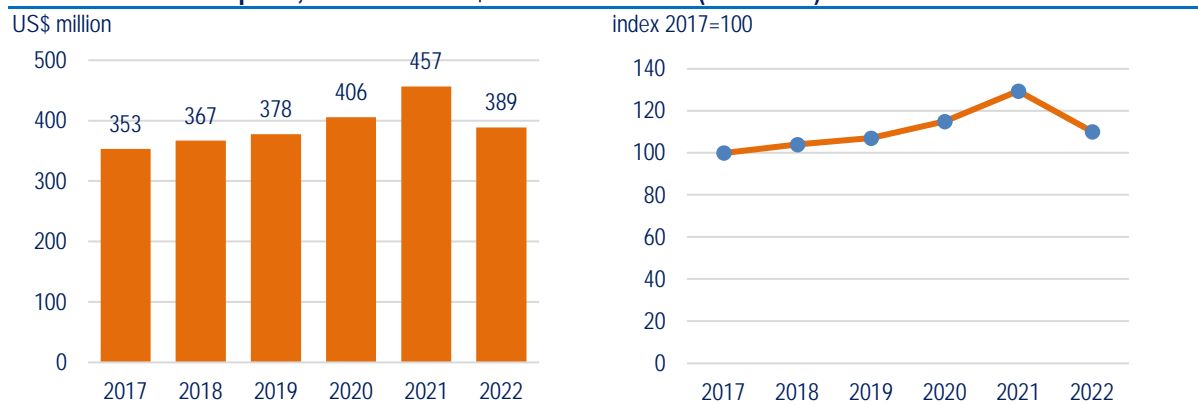
n.a.: not available n.c.: not calculable n.s.: not significant

UK, CH, NO, IS: United Kingdom, Switzerland, Norway, Iceland

3.16.6 South Korea. Mattresses consumption

Figure 3.122 - South Korea.

Mattresses consumption, 2017-2022. US\$ million and index (2017=100)



Source: CSIL

Table 3.142 - South Korea.

Import/Consumption ratio (%) for mattresses, 2017-2022.

Comparison with World

	2017	2018	2019	2020	2021	2022
South Korea	28%	33%	37%	37%	37%	37%
World	15%	16%	16%	18%	17%	18%

Source: CSIL

Table 3.143 - South Korea.

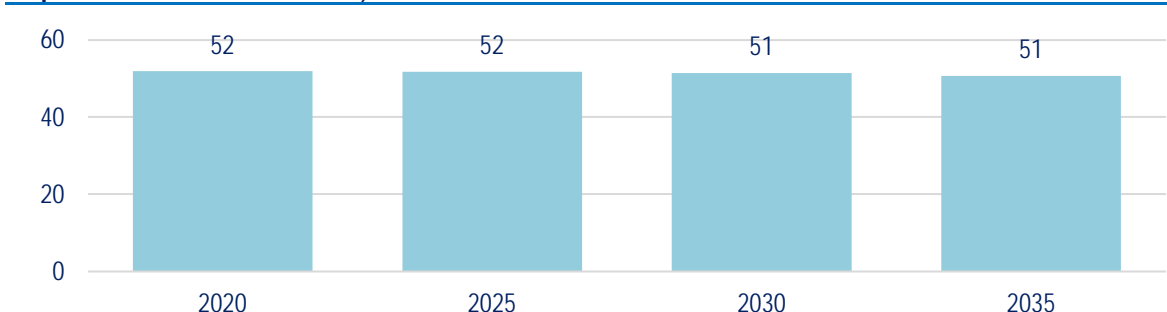
Real Growth of mattresses consumption. Forecasts 2023-2024

	2023	2024
South Korea	2%	2%
World	-2%	2%

Source: CSIL

3.16.7 South Korea. Population forecasts

Figure 3.123 - South Korea.
Population. Million inhabitants, 2020-2035



Source: United Nations, Department of Economic and Social Affairs, Population Division. World Population Prospects.

Table 3.144 - South Korea.
Resident population in main cities* and projected growth

Cities	Population (thousand)		% changes 2020-2030
	2020	2030	
Seoul	9,963	10,163	2%
Busan	3,465	3,532	2%
P'yongyang	3,084	3,345	8%
Incheon	2,801	2,923	4%
Daegu	2,199	2,205	0%
Daejeon	1,566	1,610	3%
Gwangju	1,522	1,559	2%
Suwon	1,311	1,420	8%
Yongin	1,083	1,186	9%
Goyang	1,069	1,145	7%
Changwon	1,056	1,070	1%
Seongnam	944	955	1%
Ulsan	910	929	2%
Bucheon	832	837	1%
Ansan	761	783	3%
Cheongju	717	745	4%
Cheonan	680	728	7%
Jeonju	663	677	2%
Chongjin	642	689	7%

Source: United Nations, Department of Economic and Social Affairs, Population Division. World Urbanization Prospects.

* Urban Agglomeration with 600 thousand inhabitants or more in 2020

3.17 The mattress industry in Vietnam

Table 3.145 - Vietnam

The Mattresses sector: production, consumption and international trade, 2013-2022.

		2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
Production	US\$ million	78	96	111	123	133	153	433	554	251	265
Exports	US\$ million	15	31	48	63	79	102	385	509	190	205
Imports	US\$ million	6	5	6	9	21	32	39	36	50	45
Consumption*	US\$ million	69	70	68	69	75	83	87	81	110	105
Production	% ch. -US\$		22%	16%	11%	9%	15%	183%	28%	-55%	6%
Exports	% ch. -US\$		103%	57%	30%	26%	29%	277%	32%	-63%	8%
Imports	% ch. -US\$		-9%	16%	56%	128%	51%	23%	-8%	38%	-10%
Consumption*	% ch. -US\$		2%	-2%	1%	9%	10%	6%	-7%	36%	-4%
export/production	%	19%	32%	44%	51%	59%	67%	89%	92%	76%	77%
import/consumption	%	8%	7%	9%	13%	28%	38%	44%	44%	45%	42%
Production	VND billion	1,647	2,025	2,425	2,740	3,024	3,517	10,058	12,875	5,751	6,211
Exports	VND billion	319	653	1,060	1,401	1,797	2,345	8,933	11,825	4,368	4,793
Imports	VND billion	117	107	129	206	476	729	902	834	1,140	1,047
Consumption*	VND billion	1,445	1,480	1,494	1,546	1,704	1,901	2,028	1,883	2,523	2,465
Production	% ch. - VND		23%	20%	13%	10%	16%	186%	28%	-55%	8%
Exports	% ch. - VND		105%	62%	32%	28%	31%	281%	32%	-63%	10%
Imports	% ch. - VND		-8%	20%	60%	131%	53%	24%	-8%	37%	-8%
Consumption*	% ch. - VND		2%	1%	3%	10%	12%	7%	-7%	34%	-2%

* Apparent consumption = Production – Exports + Imports

Sources: CSIL, UN Comtrade database, DESA/UNSD

Table 3.146 - Vietnam

Exchange rates, 2013-2022.

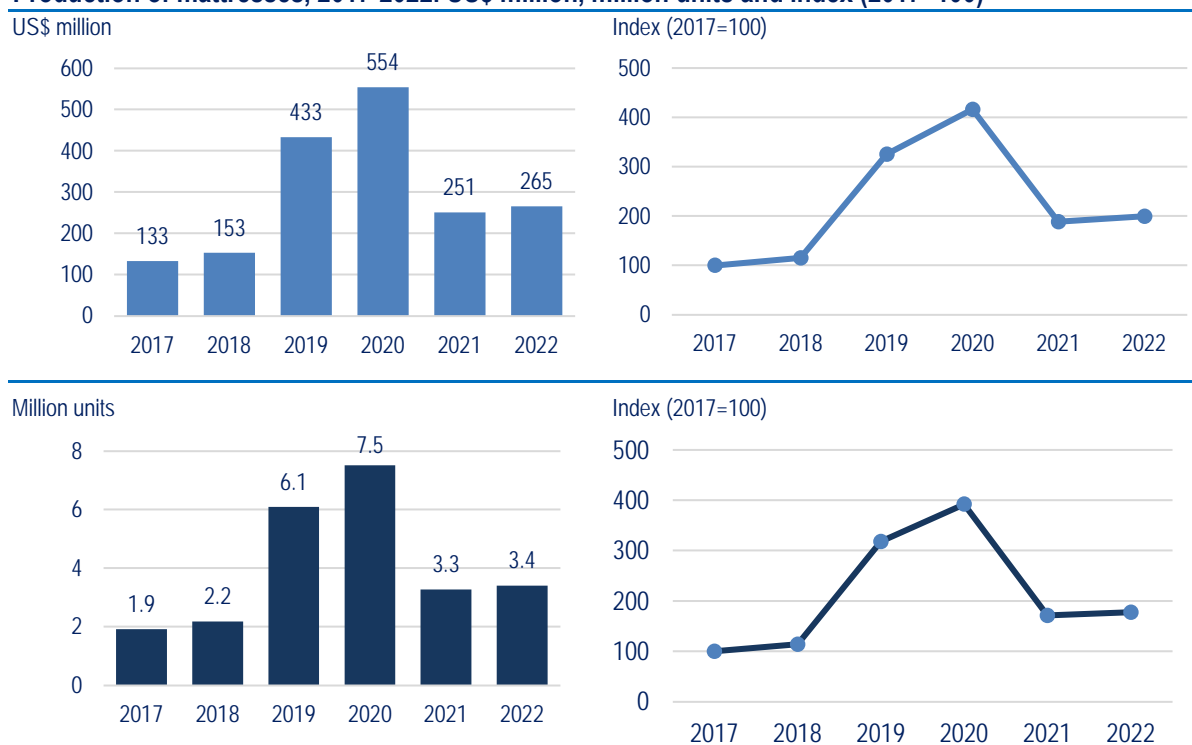
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
VND per US\$	21025	21195	21922	22365	22715	23022	23228	23233	22936	23411
VND per EUR	27924	28183	24325	24763	25670	27205	26001	26509	27133	24661

Source: US Federal Reserve

3.17.1 Vietnam. Mattresses production

Figure 3.124 - Vietnam

Production of mattresses, 2017-2022. US\$ million, million units and index (2017=100)



Source: CSIL

Table 3.147 - Vietnam

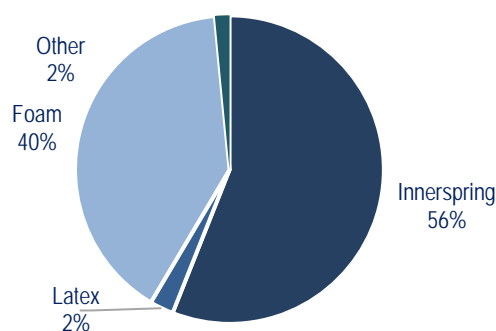
Exports/Production ratio (%) of mattresses, 2017-2022. Comparison with World

	2017	2018	2019	2020	2021	2022
Vietnam	59%	67%	89%	92%	76%	77%
World	16%	18%	18%	19%	18%	19%

Source: CSIL

Figure 3.125 - Vietnam

Breakdown of mattress production by filling material. Percentages in volume



Source: CSIL

Last available year

3.17.2 Vietnam. Major Mattresses manufacturers

Table 3.148 Vietnam. Major mattresses manufacturers by turnover

Company	Mattresses turnover (Million US\$)	% share of mattresses in company's turnover	Total turnover (Million US\$)
Wanek Furniture (Ashley Furniture Ind. Inc)	178.1	30	593.8
Nitori Furniture Vietnam (Nitori Holding)	91.5	30	305.0
Glory (Vietnam) Industry (Glory)	29.2	80	36.5
Vietnam Glory Home Furnishings (Glory)	22.5	80	28.1
Kymdan	21.7	70	31.0
Havas (Americanstar Group)	18.4	50	36.8
Everpia Vietnam	17.4	40	43.6
Lien A	13.8	80	17.3
Nem Kim Cuong Mattress	9.6	100	9.6
Super Foam Vietnam (Foamasters)	8.5	50	17.1
Van Thanh Mattress	8.4	50	16.7
Han Viet (Hanvico)	7.4	50	14.8
Comfort Bedding (Far East Foam)	6.1	100	6.1
Dunlopillo Vietnam (Grupo Pikolin)	5.0	70	7.1
Far East Foam Vietnam (Far East Foam)	4.8	30	16.1
Taimei	3.0	100	3.0
Better ZS	2.8	100	2.8
Elan	2.4	30	8.0
Sinomax (Vietnam) (Sinomax)	1.4	100	1.4
Mirae Fiber Vietnam (Mirae Fiber Tech Joint Stock Company)	1.3	5	25.6

Source: CSIL estimates

Note: Data refer to the last available year, typically 2022 or 2021.

3.17.3 Vietnam. Short Profiles of major mattresses manufacturers

Better ZS

Thien Kim Foam Company Ltd.

Headquarters/Main Location: Lot 2a6 Street Cn7 And Cn12 Tan

Bi - Binh Duong Binh Duong - Vietnam

Email: sales@betterzs.com

Activity: Manufacturer

Product Portfolio: Mattresses, Pillows

Types of mattresses by materials: Polyurethane Foam,

Mattress production accounts for an estimated 100% of total revenues

Total Turnover range: 0-5 US\$ million

Employees range: 21-50

Online sales: No

Comfort Bedding

Comfort Bedding Company Limited

Group: Far East Foam

Headquarters/Main Location: Lo P1, Road N10, Industrial Park Nam Tan Uyen - Binh Duong - Vietnam

Activity: Manufacturer

Product Portfolio: Mattresses

Mattress production accounts for an estimated 100% of total revenues

Total Turnover range: 5-15 US\$ million

Employees range: 251-500

Manufacturing plants: 1; **Locations:** Vietnam (1)

Online sales: No

Dunlopillo Vietnam**Dunlopillo Vietnam Ltd.****Group:** Grupo Pikolin**Headquarters/Main Location:** 35 Huu Nghi Blvd., VSIP, Thuan An - Binh Duong - Vietnam**T:** +84 6503756468**Email:** dunlopillovietnam@gmail.com**Web:** <https://www.dunlopillo.com.vn> ; <https://dunlopillovietnam.vn>**Activity:** Manufacturer**Product Portfolio:** Beds, Mattresses, Pillows**Types of mattresses by materials:** Polyurethane Foam, Latex, Innerspring,**Mattress production** accounts for an estimated 70% of total revenues**Total Turnover range:** 5-15 US\$ million**Employees range:** 100-250**Manufacturing plants:** 1; **Locations:** Vietnam (1)**Online sales:** No**Elan****Viet Thang Mattress Co.,Ltd****Headquarters/Main Location:** 80 Quang Trung - Hong Bang - Vietnam**T:** +84 91 3017727**Web:** <https://elan.vn>**Activity:** Manufacturer**Product Portfolio:** Mattresses**Types of mattresses by materials:** Polyurethane Foam, Latex, Innerspring, Natural/Organic,**Mattress production** accounts for an estimated 30% of total revenues**Total Turnover range:** 5-15 US\$ million**Employees range:** 0-20**Manufacturing plants:** 1; **Locations:** Vietnam (1)**Online sales:** No**Everpia Vietnam****Everpia JSC****Headquarters/Main Location:** Duong Xa, Gia Lam - Hanoi - Vietnam**T:** +84 024 3827 6490**Email:** info@everpia.vn**Web:** <http://www.everpia.vn>; <https://everon.com>**Activity:** Manufacturer**Product Portfolio:** Dining and Living rooms, Bedrooms, Mattresses**Brands:** Own Brands: everon, artemis, K-Bedding, Licensed Brands: King Koil,**Types of mattresses by materials:** Polyurethane Foam, Innerspring,**Mattress production** accounts for an estimated 40% of total revenues**Total Turnover range:** 15-50 US\$ million**Employees range:** > 500**Manufacturing plants:** 3; **Locations:** Vietnam: (Hanoi, Hung Yen, Dong Nai)**Online sales:** Yes**Far East Foam****Indochine Foamtech Co. Ltd****Headquarters/Main Location:** Lo 2A6, Road Cn 7 - Cn12, Industrial Park Tan Binh - Binh Duong - Vietnam**Web:** <http://comfortspring.com.vn>**Activity:** Manufacturer**Product Portfolio:** Mattresses, PU Foam**Total Turnover range:** 50-100 US\$ million**Employees range:** 251-500**Far East Foam Vietnam****Far East Foam Vietnam JSC****Group:** Far East Foam**Headquarters/Main Location:** Khanh Binh Ward - Tan Uyen, Binh Duong Province - Vietnam**T:** +84 933386098**Email:** fefvshowroom@fefv.com.vn**Web:** <https://www.fefv.com.vn> ; <http://comfortspring.com.vn>**Activity:** Manufacturer, Retailer**Product Portfolio:** Mattresses, Contract, PU Foam**Mattress production** accounts for an estimated 30% of total revenues**Total Turnover range:** 15-50 US\$ million**Employees range:** > 500**Manufacturing plants:** 3; **Locations:** Vietnam (3)**Online sales:** No**Gesin Vietnam****Gesin Vietnam Co.,Ltd****Group:** Gesin Group**Headquarters/Main Location:** No 10, Huu Nghi Highway, Viet Nam-Singapore Industrial Area - Quang Ngai, Quang Ngai - Vietnam**T:** +84 255 390 0230**Email:** gesinvietnam@gmail.com**Web:** <https://gesin.vn>**Activity:** Manufacturer**Product Portfolio:** Mattresses**Total Turnover range:** 5-15 US\$ million**Employees range:** 0-20**Manufacturing plants:** 1; **Locations:** Vietnam (1)**Glory (Vietnam) Industry****Glory (Vietnam) Industry Company Limited****Group:** Glory**Headquarters/Main Location:** Tan Binh Industrial Park, Tan Binh Commune - North Tan Uyen District, Binh Duong Province - Vietnam**T:** +84 274 3878666**Activity:** Manufacturer**Product Portfolio:** Mattresses, Pillows**Brands:** Own Brands: Glory,**Mattress production** accounts for an estimated 80% of total revenues**Total Turnover range:** 15-50 US\$ million**Employees range:** 100-250**Manufacturing plants:** 1; **Locations:** Vietnam (1)

Han Viet (Hanvico)

HAN Viet Company Limited

Headquarters/Main Location: Km 14 National Highway 1A - Thanh Tri, Hanoi - Vietnam

T: +84 18001211 ; (0243)8617978

Email: hanvico@hanvico.com.vn

Web: https://www.hanvico.com.vn

Activity: Manufacturer, Retailer

Product Portfolio: Mattresses, Pillows, Textiles

Mattress production accounts for an estimated 50% of total revenues

Total Turnover range: 5-15 US\$ million

Employees range: 0-20

Manufacturing plants: 1; **Locations:** Vietnam (1)

Online sales: Yes

Havas

HAVA'S Mattress Co.,Ltd

Group: Americanstar Group

Headquarters/Main Location: Thanh Phu-Thien Tan Industrial Group - Vinh Cuu District, Dong Nai Province - Vietnam

T: +84 251 3928077 - 919 405024

Email: info@nemhavas.com

Web: https://havasmatress.com ; http://www.nemhavas.com

Activity: Manufacturer

Product Portfolio: Mattresses, Pillows, Contract, PU Foam,

Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring, Natural/Organic,

Mattress production accounts for an estimated 50% of total revenues

Total Turnover range: 15-50 US\$ million

Employees range: 251-500

Manufacturing plants: 1; **Locations:** Vietnam (1)

Online sales: No

Hoa Phat Furniture

The One Furniture Trading And Manufacturing JSC (formerly Hoa Phat Furniture)

Headquarters/Main Location: Pho Noi A Industrial Zone, Giai Pham Commune - Yen My District, Hung Yen Province - Vietnam

T: +84 4 9782914

Email: furniture@noithattheone.vn

Web: https://noithattheone.vn/

Activity: Manufacturer

Product Portfolio: Office Furniture, Upholstered furniture, Dining and Living rooms, Bedrooms, Tables and Chairs, Occasional, Home furniture, Contract, Healthcare furniture, Educational furniture

Total Turnover range: 50-100 US\$ million

Employees range: > 500

Manufacturing plants: 1; **Locations:** Vietnam (1)

Kyndan

Saigon - Kyndan Rubber Stock Company

Headquarters/Main Location: 28 Binh Thoi St., Ward 14, Dist.11 - Ho Chi Minh - Vietnam

T: +84 28 3861 9999 - 3865 7158

Email: contactus@kyndan.com

Web: http://www.kyndan.com

Activity: Manufacturer, Trader

Product Portfolio: Upholstered furniture, Bedrooms, Beds, Occasional, Mattresses, Pillows

Brands: Own Brands: Kyndan,

Types of mattresses by materials: Latex,

Mattress production accounts for an estimated 70% of total revenues

Total Turnover range: 15-50 US\$ million

Employees range: > 500

Manufacturing plants: 1; **Locations:** Vietnam (1)

Online sales: No

Lien A

Lien A Co., Ltd

Headquarters/Main Location: 23 Kinh Duong Vuong Street District 6 - Ho Chi Minh - Vietnam

T: +84 38 777 999

Email: isales@liena.com.vn

Web: https://www.liena.com.vn ; https://www.liena.vn

Activity: Manufacturer

Product Portfolio: Mattresses, Contract, PU Foam, Latex Foam

Types of mattresses by materials: Latex,

Mattress production accounts for an estimated 80% of total revenues

Total Turnover range: 15-50 US\$ million

Employees range: > 500

Manufacturing plants: 3; **Locations:** Vietnam (3)

Online sales: Yes

Mirae Fiber VN

Mirae Fiber VN Co., Ltd.

Group: Mirae Fiber Tech Joint Stock Company

Headquarters/Main Location: Road DT 743, Quarter 1B - Ward An Phu, Thuan An District, Binh Duong Province - Vietnam

T: +84 (0650)3791038 ; 93737457

Email: msdung@miraeiber.com

Web: http://www.miraejsc.com

Activity: Manufacturer

Product Portfolio: Mattresses, Pillows

Mattress production accounts for an estimated 5% of total revenues

Total Turnover range: 15-50 US\$ million

Employees range: 251-500

Manufacturing plants: 1; **Locations:** Vietnam (1)

Online sales: No

Nem Kim Cuong Mattress**Kim Cuong Mattress Trading**

Headquarters/Main Location: 462-464 Nguyen Oanh, Ward 6 - Ho Chi Minh, District of Go Vap - Vietnam

T: +84 1900555510

Email: info@nemkimcuong.vn

Web: https://www.nemkimcuong.vn

Activity: Manufacturer, Retailer

Product Portfolio: Beds, Mattresses, Pillows

Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring, Natural/Organic,

Mattress production accounts for an estimated 100% of total revenues

Total Turnover range: 5-15 US\$ million

Employees range: 21-50

Manufacturing plants: 2; **Locations:** Vietnam (2)

Online sales: No

Nem Son**Công Ty TNHH Golden Vtec.**

Headquarters/Main Location: Lot G1-G2-G25-G26, Road No. 9, Hai Son Industrial Park, Ap Binh Tien 2 - Duc Hoa Ha Commune, Duc Hoa District, Long An Province - Vietnam

T: +84 0907636666 ; 02862874444

Email: cskh@nemson.vn

Web: https://www.nemson.vn

Activity: Manufacturer, Retailer

Product Portfolio: Mattresses

Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring,

Mattress production accounts for an estimated 100% of total revenues

Total Turnover range: 0-5 US\$ million

Employees range: 21-50

Manufacturing plants: 1; **Locations:** Vietnam (1)

Online sales: Yes

Nitori Furniture Vietnam**Nitori Furniture Vietnam EPE**

Group: Nitori Holding

Headquarters/Main Location: Quang Minh Industrial Zone, Me Linh Dist - Hanoi - Vietnam

T: +84 4 38134898

Email: acc_mmv@hn.vnn.vn

Web: https://www.nitori-furniture.com ; http://www.nitori.co.jp

Activity: Manufacturer, Retailer

Product Portfolio: Upholstered furniture, Dining and Living rooms, Bedrooms, Occasional, Mattresses, Furnishing accessories

Brands: Own Brands: Nitori,

Types of mattresses by materials: Innerspring,

Mattress production accounts for an estimated 30% of total revenues

Total Turnover range: >250 US\$ million

Employees range: > 500

Manufacturing plants: 3; **Locations:** Vietnam (3) ; The factory in Hanoi mainly produces furniture (e.g. cupboards and chests, beds, and sofas), while the Ba Ria-Vung Tau factory products curtains, bedding products, and dining table sets. In 2022 the company acquired land for a third factory near the Hanoi factory, to respond to the need for increased furniture production.

Online sales: No

Sinomax (Vietnam)**Sinomax (Vietnam) Household Products Limited**

Group: Sinomax

Headquarters/Main Location: Nha Xuong 1 Va 2, Lo 2A4, Road Cn5 Va Cn7, Va Lo 2A3, Duong - Binh Duong - Vietnam

Activity: Manufacturer

Product Portfolio: Mattresses

Mattress production accounts for an estimated 100% of total revenues

Total Turnover range: 0-5 US\$ million

Employees range: 100-250

Manufacturing plants: 1; **Locations:** Vietnam (1)

Online sales: No

Super Foam Vietnam**Super Foam Vietnam Ltd**

Group: Foamasters

Headquarters/Main Location: Lot B1.3, Duong D2, Industrial Zone Dong An 2 - Binh Duong - Vietnam

Web: http://www.chiyafoam.com.vn

Activity: Manufacturer

Product Portfolio: Mattresses, Foam

Mattress production accounts for an estimated 50% of total revenues

Total Turnover range: 15-50 US\$ million

Employees range: 0-20

Manufacturing plants: 1; **Locations:** Vietnam (1)

Taimei**Taimei Company Limited**

Headquarters/Main Location: Lo A-6A1-Cn, Industrial Park Bau Bang - Binh Duong - Vietnam

Activity: Manufacturer

Product Portfolio: Mattresses

Mattress production accounts for an estimated 100% of total revenues

Total Turnover range: 0-5 US\$ million

Employees range: 100-250

Manufacturing plants: 1; **Locations:** Vietnam (1)

The Linh Company**The Linh - CÔNG TY TNHH THẾ LINH**

Headquarters/Main Location: 28C/88, Kp.13, P. Ho Nai, Tp. - Bien Hoa City, Dong Nai Province - Vietnam

T: +84 0251 3889219

Email: nemthelinh@gmail.com

Web: http://thelinh.vn

Activity: Manufacturer

Product Portfolio: Mattresses

Total Turnover range: 0-5 US\$ million

Employees range: 0-20

Online sales: No

Tong Li Vietnam**Tong Li Vietnam Industrial Co., Ltd**

Headquarters/Main Location: C4 Cn Industrial Zone My Phuoc 2, Thi Commune Ben Cat - Binh Duong - Vietnam

Web: https://tongli-foam-sewing-vietnam.com

Activity: Manufacturer

Product Portfolio: Mattresses

Mattress production accounts for an estimated 10% of total revenues

Total Turnover range: 0-5 US\$ million

Employees range: 100-250

Manufacturing plants: 2; **Locations:** Vietnam (2)

Online sales: No

Van Thanh Mattress**Van Thanh Mattress Company Limited**

Headquarters/Main Location: 90/4 Luy Ban Bich Str - 70 Ho Chi Minh - Vietnam

T: +84 8 3961888

Email: info@vanthanh-mattress.vn

Web: http://www.nemvanthanh.vn

Activity: Manufacturer

Product Portfolio: Mattresses

Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring,

Mattress production accounts for an estimated 50% of total revenues

Total Turnover range: 15-50 US\$ million

Employees range: > 500

Manufacturing plants: 3; **Locations:** Vietnam (3)

Online sales: Yes

Vietnam Glory Home Furnishings**Vietnam Glory Home Furnishings Company Limited**

Group: Glory

Headquarters/Main Location: Road D9, Rach Bap IP, An Tay Commune - Ben Cat Town, Binh Duong Province - Vietnam

T: +84 274 3515 080

Activity: Manufacturer

Product Portfolio: Mattresses, Pillows

Brands: Own Brands: Glory,

Mattress production accounts for an estimated 80% of total revenues

Total Turnover range: 15-50 US\$ million

Employees range: 100-250

Manufacturing plants: 1; **Locations:** Vietnam (1)

Wanek Furniture**Wanek Furniture**

Group: Ashley Furniture Ind. Inc

Headquarters/Main Location: No.11, VSIP II, Street 6, Vietnam-Singapore Industrial Park II, Hoa Phu Ward - Thu Dau Mot City, Binh Duong Province - Vietnam

T: +84 027 436 55 200

Email: resume@wanekfurniture.com

Web: https://wanekcareer.com

Activity: Manufacturer

Product Portfolio: Upholstered furniture, Dining and Living rooms, Bedrooms, Tables and Chairs, Garden and Outdoor, Mattresses, Semi-finished parts

Brands: Own Brands: Ashley,

Types of mattresses by materials: Innerspring,

Mattress production accounts for an estimated 30% of total revenues

Total Turnover range: >250 US\$ million

Employees range: > 500

Manufacturing plants: 4; **Locations:** Vietnam (4)

Online sales: No

Xuan Hoa Vietnam**Xuan Hoa Vietnam JSC**

Headquarters/Main Location: Nguyen Van Linh Street, Xuan Hoa Ward - 50450 Phuc Yen, Vinh Phuc - Vietnam

T: +84 211 3863244 ; 3877126

Email: info@xuanhoa.vn

Web: https://www.xuanhoa.vn

Activity: Manufacturer

Product Portfolio: Office Furniture, Upholstered furniture, Garden and Outdoor

Total Turnover range: 15-50 US\$ million

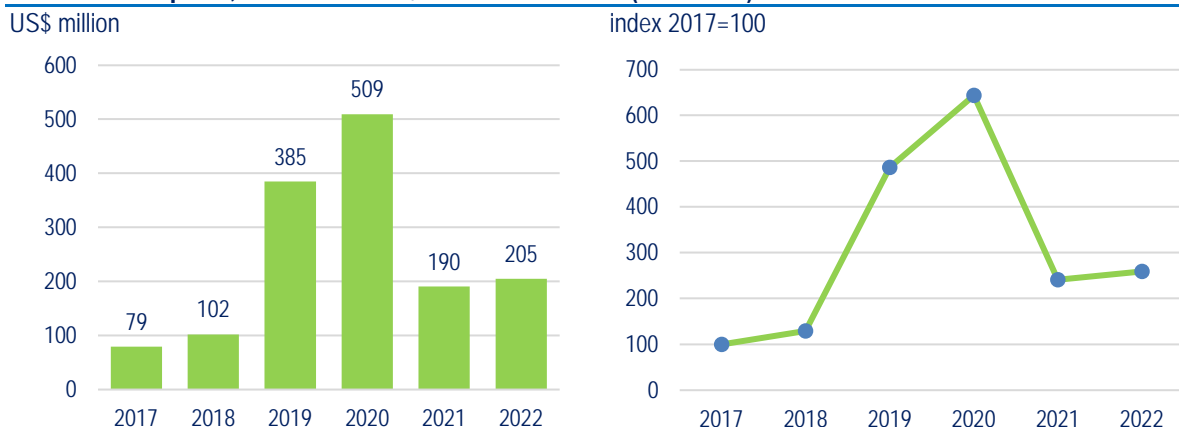
Employees range: > 500

Manufacturing plants: 1; **Locations:** Vietnam

3.17.4 Vietnam. Mattresses exports

Figure 3.126 - Vietnam.

Mattresses exports, 2017-2022. US\$ million and index (2017=100)

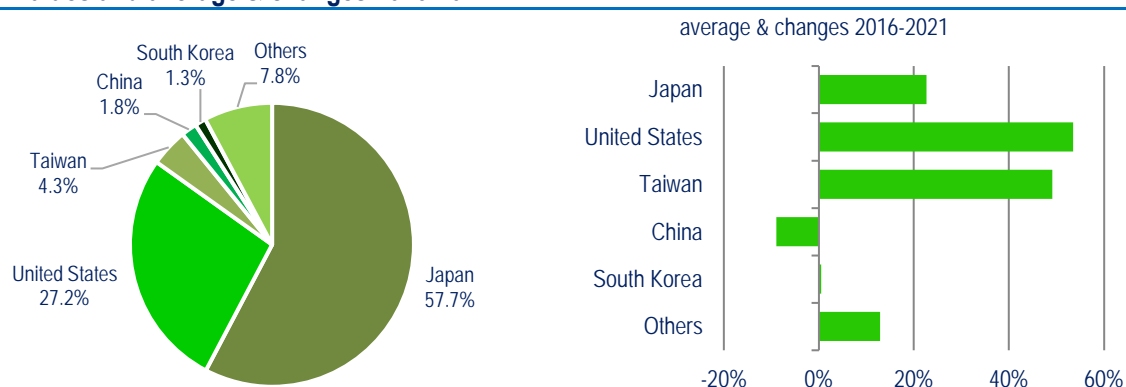


Source: CSIL processing of official data

Figure 3.127 - Vietnam.

Mattress exports by country of destination, 2021.

% in values and average & changes 2016-2021



Source: CSIL processing of official data

Table 3.149 - Vietnam.

Mattress exports, by country and by geographical area, 2016-2021.

	US\$ Million						% share		% annual changes	
	2016	2017	2018	2019	2020	2021	2016	2021	2021/20	aver 16-21
Japan	39.6	52.5	68.2	86.6	98.8	109.9	63.2	57.7	11.3	22.6
United States	6.1	8.1	14.0	269.3	378.2	51.7	9.7	27.2	n.s.	53.5
Taiwan	1.1	1.3	1.5	1.6	2.4	8.2	1.8	4.3	n.s.	49.2
China	5.4	3.6	5.0	9.4	5.3	3.4	8.6	1.8	-36.1	-8.9
South Korea	2.4	3.0	2.9	2.3	2.7	2.4	3.8	1.3	-11.1	0.5
Singapore	1.3	2.1	2.3	3.8	4.6	2.3	2.0	1.2	-49.8	12.4
Hong Kong	0.0	0.2	0.9	0.9	0.9	2.2	0.0	1.1	n.s.	n.s.
Australia	0.8	0.8	0.8	0.6	1.7	2.0	1.2	1.0	14.7	21.2
Malaysia	2.4	2.1	1.4	0.7	1.0	1.4	3.8	0.7	43.4	-10.4
Canada	0.1	0.3	0.1	3.7	4.5	1.1	0.2	0.6	n.s.	51.7
top 10	59.2	74.1	97.0	379.0	500.0	184.6	94.5	97.0	n.s.	25.6
others	3.5	5.0	4.9	5.5	8.9	5.8	5.5	3.0	-35.0	10.9
Americas	6.2	8.5	14.1	273.2	383.2	53.3	9.9	28.0	n.s.	53.6
- North America	6.2	8.4	14.1	273.2	382.8	53.0	9.9	27.8	n.s.	53.5
- Central-South America	0.0	0.0	0.0	0.1	0.4	0.3	0.0	0.2	-7.5	78.4
Asia and Pacific	55.0	68.3	84.9	108.6	122.8	133.8	87.7	70.3	8.9	19.5
Europe	1.2	1.9	2.2	2.1	2.0	2.6	2.0	1.4	32.9	16.6
- European Union (27)	0.8	1.6	1.3	1.2	1.3	1.8	1.2	0.9	35.5	18.5
- UK, CH, NO, IS	0.3	0.2	0.7	0.7	0.4	0.5	0.5	0.3	32.6	11.5
- Other Europe	0.1	0.1	0.1	0.1	0.3	0.3	0.2	0.2	20.2	16.9
Middle East	0.2	0.3	0.6	0.6	1.0	0.7	0.3	0.4	-28.2	31.6
Africa	0.1	0.0	0.0	0.0	0.0	0.0	0.1	0.0	-39.7	-32.5
Other Countries	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	n.c.	n.c.
World Total	62.6	79.1	101.9	384.6	509.0	190.4	100.0	100.0	n.s.	24.9

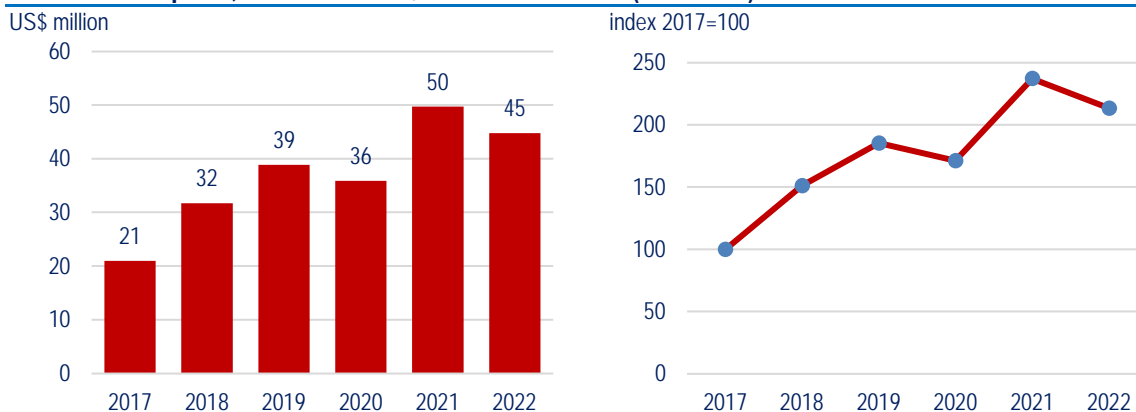
Source: CSIL processing of official data

n.a.: not available n.c.: not calculable n.s.: not significant
UK, CH, NO, IS: United Kingdom, Switzerland, Norway, Iceland

3.17.5 Vietnam. Mattresses imports

Figure 3.128 - Vietnam.

Mattresses imports, 2017-2022. US\$ million and index (2017=100)

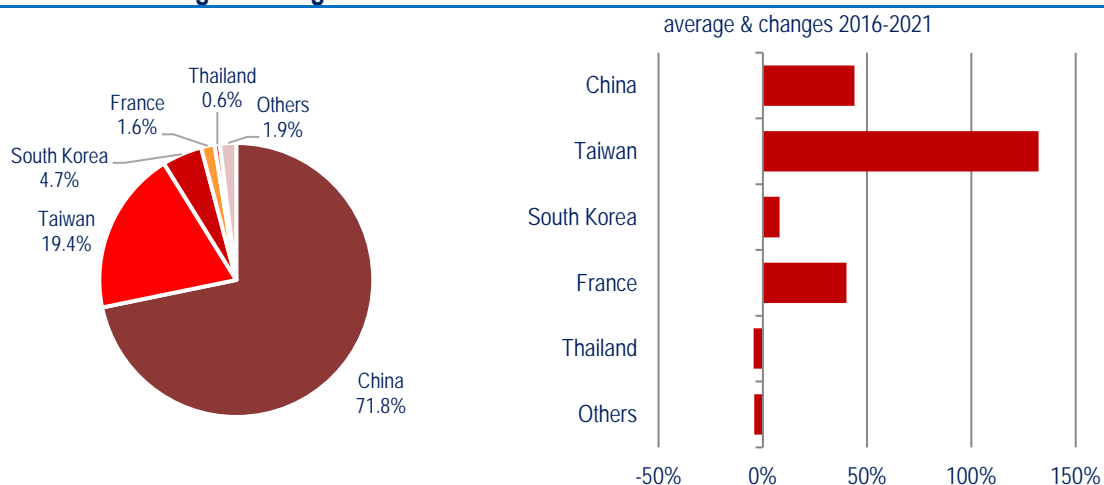


Source: CSIL processing of official data

Figure 3.129 - Vietnam.

Mattresses imports by country of origin, 2021.

% in values and average & changes 2016-2021



Source: CSIL processing of Eurostat data

Table 3.150 - Vietnam.

Mattresses imports, by country and by geographical area, 2016-2021.

	US\$ Million						% share		% annual changes	
	2016	2017	2018	2019	2020	2021	2016	2021	2021/20	aver 16-21
China	5.8	13.5	25.5	32.3	30.5	35.7	62.7	71.8	17.1	43.9
Taiwan	0.1	0.1	0.1	0.2	0.6	9.6	1.5	19.4	n.s.	n.s.
South Korea	1.6	1.7	2.9	4.0	2.7	2.4	17.3	4.7	-12.9	8.1
France	0.1	0.8	0.5	0.1	0.3	0.8	1.6	1.6	n.s.	40.1
Thailand	0.4	1.0	1.4	0.6	0.5	0.3	4.3	0.6	-29.7	-4.4
Italy	0.1	0.2	0.2	0.1	0.1	0.2	1.1	0.4	90.4	13.7
Malaysia	0.2	0.5	0.5	0.6	0.4	0.1	2.0	0.3	n.s.	-5.4
United Kingdom	0.0	0.0	0.0	0.0	0.0	0.1	0.1	0.2	n.s.	55.8
Japan	0.1	0.1	0.1	0.2	0.1	0.1	0.9	0.2	32.1	0.5
Denmark	0.0	0.1	0.0	0.0	0.1	0.1	0.3	0.1	-6.4	17.5
top 10	8.5	18.1	31.1	38.1	35.2	49.3	91.8	99.3	40.1	42.3
others	0.8	2.9	0.6	0.7	0.7	0.4	8.2	0.7	-45.9	-13.2
Americas	0.0	0.0	0.4	0.1	0.3	0.1	0.4	0.1	n.s.	14.2
- North America	0.0	0.0	0.4	0.1	0.3	0.1	0.4	0.1	n.s.	14.2
- Central-South America	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	n.c.	14.2
Asia and Pacific	8.8	19.7	30.5	38.4	35.0	48.3	95.7	97.2	38.0	40.5
Europe	0.4	1.2	0.8	0.3	0.6	1.3	4.0	2.7	n.s.	29.4
- European Union (27)	0.3	1.2	0.7	0.2	0.5	1.2	3.5	2.5	n.s.	30.8
- UK, CH, NO, IS	0.0	0.0	0.0	0.0	0.0	0.1	0.3	0.2	n.s.	23.9
- Other Europe	0.0	0.0	0.0	0.0	0.0	0.0	0.1	0.0	n.s.	n.s.
Middle East	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	n.c.	n.c.
Africa	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	-48.7	n.c.
Other Countries	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	n.c.	n.c.
World Total	9.2	21.0	31.7	38.8	35.9	49.7	100.0	100.0	38.5	40.1

Source: CSIL processing of official data

n.a.: not available n.c.: not calculable n.s.: not significant

UK, CH, NO, IS: United Kingdom, Switzerland, Norway, Iceland

3.17.6 Vietnam. Mattresses consumption

Figure 3.130 - Vietnam.

Mattresses consumption, 2017-2022. US\$ million and index (2017=100)



Source: CSIL

Table 3.151 - Vietnam.

Import/Consumption ratio (%) for mattresses, 2017-2022.

Comparison with World

	2017	2018	2019	2020	2021	2022
Vietnam	28%	38%	44%	44%	45%	42%
World	15%	16%	16%	18%	17%	18%

Source: CSIL

Table 3.152 - Vietnam.

Real Growth of mattresses consumption. Forecasts 2023-2024

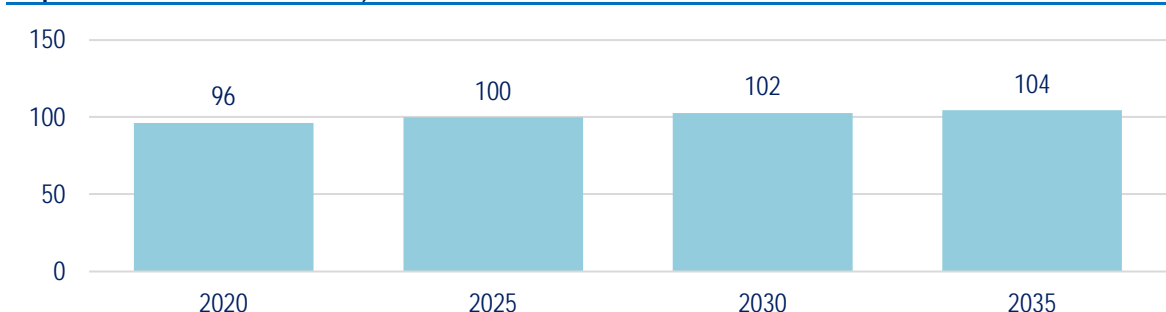
	2023	2024
Vietnam	4%	4%
World	-2%	2%

Source: CSIL

3.17.7 Vietnam. Population forecasts

Figure 3.131 - Vietnam.

Population. Million inhabitants, 2020-2035



Source: United Nations, Department of Economic and Social Affairs, Population Division. World Population Prospects.

Table 3.153 - Vietnam.

Resident population in main cities* and projected growth

Cities	Population (thousand)		% changes 2020-2030
	2020	2030	
Thành Phố Hồ Chí Minh	8,602	11,054	29%
Hà Nội	4,678	6,362	36%
Cần Thơ	1,618	2,294	42%
Hải Phòng	1,300	1,698	31%
Đà Nẵng	1,125	1,449	29%
Bien Hoa	1,013	1,327	31%
Vungtau	418	540	29%
Thu Dầu Một	413	597	44%
Hue	400	501	25%
Nha Trang	329	394	20%
Long Xuyên	321	401	25%

Source: United Nations, Department of Economic and Social Affairs, Population Division. World Urbanization Prospects.

* Urban Agglomeration with 300 thousand inhabitants or more in 2020

3.18 The mattress industry in Portugal

Table 3.154 - Portugal

The Mattresses sector: production, consumption and international trade, 2013-2022.

		2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
Production	US\$ million	140	152	148	172	194	209	208	205	277	244
Exports	US\$ million	108	109	104	122	134	138	142	140	209	185
Imports	US\$ million	18	18	16	15	19	26	26	33	57	62
Consumption*	US\$ million	50	61	61	65	79	97	92	99	125	120
Production	% ch. -US\$		9%	-3%	16%	13%	7%	0%	-1%	35%	-12%
Exports	% ch. -US\$		2%	-5%	17%	10%	3%	3%	-2%	50%	-11%
Imports	% ch. -US\$		2%	-9%	-7%	22%	42%	-3%	30%	71%	9%
Consumption*	% ch. -US\$		22%	-1%	7%	21%	23%	-5%	8%	26%	-4%
export/production	%	77%	72%	70%	71%	69%	66%	68%	68%	75%	76%
import/consumption	%	35%	30%	27%	23%	24%	27%	28%	34%	46%	52%
Production	EUR million	105	115	134	155	172	177	186	180	234	231
Exports	EUR million	81	82	94	110	119	117	127	122	177	176
Imports	EUR million	13	14	15	14	16	22	23	29	48	59
Consumption*	EUR million	38	46	55	59	70	82	82	87	106	114
Production	% ch. - EUR		9%	17%	16%	11%	3%	5%	-3%	30%	-1%
Exports	% ch. - EUR		1%	14%	17%	8%	-2%	8%	-3%	44%	0%
Imports	% ch. - EUR		2%	9%	-7%	19%	36%	2%	28%	65%	22%
Consumption*	% ch. - EUR		22%	19%	8%	18%	18%	0%	6%	22%	8%

* Apparent consumption = Production – Exports + Imports

Sources: CSIL, Eurostat

Table 3.155 - Portugal

Exchange rates, 2013-2022.

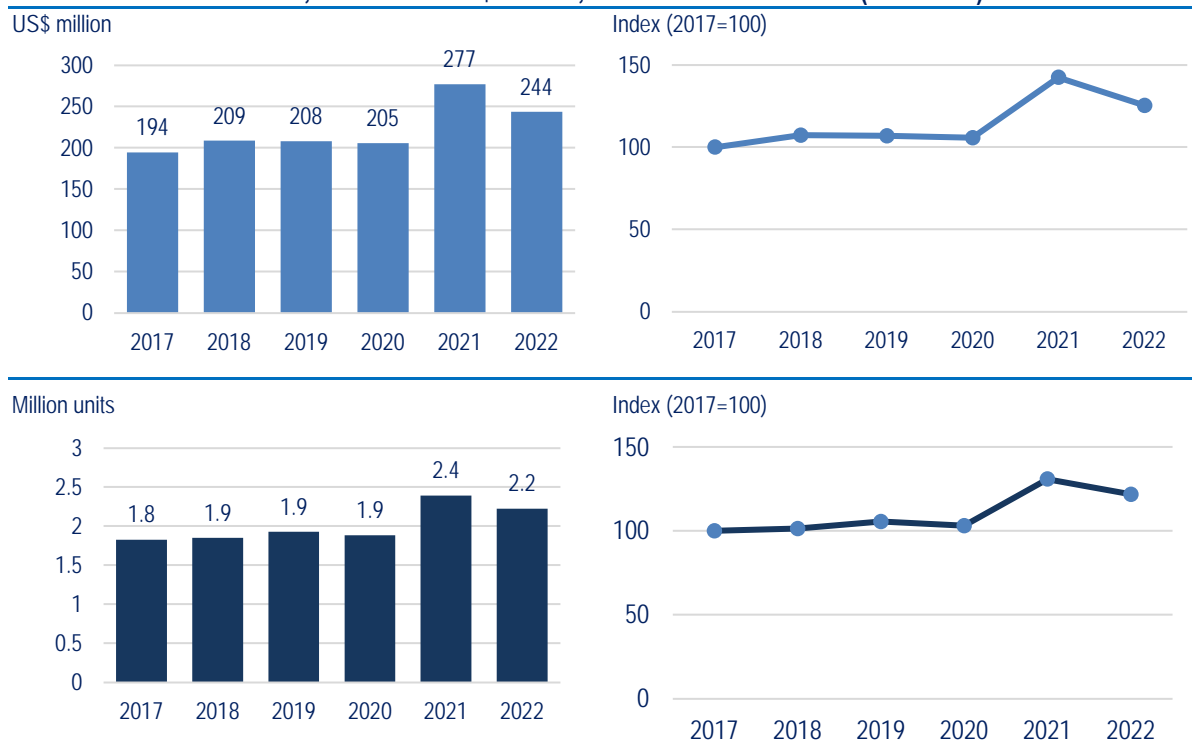
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
EUR per US\$	0.75	0.75	0.90	0.90	0.88	0.85	0.89	0.88	0.85	0.95

Source: US Federal Reserve

3.18.1 Portugal. Mattresses production

Figure 3.132 - Portugal

Production of mattresses, 2017-2022. US\$ million, million units and index (2017=100)



Source: CSIL

Table 3.156 - Portugal

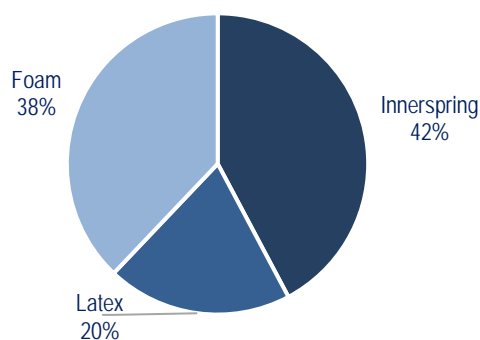
Exports/Production ratio (%) of mattresses, 2017-2022. Comparison with World

	2017	2018	2019	2020	2021	2022
Portugal	69%	66%	68%	68%	75%	76%
World	16%	18%	18%	19%	18%	19%

Source: CSIL

Figure 3.133 - Portugal

Breakdown of mattress production by filling material. Percentages in values



Source: CSIL

Last available year

3.18.2 Portugal. Major Mattresses manufacturers

Table 3.157 Portugal. Major mattresses manufacturers by turnover

Company	Mattresses turnover (Million US\$)	% share of mattresses in company's turnover	Total turnover (Million US\$)
Novaqui (Aquinos)	66.0	100	66.0
Molaflex (Grupo Flex)	49.5	80	61.9
Lusocolchão (Louro Group)	20.8	80	26.0
Dux Interiores (Dux Industrier AB)	13.2	60	22.0
JJLouro (Louro Group)	13.0	38	34.6
Colunex	10.6	100	10.6
Colmol	9.4	100	9.4
Sleep8	8.3	50	16.6
Flexidream	7.5	70	10.7
Eurocolchão	6.8	100	6.8
Planiflex	5.6	100	5.6
Dormiflex	5.2	100	5.2
Colreis	4.3	100	4.3
Mindol (Mindol Grupo)	3.7	60	6.2
Jolivex	3.6	100	3.6

Source: CSIL estimates

Note: Data refer to the last available year, typically 2022 or 2021.

3.18.3 Portugal. Short Profiles of major mattresses manufacturers

Alper

Almeida & Peres, LDA.

Headquarters/Main Location: R. Nova - 3700-797 Nogueira do Cravo, Oliveira De Azeméis - Portugal

T: +351 256 866 028

Email: geral@alper.pt

Web: <http://www.alper.pt>

Activity: Manufacturer

Product Portfolio: Beds, Mattresses

Brands: Own Brands: Alper ,

Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring,

Mattress production accounts for an estimated 100% of total revenues

Total Turnover range: 0-5 US\$ million

Employees range: 0-20

Manufacturing plants: 1; **Locations:** Portugal (1)

Online sales: No

Aquinos Group

Aquinos S.A.

Group: Aquinos

Headquarters/Main Location: Lugar Paul , Aptd. 14 - 3420-260

Sinde, Tábua - Portugal

T: +351 235 710210

Email: aquinos@aquinos.pt

Web: <https://www.aquinosgroup.com>

Activity: Manufacturer, Trader

Product Portfolio: Upholstered furniture, Mattresses, Semi-finished parts, PU Foam

Brands: Own Brands: Aquinos, Ednis, Lecalit, Anoeli, Gruhier,

Aquinos Bedding (ex-Recticel):Beka, Superba, Schlaraffia,

Sembella, Lattoflex, Swissflex, Literie Bultex Matrassen, Geltex,

Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring,

Mattress production accounts for an estimated 39% of total revenues

Total Turnover range: >250 US\$ million

Employees range: > 500

Manufacturing plants: 20; **Locations:** Portugal; France, Austria, Germany, Poland, Switzerland, Belgium, the Netherlands, Romania The 20 plants include those acquired with the purchase of Recticel's bedding division.

Online sales: No

Colmol**Colmol Colchões, S.A.**

Headquarters/Main Location: ZI das Cavadas, Rua do Progresso, nº281, Vila de Cucujães - 3721-908 Oliveira de Azeméis - Portugal

T: +351 256 880680

Email: suporte@colmol.pt ; colmol@colmol.pt

Web: https://colmol.pt

Activity: Manufacturer

Product Portfolio: Beds, Mattresses, Contract

Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring,

Mattress production accounts for an estimated 100% of total revenues

Total Turnover range: 5-15 US\$ million

Employees range: 51-100

Manufacturing plants: 1; **Locations:** Portugal (1)

Online sales: Yes

Dormiflex**Dormiflex Colchões e Derivados, Lda**

Headquarters/Main Location: Avenida Espírito Santo 125 - 3720-561 Besteiros, Oliveira de Azeméis - Portugal

T: +351 256 990 050

Email: dormiflex@dormiflex.pt

Web: http://www.dormiflex.pt

Activity: Manufacturer, Retailer

Product Portfolio: Mattresses

Brands: Own Brands: Dormiflex,

Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring,

Mattress production accounts for an estimated 100% of total revenues

Total Turnover range: 5-15 US\$ million

Employees range: 21-50

Manufacturing plants: 1; **Locations:** Portugal (1)

Online sales: No

Colreis**Indústria de Colchões Colreis, Lda.**

Headquarters/Main Location: Ru do Ribeiro n.70 - 4505 479 Lobão - Portugal

T: +351 2569 17525

Email: geral@colreis.pt

Web: http://www.colreis.pt

Activity: Manufacturer

Product Portfolio: Beds, Mattresses, Pillows

Brands: Own Brands: Colreis,

Types of mattresses by materials: Polyurethane Foam, Innerspring,

Mattress production accounts for an estimated 100% of total revenues

Total Turnover range: 0-5 US\$ million

Employees range: 21-50

Manufacturing plants: 1; **Locations:** Portugal (1)

Online sales: No

Dux Interiores**DUX – Interiores, S.A**

Group: Dux Industrier AB

Headquarters/Main Location: Rua N. Sra. de Fatima 117 - 4795-091 Vila das Aves, Santo Tirso - Portugal

T: +351 252820130

Web: https://www.duxiana.pt

Activity: Manufacturer

Product Portfolio: Upholstered furniture, Beds, Tables and Chairs, Mattresses, Pillows

Brands: Own Brands: Dux, Duxiana,

Mattress production accounts for an estimated 60% of total revenues

Total Turnover range: 15-50 US\$ million

Employees range: 100-250

Manufacturing plants: 2; **Locations:** Portugal (2)

Online sales: No

Colunex**Colunex Portuguesa SA**

Headquarters/Main Location: Edifício Colunex, Rua da Estrada Velha, 932 - 4585-610 Recarei - Portugal

T: +351 22 6088050

Email: info@colunex.com

Web: https://www.colunex.com

Activity: Manufacturer, Retailer

Product Portfolio: Upholstered furniture, Bedrooms, Beds, Mattresses, Pillows, Contract

Brands: Own Brands: Colunex,

Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring,

Mattress production accounts for an estimated 100% of total revenues

Total Turnover range: 5-15 US\$ million

Employees range: 100-250

Manufacturing plants: 1; **Locations:** Portugal (1)

Online sales: Yes

Eraflex**Eraflex - Indústria de Colchões, Lda.**

Headquarters/Main Location: Rua Da Indústria 57 - 3720-502 Vila De Cucujães, Oliveira de Azeméis - Portugal

T: +351 256 882 195

Activity: Manufacturer

Product Portfolio: Beds, Mattresses

Mattress production accounts for an estimated 100% of total revenues

Total Turnover range: 0-5 US\$ million

Employees range: 21-50

Online sales: No

Eurocolchão**Eurocolchão Lda**

Headquarters/Main Location: Zona Industrial de Albergaria-a-Velha, Vista Alegre, Arruamento C - 3850-184 Albergaria-a-Velha - Portugal

T: +351 234 525 069

Email: comercial@eurocolchao.com

Web: <https://www.eurocolchao.com>

Activity: Manufacturer

Product Portfolio: Beds, Mattresses

Mattress production accounts for an estimated 100% of total revenues

Total Turnover range: 5-15 US\$ million

Employees range: 21-50

Online sales: No

Flexidream**Flexidream LDA**

Headquarters/Main Location: Rua Gandarinha 89 - 3700-847 Romariz, Santa Maria da Feira - Portugal

T: +351 256 283903

Email: comercial@flexidream.pt ; flexidream@sapo.pt

Web: <https://flexidream.pt>

Activity: Manufacturer

Product Portfolio: Beds, Mattresses, Contract

Brands: Own Brands: Flexidream,

Types of mattresses by materials: Polyurethane Foam, Innerspring,

Mattress production accounts for an estimated 70% of total revenues

Total Turnover range: 5-15 US\$ million

Employees range: 21-50

Manufacturing plants: 1; **Locations:** Portugal (1)

Online sales: No

JJLouro**JJ Louro Pereira SA**

Group: Louro Group

Headquarters/Main Location: Rua Dr. Carlos Nunes Ferreira - Amiais de Cima - 2025-012 Abrã, Alentejo - Portugal

T: +351 249 877060

Email: geral@jjlouro.com

Web: <https://jjlouro.pt> ; <https://lourinihome.com>

Activity: Manufacturer

Product Portfolio: Office Furniture, Kitchen Furniture, Upholstered furniture, Dining and Living rooms, Bedrooms, Beds, Mattresses, Contract, PU Foam

Brands: Own Brands: Lusocolchao, Lourini, Lomm (metal furniture), Topfoam,

Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring,

Mattress production accounts for an estimated 38% of total revenues

Total Turnover range: 15-50 US\$ million

Employees range: > 500

Manufacturing plants: 9; **Locations:** Portugal (9)

Online sales: No

Jolivex**Jolivex**

Headquarters/Main Location: Rua Padre Manuel Gomes Resende - 3700-710 Macieira de Sarnes, Oliveira de Azeméis - Portugal

T: +351 256 823 425

Email: geral@jolivex.com

Web: <https://www.jolivex.com>

Activity: Manufacturer

Product Portfolio: Beds, Mattresses, Pillows

Brands: Own Brands: Jolivex,

Types of mattresses by materials: Polyurethane Foam, Innerspring,

Mattress production accounts for an estimated 100% of total revenues

Total Turnover range: 0-5 US\$ million

Employees range: 21-50

Online sales: No

Jomotex**José Monteiro & Sons Ltd.**

Headquarters/Main Location: Rua Fonte Chã - 3720612 Bustelo, São Roque - Portugal

T: +351 256682369

Email: jomotex@gmail.com

Web: <https://www.jomotex.com.pt>

Activity: Manufacturer

Product Portfolio: Mattresses

Brands: Own Brands: Jomotex, OEM: Yes

Total Turnover range: 5-15 US\$ million

Employees range: 21-50

Online sales: No

Joviflex**Fabrico de Colchões de Molas Joviflex, Lda.**

Headquarters/Main Location: Rua S. Salvador n.42 - 3860-025 Avanca - Portugal

T: +351 234 884 380

Email: geral@joviflex.pt ; info@joviflex.pt

Web: <http://www.joviflex.pt>

Activity: Manufacturer

Product Portfolio: Beds, Mattresses, Contract

Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring,

Mattress production accounts for an estimated 100% of total revenues

Total Turnover range: 0-5 US\$ million

Employees range: 21-50

Manufacturing plants: 1; **Locations:** Portugal (1)

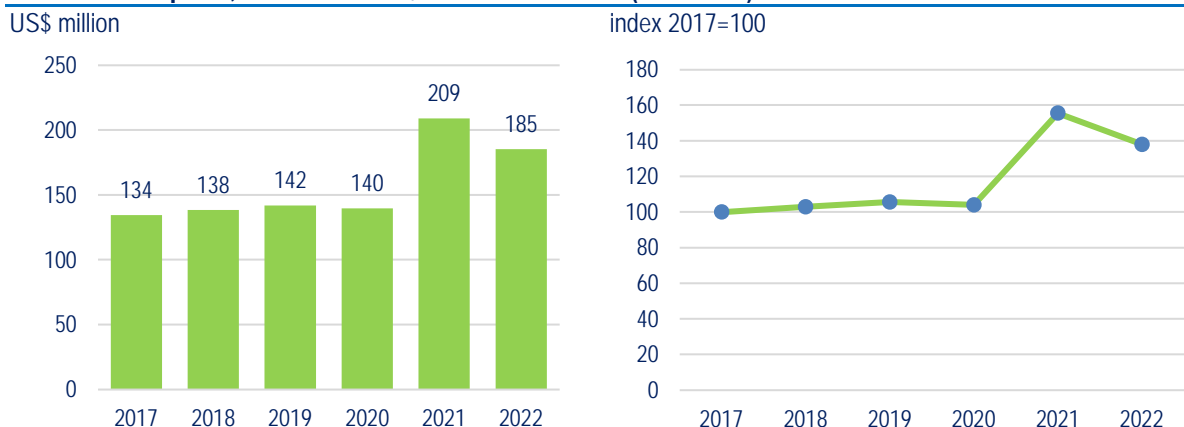
Online sales: No

Lusocolchão**Fábrica de Colchões Lusocolchão, Lda - Lourini****Group:** Louro Group**Headquarters/Main Location:** Rua Dr. Carlos Nunes Ferreira - Amiais de Cima - 2025-012 Abrã, Alentejo - Portugal**T:** +351 249 877060**Email:** info@lusocolchao.com**Web:** https://www.lusocolchao.com**Activity:** Manufacturer**Product Portfolio:** Beds, Mattresses, Pillows, Contract, Semi-finished parts, PU Foam**Brands:** Own Brands: Lusocolchao, OEM: Yes**Types of mattresses by materials:** Polyurethane Foam, Latex, Innerspring, Natural/Organic,**Mattress production** accounts for an estimated 80% of total revenues**Total Turnover range:** 15-50 US\$ million**Employees range:** 100-250**Manufacturing plants:** 3; **Locations:** Portugal (3)**Online sales:** No**Mindol****Mindol II - Colchões e Acessórios S.A****Group:** Mindol Grupo**Headquarters/Main Location:** Lugar de Cerqueda - Codal Apartado 36 - 3730-901 Vale de Cambra - Portugal**T:** +351 256 410400**Email:** mindol@mindol.pt ; mindoflex@mindoflex.pt**Web:** http://www.mindol.pt**Activity:** Manufacturer, Retailer**Product Portfolio:** Beds, Mattresses, Contract, Semi-finished parts**Brands:** Own Brands: Mindol, Mindoflex, Primacy ,**Types of mattresses by materials:** Polyurethane Foam, Latex, Innerspring,**Mattress production** accounts for an estimated 60% of total revenues**Total Turnover range:** 5-15 US\$ million**Employees range:** 51-100**Manufacturing plants:** 1; **Locations:** Portugal (1)**Online sales:** No**Molaflex****Colchões Molaflex, SA****Group:** Grupo Flex**Headquarters/Main Location:** Avenida do Mar 460 - 4520-102 Santa Maria da Feira - Portugal**T:** +351 256 885500**Email:** geral@molaflex.com**Web:** https://www.molaflex.com**Activity:** Manufacturer**Product Portfolio:** Beds, Mattresses, Pillows, Contract**Brands:** Own Brands: Molaflex,**Types of mattresses by materials:** Polyurethane Foam, Latex, Innerspring,**Mattress production** accounts for an estimated 80% of total revenues**Total Turnover range:** 50-100 US\$ million**Employees range:** 251-500**Manufacturing plants:** 1; **Locations:** Portugal (1)**Online sales:** No**Novaqui****Novaqui - Equipamentos E Mobiliario De Conforto, S.A****Group:** Aquinos**Headquarters/Main Location:** Coplx Do Polo Industrial De Sinde, Aptd. 24 - 3420-260 Sinde, Tábua - Portugal**T:** +351 235 240 015**Web:** https://www.aquinosgroup.com/novaqui**Activity:** Manufacturer**Product Portfolio:** Mattresses**Brands:** Own Brands: Novaqui, OEM: Yes**Types of mattresses by materials:** Polyurethane Foam, Latex, Innerspring,**Mattress production** accounts for an estimated 100% of total revenues**Total Turnover range:** 50-100 US\$ million**Employees range:** 251-500**Manufacturing plants:** 1; **Locations:** Portugal (1)**Online sales:** No**Planiflex****Planiflex Indústria de Colchões Lda****Headquarters/Main Location:** Fonte dos Galegos, Estrada Nacional 1/IC2, Km 251.5-E - 3850-525 Branca, ALB - Portugal**T:** +351 234 525 292**Email:** geral@planiflex.pt**Web:** https://planiflex.pt**Activity:** Manufacturer**Product Portfolio:** Beds, Mattresses, Pillows**Brands:** Own Brands: Planiflex,**Types of mattresses by materials:** Polyurethane Foam, Innerspring,**Mattress production** accounts for an estimated 100% of total revenues**Total Turnover range:** 5-15 US\$ million**Employees range:** 21-50**Manufacturing plants:** 1; **Locations:** Portugal (1)**Online sales:** Yes**Sleep8****SLEEP8 Holding LDA****Group:** Sleep8**Headquarters/Main Location:** Rua Castilho 59C - 1250-096 Lisboa - Portugal**T:** +351 935 087 616**Email:** hello@sleep8.eu**Web:** https://sleep8.pt/**Activity:** Manufacturer, Trader**Product Portfolio:** Upholstered furniture, Beds, Occasional, Mattresses**Brands:** Own Brands: Sleep.8,**Mattress production** accounts for an estimated 50% of total revenues**Total Turnover range:** 15-50 US\$ million**Manufacturing plants:** 1; **Locations:** Portugal (1)**Online sales:** Yes

3.18.4 Portugal. Mattresses exports

Figure 3.134 - Portugal.

Mattresses exports, 2017-2022. US\$ million and index (2017=100)

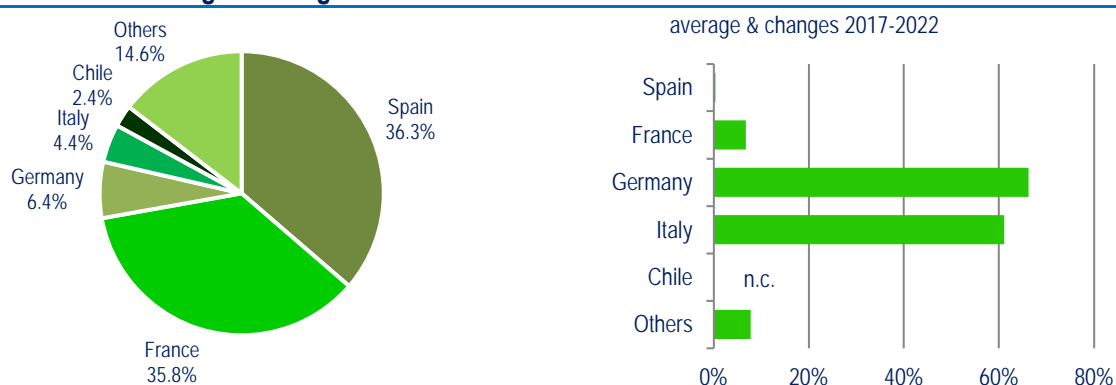


Source: CSIL processing of official data

Figure 3.135 - Portugal.

Mattress exports by country of destination, 2022.

% in values and average & changes 2017-2022



Source: CSIL processing of official data

Table 3.158 - Portugal.

Mattress exports, by country and by geographical area, 2017-2022.

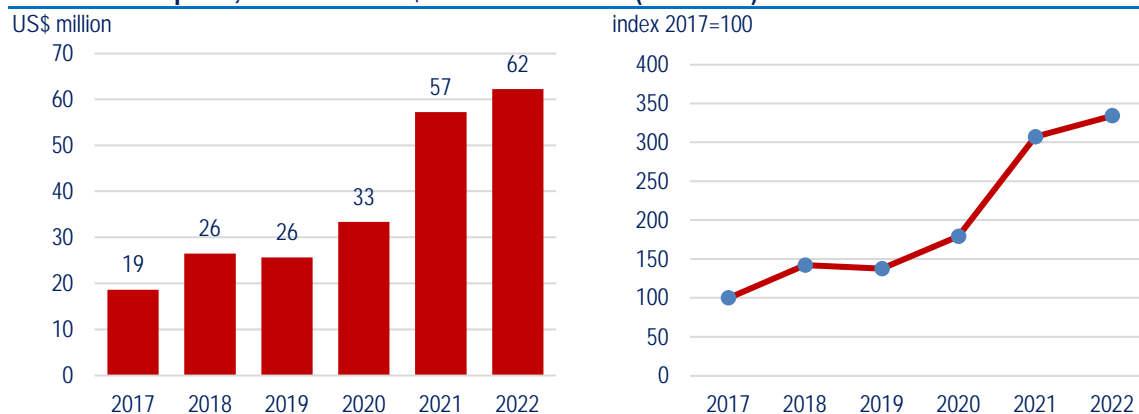
	US\$ Million						% share		% annual changes	
	2017	2018	2019	2020	2021	2022	2017	2022	2022/21	aver 17-22
Spain	66.2	67.7	69.1	67.7	77.3	67.3	49.3	36.3	-12.9	0.3
France	47.8	46.8	48.0	51.2	82.0	66.4	35.6	35.8	-19.0	6.8
Germany	0.9	0.7	0.9	1.4	17.1	11.8	0.7	6.4	-30.7	66.3
Italy	0.7	1.7	1.7	0.7	3.2	8.1	0.6	4.4	n.s.	61.2
Chile	0.0	0.0	0.0	0.2	2.4	4.5	0.0	2.4	92.8	n.c.
Taiwan	0.0	0.0	0.0	0.0	0.5	3.1	0.0	1.7	n.s.	n.s.
Netherlands	0.2	0.4	0.2	1.3	3.1	3.1	0.1	1.7	1.3	79.3
Sweden	2.7	2.7	2.4	2.8	3.3	3.0	2.0	1.6	-9.9	2.0
United States	2.2	2.4	2.8	2.3	3.7	2.5	1.6	1.4	-30.8	3.2
Switzerland	1.7	3.2	2.0	1.2	1.8	2.1	1.3	1.1	16.6	3.5
top 10	122.5	125.6	127.0	128.8	194.2	172.0	91.2	92.8	-11.5	7.0
others	11.8	12.6	14.8	10.8	14.7	13.3	8.8	7.2	-9.8	2.3
Americas	2.6	3.0	3.2	3.0	7.1	9.0	1.9	4.9	26.3	28.1
- North America	2.4	2.4	2.9	2.7	4.4	2.9	1.8	1.6	-34.0	4.0
- Central-South America	0.2	0.5	0.3	0.3	2.7	6.1	0.2	3.3	n.s.	96.1
Asia and Pacific	1.1	1.1	1.7	1.8	5.5	6.2	0.8	3.4	13.0	42.5
Europe	125.9	129.8	132.7	131.3	192.5	166.0	93.7	89.6	-13.8	5.7
- European Union (27)	122.5	124.3	127.5	127.0	189.7	162.4	91.2	87.7	-14.4	5.8
- UK, CH, NO, IS	3.3	5.3	5.1	4.2	2.7	3.5	2.4	1.9	28.6	1.3
- Other Europe	0.1	0.1	0.0	0.2	0.1	0.0	0.1	0.0	n.s.	-15.5
Middle East	1.7	0.8	1.2	0.9	1.2	1.3	1.3	0.7	12.5	-4.7
Africa	3.1	3.6	3.2	2.6	2.6	2.7	2.3	1.5	6.3	-2.3
Other Countries	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	n.s.	n.s.
World Total	134.3	138.3	141.9	139.6	208.9	185.3	100.0	100.0	-11.3	6.6

Source: CSIL processing of official data

n.a.: not available n.c.: not calculable n.s.: not significant
UK, CH, NO, IS: United Kingdom, Switzerland, Norway, Iceland

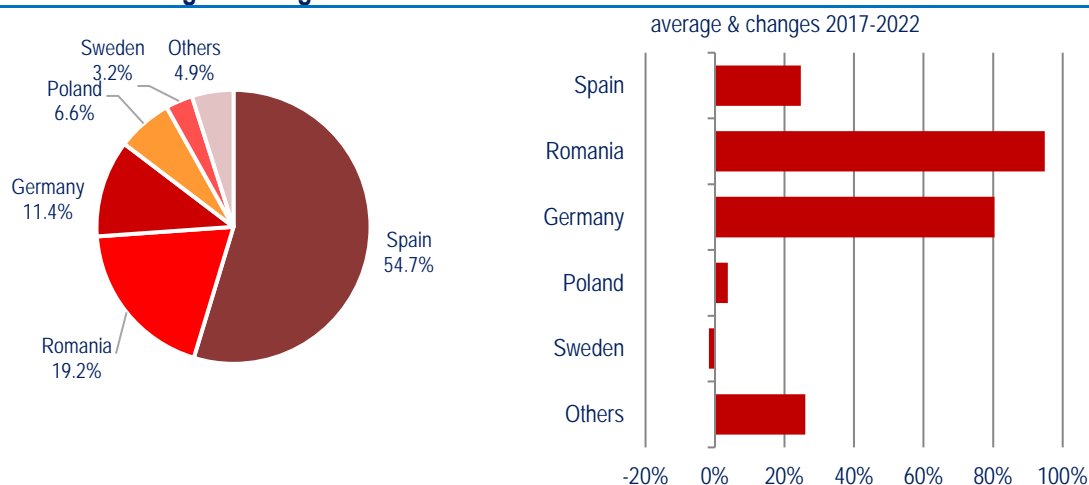
3.18.5 Portugal. Mattresses imports

Figure 3.136 - Portugal.
Mattresses imports, 2017-2022. US\$ million and index (2017=100)



Source: CSIL processing of official data

Figure 3.137 - Portugal.
Mattresses imports by country of origin, 2022.
% in values and average & changes 2017-2022



Source: CSIL processing of Eurostat data

Table 3.159 - Portugal.

Mattresses imports, by country and by geographical area, 2017-2022.

	US\$ Million						% share		% annual changes	
	2017	2018	2019	2020	2021	2022	2017	2022	2022/21	aver 17-22
Spain	11.3	18.4	15.8	18.1	39.5	34.0	60.6	54.7	-13.9	24.7
Romania	0.4	0.6	0.5	1.5	5.3	11.9	2.3	19.2	n.s.	94.9
Germany	0.4	0.7	0.4	6.1	4.0	7.1	2.0	11.4	80.1	80.4
Poland	3.4	3.9	3.2	4.2	4.7	4.1	18.3	6.6	-12.2	3.7
Sweden	2.2	1.5	2.9	1.2	0.7	2.0	11.6	3.2	n.s.	-1.7
United Kingdom	0.3	0.4	0.4	0.4	0.7	0.9	1.9	1.4	31.3	20.7
Türkiye	0.0	0.0	0.2	0.1	0.2	0.5	0.1	0.8	n.s.	94.0
Russia	0.0	0.0	0.0	0.1	0.1	0.5	0.0	0.8	n.s.	n.s.
China	0.0	0.4	0.3	0.5	0.7	0.3	0.2	0.5	n.s.	53.4
France	0.2	0.2	1.0	0.8	1.1	0.3	1.2	0.5	n.s.	6.2
top 10	18.3	26.1	24.7	32.9	56.8	61.6	98.1	99.0	8.3	27.5
others	0.3	0.4	0.9	0.5	0.4	0.6	1.9	1.0	72.4	12.2
Americas	0.0	0.1	0.0	0.0	0.0	0.1	0.2	0.2	n.s.	30.5
- North America	0.0	0.0	0.0	0.0	0.0	0.1	0.1	0.2	n.s.	35.7
- Central-South America	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	n.s.	-2.9
Asia and Pacific	0.1	0.4	0.3	0.5	0.7	0.4	0.3	0.6	-49.9	45.0
Europe	18.5	26.0	25.3	32.8	56.4	61.7	99.5	99.2	9.4	27.2
- European Union (27)	18.1	25.6	24.7	32.3	55.5	59.8	97.5	96.2	7.9	26.9
- UK, CH, NO, IS	0.4	0.4	0.4	0.4	0.7	0.9	1.9	1.4	32.2	20.3
- Other Europe	0.0	0.0	0.2	0.2	0.3	1.0	0.1	1.5	n.s.	n.s.
Middle East	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	n.s.	45.7
Africa	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	n.s.	32.7
Other Countries	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	n.s.	n.c.
World Total	18.6	26.5	25.6	33.4	57.2	62.2	100.0	100.0	8.7	27.3

Source: CSIL processing of official data

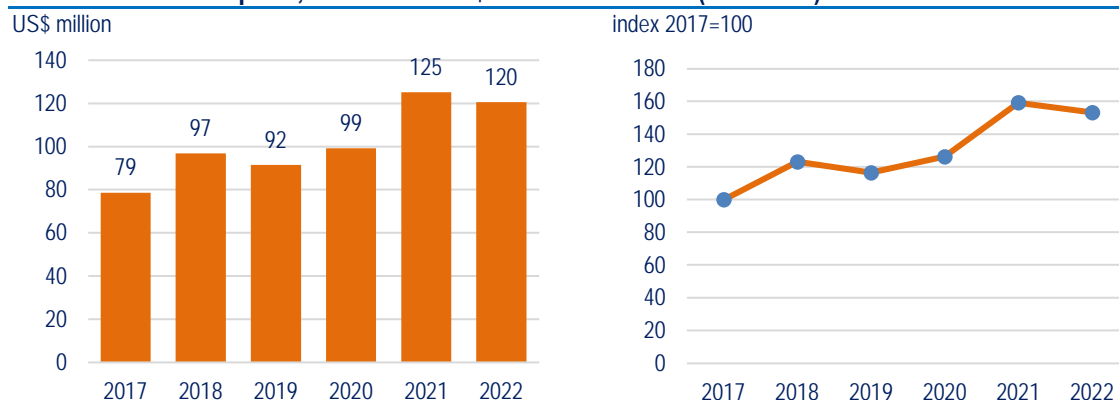
n.a.: not available n.c.: not calculable n.s.: not significant

UK, CH, NO, IS: United Kingdom, Switzerland, Norway, Iceland

3.18.6 Portugal. Mattresses consumption

Figure 3.138 - Portugal.

Mattresses consumption, 2017-2022. US\$ million and index (2017=100)



Source: CSIL

Table 3.160 - Portugal.

Import/Consumption ratio (%) for mattresses, 2017-2022.

Comparison with World

	2017	2018	2019	2020	2021	2022
Portugal	24%	27%	28%	34%	46%	52%
World	15%	16%	16%	18%	17%	18%

Source: CSIL

Table 3.161 - Portugal.

Real Growth of mattresses consumption. Forecasts 2023-2024

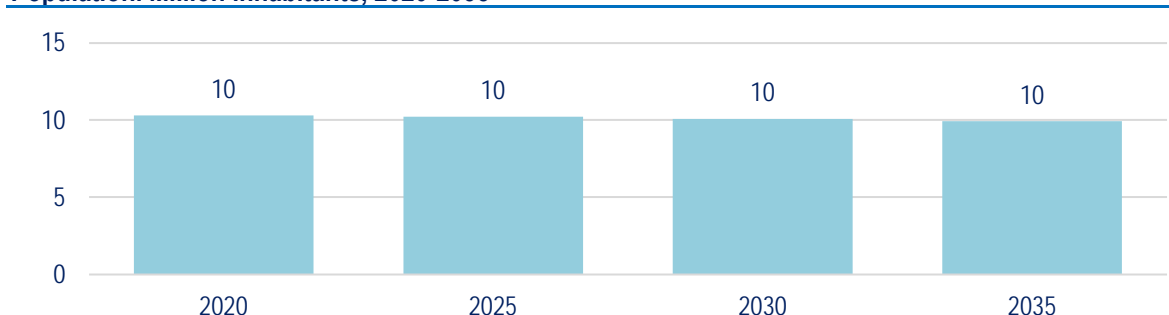
	2023	2024
Portugal	-4%	1%
World	-2%	2%

Source: CSIL

3.18.7 Portugal. Population forecasts

Figure 3.139 - Portugal.

Population. Million inhabitants, 2020-2035



Source: United Nations, Department of Economic and Social Affairs, Population Division. World Population Prospects.

Table 3.162 - Portugal.

Resident population in main cities* and projected growth

Cities	Population (thousand)		% changes 2020-2030
	2020	2030	
Lisboa (Lisbon)	2,957	3,085	4%
Porto	1,313	1,357	3%

Source: United Nations, Department of Economic and Social Affairs, Population Division. World Urbanization Prospects.

* Urban Agglomeration

3.19 The mattress industry in Sweden

Table 3.163 - Sweden

The Mattresses sector: production, consumption and international trade, 2013-2022.

		2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
Production	US\$ million	224	236	200	203	215	217	208	212	248	224
Exports	US\$ million	61	71	65	65	70	75	88	99	102	92
Imports	US\$ million	112	109	96	97	100	110	123	131	142	133
Consumption*	US\$ million	275	274	232	234	244	252	243	243	288	265
Production	% ch. -US\$		5%	-15%	1%	6%	1%	-4%	2%	17%	-10%
Exports	% ch. -US\$		15%	-9%	1%	8%	6%	18%	12%	3%	-10%
Imports	% ch. -US\$		-2%	-12%	1%	3%	10%	12%	6%	9%	-6%
Consumption*	% ch. -US\$		0%	-15%	1%	4%	3%	-4%	0%	18%	-8%
export/production	%	27%	30%	32%	32%	33%	35%	43%	47%	41%	41%
import/consumption	%	41%	40%	41%	42%	41%	44%	51%	54%	49%	50%
Production	SEK million	1,461	1,617	1,688	1,732	1,833	1,888	1,963	1,950	2,127	2,263
Exports	SEK million	400	487	545	560	602	651	835	910	875	929
Imports	SEK million	728	748	810	833	857	958	1,168	1,203	1,218	1,345
Consumption*	SEK million	1,788	1,878	1,953	2,005	2,088	2,195	2,296	2,242	2,470	2,678
Production	% ch. - SEK		11%	4%	3%	6%	3%	4%	-1%	9%	6%
Exports	% ch. - SEK		22%	12%	3%	7%	8%	28%	9%	-4%	6%
Imports	% ch. - SEK		3%	8%	3%	3%	12%	22%	3%	1%	10%
Consumption*	% ch. - SEK		5%	4%	3%	4%	5%	5%	-2%	10%	8%

* Apparent consumption = Production – Exports + Imports

Sources: CSIL, Eurostat

Table 3.164 - Sweden

Exchange rates, 2013-2022.

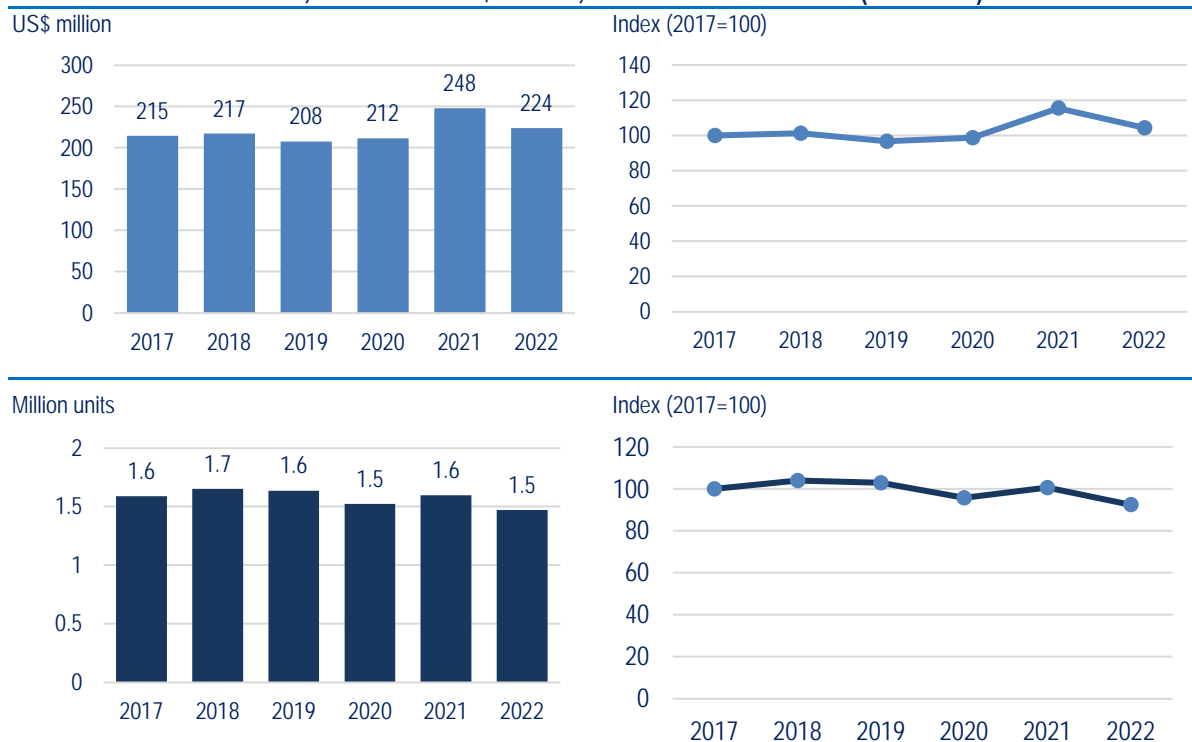
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
SEK per US\$	6.51	6.86	8.44	8.55	8.54	8.69	9.46	9.22	8.58	10.12
SEK per EUR	8.65	9.12	9.36	9.47	9.65	10.27	10.59	10.52	10.15	10.66

Source: US Federal Reserve

3.19.1 Sweden. Mattresses production

Figure 3.140 - Sweden

Production of mattresses, 2017-2022. US\$ million, million units and index (2017=100)



Source: CSIL

Table 3.165 - Sweden

Exports/Production ratio (%) of mattresses, 2017-2022. Comparison with World

	2017	2018	2019	2020	2021	2022
Sweden	33%	35%	43%	47%	41%	41%
World	16%	18%	18%	19%	18%	19%

Source: CSIL

3.19.2 Sweden. Major Mattresses manufacturers

Table 3.166 Sweden. Major mattresses manufacturers by turnover

Company	Mattresses turnover (Million US\$)	% share of mattresses in company's turnover	Total turnover (Million US\$)
Hilding Anders Sweden (Hilding Anders)	81.3	80	101.7
KungSängen	36.1	80	45.2
Duxiana (Dux Industrier AB)	32.5	60	54.2
Hästens Manufacturing	22.7	65	35.0
Englesson Group	11.5	99	11.6
Värnamo Sängkläder	6.5	80	8.1
Viking Beds of Sweden (Lanab/Inev)	6.2	60	10.4
Carpenter Sweden (Carpenter)	3.9	10	39.2
PASS of Sweden	1.1	60	1.8

Source: CSIL estimates

Note: Data refer to the last available year, typically 2022 or 2021.

3.19.3 Sweden. Short Profiles of major mattresses manufacturers

Bed Factory Sweden

Bed Factory Sweden

Group: Tempur Sealy

Headquarters/Main Location: 16A, Husarviksgatan - 115 47

Stockholm - Sweden

T: +46 8 7676710

Email: showroom@bedfactorysweden.se

Web: <http://www.bedfactorysweden.se>

Activity: Manufacturer, Retailer

Product Portfolio: Beds, Mattresses, Contract, Hospitality furniture, Semi-finished parts

Total Turnover range: 0-5 US\$ million

Employees range: 0-20

Manufacturing plants: 3; **Locations:** Estonia

Online sales: Yes

Carpenter Sweden

Carpenter Sweden AB

Group: Carpenter

Headquarters/Main Location: PO Box 1007 - 57328 Tranås - Sweden

T: +46 140 386000

Email: info-se@carpenter.com

Web: <http://www.carpenter.com>

Activity: Manufacturer

Product Portfolio: Mattresses, Chemicals, PU Foam

Mattress production accounts for an estimated 10% of total revenues

Total Turnover range: 15-50 US\$ million

Employees range: 100-250

Manufacturing plants: 1; **Locations:** Sweden (1)

Duxiana

Dux International AB

Group: Dux Industrier AB

Headquarters/Main Location: Strandrindaregatan 8, Box 1002 - 23125 Trelleborg - Sweden

T: +46 410 58700

Email: business@dux.se

Web: <https://www.dux.se>

Activity: Manufacturer, Trader

Product Portfolio: Upholstered furniture, Beds, Tables and Chairs, Occasional, Mattresses, Contract, Hospitality furniture

Brands: Own Brands: Dux, Duxiana,

Types of mattresses by materials: Innerspring, **Mattress production** accounts for an estimated 60% of total revenues

Total Turnover range: 50-100 US\$ million

Employees range: 100-250

Manufacturing plants: 3; **Locations:** Sweden (1) ; Portugal

Online sales: No

Englesson Group**Englesson Forvaltning AB**

Group: Englesson
Headquarters/Main Location: Östbergavägen 16 - 182 62
 Djursholm - Sweden
T: +46 8 7530780
Email: info@englesson.com
Web: https://www.englesson.se
Activity: Manufacturer's Showroom
Product Portfolio: Upholstered furniture, Bedrooms, Beds, Tables and Chairs, Occasional, Mattresses
Brands: Own Brands: Englesson,
Types of mattresses by materials: Latex,
Mattress production accounts for an estimated 99% of total revenues
Total Turnover range: 5-15 US\$ million
Employees range: 100-250
Manufacturing plants: 2; **Locations:** Poland, Lithuania
Online sales: No

European House of Beds**European House of Beds AB**

Group: European House of Beds
Headquarters/Main Location: Östersjövägen 88 - 236 36
 Höllviken - Sweden
T: +46 320 20 93 60
Web: https://europeanhouseofbeds.com
Activity: Retailer
Product Portfolio: Bedrooms, Beds, Mattresses
Mattress production accounts for an estimated 100% of total revenues
Total Turnover range: 0-5 US\$ million
Employees range: 0-20
Manufacturing plants: 1; **Locations:** Denmark
Online sales: Yes

Hälsa**Hälsa Sweden**

Headquarters/Main Location: Profilgatan 5 - 261 35 Landskrona - Sweden
T: +46 7 2159 9089
Email: se@sanghalsa.se
Web: http://sanghalsa.se
Activity: Manufacturer
Product Portfolio: Beds, Mattresses
Types of mattresses by materials: Natural/Organic,
Mattress production accounts for an estimated 80% of total revenues
Total Turnover range: 0-5 US\$ million
Employees range: 0-20
Manufacturing plants: 1; **Locations:** Sweden (1)
Online sales: Yes

Hästens Manufacturing**Hästens Sängar Ab**

Headquarters/Main Location: Nya Hamnvägen 7 - 73136
 Köping, Västmanland - Sweden
T: +46 221 27400
Email: beds@hastens.se
Web: https://www.hastens.com
Activity: Manufacturer, Retailer
Product Portfolio: Beds, Mattresses, Contract
Brands: Own Brands: Hästens,
Types of mattresses by materials: Innerspring, Natural/Organic,
Mattress production accounts for an estimated 65% of total revenues
Total Turnover range: 15-50 US\$ million
Employees range: 51-100
Manufacturing plants: 1; **Locations:** Sweden (1)
Online sales: No

Hilding Anders International AB**Hilding Anders International AB**

Group: Hilding Anders
Headquarters/Main Location: Neptunigatan 1, Posthusplatsen - 211 20 Malmö, Sydsverige - Sweden
T: +46 40 6656700
Email: info@hildinganders.com
Web: https://www.hildinganders.com
Activity: Manufacturer
Product Portfolio: Beds, Mattresses, Contract
Brands: Own Brands: Carpe Diem Beds, Jensen, Bico, Slumberland, Pullman, Eastborn, Hespo, Tropico, Ekens, PerfectaDreams, Bedding Italia, Happy, Licensed Brands: Dunlopillo, OEM: Yes
Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring,
Mattress production accounts for an estimated 80% of total revenues
Total Turnover range: >250 US\$ million
Employees range: > 500
Manufacturing plants: 22; **Locations:** Sweden (2) ; China (3), Russia (2), Belgium, Croatia, Czech Republic, Denmark, Estonia, Finland, Italy, Lithuania, Malaysia, Norway, Poland, Spain, Switzerland, Thailand
Online sales: Yes

Hilding Anders Sweden**Hilding Anders International AB****Group:** Hilding Anders**Headquarters/Main Location:** Neptunigatan 1, Posthusplatsen - 211 20 Malmö, Sydsvetrike - Sweden**T:** +46 40 6656700**Email:** info@hildinganders.com**Web:** https://www.hildinganders.com**Activity:** Manufacturer**Product Portfolio:** Beds, Mattresses, Contract**Brands:** Own Brands: Carpe Diem Beds, Jensen, Bico, Slumberland, Pullman, Eastborn, Hespo, Tropico, Ekens, PerfectaDreams, Bedding Italia, Happy, Licensed Brands: Dunlopillo, OEM: Yes**Types of mattresses by materials:** Polyurethane Foam, Latex, Innerspring,**Mattress production** accounts for an estimated 80% of total revenues**Total Turnover range:** 100-250 US\$ million**Employees range:** 100-250**Manufacturing plants:** 22; **Locations:** Sweden (2) ; China (3), Russia (2), Belgium, Croatia, Czech Republic, Denmark, Estonia, Finland, Italy, Lithuania, Malaysia, Norway, Poland, Spain, Switzerland, Thailand**Online sales:** Yes**Järven Health Care****Järven Health Care****Group:** Järven Group**Headquarters/Main Location:** Bromsvägen 3 - 89160

Örnsköldsvik - Sweden

T: +46 660222850**Email:** mailbox@jarven.se**Web:** https://www.jarven.se**Activity:** Manufacturer, Retailer**Product Portfolio:** Mattresses, Pillows**Total Turnover range:** 5-15 US\$ million**Employees range:** 0-20**Online sales:** No**KungSängen****KungSängen****Headquarters/Main Location:** Annelundsgatan 13 - 74940

Enköping - Sweden

Email: info@kungsangen.com**Web:** https://www.kungsangen.com**Activity:** Manufacturer, Retailer**Product Portfolio:** Beds, Mattresses, Pillows, Contract, Textiles**Brands:** Own Brands: KungSängen,**Types of mattresses by materials:** Polyurethane Foam, Latex,**Mattress production** accounts for an estimated 80% of total revenues**Total Turnover range:** 15-50 US\$ million**Employees range:** 100-250**Manufacturing plants:** 1; **Locations:** Sweden (1)**Online sales:** Yes**Lectus Sängar****Hasta AB****Group:** Hasta Holding**Headquarters/Main Location:** Fabriksgatan 14 - 731 50 Köping - Sweden**T:** +46 221 17575**Email:** info@lectus.se**Web:** https://lectus.se**Activity:** Manufacturer**Product Portfolio:** Beds, Mattresses, Contract**Employees range:** 21-50**Online sales:** Yes**PASS of Sweden****PASS of Sweden AB****Headquarters/Main Location:** Hallsta Gårdsgata 7 - 721 38

Västerås - Sweden

T: +46 021 307000**Email:** info@passofsweden.se**Web:** http://www.passofsweden.se ;

https://passofsweden.business.site

Activity: Manufacturer, Retailer**Product Portfolio:** Beds, Mattresses**Mattress production** accounts for an estimated 60% of total revenues**Total Turnover range:** 0-5 US\$ million**Employees range:** 0-20**Manufacturing plants:** 1; **Locations:** Sweden (1)**Online sales:** No**Starsprings****Starsprings AB****Group:** Starsprings**Headquarters/Main Location:** Björkvägen, PO Box 44 - 52421

Herrljunga - Sweden

T: +46 513 17800**Email:** sales@starsprings.com**Web:** https://www.starsprings.com**Activity:** Manufacturer**Product Portfolio:** Mattresses, Ironmongery and Hardware Items**Total Turnover range:** 50-100 US\$ million**Employees range:** 251-500**TM Beds of Sweden****TM-Sangar - TM Beds of Sweden AB****Headquarters/Main Location:** Brunnbackagatan 2 - 59338

Västervik - Sweden

T: +46 049036036**Email:** info@tm-sangar.se**Web:** http://www.tm-sangar.se**Activity:** Manufacturer, Retailer**Product Portfolio:** Beds, Mattresses, Pillows**Total Turnover range:** 0-5 US\$ million**Employees range:** 0-20**Online sales:** Yes

Värnamo Sängkläder**Värnamo Sängkläder Ab**

Headquarters/Main Location: Bangårdsgatan 107 BOX 537 - 331 25 Värnamo - Sweden

T: +46 370 695520

Email: info@varnamo-sangklader.se

Web: https://varnamoofsweden.se

Activity: Manufacturer

Product Portfolio: Beds, Mattresses, Pillows, Contract

Brands: Own Brands: Varnamo of Sweden ,

Types of mattresses by materials: Latex,

Mattress production accounts for an estimated 80% of total revenues

Total Turnover range: 5-15 US\$ million

Employees range: 21-50

Manufacturing plants: 1; **Locations:** Sweden (1)

Online sales: Yes

Viking Beds of Sweden**Viking Beds of Sweden Ab**

Group: Lanab/Inev

Headquarters/Main Location: Panelvägen 10 - 570 12 Landsbro, Jönköping - Sweden

T: +46 0383-608 60

Email: info@vikingbeds.se

Web: http://www.vikingbeds.se ; https://vikingbedden.nl

Activity: Manufacturer

Product Portfolio: Beds, Mattresses, Pillows, Contract

Brands: Own Brands: Viking,

Types of mattresses by materials: Innerspring,

Mattress production accounts for an estimated 60% of total revenues

Total Turnover range: 5-15 US\$ million

Employees range: 21-50

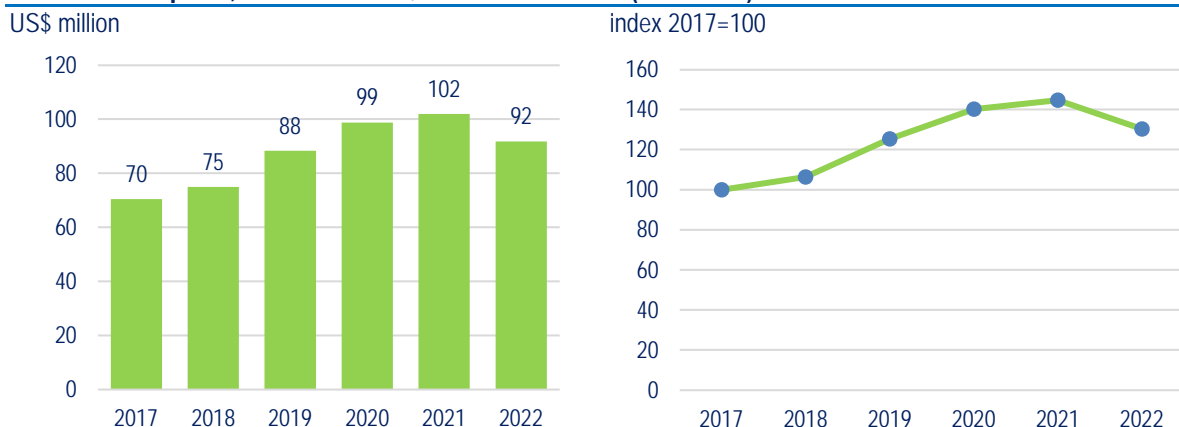
Manufacturing plants: 1; **Locations:** Sweden (1)

Online sales: No

3.19.4 Sweden. Mattresses exports

Figure 3.141 - Sweden.

Mattresses exports, 2017-2022. US\$ million and index (2017=100)

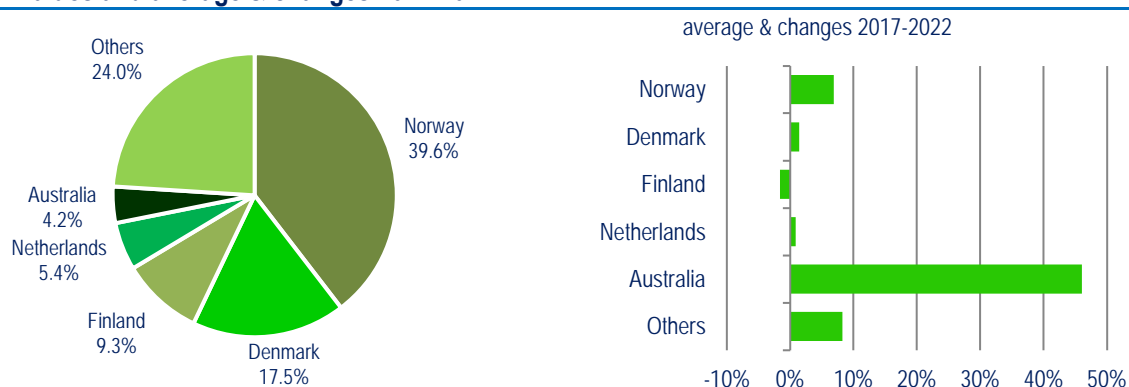


Source: CSIL processing of official data

Figure 3.142 - Sweden.

Mattress exports by country of destination, 2022.

% in values and average & changes 2017-2022



Source: CSIL processing of official data

Table 3.167 - Sweden.

Mattress exports, by country and by geographical area, 2017-2022.

	US\$ Million						% share		% annual changes	
	2017	2018	2019	2020	2021	2022	2017	2022	2022/21	aver 17-22
Norway	26.0	23.8	34.1	35.5	36.4	36.3	36.9	39.6	-0.1	6.9
Denmark	15.0	16.6	17.0	20.2	19.0	16.1	21.2	17.5	-15.5	1.4
Finland	9.3	10.3	10.8	11.6	10.9	8.6	13.2	9.3	-21.2	-1.6
Netherlands	4.8	6.0	5.6	5.3	6.9	5.0	6.8	5.4	-28.1	0.9
Australia	0.6	0.5	1.4	3.0	3.8	3.8	0.8	4.2	1.4	46.1
Germany	2.5	3.2	2.7	3.1	5.2	3.1	3.5	3.4	-40.3	4.6
Italy	1.2	1.7	1.3	1.4	2.4	2.7	1.7	2.9	9.8	17.0
China	0.9	1.8	1.5	3.2	2.1	2.2	1.3	2.4	8.4	19.8
United Kingdom	1.9	2.3	2.7	2.2	1.1	1.6	2.7	1.8	53.7	-3.2
Czech Republic	0.6	0.7	1.0	1.2	1.3	1.3	0.9	1.4	-1.6	14.6
top 10	62.8	66.9	78.1	86.8	89.1	80.7	89.2	87.9	-9.4	5.2
others	7.6	8.1	10.2	12.0	12.9	11.1	10.8	12.1	-13.9	7.7
Americas	0.8	0.4	0.6	0.8	0.8	0.7	1.1	0.8	-17.6	-1.6
- North America	0.5	0.3	0.5	0.7	0.7	0.5	0.7	0.6	-23.6	1.2
- Central-South America	0.2	0.1	0.1	0.1	0.1	0.1	0.3	0.2	16.8	-9.1
Asia and Pacific	2.3	3.3	4.7	9.5	8.0	7.6	3.3	8.3	-4.8	26.8
Europe	67.2	70.8	82.8	88.1	92.4	83.3	95.4	90.7	-9.9	4.4
- European Union (27)	37.8	43.2	43.7	48.3	53.0	43.5	53.6	47.4	-17.9	2.9
- UK, CH, NO, IS	29.3	27.4	38.9	39.6	39.1	39.5	41.5	43.0	1.0	6.2
- Other Europe	0.1	0.2	0.2	0.3	0.3	0.3	0.2	0.3	-14.7	13.6
Middle East	0.1	0.1	0.1	0.2	0.5	0.1	0.1	0.1	n.s.	11.0
Africa	0.1	0.4	0.1	0.3	0.3	0.2	0.2	0.2	-32.5	6.1
Other Countries	0.0	0.0	0.0	-0.1	0.0	0.0	0.0	0.0	n.s.	n.s.
World Total	70.4	74.9	88.3	98.8	101.9	91.8	100.0	100.0	-9.9	5.4

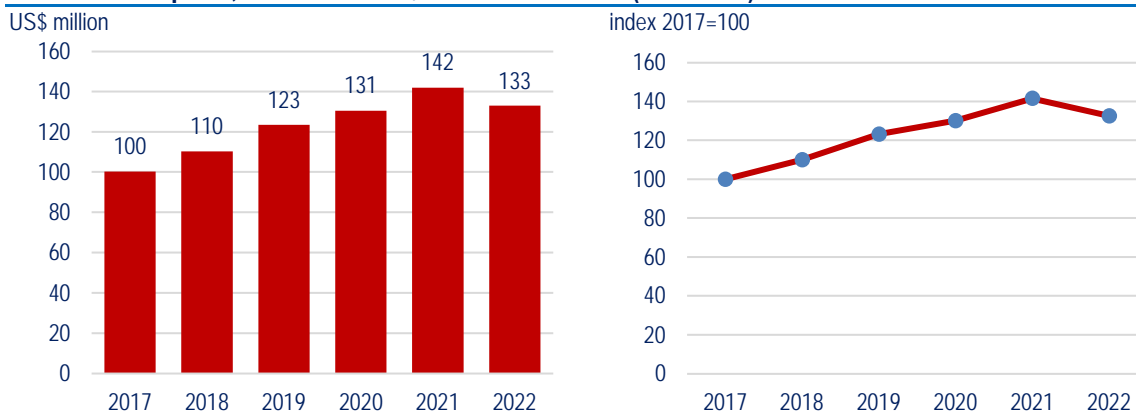
Source: CSIL processing of official data

n.a.: not available n.c.: not calculable n.s.: not significant
UK, CH, NO, IS: United Kingdom, Switzerland, Norway, Iceland

3.19.5 Sweden. Mattresses imports

Figure 3.143 - Sweden.

Mattresses imports, 2017-2022. US\$ million and index (2017=100)

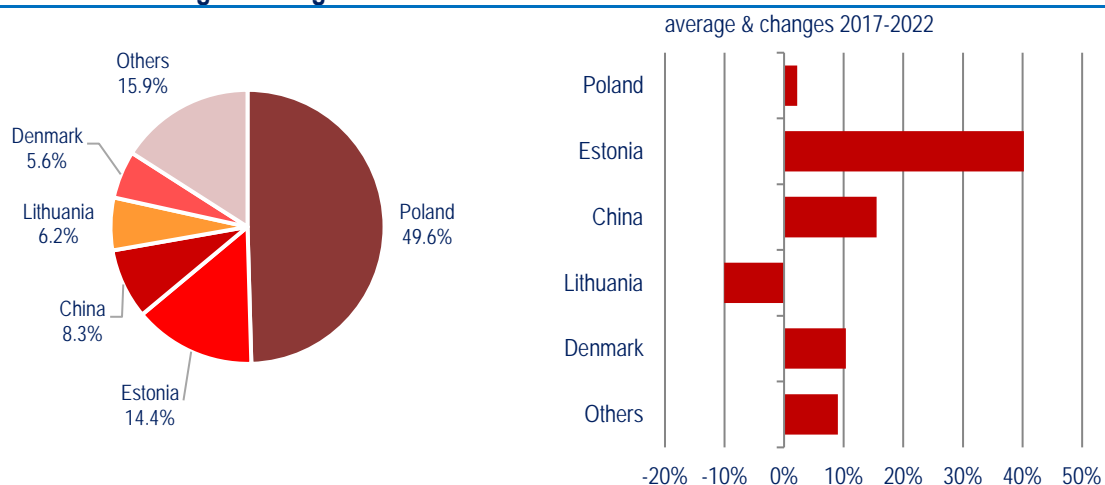


Source: CSIL processing of official data

Figure 3.144 - Sweden.

Mattresses imports by country of origin, 2022.

% in values and average & changes 2017-2022



Source: CSIL processing of Eurostat data

Table 3.168 - Sweden.

Mattresses imports, by country and by geographical area, 2017-2022.

	US\$ Million						% share		% annual changes	
	2017	2018	2019	2020	2021	2022	2017	2022	2022/21	aver 17-22
Poland	59.1	60.7	57.6	58.0	68.0	65.9	58.9	49.6	-3.1	2.2
Estonia	3.5	7.7	17.7	18.8	21.5	19.1	3.5	14.4	-11.1	40.2
China	5.4	8.2	10.5	12.2	14.5	11.0	5.4	8.3	-24.0	15.5
Lithuania	13.9	18.4	22.2	22.3	12.6	8.2	13.9	6.2	-34.8	-10.0
Denmark	4.6	4.4	3.7	5.5	6.6	7.5	4.6	5.6	14.1	10.4
Norway	6.3	4.0	3.3	5.2	6.9	6.1	6.3	4.6	-10.8	-0.6
Romania	0.0	0.3	0.5	0.5	3.2	4.6	0.0	3.5	44.3	n.c.
United Kingdom	1.4	1.8	2.0	2.0	1.7	2.2	1.4	1.6	25.2	9.7
Finland	0.1	0.1	0.2	0.2	0.4	1.6	0.1	1.2	n.s.	60.5
Germany	0.6	0.8	0.8	1.3	1.4	1.4	0.6	1.0	1.2	20.0
top 10	94.9	106.4	118.6	126.1	136.8	127.6	94.6	96.0	-6.7	6.1
others	5.4	3.8	4.9	4.4	5.2	5.3	5.4	4.0	2.4	-0.3
Americas	0.5	0.1	0.3	0.1	0.3	0.0	0.5	0.0	n.s.	-38.2
- North America	0.5	0.1	0.2	0.1	0.3	0.0	0.5	0.0	n.s.	-38.2
- Central-South America	0.0	0.0	0.1	0.0	0.0	0.0	0.0	0.0	n.s.	-27.5
Asia and Pacific	5.9	8.4	11.0	12.4	14.8	11.3	5.9	8.5	-23.8	14.0
Europe	93.9	101.7	112.2	118.0	126.8	121.6	93.6	91.5	-4.1	5.3
- European Union (27)	85.0	95.6	106.6	110.4	117.3	112.5	84.8	84.6	-4.2	5.8
- UK, CH, NO, IS	7.7	5.8	5.3	7.2	8.6	8.3	7.6	6.2	-3.7	1.6
- Other Europe	1.2	0.4	0.3	0.4	0.9	0.8	1.2	0.6	-4.1	-7.4
Middle East	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	n.s.	-18.8
Africa	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	n.s.	-37.6
Other Countries	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	n.s.	n.s.
World Total	100.3	110.2	123.5	130.5	142.0	132.9	100.0	100.0	-6.4	5.8

Source: CSIL processing of official data

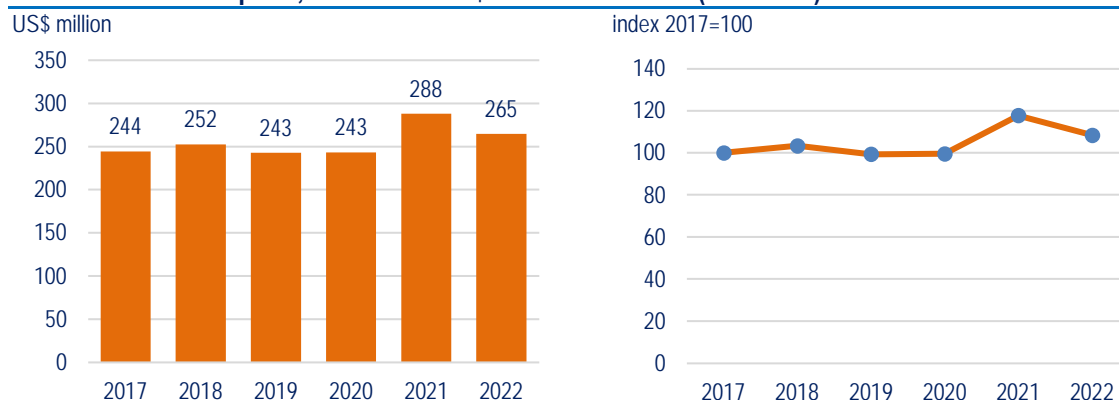
n.a.: not available n.c.: not calculable n.s.: not significant

UK, CH, NO, IS: United Kingdom, Switzerland, Norway, Iceland

3.19.6 Sweden. Mattresses consumption

Figure 3.145 - Sweden.

Mattresses consumption, 2017-2022. US\$ million and index (2017=100)



Source: CSIL

Table 3.169 - Sweden.

Import/Consumption ratio (%) for mattresses, 2017-2022.

Comparison with World

	2017	2018	2019	2020	2021	2022
Sweden	41%	44%	51%	54%	49%	50%
World	15%	16%	16%	18%	17%	18%

Source: CSIL

Table 3.170 - Sweden.

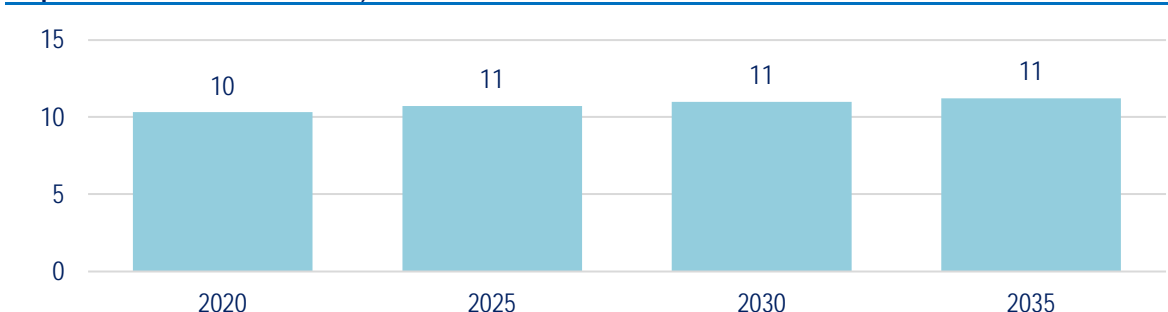
Real Growth of mattresses consumption. Forecasts 2023-2024

	2023	2024
Sweden	-4%	1%
World	-2%	2%

Source: CSIL

3.19.7 Sweden. Population forecasts

Figure 3.146 - Sweden.
Population. Million inhabitants, 2020-2035



Source: United Nations, Department of Economic and Social Affairs, Population Division. World Population Prospects.

Table 3.171 - Sweden.
Resident population in main cities* and projected growth

Cities	Population (thousand)		% changes 2020-2030
	2020	2030	
Stockholm	1,633	1,814	11%
Göteborg	611	671	10%
Malmö	322	354	10%

Source: United Nations, Department of Economic and Social Affairs, Population Division. World Urbanization Prospects.

* Urban Agglomeration

3.20 The mattress industry in Belgium

Table 3.172 - Belgium

The Mattresses sector: production, consumption and international trade, 2013-2022.

		2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
Production	US\$ million	251	254	212	217	233	247	243	257	256	200
Exports	US\$ million	202	206	170	175	202	220	216	236	236	190
Imports	US\$ million	86	90	72	73	86	95	87	86	129	117
Consumption*	US\$ million	135	137	115	115	117	123	114	107	148	127
Production	% ch. -US\$		1%	-16%	2%	7%	6%	-1%	5%	0%	-22%
Exports	% ch. -US\$		2%	-18%	3%	15%	9%	-2%	9%	0%	-20%
Imports	% ch. -US\$		4%	-19%	0%	19%	10%	-9%	-1%	51%	-10%
Consumption*	% ch. -US\$		2%	-16%	0%	2%	5%	-7%	-7%	39%	-15%
export/production	%	80%	81%	80%	81%	87%	89%	89%	92%	92%	95%
import/consumption	%	64%	65%	63%	63%	74%	78%	76%	80%	87%	92%
Production	EUR million	189	191	191	196	206	209	218	225	216	190
Exports	EUR million	152	155	153	158	179	186	193	207	200	181
Imports	EUR million	65	68	65	66	77	81	77	75	109	111
Consumption*	EUR million	102	103	103	104	104	104	102	93	126	120
Production	% ch. - EUR		1%	0%	2%	5%	2%	4%	3%	-4%	-12%
Exports	% ch. - EUR		2%	-1%	3%	13%	4%	4%	7%	-3%	-10%
Imports	% ch. - EUR		4%	-3%	1%	17%	5%	-4%	-3%	45%	1%
Consumption*	% ch. - EUR		2%	0%	0%	0%	0%	-2%	-8%	34%	-4%

* Apparent consumption = Production – Exports + Imports

Including data for Luxembourg

Sources: CSIL, Eurostat, DGSIE

Table 3.173 - Belgium

Exchange rates, 2013-2022.

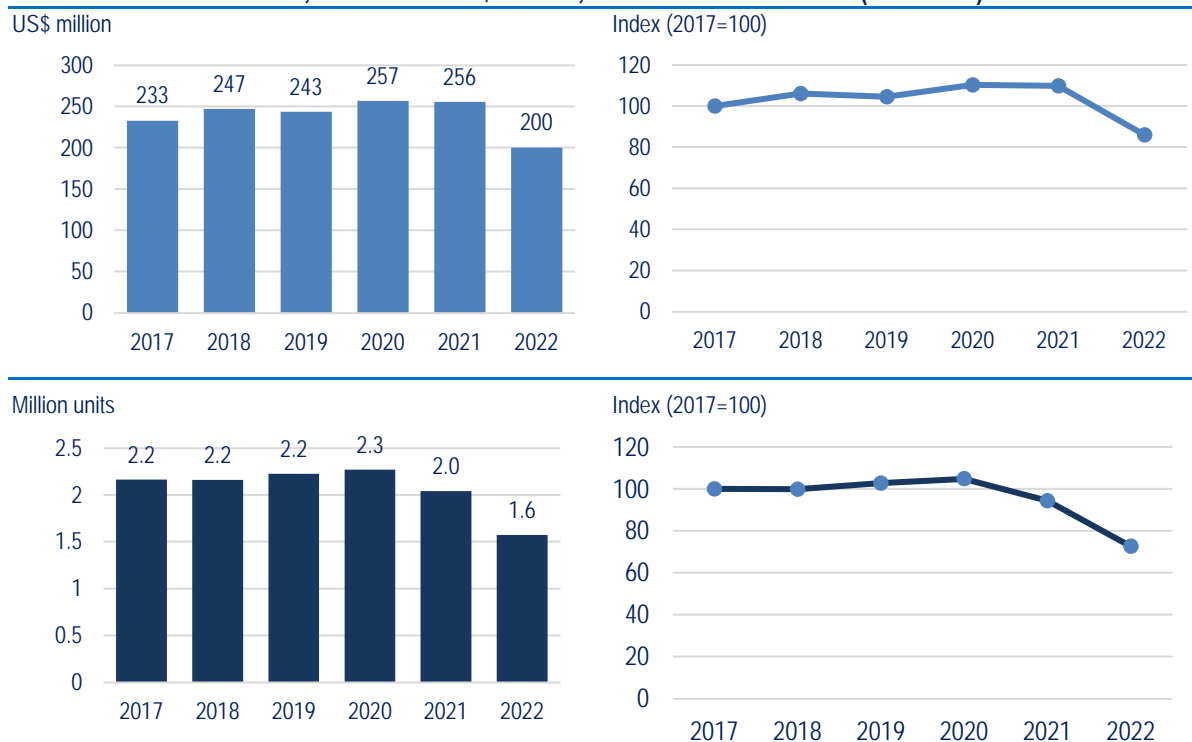
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
EUR per US\$	0.75	0.75	0.90	0.90	0.88	0.85	0.89	0.88	0.85	0.95

Source: US Federal Reserve

3.20.1 Belgium. Mattresses production

Figure 3.147 - Belgium

Production of mattresses, 2017-2022. US\$ million, million units and index (2017=100)



Source: CSIL

Table 3.174 - Belgium

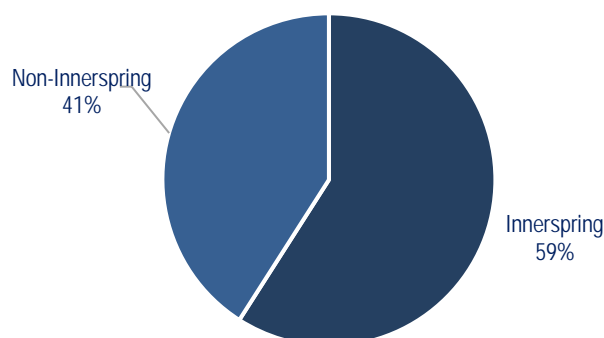
Exports/Production ratio (%) of mattresses, 2017-2022. Comparison with World

	2017	2018	2019	2020	2021	2022
Belgium	87%	89%	89%	92%	92%	95%
World	16%	18%	18%	19%	18%	19%

Source: CSIL

Figure 3.148 - Belgium

Breakdown of mattress production by filling material. Percentages in values



Source: CSIL

Last available year

3.20.2 Belgium. Major Mattresses manufacturers

Table 3.175 Belgium. Major mattresses manufacturers by turnover

Company	Mattresses turnover (Million US\$)	% share of mattresses in company's turnover	Total turnover (Million US\$)
Polypreen België (Mecaseat - Sedac Mecobel)	59.0	90	65.6
Veldeman Bedding (Veldeman Group)	52.4	80	65.5
Hilding Anders Belgium (Hilding Anders)	36.9	80	46.2
SOMNIS Bedding (Matrafoam)	25.5	93	27.4
Revor Group (Revor/Jaritex Group)	24.5	60	40.8
Aquinos Bedding Belgium (Aquinos)	18.9	75	25.1
LS Bedding	14.1	45	31.4
Van Landschoot (Van Landschoot)	12.8	65	19.8
Recor Bedding (Recor Group)	7.3	60	12.2
Carpenter Belgium (Carpenter)	7.2	10	72.2

Source: CSIL estimates

Note: Data refer to the last available year, typically 2022 or 2021.

3.20.3 Belgium. Short Profiles of major mattresses manufacturers

Aquinos Bedding Belgium

Aquinos Bedding Belgium

Group: Aquinos

Headquarters/Main Location: Damstraat 2 - 9230 Wetteren - Belgium

Email: flexiblefoams@recticel.com

Activity: Manufacturer

Product Portfolio: Mattresses

Brands: Own Brands: Lattoflex, Geltex,

Types of mattresses by materials: Polyurethane Foam, Innerspring,

Mattress production accounts for an estimated 75% of total revenues

Total Turnover range: 15-50 US\$ million

Employees range: 251-500

Manufacturing plants: 2; **Locations:** Belgium (2)

Carpenter Belgium

Carpenter

Group: Carpenter

Headquarters/Main Location: 5016 Monument Ave - Richmond, VA 23230 - USA

T: +1 804 359-0800

Email: contact@carpenter.com

Web: https://carpenter.com

Activity: Manufacturer

Product Portfolio: Mattresses, Chemicals, PU Foam

Mattress production accounts for an estimated 10% of total revenues

Total Turnover range: 50-100 US\$ million

Employees range: 51-100

Dorsoo

Dorsoo International bvba

Headquarters/Main Location: Ten Beukenboom 13 - 9400

Ninove, Oost-Vlaanderen - Belgium

T: +32 54 319721

Email: info@dorsoo.be

Web: http://www.dorsoo.be

Activity: Manufacturer, Retailer

Product Portfolio: Beds, Mattresses

Brands: Own Brands: Dorsoo,

Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring,

Mattress production accounts for an estimated 90% of total revenues

Employees range: 0-20

Manufacturing plants: 1; **Locations:** Belgium (1)

Online sales: Yes

Duvatex Bvba

Duvatex Bvba

Headquarters/Main Location: Nijverheidslaan 7 - 8570

Anzegem - Belgium

T: +32 56 77 72 94

Email: info@duvatex.be

Web: http://www.duvatex.be

Activity: Manufacturer

Product Portfolio: Mattresses

Mattress production accounts for an estimated 100% of total revenues

Employees range: 0-20

Manufacturing plants: 1; **Locations:** Belgium (1)

Online sales: No

Haelvoet**Haelvoet N.V.****Headquarters/Main Location:** Leon Bekaertstraat 8 - 8770

Ingelmunster - Belgium

T: +32 51 48 66 95**Web:** <https://www.haelvoet.be>**Activity:** Manufacturer**Product Portfolio:** Beds, Tables and Chairs, Mattresses, Contract, Healthcare furniture**Total Turnover range:** 15-50 US\$ million**Employees range:** 51-100**Manufacturing plants:** 1; **Locations:** Belgium (1)**Online sales:** No**Hilding Anders Belgium****Hilding Anders Belgium****Group:** Hilding Anders**Headquarters/Main Location:** Gentssesteenweg 73-79 - 9750

Zingem - Belgium

T: +32 9 3898911**Email:** info.be@hildinganders.com**Web:** <https://www.hildinganders.com>**Activity:** Manufacturer**Product Portfolio:** Beds, Mattresses, Contract**Brands:** Own Brands: Carpe Diem Beds, Jensen, Bico, Slumberland, Pullman, Eastborn, Hespo, Tropico, Ekens, PerfectaDreams, Bedding Italia, Happy, Licensed Brands: Dunlopillo, OEM: Yes**Types of mattresses by materials:** Polyurethane Foam, Latex, Innerspring,**Mattress production** accounts for an estimated 80% of total revenues**Total Turnover range:** 15-50 US\$ million**Employees range:** 100-250**Manufacturing plants:** 1; **Locations:** Belgium (1)**Online sales:** No**Jaritex Bedding****Jaritex Bedding****Group:** Revor/Jaritex Group**Headquarters/Main Location:** Leon Bekaertstraat 10, - 8770

Ingelmunster - Belgium

T: +32 51 480140**Email:** info@jaritex.be**Web:** <https://www.jaritex.be>**Activity:** Manufacturer**Product Portfolio:** Beds, Mattresses, Contract**Mattress production** accounts for an estimated 50% of total revenues**Total Turnover range:** 15-50 US\$ million**Employees range:** 100-250**Kreamat****Kreamat****Group:** Tectum Group**Headquarters/Main Location:** Caetsbeekstraat 10 - 3740 Bilzen - Belgium**T:** +32 089 50 29 29**Web:** <https://www.kreamat.be>**Activity:** Manufacturer**Product Portfolio:** Beds, Mattresses**Types of mattresses by materials:** Polyurethane Foam, Latex, Innerspring,**Employees range:** 0-20**Manufacturing plants:** 1; **Locations:** Belgium (1)**Online sales:** No**LS Bedding****LS Bedding NV****Group:** LS Bedding Group**Headquarters/Main Location:** Bogaardestraat 228b - 9990

Maldegem - Belgium

T: +32 50 729970**Email:** info@lsbedding.com**Web:** <https://www.lsbedding.com>**Activity:** Manufacturer**Product Portfolio:** Beds, Mattresses**Brands:** Own Brands: Ergosleep, Magnitude, NOXbedding,**Types of mattresses by materials:** Polyurethane Foam, Innerspring,**Mattress production** accounts for an estimated 45% of total revenues**Total Turnover range:** 15-50 US\$ million**Employees range:** 100-250**Manufacturing plants:** 1; **Locations:** Belgium (1)**Online sales:** No**Nill Spring****Nill Spring bvba****Headquarters/Main Location:** Textielstraat 12 - 7780 Komen - Belgium**T:** +32 472 440434**Email:** info@nillspring.be**Web:** <https://www.nillspring.be>**Activity:** Manufacturer**Product Portfolio:** Beds, Mattresses**Types of mattresses by materials:** Polyurethane Foam, Latex, Innerspring,**Employees range:** 0-20**Manufacturing plants:** 1; **Locations:** Belgium (1)**Online sales:** No

Polypreen België**Polypreen Belgium**

Group: Mecaseat - Sedac Mecobel
Headquarters/Main Location: Kerkhovensteenweg 88 - 3920 Lommel - Belgium
T: +32 11 549000
Email: verkoop-nl@polypreen.nl; info@polypreen.com
Web: <https://www.polypreen.com>
Activity: Manufacturer
Product Portfolio: Mattresses, Foam, Ironmongery and Hardware Items
Brands: Own Brands: Polypreen,
Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring, Natural/Organic, Other
Mattress production accounts for an estimated 90% of total revenues
Total Turnover range: 50-100 US\$ million
Employees range: 100-250
Manufacturing plants: 1; **Locations:** Belgium (1)
Online sales: No

Rako Sleep Systems**Rako Sleep Systems bv**

Group: Matrafoam
Headquarters/Main Location: Bodemstraat 12 - 3830 Wellen - Belgium
T: +32 11 591926
Email: info@rako.be
Web: <https://rako.be>
Activity: Manufacturer
Product Portfolio: Beds, Mattresses
Mattress production accounts for an estimated 50% of total revenues
Total Turnover range: 0-5 US\$ million
Employees range: 0-20
Manufacturing plants: 1; **Locations:** Belgium (1)
Online sales: No

Recor Bedding**Recor Bedding NV SA**

Group: Recor Group
Headquarters/Main Location: Melbergstraat 6 - 3600 Genk - Belgium
T: +32 89 365111
Web: <https://www.recorbedding.com>
Activity: Manufacturer
Product Portfolio: Beds, Mattresses
Brands: Own Brands: Scapa, Recor Bedding, Indigo,
Types of mattresses by materials: Polyurethane Foam, Innerspring,
Mattress production accounts for an estimated 60% of total revenues
Total Turnover range: 5-15 US\$ million
Employees range: 51-100
Manufacturing plants: 1; **Locations:** Belgium (1)
Online sales: No

Revor Group**Revor Bedding N.V.**

Group: Revor/Jaritex Group
Headquarters/Main Location: Noordlaan 2 B - 8520 Kume - Belgium
T: +32 56 54 12 00
Email: info@revorgroup.com ; sales@revorgroup.com
Web: <https://www.revor.be> ; <https://www.revorgroup.com>
Activity: Manufacturer, Retailer
Product Portfolio: Upholstered furniture, Beds, Mattresses, Contract, Semi-finished parts
Brands: Own Brands: Revor, Styl Decor, Jaritex, OEM: Yes
Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring, Natural/Organic,
Mattress production accounts for an estimated 60% of total revenues
Total Turnover range: 15-50 US\$ million
Employees range: 100-250
Manufacturing plants: 2; **Locations:** Belgium (1) ; Hungary
Online sales: Yes

Somnis Bedding**SOMNIS Bedding NV**

Group: Matrafoam
Headquarters/Main Location: Daknamstraat 89 - 9160 Lokeren - Belgium
T: +32 9 340 59 10
Email: info@somnis.com
Web: <https://somnis.com>
Activity: Manufacturer
Product Portfolio: Beds, Mattresses, Pillows, Semi-finished parts
Brands: Own Brands: Somnis,
Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring,
Mattress production accounts for an estimated 93% of total revenues
Total Turnover range: 15-50 US\$ million
Employees range: 51-100
Manufacturing plants: 1; **Locations:** Belgium (1)
Online sales: No

Van Landschoot**Van Landschoot**

Group: Van Landschoot
Headquarters/Main Location: Aalterbaan 119 - 9990 Maldegem - Belgium
T: +32 50 711238
Email: info@vanlandschoot.be
Web: <https://vanlandschoot.be>
Activity: Manufacturer
Product Portfolio: Beds, Mattresses
Brands: Own Brands: Van Landschoot,
Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring,
Mattress production accounts for an estimated 65% of total revenues
Total Turnover range: 15-50 US\$ million
Employees range: 51-100
Manufacturing plants: 1; **Locations:** Belgium (1)
Online sales: No

Veldeman Bedding**Veldeman Bedding NV**

Group: Veldeman Group

Headquarters/Main Location: Industrieweg Noord 1153 - 3660

Oudsbergen - Belgium

T: +32 89 857860

Email: info@veldeman.com

Web: <http://www.veldeman.com>

Activity: Manufacturer

Product Portfolio: Beds, Mattresses, Contract, Semi-finished parts

Brands: Own Brands: Velda, Vel-You, Fylds, Glocom, VVIF, HBS

Cottage, Poqget,,

Types of mattresses by materials: Polyurethane Foam, Latex, Innerspring,

Mattress production accounts for an estimated 80% of total revenues

Total Turnover range: 50-100 US\$ million

Employees range: 100-250

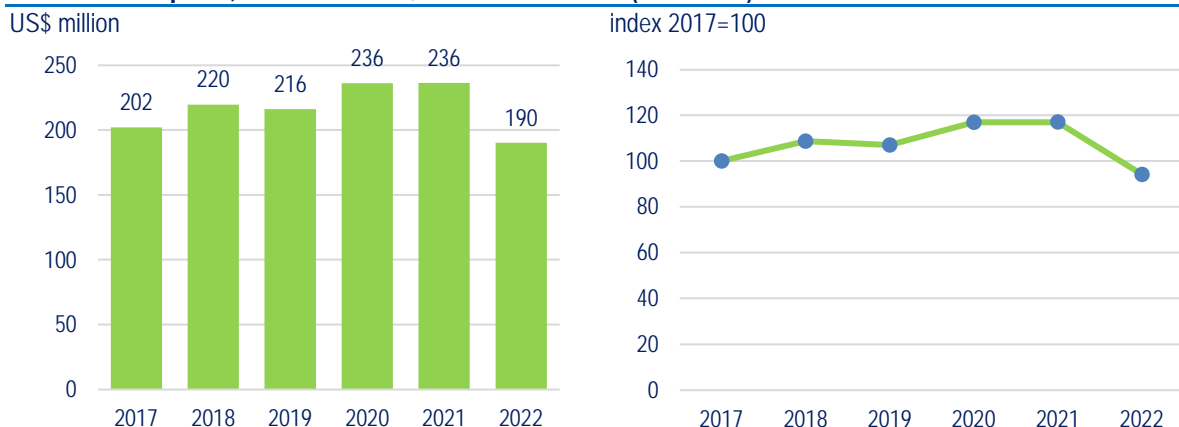
Manufacturing plants: 5; **Locations:** Belgium (2) ; France (2), Poland

Online sales: No

3.20.4 Belgium. Mattresses exports

Figure 3.149 - Belgium.

Mattresses exports, 2017-2022. US\$ million and index (2017=100)

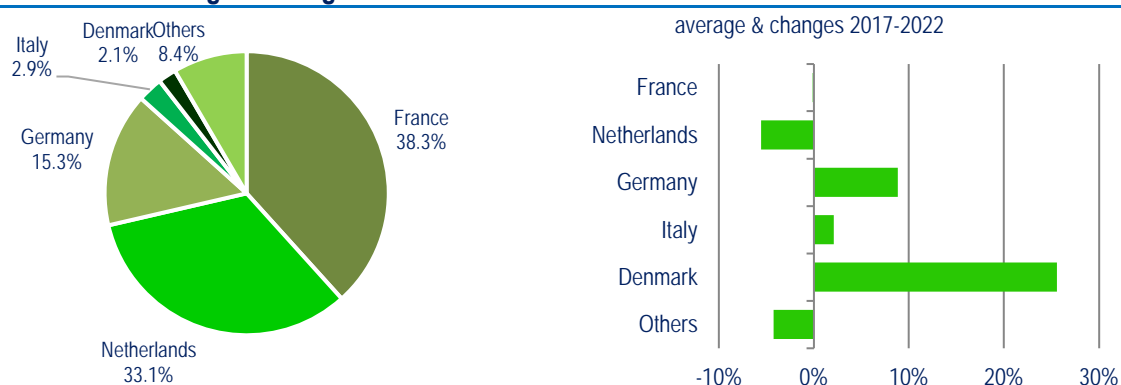


Source: CSIL processing of official data

Figure 3.150 - Belgium.

Mattress exports by country of destination, 2022.

% in values and average & changes 2017-2022



Source: CSIL processing of official data

Table 3.176 - Belgium.

Mattress exports, by country and by geographical area, 2017-2022.

	US\$ Million						% share		% annual changes	
	2017	2018	2019	2020	2021	2022	2017	2022	2022/21	aver 17-22
France	73.2	87.9	82.2	64.4	77.0	72.8	36.3	38.3	-5.4	-0.1
Netherlands	83.6	80.0	76.0	79.2	69.7	62.9	41.4	33.1	-9.8	-5.5
Germany	19.0	22.9	29.8	57.6	55.1	29.0	9.4	15.3	-47.3	8.9
Italy	4.9	6.4	7.8	6.3	10.1	5.4	2.4	2.9	-46.2	2.1
Denmark	1.3	0.9	3.1	5.5	5.1	3.9	0.6	2.1	-23.2	25.6
Austria	2.0	2.0	2.4	3.9	3.1	3.1	1.0	1.6	-2.4	9.3
Switzerland	3.4	3.0	2.8	2.8	3.1	2.5	1.7	1.3	-18.8	-5.7
United Kingdom	2.1	1.9	2.4	2.8	2.5	1.7	1.1	0.9	-32.7	-4.9
Israel	0.0	0.0	0.2	0.6	1.0	1.0	0.0	0.5	-2.5	n.s.
Iceland	1.2	1.3	0.9	0.8	1.1	0.9	0.6	0.5	-17.9	-4.8
top 10	190.7	206.3	207.7	223.8	227.8	183.2	94.4	96.4	-19.5	-0.8
others	11.3	13.3	8.3	12.2	8.5	6.9	5.6	3.6	-18.9	-9.3
Americas	0.4	0.6	0.1	0.3	0.7	0.3	0.2	0.1	n.s.	-5.4
- North America	0.1	0.1	0.0	0.2	0.5	0.2	0.1	0.1	n.s.	11.2
- Central-South America	0.3	0.5	0.1	0.1	0.2	0.1	0.1	0.0	n.s.	-19.7
Asia and Pacific	0.9	0.6	0.7	4.6	0.6	0.4	0.5	0.2	-21.4	-14.0
Europe	199.7	217.7	214.0	229.4	233.0	187.1	98.9	98.4	-19.7	-1.3
- European Union (27)	192.8	211.2	207.8	223.0	226.2	181.9	95.5	95.7	-19.6	-1.2
- UK, CH, NO, IS	6.8	6.4	6.2	6.4	6.7	5.1	3.4	2.7	-23.9	-5.6
- Other Europe	0.0	0.1	0.1	0.1	0.0	0.0	0.0	0.0	n.s.	-27.0
Middle East	0.4	0.2	0.5	1.0	1.3	1.1	0.2	0.6	-18.2	22.6
Africa	0.6	0.5	0.6	0.7	0.8	1.3	0.3	0.7	56.9	18.3
Other Countries	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	n.s.	n.s.
World Total	201.9	219.6	216.0	236.1	236.3	190.2	100.0	100.0	-19.5	-1.2

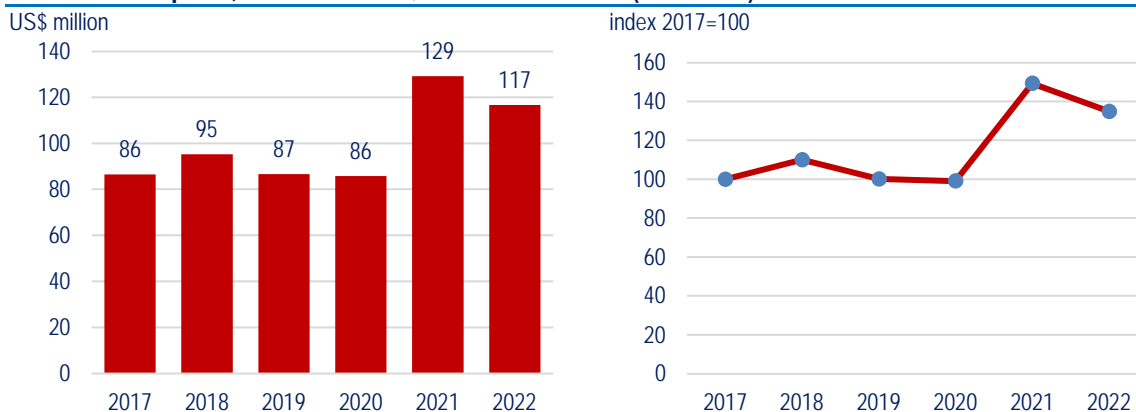
Source: CSIL processing of official data

n.a.: not available n.c.: not calculable n.s.: not significant
UK, CH, NO, IS: United Kingdom, Switzerland, Norway, Iceland

3.20.5 Belgium. Mattresses imports

Figure 3.151 - Belgium.

Mattresses imports, 2017-2022. US\$ million and index (2017=100)

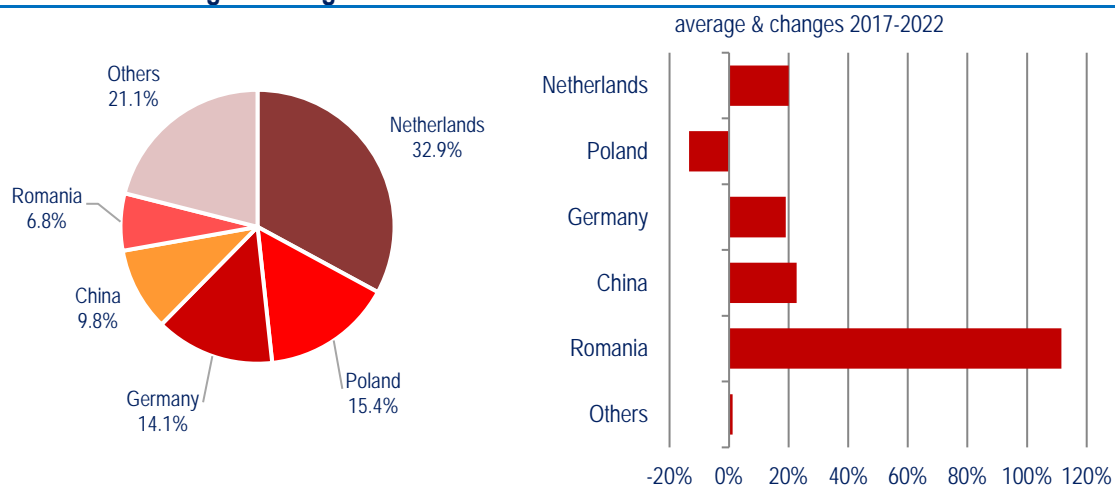


Source: CSIL processing of official data

Figure 3.152 - Belgium.

Mattresses imports by country of origin, 2022.

% in values and average & changes 2017-2022



Source: CSIL processing of Eurostat data

Table 3.177 - Belgium.

Mattresses imports, by country and by geographical area, 2017-2022.

	US\$ Million						% share		% annual changes	
	2017	2018	2019	2020	2021	2022	2017	2022	2022/21	aver 17-22
Netherlands	15.4	15.9	13.8	16.7	30.7	38.4	17.8	32.9	25.0	20.1
Poland	36.8	35.6	36.8	28.5	32.3	18.0	42.6	15.4	-44.4	-13.4
Germany	6.9	7.2	8.7	7.5	11.4	16.4	7.9	14.1	44.2	19.0
China	4.1	4.0	3.1	5.9	17.7	11.5	4.8	9.8	-35.3	22.7
Romania	0.2	0.6	0.9	2.5	6.7	7.9	0.2	6.8	17.3	n.s.
Türkiye	2.2	3.0	4.2	7.1	9.2	7.6	2.6	6.5	-16.9	27.7
France	4.3	6.9	5.5	4.8	5.6	7.1	5.0	6.1	25.9	10.4
United Kingdom	4.7	6.6	3.6	2.9	3.1	1.7	5.5	1.4	-46.6	-18.9
Denmark	0.7	1.1	1.2	1.6	1.7	1.4	0.8	1.2	-20.5	16.2
Spain	1.9	1.9	1.4	1.3	1.9	1.2	2.2	1.1	-34.2	-8.5
top 10	77.2	82.8	79.3	78.9	120.3	111.0	89.3	95.2	-7.7	7.5
others	9.3	12.4	7.3	6.9	8.8	5.6	10.7	4.8	-36.6	-9.6
Americas	2.7	1.7	0.1	0.7	0.5	0.2	3.1	0.2	n.s.	-39.6
- North America	2.7	1.7	0.1	0.7	0.5	0.2	3.1	0.2	n.s.	-39.6
- Central-South America	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	n.s.	3.2
Asia and Pacific	4.4	4.5	3.8	6.4	18.6	12.4	5.1	10.6	-33.4	23.2
Europe	79.0	88.6	82.3	78.2	109.7	103.9	91.3	89.0	-5.3	5.6
- European Union (27)	71.7	78.6	74.2	67.7	97.0	94.4	82.9	80.9	-2.7	5.6
- UK, CH, NO, IS	4.8	6.7	3.7	2.9	3.2	1.7	5.6	1.4	-46.4	-19.0
- Other Europe	2.4	3.3	4.4	7.6	9.6	7.8	2.8	6.7	-18.5	26.2
Middle East	0.0	0.0	0.0	0.0	0.1	0.0	0.0	0.0	-36.2	50.3
Africa	0.4	0.5	0.4	0.4	0.3	0.1	0.5	0.1	n.s.	-19.5
Other Countries	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	n.s.	n.s.
World Total	86.5	95.2	86.6	85.7	129.1	116.6	100.0	100.0	-9.7	6.2

Source: CSIL processing of official data

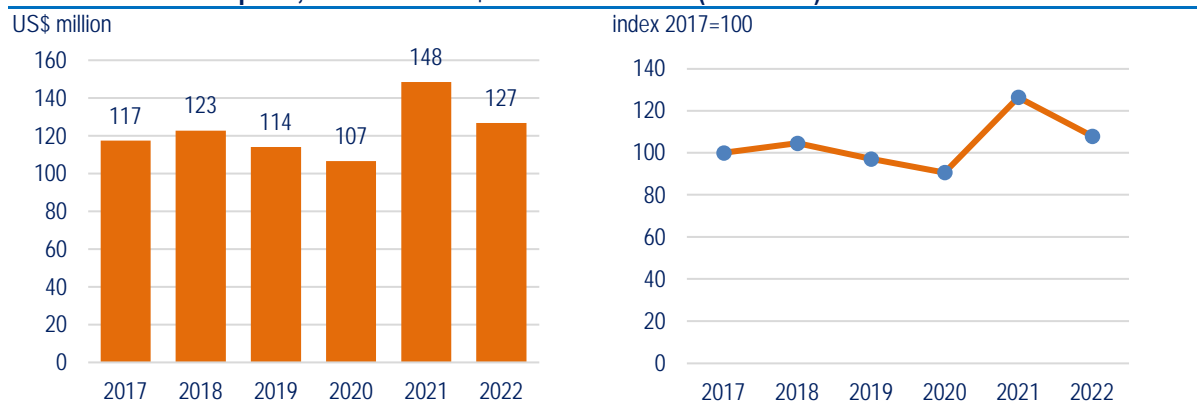
n.a.: not available n.c.: not calculable n.s.: not significant

UK, CH, NO, IS: United Kingdom, Switzerland, Norway, Iceland

3.20.6 Belgium. Mattresses consumption

Figure 3.153 - Belgium.

Mattresses consumption, 2017-2022. US\$ million and index (2017=100)



Source: CSIL

Table 3.178 - Belgium.

Import/Consumption ratio (%) for mattresses, 2017-2022.

Comparison with World

	2017	2018	2019	2020	2021	2022
Belgium	74%	78%	76%	80%	87%	92%
World	15%	16%	16%	18%	17%	18%

Source: CSIL

Table 3.179 - Belgium.

Real Growth of mattresses consumption. Forecasts 2023-2024

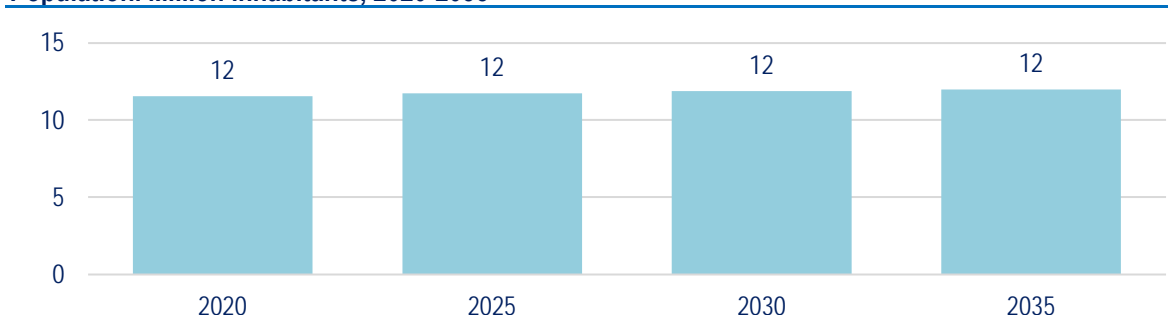
	2023	2024
Belgium	-6%	0%
World	-2%	2%

Source: CSIL

3.20.7 Belgium. Population forecasts

Figure 3.154 - Belgium.

Population. Million inhabitants, 2020-2035



Source: United Nations, Department of Economic and Social Affairs, Population Division. World Population Prospects.

Table 3.180 - Belgium.

Resident population in main cities* and projected growth

Cities	Population (thousand)		% changes 2020-2030
	2020	2030	
Bruxelles-Brussel	2,081	2,182	5%
Antwerpen	1,042	1,084	4%
Liège	678	700	3%
Gent	466	488	5%
Charleroi	413	426	3%

Source: United Nations, Department of Economic and Social Affairs, Population Division. World Urbanization Prospects.

* Urban Agglomeration

PART IV. SELECTED PROFILES OF MAJOR MATTRESS MANUFACTURERS

Table 4.1
Major Mattress Manufacturers by country

Country	Company	Page
Argentina	Bitali (formerly Grupo Piero)	336
Australia	A.H.Beard Holding	329
Brazil	Herval	348
China	De Rucci Beddings	339
	Jason Furniture (Hangzhou)	351
	Mlily	354
	Sinomax	358
	Xilinmen Group	361
France	ADOVA	330
Germany	Emma – The Sleep Company	342
	EuroComfort Holding	344
India	Duroflex	341
	Kurlon	352
	Sheela Foam (Sleepwell)	356
Italy	Dorelan	340
	Materassificio Montalese	353
Japan	France Bed Holdings	345
Netherlands	Auping	334
Poland	Correct	338
	Ikano Industry (ex Dendro)	350
Portugal	Aquinos Group	331
Romania	Aramis Invest	332
South Korea	Zinus Group	363
Spain	Grupo Flex	346
	Grupo Pikolin	347
Sweden	Hilding Anders	349
Türkiye	BRN Sleep Products	337
	Erciyes Anadolu Holding (ex Boydak)	343
	Yatas Yatak	362
United Kingdom	Silentnight Group	357
USA	Ashley Furniture	333
	BIA Bedding	335
	Serta Simmons Bedding	355
	Sleep Number	359
	Tempur Sealy	360

A.H.Beard Holding

Australia

Headquarters

AH Beard Pty Ltd

1/35 Bryant Street, Padstow - Sydney, NSW, 2211 - Australia-

T: +61 2 97748888

<https://ahbeard.com>

customercare@ahbeard.com

Year of establishment: 1899

Activity: Manufacturer, Retailer

Production: Beds, Mattresses, Pillows, Contract

Product specialization: Mattresses

Turnover: 105 million USD (2022)

Number of employees: 453 (2022)

Group: A.H.Beard

Controlled companies, subsidiaries and other related companies

A H Beard Advanced Sleep Products Pty Limited - AU

A H Beard Limited - NZ

A.H. Beard Pty Ltd - AU

Suparest Bedding - AU

Sleephaven Bedding - AU

Thomas Peacock & Sons - AU

The company also has a partnership with retailer Shanghai Green Foreign Trade Ltd (CN) through which owned and franchised stores are operated.

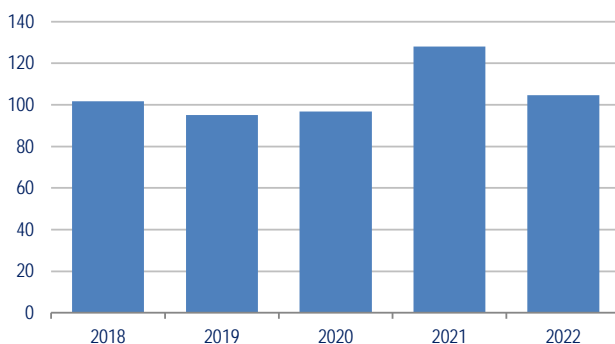
Brands

Own Brands: A.H.Beard, Domino, Nature's Rest, iComfort, Health Rest, Sleepsense, Flex gel (New Zealand)

Licensed Brands: King Koil

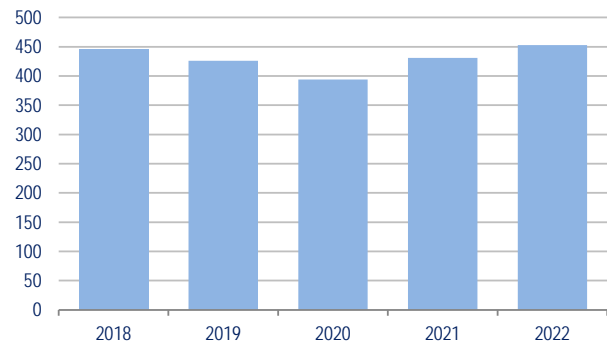
Financial Performance

Total Revenues, million USD



Source: CSIL estimates

Total Employees, units



Source: CSIL estimates

Sales Breakdown by geographical area

The company mostly serves the domestic market, however in recent years exports have started growing in other Asian markets such as China, South Korea, and Thailand.

Production

Manufacturing plants

Total number of manufacturing plants: 8, in Australia (7) and New Zealand.

Sales Breakdown by product

An estimated 80% of turnover is accounted for by mattresses.

Mattress materials: Latex, Innerspring

ADOVA

France

Headquarters

ADOVA Group (ex Cauval)

67 Boulevard Raspail - 75006 Paris, Île de France - France-

<http://adova-group.com>contact@adova-group.com

Year of establishment: 1993

Activity: Manufacturer

Production: Upholstered furniture, Beds, Mattresses

Product specialization: Soft furniture

Turnover: 169 million USD (2022)

Number of employees: 890 (2022)

Group: ADOVA (ex Cauval)

Controlled companies, subsidiaries and other related companies

Adova GmbH - DE

Adova Iberica SA - ES

Adova Italia SRL - IT

Alsace Bedding - FR

Aube Bedding - FR

Centre Bedding - FR

FR Bedding - FR

Nord Bedding - FR

Ouest Bedding - FR

Adova Benelux - BE

Sleeppeeze Holdings Ltd - UK (financially autonomous)

Brands

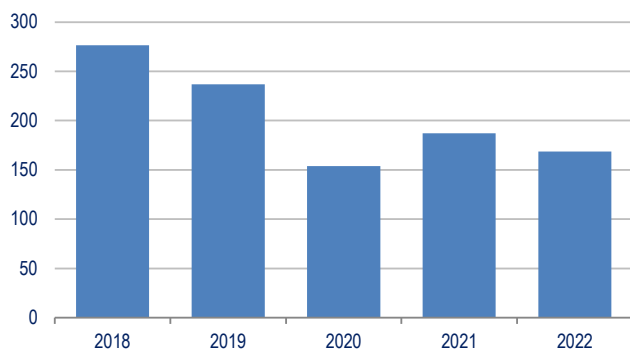
Own Brands: Simmons, Trecaparis

Recent M&A News:

In 2020 Adova sold the Dunlopillo mattress brand (Paris Bedding) to Finadorm as well as the Diva Salon sofa brand (Steiner) to Market Maker.

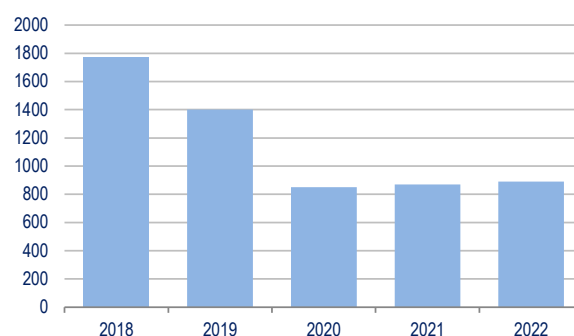
Financial Performance

Total Revenues, million USD



Source: CSIL estimates

Total Employees, units



Source: CSIL estimates

Sales Breakdown by geographical area

The company exports 15% of its turnover.

Production

Manufacturing plants

Total number of manufacturing plants: 5, in France (2), the United Kingdom, Poland, and Tunisia.

Sales Breakdown by product

Mattresses and box springs account for about 85% of the company's turnover and 15% by upholstered furniture.

Mattress materials: Polyurethane Foam, Latex, Innerspring, Natural/Organic

Aquinos Group

Portugal

Headquarters

Aquinos S.A.

Lugar Paul , Aptd. 14 - 3420-260 Sinde, Tábua - Portugal-

T: +351 235 710210

<https://www.aquinosgroup.com>

aquinos@aquinos.pt

Year of establishment: 1985

Activity: Manufacturer, Trader

Production: Upholstered furniture, Mattresses, Semi-finished parts, PU Foam

Product specialization: Soft Furniture

Turnover: 801 million USD (2022)

Number of employees: 5,100 (2021)

Group: Aquinos

Controlled companies, subsidiaries and other related companies

A Loja DO Gato Preto-Espana SRL - ES

Aquinos Bedding Austria GmbH - AT

Aquinos Bedding Germany GmbH - DE

Aquinos Bedding Netherlands B.V. - NL

Aquinos Bedding Switzerland AG - CH

Aquinos Bedding Belgium BV - BE

Aquinos, S.A. - PT

Aquisave, LDA - PT

Betercom, S.A. - PT

Blackred, LDA - PT

Clibed, LDA - PT

Eurotabua, S.A. - PT

Finot et CIE - FR

Gofoam - Industria E

Transformacao Espuma, LDA - PT

JP Gruhier SOC - FR

Home Network SAS - FR

Home&Furnitures - FR

INTERTREND Polska Sp. z o.o. - PL

Itaka Mobiliario E Decoracoes, LDA - PT

Loja DO Gato Preto - Artesanato E

Decoracao, S.A. - PT

LYA - Mediacao de Seguros, LDA - PT

Novaqui - Equipamentos E Mobiliario de

Conforto, S.A. - PT

Brands

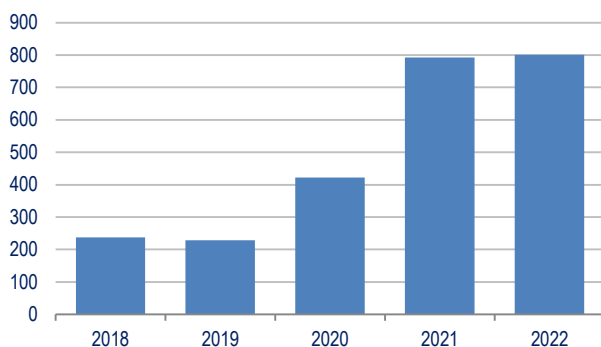
Own Brands: Aquinos, Ednis, Lecalit, Anoeli, Gruhier, Aquinos Bedding (ex-Recticel): Beka, Superba, Schlaraffia, Sembella, Lattoflex, Swissflex, Literie Bultex Matrasen, Geltex

Recent M&A News:

As of April 2022, the Aquinos Group completed the acquisition of Recticel's bedding business, which develops and produces mattresses, slat bases, and box springs under brand names Beka, Lattoflex, Literie Bultex, Schlaraffia, Sembella, Superba, Swissflex, and GELTEX. The acquisition includes nine manufacturing facilities located in Europe.

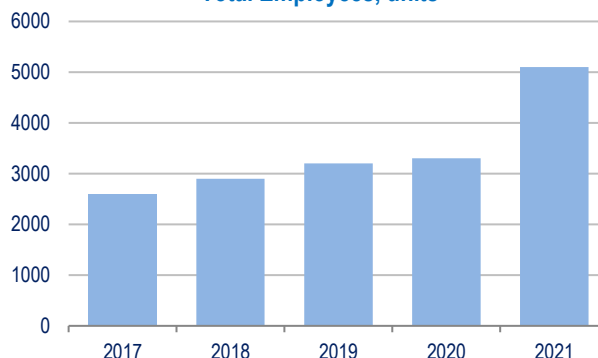
Financial Performance

Total Revenues, million USD



Source: CSIL estimates

Total Employees, units



Source: CSIL estimates

Sales Breakdown by geographical area

Aquinos historically has a strong presence in Portugal and Spain. With the acquisition of Recticel's bedding division, Aquinos expands its footprint in German-speaking markets such as Germany, Austria, and Switzerland, as well as the Benelux region.

Production

Manufacturing plants

Total number of manufacturing plants: 20, spread across Portugal, France, Austria, Germany, Poland, Switzerland, Belgium, the Netherlands, Romania. The 20 plants include those acquired with the purchase of Recticel's bedding division.

Sales Breakdown by product

Upholstered furniture accounts for about 47% of total turnover and mattress for 40%. The remaining share is PU foam.

Mattress materials: Polyurethane Foam, Latex, Innerspring

Aramis Invest

Romania

Headquarters

Aramis Invest srl

Str. Sperantei 3 - 43015 Baia Mare , Maramures - Romania-

T: +40 740 106911

<http://www.aramisgroup.ro> ; <https://aramisfeeling.ro> ;

<https://aramisinvest.ro>

aramisbm@rdslink.ro; office@aramis.com

Activity: Manufacturer

Production: Upholstered furniture, Mattresses, PU Foam

Product specialization: Soft Furniture

Turnover: 443 million USD (2022)

Number of employees: 5,600 (2022)

Year of establishment: 1994

Controlled companies, subsidiaries and other related companies

Aramis Feeling SRL - RO

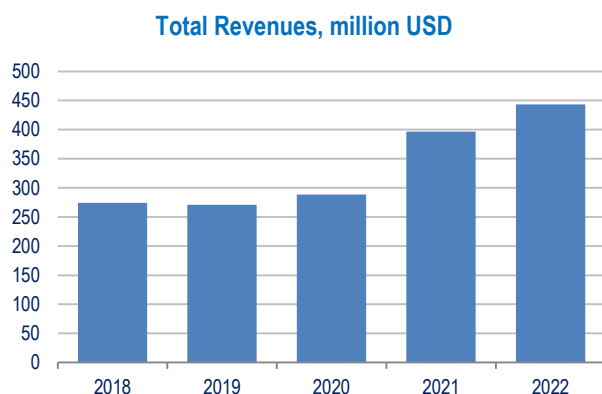
Aramis Invest SRL - RO

Aramis SRL - RO

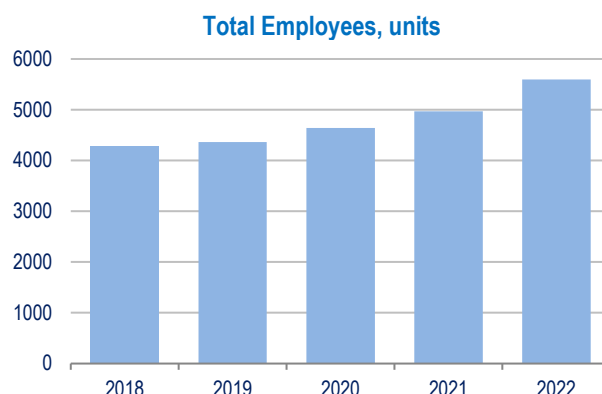
Brands

Aramis, Aramis Feeling

Financial Performance



Source: CSIL estimates



Source: CSIL estimates

Sales Breakdown by geographical area

The domestic market of Romania only accounts for about 5% of the company's total turnover. Major export markets include France, Spain, and Italy, which each account for about 20% of total turnover.

Production

Manufacturing plants

Total number of manufacturing plants: 1, in Romania. In 2023 it was announced that Aramis would be building a new hall at its plant in Baia Mare, to increase its capacity in foam production.

Sales Breakdown by product

Upholstered furniture accounts for about 60% of total turnover and mattress for 40%. The company is vertically integrated and produces its own foam.

Mattress materials: Polyurethane Foam, Innerspring

Ashley Furniture

USA

Headquarters

Ashley Furniture Industries Inc

1 Ashley Way - Arcadia, WI, 54612 - USA-

T: +1 608 3233377

<https://www.ashleyfurnitureindustriesinc.com> ; <https://ashley.biz>

Year of establishment: 1945

Activity: Manufacturer, Retailer

Production: Home Office, Bathroom Furniture, Upholstered furniture, Dining and Living rooms, Bedrooms, Beds, Children's rooms, Tables and Chairs, Occasional, Home furniture, Garden and Outdoor, Mattresses, Pillows, RTA - DIY furniture, Lighting

Product specialization: Upholstered furniture

Turnover: 10,340 million USD (2022)

Number of employees: 35,000 (2022)

Group: Ashley Furniture Ind. Inc

Controlled companies, subsidiaries and other related companies

Ashley Distribution Services LTD - US

Ashley Furniture Home Store - US

Ashley Global Retail, LLC - US

Wanek Furniture Co., Ltd - VN

Wanvog Furniture Ltd - CN

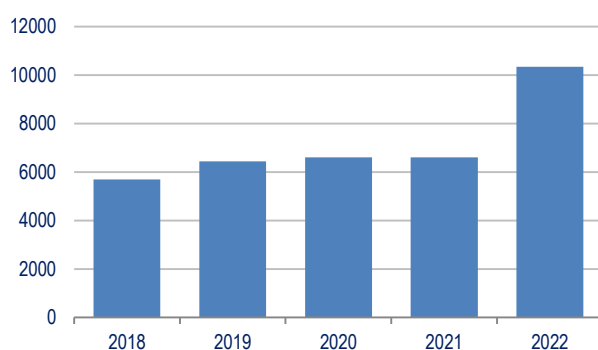
Wilson Logistics - US

Brands

Own Brands: Ashley-Sleep, Ashley, Millenium, Sierrasleep

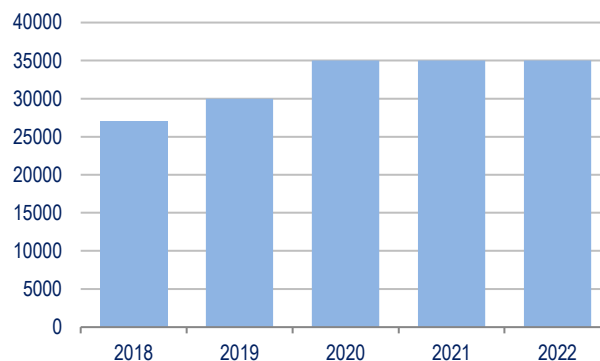
Financial Performance

Total Revenues, million USD



Source: CSIL estimates

Total Employees, units



Source: CSIL estimates

Sales Breakdown by geographical area

Although Ashley has a strong international presence with many stores located in 155 countries, many international storefronts are franchises and operated independently. Ashley exports about 5% of total sales.

Production

Manufacturing plants

Total number of manufacturing plants: 18, located in the United States and Vietnam.

Sales Breakdown by product

Ashley is a soft furniture specialist. Upholstered furniture accounts for about half of company's turnover, while mattresses account for about 6%.

Mattress materials: Polyurethane Foam, Latex, Innerspring, Other

Auping

Netherlands

Headquarters

Royal Auping

Maagdenburgstraat 26 - 7421 ZC Deventer, AA - Netherlands-

T: +31 570 681911

<https://www.auping.com>

info@auping.nl

Year of establishment: 1921

Activity: Manufacturer, Retailer

Production: Beds, Mattresses, Contract, Hospitality furniture, Semi-finished parts

Product specialization: Mattresses

Turnover: 101 million USD (2022)

Number of employees: 350 (2022)

Group: Auping

Controlled companies, subsidiaries and other related companies

Koninklijke Auping BV - NL

Sustainable Sleep BV - NL

Bedzy BV - NL

Auping Germany GmbH - DE

Royal Auping - BE

Royal Auping Scandinavia - DK

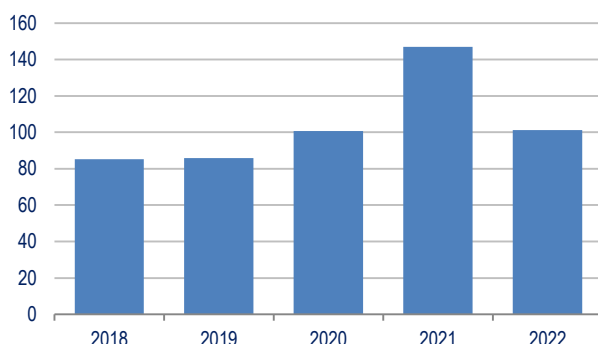
Royal Auping International BV - NL

Brands

Own Brands: Auping

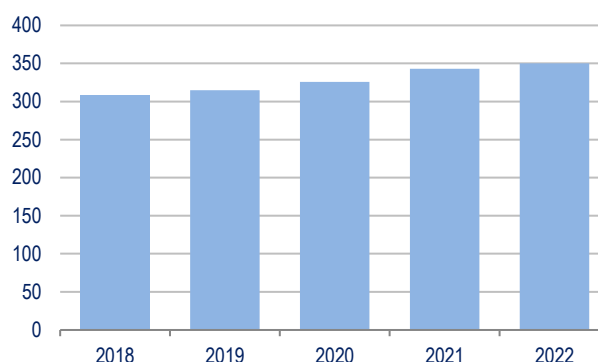
Financial Performance

Total Revenues, million USD



Source: CSIL estimates

Total Employees, units



Source: CSIL estimates

Sales Breakdown by geographical area

About 40% of total turnover is exported. Important export markets include Belgium, Germany, and Denmark, but the company has partnerships that allow its products to reach markets in South America, the Middle East, and Asia.

Production

Manufacturing plants

Total number of manufacturing plants: 2, in the Netherlands.

Sales Breakdown by product

An estimated 75% of total turnover is accounted for by mattresses. The rest is composed of bedroom furniture and beds.

Mattress materials: Innerspring

BIA Bedding

USA

Headquarters

BIA Bedding Industries of America

1375 Jersey Ave. - North Brunswick, NJ 08902 - USA-

T: +1 800-233-7467

<https://biamattress.com>; <https://beddingindustriesofamerica.com>

info@bia-nj.com

Activity: Manufacturer, Licensing Group**Production:** Mattresses, Pillows**Product specialization:** Mattresses**Turnover:** 475 million USD (2021)**Year of establishment:** 1866**Group:** BIA Bedding Industries of America**Controlled companies, subsidiaries and other related companies**

BIA West - US

BIA Midwest - US

BIA's licensing network includes 83 partners, 67 of which are international and 16 of which are based in the United States.

Brands

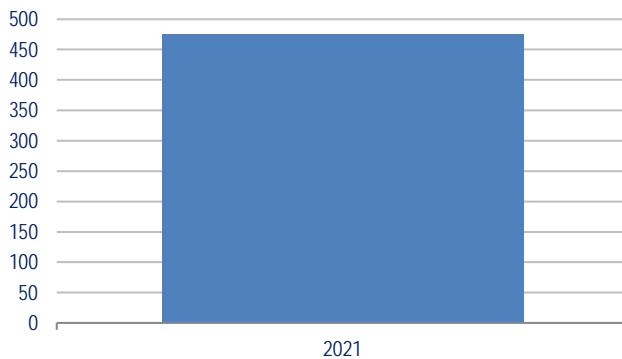
Licensed Brands: Eclipse, Eastman House, Millbrook Beds, Velika, Hemingway, Natural Dreams Talalay, Chittenden & Eastman, and Van Vorst

The company also produces private label mattresses.

Recent M&A News:

In February 2023, BIA created a partnership with a mattress producer based in Sri Lanka, Arpitech Ltd., to manufacture and distribute the Eclipse brand.

In 2022, BIA acquired a majority stake in one of its licensees based in Chicago, Illinois Sleep Products, along with its manufacturing facility.

Financial Performance**Total Revenues, million USD**

Source: CSIL estimates

Production**Manufacturing plants**

Total number of manufacturing plants: USA (22), Australia, Brazil, Morocco, United Kingdom, Greece, Türkiye, Saudi Arabia, India, China, South Korea, Sri Lanka, Singapore and Malaysia. The company is a licensing group with over 80 factories worldwide. Of these, the company itself owns and operates 3 factories in the United States.

Sales Breakdown by product

An estimated 80% of turnover is accounted for by mattresses.

Mattress materials: Polyurethane Foam, Latex, Natural/Organic

Bitali (formerly Grupo Piero)**Argentina****Headquarters****Bitali (formerly Grupo Piero)**

Ruta Panamericana Km. 31,500 - 1617 El Talar De Pacheco, BSAS

- Argentina-

T: +54 11 47362900

<http://www.piero.com.ar> ; <https://www.ohmybed.com.ar>;<https://bitali.com/index.html>

atencionalcliente@piero.com.ar

Activity: Manufacturer, Retailer**Production:** Beds, Mattresses, PU Foam**Product specialization:** Mattresses**Turnover:** 200 million USD (2021)**Number of employees:** 1,100 (2022)**Year of establishment:** 1960**Group:** Bitali**Controlled companies, subsidiaries and other related companies**

GPV SA - AR

Gani - SA

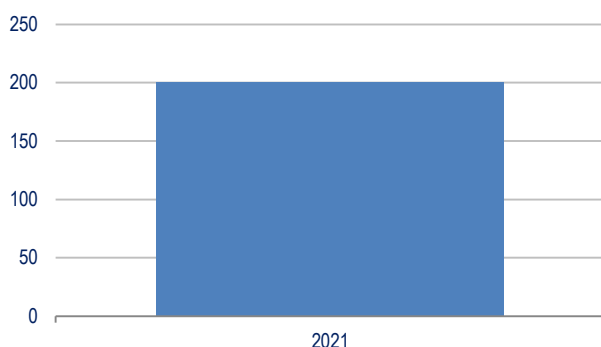
Brands

Own Brands: Piero, Cannon , Suavestar , Gani, Suavegom, Rosen, Oh!MyBed, Hiflex, Bitali

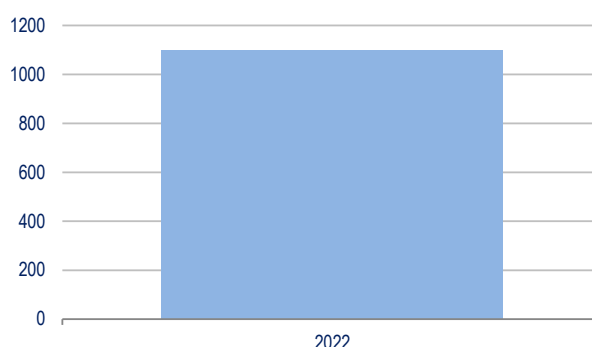
Recent M&A News:

At the beginning of 2023, Grupo Piero aquired the commercial rights of the company Rosen Chile for the manufacture and distribution of its producys in Argentina.

At the end of 2022, Grupo Piero changed its name to Bitali.

Financial Performance**Total Revenues, million USD**

Source: CSIL estimates

Total Employees, units

Source: CSIL estimates

Sales Breakdown by geographical area

The company serves mostly the South American market.

Production**Manufacturing plants**

Total number of manufacturing plants: 5, in Argentina.

Sales Breakdown by product

An estimated 50% of total turnover is accounted for by mattresses. The company also has an industrial division which manufactures foam, polyurethane, and springs.

Mattress materials: Polyurethane Foam, Innerspring

BRN Sleep Products

Türkiye

Headquarters

BRN Sleep Products - Mattress & Components Co Ltd

Kaysri Serbest Bölgesi, Kayseri Ankara Karayolu 15. Km, Ambar
Mevkii No:467 - Kayseri - Türkiye-
T: +90 352 3114499
<https://brnbed.com>
info@brnbed.com

Year of establishment: 2006

Activity: Manufacturer

Production: Mattresses, Semi-finished parts

Product specialization: Mattresses

Turnover: 65 million USD (2022)

Number of employees: 600 (2022)

Group: BRN

Controlled companies, subsidiaries and other related companies

BRN Sleep Products Bulgaria - BG

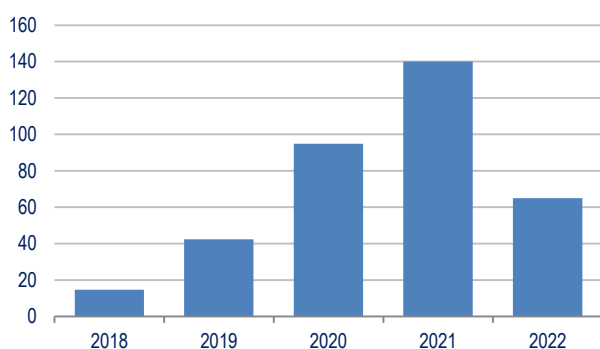
BRN Sleep Products LLC - US

Brands

Own Brands: BRN, Royal Coil

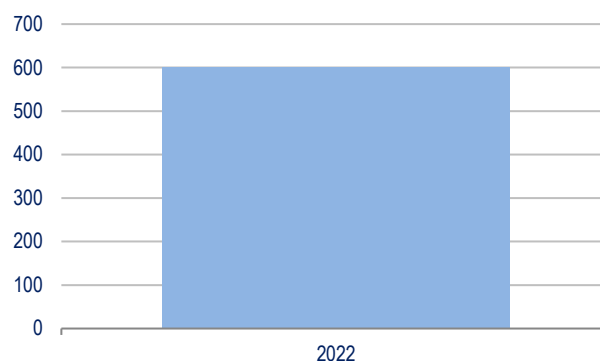
Financial Performance

Total Revenues, million USD



Source: CSIL estimates

Total Employees, units



Source: CSIL estimates

Sales Breakdown by geographical area

The company exports the bulk of its production, mostly to the United States (about 60%) and European markets (in particular the United Kingdom, Germany, Netherlands).

Production

Manufacturing plants

Total number of manufacturing plants: 3, in Türkiye, the United States, and Bulgaria.

Sales Breakdown by product

About 95% of total turnover is accounted for by mattresses, the rest being box springs.

Mattress materials: Polyurethane Foam, Innerspring

Correct

Poland

Headquarters

Correct Sp. z o.o.

ul. Podkocka 4b - 63460 Nowe Skalmierzyce, Wielkopolskie - Poland-

T: +48 62 762 99 89

info@vcorrect.eu, info@correct.eu

Year of establishment: 1990

Activity: Manufacturer

Production: Mattresses, PU Foam, Latex

Product specialization: Mattresses

Turnover: 460 million USD (2021)

Number of employees: 2,105 (2021)

Group: C4D COM40

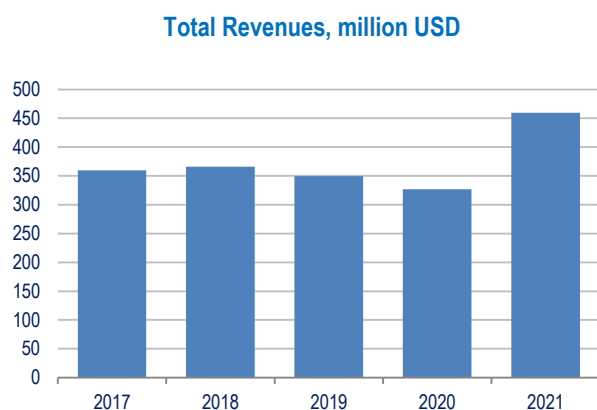
Controlled companies, subsidiaries and other related companies

The company is part of the group C4D together with Com40 Sp. z o.o. sp.k (PL), a large upholstered furniture manufacturer and EBI LLC (US), another upholstered furniture and mattress manufacturer.

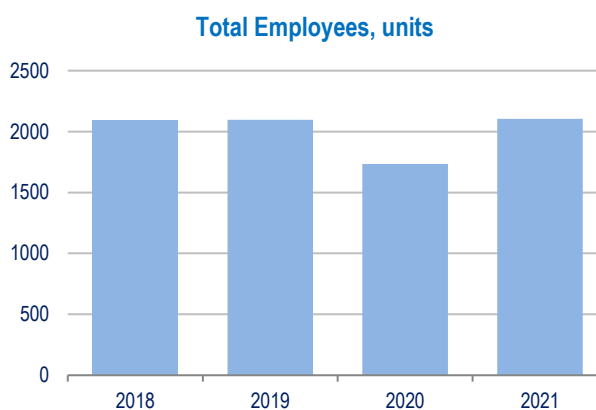
Brands

Own Brands: Correct

Financial Performance



Source: CSIL estimates



Source: CSIL estimates

Sales Breakdown by geographical area

About 78% of turnover is exported.

Production

Manufacturing plants

Total number of manufacturing plants: 1, in Poland.

Sales Breakdown by product

The company produces only mattresses, and since it is vertically integrated also produces its own foam.

Mattress materials: Polyurethane Foam, Latex, Innerspring

De Rucci Beddings

China

Headquarters

De Rucci Healthy Sleep Co., Ltd

Science and Technology Avenue No.1, Houjie - 523948 Dongguan,

Guangdong - China-

T: +86 769 85058288 ; 85052088

<https://www.derucci.com> ; <http://www.musiguoji.com>china@derucci.com**Year of establishment:** 2004)**Activity:** Manufacturer, Retailer**Production:** Upholstered furniture, Beds, Mattresses**Product specialization:** Soft Furniture**Turnover:** 864 million USD (2022)**Number of employees:** 6,041 (2022)**Stock Exchange:** SHE: 001323 (Shenzhen)**Group:** De Rucci

Controlled companies, subsidiaries and other related companies

Jiaxing Musi Bedding Products Co., Ltd. - CN

Dongguan Aimu Beddings Co., Ltd. - CN

Dongguan Derucci Bedding Sales Co., Ltd. - CN

Dongguan Derucci Bedding E-Commerce Co., Ltd. - CN

DeRUCCI International Holdings Ltd. - HK

Dongguan Derucci Home Furnishings Co., Ltd. - CN

Guangzhou Muchi Bedding Supplies Co., Ltd. - CN

Muyang Bedding (Shanghai) Co., Ltd. - CN

Derucci Bedding NY Ltd. - US

Derucci Bedding Italy SRL - IT

Derucci Bedding Germany GmbH - DE

Dongguan Huicui Furniture Co., Ltd. - CN

Brands

Own Brands: De Rucci, V6, SleepDesigns, DeKrey, Glodia, Kage

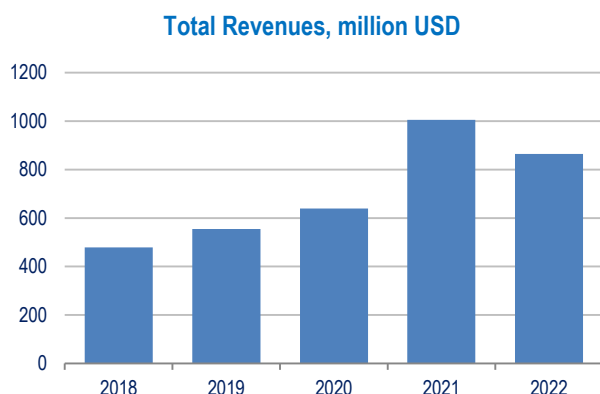
Licensed Brands: Treca, Calia

The company also produces private label mattresses.

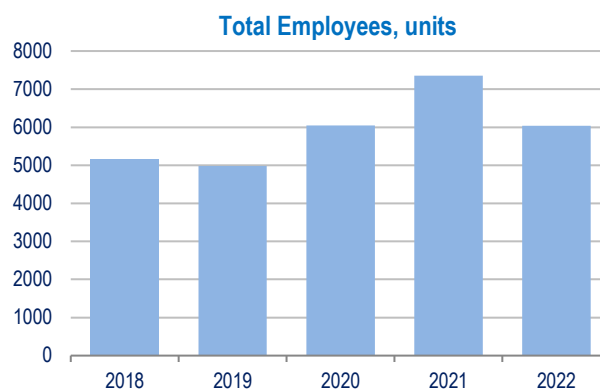
Recent M&A News:

In 2019, De Rucci entered into a partnership with Italian upholstered furniture company Calia to expand the latter's presence on the Chinese market.

Financial Performance



Source: Annual Report



Source: Annual Report

Sales Breakdown by geographical area

The company exports less than 2% of total turnover, but has some stores in the US and Australia, and commercial offices in Italy and Germany.

Production

Manufacturing plants

Total number of manufacturing plants: 2 in China.

Sales Breakdown by product

Mattresses account for about 47% of total turnover and upholstered furniture for about 8%. The rest is comprised of beds and bedding products.

Mattress materials: Polyurethane Foam, Latex, Innerspring, Natural/Organic, Other

Dorelan

Italy

Headquarters

B&T Spa - Dorelan

Via Due Ponti, 9 - 47122 Forlì FC - Italy -

T: +39 0543 1917400

<https://www.dorelan.it>

info@dorelan.it

Year of establishment: 1968

Activity: Manufacturer

Production: Mattresses, Beds, Bed Frames, Pillows, Upholstered Furniture, Contract

Product specialization: Mattresses

Turnover: 89 million USD (2022)

Number of employees: 249 (2022)

Group: Gruppo B&T

Controlled companies, subsidiaries and other related companies

D.B. SRL - IT

Dorelan USA Corp - US

Facondini SRL - IT

Dorelan International SA - CH

Dorelan Hong Kong - HK

Dorelan France - FR

Dorelan Taiwan - TW

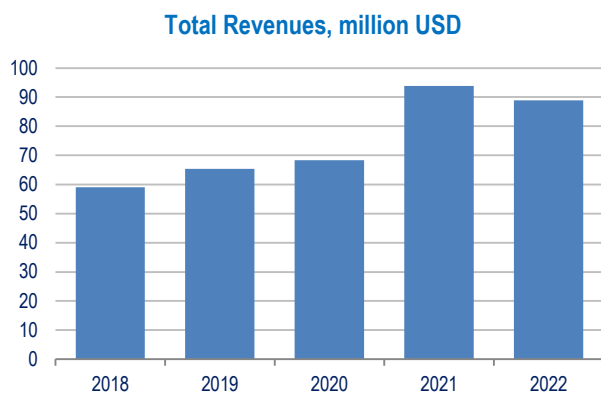
Brands

Own Brands: Dorelan, Facondini

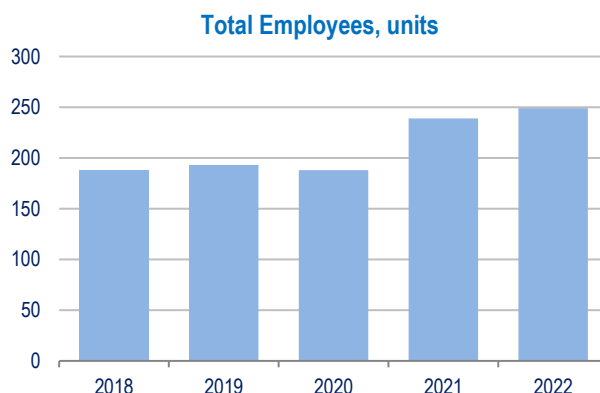
Recent M&A News:

In 2022, B&T acquired direct competitor Facondini Materassi, with a notable brand and strong e-commerce presence.

Financial Performance



Source: CSIL estimates



Source: CSIL estimates

Sales Breakdown by geographical area

In 2022 the company registered an export share of about 12%. Although only about 5% of total turnover comes from markets outside the European Union, the company is expanding its presence in Asia.

Production

Manufacturing plants

Total number of manufacturing plants: 2, in Italy.

Sales Breakdown by product

Mattresses account for about 80% of total turnover.

Mattress materials: Polyurethane Foam, Innerspring

Duroflex

India

Headquarters

Duroflex Pvt. Ltd

No. 7, First Floor, Kodava Samaja Building, First Main,
Vasanthnagar - 560 052 Bangalore, Karnataka - India-
T: +91 80 22289290 ; 22289663
http://www.duroflexworld.com
duroflex@vsnl.com

Year of establishment: 1964

Activity: Manufacturer, Retailer

Production: Upholstered furniture, Beds, Mattresses, Contract, PU Foam, Latex

Product specialization: Mattresses

Turnover: 153 million USD (2022)

Number of employees: 850 (2022)

Group: Duroflex

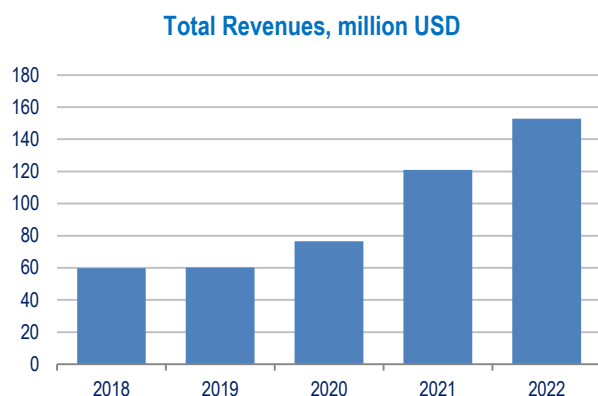
Controlled companies, subsidiaries and other related companies

Shivaarna Technofoams Pvt Ltd - IN
Sleepyhead Home Decor Pvt Ltd - IN
Palmspring Mattress Pvt Ltd - IN
Alleppey Latex Pvt Ltd - IN
Coco-Latex Exports Pvt Ltd - IN

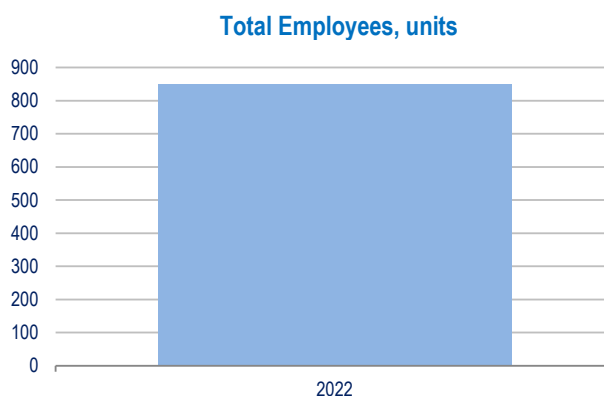
Brands

Own Brands: Duroflex, Sleepyhead, Neuma, Duropedic, Energise, Natural Living, Essential

Financial Performance



Source: CSIL estimates



Source: CSIL estimates

Sales Breakdown by geographical area

The company has a subsidiary dedicated to production for exports, which accounts for about 5% of total turnover.

Production

Manufacturing plants

Total number of manufacturing plants: 8, in India.

Sales Breakdown by product

An estimated 90% of total turnover is accounted for by mattresses. In 2020/21, in the wake of the pandemic, the company started producing upholstered and home furniture.

Mattress materials: Polyurethane Foam, Latex, Innerspring, Natural/Organic

Emma – The Sleep Company

Germany

Headquarters

Emma Matratzen GmbH

Wilhelm-Leuschner-Str. 78 - 60329 Frankfurt am Main - Germany-

T: +49 069 989 723 - 300

<https://www.emma-matratze.de>

support@emma-mattress.co.uk

Year of establishment: 2013

Activity: Retailer

Production: Beds, Mattresses, Pillows, Semi-finished parts

Product specialization: Mattresses

Turnover: 920 million USD (2022)

Number of employees: 850 (2022)

Controlled companies, subsidiaries and other related companies

Emma Sleep Comercio de Colchoes

Brasil Ltda - BR

Emma Sleep Hong Kong Limited - HK

Emma Sleep Italy SRL - IT

Emma Sleep New Zealand Limited - NZ

Emma Sleep NL BV - NL

Emma Sleep Portugal, Unipessoal LDA -

PT

Emma Sleep Singapore Pte Ltd. - SG

Emma Sleep UK Limited - UK

Emma Sleep India Private Limited - IN

Emma Mattres Inc - US

Emma Sleep Pty Ltd. - AU

Emma Sleep Canada Inc. - CA

Ema Sleep Japan GK - JP

Emma Sleep Mexico S de RL de CV - MX

Bedtime (Shanghai) Co. Ltd. - CN

Emma Sleep France - FR

Emma Sleep SAS - CO

Brands

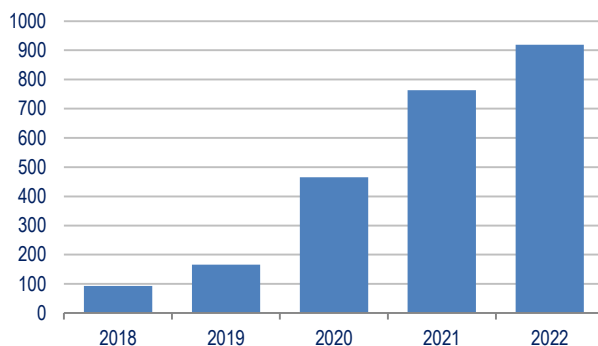
Own Brands: Emma

Recent M&A News:

In June 2023, the company announced the sale of the subsidiary Dunlopillo Deutschland GmbH that it had acquired out of bankruptcy in 2017. The closing is expected by the end of September 2023, after which the brand will be continued under the newly founded Dunlopillo Vertriebs GmbH.

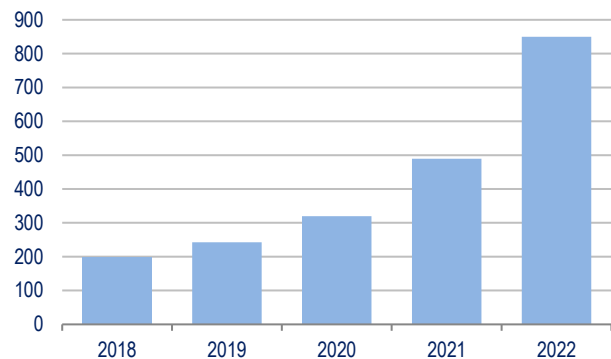
Financial Performance

Total Revenues, million USD



Source: CSIL estimates

Total Employees, units



Source: CSIL estimates

Sales Breakdown by geographical area

About 75% of turnover is accounted for by exports. Important markets are France, the United Kingdom, the Netherlands, Spain, and Brazil. In 2022, countries like Australia and Mexico showed triple-digit growth.

Production

Manufacturing plants

The company does not operate manufacturing plants. It has suppliers from China, France, Germany, Ireland, Poland, Portugal, Serbia, Spain, Switzerland, UK, USA.

Sales Breakdown by product

An estimated 90% of total turnover is accounted for by mattresses. The rest is comprised of pillows, toppers, beds, and slatted bases.

Mattress materials: Polyurethane Foam, Innerspring

Erciyes Anadolu Holding (ex Boydak)

Türkiye

Headquarters

Erciyes Anadolu Holding

OSB. 6. Cad. No. 35 - 38070 Kayseri - Türkiye-

T: +90 352 207 18 00

<https://www.erciyesanadolu.com>

boydak@boydakholding.com.tr;

Year of establishment: 1957

Activity: Manufacturer

Production: Upholstered furniture, Home furniture, Garden and Outdoor, Mattresses, PU Foam, Textiles

Product specialization: Multiproduct Furniture

Turnover: 2,245 million USD (2022)

Number of employees: 12,439 (2022)

Group: Erciyes Anadolu Holding

Controlled companies, subsidiaries and other related companies

Bellona Mobilya Sanayi VE Ticaret Anonim Sirketi - TR

Istikbal Mobilya Sanayi VE Ticaret Anonim Sirketi - TR

Mondi Mobilya Sanayi VE Ticaret Anonim Sirketi - TR

Doqu EV Tekstili Sanayi VE Ticaret Anonim Sirketi - TR

Boyteks Tekstil Sanayi VE Ticaret Anonim Sirketi - TR

Vellteks Kumas Tekstil Sanayi VE Ticaret Anonim Sirketi - TR

Weavers Tekstil Sanayi VE Ticaret Anonim Sirketi - TR

Form Sunger VE Yatak Sanayi Ticaret Anonim Sirketi - TR

Boypas Dayanikli Tuketim Mallari Pazarlama Anonim Sirketi - TR

Bepas Dayanikli Tuketim Mallari Pazarlama Anonim Sirketi - TR

Doga Dayanikli Tuketim Mallari Ticaret Anonim Sirketi - TR

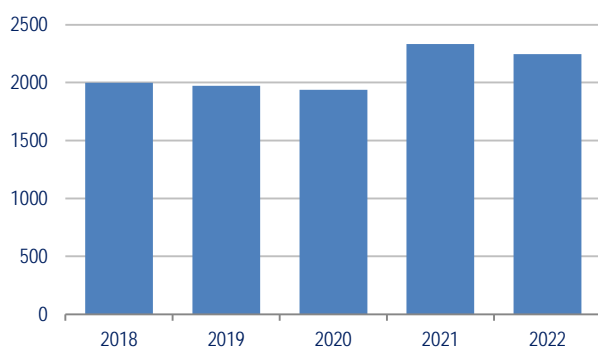
Serko YAY Sanayi VE Ticaret Anonim Sirketi - TR

Brands

Own Brands: Istikbal, Bellona, MondiHome

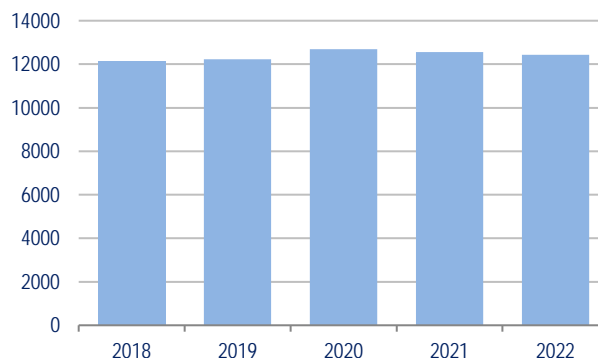
Financial Performance

Total Revenues, million USD



Source: CSIL estimates

Total Employees, units



Source: CSIL estimates

Sales Breakdown by geographical area

About 24% of total turnover is exported. Major export markets include Canada, Belgium, the UK, Greece, Russia, Germany, Spain, Italy and the US.

Production

Manufacturing plants

Total number of manufacturing plants: 9, in Türkiye (7), Russia, and Ukraine. 5 are for furniture production.

Sales Breakdown by product

Erciyes Holding is one of Türkiye's largest manufacturers of mattresses, furniture, mattress ticking, textiles, steel wire, innerspring units, metal tubes and profiles, foam, fibres and energy cables.

Furniture accounts for an estimated 80% of total turnover.

Mattress materials: Polyurethane Foam, Innerspring

EuroComfort Holding

Germany

Headquarters

EuroComfort Holding GmbH
 Vennweg 22 - 46395 Bocholt - Germany-
 T: +49 2871 9979
<https://eurocomfort.de>
info@eurocomfort.de

Year of establishment: 1976

Activity: Manufacturer

Production: Upholstered furniture, Bedrooms, Mattresses, Pillows, Contract

Product specialization: Soft Furniture

Turnover: 442 million USD (2022)

Number of employees: 3,857 (2021)

Group: EuroComfort Group

Controlled companies, subsidiaries and other related companies

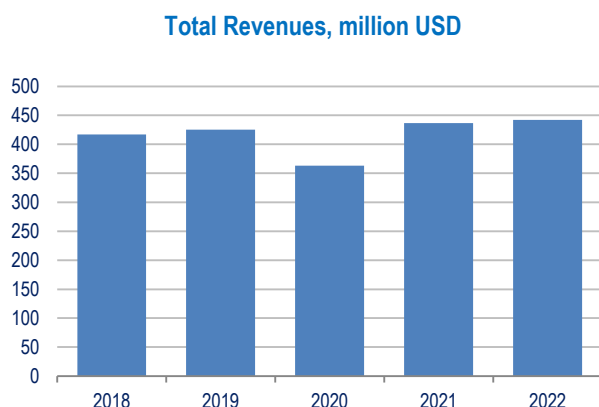
Over-Hold GmbH - DE
 Over Trading GmbH - DE
 Luck GmbH & Co. KG - DE
 Brinkhaus GmbH - DE
 Dunflex Faser GmbH - DE
 Euro-Comfort Sp. z oo - PL
 UAB Vilnika - LT
 Suzhou Lueck Asia Pacific Co. Ltd. - CN

Badenia Bettcomfort GmbH & Co. KG - DE
 EuroComfort Asia Pacific Co., Ltd. - CN
 Textil Boleslawiec Sp. z oo - PL
 Brinkhaus Polska Sp. z oo - PL
 Abeil SAS - FR
 Eurofly GmbH - DE
 TB Polska Sp. z oo - PL
 Euroline Sp. z oo - PL

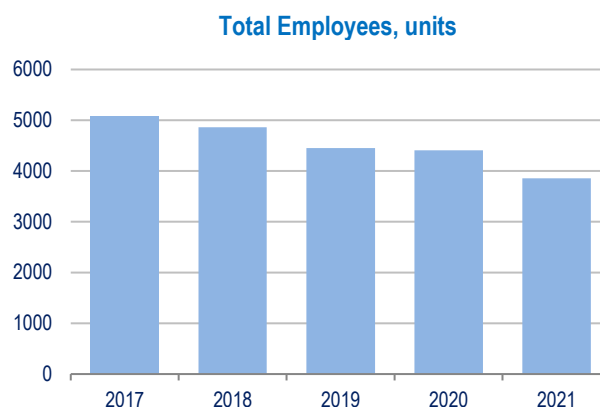
Brands

Own Brands: Irisette, Brinkhaus, Trendline, Bedcare, Ewald Schillig

Financial Performance



Source: CSIL estimates



Source: CSIL estimates

Sales Breakdown by geographical area

About half of total turnover is exported. Around 35% of turnover comes from Western Europe, 11% from Eastern Europe, and 1% from both Asia and America.

Production

Manufacturing plants

Total number of manufacturing plants: 10, in Germany (2), Poland (4), China (2), Lithuania, and France.

Sales Breakdown by product

Mattresses account for an estimated 30% of total turnover and upholstered furniture accounts for 40%.

Mattress materials: Polyurethane Foam, Latex, Innerspring

France Bed Holdings

Japan

Headquarters

France Bed Holdings Co., Ltd.
Shinjuku Square Tower 5F, 6-22-1, Nishi-Shinjuku, Shinjuku-ku -
163-1105 Tokyo - Japan -
T: +81 3 67415580
<https://www.francebed.co.jp>

Year of establishment: 1949

Stock Exchange: TYO:78400 (Tokyo)

Activity: Manufacturer, Retailer

Production: Furniture, Upholstered furniture, Bedrooms, Tables and Chairs, Home furniture, Mattresses, Medical Beds, Medical Mattresses, Contract, Coverings

Product specialization: Multiproduct Furniture

Turnover: 446 million USD (2022)

Number of employees: 1,785 (2022)

Group: France Bed

Controlled companies, subsidiaries and other related companies

France Bed Co., Ltd. - JP
France Bed Furniture Co., Ltd. - JP
France Bed Sales Co., Ltd. - JP
Tokyo Bed Co., Ltd. - JP
Jiangsu Furan Shu Floor Co., Ltd. - JP

Tsubasa Co., Ltd. - JP
Kashidasu KK - JP
Home Care Service Yamaguchi Co., Ltd. - JP
Efubi Tomonaki KK - JP
Jiangsu France Bed Co., Ltd. - CN

Brands

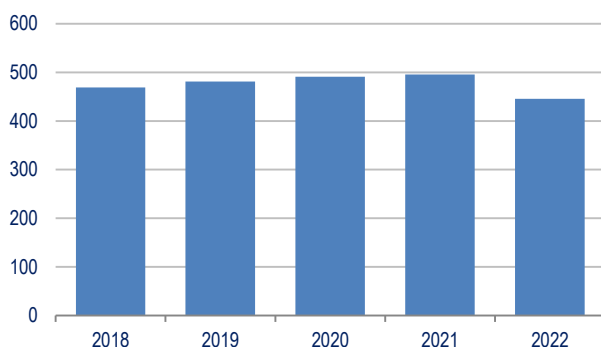
Own Brands: France Bed, Reha Tech, FB Furniture, Tokyo Bed
Licensed Brands: Slumberland

Recent M&A News:

In 2021 France Bed engaged in a contract with Hilding Anders for bed manufacturing technology and trademark usage rights, which expires in at the end of 2025.

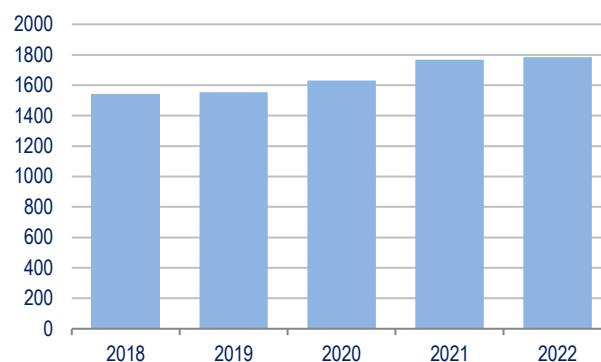
Financial Performance

Total Revenues, million USD



Source: Annual Report

Total Employees, units



Source: Annual Report

Production

Manufacturing plants

Total number of manufacturing plants: 9, in Japan (8) and China.

Sales Breakdown by product

The company has two specific segments. Medical services include the production and supply of medical and nursing care beds as well as welfare equipment rental, retail, and wholesale, linen supply for hospitals and hotels (about 65% of total turnover). The Interior Health segment manufactures and sells beds, mattresses, furniture, and other bedding products (about 35% of total turnover). An estimated 37% of total turnover is accounted for by mattresses.

Mattress materials: Polyurethane Foam, Innerspring

Grupo Flex

Spain

Headquarters

Flex Equipos de Descanso SA

Area empresarial Andalucía, Sector 7-C/Rio Almanzora 2 - 28906

Getafe, Madrid - Spain-

T: +34 91 6918689

<https://www.flex.es> ; <http://www.flexhoteles.com>
atc.flex@flex.es
Activity: Manufacturer, Retailer

Production: Beds, Mattresses, Contract

Product specialization: Mattresses

Turnover: 400 million USD (2022)

Number of employees: 2,200 (2022)

Year of establishment: 1999

Group: Grupo Flex

Controlled companies, subsidiaries and other related companies

Ecom Digital Factory SL - ES

And So to Bed Limited - UK

Vi-Spring Limited - UK

Aireloom Bedding - US

ES Kluff & Co Inc. - US

Flex Equipos de Descanso de Chile

Limitada - CL

Molaflex - Colchoes, SA - PT

Flex do Brasil LTDA - BR

ByL SPA - CL

Noctalia SL - ES

Productos Kol SL - ES

Promoflex Descanso SL - ES

Schramm GmbH - DE

Brands

Own Brands: Flex, Mash, Molaflex, Klinum, Dormilón, Dorwin, ES Kluff, Vi-Spring, Aireloom, Marshall

Recent M&A News:

In 2022 Grupo Flex acquired the German luxury mattress and bed manufacturer Schramm.

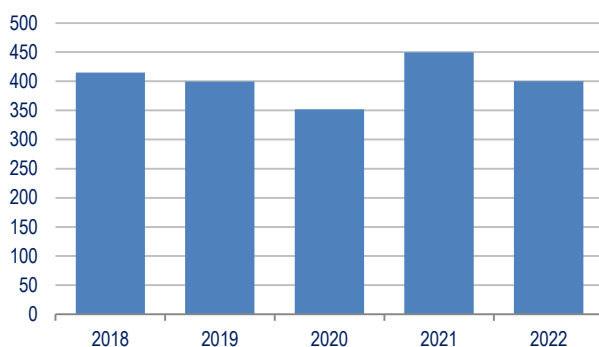
In 2021, Grupo Flex acquired a Spanish online bedding start up Marmota.

Also in 2021 Grupo Flex acquired a majority stake in Chilean company ByL, an e-commerce specialist.

In 2019, Grupo Flex acquired Canadian company Marshall Mattress, which in 2020 was merged with subsidiary ES Kluff.

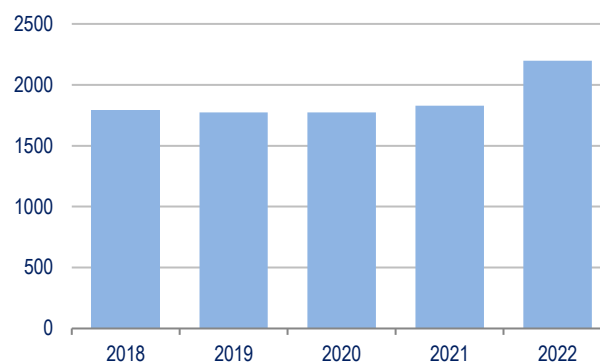
Financial Performance

Total Revenues, million USD



Source: CSIL estimates

Total Employees, units



Source: CSIL estimates

Sales Breakdown by geographical area

The Group has a strong presence in Spain, Portugal, the United Kingdom, as well as in North and South America (Brazil and Chile).

Production

Manufacturing plants

Total number of manufacturing plants: 11 in Spain (3), the United States of America (3), Portugal, Brazil, Chile, the United Kingdom, and Germany. In December 2022, group subsidiary Kluff opened its 3rd factory in the United States.

Sales Breakdown by product

Mattress account for about 70% of total turnover.

Mattress materials: Latex, Innerspring, Natural/Organic

Grupo Pikolin

Spain

Headquarters

Grupo Pikolin, S.L.

Ronda Ferrocarril 24 - 50197 Zaragoza - Spain-

T: +34 976 300030

<https://www.grupopikolin.com> ; <https://www.pikolin.com>

corporativo@grupopikolin.com ; corporate@grupopikolin.com

Year of establishment: 1948

Activity: Manufacturer, Trader

Production: Beds, Mattresses, Pillows, Contract, Hospitality furniture, Healthcare furniture, Semi-finished parts

Product specialization: Soft Furniture

Turnover: 530 million USD (2022)

Number of employees: 3,040 (2021)

Group: Grupo Pikolin

Controlled companies, subsidiaries and other related companies

Dunlopillo (Malaysia) Sdn. Bhd. - MY

Dunlopillo (Shenzen) Ltd. - CN

Compagnie Financiere Europeenne Literie - FR (Cofel)

Industrias Hidraulicas Pardo, SL - ES

Confordes Sociedad Limitada - ES

Espadesa Retail Sociedad Limitada. - ES

Pikolin SL - ES

Spacio Repos SL - ES

Pikolin Lusitana - Fabrica de Artigos de Descanso, LDA - PT

Sleep House Colchoes E Assessorios Ltda - BR

Pikolin Brasil Industria de Colchoes Ltda - BR

Compania Europea de Articulos DEL Descanso SL - ES

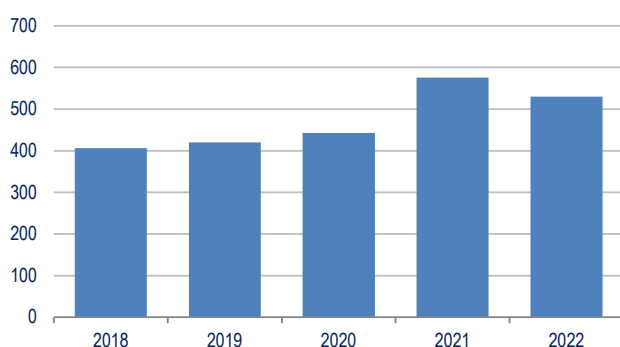
Smatex SL - ES

Brands

Own Brands: Pikolin, Sema, Epeda, Licensed Brands: Bultex, Lattotflex, Dunlopillo

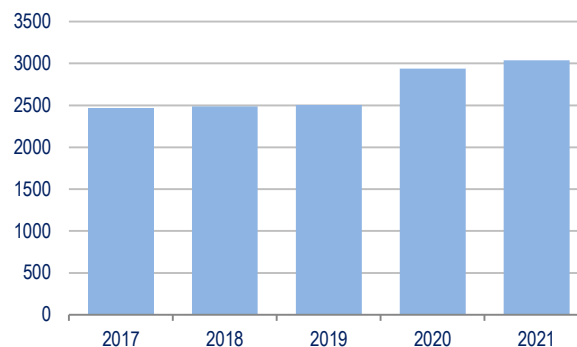
Financial Performance

Total Revenues, million USD



Source: CSIL estimates

Total Employees, units



Source: CSIL estimates

Sales Breakdown by geographical area

Grupo Pikolin generates most of its consolidated sales in Spain and France, accounting for about 40% and 50% of total turnover, respectively. Other important markets of export include Brazil and APAC countries.

Production

Manufacturing plants

Total number of manufacturing plants: 10, in Spain (3), France (4), Brazil, China, and Vietnam.

Sales Breakdown by product

Mattresses account for about 60% of total turnover, with slatted bases, box springs, and other bedding products representing the rest.

Mattress materials: Polyurethane Foam, Latex, Innerspring

Herval

Brazil

Headquarters

Herval Industria de Moveis, Colchões e Espumas

Rodovia Br 116 - Km 223,5 n.º 7070 - 93950-000 Dois Irmãos, RS - Brazil-

T: +55 51 35648300 ; 35648438

<https://www.moveisherval.com.br>

Year of establishment: 1959

Activity: Manufacturer, Retailer

Production: Upholstered furniture, Beds, Tables and Chairs, Mattresses, Contract, PU Foam

Product specialization: Soft Furniture

Turnover: 185 million USD (2021)

Number of employees: 1,001 (2021)

Group: Herval

Controlled companies, subsidiaries and other related companies

Herval Industria de Moveis, Colchoes e Espumas is a subsidiary of the Herval Group which is active in many different industries.

Herval Industria de Moveis, Colchoes E Espumas Ltda. - BR

Herval Nordeste Industria de Moveis, Colchoes E Espumas Ltda. - BR

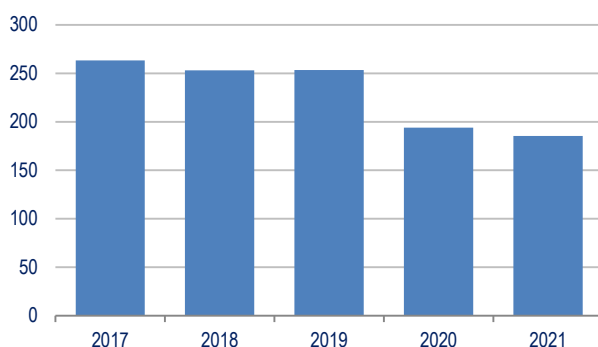
H Quimica - BR

Brands

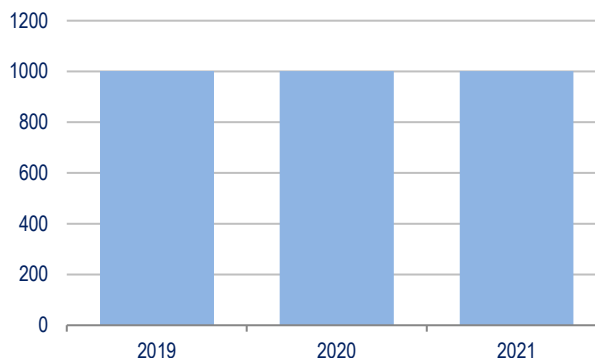
Own Brands: Herval Moveis e Colchoes, H Quimica, Moveis Edez, Uultis, Herval Móveis Corporativos

Recent M&A News:

In 2022 the group finished the expansion (by 66,000 m²) of its furniture and mattress factory in Dois Irmãos.

Financial Performance**Total Revenues, million USD**

Source: CSIL estimates

Total Employees, units

Source: CSIL estimates

Sales Breakdown by geographical area

Export sales represent around 10% of total company sales. Exports are mainly directed to the US market.

Production**Manufacturing plants**

Total number of manufacturing plants: 2, in Brazil.

Sales Breakdown by product

The company manufactures mostly upholstered furniture and mattresses, but also produces lines for living and dining rooms as well as for bedrooms. The majority of the product portfolio is composed of "soft furniture" (upholstered furniture accounts for an estimated 30% and mattresses 60%), but it also manufactures wooden furniture.

Mattress materials: Polyurethane Foam, Innerspring

Hilding Anders

Sweden

Headquarters

Hilding Anders International AB

Neptunigatan 1, Posthusplatsen - 211 20 Malmö, Sydsverige - Sweden-

T: +46 40 6656700

<https://www.hildinganders.com> ; info@hildinganders.com

Year of establishment: 1939

Activity: Manufacturer

Production: Beds, Mattresses, Contract

Product specialization: Mattresses

Turnover: 1,227 million USD (2021)

Number of employees: 10,881 (2021)

Group: Hilding Anders

Controlled companies, subsidiaries and other related companies

Hilding Anders Singapore Pte Ltd - SG

Hilding Anders International AB - SE

B-Fly Denmark ApS - DK

Hilding Anders Danmark A/S - DK

Hilding Anders Polska Sp. z oo - PL

B-Fly Norway AS - NO

Hilding Anders (Tianjin) Beds Co., Ltd. - CN

Hilding Anders Belgium - BE

Hilding Anders Alsace - FR

Hilding Anders Ceska Republika AS - CZ

Hilding Anders DOO - HR

Hilding Anders Deutschland GmbH - DE

Hilding Anders Copenhagen A/S - DK

Springs and Foam GmbH - DE

Hilding Anders Spain SL - ES

Hilding Anders Italy SRL - IT

Hilding Anders Sweden AB - SE

Hilding Anders Baltic AS - EE

Hilding Anders Switzerland AG - CH

Happy GmbH - CH

Hilding Anders US Corp. - US

Pullman Slaapcomfort BV - NL

Hilding Anders Netherlands BV - NL

UAB Mingridas - LT

Hilding Anders Norway AS - NO

Hilding Anders Malaysia Sd. Bhd. - MY

Hilding Anders Thailand Ltd - TH

Hilding Anders (Harbin) Furniture Co.,

Ltd. - CN

Brands

Own Brands: Carpe Diem Beds, Jensen, Bico, Slumberland, Pullman, Eastborn, Hespo, Tropico, Ekens, PerfectaDreams, Bedding Italia, Happy ; **Licensed Brands:** Dunlopillo

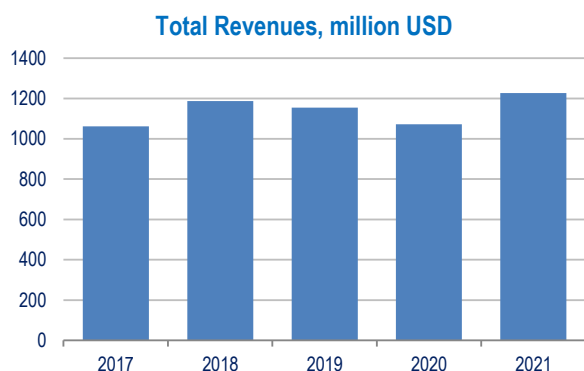
The company also produces private label mattresses.

Recent M&A News:

Hilding Anders is exploring strategic options to exit its joint venture with Askona.

In 2020 the group sold the French subsidiary Andre Renault.

Financial Performance



Source: CSIL estimates



Source: CSIL estimates

Sales Breakdown by geographical area

The group has a global presence with sales networks in Europe, Asia, South America, and the Middle East.

Production

Manufacturing plants

Total number of manufacturing plants: 22, in Sweden (2), China (3), Russia (2), Belgium, Croatia, Czech Republic, Denmark, Estonia, Finland, Italy, Lithuania, Malaysia, Norway, Poland, Spain, Switzerland, and Thailand.

Sales Breakdown by product

An estimated 80% of total turnover is accounted for by mattresses.

Mattress materials: Polyurethane Foam, Latex, Innerspring

Ikano Industry (ex Dendro)

Poland

Headquarters

Ikano Industry Sp. z o.o (ex Dendro)
 Ul. Magazynowa 4 - 64610 Rogozno - Poland-
 T: +48 67 3525400
<http://www.dendro.pl>; <https://ikanoindustry.pl>
iod@ikanoindustry.pl

Year of establishment: 2008

Activity: Manufacturer

Production: Upholstered furniture, Mattresses, PU Foam

Product specialization: Mattresses

Turnover: 154 million USD (2022)

Number of employees: 1,456 (2022)

Group: Ikano

Controlled companies, subsidiaries and other related companies

Ikano Industry Sp. z o.o - PL, is a subsidiary of the Ikano Group, one of its six business units that operates in mattress and upholstered furniture manufacturing. IKEA is one of its biggest customers, accounting for about 90% of sales. The company also supplies for Emma.

Ikano Industry Mexico - MX

Ikano Retail, another subsidiary of the group, owns the franchising rights for Malaysia, Singapore, Mexico and Thailand, and operates IKEA stores in those markets.

Brands

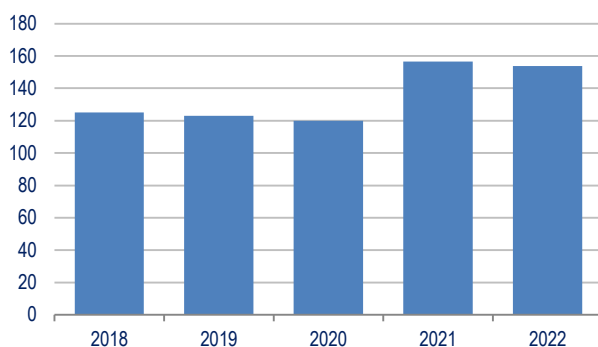
The company exclusively produces private label mattresses.

Recent M&A News:

In 2022 a facility was opened in the Netherlands for chemical recycling, allowing for 1.3 million mattresses to be recycled, which corresponds to 54% of the company's total production.

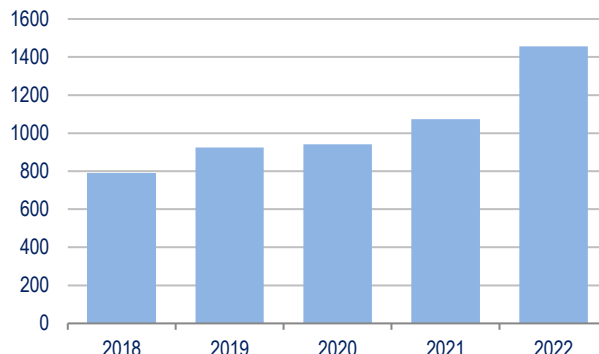
Financial Performance

Total Revenues, million USD



Source: CSIL estimates

Total Employees, units



Source: CSIL estimates

Sales Breakdown by geographical area

Ikano Industry exports about 95% of total turnover. Important markets of export include Germany (25%), Sweden (20%), and France (18%).

Production

Manufacturing plants

Total number of manufacturing plants: 3, in Poland (2) and Mexico. Upholstered furniture is exclusively produced at the Mexican manufacturing plant.

Sales Breakdown by product

About 85% of total turnover is accounted for by mattresses, while the rest is accounted for upholstered furniture. Breaking down mattress turnover, 87% were foam, 12% were spring, and 1% latex.

Mattress materials: Polyurethane Foam, Innerspring, Other

Jason Furniture (Hangzhou)

China

Headquarters

Jason Furniture (Hangzhou) Co., Ltd.

The KUKA building, N.599, Dongning Road, 1, Jiangnan District -
310018 Hangzhou, Zhejiang - China-
T: +86 571 86755388
<https://www.kukahome.com>; service@kukahome.com

Year of establishment: 1982**Stock Exchange:** SHA:603816 (Shanghai)**Activity:** Manufacturer, Retailer**Production:** Office Furniture, Upholstered furniture, Dining and Living rooms, Beds, Tables and Chairs, Garden and Outdoor, Mattresses, Contract**Product specialization:** Soft Furniture**Turnover:** 2,677 million USD (2022)**Number of employees:** 19,576 (2022)

Group: Kuka

Controlled companies, subsidiaries and other related companies

Gu jia household (qushui) co., ltd. - CN
Gujia intelligent household jiaxing - CN
Hangzhou gujia craft furniture sales - CN
Hangzhou kuka bedding co., ltd. - CN
Quanzhou delandis industries and trade - CN
Jason furniture (ningbo) co., ltd. - CN
Ku home huanggang co., ltd. - CN
Kuka (HK) Trade Co., Limited - HK
Natuzzi trading (shanghai) co., ltd. - CN

RB Management AG - DE
Rolf Benz AG & Co. KG - DE
Pauchie furniture (shanghai) - CN
Zhejiang kuka merlin furniture - CN
Dongguan premier home furnishing co., ltd. - CN
Gujia Sofa (Vietnam) Co., Ltd. - VN
Hebei kuka bedding co., ltd. - CN
Kuka Home Italia S.R.L. - IT

Premier Furniture of North America - US
Zhejiang kujia home sales co., ltd. - CN
Zhuang Sheng Furniture (Vietnam) - VN
Hangzhou gujia smart home - CN
Hangzhou kuka custom furnishing - CN
Hangzhou jingxiao furniture manufacturing co., ltd. - CN
Xibao Home Furnishing (Malaysia) - MY

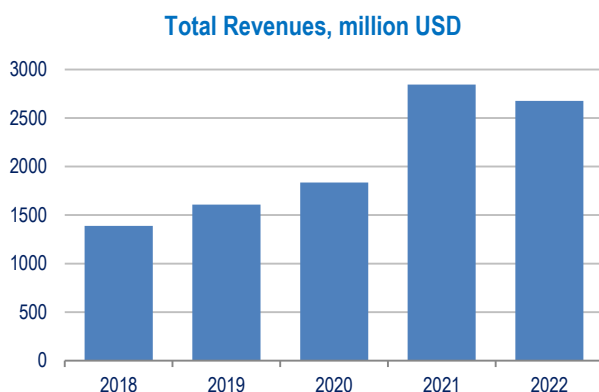
Brands

Own Brands: Kuka Home, Kuka Sofa, Rolf Benz ; **Licensed Brands:** Natuzzi, La-Z-Boy

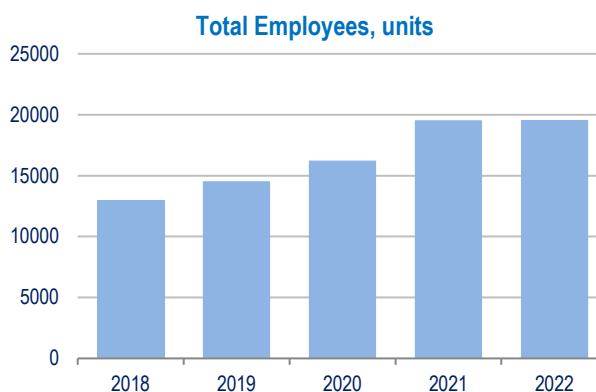
Recent M&A News:

In 2019, Kuka purchased 51% shares of the Chinese mattress manufacturer Shenzhen Hengang Industries (De Landis).
In 2018, Kuka Home bought Rolf Benz from the German Hül's Group.

Financial Performance



Source: Annual Report



Source: Annual Report

Sales Breakdown by geographical area

About 40% of total turnover is exported. Main export markets are: United States, Germany, United Kingdom, United Arab Emirates, Saudi Arabia, Japan, South Africa.

Production

Manufacturing plants

Total number of manufacturing plants: 14 in China (10), Mexico (3), and Vietnam.

Sales Breakdown by product

About half of total turnover is represented by upholstered furniture, 20% by mattresses, and the rest is a combination of office furniture and dining and living room furniture.

Mattress materials: Polyurethane Foam, Latex, Innerspring, Natural/Organic

Kurlon

India

Headquarters

Kurlon Enterprise Limited

N-301, North Block, Manipal Centre, Dickenson Road - 560042

Bangalore, Karnataka - India-

T: +91 80 25587132 ; 40313156 ; 40313131

https://kurlon.com

customercare@kurlon.com

Year of establishment: 1962

Activity: Manufacturer, Retailer

Production: Furniture, Upholstered furniture, Home furniture, Mattresses, Contract, PU Foam

Product specialization: Mattresses

Turnover: 108 million USD (2021)

Number of employees: 716 (2020)

Controlled companies, subsidiaries and other related companies

Kurlon Retail Limited - IN

Komfort Universe Products and Services Limited - IN

Belvedere International Limited - IN (Spring Air)

Kanvas Concepts Private Limited - IN

Starships Value Chain and Manufacturing Private Limited - IN

Brands

Own Brands: Kurl-on, Homekomforts

Licensed Brands: Spring Air, Englander

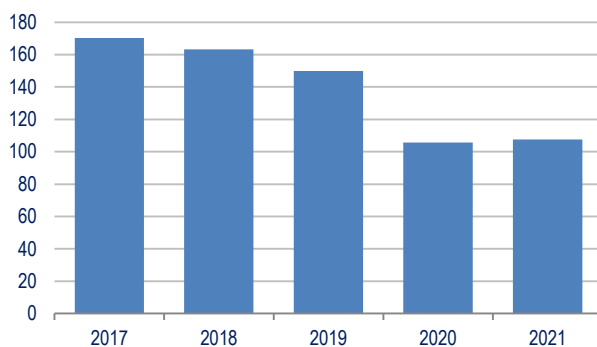
Recent M&A News:

In June 2023, media outlets started to report that Sheela Foam was in the process of acquiring leading Indian mattress manufacturer, Kurlon Enterprise. While neither company has confirmed this, the transaction is expected to be completed within the next few months.

In 2019, Kurlon acquired leading bedding brand Spring Air's operations across India, Bangladesh, Sri Lanka, and Pakistan.

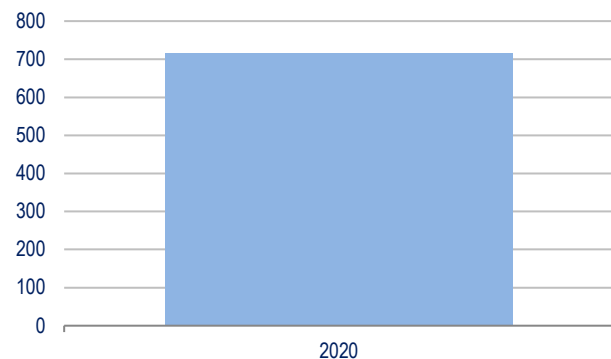
Financial Performance

Total Revenues, million USD



Source: Annual Report

Total Employees, units



Source: CSIL estimates

Sales Breakdown by geographical area

The company serves mostly the domestic market, with exports accounting for less than 1% of total turnover.

Production

Manufacturing plants

Total number of manufacturing plants: 12 in India.

Sales Breakdown by product

An estimated 94% of total turnover is accounted for by mattresses.

Mattress materials: Polyurethane Foam, Innerspring, Natural/Organic, Other

Materassificio Montalese

Italy

Headquarters

Materassificio Montalese spa - Per Dormire - Enuit21

Via S. Pierino Casa al Vescovo - 51100 Pistoia Pistoia PT - Italy-

T: +39 0573 1798992

<https://perdormire.com>

info@perdormire.com

Year of establishment: 1971

Activity: Manufacturer, Retailer

Production: Mattresses, Beds, Bed Frames, Upholstered furniture, Contract

Product specialization: Mattresses

Turnover: 104 million USD (2022)

Number of employees: 534 (2022)

Controlled companies, subsidiaries and other related companies

Montalese SpA - IT

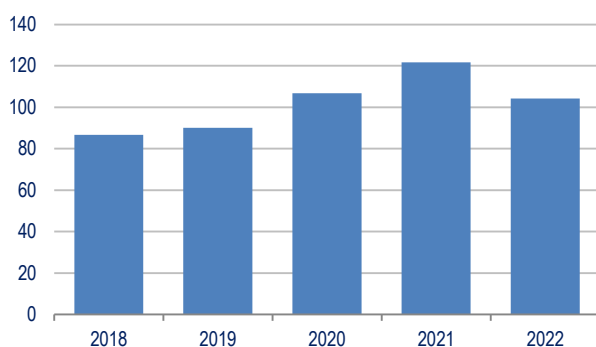
Montalese Far East Co., Ltd. - CN

Brands

Own Brands: PerDormire, Enuit21

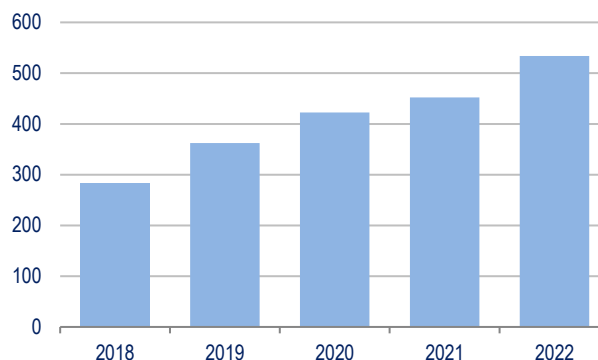
Financial Performance

Total Revenues, million USD



Source: CSIL estimates

Total Employees, units



Source: CSIL estimates

Sales Breakdown by geographical area

About 35% of total turnover is accounted for by exports. Important export markets include European countries such as France, Germany, and the Czech Republic.

Production

Manufacturing plants

Total number of manufacturing plants: 1 in Italy.

Sales Breakdown by product

About 77% of total turnover is accounted for by mattress sales, and the rest is accounted for by beds (18%), sofa beds, and slatted bases.

Mattress materials: Polyurethane Foam, Innerspring

Mlily

China

Headquarters

Healthcare Co., Ltd.

No. 999, Gaonan Road, Dingyan Town - 226521 Rugao, Jiangsu - China-

T: +86 513 68169482

<http://www.mlily.com> ; hkfoam@hkfoam.com

Year of establishment: 2003

Stock Exchange: SHA:603313 (Shanghai)

Activity: Manufacturer, Retailer

Production: Upholstered furniture, Beds, Mattresses, Pillows, PU Foam

Product specialization: Soft Furniture

Turnover: 1,191 million USD (2022)

Number of employees: 7,513 (2022)

Group: Healthcare Co., Ltd.-Mlily

Controlled companies, subsidiaries and other related companies

Healthcare Europe DOO - RS

Shanghai mlily home technology co., ltd. - CN

Nisco co., ltd. - CN

Nisco (Thailand) CO LTD - TH

Healthcare SC LLC - US

Mor Furniture for Less- US

Max Colchon - ES

Comotex Sistemas Del Descanso SLU - ES

Brands

Own Brands: Mlily, Nisco Living, Max Colchones, Essence Sleep

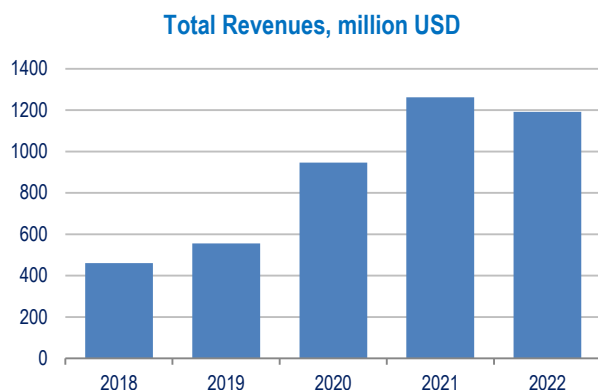
The company also produces private label mattresses.

Recent M&A News:

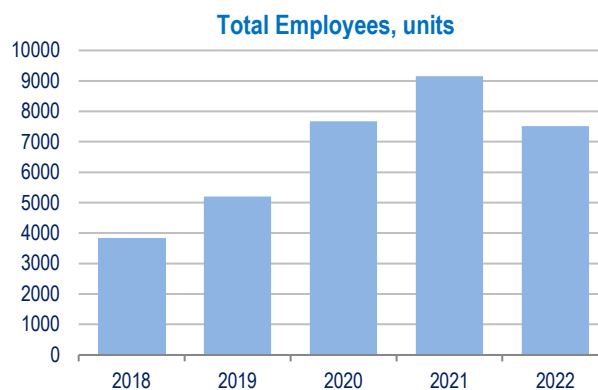
In 2020, Healthcare completed the acquisition of the US-based furniture retailer, Mor Furniture For Less.

In 2018, the company acquired Spanish mattress manufacturer and retailer Max Colchon.

Financial Performance



Source: Annual Report



Source: Annual Report

Sales Breakdown by geographical area

About 87% of total turnover is exported. Major export markets are those in which the company has invested in production facilities, namely the United States, Europe, and Thailand.

Production

Manufacturing plants

Total number of manufacturing plants: 10 in China (3), the United States of America (4), Serbia, Thailand, and Spain. In 2020 Mlily USA inaugurated its first factory in South Carolina, and then in 2021 the company signed a lease for a new 300,000-square-foot manufacturing facility in Rock Hill, S.C.

In 2021, they leased two new production facilities in Arizona, USA.

Sales Breakdown by product

Mattress production accounts for about 48% of total turnover. The remaining part is mainly made by upholstered furniture (16%), adjustable beds, and pillows.

Mattress materials: Polyurethane Foam, Innerspring

Serta Simmons Bedding

USA

Headquarters

Serta Simmons Bedding LLC
 2451 Industry Avenue - Doraville, GA, 30360 - USA-
 T: +1 770 5127700 ; 404-5345000
<https://sertasimmons.com>

Year of establishment: 1871

Activity: Manufacturer, Retailer

Production: Beds, Mattresses, Contract

Product specialization: Mattresses

Turnover: 2,200 million USD (2022)

Number of employees: 6,000 (2020)

Group: SSB / Simmons

Controlled companies, subsidiaries and other related companies

Serta Simmons Home Delivery & Hospitality - US
 Simmons & Co Inc - US
 Simmons & Partners, LLC - US
 Simmons Bedding - US
 Simmons Contract Sales, LLC - US
 Simmons International, Inc - US
 Simmons Bedding Canada Co - US
 World of Sleep Outlets, LLC - US
 National Bedding Company LLC - US

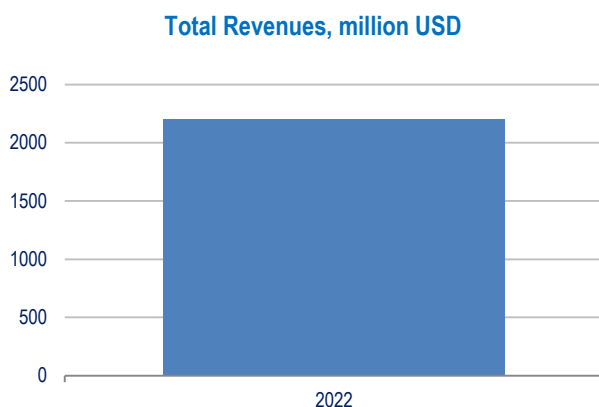
Brands

Own Brands: Serta, Simmons, Beautyrest, Tuft&Needle

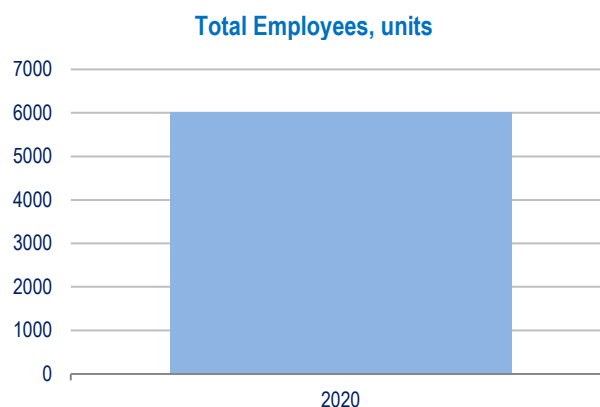
Recent M&A News:

At the end of June 2023, the company completed its financial restructuring and emerged from a Chapter 11 bankruptcy filed at the beginning of the year.

Financial Performance



Source: CSIL estimates



Source: CSIL estimates

Production

Manufacturing plants

Total number of manufacturing plants: 22, in the United States (17) and Canada.

Mattress materials: Polyurethane Foam, Innerspring, Other

Sheela Foam (Sleepwell)

India

Headquarters

Sheela Foam Limited

Sleepwell Tower #14, Sector 135 - 201301 Noida, Uttar Pradesh - India-

T: +91 120 4512260

<https://www.sheelafoam.com> ; <https://mysleepwell.com> ;

<https://www.polyurethanes.org>

export@sheelafoam.com ; b2b@sheelafoam.com

Year of establishment: 1971

Stock Exchange: NSE:SFL (India)

Activity: Manufacturer

Production: Mattresses, Chemicals, PU Foam, Latex

Product specialization: Mattresses

Turnover: 377 million USD (2022)

Number of employees: 2,747 (2022)

Group: Sheela Group

Controlled companies, subsidiaries and other related companies

International Comfort Technologies Pvt Ltd - IN

Interplasp SL - ES

Joyce Foam Pty Ltd - AU

Staquo World Pvt Ltd - IN

Sleepwell Enterprises Pvt Ltd - IN

Brands

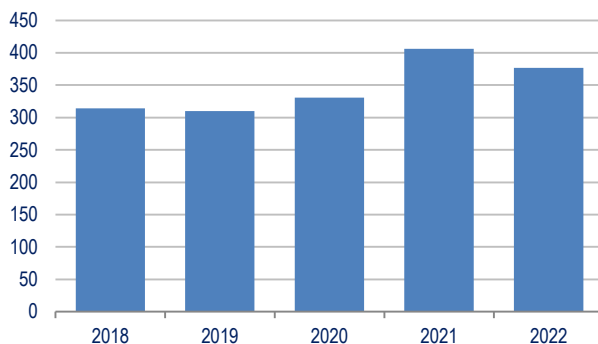
Own Brands: Sleepwell, Feather Foam

Recent M&A News:

In June 2023, media outlets started to report that Sheela Foam was in the process of acquiring leading Indian mattress manufacturer, Kurlon Enterprise. While neither company has confirmed this, the transaction is expected to be completed within the next few months.

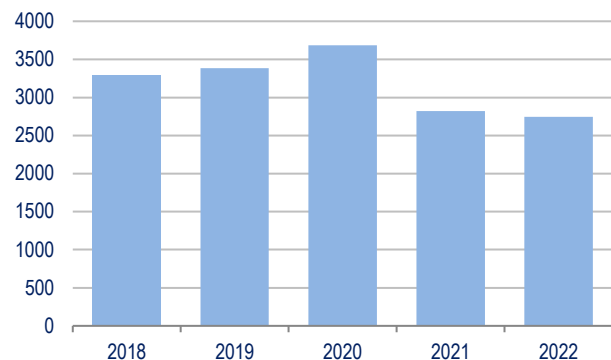
Financial Performance

Total Revenues, million USD



Source: Annual Report

Total Employees, units



Source: Annual Report

Sales Breakdown by geographical area

About 7% of the company's turnover comes from foreign markets.

Production

Manufacturing plants

Total number of manufacturing plants: 17, in India (11), Australia (5), and Spain.

Sales Breakdown by product

Mattresses accounted for 41% of total turnover in 2022.

Mattress materials: Polyurethane Foam, Latex, Innerspring

Silentnight Group

United Kingdom

Headquarters

Silentnight Group Ltd

Silentnight House Salterforth - Barnoldswick, Lancashire, BB18

5UE - United Kingdom-

T: +44 1282 813051

<https://www.silentnight.co.uk> ; <https://www.silentnightgroup.co.uk>

enquiries@silentnightgroup.co.uk

Year of establishment: 1946

Activity: Manufacturer

Production: Bedrooms, Beds, Mattresses, Contract

Product specialization: Mattresses

Turnover: 168 million USD (2021)

Number of employees: 723 (2021)

Group: Silentnight Group

Brands

Own Brands: Silentnight, Studio by Silentnight

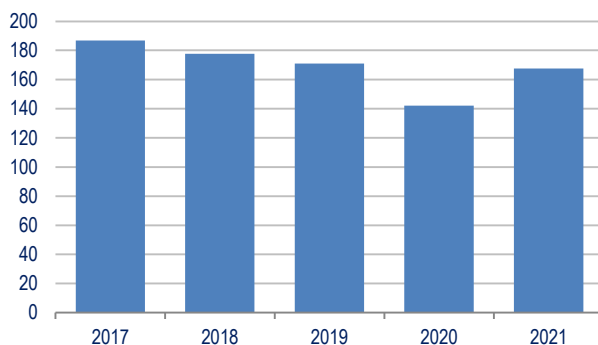
Recent M&A News:

In 2022, it was announced that the Silentnight would become the official bed supplier for the Premier Inn hotel chain in a multi-million pound contract.

In 2020 the company sold its Aspatia factory, from where the Sealy UK business is based, ending the longstanding licensing arrangement with the Sealy brand.

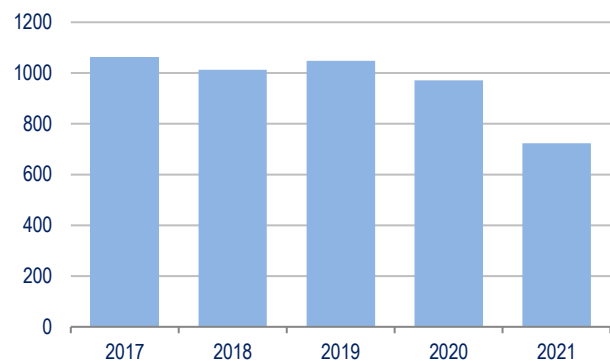
Financial Performance

Total Revenues, million USD



Source: CSIL estimates

Total Employees, units



Source: CSIL estimates

Sales Breakdown by geographical area

The company makes minimal export sales, with over 99% of total turnover coming from the domestic market.

Production

Manufacturing plants

Total number of manufacturing plants: 1 in the United Kingdom.

Sales Breakdown by product

Mattresses are estimated to account for about 70% of total turnover.

Mattress materials: Polyurethane Foam, Innerspring

Sinomax

Hong Kong

Headquarters

Sinomax (Holding) Group

No. 38 Wang Chiu Road, Kowloon Bay - Kowloon - Hong Kong-

T: +852 25747798

<https://www.sinomax.com>

ir@sinomax.com ; sales@sinomax.com.hk

Year of establishment: 2001

Stock Exchange: HKG:1418 (Hong Kong)

Activity: Manufacturer, Retailer

Production: Mattresses, Contract, PU Foam, Latex

Product specialization: Mattresses

Turnover: 403 million USD (2022)

Number of employees: 2,477 (2022)

Group: Sinomax

Controlled companies, subsidiaries and other related companies

Sinomax Health & Household Products Ltd - HK

Sinomax International Trading Ltd - HK

Dongguan Sinohome Ltd - CN

Shandong Sinomax Household Products and Technology Ltd - CN

Shanghai Luen Tai Polyurethane Co., Ltd. - CN

Sinohome Household Products (Shenzhen) Ltd - CN

Sinomax (Zhejiang) Polyurethane Technology Ltd - CN

Sinomax Kuka (Zhejiang) Foam Co., Ltd. - CN

Sinomax USA, Inc. - US

Sinomax East, Inc. - US

Dormeo Canada Limited - CA

Sinomax (Vietnam) Polyurethane Technology Ltd - VN

Sinomax (Vietnam) Household Products Ltd - VN

Brands

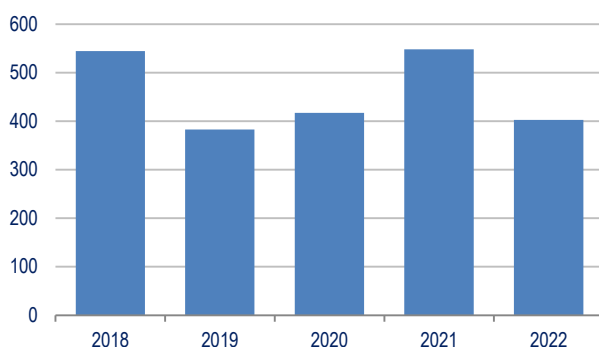
Own Brands: Sinomax, ComforZen, Dream Serenity, SPA Supreme, Zeopedic, Customizer, Dormeo Octaspring, Kidspedics, Tung Ah Foam

Licensed Brands: Sharper Image, HoMedics, Awaken by Joan Lunden

The company also produces private label mattresses.

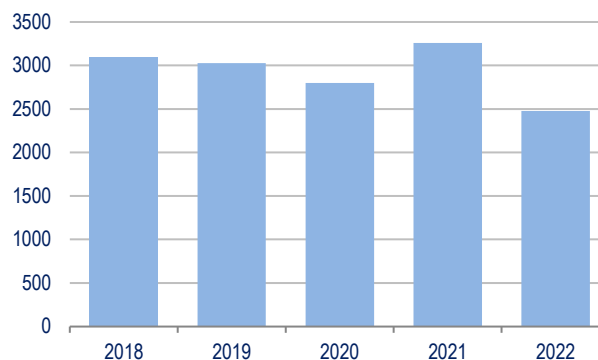
Financial Performance

Total Revenues, million USD



Source: Annual Report

Total Employees, units



Source: Annual Report

Sales Breakdown by geographical area

About 55% of total turnover comes from exports. The North American market accounts for about 40% of total turnover, while Europe and other overseas markets account for about 15%.

Production

Manufacturing plants

Total number of manufacturing plants: 8 in China (4), the United States of America (2), and Vietnam (2).

Sales Breakdown by product

About 63% of total turnover is accounted for by mattresses.

Mattress materials: Polyurethane Foam, Latex, Innerspring

Sleep Number

USA

Headquarters

Sleep Number Corporation

1001 Third Avenue South - Minneapolis, MN, 55404 - USA-

T: +1 888 4112188

<https://www.sleepnumber.com>

info@sleepnumber.com; commercialsales@sleepnumber.com

Year of establishment: 1987

Stock Exchange: NASDAQ:SNBR (New York)

Activity: Manufacturer, Retailer

Production: Beds, Mattresses, Pillows, Contract

Product specialization: Mattresses

Turnover: 2,114 million USD (2022)

Number of employees: 5,115 (2022)

Controlled companies, subsidiaries and other related companies

Select Comfort Retail Corporation - US

Select Comfort SC LLC - US

Select Comfort COSC Canada ULC - CA

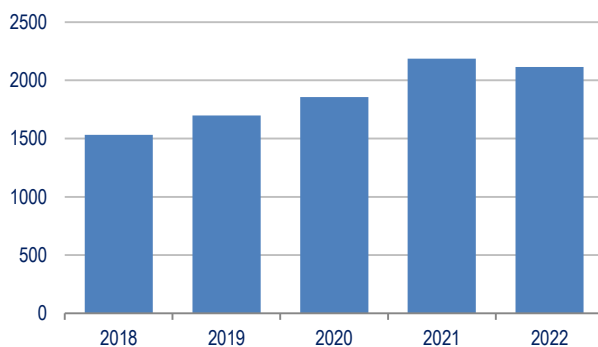
Select Comfort Limited - UK

Brands

Own Brands: Sleep Number, Select Comfort

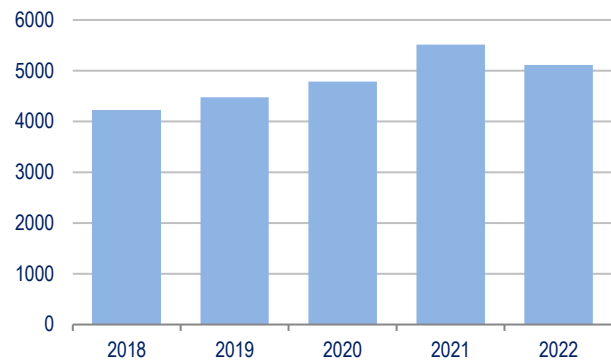
Financial Performance

Total Revenues, million USD



Source: Annual Report

Total Employees, units



Source: Annual Report

Sales Breakdown by geographical area

The company mostly serves the domestic market, but exports a small share to Canada and the United Kingdom.

Production

Manufacturing plants

Total number of manufacturing plants: 2 in the United States of America.

Sales Breakdown by product

The company specializes in mattress production, along with adjustable bases, beds, pillows, and other bedding products.

Mattress materials: Polyurethane Foam, Innerspring, Other

Tempur Sealy

USA

Headquarters

Tempur Sealy International, Inc.
 1000 Tempur Way - Lexington, KY, 40511 - USA-
 T: +1 888 811 5053
<https://www.tempursealy.com> ; marketing@tempurpedic.com

Year of establishment: 1964

Activity: Manufacturer, Retailer

Production: Beds, Mattresses, Contract

Product specialization: Mattresses

Turnover: 4,921 million USD (2022)

Number of employees: 12,000 (2022)

Stock Exchange: NYSE:TPX (New York)

Group: Tempur Sealy

Controlled companies, subsidiaries and other related companies

Sealy Mattress Manufacturing Co., LLC - US
 Tempur Production USA, LLC - US
 Sherwood Bedding - US
 Comfort Revolution, LLC - US

Sealy Canada, Ltd - CA
 Sealy Mattress Company Mexico, S. de RL de CV - MX
 Dan-Foam ApS - DK
 Dreams - UK

Brands

Own Brands: Tempur, Tempur-Pedic, Sealy, Stearns & Foster, Cocoon by Sealy, Sleep Outfitters, Dreams, SOVA

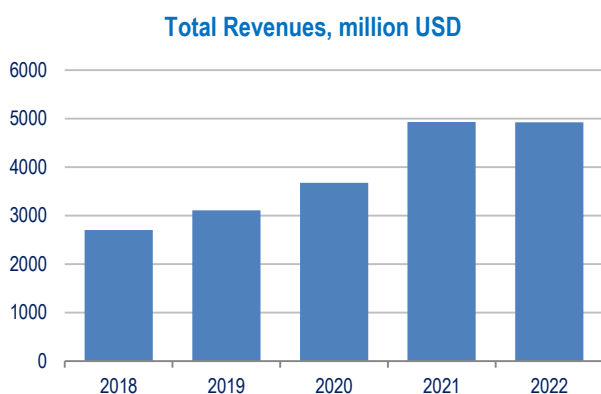
Recent M&A News:

In 2023, it was announced that Tempur Sealy would buy Mattress Firm, a leading mattress retailer in the United States in a cash-and-stock transaction valued at about \$4 billion.

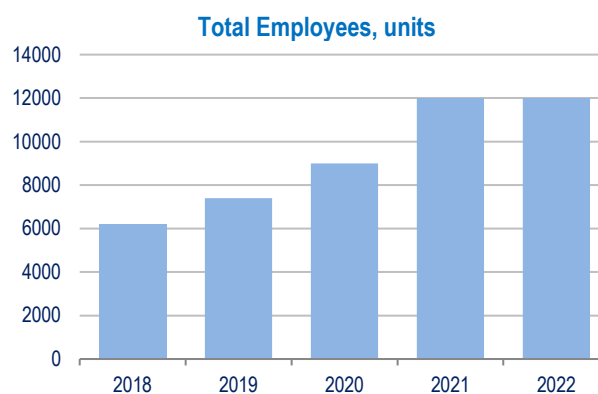
In 2021, the company acquired Dreams Topco Limited, the "Dreams" leading specialty bed retailer based in the UK, along with its direct and indirect subsidiaries, for \$475 million.

In 2020 the company acquired an 80% ownership interest in an LLC containing the Sherwood Bedding business, a major manufacturer in the US private label and OEM bedding market.

Financial Performance



Source: Annual Report



Source: Annual Report

Sales Breakdown by geographical area

Exports account for about 24% of total turnover. Most of the company's sales come from North America.

Production

Manufacturing plants

Total number of manufacturing plants: 8, in the United States of America (4), Canada, Mexico, Denmark, and the United Kingdom. The facility in Denmark is operated by subsidiary Dan-Foam, and the facility in the United Kingdom is operated by subsidiary Dreams. The group is also engaged in other manufacturing activities through international joint ventures and licensee agreements.

Sales Breakdown by product

The company's sales can be divided into two segments: mattresses, foundations and adjustable foundations, which account for 91% of total turnover, and other bedding products (pillows, mattress covers, sheets, etc). Mattresses alone are estimated to account for about 60% of total turnover.

Mattress materials: Polyurethane Foam, Innerspring

Xilinmen Group

China

Headquarters

Xilinmen Furniture Co.,Ltd
Xilinmen Industrial Park, No.1, Second Ring Road - 312001
Shaoxing, Zhejiang - China-
T: +86 575 85169669
<https://www.sleemon.cn> ; <http://www.sleemon.com>
inquiry@sleemon.com ; international@chinabed.com ;

Year of establishment: 1984

Stock Exchange: SHA:603008 (Shanghai)

Activity: Manufacturer, Retailer

Production: Upholstered furniture, Bedrooms, Beds, Mattresses, Contract

Product specialization: Soft Furniture

Turnover: 1,165 million USD (2022)

Number of employees: 9,317 (2022)

Group: Xilinmen Group

Controlled companies, subsidiaries and other related companies

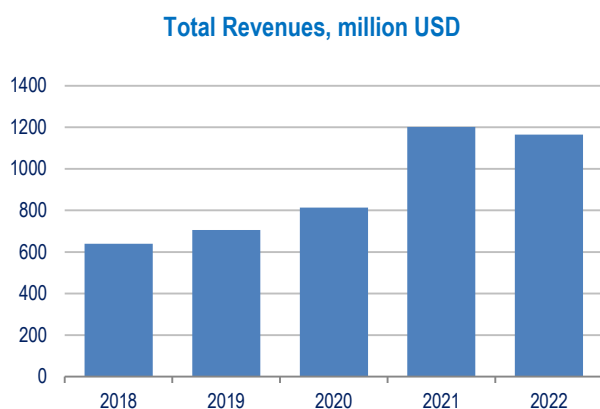
Beijing babaoli furniture co., ltd. - CN
Chengdu xilinmen furniture co., ltd. - CN
Hangzhou xinxi furniture sales co., ltd. - CN
Hangzhou xiyue furniture sales co., ltd. - CN
Jiacheng (xianghe) furniture co.,ltd. - CN
Xilinmen guangdong furniture co., ltd. - CN

Xilinmen hotel furniture co., ltd. - CN
Xilinmen northern furniture co., ltd. - CN
Zhejiang xilinmen upholstered furniture co., ltd. - CN
Jiaxing milano design furniture co., ltd. - CN
Henan Hengda Xilinmen Home Furnishing Co., Ltd. - CN

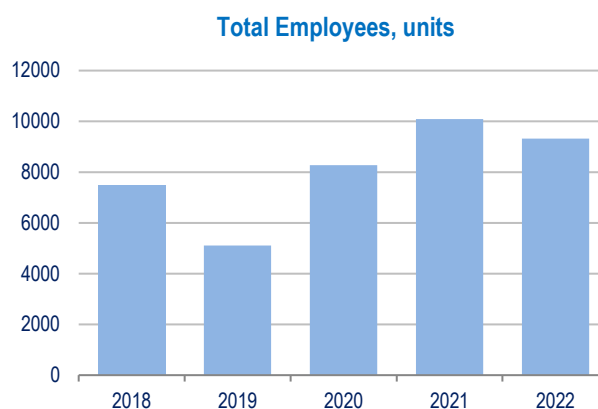
Brands

Own Brands: Xilinmen, Ximian, M&D
Licensed Brands: IKEA, Nitori
The company also produces private label mattresses.

Financial Performance



Source: Annual Report



Source: Annual Report

Sales Breakdown by geographical area

About 15% of total turnover is exported, mostly to other Asian countries, but also Europe.

Production

Manufacturing plants

Total number of manufacturing plants: 9, in China (8) and Thailand.

Sales Breakdown by product

Mattress account for about 80% of total turnover while upholstered furniture accounts for about 12%.

Mattress materials: Polyurethane Foam, Latex, Innerspring, Natural/Organic

Yatas Yatak

Türkiye

Headquarters

Yatas Yatak ve Yorgan San. Tic. AS

41A, Kartal Caddesi, Cumhuriyet Mahallesi - 34876 Kartal , Istanbul

- Türkiye-

T: +90 216 4440987

<https://www.yatasbedding.com.tr>

yatas@yatas.com.tr

Year of establishment: 1976

Stock Exchange: IST: YATAS (Istanbul)

Activity: Manufacturer, Retailer

Production: Upholstered furniture, Dining and Living rooms, Bedrooms, Beds, Children's rooms, Mattresses, Textiles

Product specialization: Soft Furniture

Turnover: 406 million USD (2022)

Number of employees: 3,642 (2022)

Group: Yatas

Controlled companies, subsidiaries and other related companies

Enza Home International - US

Yatas Europe GmbH - TR

Yatas International GmbH - DE

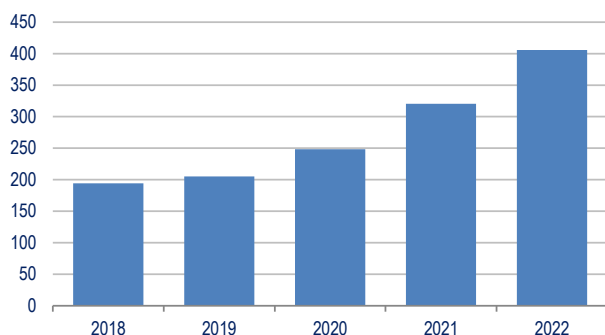
Yatas RUS Limidet Sirketi - RU

Brands

Own Brands: Yataş Bedding, Enza Home, Puffy

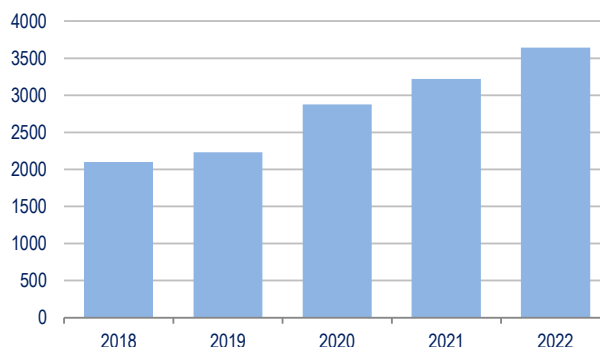
Financial Performance

Total Revenues, million USD



Source: Annual Report

Total Employees, units



Source: Annual Report

Sales Breakdown by geographical area

About 10% of the total turnover is exported. China, the UK, and Canada are primary target markets.

Production

Manufacturing plants

Total number of manufacturing plants: 3 in Türkiye.

Sales Breakdown by product

Upholstered furniture accounts for about 36% of total turnover, mattresses for 37%, and the rest includes furniture (beds, dining and living room, children's room furniture) and textiles.

Mattress materials: Polyurethane Foam, Innerspring, Other

Zinus Group

South Korea

Headquarters

Zinus Co., Ltd.

10, Yatap-Ro 81Beon-Gil Bundang - 13497 Seongnam-si,

Gyeonggi-do - Korea South-

T: +82 031 6221706

https://www.zinus.co.kr

customer-korea@zinus.com. ; sales@zinus.com

Activity: Manufacturer, Trader**Production:** Upholstered furniture, Dining and Living rooms, Beds, Tables and Chairs, Garden and Outdoor, Mattresses, Pillows**Product specialization:** Multiproduct Furniture**Turnover:** 898 million USD (2022)**Year of establishment:** 1979**Stock Exchange:** KRX: 013890 (Korean Exchange)**Group:** Zinus

Controlled companies, subsidiaries and other related companies

Best Price Mattress INC - US

Zinus, Inc. - US

Zinus USA Inc. - US

Zinus (Xiamen) Inc. - CN

Zinus (Xiamen) Global Trading Inc. - CN

Zinus (Zhangshou) Inc. - CN

Zinus (Fujian) Inc. - CN

Zinus Canada Inc. - CA

Zinus Australia Pty Ltd. - AU

Zinus Global Indonesia PT - ID

Zinus Japan KK - JP

Zinus Singapore Pte Ltd. - SG

Zinus Vietnam LLC - VN

Zinus EU Limited - UK

Zinus Dream Indonesia PT - ID

Zinus Malaysia SDN Ltd. - MY

Zinus Chile SPA - CL

Brands

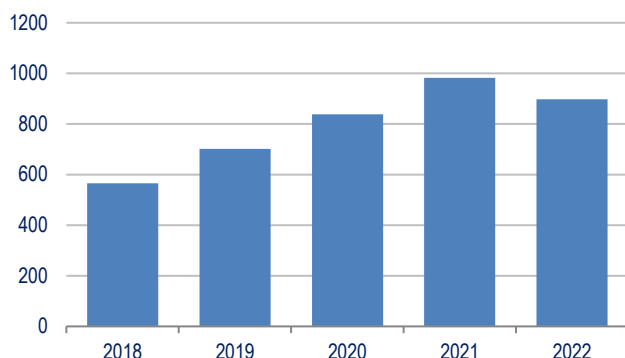
Own Brands: Zinus

Recent M&A News:

South Korean major retailer Hyundai Department Store Group acquired a 30% stake in Zinus in 2022.

Financial Performance

Total Revenues, million USD



Source: Annual Report

Sales Breakdown by geographical area

About 94% of total turnover is exported, mainly to the US (83%) and Canada. Other important (and growing) markets include Australia, South Korea, Europe. The company has sales offices in the US, the United Kingdom, Malaysia, Vietnam, Singapore, Indonesia, Australia, Canada, and China.

Production

Manufacturing plants

Total number of manufacturing plants: 6, in China (3), Indonesia (2), and the United States of America.

Sales Breakdown by product

Mattresses (foam, spring, and toppers) account for about 55% of total turnover. The bedroom furniture category (mattress frames, smart bases, box springs, platform beds) accounts for another 41% of total turnover. The category "other furniture" (sofas, home furniture, outdoor furniture, and pillows) account for the rest.

Mattress materials: Polyurethane Foam, Innerspring

PART V.

COUNTRY TABLES

Table C1 Argentina

Mattress Indicators

The mattress sector. Million of US\$											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Ranking**
Production	259	229	275	202	216	159	118	117	118	145	30
Exports	3	2	2	2	1	1	1	1	1	1	49
Imports	2	1	1	4	5	5	4	3	3	2	50
Consumption*	259	228	274	204	220	164	121	119	121	146	22

* Apparent consumption = Production – Exports + Imports

** Ranking among 50 countries, last available year

Sources: CSIL, UN Comtrade database, DESA/UNSD












Opening of the mattress sector to foreign trade											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Ranking**
Exp/production	1%	1%	1%	1%	1%	0%	1%	1%	1%	1%	50
Imp/Consumption	1%	0%	0%	2%	2%	3%	3%	3%	3%	1%	47

Sources: CSIL

** Ranking among 50 countries, last available year

Exchange rates											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	
ARS per US\$	5.47	8.12	9.25	14.77	16.55	28.06	48.17	70.60	95.14	130.58	
ARS per EUR	7.27	10.80	10.27	16.35	18.71	33.16	53.92	80.56	112.55	137.55	

Sources: Bank of Italy, US Federal Reserve

Main mattress trading partners											
Origin of mattress imports						Destination of mattress exports					
China				35.6%		Uruguay				100.0%	
Chile				15.1%							
Paraguay				13.2%							
Brazil				10.2%							
Türkiye				6.2%							
Germany				6.1%							
France				5.5%							
Spain				4.2%							
Mexico				1.4%							
Poland				0.8%							

Source: CSIL. Data are for the last available year

Real growth of mattress consumption. Forecasts		
	2023	2024
	-4%	1%

Source: CSIL

Table C2 Australia

Mattress Indicators

The mattress sector. Million of US\$											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Ranking**
Production	517	501	436	440	461	453	426	415	514	494	12
Exports	3	4	4	5	8	10	12	7	7	8	45
Imports	115	120	123	130	150	168	171	207	231	261	6
Consumption*	630	617	555	566	602	611	586	614	738	747	8

* Apparent consumption = Production – Exports + Imports

** Ranking among 50 countries, last available year

Sources: CSIL, UN Comtrade database, DESA/UNSD

Opening of the mattress sector to foreign trade											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Ranking**
Exp/production	0%	1%	1%	1%	2%	2%	3%	2%	1%	2%	49
Imp/Consumption	18%	19%	22%	23%	25%	28%	29%	34%	31%	35%	28

Sources: CSIL

** Ranking among 50 countries, last available year

Exchange rates											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	
AUD per US\$	1.03	1.11	1.33	1.34	1.30	1.34	1.44	1.45	1.33	1.44	
AUD per EUR	1.37	1.47	1.48	1.49	1.47	1.58	1.61	1.65	1.57	1.52	

Source: US Federal Reserve

Main mattress trading partners											
Origin of mattress imports						Destination of mattress exports					
China					81.3%	China					44.8%
Denmark					8.6%	New Zealand					20.3%
United States					1.4%	Hong Kong					16.8%
Sweden					1.1%	Taiwan					3.5%
Sri Lanka					1.1%	Singapore					3.1%
Thailand					1.1%	Papua New Guinea					2.6%
United Kingdom					0.9%	Philippines					1.8%
Vietnam					0.9%	South Korea					1.5%
Taiwan					0.4%	Fiji					1.2%
Spain					0.3%	Nauru					0.9%

Source: CSIL. Data are for the last available year

Real growth of mattress consumption. Forecasts											
2023						2024					
0%						1%					

Source: CSIL

Table C3 Austria

Mattress Indicators

The mattress sector. Million of US\$											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Ranking**
Production	87	97	78	79	78	80	71	71	79	69	42
Exports	72	81	66	68	67	67	58	57	64	59	23
Imports	90	83	75	74	70	84	83	87	99	108	15
Consumption*	105	98	87	85	82	97	96	100	114	118	29

* Apparent consumption = Production – Exports + Imports

** Ranking among 50 countries, last available year

Sources: CSIL, Eurostat, Central Statistical Office

Opening of the mattress sector to foreign trade											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Ranking**
Exp/production	82%	84%	84%	86%	85%	84%	82%	81%	80%	86%	7
Imp/Consumption	85%	84%	86%	87%	86%	87%	87%	86%	86%	92%	2

Sources: CSIL

** Ranking among 50 countries, last available year

Exchange rates											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	
EUR per US\$	0.75	0.75	0.90	0.90	0.88	0.85	0.89	0.88	0.85	0.95	

Source: US Federal Reserve

Main mattress trading partners											
Origin of mattress imports						Destination of mattress exports					
Germany					58.8%	Germany					62.2%
Poland					12.4%	Switzerland					21.9%
Slovenia					6.6%	Italy					3.7%
Luxembourg					4.0%	Czech Republic					1.5%
Türkiye					3.7%	Slovenia					1.4%
Romania					3.5%	Netherlands					1.3%
Hungary					3.1%	Poland					1.2%
Netherlands					2.9%	Hungary					1.0%
Italy					1.5%	Denmark					0.8%
Belgium					0.9%	France					0.7%

Source: CSIL. Data are for the last available year

Real growth of mattress consumption. Forecasts		
	2023	2024
	-5%	1%

Source: CSIL

Table C4 Belgium

Mattress Indicators

The mattress sector. Million of US\$											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Ranking**
Production	251	254	212	217	233	247	243	257	256	200	25
Exports	202	206	170	175	202	220	216	236	236	190	12
Imports	86	90	72	73	86	95	87	86	129	117	14
Consumption*	135	137	115	115	117	123	114	107	148	127	27

* Apparent consumption = Production – Exports + Imports Including Luxembourg

** Ranking among 50 countries, last available year

Sources: CSIL, Eurostat, DGSIE

Opening of the mattress sector to foreign trade											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Ranking**
Exp/production	80%	81%	80%	81%	87%	89%	89%	92%	92%	95%	1
Imp/Consumption	64%	65%	63%	63%	74%	78%	76%	80%	87%	92%	1

Sources: CSIL

** Ranking among 50 countries, last available year

Exchange rates											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	
EUR per US\$	0.75	0.75	0.90	0.90	0.88	0.85	0.89	0.88	0.85	0.95	

Source: US Federal Reserve

Main mattress trading partners											
Origin of mattress imports						Destination of mattress exports					
Netherlands			32.9%			France			38.3%		
Poland			15.4%			Netherlands			33.1%		
Germany			14.1%			Germany			15.3%		
China			9.8%			Italy			2.9%		
Romania			6.8%			Denmark			2.1%		
Türkiye			6.5%			Austria			1.6%		
France			6.1%			Switzerland			1.3%		
United Kingdom			1.4%			United Kingdom			0.9%		
Denmark			1.2%			Israel			0.5%		
Spain			1.1%			Iceland			0.5%		

Source: CSIL. Data are for the last available year

Real growth of mattress consumption. Forecasts		
	2023	2024
	-6%	0%

Source: CSIL

Table C5 Brazil

Mattress Indicators

The mattress sector. Million of US\$											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Ranking**
Production	1,624	1,508	994	917	1,088	1,015	1,034	751	915	833	5
Exports	6	8	8	11	13	14	16	15	21	19	36
Imports	5	5	3	3	3	3	3	2	3	3	49
Consumption*	1,623	1,504	989	909	1,078	1,005	1,021	738	897	817	6

* Apparent consumption = Production – Exports + Imports

** Ranking among 50 countries, last available year

Sources: CSIL, UN Comtrade database, DESA/UNSD, IBGE

Opening of the mattress sector to foreign trade											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Ranking**
Exp/production	0%	1%	1%	1%	1%	1%	2%	2%	2%	2%	45
Imp/Consumption	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	50

Sources: CSIL

** Ranking among 50 countries, last available year

Exchange rates											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	
BRL per US\$	2.16	2.35	3.34	3.48	3.19	3.65	3.94	5.16	5.40	5.16	
BRL per EUR	2.86	3.13	3.70	3.86	3.61	4.31	4.41	5.89	6.38	5.44	

Source: US Federal Reserve

Main mattress trading partners											
Origin of mattress imports						Destination of mattress exports					
China					50.2%	Uruguay					48.6%
France					7.3%	Bolivia					43.0%
United States					6.4%	Paraguay					4.5%
Netherlands					6.3%	Chile					1.0%
Denmark					5.7%	Argentina					0.7%
United Kingdom					5.2%	Cuba					0.7%
Italy					4.7%	United States					0.4%
Poland					4.2%	Angola					0.3%
Türkiye					2.2%	Ecuador					0.3%
Taiwan					2.1%	Germany					0.1%

Source: CSIL. Data are for the last available year

Real growth of mattress consumption. Forecasts											
2023						2024					
-4%						0%					

Source: CSIL

Table C6 Bulgaria

Mattress Indicators

The mattress sector. Million of US\$											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Ranking**
Production	35	38	33	42	48	55	58	69	126	82	36
Exports	10	13	14	20	22	28	35	49	102	60	22
Imports	7	11	8	9	11	13	16	17	24	25	33
Consumption*	32	35	27	31	36	41	39	37	47	47	47

* Apparent consumption = Production – Exports + Imports

** Ranking among 50 countries, last available year

Sources: CSIL, Eurostat

Opening of the mattress sector to foreign trade											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Ranking**
Exp/production	28%	35%	42%	47%	46%	51%	61%	71%	82%	73%	11
Imp/Consumption	21%	30%	30%	28%	29%	33%	41%	46%	51%	53%	16

Sources: CSIL

** Ranking among 50 countries, last available year

Exchange rates											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	
BGN per US\$	1.47	1.47	1.76	1.77	1.73	1.66	1.75	1.71	1.65	1.86	
BGN per EUR	1.96	1.96	1.96	1.96	1.96	1.96	1.96	1.96	1.96	1.96	

Sources: Bank of Italy, US Federal Reserve

Main mattress trading partners											
Origin of mattress imports						Destination of mattress exports					
China					36.5%	United States					22.3%
Italy					22.5%	Romania					18.2%
Romania					17.5%	Germany					12.4%
Türkiye					10.9%	Netherlands					9.6%
Poland					7.0%	Denmark					9.3%
Croatia					2.0%	Greece					9.1%
Denmark					0.9%	France					5.3%
Serbia					0.5%	Serbia					2.7%
Greece					0.5%	Poland					1.8%
France					0.4%	Bosnia Herzegovina					1.7%

Source: CSIL. Data are for the last available year

Real growth of mattress consumption. Forecasts		
	2023	2024
	0%	1%

Table C7 Canada

Mattress Indicators

The mattress sector. Million of US\$											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Ranking**
Production	758	698	638	637	657	622	587	604	735	687	8
Exports	35	32	34	36	34	32	29	29	56	47	25
Imports	135	129	139	148	180	201	206	206	237	241	7
Consumption*	859	795	743	748	803	791	764	781	916	881	5

* Apparent consumption = Production – Exports + Imports

** Ranking among 50 countries, last available year

Sources: CSIL, Statistics Canada

Opening of the mattress sector to foreign trade											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Ranking**
Exp/production	5%	5%	5%	6%	5%	5%	5%	5%	8%	7%	41
Imp/Consumption	16%	16%	19%	20%	22%	25%	27%	26%	26%	27%	32

Sources: CSIL


** Ranking among 50 countries, last available year

Exchange rates											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	
CAD per US\$	1.03	1.10	1.28	1.32	1.30	1.30	1.33	1.34	1.25	1.30	
CAD per EUR	1.37	1.47	1.42	1.47	1.47	1.53	1.49	1.53	1.48	1.37	

Source: US Federal Reserve

Main mattress trading partners											
Origin of mattress imports						Destination of mattress exports					
United States					48.8%	United States					89.5%
China					21.1%	Taiwan					3.0%
Mexico					17.4%	France					2.5%
Spain					2.2%	China					1.3%
Taiwan					1.4%	Mexico					1.0%
Cambodia					1.4%	Hong Kong					0.8%
Indonesia					1.2%	Slovakia					0.7%
Italy					0.8%	United Kingdom					0.2%
Malaysia					0.7%	Singapore					0.1%
Serbia					0.7%	Netherlands					0.1%

Source: CSIL. Data are for the last available year

Real growth of mattress consumption. Forecasts		
	2023	2024
	-4%	2%

Source: CSIL

Table C8 Chile

Mattress Indicators

The mattress sector. Million of US\$											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Ranking**
Production	173	157	138	135	144	154	143	130	156	119	31
Exports	10	9	6	4	4	4	3	2	3	2	47
Imports	3	4	3	4	3	5	5	5	19	17	39
Consumption*	166	151	136	135	144	155	145	132	172	133	26

* Apparent consumption = Production – Exports + Imports

** Ranking among 50 countries, last available year

Sources: CSIL, UN Comtrade database, DESA/UNSD

Opening of the mattress sector to foreign trade											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Ranking**
Exp/production	6%	6%	4%	3%	3%	3%	2%	2%	2%	2%	48
Imp/Consumption	2%	2%	2%	3%	2%	3%	3%	4%	11%	13%	42

Sources: CSIL

** Ranking among 50 countries, last available year

Exchange rates											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	
CLP per US\$	495.47	570.53	654.96	676.24	648.97	641.90	703.25	791.71	760.61	874.01	
CLP per EUR	658.04	758.64	726.74	748.73	733.40	758.53	787.22	903.34	899.80	920.68	

Sources: Bank of Italy, US Federal Reserve

Main mattress trading partners											
Origin of mattress imports						Destination of mattress exports					
China					39.1%	USA					38.3%
Portugal					32.5%	Peru					28.2%
Peru					6.8%	Bolivia					15.7%
Germany					4.3%	Argentina					8.9%
Poland					3.8%	Colombia					7.0%
South Korea					2.3%	Costa Rica					1.7%
Mexico					1.9%	Uruguay					0.1%
USA					1.9%						
Brazil					1.4%						
Türkiye					1.3%						

Source: CSIL. Data are for the last available year

Real growth of mattress consumption. Forecasts											
2023						2024					
-4%						0%					

Source: CSIL

Table C9 China

Mattress Indicators

The mattress sector. Million of US\$											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Ranking**
Production	6,807	7,641	8,139	8,300	8,973	9,907	9,334	9,277	10,892	9,450	1
Exports	825	900	933	1,011	1,358	1,616	1,079	799	924	846	1
Imports	19	24	26	38	57	76	88	61	58	47	23
Consumption*	6,001	6,766	7,233	7,328	7,671	8,368	8,344	8,540	10,026	8,651	2

* Apparent consumption = Production – Exports + Imports

** Ranking among 50 countries, last available year

Sources: CSIL, UN Comtrade database, DESA/UNSD

Opening of the mattress sector to foreign trade											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Ranking**
Exp/production	12%	12%	11%	12%	15%	16%	12%	9%	8%	9%	37
Imp/Consumption	0%	0%	0%	1%	1%	1%	1%	1%	1%	1%	49

Sources: CSIL


** Ranking among 50 countries, last available year

Exchange rates											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	
CNY per US\$	6.15	6.16	6.28	6.64	6.76	6.61	6.91	6.90	6.45	6.73	
CNY per EUR	8.16	8.19	6.97	7.35	7.64	7.81	7.73	7.88	7.63	7.09	

Source: US Federal Reserve

Main mattress trading partners											
Origin of mattress imports						Destination of mattress exports					
Thailand					50.5%	Japan					21.6%
Vietnam					6.9%	Australia					11.1%
Italy					6.8%	South Korea					8.3%
Malaysia					3.7%	United Kingdom					5.5%
United States					3.1%	Belgium					5.2%
Sweden					2.8%	Germany					4.2%
Denmark					2.7%	Singapore					4.2%
Australia					2.6%	Vietnam					3.8%
Sri Lanka					2.4%	Malaysia					3.5%
Switzerland					2.2%	Canada					3.2%

Source: CSIL. Data are for the last available year

Real growth of mattress consumption. Forecasts											
						2023					2024
						1%					3%

Source: CSIL

Table C10 Croatia

Mattress Indicators

The mattress sector. Million of US\$											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Ranking**
Production	57	54	45	50	55	63	59	54	68	59	45
Exports	9	14	14	14	17	21	16	15	19	17	37
Imports	10	15	12	14	18	19	18	17	18	18	38
Consumption*	59	55	43	50	56	61	61	56	67	60	40

* Apparent consumption = Production – Exports + Imports

** Ranking among 50 countries, last available year

Sources: CSIL, Eurostat

Opening of the mattress sector to foreign trade											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Ranking**
Exp/production	16%	25%	31%	28%	31%	33%	27%	27%	28%	29%	27
Imp/Consumption	18%	28%	28%	28%	32%	31%	30%	29%	27%	31%	30

Sources: CSIL


** Ranking among 50 countries, last available year

Exchange rates											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	
HRK per US\$	5.71	5.76	6.87	6.81	6.62	6.29	6.63	6.61	6.37	7.17	
HRK per EUR	7.58	7.65	7.62	7.54	7.48	7.43	7.42	7.54	7.53	7.55	

Sources: Bank of Italy, US Federal Reserve

Main mattress trading partners											
Origin of mattress imports						Destination of mattress exports					
Poland					40.1%	Slovenia					27.3%
Slovenia					13.1%	Germany					18.8%
Romania					11.3%	Switzerland					13.2%
Bosnia Herzegovina					8.8%	Belgium					7.7%
Türkiye					7.7%	Serbia					6.4%
Serbia					6.6%	Poland					5.7%
Italy					5.3%	Austria					4.8%
Kosovo					1.2%	Bosnia Herzegovina					4.2%
Bulgaria					0.8%	Bulgaria					3.6%
Germany					0.8%	Czech Republic					2.0%

Source: CSIL. Data are for the last available year

Real growth of mattress consumption. Forecasts		
	2023	2024
	-2%	1%

Source: CSIL

Table C11 Czech Republic

Mattress Indicators

The mattress sector. Million of US\$											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Ranking**
Production	63	60	57	62	67	75	75	74	83	71	40
Exports	19	22	25	28	30	35	34	34	38	38	28
Imports	31	34	33	43	51	57	57	63	88	81	18
Consumption*	75	73	66	77	88	97	98	103	133	114	30

* Apparent consumption = Production – Exports + Imports

NEW SERIES

** Ranking among 50 countries, last available year

Sources: CSIL, Eurostat

Opening of the mattress sector to foreign trade											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Ranking**
Exp/production	30%	36%	44%	44%	45%	47%	45%	46%	46%	53%	16
Imp/Consumption	41%	47%	51%	55%	58%	59%	58%	61%	66%	71%	6

Sources: CSIL

** Ranking among 50 countries, last available year

Exchange rates											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	
CZK per US\$	19.57	20.76	24.60	24.44	23.37	21.74	22.93	23.20	21.69	23.38	
CZK per EUR	25.98	27.61	27.30	27.06	26.41	25.69	25.67	26.47	25.66	24.63	

Sources: Bank of Italy, US Federal Reserve

Main mattress trading partners											
Origin of mattress imports						Destination of mattress exports					
Poland					51.0%	Slovakia					37.6%
Italy					12.9%	Germany					28.4%
Slovakia					10.5%	Italy					9.4%
Germany					7.6%	Austria					5.8%
Romania					5.6%	Poland					4.7%
Denmark					3.4%	Hungary					3.0%
Sweden					1.5%	Romania					1.3%
Netherlands					1.5%	Russia					1.3%
Bulgaria					1.1%	Spain					1.1%
Russia					0.8%	Türkiye					0.8%

Source: CSIL. Data are for the last available year

Real growth of mattress consumption. Forecasts											
2023						2024					
-5%						2%					

Source: CSIL

Table C12 Denmark

Mattress Indicators

The mattress sector. Million of US\$											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Ranking**
Production	270	280	250	257	280	277	246	281	321	288	17
Exports	222	238	217	209	219	218	190	219	245	240	6
Imports	83	92	86	89	85	96	102	116	130	99	16
Consumption*	131	134	119	136	146	155	159	178	206	147	21

* Apparent consumption = Production – Exports + Imports

** Ranking among 50 countries, last available year

Sources: CSIL, Eurostat, Statistics Denmark

Opening of the mattress sector to foreign trade											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Ranking**
Exp/production	82%	85%	87%	81%	78%	79%	77%	78%	76%	83%	8
Imp/Consumption	63%	69%	73%	65%	58%	62%	64%	65%	63%	68%	7

Sources: CSIL


** Ranking among 50 countries, last available year

Exchange rates											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	
DKK per US\$	5.62	5.62	6.73	6.73	6.60	6.31	6.67	6.54	6.29	7.08	
DKK per EUR	7.46	7.47	7.46	7.45	7.45	7.46	7.47	7.47	7.44	7.46	

Source: US Federal Reserve

Main mattress trading partners											
Origin of mattress imports						Destination of mattress exports					
Poland					20.5%	Germany					15.5%
Sweden					19.8%	South Korea					14.0%
China					15.8%	United Kingdom					12.5%
Norway					11.4%	Australia					9.6%
Romania					6.0%	Norway					8.7%
Lithuania					4.8%	Netherlands					8.1%
France					3.7%	France					4.4%
Belgium					3.7%	Sweden					4.3%
Germany					3.3%	Japan					3.0%
Netherlands					3.2%	Spain					2.7%

Source: CSIL. Data are for the last available year

Real growth of mattress consumption. Forecasts		
	2023	2024
	-4%	1%

Source: CSIL

Table C13 Estonia

Mattress Indicators

The mattress sector. Million of US\$											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Ranking**
Production	35	43	45	47	50	53	53	55	57	51	46
Exports	16	19	23	23	27	29	30	35	37	33	30
Imports	6	5	5	6	8	10	10	12	16	11	45
Consumption*	24	30	27	29	31	34	33	31	36	29	49

* Apparent consumption = Production – Exports + Imports

** Ranking among 50 countries, last available year

Sources: CSIL, Eurostat

Opening of the mattress sector to foreign trade											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Ranking**
Exp/production	47%	44%	51%	50%	53%	54%	56%	65%	64%	65%	12
Imp/Consumption	25%	18%	19%	21%	25%	29%	29%	38%	43%	37%	26

Sources: CSIL

** Ranking among 50 countries, last available year

Exchange rates											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	
EUR per US\$	0.75	0.75	0.90	0.90	0.88	0.85	0.89	0.88	0.85	0.95	

Sources: US Federal Reserve

Main mattress trading partners											
Origin of mattress imports						Destination of mattress exports					
Latvia					26.6%	Sweden				41.8%	
Poland					22.9%	Finland				26.3%	
Denmark					17.8%	Switzerland				8.5%	
China					5.8%	Denmark				7.5%	
Lithuania					5.5%	Germany				7.4%	
Hong Kong					3.3%	Lithuania				4.5%	
Netherlands					3.2%	Norway				1.4%	
Italy					3.0%	Latvia				0.8%	
Russia					2.4%	Netherlands				0.5%	
Belgium					2.0%	United States				0.3%	

Source: CSIL. Data are for the last available year

Real growth of mattress consumption. Forecasts											
						2023					
						-5%					
							2024				
							2%				

Source: CSIL

Table C14 Finland

Mattress Indicators

The mattress sector. Million of US\$											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Ranking**
Production	73	75	60	61	65	67	65	59	66	60	44
Exports	1	1	1	1	1	1	1	1	1	1	50
Imports	29	28	25	26	28	34	37	42	53	47	22
Consumption*	101	101	85	85	92	101	100	100	118	107	32

* Apparent consumption = Production – Exports + Imports

** Ranking among 50 countries, last available year

Sources: CSIL, Eurostat

Opening of the mattress sector to foreign trade											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Ranking**
Exp/production	2%	2%	2%	2%	1%	1%	2%	2%	2%	2%	47
Imp/Consumption	29%	28%	30%	30%	31%	34%	37%	42%	45%	45%	22

Sources: CSIL


** Ranking among 50 countries, last available year

Exchange rates											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	
EUR per US\$	0.75	0.75	0.90	0.90	0.88	0.85	0.89	0.88	0.85	0.95	

Source: US Federal Reserve

Main mattress trading partners											
Origin of mattress imports						Destination of mattress exports					
Poland				33.9%		Sweden				60.8%	
Estonia				29.4%		Estonia				12.5%	
Sweden				28.1%		Lithuania				8.7%	
Lithuania				3.1%		Qatar				2.1%	
China				1.3%		Russia				2.1%	
Romania				0.7%		Kazakhstan				1.8%	
United Kingdom				0.7%		United Arab Emirates				1.8%	
Denmark				0.7%		Norway				1.6%	
Germany				0.5%		United States				1.6%	
Norway				0.4%		Germany				1.3%	

Source: CSIL. Data are for the last available year

Real growth of mattress consumption. Forecasts		
	2023	2024
	-5%	1%

Source: CSIL

Table C15 France

Mattress Indicators

The mattress sector. Million of US\$											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Ranking**
Production	611	611	528	521	553	534	523	482	565	494	13
Exports	52	49	51	47	52	52	55	58	62	64	21
Imports	252	262	242	281	264	318	322	327	415	317	4
Consumption*	811	824	720	755	765	800	790	752	918	747	9

* Apparent consumption = Production – Exports + Imports

** Ranking among 50 countries, last available year

Sources: CSIL, Eurostat

Opening of the mattress sector to foreign trade											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Ranking**
Exp/production	8%	8%	10%	9%	9%	10%	11%	12%	11%	13%	33
Imp/Consumption	31%	32%	34%	37%	34%	40%	41%	44%	45%	42%	24

Sources: CSIL

** Ranking among 50 countries, last available year

Exchange rates											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	
EUR per US\$	0.75	0.75	0.90	0.90	0.88	0.85	0.89	0.88	0.85	0.95	

Source: US Federal Reserve

Main mattress trading partners											
Origin of mattress imports						Destination of mattress exports					
Belgium			16.3%			Switzerland			25.6%		
Poland			16.1%			Germany			11.8%		
Portugal			12.2%			Spain			9.1%		
Romania			12.2%			Belgium			8.4%		
Spain			9.1%			Italy			6.0%		
China			7.7%			Netherlands			3.7%		
Germany			6.6%			Greece			3.1%		
Italy			6.5%			China			2.5%		
Denmark			3.2%			Denmark			2.1%		
Türkiye			1.6%			South Korea			2.1%		

Source: CSIL. Data are for the last available year

Real growth of mattress consumption. Forecasts		
	2023	2024
	-5%	1%

Source: CSIL

Table C16 Germany

Mattress Indicators

The mattress sector. Million of US\$											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Ranking**
Production	679	722	661	640	634	623	586	586	626	525	11
Exports	151	158	140	142	157	202	223	222	281	273	5
Imports	371	393	346	348	399	440	439	473	569	500	2
Consumption*	899	957	867	846	876	861	802	838	914	752	7

* Apparent consumption = Production – Exports + Imports

** Ranking among 50 countries, last available year

Sources: CSIL, Eurostat, Federal Statistical Office of Germany

Opening of the mattress sector to foreign trade											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Ranking**
Exp/production	22%	22%	21%	22%	25%	32%	38%	38%	45%	52%	18
Imp/Consumption	41%	41%	40%	41%	46%	51%	55%	57%	62%	66%	8

Sources: CSIL

** Ranking among 50 countries, last available year

Exchange rates											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	
EUR per US\$	0.75	0.75	0.90	0.90	0.88	0.85	0.89	0.88	0.85	0.95	

Source: US Federal Reserve

Main mattress trading partners											
Origin of mattress imports						Destination of mattress exports					
Poland					44.7%	Switzerland					31.5%
Netherlands					12.3%	Netherlands					21.9%
Romania					6.9%	Austria					14.3%
Türkiye					4.7%	France					5.3%
Belgium					4.3%	Belgium					5.0%
Denmark					3.9%	Italy					2.5%
China					3.9%	Poland					2.1%
Austria					2.7%	Czech Republic					2.1%
Spain					2.6%	Spain					1.6%
Serbia					2.4%	Portugal					1.4%

Source: CSIL. Data are for the last available year

Real growth of mattress consumption. Forecasts		
	2023	2024
	-6%	1%

Source: CSIL

Table C17 Greece

Mattress Indicators

The mattress sector. Million of US\$											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Ranking**
Production	52	64	59	63	68	77	72	68	84	81	38
Exports	6	6	7	10	11	9	9	9	11	9	44
Imports	12	13	10	11	13	18	22	23	27	24	36
Consumption*	58	72	63	64	70	86	86	82	100	95	35

* Apparent consumption = Production – Exports + Imports

** Ranking among 50 countries, last available year

Sources: CSIL, Eurostat

Opening of the mattress sector to foreign trade											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Ranking**
Exp/production	12%	9%	11%	16%	16%	11%	12%	13%	13%	12%	34
Imp/Consumption	21%	18%	17%	18%	18%	21%	26%	28%	27%	25%	34

Sources: CSIL

** Ranking among 50 countries, last available year

Exchange rates											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	
EUR per US\$	0.75	0.75	0.90	0.90	0.88	0.85	0.89	0.88	0.85	0.95	

Source: US Federal Reserve

Main mattress trading partners											
Origin of mattress imports						Destination of mattress exports					
Türkiye					30.9%	Cyprus					19.6%
China					16.8%	Germany					15.8%
Romania					16.8%	Netherlands					8.7%
Bulgaria					16.3%	Morocco					5.6%
France					5.1%	China					5.5%
Poland					4.9%	Spain					4.9%
Denmark					2.6%	France					4.7%
Albania					1.6%	United States					3.7%
Italy					1.2%	Italy					3.5%
Germany					0.9%	Japan					3.0%

Source: CSIL. Data are for the last available year

Real growth of mattress consumption. Forecasts		
	2023	2024
	-1%	1%

Source: CSIL

Table C18 Hungary

Mattress Indicators

The mattress sector. Million of US\$											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Ranking**
Production	15	24	25	27	28	30	29	25	28	26	48
Exports	8	15	16	16	16	16	18	15	14	13	42
Imports	17	23	21	23	25	30	30	31	34	43	26
Consumption*	24	32	30	34	37	43	41	41	48	56	42

* Apparent consumption = Production – Exports + Imports

** Ranking among 50 countries, last available year

Sources: CSIL, Eurostat

Opening of the mattress sector to foreign trade											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Ranking**
Exp/production	56%	62%	63%	61%	55%	55%	62%	61%	50%	50%	20
Imp/Consumption	72%	71%	70%	69%	66%	69%	73%	76%	71%	77%	5

Sources: CSIL

** Ranking among 50 countries, last available year

Exchange rates											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	
HUF per US\$	223.61	232.77	279.53	281.51	274.28	270.42	290.68	307.82	303.37	373.20	
HUF per EUR	296.98	309.51	310.17	311.68	309.96	319.56	325.39	351.22	358.88	393.13	

Sources: Bank of Italy, US Federal Reserve

Main mattress trading partners											
Origin of mattress imports						Destination of mattress exports					
Poland					44.6%	Germany					33.7%
Türkiye					26.2%	Austria					24.1%
Romania					11.7%	Switzerland					8.6%
China					6.3%	Romania					6.3%
Germany					5.2%	Croatia					5.8%
Slovakia					1.6%	Netherlands					3.9%
North Macedonia					0.8%	Slovakia					3.4%
Austria					0.8%	Czech Republic					3.1%
Italy					0.7%	Slovenia					2.6%
Serbia					0.5%	Denmark					2.5%

Source: CSIL. Data are for the last available year

Real growth of mattress consumption. Forecasts		
	2023	2024
	-6%	2%

Source: CSIL

Table C19 India

Mattress Indicators

The mattress sector. Million of US\$											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Ranking**
Production	796	821	851	904	1,024	1,082	1,136	1,059	1,189	1,316	3
Exports	7	7	6	5	8	14	29	20	56	54	24
Imports	12	10	12	10	15	15	14	8	8	9	46
Consumption*	801	823	858	909	1,031	1,084	1,121	1,047	1,141	1,271	3

* Apparent consumption = Production – Exports + Imports

** Ranking among 50 countries, last available year

Sources: CSIL

Opening of the mattress sector to foreign trade											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Ranking**
Exp/production	1%	1%	1%	1%	1%	1%	3%	2%	5%	4%	44
Imp/Consumption	2%	1%	1%	1%	1%	1%	1%	1%	1%	1%	48

Sources: CSIL

** Ranking among 50 countries, last available year

Exchange rates											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	
INR per US\$	58.50	61.00	64.11	67.16	65.07	68.37	70.38	74.14	73.94	78.58	
INR per EUR	77.69	81.11	71.14	74.36	73.54	80.79	78.78	84.59	87.47	82.78	

Source: US Federal Reserve

Main mattress trading partners											
Origin of mattress imports						Destination of mattress exports					
China					33.3%	United States					50.6%
Sri Lanka					27.4%	United Arab Emirates					8.8%
Thailand					7.8%	Nepal					8.6%
Italy					6.4%	Saudi Arabia					8.5%
United Arab Emirates					3.5%	France					6.0%
Germany					3.0%	Kuwait					3.2%
Vietnam					2.9%	Qatar					2.9%
South Korea					2.3%	Denmark					2.2%
Denmark					2.2%	Germany					1.7%
Malaysia					2.0%	Maldives					1.0%

Source: CSIL. Data are for the last available year

Real growth of mattress consumption. Forecasts											
2023						2024					
4%						4%					

Source: CSIL

Table C20 Indonesia

Mattress Indicators

The mattress sector. Million of US\$											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Ranking**
Production	80	77	73	74	71	78	238	337	418	389	15
Exports	19	22	24	24	18	23	207	299	377	356	4
Imports	8	9	8	7	12	12	43	20	20	29	30
Consumption*	69	65	57	58	66	68	75	58	61	63	39

* Apparent consumption = Production – Exports + Imports

** Ranking among 50 countries, last available year

Sources: CSIL, UN Comtrade database, DESA/UNSD

Opening of the mattress sector to foreign trade											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Ranking**
Exp/production	23%	28%	32%	32%	25%	29%	87%	89%	90%	91%	3
Imp/Consumption	12%	14%	14%	13%	19%	18%	58%	34%	33%	47%	21

Sources: CSIL


** Ranking among 50 countries, last available year

Exchange rates											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	
IDR per US\$	10422.34	11864.43	13405.44	13301.23	13380.65	14242.19	14145.23	14562.64	14306.99	14853.91	
IDR per EUR	13841.91	15776.13	14874.67	14727.12	15121.47	16830.00	15834.17	16615.97	16925.17	15647.11	

Sources: Bank of Italy, US Federal Reserve

Main mattress trading partners											
Origin of mattress imports						Destination of mattress exports					
China					71.2%	United States					96.9%
Singapore					13.5%	Singapore					0.8%
Malaysia					5.8%	Denmark					0.7%
Thailand					3.3%	Timor Leste					0.5%
Denmark					2.2%	Malaysia					0.3%
Japan					1.1%	Australia					0.2%
Italy					1.0%	Thailand					0.1%
South Korea					0.5%	Philippines					0.1%
Vietnam					0.5%	France					0.1%
Belgium					0.2%	Germany					0.1%

Source: CSIL. Data are for the last available year

Real growth of mattress consumption. Forecasts		
	2023	2024
	2%	4%

Source: CSIL

Table C21 Ireland

Mattress Indicators

The mattress sector. Million of US\$											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Ranking**
Production	69	68	58	58	58	63	62	52	78	81	37
Exports	1	2	1	1	1	5	20	12	29	37	29
Imports	15	14	14	15	18	24	29	29	37	47	24
Consumption*	82	81	71	72	74	81	71	69	86	90	37

* Apparent consumption = Production – Exports + Imports

NEW SERIES

** Ranking among 50 countries, last available year

Sources: CSIL, Eurostat

Opening of the mattress sector to foreign trade											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Ranking**
Exp/production	2%	2%	2%	2%	2%	9%	33%	22%	38%	46%	22
Imp/Consumption	18%	18%	20%	21%	24%	30%	41%	41%	44%	52%	17

Sources: CSIL

** Ranking among 50 countries, last available year

Exchange rates											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	
EUR per US\$	0.75	0.75	0.90	0.90	0.88	0.85	0.89	0.88	0.85	0.95	

Source: US Federal Reserve

Main mattress trading partners											
Origin of mattress imports						Destination of mattress exports					
United Kingdom					46.5%	United Kingdom					96.5%
Türkiye					24.9%	Netherlands					1.8%
China					12.8%	China					0.6%
Netherlands					4.5%	Belgium					0.4%
Germany					3.6%	Germany					0.4%
Poland					3.3%	United Arab Emirates					0.2%
Denmark					1.9%	Italy					0.1%
France					0.7%						
Taiwan					0.6%						
United States					0.4%						

Source: CSIL. Data are for the last available year

Real growth of mattress consumption. Forecasts											
						2023					
						-5%	2024				
							1%				

Source: CSIL

Table C22 Italy

Mattress Indicators

The mattress sector. Million of US\$											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Ranking**
Production	673	665	612	612	639	678	655	694	835	751	7
Exports	199	202	171	173	178	201	191	229	238	175	15
Imports	75	88	73	77	84	137	121	103	132	137	11
Consumption*	550	552	513	516	545	615	585	568	728	713	10

* Apparent consumption = Production – Exports + Imports

** Ranking among 50 countries, last available year

Sources: CSIL, Eurostat

Opening of the mattress sector to foreign trade											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Ranking**
Exp/production	29%	30%	28%	28%	28%	30%	29%	33%	29%	23%	30
Imp/Consumption	14%	16%	14%	15%	15%	22%	21%	18%	18%	19%	37

Sources: CSIL

** Ranking among 50 countries, last available year

Exchange rates											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	
EUR per US\$	0.75	0.75	0.90	0.90	0.88	0.85	0.89	0.88	0.85	0.95	

Source: US Federal Reserve

Main mattress trading partners											
Origin of mattress imports						Destination of mattress exports					
Poland					20.5%	France				25.8%	
France					14.3%	United States				10.4%	
Romania					13.1%	Germany				8.0%	
China					11.9%	Czech Republic				4.9%	
Sweden					10.7%	South Korea				4.3%	
Türkiye					6.6%	China				4.0%	
Serbia					6.0%	Switzerland				3.8%	
Germany					4.4%	Japan				3.5%	
Belgium					3.6%	Bulgaria				3.5%	
Czech Republic					2.7%	Spain				3.1%	

Source: CSIL. Data are for the last available year

Real growth of mattress consumption. Forecasts		
	2023	2024
	-5%	2%

Source: CSIL

Table C23 Japan

Mattress Indicators

The mattress sector. Million of US\$											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Ranking**
Production	310	324	277	308	296	300	309	313	337	286	18
Exports	12	11	13	16	19	19	19	17	19	16	39
Imports	214	216	208	222	243	259	309	320	343	342	3
Consumption*	512	528	472	514	520	541	599	616	662	611	11

* Apparent consumption = Production – Exports + Imports

** Ranking among 50 countries, last available year

Sources: CSIL, Ministry of Economy, Trade and Industry, Ministry of Finance

Opening of the mattress sector to foreign trade											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Ranking**
Exp/production	4%	3%	5%	5%	6%	6%	6%	5%	6%	6%	43
Imp/Consumption	42%	41%	44%	43%	47%	48%	52%	52%	52%	56%	13

Sources: CSIL


** Ranking among 50 countries, last available year

Exchange rates											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	
JPY per US\$	97.60	105.74	121.05	108.66	112.10	110.40	109.02	106.78	109.84	131.46	
JPY per EUR	129.62	140.60	134.32	120.31	126.68	130.46	122.04	121.84	129.94	138.48	

Source: US Federal Reserve

Main mattress trading partners											
Origin of mattress imports						Destination of mattress exports					
China					53.6%	China					34.0%
Vietnam					36.1%	Taiwan					25.8%
Denmark					2.4%	Singapore					17.0%
USA					2.1%	Hong Kong					12.8%
Italy					1.9%	Malaysia					2.6%
Taiwan					1.5%	USA					2.5%
Malaysia					1.2%	Thailand					1.4%
Türkiye					0.3%	South Korea					1.1%
Germany					0.2%	Indonesia					0.6%
South Korea					0.1%	Cambodia					0.5%

Source: CSIL. Data are for the last available year

Real growth of mattress consumption. Forecasts		
	2023	2024
	0%	1%

Source: CSIL

Table C24 Kuwait

Mattress Indicators

The mattress sector. Million of US\$											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Ranking**
Production	20	20	18	20	21	19	19	17	20	18	49
Exports	2	2	1	1	1	1	1	1	1	1	48
Imports	24	27	28	27	29	33	30	23	25	23	37
Consumption*	42	45	44	46	48	51	48	40	43	40	48

* Apparent consumption = Production – Exports + Imports

** Ranking among 50 countries, last available year

Sources: CSIL, UN Comtrade database, DESA/UNSD

Opening of the mattress sector to foreign trade											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Ranking**
Exp/production	9%	8%	6%	3%	5%	7%	5%	7%	6%	7%	40
Imp/Consumption	57%	60%	62%	58%	59%	64%	62%	59%	57%	58%	11

Sources: CSIL

** Ranking among 50 countries, last available year

Exchange rates											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	
KWD per US\$	0.28	0.28	0.30	0.30	0.30	0.30	0.30	0.31	0.30	0.31	
KWD per EUR	0.38	0.38	0.33	0.33	0.34	0.36	0.34	0.35	0.36	0.32	

Sources: Bank of Italy, US Federal Reserve

Main mattress trading partners											
Origin of mattress imports						Destination of mattress exports					
United Arab Emirates				27.2%		Saudi Arabia				88.1%	
Saudi Arabia				25.8%		Iraq				6.6%	
China				7.9%		United Arab Emirates				3.2%	
Romania				7.8%		Qatar				1.6%	
India				7.2%		Bahrain				0.4%	
Türkiye				6.0%		Egypt				0.1%	
Poland				4.5%							
Oman				3.5%							
United States				1.6%							
Portugal				1.5%							

Source: CSIL. Data are for the last available year

Real growth of mattress consumption. Forecasts											
						2023					
						1%	2024				
							2%				

Source: CSIL

Table C25 Latvia

Mattress Indicators

The mattress sector. Million of US\$											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Ranking**
Production	6	5	6	6	7	9	9	20	17	14	50
Exports	6	5	5	6	6	8	8	20	16	13	43
Imports	8	8	8	9	9	11	10	13	13	13	44
Consumption*	9	8	8	10	9	11	10	13	14	14	50

* Apparent consumption = Production – Exports + Imports

** Ranking among 50 countries, last available year

Sources: CSIL, Eurostat

Opening of the mattress sector to foreign trade											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Ranking**
Exp/production	95%	95%	95%	98%	97%	97%	98%	100%	93%	91%	4
Imp/Consumption	97%	97%	96%	99%	97%	98%	98%	100%	92%	91%	3

Sources: CSIL

** Ranking among 50 countries, last available year

Exchange rates											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	
EUR per US\$	0.75	0.75	0.90	0.90	0.88	0.85	0.89	0.88	0.85	0.95	

Sources: Bank of Italy, US Federal Reserve

Main mattress trading partners											
Origin of mattress imports						Destination of mattress exports					
Poland					56.9%	Estonia					24.6%
Romania					6.1%	Germany					17.3%
Russia					6.1%	Lithuania					16.5%
Lithuania					5.3%	Poland					9.4%
Denmark					5.1%	Czech Republic					8.0%
Ukraine					4.4%	Spain					6.5%
Belarus					3.7%	Russia					5.4%
Italy					3.2%	Denmark					4.4%
China					2.0%	France					2.7%
Türkiye					1.9%	Netherlands					1.0%

Source: CSIL. Data are for the last available year

Real growth of mattress consumption. Forecasts											
						2023					
						-5%	2024				
							2%				

Source: CSIL

Table C26 Lithuania

Mattress Indicators

The mattress sector. Million of US\$											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Ranking**
Production	57	61	55	56	57	72	64	66	77	67	43
Exports	28	29	22	25	23	36	28	27	31	26	33
Imports	9	14	11	16	11	13	13	14	20	15	41
Consumption*	39	46	44	47	45	50	49	53	66	56	43

* Apparent consumption = Production – Exports + Imports

** Ranking among 50 countries, last available year

Sources: CSIL, Eurostat

Opening of the mattress sector to foreign trade											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Ranking**
Exp/production	48%	48%	40%	45%	40%	50%	44%	41%	40%	38%	25
Imp/Consumption	24%	30%	25%	34%	25%	27%	26%	26%	30%	26%	33

Sources: CSIL

** Ranking among 50 countries, last available year

Exchange rates											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	
EUR per US\$	0.75	0.75	0.90	0.90	0.88	0.85	0.89	0.88	0.85	0.95	

Sources: Bank of Italy, US Federal Reserve

Main mattress trading partners											
Origin of mattress imports						Destination of mattress exports					
Poland					47.5%	Sweden					23.0%
Latvia					14.1%	Germany					16.7%
Belarus					10.8%	Netherlands					10.8%
Romania					4.9%	United Kingdom					9.9%
China					4.0%	Norway					8.7%
Denmark					3.7%	Poland					5.4%
Estonia					2.8%	Finland					5.4%
Italy					2.4%	Denmark					3.5%
Germany					2.1%	Latvia					3.3%
Sweden					1.9%	Estonia					3.0%

Source: CSIL. Data are for the last available year

Real growth of mattress consumption. Forecasts											
						2023					
						-5%					
							2024				
							1%				

Source: CSIL

Table C27 Malaysia

Mattress Indicators

The mattress sector. Million of US\$											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Ranking**
Production	111	120	105	98	98	106	220	169	112	108	32
Exports	67	76	69	66	68	72	185	134	71	69	19
Imports	11	13	22	27	27	23	21	20	19	24	35
Consumption*	55	57	58	59	57	56	56	55	59	64	38

* Apparent consumption = Production – Exports + Imports

** Ranking among 50 countries, last available year

Sources: CSIL, UN Comtrade database, DESA/UNSD

Opening of the mattress sector to foreign trade											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Ranking**
Exp/production	61%	63%	66%	68%	70%	68%	84%	79%	64%	63%	13
Imp/Consumption	20%	23%	38%	46%	48%	40%	37%	36%	32%	38%	25

Sources: CSIL

** Ranking among 50 countries, last available year

Exchange rates											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	
MYR per US\$	3.15	3.27	3.90	4.14	4.30	4.03	4.14	4.20	4.14	4.40	
MYR per EUR	4.18	4.35	4.33	4.58	4.86	4.76	4.64	4.80	4.90	4.63	

Source: US Federal Reserve

Main mattress trading partners											
Origin of mattress imports						Destination of mattress exports					
China					61.8%	Japan					27.2%
Japan					16.3%	United States					17.7%
Vietnam					7.4%	Singapore					14.9%
Indonesia					7.3%	South Korea					8.3%
Thailand					2.3%	Australia					6.8%
Singapore					1.6%	China					5.4%
India					1.1%	Taiwan					4.4%
United States					0.6%	Brunei					3.7%
United Kingdom					0.3%	Hong Kong					3.3%
France					0.2%	Indonesia					2.2%

Source: CSIL. Data are for the last available year

Real growth of mattress consumption. Forecasts		
	2023	2024
	1%	2%

Table C28 Mexico

Mattress Indicators

The mattress sector. Million of US\$											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Ranking**
Production	472	476	446	390	405	441	452	357	557	656	9
Exports	120	119	121	131	139	156	151	124	292	389	3
Imports	13	15	20	15	13	15	21	14	19	28	31
Consumption*	365	373	345	274	279	300	321	247	284	295	17

* Apparent consumption = Production – Exports + Imports

** Ranking among 50 countries, last available year

Sources: CSIL, UN Comtrade database, DESA/UNSD, INEGI

Opening of the mattress sector to foreign trade											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Ranking**
Exp/production	25%	25%	27%	34%	34%	35%	33%	35%	52%	59%	15
Imp/Consumption	4%	4%	6%	6%	5%	5%	6%	6%	7%	10%	43

Sources: CSIL

** Ranking among 50 countries, last available year

Exchange rates											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	
MXN per US\$	12.76	13.30	15.87	18.67	18.88	19.22	19.25	21.55	20.28	20.12	
MXN per EUR	16.94	17.69	17.61	20.67	21.34	22.71	21.55	24.58	24.00	21.20	

Source: US Federal Reserve

Main mattress trading partners											
Origin of mattress imports						Destination of mattress exports					
China					71.8%	USA					94.5%
USA					27.0%	Canada					5.3%
Spain					0.5%	El Salvador					0.1%
Italy					0.3%						
Taiwan					0.2%						
Indonesia					0.1%						

Source: CSIL. Data are for the last available year

Real growth of mattress consumption. Forecasts											
2023						2024					
-2%						1%					

Source: CSIL

Table C29 Netherlands

Mattress Indicators

The mattress sector. Million of US\$											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Ranking**
Production	247	262	220	256	266	259	240	235	287	248	21
Exports	129	145	130	166	177	153	132	140	195	213	9
Imports	154	152	144	150	182	188	204	231	287	302	5
Consumption*	272	269	234	240	271	294	312	326	380	337	14

* Apparent consumption = Production – Exports + Imports

** Ranking among 50 countries, last available year

Sources: CSIL, Eurostat

Opening of the mattress sector to foreign trade											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Ranking**
Exp/production	52%	55%	59%	65%	67%	59%	55%	60%	68%	86%	6
Imp/Consumption	57%	56%	61%	62%	67%	64%	65%	71%	76%	90%	4

Sources: CSIL

** Ranking among 50 countries, last available year

Exchange rates											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	
EUR per US\$	0.75	0.75	0.90	0.90	0.88	0.85	0.89	0.88	0.85	0.95	

Source: US Federal Reserve

Main mattress trading partners											
Origin of mattress imports						Destination of mattress exports					
Poland					22.1%	Germany				45.2%	
Germany					19.2%	Belgium				36.6%	
Belgium					18.1%	Spain				2.0%	
China					15.7%	Austria				1.6%	
Denmark					6.8%	Poland				1.6%	
Philippines					4.0%	France				1.3%	
Türkiye					3.4%	Switzerland				1.3%	
United Kingdom					1.9%	Denmark				1.1%	
Romania					1.8%	Ireland				1.1%	
Lithuania					1.3%	United Kingdom				1.0%	

Source: CSIL. Data are for the last available year

Real growth of mattress consumption. Forecasts											
						2023					
						-6%	2024				
							1%				

Source: CSIL

Table C30 Norway

Mattress Indicators

The mattress sector. Million of US\$											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Ranking**
Production	123	106	86	86	88	84	76	81	95	78	39
Exports	47	39	29	30	18	16	15	19	21	20	35
Imports	71	72	67	67	71	74	67	77	89	83	17
Consumption*	147	139	124	123	141	142	128	138	162	141	25

* Apparent consumption = Production – Exports + Imports

NEW SERIES

** Ranking among 50 countries, last available year

Sources: CSIL, UN Comtrade database, DESA/UNSD, Statistics Norway

Opening of the mattress sector to foreign trade											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Ranking**
Exp/production	38%	36%	34%	35%	20%	19%	20%	24%	23%	25%	29
Imp/Consumption	48%	52%	54%	54%	50%	52%	52%	56%	55%	59%	10

Sources: CSIL

** Ranking among 50 countries, last available year

Exchange rates											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	
NOK per US\$	5.88	6.30	8.07	8.39	8.27	8.13	8.80	9.43	8.60	9.61	
NOK per EUR	7.81	8.37	8.95	9.29	9.34	9.61	9.85	10.76	10.17	10.13	

Source: US Federal Reserve

Main mattress trading partners											
Origin of mattress imports						Destination of mattress exports					
Poland					37.0%	Denmark					37.3%
Lithuania					25.8%	Sweden					21.8%
Sweden					15.7%	Germany					19.1%
Denmark					7.3%	Finland					6.2%
China					5.8%	Spain					4.1%
Romania					1.6%	Switzerland					2.7%
Spain					1.2%	Netherlands					2.7%
United Kingdom					1.2%	Iceland					1.4%
Belgium					1.0%	Austria					1.1%
Estonia					0.6%	Ukraine					1.0%

Source: CSIL. Data are for the last available year

Real growth of mattress consumption. Forecasts											
2023						2024					
0%						1%					

Source: CSIL

Table C31 Philippines

Mattress Indicators

The mattress sector. Million of US\$											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Ranking**
Production	64	88	99	106	132	135	147	n.a.	127	107	33
Exports	6	25	34	42	60	60	68	n.a.	49	28	31
Imports	3	4	4	7	8	9	11	9	12	15	40
Consumption*	61	67	69	71	81	83	90	75	90	93	36

* Apparent consumption = Production – Exports + Imports

** Ranking among 50 countries, last available year

Sources: CSIL, UN Comtrade database, DESA/UNSD

Opening of the mattress sector to foreign trade											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Ranking**
Exp/production	9%	29%	35%	40%	45%	45%	47%	n.a.	38%	27%	28
Imp/Consumption	5%	6%	6%	10%	10%	11%	13%	11%	13%	16%	40

Sources: CSIL

** Ranking among 50 countries, last available year

Exchange rates											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	
PHP per US\$	42.47	44.40	45.54	47.50	50.41	52.70	51.79	49.61	49.31	54.54	
PHP per EUR	56.41	59.04	50.53	52.59	56.97	62.27	57.98	56.60	58.34	57.45	

Sources: Bank of Italy, US Federal Reserve

Main mattress trading partners											
Origin of mattress imports						Destination of mattress exports					
China					57.0%	Netherlands					98.5%
Thailand					7.9%	USA					1.1%
Malaysia					7.7%	Palau					0.2%
Belgium					6.6%	Marshall Isds					0.1%
Japan					5.5%	FS Micronesia					0.1%
Vietnam					3.9%						
Denmark					3.5%						
Indonesia					2.6%						
Hong Kong, CN					0.9%						
Singapore					0.8%						

Source: CSIL. Data are for the last available year

Real growth of mattress consumption. Forecasts											
						2023					
						1%					
							2024				
							3%				

Source: CSIL

Table C32 Poland

Mattress Indicators

The mattress sector. Million of US\$											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Ranking**
Production	673	741	711	717	832	918	885	826	993	884	4
Exports	616	685	646	637	741	822	794	732	865	813	2
Imports	40	49	50	48	51	56	63	63	77	70	20
Consumption*	97	105	116	129	142	152	154	157	206	141	24

* Apparent consumption = Production – Exports + Imports

** Ranking among 50 countries, last available year

Sources: CSIL, Eurostat

Opening of the mattress sector to foreign trade											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Ranking**
Exp/production	92%	92%	91%	89%	89%	90%	90%	89%	87%	92%	2
Imp/Consumption	42%	46%	43%	38%	36%	37%	41%	40%	38%	49%	20

Sources: CSIL


** Ranking among 50 countries, last available year

Exchange rates											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	
PLN per US\$	3.16	3.16	3.77	3.94	3.78	3.61	3.84	3.90	3.86	4.46	
PLN per EUR	4.20	4.20	4.19	4.37	4.27	4.27	4.30	4.44	4.57	4.70	

Sources: Bank of Italy, US Federal Reserve

Main mattress trading partners											
Origin of mattress imports						Destination of mattress exports					
China					24.6%	Germany					32.1%
Romania					16.7%	Netherlands					11.4%
Italy					10.1%	France					7.2%
Germany					8.7%	Sweden					6.4%
Serbia					7.6%	United Kingdom					5.1%
Slovakia					5.9%	Czech Republic					4.4%
Czech Republic					3.9%	Belgium					2.8%
Denmark					3.5%	Switzerland					2.6%
Türkiye					2.7%	Italy					2.5%
Netherlands					2.1%	Hungary					2.5%

Source: CSIL. Data are for the last available year

Real growth of mattress consumption. Forecasts		
	2023	2024
	-5%	2%

Source: CSIL

Table C33 Portugal

Mattress Indicators

The mattress sector. Million of US\$											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Ranking**
Production	140	152	148	172	194	209	208	205	277	244	22
Exports	108	109	104	122	134	138	142	140	209	185	13
Imports	18	18	16	15	19	26	26	33	57	62	21
Consumption*	50	61	61	65	79	97	92	99	125	120	28

* Apparent consumption = Production – Exports + Imports

** Ranking among 50 countries, last available year

Sources: CSIL, Eurostat

Opening of the mattress sector to foreign trade											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Ranking**
Exp/production	77%	72%	70%	71%	69%	66%	68%	68%	75%	76%	10
Imp/Consumption	35%	30%	27%	23%	24%	27%	28%	34%	46%	52%	18

Sources: CSIL


** Ranking among 50 countries, last available year

Exchange rates											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	
EUR per US\$	0.75	0.75	0.90	0.90	0.88	0.85	0.89	0.88	0.85	0.95	

Source: US Federal Reserve

Main mattress trading partners											
Origin of mattress imports						Destination of mattress exports					
Spain					54.7%	Spain					36.3%
Romania					19.2%	France					35.8%
Germany					11.4%	Germany					6.4%
Poland					6.6%	Italy					4.4%
Sweden					3.2%	Chile					2.4%
United Kingdom					1.4%	Taiwan					1.7%
Türkiye					0.8%	Netherlands					1.7%
Russia					0.8%	Sweden					1.6%
China					0.5%	United States					1.4%
France					0.5%	Switzerland					1.1%

Source: CSIL. Data are for the last available year

Real growth of mattress consumption. Forecasts		
	2023	2024
	-4%	1%

Source: CSIL

Table C34 Romania

Mattress Indicators

The mattress sector. Million of US\$											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Ranking**
Production	62	67	59	80	105	127	128	145	211	237	23
Exports	24	35	35	59	78	97	101	121	186	215	8
Imports	18	27	32	46	49	54	31	40	41	33	28
Consumption*	56	59	57	67	76	83	58	63	66	56	44

* Apparent consumption = Production – Exports + Imports

** Ranking among 50 countries, last available year

Sources: CSIL, Eurostat

Opening of the mattress sector to foreign trade											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Ranking**
Exp/production	38%	52%	59%	73%	74%	77%	79%	84%	88%	90%	5
Imp/Consumption	31%	46%	57%	68%	65%	65%	54%	63%	61%	59%	9

Sources: CSIL

** Ranking among 50 countries, last available year

Exchange rates											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	
RON per US\$	3.33	3.35	4.01	4.06	4.05	3.94	4.24	4.24	4.16	4.69	
RON per EUR	4.42	4.45	4.45	4.49	4.58	4.66	4.75	4.84	4.93	4.94	

Sources: Bank of Italy, US Federal Reserve

Main mattress trading partners											
Origin of mattress imports						Destination of mattress exports					
Bulgaria					29.6%	France					15.3%
Poland					24.0%	Spain					15.0%
Türkiye					15.2%	United Kingdom					14.5%
China					9.1%	Italy					7.7%
Moldova					6.5%	Germany					7.3%
Italy					5.5%	Poland					6.9%
Czech Republic					1.6%	Portugal					4.9%
Russia					1.5%	Belgium					2.7%
Serbia					1.5%	Hungary					2.2%
Slovenia					0.8%	Czech Republic					2.1%

Source: CSIL. Data are for the last available year

Real growth of mattress consumption. Forecasts		
	2023	2024
	-4%	1%

Table C35 Russia

Mattress Indicators

The mattress sector. Million of US\$											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Ranking**
Production	429	384	243	232	276	269	284	284	354	340	16
Exports	10	10	9	10	11	11	15	16	23	21	34
Imports	46	40	19	13	14	15	14	16	19	14	42
Consumption*	465	415	253	235	279	273	283	284	351	334	15

* Apparent consumption = Production – Exports + Imports

** Ranking among 50 countries, last available year

Sources: CSIL, UN Comtrade database, DESA/UNSD

Opening of the mattress sector to foreign trade											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Ranking**
Exp/production	2%	3%	4%	4%	4%	4%	5%	6%	6%	6%	42
Imp/Consumption	10%	10%	7%	6%	5%	6%	5%	6%	5%	4%	46

Sources: CSIL

** Ranking among 50 countries, last available year

Exchange rates											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	
RUB per US\$	31.87	38.57	61.34	66.98	58.36	62.81	64.72	72.34	73.68	78.09	
RUB per EUR	42.33	51.28	68.06	74.16	65.96	74.22	72.45	82.54	87.16	82.26	

Sources: Bank of Italy, US Federal Reserve

Main mattress trading partners											
Origin of mattress imports						Destination of mattress exports					
Belarus					36.0%	Kazakhstan					43.9%
China					13.2%	Ukraine					19.5%
Italy					11.6%	Belarus					9.7%
France					5.6%	Czech Republic					4.6%
South Korea					5.6%	Lithuania					2.3%
Poland					4.7%	Kyrgyzstan					2.3%
United Kingdom					4.3%	Mongolia					2.2%
Germany					3.8%	Uzbekistan					1.9%
Türkiye					3.1%	Latvia					1.7%
Lithuania					2.8%	Romania					1.6%

Source: CSIL. Data are for the last available year

Real growth of mattress consumption. Forecasts											
						2023					2024
						-8%					0%

Source: CSIL

Table C36 Saudi Arabia

Mattress Indicators

The mattress sector. Million of US\$											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Ranking**
Production	75	73	74	78	79	90	88	83	78	82	35
Exports	12	9	8	11	15	13	11	9	5	7	46
Imports	40	47	53	47	46	43	47	42	33	34	27
Consumption*	102	112	118	114	110	120	124	116	107	110	31

* Apparent consumption = Production – Exports + Imports

** Ranking among 50 countries, last available year

Sources: CSIL, UN Comtrade database, DESA/UNSD

Opening of the mattress sector to foreign trade											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Ranking**
Exp/production	16%	13%	11%	14%	19%	15%	12%	11%	6%	8%	39
Imp/Consumption	39%	42%	45%	41%	42%	36%	38%	36%	31%	31%	29

Sources: CSIL

** Ranking among 50 countries, last available year

Exchange rates											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	
SAR per US\$	3.75	3.75	3.75	3.75	3.75	3.75	3.75	3.75	3.75	3.75	
SAR per EUR	4.98	4.99	4.16	4.15	4.24	4.43	4.20	4.28	4.44	3.95	

Sources: Bank of Italy, US Federal Reserve

Main mattress trading partners											
Origin of mattress imports						Destination of mattress exports					
United Arab Emirates				29.8%		Bahrain				44.9%	
China				15.8%		Kuwait				23.5%	
India				14.3%		United Arab Emirates				23.1%	
Oman				10.3%		Yemen				4.1%	
Romania				5.4%		Oman				2.3%	
Poland				3.7%		Libya				1.6%	
Denmark				3.6%		Sudan				0.3%	
Kuwait				3.4%		Qatar				0.1%	
United States				3.4%		Eritrea				0.1%	
Egypt				2.5%		Egypt				0.1%	

Source: CSIL. Data are for the last available year

Real growth of mattress consumption. Forecasts											
2023						2024					
1%						1%					

Source: CSIL

Table C37 Serbia

Mattress Indicators

The mattress sector. Million of US\$											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Ranking**
Production	32	35	29	38	42	62	111	129	68	84	34
Exports	7	4	5	8	11	30	80	96	28	42	26
Imports	3	4	3	5	6	6	7	9	8	9	47
Consumption*	29	34	28	36	37	38	38	42	48	51	45

* Apparent consumption = Production – Exports + Imports

NEW SERIES

** Ranking among 50 countries, last available year

Sources: CSIL, UN Comtrade database, DESA/UNSD

Opening of the mattress sector to foreign trade											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Ranking**
Exp/production	21%	12%	16%	20%	27%	48%	72%	74%	41%	50%	21
Imp/Consumption	12%	11%	11%	13%	17%	17%	18%	21%	17%	17%	39

Sources: CSIL

** Ranking among 50 countries, last available year

Exchange rates											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	
CSD per US\$	85.17	88.45	108.84	111.28	107.73	100.21	105.26	103.13	99.44	111.75	
CSD per EUR	113.11	117.61	120.77	123.20	121.74	118.42	117.82	117.67	117.64	117.72	

Sources: Bank of Italy, US Federal Reserve

Main mattress trading partners											
Origin of mattress imports						Destination of mattress exports					
China					29.4%	Germany					35.7%
Türkiye					17.3%	Italy					22.7%
Croatia					15.4%	Poland					16.1%
Italy					9.1%	USA					4.9%
Romania					6.5%	France					4.4%
Poland					6.1%	Croatia					3.1%
Slovenia					4.1%	Montenegro					2.8%
France					2.8%	Bosnia Herzegovina					2.1%
North Macedonia					2.0%	Austria					1.8%
Germany					1.4%	Slovenia					1.4%

Source: CSIL. Data are for the last available year

Real growth of mattress consumption. Forecasts											
2023						2024					
0%						2%					

Source: CSIL

Table C38 Slovakia

Mattress Indicators

The mattress sector. Million of US\$											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Ranking**
Production	26	27	23	23	27	32	31	31	39	37	47
Exports	10	9	9	11	12	14	15	16	20	17	38
Imports	16	18	18	21	22	24	25	23	29	27	32
Consumption*	33	36	31	34	37	41	42	39	49	47	46

* Apparent consumption = Production – Exports + Imports

** Ranking among 50 countries, last available year

Sources: CSIL, Eurostat

Opening of the mattress sector to foreign trade											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Ranking**
Exp/production	37%	34%	41%	46%	46%	45%	47%	51%	50%	45%	23
Imp/Consumption	50%	51%	57%	63%	60%	57%	60%	60%	60%	57%	12

Sources: CSIL

** Ranking among 50 countries, last available year

Exchange rates											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	
EUR per US\$	0.75	0.75	0.90	0.90	0.88	0.85	0.89	0.88	0.85	0.95	

Sources: US Federal Reserve

Main mattress trading partners											
Origin of mattress imports						Destination of mattress exports					
Poland					38.7%	Czech Republic					46.2%
Czech Republic					38.2%	Poland					40.2%
Germany					4.9%	Hungary					3.3%
Romania					4.5%	Switzerland					2.4%
Italy					3.9%	Ukraine					1.9%
Hungary					2.3%	United Kingdom					1.2%
Denmark					2.1%	Lithuania					0.8%
Belarus					1.9%	United Arab Emirates					0.6%
Türkiye					0.7%	Austria					0.6%
France					0.7%	Denmark					0.6%

Source: CSIL. Data are for the last available year

Real growth of mattress consumption. Forecasts		
	2023	2024
	-4%	1%

Source: CSIL

Table C39 South Africa

Mattress Indicators

The mattress sector. Million of US\$											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Ranking**
Production	91	86	70	61	71	78	79	60	71	70	41
Exports	15	16	11	10	13	16	16	15	15	16	40
Imports	3	3	2	3	3	3	4	2	5	4	48
Consumption*	79	72	61	53	60	64	67	47	60	57	41

* Apparent consumption = Production – Exports + Imports

** Ranking among 50 countries, last available year

Sources: CSIL, UN Comtrade database, DESA/UNSD

Opening of the mattress sector to foreign trade											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Ranking**
Exp/production	16%	19%	16%	16%	19%	21%	21%	25%	21%	23%	31
Imp/Consumption	4%	4%	3%	5%	4%	4%	6%	5%	8%	6%	45

Sources: CSIL

** Ranking among 50 countries, last available year

Exchange rates											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	
ZAR per US\$	9.64	10.84	12.76	14.68	13.29	13.23	14.45	16.49	14.78	16.36	
ZAR per EUR	12.81	14.42	14.16	16.26	15.02	15.63	16.17	18.82	17.48	17.23	

Source: US Federal Reserve

Main mattress trading partners											
Origin of mattress imports						Destination of mattress exports					
China					54.4%	Namibia					32.0%
Denmark					18.9%	Lesotho					19.1%
Italy					6.0%	Botswana					13.0%
United Kingdom					5.6%	Zambia					11.2%
Germany					2.0%	Eswatini					7.1%
El Salvador					1.9%	Mozambique					6.4%
USA					1.7%	Zimbabwe					2.4%
Switzerland					1.6%	Malawi					1.7%
France					1.4%	Congo DR					1.5%
Poland					1.1%	Angola					1.3%

Source: CSIL. Data are for the last available year

Real growth of mattress consumption. Forecasts											
2023						2024					
-2%						1%					

Source: CSIL

Table C40 South Korea

Mattress Indicators

The mattress sector. Million of US\$											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Ranking**
Production	266	281	279	264	278	270	264	276	313	272	19
Exports	28	37	29	23	23	24	25	18	24	27	32
Imports	68	90	95	99	98	121	138	148	168	143	10
Consumption*	306	334	345	341	353	367	378	406	457	389	13

* Apparent consumption = Production – Exports + Imports

** Ranking among 50 countries, last available year

Sources: CSIL, UN Comtrade database, DESA/UNSD

Opening of the mattress sector to foreign trade											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Ranking**
Exp/production	11%	13%	10%	9%	8%	9%	9%	7%	8%	10%	35
Imp/Consumption	22%	27%	27%	29%	28%	33%	37%	37%	37%	37%	27

Sources: CSIL


** Ranking among 50 countries, last available year

Exchange rates											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	
KRW per US\$	1094.67	1052.29	1130.96	1159.34	1129.04	1099.29	1165.80	1180.56	1144.89	1291.78	
KRW per EUR	1453.83	1399.23	1254.91	1283.62	1275.93	1299.03	1305.00	1347.02	1354.41	1360.76	

Source: US Federal Reserve

Main mattress trading partners											
Origin of mattress imports						Destination of mattress exports					
China					53.4%	United States					63.9%
Denmark					19.7%	Vietnam					10.0%
United States					7.7%	Japan					3.9%
Italy					6.6%	Thailand					2.8%
Malaysia					4.1%	Australia					2.4%
Sweden					1.6%	Malaysia					1.6%
Vietnam					1.5%	Czech Republic					1.6%
UK					1.1%	China					1.3%
Germany					1.0%	Tajikistan					1.1%
Portugal					0.8%	Ghana					0.9%

Source: CSIL. Data are for the last available year

Real growth of mattress consumption. Forecasts		
	2023	2024
	2%	2%

Source: CSIL

Table C41 Spain

Mattress Indicators

The mattress sector. Million of US\$											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Ranking**
Production	359	390	341	386	420	500	489	473	609	547	10
Exports	60	65	59	67	58	103	111	140	224	195	11
Imports	78	109	90	95	101	107	110	123	160	135	12
Consumption*	376	434	371	414	464	504	488	456	544	487	12

* Apparent consumption = Production – Exports + Imports

** Ranking among 50 countries, last available year

Sources: CSIL, Eurostat

Opening of the mattress sector to foreign trade											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Ranking**
Exp/production	17%	17%	17%	17%	14%	21%	23%	30%	37%	36%	26
Imp/Consumption	21%	25%	24%	23%	22%	21%	23%	27%	29%	28%	31

Sources: CSIL

** Ranking among 50 countries, last available year

Exchange rates											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	
EUR per US\$	0.75	0.75	0.90	0.90	0.88	0.85	0.89	0.88	0.85	0.95	

Source: US Federal Reserve

Main mattress trading partners											
Origin of mattress imports						Destination of mattress exports					
Portugal				40.6%		France				42.8%	
Romania				26.5%		United States				25.6%	
Poland				12.3%		Portugal				12.7%	
China				5.9%		Canada				3.2%	
Germany				3.1%		Germany				2.3%	
Italy				2.7%		Italy				1.8%	
France				2.4%		Andorra				1.1%	
Türkiye				1.2%		Ceuta and Melilla				0.9%	
Netherlands				0.9%		Belgium				0.8%	
Sweden				0.9%		United Kingdom				0.7%	

Source: CSIL. Data are for the last available year

Real growth of mattress consumption. Forecasts											
2023						2024					
-5%						2%					

Source: CSIL

Table C42 Sweden

Mattress Indicators

The mattress sector. Million of US\$											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Ranking**
Production	224	236	200	203	215	217	208	212	248	224	24
Exports	61	71	65	65	70	75	88	99	102	92	17
Imports	112	109	96	97	100	110	123	131	142	133	13
Consumption*	275	274	232	234	244	252	243	243	288	265	18

* Apparent consumption = Production – Exports + Imports

** Ranking among 50 countries, last available year

Sources: CSIL, Eurostat

Opening of the mattress sector to foreign trade											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Ranking**
Exp/production	27%	30%	32%	32%	33%	35%	43%	47%	41%	41%	24
Imp/Consumption	41%	40%	41%	42%	41%	44%	51%	54%	49%	50%	19

Sources: CSIL

** Ranking among 50 countries, last available year

Exchange rates											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	
SEK per US\$	6.51	6.86	8.44	8.55	8.54	8.69	9.46	9.22	8.58	10.12	
SEK per EUR	8.65	9.12	9.36	9.47	9.65	10.27	10.59	10.52	10.15	10.66	

Source: US Federal Reserve

Main mattress trading partners											
Origin of mattress imports						Destination of mattress exports					
Poland					49.6%	Norway					39.6%
Estonia					14.4%	Denmark					17.5%
China					8.3%	Finland					9.3%
Lithuania					6.2%	Netherlands					5.4%
Denmark					5.6%	Australia					4.2%
Norway					4.6%	Germany					3.4%
Romania					3.5%	Italy					2.9%
United Kingdom					1.6%	China					2.4%
Finland					1.2%	United Kingdom					1.8%
Germany					1.0%	Czech Republic					1.4%

Source: CSIL. Data are for the last available year

Real growth of mattress consumption. Forecasts		
	2023	2024
	-4%	1%

Source: CSIL

Table C43 Switzerland

Mattress Indicators

The mattress sector. Million of US\$											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Ranking**
Production	187	186	167	159	160	161	156	149	160	151	29
Exports	32	31	23	21	20	17	15	14	17	15	41
Imports	127	133	130	135	134	137	125	140	185	165	9
Consumption*	282	288	274	273	274	281	266	275	328	302	16

* Apparent consumption = Production – Exports + Imports

** Ranking among 50 countries, last available year

Sources: CSIL, UN Comtrade database, DESA/UNSD

Opening of the mattress sector to foreign trade											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Ranking**
Exp/production	17%	16%	13%	13%	12%	10%	9%	9%	11%	10%	36
Imp/Consumption	45%	46%	47%	49%	49%	49%	47%	51%	57%	55%	15

Sources: CSIL

** Ranking among 50 countries, last available year

Exchange rates											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	
CHF per US\$	0.93	0.91	0.96	0.98	0.98	0.98	0.99	0.94	0.91	0.96	
CHF per EUR	1.23	1.22	1.07	1.09	1.11	1.16	1.11	1.07	1.08	1.01	

Source: US Federal Reserve

Main mattress trading partners											
Origin of mattress imports						Destination of mattress exports					
Germany					38.9%	Germany					32.6%
Poland					16.3%	France					22.5%
Austria					7.9%	Netherlands					11.7%
France					7.4%	Belgium					6.9%
Italy					5.8%	China					3.9%
Denmark					4.6%	Spain					3.8%
Belgium					3.5%	Austria					3.6%
Romania					3.0%	Luxembourg					2.7%
China					2.5%	Uzbekistan					2.4%
Portugal					1.5%	Italy					2.4%

Source: CSIL. Data are for the last available year

Real growth of mattress consumption. Forecasts		
	2023	2024
	-3%	0%

Source: CSIL

Table C44 Taiwan, China

Mattress Indicators

The mattress sector. Million of US\$											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Ranking**
Production	102	100	101	102	109	112	115	127	188	170	26
Exports	14	15	17	18	18	20	27	38	109	105	16
Imports	28	34	35	35	38	41	45	47	71	81	19
Consumption*	116	120	120	119	128	134	133	136	150	146	23

* Apparent consumption = Production – Exports + Imports

** Ranking among 50 countries, last available year

Sources: CSIL, Taiwan Board of Foreign Trade

Opening of the mattress sector to foreign trade											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Ranking**
Exp/production	14%	15%	17%	17%	17%	18%	24%	30%	58%	62%	14
Imp/Consumption	24%	29%	30%	30%	29%	31%	34%	35%	47%	56%	14

Sources: CSIL


** Ranking among 50 countries, last available year

Exchange rates											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	
TWD per US\$	29.68	30.30	31.74	32.23	30.40	30.13	30.91	29.46	27.94	29.80	
TWD per EUR	39.42	40.29	35.22	35.68	34.36	35.60	34.60	33.61	33.05	31.39	

Source: US Federal Reserve

Main mattress trading partners											
Origin of mattress imports						Destination of mattress exports					
China					56.2%	USA					81.9%
Vietnam					13.7%	Japan					4.0%
Thailand					3.9%	Vietnam					3.5%
Malaysia					3.6%	Australia					2.6%
Portugal					3.6%	UK					1.9%
Japan					3.5%	Hong Kong					1.4%
Sri Lanka					3.4%	China					1.3%
USA					2.8%	Mexico					0.7%
Denmark					1.9%	France					0.4%
Canada					1.8%	Canada					0.4%

Source: CSIL. Data are for the last available year

Real growth of mattress consumption. Forecasts		
	2023	2024
	0%	1%

Source: CSIL

Table C45 Thailand

Mattress Indicators

The mattress sector. Million of US\$											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Ranking**
Production	105	101	101	100	123	149	196	232	170	155	28
Exports	27	27	34	32	48	59	109	146	81	81	18
Imports	12	17	24	24	21	24	36	22	19	24	34
Consumption*	90	90	91	92	97	114	123	109	107	98	34

* Apparent consumption = Production – Exports + Imports

** Ranking among 50 countries, last available year

Sources: CSIL, UN Comtrade database, DESA/UNSD

Opening of the mattress sector to foreign trade											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Ranking**
Exp/production	26%	27%	34%	32%	39%	40%	56%	63%	48%	53%	17
Imp/Consumption	14%	19%	27%	26%	22%	21%	29%	21%	17%	25%	35

Sources: CSIL

** Ranking among 50 countries, last available year

Exchange rates											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	
THB per US\$	30.70	32.46	34.24	35.26	33.91	32.30	31.04	31.31	32.01	35.05	
THB per EUR	40.77	43.16	37.99	39.04	38.33	38.17	34.75	35.72	37.86	36.92	

Source: US Federal Reserve

Main mattress trading partners											
Origin of mattress imports						Destination of mattress exports					
China					79.4%	United States					36.2%
United Kingdom					5.0%	China					25.9%
Malaysia					2.7%	Lao PDR					6.4%
Japan					2.7%	Singapore					4.7%
Indonesia					2.6%	Hong Kong					4.6%
Italy					2.0%	Taiwan					4.0%
Denmark					0.8%	Australia					3.5%
Taiwan					0.7%	Cambodia					2.1%
Germany					0.6%	Myanmar					2.0%
United States					0.6%	Israel					1.6%

Source: CSIL. Data are for the last available year

Real growth of mattress consumption. Forecasts											
2023						2024					
1%						2%					

Source: CSIL

Table C46 Türkiye

Mattress Indicators

The mattress sector. Million of US\$											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Ranking**
Production	368	371	337	312	325	286	346	408	429	415	14
Exports	60	68	66	64	83	104	176	255	242	215	7
Imports	12	13	11	12	12	11	10	10	13	14	43
Consumption*	319	317	282	260	254	193	180	162	200	214	19

* Apparent consumption = Production – Exports + Imports

** Ranking among 50 countries, last available year

Sources: CSIL, UN Comtrade database, DESA/UNSD, Turkish Statistical Institute

Opening of the mattress sector to foreign trade											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Ranking**
Exp/production	16%	18%	19%	21%	26%	36%	51%	63%	56%	52%	19
Imp/Consumption	4%	4%	4%	5%	5%	6%	5%	6%	7%	7%	44

Sources: CSIL


** Ranking among 50 countries, last available year

Exchange rates											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	
TRL per US\$	1.91	2.19	2.73	3.02	3.65	4.85	5.68	7.03	8.92	16.61	
TRL per EUR	2.53	2.91	3.03	3.35	4.12	5.74	6.36	8.02	10.56	17.50	

Sources: Bank of Italy, US Federal Reserve

Main mattress trading partners											
Origin of mattress imports						Destination of mattress exports					
Poland					27.5%	United Kingdom					10.0%
Romania					21.0%	Germany					8.5%
Denmark					18.7%	Netherlands					6.9%
United Kingdom					8.8%	USA					6.8%
Slovenia					3.8%	Romania					5.4%
USA					3.7%	Ireland					5.3%
Germany					3.6%	France					4.5%
Croatia					2.9%	Iraq					4.2%
Italy					2.3%	Italy					3.8%
Bulgaria					1.6%	Belgium					3.4%

Source: CSIL. Data are for the last available year

Real growth of mattress consumption. Forecasts		
	2023	2024
	-2%	1%

Source: CSIL

Table C47 United Arab Emirates

Mattress Indicators

The mattress sector. Million of US\$											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Ranking**
Production	117	121	132	131	138	146	162	149	174	169	27
Exports	50	58	63	54	49	44	50	38	43	38	27
Imports	28	32	36	35	27	27	23	23	33	30	29
Consumption*	96	95	106	112	117	129	135	133	164	160	20

* Apparent consumption = Production – Exports + Imports

** Ranking among 50 countries, last available year

Sources: CSIL, UN Comtrade database, DESA/UNSD

Opening of the mattress sector to foreign trade											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Ranking**
Exp/production	42%	48%	48%	41%	35%	30%	31%	26%	25%	23%	32
Imp/Consumption	29%	34%	34%	31%	24%	21%	17%	17%	20%	18%	38

Sources: CSIL


** Ranking among 50 countries, last available year

Exchange rates											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	
AED per US\$	3.67	3.67	3.67	3.67	3.67	3.67	3.67	3.67	3.67	3.67	
AED per EUR	4.88	4.88	4.07	4.06	4.15	4.34	4.11	4.19	4.34	3.87	

Sources: Bank of Italy, US Federal Reserve

Main mattress trading partners											
Origin of mattress imports						Destination of mattress exports					
Oman					25.6%	USA					24.1%
China					17.0%	Saudi Arabia					23.1%
India					13.2%	Oman					22.4%
Romania					12.5%	Kuwait					15.5%
Poland					10.9%	Bahrain					8.7%
Italy					4.5%	Maldives					1.0%
Saudi Arabia					3.5%	India					0.8%
United Kingdom					3.1%	Seychelles					0.6%
Denmark					1.5%	Philippines					0.6%
USA					1.4%	Comoros					0.6%

Source: CSIL. Data are for the last available year

Real growth of mattress consumption. Forecasts		
	2023	2024
	1%	1%

Source: CSIL

Table C48 United Kingdom

Mattress Indicators

The mattress sector. Million of US\$											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Ranking**
Production	628	748	749	715	707	751	714	647	819	777	6
Exports	48	54	53	50	53	67	61	54	68	66	20
Imports	97	112	118	131	146	179	173	181	226	230	8
Consumption*	677	806	814	797	800	863	826	775	978	942	4

* Apparent consumption = Production – Exports + Imports

** Ranking among 50 countries, last available year

Sources: CSIL, Eurostat

Opening of the mattress sector to foreign trade											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Ranking**
Exp/production	8%	7%	7%	7%	7%	9%	9%	8%	8%	8%	38
Imp/Consumption	14%	14%	14%	16%	18%	21%	21%	23%	23%	24%	36

Sources: CSIL

** Ranking among 50 countries, last available year

Exchange rates											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	
GBP per US\$	0.64	0.61	0.65	0.74	0.78	0.75	0.78	0.78	0.73	0.81	
GBP per EUR	0.85	0.81	0.73	0.82	0.88	0.88	0.88	0.89	0.86	0.85	

Source: US Federal Reserve

Main mattress trading partners											
Origin of mattress imports						Destination of mattress exports					
China					24.9%	Ireland					28.1%
Poland					19.3%	China					12.2%
Ireland					15.7%	United States					11.9%
Denmark					12.7%	Netherlands					6.2%
Romania					12.5%	Germany					4.2%
Türkiye					5.7%	Sweden					3.7%
Taiwan					1.4%	France					3.3%
Lithuania					1.1%	Belgium					3.2%
Belgium					0.9%	United Arab Emirates					3.1%
Italy					0.8%	Poland					2.5%

Source: CSIL. Data are for the last available year

Real growth of mattress consumption. Forecasts		
	2023	2024
	-4%	1%

Source: CSIL

Table C49 United States

Mattress Indicators

The mattress sector. Million of US\$											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Ranking**
Production	5,861	6,361	6,915	7,457	7,461	7,398	7,540	7,716	9,542	8,503	2
Exports	113	116	140	151	164	178	159	162	193	178	14
Imports	404	454	558	659	985	1,201	1,156	1,460	1,288	1,437	1
Consumption*	6,152	6,699	7,333	7,966	8,283	8,421	8,537	9,014	10,637	9,762	1

* Apparent consumption = Production – Exports + Imports

** Ranking among 50 countries, last available year

Sources: CSIL, US Census Bureau, ISPA

Opening of the mattress sector to foreign trade											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Ranking**
Exp/production	2%	2%	2%	2%	2%	2%	2%	2%	2%	2%	46
Imp/Consumption	7%	7%	8%	8%	12%	14%	14%	16%	12%	15%	41

Sources: CSIL

** Ranking among 50 countries, last available year

Exchange rates											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	
USD per EUR	1.33	1.33	1.11	1.11	1.13	1.18	1.12	1.14	1.18	1.05	

Source: US Federal Reserve

Main mattress trading partners											
Origin of mattress imports						Destination of mattress exports					
Indonesia					27.8%	Canada				74.8%	
Mexico					25.5%	Mexico				4.3%	
Taiwan					10.3%	South Korea				3.5%	
Kosovo					9.5%	Japan				2.6%	
Spain					3.9%	Poland				1.3%	
Vietnam					3.1%	China				1.2%	
Canada					2.8%	Australia				1.2%	
Philippines					2.1%	Taiwan				1.2%	
Poland					2.0%	Saudi Arabia				1.0%	
India					1.7%	Bermuda				0.9%	

Source: CSIL. Data are for the last available year

Real growth of mattress consumption. Forecasts											
						2023					
						-5%					
							2024				
							2%				

Source: CSIL

Table C50 Vietnam

Mattress Indicators

The mattress sector. Million of US\$											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Ranking**
Production	78	96	111	123	133	153	433	554	251	265	20
Exports	15	31	48	63	79	102	385	509	190	205	10
Imports	6	5	6	9	21	32	39	36	50	45	25
Consumption*	69	70	68	69	75	83	87	81	110	105	33

* Apparent consumption = Production – Exports + Imports

** Ranking among 50 countries, last available year

Sources: CSIL, UN Comtrade database, DESA/UNSD

Opening of the mattress sector to foreign trade											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Ranking**
Exp/production	19%	32%	44%	51%	59%	67%	89%	92%	76%	77%	9
Imp/Consumption	8%	7%	9%	13%	28%	38%	44%	44%	45%	42%	23

Sources: CSIL

** Ranking among 50 countries, last available year

Exchange rates											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	
VND per US\$	21025.4	21195.3	21922.4	22365.5	22715.0	23022.0	23228.0	23233.0	22936.0	23411.0	
VND per EUR	27923.8	28183.4	24325.1	24763.0	25670.2	27205.1	26001.4	26508.9	27133.3	24661.1	

Sources: Bank of Italy, US Federal Reserve

Main mattress trading partners											
Origin of mattress imports						Destination of mattress exports					
China					71.8%	Japan					57.7%
Taiwan					19.4%	USA					27.2%
South Korea					4.7%	Taiwan					4.3%
France					1.6%	China					1.8%
Thailand					0.6%	South Korea					1.3%
Italy					0.4%	Singapore					1.2%
Malaysia					0.3%	Hong Kong, China					1.1%
United Kingdom					0.2%	Australia					1.0%
Japan					0.2%	Malaysia					0.7%
Croatia					0.1%	Canada					0.6%

Source: CSIL. Data are for the last available year

Real growth of mattress consumption. Forecasts											
2023						2024					
4%						4%					

Source: CSIL

PART VI.

SELECTED MATTRESS MANUFACTURERS

	Page
Argentina	417
Austria	419
Bulgaria	421
Chile	423
Croatia	424
Czech Republic	425
Denmark	427
Estonia	429
Finland	431
Greece	432
Hungary	435
Indonesia	436
Ireland	438
Kuwait	439
Latvia	440
Lithuania	441
Malaysia	443
Netherlands	446
New Zealand	447
Norway	448
Philippines	449
Romania	450
Russian Federation	452
Saudi Arabia	456
Serbia	457
Slovakia	459
South Africa	460
Switzerland	462
Taiwan, China	464
Thailand	466
United Arab Emirates	468

Argentina

Bitali (formerly Grupo Piero)

Headquarters/Main Location: Ruta Panamericana Km. 31,500 - 1617 El Talar De Pacheco, BSAS
T: +54 11 47362900
Email: atencionalcliente@piero.com.ar
Web: <http://www.piero.com.ar> ; <https://www.ohmybed.com.ar> ; <https://bitali.com/index.html>
Activity: Manufacturer, Retailer
Product Portfolio: Beds, Mattresses, Foam

Casa Neuquen Srl - Colchones Roller

Headquarters/Main Location: Dr. Gregorio Arazo Alfaro 324 - 1405 Buenos Aires
T: +54 11 49019876
Email: info@colchonesroller.com.ar
Web: <http://www.colchonesroller.com.ar>
Activity: Manufacturer
Product Portfolio: Upholstered furniture, Mattresses, Pillows

Colchones Arcoiris

Headquarters/Main Location: Cortejarena 3598 - La reja - Moreno - 46931 Buenos Aires
T: +54 1153067349
Email: tiendaonline@colchonesarcoiris.com
Web: <https://colchonesarcoiris.com> ; <https://www.colchones-arcoiris.com>
Activity: Manufacturer, Retailer
Product Portfolio: Mattresses, Pillows, Semi-finished parts

Colchones Buonasera

Headquarters/Main Location: Av. J.D. Peron 5500 Esq. Castro San Martin - 4308 Buenos Aires
T: +54 11- 28422043
Email: colchonesbuonasera@yahoo.com.ar
Web: <https://www.buonasera.website>
Activity: Manufacturer
Product Portfolio: Mattresses

Colchones Soft Dreams Srl

Headquarters/Main Location: Ituzaingo 846 - 1646 San Fernando
T: +54 1147461260
Email: ventas@softdreams.com.ar
Web: <http://www.softdreams.com.ar>
Activity: Manufacturer, Retailer
Product Portfolio: Upholstered furniture, Beds, Mattresses, Contract

Colchones Y Sommier Sileo S.A.

Headquarters/Main Location: Ruta N° 5 KM 210 - 6648 Bragado, Buenos Aires
Email: Sileobragado@gmail.com
Web: <https://www.sileo.com.ar>
Activity: Manufacturer
Product Portfolio: Beds, Mattresses, Pillows, Contract

Colchones y Sommiers Poli-Pluma

Headquarters/Main Location: Av. Juan B. Justo 8575 - 5001 Córdoba
T: +54 351 499-5110
Email: polipluma@gmail.com
Web: <https://polipluma.com.ar>
Activity: Manufacture, Wholesaler
Product Portfolio: Mattresses, Pillows, Contract

Colfar S.A.

Headquarters/Main Location: Parque Industrial Ezeiza, Puente del Inca N°2450, Calle 5 - 1806 Tristán Suárez, Partido de Ezeiza, Buenos Aires
T: +54 11 3221-5036
+Web: <https://www.colfarargentina.com.ar> ; <https://www.colchoneslunadelsur.com.ar> ; <https://www.colchonesuite.com.ar>
Activity: Manufacturer, Retailer
Product Portfolio: Mattresses, Pillows, Contract

Cuatro Ases S.A. - Elegante Colchones

Headquarters/Main Location: Mitre 384 - 2417 Altos de Chipión, Córdoba
T: +54 03562 493 428
Email: ventas@elegantecolchones.com
Web: <https://elegantecolchones.com>
Activity: Manufacturer, Retailer
Product Portfolio: Upholstered furniture, Beds, Mattresses, Furnishing accessories, Contract

Delpa srl - NaturalFoam

Headquarters/Main Location: Gral. E. Garzón 5651/55 - 1440 Buenos Aires
T: +54 11 4635-1144
Email: info@delpa.com.ar
Web: <http://www.delpa.com.ar>
Activity: Manufacturer
Product Portfolio: Mattresses, PU Foam

Dobleamar Colchonería y Muebles

Headquarters/Main Location: Catamarca 40 - Córdoba
T: +54 0351 157669269
+Web: <https://www.dobleamarweb.com>
Activity: Manufacturer, Retailer
Product Portfolio: Mattresses, Contract

Espumas Pilar Srl - Kavanag

Headquarters/Main Location: Av. Congreso 3249 - Buenos Aires
T: +54 11 4546 1000
+Web: <https://kavanag.com.ar>
Activity: Manufacturer
Product Portfolio: Mattresses, Pillows, Foam

Fabrello y Cia Srl - Litoral Colchones

Headquarters/Main Location: Av Belgrano 758 - 3228 Chajarí, Entre Ríos
T: +54 03456-420414 / 421078
Email: info@litoralcolchones.com.ar
Web: <http://www.litoralcolchones.com.ar>
Activity: Manufacturer
Product Portfolio: Upholstered furniture, Beds, Mattresses

Fpv Sa - Colchones Cannon

Headquarters/Main Location: General Conrado Villegas 2177, - B1681BQG Gran Buenos Aires
T: +54 11 4452-1286
Email: hola@cannon.com.ar
Web: <https://www.cannon.com.ar>
Activity: Manufacturer, Retailer
Product Portfolio: Beds, Mattresses, Pillows

Gani SA

Headquarters/Main Location: P Industrial S Viejo Lote 83 0 - - 3017 Sauce Viejo
T: +54 342 499-5640
Email: ventas@gani.com.ar
Web: <https://www.colchonesgani.com.ar>
Activity: Manufacturer
Product Portfolio: Beds, Mattresses, Contract

Industrias Zozzoli SA

Headquarters/Main Location: Parque Industrial Ciudad de Salta Avenida Rodríguez Durañona 160 - 4400 Salta
T: +54 387 4281961
Email: consultas@zozzolis.com
Web: <http://www.colchonesmaxiking.com.ar>
Activity: Manufacturer
Product Portfolio: Mattresses, Pillows

Limansky SA

Headquarters/Main Location: Av. Int. Octavio Zóbboli 1895 - 2300 Rafaela-Santa Fe
T: +54 3492 505544; 440997
Email: info@limansky.com
Web: <https://www.limansky.com> ; <https://www.colchoneskingkoil.com.ar>
Activity: Manufacturer
Product Portfolio: Beds, Mattresses, Pillows

Palumax - Camudi

Headquarters/Main Location: Pucaini 2405 - Hurlingham, Buenos Aires
T: +54 11 4459-4155
Email: ventas@colchonescamudi.com.ar
Web: <http://www.colchonescamudi.com.ar>
Activity: Manufacturer
Product Portfolio: Mattresses, Contract, Foam

Pedro Cardani y CIA SACI - La Cardeuse

Headquarters/Main Location: Carlos Pellegrini 3422 - 1822 Valentin Alsina, BSAS
T: +54 11 42098661
+Web: <https://www.lacardeuse.com.ar>
Activity: Manufacturer
Product Portfolio: Upholstered furniture, Beds, Mattresses, Pillows, Contract, Semi-finished parts

Polinet Srl - Sensorial Colchones

Headquarters/Main Location: Paso 1945 - 1650 San Martín, Buenos Aires
T: +54 011 1524535292
Email: info@sensorialweb.com
Web: <https://sensorialweb.com>
Activity: Manufacturer
Product Portfolio: Mattresses, Pillows, Contract

Sealy Argentina - Tempur Sealy

Headquarters/Main Location: Marcos Sastre 2300 esq. José Ingenieros - 1617 El Talar - Tigre, Buenos Aires
T: +54 11 48467600
Email: info@sealy.com.ar
Web: <https://www.sealy.com.ar>
Activity: Manufacturer
Product Portfolio: Upholstered furniture, Beds, Mattresses, Contract

Simmons Argentina

Headquarters/Main Location: Juan Hipolito Vieytes 1710 - 1275 Buenos Aires
T: +54 11 48220404
Email: info@belmo.com.ar; entregas@belmo.com.ar; info@simmons.com.ar
Web: <https://www.simmons.com.ar> ; <https://www.belmo.com.ar>
Activity: Manufacturer, Retailer
Product Portfolio: Upholstered furniture, Beds, Mattresses, Pillows, Contract

Starflex

Headquarters/Main Location: Monsenor Pablo Cabrera 6500 - 5147 Los Boulevares, Cordoba
T: +54 351 4750892
Email: info@starflexcolchones.com.ar
Web: <https://starflexcolchones.com.ar>
Activity: Manufacturer
Product Portfolio: Mattresses

Suavegom

Headquarters/Main Location: Ruta Nacional N°8, Km 68,5 - Capilla del Señor, Buenos Aires
T: +54 1 4117-7200
+Web: <https://www.suavegom.com.ar>
Activity: Manufacturer
Product Portfolio: Mattresses

Suavestar

Headquarters/Main Location: Av. Velez Sarfield 5850 - B1605ARJ Munro, Buenos Aires
T: +54 11 4762-9300
Email: ecommerce@suavestar.com.ar
Web: <http://www.suavestar.com.ar>
Activity: Manufacturer
Product Portfolio: Beds, Mattresses, Contract

Vaivenes Srl - Colchones Eclipse

Headquarters/Main Location: Bv. De Las Americas 1311 - 2452 San Jorge
T: +54 3406 15404475
Email: ventas@colchoneseclipse.com.ar
Web: <https://www.colchoneseclipse.com.ar>
Activity: Manufacturer
Product Portfolio: Beds, Mattresses, Pillows, Semi-finished parts

Vazquez SACI - Springwall

Headquarters/Main Location: Directorio 302 - 1822 Valentin Alsina, BSAS
T: +54 11 42089287
Email: ventas@springwall.com.ar; info@springwall.com.ar
Web: <https://springwall.com.ar>
Activity: Manufacturer, Retailer
Product Portfolio: Beds, Mattresses, Contract

Austria**ADA Möbelfabrik GmbH**

Headquarters/Main Location: Baierdorf 61 - 8184 Anger/Weiz, Styria

T: +43 3175 71000

+Web: <https://www.ada.at>

Activity: Manufacturer

Product Portfolio: Upholstered furniture, Beds, Mattresses

ADA Möbelwerke Holding AG

Headquarters/Main Location: Baierdorf 61 - 8184 Anger/Weiz, Styria

T: +43 3175 71000

Email: office.anger@ada.at

Web: <https://www.ada.at>

Activity: Manufacturer, Trader

Product Portfolio: Upholstered furniture, Beds, Mattresses, Contract

Aquinos Bedding Austria GmbH

Headquarters/Main Location: Aderstrasse 35 - 4850 Timelkam

T: +43 7672 7960

Email: office@sembella.at

Web: <https://www.sembella.com>

Activity: Manufacturer, Retailer

Product Portfolio: Beds, Mattresses, Pillows

Elastica Matratzen-Schaumstoffe-Zubehör GmbH

Headquarters/Main Location: Kellau 153 - 5431 Kuchl bei Salzburg

T: +43 6244/3363-0

Email: office@elastica.at

Web: <https://www.elastica.at>

Activity: Manufacturer, Retailer

Product Portfolio: Upholstered furniture, Beds, Mattresses, Pillows, Contract, Foam

Elky Matratzenerzeugungs- GmbH

Headquarters/Main Location: St.Michael 11 - 9143 Feistritz ob Bleiburg

T: +43 4235 2541

Email: office@elky.at

Web: <https://www.elky-natuerlich.at>

Activity: Manufacturer

Product Portfolio: Beds, Mattresses, Pillows

Guut das Bett GmbH

Headquarters/Main Location: Wallensteinplatz 3-4 - 1200 Vienna

T: +43 17260972 ; 69917260972

Email: kontakt@guut.at

Web: <https://www.guut.at>

Activity: Manufacturer

Product Portfolio: Beds, Tables and Chairs, Occasional, Mattresses, Pillows

JOKA Kapsamer GmbH

Headquarters/Main Location: Atzbacherstraße 17 - 4690

Schwanenstadt, Oberösterreich

T: +43 7673 74510

Email: joka@joka.at

Web: <https://www.joka.at> ; <https://www.joka-natur.at/>

Activity: Manufacturer, Retailer

Product Portfolio: Upholstered furniture, Dining and Living rooms, Beds, Tables and Chairs, Mattresses, Pillows, Contract

Mm Matratzen Manufaktur GmbH

Headquarters/Main Location: Framrach 51 - 9433 St. Andrae Im Lavanttal

T: +43 +43 4358 28482

Email: office@feelthecomfort.at

Web: <https://www.feelthecomfort.at> ;

<https://www.fleximanautic.com>

Activity: Manufacturer, Retailer

Product Portfolio: Mattresses, Pillows, Contract, Textiles

Optimo Schlafsysteme GmbH

Headquarters/Main Location: Industriezeile 10 - 5280 Braunau/Inn

T: +43 7722 826200

Email: office@optimo.at

Web: <https://www.optimo.at> ; <http://www.austro-flex.at>

Activity: Manufacturer, Retailer

Product Portfolio: Beds, Mattresses, Pillows

Relax Natürlich Wohnen GmbH

Headquarters/Main Location: Thurerweg 3 - 5162 Obertrum am See

T: +43 6219 6367

Email: info@relax.eco

Web: <https://relax.eco>

Activity: Manufacturer

Product Portfolio: Beds, Mattresses, Pillows, Contract

Sedda Polstermöbelwerke Hans Thalermaier GmbH

Headquarters/Main Location: Mitterweg 45 - 4702 Wallern, Oberösterreich

T: +43 7249 4410

Email: verkauf@sedda.at

Web: <https://www.sedda.at>

Activity: Manufacturer, Retailer

Product Portfolio: Upholstered furniture, Beds, Mattresses

Träumeland GmbH

Headquarters/Main Location: Sportstraße 11 - 4142 Hofkirchen Im Mühlkreis, Oberösterreich

T: +43 7285 60106

Email: info@traeumeland.com

Web: <https://www.traeumeland.com>

Activity: Manufacturer, Retailer

Product Portfolio: Mattresses, Pillows

VIDairFLEX Handels und Produktions GmbH

Headquarters/Main Location: Römerstraße 101 - 4800 Attnang-Puchheim

T: +43 767465102

Email: office@vidairflex.com

Web: <https://vidairflex.com>

Activity: Manufacturer

Product Portfolio: Mattresses

Wenatex Das Schlafsystem Gmbh

Headquarters/Main Location: Münchner Bundesstraße 140 -
5020 Salzburg

T: +43 662 21520

Email: info@wenatex.com

Web: <https://www.wenatex.com>

Activity: Manufacturer

Product Portfolio: Mattresses, Pillows, Contract

Wittmann Möbelwerkstätten GmbH

Headquarters/Main Location: Obere Marktstrasse 5 - 3492
Etsdorf am Kamp, Niederösterreich

T: +43 2735 2871

Email: info@wittmann.at

Web: <https://www.wittmann.at>

Activity: Manufacturer, Retailer

Product Portfolio: Upholstered furniture, Beds, Tables and
Chairs, Mattresses, Contract

Bulgaria

Bella Notte Bulgaria

Headquarters/Main Location: 95 Landos Street - 4006 Plovdiv
T: +359 032 944261 ; 944262
Email: office@bellanotte.bg
Web: <https://www.bellanotte.bg>
Activity: Manufacturer, Retailer
Product Portfolio: Mattresses, Pillows

Ekon 91 Ltd

Headquarters/Main Location: West Industrial Zone, Kapitan Raicho Nikolov str. - 7012 Ruse
T: +359 82 594918
Email: office-byala@ekon.bg
Web: <https://www.ekon.bg>
Activity: Manufacturer, Retailer
Product Portfolio: Beds, Mattresses, Pillows, Contract, Chemicals, Latex Foam, Foam, Textiles

Ekotex-1 Ltd.

Headquarters/Main Location: ul. Iliyansko Shose 8 - 1220 NPZ Voenna rampa, Sofia
T: +359 899312001 ; 878586429 ; 899923863
Email: office@ekotex.bg; e-sales@ekotex.bg
Web: <https://www.ekotex.bg>
Activity: Manufacturer, Retailer
Product Portfolio: Mattresses, Pillows, Contract, Textiles

Elite Import Export Ood

Headquarters/Main Location: bul. Bulgaria, 179 - 4230 Asenovgrad
T: +359 32674656
Email: eliteood@gmail.com
Web: <https://elite-mebeli.com>
Activity: Manufacturer, Retailer
Product Portfolio: Upholstered furniture, Beds, Mattresses, Contract

Genomax Group

Headquarters/Main Location: 84 Simeon Radev str. - 1618 Sofia
T: +359 0885332655
Email: sales@genomax.eu
Web: <https://genomax.eu> ; <https://www.rossmari.com>
Activity: Manufacturer, Retailer
Product Portfolio: Office Furniture, Kitchen Furniture, Bathroom Furniture, Upholstered furniture, Dining and Living rooms, Bedrooms, Beds, Children's rooms, Tables and Chairs, Occasional, Mattresses, Pillows

Globe Industries Eood - Blian

Headquarters/Main Location: Reg. Rousse, Municipality Dve mogili - 7169 village of Batishnitsa
T: +359 81442313
Email: office@blian.bg
Web: <https://blian.bg>
Activity: Manufacturer
Product Portfolio: Mattresses, Pillows

Gold-Apolo Ltd.

Headquarters/Main Location: Western Industrial Estate, 12 Vit Street - 7000 Ruse
T: +359 82813910
Email: sales@gold-apollo.com
Web: <https://www.gold-apollo.net>
Activity: Manufacturer
Product Portfolio: Office Furniture, Kitchen Furniture, Upholstered furniture, Dining and Living rooms, Bedrooms, Occasional, Mattresses, RTA - DIY furniture, Contract

Happy Dreams Eood

Headquarters/Main Location: Bul. Nikola Gabrovski, 90 - 1700 Sofia
T: +359 29807050; 882463737
Email: sales@happydreams-bg.com
Web: <https://happydreams.bg> ; <https://epicrest.net>
Activity: Manufacturer, Retailer
Product Portfolio: Upholstered furniture, Beds, Mattresses, Contract

Hegra

Headquarters/Main Location: Ul. Yambolen 12 - 8600 Yambol
T: +359 46662637
Email: hegra_d@abv.bg
Web: <http://www.hegra.biz>
Activity: Manufacturer, Retailer
Product Portfolio: Upholstered furniture, Bedrooms, Beds, Mattresses, Contract

IRIM Furniture

Headquarters/Main Location: ul. Kapitan Raycho Nikolov, 1A - Western Industrial Zone - 7012 Ruse
T: +359 359 82887777
Email: web@irimbg.com ; office@irimbg.com
Web: <http://www.irimbg.com>
Activity: Manufacturer, Retailer
Product Portfolio: Office Furniture, Kitchen Furniture, Upholstered furniture, Dining and Living rooms, Bedrooms, Children's rooms, Tables and Chairs, Occasional, Mattresses, Contract

Mebel Stil Ltd

Headquarters/Main Location: Industrial zone - 43.261566 N , 26.574543 E - 7700 Targovishte
T: +359 60162751 ; 887580722
Email: mebelstil@mebelstil.eu
Web: <https://mebelstil.eu>
Activity: Manufacturer
Product Portfolio: Upholstered furniture, Mattresses

Mebeli IVVEKS

Headquarters/Main Location: Kapitan Petko Voyvoda 2 - 6002 Stara Zagora
T: +359 42 624411
Email: sales@ivveks.com
Web: <https://mebeli-ivveks.com> ; <https://ivveks.com>
Activity: Manufacturer, Retailer
Product Portfolio: Office Furniture, Kitchen Furniture, Upholstered furniture, Dining and Living rooms, Bedrooms, Children's rooms, Occasional, Mattresses

Mebeli Kambo Ltd

Headquarters/Main Location: 14 Vasil Levski str - 6440 Yabalkovo, Haskovo
T: +359 0886 503305
Email: office@kambo.bg
Web: https://kambo.bg
Activity: Manufacturer
Product Portfolio: Upholstered furniture, Mattresses, Contract

Nekrato Ltd.

Headquarters/Main Location: Kvartal Dianabad, Bl. 20A, Vh. V, Et. 8, Ap. 55 - 1172 Sofia
T: +359 02 994 22 48
Email: sales@matraciparadise.com
Web: https://matraciparadise.com
Activity: Manufacturer, Retailer
Product Portfolio: Beds, Mattresses, Pillows, Contract

Parallel Ltd

Headquarters/Main Location: Stara Planina Street 175 - 5400 Sevlievo
T: +359 675 33001; 80060, 33340
Email: office@parallel.bg; kovastyle@parallel.bg
Web: https://www.parallel.bg ; https://matracinani.bg ; https://nanihome.bg ; https://divaninani.bg
Activity: Manufacturer, Retailer
Product Portfolio: Upholstered furniture, Dining and Living rooms, Bedrooms, Beds, Tables and Chairs, Occasional, Mattresses, Pillows, Contract, Foam

Relax Matt Ltd.

Headquarters/Main Location: Chepinsko shose Str - 1000 Sofia
T: +359 2 9662705
++Activity: Manufacturer, Retailer
Product Portfolio: Beds, Mattresses, Pillows, Contract, Semi-finished parts

Serena Trade Ltd - Matrasi Stela

Headquarters/Main Location: 19 Stamat Ikonov str. - 8154 Village of Marinka
T: +359 59192372 ; 896771584 ; 895460204
Email: itb_burgas@abv.bg
Web: https://www.matracistela.com
Activity: Manufacturer, Retailer
Product Portfolio: Beds, Mattresses, Pillows, Contract

Simeonov-Georgi Dimitrov Et

Headquarters/Main Location: 144 Mihail Takev Str - 4550 Peshtera
T: +359 35066065; 0888 641 092
Email: simeonov_matraci@abv.bg
Web: https://matraci-simeonov.com
Activity: Manufacturer, Retailer
Product Portfolio: Beds, Mattresses, Pillows, Contract

Ted Bed JSC

Headquarters/Main Location: Golyamokonarsko Shosse - 4027 Plovdiv
T: +359 32 620311 ; 620312; 271764
Email: office@ted.bg
Web: https://ted.bg
Activity: Manufacturer, Retailer
Product Portfolio: Beds, Mattresses, Pillows, Contract, Textiles

Chile

Colchones Espumix S.A.

Headquarters/Main Location: Coronel Alvarado 2393, Independencia - Santiago
T: +56 229196751
Email: ventas@espumix.cl
Web: <http://espumix.cl>
Activity: Manufacturer
Product Portfolio: Mattresses

Colchones Rosen saic

Headquarters/Main Location: Rudecindo Ortega N° 04500 - Temuco, La Araucanía
T: +56 226205300; 61 2229073
+Web: <https://www.rosen.cl>
Activity: Manufacturer, Retailer
Product Portfolio: Upholstered furniture, Dining and Living rooms, Bedrooms, Beds, Tables and Chairs, Occasional, Garden and Outdoor, Mattresses, Pillows, Contract

Colchones Spomo

Headquarters/Main Location: Longitudinal sur km 260 - Maule, Talca
T: +56 712615500; 992186407
+Web: <http://spomo.cl>
Activity: Manufacturer
Product Portfolio: Beds, Mattresses, Pillows, Contract

Compañías CIC sa

Headquarters/Main Location: Esquina Blanca 960 - Santiago, RM
T: +56 2 25304200; 2530 4361
Email: servicio@cic.cl
Web: <https://cic.cl>
Activity: Manufacturer, Retailer
Product Portfolio: Kitchen Furniture, Dining and Living rooms, Beds, Home furniture, Mattresses, Pillows, RTA - DIY furniture

Flex Equipos de Descanso Chile Ltda

Headquarters/Main Location: Avda Gral Velasquez 10000 - 370 01 San Bernardo, RM
T: +56 22 9593539
Email: contacto.chile@flex.es
Web: <https://flex.cl>; <https://tienda.flex.cl>
Activity: Manufacturer
Product Portfolio: Bedrooms, Beds, Mattresses, Pillows, Contract

Incal Spa

Headquarters/Main Location: Av. Vicuña Mackenna - 3860 Macul, RM
T: +56 2 26767300
Email: incal@incal.cl
Web: <http://www.incal.cl>
Activity: Manufacturer, Retailer
Product Portfolio: Dining and Living rooms, Bedrooms, Beds, Mattresses, Textiles

Industrias Celta Ltda

Headquarters/Main Location: Larrondo 180 - Coquimbo
T: +56 51 233 0273;
+Web: <https://celta.cl>; <https://tiendacelta.cl/>
Activity: Manufacturer
Product Portfolio: Bedrooms, Beds, Mattresses

Industrias Mantahue Spa

Headquarters/Main Location: Logitudinal sur, Parcela 138, Santiago - Paine
T: +56 2 2790 2800
Email: mantahue@mantahue.cl; contacto@mantahue.cl
Web: <https://www.colchonesmantahue.cl>; <https://www.espumasmantahue.cl>
Activity: Manufacturer, Retailer
Product Portfolio: Upholstered furniture, Beds, Mattresses, Pillows, Contract, Foam

Nordik SA

Headquarters/Main Location: Av. Américo Vespucio 1151, Quilicura - Santiago
T: +56 9 8151 3170; 9500 0070
++Activity: Manufacturer, Retailer
Product Portfolio: Home furniture, Mattresses

Productora Pacífico S.A.

Headquarters/Main Location: Av. Quilín 2746, Macul - Santiago, RM
T: +56 2 2849 9138; 9 98744196
+Web: <http://www.produpac.cl>
Activity: Manufacturer, Retailer
Product Portfolio: Mattresses, Foam, Textiles

Tulio Mosso y Cia Ltda - Reposso

Headquarters/Main Location: Maipú 790 - Concepción
T: +56 9 79844068
Email: ventas@tuliomosso.com
Web: <https://www.tuliomosso.com>
Activity: Manufacturer
Product Portfolio: Furniture, Mattresses, Contract, Foam

Croatia**Bernarda D.O.O.**

Headquarters/Main Location: Čakovečka 136A - 40 305
Nedelisce Puscine
T: +385 40 895300
Email: bernarda@ck.hinet.hr
Web: <https://bernarda.com.hr>
Activity: Manufacturer
Product Portfolio: Furniture, Upholstered furniture, Beds, Mattresses, Contract

Biofleks doo

Headquarters/Main Location: Kovinska 4a - 10090 Zagreb
T: +385 091 3457-601
Email: info.bioflex@gmail.com ; trgovinaski.bioflex@gmail.com
Web: <https://biosan-madraci.hr>
Activity: Manufacturer
Product Portfolio: Upholstered furniture, Beds, Mattresses, Pillows

Eurospužva d.o.o.

Headquarters/Main Location: Dravska 20 - 48000 Koprivnica
T: +385 48 647070; 99 3155001
Email: info@eurospuzva.hr
Web: <https://eurospuzva.hr>
Activity: Manufacturer
Product Portfolio: Mattresses

Hilding Anders d.o.o.

Headquarters/Main Location: Kralja Zvonimira 38-42 - 40323 Prelog
T: +385 40 650000
Email: info@hespo.hr
Web: <https://hespo.hr> ; <https://perfecta.hr>
Activity: Manufacturer, Retailer
Product Portfolio: Bedrooms, Beds, Mattresses, Pillows, Contract

Lpt D.O.O.

Headquarters/Main Location: Hrupine 4 - 40323 Prelog
T: +385 40 650 500
Email: info.prelogsprings@leggett.com
Web: <https://lpt.hr>
Activity: Manufacturer
Product Portfolio: Mattresses, Semi-finished parts

Mistral Zadar J.D.O.O.

Headquarters/Main Location: Nikole Jurišića 47 - 23000 Zadar
T: +385 23 220 291
Email: mistral.d.o.o@zd.t-com.hr
Web: <https://www.mistral-zd.hr>
Activity: Manufacturer
Product Portfolio: Upholstered furniture, Mattresses

Oriolik d.o.o.

Headquarters/Main Location: Zagrebacka 37 - 35250 Oriovac
T: +385 35 431000; 431903
Email: salon@oriolik.hr; rzamarija@oriolik.hr
Web: <https://www.oriolik.com>
Activity: Manufacturer
Product Portfolio: Upholstered furniture, Beds, Mattresses, PU Foam,

Pavić Plast Doo

Headquarters/Main Location: Ivana Gundulića 28 - 35250 Oriovac
T: +385 035 493 289
Email: pavicplast@gmail.com; HRVOJE.PAVIC@SB.T-COM.HR
Web: <http://www.pavicplast.hr>
Activity: Manufacturer
Product Portfolio: Mattresses

Pinija d.o.o

Headquarters/Main Location: Dr. Mile Budaka 1 - 35000 Slavonski Brod
T: +385 35 491233
Email: info@pinija-namjestaj.hr
Web: <https://pinija-namjestaj.hr> ; <https://www.pinija-webshop.com.hr>
Activity: Manufacturer
Product Portfolio: Upholstered furniture, Mattresses

Prima namještaj d.o.o. - Prima Commerce

Headquarters/Main Location: Slavenska cesta 6 - 43000 Bjelovar
T: +385 43 244655
Email: info@prima-commerce.hr
Web: <https://www.prima-namjestaj.hr>
Activity: Manufacturer, Retailer
Product Portfolio: Kitchen Furniture, Bathroom Furniture, Upholstered furniture, Dining and Living rooms, Bedrooms, Tables and Chairs, Occasional, Mattresses

Tapetar Majcen

Headquarters/Main Location: Eugena Kumičića 50 - 35000 Slavonski Brod
T: +385 035 443929
Email: tapetar.majcen@gmail.com; info@tapetar-majcen.hr
Web: <http://www.tapetar-majcen.hr>
Activity: Manufacturer
Product Portfolio: Upholstered furniture, Beds, Mattresses, Contract

Vitafoam Croatia - Adormo Doo

Headquarters/Main Location: Krešimira Blaževića 17, Industrijska zona Bjeliš BB - 35000 Slavonski Brod
T: +385 035 409 446
Email: srdan@vitahungary.hu
Web: <http://www.vitafoamcroatia.hr> ; <https://www.adormo.hr>
Activity: Manufacturer
Product Portfolio: Mattresses, Chemicals

Czech Republic

Ahorn Cz s.r.o.

Headquarters/Main Location: Vlkost u Kyjova 343 - 69641 Vlkost
T: +420 518 625187; 531 015 311
Email: sales@ahorn.cz
Web: https://www.ahorn.cz
Activity: Manufacturer
Product Portfolio: Beds, Mattresses, Pillows

Aksamite spol.sr.o.

Headquarters/Main Location: Liderovice 1 - 391 37 Chotoviny
T: +420 381 284 300; 200 666
Email: odbyt@aksamite.cz
Web: https://www.aksamite.cz
Activity: Manufacturer, Retailer
Product Portfolio: Upholstered furniture, Beds, Tables and Chairs, Mattresses

Betler Cz sro

Headquarters/Main Location: Kurta Konrada 6 - 19000 Prague, 9
T: +420 604610605 ; 212236000
Email: info@betler.cz
Web: http://www.postele-betler.cz
Activity: Manufacturer, Retailer
Product Portfolio: Upholstered furniture, Beds, Mattresses, Pillows, Contract

Blanar Nabytek

Headquarters/Main Location: Brumovice na Moravě 410 - 691 11 Brumovice, Jihovýchod
T: +420 519 440 651; 440 655
Email: marketing@blanar.cz
Web: https://www.blanar.cz
Activity: Manufacturer
Product Portfolio: Upholstered furniture, Beds, Mattresses

Čalounictví Dana Szatkowská

Headquarters/Main Location: Svatoplukova 647/6 - 46007 Liberec
T: +420 777 735 501
Email: info@calounictvi-centrum.cz
Web: https://www.calounictvi-centrum.cz
Activity: Manufacturer
Product Portfolio: Upholstered furniture, Mattresses

Čalounictví Miroslav Bednář

Headquarters/Main Location: Jamne nad Orlicí 218 - 561 65 Jamne nad Orlicí
T: +420 465 649 120 ; 731 469 417
Email: calounictvi.bednar@seznam.cz
Web: http://www.calounictvibednar.cz
Activity: Manufacturer
Product Portfolio: Upholstered furniture, Beds, Mattresses

České matrace s.r.o.

Headquarters/Main Location: Krkonosska 267 - 50901 Nová Paka
T: +420 722133362
Email: general@ceske-prirodni-matrace.cz
Web: https://www.ceske-prirodni-matrace.cz
Activity: Manufacturer
Product Portfolio: Beds, Mattresses, Pillows

DPV sro

Headquarters/Main Location: Mysliborice 216 - 67560 Mysliborice
T: +420 568 421 142
Email: obchod@dpv-matrace.cz
Web: https://www.dpv-matrace.cz
Activity: Manufacturer
Product Portfolio: Beds, Mattresses, Pillows

Firma DŘEVOČAL s.r.o.

Headquarters/Main Location: Sušilova 1137/51 - 750 02 Přerov I, Město
T: +420 581 204987
Email: matrace@drevocal.cz
Web: http://www.matrace-drevocal.cz
Activity: Manufacturer, Retailer
Product Portfolio: Beds, Mattresses, Pillows, Contract

Grossmann Rostislav spol.s r.o.

Headquarters/Main Location: Olbrichova 632/5 - 746 01 Opava
T: +420 553 619690; 596 112 290
Email: obchod@grossmann-matrace.cz
Web: https://grossmann-matrace.cz
Activity: Manufacturer, Retailer
Product Portfolio: Beds, Mattresses, Contract

HG style sro

Headquarters/Main Location: namesti Svobody 1468 - 752 01 Kojetín
T: +420 581 762072
Email: matrace@hgstyle.cz
Web: http://hgstyle.cz
Activity: Manufacturer
Product Portfolio: Mattresses, Foam

Hilding Anders Ceska Republika, AS (Tropico Plus)

Headquarters/Main Location: u Jilemnice 215 - 512 31 Roztoky
T: +420 481 587410
Email: info@hildinganders.cz
Web: https://www.matracetropico.cz ; http://www.hildinganders.com
Activity: Manufacturer
Product Portfolio: Beds, Mattresses

JELÍNEK - výroba nábytku s.r.o.

Headquarters/Main Location: Masarykova 672/35 - 75701 Valašské Meziříčí
T: +420 571 759811; 602 575 091
Email: info@jelinek.eu ; obchod@jelinek.eu
Web: https://www.jelinek.eu
Activity: Manufacturer
Product Portfolio: Upholstered furniture, Dining and Living rooms, Bedrooms, Beds, Tables and Chairs, Home furniture, Mattresses, Contract

Jmp, s.r.o.

Headquarters/Main Location: Ohradní 14 - 14000 Praha 4
T: +420 241 485 855
Email: jmp@jmp.cz
Web: https://www.loznice.cz
Activity: Manufacturer, Retailer
Product Portfolio: Bedrooms, Beds, Mattresses, Pillows

Johann Malle Production s.r.o.

Headquarters/Main Location: Podbabská 1112/13 - 16000 Praha, Bubeneč
T: +420 720 253 827
Email: info@johann-malle.cz
Web: https://www.johann-malle.cz
Activity: Manufacturer
Product Portfolio: Beds, Mattresses, Pillows

Klinmam sro

Headquarters/Main Location: Hyberná 1271/32 - 110 00 Praha
T: +420 461 544 210; 519 500 271
Email: info@klinmam.cz ; info@machala.cz
Web: http://www.klinmam.cz ; https://www.machala.cz
Activity: Manufacturer, Retailer
Product Portfolio: Upholstered furniture, Beds, Mattresses, Pillows, Contract

Kopeko, s.r.o.

Headquarters/Main Location: Krátká 324, - 397 01 Písek
T: +420 382 212 829; 212 592
Web: https://www.kopeko.cz
Activity: Manufacturer
Product Portfolio: Beds, Tables and Chairs, Mattresses, Pillows, Contract

Linet Spol. Sro

Headquarters/Main Location: Želečovice 5 - 27401 Slaný
T: +420 312576111
Email: info@linet.com
Web: https://www.linet.com
Activity: Manufacturer
Product Portfolio: Furniture, Beds, Tables and Chairs, Mattresses, Contract

Mabo Trade s.r.o.

Headquarters/Main Location: Na Františku 1374/1 - 735 35 Horní, Suchá
T: +420 596 831369 ; 831043
Email: mabo@matrace-mabo.cz
Web: http://www.matrace-mabo.cz
Activity: Manufacturer
Product Portfolio: Beds, Garden and Outdoor, Mattresses, Pillows

Moravia Comfort

Headquarters/Main Location: Mládežnická 3062/3a - 690 02 Břeclav
T: +420 515 534 679
Email: info@moravia-comfort.cz
Web: https://moravia-comfort.cz
Activity: Manufacturer
Product Portfolio: Mattresses, Pillows, Contract, Chemicals, PU Foam

MPO Trade s.r.o.

Headquarters/Main Location: Zborovská 424 - 76802 Zdounky
T: +420 739 628 301
Email: info@mpo-matrace.cz
Web: https://www.mpo-matrace.cz
Activity: Manufacturer, Retailer
Product Portfolio: Beds, Mattresses, Pillows, Contract

Nábytek Kolinger Ason

Headquarters/Main Location: Vídenská 38/116 - 61900 Brno
T: +420 776 325 142; 547 212 363
Email: nabytek@kolinger.com
Web: https://www.kolinger.com ; http://www.chytire-pohovky.cz ; http://www.ason-int.cz
Activity: Manufacturer, Retailer
Product Portfolio: Office Seating, Upholstered furniture, Beds, Tables and Chairs, Mattresses, Contract

OSTAŠ CZ s.r.o.

Headquarters/Main Location: Pivovarský dvůr 120 - 54957 Teplice nad Metují
T: +420 491 581297; 602373071
Email: info@matrace-ostas.cz
Web: https://www.matrace-ostas.cz
Activity: Manufacturer, Retailer
Product Portfolio: Beds, Mattresses, Contract

Purtex s.r.o.

Headquarters/Main Location: Ustecká 103 - 25066 Zdíby u Prahy
T: +420 284 011853; 226 807 380
Email: info@purtex.cz
Web: https://matrace.purtex.cz
Activity: Manufacturer
Product Portfolio: Beds, Mattresses, Pillows, Contract, Foam

Quilting s.r.o.

Headquarters/Main Location: Jiráskova 485 - 79852 Konice
T: +420 582397338
Email: info@quilting.cz
Web: http://www.quilting.cz ; https://www.matracemoom.cz
Activity: Manufacturer
Product Portfolio: Mattresses, Pillows

SINFO, s.r.o.

Headquarters/Main Location: Souhradí 84 - 39143 Mladá, Vožice
T: +420 381 200510
Email: sinfo@sinfo.cz
Web: https://www.sinfo.cz
Activity: Manufacturer
Product Portfolio: Mattresses, Foam

Unar sro

Headquarters/Main Location: 195 Bystrice pod Hostynem - 768 61 Slavkov, Hostýnem
T: +420 774 854 505; 573 380 858
Email: info@unar.cz; MATRACE@UNAR.CZ
Web: http://www.unar.cz
Activity: Manufacturer
Product Portfolio: Upholstered furniture, Beds, Tables and Chairs, Mattresses, Furnishing accessories, Contract

Denmark**BBC Better Bed Comfort A/S**

Headquarters/Main Location: Egetoftvej 2 - DK-4573 Højby, Zealand, Odsherred
T: +45 59302444
++Activity: Manufacturer
Product Portfolio: Beds, Mattresses

BPI Bramming Plast-Industri A/S

Headquarters/Main Location: Vardevej 9 - 6740 Bramming
T: +45 79 57 10 50
Email: bpi@bpi.dk
Web: <https://bpi.dk>
Activity: Manufacturer
Product Portfolio: Acoustic Solutions, Mattresses, Contract, PU Foam,

Dan-Foam ApS - Tempur Denmark

Headquarters/Main Location: Holmelund 43 - 5560 Aarup
T: +45 63434343
Email: reception@dan-foam.dk ; info@tempur.dk
Web: <https://dan-foam.dk> ; <https://dk.tempur.com>
Activity: Manufacturer
Product Portfolio: Mattresses, Contract, PU Foam,

European House of Beds A/S

Headquarters/Main Location: Marsallé 25 - 8700 Horsens
T: +45 89934321
Email: kundeservice.dk@europeanhouseofbeds.com
Web: <https://europeanhouseofbeds.com>
Activity: Manufacturer, Retailer
Product Portfolio: Beds, Mattresses, Pillows, Contract

Getama Danmark AS

Headquarters/Main Location: Halmmarkvej 5 - 9631 Gedsted
T: +45 98645300
Email: info@getama.dk
Web: <https://getama.dk>
Activity: Manufacturer
Product Portfolio: Upholstered furniture, Beds, Tables and Chairs, Occasional, Mattresses, Contract, Public Spaces

Hilding Anders Danmark A/S - Dreamland

Headquarters/Main Location: Fabriksvej 13 - 7760 Hurup Thy, Thisted
T: +45 82 133000
+Web: <https://www.hildinganders.com>
Activity: Manufacturer
Product Portfolio: Beds, Mattresses

Innovation Living AS

Headquarters/Main Location: Blommevej 38 - 8930 Randers, Midtjylland
T: +45 86 438211
Email: mail@inno.dk
Web: <https://www.innovationliving.com>
Activity: Manufacturer
Product Portfolio: Upholstered furniture, Occasional, Mattresses

L&P Springs Denmark ApS.

Headquarters/Main Location: Vardevej 34 - 6862 Tistrup
T: +45 769 81800
+Web: <https://beddingcomponents-intl.com>
Activity: Manufacturer
Product Portfolio: Mattresses, Semi-finished parts, Ironmongery and Hardware Items

Magna Senge

Headquarters/Main Location: Vadstrupvej 71-73 - 2880 Bagsværd
T: +45 4444200
Email: info@magna-senge.dk
Web: <https://magna-senge.dk>
Activity: Manufacturer
Product Portfolio: Beds, Mattresses

Oliver Furniture A/S

Headquarters/Main Location: Ndr. Strandvej 119A - 3150 Hellebæk
T: +45 4970 7317
Email: info@oliverfurniture.dk
Web: <https://oliverfurniture.dk>
Activity: Manufacturer, Retailer
Product Portfolio: Bedrooms, Children's rooms, Tables and Chairs, Mattresses

Re Beds A/S

Headquarters/Main Location: Boeletvej 25 - 8680 Ry
T: +45 55343400
Email: info@re-beds.dk
Web: <https://rye-sleep.com>
Activity: Manufacturer
Product Portfolio: Bedrooms, Beds, Mattresses

Ry Sengefabrik A/S

Headquarters/Main Location: Boeletvej 25 - DK-8680 Ry
T: +45 86 89 34 00
Email: info@akva.com
Web: <https://ry-sengefabrik.dk> ; <https://akva.com> ; <https://rye-sleep.com>
Activity: Manufacturer
Product Portfolio: Beds, Mattresses, Contract

Skumfabrikken ApS

Headquarters/Main Location: Vejlegårdsvej 57 - 2665 Vallensbæk Strand
T: +45 88 88 80
+Web: <https://skumfabrikken.dk>
Activity: Manufacturer
Product Portfolio: Mattresses, Foam

Skumgaarden ApS

Headquarters/Main Location: Fabriksvej 2 - 5592 Ejby
T: +45 64 400313
Email: skumgaarden@skumgaarden.dk
Web: <https://skumgaarden.dk>
Activity: Manufacturer
Product Portfolio: Acoustic Solutions, Upholstered furniture, Mattresses, Chemicals, Foam

Værløse Madrassnedkeri A/S**Headquarters/Main Location:** Adelgade 35 - 4800 Nysted**T:** +45 42714347**Email:** kontakt@byvarlose.com ; kontakt@byvarlose.com**Web:** <https://www.varlose.com> ; <https://www.byvarlose.com> ;
<https://www.madrassnedkeren.dk>**Activity:** Manufacturer, Retailer**Product Portfolio:** Beds, Mattresses, Contract

Estonia**Bed Factory Sweden Ou**

Headquarters/Main Location: Riia maantee 66 - 71009 Viljandi, Viljandi

T: +372 4352573

++Activity: Manufacturer

Product Portfolio: Beds, Mattresses, Contract, Semi-finished parts

Bellus Furniture OÜ

Headquarters/Main Location: Rakvere mnt 23a - 45301 Haljala

T: +372 32 32130

Email: info@bellus.com

Web: https://www.bellus.com

Activity: Manufacturer

Product Portfolio: Upholstered furniture, Beds, Mattresses

Delux Holding OÜ

Headquarters/Main Location: Raua Street 5 - 71020 Viljandi, Viljandi County

T: +372 4354270

+Web: https://www.delux.ee ; https://luxurydreams.ee

Activity: Manufacturer

Product Portfolio: Beds, Tables and Chairs, Mattresses

Ermatiko OÜ

Headquarters/Main Location: Tööstuse 13, Laabi küla, Harku vald - 76922 Harjumaa

T: +372 6055265

Email: mail@ermatiko.ee

Web: https://ermatiko.ee

Activity: Manufacturer

Product Portfolio: Upholstered furniture, Beds, Mattresses, Contract

Fennobed Ou

Headquarters/Main Location: Veermiku 7 - 85003 Sauga, Pärnumaa

T: +372 443 9990

Email: info@fennobed.ee

Web: http://fennobed.ee ; https://matri.fi

Activity: Manufacturer, Retailer

Product Portfolio: Beds, Mattresses, Contract, Hospitality furniture

Furnico OU

Headquarters/Main Location: Valukoja Street 25 - 11415 Tallinn, Harjumaa

T: +372 66 544557

Email: info@furnico.ee

Web: http://www.hypnos.ee

Activity: Manufacturer, Retailer

Product Portfolio: Upholstered furniture, Beds, Mattresses, Contract, Hospitality furniture

Grenda OÜ

Headquarters/Main Location: Paljandi tn 3 - 13516 Tallinn

++Activity: Manufacturer

Product Portfolio: Mattresses

Hilding Anders Baltic AS

Headquarters/Main Location: Loomäe tee 10, Lehmja küla, Rae vald - 75306 Harjumaa

T: +372 6248098

Email: info.baltic@hildinganders.com

Web: http://sleepwellbed.com

Activity: Manufacturer

Product Portfolio: Beds, Mattresses

Kamjo Eesti OÜ

Headquarters/Main Location: Jõekääru - 75117 Kose vald, Harjumaa

Email: info@kamjo.ee

Web: https://kamjo.eu ; https://kamjo-international.com

Activity: Manufacturer, Retailer

Product Portfolio: Beds, Mattresses

Marest Ou

Headquarters/Main Location: Lehola 13-6 - 76612 Keila, Harju County

T: +372 56 996 922

Email: martin@marest.se

Web: http://www.marest.se

Activity: Manufacturer

Product Portfolio: Mattresses, Pillows

Paragon Sleep AS

Headquarters/Main Location: Leola 49 - 71018 Viljandi

T: +372 43 55 160

Email: info@paragonsleep.com

Web: https://www.paragonsleep.com

Activity: Manufacturer, Retailer

Product Portfolio: Beds, Mattresses, Contract, Textiles

Rager OÜ

Headquarters/Main Location: Pärnade pst. 3 - 86602 Pärnu

T: +372 513 8799

Email: edgar@ragertrade.ee

Web: https://www.rager.ee

Activity: Manufacturer

Product Portfolio: Upholstered furniture, Mattresses

Rave Moobel OÜ

Headquarters/Main Location: Kangru tee 6 - 75413 Vaela küla, Harjumaa

T: +372 53316181

Email: epood@ravemoobel.ee

Web: https://www.ravemoobel.ee

Activity: Manufacturer, Retailer

Product Portfolio: Upholstered furniture, Beds, Tables and Chairs, Mattresses

Recticel OÜ

Headquarters/Main Location: Peterburi tee 48A - 11415 Tallinn

T: +372 6339720

Email: myyk@recticel.ee

Web: http://www.recticel.ee

Activity: Manufacturer

Product Portfolio: Mattresses, Chemicals, Foam

Tad Logistics Ou

Headquarters/Main Location: Haapsalu Mnt 12A - 76102

Rummu Alevik, Vasalemma Vald

T: +372 6720108

Email: info@tadlogistics.ee ; eeegert@tadlogistics.ee

Web: <https://tadlogistics.ee> ; <https://kamjo-international.com> ;
<https://kamjo.eu>

Activity: Manufacturer

Product Portfolio: Beds, Mattresses, Pillows

Wendre AS

Headquarters/Main Location: Lina 31 - 80041 Pärnumaa, Pärnu

T: +372 449 0704

Email: info@wendre.com

Web: <https://wendre.ee>

Activity: Manufacturer

Product Portfolio: Beds, Garden and Outdoor, Mattresses,
Pillows, Contract, Textiles

Finland**Hilding Anders Finland Oy**

Headquarters/Main Location: Algosvägen 2 - 64200 Närpes
T: +358 6 4337000

Email: info.fi@hildinganders.com

Web: <https://www.hildinganders.com>

Activity: Manufacturer

Product Portfolio: Beds, Mattresses, Contract, Hospitality furniture

Ortobed Oy- Unikulma

Headquarters/Main Location: Petikontie 1 - 01720 Vantaa
T: +358 207 280280

Email: petikko@unikulma.fi

Web: <https://www.unikulma.fi>

Activity: Manufacturer, Retailer

Product Portfolio: Bedrooms, Beds, Mattresses, Contract, Textiles

Recticel Oy

Headquarters/Main Location: Nevantie 2 - 45101 Kouvola
T: +358 5 784514

Email: fiinfo@recticel.com

Web: <https://local.recticel.com/fi>

Activity: Manufacturer

Product Portfolio: Upholstered furniture, Mattresses, Pillows, Foam

Rosbed Oy

Headquarters/Main Location: Kauppakatu 5 - 62100 Lapua
T: +358 4 5 605 6190

+Web: <http://www.rosbed.fi>

Activity: Manufacturer

Product Portfolio: Beds, Mattresses

Suomen Terveysmaailma Oy

Headquarters/Main Location: Lommilantie 1 - 02130 Espoo
T: +358 9 42411200

Email: myynti@terveysmaailma.fi;

asiakaspalvelu@terveysmaailma.fi

Web: <https://terveysmaailma.fi>

Activity: Manufacturer

Product Portfolio: Beds, Mattresses, Pillows, Contract

Unico Finland Oy

Headquarters/Main Location: Kehätie 6 - 62200 Kauhava,
Southern Ostrobothnia

T: +358 10 3915500

Email: info@unicofinland.fi ; tilaukset@unicofinland.fi;

asiakaspalvelu@unico.fi

Web: <https://unico.fi>

Activity: Manufacturer

Product Portfolio: Upholstered furniture, Beds, Mattresses, Contract, Semi-finished parts

Uppa Network for Exclusive Sleeping Solutions Oy - Uness

Headquarters/Main Location: Yrittäjätie 11 - 60100 Seinäjoki
T: +358 064205900

Email: sales@uness.com; arto.luoma@uness.com

Web: <https://www.uness.com>

Activity: Manufacturer

Product Portfolio: Beds, Mattresses

Wendre Finland Oy

Headquarters/Main Location: PL 1001 - 00211 Helsinki
T: +358 010 5045 400

Email: pro@familon.fi; Wendre Finland Oy

Web: <https://www.familon.fi>

Activity: Manufacturer, Retailer

Product Portfolio: Beds, Mattresses, Pillows

Greece

Achaia Strom

Headquarters/Main Location: Skra 4 - 121 34 Peristeri
T: +30 216 8004917
+Web: <https://www.achaiastrom.gr>
Activity: Manufacturer
Product Portfolio: Mattresses

Box Strom Ltd

Headquarters/Main Location: 22 Ethnikis Antistaseos - 18648 Drapetsona
T: +30 210 6628255 6
Email: info@boxstrom.gr
Web: <https://www.boxstrom.gr>
Activity: Manufacturer
Product Portfolio: Upholstered furniture, Beds, Children's rooms, Tables and Chairs, Occasional, Garden and Outdoor, Mattresses, Contract

Candia Strom

Headquarters/Main Location: 18th Km Athinon - Spaton Ave - 19004 Athens
T: +30 210 6633700
Email: info@candia-strom.gr
Web: <https://www.candia.gr>
Activity: Manufacturer, Retailer
Product Portfolio: Beds, Mattresses, Contract

Coco-Mat Household & Hotel Furnishings Industrial & Trading Single Member S.A.

Headquarters/Main Location: Industrial Area Xanthi - 671 00 Kifissia , Athens
T: +30 25410 77360
Email: xan-factory@coco-mat.com
Web: <https://www.coco-mat.com>
Activity: Manufacturer, Retailer
Product Portfolio: Upholstered furniture, Dining and Living rooms, Beds, Tables and Chairs, Occasional, Home furniture, Mattresses, Contract

Corfu Mattresses S.A. - Imperial Strom

Headquarters/Main Location: Palaiokastritsa - Gouvia National Rd (8th Km), - 49100 Gouvia, Corfu
T: +30 266 1091145
Email: info@imperialstrom.com
Web: <https://imperialstrom.com>
Activity: Manufacturer, Retailer
Product Portfolio: Beds, Mattresses, Contract

CretaStrom - Crete Mattresses

Headquarters/Main Location: Anopolis 33 - 73136 Chania, Pahana
T: +30 28210 59242
Email: info@cretastrom.gr
Web: <https://www.cretastrom.gr>
Activity: Manufacturer, Retailer
Product Portfolio: Mattresses

Delta Strom

Headquarters/Main Location: Sparti 97 - 17673 Kallithea, Attica
T: +30 2112344637; 210 95 24 320
Email: info@deltastrom.com ; sales@deltastrom.com
Web: <https://deltastrom.com>
Activity: Manufacturer, Retailer
Product Portfolio: Beds, Mattresses, Pillows, Textiles

DimStel Strom Abee

Headquarters/Main Location: ΒΙ.ΠΕ. Industrial Zone - 455 00 Ioánnina
T: +30 2651003131
Email: info@dimstel.gr
Web: <https://www.dimstel.gr> ; <http://www.dimstelsprings.com> ; <http://www.dimstelsports.gr>
Activity: Manufacturer
Product Portfolio: Beds, Mattresses, Contract, Semi-finished parts

Ecosleep Mattresses New Technology

Headquarters/Main Location: Samarina 38 - Acharnes
T: +30 2102465350
Email: info@stromata.gr
Web: <https://stromata.gr>
Activity: Manufacturer
Product Portfolio: Mattresses

Elite Strom S.A.

Headquarters/Main Location: 59o km N.R. Athens to Lamia - 14564 Tanagra, Boeotia
T: +30 22620 59825-8
Email: info@elitestrom.gr
Web: <https://elitestrom.gr>
Activity: Manufacturer, Retailer
Product Portfolio: Upholstered furniture, Beds, Mattresses, Contract

Elvistrom S. Karyotis & Co. O.E.

Headquarters/Main Location: 11th km P.E.O. - Kilkis Neochorouda area - Thessaloniki
T: +30 2310 783572
Email: info@elvistrom.gr
Web: <https://www.elvistrom.gr>
Activity: Manufacturer
Product Portfolio: Beds, Mattresses, Pillows, Contract

Greco Strom StroMatopoiia AthiNoN E.P.E.

Headquarters/Main Location: Τέρμα Μακρυγιάννη / End of Makrygianni Street - 19600 Μάνδρα / Mandra, Αττική / Attica
T: +30 210 5552000
Email: info@grecostrom.gr
Web: <https://www.grecostrom.gr> ; <https://shop.grecostrom.gr>
Activity: Manufacturer, Retailer
Product Portfolio: Upholstered furniture, Bedrooms, Beds, Mattresses, Pillows, Contract

H Orionas S.A.

Headquarters/Main Location: 12th KM P.E.O. Thessaloniki-Kilkis - 57008 Neochoruda
T: +30 2310 784656
Email: info@orionas.eu
Web: https://www.orionas.eu
Activity: Manufacturer, Retailer
Product Portfolio: Beds, Mattresses, Pillows, Contract, Semi-finished parts, Textiles

Hellenic Mattresses PC - White

Headquarters/Main Location: Lindos Avenue 233 - Rhodes
T: +30 22414 00885
Email: goodnight@whitemattress.gr ; hello@whitemattress.gr
Web: https://whitemattress.gr
Activity: Manufacturer
Product Portfolio: Beds, Mattresses

Ideal Strom Home Solutions Kardakos Bros S.A.

Headquarters/Main Location: L. Karamanli & Thrakomakedonon - 13674 Acharnai
T: +30 210 2403645-6, 2403667-8
Email: info@idealstrom.gr ; sales@idealstrom.gr
Web: https://idealstrom.gr
Activity: Manufacturer, Retailer
Product Portfolio: Beds, Mattresses, Contract

Kelesidis Evangelos and Co. - Chic Strom

Headquarters/Main Location: Kilkis Rd (10Th Km - Palaia) - 57008 Kilkis, Thessaloniki
T: +30 2310769398
Email: Info@chicstrom.gr
Web: http://chicstrom.gr
Activity: Manufacturer, Retailer
Product Portfolio: Upholstered furniture, Beds, Mattresses, Pillows, Contract

Kelessidis, P., & Co. O.E. "Primo Strom"

Headquarters/Main Location: Industrial Area of Sindos OT 56 - Sindoy
T: +30 2310 710802-3
Email: primo@primostrom.gr ; info@primostrom.gr
Web: http://www.primostrom.gr
Activity: Manufacturer, Retailer
Product Portfolio: Beds, Mattresses, Pillows, Contract, Textiles

Klinostrom Katsampa SA

Headquarters/Main Location: Ethnikis Andistasis 10 - 17456 Ano Kalamaki, Athens
T: +30 210 9940562/4
Email: sales@klinostrom.gr ; klinostrom.katsampa@gmail.com
Web: https://klinostrom.gr
Activity: Manufacturer
Product Portfolio: Beds, Mattresses, Pillows, Contract

Life Strom A. & D. Tsatalis O.E.

Headquarters/Main Location: Athanasίου Korfiati - Istiea, Evia
T: +30 222 6053124
Email: info@lifestrom.gr
Web: https://www.lifestrom.gr
Activity: Manufacturer
Product Portfolio: Mattresses

Linea Strom Ant

Headquarters/Main Location: 91 Iviskou - 13677 Acharnes
T: +30 210 2409561
Email: info@lineastrom.gr
Web: https://www.lineastrom.gr
Activity: Manufacturer, Retailer
Product Portfolio: Beds, Mattresses, Contract

Mattress Hellas

Headquarters/Main Location: Dimitriou Gounari 50 - 18531 Pireus
T: +30 210 4127435
Email: info@mattress-hellas.gr
Web: https://mattress-hellas.gr
Activity: Manufacturer
Product Portfolio: Beds, Mattresses

Mavromichalis, K., Sal-Co Ltd - Matt Royal

Headquarters/Main Location: Aerogefyra N. Magnisias, B KTEO Region, PO Box 1564 - 57008 Ionia, Thessaloniki
T: +30 2310780280
Email: salco@sal-co.gr ; info@matt-royal.gr
Web: http://www.sal-co.gr ; https://matt-royal.gr
Activity: Manufacturer
Product Portfolio: Upholstered furniture, Mattresses, Pillows, Contract, Foam

Media Strom Athinaiki Stromatopiia S.A.

Headquarters/Main Location: Olympic Shooting Center Rd, - 19003 Markópoulo
T: +30 210 3482800
+Web: https://www.mediastrom.com
Activity: Manufacturer, Retailer
Product Portfolio: Beds, Occasional, Mattresses, Contract

Terzostrom S.A.

Headquarters/Main Location: Strofi Epanomis - - 57500 Peraias, Epivates
T: +30 23920209713
Email: info@terzostrom.gr
Web: https://www.terzostrom.gr
Activity: Manufacturer, Retailer
Product Portfolio: Upholstered furniture, Bedrooms, Beds, Mattresses, Pillows, Contract, Textiles

Thalpos Abee - Dunlopillo

Headquarters/Main Location: Veniza - Zapani, P.O. Box 4765 - 19001 Keratea
T: +30 22990 63170-1 ; 63711-12
Email: info@dunlopillo.gr
Web: https://www.dunlopillo.gr
Activity: Manufacturer, Retailer
Product Portfolio: Beds, Mattresses, Pillows, Contract, Textiles

Vatsinas Mattress S.A. - Super Strom

Headquarters/Main Location: Tylissos, Industrial Park - 71500 Irakleio
T: +30 2810831346; 2810831433
Email: vatsinas@vatsinas.gr
Web: https://www.superstrom.gr
Activity: Manufacturer, Retailer
Product Portfolio: Beds, Mattresses, Contract

Vlachakis, E., "Elatirostrom" S.A.**Headquarters/Main Location:** Αγιας Σοφιας Θεση Δυο Πευκα/

Agias Sofia Location Two Pine - 193 00 Aspropirgos

T: +30 210 5051112**Email:** info@elatirostrom.gr**Web:** <https://www.elatirostrom.gr>**Activity:** Manufacturer**Product Portfolio:** Beds, Mattresses, Pillows

Hungary

ADA Hungaria Bútorgyár Kft

Headquarters/Main Location: Rákóczi út 154 - 9900 Körmen, Nyugat-Dunántúl
T: +36 94 590100
Email: office.koermend@ada.at
Web: https://www.ada.at
Activity: Manufacturer
Product Portfolio: Upholstered furniture, Beds, Mattresses, Contract

All Natura Termelo

Headquarters/Main Location: Nyirfa Utca 2 - 7622 Pecs
T: +36 72 212253
++Activity: Manufacturer
Product Portfolio: Mattresses

Alphabed Biomanufaktura Kereskedelmi Es Szolgáltató Kft - Novetex

Headquarters/Main Location: Ulloi Ut 95. - 1091 Budapest
T: +36 1 219 5514
Email: web@matrac.hu
Web: https://matrac.hu
Activity: Manufacturer, Retailer
Product Portfolio: Upholstered furniture, Bedrooms, Beds, Mattresses

Billerbeck Budapest Lakástextil Kft

Headquarters/Main Location: Szántóföld utca 2/b - 1151 Budapest
T: +36 1 305 1040
Email: vevoszolgalat@billerbeck.hu
Web: https://billerbeck.hu
Activity: Manufacturer, Retailer
Product Portfolio: Mattresses, Pillows, Contract

Bio- Textima Ipari Es Kereskedelmi Kft

Headquarters/Main Location: Ipar út 1 - H-9167 Bősárány
T: +36 96 271259
Email: gyor@bio-textima.hu ; info@bio-textima.hu
Web: https://bio-textima.hu ; http://www.vitalwood.com
Activity: Manufacturer, Retailer
Product Portfolio: Mattresses, Pillows, Contract

Cardo Bútor- és Matracgyártó Kft

Headquarters/Main Location: Bútorgyár u. 3 - 9002 Győr
T: +36 96 511 080
Email: info@cardo.hu
Web: https://cardo.hu
Activity: Manufacturer, Retailer
Product Portfolio: Upholstered furniture, Beds, Mattresses, Pillows, Contract, Textiles

Nova Bútor Bútorgyár Kft

Headquarters/Main Location: Fő út 21-23 - 8948 Nova
T: +36 92 577110
Email: info@novohome.hu ; office.nova@ada.at
Web: https://www.novohome.hu
Activity: Manufacturer
Product Portfolio: Beds, Mattresses

Ortolux Kft

Headquarters/Main Location: Szőlő street 002324/1 - 2319 Szigetújfalu
T: +36 20 375 5764
Email: info@drdream.hu
Web: http://www.drdream.hu
Activity: Manufacturer
Product Portfolio: Beds, Mattresses

Revor International Kft.

Headquarters/Main Location: Kossuth street Hrsz 162 - 3245 Recsk
T: +36 36 578 012
Email: info@revorinternational.hu
Web: https://revorinternational.hu
Activity: Manufacturer
Product Portfolio: Beds, Mattresses, Contract

Revotica Hungary Kft

Headquarters/Main Location: 1135 Bp. Reitter Ferenc utca 40. - Budapest
T: +36 1 4900808
Email: info@revotica.hu ; revotica.email@gmail.com
Web: https://revotica.hu
Activity: Manufacturer, Retailer
Product Portfolio: Upholstered furniture, Beds, Mattresses

Rotte Group Kft. - Rottex

Headquarters/Main Location: Hold utca 15. 1/2 7. - 1054 Budapest
T: +36 34380390
Email: info@rottexbolt.hu
Web: https://rottex-matrac.hu ; https://www.rottexbolt.hu ; http://rottex.eu
Activity: Manufacturer
Product Portfolio: Upholstered furniture, Beds, Mattresses, Pillows, Contract

Sandrex Kft

Headquarters/Main Location: Batthyány u. 86. - 4324 Kállosmén
T: +36 30 382 1473; 42231010
Email: info@sandrex.hu
Web: http://sandrex.hu
Activity: Manufacturer
Product Portfolio: Kitchen Furniture, Upholstered furniture, Dining and Living rooms, Bedrooms, Occasional, Mattresses, Contract, Educational furniture

Trend-Port Kft - Best Dream

Headquarters/Main Location: Csererdei u. 5. - 8200 Veszprém
T: +36 20 330 3195
Email: info@bestdream.hu
Web: https://mattressfactory.hu
Activity: Manufacturer, Retailer
Product Portfolio: Mattresses, Pillows

Vitafoam Magyarország

Headquarters/Main Location: 8806/2. hrsz - 7030 Paks
T: +36 75 510128
+Web: https://www.vitahungary.hu
Activity: Manufacturer
Product Portfolio: Mattresses, PU Foam

Indonesia

Bali Natural Latex - Violand

Headquarters/Main Location: Komplek Pergudangan Nusa Indah
 Jl. Husein Sastranegara Jurumudi - Tangerang, Banten
 T: +62 085228454948
Email: violand.latex@gmail.com ; director@balinaturallatex.com
Web: https://balinaturallatex.com
Activity: Manufacturer
Product Portfolio: Mattresses

Kingaru Sleep

Headquarters/Main Location: Ruko Great Western Resort, Jl. MH - 15143 Serpong Kota, Tangerang
 T: +62 819 522 003 93
Email: hi@kingarusleep.co.id
Web: http://www.kingarusleep.com
Activity: Manufacturer
Product Portfolio: Mattresses

PT Alpha Jaya Manunggal Mandiri

Headquarters/Main Location: Jl. Raya Kota Bumi Km 615560, Karet, Sepatan - 15520 Tangerang, Banten
 T: +62 21 5673088
Email: info@dreamline.co.id
Web: https://dreamline.co.id
Activity: Manufacturer
Product Portfolio: Beds, Mattresses

PT Cipta Kreasindo Gracia

Headquarters/Main Location: Sudut Jl Raya Curug & Jl Raya Rancaiyuh, RT3/RW3, Babat, Legok - 15820 Tangerang, Banten
 T: +62 21 5428 2011 - 2015
Email: contact@theluxe.co.id
Web: https://theluxe.co.id
Activity: Manufacturer
Product Portfolio: Mattresses, Contract

PT Zinus Global Indonesia

Headquarters/Main Location: Jl. Raya No.68, Mount Sindur, Kec. Parung - 16330 Bogor
 T: +62 21 6221700
Web: https://www.zinus.com
Activity: Manufacturer
Product Portfolio: Mattresses, Foam

PT. Dinamika Indonusa Prima - Airland Spring Bed

Headquarters/Main Location: Jl. Hayam Wuruk 125 I-J - 11180 Jakarta
 T: +62 21 625 8888
Email: admin.online@airland.co.id
Web: http://www.airland.co.id
Activity: Manufacturer, Retailer
Product Portfolio: Beds, Mattresses, Pillows

PT. Dunlopillo Indonesia

Headquarters/Main Location: Jl. Raya Bekasi KM.28 - Pondok Ungu - 17124 Bekasi
 T: +62 21 385 8626; 8843444
Email: sales@dunlopillo.co.id
Web: https://www.dunlopillo.co.id
Activity: Manufacturer
Product Portfolio: Beds, Children's rooms, Mattresses, Pillows, Contract

PT. Duta Abadi Primantara

Headquarters/Main Location: Jl. Sultan Agung 16 - 12980 Jakarta, Selatan
 T: +62 21 83704575
Email: office@dap.co.id
Web: https://www.dap.co.id ; https://www.dap.id ; https://florence.id ; http://www.serta.co.id
Activity: Manufacturer, Retailer
Product Portfolio: Bedrooms, Mattresses, Contract

PT. Dynasti Indomegah - American Pillo Spring Bed

Headquarters/Main Location: Jl. Sidomulyo No.8, Buduran, Kec. - 61252 Buduran, Kabupaten Sidoarjo, Jawa Timur
 T: +62 031 8050868
Email: bm@americanpillo.com
Web: https://americanpillo.com
Activity: Manufacturer, Retailer
Product Portfolio: Mattresses

PT. Louisz International

Headquarters/Main Location: Jl. Brigjend Katamso KM.6 - No 88, Tanjung Uncang - Batu Aji, Batam
 T: +62 0778 7055535
Email: Sales@louisz.com
Web: https://productionlouisz88.wixsite.com
Activity: Manufacturer
Product Portfolio: Mattresses, Foam

PT. Massindo International

Headquarters/Main Location: Taman Kebon Jeruk Blok AIII No 1, Jl. Meruya Ilir Raya - 11650 Kembangan, Jakarta Barat
 T: +62 21 2923 3333
Email: info@massindo.com
Web: https://www.massindo.com
Activity: Manufacturer, Retailer
Product Portfolio: Beds, Mattresses, Contract

PT. Mimpi Indah

Headquarters/Main Location: Tower A/10E floor. Jl Raya Casablanca Kav 88 - 12870 Jakarta, Selatan
 T: +62 081 234 56 78
Email: orders@dream.co.id
Web: https://www.mimpi.co.id
Activity: Manufacturer
Product Portfolio: Mattresses

PT. Quantum Tosan Internasional

Headquarters/Main Location: Jl. Mutiara II No 03 Curug - Gunung Sindur Bogor
 T: +62 87737732009
Email: info@quantum-mattress.com
Web: http://www.quantum-mattress.com
Activity: Manufacturer, Retailer
Product Portfolio: Mattresses, Contract

PT. Romance Bedding & Furniture

Headquarters/Main Location: Jalan Sukarela No. 5 Gedong

Panjang - 14440 Jakarta Utara

T: +62 216601404; 6616712

+Web: <https://www.romance.co.id>

Activity: Manufacturer, Retailer

Product Portfolio: Beds, Mattresses, Pillows, Contract, Semi-finished parts

PT. Royal Abadi Sejahtera

Headquarters/Main Location: Jl.Raya Barat, Cimareme, Cimahi Tengah - 40552 Cimahi, Jawa Barat

T: +62 22 6866360

Email: ladyamericanaind@gmail.com ;

elitespringbed.id@gmail.com

Web: <http://ladyamericana.co.id> ; <http://ras.co.id> ;

<https://www.elitespringbed.com>

Activity: Manufacturer

Product Portfolio: Beds, Mattresses, Contract

PT. Rubberfoam Indonesia

Headquarters/Main Location: Kawasan Industri Sentul Jl.

Olympic Raya Blok B 5 Kel. Sentul, Kec Babakan Madang Kab. -

16810 Bogor, Jawa Barat

T: +62 21 87920423-24

Email: rubberfoam@rubberfoam.co.id

Web: <http://www.rubberfoam.co.id>

Activity: Manufacturer

Product Portfolio: Mattresses, Pillows

Ireland

Briody Holdings Ltd

Headquarters/Main Location: Ballinrink - 676040 Oldcastle, Meath County
T: +353 49 8541100
Email: info@briodybeds.ie
Web: <https://briodybeds.ie>
Activity: Manufacturer, Retailer
Product Portfolio: Upholstered furniture, Bedrooms, Beds, Occasional, Mattresses, Contract

Kayfoam Woolfson T/A

Headquarters/Main Location: Bluebell Industrial Estate, Naas Rod - Dublin 12
T: +353 1 4192999
Email: info@kayfoam.com
Web: <https://www.kayfoam.com> ; <https://www.odearest.ie>
Activity: Manufacturer
Product Portfolio: Mattresses, Contract, PU Foam,

Respa Beds, Kellett Group Ltd

Headquarters/Main Location: Caravan Road - 676040 Oldcastle, Meath County
T: +353 49 8541488
Email: info@respabeds.ie
Web: <https://www.respabeds.ie>
Activity: Manufacturer
Product Portfolio: Beds, Mattresses, Contract, Ironmongery and Hardware Items

Swan Beds Ltd.

Headquarters/Main Location: Unit 2, Vicars Rd, - T12 Y05W Togher, Cork
T: +353 021 496 1711
Email: info@swanbeds.ie
Web: <https://www.swanbeds.ie>
Activity: Manufacturer, Retailer
Product Portfolio: Beds, Mattresses

The Natural Sleep Company

Headquarters/Main Location: Ballylanders - Co. Limerick, Limerick
T: +353 62 46900
Email: info@naturalsleep.ie
Web: <http://www.naturalsleep.ie>
Activity: Manufacturer
Product Portfolio: Beds, Mattresses, Contract

Kuwait**Al Baghli Sponge Mfg Co**

Headquarters/Main Location: Building No. 72 Al Ghazali Street - 13013 Al Ray Industrial Zone

T: +965 4725555 ; 2407222 ; 2616888 ; 24761444

Email: sponge@albaghli-united.com

Web: <https://www.albaghli-united.com>

Activity: Manufacturer, Retailer

Product Portfolio: Upholstered furniture, Beds, Mattresses, Contract, Textiles

Al Jerawy

Headquarters/Main Location: P O Box: 42378 - 70654 Shuwaikh

T: +965 24725551

Email: info@aljerawy.com

Web: <http://www.aljerawy.com>

Activity: Manufacturer, Retailer

Product Portfolio: Upholstered furniture, Mattresses, Foam

Al-Hazeem Mattress Factory - Lama

Headquarters/Main Location: PO Box 273 - 13003 Sabhan

T: +965 24731309

Email: inof@alhazeemlama.com

Web: <http://www.alhazeemlama.com>

Activity: Manufacturer, Retailer

Product Portfolio: Furniture, Beds, Mattresses, Contract

Alqudaibi Furniture Sulaiman Ahmed Al-Qudaibi & Sons Group

Headquarters/Main Location: Street No. 21 Building No. 188, Subhan Industrial Area Block No. 2 - Kuwait City

T: +965 24814766

Email: info@alqudaibi.com; sponge@alqudaibi.com

Web: <http://alqudaibi.com/sponge/>

Activity: Manufacturer, Retailer

Product Portfolio: Office Furniture, Mattresses, Contract, Educational furniture

Sleeppedic Int. Co. W.L.L (SIC)

Headquarters/Main Location: Kaseem Poland Commercial Complex - Kuwait City

T: +965 24312571

+Web: <http://www.sleeppedic.net>

Activity: Manufacturer, Retailer

Product Portfolio: Beds, Mattresses, Contract

Latvia**Eliza-K AS**

Headquarters/Main Location: A. Deglava 50 - 1035 Riga

T: +371 67549423; 66555040

Email: info@eliza-k.lv

Web: <https://www.eliza-k.lv>

Activity: Manufacturer, Retailer

Product Portfolio: Upholstered furniture, Occasional, Mattresses, Contract, Foam

Euro Intema SIA

Headquarters/Main Location: Cēsu street 31b - Riga

T: +371 20373717

Email: intema@intema.lv ; euro.intema@inbox.lv

Web: <https://intema.lv>

Activity: Manufacturer, Retailer

Product Portfolio: Upholstered furniture, Mattresses

Marks M Ltd - Heavens

Headquarters/Main Location: Dunu 9 - 3001 Jelgava

T: +371 630 22828

Email: info@oak.lv

Web: <https://heavens-furniture.com> ; <https://naktsmebeles.lv>

Activity: Manufacturer

Product Portfolio: Upholstered furniture, Bedrooms, Beds, Mattresses, Contract

Ossov sia.

Headquarters/Main Location: Plostu 1 - 2107 Marupe

T: +371 270 50589

Email: polina.gutmane@ossov.lv; ossov@ossov.lv

Web: <https://www.ossov.lv>

Activity: Manufacturer, Retailer

Product Portfolio: Upholstered furniture, Bedrooms, Mattresses

Relat-k sia.

Headquarters/Main Location: Stopiņu 5 - 1035 Riga

T: +371 266 39 599; 675 85482

Email: matracis@relat.lv

Web: <https://www.relat.lv>

Activity: Manufacturer, Retailer

Product Portfolio: Mattresses

Sendeko

Headquarters/Main Location: Cenu pagasts - 3002 Ozolnieku novads

T: +371 67180267; 22305237

Email: info@sendeko.lv

Web: <https://sendeko.lv>

Activity: Manufacturer

Product Portfolio: Mattresses

Lithuania**Akadas UAB**

Headquarters/Main Location: Siauliu str. 26 - 32105 Magutiskiu, Zarasu

T: +370 385 51383; 37019

Email: info@akadas.lt

Web: https://akadas.lt

Activity: Manufacturer

Product Portfolio: Tables and Chairs, Garden and Outdoor, Mattresses

Ausne, Uab

Headquarters/Main Location: Sodo G. 20D - 76178 Siauliu M.

T: +370 41 507621

Email: auraplus@auraplus.eu

Web: http://auraplus.eu

Activity: Manufacturer, Retailer

Product Portfolio: Beds, Mattresses, Pillows

Dominari, Uab

Headquarters/Main Location: Panevezio Aplinkl. 10 - 36220

Silagalys, Panevezys

T: +370 45 454014

Email: info@dominari.lt

Web: http://www.dominari.lt

Activity: Manufacturer

Product Portfolio: Upholstered furniture, Beds, Mattresses, Pillows, Foam

ER2, Uab

Headquarters/Main Location: Ulonų str.2 - 62381 Alytus

T: +370 611 17410

Email: er2reklama@gmail.com ; renataer2@gmail.com

Web: https://er2.lt

Activity: Manufacturer

Product Portfolio: Mattresses, Pillows

Erelitos baldai, Uab - Erelita

Headquarters/Main Location: Kauno st. 2C - 53395 Ežerėlis, Kauno

T: +370 37 407443; 436072

Email: indre@erelita.lt ; sales@erelita.lt

Web: http://www.erelita.lt

Activity: Manufacturer

Product Portfolio: Upholstered furniture, Beds

Gemega, Uab

Headquarters/Main Location: Liejyklos st. 14 - 78155 Siauliu M.

T: +370 41 545129; 596008

Email: gemega@gemega.lt

Web: https://www.gemega.lt

Activity: Manufacturer, Retailer

Product Portfolio: Beds, Mattresses

Gevaina, IĮ

Headquarters/Main Location: Butrimonių g. 5 - Kaunas

T: +370 60055597

Email: info@gevaina.lt ; gevaina@gevaina.lt

Web: https://www.gevaina.lt

Activity: Manufacturer

Product Portfolio: Mattresses, Contract

Ivo Ir Ko, Uab

Headquarters/Main Location: Sodu str 15 - 10229 Mostiskes, Vilniaus M.

T: +370 5 2696600

+Web: http://www.ivo.lt

Activity: Manufacturer

Product Portfolio: Bedrooms, Beds, Mattresses

Litbed Bedding Company, Uab - Bärensclaf

Headquarters/Main Location: Geliu g.27 - 21366 Vievis

T: +370 528 27587

Email: info@litbed.lt

Web: http://www.baerenschlaf.eu

Activity: Manufacturer

Product Portfolio: Beds, Mattresses, Contract

Lonas, Uab

Headquarters/Main Location: Ukmerges G. 18 - 55101 Jonavos M.

T: +370 349 60106

Email: info@lonas.lt

Web: https://www.lonas.lt ; https://gergama.lt

Activity: Manufacturer, Retailer

Product Portfolio: Beds, Mattresses, Pillows, Contract

Maiza, Uab

Headquarters/Main Location: Suvalkų g. 63 - 62121 Alytus

T: +370 625 10111

Email: info@maiza.lt

Web: https://www.maiza.lt

Activity: Manufacturer

Product Portfolio: Beds, Mattresses, Pillows

Padvaikas Ir Ko, Uab

Headquarters/Main Location: Lauko Str. 10 - 14292 Glitiskiu K., Vilnius

T: +370 617 82242

Email: info@padvaikas.lt ; buhalterija@padvaikas.lt

Web: https://padvaikas.lt

Activity: Manufacturer, Retailer

Product Portfolio: Bedrooms, Beds, Mattresses, Pillows

Porolon Baltic, Uab

Headquarters/Main Location: J. Basanavičiaus G. 103c - 76129 Šiauliai

T: +370 41 545117

Email: info@pbaltic.lt

+Activity: Manufacturer

Product Portfolio: Upholstered furniture, Mattresses

Softlines, Uab

Headquarters/Main Location: J. Basanavičiaus G. 69 - 76160 Siauliu M

T: +370 41 579532

Email: info@softlines.lt

Web: http://www.softlines.lt

Activity: Manufacturer

Product Portfolio: Upholstered furniture, Mattresses

Templari, Uab

Headquarters/Main Location: Verslininkų g. 13 - 19131 Juodelių k

T: +370 612 21182; 382 47588

Email: info@templari.lt

Web: <http://www.templari.lt>

Activity: Manufacturer

Product Portfolio: Beds, Mattresses

Trivilita, Uab

Headquarters/Main Location: Purienu g. 51 - 5402 Siauliai

T: +370 41 545117 ; 545127

Email: info@trivilita.lt

Web: <https://trivilita.lt>

Activity: Manufacturer

Product Portfolio: Upholstered furniture, Beds, Mattresses, Pillows, Semi-finished parts, Textiles

Vilsofa, Uab

Headquarters/Main Location: Savanorių pr. 157A - 03150 Vilnius, LT

T: +370 68690747

Email: info@vilsofa.lt

Web: <https://vilsofa.lt>

Activity: Manufacturer, Retailer

Product Portfolio: Upholstered furniture, Beds, Tables and Chairs, Mattresses

Vita Baltic International UAB

Headquarters/Main Location: Jugiskiai - 62181 Alytus

T: +370 315 55405

Email: info@vitabaltic.lt ; office@vitabaltic.lt

Web: <https://www.vitabaltic.lt>

Activity: Manufacturer

Product Portfolio: Mattresses, Chemicals, Foam

Malaysia

Aerofoam Manufacturing Sdn Bhd - mylatex

Headquarters/Main Location: No. 4, Persiaran Sultan Alauddin/ KU 17, Bandar Sultan Suleiman - 42000 Pelabuhan Klang, Selangor Darul Ehsan
T: +60 3 6898066
Email: aerofoam@tm.net.my ; aerofoam@aerofoam.com.my
Web: http://myaerofoam.com
Activity: Manufacturer
Product Portfolio: Mattresses

Airegold Sdn Bhd

Headquarters/Main Location: PLO 23, Jarak Industrial Area Mukim Sungai Raya - 84300 Bukit Pasir, Muar, Johor
T: +60 6 9859233
Email: aire@pc.jaring.my
Web: http://www.airegold.com
Activity: Manufacturer, Retailer
Product Portfolio: Upholstered furniture, Dining and Living rooms, Bedrooms, Occasional, Mattresses

Bedco Sistem Sdn Bhd

Headquarters/Main Location: Wisma King Koil, 2C-5 Level 5, Jalan SS 6/6 Kelana Jaya - 47301 Petaling Jaya, Selangor Darul Ehsan
T: +60 3 7805 4766
Email: bed@kingkoil.com.my
Web: https://kingkoil.com.my
Activity: Manufacturer
Product Portfolio: Mattresses, Contract

Carest Bedding Sdn Bhd

Headquarters/Main Location: No. 10, Topaz Industrial Centre, AL 75, Lot 2362, Kampung Baru Sungai Buloh - 40160 Shah Alam, Selangor Darul Ehsan
T: +60 3 6141 2011/2012/2013
++Activity: Manufacturer
Product Portfolio: Mattresses

Coco Industry Sdn Bhd

Headquarters/Main Location: 4823 Mak Mandin Ind Est. - 13400 Butterworth, Penang
T: +60 4 323 3688
Email: cocoind@cocoindustry.com
Web: http://www.cocoindustry.com
Activity: Manufacturer
Product Portfolio: Home furniture, Mattresses

Diglant Malaysia Sdn Bhd

Headquarters/Main Location: Lot 11, Lebuhr Sultan Mohamed 2, Kawasan Perusahaan Bandar Sultan Sulaiman - 42000 Port Klang, Selangor
T: +60 0331766309
Email: info@diglant.com
Web: http://www.diglant.com
Activity: Manufacturer
Product Portfolio: Mattresses

Dr Spine Marketing Sdn Bhd

Headquarters/Main Location: No 73 & 75, Ground Floor, Jalan Yang Kalsom - 30250 Ipoh, Perak
T: +60 53652320
Email: info@drspinemattress.com
Web: http://drspinemattress.com
Activity: Manufacturer, Retailer
Product Portfolio: Mattresses

Dreamrex Sdn Bhd - Dreamnite

Headquarters/Main Location: Lot 2098 Batu 9 1/2 Jalan Labu - 71900 Seremban, Negeri Sembilan
T: +60 6 7912 122
Email: dreamrex96@gmail.com
Web: https://dreamnite.com.my
Activity: Manufacturer
Product Portfolio: Mattresses, Semi-finished parts

Far East Foam Industries

Headquarters/Main Location: Lot 805 Km 6 Jalan Jelebu - 70100 Seremban, Negeri Sembilan
T: +60 606 7615811 ; 7615395 ; 7644479
Email: fefi@po.jaring.my
Web: http://www.fefi.com.my
Activity: Manufacturer, Retailer
Product Portfolio: Upholstered furniture, Mattresses, Pillows, Contract, PU Foam

Fernex Sdn Bhd

Headquarters/Main Location: Suite 9.01 9th Floor, Menara Apex, Off Jalan Semenyih, Bukit Mewah - 43000 Kajang, Selangor Darul Ehsan
T: +60 8734 2700 / 3700
Email: marketing@fernex.com.my
Web: http://www.visco-pro.com.my
Activity: Manufacturer
Product Portfolio: Mattresses

Getha Bedding (M) Sdn Bhd

Headquarters/Main Location: Lot 60, Batu 11, Jalan Cheras, Kajang - 43000 Kajang, Selangor Darul Ehsan
T: +60 3 87391990 ; 87367685
Email: info@getha.com.my ; enquiries@getha.com.my
Web: https://www.getha.com.my
Activity: Manufacturer, Retailer
Product Portfolio: Mattresses, Pillows, Contract, Latex Foam

Goodnite International Sdn Bhd

Headquarters/Main Location: Wisma Goodnite, Lot 1249, Jalan Kapar, Batu 15 - 42200 Kapar, Selangor Darul Ehsan
T: +60 3 3250 3333
Email: info@goodnite.com.my
Web: https://goodnite.com.my
Activity: Manufacturer, Retailer
Product Portfolio: Upholstered furniture, Home furniture, Mattresses, Contract, Latex Foam, Foam

Hatch Home Concept Sdn Bhd

Headquarters/Main Location: No. 1A, 1B, 1C & 3C, Jalan BK 5a/2, Bandar Kinrara - 47100 Puchong, Selangor
T: +60 123486855 ; 380749680
Email: sales@hatch.my
Web: https://www.hatch.my
Activity: Manufacturer, Retailer
Product Portfolio: Upholstered furniture, Beds, Mattresses

Heng Huat Manufacturer Sdn. Bhd.

Headquarters/Main Location: 3843, MK 11, Luar Desa Jawi, - 14200 Sungai Jawi, S.P.S. Penang
T: +60 4 5822369
Email: inquiry@henghuat.com.my ; henghuatfurniture@yahoo.com
Web: http://www.henghuat.com.my
Activity: Manufacturer
Product Portfolio: Mattresses

Horizon Industries Sdn. Bhd - Aussie Sleep

Headquarters/Main Location: No. 2400, Tingkat Serindit 1, Taman Desa Jawi - 14200 Seberang Perai Selatan, Pulau Pinang
T: +60 4 582 5111
Email: sales@horizongroupholdings.com ; marketing@aussiesleeps.com
Web: https://www.horizongroupholdings.com ; https://www.aussiesleeps.com ; https://www.aonebedz.com ; http://www.dumasbedz.com ; http://kaiserbedz.com
Activity: Manufacturer
Product Portfolio: Mattresses, Contract

LSK Lee Swee Kiat Holdings

Headquarters/Main Location: Lot 2496, Jalan Haji Sirat, Off Jalan Meru - 41050 Klang, Selangor Darul Ehsan
T: +60 3 3424488/89
Email: info@lsk.com.my
Web: https://www.lsk.com.my
Activity: Manufacturer
Product Portfolio: Mattresses, Contract, Semi-finished parts

LSK Napure Latex

Headquarters/Main Location: Lot 6122, Jalan Haji Abdul Manan off Jalan Meru - 41050 Klang, Selangor Darul Ehsan
T: +60 3 33924488
Email: info@lsk.com.my
Web: https://www.napure.com
Activity: Manufacturer
Product Portfolio: Mattresses, PU Foam

Luxso International Corporate Sdn Bhd

Headquarters/Main Location: Lot Ptd 509 Kawasan Perindustrian Parit Jamil - 84150 Parit Jawa, Muar, Johor
T: +60 6 987 4218
Email: info@luxso.com.my
Web: https://www.luxso.com.my
Activity: Manufacturer
Product Portfolio: Mattresses, Contract, Semi-finished parts

Luxury Sleep (M) Sdn. Bhd.

Headquarters/Main Location: No. 2, Topaz Industrial Centre, AL75, Lot 2362, Kampung Baru Sungai Buloh, Seksyen U19 - 40160 Shah Alam, Selangor Darul Ehsan
T: +60 3 6141 2015/16/17
Email: enquiries@luxurysleep.com.my
Web: https://www.luxurysleep.com
Activity: Manufacturer
Product Portfolio: Mattresses

Mass Pillow Sdn. Bhd.

Headquarters/Main Location: PT 1928, Mantin Light Industry Park, Batu 8 - 71700 Mantin, Negeri Sembilan
T: +60 67584396
++Activity: Manufacturer, Retailer
Product Portfolio: Mattresses, Pillows

Masterfoam Industries Sdn Bhd

Headquarters/Main Location: Lot 196, Jalan TUDM, Kg. Baru Subang - 40150 Shah Alam, Selangor Darul Ehsan
T: +60 3 7847 3288
Email: info@masterfoam.com.my ; inquiry@masterfoam.com.my
Web: http://www.masterfoam.com.my
Activity: Manufacturer
Product Portfolio: Home furniture, Mattresses

Morpheus World

Headquarters/Main Location: Lot 2233, Kampung Baru Sungai Buloh - 47000 Sungai Buloh, Selangor Darul Ehsan
T: +60 3 6157 2626
Email: enquiry@morpheus-world.com
Web: http://www.morpheus-world.com
Activity: Manufacturer
Product Portfolio: Mattresses

Powerfoam Industries Sdn Bhd

Headquarters/Main Location: 29 Lorong 6A/91 Taman Shamelin Perkasa Off Jalan Cheras - 56100 Kuala Lumpur
T: +60 3 9820909
Email: pfoam@tm.net.my; info@powerfoam.com
Web: https://powerfoam-industries-sdn-bhd-kuala-lumpur-583323.malaysia-directory.com
Activity: Manufacturer
Product Portfolio: Home furniture, Mattresses

Restonic (M) Sdn. Bhd

Headquarters/Main Location: 56, Kompleks Selayang Taman Perindustrian Selayang Baru Batu 8½, Jalan Ipoh - 68100 Batu Caves, Selangor Darul Ehsan
T: +60 3 61380499
Email: hello@dreamland.com.my
Web: http://www.dreamland.com.my ; http://www.facbi.com
Activity: Manufacturer
Product Portfolio: Beds, Mattresses, Contract

Reztec Industries Sdn Bhd

Headquarters/Main Location: Lot 2496, Jalan Haji Sirat, Off Jalan Meru - 41050 Klang, Selangor
T: +60 333427698
Email: sales@reztec.com.my
Web: http://www.reztec.com.my
Activity: Manufacturer
Product Portfolio: Beds, Mattresses

Rossi Design Group

Headquarters/Main Location: No. 2, Topaz Industrial Centre, AL75, Lot 2362, Kampung Baru Sungai Buloh, Seksyen U19 - 40160 Shah Alam, Selangor Darul Ehsan
T: +60 3 6141 2015/2016/2017
Email: enquiries@rossi.com.my
Web: <https://www.rossi.com.my>
Activity: Manufacturer
Product Portfolio: Beds, Mattresses, Contract, Semi-finished parts, Foam

Sealy Asia Pacific

Headquarters/Main Location: Lot 13, Jalan Utas 15/7 - 40200 Shah Alam, Selangor
T: +60 3 5524 7338
Email: info@sealy.com.my
Web: <https://sealy.com.my>
Activity: Manufacturer
Product Portfolio: Mattresses

Sleep Factory Sdn Bhd

Headquarters/Main Location: Lot 15, Jalan 19/1, Section 19 - 46300 Petaling Jaya, Selangor Darul Ehsan
T: +60 3 8022 1035
+Web: <https://www.facebook.com/Sleepfactory.com.my>
Activity: Manufacturer
Product Portfolio: Bedrooms, Beds, Mattresses

Sleep Synergy Sdn Bhd

Headquarters/Main Location: C - 6-12, Streetmall, One South, Jalan OS, Taman Serdang Perdana, Seksyen 6 - 43300 Seri Kembangan, Selangor
T: +60 192936122 ; 186263932
Email: sales@sleepsynergy2u.com
Web: <http://www.sleepsynergy2u.com>
Activity: Manufacturer, Retailer
Product Portfolio: Mattresses, Pillows, Contract

Slumberland Marketing Sdn Bhd

Headquarters/Main Location: Lot 7, Jalan P/1, Bangi Industrial Estate - 43650 Bandar Baru Bangi, Selangor Darul Ehsan
T: +60 389250230
Email: enquiry@slumberland.com.my ; enquiry.my@hildinganders.com
Web: <https://slumberland.com.my> ; <https://vono.com.my>
Activity: Manufacturer
Product Portfolio: Mattresses, Contract

Southern Furniture Sdn Bhd - Tubeway

Headquarters/Main Location: Lot 1564, Jalan Kusta - 47000 Sg. Buloh, Selangor Darul Ehsan
T: +60 3 6157 5155
Email: info@tubeway.com ; info@tubeway.com.my
Web: <https://www.tubeway.com>
Activity: Manufacturer
Product Portfolio: Upholstered furniture, Dining and Living rooms, Bedrooms, Mattresses, RTA - DIY furniture, Contract

SweetDream Industrial Corporation Sdn Bhd

Headquarters/Main Location: Lot 4079, Jalan Lenggeng Batu 8 - 71700 Mantin, Negeri Sembilan
T: +60 17 2232 992
Email: sdic@sweetdream.com.my
Web: <https://sweetdream.com.my>
Activity: Manufacturer
Product Portfolio: Mattresses, Contract

T.B.H Rebond Industries Sdn Bhd

Headquarters/Main Location: AL 3, Jalan Kampung, Kampung Baru Sungai Buloh - 47000 Sungai Buloh, Selangor D. Ehsan
T: +60 361567567
Email: enquiry@tbhgroup.com.my
Web: <http://tbhgroup.com.my>
Activity: Manufacture, Wholesaler
Product Portfolio: Mattresses, Contract

Wansern Foam Industry Sdn Bhd

Headquarters/Main Location: Lot 9305 Jalan Yong Peng, MK Sri Medan, - 83400 Batu Pahat, Johor Darul Takzim
T: +60 7 4859988
Email: info@wansern.com
Web: <https://wansern.com>
Activity: Manufacturer, Retailer
Product Portfolio: Mattresses, Pillows, Foam

Netherlands

Aquinos Bedding Netherlands

Headquarters/Main Location: Spoorstraat 69 - 4041 Kesteren, CL
T: +31 488489999
Email: info@recticel.nl
Web: https://local.recticel.com/nl
Activity: Manufacturer
Product Portfolio: Beds, Mattresses, Contract

AVEK BV

Headquarters/Main Location: Groningerstraat 98 - 9231 Surhuisterveen, CP
T: +31 512 369444
Email: info@avek.nl ; info@avekfoam.com
Web: https://avek.nl ; https://www.avekfoam.nl
Activity: Manufacturer
Product Portfolio: Beds, Mattresses, Chemicals, PU Foam,

Best Bedden BV

Headquarters/Main Location: Cruquiusweg 2c - 6827 Arnhem, BL
T: +31 26 339 23 26
Email: best@bestbeds.nl ; best@bestbedden.nl
Web: https://www.bestbedden.nl
Activity: Manufacturer
Product Portfolio: Bedrooms, Beds, Mattresses

De Eekhoorn Woodworkings BV

Headquarters/Main Location: Jan Tinbergenweg 1 - 1689 ZV Hoorn
T: +31 889666300
Email: info@deekhoorn.com
Web: https://deekhoorn.com
Activity: Manufacturer
Product Portfolio: Dining and Living rooms, Bedrooms, Children's rooms, Tables and Chairs, Mattresses, RTA - DIY furniture, Furnishing accessories

Hilding Anders Netherlands

Headquarters/Main Location: Linderveld 5 - 7681 Vroomshoop, RA
T: +31 546 666777
Email: sales.nl@hildinganders.com
Web: https://www.eastborn.nl
Activity: Manufacturer
Product Portfolio: Beds, Mattresses

HML Bedding

Headquarters/Main Location: Van Leeuwenhoekweg 9 - 5482 XN Schijndel
T: +31 6 20539967
Email: info@hmlbedding.nl
Web: https://www.hmlbedding.nl
Activity: Manufacturer
Product Portfolio: Mattresses, Pillows

Kuperus Almelo

Headquarters/Main Location: Bedrijvenpark Twente 316 - 7602 Almelo
T: +31 546 812320
Email: info@kuperusbedden.nl
Web: https://www.kuperusbedden.nl
Activity: Manufacturer
Product Portfolio: Beds, Mattresses

Matras Direct

Headquarters/Main Location: Van Echtenskanaal NZ 134 - 7891 Klazienaveen, AG
T: +31 088-9005005
Email: info@matrasdirect.nl
Web: https://www.matrasdirect.nl
Activity: Manufacturer, Retailer
Product Portfolio: Mattresses, Pillows

Matras Factory

Headquarters/Main Location: Factory Businesspark Friesland-West 7 - 8447 SL Heerenveen
T: +31 0513 640401
Email: info@matrasfactory.nl
Web: https://www.matrasfactory.nl
Activity: Manufacturer
Product Portfolio: Beds, Mattresses

Maxtras Bv

Headquarters/Main Location: Kamerlingh Onnesstraat 9 - 6603 Wijchen, AX
T: +31 0 24 3567846
Email: info@maxtras.nl
Web: http://www.maxtras.nl
Activity: Manufacturer
Product Portfolio: Mattresses, Contract

Pullmann Matrasfabriek B.V.

Headquarters/Main Location: Linderveld 5 - 7681 Vroomshoop
T: +31 0546 666 777
Email: info@pullman.nl
Web: https://www.pullman.nl
Activity: Manufacturer
Product Portfolio: Mattresses

Royal Auping

Headquarters/Main Location: Maagdenburgstraat 26 - 7421 ZC Deventer, AA
T: +31 570 681911
Email: info@auping.nl
Web: https://www.auping.com
Activity: Manufacturer, Retailer
Product Portfolio: Beds, Mattresses, Contract, Hospitality furniture, Semi-finished parts

Swiss Sense BV

Headquarters/Main Location: Jagersveld 15 - 5405 BW Uden, Noord-Brabant
T: +31 413 820820
Email: info@swissense.nl
Web: https://www.swissense.nl
Activity: Manufacturer, Retailer
Product Portfolio: Beds, Mattresses, Pillows, Contract

New Zealand**The Comfort Group**

Headquarters/Main Location: 41-71 Great South Road Private
Bag 93315 - Otahuhu, Auckland, 1062

T: +64 9 2769300

Email: Info.CS@thecomfortgroup.co

Web: <https://www.thecomfortgroup.co>

Activity: Manufacturer, Retailer

Product Portfolio: Mattresses, Foam

Norway**Coronet Madrasser**

Headquarters/Main Location: Fabrikkevegen 1 - 5265 Ytre Arna
T: +47 55 24 80 60
Email: post@arna-coronet.no
Web: <https://www.arna-coronet.no>
Activity: Manufacturer
Product Portfolio: Beds, Mattresses, Textiles

Ekornes AS

Headquarters/Main Location: Industrivegen 1 - 6222 Ikornes
T: +47 70 255200
Email: office@ekornes.no
Web: <https://www.stressless.com> ; <https://www.svanebeds.com> ;
<https://www.imgcomfort.com> ; <https://www.ekornes.com>
Activity: Manufacturer
Product Portfolio: Office Seating, Upholstered furniture, Beds, Tables and Chairs, Mattresses, Contract

Ekornes Beds AS / Svane

Headquarters/Main Location: J.E Ekornes vei 22 - 1900 Fetsund
T: +47 63 883300
Email: svane@svanebeds.com
Web: <http://www.svane.no>
Activity: Manufacturer
Product Portfolio: Mattresses, Foam

Hilding Anders Norway As

Headquarters/Main Location: Postboks 19 - 3061 Svelvik
T: +47 33784950
Email: jensen.no@hildinganders.com
Web: <https://jensen-beds.com>
Activity: Manufacturer
Product Portfolio: Beds, Mattresses, Pillows, Contract, Hospitality furniture

Stjernemadrassen AS

Headquarters/Main Location: Kaivegen 5 - 6220 Straumgjerde
T: +47 70 24 58 58
Email: post@stjernemadrassen.no
Web: <https://www.stjernemadrassen.no>
Activity: Manufacturer, Retailer
Product Portfolio: Beds, Mattresses

Westnofa Industrier AS - Recticel AS

Headquarters/Main Location: Øran Øst, Raumavegen 60 - 6300 Åndalsnes
T: +47 47 71227880
Email: ordre@recticel.no
Web: <http://www.recticel.no>
Activity: Manufacturer
Product Portfolio: Mattresses, Chemicals, Foam

Wonderland AS

Headquarters/Main Location: Strandgata 88 - 6300 Åndalsnes
T: +47 71 227800
Email: info@wonderlandbeds.com
Web: <https://www.wonderlandbeds.com>
Activity: Manufacturer
Product Portfolio: Beds, Mattresses, Pillows, Contract

Philippines

Mandaue Foam Industries, Inc.

Headquarters/Main Location: Hernan Cortes St. - 6014
Mandaue City, Cebu
T: +63 32 3465341-47
Email: erlynuy@i-cebu.com.ph
Web: <https://mandauefoam.ph>
Activity: Manufacturer, Retailer
Product Portfolio: Upholstered furniture, Beds, Mattresses, Contract

Multiflex RNC Philippines Inc - Uratex

Headquarters/Main Location: Km. 23 East Service Road -
South SuperHighway, Muntinlupa City
T: +63 2 842 6326
Email: info@uratex.com.ph
Web: <https://uratex.com.ph>
Activity: Manufacturer
Product Portfolio: Upholstered furniture, Tables and Chairs, Mattresses, Contract, Foam

Philippine Bed and Furniture Manufacturing Corp

Headquarters/Main Location: 27 G Molina St Canumay East -
1447 Valenzuela
T: +63 2 9903557
Email: info@philbed.com
Web: <http://www.philippinebed.com>
Activity: Manufacturer
Product Portfolio: Home furniture, Mattresses, Contract

Salem Oceanic Industries Corporation

Headquarters/Main Location: 659 T. Santiago St., Lingunan -
1446 Valenzuela
T: +63 2 6572898
+Web: <https://salem.ph>
Activity: Manufacturer
Product Portfolio: Upholstered furniture, Mattresses, Semi-finished parts

Swiss Sense Worldwide Inc

Headquarters/Main Location: Lot 7 & 8, Block 3, Crescent Road
- Cebu Light Industrial Park, Special Economic Zone, Basak
Lapu-Lapu City
T: +63 032 3401841
++Activity: Manufacturer, Retailer
Product Portfolio: Beds, Mattresses, Contract

The Only Dewfoam Corporation

Headquarters/Main Location: Sangi, Tabunok - 6045 Talisay,
Cebu
T: +63 322722088
Email: marketing@dewfoam.com
Web: <http://www.dewfoam.com>
Activity: Manufacturer
Product Portfolio: Upholstered furniture, Mattresses, Pillows, Contract

Romania

Aramis Invest srl

Headquarters/Main Location: Str. Sperantei 3 - 43015 Baia Mare, Maramures
T: +40 740 106911
Email: aramisbm@rdslink.ro; office@aramis.com
Web: <http://www.aramisgroup.ro>; <https://aramisfeeling.ro>; <https://aramisinvest.ro>
Activity: Manufacturer
Product Portfolio: Upholstered furniture, Mattresses, PU Foam,

Art Belle Transilvania Srl - Belle Materassi

Headquarters/Main Location: str. Liliacului nr. 15 - 307370 Săcălaz, Timiș
T: +40 741200800
Email: contact@bellematerassi.com
Web: <https://www.bellematerassi.com>
Activity: Manufacturer, Retailer
Product Portfolio: Mattresses, Pillows, Contract

Cadar Beds Srl

Headquarters/Main Location: Str Electrolizei Nr 60 - 430392 Baia Mare, Maramureș
T: +40 031 630 0830
Email: clienti@cadar.ro
Web: <https://www.cadar.ro>
Activity: Manufacturer, Retailer
Product Portfolio: Beds, Mattresses

Divaflex sro

Headquarters/Main Location: str. Lungă, no. 9 - 550107 Sibiu, Sibiu
T: +40 0269 228 268
Email: office@divaflex.ro
Web: <https://divaflex.ro>
Activity: Manufacturer
Product Portfolio: Garden and Outdoor, Mattresses, Pillows

Ekon 91 Ltd

Headquarters/Main Location: Șoseaua Dudești-Pantelimon nr 19, - București
T: +40 31 630 0576
Email: online@saltele-ekon.ro
Web: <https://saltele-ekon.ro>
Activity: Retailer
Product Portfolio: Beds, Mattresses, Pillows, Contract, Latex Foam

Materflex Saltele Cluj

Headquarters/Main Location: Str. Ciocarliei, Nr.43-45 - 400000 Cluj Napoca
T: +40 0744 555681
Email: saltelecluj@gmail.com
Web: <https://saltelecluj.ro>
Activity: Manufacturer, Retailer
Product Portfolio: Mattresses, Pillows, Semi-finished parts

Minet Conf Srl

Headquarters/Main Location: 49 A Cătăneștilor street - 240413 Râmnicu Vâlcea, Vâlcea
T: +40 250733677 ; 350401691
Email: office@minetbedding.com; office@minetconf.ro
Web: <https://www.minetbedding.com>; <https://www.somnart.ro>
Activity: Manufacturer
Product Portfolio: Mattresses, Pillows, Contract, Semi-finished parts, PU Foam, Latex Foam

Neky Grup Srl - TimFlex

Headquarters/Main Location: Aleea Nicorești Nr 25-37 - 300048 Timisoara, Timis
T: +40 372 617 692
Email: info@timflex.ro; info@nekygrup.ro
Web: <https://www.timflex.ro>; <http://www.nekygrup.ro>
Activity: Manufacturer, Retailer
Product Portfolio: Beds, Mattresses, Pillows

Perspective's Srl

Headquarters/Main Location: Strada Viile Sibiului 1 - 557265 Sibiu, Sibiu
T: +40 0745601391 ; 0766228852
Email: office@saltele.ro
Web: <https://saltele.ro>
Activity: Manufacturer, Retailer
Product Portfolio: Mattresses, Pillows

Prestige Mob Srl

Headquarters/Main Location: Strada Unitatii, nr. 38 - 077015 Balotesti
T: +40 031 631 2666
Email: info@prestigehome.ro
Web: <https://www.prestigehome.ro>
Activity: Manufacturer, Retailer
Product Portfolio: Upholstered furniture, Beds, Mattresses

Previ Srl

Headquarters/Main Location: Sos. Pipera - Tunari, Nr. 29bis - 077190 Voluntari, Jud. Ilfov
T: +40 021 230 84 11
Email: office@salteleprevi.ro
Web: <https://www.salteleprevi.ro>
Activity: Manufacturer, Retailer
Product Portfolio: Beds, Mattresses, Contract

Salt Confort Srl

Headquarters/Main Location: Str. Orzoaia de Jos no.60 - 106300 Urlati
T: +40 0730603544
Email: office@saltconfort.ro; saltconfort.prod@yahoo.com
Web: <https://saltconfort.ro>
Activity: Manufacturer, Retailer
Product Portfolio: Beds, Mattresses

Saltele Prod Srl

Headquarters/Main Location: nr. 425 - 059585 Cateasca, Arges
T: +40 0743 235 677
Email: office@saltelefamilia.ro
Web: <https://www.saltelefamilia.ro>
Activity: Manufacturer, Retailer
Product Portfolio: Beds, Mattresses, Contract

Saltex Mob Srl

Headquarters/Main Location: Bulevardul Biruintei nr. 282 - 077145 Pantelimon, Ilfov
T: +40 021 491 73 50 ; 491 79 93
Email: saltex@saltexmob.ro
Web: http://www.saltexmob.ro
Activity: Manufacturer, Retailer
Product Portfolio: Upholstered furniture, Beds, Mattresses

Sar Confex

Headquarters/Main Location: Fundatura Siret, nr. 9 - 625200 Marasesti, Vrancea
T: +40 0237 261 667
Email: office@sarconfex.ro ; rusu.sarconfex@yahoo.com
Web: https://sarconfex.ro
Activity: Manufacturer, Retailer
Product Portfolio: Office Furniture, Kitchen Furniture, Upholstered furniture, Dining and Living rooms, Bedrooms, Beds, Tables and Chairs, Mattresses

Sc Elvila Sa

Headquarters/Main Location: Str. Siriului nr.74-76, Sector 1 - 014353 Bucurest
T: +40 372 131820 ; 131844
Email: contact@elvila.ro
Web: https://www.elvila.ro
Activity: Manufacturer, Retailer
Product Portfolio: Office Furniture, Kitchen Furniture, Upholstered furniture, Dining and Living rooms, Bedrooms, Beds, Children's rooms, Tables and Chairs, Occasional, Home furniture, Mattresses, Contract

SC Geladi Srl

Headquarters/Main Location: E85 - 19829 Pufesti, Vrancea
T: +40 237 263 093
Email: scgeladisrl@yahoo.com
Web: https://www.geladi.ro
Activity: Manufacturer
Product Portfolio: Mattresses, Contract, Semi-finished parts, PU Foam

SC Invest Management SRL - Siesta Bedding

Headquarters/Main Location: Str Promenadei, nr 26 - Fetesti, Ialomita
T: +40 0343 130 904 ; 130 905
Email: sales@siestabedding.ro
Web: http://www.siestabedding.ro
Activity: Manufacturer, Retailer
Product Portfolio: Beds, Mattresses

Soft Mex Confort S.R.L

Headquarters/Main Location: FABRICA DE GLUCOZA Nr. 21 - 033091 Bucuresti
T: +40 0727 333 865
+Web: http://ro.tempur.com
Activity: Manufacturer, Retailer
Product Portfolio: Beds, Mattresses

SognoFlex

Headquarters/Main Location: Str. Bariera Valcii, Nr. 317 - Craiova
T: +40 0251 468262
Email: contact@gin-gin.ro
Web: http://www.gin-gin.ro
Activity: Manufacturer
Product Portfolio: Beds, Mattresses

Sun Garden Management S.C.S

Headquarters/Main Location: Str. Pucioasa Sat Nr 161 - 135400 Pucioasa, Dâmbovița
T: +40 245 206 400
Email: rozentrale@sun-garden.de
Web: https://www.sun-garden.eu
Activity: Manufacturer
Product Portfolio: Garden and Outdoor, Mattresses, Contract, Foam, Coverings, Textiles

Super Ball SRL - Green Future Group

Headquarters/Main Location: Orșoara, no. 282B - 307305 Orșoara, Timiș
T: +40 73 3337867
Email: gf-pantelimon@green-future.ro
Web: https://www.green-future.ro
Activity: Manufacturer, Retailer
Product Portfolio: Mattresses, Pillows, Contract

Ule Sc Invest Srl

Headquarters/Main Location: Str. Dambovitei Nr 28 - Cluj-Napoca, Cluj
T: +40 747 165566
Email: office@saltele-ortoflex.ro
Web: https://www.saltele-ortoflex.ro
Activity: Manufacturer, Retailer
Product Portfolio: Mattresses

Vitafoam Romania Srl

Headquarters/Main Location: Str. 1 Mai, 34 - 545200 Ludus
T: +40 365 882310
++Activity: Manufacturer
Product Portfolio: Mattresses, PU Foam

Russian Federation

Armos Blok LLC

Headquarters/Main Location: Leningradskaya str, 152b - 155333 Vichuga, Ivanovskaya region
T: +7 49354 25262
Email: info@armosblok.ru
Web: https://armosblok.ru
Activity: Manufacturer, Retailer
Product Portfolio: Bedrooms, Beds, Mattresses, Pillows, Semi-finished parts, Textiles

Art Flex

Headquarters/Main Location: Ozerova str., 17b "Mega Mebel" - Kaliningrad
T: +7 4012 50-76-46
Email: info@art-flex.net
Web: https://art-flex.net
Activity: Manufacturer
Product Portfolio: Upholstered furniture, Bedrooms, Beds, Mattresses, Pillows

Askona-Vek

Headquarters/Main Location: Komsomolskaya, 116-G/25 - 601900 Kovrov, Vladimir region
T: +7 492 3243033 ; 3246330
Email: kovrov@askona.ru
Web: https://www.askona.ru
Activity: Manufacturer, Retailer
Product Portfolio: Upholstered furniture, Beds, Mattresses, Contract

Avenson - Sonum

Headquarters/Main Location: Tekstil'shikov avenue, 125 - 153038 Ivanovo
T: +7 800 700 3429
Email: shop@sonum.ru
Web: https://sonum.ru
Activity: Manufacturer, Retailer
Product Portfolio: Bedrooms, Beds, Mattresses, Pillows, Contract

Bremen

Headquarters/Main Location: Andropov avenue, 22, "Nagatinsky" business center - Moscow
T: +7 495 723-18-16
Email: info@2bremen.ru
Web: http://2bremen.ru
Activity: Manufacturer, Retailer
Product Portfolio: Mattresses

Chezatore - Lineaflex

Headquarters/Main Location: Sobornaya uch. 20, Nikiforovo - 141100 Shchelkovsky, Moscow region
T: +7 495 961-3547
Email: zakaz@lineaflex.ru ; lineaflex@lineaflex.ru
Web: https://www.lineaflex.ru
Activity: Manufacturer, Retailer
Product Portfolio: Beds, Mattresses

City LLC

Headquarters/Main Location: 244B, Oktyabr'skaya Str., - 352290 Otradnaya, Krasnodar
T: +7 861 443-4265
Email: market@matras-city.ru ; cirty-2006@mail.ru
Web: https://www.matras-city.ru
Activity: Manufacturer, Retailer
Product Portfolio: Bedrooms, Beds, Mattresses, Textiles

Comfort Line - Benartti

Headquarters/Main Location: Varshavskoe avenue - Moscow
T: +7 800 775-13-63
Email: comfortline-mattress@mail.ru ; benartti@mail.ru
Web: https://comfortline-mattress.ru ; https://benartti.ru
Activity: Manufacturer, Retailer
Product Portfolio: Beds, Mattresses, Pillows

DreamInc

Headquarters/Main Location: Alabushevskaya str., 3 2nd floor - Andreevka (Solnechnogorsky area), Moscow region
T: +7 495 744 3450
Email: info@dreaminc.ru, partner@dreaminc.ru
Web: https://dreaminc.ru
Activity: Manufacturer, Retailer
Product Portfolio: Bedrooms, Beds, Mattresses

Dreamline

Headquarters/Main Location: Sovetskaya str., 36 - Balashikha, Moscow area
T: +7 495 127-76-42
Email: online@dreamline.center ; zakaz@dreamline.com.ru ; opt@dreamline.com.ru
Web: https://дримлайн.рф
Activity: Manufacturer, Retailer
Product Portfolio: Bedrooms, Beds, Mattresses, Contract, Textiles

Estetica LLC

Headquarters/Main Location: Ul. Sovetskaya, 46/1 - Shatura, Moscow region
T: +7 495 2251265
Email: info@estetica.ru
Web: https://www.estetica.ru
Activity: Manufacturer, Retailer
Product Portfolio: Upholstered furniture, Beds, Tables and Chairs, Mattresses

FoamLine Group

Headquarters/Main Location: Dmirovskoe 60A - Moscow
T: +7 495 6604150
+Web: https://foamline.com
Activity: Manufacturer
Product Portfolio: Mattresses, PU Foam

Fortex Trading - Tatami

Headquarters/Main Location: Valishevo - 142143 Podol'sk, Moscow region
T: +7 495 668-12-51
Email: info@tatami.su
Web: https://tatami.su
Activity: Manufacturer, Retailer
Product Portfolio: Mattresses, Pillows

Gracio

Headquarters/Main Location: ul. Kulakova, 20 - 123592 Moscow
T: +7 495 7715406

Email: imag@gracio.ru

Web: <http://www.gracio.ru>

Activity: Manufacturer, Retailer

Product Portfolio: Bedrooms, Beds, Mattresses

JSC Cameo - Kameya

Headquarters/Main Location: ul. Proeshaya, 4 - 607100
Navashino, Nizhegorodskaya obl.

T: +7 83175 26138 ; 55892 ; 26105

Email: kameja_rdv@mail.ru

Web: <http://kameya-rdv.ru>

Activity: Manufacturer

Product Portfolio: Beds, Mattresses

Kompaniya Region

Headquarters/Main Location: Oktyabr'skaya str., 29a

Novovyatsky district - 61003 Kirov

T: +7 800 775-20-76

Email: office@garmonia-snov.ru

Web: <http://www.garmonia-snov.ru>

Activity: Manufacturer, Retailer

Product Portfolio: Upholstered furniture, Mattresses, Pillows, Textiles

Konkord Interneshnl

Headquarters/Main Location: Danila Zverev's str., 31e - 620137
Ekaterinburg

T: +7 343 214-08-11

Email: zakaz@konkord.ru

Web: <https://konkord.ru>

Activity: Manufacturer, Retailer

Product Portfolio: Beds, Mattresses, Pillows, Contract

Konsul

Headquarters/Main Location: ul. 2-ya Pryadilnaya, 1 - 105037

Moscow, Moscow region

T: +7 495 7308080

Email: info@consul-coton.ru

Web: <https://consul-coton.ru>, www.consul-classic.ru

Activity: Manufacturer, Retailer

Product Portfolio: Beds, Mattresses, Contract

Korona

Headquarters/Main Location: Gafurova str., 58 - Tuymazy

T: +7 34782 24400

Email: korona-sales1@mail.ru

Web: <https://matras-korona.ru>

Activity: Manufacturer

Product Portfolio: Mattresses, Pillows, Contract

Lazio

Headquarters/Main Location: Severnoe str. 4A - 142204

Serpuhov, Moscow region

T: +7 495 776 4808

Email: info@matrasi-lazio.ru ; lazioblag@mail.ru

Web: <https://matrasi-lazio.ru>

Activity: Manufacturer, Retailer

Product Portfolio: Bedrooms, Beds, Mattresses, Pillows

Lisiteya Elada - Perrino

Headquarters/Main Location: Ul. Shcherbakova D. 16/14, Pom. 2, Komnata 2 - 141006 Mytishchi, Moscow region

T: +7 495 795-5160

Email: info@perrino.ru

Web: <https://perrino.ru>

Activity: Manufacturer, Retailer

Product Portfolio: Upholstered furniture, Bedrooms, Mattresses, Contract

Lisna LLC

Headquarters/Main Location: Misaylovo, 2, Leninsky area - 142714 Moscow

T: +7 495 787-27-47

Email: info@lisna.ru ; td@lisna.ru

Web: <http://lisna.ru>

Activity: Manufacturer

Product Portfolio: Beds, Mattresses, Pillows, Contract, Textiles

LLC PK Dimax

Headquarters/Main Location: Perovskaya str., 67/10 - 111393
Moscow

T: +7 800 775 1492

Email: info@dimaxsleep.ru

Web: <https://dimax.ru>

Activity: Manufacturer, Retailer

Product Portfolio: Beds, Mattresses, Pillows

Malisa

Headquarters/Main Location: Maksimova Ave., 35 - Ulyanovsk

T: +7 800 775-46-17

Email: info@mlsorto.ru

Web: <https://mlsorto.ru>

Activity: Manufacturer, Retailer

Product Portfolio: Beds, Mattresses, Pillows, Textiles

Matrasshop

Headquarters/Main Location: Naberezhnaya Berezhkovskaya,

20 - 121059 Moscow

T: +7 495 161-66-01

Email: sales@matrasshop.ru

Web: <https://matrasshop.ru>

Activity: Manufacturer, Retailer

Product Portfolio: Beds, Mattresses, Pillows, Textiles

Melodia sna

Headquarters/Main Location: Metallistov str., 7a - Penza

T: +7 499 322-15-90

Email: com@melodiasna.ru ; aobuhov@melodiasna.ru

Web: <https://melodiasna.ru>

Activity: Manufacturer, Retailer

Product Portfolio: Bedrooms, Beds, Mattresses, Pillows, Textiles

Mr. Mattress

Headquarters/Main Location: 168 Bolshevik str. - Shatura,
Moscow region

T: +7 495 255-3-256

Email: info@shop-mb.ru

Web: <https://shop-mb.ru>

Activity: Manufacturer, Retailer

Product Portfolio: Beds, Mattresses, Pillows, Contract, Textiles

Orma Grupp

Headquarters/Main Location: Office 36, building 9, 7, Hlebozavodskiy proezd - 115230 Moscow
T: +7 495 983-08-58
Email: export@ormatek.com
Web: https://ormatek.com
Activity: Manufacturer
Product Portfolio: Upholstered furniture, Bedrooms, Mattresses, Pillows, Contract

Persona

Headquarters/Main Location: Gorodskaya str., 1A - 620016 Ekaterinburg
T: +7 343 328-98-28
Email: persona1ekb@yandex.ru
Web: https://persona1.ru
Activity: Manufacturer
Product Portfolio: Beds, Mattresses, Contract

Proizvodstvennaya Kompaniya Mebelrus

Headquarters/Main Location: 1, Fabrichnaya Str., Shchelkovo - Moscow
T: +7 495 637-6773
Email: zakaz@beautyson.ru ; zakaz@mebel-r.ru
Web: http://www.beautyson.ru
Activity: Manufacturer, Retailer
Product Portfolio: Beds, Mattresses, Pillows

Proizvodstvennaya Kompaniya Relaks - Relax

Headquarters/Main Location: Marshrutnaya st. 15 - 614010 Perm
T: +7 342 2880819
Email: market@orto-relaks.ru
Web: https://www.matras-relax.ru ; https://sleepingshop.ru ; https://relaxmatras.ru ; https://orto-relaks.ru
Activity: Manufacturer, Retailer
Product Portfolio: Mattresses, Pillows

Proizvodstvenno-Kommercheskoe Predpriyatie Vega

Headquarters/Main Location: Novaya str., 31, Sadovyi, Otradnensky district - 352254 Krasnodarsky
T: +7 861 200 7123
+Web: https://vega-factory.ru ; http://matrasvega.ru
Activity: Manufacturer, Retailer
Product Portfolio: Kitchen Furniture, Bedrooms, Mattresses, Pillows

Promtex-Orient

Headquarters/Main Location: Kashirskiy proezd, 17 - Moscow
T: +7 495 7223949 ; 5006976
+Web: https://promtex-orient.com
Activity: Manufacturer, Retailer
Product Portfolio: Beds, Mattresses, Contract

Pruzhinnye konstrukcii - Corretto

Headquarters/Main Location: Moscow avenue, 132 - Pushkin, Saint-Petersburg
T: +7 800 2346346
Email: sales@corretto.ru ; info@corretto.ru
Web: https://corretto.ru
Activity: Manufacturer, Retailer
Product Portfolio: Upholstered furniture, Mattresses, Pillows, Semi-finished parts

Rm-Individuel - Rollmatratze Ltd

Headquarters/Main Location: 6, Bratislavskaya Str., - 109341 Moscow
T: +7 499 741-9353
Email: info@rollmatratze.ru
Web: https://www.rollmatratze.ru
Activity: Manufacturer, Retailer
Product Portfolio: Beds, Mattresses, Contract

Rus-Matras

Headquarters/Main Location: Fabrichnaya str, 6A - Konobeevo (Voskresensky district), Moscow region
T: +7 925 004 38 53
Email: r.rusmatras@mail.ru ; der@rus-matras.ru
Web: https://rus-matras.ru
Activity: Manufacturer, Retailer
Product Portfolio: Beds, Mattresses, Pillows, Contract, Textiles

Sarma Factory mattresses

Headquarters/Main Location: 10, Bol'shaya Baza Str. - 665452 Ust'-Sibirskoe, Irkutsk Region
T: +7 39543 66263, 69897
Email: sarma@sarmamebel.ru
Web: https://sarmamebel.ru
Activity: Manufacturer, Retailer
Product Portfolio: Upholstered furniture, Beds, Mattresses, Textiles

Sliptreyd- Raiton

Headquarters/Main Location: ul. Mytnaya d. 23, Bldg. 1, floor. 1 - 115162 Moscow
T: +7 800 555-38-77
Email: info@raiton.ru
Web: https://raiton.ru
Activity: Manufacturer, Retailer
Product Portfolio: Bedrooms, Beds, Occasional, Mattresses, Pillows

Stil Komfort - Son Lait

Headquarters/Main Location: Proizvodstvennaya str., 29 - 610035 Kirov
T: +7 8332 213620
Email: info@son-lait.ru
Web: https://son-lait.ru
Activity: Manufacturer, Retailer
Product Portfolio: Beds, Mattresses, Pillows, Textiles

Strong

Headquarters/Main Location: Bazarnaya str., 84, Otradnensky district - 352290 Krasnodarsky kray
T: +7 800 350 7260
Email: support@matras-strong.ru
Web: https://matras-strong.ru
Activity: Manufacturer, Retailer
Product Portfolio: Bedrooms, Mattresses, Pillows, Textiles

Tekhnokomf ST LLC

Headquarters/Main Location: t. Oktyabrskaya, 118G. Sobinsky district - 601220 Stavrovo, Vladimir
T: +7 916 3806480
+Web: http://технокомф.рф
Activity: Manufacture
Product Portfolio: Upholstered furniture, Beds, Mattresses, Pillows, Contract, Textiles

Tsentrplast - Swiss Home**Headquarters/Main Location:** Kutuzova str. 1 - 662518

Krasnoyarsky kray

T: +7 391 205 6035

Email: sale@swisshome.ru ; priem@swisshome.ru

Web: <https://swisshome.ru>

Activity: Manufacturer, Retailer

Product Portfolio: Mattresses, Pillows, Semi-finished parts, Textiles

Virtuoz**Headquarters/Main Location:** 1st Sovetsky street, 25 -

Shelkovo, Moscow region

T: +7 495 545 5605

Email: virtuoz-sna@bk.ru

Web: <https://virtuoz-sna.ru>

Activity: Manufacturer, Retailer

Product Portfolio: Beds, Mattresses, Pillows, Contract, Textiles

Vtoroi Mebelnyi Kombinat - Second Furniture**Company****Headquarters/Main Location:** Sh. leningradskoe vladenie 88 km, str. 3, office 102 - 141603 Klin

T: +7 495 211-00-14

Email: mail@2mk.ru

Web: <https://2mk.ru>

Activity: Manufacture

Product Portfolio: Beds, Mattresses, Pillows, Contract, Textiles

Saudi Arabia

Al Ajmi House Furniture (Royal Mattresses & Divans) National Mattresses & Divan's Company

Headquarters/Main Location: PO Box 20100 - 31952 Al Khobar, Eastern Region
T: +966 3 8990672
Email: info@royalbeds.com.sa
Web: http://www.royalbeds.com.sa
Activity: Manufacturer, Contract/Design
Product Portfolio: Beds, Mattresses, Contract, Semi-finished parts

Al Barakah Factory For Mattresses and Pillows

Headquarters/Main Location: Al Khumrah Industrial Area 20444 - 21455 Jeddah
T: +966 12 288-7120
Email: info@albarakahfactory.com
Web: http://www.albarakahfactory.com
Activity: Manufacturer, Retailer
Product Portfolio: Upholstered furniture, Bedrooms, Tables and Chairs, Mattresses, Pillows, Textiles

Al Khail Mattress Factory - Horse Mattress

Headquarters/Main Location: Al Mahjar - 22425 Jeddah
T: +966 533939336
Email: sales@horsemattress.co
Web: https://horsemattress.co
Activity: Manufacturer, Retailer
Product Portfolio: Upholstered furniture, Beds, Mattresses, Pillows, Contract, Textiles

Jeddah Foam Laminates Factory - Soft Dreams

Headquarters/Main Location: Industrial City - Phase II - Jeddah
T: +966 12 636 2324
Email: info@softdreams.com.sa
Web: http://www.softdreams.com.sa
Activity: Manufacturer, Retailer
Product Portfolio: Beds, Mattresses, Contract

Middle East Mattress Factory Company - Sealy Saudi Arabia

Headquarters/Main Location: Hanif Al Korn Building - 21431 Jeddah
T: +966 12 608 1350
Email: info@sealy.me.com
Web: https://sealy.me.com
Activity: Manufacturer, Retailer
Product Portfolio: Beds, Mattresses, Pillows, Contract

Safa Al-Madinah Foam Factory

Headquarters/Main Location: Amid (Al) Street 13, Shifa 1st Industrial Area - 11325 Riyadh
T: +966 0112985201
Email: info@safafoam.com
Web: http://www.safafoam.com ; https://sleepnice.net
Activity: Manufacturer, Retailer
Product Portfolio: Mattresses, Pillows, Contract, Chemicals, Foam

Saudi Foam Industry Co. Ltd. - Sleep Line Mattress

Headquarters/Main Location: PO Box 124 691 - 21342 Jeddah
T: +966 012 636 1717
Email: info@sleepline.com.sa
Web: https://sleepline.com.sa
Activity: Manufacturer
Product Portfolio: Mattresses, Pillows, Contract

Saudi Light Industries Co. Ltd. - SLIC

Headquarters/Main Location: PO Box 5490 - 21422 Jeddah
T: +966 12 6240003 ; 6508959
Email: info@slic-ksa.net
Web: http://slic-ksa.net
Activity: Manufacturer, Retailer
Product Portfolio: Mattresses, Contract, Foam

Sleep Royal

Headquarters/Main Location: Khalid Bin Al Waleed Street, Hamra Al Sharq Complex - Riyadh
T: +966 01146 20085
Email: marketing@sleeproyal.com.sa
Web: https://sleeproyal.com.sa
Activity: Manufacturer
Product Portfolio: Beds, Mattresses, Pillows

The Global Marketing Company for Sleeping System Ltd - Sleep High

Headquarters/Main Location: Al Nasser Tower, Tahlia (Al) Street - 21432 Jeddah
T: +966 126362855
Email: info@sleephigh.com ; Online@sleephigh.com
Web: https://sleephigh.com
Activity: Manufacturer, Retailer
Product Portfolio: Beds, Mattresses, Pillows, Contract

Serbia**Andrijasevic Doo.****Headquarters/Main Location:** Industrijska 37 - 22400 Ruma**T:** +381 022 479126**Email:** info@andrijasevic.rs**Web:** https://andrijasevic.rs**Activity:** Manufacturer**Product Portfolio:** Beds, Mattresses, Pillows, Contract, Semi-finished parts**Bonneli Doo****Headquarters/Main Location:** Smederevski put 25g - Beograd**T:** +381 11 347 25 85**Email:** veleprodaja@bonneli.rs**Web:** http://bonneli.rs**Activity:** Manufacturer, Retailer**Product Portfolio:** Beds, Mattresses, Pillows, Semi-finished parts**Dapsi Line Doo****Headquarters/Main Location:** Gunduliceva 12 - 21000 Novi Sad**T:** +381 21 6360287**Email:** dapsiline@gmail.com**Web:** http://www.dapsiline-sundjeri.co.rs**Activity:** Manufacturer**Product Portfolio:** Mattresses, Pillows**Dormilux Doo.****Headquarters/Main Location:** Mur bb - 36300 Novi Pazar**T:** +381 0692880724**Email:** info@dormilux.com**Web:** https://dormilux.com**Activity:** Manufacturer**Product Portfolio:** Mattresses, Pillows, Semi-finished parts**Eurofoam Sunderi Doo.****Headquarters/Main Location:** Karadordeva bb. - 22300 Stara Pazova**T:** +381 22 310 032**Email:** rs.office@neveon.com**Web:** https://www.neveon.com**Activity:** Manufacturer**Product Portfolio:** Mattresses, Chemicals, Foam**Hanez DOO Vesenice Tutin****Headquarters/Main Location:** Vesenice Bb - 36320 Ribarice, Tutin**T:** +381 020 821 165**Email:** hanezdoo@gmail.com**Web:** http://www.dusecizakrevet.com**Activity:** Manufacturer**Product Portfolio:** Mattresses, Semi-finished parts**Hanibal Doo.****Headquarters/Main Location:** Industrijska zona bb - Naselje Bunuševac**T:** +381 17 421-603; 405-519**Email:** hanibal.vranje@mts.rs ; office@hanibal.co.rs**Web:** http://www.hanibal.co.rs**Activity:** Manufacturer**Product Portfolio:** Mattresses**HealthCare Europe. Inc- Mlily****Headquarters/Main Location:** Potes Rumska petlja 5 - 22400 Ruma**T:** +381 22 215 26 00**Email:** office@healthcareeurope.rs ;

reception@healthcareeurope.rs

Web: https://healthcareeurope.rs**Activity:** Manufacturer**Product Portfolio:** Mattresses, Pillows, Foam**Intercom Line Doo.****Headquarters/Main Location:** Žitorade bb - 17510 Vladicin Han**T:** +381 017 471297**Email:** intercom.line@gmail.com ; info@intercom-line.co.rs**Web:** http://www.intercom-line.co.rs**Activity:** Manufacturer**Product Portfolio:** Mattresses, Pillows**Matisan d.o.o.****Headquarters/Main Location:** Šume bb - 32250 Ivanjica**T:** +381 32 651 710**Email:** info@matisan.rs**Web:** https://www.matisan.rs**Activity:** Manufacturer**Product Portfolio:** Bedrooms, Beds, Mattresses, Pillows**Philip&Co. Filipovic****Headquarters/Main Location:** Jarački put bb - 22000 Sremska Mitrovica**T:** +381 22 624 665**Email:** info@duseciphilip.com**Web:** https://duseciphilip.com**Activity:** Manufacturer**Product Portfolio:** Mattresses, Pillows, Contract, Textiles**San Torini doo - SilverDream****Headquarters/Main Location:** Partizanska 54 - Stara Pazova, Krnješevci**T:** +381 69 123 95 96**Email:** kreveti.duseci@yahoo.com ;

silverdreamfabrika@yahoo.com

Web: https://www.kreveti.co.rs**Activity:** Manufacturer, Retailer**Product Portfolio:** Upholstered furniture, Bedrooms, Beds, Tables and Chairs, Mattresses**Schlarafia Doo.****Headquarters/Main Location:** Makenzijeva 69 - 11000 Belgrade**T:** +381 11 24 36 820**Email:** info@schlarafia.rs; office@schlarafia.co.rs**Web:** https://schlarafia.co.rs**Activity:** Manufacturer, Retailer**Product Portfolio:** Beds, Mattresses, Pillows, Contract**Simpo A.D.****Headquarters/Main Location:** Radnička 12 - 17500 Vranje**T:** +381 17 422 280**Email:** office@simpo.rs**Web:** http://simpo.rs**Activity:** Manufacturer, Retailer**Product Portfolio:** Kitchen Furniture, Upholstered furniture, Dining and Living rooms, Bedrooms, Children's rooms, Tables and Chairs, Garden and Outdoor, Mattresses, Contract, Textiles

TiN Madraci Doo.**Headquarters/Main Location:** Preljina BB - 32212 Čačak**T:** +381 32 382 510**Email:** komercijala@tinmadraci.com ; office@tinmadraci.com**Web:** <http://www.tinmadraci.com> ; <https://www.dusekshop.rs>**Activity:** Manufacturer**Product Portfolio:** Mattresses, Pillows**Vapeks DOO Cacak****Headquarters/Main Location:** Radonje Golubovića Goluba 9 - 32212 Cacak**T:** +381 32 5381 991**Email:** office@vapeks.rs; office@sdream.rs**Web:** <https://www.vapeks.rs> ; <https://sdream.rs>**Activity:** Manufacturer**Product Portfolio:** Beds, Mattresses, Pillows, Foam

Slovakia

Aditec Slovakia, sro

Headquarters/Main Location: Lackova 6 - 84104 Bratislava
T: +421 43 5594304
Email: aditec@aditec.sk
Web: <https://www.matrace-aditec.sk>
Activity: Manufacturer, Retailer
Product Portfolio: Mattresses, Pillows, Semi-finished parts

BD Foam sro.

Headquarters/Main Location: Kragujevska 4A - 01001 Žilina
T: +421 415001355
Email: info@bdfoam.sk
Web: <http://www.bdfoam.sk>
Activity: Manufacturer, Retailer
Product Portfolio: Mattresses, Pillows, Chemicals, Foam

Kofoam spol sro.

Headquarters/Main Location: Podnikateľská 6 - 040 17 Košice, Barca
T: +421 55 685 4274
Email: kofoam@kofoam.sk
Web: <https://kofoam.sk>
Activity: Manufacturer
Product Portfolio: Mattresses, Foam

L.C. Manager sro

Headquarters/Main Location: 176 Presov - 080 01 Župčany
T: +421 51 748 55 11
Email: info@lcmanager.net
Web: <https://lcmanager.net> ; <https://dormisan.eu>
Activity: Manufacturer, Retailer
Product Portfolio: Beds, Mattresses, Pillows

Machala sro.

Headquarters/Main Location: New Garden I 13 / A - 821 05 Bratislava
T: +421 902 939 220
Email: machala@machala.sk
Web: <https://www.machala.sk>
Activity: Retailer
Product Portfolio: Beds, Mattresses

Materasso Slovakia

Headquarters/Main Location: Veselé 612 - 029 62 Oravské
T: +421 43 5596285
Email: materasso@materasso.sk ; bugia@materasso.sk
Web: <https://materasso.eu>
Activity: Manufacturer, Retailer
Product Portfolio: Beds, Mattresses, Pillows, Contract

Matratex manufacture sro.

Headquarters/Main Location: Záhradnícka 58 - 821 08 Bratislava
T: +421 43 5522 112
Email: matratex@matratex.sk
Web: <https://www.matratex.sk> ; <https://www.eshopmatratex.sk>
Activity: Manufacturer
Product Portfolio: Beds, Mattresses, Pillows

Meditec

Headquarters/Main Location: Ľudovíta Štúra 235/9 - 01851 Nová Dubnica
T: +421 905602727
Email: info@meditec.sk
Web: <https://www.meditec.sk>
Activity: Manufacturer
Product Portfolio: Furniture, Bedrooms, Beds, Mattresses, Pillows

Neveon Slovakia

Headquarters/Main Location: Dolné Rudiny - 010 91 Žilina
T: +421 41 707 45 00
Email: poly@polysro.sk
Web: <https://www.neveon.com>
Activity: Manufacturer
Product Portfolio: Upholstered furniture, Mattresses, Pillows, Foam

Parex-g

Headquarters/Main Location: Lieskovská cesta 3332 - 960 03 Zvolen
T: +421 045 5322561
Email: info@parex-g.sk
Web: <https://parex-g.sk>
Activity: Manufacturer, Retailer
Product Portfolio: Furniture, Upholstered furniture, Mattresses, Pillows, Foam

Saffron Beds s.r.o.

Headquarters/Main Location: Slovenskej jednoty 1 - 04001 Košice
T: +421 918 918 181 884
Email: bratislava@saffronbeds.com
Web: <https://www.saffronbeds.com>
Activity: Manufacturer
Product Portfolio: Beds, Mattresses, Contract

Segum sro.

Headquarters/Main Location: Bosakova 3716/5 - 85104 Bratislava
T: +421 34 651 3588
Email: segum@segum.sk
Web: <https://www.segum.sk>
Activity: Manufacturer, Retailer
Product Portfolio: Bedrooms, Beds, Mattresses, Pillows

Westieri Slovakia sro

Headquarters/Main Location: Hurbanova Ves 122 - 903 01 Hurbanova, Senec
+Web: <https://www.westieri.sk>
Activity: Manufacturer
Product Portfolio: Bedrooms, Beds, Mattresses, Pillows

Zboran sro

Headquarters/Main Location: Šebešťanová 175 - 01704 Považská Bystrica
T: +421 9 07714329
Email: objednavky@matraceprezdravie.sk
Web: <https://matraceprezdravie.sk>
Activity: Manufacturer
Product Portfolio: Mattresses

South Africa

Bravo Group

Headquarters/Main Location: PO Box 43563 - 2042 Industria, Gauteng

T: +27 011 6611315

Email: info@bravogroup.co.za

Web: https://www.bravogroup.co.za

Activity: Manufacturer

Product Portfolio: Upholstered furniture, Dining and Living rooms, Bedrooms, Occasional, Mattresses

Brothers Pine and Mattress Factory Stores

Headquarters/Main Location: 245 Broadlands Rd - 7140 Broadlands, Cape Town

T: +27 0218458962 ; 0218454089

Email: andrew@brothersbeds.com

Web: http://www.brothersbeds.com < https://naturellebeds.com

Activity: Manufacturer, Retailer

Product Portfolio: Dining and Living rooms, Bedrooms, Beds, Garden and Outdoor, Mattresses, Contract

Cloud Nine

Headquarters/Main Location: Broadlands Road - 7140 Strand

T: +27 021 850 7777

Email: support.cape@cnra.co.za

Web: https://cloudnine.co.za

Activity: Manufacturer

Product Portfolio: Beds, Mattresses, Foam

Contour Beds (Pty) Ltd.

Headquarters/Main Location: 8 Packer Ave - 7475 Goodwood, Cape Town

T: +27 215347474

Email: info@contourbeds.co.za ; info@hypnoscontractbeds.co.za

Web: https://www.contourbeds.co.za

Activity: Manufacturer, Retailer

Product Portfolio: Mattresses, Contract

Dynamic Bedding (Pty) Ltd

Headquarters/Main Location: 15 Aschenberg St - 1754 Krugersdorp

+Web: https://www.thebedshop.co.za

Activity: Manufacturer, Retailer

Product Portfolio: Mattresses

Edblo

Headquarters/Main Location: 20 Main Reef Rd, Industria, Longdale - 2042 Industria, Johannesburg

T: +27 11 309 4000

Email: info@edblo.co.za

Web: https://edblo.co.za

Activity: Manufacturer

Product Portfolio: Beds, Mattresses, Contract

Fabbro Beds

Headquarters/Main Location: Unit 14, Midline Business Park, 877 Richards Drive - 1682 Midrand

T: +27 11 312 1790

Email: info@fabbrobeds.co.za

Web: https://www.fabbrobeds.co.za

Activity: Manufacturer

Product Portfolio: Beds, Mattresses, Contract

Henwood Bedding

Headquarters/Main Location: 21 Rustic Cl - 4051 Briardene, Durban North

T: +27 0315631185

+Web: http://www.henwoodbedding.com

Activity: Manufacturer

Product Portfolio: Beds, Mattresses, Contract

KAP Group

Headquarters/Main Location: Stellenpark Business Park Cnr R44 and School Road - 7600 Stellenbosch

T: +27 21 808 0900

Email: investors@kap.co.za

Web: https://kap.co.za

Activity: Manufacturer

Product Portfolio: Mattresses, Chemicals, Foam, Fabric for mattresses

King's Comfort

Headquarters/Main Location: 47 Piet Human Street - 9360 Hamilton Bloemfontein

T: +27 (0861)213141

Email: sales@kingscomfort.co.za

Web: https://www.kingscomfort.co.za

Activity: Manufacturer, Retailer

Product Portfolio: Beds, Mattresses

Kiran Sales (Pty) Ltd - Lylax Bedding

Headquarters/Main Location: 231 Chamberlain Rd, Mobei East - 4052 Durban

T: +27 314685476

+Web: https://www.lylax.com

Activity: Manufacturer

Product Portfolio: Mattresses, Contract

Rest Assured Group (Pty) Ltd

Headquarters/Main Location: Po Box 450 - 7139 Strand

T: +27 021 850 7777

Email: sleep@restassured.co.za

Web: https://restassured.co.za

Activity: Manufacturer

Product Portfolio: Beds, Mattresses

Restonic S.A. (Pty) Ltd

Headquarters/Main Location: 43 Silver Lane, Ormonde - Johannesburg, Gauteng

T: +27 11 2989800

Email: info@restonic.co.za

Web: https://www.restonicsa.co.za

Activity: Manufacturer

Product Portfolio: Beds, Mattresses

Sealy Of South Africa (Pty) Ltd

Headquarters/Main Location: 20 Main Reef Rd, Industria, Longdale - 2042 Industria, Johannesburg

T: +27 0800 016 335

Email: sealyinfo@bravobrand.com

Web: https://www.sealy.co.za

Activity: Manufacturer

Product Portfolio: Beds, Mattresses, Contract

Simmons SA (Pty) Ltd**Headquarters/Main Location:** 1 Smithers Road, Stanger - 4450

KwaZulu-Natal

T: +27 32 437 5700**Email:** simm_sa@iafrica.com ; simonssales@iafrica.com**Web:** <https://simmons.co.za>**Activity:** Manufacturer, Retailer**Product Portfolio:** Beds, Mattresses, Contract**Sleepworld****Headquarters/Main Location:** 2nd Floor, 14A Kramer Road,

Kramerville Place - 2090 Kramerville, Sandton

T: +27 (0)10 125 0940**Email:** info@tapestry.co.za**Web:** <https://tapestryhomebrands.co.za> ;<https://www.dialabed.co.za>**Activity:** Manufacturer**Product Portfolio:** Mattresses**Slumberland****Headquarters/Main Location:** 20 Main Reef Rd, Industria,

Longdale - 2092 Industria, Johannesburg

T: +27 11 309 4000**Email:** slumberland@bravobrand.com**Web:** <https://slumberland.co.za>**Activity:** Manufacturer**Product Portfolio:** Beds, Mattresses, Contract**Vitafoam (South Africa) (Pty) Ltd****Headquarters/Main Location:** 9 Fulton Street - 2042

Johannesburg, Gauteng

T: +27 11 2489500**Email:** info@vitafoam.co.za**Web:** <https://www.vitafoam.co.za> ; <https://www.genessibeds.co.za>**Activity:** Manufacturer**Product Portfolio:** Beds, Mattresses, Foam

Switzerland

Aqua Dynamic AG

Headquarters/Main Location: Spinnereistrasse 29 - 8640 Rapperswil
T: +41 55 2208600
Email: info@aqua.ch
Web: http://aqua.ch
Activity: Manufacturer
Product Portfolio: Beds, Mattresses

Aquinos Bedding Switzerland AG

Headquarters/Main Location: Bettenweg 12 - 6233 Buron
T: +41 41 9350111
Email: info@superba.ch ; info@swissflex.com
Web: https://www.superba.ch ; https://www.swissflex.com
Activity: Manufacturer
Product Portfolio: Beds, Mattresses, Pillows

Coroon

Headquarters/Main Location: Firststrasse 30 a - 8835 Feusisberg
T: +41 43 4440808
Email: sleep@coroon.ch
Web: https://coroon.ch
Activity: Manufacturer
Product Portfolio: Beds, Mattresses, Pillows

Doc AG - Philrouge

Headquarters/Main Location: Movenstrasse 8 - 9015 St. Gallen
T: +41 71 3139080
Email: info@doc.ch
Web: https://www.philrouge.ch
Activity: Manufacturer
Product Portfolio: Beds, Mattresses

Elite SA

Headquarters/Main Location: En Roveray 198 - 1170 Aubonne
T: +41 218211720
Email: elite@elitebeds.ch
Web: https://www.elitebeds.ch
Activity: Manufacturer, Retailer
Product Portfolio: Upholstered furniture, Beds, Mattresses, Contract, Semi-finished parts, Textiles

FoamPartner Switzerland AG

Headquarters/Main Location: Oberwolfhauserstrasse 9 - 8633 Wolfhausen, Zurich
T: +41 55 2536304 - 2536363
Email: fritznaue@foampartner.com
Web: https://www.foampartner.com
Activity: Manufacturer
Product Portfolio: Mattresses, Foam

Hasena AG

Headquarters/Main Location: Leymenstrasse 10 - 4105 Biel-Benken
T: +41 61 7262424
Email: sales@hasena.ch
Web: https://www.hasena.ch
Activity: Manufacturer
Product Portfolio: Beds, Mattresses, Furnishing accessories

Hilding Anders Switzerland

Headquarters/Main Location: Biltnerstrasse 42 - 8718 Schänis
T: +41 55 6196600
Email: info@bico.ch ; info.ch@hildinganders.com
Web: https://bico.ch ; https://isabelle-sleep.ch ; https://happy.ch, http://www.curem.com
Activity: Manufacturer, Retailer
Product Portfolio: Beds, Mattresses, Pillows

Hüsler Nest AG

Headquarters/Main Location: Flughafenstrasse 45 - 2540 Grenchen
T: +41 32 6365360
Email: info@huesler-nest.ch
Web: http://www.huesler-nest.ch
Activity: Manufacturer, Retailer
Product Portfolio: Beds, Mattresses, Pillows, Contract

Medflex Swiss Sarl - Swiss Bedding

Headquarters/Main Location: Route de la Gare 55a - 2017 Boudry
T: +41 32 7242956
Email: info@swissbedding.ch
Web: https://www.swissbedding.swiss
Activity: Manufacturer, Retailer
Product Portfolio: Upholstered furniture, Beds, Mattresses, Pillows, Semi-finished parts

Müller Schaumstoff GmbH - Seven Sundays

Headquarters/Main Location: Bahnhofstrasse 8 - 4415 Lausen, BL
T: +41 61 - 901 88 35
Email: info@muellerschaum.ch
Web: http://www.muellerschaum.ch
Activity: Manufacturer
Product Portfolio: Mattresses, Pillows, PU Foam

Oba Ag

Headquarters/Main Location: Auf dem Wolf 20 - 4052 Basel
T: +41 613179300
Email: info@oba.ch
Web: https://www.oba.ch
Activity: Manufacturer
Product Portfolio: Upholstered furniture, Mattresses, Contract

Riposa AG Swiss Sleep

Headquarters/Main Location: Bahnhofstrasse 33 - 8865 Biltlen
T: +41 556193000
Email: info@riposa.ch
Web: https://riposa.ch
Activity: Manufacturer, Retailer
Product Portfolio: Beds, Mattresses, Pillows

Robusta AG

Headquarters/Main Location: Frankfurt-Strasse 90 - 4002 Basel
T: +41 61 4163700
+Web: https://robusta.ch
Activity: Manufacturer
Product Portfolio: Beds, Mattresses, Pillows

ROVIVA Roth & Cie. AG

Headquarters/Main Location: Schulhausstrasse 6 - 3380

Wangen a/Aare

T: +41 32 6311222

Email: roviva@roviva.ch

Web: <https://www.roviva.ch>

Activity: Manufacturer, Retailer

Product Portfolio: Beds, Mattresses, Pillows, Contract

Waldhof Matratzenfabrik Ag

Headquarters/Main Location: Belpstrasse 24 - 3122 Kehrsatz

T: +41 0319640550

Email: mail@matratzen-waldhof.ch

Web: <http://www.matratzen-waldhof.ch>

Activity: Manufacturer, Retailer

Product Portfolio: Beds, Mattresses, Pillows, Textiles

Taiwan, China**Acircle Corporation - Li-Yuen Technology**

Headquarters/Main Location: No. 69, Anle Rd., Zhonghe Dist - 235 New Taipei City
T: +886 2 8941-2421
Email: brandon.kao@a-circle.com.tw
Web: <http://www.a-circle.com.tw>
Activity: Manufacturer
Product Portfolio: Mattresses

Bedding World

Headquarters/Main Location: 88, Sector 1, Jiuzong Road - Taipei
T: +886 2 2791-3779; 6626 6688
Email: service@beddingworld.com.tw
Web: <https://www.beddingworld.com.tw>
Activity: Manufacturer, Retailer
Product Portfolio: Mattresses

Beddy Mattress

Headquarters/Main Location: No. 418, Wenhua 3rd Road, Guishan District - Taoyuan City
T: +886 03 327-7263
Email: beddy0531@gmail.com
Web: <https://beddy.com.tw>
Activity: Manufacturer, Retailer
Product Portfolio: Mattresses

Chen Chi Hsiang Industry Ltd.

Headquarters/Main Location: Yaxiu Rd. 99 - 428 Taichung, Ta Ya Dist
T: +886 4 25682255; 25681710
Email: cch@cchfoam.com
Web: <https://www.cchfoam.com>
Activity: Manufacturer
Product Portfolio: Mattresses, Pillows, Foam

Ching Choun Bed Co. Ltd

Headquarters/Main Location: 46 Yung Ping St., Tucheng District - New Taipei City
T: +886 2 22673776
Web: <http://www.serta.com.tw>
Activity: Manufacturer
Product Portfolio: Mattresses, Contract

DSC - Dah Sheng Chemical Industry Co., Ltd.

Headquarters/Main Location: Sanfeng Rd. No 81, Houli District - 421 Taichung
T: +886 4 23298007
Email: sales_dsc@dahsheng.com
Web: <https://www.reveriepd.com>
Activity: Manufacturer, Wholesaler
Product Portfolio: Mattresses, Chemicals, Latex Foam

Fan Ta Mattress Co., Ltd.

Headquarters/Main Location: 3f, alley 80, lane 185, Zhongzheng Rd. No 3, Luzhou District - 247 Banqiao
T: +886 3 3298352
Email: n.a.
Web: <http://www.beverlymattress.com> ; <http://www.revor.com.tw>
Activity: Manufacturer, Retailer
Product Portfolio: Mattresses, Contract

France Bed Company Ltd - Teh Tai Bedding Co

Headquarters/Main Location: 100 Gong Ye 3rd Road, Annan District, - 70955 Tainan
T: +886 6 3843000; 2692728
Email: info@teh-tai.com.tw
Web: <https://www.tehtai.com.tw> ; <http://francebed.com.tw> ; <http://www.teh-tai.com.tw>
Activity: Manufacturer, Retailer
Product Portfolio: Beds, Mattresses, Contract, Semi-finished parts

Geltec Industry Ltd.

Headquarters/Main Location: NO. 29, Alley 32, Lane 667, Zhong Shan Rd. - 429 Taichung City
T: +886 4 2563-3733
Email: sales@geltec.com.tw
Web: <https://www.geltec.com.tw>
Activity: Manufacturer
Product Portfolio: Mattresses, Pillows

Glückliche Zeit

Headquarters/Main Location: No. 4, Lane 115, Section 2, Zhongshan North Road - Taipei
T: +886 0225813682
Email: gzaubed@gmail.com
Web: <https://www.autobed.com.tw> ; <http://www.gzbed.com>
Activity: Manufacturer, Retailer
Product Portfolio: Mattresses

Jifeng Mattress - Gee Fuon

Headquarters/Main Location: No.168, Dafeng 1st Road - 427 Taichung City, Tanzi District
T: +886 0425333138
Email: jiyifun@gmail.com
Web: <https://jiyifun.com.tw>
Activity: Manufacturer, Retailer
Product Portfolio: Mattresses, Contract

Jiuh Deng Mattress Technology Company

Headquarters/Main Location: No.10-7, Sec. 1, Xin 5th Rd. - Taishan Dist., New Taipei City
T: +886 02 8531-7983
Email: winshop@outlook.com
Web: <https://duoluxe.com>
Activity: Manufacturer
Product Portfolio: Beds, Mattresses

Manting Fang Beds Ind., Co., Ltd

Headquarters/Main Location: No. 91, Lane 615, Section 2, Yanghu Road - 326 Yangmei Dist., Taoyuan City
T: +886 03 475-7288
Email: mattress.tw@gmail.com ; mt.judy@msa.hinet.net
Web: <https://mattress.tw>
Activity: Manufacturer
Product Portfolio: Mattresses

Next Technologies Co., Ltd. - Flotemp

Headquarters/Main Location: 3F, No. 396 Sec.1, Keelung Rd. - 11061 Taipei
T: +886 2 87803166
Email: hi@flotemp.com
Web: https://flotemp.com
Activity: Manufacturer
Product Portfolio: Bedrooms, Mattresses, Pillows, Contract, Foam

Oderbau Furniture Co., Ltd

Headquarters/Main Location: No.28-1, Aly. 33, Ln. 113, Shuanglian Sec. 2, Minzu Rd., Pingzhen Dist., - Taoyuan City 324
T: +886 03 4902000
Email: service@oderbau.com
Web: https://www.oderbau.com.tw
Activity: Manufacturer
Product Portfolio: Beds, Tables and Chairs, Mattresses, Pillows

Oubau Mattress - Opel Bed

Headquarters/Main Location: 1 of No. 117, Sancha Road - 239 New Taipei City, Yingge District
T: +886 02-26723799 / 092-612125
Email: a26725158@yahoo.com.tw
Web: http://www.oubau.com.tw
Activity: Manufacturer, Retailer
Product Portfolio: Mattresses

Panbor Furniture Co., Ltd.

Headquarters/Main Location: No 160, Shuren Rd., Guishan TownShip - Taoyuan County 333
T: +886 3 3285700
Email: service@panbor.com.tw
Web: https://www.panbor.com.tw ; http://www.sleepmaster.com
Activity: Manufacturer
Product Portfolio: Beds, Mattresses, Contract

Sit'n Rest

Headquarters/Main Location: No. 539-2, Zhongshan Road - New Taipei City, Linkou District
T: +886 0800555865; 426830055
Email: sitnrest@gmail.com
Web: https://www.sitnrest.com.tw ; https://www.eclipsemattress.com.tw
Activity: Manufacturer, Retailer
Product Portfolio: Beds, Mattresses

Sleepy Tofu Inc.

Headquarters/Main Location: 94043 Xinhai Road, Sec 119 - Taoyuan, Taipei
Email: hi@sleepytofu.com
Web: https://sleepytofu.com
Activity: Manufacturer, Retailer
Product Portfolio: Beds, Mattresses, Pillows, Contract

St. Dale Mattress Co.

Headquarters/Main Location: No. 205, Lane 128, San-Min Rd. - R.O.C. 511 She Tou Township, Chang Hua County
T: +886 48713152
Email: sales@stdalemattress.com
Web: http://www.stdalemattress.com
Activity: Manufacturer
Product Portfolio: Beds, Mattresses, Pillows

Stylution International

Headquarters/Main Location: 73 Wu-chun Road, Wuku Industrial Park - Taipei
T: +886 2 22992222
Email: restonictw@gmail.com ; Sty1973marketing@gmail.com
Web: https://www.sleeptrain.com.tw ; https://www.restonic.com.tw
Activity: Manufacturer
Product Portfolio: Upholstered furniture, Beds, Mattresses, Contract

Wu's Bedding

Headquarters/Main Location: No. 2-113 Zhongshan Road, Baihe District - Tainan
T: +886 0277092295
Email: wusbedding@gmail.com
Web: https://www.wusbedding.com.tw
Activity: Manufacturer, Retailer
Product Portfolio: Mattresses, Contract

Thailand

Arrow Bedding Co Ltd - Synda

Headquarters/Main Location: 388/1-2 Pracha Uthit Road
Rajburana - 10140 Bangkok
T: +66 02 8709091
Email: info@syndasleepcare.com
Web: <https://www.syndasleepcare.com> ;
<https://www.syndathailand.com>
Activity: Manufacturer, Retailer
Product Portfolio: Beds, Mattresses, Pillows, Textiles

Choke Laup Boonchai Co., Ltd

Headquarters/Main Location: 143 Leab Klong Phasicharoen-tai Rd, Nongkhaem - 10160 Nongkhaem, Bangkok
T: +66 2 8012097; 878 7701
Email: enquiry@satinbed.com
Web: <http://www.satinbed.com>
Activity: Manufacturer
Product Portfolio: Mattresses, Pillows, Textiles

Darling Mattress Co Ltd

Headquarters/Main Location: 552 Moo 2, Samwa Road, Bangchan - 10510 Klongsamwa, Bangkok
T: +66 2 9062706-8
Email: info@darlingmattress.com
Web: <http://www.darlingmattress.com>
Activity: Manufacturer, Retailer
Product Portfolio: Mattresses, Contract, Textiles

Dunlopillo Co., Ltd

Headquarters/Main Location: 10/4 Moo 13, Bangna-Trad Km. 7.7 Road, Bang Kaeo Subdistrict - 10540 Bang Phli District, Samut Prakan
T: +66 02 316 3400-7; 751 8030
Email: info@dunlopillo.co.th ; dunlopillo@dunlopillothai.com
Web: <https://dunlopillo.co.th>
Activity: Manufacturer
Product Portfolio: Beds, Mattresses, Contract

Green Latex Co., Ltd.

Headquarters/Main Location: 88 Moo 19, Navanakorn Industry, Klong Nueng - 12120 Klong Luang, Pathumthani
T: +66 2 024 8888
Email: info@greenlatex.com
Web: <https://greenlatex.com>
Activity: Manufacturer
Product Portfolio: Mattresses, Latex Foam

Hilding Anders (Thailand) Co., Ltd

Headquarters/Main Location: 76 Moo 5, Lamlookka Road, Bungkharnoy - 12150 Lamlookka, Pathum Thani
T: +66 02 987 8000
Email: info.th@hildinganders.com
Web: <https://slumberland.co.th> ; <https://slumberlandonline.com> ;
<https://vonothailand.com>
Activity: Manufacturer, Retailer
Product Portfolio: Beds, Mattresses, Contract

Index Interfurn Co. Ltd.

Headquarters/Main Location: 143 Soi Rama 2 Soi 50, Rama 2 Road, Samaedam - 10150 Bangkok
T: +66 034 833413-22
Email: itsupport.ekc@index-interfurn.com
Web: <http://www.index-interfurn.com>
Activity: Manufacturer, Retailer
Product Portfolio: Office Furniture, Kitchen Furniture, Upholstered furniture, Dining and Living rooms, Bedrooms, Tables and Chairs, Garden and Outdoor, Mattresses, Contract

Jaspal & Sons Co Ltd

Headquarters/Main Location: 49 Moo 9, Bang Na-Trat Rd., Bang Phli Yai - 10540 Bang Phli, Samutprakan
T: +66 2 312 6800
Email: jaspal@jaspalhome.com
Web: <https://www.jaspalhome.com>
Activity: Manufacturer, Retailer
Product Portfolio: Mattresses, Contract, Textiles

King Global Incorporate Co.,Ltd

Headquarters/Main Location: 614 Rat Burana Road, Rat Burana - 10140 Bangkok
T: +66 02 8168668
Email: inquiry@kingglobal.com
Web: <http://www.kingglobal.com>
Activity: Manufacturer
Product Portfolio: Mattresses, Foam

Latex Systems Public Company Ltd.

Headquarters/Main Location: 79/2 Moo 1, Hom Sil Sub-district - 24180 Bang Pakong District, Chachoengsao
T: +66 038 570201-4
Email: Exportsales@latexsystems.com
Web: <http://www.latexsystems.com>
Activity: Manufacturer
Product Portfolio: Mattresses, Pillows, Latex Foam, Coverings

Lotus Mattress Co., Ltd

Headquarters/Main Location: 298 / 64-65 Soi Phitsanulok 3 - 10300 Dusit District, Bangkok
T: +66 022814159
Email: info@lotusbedding.com ; info@lotusmattress.com
Web: <https://lotusmattress.com> ; <https://lotusbedding.com> ;
<https://midasbedding.com>
Activity: Manufacturer, Retailer
Product Portfolio: Beds, Mattresses, Pillows, Contract

Nisco (Thailand) Co., Ltd.

Headquarters/Main Location: Nikhom Phatthana District, Makham Khu, 66 Moo 6 Highway 36 - 21180 Rayong
T: +66 2 462 4565
++Activity: Manufacturer
Product Portfolio: Upholstered furniture, Beds

Omazz Co., Ltd

Headquarters/Main Location: 1 Soi Ekkamai 4, Sukhumvit 63 Rd, Khlong Tan Nuea, Khet Watthana - 10110 Bangkok
T: +66 27144242
Email: cs@support.omazz.com
Web: <https://omazz.com>
Activity: Manufacturer, Retailer
Product Portfolio: Beds, Mattresses, Pillows

Pattani Industry (1971) Co., Ltd. - Patex**Headquarters/Main Location:** 76-82, Preeda Rd A. Maung - 94000 Pattani**T:** +66 73450610**Email:** info@patexfoam.com**Web:** <https://www.patexfoam.com>**Activity:** Manufacturer**Product Portfolio:** Mattresses, Pillows, Latex Foam**S.B. Furniture Industry Co., Ltd.****Headquarters/Main Location:** 126/150 Moo 1 Cheangwatthana Rd., Pakkret - 11120 Nonthaburi**T:** +66 2 8324000**Email:** sbco@samart.co.th ; contactus@sb-furniture.com**Web:** <http://www.sb-furniture.com>**Activity:** Manufacturer, Retailer**Product Portfolio:** Office Furniture, Home Office, Kitchen Furniture, Upholstered furniture, Bedrooms, Tables and Chairs, Mattresses, RTA - DIY furniture**Simmons Bedding & Furniture (Thailand) Co., Ltd.****Headquarters/Main Location:** B501, 5th Floor, Central World, 4/4/1-2, 4/4 Rajdamri Road - 10330 Pathumwan, Bangkok**T:** +66 2 658 6597 ; 103 2126**Email:** SBFT@simmons.co.th**Web:** <http://www.simmons.co.th>**Activity:** Manufacturer**Product Portfolio:** Mattresses, Pillows, Contract, Semi-finished parts**Sleepwell Industries Co., Ltd - Dream Master****Headquarters/Main Location:** Lake Rajada Office Complex, 35th Floor, 193/141 Ratchadapisek Road - 10110 Klongtoey, Bangkok**T:** +66 22042506-8**Email:** info@dreammasterbed.com ; info@sleephappy.co.th**Web:** <https://www.dreammasterbed.com> ;<https://www.sleephappy.co.th>**Activity:** Manufacturer, Retailer**Product Portfolio:** Mattresses, Pillows, Contract**Somphol Bedding and Mattress Industry Co., Ltd. - Springmate****Headquarters/Main Location:** 1388, 1390, 1392 Srinakarin Rd. - 10250 Suanluang, Bangkok**T:** +66 2 322 5577-8**Email:** hr@springmate.com ; info@springmate.com**Web:** <https://www.springmate.com>**Activity:** Manufacturer, Retailer**Product Portfolio:** Beds, Mattresses, Pillows, Contract**Songthip Thai Latex Co., Ltd. - IMMa Mattress****Headquarters/Main Location:** 189 Moo 11, Kabin Subdistrict - 25110 Kabinburi District, Prachinburi**T:** +66 23299987 ; 0615147987**Email:** sales@immamattress.com**Web:** <https://www.immamattress.com>**Activity:** Manufacturer, Retailer**Product Portfolio:** Mattresses, Pillows**Soon Hong Heng****Headquarters/Main Location:** 18 Moo. 11 Soi Kraisakdawat Theparak Rd., (K.M. 15), Bangpla - 10540 Bangplee, Samutprakarn**T:** +66 2 312-1160; 750 7063**Email:** soonhongheng@gmail.com ; info@soonhongheng.com**Web:** <https://soonhongheng.com>**Activity:** Manufacturer**Product Portfolio:** Mattresses, Semi-finished parts**Thai Bedding Co., Ltd. - Picasso****Headquarters/Main Location:** 35/3, 16 Moo 9 Soi Wat Bang Phueng Ratchawiriyaphon Road, Bang Phueng Subdistrict - 10130 Phra Pradaeng District, Samut Prakarn**T:** +66 2 463 0114**Email:** onlinesales@thaibedding.co.th**Web:** <https://www.picasso.co.th>**Activity:** Manufacturer**Product Portfolio:** Beds, Mattresses, Pillows, Textiles**Theptex (Thailand) Co. Ltd.****Headquarters/Main Location:** 99/9 Moo 3, Bangsaothong Sub-District, Bangsaothong District - 10570 Samut Prakan**T:** +66 9 0198 5027**Email:** info@theptex.com**Web:** <https://theptex.com>**Activity:** Manufacturer**Product Portfolio:** Mattresses, Latex Foam**Tresure Product Marketing Co., Ltd. - Restier****Headquarters/Main Location:** 99 Moo.9, Huay Yai, Bang Lamung - 20150 Chonburi**T:** +66 033 001550**+Web:** <https://restier.com>**Activity:** Manufacturer**Product Portfolio:** Mattresses, Pillows, Latex Foam

United Arab Emirates

DFMC Dubai Furniture Manufacturing Co LLC

Headquarters/Main Location: Dubai Investments Park (DIP)
Zone 1 - 24129 Dubai
T: +971 48 85 3929
Email: dfmc@dfmc.ae
Web: <http://www.mattress-leader.com> ; <https://kingkoilme.com>
Activity: Manufacturer, Retailer
Product Portfolio: Beds, Mattresses, Contract

Everest Furniture Factory

Headquarters/Main Location: 4st Al Quoz Opt Unimix Cement - Dubai
T: +971 4 3386255
+Web: <http://everest.ae>
Activity: Manufacturer
Product Portfolio: Upholstered furniture, Beds, Mattresses, Contract, Coverings

Falcon Bed & Dubai Mattress Manufacturing Co.

Headquarters/Main Location: Beirut St - MADE IN SHED #8 - Ajman
T: +971 919 446422431 - 526662000
Email: sayatta@gmail.com
Web: <https://falconbed.com>
Activity: Manufacturer
Product Portfolio: Upholstered furniture, Mattresses, Foam

First Furniture Industry LLC

Headquarters/Main Location: PO Box 4975, Ajman - Ajman
T: +971 6 7438 465
Email: info@modigroupuae.com
Web: <http://www.modigroupuae.com>
Activity: Manufacturer
Product Portfolio: Office Furniture, Upholstered furniture, Bedrooms, Beds, Tables and Chairs, Mattresses, Contract, Foam

Intercoil International LLC

Headquarters/Main Location: Real Estate Department Property - Dubai
T: +971 4 347 4474
+Web: <https://www.intercoil.com>
Activity: Manufacturer, Retailer
Product Portfolio: Bedrooms, Beds, Occasional, Mattresses, Contract, Semi-finished parts, Foam

Poly Products Co Ltd - Cloud Nine

Headquarters/Main Location: PO Box 23090 - Sharjah
T: +971 6 5345304
Email: n.a.
Web: <http://cloudnineoman.com>
Activity: Manufacturer, Retailer
Product Portfolio: Upholstered furniture, Beds, Mattresses, Pillows, Contract

Premier Furniture Industry - Restonic Middle East

Headquarters/Main Location: Jebel Ali Industrial Area #3 - Plot 559-1119 - Dubai
T: +971 4 880-3444
Email: info@restonic.ae
Web: <https://restonic.ae>
Activity: Manufacturer, Retailer
Product Portfolio: Upholstered furniture, Beds, Tables and Chairs, Mattresses, Contract

Rate To Rate - R2R

Headquarters/Main Location: Jabel Ali Industrial Area - Dubai
T: +971 5 44204202
Email: r2rcompany@gmail.com
Web: <http://www.r2rfurniture.com>
Activity: Manufacturer
Product Portfolio: Upholstered furniture, Beds, Tables and Chairs, Mattresses

Royal Mattress & Pillows Workshop LLC.

Headquarters/Main Location: P.O. Box # 23433 - Ajman
T: +971 55 251 8858
Email: info@royalmnp.com
Web: <http://www.royalmnp.com>
Activity: Manufacturer
Product Portfolio: Beds, Mattresses, Contract, Textiles

Royal Palace Furniture Industries LLC

Headquarters/Main Location: Ajman Industrial Area, Next to Sharjah power station, P.O. Box 2327 - Ajman
T: +971 6 7434823
Email: info@royalgroup.ae ; webstore@royalgroup.ae
Web: <https://www.royalfurniture.ae> ; <https://royalfoamdubai.com>
Activity: Manufacturer, Retailer, Contract/Design
Product Portfolio: Kitchen Furniture, Upholstered furniture, Dining and Living rooms, Beds, Home furniture, Garden and Outdoor, Mattresses, Contract, Textiles

Royse Furniture Industrise LLC

Headquarters/Main Location: PI 90A, Al Hamra Industrial Zone - Rak, UAE
Email: info@roysegroupp.com
Web: <https://roysefurniture.com>
Activity: Manufacturer
Product Portfolio: Office Furniture, Upholstered furniture, Dining and Living rooms, Bedrooms, Tables and Chairs, Occasional, Home furniture, Garden and Outdoor, Mattresses, Contract

Silentnight UAE LLC

Headquarters/Main Location: Immigration Road, Ajman Industrial City - Ajman
T: +971 6 740 7264
Email: info@silentnight.ae
Web: <https://www.silentnight.ae>
Activity: Manufacturer, Retailer
Product Portfolio: Upholstered furniture, Beds, Mattresses, Pillows, Contract

Spring Tech Industries LLC**Headquarters/Main Location:** PO Box 28988 - Sharjah**T:** +971 6 5310464**Email:** info@springtechllc.com**Web:** <http://www.hypnosbeds-me.com> ; <https://www.huxberry.com> ; <https://www.springtechllc.com>**Activity:** Manufacturer**Product Portfolio:** Beds, Mattresses, Contract**Swede Dreams LLC****Headquarters/Main Location:** Mussafah – MW5 – Plot Number 46 - Abu Dhabi**T:** +971 2 5555401**Email:** swede@emirates.net.ae**Web:** <https://swededreamsuae.com>**Activity:** Manufacturer**Product Portfolio:** Beds, Mattresses, Contract, PU Foam**Symbol Mattress Industries LLC****Headquarters/Main Location:** P.O.Box: 17271 New Industrial Area Al Jurf - Ajman**T:** +971 6 7482281**Email:** info@symbolmattressind.com**Web:** <http://symbolmattress.ae> ; <http://www.dolcevida.ae>**Activity:** Manufacturer**Product Portfolio:** Beds, Mattresses, Contract, Foam**Three Stars Foam Factory****Headquarters/Main Location:** PO Box 3656 - Sharjah**T:** +971 6 5437222 ; 5437160**Email:** welcome@sleepfine.com**Web:** <https://www.sleepfine.com>**Activity:** Manufacturer, Retailer, Importer, Contract/Design**Product Portfolio:** Upholstered furniture, Beds, Mattresses, Contract**Towell Mattress & Furniture Industry - TMFI****Headquarters/Main Location:** PO Box 28958 - Sharjah**T:** +971 6 534 0484**Email:** hvipul@towellmattress.ae**Web:** <https://towellmattressme.com>**Activity:** Manufacturer, Retailer**Product Portfolio:** Upholstered furniture, Beds, Mattresses, Contract, Foam

Appendix

Types of product covered

1. Mattresses include mattresses of cellular rubber or plastic, whether or not covered, with innersprings interiors and of other materials. They don't include mattress supports, sleeping bags, articles of bedding and similar furnishings.
2. Classification of mattresses by material is as follows:
 - Latex: Mattresses of cellular rubber (incl. with a metal frame) (excl. water mattresses, pneumatic mattresses)
 - Foam: Mattresses of cellular plastic (incl. with a metal frame) (excl. water mattresses, pneumatic mattresses)
 - Innerspring: Mattresses with spring interiors (excl. of cellular rubber or plastics)
 - Others: Other Mattresses (excl. with spring interiors, of cellular rubber or plastics)

Geographical coverage

3. This report focuses on the 50 most important mattress manufacturing countries. The geographical classification of countries is as follows:

EU 27 + UK, Norway and Switzerland: Austria, Belgium (including data for Luxembourg), Bulgaria, Croatia, Czech Republic, Denmark, Estonia, Finland, France, Germany, Greece, Hungary, Ireland, Italy, Latvia, Lithuania, Netherlands, Norway, Poland, Portugal, Romania, Slovakia, Spain, Sweden, Switzerland, United Kingdom (26 countries).

Central-East Europe and Russia: Russia, Serbia and Türkiye (3 countries).

Asia and Pacific: Australia, China, India, Indonesia, Japan, Malaysia, Philippines, South Korea, Taiwan (China), Thailand, Vietnam (11 countries).

Middle East and Africa: Kuwait, Saudi Arabia, South Africa, United Arab Emirates (4 countries).

North America: Canada, Mexico, United States (3 countries).

South America: Argentina, Brazil, Chile (3 countries).

The 50 countries were selected primarily on the basis of the size of their contribution to world mattress production, consumption and international trade, but also on the basis of geographical coverage considerations. The resulting list includes all major countries but should not be interpreted as covering exactly all 50 largest producers and consumers. The same caveat applies to the selection of 20 countries analyzed in depth.
4. Data on international trade of mattresses cover, in addition to the 50 countries listed above, 10 other countries, (Cyprus, Egypt, Hong Kong (China), Israel, Lebanon, Malta, New Zealand, Singapore, Slovenia, Ukraine) for a total of 60 countries.

The selection of the top 20 markets for the world mattress industry

5. The top 20 markets for the world mattress industry were selected with the criteria of their representativeness in terms of production and consumption of mattresses within the 50 countries considered by CSIL and within their geographical area. Together, the top 20 countries represent 88% and 89% of the world's mattress production and consumption, respectively.

Data gathering and processing methodology

6. Production data are estimated on the basis of:
 - official statistics: statistics on the production of manufactured goods (e.g. Prodcom classification), statistics relating to the economic activity (eg NACE) for the European Countries, or National Annual Survey of Manufactures available (eg. NAICS in the USA and Canada).

- macro economic statistics and forecasts from international institutions (World Bank, International Monetary Fund, Organization for Economic Co-operation and Development)
 - sector documentation (eg trade press, sector associations).
 - field information collected by CSIL experts who constantly monitor the main manufacturers and distributors, gathering information on their activity, financial performance and strategies.
7. Mattress production data for each country include mattresses manufactured domestically only. Offshore production of local firms appears in data for the foreign country where the manufacturing plants are located, independently from ownership of the plants.
 8. The figures in quantity (expressed in terms of units of single mattresses produced) are a tentative estimate by CSIL and should be used with caution. They are the result of CSIL processing of official statistics of production and of international trade in value and quantity, considerations on the average unitary prices and interviews with sector experts.
 9. Mattress trade data were processed by CSIL mainly on the basis of UN and Eurostat data. Other sources include: US International Trade Commission, Industry Canada, Ministry of Finance (Japan), Board of Foreign Trade (Taiwan),
 10. The total amount of exports and the total amount of imports for the 60 countries considered by CSIL do not coincide because of trade with countries not included in the sample, value of insurance and freight, technical differences in the collection of data regarding imports and exports, consequences of transshipments, over and under invoicing and customs misdeclarations.
 11. Consumption means apparent consumption at production prices excluding retail markup. It is calculated as follows: production-exports+imports.
 12. The exports/production and the imports/consumption ratios may be close or even above 100% for countries where there are large amounts of imports for re-export
 13. As a consequence of the war, data for Russia and Ukraine are subject to major uncertainties and should be used with special caution.

Notes and presentation conventions

14. Billion means 1000 million.
15. Numbers may not add to totals because of rounding
16. All dollar figures are in current US\$ unless otherwise indicated. They are affected by exchange rate variations,
17. Growth rates in consumption forecasts are in real terms.
18. 0 means zero or less than half the unit shown.
19. Population and GNP data for all countries are either from the World Development Indicators, World Bank, or from the World Economic Outlook Database, IMF.
20. Eurostat data were converted to US\$ using exchange rates from the US Federal Reserve.
21. Discrepancies in data presented in different editions of the Indicators reflect updates by statistical offices, revisions to historical series and changes in methodology. Readers are advised not to compare data series between different editions of the Indicators.
22. N.a: not available; n.s: not significant; n.c.: not calculable
23. The cutoff date for data in this report is July 7, 2023. Forecasts are based on macroeconomic projections provided by international organizations (particularly the International Monetary Fund and the Organization for Economic Cooperation and Development), adapted to the specific features and prospects of the mattress sector.

Definitions and abbreviations used in the report for companies' variables

1. Company turnover: consolidated turnover that includes the sales of the firm and its subsidiaries, not including intra-group transactions. In addition to information supplied directly by the companies themselves, we have also referred to specialist sector publications, company balance sheets, annual reports and our own estimates for a further insight into company data.
2. Employees: total number of full-time employees of the company (personnel).
3. Furniture segment specialization: we define a company as specialized in a furniture segment regarding the share of the segment out of total turnover (for more than 50% of the total company turnover). The segments identified in the report are: Mattresses, Upholstered furniture; Soft furniture (upholstered furniture and mattresses), Multiproduct furniture, (including the mentioned segments plus other furniture, e.g. dining/living room furniture, bedrooms, bathroom, outdoor furniture, etc.).

Top mattress manufacturers selection

1. To rank the top mattress manufacturers, CSIL collected the most up-to-date information available at the time the report was written, the editorial closing date being 7 July 2023. Figures for 2022 and 2021 turnover were available for the majority of companies.
2. The selection of the top mattress manufacturers worldwide is the result of an extensive effort by CSIL to identify the leading players operating in the mattress sector. The selection of companies included in this report was operated taking into consideration one or more of the following parameters: company's turnover, total n. of employees, n. of pieces produced/sold. As regards companies' figures, the main sources of information are the following:
 - Annual reports of companies quoted on the world stock exchanges;
 - companies that supply business information to the press and/or through their websites;
 - Database of companies which include historical data on main financial indicators;
 - An online survey conducted by CSIL from May to July 2023 and addressed to leading mattress manufacturers;
 - CSIL direct interviews to leading mattress manufacturers.

This means that some companies haven't been included because not enough supporting data was found or information seemed misleading.

CSIL's definition of a "top company" relates to the value of mattress turnover.

3. Mattress turnover estimate. This information is rarely available from official source, hence in the great majority of cases the source is represented by companies' interviews. When this was not possible, CSIL processed an estimate of this value.
4. The top 35 mattress manufacturers, for which a detailed profile is provided, were selected following the criteria of company's turnover and geographical representativeness.

Companies were ranked by mattress turnover, otherwise indicated.