



The Security Division of EMC

# The Truth about Data Loss

Kelvin Wee **CISA, CISM, CISSP**

Principal Consultant – (DLP Specialist)

Asia Pacific and Japan

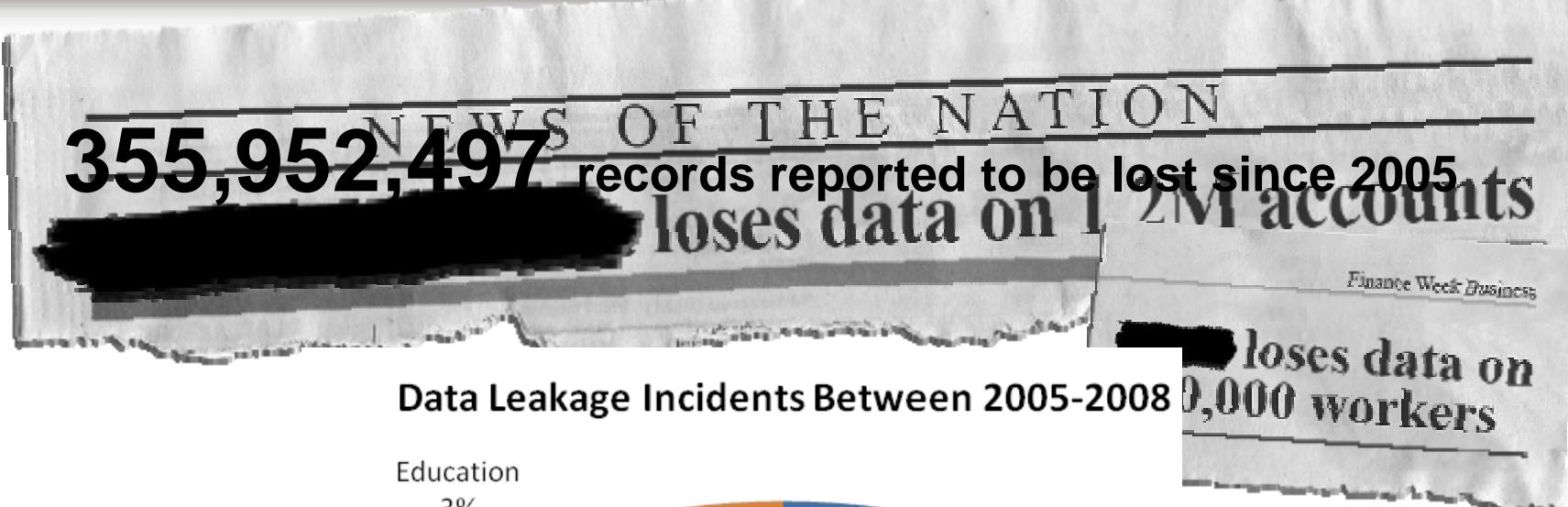
# RSA Data Loss Prevention

## Data Breaches Overview

RSA DLP Solution

Five Critical Factors

# What's Happening To Customer / Employee Data



3

Source: Privacy Rights Clearing House, Data Loss Database, RSA Research & Analysis



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# Information Leakage

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## Workers 'stealing company data'

By Maggie Shiels  
Technology reporter, BBC News, Silicon Valley

**Six out of every 10 employees stole company data when they left their job last year, said a study of US workers.**

The survey, conducted by the Ponemon Institute, said that so-called malicious insiders use the information to get a new job, start their own business or for revenge.

"They are making these judgements based out of fear and anxiety," the Institute's Mike Spinney told BBC News.

"People are worried about their jobs and want to hedge their bets,"

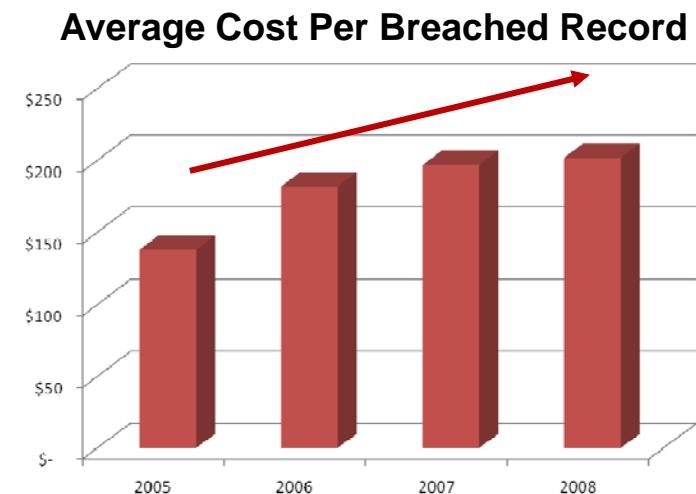
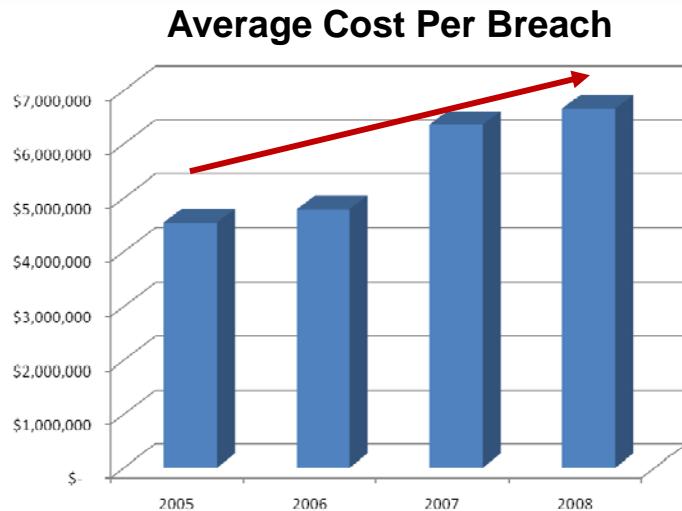


The study said companies fail to take proper steps to stop data theft

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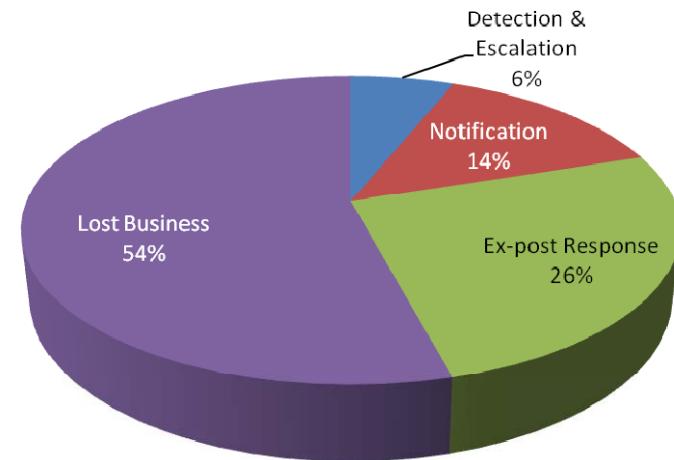
# Cost of Data Breaches



5

Source: Ponemon Institute 2008 Annual Study on Cost of a Data Breach

### Breach Costs Break Down

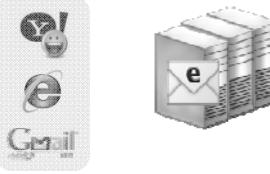
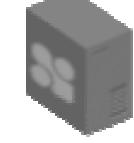


- ➔ Tangible financial impact
- ➔ Long-term damage to brand equity
- ➔ Total cost per breach is increasing
- ➔ 44 US States have notification laws
- ➔ EU & Australia data privacy policies
- ➔ MAS IBTRM Guidelines

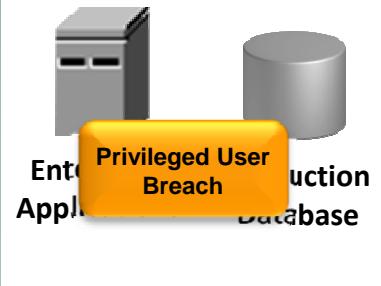
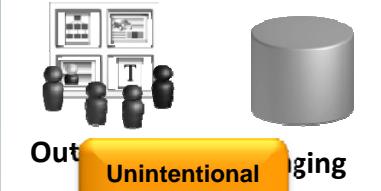
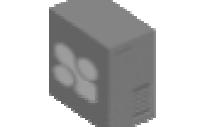


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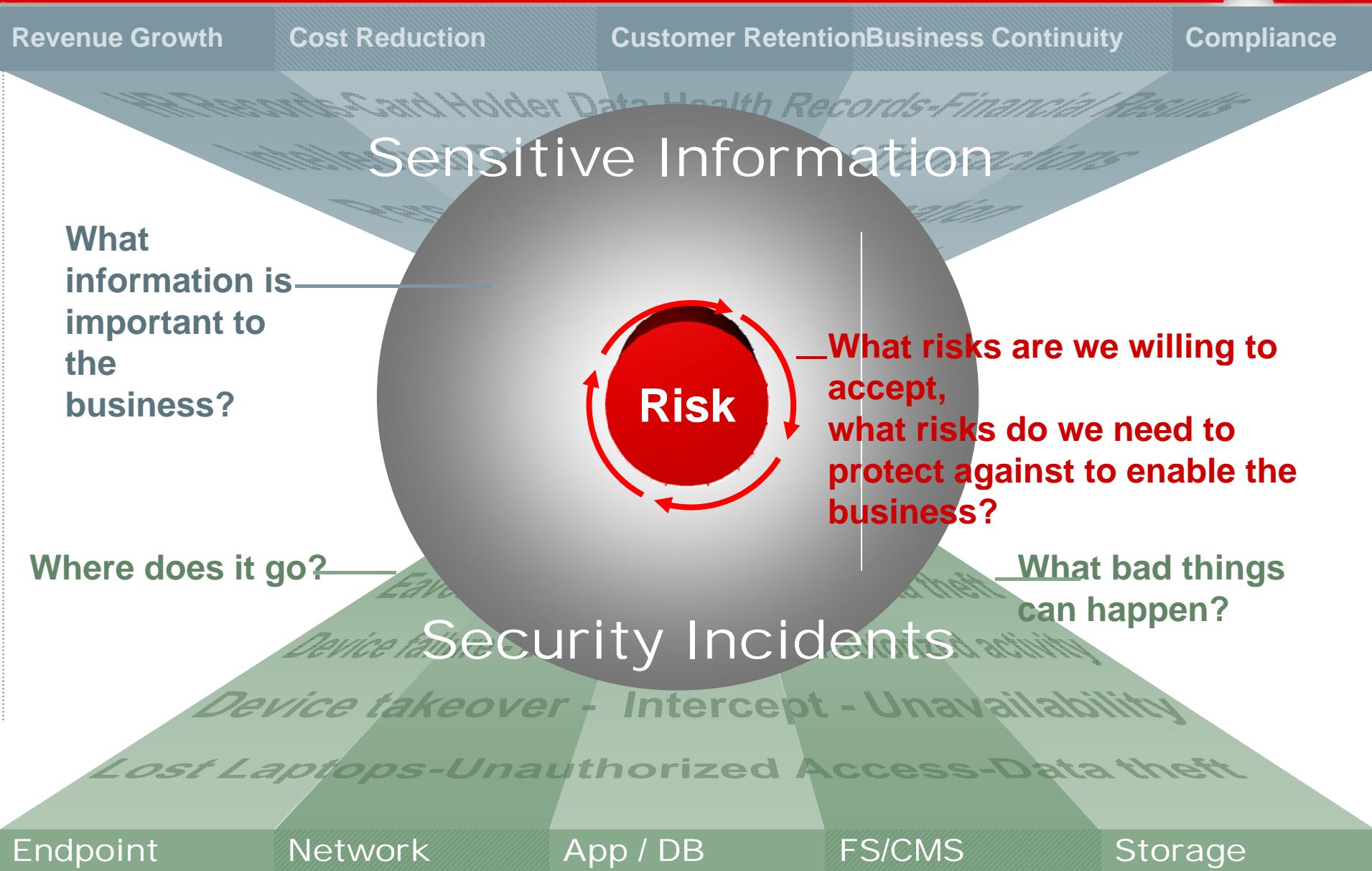
# Why is Information Security So Difficult?

Endpoint	Network/E-mail	Apps/DB	FS/CMS	Storage
 Internal Employees	  	    	 	     
 Remote Employees				
 Partners			 SharePoint and other Collaboration & Content Mgmt Systems	
Endpoint	Network/E-mail	Apps/DB	FS/CMS	Storage

# We Are Exposed At Every Point

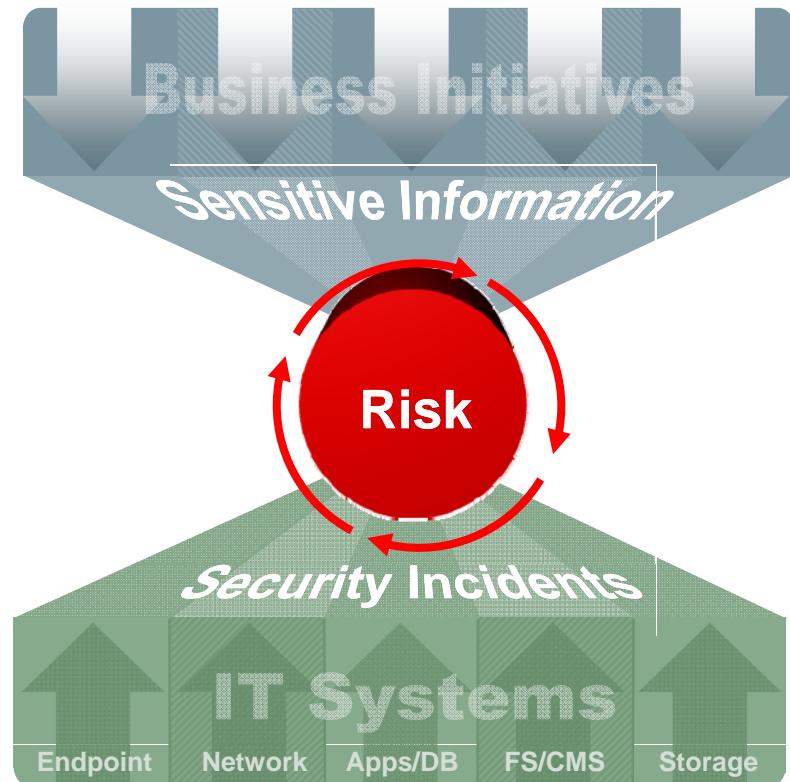
Endpoint	Network/E-mail	Apps/DB	FS/CMS	Storage
 <b>Endpoint theft/loss</b>	 <b>Network Leak Email-IM-HTTP-FTP-etc.</b>	 <b>Enterprise Application Breach</b>	 <b>Privileged User Breach</b>	 <b>Disk Array &amp; Tape</b>
 <b>Endpoint Leak via print/copy</b>	 <b>E-mail leak or packets sniffed in transit</b>	 <b>App, DB or Encryption Key Hack</b>	 <b>File Server / CMS Hack</b>	 <b>Disk Arrays &amp; Backup System</b>
 <b>IP Sent to non trusted user</b>	 <b>Outgoing Unintentional Distribution</b>	 <b>Unintentional Distribution</b>	 <b>SharePoint and other (Semi) Trusted User Systems</b>	 <b>Disk Arrays &amp; Backup Disk</b>
Endpoint	Network/E-mail	Apps/DB	FS/CMS	Storage

# Risk Aligns Security Investments to the Business



# Information Risk Management

## a strategy for protecting your most critical assets



### Information-centric

Clarifies business context and reveals potential vulnerabilities

### Risk-based

Establishes a clear priority for making security investments

### Repeatable

Based on foundation of broadly applicable best practices and standard frameworks

Reveals where to invest, why to invest, and how security investments map to critical business objectives

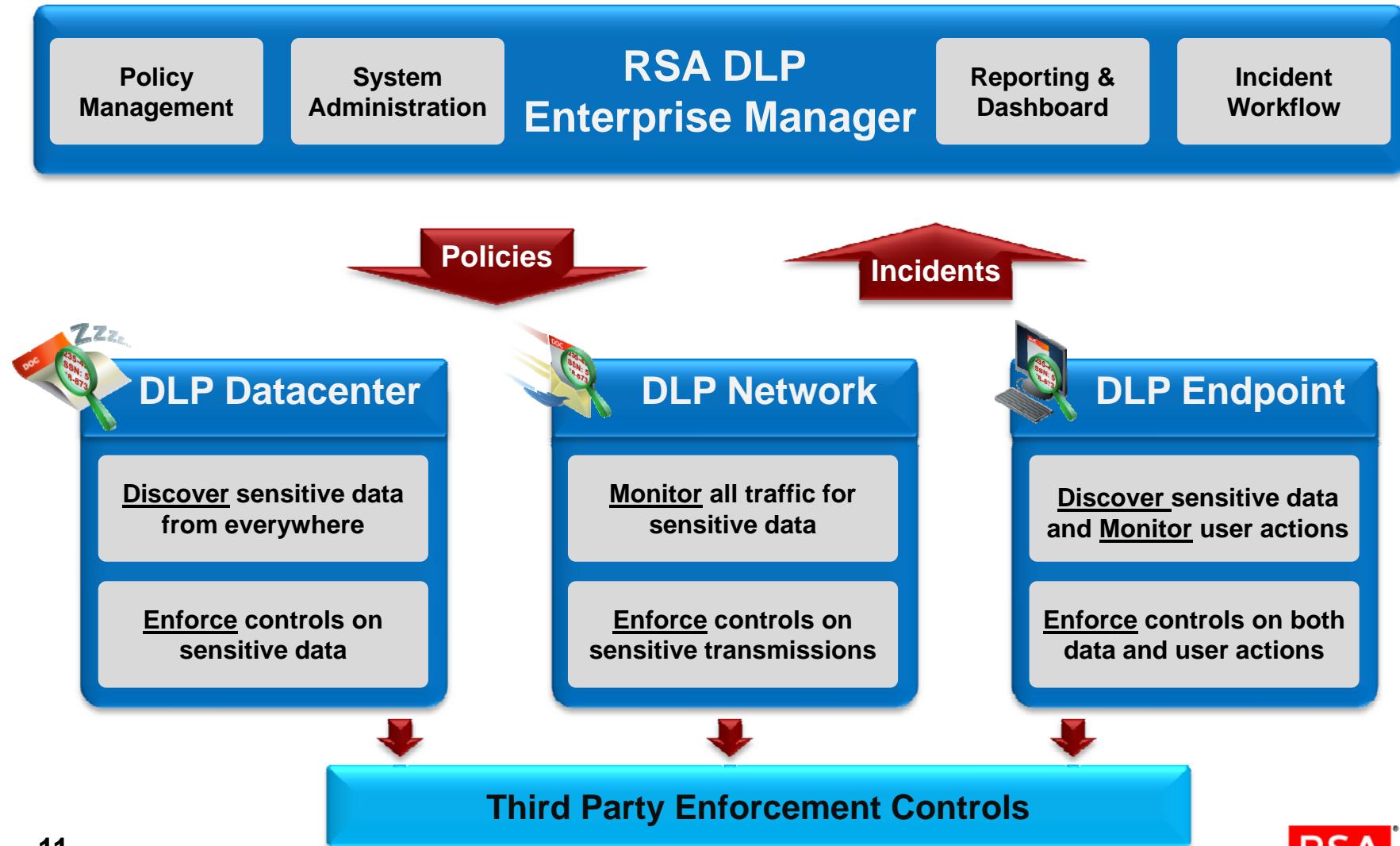
# RSA Data Loss Prevention

Data Breaches Overview

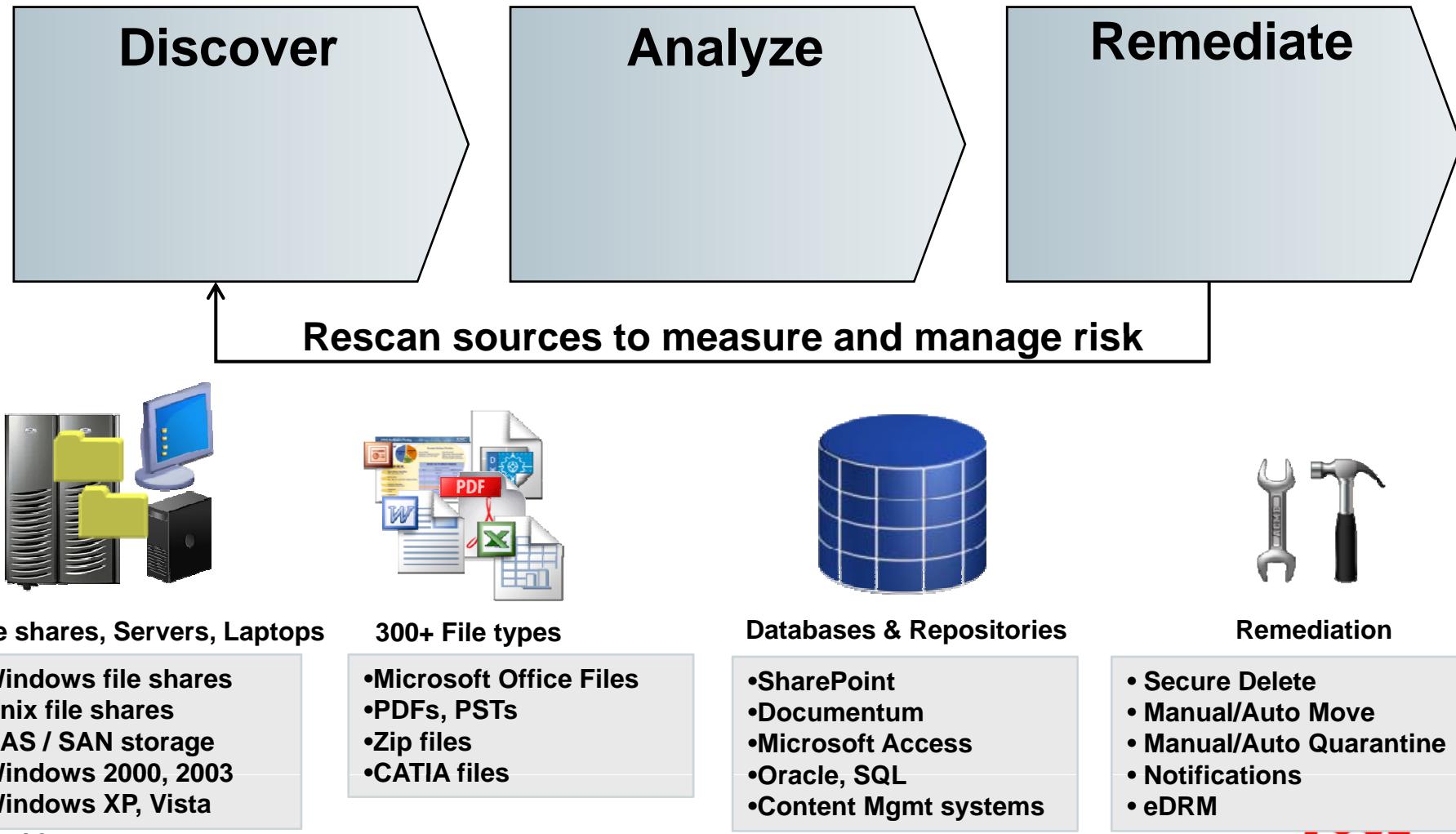
**RSA DLP Solution**

Five Critical Factors

# RSA Data Loss Prevention Suite



# Reducing Your Sources of Risk: Data at Rest



# Protecting Data in the Network: Data in Motion

**Monitor**

**Analyze**

**Enforce**



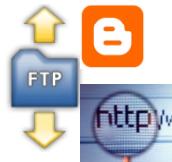
Email

- SMTP email
- Exchange, Lotus, etc.
- Webmail
- Text and attachments



Instant Messages

- Yahoo IM
- MSN Messenger
- AOL Messenger



Web Traffic

- FTP
- HTTP
- HTTPS
- TCP/IP



Remediation

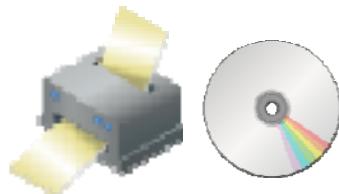
- Audit
- Block
- Encrypt
- Log

# Protecting Data at the Endpoint: Data in Use

**Monitor**

**Analyze**

**Enforce**



**Print & Burn**

- Local printers
- Network printers
- Burn to CDs/DVDs



**USB**

- External hard drives
- Memory sticks
- Removable media



**Copy and Save As**

- Copy to Network shares
- Copy to external drives
- Save As to external drives



**Actions & Controls**

- Allow
- Justify
- Block
- Audit & Log

# How Can DLP Solutions Reduce Risk?

Endpoint	Network	Apps/DB	FS/CMS	Storage
<b>People</b> <ul style="list-style-type: none"><li>• Discover unsafe user behavior and educate employees on security policies</li></ul>	Privileged Users	Privileged Users	Privileged Users	Privileged Users
<b>Processes</b> <ul style="list-style-type: none"><li>• Identify and fix broken business processes</li></ul>	WAN	Enterprise Applications	Production Database	Disk Arrays
<b>Technology</b> <ul style="list-style-type: none"><li>• Leverage technology controls more effectively to secure data</li></ul>	LAN	Business Analytics	File Server	Backup Tape

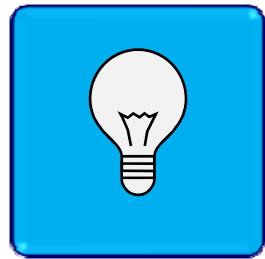
# RSA Data Loss Prevention

Data Breaches Overview

RSA DLP Solution

**Five Critical Factors**

# Top 5 Critical Factors for DLP



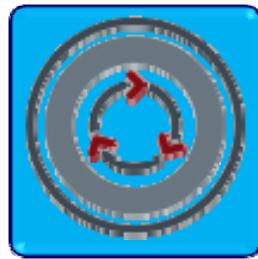
## Policy & Classification

More policies and better policies for classification and risk mitigation



## Identity Aware

Identity awareness for classification, controls and remediation



## Incident Workflow

Consolidated alerts with the right information to the right people for the right actions



## Enterprise Scalability

Scan more data faster with lesser hardware and resources



## Built-In vs. Bolt-On

Common policies across the infrastructure - Microsoft and Cisco

# Policy & Classification



**More policies and better policies for classification  
and risk mitigation**

- Unified policy framework
- Best of breed classification
- 150+ built in policy templates
- Information Policy and Classification team
- Higher accuracy

New Policy

Save | Cancel

• Policy Name: PCI-DSS (Payment Card Industry Data Security Standard)

Description: Identifies documents and transmissions that contain credit cardholder data regulated by the Payment Card Industry Data Security Standard (PCI DSS). The Standard is applicable worldwide. The PCI DSS defines requirements for protection of commonly used elements of cardholder and sensitive authentication data. Developed and maintained by the PCI Security Standards Council, the Standard is intended to facilitate adoption of consistent data security practices.

Content Blades: Select Blades | New Described Content Blade

or Credit Card Track Data  
or Credit Card Number

Set Event Severity: Reset to Default

Risk Factor: 0 10 20 30  
Count: 0 1 2 3

Network Endpoint Datacenter

Policy Violation Rules:

Who	Detect
All Users	Protocol Any Protocol

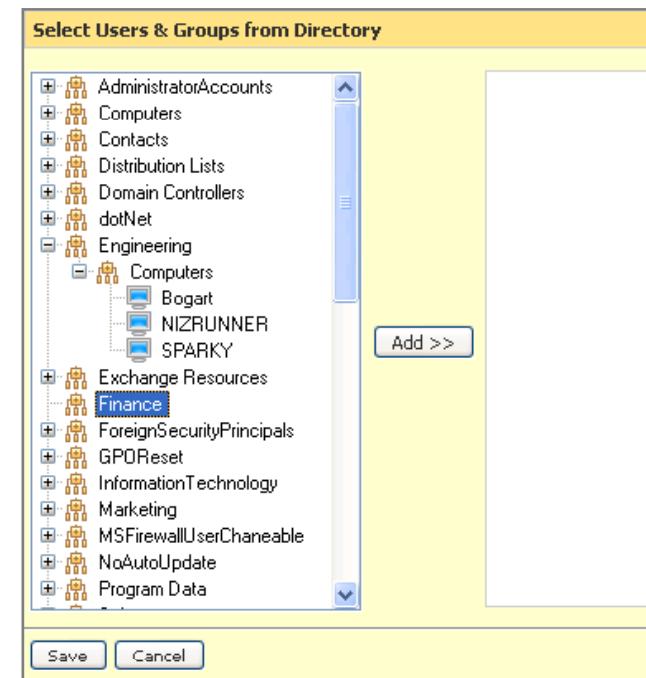
New Rule

# Identity Awareness

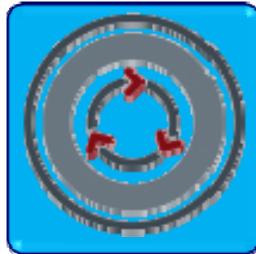


**Identity awareness for classification, controls and remediation**

- Identity-based Policy  
E.g. Group x can send data y out
- Identity-based notification  
E.g. Notify the persons manager
- Identity-based control  
E.g. Lock this data so only group x can open
- Integration with Microsoft Active Directory



# Incident Workflow



**Consolidated alerts with the right information to the right people for the right actions**

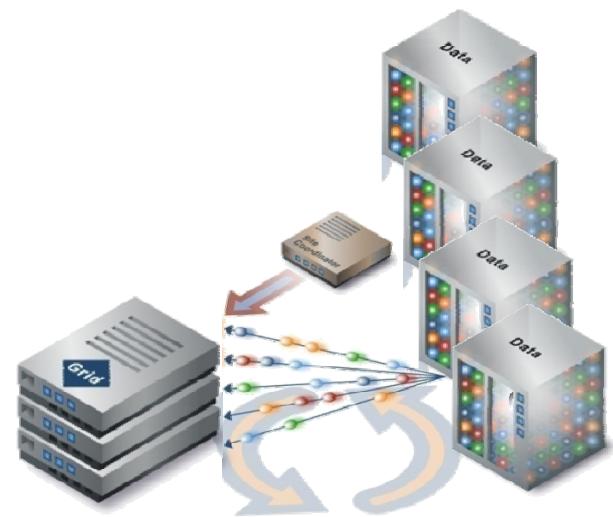
- Intelligent correlation of events into incidents
- Right alerts to the right people in the right order
- Intuitive workflow to remediate violations
- Scheduled reports sent to subscribers automatically
- Integration with RSA enVision to simplify security operations

# Enterprise Scalability

E ✓

**Scan more data faster with lesser hardware and resources**

- Support distributed deployments
- Scale to 100's of thousands of users
- Unique Grid Scanning technology
- Scan large amounts of data faster and cheaper



# Built-in Vs. Bolt-on



**Common policies across the infrastructure –  
Microsoft and Cisco**

- Leverage your existing infrastructure
- Microsoft: Integration with Microsoft RMS and will also integrate RSA DLP data classification engine and policies into Microsoft infrastructure
- Cisco: Integration with IronPort

**Microsoft®**

The Cisco logo, featuring three blue vertical bars of increasing height followed by the word "CISCO" in a bold, red, sans-serif font.

# RSA DLP Suite integration with Microsoft AD RMS

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The Security Division of EMC

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## Press Releases

**Thursday, December 04, 2008**

### **Microsoft and EMC'S RSA Security Division Team Up to Help Customers Secure Sensitive Data**

**Companies Expand Their Strategic Alliance to Advance a New Approach to Information Protection and Data Loss Prevention**

**Hopkinton, Ma and Redmond, Wa**

— Building on a long-standing, multi-faceted alliance, EMC and Microsoft Corp. today announced they have expanded their technology partnership to help companies better protect sensitive information and share it in a more secure manner. The companies will be working together with a built-in "systems" approach that helps protect information throughout the infrastructure based on content, context and identity.

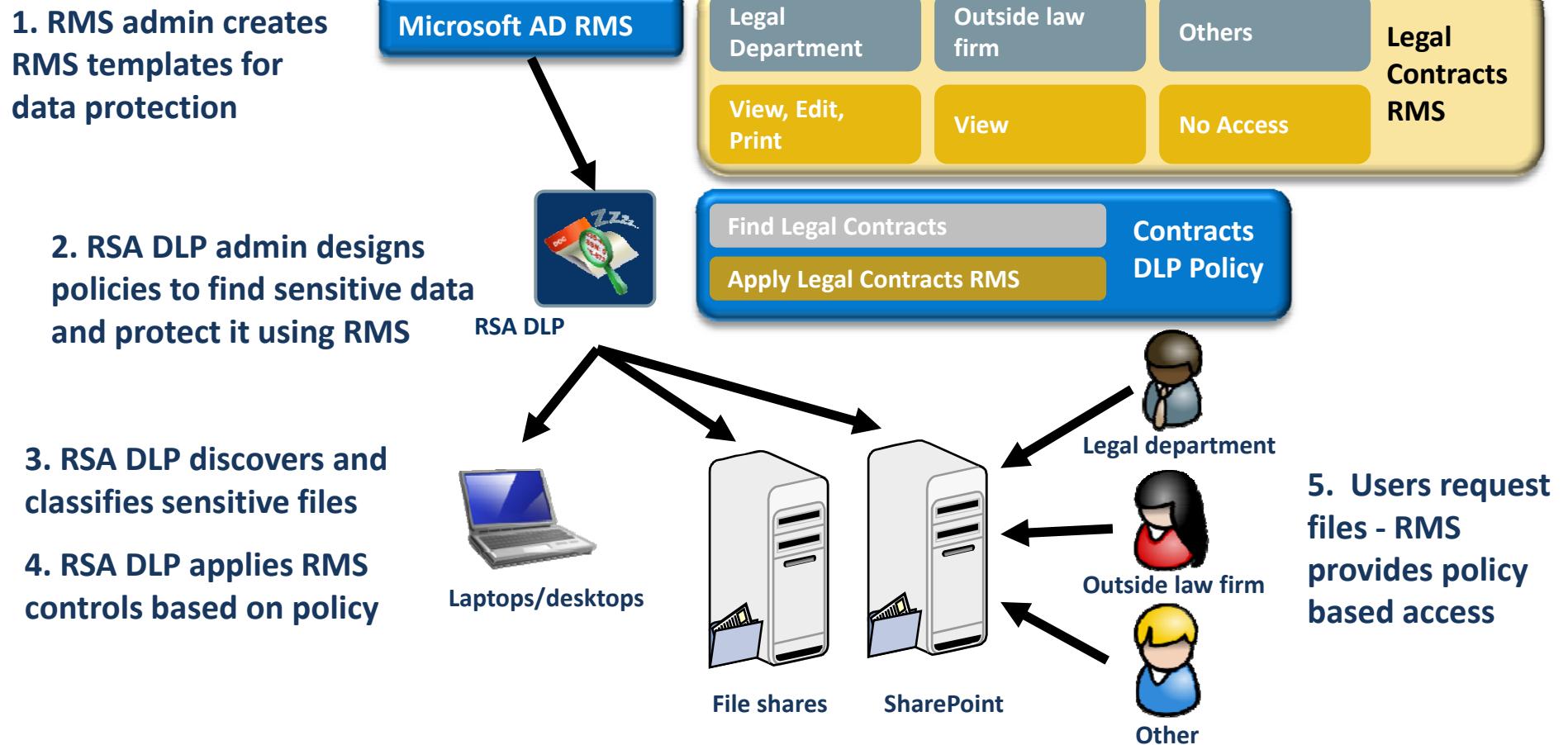
The partnership will take advantage of resources and technology from Microsoft and RSA, The Security Division of EMC. Microsoft will build the RSA® Data Loss Prevention (DLP) classification technology into the Microsoft platform and future information protection products. The resulting collaboration is designed to enable organizations to centrally define information security policy, automatically identify and classify sensitive data virtually

# Rights Management Services Overview



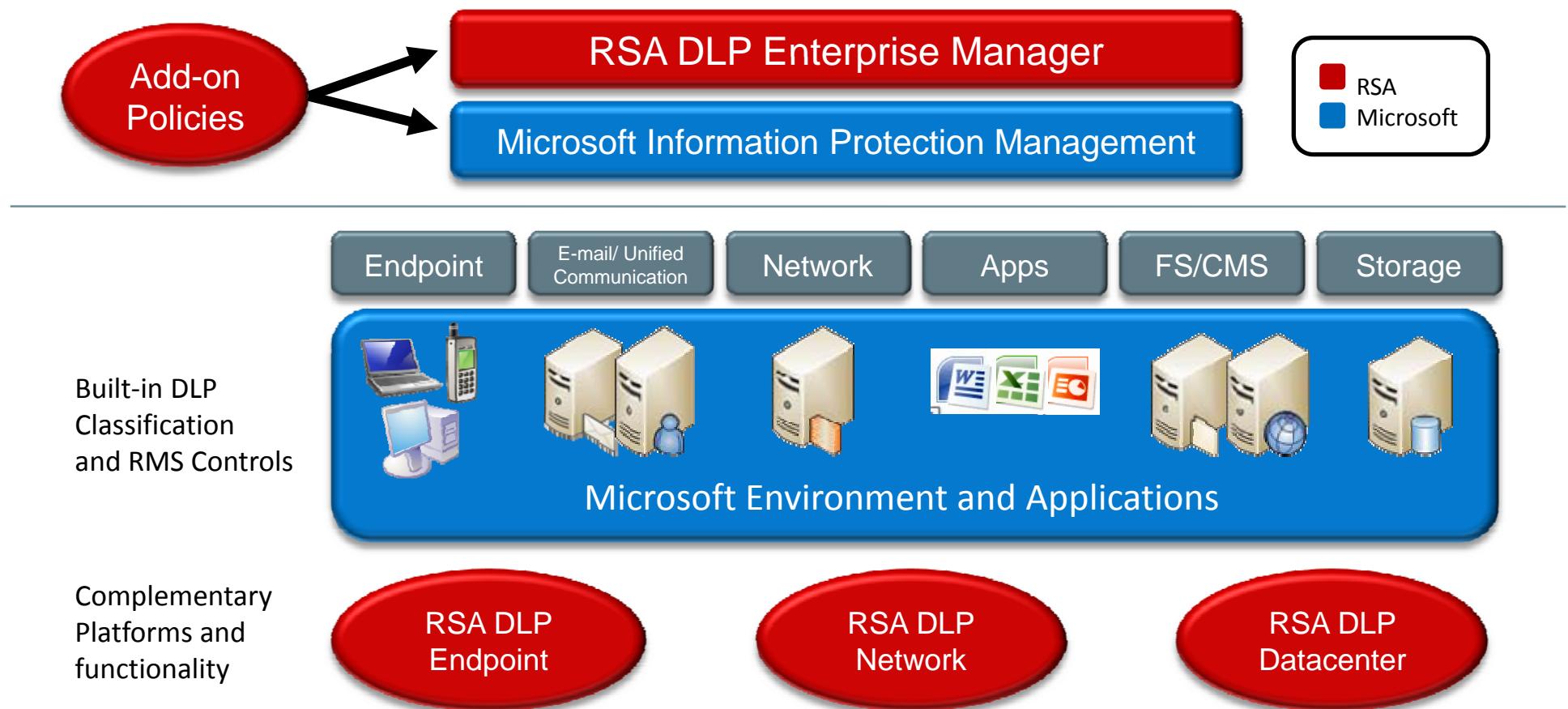
- RMS provides identity-based protection for sensitive data
  - Controls access to information across the information lifecycle
  - Allows only authorized access based on trusted identity – works online and offline, inside and outside the firewall
  - Secures transmission and storage of sensitive information wherever it goes – policies embedded into the content; documents encrypted
  - Embeds digital usage policies (print, view, edit, expiration etc. ) in to the content to help prevent misuse after delivery

# RSA DLP Suite integration with Microsoft AD RMS



- Automate the application of AD RMS protection based on sensitive information identified by RSA DLP Datacenter and DLP Endpoint Discover
- Leverage AD Groups with DLP Network and Endpoint Enforce for identity or group aware data loss prevention

# Long term – Microsoft and RSA Building Information Protection into Infrastructure



- Common policies throughout infrastructure
- Built-in approach to protect data based on content, context, identity

# RSA and Cisco Partner to Better Secure Data



The Security Division of EMC



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## Press Releases

**Wednesday, June 24, 2009**

### **RSA Embeds Data Loss Prevention Technology and Policies Into Cisco Ironport® Email Security Solutions**

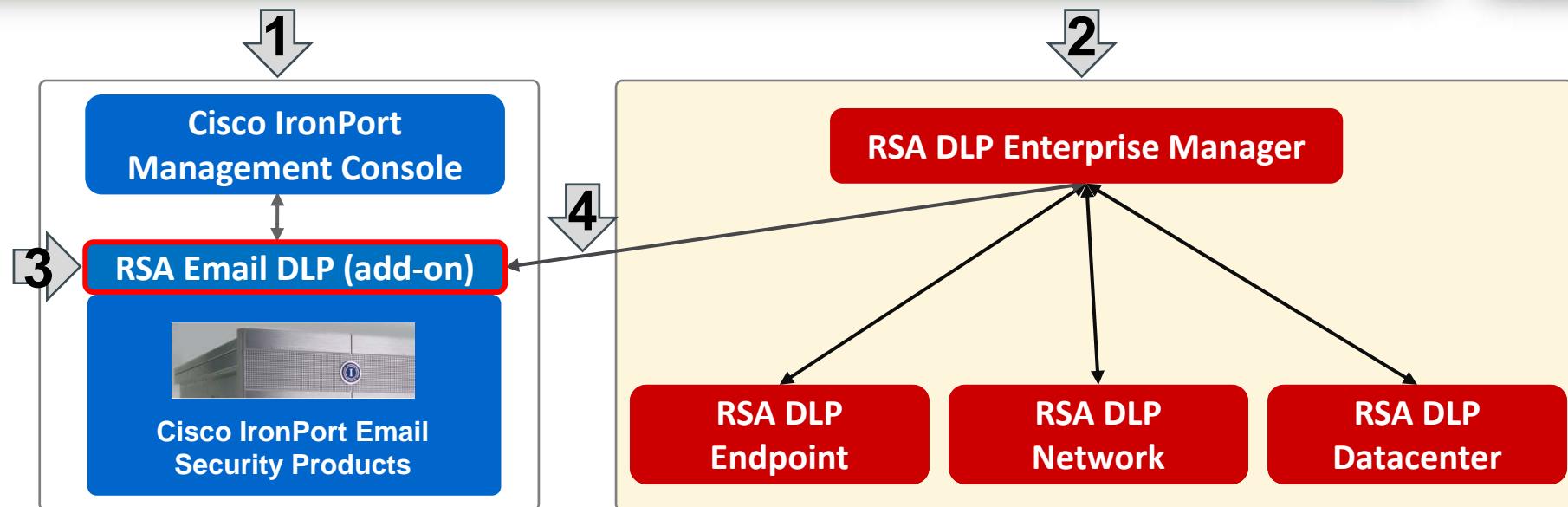
**EMC's Security Division and Cisco IronPort Provide Built-in Data Loss Prevention to Help Secure IT Infrastructure**

#### **Bedford, Ma**

— RSA, The Security Division of EMC (NYSE: EMC), today announced that it has partnered with Cisco to embed data classification technology and policies from the RSA® Data Loss Prevention Suite into Cisco's industry-leading Cisco IronPort® email security solutions. RSA's DLP technology will be fully integrated into Cisco IronPort's email security platform as a comprehensive subscription software service for helping to prevent the loss of data in motion over email. The combined solution, to be offered as RSA Email DLP for Cisco IronPort, provides accurate and easy-to-use content classification designed to discover and protect sensitive data before it leaves the enterprise through email.

The integrated RSA Email DLP solution is engineered to include a wide selection of pre-defined out-of-the-box policies maintained and updated by RSA's Information Policy and

# RSA and Cisco Partner to Better Secure Data



- Cisco IronPort Email Security Solutions**
- RSA Data Loss Prevention Suite**
- Cisco IronPort RSA Email DLP**
- Expandability of DLP to datacenter, network and endpoints**



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**The Security Division of EMC**

**Thank You**

**Kelvin Wee CISA, CISSP, CISM**

**Principal Consultant (DLP Specialist) – APJ**

**[kelvin.wee@rsa.com](mailto:kelvin.wee@rsa.com)**