

Hard Times and New Opportunities.

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Capacity Planner

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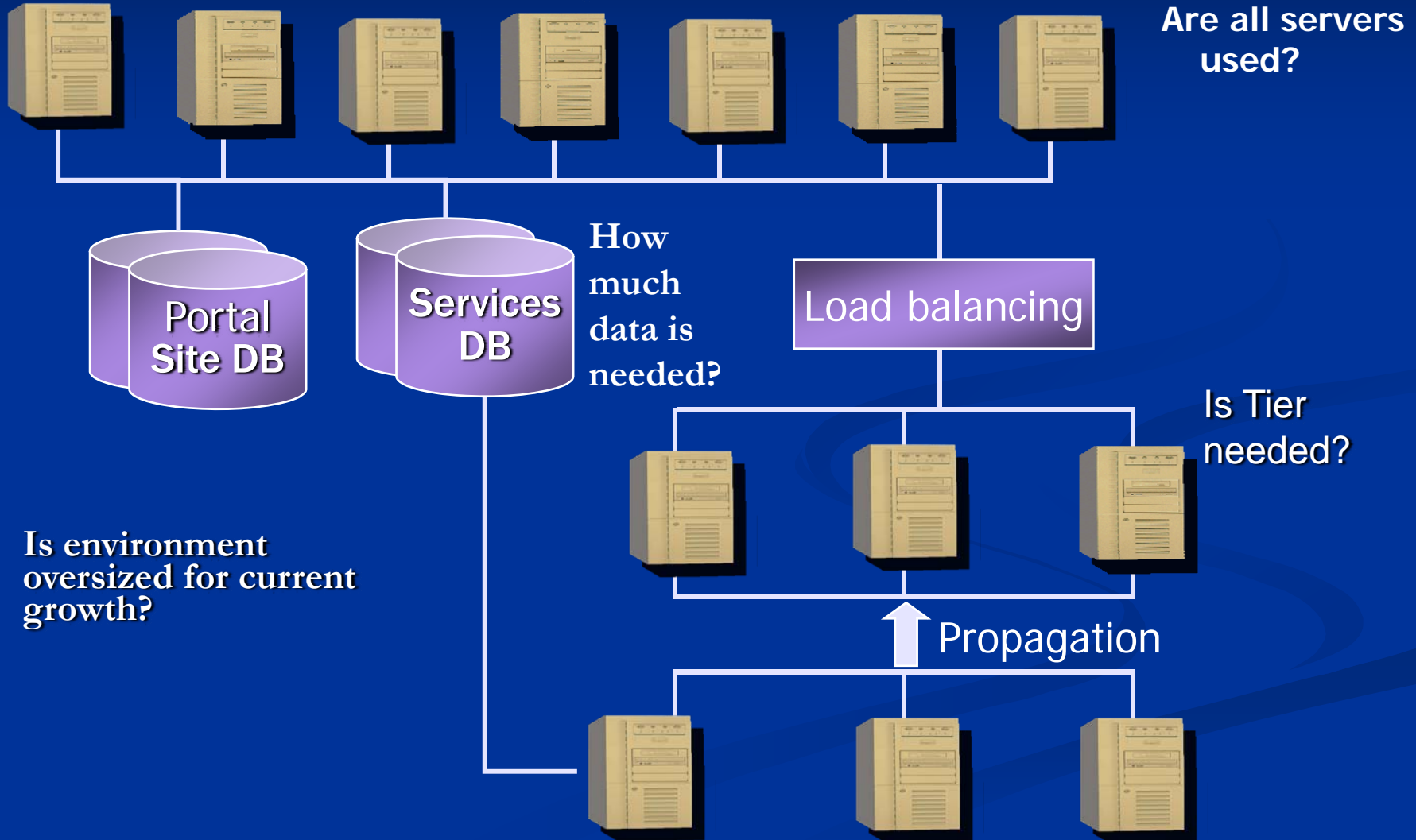
- Economic climate has broken existing paradigms.
- Projects and Initiatives previously out-of-scope have become favourable.
- Executive Objectives now include Technology utilization reductions.
- Purchasing restrictions.

Unexpected Technology Decisions

- Turning off hardware in tiered environments to save running costs.
- Chipset validation.
- Purge data, reduce backups.
- Tuning initiatives to contain growth.
- Reduce software stack.
- Reduced growth.

Pull Unused Capacity

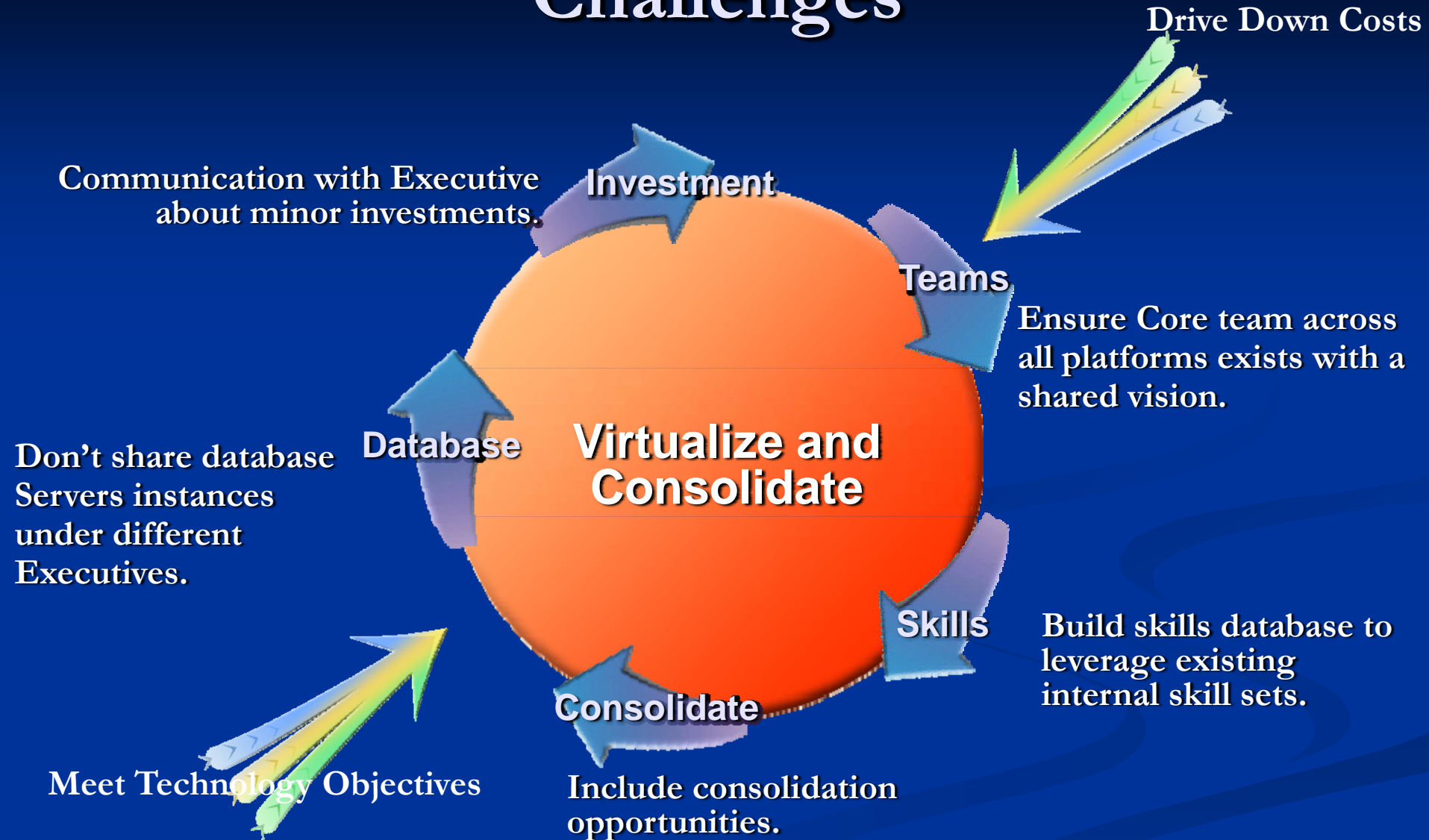
Web front-ends (load balanced)



How does this help us drive a Virtualization Strategy?

- Use recovered SAN.
- Select from unused hardware from Tiers.
- Reuse OS and software licenses
- Provide capacity back to tiered applications in virtual form.
- Provide a favourable cost alternative to physical deployments.
- Resolve Obsolete Hardware issues.

Challenges



Cost ratios per Chips Type.

What are the cost ratios to run virtualization workload cost to run on different chips?

- SUN - 31
- AIX - 18
- X86 - 9

Is the RAS worth the cost for the application?

Can “Green” make a business case?

- 5 to 8 year recovery on power is a hard sell if you factor in Man Days for migrations. Drive out with P2V on X86. Look at Platespin.
- Need to focus on total costs with focus on reoccurring Software licensing as it's more immediate to P&L.

What to do first?

- Inventory.
- Ask the vendors for a site review.
- Get server failure metrics to understand impact of pain points.
- Maybe do nothing.

Thank you.

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