

# Competititve location strategies for two facilities

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#### Content

- 1. Introduction
- 2. Problem 1
- 3. Problem 2
- 4. Livedemo



## Competitive location strategies for two facilities

Zvi Drezner (Michigan University) published the paper[1] in 1981.





#### Real world application





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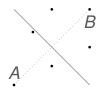


Theory



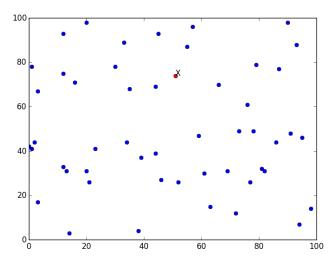
#### **Definition**

Given a location of an existing facility X serving the demand points, find a location for a new facility Y that will attract the most buying power of demand points.



Perpendicular bisector







#### Theorem 1

One of the optimal locations for Y when X is given is infinitesimally close to X but not on X.



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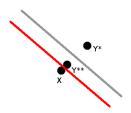
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#### Proof 1

When Y is located with X the total buying power at Y is zero because the distance between a customer and Y is equal to the distance between the customer and X, and therefore all customers will buy at X. Therefore, no optimal solution to Y is at X. Let Y\* different from X's location be an optimal location for Y. A site Y\*\* on the open segment connecting Y\* and X is at least as good as Y\* because the Y-half-plane for Y\*\* is larger than the Y-half-plane for Y\*. Therefore, the theorem follows. QED





Implementation



#### Algorithm

- 1. Find the direction of each demand Point from *X* sort these
- 2. Sort these directions in an increasing order between 0 and  $2\pi\,$
- 3. Calculate the buying power of all possible Y-halfplanes.
- 4. Determine the halfplane with the highest buying power

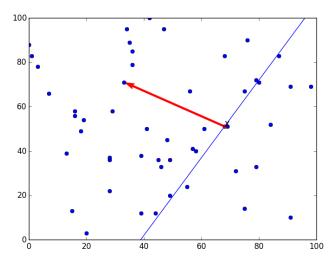
The complexity is  $\mathcal{O}(n \log n)$  due to the sorting in 2, where n is the number of demand points.



#### Code[2]

```
def find_optimal_location_for_Y():
   point_directions =
        calculate_and_sort_all_point_directions()
   max_buying_power = 0
   best_half_plane_vector = [0,0]
   for angle, vector in point_directions:
        buying_power = get_points_in_halfplane(vector)
        if (buying_power>max_buying_power):
             max_buying_power = buying_power
        best_half_plane_vector = vector
```







Theory



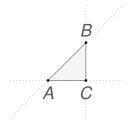
#### Definition - the Stackelberg equilibrium problem

Find a location for X such that it will retain the most buying power against a best possible location for an additional facility Y. The objective function to be minimized, for X is the buying power for a best possible location of Y.



#### Theorem 2

The intersection of all convex hulls for the sets with buying power of at least  $P_0$  is identical with the intersection of all half-planes whose buying power is at least  $P_0$ .





#### Proof 2

Let Z be a point not in the intersection of the convex hulls.

Therefore: there must exist a polygon that Z does not belong to it and a side of the polygon such that Z is not in the half-plane defined by this side. Since the buying power of this half-plane is at least as the buying power of the set defining the polygon, the buying power of this half-plane is at least  $P_0$  and therefore Z is not in the intersection of the half-planes. Conversely, if Z does not belong to the intersection of all half-planes with buying power of at least  $P_0$  then there exists a half-plane that Z is outside it. This half-plane is defining a set of buying power of at least  $P_0$ , which Z is outside its convex hull. QED.



Implementation



1. Calculate all lines through pairs of points and calculate all  $P_i$  for each half-plane defined by the lines.



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- 2. Sort  $P_i$  in decreasing order. Set  $P_{min}$  and  $P_{max}$  to the lowest and highest  $P_i$  respectively.



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- 2. Sort  $P_i$  in decreasing order. Set  $P_{min}$  and  $P_{max}$  to the lowest and highest  $P_i$  respectively.
- 3. Set  $P_0$  to the median value in the  $P_i$  vector for all  $P_{min} < P_i < P_{max}$ . If there is no  $P_i$  fulfilling  $P_{min} < P_i < P_{max}$  go to step  $\P$ .



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- 3. Set  $P_0$  to the median value in the  $P_i$  vector for all  $P_{min} < P_i < P_{max}$ . If there is no  $P_i$  fulfilling  $P_{min} < P_i < P_{max}$  go to step 7.
- 4. Find if there is a feasible point to all half-planes for which  $P_i \ge P_0$ . This can be done by linear programming.



5. If there is a feasible solution point to the problem in step 4 then  $min_x\{f(X)\} < P_0$ . Set  $P_{max}$  to  $P_0$ , and go to step 3.

The algorithm is polynomial since the linear programming part of it is polynomial by Khachian<sub>[3]</sub>.



- 5. If there is a feasible solution point to the problem in step 4 then  $min_x\{f(X)\}\$  <  $P_0$ . Set  $P_{max}$  to  $P_0$ , and go to step 3.
- 6. Otherwise  $min_x\{f(X)\} \ge P_0$ . Set  $P_{min}$  to  $P_0$ , and go to step 3.

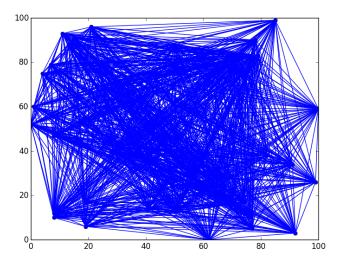
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- 5. If there is a feasible solution point to the problem in step 4 then  $min_x\{f(X)\}\$  <  $P_0$ . Set  $P_{max}$  to  $P_0$ , and go to step 3.
- 6. Otherwise  $min_x\{f(X)\} \ge P_0$ . Set  $P_{min}$  to  $P_0$ , and go to step 3.
- 7. A feasible point for the last  $P_{max}$  is an optimal solution. The value of the objective function is  $P_{min}$ .

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#### Modified Problem

#### Modification

One may wish, in order to be more practical, to ask for a minimal distance requirement between Y and X when X is set up. In other words, we are not allowed to locate Y within a circle of a given radius R > 0 centered at X's location.



Fig. 2. The convex hull for the modified Problem 2.



## Livedemo



#### References

```
[1] https://deepblue.lib.umich.edu/bitstream/
handle/2027.42/23821/0000060.pdf; sequence=1
[2] https://github.com/stekeller/competitive.git
[3] https://www.sciencedirect.com/science/article/pii/0041555380900610
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