Bellabeats Case Study

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Phases of Data Analysis

Bellabeats Case Study for Google Data Analytics Certificate Program

1. The Ask

- -Business Task: How can the client, Bellabeats, grow their market share in the Smart Device industry?
- -Insight into competitor, FitBit, consumer behaviour will inform opportunities for growth by finding patterns and understanding needs.
- -Stakeholders: Bellabeat founders Urska and Sando

2. Prepare The Data

- Client suggests FitBit data from Kaggle by Mobius
- -Additional Google Trends data can be used to inform marketing and advertising decisions
- Stored in Google Drive Folder for easy access with Sheets in order to verify data integrity
- -Limitations: Sample size is small and is not a strong representation of the population

3. Process The Data

- -Spreadsheets used to clean data (looked for nulls, inconsistencies, incomplete columns)
- -R will be used for data exploration
- -Cleaning documented in notes tab of csv files

Data Analysis

- -Cleaned datasets downloaded as csv files and imported into R Studio
- -Analysis completed in R Studio desktop
- -Most users are a healthy BMI and they tracked their daily activity but not weight or sleep

5. Share Findings

-Continue scrolling down in this markdown to view findings

6. Recommendations and Next Steps

- -Bellabeats can grow their market share by increasing their advertising campaigns during the holidays to take advantage of increased interest for their competitor during that time
- -Messaging can be directed towards healthy users, daily activity tracking, or evening/noon workouts

- -Opportunity to grow to new users by researching why there are less overweight users and sleep/weight tracking
- -A large sample size and greater timeframe for data collected would provide stronger representation of the population

Data Exploration, Visualizations, and Findings

```
install.packages("tidyverse")

## package 'tidyverse' successfully unpacked and MD5 sums checked

##
## The downloaded binary packages are in
## C:\Users\steph\AppData\Local\Temp\RtmpMJwQJt\downloaded_packages

library(readr)
library(dplyr)
library(gpplot2)
library(lubridate)
library(tidyr)

fit_bit_gtrend <- read_csv('FitBit google trend - cleaned.csv')
activity <- read_csv('y dailyActivity_merged - dailyActivity_merged.csv')

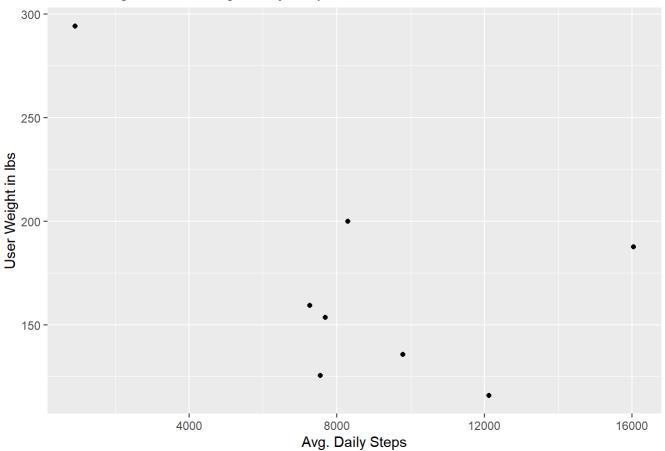
sleep <- read_csv('y sleepDay_merged - cleaned.csv')
weight <- read_csv('y weightLogInfo_merged - cleaned.csv')
hourly_steps <- read.csv('y hourlySteps_merged - cleaned.csv')
steps <- read.csv('hourly steps.csv')</pre>
```

Only 1 record in the overweight BMI category

```
## # A tibble: 8 × 5
              Id mean steps mean sedentary minutes mean bmi mean weightlbs
##
##
          <dbl>
                      <dbl>
                                               <dbl>
                                                         <dbl>
                                                                          <dbl>
                     12117.
## 1 1503960366
                                                848.
                                                          22.6
                                                                           116
## 2 1927972279
                                                          47.5
                       916.
                                               1317.
                                                                           294.
                                               1097.
## 3 2873212765
                      7556.
                                                          21.6
                                                                           126.
## 4 4319703577
                      7269.
                                                736.
                                                          27.4
                                                                           160.
                                                          27.2
## 5 4558609924
                      7685.
                                               1094.
                                                                           154.
## 6 5577150313
                      8304.
                                                754.
                                                          28
                                                                           200
## 7 6962181067
                      9795.
                                                662.
                                                          24.0
                                                                           136.
## 8 8877689391
                     16040.
                                               1113.
                                                          25.5
                                                                           188.
```

-Not enough user data to determine if correlation exists between weight and steps





-Dataframe, daily_activity, was created to aggregate average steps by date

```
daily_activity <- activity %>%
  group_by(ActivityDate) %>%
  summarize(mean_steps=mean(TotalSteps))

daily_activity
```

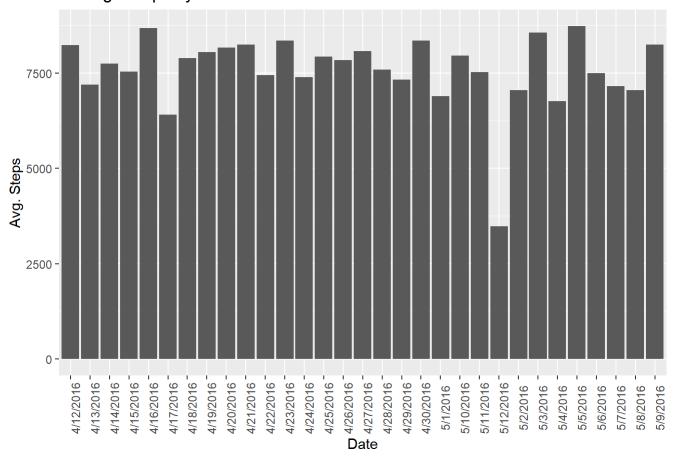
```
## # A tibble: 31 × 2
     ActivityDate mean steps
##
##
      <chr>>
                        <dbl>
## 1 4/12/2016
                        8237.
   2 4/13/2016
                        7199.
##
   3 4/14/2016
                        7744.
##
## 4 4/15/2016
                        7534.
## 5 4/16/2016
                        8679.
## 6 4/17/2016
                        6409.
##
   7 4/18/2016
                        7897.
## 8 4/19/2016
                        8049.
## 9 4/20/2016
                        8163.
## 10 4/21/2016
                        8244.
## # ... with 21 more rows
```

- -Sorted daily_activity dataframe by steps to determine if there were more or less activity on certain days of the week
- -Daily Activity data also visualized in a graph
- -No correlations or patterns found, data is also insufficient

```
daily_activity %>%
  arrange(mean_steps)
```

```
## # A tibble: 31 × 2
##
      ActivityDate mean steps
##
      <chr>>
                        <dbl>
## 1 5/12/2016
                        3482.
   2 4/17/2016
                        6409.
##
##
   3 5/4/2016
                        6764.
## 4 5/1/2016
                        6896.
## 5 5/8/2016
                        7049.
##
   6 5/2/2016
                        7049.
   7 5/7/2016
                        7151.
## 8 4/13/2016
                        7199.
  9 4/29/2016
##
                        7322.
## 10 4/24/2016
                        7394.
## # ... with 21 more rows
```

Average Steps by Date



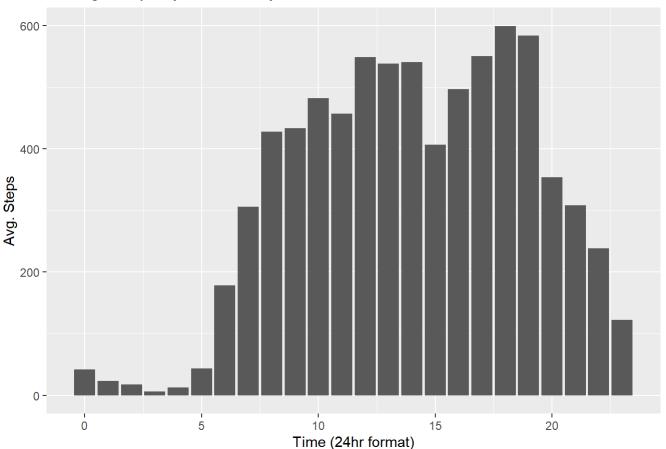
- -Next hourly activity was table and graph were created to see if when users were more active
- -Found that activity was highest in the evenings and around noon with 6pm being the most active hour

```
summary_steps <- steps %>%
  group_by(Time) %>%
  summarize(mean_steps=mean(StepTotal)) %>%
  arrange(Time)

summary_steps
```

```
## # A tibble: 24 × 2
       Time mean steps
##
##
       <int>
                   <dbl>
                   42.2
##
    1
           0
                   23.1
    2
           1
##
           2
                   17.1
##
    3
##
    4
           3
                    6.43
    5
           4
                   12.7
##
                   43.9
    6
           5
##
##
           6
                  179.
           7
                  306.
##
##
    9
                  428.
           9
                  433.
##
   10
## # ... with 14 more rows
```

Average Steps by Hour of Day



- -Dataframes were created and joined to compare the total logs tracked
- -Pivoted to a longer table to visualize in a bar chart
- -Most users tracked their activity, some tracked their sleep, and few tracked their weight
- -data tracked over a month, count of 31 indicated daily tracking

```
activity_logs<- activity %>% #most users track daily
  count(Id)

sleep_logs<- sleep %>% #some users track
  count(Id)

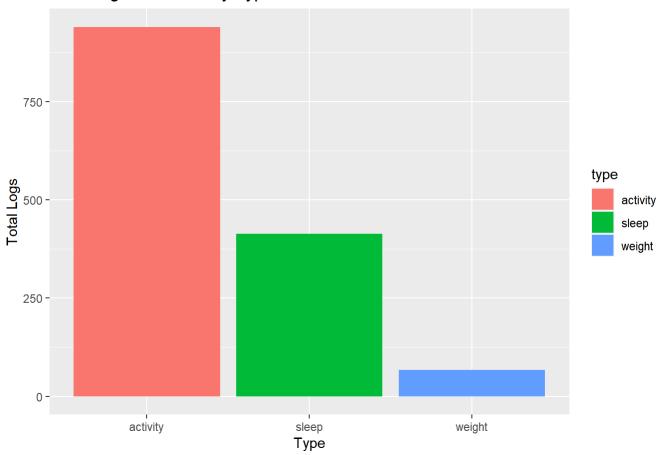
weight_logs<- weight %>% #few users track
  count(Id)

logs <- full_join(activity_logs, sleep_logs, by = "Id") %>%
  full_join(weight_logs, by = "Id") %>%
  rename(activity = n.x, sleep = n.y, weight=n)

logs
```

```
## # A tibble: 33 × 4
##
            Id activity sleep weight
          <dbl> <int> <int> <int>
##
## 1 1503960366
                     31
                           25
                                  2
## 2 1624580081
                     31
                           NA
                                 NA
## 3 1644430081
                     30
                           4
                                 NA
## 4 1844505072
                     31
                            3
                                 NA
## 5 1927972279
                     31
                           5
                                 1
## 6 2022484408
                     31
                          NA
                                 NA
## 7 2026352035
                     31
                           28
                                 NA
## 8 2320127002
                     31
                           1
                                 NA
## 9 2347167796
                     18
                           15
                                 NA
                                 2
## 10 2873212765
                     31
                           NA
## # ... with 23 more rows
```

Total Logs Recorded by Type



- -Google Trend graph plotted to show when interest in FitBit is at its peak (December/holidays)
- -This may be something Bellabeats marketing and advertising teams may want to take advantage of

FitBit Google Trends Data

