

iMessage
2/1/23, 12:16 PM

Me max oleg here so you have cell numbers. Max can we post quick questions here related to questions we are getting? One is asking about a specific quote request

Max Theoni

Ok that's fine or please loop me into the email thread and I can chime in.

Oleg Lougheed

Just forwarded you the email

Attachment stored in iCloud:
IMG_7852.PNG (Image)

FYI oleg

Oleg Lougheed

Liked "FYI oleg"

2/1/23, 5:52 PM

I will be 5 min late

Max Theoni

Let's just start at 610

Perf

2/2/23, 1:12 PM

Max Theoni

Your email account got disabled for spamming

yup was just about to let you know

Fuck man

We were within the allotted limits

Max Theoni

I think you need to send less per day and/or start having real email conversations

Max Theoni

You can probably have phony. Convo's with yourself thru your personal account

Ok. Oleg living in Austin has his power out and batteries are dead. I've been doing the responses today. Luckily I forwarded you the responses so far today

I'll gameplay with oleg. I'm guessing you can't reactivate the email or anything?

The message I got was to contact our administrator for help

I think it's also bc we had so many bounces today. May have caused the flag. Not sure why today we have dozens of bounces but yesterday we had none and we sourced from the same list

Max Theoni

Yes we can reactivate it I think

Ok we will cut it in half moving forward and tread lightly. This gmail is our lifeline

Max Theoni

You should be reactivated. Can you confirm? Also, please add 2layer security for your sign on

Ok

One sec

*Attachment stored in iCloud:
PNG image.jpeg (Image)*

*Attachment stored in iCloud:
Screenshot 2023-02-02 at 1.31.00 PM.jpeg (Image)*

We are back in

I added my personal gmail as the recovery email address

For 2FA

Max Theoni

Ok cool

Appreciate the quick help

Max Theoni

Todd said 400 per day is ok and he'll reactivate you as much as he needs to

Max Theoni

Lolz

Gotta push the limits to learn the limits!

Max Theoni

Yea

2/3/23, 8:34 AM

Oleg Loughheed

Good morning!
I am still out of power. May not be able to join the call today at 1 pm. Sorry!

All good. I'll be on Max

Max Theoni

Ugh that sucks. Good luck ⚡

2/6/23, 8:50 AM

Oleg can meet at 430 to set you up on Dripify. Oleg you mind setting up the invite and what not?

Oleg Lougheed

Liked "Oleg can meet at 430 to set you up on Dripify. Ole..."

Max Theoni

Sounds good

2/12/23, 1:23 PM

Max Theoni

I just verified my email address for dripify

Oleg Lougheed

Liked "I just verified my email address for dripify "

Oleg Lougheed

Max, can you send me the security pin

Oleg Lougheed

Should be from LinkedIn

2/12/23, 2:34 PM

Max Theoni

Shit sorry. It's 272442 but if that expired lmk

2/12/23, 4:06 PM

Max Theoni

749630

2/14/23, 3:40 PM

Max Theoni

Hey guys, I see the dripify campaign is going. Please reach out to Tu if you need help with responses, etc. I'm about to start a 21 hour flight journey 🙄

Oleg Lougheed

Laughed at "Hey guys, I see the dripify campaign is going. Ple..."

Oleg Lougheed

Sounds good 👍

Enjoy!

2/14/23, 6:29 PM

Max Theoni

Loved "Enjoy!"

2/26/23, 1:18 PM

Hey bud, can you remind us what day you return to work? We are building campaign around your availability. Tu has stepped in to a couple, but his schedule is obviously a little harder to sync with.

2/26/23, 7:50 PM

Max Theoni

3/6

3/7/23, 1:35 PM

Max Theoni

You got suspended for spamming again. We'll reinstate your account now.

Ok thank you. We are switching to sending through hubspot soon to get off the google gmail servers

Max Theoni

Ok all good. We don't mind reinstating but I have no idea if there's a limit to how many times we can do that

3/8/23, 9:47 AM

Max, do you have 11am open today? A call booked with Steven Sherman from the below company

one.ai

<https://one.ai/>

Max Theoni

Yes

Max Theoni

Will you be on too or just me? Good either way

Max Theoni

Please forward me any email correspondence you've had with him, if more than just the intro email

Here are the notes he included when he booked using my calendly link. We've since moved back to yours. Not much here:

ONE - Our Next Energy
Interested in learning more and sharing some of our projects

He replied to our initial outbound, scheduled, then rescheduled

No conversation held thus far

I will not be on at 11 unfortunately. Thanks for last minute jumping in

Max Theoni

Ok thanks. I'll let ya know how it goes

3/8/23, 11:47 AM

Max Theoni

Spoke with Steve. Nice guy. They manufacture battery storage products. They are not a buyer of panels at this time, but they may get into solar project development as they grow. The most immediate opportunity would be for us to help them with distribution of the products they manufacture

Ok Thanks for taking the call

Max Theoni

No problem thanks for setting it up.

3/10/23, 12:52 PM

I have a 3pm conflict. Apologies but can we either do 4pm or push back a week?

Max Theoni

I'll find out and let you know. Also, I have a call on my calendar at 430 with Fitzgerald Charles from Organic Light Solar. Is he someone you emailed?

Yes we did email him March 2nd but he never replied. Must have just booked time

Max Theoni

Ok good deal. I'll forward you the invite in case you wanna join. Will keep you posted on the pipeline call.

Max Theoni

No go on moving our call to 4 today, sorry. We'll pick it up next week

Ok that time slot is no issue 9/10 times

Max Theoni

Liked "Ok that time slot is no issue 9/10 times"

I'll join the 430 call with Fitzgerald tho

Max Theoni

Ok cool

3/10/23, 3:50 PM

Max Theoni

I forgot to mention...I am working on that 5MW quote that you received when I was out. I've sent pricing to the customer and will work the deal. Nothing you need to do but happy to discuss if you want to

Yesssss love it. Thanks for that update

3/13/23, 1:32 PM

Max, I'm cleaning up our MW email and compiling some contacts that engaged with us and may need follow up from our end. I am compiling so you can review and let us know if any booked time with you or confirm we need to re-engage. Just letting you know email is coming your way to simplify this vs. forwarding each email to you

Max Theoni

Liked "Max, I'm cleaning up our MW email and compiling some contacts that engaged with us and may need follow up from our end. I am compiling so you can review and let us know if any booked time with you or confirm we need to re-engage. Just letting you know email is coming your way to simplify this vs. forwarding each email to you"

3/13/23, 2:50 PM

Quick question...do our modules have a performance guarantee of 92% or better in year 25?

Max Theoni

Depends on the specific module manufacturer, but typically it's a bit less than that

Thank you. Another quick question: Do your panels meet the IRA domestic requirements for the additional 10% ITC?

Max Theoni

Same answer, it depends on the panel. Panels manufactured in the US meet the domestic requirements for additional 10% ITC, panels manufactured outside the US would not.

I'd ask them if they have a specific project they're shipping for modules for. If not probably makes sense to get on a call to understand why they're asking these questions.

Feel free to copy me in and I can respond

All good, I can run with the follow up.

Max Theoni



Max Theoni

Stephen Hamile (hamile@solup.com) scheduled a call with me tomorrow. Did you email him?

Just stepped away. Will include him in my write up email. Also confirming no zoom info training. I see it's not on calendar now

Max Theoni

Ok do you want to join the call? It's actually 3/22 at noon, not tomorrow

Max Theoni

Zoom info training was canceled, we'll reschedule it

Please just throw us on all invites so we see it booked and can track it and most likely join but may have a conflict, so I'll always let you know beforehand going into the call

Max Theoni

Ok

3/14/23, 4:23 PM

I'm joining the 430 by calling in.

Max Theoni

Cool

He's the one that asked about performance guarantees of 92% or better in year 25.

Max Theoni

Got it. We have one module in stock that fits the bill, could possibly source others

I said something along those lines of it varies by manufacture and inventory but we're good at sourcing, etc.

Max Theoni

I'll work on that and get back to him, will copy you

Cool. Let us know if we can help. Good call

Max Theoni

Liked "Cool. Let us know if we can help. Good call"

3/18/23, 2:16 PM

Oleg Lougheed

Max, do you have any time on Monday for a call?

Max Theoni

Yea. After 130pm EST is good for me

3/20/23, 2:00 PM

Max Theoni

Are we talking today?

Oleg Lougheed

Sorry, I forgot to confirm the times. I'm available now if you are Max. Steve, I can fill you in later if you can't join now.

Max Theoni

Yea I'm free until 4. Call whenever

I'm on calls until 430 and have to head out after. Oleg can fill me in.

Max Theoni

We're good

3/22/23, 10:22 AM

max, I can join the Noon call today just an FYI. Good to keep listening in when I can

Max Theoni

Liked "max, I can join the Noon call today just an FYI. Good to keep listening in when I can"

We got a quote request from Soco Power! Let's goooo

Oleg Lougheed

Loved "We got a quote request from Soco Power! Let's goooo..."

Do you calculate a quote as 500W panel x quantify of pieces x price per watt? So the Trina 500W option would be a \$247,566? Just curious. If I'm way off we can talk through it another time

Max Theoni

That's correct

Max Theoni

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Attachment stored in iCloud:
tmp.gif (Image)

Oleg Lougheed

Laughed at an image

Max Theoni

Our margin on the Trinas is \$0.045/w. Can you calculate your commission?

3/30/23, 11:06 AM

Max, Are both of the MW in motion right now leads that are ours? Referring to Latest emails. Just for our records

Max Theoni

What do you mean "both of the MW"?

Max Theoni

If you get an email from Hubspot saying I assigned a deal to you, that means it's in motion

Sorry meant both of the recent follow up emails

I see the hubspot notification now for the q2 1MW

Max Theoni

If you're copied on the email, then yea it's your deal.

Ok great

Max Theoni

And feel free to confirm with me whenever. Right now I have 3 quotes outstanding for you:

Soco Power for 500kW

Srinergy for 1MW

UGE for 1.47MW (I'm about to move this to dead since they've been unresponsive)

3/30/23, 12:54 PM

Yup we show the same

Max Theoni

Ok 👍

Oleg Lougheed

Max,
Will you be around tomorrow? I'd like to review the list of people we will be contacting using your LinkedIn account.

Max Theoni

Yep, between 10-1 EST is best. Could also do after 4 pm but not preferred. Let me know what works best for you

Oleg Lougheed

I just sent you an invite for 11 am your time. The Google meet link is in the invite.

Max Theoni

I don't see it?

Oleg Lougheed

Check your spam

Oleg Lougheed

It's from connect@overcomingodds.today

Max Theoni

So weird...not in spam either. I'll send you an invite from my end a little later

Max Theoni

Just got it

4/3/23, 12:15 PM

Max, you should have an 11am on your calendar tomorrow. Please confirm. I can not attend this one

Max Theoni

Yes

4/3/23, 3:29 PM

Oleg Lougheed

Max,
I just scheduled our weekly distribution email for this week. Any recommendations for next week? (Modules to promote)

Max Theoni

We're highlighting the Boviet 545W modules this week, right?

For next week maybe do a residential module. Either the VSUN 370W or VSUN 400W would be good picks.

Happy to discuss further if it's helpful

Oleg Lougheed

We're doing Canadian solar 395 this week

Max Theoni

Ah that's right. My fault. I still think the VSUN residential modules would be good for next week

Oleg Lougheed

Liked "Ah that's right. My fault. I still think the VSUN ..."

4/4/23, 11:41 AM

Oleg Lougheed

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Oleg Lougheed

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Oleg Lougheed

Max,
Could you please give me some feedback on the text? I want to make sure I got it right before scheduling the email for next week.

Max Theoni

This looks good! Only change is remove "1MW+"

Oleg Lougheed

Liked "This looks good! Only change is remove "1MW+" "

Max Theoni

That call with Black & Veatch went well. Please make sure you have them on your distribution list moving forward

Loved "That call with Black & Veatch went well. Please ma..."

4/6/23, 9:29 AM

National Grid Renewables call at 10am. They weren't on the deals list you shared previously. Ours? Or not ours?

Max Theoni

It's actually a call about us buying panels from them. You don't need to join.

Max Theoni

Call me if you want and I can explain

Ok

4/11/23, 10:31 AM

Oleg Lougheed

Max,
Have you heard back from Vamshi?

Max Theoni

No let me follow up

Oleg Lougheed

Also, any word from Julie Tucker?

Oleg Lougheed

Liked "No let me follow up "

Max Theoni

Nope

4/12/23, 12:09 PM

Oleg Lougheed

Max,
Any ideas on which modules to promote next week to our distribution list?

Max Theoni

The ZNShine 550w modules on the west coast would be a good bet

Oleg Lougheed

Liked "The ZNShine 550w modules on the west coast would b..."

4/13/23, 11:39 AM

Oleg Lougheed

Max,
Whenever you have a chance, could you please respond to the following people (LinkedIn Messages):
- Rishi Narain
- Collin Masterson

Max Theoni

Done

4/18/23, 11:23 AM

Oleg Lougheed

Max,
Are ZNShine 550W modules black frame/transparent black mesh? I'm creating the email for tomorrow.

Oleg Lougheed

Nvm, I found it

Oleg Lougheed

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25C5F8BE-F93B-4D2F-AD2B-295E9AA9F132.heic (Image)*

Oleg Lougheed

*Attachment stored in iCloud:
B35D28D5-96EC-4043-852C-FDB4EE3C99AC.PNG (Image)*

Oleg Lougheed

Please let me know if I need to make any changes.

Max Theoni

Nice looks good. I'd add a footer below the price "Price for orders 1MW & up"

Oleg Lougheed

Awesome! Any recommendations for next week?

Max Theoni

Let me think about it and I'll let you know

4/18/23, 8:26 PM

Oleg Lougheed

Awesome job on closing the deal with Jonathan!!!

4/19/23, 7:06 AM

Max Theoni

Thanks man. Not done until they pay us and we deliver 🙏

Liked "Thanks man. Not done until they pay us and we deli..."

4/19/23, 11:53 AM

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Screenshot 2023-04-19 at 11.53.10 AM.jpeg (Image)*

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Screenshot 2023-04-19 at 11.51.22 AM.jpeg (Image)*

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Screenshot 2023-04-19 at 11.52.56 AM.jpeg (Image)

Nothing fancy with the wording. Short and direct approach. Going live today. Let us know if you want changes

Max Theoni

Looks good let's do it

4/19/23, 4:33 PM

Good vibes with socol?

Max Theoni

Yea looks like it'll be our first deal boys. But I never fully celebrate until we have the money in the door

About a month timeline from here?

Does rail delivery mean quicker delivery?

Max Theoni

Ideally we deliver the week of 5/1. We are going to deliver via truck, they were confused on the rail pricing. Rail takes longer and is about the same price in this case

4/19/23, 5:55 PM

Oleg Loughheed

Liked "Ideally we deliver the week of 5/1. We are going t..."

Ok sweet. And payment in full to megawatt comes within a certain time frame post delivery?

We're pumped to get one on the board. Morale back on high!

Max Theoni

Haha morale should've been on high the whole time! I'm pumped too.

Commission is paid the month after the month of delivery. So mid-June if the delivery is in May

Ok ...did we land on a final downstream commission to us? I know we trimmed, but we don't have context for how much we trimmed. It's more important we land the first one so we aren't picky really just more curious and for our own expenses. Planning to invest this back in to more leads perhaps

And commission here is getting ahead of ourselves as they haven't shipped/paid yet but still curious

Max Theoni

You get 20% of total company commission. That's standard, not trimmed

I thought we trimmed company commission?

to get the deal, no?

Max Theoni

594,000 watts and two cents per watt margin

Max Theoni

Ohh

Max Theoni

Yes we took lower margin

Max Theoni

So you'll get 20% of a smaller but

Max Theoni

Nut

Ok so like \$2,500 ish I think it was. Its all good

Max Theoni

➔ Replying to Max Theoni, 2023-04-19 18:07:02: « 594,000 watts and two cents per watt margin »

Can you calculate your commission? This is a test

Haha I can. Ok ok I'll do it later. Considering building a commission calculator

Oleg Lougheed

$594,000 \times .02 \times 20\%$... is that correct?

Max Theoni

Oleg is correct

2376!

Max Theoni

Liked "2376!"

Do you pay in bitcoin ?

Max Theoni

Get 10 deals like that per month and you'll be sitting good

Max Theoni

We pay in Shiba Inu

Yessss

Oleg Lougheed

Laughed at "Yessss "

Might prefer FedNow bucks

Max Theoni

Sorry, \$SHIB only. Read the contractor agreement

Noted!

Max Theoni

Laughed at "Noted!"

4/23/23, 9:07 PM

Mind if oleg and I schedule time with Mary to see what's she's doing and what's working/not working ?

Max Theoni

Let's chat this week. I can fill you in, I work on her deals too. She is more involved with logistics, calls customers, etc.

Oh ok sounds good

4/24/23, 3:41 PM

Biden vows to tank bipartisan legislation reversing Chinese solar handout

<https://www.foxnews.com/politics/biden-vows-tank-bipartisan-legislation-reversing-chinese-solar-handout>

Explore the Fox News apps that are right for you at <http://www.foxnews.com/apps-products/index.html>.

Have to imagine this isn't the best news but in the near term, supply declines could spell deals, right? Not sure I'm reading this right

4/24/23, 4:46 PM

It still has to clear the Senate and they won't budge on anything that guts the IRA. Also, Texas and Florida are where most of the newest green jobs have been created (300,000+). They essentially freeze Solar and wind in the US by blocking Chinese manufacturers, considering all the core materials come from southern china. The bill already incentivizes sourcing from US or it's partners, with eye towards future proofing our supply chain reliance on China 🇨🇳

^^This so how my bro in law at that solar company explained it

Max Theoni

➔ Replying to you, 2023-04-24 15:42:31: « Have to imagine this isn't the best news but in the near term, supply declines could spell deals, ri... »

If Biden vetos it will mean nothing will change for now, so no impact if he veto's really

4/25/23, 10:31 PM

Oleg Lougheed

Max,
Any ideas for modules to promote in our email tomorrow and week after?

4/26/23, 9:46 AM

Max Theoni

Sorry for the late reply. For this week I would go with the VSUN 400w residential modules and for next week the Boviet 545w modules. I also set up time with Mary for us on Friday 230pm

Appreciate that thank you!

Oleg Lougheed

Liked "Sorry for the late reply. For this week I would go..."

4/27/23, 11:30 AM

Would you mind please approving the call list that Oleg sent over we are taking off our calls next week

Max Theoni

Sorry for the late reply, I just emailed you

5/2/23, 12:29 PM

Max, confirming we're good to contact the phone list oleg sent previously

Max Theoni

Yea good to go

Oleg Lougheed

Max,
How can I find out which ones you've booked meetings with?

Max Theoni

Let me grab the list from calendly and email it to you

Oleg Lougheed

Liked "Let me grab the list from calendly and email it to..."

Max Theoni

I emailed you. Let me know if you have any questions

5/3/23, 11:47 AM

Oleg Lougheed

Max,
Could you please follow up with Brian Faist via email? His email is in your LinkedIn inbox

5/3/23, 12:49 PM

Max Theoni

Ok

5/9/23, 10:48 AM

Oleg Loughheed

Max,
Any ideas for modules to promote in this week's email?

5/9/23, 11:53 AM

Max Theoni

Good question. We are planning to send a blast out later today or tomorrow. I'd either pick something from there or blast the VSUN 370w residential modules

Oleg Loughheed

Liked "Good question. We are planning to send a blast out..."

Max Theoni

Dude this Steve Hamile guy is a true regard

Oleg Loughheed

Laughed at "Dude this Steve Hamile guy is a true regard"

5/12/23, 2:30 PM

Oleg Loughheed

FYI, I will not be on the pipeline call today.

Max Theoni

All good! Steve is out too. We'll catch up another time

5/16/23, 3:29 PM

Max, do you have time Thursday for oleg and I to run some strategy by you?

Max Theoni

Yep any time after 10 works for me. Send an invite for when you're good

5/22/23, 11:49 AM

Still on for today's call? Asking since we just spoke. Still need a little time to put the full plan together for newsletter. Oleg working on it now. I'm jumping in soon to complete by week's end

Max Theoni

Im good to keep it, but we can push it to later in the week if that's better for you. Just let me know

Oleg Loughheed

That would be better for me.

Max Theoni

I'm available Thursday morning or Friday from 1030-11, 1230-130 or after 230

5/25/23, 10:54 AM

Max Theoni

*Attachment stored in iCloud:
Screenshot 2023-05-25 at 10.53.17 AM.jpeg (Image)*

Max Theoni

Soco power back from the dead...keep you posted...

Huge

Max Theoni

I'm approaching with optimistic skepticism haha

5/25/23, 12:45 PM

Oleg Lougheed

Emphasized "Soco power back from the dead...keep you posted..."

5/29/23, 2:24 PM

Oleg Lougheed

I will not be on today's pipeline call. Max, we're almost done with the first part of our newsletter. Will be sending it over for you to review later this week.

Oleg Lougheed

Any word on SoCo?

Same. Memorial Day

Max Theoni

No word on Soco. Lmk when is good later this week I'll be around

5/29/23, 10:10 PM

Oleg Lougheed

Max,
I'm around tomorrow if you have time.

5/30/23, 8:33 AM

Max Theoni

Any chance we could do Thursday afternoon?

5/30/23, 1:44 PM

Oleg Lougheed

I can do 12 pm cst on Thursday

Oleg Lougheed

Also, we sent you the survey for review

5/30/23, 3:38 PM

I'm good for then as well

Max Theoni

Ok. I'll check out the survey and let you know my thoughts

6/5/23, 1:51 PM

Max Theoni

Do you guys wanna catch up on anything today?

Appreciate it, but I'm good. We're building the basic foundation for the newsletter. Goal is to soft launch start of next week

Max Theoni

Ok 👍

7/3/23, 1:53 PM

We have two leads...both named Aaron. One is Anza Renewables...the other is FireFly Solar. I've cc'd max on both.

Both came from the distribution email so that is working

Oleg Lougheed

Loved "We have two leads...both named Aaron. One is Anza Re..."

Oleg Lougheed

Loved "Both came from the distribution email so that is w..."

Oleg Lougheed

I think we are also waiting on a response from:

- Paul (paul.hudson@algonquinpower.com)
- Vamshi (vamshi@srinergy.com)

Correct?

Correct. Let's issue follow ups to both today. Can you jump in?

Oleg Lougheed

Liked "Correct. Let's issue follow ups to both today. Can..."

Oleg Lougheed

Max,
Any recommendations for modules to promote this week? I'll try to spell the module names correctly this time 😂

Oleg Lougheed

Max, it looks like you've emailed both, Paul & Vamshi, last. Do you want to send them a quick follow up or should we?

Max Theoni

Hey guys, go ahead and follow up with them. I'll work on the quote for firefly and get back to them. Anza is already working with tu, they are another wholesaler

Oleg Lougheed

I'll follow up with both within the hour.

I just hopped off the call. I got an important call come in. I can talk later

Max Theoni

Sorry guys I didn't think you'd be working today. I am available this afternoon if you want to catch up

7/10/23, 7:44 AM

Seeing email...did we just..?

Max Theoni

Not yet but getting closer

7/10/23, 11:48 AM

Oleg Lougheed

Won't be on our call today. Sorry!

Oleg Lougheed

Max,
Any recommendations for modules to promote this week?

Max Theoni

ZNShine 450w mono facial modules on the east coast: \$0.39/w EXW NJ

Canadian Solar 390/395w BOB resi modules: \$0.36/w EXW NJ/CA

The Canadian's are priced higher on our inventory sheet but you can go out with \$0.36/w (our supplier just reduced their price)

Oleg Lougheed

Liked "ZNShine 450w mono facial modules on the east coast..."

I'm also Ooo today. Golfing

Max Theoni

Loved "I'm also Ooo today. Golfing"

7/10/23, 2:20 PM

Max Theoni

Soco power back in the mix. Jonathan called me. Will copy you in emails

Loved "Soco power back in the mix. Jonathan called me. Wi..."

7/10/23, 6:09 PM

Oleg Lougheed

SoCo power and Firefly 🙌

Max Theoni

Yea. Firefly looking decent

Max Theoni

Soco I won't trust until the product is delivered based on how last time went

7/23/23, 8:42 PM

Oleg Lougheed

Max,
I'm about to schedule this week's email. Any rec for modules to promote? Any word from Jonathan and Aaron?

7/24/23, 11:17 AM

Max Theoni

Sorry for the late reply. I'd say the ZNShine 450w monofacial modules, maybe the VSUN 370 resi

Max Theoni

Aaron should be paying us by next Monday, nothing from Jonathan

7/24/23, 1:58 PM

Oleg Lougheed

Got it. Thanks!

Oleg Lougheed

Won't be on the call today. Will touch base during the week

Max Theoni

It's ok, we can just touch base as needed moving forward if that works for you

Oleg Lougheed

Liked "It's ok, we can just touch base as needed moving f..."

8/4/23, 7:00 PM

Oleg is also coming to Vegas. We are gonna ramp up MW

Max Theoni

Awesome!

Oleg Lougheed

Emphasized "Oleg is also coming to Vegas. We are gonna ramp up..."

8/7/23, 2:29 PM

I can't join the 230 but can talk later

Max Theoni

I don't think we're doing the 230 calls, just talk as needed

Ok copy that