

# RECOMMENDATION SYSTEM Garage Gym Reviews



# \$1,500,000,000

Growth in home gym equipment sales (2021)

# Background THE CONSUMER DILEMMA

- Much of the equipment purchased online
- Equipment is usually large & heavy
- Returns can be extremely costly

### **GARAGE GYM REVIEWS (GGR)**

• In depth blogs about gym equipment

### Introduction

### GOAL

- Suggest reviews of related products
- Increase time spent on website and satisfaction of consumer

### SOLUTION

- Construct a content based recommendation system
  - Topic modeling (Non-Negative Matrix Factorization)

### **Background**

#### **DATA**

- Garage Gym Review
  - Scraped 432 product reviews
- Average length: 1,600 words

### **CLEANING**

- 19,000 terms  $\rightarrow$  6,000 terms
  - Stop words
  - Term frequency removal:
    - Over 60% (~260 docs)
    - Under 1% (~4 docs)

# Topic Modeling MODEL OUTPUT

Corpus broken into 10 topics

#### Example:

Topic	Top Terms						
1	Shoe, Nike, Metcon, Heel, Nano, Reebok						
3	Bike, Air, Echo, Assault, Schwinn, Monitor						
4	Dumbbell, Adjustable, Handle, Powerblock, Pound						

# Topic Modeling MODEL OUTPUT

• Corpus broken into 10 topics

#### Example:

Topic	Top Terms	Top Document			
1	Shoe, Nike, Metcon, Heel, Nano, Reebok	7 Best CrossFit Shoes of 2021			
3	Bike, Air, Echo, Assault, Schwinn, Monitor	The Best Air Bike for 2021			
4	Dumbbell, Adjustable, Handle, Powerblock, Pound	Best Adjustable Dumbbell for Home Gyms			

# Topic Modeling MODEL OUTPUT

• Corpus broken into 10 topics

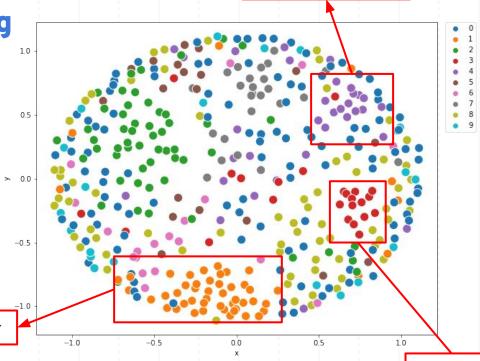
#### Example:

Topic	Top Terms	Top Document	Predicted Topic	
1	Shoe, Nike, Metcon, Heel, Nano, Reebok	7 Best CrossFit Shoes of 2021	Weightlifting Footwear	
3	Bike, Air, Echo, Assault, Schwinn, Monitor	The Best Air Bike for 2021	Cardio Bike Machines	
4	Dumbbell, Adjustable, Handle, Powerblock, Pound	Best Adjustable Dumbbell for Home Gyms	Adjustable Dumbbells	

### **Topic Visualization**

**Multidimensional Scaling** 

Topic	Predicted Topic
1	Weightlifting Footwear
3	Cardio Bike Machines
4	Adjustable Dumbbells



4. Adjustable Dumbbells

3. Cardio Bike Machines

## Recommendation System

#### **INPUT:**

Document Number (6)

#### **OUTPUT:**

You just read: Rogue US MIL Spec Bumper Plates Review (2021)

#### You might like:

Document Number	Title	URL			
30	FringeSport Bumper Plates Review	https://www.garagegymreviews.com/fringesport-bumper-plates-in-depth-review			
289	Vulcan Strength Alpha Bumper Plates Review (2021)	https://www.garagegymreviews.com/vulcan-strength-alpha-bumper-plates-review			
209	The Best Bumper Plates for 2021	https://www.garagegymreviews.com/best-bumper-plates-guide			



### **FUTURE WORK**

- Create a Streamlit app
- Recommendations based on keyword input
- Automate tag creation for new reviews

# THANKS!

Any questions?

### **Appendix**

Topic 9:

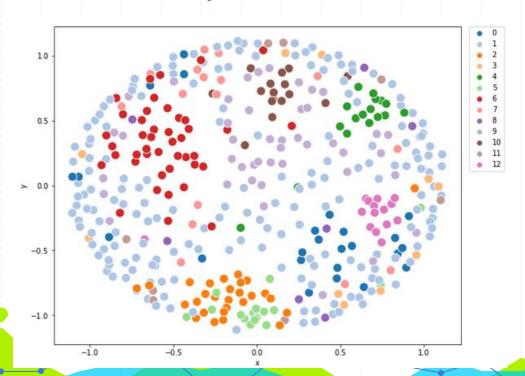
Topic 0: HOLE, UPRIGHT, ATTACHMENT, PULL, TITAN, SORINEX, MONSTER, BAND, HANDLE, UP, SLED, GAUGE, SAFETY, STAND, MACHINE Topic 1: SHOE, NIKE, METCON, HEEL, NANO, REEBOK, ROMALEOS, WEIGHTLIFTING, FOOT, TOE, OUTSOLE, UPPER, MIDSOLE, ADIDAS, STABILITY Topic 2: OHIO, KNURL, SHAFT, SLEEVE, KNURLING, BUSHING, TENSILE, STAINLESS, PSI, CERAKOTE, ZINC, POWERLIFTING, OLYMPIC, FINISH, SPIN Topic 3: BIKE, AIR, ECHO, ASSAULT, SCHWINN, SEAT, MONITOR, AIRDYNE, PEDAL, FAN, XEBEX, CALORIE, RESISTANCE, CONSOLE, CONCEPT Topic 4: DUMBBELL, ADJUSTABLE, HANDLE, POWERBLOCK, POWERBLOCKS, BOWFLEX, POUND, IRONMASTER, IRONMASTERS, KETTLEBELL, HEX, SELECTTECH, LB, DB, MUSCLE Topic 5: BELT, PIONEER, LEATHER, DOMINION, BUCKLE, SBD, PRONG, LEVER, RHINO, WEIGHTLIFTING, BRUTE, PLY, TROLLEY, CUT, PLATFORM Topic 6: BUMPER, FRINGESPORT, RUBBER, BOUNCE, URETHANE, ALPHA, COMPETITION, REP, VIRGIN, 10, POUND, DUROMETER, CRUMB, IRON, INSERT Topic 7: BENCH, PAD, FLAT, ADJUSTABLE, FAT, UTILITY, REP, FB, THOMPSON, FOOT, 5000, AB, GAUGE, HEIGHT, VINYL Topic 8: TREADMILL, MACHINE, IFIT, RUNNING, TRUEFORM, NORDICTRACK, ELLIPTICAL, APP, RUNNER, TRAINER, ROWER, STRIDE, PROGRAMMING, CARDIO, SMART

VEST, CARRIER, WEIGHTED, HYPER, VELCRO, HYPERWEAR, EZ, SLED, POCKET, TACTICAL, KENSUI, CORDURA, ROPE, INVEST, STRAP

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### **Appendix**

### K-Means Clustering, k=13



# Appendix Cluster-Topic Matrix

cluster	Topic_0	Topic_1	Topic_2	Topic_3	Topic_4	Topic_5	Topic_6	Topic_7	Topic_8	Topic_9
1	0.052727	0.013375	0.020322	0.016173	0.021657	0.007603	0.037131	0.010192	0.038980	0.011333
2	0.007224	0.291276	0.005295	0.006279	0.002602	0.006278	0.004273	0.003687	0.011876	0.009401
3	0.020358	0.010461	0.002431	0.005388	0.005925	0.005541	0.005513	0.010098	0.002095	0.397801
4	0.010738	0.003591	0.016073	0.000467	0.402295	0.002114	0.020658	0.006674	0.008132	0.003564
5	0.005955	0.300399	0.006359	0.009663	0.000196	0.004508	0.006411	0.001751	0.003269	0.004609
6	0.006892	0.007614	0.292056	0.008963	0.004947	0.007741	0.009193	0.004592	0.008615	0.006245
7	0.031760	0.004188	0.003004	0.000550	0.007049	0.322750	0.004656	0.001705	0.011946	0.002272
8	0.058208	0.020438	0.009612	0.014208	0.025773	0.012576	0.008918	0.001329	0.051447	0.005814
9	0.145591	0.007544	0.027570	0.023620	0.018519	0.008606	0.015918	0.051613	0.011317	0.007483
10	0.018942	0.004665	0.009260	0.004659	0.011849	0.006667	0.022741	0.308852	0.006922	0.003771
11	0.057555	0.027280	0.008497	0.001783	0.008440	0.001439	0.010669	0.000618	0.016340	0.001277
12	0.001577	0.002325	0.000729	0.410759	0.005141	0.014595	0.001828	0.002973	0.038981	0.003328