

# RECOMMENDATION SYSTEM Garage Gym Reviews



# \$1,500,000,000

Growth in home gym equipment sales (2021)

## Background THE CONSUMER DILEMMA

- Much of the equipment purchased online
- Equipment is usually large & heavy
- Returns can be extremely costly

#### **GARAGE GYM REVIEWS (GGR)**

• In depth blogs about gym equipment

### Introduction

#### GOAL

- Suggest reviews of related products
- Increase time spent on website and satisfaction of consumer

#### SOLUTION

- Construct a content based recommendation system
  - Topic modeling (Non-Negative Matrix Factorization)

### **Background**

#### **DATA**

- Garage Gym Review
  - Scraped 432 product reviews
- Average length: 1,600 words

#### **CLEANING**

- 19,000 terms  $\rightarrow$  6,000 terms
  - Stop words
  - Term frequency removal:
    - Over 60% (~260 docs)
    - Under 1% (~4 docs)

# Topic Modeling MODEL OUTPUT

Corpus broken into 10 topics

#### Example:

Topic	Top Terms	
1	Shoe, Nike, Metcon, Heel, Nano, Reebok	
3	Bike, Air, Echo, Assault, Schwinn, Monitor	
4	Dumbbell, Adjustable, Handle, Powerblock, Pound	

# Topic Modeling MODEL OUTPUT

• Corpus broken into 10 topics

#### Example:

Topic Top Terms		Top Document	
1	Shoe, Nike, Metcon, Heel, Nano, Reebok	7 Best CrossFit Shoes of 2021	
3	Bike, Air, Echo, Assault, Schwinn, Monitor	The Best Air Bike for 2021	
4	Dumbbell, Adjustable, Handle, Powerblock, Pound	Best Adjustable Dumbbell for Home Gyms	

# Topic Modeling MODEL OUTPUT

• Corpus broken into 10 topics

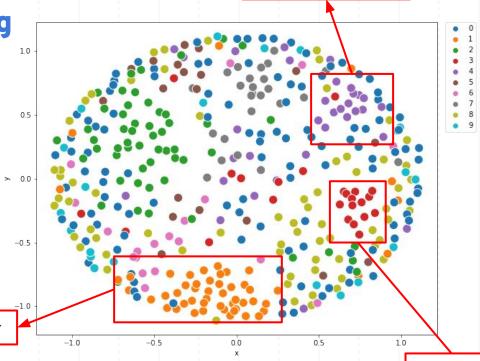
#### Example:

Topic	Top Terms	Top Document	Predicted Topic
1	Shoe, Nike, Metcon, Heel, Nano, Reebok	7 Best CrossFit Shoes of 2021	Weightlifting Footwear
3	Bike, Air, Echo, Assault, Schwinn, Monitor	The Best Air Bike for 2021	Cardio Bike Machines
4	Dumbbell, Adjustable, Handle, Powerblock, Pound	Best Adjustable Dumbbell for Home Gyms	Adjustable Dumbbells

### **Topic Visualization**

**Multidimensional Scaling** 

Topic	Predicted Topic
1	Weightlifting Footwear
3	Cardio Bike Machines
4	Adjustable Dumbbells



4. Adjustable Dumbbells

3. Cardio Bike Machines

### Recommendation System

#### **INPUT:**

Document Number (6)

#### **OUTPUT:**

You just read: Rogue US MIL Spec Bumper Plates Review (2021)

#### You might like:

Document Number	Title	URL
30	FringeSport Bumper Plates Review	https://www.garagegymreviews.com/fringesport-bumper-plates-in-depth-review
289	Vulcan Strength Alpha Bumper Plates Review (2021)	https://www.garagegymreviews.com/vulcan-strength-alpha-bumper-plates-review
209	The Best Bumper Plates for 2021	https://www.garagegymreviews.com/best-bumper-plates-guide



### **FUTURE WORK**

- Create a Streamlit app
- Recommendations based on keyword input
- Automate tag creation for new reviews

# THANKS!

Any questions?

### **Appendix**

Topic 9:

Topic 0: HOLE, UPRIGHT, ATTACHMENT, PULL, TITAN, SORINEX, MONSTER, BAND, HANDLE, UP, SLED, GAUGE, SAFETY, STAND, MACHINE Topic 1: SHOE, NIKE, METCON, HEEL, NANO, REEBOK, ROMALEOS, WEIGHTLIFTING, FOOT, TOE, OUTSOLE, UPPER, MIDSOLE, ADIDAS, STABILITY Topic 2: OHIO, KNURL, SHAFT, SLEEVE, KNURLING, BUSHING, TENSILE, STAINLESS, PSI, CERAKOTE, ZINC, POWERLIFTING, OLYMPIC, FINISH, SPIN Topic 3: BIKE, AIR, ECHO, ASSAULT, SCHWINN, SEAT, MONITOR, AIRDYNE, PEDAL, FAN, XEBEX, CALORIE, RESISTANCE, CONSOLE, CONCEPT Topic 4: DUMBBELL, ADJUSTABLE, HANDLE, POWERBLOCK, POWERBLOCKS, BOWFLEX, POUND, IRONMASTER, IRONMASTERS, KETTLEBELL, HEX, SELECTTECH, LB, DB, MUSCLE Topic 5: BELT, PIONEER, LEATHER, DOMINION, BUCKLE, SBD, PRONG, LEVER, RHINO, WEIGHTLIFTING, BRUTE, PLY, TROLLEY, CUT, PLATFORM Topic 6: BUMPER, FRINGESPORT, RUBBER, BOUNCE, URETHANE, ALPHA, COMPETITION, REP, VIRGIN, 10, POUND, DUROMETER, CRUMB, IRON, INSERT Topic 7: BENCH, PAD, FLAT, ADJUSTABLE, FAT, UTILITY, REP, FB, THOMPSON, FOOT, 5000, AB, GAUGE, HEIGHT, VINYL Topic 8: TREADMILL, MACHINE, IFIT, RUNNING, TRUEFORM, NORDICTRACK, ELLIPTICAL, APP, RUNNER, TRAINER, ROWER, STRIDE, PROGRAMMING, CARDIO, SMART

VEST, CARRIER, WEIGHTED, HYPER, VELCRO, HYPERWEAR, EZ, SLED, POCKET, TACTICAL, KENSUI, CORDURA, ROPE, INVEST, STRAP

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