



# LINEAR REGRESSION ANALYSIS

## Car Data

# OVERVIEW

## QUESTION

Can car value be predicted based off specific attributes of a car?

## OBJECTIVE

Collect & analyze car data and build different regression models to make predictions

## GOAL

Provide automakers a model to predict car listing price



# OUR PROCESS

## COLLECT DATA

- Data scraped from car data website
  - Randomly select 25 cars from 45 sitemaps
  - 15 feature, 900 rows
  - <https://www.cars-data.com/>

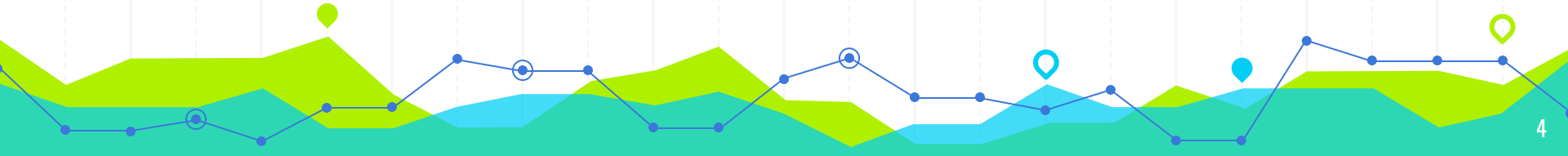
## BUILD MODELS

- LASSO Regression
  - remove unnecessary features
- Linear Regression
  - baseline after feature removal
- Ridge Regression
  - reduce effects of collinear features

# OUR PROCESS

## MODEL PERFORMANCE METRICS

- Which model had the highest adjusted  $R^2$
- Which model had the lowest Mean Absolute Error (MAE)
- Which features were most impactful



# RESULTS

## Model Selection

- **Ridge Regression**
  - highest  $R^2$  adjusted
  - lowest error

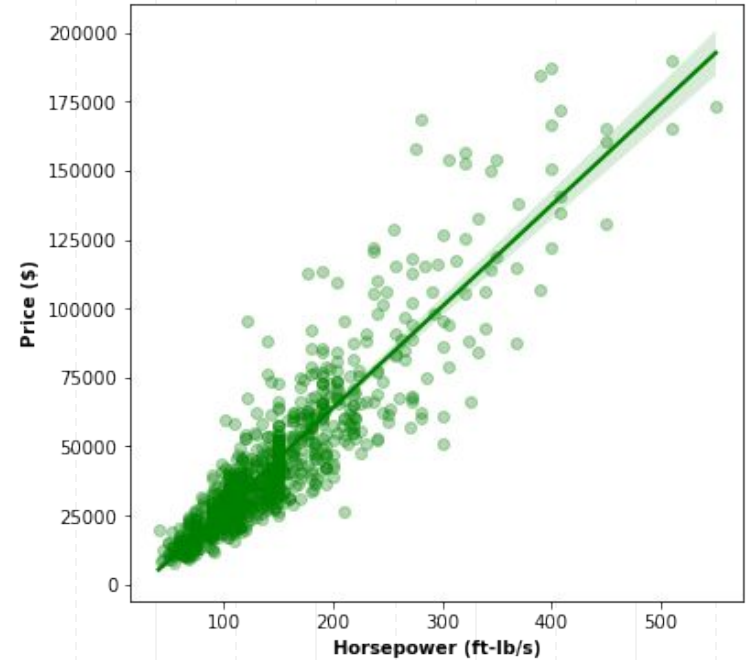
Model Type	# of Features	$R^2$ Adjusted	MAE
LASSO Regression	95	0.840	\$5536
Linear Regression	75	0.859	\$5850
Ridge Regression	75	0.873	\$5524

# RESULTS

## Coefficient Analysis

- Horsepower most impactful

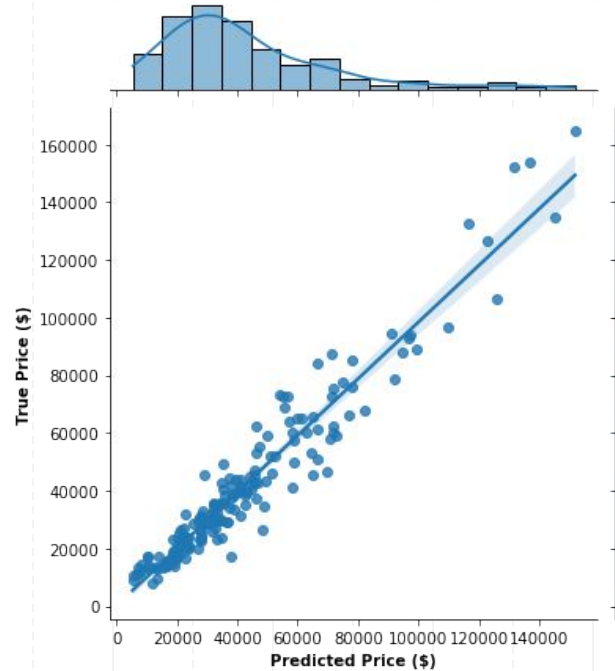
Features	Standardized Coefficients
Horsepower	12532
Torque	8844
Engine Capacity	4306
Acceleration	3926
Year Created	3725



# RESULTS

## Model Analysis

- **Data right skewed**
  - lower value cars = better prediction



Model Type	# of Features	$R^2$ Adjusted	MAE
Ridge Regression	75	0.873	\$5524

# RESULTS



## 2009 Audi A3 1.9 TDI

**PREDICTED PRICE: \$35,085**

**ACTUAL PRICE: \$35,550**



## 2010 BMW ActiveHybrid 7 Series

**PREDICTED PRICE: \$151,937**

**ACTUAL PRICE: \$164,790**





# FUTURE WORK

- COLLECT MORE DATA ON HIGHER END CARS
- CATEGORIZE BRANDS INTO BROADER GROUPS
- CREATE A DECISION TREE MODEL

# THANKS!

**Any questions?**

