## ML2

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```
ZIP.Code
##
         ID
                      Age
                                   Experience
                                                   Income
                       :23.00
##
  Min.
         :
                 Min.
                                        :-3.0
                                              Min. : 8.00
                                                                     : 9307
              1
                               Min.
                                                               Min.
   1st Qu.:1251
                 1st Qu.:35.00
                                 1st Qu.:10.0
                                               1st Qu.: 39.00
                                                                1st Qu.:91911
## Median :2500
                 Median :45.00
                                 Median :20.0
                                               Median : 64.00
                                                                Median :93437
## Mean
                                               Mean : 73.77
                                                                     :93153
         :2500
                 Mean
                       :45.34
                                 Mean
                                        :20.1
                                                                Mean
##
   3rd Qu.:3750
                  3rd Qu.:55.00
                                 3rd Qu.:30.0
                                               3rd Qu.: 98.00
                                                                3rd Qu.:94608
##
   Max.
          :5000
                  Max.
                       :67.00
                                 Max.
                                        :43.0
                                               Max. :224.00
                                                                Max.
                                                                      :96651
##
                      CCAvg
                                                                 Personal.Loan
       Family
                                     Education
                                                     Mortgage
  Min.
          :1.000
                  Min. : 0.000
                                         :1.000
                                                  Min.
                                                       : 0.0
                                                                 0:4520
                                   Min.
                                                                 1: 480
##
   1st Qu.:1.000
                  1st Qu.: 0.700
                                   1st Qu.:1.000
                                                  1st Qu.: 0.0
## Median :2.000
                  Median : 1.500
                                   Median :2.000
                                                  Median: 0.0
         :2.396
                                                  Mean : 56.5
## Mean
                  Mean : 1.938
                                   Mean
                                        :1.881
## 3rd Qu.:3.000
                   3rd Qu.: 2.500
                                   3rd Qu.:3.000
                                                  3rd Qu.:101.0
## Max.
          :4.000
                  Max.
                         :10.000
                                   Max.
                                         :3.000
                                                  Max.
                                                        :635.0
## Securities.Account
                       CD.Account
                                         Online
                                                        CreditCard
## Min. :0.0000
                            :0.0000 Min. :0.0000 Min.
                    Min.
                                                             :0.000
```

```
## 1st Qu.:0.0000
                                                                  1st Qu.:0.0000
                                                                                                                    1st Qu.:0.0000 1st Qu.:0.000
## Median :0.0000
                                                                  Median :0.0000
                                                                                                                    Median :1.0000 Median :0.000
                                                                  Mean :0.0604
## Mean
                            :0.1044
                                                                                                                    Mean :0.5968 Mean
                                                                                                                                                                                        :0.294
## 3rd Qu.:0.0000
                                                                   3rd Qu.:0.0000
                                                                                                                    3rd Qu.:1.0000
                                                                                                                                                                      3rd Qu.:1.000
## Max.
                             :1.0000
                                                                  Max.
                                                                                       :1.0000
                                                                                                                    {\tt Max.}
                                                                                                                                     :1.0000
                                                                                                                                                                      Max.
                                                                                                                                                                                           :1.000
View(data1)
##removing unwanted data from dataset
data2 < -data1[,-c(1,5)]
View(data2)
#converting personal loan to factors
#data2$Personal.Loan =as.factor(data2$Personal.Loan)
View(data2)
#creating the dummy variables
Education_1 <- ifelse(data2$Education == 1, 1,0)</pre>
Education_2 <- ifelse(data2$Education == 2, 1,0)</pre>
Education_3 <- ifelse(data2$Education == 3, 1,0)</pre>
\verb|data3| - \verb|data2| + \verb|frame| (Age=data2| + Age, \verb|Experience=data2| + Experience|, \verb|Income=data2| + Income|, \verb|Family=data2| + Experience|, \verb|Income=data2| + Income|, \verb|Family=data2| + Income|, \verb|Income=data2| + Income|, \verb|Income=da
View(data3)
##creating a partition of 60:40
Train_Index = createDataPartition(data3$Personal.Loan,p=0.6, list = FALSE)
Train.df =data3[Train_Index,]
Validation.df=data3[-Train_Index,]
nrow(Train.df)
## [1] 3000
nrow(Validation.df)
## [1] 2000
#normalization of the data
Norm_model <- preProcess(Train.df[,-(6:9)], method = c("center", "scale"))
training_norm<-predict(Norm_model,Train.df)</pre>
validation_norm<-predict(Norm_model, Validation.df)</pre>
```

#test data set

```
Test<-data.frame(Age=40,Experience=10,Income=84,Family=2,CCAvg=2,Education_1=0,Education_2=1,Education_
View(Test)
test_norm<-predict(Norm_model,Test)</pre>
#knn algorithm in dataset
library(class)
pred_train<-training_norm[,-9]</pre>
label_train<-training_norm[,9]</pre>
pred_valid<-validation_norm[,-9]</pre>
label_valid<-validation_norm[,9]</pre>
View(training_norm)
Model<-knn(pred_train,test_norm,cl=label_train,k=1)</pre>
Model
## [1] O
## Levels: 0 1
#since value of k=0, the customer will not accept the loan offer
#Finding the best value for k
set.seed(541)
searchGrid \leftarrow expand.grid(k=seq(1:30))
predicted <- train(Personal.Loan~.,training_norm,method="knn",tuneGrid=searchGrid)</pre>
predicted
## k-Nearest Neighbors
##
## 3000 samples
     13 predictor
##
##
      2 classes: '0', '1'
##
## No pre-processing
## Resampling: Bootstrapped (25 reps)
## Summary of sample sizes: 3000, 3000, 3000, 3000, 3000, 3000, ...
## Resampling results across tuning parameters:
##
##
         Accuracy
     k
                     Kappa
```

```
##
     1 0.9474226 0.6597318
##
     2 0.9415773 0.6220057
##
     3 0.9407644 0.6073046
##
      4 0.9398258 0.5911270
##
     5
        0.9406885 0.5893467
##
       0.9409011 0.5826246
     6
##
     7 0.9403928 0.5721435
##
     8
        0.9397173 0.5640636
##
     9
        0.9389523 0.5496778
##
     10 0.9391248 0.5464590
##
     11 0.9388502 0.5420046
##
     12 0.9369975 0.5217099
##
     13 0.9360908 0.5107912
     14 0.9350713 0.5003536
##
##
     15 0.9351159 0.4975322
##
     16 0.9337495
                   0.4831006
##
     17 0.9331800 0.4761293
##
     18 0.9321740 0.4679611
##
     19 0.9320925 0.4645789
##
     20 0.9316627 0.4560454
##
     21 0.9308652 0.4492359
##
     22 0.9305707 0.4451149
##
     23 0.9301748 0.4408971
##
     24 0.9299997
                   0.4371372
##
     25 0.9293147 0.4277107
##
     26 0.9287329 0.4235959
##
     27 0.9283323 0.4177395
     28 0.9278963 0.4151312
##
##
     29 0.9276433 0.4119218
     30 0.9271669 0.4061719
##
##
## Accuracy was used to select the optimal model using the largest value.
## The final value used for the model was k = 1.
best_k <- predicted$bestTune[[1]]</pre>
#this saves the best value for k
#the confusion matrix
model<-predict(predicted, validation_norm[,-9])</pre>
confusionMatrix(model,label_valid)
## Confusion Matrix and Statistics
##
            Reference
##
## Prediction
            0 1790
##
                     60
##
               18
                   132
##
##
                 Accuracy: 0.961
##
                   95% CI: (0.9516, 0.9691)
```

```
##
       No Information Rate: 0.904
       P-Value [Acc > NIR] : < 2.2e-16
##
##
##
                       Kappa: 0.751
##
    Mcnemar's Test P-Value: 3.445e-06
##
##
##
                Sensitivity: 0.9900
                Specificity: 0.6875
##
##
             Pos Pred Value: 0.9676
##
             Neg Pred Value: 0.8800
##
                 Prevalence: 0.9040
##
             Detection Rate: 0.8950
      Detection Prevalence: 0.9250
##
##
         Balanced Accuracy: 0.8388
##
##
           'Positive' Class : 0
##
#knn for new customer
Prediction_new<-knn(pred_train,test_norm,cl=label_train,k=best_k)</pre>
Prediction_new
## [1] 0
## Levels: 0 1
#k=0, new customer will not accept the loan offer
#5#splitting data to 50:30:20 ratio
set.seed(887)
part1<- createDataPartition(data3$Personal.Loan,p=.5,list=FALSE,times=1)
part2<- createDataPartition(data3$Personal.Loan,p=.3,list=FALSE,times=1)
part3<- createDataPartition(data3$Personal.Loan,p=.2,list=FALSE,times=1)
new_train <- data3[part1, ]
new_valid <- data3[part2, ]
new test <- data3[part3, ]
#normalization of the data
normalized <- preProcess(Train.df[,-(6:9)], method=c("center", "scale"))
#training data
normalized_train <- predict(normalized,new_train)</pre>
#the validation data
normalized_valid<-predict(normalized,new_valid)
#the test data created
```

```
normalized test<-predict(normalized,new test)
#running knn for train, validation and test data
pred_train1=normalized_train[,-9]
label_train1=normalized_train[,9]
pred_valid1=normalized_valid[,-9]
label_valid1=normalized_valid[,9]
pred_test1=normalized_test[,-9]
label test1=normalized test[,9]
training\_prediction < -knn(pred\_train1, pred\_train1, cl = label\_train1, k = best\_k)
validation_prediction<-knn(pred_train1,pred_valid1,cl=label_train1,k=best_k)
test\_prediction < -knn(pred\_train1, pred\_test1, cl = label\_train1, k = best\_k)
#confusion matrix of training data
confusionMatrix(pred_train1,label_train1)
#confusion matrix of validation data
confusionMatrix(pred\_valid1,label\_valid1)
#confusion matrix of test data
confusionMatrix(pred_test1,label_test1)
```