Company Name Company Address Date

RE: Capital Call System

Dear Sir/Madam,

Thank you for your time to discuss your requirements for a Capital Call System.

Please find attached our proposal. Please let us know if you have any questions, and I hope to hear back from your soon.

Yours truly,

Stephen Mullens

Project Manager Company Name Company Address Company Email Company Phone

Project Lifecycle:

Concept:

Creation of a web based Capital Call system

Feasibility:

The creation of this system can be facilitated by the use of the following well understood technologies:

Webserver: Nginx / Gunicorn
Database: SQLite / PostgreSQL
Web Framework: Django
Front End: Django with JQuery.
Async: RabbitMq, Celery

There are no significant technical challenges and our team have all of the necessary skills in house. The system can be hosted on our in house servers. All of the required software is open source and will not require and license payments to 3rd parties.

Development:

We propose the following development time for this application:

- 1) Construction of Alpha (4 days)
- 2) Testing (1 day)
- 3) Pre-evaluation process with your team (1 day)
- 4) Remediation work and changes as discussed with your team (2 days)
- 5) Pre-evaluation process with your team (1 day)
- 6) Package for deployment (2 days)
- 7) Beta Testing and documentation (2 days)
- 8) Release (1 day)

Total: 14 days of engineering time.

The engineering time will be billed at standard internal recharge rates.

Evaluation:

We will run a training session with your team to demonstrate the new system. This training session should last for 2 hours, and during this time we will coach your team on a demonstration system. There will be no cost associated with this training session.

Sustaining:

To ensure that the handover of this system goes as smooth as possible, we will allocate 1 day per week of engineering time for the first 8 weeks to handle any additional training and/or software updates. The engineering time for the initial sustaining period will be billed at standard internal recharge rates.

Based on our provisional discussions, we have identified a number of areas where additional features may be advantageous. We propose to maintain 1 day per week of engineering time for the duration of time that this software is in operation. This time will be used to address any bugs, improvements, feature requests and general maintenance.