STEPHEN JOHNSON WARD

Address: 1857 Walthall Drive   **Contact:** Stephen.ward21@gmail.com
       Atlanta, GA 30318   404.216.8169
LinkedIn: www.linkedin.com/in/stephen-ward-59557a47   **GitHub**: https://github.com/stephenward21

EDUCATION & LICENSES

DigitalCrafts – August 2017   **Atlanta, Georgia**
Full stack web development program
The University of Georgia – December 2009   **Athens, Georgia**
Terry College of Business - BBA: Economics
The Westminster Schools   **Atlanta, Georgia**
Licensed Real Estate Salesperson – State of Georgia

FEATURED PROJECT

Wine & Dine   **June 2017**
Full Stack Application

- **https://github.com/stephenward21/wine-and-dine**
- **Technologies:** HTML, CSS, JavaScript, jQuery, AJAX, Node.js(Express), MySQL(Bcrypt).
- Wine & Dine is an interactive food and beverage application for the indecisive eater. The user can search for top/local restaurants based on geographic location, random recipes, and wine pairings to match their meal. Utilizing and organizing data from various API's, the user can quickly and efficiently figure out their next meal.

WORK EXPERIENCE

DigitalCrafts   **April 2017 – Present**
Developer Student

- Developer in 16-week, full stack immersive web development program, lead by an industry veteran.
- Focus on MERN stack of programming languages and executing real-world applications in those technologies.
- Heavy emphasis on coding efficiently through both individual and paired programming exercises.
- Front and back end languages covered include: HTML, CSS, JavaScript(jQuery/Node.JS/Express/React), Python, MySQL/Sequel Pro, and API data integration.

Xceligent, Inc. (Commercial Real Estate Data Provider)   **June 2015 – November 2016**
Director of Client Services and Software Sales

- Drove sales, system adoption, and client servicing to assigned geographic territory in Metro Atlanta.
- Generated $40,000 + annualized revenue with new members in just five months in the field.
- Responsible for presenting Xceligent CDX system demonstrations to commercial real estate professionals.
- Ensured accurate and high-quality property listing and sales comparable data through local market research.

Hailey Realty Company   **November 2013 – June 2015**
Associate

- Tenant and landlord representation for a variety of commercial real estate products (Office, Warehouse, Retail).
- Negotiated lease and sales transactions, from initial space tours to contract negotiations and final execution.
- Researched real estate and economic market trends to project potential lease rates and property values.

WJ Ward Properties   **August 2012 – October 2013**
Research Analyst – Part time

- Researched and prospect for new town home and student housing developments throughout the Southeast.
- Provided property value analysis and comparable sales data on raw land and residential properties.

Hanover Research (Grants Division)   **March 2011 – June 2012**
Associate Development Director, Health Care

- Generated over $300,000 in new business for fiscal year ending December 30th.
- Promoted twice from Development Associate to Associate Development Director in first twelve months.

REPAY: Real-time Electronic Payments/ Falcon Payment Solutions   **January 2010 – January 2011**
Sales Manager

- Supervised business development and sales for a start-up ISO (Independents Sales Organization) of REPAY.
- Created and implement marketing plans for target businesses to reduce credit card processing costs.