# STEPHEN JOHNSON WARD

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**EDUCATION & LICENSES** 

DigitalCrafts - August 2017 Atlanta, Georgia

Full stack web development program

The University of Georgia – December 2009 Athens, Georgia

Terry College of Business - BBA: Economics

The Westminster Schools Atlanta, Georgia

FEATURED PROJECTS

Amazon Roulette August 2017

Full Stack Application

• <a href="https://github.com/stephenward21/Amazon-Roulette">https://github.com/stephenward21/Amazon-Roulette</a>

- Technologies: HTML, CSS, JavaScript, jQuery, Ajax, React, Node.js (Express API), MySQL(Bcrypt).
- Amazon Roulette is a one-spin Amazon product selector generated by a user-selected price range. Land on a
  category and immediately check out for the product that is returned from Amazon's Product Advertising API
  that falls into your selected price range. Continue to spin and return products from various price ranges.

Wine & Dine June 2017

Full Stack Application

- https://github.com/stephenward21/wine-and-dine
- Technologies: HTML, CSS, JavaScript, jQuery, Ajax, Node.js(Express), MySQL(Bcrypt).
- Wine & Dine is an interactive food and beverage application for the indecisive eater. The user can search for
  top/local restaurants based on geographic location, random recipes, and wine pairings to match their meal.
  Utilizing and organizing data from various API's, the user can quickly and efficiently figure out their next meal.

#### **WORK EXPERIENCE**

DigitalCrafts April 2017 – Present

Developer Student

- Developer in 16-week, full stack immersive web development program, lead by an industry veteran.
- Focus on MERN stack of programming languages and executing real-world applications in those technologies.
- Heavy emphasis on coding efficiently through both individual and paired programming exercises.
- Front and back end languages covered include: HTML, CSS, JavaScript(jQuery/Node.JS/Express/React), Python, MySQL/Sequel Pro, and API data integration.

## Xceligent, Inc. (Commercial Real Estate Data Provider)

June 2015 – November 2016

Director of Client Services and Software Sales

- Drove sales, system adoption, and client servicing to assigned geographic territory in Metro Atlanta.
- Generated \$40,000 + annualized revenue with new members in just five months in the field.
- Responsible for presenting Xceligent CDX system demonstrations to commercial real estate professionals.
- Ensured accurate and high-quality property listing and sales comparable data through local market research.

## Hailey Realty Company

November 2013 – June 2015

Associate

- Tenant and landlord representation for a variety of commercial real estate products (Office, Warehouse, Retail).
- Negotiated lease and sales transactions, from initial space tours to contract negotiations and final execution.

# WJ Ward Properties

**August 2012 – October 2013** 

Research Analyst – Part time

Researched and prospected for new town home and student housing developments throughout the Southeast.

#### Hanover Research (Grants Division)

March 2011 - June 2012

Associate Development Director, Health Care

- Generated over \$300,000 in new business partnerships for fiscal year ending December 30th.
- Promoted twice from Development Associate to Associate Development Director in first twelve months.