

## **Retail Inventory & Sales System**

### **Project Summary**

#### **Overview:**

This project demonstrates the design and implementation of a relational database for a retail company. The system tracks customers, employees, suppliers, products, orders, and order details. It includes a normalized schema, sample data population, and analytical SQL queries to support decision-making.

---

#### **Entity-Relationship Design:**

The database consists of the following tables:

- Customers
- Suppliers
- Products
- Employees
- Orders
- OrderDetails

#### **Relationships:**

- A Customer can place many Orders
- An Order has many OrderDetails
- A Product can appear in many OrderDetails
- A Product belongs to one Supplier
- An Employee processes many Orders

The schema was implemented in MySQL using foreign keys to enforce referential integrity.

---

#### **Data Population:**

Each table was populated with realistic sample data. For example:

- Customers: Alice Wong, Brian Nguyen, Carla Davis
  - Products: Laptop, Wireless Mouse, Bluetooth Speaker
  - Suppliers: Acme Electronics, Global Gadgets
  - Employees: Jordan Smith, Maria Lopez
  - Orders and OrderDetails link customers to the products they bought, handled by specific employees.
-

## Query Examples and Business Insights:

### 1. Total Sales by Product (Query\_1\_Total\_Sales.png)

#### Description:

Calculates the total revenue generated by each product. Demonstrates data aggregation, use of joins, and practical business intelligence skills.

### 2. List All Customers and What They Ordered (Query\_2\_Customer\_Order)

#### Description:

Displays all customers and their purchases with quantity. Shows ability to join multiple related tables and extract meaningful transactional data.

---

#### Screenshots:

Screenshots were taken throughout the process to document:

- Table creation
- `SHOW TABLES;` command
- Inserted data using `SELECT * FROM Customers;`
- Results of business queries (Total Sales by Product, Customer Orders)

---

#### Skills Demonstrated:

- Relational schema design
- SQL table creation and data types
- Use of foreign keys and referential integrity
- Writing analytical SQL queries (JOIN, GROUP BY, aggregation)
- Using MySQL interface for development

---

#### Tools Used:

- MySQL
- Screenshots captured on system