



# What is the problem?

#### **BRAND's PROBLEMS**



It gets harder and harder to sell and make your mark. From talking to other designers, the issue of selling their product is the main problem they encounter.



We are losing out on the opportunity to see up-and-coming, new brands and designers, and it also incurs a loss of diversity in fashion.



The market is pretty much controlled by the luxury brands and high street fashion. It is a niche market for emerging designers, the important roles that create and invent edgy designs.



Fashion retailers are being forced to be hyper sensitive to consumers' needs and wants. Omnichannel fulfillment is a key stage in this journey.



There are a lot of items but not collected. They have not a clue which stores have the picked item



# What is the problem?

**CONSUMER'S PROBLEMS** 



#### Never get what I want.

Be it shoes, sandals, dress, or whatever, there will be either one size too small or one size too large but never do I find the exact fit.



**The biggest issue is** when you are not able to locate the store. For example- If we are out looking for a particular type clothes, our time is spent in asking for directions and looking for alternative stores.



We walked into a regular brick and mortar store looking for a top or a pair of jeans and perhaps couldn't quite find what we were looking for.



There are a lot of items but not collected, very difficult and takes a lot of time to find the desire items.





## Our Solution: Omnichannel



Online app meets regular brick and mortar stores and connect them to their customers. Connecting physical stores to customers across the world via a live inventory.

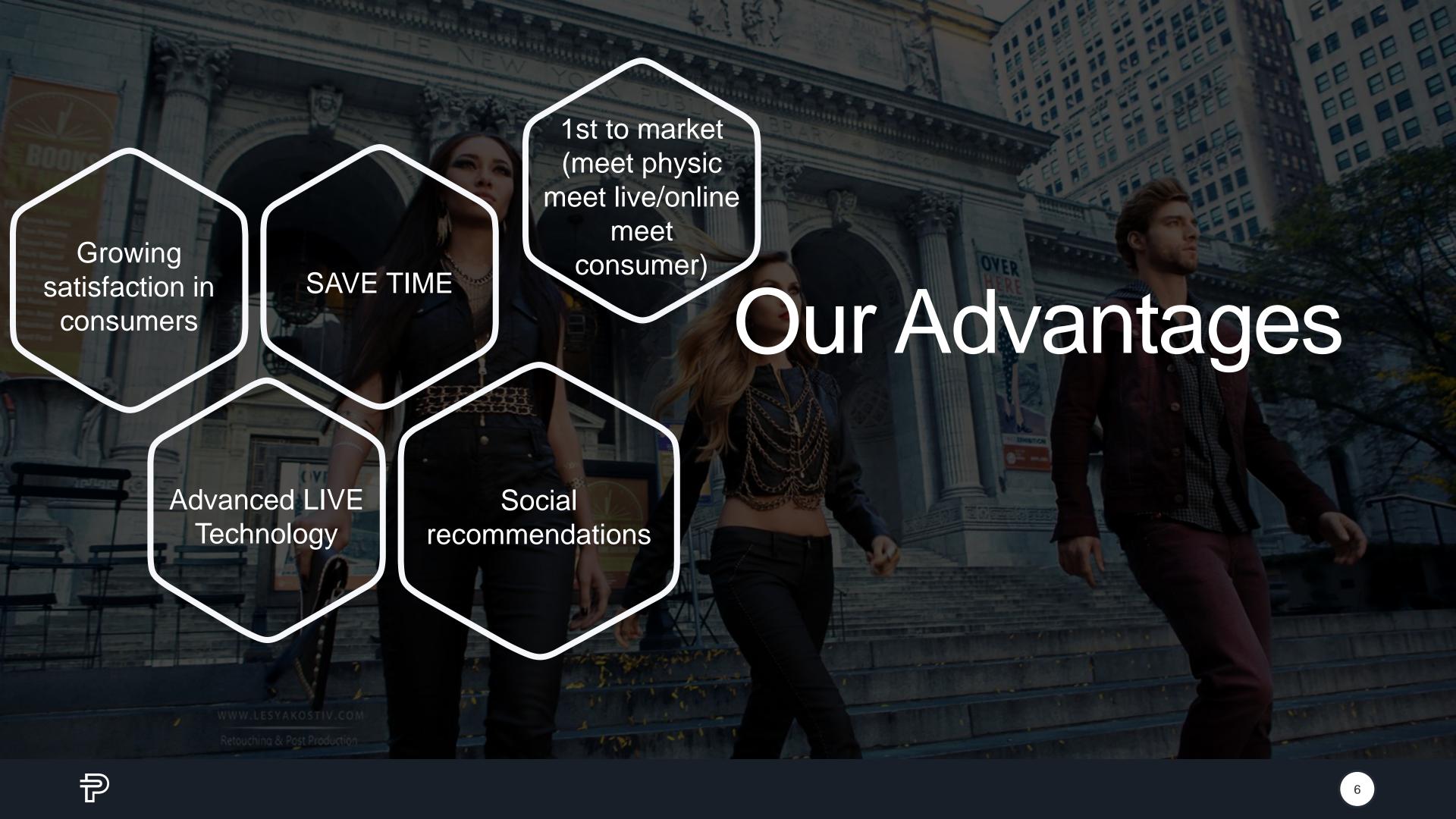


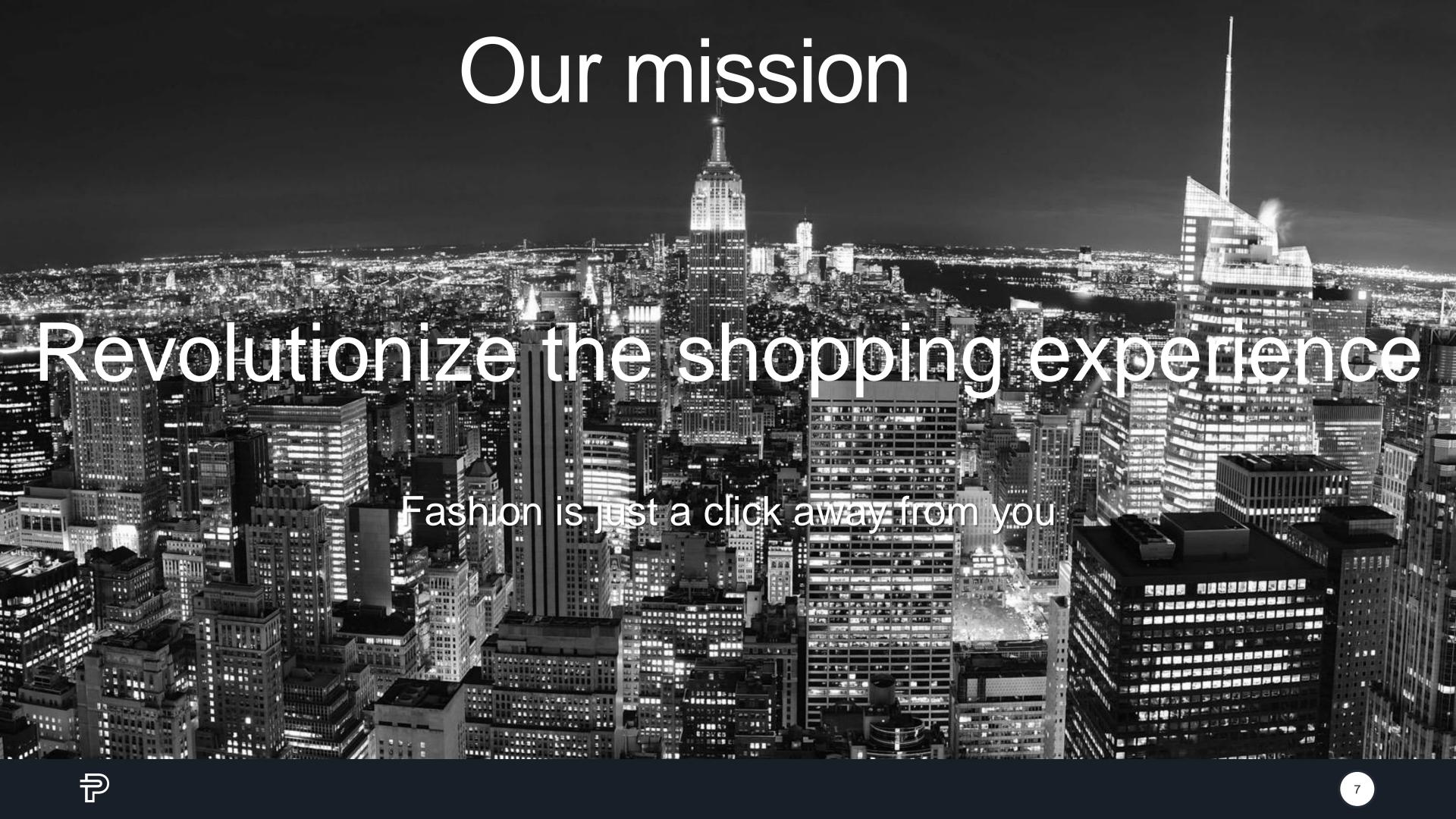
Blazin means the integration of online and offline commerce.



E-commerce, traditional retail and social network are merging.







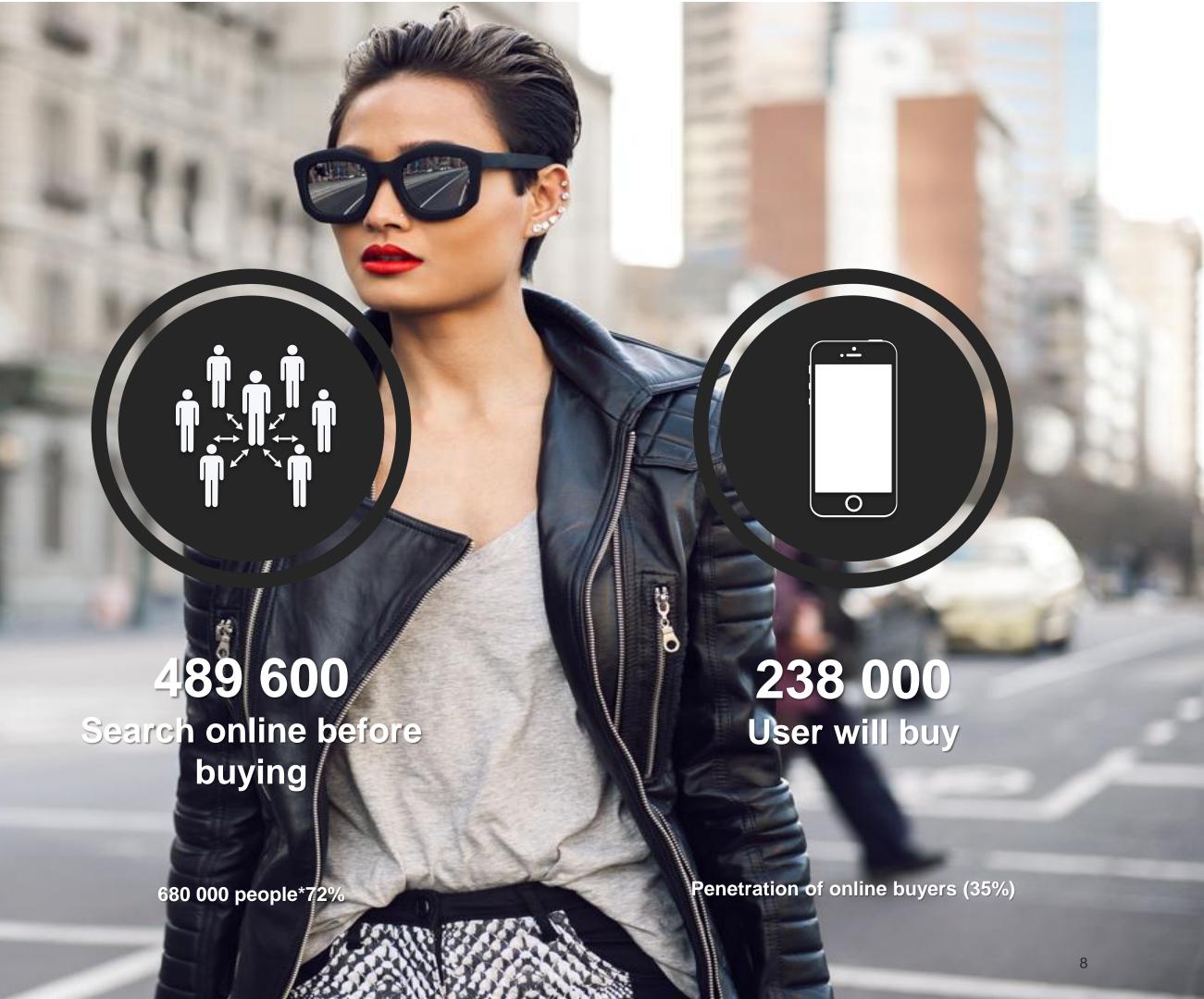
# The TEST Market



680 000
Potentional Users

Smartphone penetration (34%\*10 million)\* Who buys hungarian brand

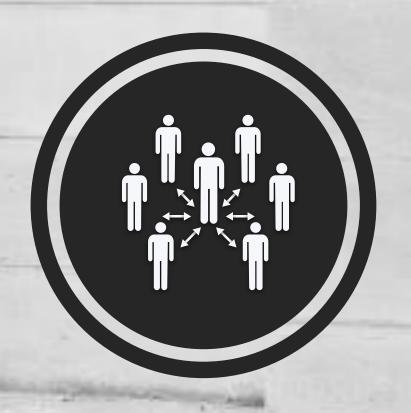
20%\*3,4 million people



#### The Market

WORLD







2,32 Mrd
Potentional Users

1,656 Mrd
Search online before
buying
2,32 Mrd \*72%

User will buy
Penetration of online buyers (42%)

695 Million

#### The global apparel market is valued at 3 trillion dollars

It accounts for 2 percent of the world's Gross Domestic Product (GDP). The fashion industry includes many sub industries, such as menswear, womenswear and sportswear.

The womenswear industry is valued at 621 billion dollars

The menswear industry is valued at 402 billion dollars

The retail value of the luxury goods market is 339.4 billion dollars

Childrenswear had a global retail value of 186 billion dollars

Sports footwear is valued at 90.4 billion dollars

The bridalwear industry is valued at 57 billion dollars



Visits to ecommerce sites via smartphone and tablet devices accounted for 45% of all ecommerce traffic in the UK, and retailers who have not 'gone mobile' are missing out on £6.6bn a year. Fashion shopping is also one of the most important areas of the online economy.

Shopping apps that focus on shopping efficiency and convenience are the most highly valued.





# Advertisement spending

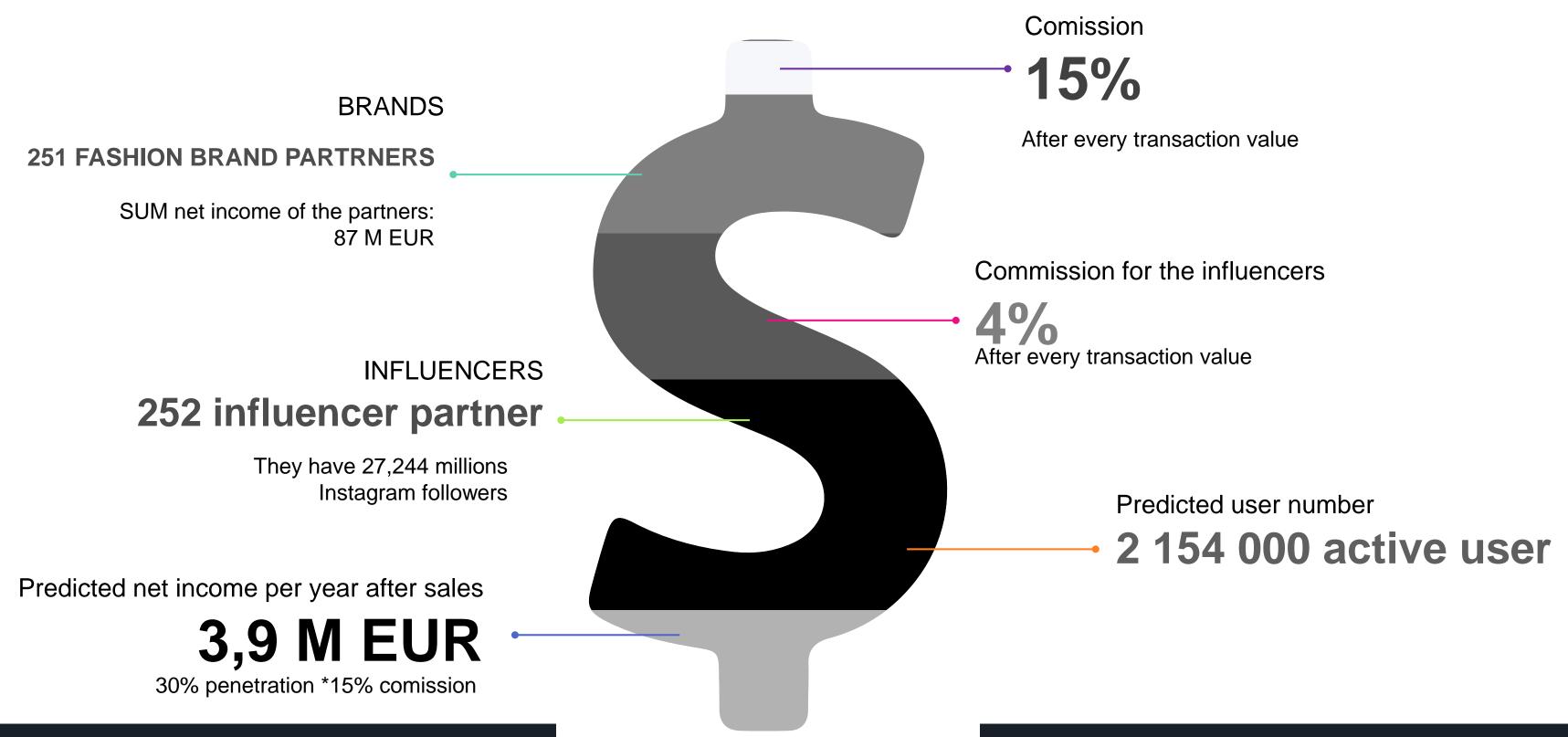
724 Mrd \$ \*3,3%= 23,892 Mrd \$

global advertising spending \* global advertising spending by industry %



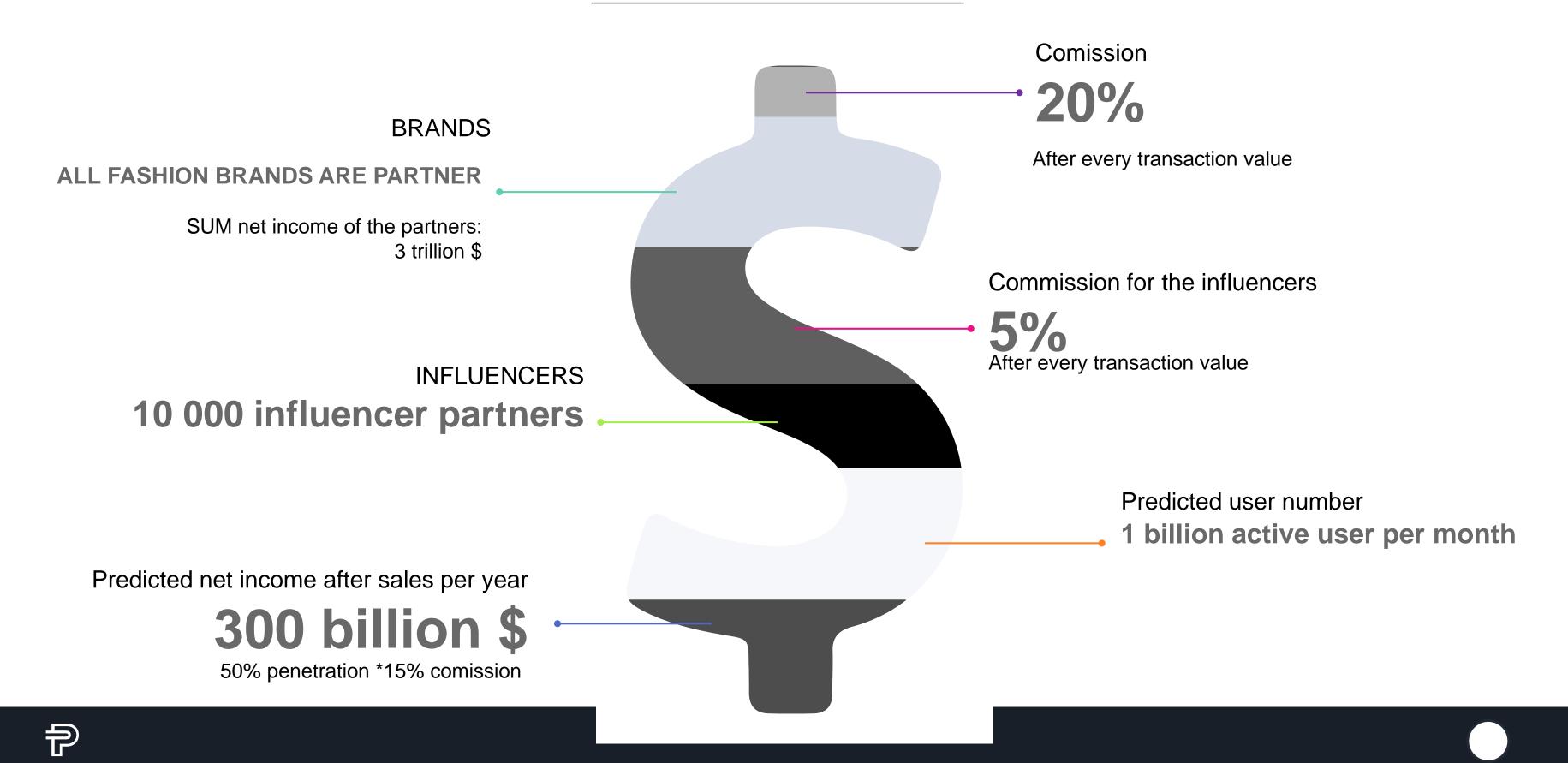
# RAISING \$ 3,4 M SEED TO ACCELERATE GROWTH

# HUNGARY INFOGRAPHIC AT THIS TIME



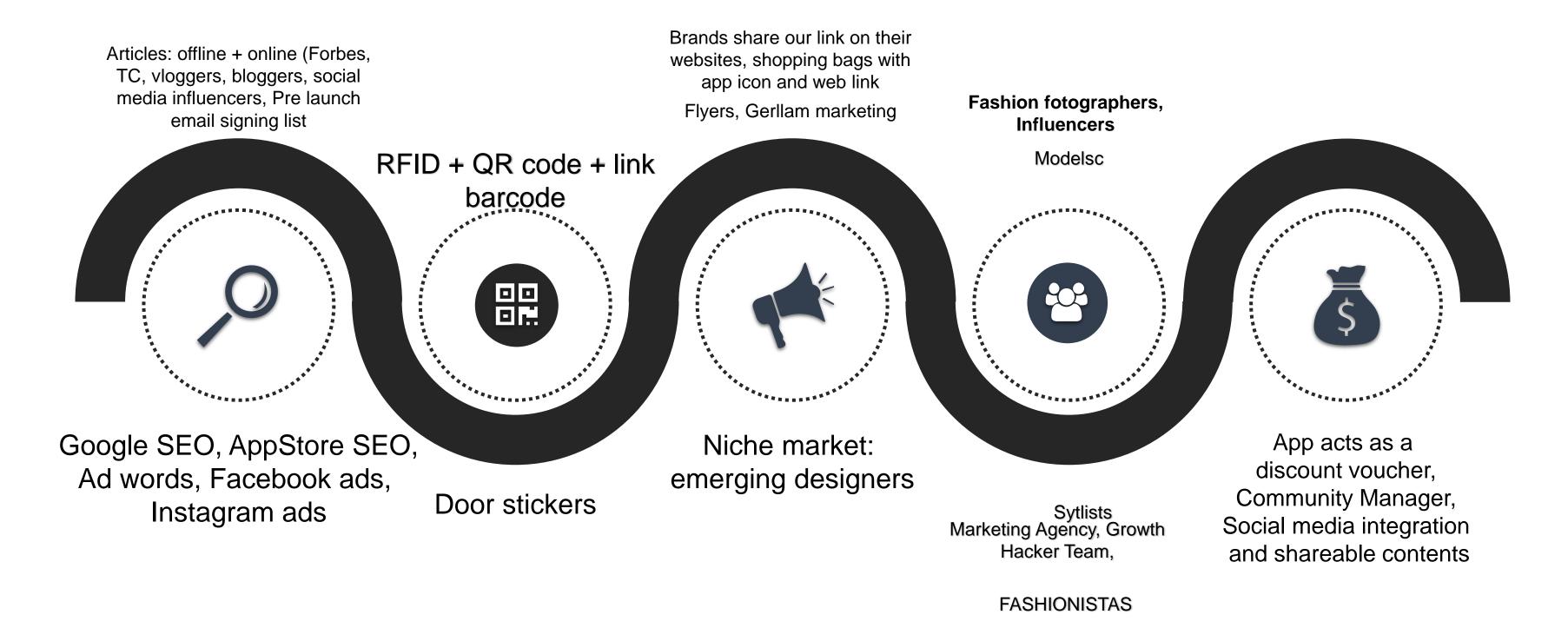


### GLOBAL PREDICTED INFOGRAPHIC for 2022



## **Marketing & Growth Strategy**

#### **ADOPTION STRATEGY**









Omni channe





High social level









#### Minimal socila level





















#### MEET US

# THE TEAM





**Nikolett Majerszki** Management, Marketing,

Past: Bitrise





**Zoltan Koch** 

IT GUY, CTO, Past: Nokia





#### **Mihaly Prokop**

Marketing, Community and HR, Past: IBM, Revolut

Co-Founder





#### **Andras Prokop**

Creative, Designer

Past: London College of Fashion

Co-Founder

Founder

Co-Founder



#### MEET US

# THE TEAM







Török Gábor



Gaál Gellért

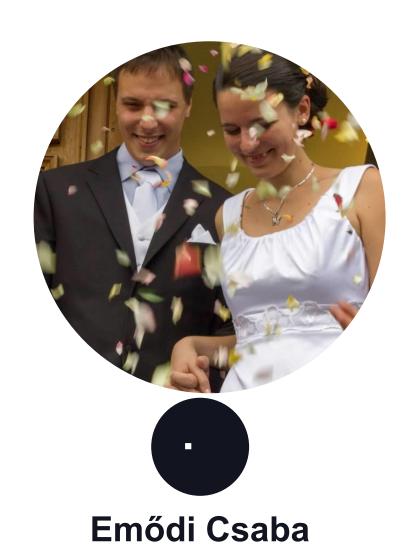


Tukács Bálint

IT guy CFO IT Guy, architect

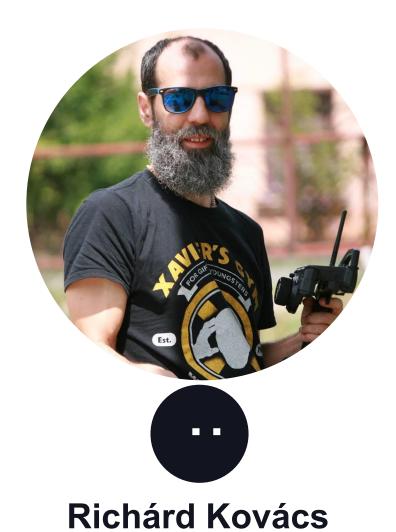
#### MEET US

# THE TEAM









IT Guy, Data management

IT guy





