

The Elevator Pitch

TripMedic believes that healthcare needs to be always accessible, available and of high-quality by providing a fast and easy way to **book a trustworthy doctor in your language**, wherever you are.

The Market

According to UNWTO, around 1.23 billion people traveled to an international destination in 2016 and this upward trend will continue to reach 1.8 billion by 2030.

TripMedic is **targeting the 3% of those travelers who get sick every year and as well 35 millions of expats** that do not speak a second language and don't know how to get quality care.

The Problem

International travel can pose various risks to health, depending on the characteristics of both the traveler and the destination. Feeling ill is crappy at the best of times, **feeling ill when you are away is downright miserable** especially when you don't speak the local language and you don't know how to get quality care. **Around 45M travellers and expats** face this situation every year.

The Solution

TripMedic offers users the best quality healthcare assistance through a global international medical matching services **in the users' language granted by a vetted network of specialists**. We plan to help **30% of our target by 2025** providing users an immediate relief from a stressful situation with easy solutions.

The Business Model

The service is completely **free for patients**. For doctors we charge a **15% fee-per-consultation done**. After a successful trial period of 1 year, we request a **flat monthly fixed fee (80€) on top of booking fees**, offering extra services to maximise doctor time and revenues.

The Company

Founded January 2016

Launched December 2016

Earlier Investments €220K award form EU backed FICHe competition, investors

Balance Sheet No loans or other similar liabilities

HQ Address

Carrer de Vilafranca, 7, Barcelona, Spain

Current Services

Operates in 9 Countries in Europe, America and Asia

Revenue Estimates Seed Year
€500K

Investment Round
Limited to 500K€

Use of Investment
Infrastructure/Management: 11%
Marketing: 29%
Business Development: 30%
IT: 30%

Next Funding
€ 1.5M to 2.5M funding in 2019 to push for best in class.

Target
500 M+ € company

The People

Founders Filippo Meloni
Emanuele Cavasassi
Wout Helsmoortel

Advisors Dr. Doriana Landi,
MD, PhD, Post Doc
Dr. Luigi Berdini, MD