



SaaS

Software as  
a Service

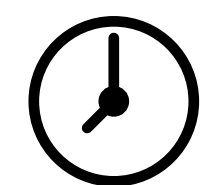
## Digitalization of nutrition

For nutritionists, doctors, personal trainers, chefs and Food Industry

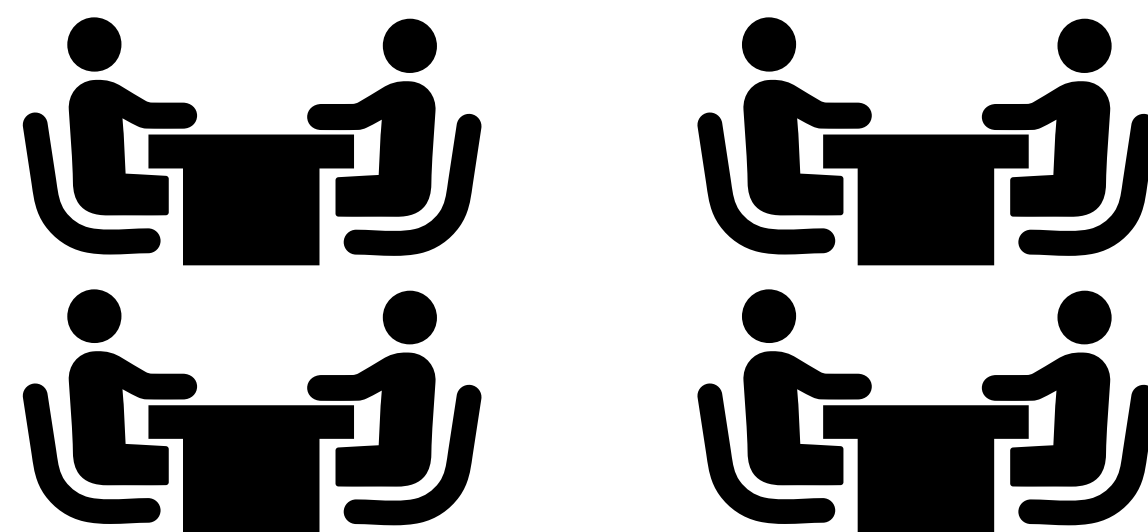
Diet Creator S.L  
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## Problem

Nutritionists used papers and face to face consultation.  
The worldwide healthcare system needs to be more efficient and use technology.



Traditional consultation





# Solution

For this purpose DIET CREATOR has the most advanced technology in the nutrition environment

## Food composition tables





## Features

- Includes a predictive nutrition calculator that, for example, allows the nutritionist to develop a one-week diet in 15 minutes instead of 4 hours.
- Contains the nutritional information of almost all the world's food composition tables.
- Implements advanced algorithms based on semantic knowledge that provide early alerts of possible adverse effects and incompatibilities of certain foods and medicines in patients, as well as to getting to know patients' tastes and preferences better.
- Allows create nutrition labels (etiquetas nutricionales ) in minutes for food industry including allergens for restaurants according to the new regulation, saving time and money.
- Allows connection to professional body composition scales such as Tanita or Inbody and with any wearable (e.g., smartwatches, bands, robots, etc.).

# Market

Diet Creator allows different user levels for administrators, team leaders and participants.  
Invitations can be sent between them, becoming a viral system



Food Industry



Hospitals



Nutritionists



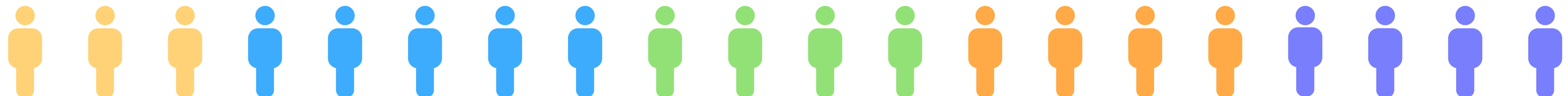
Gyms



Education



Participants





# Portable food labelling solution for everyone

(food producers, food delivery, restaurants and foodies)

According to the EU regulation 1169/2011 and includes allergens

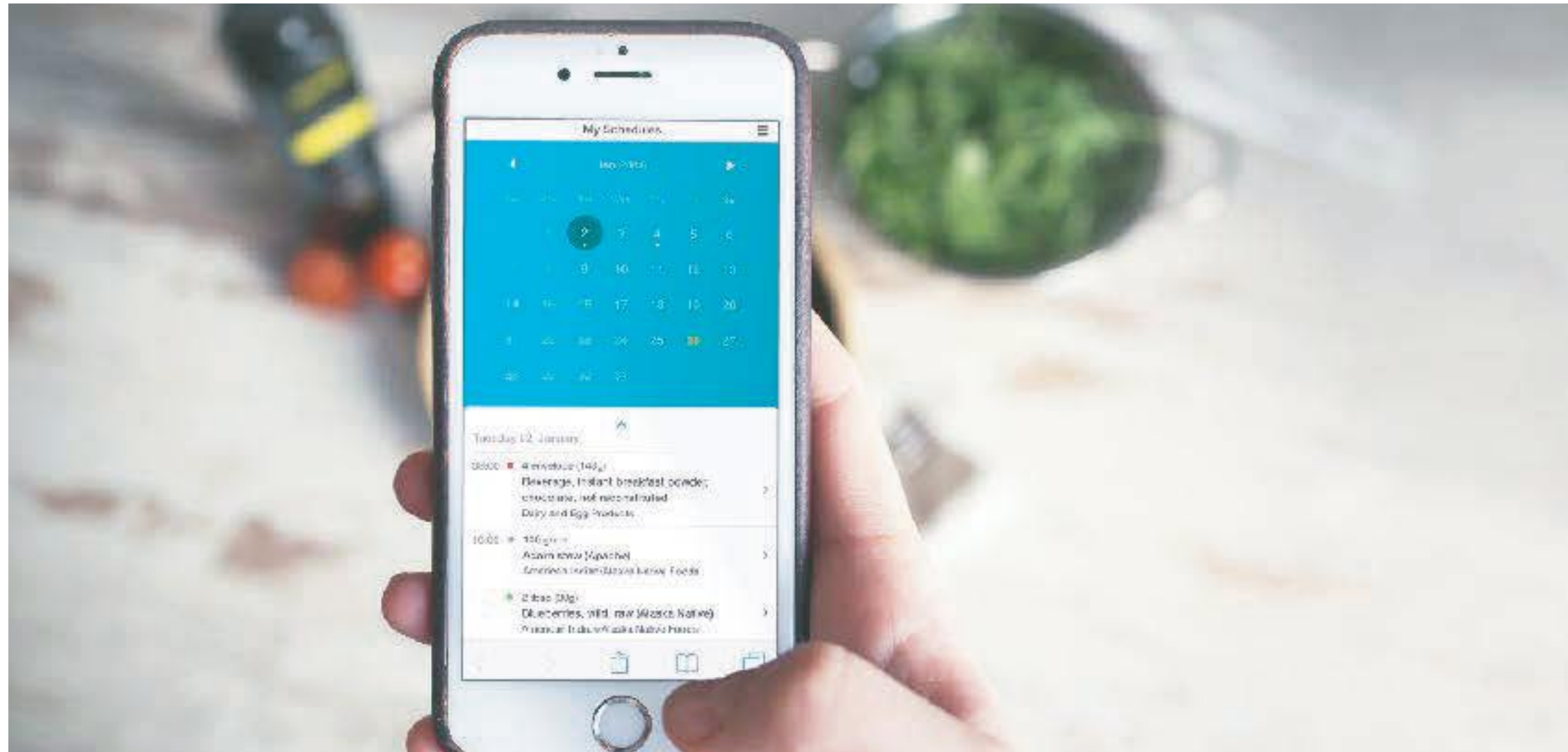




# Connectivity

Nutritionists, personal trainers and chefs sharing their contents in the Internet of Things.

## At your Smartphone



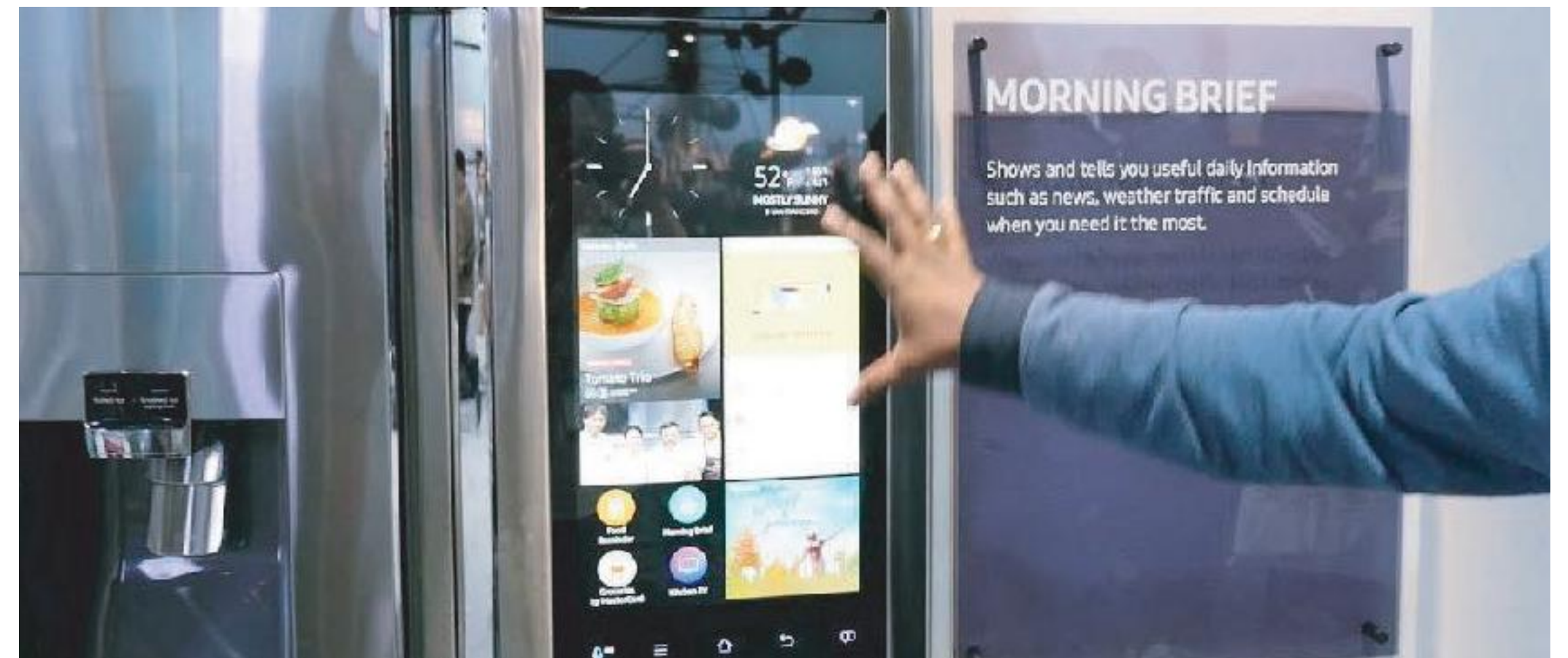
## Robots



## Health devices such as body scale composition and wearables



## Smart kitchen





# Competitors



Diet Creador integrates Software (API) + APPs + internet of the things



Our competitors have a software without user experience. They have not solved internet of things and do not use machine learning.



## DAFO

### STRENGTH

Diet Creator has the most advanced user experience. Our Semantic knowledge and Machine learning that allow us to learn, is our major strength

### WEAKNESSES

Our investment in high technology left us in a weak financial situation that make us difficult to invest in marketing

### OPPORTUNITIES

We are the only nutrition collaborative software that integrates nutrition, physical activity and connectivity, that can be connected with body scales composition and wearables that make us scalable. This is a competitive advantage giving us the opportunity of being dominant player in this sector

### THREATS

Our software needed 2 years time in being finished. During this time our competitors got a position in the market. We need a double effort to achieve critical mass according to our technological advantage.



# Our business model is B2B and B2C SaaS

## Teamwork

**70€**

/ Month

**Sign up**

Up to 35 users

Full features

Image recognition

App for clients

Unlimited participants

Full list wearables  
synchronization:

[see list](#)

## Standard Subscription

**238€**

/ Year

**Sign up**

Full features

App for your clients

Up to 200 participantes

4 x wearables  
synchronization:

- Inbody
- Tanita
- Fitbit
- Polar

## Food Industry

**312€**

/ Year

**Sign up**

3 users

Up to 400 recipes

Nutrients customization

Label print option

Flavor Palette

# Financials

Income forecast for the next 3 years

| Year   | 2017      | 2018       | 2019        | 2020        |
|--|-----------|------------|-------------|-------------|
| Product type                                 | Sales     |            |             |             |
| Licenses (subscriptions)<br>(each = 228.- €) | 30        | 493        | 5.117       | 24.315      |
| Revenues                                     | 6.868 €   | 133.054 €  | 1.384.414 € | 6.345.970 € |
| EBITDA                                       | -86.578 € | -622.816 € | 352.649 €   | 4.685.374 € |
| Amount of investment<br>required             |           | 500.000 €  |             |             |



# Meet us

We are specialised in technological solutions for nutritional needs



**Joaquin Torres**  
CEO & Founder

Serial  
entrepreneur



**Toni Petrović**  
CTO

Toni is an Engineer with a Masters in Information systems and technologies from the University of Belgrade.  
Have more that 10 years experience in IT industry



**Izaskun Valdazo**  
CFO

Degree in Economics and a Masters in Finance in ESADE



**Eva Núñez Marmol**  
Nutritionists

Eva holds a Bachelor of Science in Nutrition from Blanquerna University in Barcelona with 8 years experience



**Stanislav Petrović**  
Engineer

An Engineer from University of Belgrade



**Jonathan Montes**  
Graphic Design

Degree in Graphic Design from BAU, Design College of Barcelona



## ... Diet Creator in the news

### LA VANGUARDIA

Diet Creator participará en el programa Prometheus, donde podrá reunirse con empresas del sector Food-tech y mostrar sus innovaciones.

La Vanguardia, VIDA.  
6 DE ABRIL DEL 2016

### El Referente

*Conectando el ecosistema emprendedor*

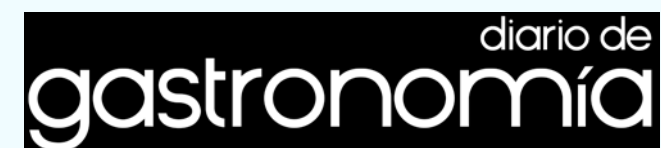
Diet Creator es un software online que cumple una doble función, gestionar pacientes y la interacción entre estos y los nutricionistas.

El Referente, TECNOLOGICOS.  
26 DE ENERO DEL 2017

### el Periódico

Diet Creator es elegida una de las cinco start-ups indicadoras del futuro más inmediato de la alimentación en la edición Alimentaria 2016.

El Periodico, ECONOMIA.  
28 DE ABRIL DEL 2016



Diet Creator está contribuyendo a la transformación digital del sector de la alimentación, cambiando el modo en que nos relacionamos con la comida.

Diario de Gastronomía  
28 DE ABRIL DEL 2016



Diet Creator una plataforma online muy healthy, en la que machine learning (aprendizaje automático) y big data (datos masivos) son la pareja perfecta.

Revista ARAL  
6 DE ABRIL DEL 2017



Diet Creator ha sido galardonada con el premio FoodTech como una de las mejores Start up dentro del programa Prometheus de Reimagine Food.

EFE EMPRENDE  
28 DE ABRIL DEL 2016



PREMIO RURALAPP 2016  
**FINALISTA**



PREMIO BARILLA 2016  
**MEJOR START UP**



Prix Entrepreneur Tech 2016  
**FINALISTA**





## Milestones and next steps

- Thanks to our new version we have 550 new users.
- We are in advanced conversation with Inbody *www.inbody.com* to connect our software with their Scales.
- We are in advanced conversation with Grupo Vips (That has Starbucks, Ginos, Vips, Waga- mama in Spain and Portugal). We have as clients Fotawa, Veritas... and others caterings.
- We have 10 secondary schools that use our software for education.
- 4.000 EUR revenues first month September.

## Investment Required

- 300.000 EUR Private Investment (15% equity) + 200.000 EUR ENISA

## Destination of investment

- Build up a sales team
- Invest in SEO, SEM and ads
- 2 engineers to develop native app for patients.