

digital supply chain platform for standard components

Meelis Paas CEO/Founder

meelis@partscosting.com



Weather you're searching buying or selling standard components, a lot of time and effort is spent on:

- communication sending e-mails and making calls
- data handling hundreds of similar parts with hundred different product codes
- data management manually inserting data into PDM, PLM, ERP system















- over 3 million design engineers, constantly searching for right parts
- hundreds of thousands purchasers constantly searching parts and optimizing suppliers for best price and delivery
- tens of thousands part manufacturers and distributors serving engineering projects



CAD ADD-IN FOR ENGINEERING FIRM

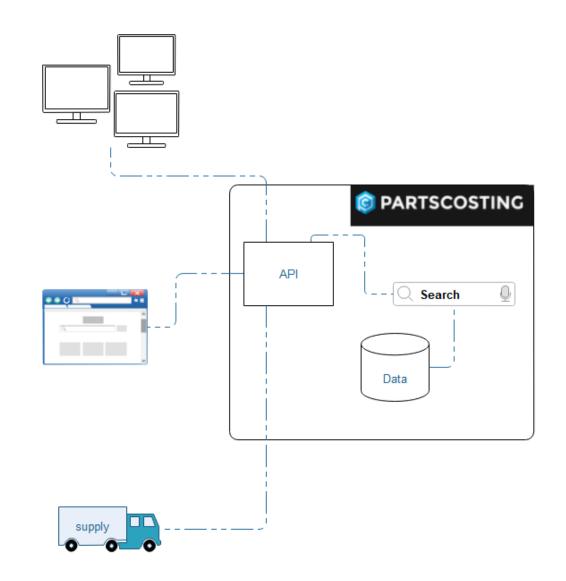
to automate communication between engineers and part suppliers

PLATFORM FOR MANUFACTURER

BOM management tool with automated RFQ process with multiple suppliers (product mapping technology)

PLATFORM FOR SUPPLYER

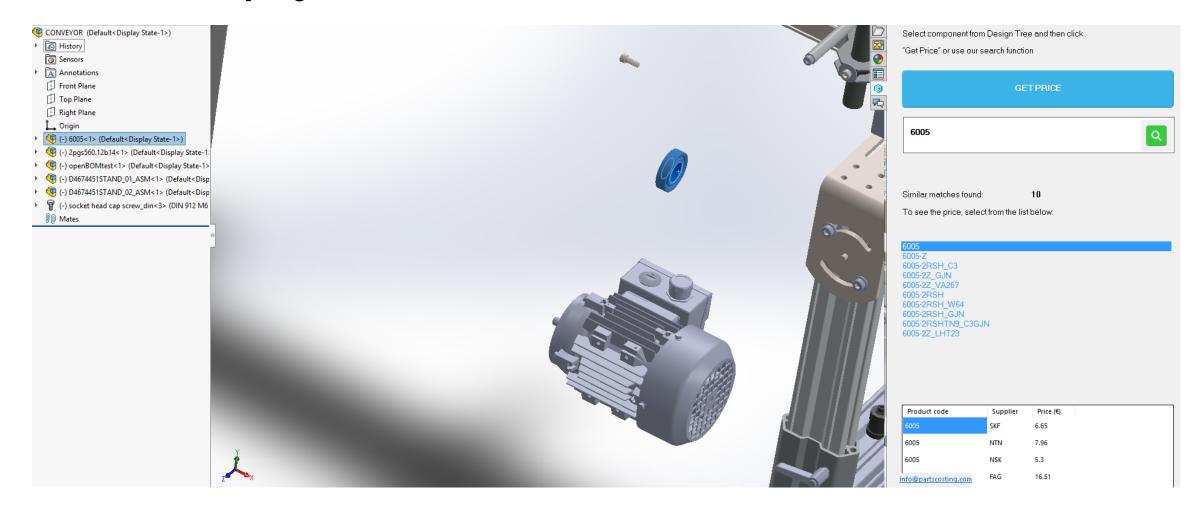
parts demand prediction for future projects by analysing add-in actions



DEMO-ADD-IN FOR SOLIDWORKS



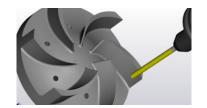
As an engineer selects a part within a design, partscosting displays real time data within 3D CAD software





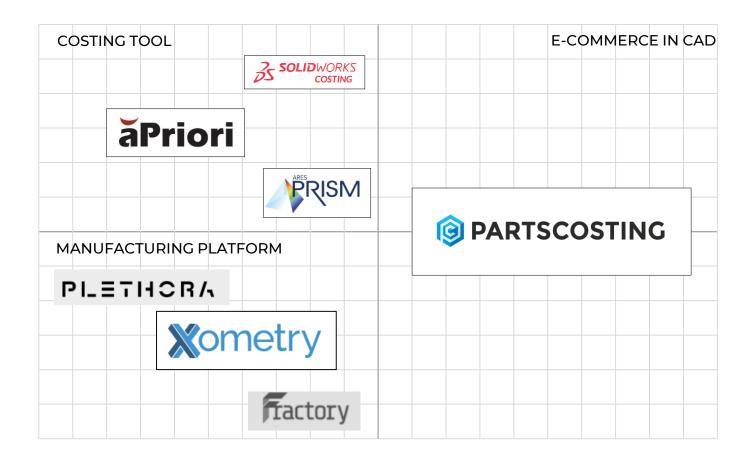
BESPOKE/CUSTOM PARTS

STANDARD PARTS















ASK-MVP&TEST REVENUE STREAMS



AD-INN DEMO LAUNCH

Solidworks 2016&2017

500+ subscribers

160 downloads

1,5M products

End of 2016

2017



Telia VUNK

€10k grant

IGNITE ACCELERATOR

€20k Investment

MARTIN RAND (ADVISOR)

€10k Investment

MARKO SÖÖNURM

€10k Investment

Accelerated Digital Ventures(ADV)

£50k pre-seed

Finish MVP - \$15K MRR SaaS 50€/month

+pilot with major player

(ABB, SIEMENS, GE)

+over 35M products

2018

SEED \$250K

RUNWAY 16 MONTHS



Meelis Paas CEO/Founder

mechanical engineer, author of idea, strong expertise in client pain points



Alar Jõgi CPO, Product

mechanical engineer, author of CAD Administration Handbook for SOLIDWORKS



Ranek Runthal CIO, Infrastructure Architect

Software engineer, graduation thesis about "Partscosting"



Sohail Alam CTO, Software Engineer

Software engineer, start-up experience Vitalfields (acquired by Monsanto)



Octavio Pozo Garcia

CSO, Data Scientist

Developed machine learning solutions for industrial sectors

- Advisor, Dr. PRIIT PÕDRA (TUT VICE DEAN Mechanical Engineering department)
- Advisor, **MARTIN RAND** (CEO of Vitalfields (acquired by Monsanto))

Designer, MARKO SÖÖNURM

Partners





















meelis@partscosting.com

+372 56846245

www.partscosting.com