

IOT_Connectivity

Executive Summary

OPÉRATEUR

EN ACQUISITION

CESSION D'ENTREPRISES

LEVÉE DE FONDS





Opérateur en acquisition,
cession d'entreprises,
levée de fonds

IOT & CONNECTIVITY

CORE SOLUTION

OPPORTUNITIES

PLATFORM

PLATFORM POSITIONNING

TARGET END-USERS

FUNDING & BUSINESS PLAN

- + The potential for the IoT is vast. Almost 50 billion devices are due to be connected by 2021.
- + Meanwhile studies have shown that connectivity in commercial buildings can cut energy usage by 20%, while also leading to a 20% increase in productivity.
- + Industrial planners, system integrators, electronic manufacturers, telcos and energy service providers – all these and more can all see huge returns from smart application of IoT management solutions.
- + We provide Internet of Things solutions to businesses across Asia, helping them to increase efficiency, streamline energy consumption and visualise and analyse essential data in order to drive growth.



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- + We work with our customers all the way from initial design to installation and beyond, and have full training and support services available to make sure that you make the most from your connectivity.

Our missions are:

1. Be the Most OPEN and INNOVATIVE platform
2. SECURITY is a top priority for us as an OPEN platform provider
3. A platform Service that can be fully autonomous and operated or provided as a white label for a customer base service.
4. Become a Universal aggregator for all existing and upcoming data transported through IoT dedicated/related protocols.





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+ Business opportunities on the Global IoT market

1. Lack of players with knowledge

Potential to become a pioneer by introducing and package proven solutions

2. Cover the entire “value chain”

Provide a full solution from the End-Point to the final report service including the network

Make flexible solutions easy to customize for large players

3. Combine New Technologies

Combine various technologies in order to make strong and complete solutions

If necessary we will invest as well in the technology holders to help them accelerate and be a stable solution provider



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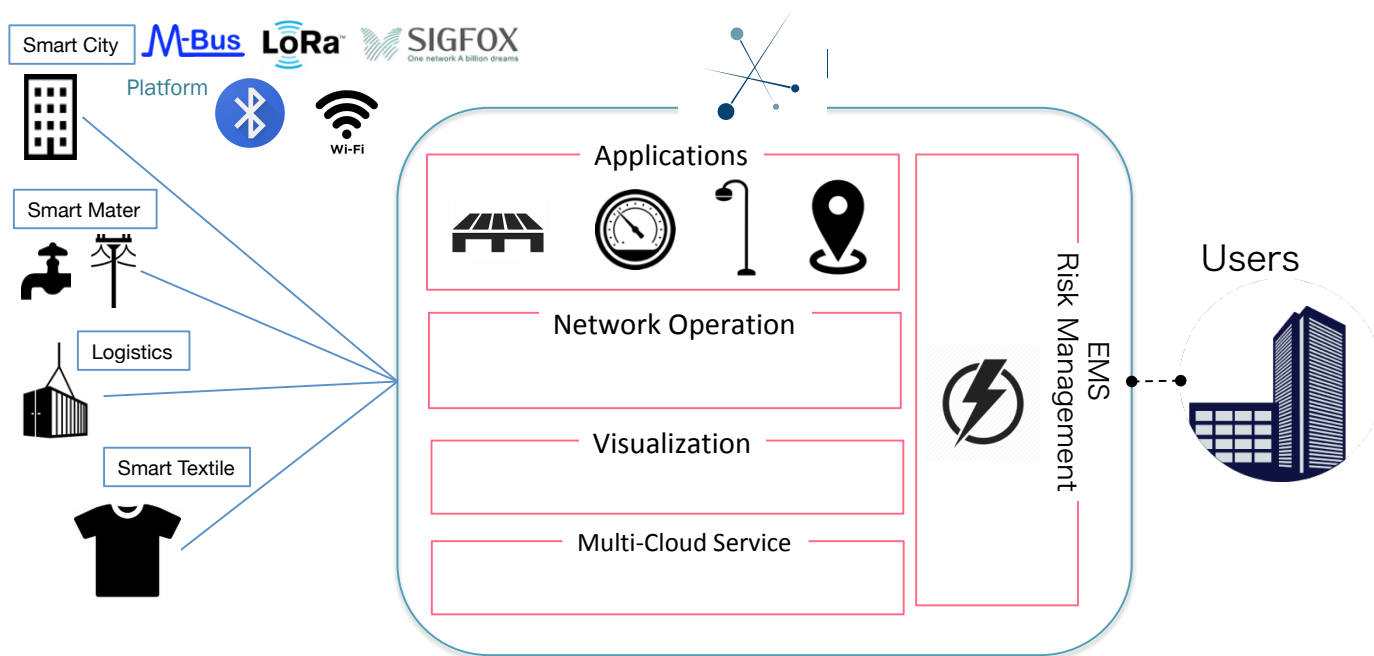
PLATFORM

PLATFORM POSITIONNING
TARGET END-USERS
FUNDING & BUSINESS PLAN

The platform is a “One-Stop” solution for end-users willing to operate their own IoT.

Infrastructure or have an obvious problem to solve with :

- Internet of Things (IoT)
- Energy Management Services (EMS)





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PLATFORM

POSITIONNING

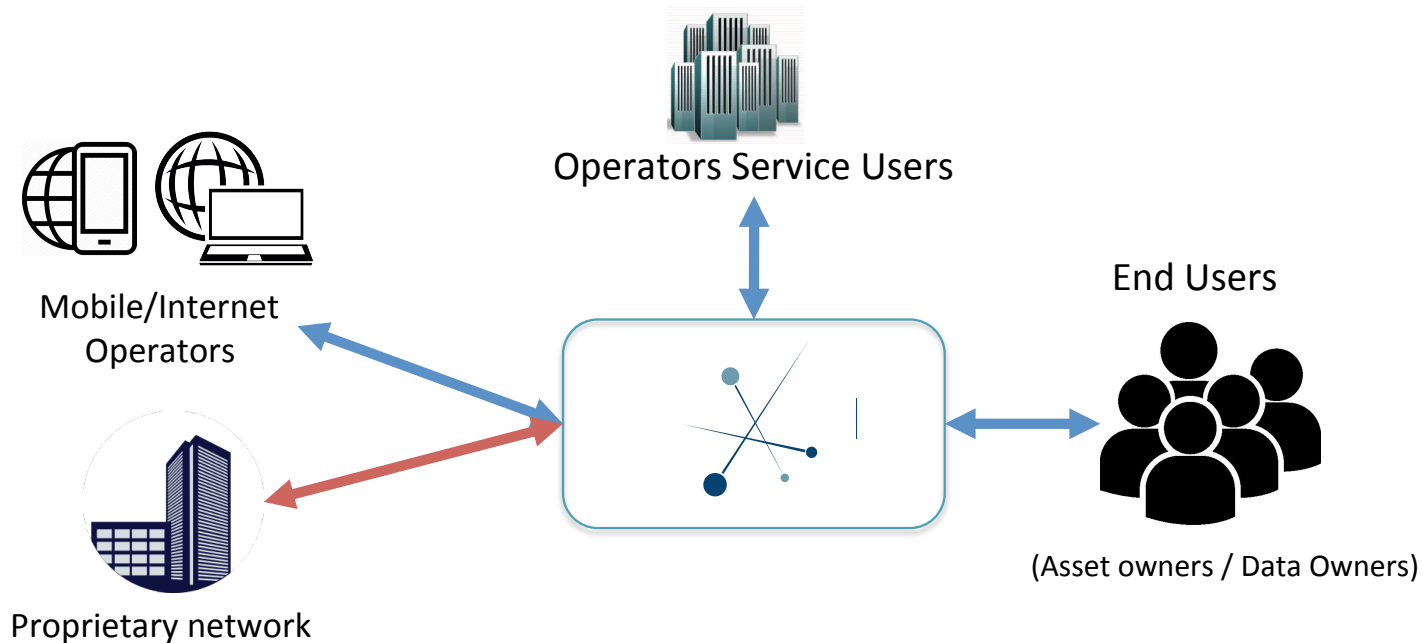
TARGET END-USERS

FUNDING & BUSINESS PLAN

1. Users can either operate their own network for their usage

OR

2. Users can operate a network open for a Professional user base willing to deploy their solutions to end users.





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Below are target End-Users either direct or indirect through
Commercial or Proprietary Network Operators

Electronic Manufacturers

- Integrated system builders
- Telco equipment builders

System Integrators

- Hardware system integrators
- Software system integrators

Infrastructure Operators

- Lifelines Operators (water, electricity...)
- Public Transport
- Logistic Companies

Agriculture/Aquaculture

- Governments
- Agri-tech Integrators

Construction / Real Estate

- Construction companies
- Facility management companies



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PLAN**

- + Based in Japan, the company is a joint venture between Japanese and French teams.
- + It's time to expanding our services internationally, bringing the benefits of smart manufacturing and business to industrial and commercial clients all over the globe.
- + Our objective is to achieve a Third Party Allocation by June 2018 in order to accelerate our growth.
- + This Funding will help us strengthen our platform solution and deploy a highly reliable End-to-End IoT environment to the World.

Million\$	2018	2019	2020	2021	2022
Total Revenue	1,77	6,78	28,23	72	285
Total Cost	0,6	2,07	9,6	25,56	102,6
Gross Profit	1,17	4,71	18,63	46,44	182,4
OPEX	1,5	3,0	7,0	17,0	70,0
EBIT	(0,33)	1,71	11,63	29,44	112,40

- + Total Funding : 3 Millions \$



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Full Memo available with NDA.

OD+

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