Leondrino Exchange Inc. | Currency Management as Service for Enterprises | www.leondrino.com

#### What We Do?

We provide **Currency Management as Service for Enterprises (CMaaS)** and exploit the opportunities triggered by the blockchain revolution. We assist our clients on issuance and supply management and prepare a platform for trade & exchange of private branded currencies using an algorithmic central bank concept to foster stable currencies and its utilization in exchange for goods.

### Need of the Hour

We address the following core challenges for enterprises to protect their leadership:

- Change of touchpoints using digital mobile wallets/payment increases customers retention
- Need for relevant transection data in own ecosystem provide smartest services in future
- Need for finance –for digital transformation and/or growth of business
- Regulators' acceptance of crypto currencies of enterprises

#### **Our Solution**

Standardized lifecycle of enterprise currencies – from initial loyalty tokens up to Issuance of fully tradable private currencies in compliance with leading regulators and with central banking algorithmic support.

# Milestones Achieved



## Competitors:

Basis.io, Tradecoin regarding Supply M./ ICO Box regarding token sale platform

# Advantage Leondrino:

Standard Token Design
Compatible Fees
Payment Gateway (POS)
Focus on Enterprises
Strong Team
Own Bridge Currency in Prep.

## Core Strength

ICO Experience
Established Technology & Ecosys.
Algorithmic Central Bank concept

## Revenue Model

big brands/enterprises)

- Fees around Leondrino Lifecycle (Issuance & Supply Management Fees)
- Consulting & Setup fees
- Transaction & Brand admin Account fees
- Platform License fees

# **Funding Requirement**

\$ 15m.

## Stage

Post revenue – "seed A"

#### **Proceeds**

Marketing & Sales, R&D, Legal, Operations

## Revenue Forecast

Conservative Scenario (only Inc.) 2018 - \$1.2m

2019 - \$2.8m

2020 - \$16m

2021 - \$65m

2022 - \$162m

# **Brand Growth**

Conservative Scenario 2018 – 7 (till date – 4 Brands)

2019 - 33

2020 - 125

2021 - 285

2022 - 500

#### **Investment Appraisal**

	Conservative	Moderate	Optimistic
Net Present Value	\$44,194,000	\$139,588,000	\$452,641,000
Internal Rate of Return (IRR)	41%	77%	135%
Pay Back Period (Years)	3.08	2.62	2.19

# Management Team

(Professional Experience with IBM, SAP, NYSE, Deutsche Börse, Credit Suisse, UBS)

#### Sandra Leonie Ritter

CEO – Serial Entrepreneur, 20 years of experience

#### Peter Reuschel

COO & CFO – Computer Science & MBA, Serial Entrepreneur, 30 years of experience

## Micheal Richter

CTO – MS in Computer Science 16 years of experience

#### Mauro Cappiello

Chief Compliance & Sales 28 years of experience

## Dr. A.S.

Economist & Product Lead Autonomia 20 years of experience Kolja Reiss - Sales U.S. Dirk Albers - Sales, Germany