



# barac#

**Instant Cyber Detection** 

## Our Mission

To Enable entreprise and government organisations to detect threats and cyber attacks on their whole IT infrastructure (including servers, IoT devices, etc..) in real time by using Artificial Intelligence on normal and encrypted traffic without decrypting it



# Current Systems Problems

Not Made For Real Time and for encrypted data



#### **Takes Time**

Batch Jobs takes time and are very complex to implement



### **False Positive**

Create a lot of false positive that make you loose money & time investigating



### **Encrypted Traffic**

It's IMPOSSIBLE to analyse encrypted traffic without decrypting it and 80% of the traffic will be encrypted by 2020

# What We Do

Help Businesses Save Millions

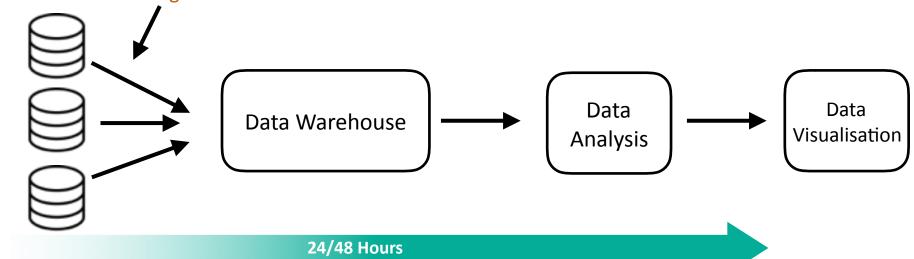
Using our proprietary and powerful technology and algorithms, We help organizations collect and analyse metadata and network information in real time using advanced machine learning algorithms and artificial intelligence to detect early signs of cyber attacks on both normal and encrypted traffic

By using metadata and not breaching privacy, our ambition is to take the cyber security market to the cloud

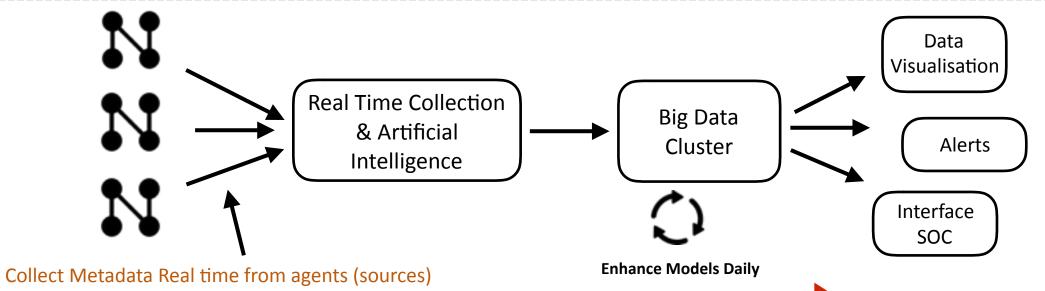
# Old Vs Real Time Architecture

Batch Jobs from databases or logs that takes time and ressources

Old Architecture



Real-Time Barac Architecture



### Competitive Advantages



#### **Real Time**

Collect and analyse information in real time from multiple sources, at a rate up to **100** million events per second, to take immediate decisions and have instant valuable information



#### **Streamers**

**Leverage** proprietary streamer technology, to easily integrate with existing servers and send **only important** data continuously thus reducing bandwidth utilisation and collecting only needed information



### **Artificial Intelligence**

Apply powerful a combination of **behavioral analytics** and **machine learning** algorithms with a fuzzy logic approach to analyse data. Algorithms are enhanced daily



### **Easy to implement & Cost Effective**

70% quicker to implement than any other platform and dramatically decrease storage, collection and analysis cost by using Hadoop storage and a real time messaging approach, resulting in less CPU usage, less bandwidth and lower storage costs



### **Encrypted Traffic**

Analyse data and detect attacks on encrypted traffic without decrypting it instantly using A.I and Machine learning

# Market Potential

### 1 Trillion USD in 2018-2021







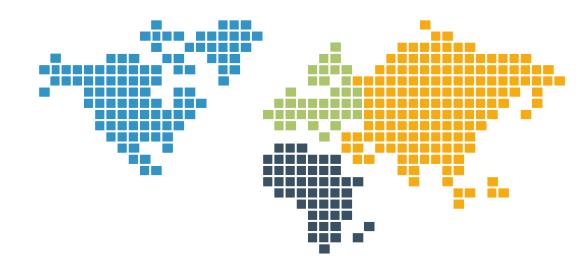


### Industries









# Customers & Partners

A Fast Growing Ecosystem!!























McKinsey&Company

### **Business Model**

### **On-Premises**

Paid yearly based on the number of agents and the complexity of the infrastructure

#### Services

Adapt the models, the APIs and the visualization to the customers needs

### **Training**

We provide trainings and documentation to our clients and partners

#### SaaS

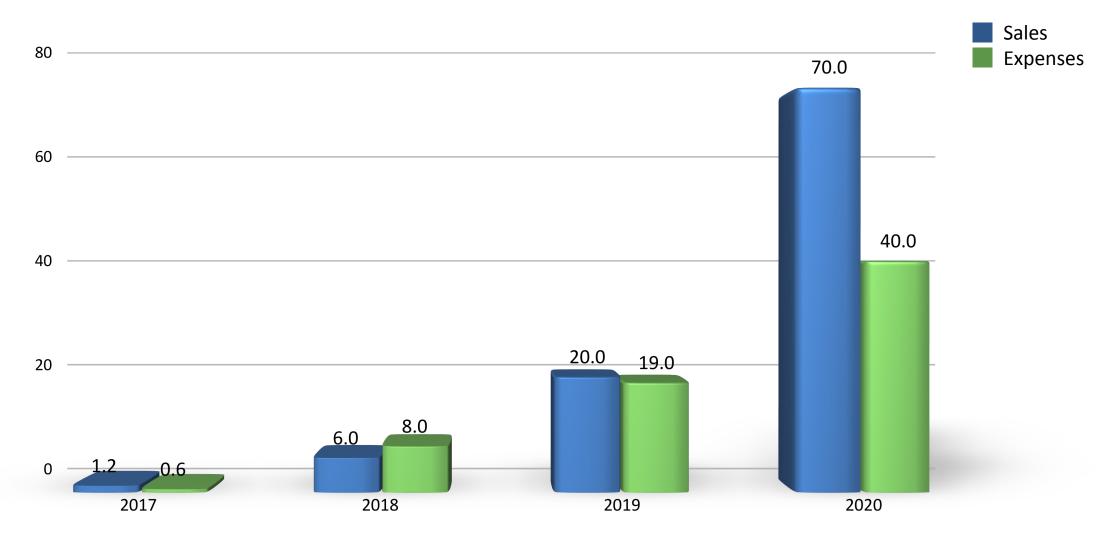
We will be starting our SaaS platform in 2018. We are taking the cyber security market to the SaaS

Sales & Distribution	Direct and Through Partners (privileged)
Focus	Financial, Telcos and Big Corporation (IoT)

# Barac Vs Competition

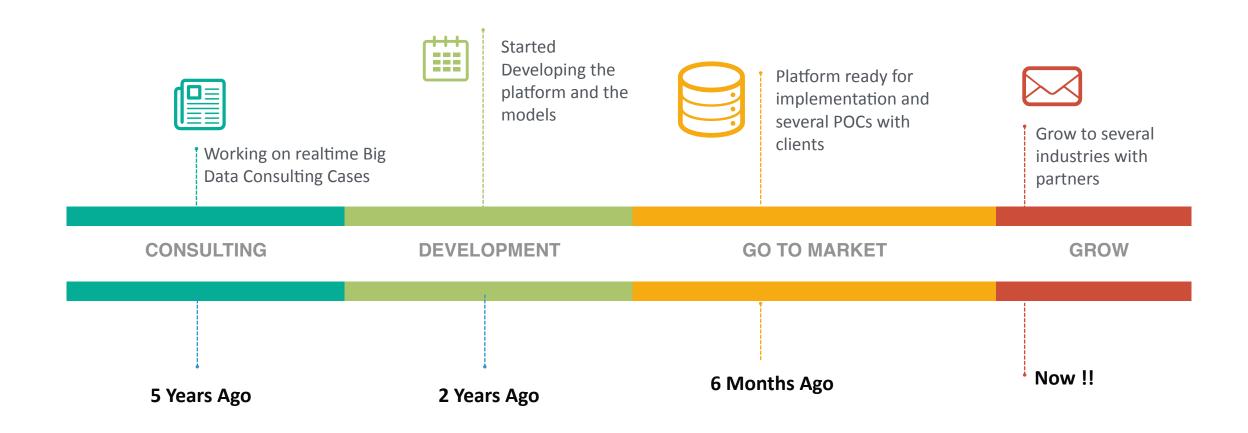
	Barac	Cisco	DarkTrace	Legacy Systems
Reduce False-Positive	igotimes	X	×	×
Realtime	$\bigotimes$	igotimes	igotimes	×
Easy to use	igotimes	×	×	$\boldsymbol{\varnothing}$
Implementation Time	igotimes	×	igotimes	×
Artificial Intelligence	igotimes	X	$\otimes$	×
Encrypted Traffic	igotimes	igotimes	X	×
Scalability	igotimes	$\bigotimes$	×	×

# Financial Projections



# TimeLine

How we Did This?



# Meet The Team



#### **Omar YAACOUBI**

@Stanford University with more than 9 year experience in Consulting, Strategy and Big Data project with Startups, Financial services, telcos and Retails





#### Mahdi Ben HAMDEN

@Master from Science Po Paris and more than 20 years experience in Europe and Africa working as a IT and management. Grow a business from 20M turnover to more than 100M





- <u>Nick Banks</u>: 25 Years experience in Cyber security as VP sales and 2 successful exist
- A team of 22 People With 70% PHDs

### **Advisory Board**



**David Castle** 

Data & Cyber expert with more than 25 years experience in financial and investing



**Ian West** 

25 years experience in cyber and security with high level position in leading consulting



**Correy VOO** 

More than 25 years
experience and former CTO
Bank of America, former
CTO British Telecom,
former CTO UBS bank