BeneXo – your personal exoskeleton

December 2017

Kristiansand, Norway

Contact person: **pasl@benedics.com**

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Who we are

- **Benedics AS** (Ltd) was founded in May 2017, by two specialists whose projects had been sold around the world from tropics to the Northern ice.
- **Benedics** specialises in development and sale of automatized, robotized devices intended for the general consumer audience.
- **Benedics** is located in Kristiansand, Norway.

Team

Pawel S. Sliwa
CEO, founder

Miroslaw Baszun
CTO, founder

Mechanical Engineer I

Mechanical Engineer II

Electronic Engineer I

Electronic Engineer II

Special Programmer

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Founders' Project Portfolio

Pawel S. Sliwa – 13 years in R&D, prototypes and pilot plants, as a lead engineer and head of department.

Miroslaw Baszun – 20 years in R&D, prototypes and new product development, as a principal engineer, head of department.

We have contributed to the growth and expansion of several companies,
and developed products for international clients in various industry sectors, i.e.:

As well as products and services for start-ups, such as:

- Simplicardiac
- Skagerak Dynamics AS – with patent application submitted Dec.5, 2016

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What we do

- **Consumer devices and systems for various applications:**
  - Personal exoskeleton – a wearable device, which extends the walking range of people with weakened physical mobility. It's like robotized pants which add power to the user's legs.
  - Customizable, self-learning control system.
  - Intelligent Power Management system.
  - A group of personal distress signal senders.
  - Product group of medical devices.
  - Other side products.

- **Prior to- and After-sales services:**
  - Online service with subscriptions.

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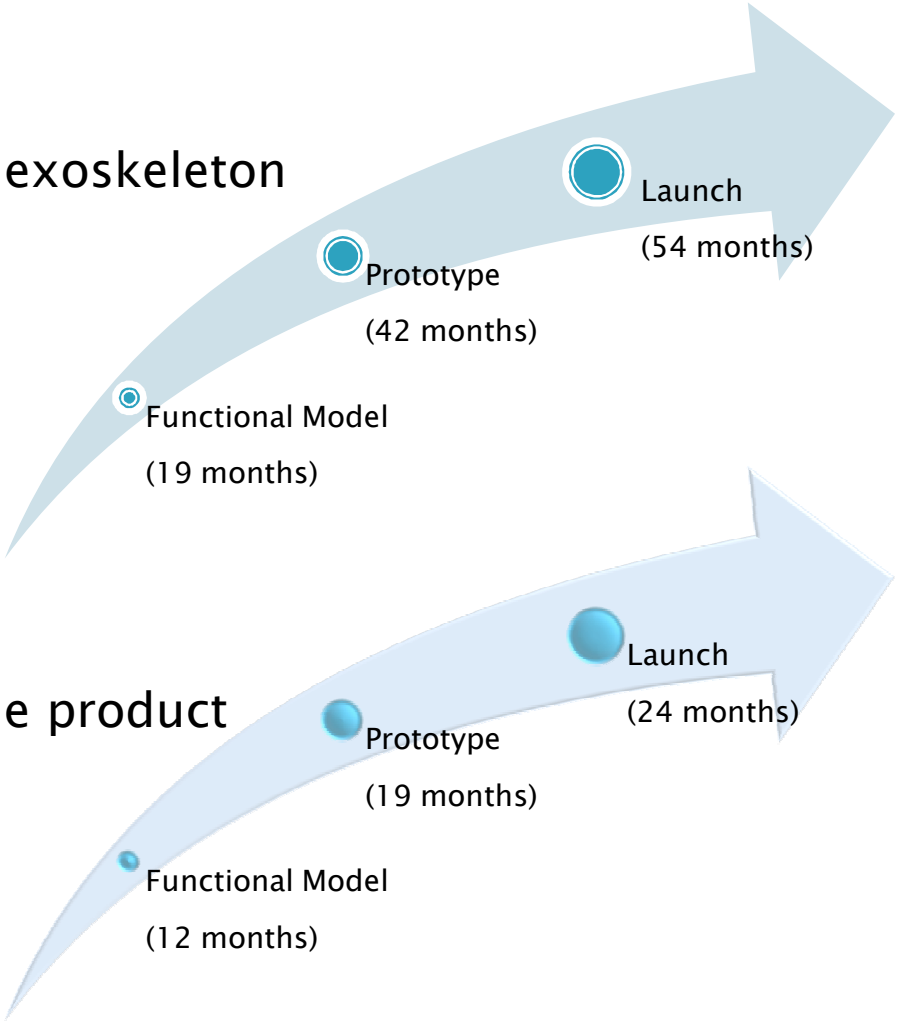
Product and Feature Roadmap



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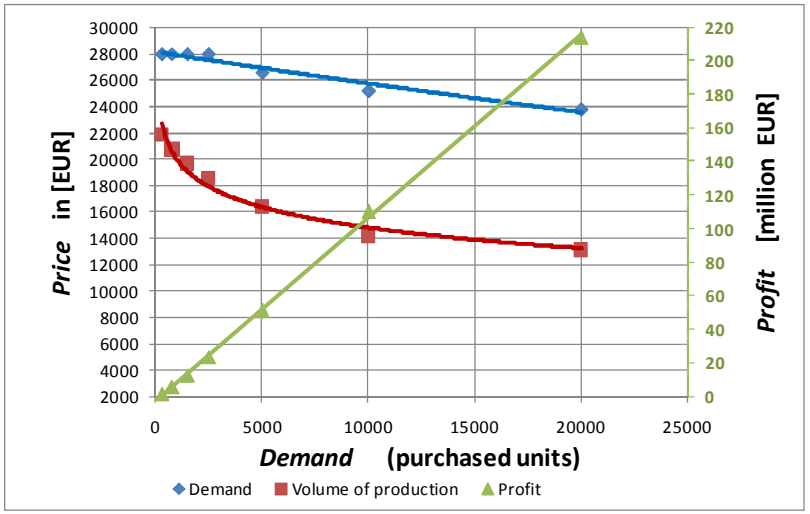
Who we sell to

General consumer market globally:

- people in elderly,
- people with weakened physical mobility,
- people after injuries or long hospitalization.

A scalable business model:

- pay per unit,
- subscriptions.



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Customers problem

- Many people can walk independently but they get tired quickly. Often, the old or injured knees hurt at higher load.

- Such people simply need something that will relieve their joints and muscles. Something not conspicuous, that will not disturb while walking, getting into a car, or while sitting on a couch, chair or a park bench.

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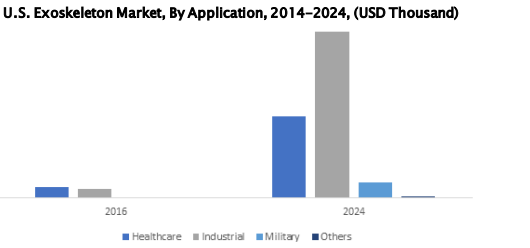
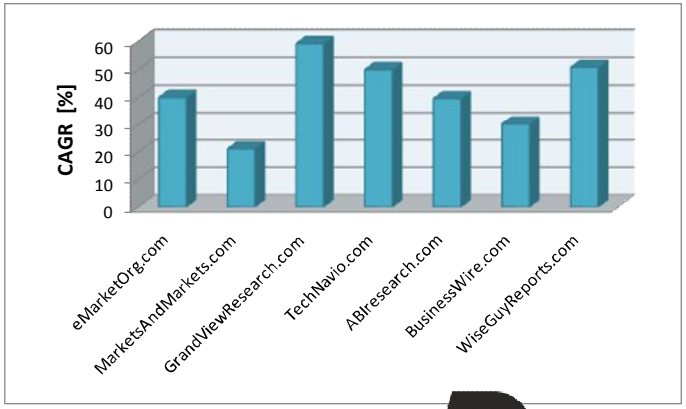
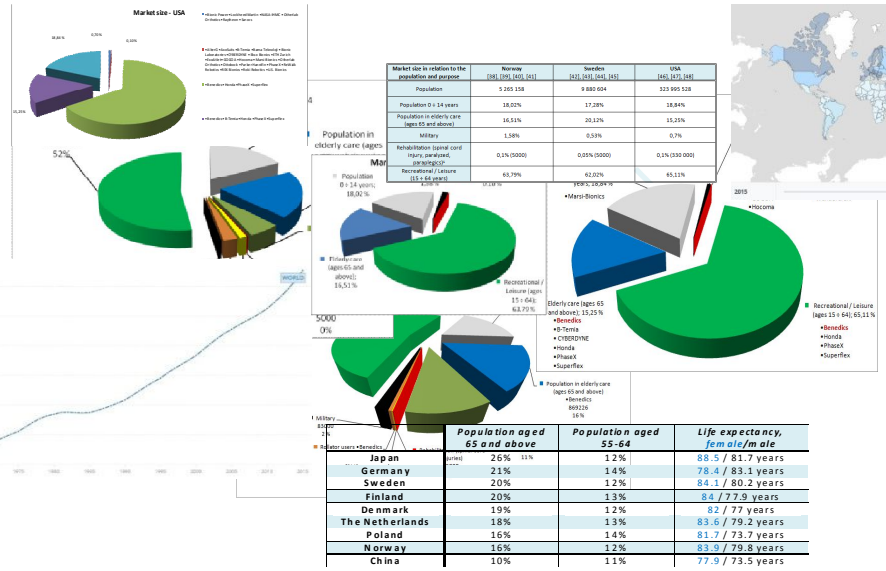
Market potential

- The exoskeleton market is expected to accelerate reaching $2-4 billion by 2025 with the compound annual growth rate CAGR of 50%.
- Great potential in own technology development.
- Young, unsaturated market.







	Population aged 65 and above	Population aged 55-64	Life expectancy, female/male
Japan	26%	12%	88.5 / 81.7 years
Germany	21%	14%	78.4 / 83.1 years
Sweden	20%	12%	84.1 / 80.2 years
Finland	20%	13%	84 / 77.9 years
Denmark	19%	12%	82 / 77 years
The Netherlands	18%	13%	83.6 / 79.2 years
Poland	16%	14%	81.7 / 73.7 years
Norway	16%	12%	83.9 / 79.8 years
China	10%	11%	77.9 / 73.5 years

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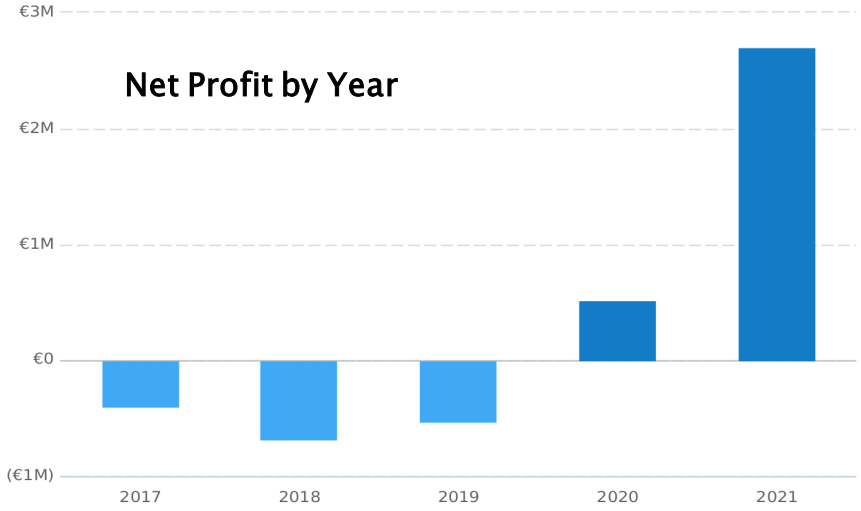
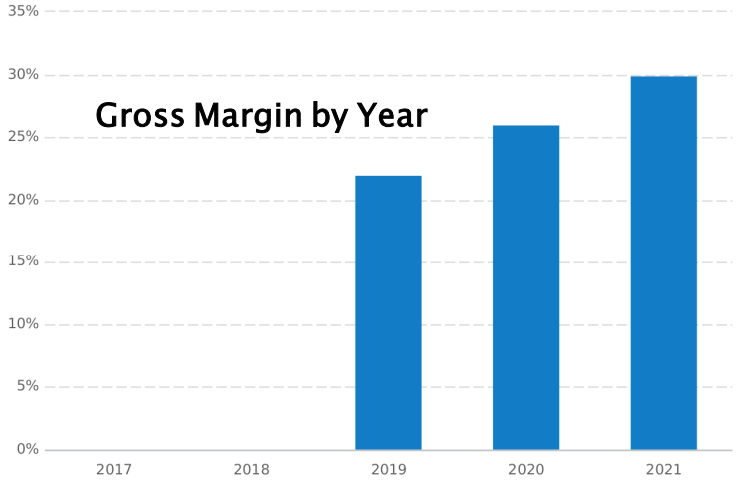
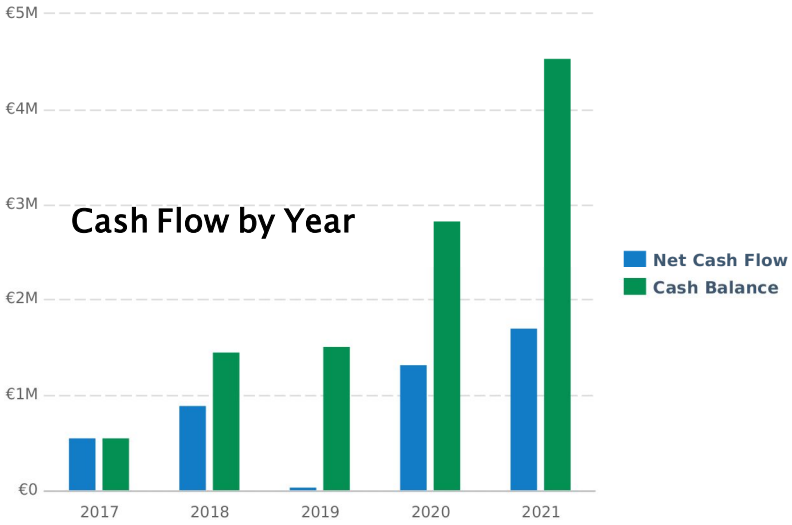
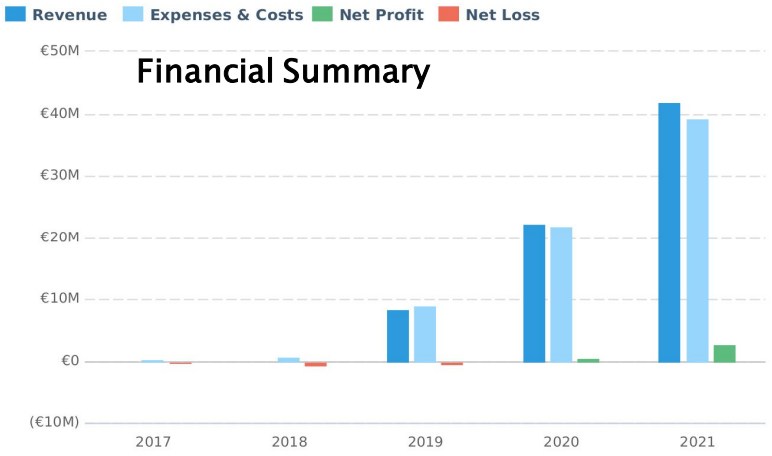
Revenue Projected









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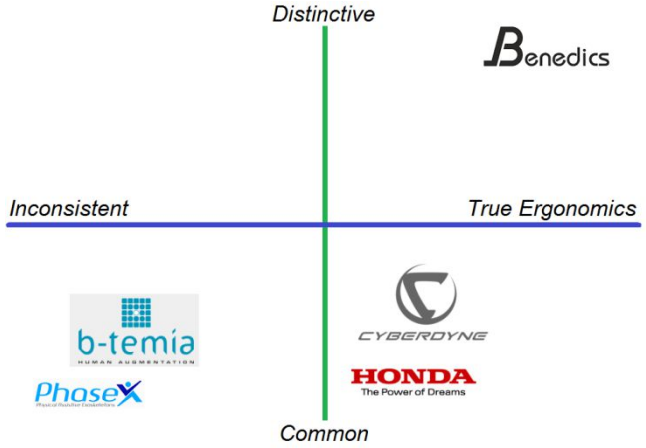
Competitor analysis

- The whole competition focuses on a tight market (0.1% of population). They have duplicated each other over and over again for nearly 20 years.
- All the current devices are based upon assumptions that are practically limiting the scalability of their business. This is clearly described in their patents.
- We do not want to go that way. We have already developed our own solutions that position us in a completely new product categorization. Our target audience is of other order of magnitude. As an example, the Norwegian market is worth $300 million.



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Competition














Please, find the difference…

Do you think the user feels comfortable in it?

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Development stage

WHAT WE HAVE:

- Completed research on the subject (market, competitors, potential, trends, demand, patents, publications).
- Developed design principles, concepts and problem solutions ready to patent, and with defined course of our further action.
- Detailed project plan with determined activities, assignments and specific milestones.
- Business plan.
- Product in development. Pictures and advantages over competition can be presented upon request.

TO DO:

- Registration of brand names and trademarks.
- Patent application for the exoskeleton device.
- Development of a prototype.
- Patent application and commercialization of the side products.
- Development of specific systems for control and power management.
- Final product and its commercialization.

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