



# iCity Guide

Revolutionary Travel Experiences



**City tourist routes generator**



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Revolutionary Travel Experiences



**Choose theme and how long you want to walk**

App will give you 5+ offers of routes beginning from where you are



# **iCityGuide is the easiest way to walk around the city with a meaning**

Only 9 taps and you can begin your trip



# Our Solution





## To learn something about the city, you should



Buy a map and understand where you are



Browse a lot of sites about local sightseeings



Ask friends for advice



Use Google Maps to get one sightseeings



## Market Size

Digital advertising expenditure \$230 billion (TAM)  
SAM (Location-targeted mobile ad): 40% of TAM = \$92 billion  
SOM: 5% of SAM = \$4,6 billion

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According to “Global Destination Cities Index” in Top 20  
Destination Cities by International Overnight in 2016 were  
217,71 mn.



## Business Model

- ▶ Promotion of points inside routes - restaurants, gift shops, etc;
- ▶ Promotion in audio advertising inside the voice guidance;
- ▶ In-app sales of tickets to museums and events
- ▶ In-app sales of accommodation and transport (metro, bus, bikesharing, carsharing)



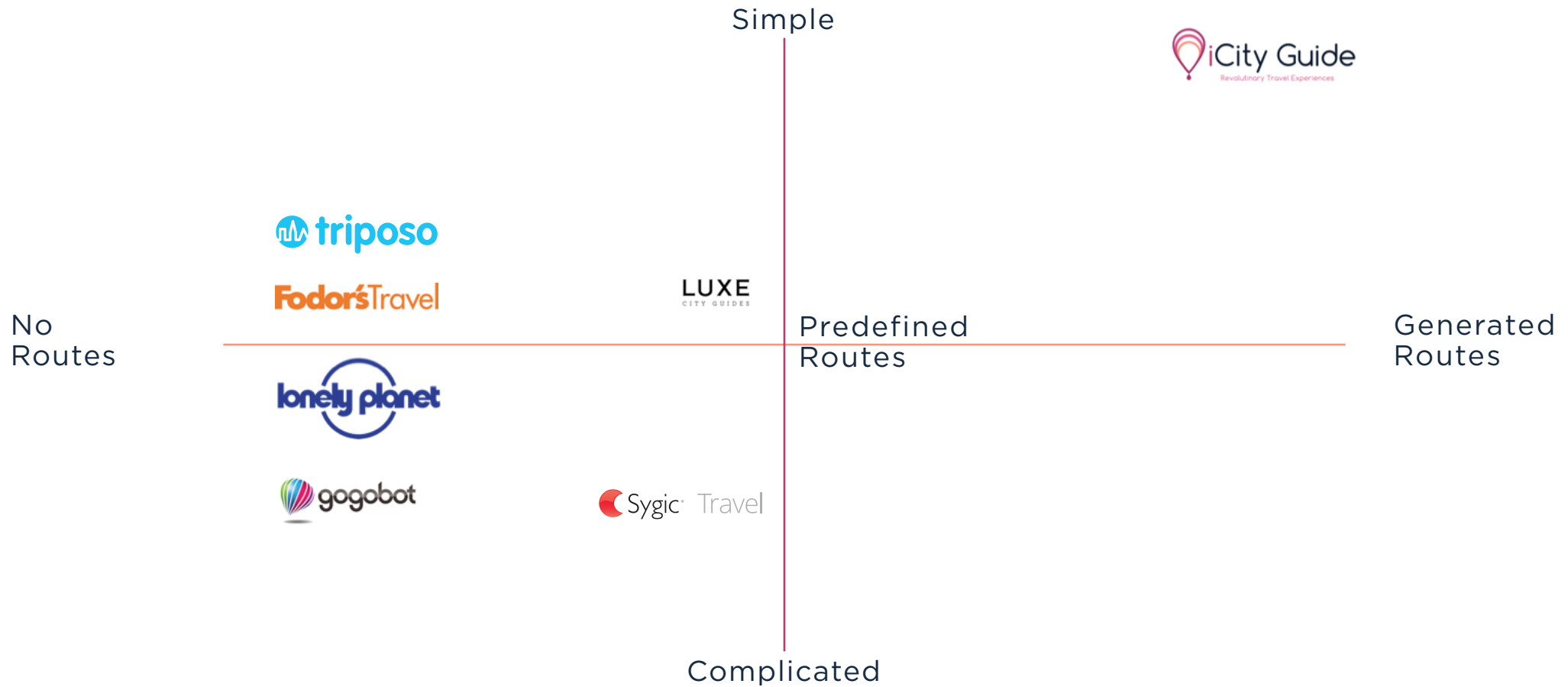
## **Our app is very easy**

- ▶ 9 taps to start walking
- ▶ Route begins from where you are
- ▶ There is no cloud of points on map
- ▶ Only points interesting to you
- ▶ A specific voice guide only for your route
- ▶ AR for history of places





# Competition





# Marketing Plan

- ▶ Banners - in airports, hotels, at taxi and bus stands near airports.
- ▶ Billboards - near the most popular attractions near airports.  
and train stations.
- ▶ Flyers - in airplanes, trains, hotel rooms and reception, restaurants  
and pubs, at major exhibitions and conferences.
- ▶ Indirect sales - add and application when buying tickets for a plane  
or train, when booking a hotel or other accomodation.



## Team

Alexander Elkin



Founder & CEO

9 years of experience

New media and Local  
tourism

5 projects, 2 apps, 2 ERP  
systems and 1 CRM systems

Niraj Maharjan



Co-Founder & CTO

6 years of experience

Javascript Script Fan

8 projects

Anais Gracia



Visual UX / UI Design

6 years of experience

Marketing Design &  
Product Design

User Experience



## Milestones

- ▶ Beta version release - October 2017
- ▶ Launch in TOP-20 GDCI - January 2018
- ▶ Implementation of multi language - March 2018
- ▶ Implementation of full voice guidance - May 2018
- ▶ Implementation of AR - October 2018
- ▶ All-in-1 trip generator (hotels, planes, etc.) - 2019
- ▶ VR App - 2019