# Mylookouts

The best way to travel and earn money

## Mylookouts

A location based news, social networking and travel booking service

#### **Allows Users**

Arrange Travel by locals and by travelers advice

Earn Money for sharing personal local and travel experiences

### **Problem**

**Get informed** in real time when traveling is important concern - what happens around you, where travelers are going or what locals prefer

#### **Monetize** personal local or travel experiences

Travelers use several news sources, more then two social networks or booking platforms to collect useful information and solve travel related issues.

No easy way exists to connect locals and travelers with incentives in real time about interesting subject.

### Solution

### A Mobile Platform

#### Where Users Can

**Get informed** by locals and by travelers what happens from selected areas in real time

Earn money by reward to each other for sharing personal experiences where and how to travel

### Market Size



Percentage of smartphone users who are comfortable researching booking and planning their entire trip to a new travel destination using only a mobile device

This year, digital travel sales are expected to reach \$198 billion. More than 140 million U.S. adults will research a trip online

(source: Social Media Today)

Over 70% of U.S. travelers agree that they "always" use their smartphones when traveling. Travelers most frequently use their mobile devices to research activities or attractions, to locate shopping areas and restaurants, or to look up directions

(Google Consumer Insights, 2018)

78% travelers said informative content from destinations or travel brands can influence their decision-making process

(source: Expedia)

## Competition

	Α	В	С	D	F
<b>9</b> MyLookouts	Y	Υ	Υ	Y	Y
<b>™</b> tripadvisor *			Υ	Y	Y
			Υ		Y
<b>Expedia</b>			Υ		Y
Booking.com			Υ		Y
viator			Y		Y
<b>?</b> Pinterest			Y	Υ	
FOURSQUARE			Υ		

- A Get informed from selected areas in real time by travelers and by locals
- **B** Monetize personal travel and local experiences on the fly
- **C** Extract specific commercial business service/place related info
- **D** Extract travel related topics about interested subject
- **F** Travel service booking

### Product

Select a location

Search a topic by interest  $\sum$  Found?

Yes  $\Longrightarrow$  See Travelers / Locals advice about  $\Longrightarrow$  Like?

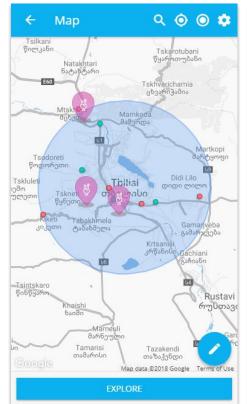
Reward an advisor or Book a service.

No Watch area or ask about

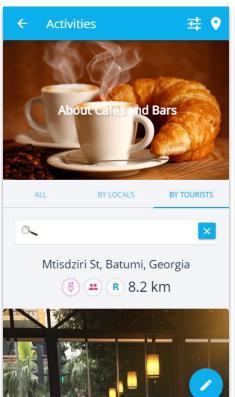
Get Notified by Travelers / Locals advice \( \subseteq \) Like?

Reward an advisor or Book a service.

## Demo Screens of the actual app









### See It Action

Demo purposes we have published Mylookouts on Android Play Store <a href="https://play.google.com/store/apps/details?id=com.mylookouts.app">https://play.google.com/store/apps/details?id=com.mylookouts.app</a>

We are actively developing the product for **iOS** (90% complete pre-launch futures) and for **Android** (90% complete pre-launch futures)

A Presentation about functional / technical details and about patent pending properties, available by private request / meeting upon your further interest

### **Get-to Market**

#### **Pre-launch**

Product core functional development

Payment systems integration (Visa, Paypal.. for user rewards module)

#### **Post Launch**

Per city Content Strategy & Content Management teams

Early adopter communities

PR, blogger connections

Bring Influential user profiles

**B2B** Connections

Travel booking services

Al systems implementation for the app major modules

**Customer Support team** 

## **Business Model Opportunities**

#### **Data**

up-to-date and comprehensive data is unique and extremely valuable

#### SAAS

Freemium model for personal users

Premium paid futures for business users (we take a 1% commission on each user reward transaction and 5% commision on each service booking)

#### **Advertising**

Highly targeted location based advertising campaigns

Influencer marketing

## Team



Giorgi Chkhaidze Founder Business Person



Vasil Rekhviashvili
Founder, CEO / CTO
15 years professional experience
in software engineering



## Seaking

### EUR500K to complete and launch our service platform in France

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