problem?

Daily searches for EVENTS from different sources. Day by day.

**Flyers Brochures** Search engines Radio Tv Billboards Word to mouth

no problem at all.

## **GPS** events

DAILY feeds, ONE global source, ALL local events

REAL TIME SEARCH for ALL EVENTS AND SERVICES WORLDWIDE

Ready to have an extraordinary day?

Perfect mix.

- Daily posted events
- Your selected preferences
- Real time.
- Locations
- Special offers
- · Easy to book.
- Specialised searches
- · Powerfull visualisation.
- Alerts.



FIND FAVOURITE EVENTS, CHECK SPECIAL OFFERS, BUY TICKETS



All types of services.

All types of owners.



# **GPS** events platform

horizontal opensource marketplace.

 gathers all categories of services and events in a unique online shop for all.

 empowers each business owner to post and promote events, place daily special offers and sell tickets directly.

 biggest PR, MARKETING and SALES agency, perfect outsourcing for each service provider.

# GPS events platform

and / or

### Customers can search for events in different ways.

#### SPECIALISED SEARCHES

and / or

**ALERTS** 

Your daily forecast. Based on your predetermined preferences. Everything that turns you on.





Adițional SEARCHES when you want more SPECIALISED info

\*type of events, price range, radius, weather forecast, route, free events.

Forget about missing an event or a special offer. Set alerts for what s important for you and relax.

\* Proximity , price alerts, special offer alert.





# Let's close the loop. Let's sell those tickets.

#### unique worldwide online shop for events.

Maybe you've heard what Amazon.com, Alibaba.com are doing with products. GPS events aims to gather all services providers on the platform. Diversity and availability on the spot. If it can be bought or rented, it shere.

### multibooking.com for each type of service on platform

GPS events will perform like booking.com for each category of service providers. All you favourite waste of time in one platform,

### smallest charges for selling tickets 2,5 %

Extremely popular among the service providers. Best outsourcing for selling their services with the lowest fees.

#### from low cost to last minute procedure

As a service providers you can lure customers by adjusting your prices. You can start early sales with a low cost approach and sell the last unsold tickets with a last minute procedure.



Specialised searches – the search engine within the platform.

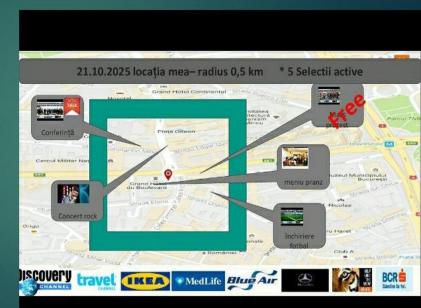
#### Search by route

While travelling, while in vacation, while going for a short trip. Things to do posted by the event organisers themselves. Accurate, updated, book and enjoy. All your favourite events along your route. Book in advance your holliday according to upcoming events.

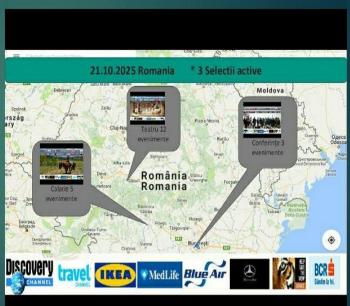


#### Search by special offers & free events.

Looking to spend less tonight? This is the search which indicates you all the free entrance events, or events within a certain price range. Best value for your money. Enjoy withour spending a fortune.



Looking to broad your searches? Feeling like attending to a precise type of event even if it's not in your hometown? Apply a search by region and go for it.



Feel like browsing the surroundings? Use your phone and check the offers.















#### Search by key word

Want some precise match between your mood and events? Are you looking precise for a type of entarteiment? A restaurant with live gipsy music, or a rock concert? Just mention the key words and events will pop up.



#### Search by meteo forecast

Perfect match between events and local forecast. Outdoor events won't be a problem to attend to.

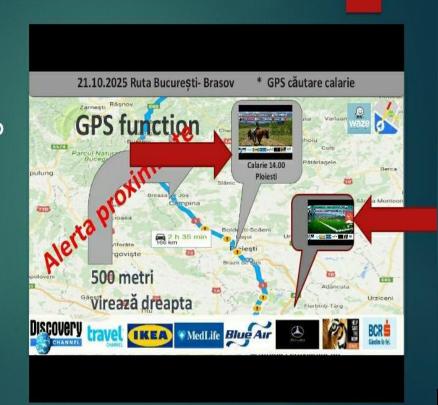


#### **Proximity aler**

Mention you location and alerts will do the job for you. Take contol while on the move.

#### Price aler

Mention your location and last minute offer alert will show special deals.



### Ready to have an extraordinary day?

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### Daily newsletter – your daily forecast with key functions



## MARKET

actual size 2015\*

47.000.000

35.000.000

events/2015

people/daily/2015

our estimation for 2018

250.000.000\*

100.000.000

events/2018

people / daily / 2018

\* according to facebook's statisstics <a href="https://events.fb.com/#events\_landing\_hero">https://events.fb.com/#events\_landing\_hero</a>

\*how do we get to than number?



### SIX STEPS SELLING PROPOSAL

# REAL TIME SEARCH for ALL EVENTS AND SERVICES FIND FAVOURITE EVENTS, CHECK SPECIAL OFFERS,

### TICKETS

#### opensource horizontal markerplace for all types of events

we will encourage all ranges of service providers to promote their services as an event: renting a tennis court, offering horse backriding lessons, daily lunch offers, professional conferences, local fairs, global events, etc. traditional event organisers will be also on our platform, due to our approach

#### opensource platform for daily special offers

event organisers will post special offers daily to lure participants. this will look like a special discounts in case of consumer goods. It will act like a trigger. consumers will be willing to spend wisely and chose the best offer for... the catch of the day. Best value for their money.

#### full range of specialised searches

because you can tackle an event from different angles. While you are in your home town, while you are traveling, while trying to match weather forecast with your mood for surfing, while you search results with a key word ex: spanish restaurant #live music,

#### buy tickets directly

wherever, whenever you feel like, from a trustworthy source, with the minimum fees.

#### opensource for advertisers

they will have the possibility to advertise instantly, their target audience at lowest costs.

# BUSINESS MODEL — free to add, lowest fees to advertise.

#### CHARGE THE EVENT ORGANISER

free to add events

pay to promote their own event



0.5 EUR

pay to add special offer to their event



0.9 EUR

comission for selling tickets



**CHARGE THE USERS** – it's free and it will allways be. ©

#### **CHARGE THE ADVERTISERS**

pay to add advertising on event'page



0.5 EUR

pay to add advenising on daily newsletter, and apps.



1 EUR

pay to add presentation video on event's page



0.5 EUR

REVENUES from 100 event organisers and 100 advertisers who are advertising daily on the platform

fee for promoting event / day		days		total / month
0.5 EUR		30		1.500 EUR
fee for adding a special offer/day		days		total / month
0.9 EUR		30		2.700 EUR
average tichet price	tickets sold / event	comissioned	days	total / month
10 EUR	10	2.5%	30	7.500 EUR
fee/add/event/day	number of adds/ day	mber of adds/ day days		total / month
0.5 EUR	5	30		7.500 EUR
fee/video/event/day	number of adds/ day days		'S	total / month
0.5 EUR	5	30		7.500 EUR
	fee for adding 0.  average tichet price 10 EUR  fee/ add/ event/day 0.5 EUR  fee/ video/ event/day	fee for adding a special offer / day 0.9 EUR  average tichet price tickets sold / event 10 EUR 10  fee / add / event /day number of adds / day 0.5 EUR 5  fee / video / event /day number of adds / day number of adds / day	fee for adding a special offer / day days 0.9 EUR 30  average tichet price tickets sold / event comissioned 10 EUR 10 2.5%  fee / add / event /day number of adds / day day 0.5 EUR 5 30  fee / video / event /day number of adds / day day	fee for adding a special offer / day days 0.9 EUR 30  average tichet price tickets sold / event comissioned days 10 EUR 10 2.5% 30  fee/ add/ event /day number of adds / day days 0.5 EUR 5 30  fee/ video / event /day number of adds / day days

LET'S TALK MONEY

100 event organisers 100 advertisers

26.700 EUR / MONTH

### 26.700 EUR / MONTH / REVENUE FOR THE PLATFORM

Is it affordable for them to spend money on our platform? Let 's see.

### One event organise

to promote daily his event 0,5 EUR x 30 days = 15 EUR / month to add daily special offers 0,9 EUR x 30 days = 27 EUR / month

#### One advertiser

to place daily adds on event 's page 0,5 EUR x 30 days x 5 types of events = 75 EUR / month to place daily videoclips on event 's page 0,5 EUR x 30 days x 5 types of events = 75 EUR / month 42 EUR / month extremely affordable

150 EUR / month extremely affordable

### The BIG picture – from the global point of view.

250 M\* events / 2018 = 20 M events / month = 694 K events / day

100 eventers an 100 advertisers are generating 26.700 EUR / monthly for he platform, remember?

If **ONLY 0.01%** out of 694 K events are paying to promote and place special offers + advertisers whom are also paying to advertise on events page, this will lead to

69 paying eventers

69 paying advertisers

18.423 EUR monthly revenue

If **ONLY 0.1%** out of 694 K events are paying to promote and place special offers + advertisers whom are also paying to advertise on event spage, this will lead to

694 paying eventers

694 paying advertisers

185.298 EUR monthly revenue

If **ONLY 1%** out of 694 K events are paying to promote and place special offers + advertisers whom are also paying to advertise on events page, this will lead to

6.944 paying eventers

6.944 paying advertisers

1.854.048 EUR monthly revenue

### The small picture- from the local point of view

- Launch it locally, or on a niche market, search 10% - 20% market share, reach 694 paying eventers and 694 advertisers and make 185.298 EUR/ month

# Gps events – track events, special offers, tickets



The journey it's not over yet.

There are still more important details to be discussed. Actual stage of the project, vision, team, budgets, strategy, investments.

If you are interested in a partnership I would gladly provide you further details. Please do not hesitate to contact me.

Regards.

Radu Ștefănescu CEO and Founder GPS events

radustefanescu18mai@gmail.com +40744795795