

credovita

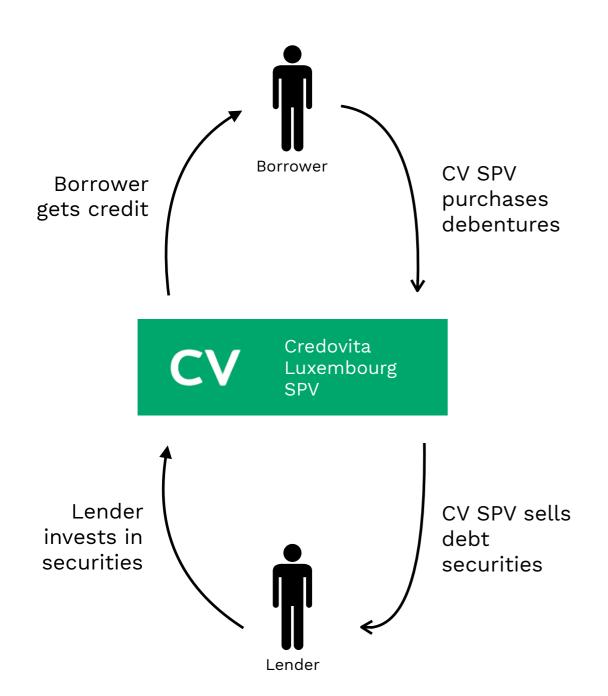
Blockchain-powered borderless debt securitization for emerging markets

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The Problem

- 1. Fiscal conservatism in emerging markets prevent industries from growing due to the tightness of the domestic credit market
- 2. Banks in emerging markets have high reserve ratio requirements, making lending too costly
- Transparent investment opportunities in emerging markets are difficult to access for investors in developed markets

Our Solution



Credovita is a blockchain-powered lending securitisation platform

We bridge the global financial growth gap by connecting qualified lenders in developed markets to business borrowers in emerging markets

Our Solution

Lender - Investors

Earn and build capacity

Business - Borrowers

Save and Grow

In the long run, jobs, wealth, standards of living, and economic development will all increase at a local then global level

The Market

18.1%

Annual growth in demand for commercial growth loans

26,000,000

Alternative lending business loans originated in 2018

4.9%

Emerging economies average growth rate

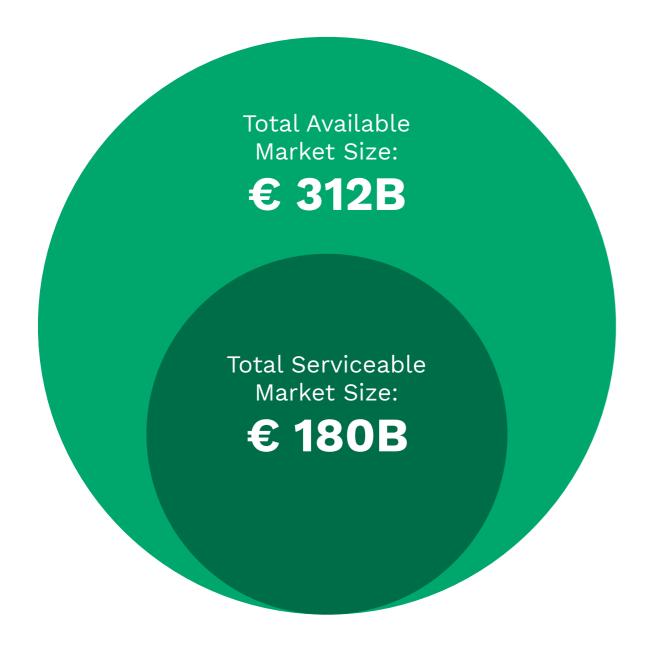
In comparison, developed economies have a growth rate of 1.82%

60%

Emerging economies' share in global GDP

Sources: World Bank, IMF, UN, Eurostat

The Market



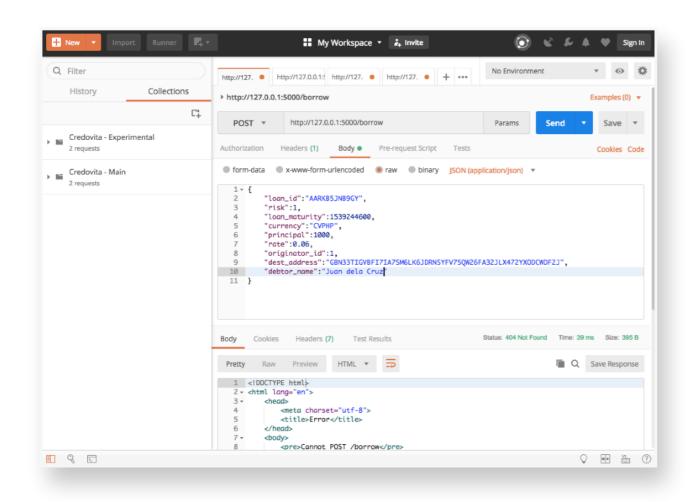
Credovita's Market Size:

€ 18
Billion

10% of the total serviceable market by breaking into the commercial lending in emerging economy sector coupled with high growth metrics

Sources: World Bank, IMF, UN, Eurostat

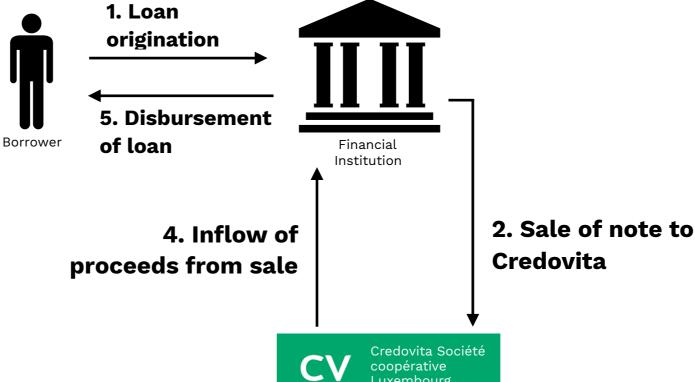
The Product



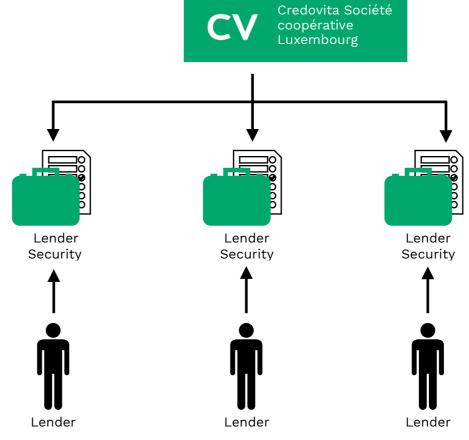
Credovita Core API for Loan Originators

API to originate and immediately sell loans, offering increased lending capacity and balance-sheet relief for grassroots financial institutions

The Product



Credovita Core Securitization Mechanism for Loan Originators

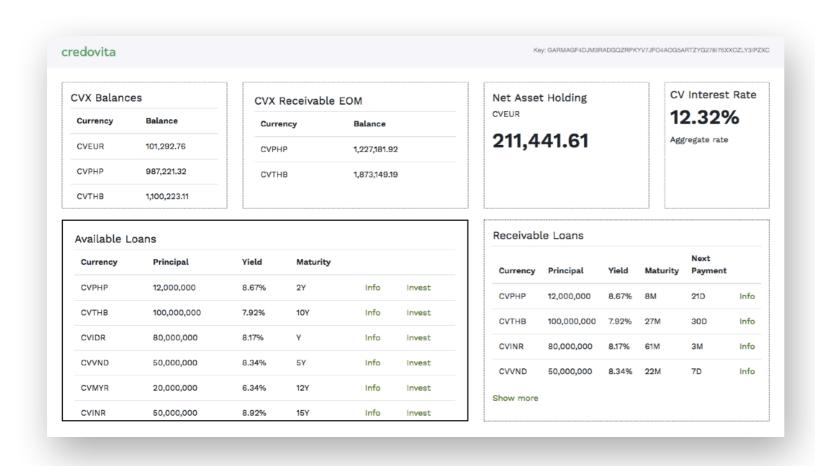


3. Splitting and packaging notes into securities with matching risk level

Buying of securities.

Lender dictates risk appetite and maturity of purchased security

The Product



Lender Terminal

Easy access to high-yield, information-symmetric debt securities from emerging markets

Traction

Engagements with Philippine Banks



Zamboanga del Norte Federation of Rural Banks

















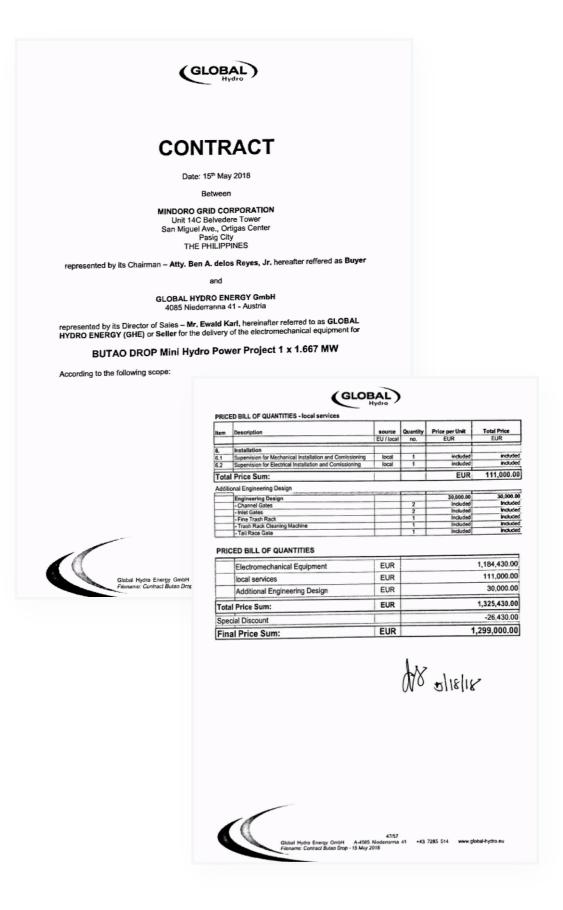


Silahis Bank, Inc. (A Rural Bank)

Traction

Mindoro Grid Corporation

- Commitment to borrow through Credovita upon launch
- For the funding of a 1.3M Euro purchase of a turbine system for a Hydropower Plant
- The project is supported by a government contract to build the hydroelectric plant



Business Model

Interest Rate Formula

Optimized for competitive returns considering risk, while minimises borrowing costs to ensure lowest likelihood of default

Interest revenue from each loan is divided among lenders and Credovita

$$CV_i = (EDP) \times \left[\left[\frac{|\sum mean_{weighted}(M)|}{n} \right] + \left[\frac{|\sum MRP_{it}|}{n_t} \right] \right]$$

Parameter Formulas

$$\delta_{EU} = \beta_1 + \beta_2(i_{ECB}) + \beta_3(LIBOR_{EU}) + \beta_4(CCOB_{EU}) + \epsilon$$
$$\delta_{PH} = \beta_1 + \beta_2(i_{BSP}) + \beta_3(PHIBOR) + \beta_4(CCOB_{PH}) + \epsilon$$

The Team



Diego Santi M. Manalastas

Chief Executive Officer

Business Economics Major at the

University of the Philippines Diliman Specialising in Macroeconomics and Digitisation Economics, Expert in Public Speaking and Pitching,



Julian Christian B. Patdu

Chief of Engineering

Management Major, Honors Program at the Ateneo de Manila University

Knowledgeable in accounting, statistics, and programming. Skills include coding in Python and PHP, graphic design, and media production



Marion Joren S. Olmillo

Proficient in Python

Chief Technology Officer

Management Information Systems Major (specialised in Enterprise Systems) from the Ateneo de Manila University



Gabriel Antonino J. Juan

Chief Finance Officer

Business Administration and Accountancy Major at the University of the Philippines Diliman

Roadmap

H1 2018

Creation of the value proposition, business model, formation of the team, and advising from mentors

March 2018

Idea validation at the MIT Global Startup Workshop hosted in Bangkok, Thailand — Credovita won the Elevator Pitch Competition



Q3 2018

Development of the prototype and early stage testing

Ongoing

Pitching of Credovita to key partners and early stage investors

Customer acquisition - Mindoro Grid Corporation

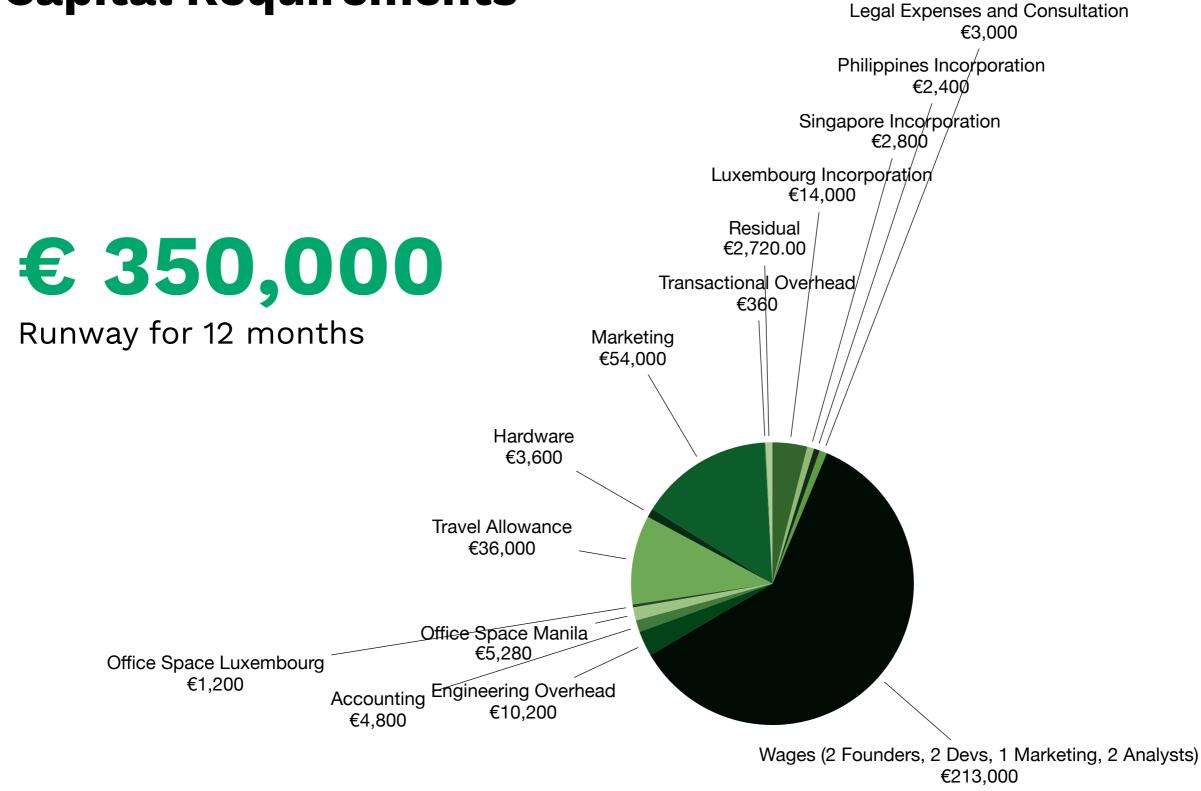
October 2018

Lender side customer acquisition of qualified lender investors, raising of Seed Round Investment

Roadmap

October - November 2018	Regulatory approval and collaboration with the Luxembourg CSSF regulators for the securitisation vehicle
December 2018	Stress testing of the platform before market launch
January-February 2019	Launch of the Credovita Network
Q1 2019	Lender and borrower customer acquisition
Q3 2019	Launch of borrower markets in Singapore and Thailand
2020	Growth Stage, Series A Round Fundraising, 275M Euros in total loans fulfilled
2021	500M Euros in loans fulfilled

Capital Requirements





Thank you for your interest in Credovita

We hope that we can work together to build the future of finance

#FreeMarketForGood

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