

# Izar

A wonderful world to be.

# **Purpose:**

**IZAR** is a fully interactive social media app, that's entirely based on a game engine (Unity), to ensure the best of both worlds on a single platform supporting both IOS and android.

**Fundamentally**, when we first thought of why we should do it, we were so driven by the fact that the world is now more connected and open than ever, and it will keep on growing and getting even more and more connected, the digital era is actually now! hence, we are so willing to provide the whole online community with proper tools that would help them getting through their daily life activities and how they work, edutainment options could be made much easier and more accessible to anyone, everywhere, in other words, **IZAR** is all about empowering the world.

## **Problems:**

- -Lack of access to free independent media production content (movies and plays) channels online
- -Having the E-learning process presented in a less interactive way, whilst lots of options could be given or added to facilitate the process and make it more fun.
- -Less options are given through most of the search engines, with no fact checking options to verify the info been given, with baby steps in VR material and content, which is considered to be the next playground for web.
- The gap between online social activities, including users interaction and all, and the visual effects of gaming industry.
- Most online platforms are rather fixed to one thing only, having the flexibility element whenever they're about to start new business or new activity, to make look like a subsidy rather than something from within.

## **Solutions:**

- -Creating the first online in-house movie theatre to better showcase the movies and plays from the independent production firms, to be functioning on the same basis as in real ones with the full features set.
- -Introducing an in-house school with full functional classrooms, with new features to facilitate the process in terms of material presented, attending, interacting with the community around.
- Setting up a real classic library, with strong links to search engines, and special treatment to VR content with great fact checking tools.
- Giving first glance into the social activity interaction and how it could be done, through the Karaoke club and what could happen if we combine both of of the social activity and the gaming features in one place.
- Starting off a place where everything is made possible, whether we want to build an e-commerce hub, hosting companies and different sectors of business.

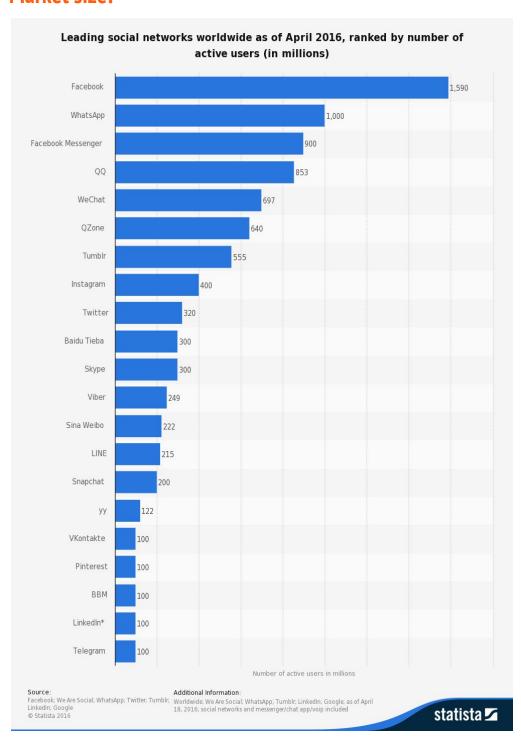
# Why now:

The social media platforms are moving closely into creating more interactive ways to better engage their communities, having the fact that most of them are fixed to their purposes, or in the services they're offering to their community members a **superior need** will rise by the online community members for a new hub to host all of the new features in one place, including VR, social interaction and personal sharing.

Starting off a new place to serve as an online platform, introducing all in one place kind of thing, having the beauty of both social media and gaming engine to better experience for the users is totally the next best thing in digital world.

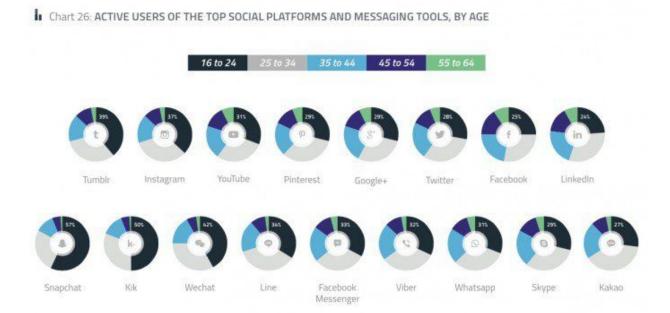
It's highly recommended to start off now, whilst VR and new interactive techniques are still somehow within baby steps area in terms of social platforms and digital media in general.

# Market size:



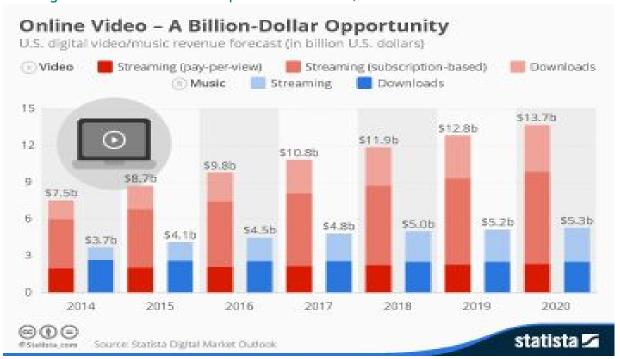
### **Breakdown:**

The graph above shows figures for the active member on social media platforms for 2016, followed by this one below, which gives proper indication on the demographic view of the active members, it's clear how teens and youth in general are dominating the social world.

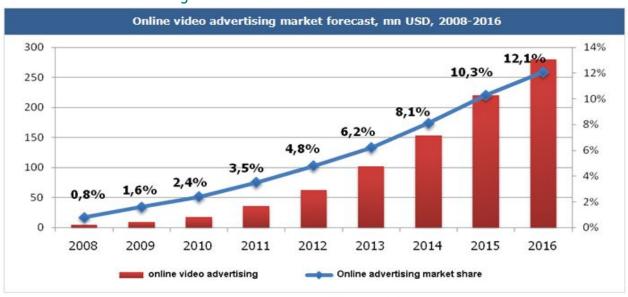


Question: Which of the following services have you used or contributed to in the past month using any type of device? e.g. PC/laptop, mobile phone, tablet, etc. # Which of the following mobile/tablet applications have you used in the past month? (on any device) # Source: Global Weblindex Q4 2014 # Base: Active social network and active appropriate aged 16-64, exc. China

# Starting with the online videos platforms market, here's how it looks like:



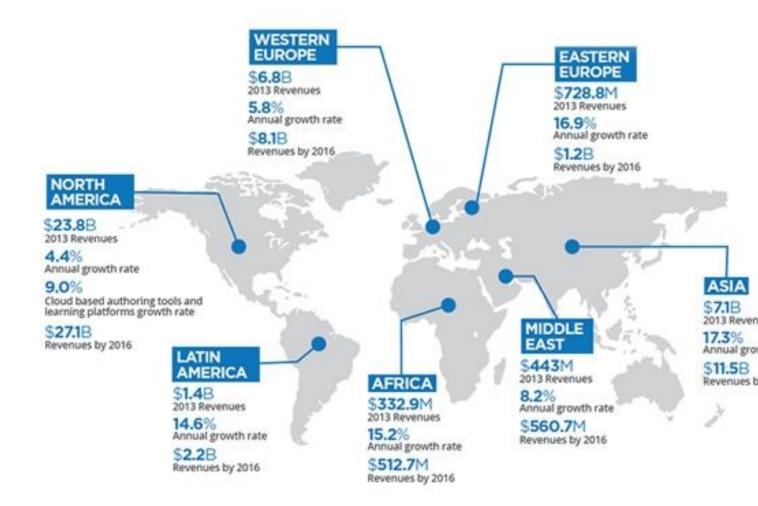
# And below the advertising rates:



Source: press review, J'son & Partners Consulting

# As for the e-learning market:

And that's just the period between 2012-2016.



Here are some in detailed graphs, showing the growing market of online education in general.

# Significant m-Education Growth and App Downloads





IBIS Capital | Global e-Learning Investment Review

Source McKines; Research reports
(i) n-like at on include all interest connected devices, such as ensurphones or tables
(ii) List of categories not exhaustive

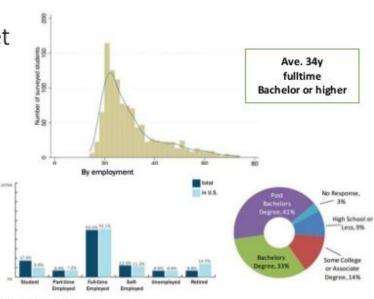
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Showing below some examples of the existing market leaders in e-learning with actual figures

34,779 respondents overall £1,933 U.S. respondents

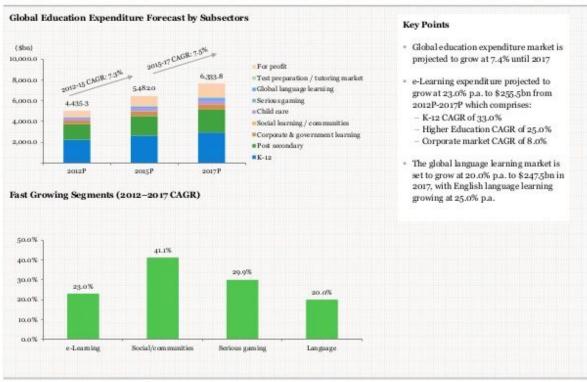
# Overview of Market

- Market size
- Potential Market
- · World population: 7.1billion
- · English speakers: 1.2billion
- Internet user: 2.8billion
- Internet user who use English: 1.3billion
- Existing Market
- · Coursera 2012: 6.5 million
- Edx 2012: 1.6million
- Udemy 2010: 2 million
- Approximately 7~10 million existing users for MOOCs and increasing



## Growing Education Market Driven by Growth of e-Learning





IBIS Capital | Global e-Learning Investment Review

Source IBIS Capital estimates, GSV education report, Ambient lookght research

#### **App Development Roadmap**

#### Design

- Gather business requirements
- Determine scope of project
- Investigate alternative products and competitors
- Create action plan
- User research
- Usability research
- Graphic design and brand development

#### Build

- Build prototypes
- Refine scope based on findings
- Choose a development platform
- Code the designed screens and interactions
- Integrate U-M authentication and APIs as necessary

#### Test

- Unit testing
- Integration testing
- System testing
- User acceptance testing

#### **Release and Maintain**

- Package and distribute application
- Gather customer feedback
- Debug and release incremental functionality updates
- Scheduled quality assurance and automated testing

### **Business model:**

Note: These models are suggested.

Freemium approach, free but With Ads (In-App Advertising) Summary: Exactly like Facebook.

#### **Pros**

- Mobile apps are in a prime position to collect tons of data on their users (such as their in-app behavior and their location).
- Allows us to gain users quickly because people love free apps.
- Can be effective if moderate and targeted advertising is used (ads are interesting yet limited).
- Mobile advertising spend will surpass radio, magazines, and newspapers in 2014 to 2016.

#### Cons

- Not an innovative model and people can get annoyed of ads, which may lead to app churn
- Mobile ads can comprise your app experience by claiming a portion of the already limited screen size

### **Sponsorship (Incentivized Advertising)**

**Summary:** In the sponsorship app business model, advertisers gain inclusion inside the app by funding rewards to our users, who earn these rewards by engaging more with our services.

#### **Pros**

- Innovative app business model which can be adapted for many verticals
- This advertising strategy will likely be better received by app users because it is relevant and related to an app's purpose
- App developers and marketers earn revenue, advertisers get more ad space, and users benefit from free promos
- This form of advertising can be aligned with your app's conversion funnels

### Cons

- Mobile marketers need to be careful about what actions they incentivize within their app.
- This app business model has not been as thoroughly tried and tested as the other ones (results and success may vary)