

region, market customer segment, category, product

All All All

2018 2019 2020 2021 2022 EST

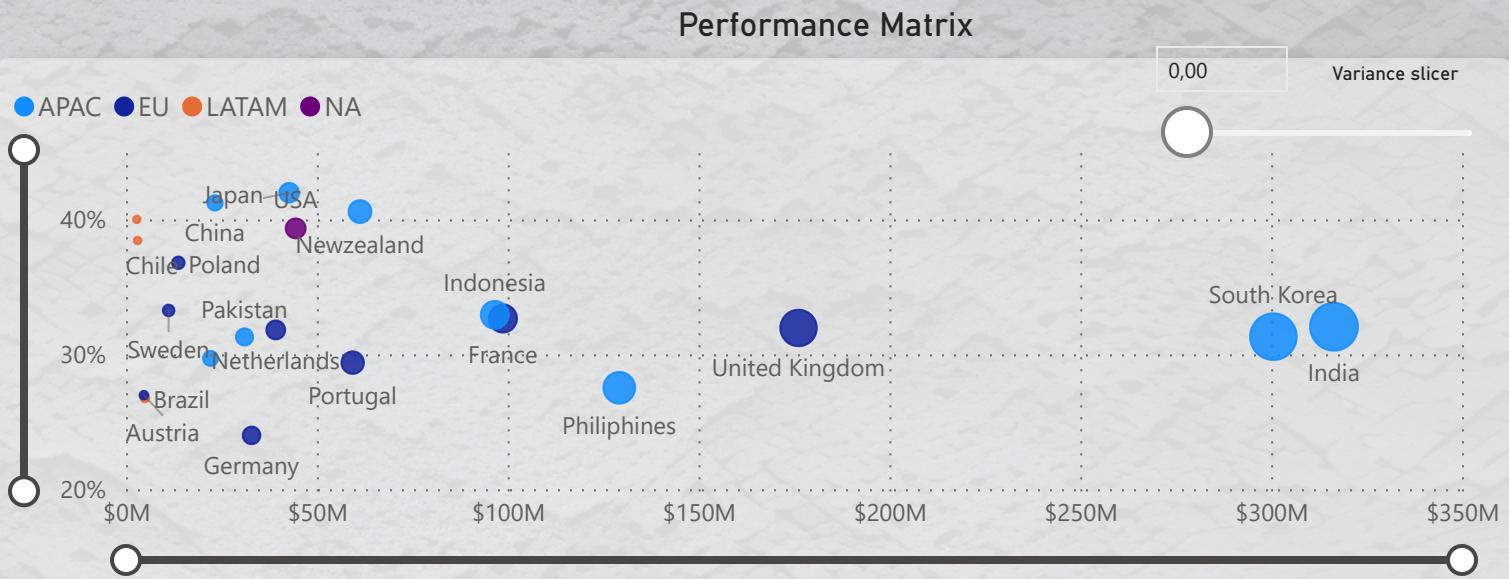
Q1 Q2 Q3 Q4

YTD YTG

vs LY vs Target

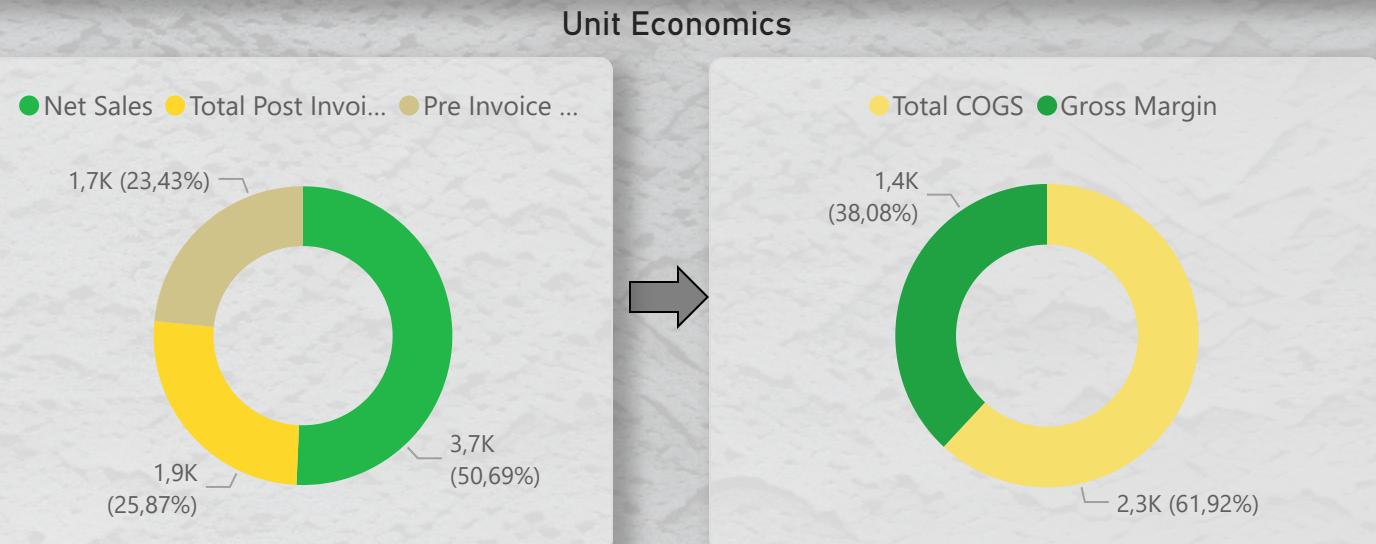
Product Performance

customer	NS \$	GM \$	GM %
Acclaimed Stores	\$73,4M	\$29,6M	40,3%
All-Out	\$4,4M	\$1,7M	38,2%
AltiQ Exclusive	\$307,2M	\$145,0M	47,2%
Amazon	\$496,9M	\$182,8M	36,8%
Argos (Sainsbury's)	\$13,7M	\$5,3M	38,7%
Atlas Stores	\$17,1M	\$5,4M	31,7%
Atliq e Store	\$304,1M	\$112,1M	36,9%
Atliq Exclusive	\$54,0M	\$21,1M	39,1%
Total	\$3 736,2M	\$1 422,9M	38,1%



Region / Market / Customer Performance

segment	NS \$	GM \$	GM %
Networking	\$38,4M	\$14,8M	38,5%
Storage	\$54,6M	\$20,9M	38,3%
Desktop	\$711,1M	\$272,4M	38,3%
Notebook	\$1 580,4M	\$601,0M	38,0%
Peripherals	\$897,5M	\$341,2M	38,0%
Accessories	\$454,1M	\$172,6M	38,0%
Total	\$3 736,2M	\$1 422,9M	38,1%



BM = Benchmark | LY - Last Year | OoS - Out of Stock | EI - Excess inventory

