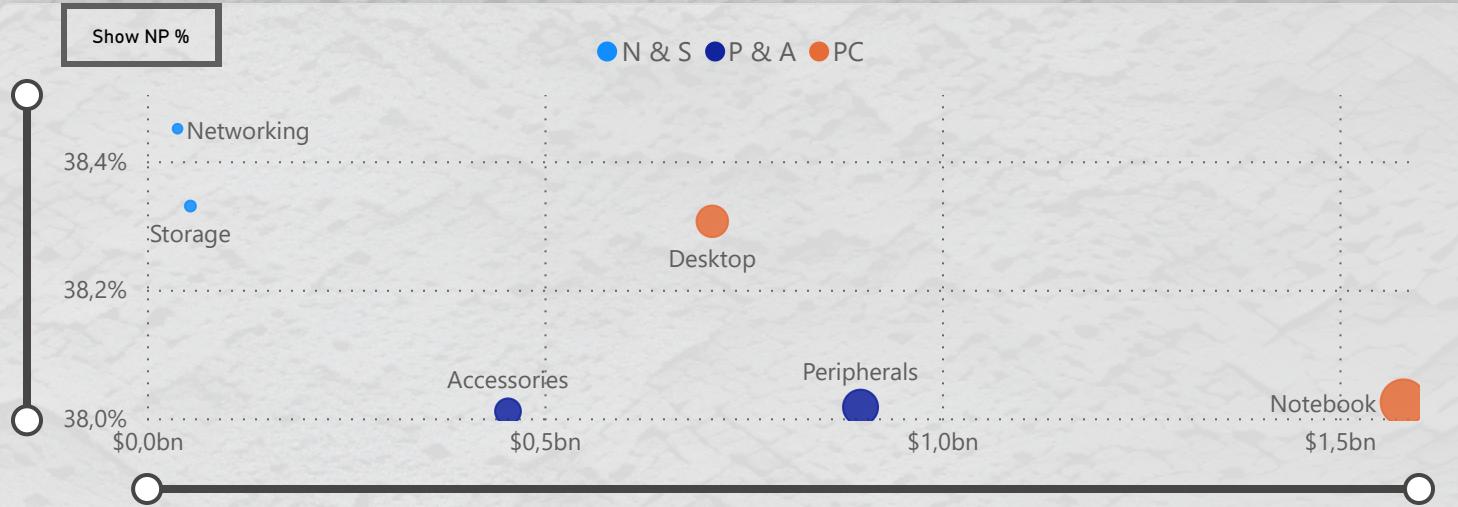


region, market	customer	segment, category, product	2018	2019	2020	2021	2022 EST	Q1	Q2	Q3	Q4	YTD	YTG
All	All	All											

Product Performance

segment	NS \$	GM \$	GM %	Net Profit \$	Net Profit %
Accessories	\$454,1M	\$172,6M	38,0%	(\$63,8 M)	-14,0%
Peripherals	\$897,5M	\$341,2M	38,0%	(\$125,9 M)	-14,0%
Notebook	\$1 580,4M	\$601,0M	38,0%	(\$222,2 M)	-14,1%
Desktop	\$711,1M	\$272,4M	38,3%	(\$97,8 M)	-13,8%
Storage	\$54,6M	\$20,9M	38,3%	(\$7,5M)	-13,8%
Total	\$3 736,2M	\$1 422,9M	38,1%	(\$522,4 M)	-14,0%

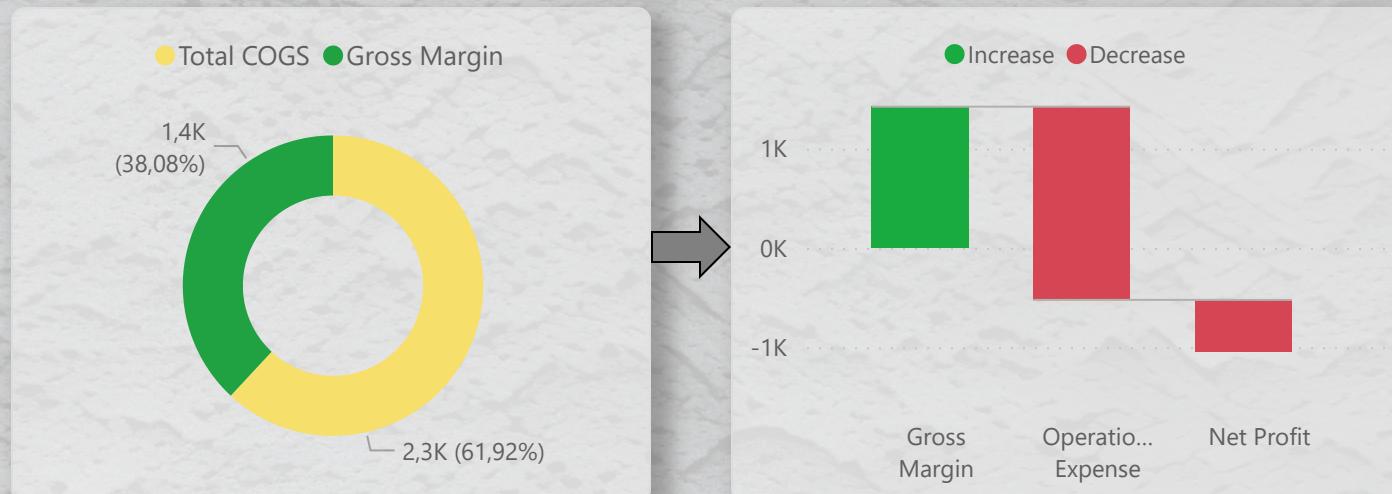
Performance Matrix



Region / Market / Customer Performance

region	NS \$	GM \$	GM %	Net Profit \$	Net Profit %
EU	\$775,5M	\$267,8M	34,5%	(\$95,5M)	-12,3%
LATAM	\$14,8M	\$5,2M	35,0%	(\$0,4M)	-2,9%
APAC	\$1 923,8M	\$690,2M	35,9%	(\$281,2M)	-14,6%
NA	\$1 022,1M	\$459,7M	45,0%	(\$145,3M)	-14,2%
Total	\$3 736,2M	\$1 422,9M	38,1%	(\$522,4M)	-14,0%

Unit Economics



BM = Benchmark | LY - Last Year | OoS - Out of Stock | EI - Excess inventory

