eValuate Report (Public) - Fall 2014

College of Business

Course: MKT 4123-900

Section Title: Negotiation and Selling

Instructor: David Ostrowe

Course Level: 4000

Total Enrollment: 26

Section Size: Large 26-9999

Question	Level	Mean Response	Median Response	Standard Deviation	ZScore	Responses	Percent #1	Percent #2	Percent #3	Percent #4	Percent #5	Dept Rank	College Rank
The course was well organized	INDIVIDUAL	4.35000	5	0.87509		20	0.00	5.00	10.00	30.00	55.00	83.33	73.68
	DEPARTMENT	3.92593	4	0.96387		108	1.85	7.41	16.67	44.44	29.63		
	SIMILAR_COL	3.98630	4	1.01836	0.30	511	3.13	7.05	12.52	42.66	34.64		
	COLLEGE	3.99487	4	1.05325	0.19	4,875	3.61	7.53	11.47	40.55	36.84		
Instructor made good use of examples and illustrations	INDIVIDUAL	4.70000	5	0.47016		20	0.00	0.00	0.00	30.00	70.00	83.33	73.68
	DEPARTMENT	3.92593	4	1.17373		108	5.56	8.33	13.89	32.41	39.81		
	SIMILAR_COL	4.00196	4	1.06101	0.45	510	3.33	7.84	12.55	37.84	38.43		
	COLLEGE	4.00615	4	1.08216	0.50	4,875	3.94	7.12	13.25	35.77	39.92		
3. Instructor stimulated class participation	INDIVIDUAL	4.50000	5	0.82717		20	0.00	5.00	5.00	25.00	65.00	83.33	78.95
	DEPARTMENT	4.13889	5	1.21100		108	5.56	6.48	13.89	16.67	57.41		
	SIMILAR_COL	3.96275	4	1.12158	0.29	510	3.92	8.82	14.71	32.16	40.39		
	COLLEGE	3.92531	4	1.13467	0.42	4,860	4.75	7.86	16.28	32.33	38.79		
4. Instructor encouraged questions and answered them effectively	INDIVIDUAL	4.55000	5	0.51042		20	0.00	0.00	0.00	45.00	55.00	83.33	73.68
	DEPARTMENT	3.84259	4	1.33369		108	10.19	7.41	13.89	25.00	43.52		
	SIMILAR_COL	4.00977	4	1.14758	0.30	512	5.27	7.62	10.74	33.59	42.77		
	COLLEGE	4.00371	4	1.08819	0.39	4,850	3.88	7.11	14.41	33.96	40.64		
7. Instructor gave useful and timely feedback on the results of	INDIVIDUAL	4.75000	5	0.44426		20	0.00	0.00	0.00	25.00	75.00	100.00	100.00
assignments and exams	DEPARTMENT	3.78704	4	1.15241		108	5.56	9.26	17.59	36.11	31.48		
	SIMILAR_COL	4.00196	4	1.08736	0.52	511	3.13	8.61	14.29	32.88	41.10		
	COLLEGE	3.99588	4	1.09005	0.57	4,857	3.89	7.16	14.76	33.83	40.35		

Response Key

- 1. The course was well organized
- 2. Instructor made good use of examples and illustrations
- 3. Instructor stimulated class participation
- 4. Instructor encouraged questions and answered them effectively
- 7. Instructor gave useful and timely feedback on the results of assignments and exams

- 1 = Strongly Disagree, 2 = Disagree, 3 = Neutral, 4 = Agree, 5 = Strongly Agree
- 1 = Strongly Disagree, 2 = Disagree, 3 = Neutral, 4 = Agree, 5 = Strongly Agree
- 1 = Strongly Disagree, 2 = Disagree, 3 = Neutral, 4 = Agree, 5 = Strongly Agree
- 1 = Strongly Disagree, 2 = Disagree, 3 = Neutral, 4 = Agree, 5 = Strongly Agree
- 1 = Strongly Disagree, 2 = Disagree, 3 = Neutral, 4 = Agree, 5 = Strongly Agree