Stefan V. Blagojevic

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Skills

Agile methodologies | AWS | Banking | Blockchain | Competitive analysis | Consulting | Creativity | Data analytics | Decision-making | DevOps | Financial modeling | Capital markets | FP&A | HTML | Javascript | KYC | Market research | Microsoft Excel | PostgreSQL | Problem solving | Product development | Project management | Python | R | SaaS | Scrum | SQL | Strategic planning | Statistical analysis | Tableau | UX | VBA | Venture creation | Wireframing

Experience

Product Lead | *ConsenSys Sports* | Oct'19 – Feb'20

- ➢ Coordinated a team of developers & aligned key stakeholders to create a live auction bidding platform for professional athletes & teams to sell official game-issued & verified game-worn authentic sports memorabilia. <kings.bidlive.auction>

Senior Business Analyst | *ConsenSys* | Apr'18 – Feb'20

- ➢ Created custom financial models to determine projected valuation (DCF, NPV, IRR); required rate of return (hurdle rate, ROI, ROCE); funding requirements & dividend payouts.
- ➢ Informed senior leadership strategy & decision-making by verifying, synthesizing & visualizing advanced data analytics, relevant research, key findings & conclusions.
- ➢ Worked on projects incl., but not limited to; an open platform for commodity trade finance between international banks, commodity traders & MNCs; a working capital financing solution for SMEs; & a global network of custom data centers for Web 3.0 development.

Client Manager | *Standard Chartered* | Sept'16 – Oct'17

- ➢ Collaborated with product partners & senior bankers as part of the bank's TMT client portfolio to facilitate customer requests regarding SBLC/Guarantees, invoice financing, documentary collections & overall risk mitigation.
- ➢ Liaised with internal stakeholders (legal, credit risk, ops) to deliver financial services to large corporate & institutional clients in the bank's geographic footprint. These services incl., but are not limited to: cash management; credit risk monitoring; letters of credit (LCs); structured finance; term loans; & client TMS integrations.

CIC Specialist | *Standard Chartered* | Feb'16 – Aug'16

- ➢ Client & seller onboarding, as well as periodic CDD review in compliance with internal due diligence guidelines, as well as all other regulatory requirements (AML, KYC, OFAC, etc.).

Account Specialist | *SS&C Technologies* | May'15 – Dec'15

- ➢ Exceeded 2015 sales quota by developing & growing client revenue within the firm's FIX connectivity trading network of over 40 broker dealers & institutional investors.

Financial Planning & Analysis | *Liquidnet Europe Limited* | Mar'14 – Mar'15

- ➢ Worked with senior management to establish, analyze & forecast sales team performance, profitability, utilization & client-specific trading KPIs within the firm's liquidity pool.

Education & Certifications

Case Western Reserve University – Cleveland, OH, USA
➔ Bachelor of Science, Management, Finance concentration

St. Mary's University College, Twickenham – London, UK
➔ Post Graduate Certificate, International Business Practice

- UC Berkeley Ext. Data Analytics Boot camp | *August 2020*
- CFA Level II candidate | *December 2020*